

Mohini Health & Hygiene Limited

Our Company was originally incorporated as "Mohini Fibers Private Limited" at Indore, Madhya Pradesh as a Private Limited Company under the provisions of Companies Act, 1956 vide Certificate of Incorporation dated June 24, 2009 bearing Corporate Identification NumberU17300MP2009PTC022058 issued by the Deputy Registrar of Companies, Madhya Pradesh and Chattisgarh. Subsequently, our Company was converted into a Public Limited Company pursuant to special resolution passed by members of the Company in Extra Ordinary General Meeting of the Company held on February 02, 2015 and the name of our Company was changed to "Mohini Fibers Limited" vide Fresh Certificate of Incorporation consequent upon conversion of company to Public Limited dated February 27, 2015, issued by Assistant Registrar of Companies, Gwalior. Further, our Company got listed on Emerge-Institutional Trading Platform of the National Stock Exchange of India Limited on August 12, 2015. Subsequently, the name of our Company was changed to "Mohini Health and Hygiene Limited" pursuant to special resolution passed by members in Extra Ordinary General Meeting held on May 04, 2017" and a Fresh Certificate of Incorporation pursuant to change of name dated May 18, 2017 was issued by Registrar of Companies, Gwalior. Subsequently, vide withdrawal letter dated October 11, 2017 issued by National Stock Exchange of India Limited, dealings in equity shares of the Company was withdrawn w.e.f October 25, 2017 and Company got Voluntarily Delisted from Emerge Institutional Trading Platform of the National Stock Exchange of India Limited. The Corporate Identification number of our Company is U17300MP2009PLC022058.For further details of Incorporation, Change of Name and Registered Office of our company, please refer to chapter titled "General Information" and "Our History and Certain Other Corporate Matters" beginning on page 58 and page 139 of this Red Herring Prospectus.

Registered Office: Plot No 109, Sector 3, Industrial Area, Pithampur, Dhar 454774, Madhya Pradesh, India

Corporate Identification Number: U17300MP2009PLC022058 Tel. No.: 07292426666; Fax No. NA Contact Person: Shweta Bhamare, Company Secretary and Compliance Officer Email: investors@mohinihealthandhygiene.com; Website: www.mohinihealthandhygiene.com

#### PROMOTERS OF OUR COMPANY: MR. SARVAPRIYA BANSAL AND MR. AVNISH BANSAL

INITIAL PUBLIC OFFER CONSISTING OF FRESH ISSUE OF UPTO 49,32,000\* EQUITY SHARES OF FACE VALUE OF RS. 10/- EACH FULLY PAID FOR CASH AT A PRICE OF RS. [•] PER EQUITY SHARE (THE "ISSUE PRICE") (INCLUDING A SHARE PREMIUM OF RS. [•] PER EQUITY SHARE) AGGREGATING UP TO RS. [•]\*\* LAKHS (THE "ISSUE"), OF WHICH UPTO 2,49,000 EQUITY SHARES OF FACE VALUE OF RS. 10/- EACH FOR CASH AT A PRICE OF RS. [•]/- PER EQUITY SHARE, AGGREGATING RS. [•] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY THE MARKET MAKER TO THE ISSUE (THE "MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS MARKET MAKER RESERVATION PORTION LE. ISSUE OF UPTO 46,83,000 EQUITY SHARES OF FACE VALUE OF RS. 10/- EACH FOR CASH AT A PRICE OF RS. [•]/- PER EQUITY SHARE, AGGREGATING RS. [•] LAKHS IS HEREINAFTER REFERED TO AS THE "NET ISSUE", THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 27.05% AND 25.68% RESPECTIVELY OF THE FULLY DILUTED POST ISSUE PAID UP EQUITY SHARE CAPITAL OF OUR COMPANY.

The Company has undertaken in consultation with the BRLMs private placement of 14,52,000 Equity Shares for cash consideration aggregating Rs. 580.80 Lakh ("PrePO Placement"). The size of the Office as disclosed in the Draft Red Hearing Prospectus dated December 13, 2017 being Rs. [•] Lakhs has been reduced accordingly.

THE FACE VALUE OF THE EQUITY SHARES IS RS. 10 EACH. THE PRICE BAND AND THE MINIMUM BID LOT WILL BE DECIDED BY OUR COMPANY IN CONSULTATION WITH

THE BOOK RUNNING LEAD MANAGERS ("BRLMS") AND WILL BE ADVERTISED IN ALL EDITIONS OF THE ENGLISH NATIONAL NEWSPAPER BUSINESS STANDARD, ALL EDITIONS OF THE HINDI NATIONAL NEWSPAPER BUSINESS STANDARD AND INDORE EDITIONS OF THE REGIONAL NEWSPAPER INDORE SAMACHAR, EACH WITH WIDE CIRCULATION, AT LEAST 5 (FIVE) WORKING DAYS PRIOR TO THE BID/ ISSUE OPENING DATE WITH THE RELEVANT FINANCIAL RATIOS CALCULATED AT THE FLOOR PRICE AND THE CAP PRICE AND WILL BE MADE AVAILABLE TO THE EMERGE PLATFORM OF NATIONAL STOCK EXCHANGE OF INDIA LIMITED ("NSE EMERGE", REFERRED TO AS THE "STOCK EXCHANGE") FOR THE PURPOSE OF UPLOADING ON THEIR WEBSITE

In case of any revisions in the Price Band, the Bid/Issue Period will be extended by at least three additional Working Days after such revision of the Price Band, subject to the Bid/Issue Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/Issue Period, if applicable, will be widely disseminated by notification to the Stock Exchanges, by issuing a press release, and also by indicating the change on the website of the BRLM and the terminals of the Syndicate Members (defined herein below).

In terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015, all potential investors shall participate in the Issue only through an Application Supported by Blocked Amount ("ASBA") process providing details about the bank account which will be blocked by the Self Certified Syndicate Banks ("SCSBs") for the same. For details in this regard, specific attention is invited to the chapter titled "Issue Procedure" beginning on page 282 of this Red Herring Prospectus. A copy of Red Herring Prospectus has been delivered for registration to the Registrar of Companies as required under Section 32 of the Companies Act, 2013.

In terms of Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended (the "SCRR") the Issue is being made for at least 25% of the post-Issue paid-up Equity Share capital of our Company. The Issue is being made through the Book Building Process, in accordance with chapter XB of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended the ("SEBI ICDR Regulations") wherein 49.78% of the Net Issue will be allocated on a proportionate basis to Qualified Institutional Buyers ("QIBs")(the "QIB Category"), 5.02% of the QIB Category shall be available for allocation on a proportionate basis to Mutual Funds only and the remainder shall be available for allocation on a proportionate basis to QIBs including Mutual Funds, subject to valid Bids being received from them at or above the Issue Price. Further, not less than 15% of the Net Issue will be available for allocation on a proportionate basis to Non-Institutional Investors and not less than 35% of the Net Issue will be available for allocation to Retail Individual Investors, in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Issue Price.

This being the first public Issue of our Company, there has been no formal market for the Equity Shares. The face value of the Equity Shares is Rs. 10 each. The Floor Price is [•] times the face value and the Cap Price is [•] times the face value and t

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares issued in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the Prospectus. Specific attention of the investors is invited to the section "Risk Factors" beginning on page 20 of this Red Herring Prospectus.

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Red Herring Prospectus contains all information with regard to our Company and the Issue, which is material in the context of the Issue; that the information contained in this Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect; that the opinions and intentions expressed herein are honestly held; and that there are no other facts, the omission of which makes this Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect

The Equity Shares of our Company issued through this Red Herring Prospectus are proposed to be listed on the EMERGE Platform of National Stock Exchange of India Limited ('NSE EMERGE'). In terms of the Chapter XB of the SEBI (ICDR) Regulations, 2009 as amended from time to time. Our Company has received an in principal approval letter dated January 10, 2018 from NSE for using its name in the Issue document for listing of our shares on the EMERGE Platform of National Stock Exchange of India Limited, For the purpose of this Issue. National Stock Exchange of India Limited shall be the Designated Stock Exchange.

#### REGISTRAR TO THE ISSUE **BOOK RUNNING LEAD MANAGER LINK** Intime sidbi ANTÓMATH PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED SMALL INDSUTRIES DEVELOPMENT BANK OF INDIA LINK INTIME INDIA PRIVATE LIMITED C-101, 1st Floor, 247 Park, L.BS. Marg, Vikhroli (West), Mumbai 400083, SIDBI- MSME Development Centre, Plot No. C-11 406-408, Keshava Premises, Behind Family Court, Bandra Kurla 'G' Block Bandra Kurla Complex, Bandra (East), Complex, Bandra (East), Mumbai - 400051, Maharashtra, India Mumbai-400051 Tel: +91-22 67531100 Fax: +91-22 67531236 Maharashtra, India Tel: +91 022 49186200 Tel: +91-22 61946719 Fax: +91-22 2659 8690 Fax: +91 022 49186195 Email: mohini.ipo@linkintime.co.in Website: www.linkintime.co.in Email: sureshrai@sidbi.in/merchantbanking@sidbi.in Email: ipo@pantomathgroup.com Website: www.sidbi.in Contact Person: Suresh Kumar Rai SEBI Registration No: INM000012086 Website: www.pantomathgroup.com Contact Person: Shanti Goplakrinshnan Investor Grievance Id: ipo@pantomathgroup.com **SEBI Registration No:** INR000004058 **CIN:** U67190MH1999PTC118368 Contact Person: Unmesh Zagade SEBI Registration No:INM000012110 **ISSUE PROGRAMME**

ISSUE OPENES ON: MONDAY, FEBRUARY 05, 2018

ISSUE CLOSES ON: WEDNESDAY, FEBRUARY 07, 2018

<sup>\*</sup> Number of shares may need to be adjusted for lot size upon determination of issue price

<sup>\*\*</sup> Subject to finalisation of basis of Allotment

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The Equity Shares have not been and will not be registered under the U.S Securities Act of 1933, as amended ("U.S. Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. Persons" (as defined in Regulation S), except pursuant to exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities laws. Accordingly, the Equity Shares are being offered and sold only outside the United States in offshore transaction in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sale occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

### **SECTION I – GENERAL**

### **DEFINITION AND ABBREVIATION**

In this Red Herring Prospectus, unless the context otherwise requires, the terms and abbreviations stated hereunder shall have the meanings as assigned therewith.

### **Company Related Terms**

Term	Description
"Mohini Health & Hygiene	Description
Limited", or "the Company", or "our Company" or "we", "us", "our", or "Issuer" or the "Issuer Company"	Unless the context otherwise requires, refers to Mohini Health & Hygiene Limited, a Public Limited Company incorporated under the provisions of the Companies Act, 1956
"Articles" or "Articles of Association" or "AOA"	The Articles of Association of our Company, as amended from time to time.
Audit Committee	The committee of the Board of Directors constituted as the Company's Audit Committee in accordance with Section 177 of the Companies Act, 2013.
"Auditor" or "Statutory Auditor"	The statutory auditor of our Company, being M/S N.K. Dafria & Co, Chartered Accountants.
Banker to the Company	Such banks which are disclosed as bankers to the Company in the chapter titled 'General Information' beginning on page 58 of this Red Herring Prospectus.
"Board" or "Board of Directors" or "our Board"	The Board of Directors of our Company, as duly constituted from time to time, or committee(s) thereof
Company Secretary and Compliance Officer	The Company Secretary and Compliance Officer of our Company being Shweta Bhamare
Director(s)	The Director(s) of our Company, unless otherwise specified
Equity Shares	Equity Shares of our Company of face value of Rs. 10/- each fully paid up unless otherwise specified in the context thereof.
Equity Shareholders	Persons/Entities holding Equity Shares of our Company
Group Companies	Such companies as are included in the chapter titled "Our Group Companies" beginning on page number 163 of this Red Herring Prospectus
ISIN	ISIN International Securities Identification Number. In this case being INE450S01011
"Memorandum of Association" or "Memorandum" or "MOA"	The Memorandum of Association of our Company, as amended from time to time
Peer Reviewed Auditor	The Peer Reviewed Auditor of our Company means an, Independent Auditor having a valid Peer Review Certificate in our case being N. K. Aswani & Co, Chartered Accountants
"Promoter" or "our Promoter"	Promoter of our Company being Sarvapriya Bansal and Avnish Bansal
Promoter Group	Included such persons and entities constituting the promoter group of our Company in terms of Regulation 2(1)(zb) of the SEBI (ICDR) Regulations and as enlisted in the chapter titled "Our Promoter and Promoter Group" beginning on page 159 of this Red Herring Prospectus.
Registered Office	The Registered office of our Company situated at Plot No 109, Sector 3, Industrial Area, Pithampur, Dhar - 454774, Madhya Pradesh, India
RoC / Registrar of Companies	The Registrar of Companies, 3rd Floor, 'A' Block, Sanjay Complex Jayendra Ganj, Gwalior, Madhya Pradesh, India

Term	Description
Shareholders	Shareholders of our Company

### **Issue Related Terms**

Term	Description
Acknowledgement Slip	The slip or document issued by the Designated Intermediary to a
-	Bidder as proof of registration of the Bid.
Allocation/ Allocation of	The Allocation of Equity Shares of our Company pursuant to Issue
Equity Shares	of Equity Shares to the successful Bidders
Allotment Advice	Note or advice or intimation of Allotment sent to the Bidders who
	have been allotted Equity Shares after the Basis of Allotment has
	been approved by the designated Stock Exchanges.
Allotment/ Allot/ Allotted	Issue and allotment of Equity Shares of our Company pursuant to Issue of the Equity Shares to the successful Bidders
Allottee(s)	Successful Bidders(s) to whom Equity Shares of our Company have been allotted
	<ol> <li>a SCSB with whom the bank account to be blocked, is maintained</li> <li>a syndicate member (or sub-syndicate member), if any</li> <li>a stock broker registered with a recognized stock exchange</li> </ol>
Application Collecting Intermediaries	(and whose name is mentioned on the website of the stock exchange as eligible for this activity)('broker')
Intermediaries	<ul> <li>4. a depository participant ('DP') (whose name is mentioned on the website of the stock exchange as eligible for this activity)</li> <li>5. a registrar to an issue and share transfer agent ('RTA') (whose name is mentioned on the website of the stock exchange as</li> </ul>
	eligible for this activity)  An application, whether physical or electronic, used by Bidders, to
ASBA / Application Supported by Blocked Amount	make a Bid authorising an SCSB to block the Bid Amount in the ASBA Account
ASBA Account	An account maintained with an SCSB and specified in the Bid cum Application Form submitted by Bidders for blocking the Bid Amount mentioned in the Bid cum Application Form
ASBA Application Location(s) / Specified Cities	Locations at which ASBA Applications can be uploaded by the SCSBs, namely Mumbai, New Delhi, Chennai, Kolkata, and Indore
Banker(s) to the Issue/ Public Issue Bank(s)	The banks which are clearing members and registered with SEBI as Banker to an Issue with whom the Public Issue Account will be opened and in this case being ICICI Bank Limited and YES Bank Limited
Basis of Allotment	The basis on which Equity Shares will be Allotted to the successful Bidders under the Issue and which is described under chapter titled "Issue Procedure" beginning on page 28 of this Red Herring Prospectus.
Bid	An indication to make an issue during the Bid Period by a Bidder pursuant to submission of the Bid cum Application Form, to subscribe to or purchase the Equity Shares at a price within the Price Band, including all revisions and modifications thereto as permitted under the SEBI ICDR Regulations in accordance with the Red Herring Prospectus and Bid cum Application Form
Bid Amount	The amount at which the bidder makes a bid for Equity Shares of our Company in terms of the Red Herring Prospectus
Bid cum Application Form	The application form in terms of which a Bidder (including an

Term	Description
	ASBA Bidder) makes a Bid in terms of the Red Herring Prospectus
	and which will be considered as an application for Allotment
Bid Lot	[•] Equity shares and in multiples of [•] Equity Shares thereafter
Bid/Issue Closing date	The date after which the Syndicate, the Designated Branches and the Registered Brokers will not accept any Bids, which shall be notified in all edition of the English national newspaper Business Standard, all edition of the Hindi national newspaper Business Standard, and Indore edition of the Regional newspaper Indore Samachar, each with wide circulation and in case of any revision, the extended Bid/Offer Closing Date shall also be notified on the website and terminals of the Syndicate and SCSBs, as required under the SEBI
	(ICDR) Regulations
Bid/Issue Opening Date	The date on which the Syndicate, the Designated Branches and the Registered Brokers shall start accepting Bids, which shall be notified in All edition of the English national newspaper Business Standard, all edition of the Hindi national newspaper Business Standard, and Indore edition of the Regional newspaper Indore Samachar, each with wide circulation, and in case of any revision, the extended Bid/Offer Opening Date also to be notified on the website and terminals of the Syndicate and SCSBs, as required under the SEBI ICDR Regulations.
Bid/Issue Period	The period between the Bid/Issue Opening Date and the Bid/Issue Closing Date inclusive of both the days during which prospective Investors may submit their bids, including any revision thereof.
Bid/Issue Price	The price at which the Equity Shares are being issued by our Company under the Red Herring Prospectus being Rs. [●]/- per Equity Share of face value of Rs. 10 each fully paid
Bid/Issue Proceeds	Proceeds from the Issue that will be available to our Company, being Rs. [•] Lakhs
Bidder	Any prospective investor who intends to bid for Equity Shares in this issue in terms of the Red Herring Prospectus
Bidding / Collecting Centre(s)	Centres at which the Designated Intermediaries shall accept the ASBA Forms, i.e., Designated SCSB Branch for SCSBs, Specified Locations for Syndicate, Broker Centres for Registered Brokers, Designated RTA Locations for RTAs and Designated CDP Locations for CDPs.
Book Building Process / Book Building Method	The book building route as provided under Schedule XI of the SEBI (ICDR) Regulations, 2009 in terms of which this Issue is being made
Book Running Lead Managers / BRLMs	Book Running Lead Managers to the Issue in this case being Pantomath Capital Advisors Private Limited and Small Industries Development Bank of India (SIDBI), SEBI Registered Category I Merchant Banker
Broker Centres	Broker centres notified by the Stock Exchanges, where the Bidders can submit the Bid cum application forms to a Registered Broker. The details of such broker centres, along with the names and contact details of the Registered Brokers, are available on the website of National Stock Exchange of India Limited.
CAN / Confirmation of Allocation Note	The notice or advice or intimation of Allocation of Equity Shares sent to the successful Bidders ASBA Bidders who have been Allocated Equity Shares upon the discovery of the Issue Price in accordance with the Book Building Process, including any revisions thereof

Term	Description
	The higher end of the Price Band above which the Issue Price will
Cap Price	not be finalised and above which no Bids (or a revision thereof) will
	be accepted
CI: ID	Client Identification Number maintained with one of the
Client ID	Depositories in relation to demat account.
	A depository participant as defined under the Depositories Act,
	1996, registered with SEBI and who is eligible to procure
Collecting Depository	Applications at the Designated CDP Locations in terms of circular
Participant or CDP	no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015
	issued by SEBI
	Such branch of the SCSBs which coordinate Applications under this
	Issue by the ASBA Applicants with the Registrar to the Issue and the
Controlling Branch /	Stock Exchanges and a list of which is available at
Designated Branch	http://www.sebi.gov.in or at such other website as may be prescribed
	by SEBI from time to time
	Any price within the Price Band finalised by our Company in
	consultation with BRLM. A Bid submitted at Cut-off Price is a valid
G . SS D .	price at all levels within the Price Band. Only Retail Individual
Cut-off Price	Bidders are entitled to Bid at the Cut-off Price, for a Bid Amount not
	exceeding Rs [•]. No other category of Bidders is entitled to Bid at
	the Cut-off Price.
D 11 D 11	The demographic details of the Bidders such as their address, PAN,
Demographic Details	occupation and bank account details
	Depositories registered with SEBI under the Securities and
	Exchange Board of India (Depositories and Participants)
Depositories	Regulations, 1996, as amended from time to time, being NSDL and
	CDSL
Daniel de la Particione de	A Depository Participant as defined under the Depositories Act,
Depository Participant	1996
	Such centres of the CDPs where Bidders can submit the Bid Cum
	Application Forms. The details of such Designated CDP Locations,
Designated CDP Locations	along with names and contact details of the Collecting Depository
Designated CDF Locations	Participants eligible to accept Bid cum Application Forms are
	available on the website of the Stock Exchange ( <u>www.nseindia.com</u> )
	and updated from time to time
	The date on which the amount blocked by the SCSBs is transferred
	from the ASBA Account to the Public Issue Account or the amount
Designated Date	is unblocked in the ASBA Account, as appropriate, after the Issue is
	closed, following which the Equity Shares shall be allotted to the
	successful Applicants
	Such centres of the RTAs where Applicants can submit the
	Application Forms. The details of such Designated RTA Locations,
Designated RTA Locations	along with the names and contact details of the RTAs are available
Designated KTA Locations	on the respective websites of the Stock Exchanges
	( <u>www.nseindia.com</u> and <u>www.bseindia.com</u> ) and updated from time
	to time
Designated Stock Exchange	National Stock Exchange of India Limited
	The Draft Red Herring Prospectus dated December 13, 2017. issued
	in accordance with section 32 of the Companies Act, 2013 and filed
Draft Red Herring Prospectus /	with the EMERGE Platform of National Stock Exchange of India
DRHP	Limited under SEBI (ICDR) Regulations, which does not contain
	complete particulars of the price at which the Equity Shares will be
	Allotted and the size of the Issue

Term	Description
	NRIs from jurisdictions outside India where it is not unlawful to
Eligible NRIs	make an issue or invitation under the Issue and in relation to whom
	this Prospectus constitutes an invitation to subscribe to the Equity
	Shares offered herein
	Foreign Institutional Investor (as defined under SEBI (Foreign
FII/ Foreign Institutional	Institutional Investors) Regulations, 1995, as amended) registered
Investors	with SEBI under applicable laws in India.
	Bidder whose name shall be mentioned in the Bid cum Application
F: ./G 1 F:11	Form or the Revision Form and in case of joint Bids, whose name
First/ Sole Bidder	shall also appear as the first holder of the beneficiary account held in
	joint names
	The lower end of the Price Band, subject to any revision thereto, at
Floor Price	or above which the Issue Price will be finalised and below which no
	Bids (or a revision thereof) will be accepted
	The General Information Document for investing in public issues
	prepared and issued in accordance with the circular
General Information	(CIR/CFD/DIL/12/2013) dated October 23, 2013, notified by SEBI
Document	suitably modified and included in "Issue Procedure" beginning on
	page 282 of Red Herring Prospectus.
	The agreement dated December 12, 2017 between our Company and
Issue Agreement	the Book Running Lead Managers, pursuant to which certain
15500 1 1810011101110	arrangements are agreed to in relation to the Issue.
	The Initial Public Issue of Upto 49,32,000 Equity Shares of face
	value of Rs. 10/- each fully paid of Mohini Health and Hygiene
	Limited for cash at a price of Rs [•]/- per Equity Share (including a
	premium of Rs. [•]/- per Equity Share) aggregating Rs. [•] lakhs.
	promium of its. [9], per Equity Share) aggregating its. [9] mails.
Issue/ Issue Size/ Initial Public	Our Company has undertaken in consultation with the BRLMs, a
Issue/ Initial Public Offer/	private placement of 14,52,000 Equity Shares for cash consideration
Initial Public Offering/ IPO	aggregating Rs. 580.80 Lakh ("PreIPO Placement"). The size of the
and the state of t	Issue as disclosed in the Draft Red Hearing Prospectus dated
	December 13, 2017 being Rs. [•] Lakhs has been reduced The Equity
	Shares allotted under the Pre-IPO Placement, are subject to a lock-in
	period of one (1) year from the date of Allotment pursuant to the
	Issue.
	The final price at which Equity Shares will be Allotted in terms of
	the Red Herring Prospectus. The Issue Price will be decided by our
Issue Price	Company in consultation with the BRLM on the Pricing Date in
	accordance with the Book-Building Process and the Red Herring
	Prospectus.
	The proceeds of the Issue that is available to our Company. For
Issue Proceeds	further information about use of Issue Proceeds, see "Objects of the
13546 11066643	Issue" on page 87 of this Red Herring Prospectus.
Listing Agraement	The Equity Listing Agreement to be signed between our Company and the NSE EMERGE i.e. EMERGE Platform of National Stock
Listing Agreement	
	Exchange of India Limited  Market Maker appointed by our Company from time to time in this
	Market Maker appointed by our Company from time to time, in this
	case being Pantomath Stock Brokers Private Limited, who has
Market Maker	agreed to receive or deliver the specified securities in the market
	making process for a period of three years from the date of listing of
	our Equity Shares or for any other period as may be notified by SEBI from time to time
Market Maken Deservation	
Market Maker Reservation	The Reserved Portion of Upto 2,49,000 Equity Shares of face value

Term	Description
Portion	of Rs. 10 each fully paid for cash at a price of Rs [•]/- per Equity
	Share aggregating Rs. [●] lakhs for the Market Maker in this Issue
Market Making Agreement	Market Making Agreement dated December 12, 2017 between our
Market Making Agreement	Company, BRLM and Market Maker
Mutual Fund(s)	A mutual fund registered with SEBI under the SEBI (Mutual Funds)
	Regulations, 1996, as amended from time to time
Mutual Fund Portion	5.02% of the QIB Portion i.e. 1,17,000 Equity Shares available for
Trutuur Fund Fortion	allocation to Mutual Funds, out of the QIB Portion.
	The Issue excluding the Market Maker Reservation Portion of Upto
Net Issue	46,83,000 Equity Shares of face value of Rs. 10 each fully paid for
1100 15500	cash at a price of Rs [•]/- per Equity Share aggregating Rs. [•] lakhs
	by our Company
	The Issue Proceeds, less the Issue related expenses, received by the
Net Proceeds	Company. For further information about use of the Issue Proceeds
Titel Trobbeds	and the Issue expenses, see — "Objects of the Issue" on page 87 of
	this Red Herring Prospectus
	National Investment Fund set up by resolution F. No. 2/3/2005-DD-
NIF	II dated November 23, 2005 of Government of India published in the
	Gazette of India
NI I COLOR II	All Applicants that are not Qualified Institutional Buyers or Retail
Non Institutional Investors	Individual Investors and who have applied for Equity Shares for an
	amount more than Rs. 2,00,000
	A company, partnership, society or other corporate body owned
	directly or indirectly to the extent of at least 60% by NRIs, including
OCB/ Overseas Corporate	overseas trusts in which not less than 60% of beneficial interest is
Body	irrevocably held by NRIs directly or indirectly as defined under the
•	Foreign Exchange Management (Deposit) Regulations, 2000, as
	amended from time to time. OCBs are not allowed to invest in this
	Issue
	Any individual, sole proprietorship, unincorporated association,
	unincorporated organization, body corporate, corporation, company, partnership, limited liability company, joint venture, or trust or any
Person/ Persons	other entity or organization validly constituted and/or incorporated in
	the jurisdiction in which it exists and operates, as the context
	requires
	Our Company has undertaken in consultation with the BRLMs, a
	private placement of 14,52,000 Equity Shares for cash consideration
Pre-IPO Placement	aggregating Rs. 580.80 Lakh ("PreIPO Placement"). The size of the
	Issue as disclosed in the Draft Red Hearing Prospectus dated
	December 13, 2017 being Rs. [•] Lakhs has been reduced
	Price band of a minimum price (Floor Price) of Rs [•] and the
	maximum price (Cap Price) of Rs [•] and includes revisions thereof.
	The Price Band and minimum Bid Lot size for the Issue will be
	decided by our Company in consultation with the BRLMs and and
Price Band	will be advertised at least five Working Days prior to the Bid/Offer
	Opening Date, in All edition of the English national newspaper
	Business Standard, All edition of the Hindi national newspaper
	Business Standard and Indore edition of the Regional newspaper
	Indore Samachar, each with wide circulation
Duining Data	The date on which our Company in consultation with the BRLM,
Pricing Date	finalises the Issue Price.
Decomposition	The Prospectus to be filed with the RoC on or after the Pricing Date
Prospectus	in accordance with Section 32 of the Companies Act, 2013, and the

Term	Description
	SEBI ICDR Regulations containing, inter alia, the Issue Price, the
	size of the Issue and certain other information
Public Issue Account	Account opened with the Bankers to the Issue i.e. ICICI Bank Limited and YES Bank Limited under Section 40 of the Companies Act, 2013 to receive monies from the SCSBs from the bank accounts of the ASBA Applicants on the Designated Date.
Public Issue Account Agreement	Agreement entered on December 12, 2017 amongst our Company, Book Running Lead Managers, the Registrar to the Issue and Bankers to the Issue for collection of the Application Amount on the terms and conditions thereof.
QIB Portion	The portion of the Issue being 49.78% of the Net Issue consisting of 23,31,000 Equity Shares which shall be Allotted to QIBs subject to valid Bids being received at or above the Issue Price
Qualified Institutional Buyers or QIBs	A Mutual Fund, Venture Capital Fund, Alternative Investment Fund and Foreign Venture Capital investor registered with the Board, , foreign portfolio investor other than Category III foreign portfolio investor, registered with the Board; a public financial institution as defined in Section 2(72) of the Companies Act, 2013; a scheduled commercial bank; a multilateral and bilateral development financial institution; a state industrial development corporation; an insurance company registered with the Insurance Regulatory and Development Authority; a provident fund with minimum corpus of Rs. 25.00 Crore; a pension fund with minimum corpus of Rs. 25.00 Crore rupees; National Investment Fund set up by resolution No. F. No. 2/3/2005 - DDII dated November 23, 2005 of the Government of India published in the Gazette of India, insurance funds set up and managed by army, navy or air force of the Union of India and insurance funds set up and managed by the Department of Posts, India.
Red Herring Prospectus or RHP	The Red Herring Prospectus to be issued in accordance with Section 32 of the Companies Act, 2013, and the provisions of the SEBI ICDR Regulations, which will not have complete particulars of the price at which the Equity Shares will be offered and the size of the Issue, including any addenda or corrigenda thereto.
Refund Account	Account to which Application monies to be refunded to the Bidders
Refund Banks/ Refund Bankers	Bank which is / are clearing member(s) and registered with the SEBI as Bankers to the Issue at which the Refund Account will be opened, in this case being ICICI Bank Limited and YES Bank Limited
Refund through electronic transfer of funds	Refund through ASBA process
Registered Broker	Individuals or companies registered with SEBI as "Trading Members" (except Syndicate/Sub-Syndicate Members) who hold valid membership of either BSE or National Stock Exchange of India Limited having right to trade in stocks listed on Stock Exchanges, through which investors can buy or sell securities listed on stock exchanges, a list of which is available on <a href="http://www.nseindia.com/membership/dynaContent/find">http://www.nseindia.com/membership/dynaContent/find</a> a broker.ht
Registrar /Registrar to the Issue	Registrar to the Issue, in this case being Link Intime India Private Limited having its office at C-101,1ST Floor, 247 Park, L.B.S. Marg, Vikhroli (West), Mumbai 400083 India.
Registrar and Share Transfer Agents or RTAs	Registrar and share transfer agents registered with SEBI and eligible to procure Applications at the Designated RTA Locations in terms of

Term	Description
	circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10,
	2015 issued by SEBI
	The agreement dated December 12, 2017, entered by our Company
Registrar Agreement	and the Registrar to the Issue in relation to the responsibilities and
	obligations of the Registrar to the Issue pertaining to the Issue
Reserved Category /	Categories of persons eligible for making application under
Categories	reservation portion.
-	The portion of the Issue reserved for category of eligible Applicants
Reservation Portion	as provided under the SEBI ICDR Regulations, 2009
Resident Indian	A person resident in India, as defined under FEMA
Retail Individual	Individual Bidders, or minors applying through their natural
Bidder(s)/Retail Individual	guardians, including HUFs (applying through their Karta), who
Investor(s)/RII(s)/RIB(s)	apply for an amount less than or equal to Rs 2,00,000
	The form used by the Bidders to modify the quantity of Equity
Revision Form	Shares in any of their Bid cum Application Forms or any previous
110 (101011 1 01111	Revision Form(s)
	Shall mean a Banker to an Issue registered under SEBI (Bankers to
	an Issue) Regulations, 1994, as amended from time to time, and
	which offer the service of making Application/s Supported by
SCSB/ Self Certified	Blocked Amount including blocking of bank account and a list of
Syndicate Banker	which is available on
2,22020000 = 3,22200	http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised
	Intermediaries or at such other website as may be prescribed by
	SEBI from time to time
SEBI (Foreign Portfolio	Securities and Exchange Board of India (Foreign Portfolio Investors)
Investor) Regulations	Regulations, 2014.
	Securities and Exchange Board of India (Listing Obligations and
SEBI Listing Regulations	Disclosure Requirements) Regulations, 2015
	Bidding centres where the Syndicate shall accept Bid cum
Specified Locations	Application Forms from Bidders, a list of which is available on the
r	website of SEBI (www.sebi.gov.in) and updated from time to time
	A SEBI Registered member of National Stock Exchange of India
Sub Syndicate Member	Limited appointed by the BRLM and/or Syndicate Member to act as
	a Sub-Syndicate Member in the Issue
	The agreement dated December 22, 2017 entered into amongst our
Syndicate Agreement	Company, the BRLM and the Syndicate Members, in relation to the
,	collection of Bids in this Issue
~	Bidding Centres where an ASBA Bidder can submit their Bid in
Syndicate ASBA Bidding	terms of SEBI circular no. CIR/CFD/DIL/1/2011 dated April 29,
Locations	2011, namely, Mumbai, Chennai, Kolkata, Delhi, and Indore.
	Intermediaries registered with the SEBI eligible to act as a syndicate
Syndicate Members /	member and who is permitted to carry on the activity as an
Members of the Syndicate	underwriter, in this case being Pantomath Stock Brokers Private
•	Limited
Transaction Registration Slip/	The slip or document issued by the Syndicate or the SCSB (only on
TRS	demand), to the Bidder as proof of registration of the Bid
	Pantomath Capital Advisors Private Limited and Small Industries
Underwriter	Development Bank of India
TT 1 to 1	The agreement dated December 22, 2017 entered into between the
Underwriting Agreement	Underwriters and our Company
	All days other than second and fourth Saturday of the month, Sunday
Working Day	or a public holiday, on which commercial banks in Mumbai are open
	for business; provided, however, with reference to (a) announcement
	The state of the s

Term	Description
	of Price Band; and (b) Bid/ Issue Period, the expression —Working
	Day shall mean all days, excluding all Saturdays, Sundays or a
	public holiday, on which commercial banks in Mumbai are open for
	business; and for (c) the time period between the Bid/ Issue Closing
	Date and the listing of the Equity Shares on the Stock Exchanges, the
	expression —Working Day shall mean all trading days of Stock
	Exchanges, excluding Sundays and bank holidays, in terms of the
	SEBI Circular SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21,
	2016.

### TECHNICAL AND INDUSTRY RELATED TERMS

Term	Description
ADL	Anti-Defamation League
AIDS	Acquired Immuno Deficiency Syndrome
AIIA	All India Institute of Ayurveda
AIIMS	All India Institute of Medical Sciences
APL	Above-Poverty Line
ANDA	Abbreviated New Drug Application
AYUSH	Ayurveda, Yoga & Naturopathy, Unani, Siddha and Homoeopathy
BIL	Britannia Industries Ltd
BPL	Below-Poverty Line
CAGR	Compound Annual Growth Rate
CMP	Chugoku Marine Paints
СоЕ	Centres of Excellence
CSO	Central Statistics Office
DIPP	Department of Industrial Policy and Promotion
EEPC	Engineering Export Promotion Council, India
EPFO	Employees' Provident Fund Organisation
ESI	Employee State Insurance
EV	Electric Vehicle
FDI	Foreign Direct Investment
FCNR	Foreign Currency Non-Resident
FIPB	Foreign Investment Promotion Board
FMCG	Fast Moving Consumer Goods
FY	Financial Year
GDP	Gross Domestic Product
GM	General Motors
GST	Goods and Services Tax
GVA	Gross Value Added
HVAC	Heating Ventilation And Air-Conditioning
IBEF	Indian Brand Equity Foundation
ICMED	Indian Certification of Medical Devices
IFC	International Finance Corporation
IMF	International Monetary Fund
INR	Indian Rupee
IPO	Initial Public Offer
IT	Information Technology

Term	Description
KIMS	Kerala Institute of Medical Sciences
L&T	Larsen & Toubro
MAT	Minimum Alternative Tax
MCTS	Mother & Child Tracking System
MCTFC	Mother & Child Tracking System & Facilitation Centre
MoU	Memorandum of Understanding
M-SIPS	Modified Special Incentive Package Scheme
MSME	Micro, Small and Medium Enterprises
MYEA	Mid-Year Economic Analysis
NASSCOM	National Association of Software and Services Companies
NHM	National Health Mission
US/ U.S./ USA	United States of America
WPI	Wholesale Price Index
PMGKY	Pradhan Mantri Garib Kalyan Yojana
PMP	Phased Manufacturing Programme
PPP	Public-Private Partnerships
R&D	Research and Development
RBI	Reserve Bank of India
TB	Tuberculosis
UDAY	Ujwal DISCOM Assurance Yojana Scheme
UNIDO	United Nations Industrial Development Organization
US	United States
US\$/ USD	United States Dollar

### CONVENTIONAL AND GENERAL TERMS/ ABBREVIATIONS

Term	Description			
A.Y./AY	Assessment Year			
A/C	Account			
AGM	Annual General Meeting			
AIF	Alternative Investment Fund as defined in and registered with SEBI			
	under the Securities and Exchange Board of India (Alternative			
	Investments Funds) Regulations, 2012			
AoA	Articles of Association			
AS/Accounting Standard	Accounting Standards as issued by the Institute of Chartered			
	Accountants of India			
ASBA	Application Supported by Blocked Amount			
BIFR	Board for Industrial and Financial Reconstruction			
BRLM	Book Running Lead Managers			
CAGR	Compounded Annual Growth Rate			
Category I Foreign	FPIs who are registered as - Category I foreign portfolio investors under			
Portfolio Investors	the SEBI FPI Regulations			
Category II Foreign	FPIs who are registered as - Category II foreign portfolio investors			
Portfolio Investors	under the SEBI FPI Regulations			
Category III Foreign	FPIs who are registered as - Category III foreign portfolio investors			
Portfolio Investors	under the SEBI FPI Regulations			
CC	Cash Credit			
CDSL	Central Depository Services (India) Limited			
CENVAT	Central Value Added Tax			
CFO	Chief Financial Officer			

Term	Description
CIN	Corporate Identification Number
Cm	Centimetre
CMD	Chairman and Managing Director
Companies Act, 1956	Companies Act, 1956 (without reference to the provisions thereof that have ceased to have effect upon notification of the Notified Sections) and the Companies Act, 2013.
Companies Act, 2013	The Companies Act, 2013, to the extent in force pursuant to the notification of the notified sections
CS	Company Secretary
CEO	Chief Executive Director
CST	Central Sales Tax
Depositories	NSDL (National Securities Depository Limited) and CDSL (Central Depository Services Limited); Depositories registered with the SEBI under the Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996, as amended from time to time
Depositories Act	The Depositories Act, 1996, as amended from time to time.
DGFT	Directorate General of Foreign Trade
DIN	Director Identification Number
DIPP	Department of Industrial Policy & Promotion
DP	Depository Participant
DP ID	Depository Participant's Identity
EBIDTA	Earnings before interest, depreciation, tax, amortization and extraordinary items
ECS	Electronic Clearing System
EGM	Extraordinary General Meeting
EPFA	The Employees' Provident Funds and Miscellaneous Provisions Act, 1952
EPS	Earnings Per Share
F.Y./FY	Financial Year
ESIC	Employee State Insurance Corporation
ESOP	Employee Stock Option Plan
ESPS	Employee Stock Purchase Scheme
FCNR Account	Foreign Currency Non Resident Account
FDI	Foreign Direct Investment
FEMA	Foreign Exchange Management Act 1999, as amended from time to time and the regulations framed there under
FII Regulations	Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995, as amended from time to time.
FII(s)	Foreign Institutional Investor, as defined under the FII Regulations and registered with the SEBI under applicable laws in India
FIPB	The Foreign Investment Promotion Board, Ministry of Finance, Government of India
FIs	Financial Institutions
FPI(s)	Foreign Portfolio Investor means a person who satisfies the eligibility criteria prescribed under regulation 4 and has been registered under Chapter II of Securities And Exchange Board Of India (Foreign Portfolio Investors) Regulations, 2014, which shall be deemed to be an intermediary in terms of the provisions of the SEBI Act,1992
Ft	Foot
FVCI	Foreign Venture Capital Investor registered under the Securities and Exchange Board of India (Foreign Venture Capital Investor) Regulations, 2000

Term	Description
FV	Face Value
GAAP	Generally Accepted Accounting Principles
GDP	Gross Domestic Product
GIR Number	General Index Registry number
Gol/ Government	Government of India
HNI	High Net worth Individual
HUF	Hindu Undivided Family
I. T. Act	The Income Tax Act, 1961, as amended.
ICAI	Institute of Chartered Accountants of India
ICDR Regulations/ SEBI	institute of Chartered Accountants of India
Regulations/ SEBI	SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009
(ICDR)	as amended from time to time
Regulations/Regulations	us unionacu from time to time
IFRS	International Financial Reporting Standards
Indian GAAP	Generally Accepted Accounting Principles in India
INR	Indian National Rupee
IPO	Initial Public Offering
IRDA	Insurance Regulatory and Development Authority
IT Authorities	Income Tax Authorities
IT Rules	The Income Tax Rules, 1962, as amended from time to time
Key Managerial	The officers declared as a Key Managerial Personnel and as mentioned
Personnel / KMP	in the chapter titled "Our Management" beginning on page 144 of this
	Red Herring Prospectus
KVA	Kilovolt-ampere
Listing Regulations /	Securities and Exchange Board of India (Listing Obligations and
SEBI Listing Regulations/	Disclosure Requirements) Regulations, 2015
SEBI (LODR)	
Regulations	
Ltd.	Limited
MD	Managing Director
MICR	Magnetic Ink Character Recognition
Mn	Million
MoA	Memorandum of Association
MoF	Ministry of Finance, Government of India
MoU	Memorandum of Understanding
N/A or N.A.	Not Applicable
NAV	Net Asset Value
NBFC	Non Banking Finance Company
Net Worth	The aggregate of the paid up share capital, share premium account, and
	reserves and surplus (excluding revaluation reserve) as reduced by the
	aggregate of miscellaneous expenditure (to the extent not adjusted or
	written off) and the debit balance of the profit and loss account
NI Act	Negotiable Instruments Act, 1881
NI Act	Negotiable Instruments Act, 1881
NOC	No Objection Certificate
NR	Non Resident
NRE Account	Non Resident (External) Account
NRI	Non Resident Indian, is a person resident outside India, who is a citizen
	of India or a person of Indian origin and shall have the same meaning as
	ascribed to such term in the Foreign Exchange Management (Deposit)
	Regulations, 2000, as amended from time to time
NRO Account	Non Resident (Ordinary) Account

Term	Description
NSDL	National Securities Depository Limited
OCB	Overseas Corporate Bodies
p.a.	per annum
P/E Ratio	Price Earnings Ratio
PAN	Permanent Account Number
PAT	Profit After Tax
PBT	Profit Before Tax
Pvt.	Private
QIB	Qualified Institutional Buyer
RBI	Reserve Bank of India
RBI Act	The Reserve Bank of India Act, 1934, as amended from time to time
RoC	Registrar of Companies
RoNW	Return on Net Worth
Rs. / INR	Indian Rupees
SCRA	Securities Contracts (Regulation) Act, 1956 as amended from time to
SCIUT	time
SCRR	Securities Contracts (Regulation) Rules, 1957
SCSB	Self Certified Syndicate Bank
SEBI	Securities and Exchange Board of India
SEBI Act	Securities and Exchange Board of India Act, 1992, as amended from
SEBITION	time to time
SEBI AIF Regulations	Securities and Exchange Board of India (Alternative Investments
SEBITIM Regulations	Funds) Regulations, 2012
SEBI VCF Regulations	Securities and Exchange Board of India (Venture Capital Fund)
SEBT VET REGulations	Regulations, 1996 as repealed pursuant to the SEBI AIF Regulations
SEBI FII Regulations	Securities and Exchange Board of India (Foreign Institutional
S2D1111 Regulations	Investors) Regulations, 1995
SEBI FPI Regulations	Securities and Exchange Board of India (Foreign Portfolio Investors)
5251111tegaladons	Regulations, 2014
SEBI FVCI Regulations	Securities and Exchange Board of India (Foreign Venture Capital
	Investors) Regulations, 2000
SEBI Insider Trading	The SEBI (Prohibition of Insider Trading) Regulations, 2015, as
Regulations	amended from time to time, including instructions and clarifications
8	issued by SEBI from time to time
SEBI Takeover	
Regulations /Takeover	Securities and Exchange Board of India (Substantial Acquisition of
Regulations / Takeover	Shares and Takeovers) Regulations, 2011
Code	, ,
Sec	Section
SICA	Sick Industrial Companies (Special Provisions) Act, 1985, as amended
	from time to time
SME	Small Medium Enterprise
SSI Undertaking	Small Scale Industrial Undertaking
Stock Exchange (s)	National Stock Exchange of India
STT	Securities Transaction Tax
Sub-Account	Sub-accounts registered with SEBI under the SEBI (Foreign
	Institutional Investor) Regulations, 1995, other than sub-accounts which
	are foreign corporate or foreign individuals.
TAN	Tax Deduction Account Number
TIN	Taxpayers Identification Number
TNW	Total Net Worth
TRS	Transaction Registration Slip
	C 1

Term	Description							
U.S. GAAP	Generally accepted accounting principles in the United States of							
	America							
u/s	Under Section							
UIN	Unique Identification Number							
UOI	Union of India							
US/ U.S. / USA /United	United States of America							
States	Officed States of Afficiaca							
USD/US\$/\$	United States Dollar, the official currency of the United States of							
	America							
VAT	Value Added Tax							
VCF / Venture Capital	Foreign Venture Capital Funds (as defined under the Securities and							
Fund	Exchange Board of India (Venture Capital Funds) Regulations, 1996)							
	registered with SEBI under applicable laws in India.							
w.e.f.	With effect from							
WDV	Written Down Value							
WTD	Whole-time Director							
YoY	Year over year							

### Notwithstanding the following: -

- i. In the section titled "Main Provisions of the Articles of Association" beginning on page 335 of this Red Herring Prospectus, defined terms shall have the meaning given to such terms in that section;
- ii. In the section titled "*Financial Statements*" beginning on page 167 of this Red Herring Prospectus, defined terms shall have the meaning given to such terms in that section;
- iii. In the section titled "*Risk Factors*" beginning on page 20 of this Red Herring Prospectus, defined terms shall have the meaning given to such terms in that section;
- iv. In the chapter titled "Statement of Possible Tax Benefits" beginning on page 96 of this Red Herring Prospectus, defined terms shall have the meaning given to such terms in that chapter; and

In the chapter titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 214 of this Red Herring Prospectus, defined terms shall have the meaning given to such terms in that chapter..

### PRESENTATION OF FINANCIAL, INDUSTRY AND MARKET DATA

All references to "India" are to the Republic of India and all references to the "Government" are to the Government of India.

#### FINANCIAL DATA

Unless stated otherwise, the financial data included in this Red Herring Prospectus are extracted from the restated financial statements of our Company, prepared in accordance with the applicable provisions of the Companies Act, Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditor, set out in the section titled "Financial Statements as Restated" beginning on page 167 of this Red Herring Prospectus. Our restated financial statements are derived from our audited financial statements prepared in accordance with Indian GAAP and the Companies Act, and have been restated in accordance with the SEBI (ICDR) Regulations.

Our fiscal year commences on April 1<sup>st</sup> of each year and ends on March 31<sup>st</sup> of the next year. All references to a particular fiscal year are to the 12 month period ended March 31<sup>st</sup> of that year. In this Red Herring Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding-off. All decimals have been rounded off to two decimal points.

There are significant differences between Indian GAAP, IFRS and US GAAP. The Company has not attempted to quantify their impact on the financial data included herein and urges you to consult your own advisors regarding such differences and their impact on the Company's financial data. Accordingly to what extent, the financial statements included in this Red Herring Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practices / Indian GAAP. Any reliance by persons not familiar with Indian Accounting Practices on the financial disclosures presented in this Red Herring Prospectus should accordingly be limited.

Any percentage amounts, as set forth in "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this Red Herring Prospectus unless otherwise indicated, have been calculated on the basis of the Company's restated financial statements prepared in accordance with the applicable provisions of the Companies Act, Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditor, set out in the section titled "Financial Statements as Restated" beginning on page 167 of this Red Herring Prospectus.

### **CURRENCY OF PRESENTATION**

In this Red Herring Prospectus, references to "Rupees" or "Rs." or "INR" are to Indian Rupees, the official currency of the Republic of India. All references to "\$", "US\$", "USD", "U.S. \$"or "U.S. Dollars" are to United States Dollars, the official currency of the United States of America.

All references to 'million' / 'Million' / 'Mn' refer to one million, which is equivalent to 'ten lacs' or 'ten lakhs', the word 'Lacs / Lakhs / Lac' means 'one hundred thousand' and 'Crore' means 'ten million' and 'billion / bn./ Billions' means 'one hundred crores'.

### INDUSTRY AND MARKET DATA

Unless stated otherwise, Industry and Market data and various forecasts used throughout this Red Herring Prospectus have been obtained from publically available information, Industry Sources and Government Publications.

Industry Sources as well as Government Publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but their accuracy and completeness and underlying assumptions are not guaranteed and their reliability cannot be assured.

Although we believe that industry data used in this Red Herring Prospectus is reliable, it has not been independently verified by the Book Running Lead Managers or our Company or any of their affiliates or advisors. Such data involves risks, uncertainties and numerous assumptions and is subject to change based on various factors, including those discussed in the section titled "*Risk Factors*"

beginning on page 20 of this Red Herring Prospectus. Accordingly, investment decisions should not be based solely on such information.

Further, the extent to which the industry and market data presented in this Red Herring Prospectus is meaningful depends on the reader's familiarity with and understanding of the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which we conduct our business, and methodologies and assumptions may vary widely among different industry sources.

#### FORWARD LOOKING STATEMENT

This Red Herring Prospectus contains certain "forward-looking statements". These forward looking statements can generally be identified by words or phrases such as "aim", "anticipate", "believe", "expect", "estimate", "intend", "objective", "plan", "project", "shall", "will", "will continue", "will pursue" or other words or phrases of similar meaning. Similarly, statements that describe our strategies, objectives, plans or goals are also forward-looking statements. All forward looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results and property valuations to differ materially from those contemplated by the relevant forward looking statement.

Important factors that could cause actual results to differ materially from our expectations include, but are not limited to the following:-

- General economic and business conditions in the markets in which we operate and in the local, regional, national and international economies;
- Changes in laws and regulations relating to the sectors/areas in which we operate;
- Increased competition in the Industry which we operate;
- Factors affecting the Industry in which we operate;
- Our ability to meet our capital expenditure requirements;
- Fluctuations in operating costs;
- Our ability to attract and retain qualified personnel;
- Changes in political and social conditions in India, the monetary and interest rate policies of India and other countries;
- Inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- The performance of the financial markets in India and globally;
- Any adverse outcome in the legal proceedings in which we are involved;
- Our failure to keep pace with rapid changes in technology;
- The occurrence of natural disasters or calamities;
- Other factors beyond our control;
- Our ability to manage risks that arise from these factors;
- Conflict of Interest with affiliated companies, the promoter group and other related parties; and
- Changes in government policies and regulatory actions that apply to or affect our business.

For a further discussion of factors that could cause our actual results to differ, refer to section titled "Risk Factors" and chapter titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages 20 and 214 respectively of this Red Herring Prospectus. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated.

Future looking statements speak only as of the date of this Red Herring Prospectus. Neither we, our Directors, Book Running Lead Managers, Underwriters nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, the BRLM and our Company will ensure that investors in India are informed of material developments until the grant of listing and trading permission by the Stock Exchange.

#### SECTION II – RISK FACTORS

An investment in Equity Shares involves a high degree of risk. You should carefully consider all the information in this Red Herring Prospectus, including the risks and uncertainties described below, before making an investment in our Equity Shares. In making an investment decision, prospective investors must rely on their own examination of our Company and the terms of this offer including the merits and risks involved. Any potential investor in, and subscriber of, the Equity Shares should also pay particular attention to the fact that we are governed in India by a legal and regulatory environment in which some material respects may be different from that which prevails in other countries. The risks and uncertainties described in this section are not the only risks and uncertainties we currently face. Additional risks and uncertainties not known to us or that we currently deem immaterial may also have an adverse effect on our business. If any of the following risks, or other risks that are not currently known or are now deemed immaterial, actually occur, our business, results of operations and financial condition could suffer, the price of our Equity Shares could decline, and you may lose all or part of your investment. Additionally, our business operations could also be affected by additional factors that are not presently known to us or that we currently consider as immaterial to our operations.

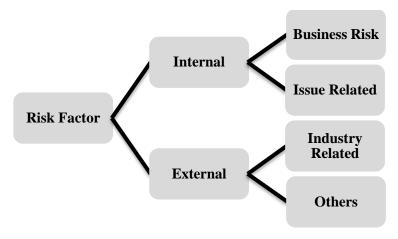
Unless otherwise stated in the relevant risk factors set forth below, we are not in a position to specify or quantify the financial or other implications of any of the risks mentioned herein. Unless otherwise stated, the financial information of our Company used in this section is derived from our restated financial statements prepared in accordance with Indian GAAP and the Companies Act and restated in accordance with the SEBI ICDR Regulations. To obtain a better understanding, you should read this section in conjunction with the chapters titled "Our Business" beginning on page 117, "Our Industry" beginning on page 98 and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 214 respectively, of this Red Herring Prospectus as well as other financial information contained herein.

The following factors have been considered for determining the materiality of Risk Factors:

- Some events may not be material individually but may be found material collectively;
- Some events may have material impact qualitatively instead of quantitatively;
- Some events may not be material at present but may have material impact in future.

The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors mentioned below. However, there are risk factors where the impact may not be quantifiable and hence the same has not been disclosed in such risk factors. Unless otherwise stated, the financial information of the Company used in this section is derived from our financial statements under Indian GAAP, as restated in this Red Herring Prospectus. Unless otherwise stated, we are not in a position to specify or quantify the financial or other risks mentioned herein. For capitalized terms used but not defined in this chapter, refer to the chapter titled "Definitions and Abbreviation" beginning on page 3 of this Red Herring Prospectus. The numbering of the risk factors has been done to facilitate ease of reading and reference and does not in any manner indicate the importance of one risk factor over another.

The risk factors are classified as under for the sake of better clarity and increased understanding:



### 1. Litigation risk factor

Currently our Company, Promoters and Directors are involved in tax proceedings; any adverse decision in such proceedings may render us liable to liabilities and penalties and may adversely affect our business and results of operations.

There are no legal proceedings against Our Company, Promoters, Directors and Group Companies except for certain tax proceedings against Company, Promoters and Directors. Also, there is no assurance that in future, we, our Promoters, our Directors or Group Companies may not face legal proceedings; any adverse decision in such legal proceedings may impact our business. For further details in relation to legal proceedings involving our Director see the chapter titled "Outstanding Litigation and Material Developments" on page 239 of this Red Herring Prospectus.

Details of tax proceedings are as mentioned below:

Name of	Crimina	Civil/	Tax	Labour	Consume	Complain	Aggrega	
Entity	1	Arbitratio	Proceedin	Disput	r	ts under	te	
	Proceedi	n	gs	es	Complain	Section	amount	
	ngs	Proceedin			ts	138 of NI	involved	
		gs				Act, 1881	(Rs. In	
							lakhs)	
Company								
By the								
Company	Nil	Nil	8	Nil	Nil	Nil	502.44*	
Against the								
Company	Nil	Nil	Nil	Nil	Nil	Nil	Nil	
Promoters								
By the								
Promoter	Nil	Nil	12	Nil	Nil	Nil	158.81*	
Against the								
Promoter	Nil	Nil	Nil	Nil	Nil	Nil	Nil	
<b>Group Comp</b>	anies							
By Group								
Companies	Nil	Nil	Nil	Nil	Nil	Nil	Nil	
Against								
Group								
Companies	Nil	Nil	Nil	Nil	Nil	Nil	Nil	
Directors other	er than proi	moters						
By the								
Directors	Nil	Nil	Nil	Nil	Nil	Nil	Nil	
Against the								
Directors	Nil	Nil	1	Nil	Nil	Nil	0.02	
Subsidiaries								

By the	NI21	NI21	NI21	NISI	NI21	NI21	NISI
Subsidiaries	Nil						
Against the							
Subsidiaries	Nil						

<sup>\*</sup>The amount stated does not include all the litigations as the amount in certain proceedings is unascertainable.

Our Company is currently involved in Income Tax proceedings from Assessment Year 2010-11 to 2016-17. The Income Tax Authority had passed a combined Assessment Order and issued demand notices for each Assessment Year in pursuance of the incomes assessed for each Assessment Year. The consolidated demand raised for the same is Rs. 5,02,44,170/-. Our Company has filed an appeal separately for every Assessment Year against the consolidated impugned order for AY 2010-11 to AY 2016-17 and the matter is currently pending before the Commissioner of Income Tax Appeals, Bhopal.

Our Promoter and Director, Mr. Sarvapriya Bansal is currently involved in Income Tax proceedings from Assessment Year 2010-11 to 2014-15. The Income Tax Authority had passed a combined Assessment Order and issued demand notices for each Assessment Year in pursuance of the incomes assessed for each Assessment Year. The consolidated demand raised for the same is Rs. 24,55,170/-. Mr. Sarvapriya Bansal has filed an appeal separately for every Assessment Year against the consolidated impugned order for AY 2010-11 to AY 2014-15 and the matter is currently pending before the Commissioner of Income Tax Appeals, Bhopal.

Our Promoter and Director, Mr. Avnish Bansal is currently involved in Income Tax proceedings from Assessment Year 2010-11 to 2016-17. The Income Tax Authority had passed a combined Assessment Order and issued demand notices for each Assessment Year in pursuance of the incomes assessed for each Assessment Year. The consolidated demand raised for the same is Rs. 1,34,26,460/-. Mr. Avnish Bansal has filed an appeal separately for every Assessment Year against the consolidated impugned order for AY 2010-11 to AY 2016-17 and the matter is currently pending before the Commissioner of Income Tax Appeals, Bhopal.

Any further adverse rulings or decisions with regard to the same by the Appellate Authority, i.e. Commissioner of Income Tax Appeals, Bhopal against our Company and/or our Promoters may render us liable to liabilities and penalties and may have an adverse material impact on our business and results of operations.

### 2. We have certain contingent liabilities that have not been provided for in our Company's financials which if materialised, could adversely affect our financial condition.

Our contingent liabilities as on September 30, 2017 is as under:

(Rs in lakhs)

Sr.	Particulars	As at September 30, 2017
1	Duty saved against Advanced Authorization/EPCG	1121.59
	Total	1121.59

In the event any such contingencies mentioned above were to materialize or if our contingent liabilities were to increase in the future, our financial condition could be adversely affected. For further details, see the section entitled "Financial Statements" on page 167 of this Red Herring Prospectus.

### 3. Lack of experience of Promoters in proposed line of business

Our Promoters Sarvapriya Bansal and Avnish Bansal do not have adequate experience in health and hygiene industry and we cannot assure that this will not affect our business growth. However, our Promoters have experience in textile industry and have good track record.

4. An increase in the prices of our basic raw material i.e. raw cotton could raise our manufacturing costs and could adversely affect our profitability.

We have no control on the prices of our basic raw material i.e. raw cotton. The prices of raw cotton could fluctuate due to availability and demand. In the recent past, there have been fluctuations in the prices of raw cotton both at domestic and international levels. Such fluctuations in prices of raw material and our inability to negotiate at optimum market rates may affect our profitability.

We typically do not enter into any long term supply agreements with our suppliers and our major requirement is met in the spot market. We may be unable to control the factors affecting the price at which we procure our raw material. We also face the risks associated with compensating for or passing on such increase in our cost of production on account of such fluctuations in prices to our customers. Upward fluctuations in the prices of raw material may thereby affect our margins and profitability, resulting in a material adverse effect on our business, financial condition and results of operations.

### 5. We are exposed to foreign currency exchange rate fluctuations, which may harm our results of operations, impact our cash flows and cause our financial results to fluctuate.

We are exposed to foreign currency exchange fluctuations as our Company is engaged in manufacturing and export of absorbent cotton and cotton waste recycling. Our products are mainly exported to the Poland, Italy, Russia, Greece, etc. The exchange rate between the Indian Rupee and these currencies, primarily the Euro, has fluctuated in the past and our results of operations and cash flows have been impacted by such fluctuations in the past and may be impacted by such fluctuations in the future. For example, during times of strengthening of the Indian Rupee, we expect that our overseas sales and revenues will generally be negatively impacted as foreign currency received will be translated into fewer Indian Rupees. However, the converse positive effect of depreciation in the Indian Rupee may not be sustained or may not show an appreciable impact in our results of operations in any given financial period, due to other variables impacting our business and results of operations during the same period.

We may, therefore, suffer losses on account of foreign currency fluctuations for sale of our products to our international customers, since we may be able to revise the prices, for foreign currency fluctuations, only on a periodic basis and may not be able to pass on all losses on account of foreign currency fluctuations to our customers. Our Company offsets this risk of foreign fluctuation by way hedging.

## 6. Our business is not seasonal in nature, but the availability of raw material is seasonal in nature and hence we require substantial working capital.

The business in which our Company is engaged in not seasonal, however, the availability raw materials are seasonal in nature. Our Company has made adequate arrangement for warehousing to store raw material. The warehousing of raw material to counter its non availability during off season requires substantial investment of our working capital in the inventories

### 7. Our business operations involve handling of Boiler Plant and risks arising from the same may result in damages to life and property, as also exposure to litigations.

Our manufacturing process requires steam, which is produced by a boiler plant using Bio coal and Steam Coal. We are also required to obtain several licenses and approvals for the handling of Boiler Plant, which in turn impose several obligations and restrictions on our Company. If improperly handled or subjected to less than optimal conditions, this Boiler Plant could harm employees and other persons, causing damage to life and property and harming the environment. This in turn could subject our Company to significant penalties including closure of our manufacturing units and / or litigation which may have an adverse effect on our business and financial operations. However, our Company ensures and maintains desired control systems. For description of the regulations and laws applicable to our Company in this regard, please refer to the chapter titled "Key Industry Regulations and Policies" beginning on page 126 of this Red Herring Prospectus. For details of licenses and approvals obtained by our Company, please refer to the chapter titled "Government and Other Statutory Approvals" beginning on page 251 of this Red Herring Prospectus

8. We are dependent upon few suppliers for our raw material for our current manufacturing facilities. In an eventuality where our suppliers are unable to deliver us the required materials in a time-bound manner it may have a material adverse effect on our business operations and profitability.

For the period ended September 30, 2017 our top 10 suppliers contributed around 75.28 % and top 5 suppliers contributed around 53.28% of our purchases. In the event of a delay, inadequacy or default in deliveries by any of our vendors, we may not be able to source our raw material on an adequate and timely basis or on commercially acceptable terms. A major disruption to the timely and adequate supplies of our raw materials could adversely affect our business, results of operations and financial condition. Any problems faced by our suppliers in their manufacturing facilities resuslting in delays or non-adherence to quality requirements could adversely impact our ability to meet our customer's requirements in time and our operations would be affected to the extent we are unable to line up supplies from alternate suppliers.

9. Our historical revenues have been significantly dependent on few Industrial Customers and our inability to maintain such business may have an adverse effect on our results of operations.

For the year ended March 31, 2017, sales to our top 10 customers contributed around 78.04 % and top 5 customers contributed around 58.99% of our revenues from operations. Our business from customers is dependent on our continuing relationship with such customers, the quality of our products and our ability to deliver on their orders, and there can be no assurance that such customers will continue to do business with us in the future on commercially acceptable terms or at all. If our customers do not continue to purchase products from us, or reduce the volume of products purchased from us, our business prospects, results of operations and financial condition may be adversely affected. Significant dependence on them may increase the potential volatility of our results of operations and exposure to individual contract risks. In the event that any of these customers discontinue purchase of products from us, our results of operations and financial condition may be adversely affected.

10. Our Company has not complied with certain statutory provisions under Companies Act. Such non-compliances/lapses may attract penalties.

Our Company has not complied with certain statutory provisions such as the following:

- Provision of Section 73 of the Companies Act, 2013 with respect to availment of unsecured loans from persons other than the directors, relatives of directors and members of the Company during the past.
- Non-compliance with section 203 of Companies Act, 2013 by not appointing a Company Secretary for some period of time. However, as on date of this Red Herring Prospectus, our Company has appointed a Company Secretary.
- Non-compliance of section 185 of Companies Act, 2013, for certain peiod of time as our Company advanced loan to directors. However, as on date of filing this Red Herring Prospectus, our Company has not advanced any loans to directors.

Further, our Company has delayed filing of some forms under the Companies Act. No show cause notice in respect of the above has been received by the Company till date, any penalty imposed for such non-compliance in future by any regulatory authority could affect our financial conditions to that extent. Such delay/noncompliance may in the future render us liable to statutory penalties and disallowing the resolutions, which may have consequence of violation of statutory provisions concerned.

11. Our Company violated Regulation 45 of SEBI (LODR): Change in Name of Listed Entity,s while it was listed on Emerge- Institutional Trading Platform of the National Stock Exchange of India Limited

Our Company was listed on Emerge- Institutional Trading Platform of National Stock Exchange of India Limited and was required to seek approval from Stock Exchange before changing it's name from Mohini Fibers Limited to Mohini Health & Hygiene Limited as per Regulation 45 of SEBI (Listing Obligation & Disclosures Requirement), our Company violated the said Regulation and changed it's name to Mohini Health & Hygiene Limited without seeking approval from Stock Exchange for the same. However, our Company later made application to Stock Exchange for approving the new name and Stock Exchange approved the same before Company got voluntarily delisted from Company.

### 12. We have in the past entered into related party transactions and may continue to do so in the future.

Our Company has entered into various transactions with our Promoters, Promoter Group, Directors and their Relatives. While we believe that all such transactions are conducted on arms length basis, there can be no assurance that we could not have achieved more favorable terms had such transactions were not entered into with related parties. Furthermore, it is likely that we will enter into related party transactions in future. There can be no assurance that such transactions, individually or in aggregate, will not have an adverse effect on our financial condition and results of operation. For details on the transactions entered by us, please refer to chapter "Related Party Transactions" beginning on page 165 of the Red Herring Prospectus.

### 12. We do not have any offshore office or business place to look after our export operations.

We sell our products to both domestic as well as international markets. A significant portion of our revenue from operations is derived from international markets. However, we do not have any offshore office as a result of which we may not be able to capitalize on opportunities offered by the evolving international market in a timely manner. The business operations of our Company are mainly handled from our registered office located at Pithampur. Apart from this, our Company does not have any place of business overseas either in the nature of liaison office or corporate office. Due to this, we may not be able to expand our business effectively in the international market, thereby affecting the results of operations and profitability.

#### 13. Credit rating of our Company.

The cost and availability of capital, amongst other factors, is also dependent on our credit ratings. We had been last rated by CARE Ratings long term rating at CARE BB+ (Assigned) and long term/short term bank facilities rating at CARE BB+ (Reaffirmed). Ratings reflect a rating agency's opinion of our financial strength, operating performance, strategic position, and ability to meet our obligations. Any downgrade of our credit ratings would increase borrowing costs and constrain our access to capital and lending markets and, as a result, could adversely affect our business. In addition, downgrades of our credit ratings could increase the possibility of additional terms and conditions being added to any new or replacement financing arrangements.

### 14. We do not own the land on which our manufacturing facility and registered office are located.

We do not own the land on which our manufacturing facility and registered offices are located. Our manufacturing facility and registered office situated at Plot No 109, Sector 3 Industrial Area Pithampur, Dhar, Madhya Pradesh 454774, India is taken on lease from M.P. Audyogik Kendra Vikas Nigam, which is valid for a period of 99 years from September 22, 2009. If we do not comply with certain conditions of the lease agreement, the lessor may terminate the lease, which could have an adverse affect on our operations and there can be no assurance that renewal of lease agreement with the owner will be entered into. In the event of non-renewal of lease, we may be required to shift our manufacturing facilities to a new location and there can be no assurance that the arrangement we enter into in respect of new premises would be on such terms and conditions as the present one.

15. Our Company has negative cash flows from its investing and financing activities in the past years, details of which are given below. Sustained negative cash flow could impact our growth and business.

Our Company had negative cash flows from our investing activities and financing activities in the previous year(s) as per the Restated Financial Statements and the same are summarized as under:

Amount (Rs. In lakhs)

		For period				
Particulars	2013	2014	2015	2016	2017	ended September 30, 2017
Cash Flow from / (used in)						
Operating Activities	69.16	(223.54)	(955.96)	267.11	1700.67	972.13
Cash Flow from / (used in)						
Investing Activities	(138.14)	(1756.21)	(2190.82)	(182.01)	(1927.75)	7.41
Cash Flow from / (used in)						
Financing Activities	109.46	2207.94	2926.09	(76.23)	184.13	(976.92)

Cash flow of a company is a key indicator to show the extent of cash generated from operations to meet capital expenditure, pay dividends, repay loans and make new investments without raising finance from external resources. If we are not able to generate sufficient cash flows in future, it may adversely affect our business and financial operations.

16. Our Company requires significant amounts of working capital for a continued growth. Our inability to meet our working capital requirements may have an adverse effect on our results of operations.

Our business is working capital intensive. A significant portion of our working capital is utilized towards trade receivables. Summary of our working capital position is given below:-

Amount (Rs. In lakhs)

	As at March 31,							
Particulars	As on September 30, 2017	2017	2016	2015	2014	2013		
A. Current Assets								
Inventories	1516.51	1183.90	1639.23	353.41	622.86	89.40		
Trade Receivables	2462.26	2044.10	1648.38	3324.45	347.16	404.39		
Cash and Cash Equivalents	30.76	28.14	71.09	62.22	282.91	54.72		
Short Term Loans & Advances	1466.96	1214.09	1020.85	250.52	408.19	175.34		
Other Current Assets	-	-	-	-	-	-		
B. Current Liabilities								
Trade Payables	1980.86	881.08	410.06	1003.77	153.16	83.42		
Other Current Liabilities	764.76	938.10	675.50	582.63	356.40	135.58		
Short Term Provisions	246.46	159.90	117.92	71.66	13.51	9.67		
Working Capital (A-B)	2484.41	2491.15	3176.07	2332.54	1138.05	495.18		
Trade receivables as % of total								
current assets	44.96%	45.73%	37.64%	83.31%	20.90%	55.87%		

We intend to continue growing by expanding our business operations. This may result in increase in the quantum of current assets particularly trade receivables. Our inability to maintain sufficient cash flow, credit facility and other sources of fund, in a timely manner, or at all, to meet the requirement of working capital could adversely affect our financial condition and result of our operations. For further details regarding working capital requirement, please refer to the chapter titled "Objects of the Issue" beginning on page 87 of this Red Herring Prospectus.

17. We require a number of approvals, NOCs, licences, registrations and permits in the ordinary course of our business. Some of the approvals are required to be transferred in the name of "MOHINI HEALTH & HYGIENE LIMITED" from "MOHINI FIBERS PRIVATE LIMITED" or "MOHINI FIBERS LIMITED", as the case may be, pursuant to name change of our company

and any failure or delay in obtaining the same in a timely manner may adversely affect our operations.

We need to apply for renewal of approvals which expire, from time to time, as and when required in the ordinary course of our business. Pursuant to our conversion from a private limited company to a public limited company in the year 2015, we need to take necessary steps for transferring the approvals of our company in the new name i.e. "Mohini Health & Hygiene Limited".

Any failure to renew the approvals that have expired, or to apply for and obtain the required approvals, licences, registrations or permits, or any suspension or revocation of any of the approvals, licences, registrations and permits that have been or may be issued to us, could result in delaying the operations of our business, which may adversely affect our business, financial condition, results of operations and prospects. We cannot assure you that the approvals, licences, registrations and permits issued to us would not be suspended or revoked in the event of non-compliance or alleged non-compliance with any terms or conditions thereof, or pursuant to any regulatory action. Additionally, our company has not applied for change of name of the approval/s as mentioned under the head "Material licenses/ approvals for which the Company is yet to apply" of Government and Other Statutory Approvals Chapter. For more information, see chapter "Government and Other Statutory Approvals" on page 251 of this Red Herring Prospectus.

## 18. We depend on certain brand names and our corporate name and logo that we may not be able to protect and/or maintain.

Our ability to market and sell our products depends upon the recognition of our brand names and associated consumer goodwill. Currently, we have applied for registration of our logo

and it is pending. There is no guarantee that the application for registration of our

logo will be accepted in favour of the Company. This may affect our ability to protect our trademark in the event of any infringement of our intellectual property. In the absence of such registrations, competitors and other companies may challenge the validity or scope of our intellectual property right over these brands or our corporate name or logo. As a result, we may be required to invest significant resources in developing new brands or names, which could materially and adversely affect our business, financial condition, results of operations and prospects.

Our failure to comply with existing or increased regulations, or the introduction of changes to existing regulations, could adversely affect our business, financial condition, results of operations and prospects.

The material approvals, licences or permits required for our business include trade licence, excise and tax laws, environment laws and shops and establishment licences, among others. See "Government and other Statutory Approvals" on page 251 of this Red Herring Prospectus for further details on the required material approvals for the operation of our business.

# 19. Our Company has manufacturing facilities situated at Pithampur, Dhar. Any delay in production at, or shutdown of, or any interruption for a significant period of time, in this facility may in turn adversely affect our business, financial condition and results of operations.

Our Company has manufacturing facilities situated at Pithampur, Dhar. Our success depends on our ability to successfully manufacture and deliver our products to meet our customer demand. Our manufacturing facility is susceptible to damage or interruption or operating risks, such as human error, power loss, breakdown or failure of equipment, power supply or processes, performance below expected levels of output or efficiency, obsolescence, loss of services of our external contractors, terrorist attacks, acts of war, break-ins, earthquakes, other natural disasters and industrial accidents and similar events. Further, our manufacturing facility is also subject to operating risk arising from compliance with the directives of relevant government authorities. Operating risks may result in

personal injury and property damage and in the imposition of civil and criminal penalties. If our Company experiences delays in production or shutdowns at any or all of these facilities due to any reason, including disruptions caused by disputes with its workforce or any external factors, our Company's operations will be significantly affected, which in turn would have a material adverse effect on its business, financial condition and results of operations.

20. The shortage or non-availability of power facilities may adversely affect our manufacturing processes and have an adverse impact on our results of operations and financial condition.

Our manufacturing process requires substantial amount of power facilities. The quantum and nature of power requirements of our industry and Company is such that it cannot be supplemented/ augmented by alternative/ independent sources of power supply since it involve significant capital expenditure and per unit cost of electricity produced is very high. Any disruption / non availability of power shall directly affect our production which in turn shall have an impact on profitability and turnover of our Company.

21. We could become liable to customers, suffer adverse publicity and incur substantial costs as a result of defects in our products, which in turn could adversely affect the value of our brand, and our sales could be diminished if we are associated with negative publicity.

Any failure or defect in our products could result in a claim against us for damages, regardless of our responsibility for such a failure or defect. However, our Company is well equipped with in-house testing laboratory to test the products. Our finished products has to undergo a strict quality check to ensure that they are of relevant quality as per the standards set. Our in house testing laboratory regulates and monitors the quality and ensures that the same is as per the required standards. Although we attempt to maintain quality standards, we cannot assure that all our products would be of uniform quality, which in turn could adversely affect the value of our brand, and our sales could be diminished if we are associated with negative publicity.

Also, our business is dependent on the trust our customers have in the quality of our products. Any negative publicity regarding our company, brand, or products, including those arising from a drop in quality of merchandise from our vendors, mishaps resulting from the use of our products, or any other unforeseen events could affect our reputation and our results from operations.

a. We generally do business with our customers on purchase order basis and do not enter into long term contracts with most of them.

Our business is dependent on our continuing relationships with our customers. Our Company neither has any long-term contract with any of customers. Any change in the buying pattern of our end users or disassociation of major customers can adversely affect the business of our Company. The loss of or interruption of work by, a significant customer or a number of significant customers or the inability to procure new orders on a regular basis or at all may have an adverse effect on our revenues, cash flows and operations.

22. Our operations may be adversely affected in case of industrial accidents at any of our production facilities.

Usage of heavy machinery, handling of materials by labour during production process or otherwise, lifting of materials by humans, cranes, etc. may result in accidents, which could cause injury to our labour, employees, other persons on the site and could also damage our properties thereby affecting our operations. Occurrence of accidents could hamper our production and consequently affect our profitability.

23. Our export operations are majorly done via Jawaharlal Nehru Port, Mumbai and Pithampur Port, Dhar. Thus the growth of our business is directly linked to facilities provided at these major ports and Infrastructural development on these ports.

Any interruption in port facilities at Jawaharlal Nehru Port or Pithampur Port could adversely affect our business operations and financial position and thereby affecting the overall profitability of the business.

# 24. Our Company uses third party transportation facility for the delivery of our goods and any disruption in their operations or a decrease in the quality of their services could affect our Company's reputation and results of operations.

Our Company uses third party transportation facility for delivery of our goods. Though our business has not experienced any disruptions due to transportation in the past, any future transportation issues may have an adverse effect on our business. In addition goods may be lost or damaged in transit for various reasons including occurrence of accidents or natural disasters. There may also be delay in delivery of products which may also affect our business and results of operation negatively. An increase in the freight costs or unavailability of freight for transportation of our raw materials may have an adverse effect on our business and results of operations.

Further, disruptions of transportation services due to weather-related problems, strikes, lock-outs, inadequacies in the road infrastructure, or other events could impair ability to procure raw materials on time. Any such disruptions could materially and adversely affect our business, financial condition and results of operations.

## 25. Compliance with, and changes in, safety, health and environmental laws and regulations may adversely affect our business, prospects, financial condition and results of operations.

Due to the nature of our business, we expect to be or continue to be subject to extensive and increasingly stringent environmental, health and safety laws and regulations and various labour, workplace and related laws and regulations. We are also subject to environmental laws and regulations, including but not limited to:

- a. Environment (Protection) Act, 1986
- b. Air (Prevention and Control of Pollution) Act. 1981
- c. Water (Prevention and Control of Pollution) Act. 1974
- d. Hazardous Waste Management & Handling Rules, 2008
- e. Other regulations promulgated by the Ministry of Environment and Forests and the Pollution Control Boards of the state of Madhya Pradesh.

Which govern the discharge, emission, storage, handling and disposal of a variety of substances that may be used in or result from the operations of our business.

The scope and extent of new environmental regulations, including their effect on our operations, cannot be predicted and hence the costs and management time required to comply with these requirements could be significant. Amendments to such statutes may impose additional provisions to be followed by our Company and accordingly the Company needs to incur clean-up and remediation costs, as well as damages, payment of fines or other penalties, closure of production facilities for non-compliance, other liabilities and related litigation, could adversely affect our business, prospects, financial condition and results of operations.

# 26.The Promoter Group of our Company does not include Girdharilal Agrawal, Savitri Devi Agrawal, Dilip Agrawal, Ashok Agrawal, Avinash Agrawal, Anoop Agrawal, Anuj Agrawal, Anil Agrawal, Savita Gupta and/or any entity(ies) in which they may have an interest.

The Promoter Group of our Company does not include certain relatives of our Promoters, namely, Girdharilal Agrawal, Savitri Devi Agrawal, Dilip Agrawal, Ashok Agrawal, Avinash Agrawal, Anoop Agrawal, Anuj Agrawal, Anil Agrawal, Savita Gupta and/or any entity(ies) in which they severally or jointly may have an interest. They have refused to provide any information pertaining to them or any such entities. Further the said person through their respective declaration has expressed their

unwillingness to be constituted under the "Promoter Group" of the Company and has requested that consequently their entities should not be considered to be part of the "Promoter Group" and "Group Companies". Therefore, though there are no formal disassociation agreements they are not treated as part of Promoter group and the disclosures made in this Red Herring Prospectus are limited to the extent of information that has been made available by our Promoters in relation to Promoter Group and Group Companies

### 27. Our insurance coverage may not be adequate.

Our Company has obtained insurance coverage in respect of certain risks. We have taken insurance policies to insure our assets against standard fire and special perils. While we believe that we maintain insurance coverage in adequate amounts consistent with size of our business, our insurance policies do not cover all risks, specifically risks like housebreaking, terrorism, etc. There can be no assurance that our insurance policies will be adequate to cover the losses in respect of which the insurance has been availed. If we suffer a significant uninsured loss or if insurance claim in respect of the subject-matter of insurance is not accepted or any insured loss suffered by us significantly exceeds our insurance coverage, our business, financial condition and results of operations may be materially and adversely affected.

For further details, please refer chapter titled "Our Business" beginning on page 117 of this Red Herring Prospectus.

## 28. Our lenders have charge over our movable and immovable properties in respect of finance availed by us.

We have secured our lenders by creating a charge over our movable and immovable properties in respect of loans / facilities availed by us from banks and financial institutions. The total amounts outstanding and payable by us as secured loans were Rs. 5296.07 Lakhs as on September 30, 2017. In the event we default in repayment of the loans / facilities availed by us and any interest thereof, our properties may be forfeited by lenders, which in turn could have significant adverse affect on business, financial condition or results of operations. For further information on the *Financial Indebtedness* please refer to page 229 of this Red Herring Prospectus.

# 29. Our lenders have imposed certain restrictive conditions on us under our financing arrangements. Under our financing arrangements, we are required to obtain the prior, written lender consent for, among other matters, changes in our capital structure. Further, we are required to maintain certain financial ratios.

There can be no assurance that we will be able to comply with these financial or other covenants or that we will be able to obtain the consents necessary to take the actions we believe are necessary to operate and grow our business. Our level of existing debt and any new debt that we incur in the future has important consequences. Any failure to comply with these requirements or other conditions or covenants under our financing agreements that is not waived by our lenders or is not otherwise cured by us, may require us to repay the borrowing in whole or part and may include other related costs. Our Company may be forced to sell some or all of its assets or limit our operations. This may adversely affect our ability to conduct our business and impair our future growth plans. For further information, see the chapter titled "Financial Indebtedness" on page 229of the Red Herring Prospectus.

Though these covenants are restrictive to some extent for us, however it ensures financial discipline, which would help us in the long run to improve our financial performance.

## 30. The industry segments in which we operate being fragmented, we face competition from other players, which may affect our business operations and financial conditions.

The market for our products is competitive on account of both the organized and unorganized players. Players in this industry generally compete with each other on key attributes such as technical competence, quality of products, distribution network, pricing and timely delivery. Some of our competitors may have longer industry experience and greater financial, technical and other resources, which may enable them to react faster in changing market scenario and remain competitive.

Moreover, the unorganized sector offers their products at highly competitive prices which may not be matched by us and consequently affect our volume of sales and growth prospects. Growing competition may result in a decline in our market share and may affect our margins which may adversely affect our business operations and our financial condition.

31. We have taken guarantees from Promoters in relation to debt facilities provided to us.

We have taken guarantees from Promoters in relation to our secured debt facilities availed from our Bankers. In an event any of these persons withdraw or terminate its/their guarantees, the lender for such facilities may ask for alternate guarantees, repayment of amounts outstanding under such facilities, or even terminate such facilities. We may not be successful in procuring guarantees satisfactory to the lender and as a result may need to repay outstanding amounts under such facilities or seek additional sources of capital, which could adversely affect our financial condition. For more information please see the chapter titled "Financial Indebtedness" beginning on page 229 of this Red Herring Prospectus.

32. Our Company has unsecured loans which are repayable on demand. Any demand loan from lenders for repayment of such unsecured loans, may adversely affect our cash flows.

As on September 30, 2017, our Company has unsecured loans amounting to Rs. 237.27 lakhs from related and other parties that are repayable on demand to the relevant lender. Further, some of these loans are not repayable in accordance with any agreed repayment schedule and may be recalled by the relevant lender at any time. Any such unexpected demand or accelerated repayment may have a material adverse effect on the business, cash flows and financial condition of the borrower against which repayment is sought. Any demand from lenders for repayment of such unsecured loans, may adversely affect our cash flows. For further details of unsecured loans of our Company, please refer the chapter titled Financial Statements as Restated beginning on page 167 of this Red Herring Prospectus.

33. Orders placed by customers may be delayed, modified, cancelled or not fully paid for by our customers, which may have an adverse effect on our business, financial condition and results of operations.

We may encounter problems in executing the orders in relation to our products, or executing it on a timely basis. Moreover, factors beyond our control or the control of our customers may postpone the delivery of such products or cause its cancellation. Due to the possibility of cancellations or changes in scope and schedule of delivery of such products, resulting from our customers discretion or problems we encounter in the delivery of such products or reasons outside our control or the control of our customers, we cannot predict with certainty when, if or to what extent we may be able to deliver the orders placed. Additionally, delays in the delivery of such products can lead to customers delaying or refusing to pay the amount, in part or full, that we expect to be paid in respect of such products. In addition, even where a delivery proceeds as scheduled, it is possible that the customers may default or otherwise fail to pay amounts owed. While we have not yet experienced any material delay, cancellation, execution difficulty, payment postponement or payment default with regard to the orders placed with us, or disputes with customers in respect of any of the foregoing, any such adverse event in the future could materially harm our cash flow position and income.

34. We have not made any alternate arrangements for meeting our capital requirements for the Objects of the issue. Further we have not identified any alternate source of financing the 'Objects of the Issue'. Any shortfall in raising / meeting the same could adversely affect our growth plans, operations and financial performance.

As on date, we have not made any alternate arrangements for meeting our capital requirements for the objects of the issue. We meet our capital requirements through our bank finance, owned funds and internal accruals. Any shortfall in our net owned funds, internal accruals and our inability to raise debt in future would result in us being unable to meet our capital requirements, which in turn will negatively affect our financial condition and results of operations. Further we have not identified any alternate source of funding and hence any failure or delay on our part to raise money from this issue

or any shortfall in the issue proceeds may delay the implementation schedule and could adversely affect our growth plans. For further details please refer to the chapter titled "Objects of the Issue" beginning on page 87 of this Red Herring Prospectus.

## 35. Failure or disruption of our IT and/or business resource planning systems may adversely affect our business, financial condition, results of operations, cash flows and prospects.

We have implemented various information technology ("IT") and/or business resource planning systems to cover key areas of our operations. We are dependent on technology in relation to customer order management and dispatches, production planning and reporting, manufacturing processes, financial accounting and scheduling raw material purchase and shipments. We rely on our IT infrastructure to provide us with connectivity and data backup across our locations and functions. While the business resource planning systems that we have implemented have enabled us to improve our working capital cycles, despite an increase in our sales over the period, we can provide no assurance that we will be able to do so in the future.

We believe that we have deployed adequate IT disaster management systems including data backup and retrieval mechanisms, at our manufacturing facility and registered office. However, any failure or disruption in the operation of these systems or the loss of data due to such failure or disruption (including due to human error or sabotage) may affect our ability to plan, track, record and analyze work in progress and sales, process financial information, manage our creditors, debtors and hedging positions, or otherwise conduct our normal business operations, which may increase our costs and otherwise adversely affect our business, financial condition, results of operations and cash flows.

## 36. Failure to manage our inventory could have an adverse effect on our net sales, profitability, cash flow and liquidity.

The results of operations of our business are dependent on our ability to effectively manage our inventory and stocks. To effectively manage our inventory, we must be able to accurately estimate customer demand and supply requirements and manufacture and trade inventory accordingly. If our management has misjudged expected customer demand it could adversely impact the results by causing either a shortage of products or an accumulation of excess inventory. Further, if we fail to sell the inventory we manufacture, we may be required to write-down our inventory or pay our suppliers without new purchases, or create additional vendor financing, which could have an adverse impact on our income and cash flows. We estimate our sales based on the forecast, demand and requirements and also on the customer specifications. Natural disasters such as earthquakes, extreme climatic or weather conditions such as floods or droughts may adversely impact the supply of raw material and local transportation. Should our supply of raw materials be disrupted, we may not be able to procure an alternate source of supply in time to meet the demands of our customers. Such disruption to supply would materially and adversely affect our business, profitability and reputation. In addition, disruptions to the delivery of product to our customer may occur for reasons such as poor handling, transportation bottlenecks, or labour strikes, which could lead to delayed or lost deliveries or damaged products and disrupt supply of these products. To improve our line capability, we try to stock our inventory at our manufacturing facility. An optimal level of inventory is important to our business as it allows us to respond to customer demand effectively. If we over-stock inventory, our capital requirements will increase and we will incur additional financing costs. If we under-stock inventory, our ability to meet customer demand and our operating results may be adversely affected. Any mismatch between our planning and actual consumer consumption could lead to potential excess inventory or out-of-stock situations, either of which could have an adverse effect on our business, financial condition and results of operation.

# 37. Intellectual property rights are important to our business and we may be unable to protect them from being infringed by others which may adversely affect our business value, financial condition and results of operations

As on the date of Red Herring Prospectus, we have made application for registration of trademark,

however we have not yet obtained registration for our corporate logo "Health and hence" and hence we do not enjoy the statutory protection accorded to a registered trademark. However, there can be no assurance that our either of our applications will succeed. Grounds for refusal of registration may include the validity or scope of the application. If we are unable to obtain a registration, we may still continue to use the corporate logo but remain vulnerable to infringement and passing-off by third parties and will not be able to enforce any rights against them. We may also need to change our corporate logo which may adversely affect our reputation and business and could require us to incur additional costs. Although, we believe that that our present systems are adequate to protect our confidential information and intellectual property, there can be no assurance that our intellectual property data, trade secrets or proprietary technology will not be copied, infringed or obtained by third parties. Further, our efforts to protect our intellectual property may not be adequate and may lead to erosion of our business value and our operations could be adversely affected. This may lead to litigations and any such litigations could be time consuming and costly and their outcome cannot be guaranteed. Our Company may not be able to detect any unauthorized use or take appropriate and timely steps to enforce or protect our intellectual property, which may adversely affect our business, financial condition and results of operations. For further details pertaining to our intellectual property, please refer to the chapter titled "Our Business" beginning on page 117 of this Red Herring Prospectus.

38. Our ability to pay dividends in the future will depend upon our future earnings, financial condition, cash flows, working capital requirements, capital expenditure and restrictive covenants in our financing arrangements.

We may retain all our future earnings, if any, for use in the operations and expansion of our business. As a result, we may not declare dividends in the foreseeable future. Any future determination as to the declaration and payment of dividends will be at the discretion of our Board of Directors and will depend on factors that our Board of Directors deem relevant, including among others, our results of operations, financial condition, cash requirements, business prospects and any other financing arrangements. Additionally, under some of our loan agreements, we may not be permitted to declare any dividends, if there is a default under such loan agreements or unless our Company has paid all the dues to the lender up to the date on which the dividend is declared or paid or has made satisfactory provisions thereof. Accordingly, realization of a gain on shareholders investments may largely depend upon the appreciation of the price of our Equity Shares. There can be no assurance that our Equity Shares will appreciate in value. For details of our dividend history, see "Dividend Policy" on page 166 of this Red Herring Prospectus.

39. Within the parameters as mentioned in the chapter titled 'Objects of this Issue' beginning on page 87 of this Red Herring Prospectus, our Company's management will have flexibility in applying the proceeds of this Issue. The fund requirement and deployment mentioned in the Objects of this Issue have not been appraised by any bank or financial institution.

We intend to use entire Issue Proceeds towards meeting the working capital requirement, general corporate purpose and to meet the issue expenses. We intend to deploy the Net Issue Proceeds in financial year 2017-18 and such deployment is based on certain assumptions and strategy which our Company believes to implement in future. The funds raised from the Issue may remain idle on account of change in assumptions, market conditions, strategy of our Company, etc., For further details on the use of the Issue Proceeds, please refer chapter titled "Objects of the Issue" beginning on page 87 of this Red Herring Prospectus.

The deployment of funds for the purposes described above is at the discretion of our Company's Board of Directors. The fund requirement and deployment is based on internal management estimates and has not been appraised by any bank or financial institution. Accordingly, within the parameters as mentioned in the chapter titled 'Objects of the Issue' beginning on page 87 of this Red Herring

Prospectus, the Management will have significant flexibility in applying the proceeds received by our Company from the Issue. Our Board of Directors will monitor the proceeds of this Issue.

40. The deployment of funds raised through this Issue shall not be subject to any Monitoring Agency and shall be purely dependent on the discretion of the management of our Company.

Since the Issue size is less than Rs.10,000 lakhs, there is no mandatory requirement of appointing an Independent Monitoring Agency for overseeing the deployment of utilization of funds raised through this Issue. The deployment of these funds raised through this Issue, is hence, at the discretion of the management and the Board of Directors of our Company and will not be subject to monitoring by any independent agency. Any inability on our part to effectively utilize the Issue proceeds could adversely affect our financials.

41. Our future funds requirements, in the form of issue of capital or securities and/or loans taken by us, may be prejudicial to the interest of the shareholders depending upon the terms on which they are eventually raised.

We may require additional capital from time to time depending on our business needs. Any issue of shares or convertible securities would dilute the shareholding of the existing shareholders and such issuance may be done on terms and conditions, which may not be favourable to the then existing shareholders. If such funds are raised in the form of loans or debt, then it may substantially increase our interest burden and decrease our cash flows, thus prejudicially affecting our profitability and ability to pay dividends to our shareholders.

42. Our success depends largely upon the services of our Directors, Promoters and other Key Managerial Personnel and our ability to attract and retain them. Demand for Key Managerial Personnel in the industry is intense and our inability to attract and retain Key Managerial Personnel may affect the operations of our Company.

Our success is substantially dependent on the expertise and services of our Directors, Promoters and our Key Managerial Personnel. They provide expertise which enables us to make well informed decisions in relation to our business and our future prospects. Our future performance will depend upon the continued services of these persons. Demand for Key Managerial Personnel in the industry is intense. We cannot assure you that we will be able to retain any or all, or that our succession planning will help to replace, the key members of our management. The loss of the services of such key members of our management team and the failure of any succession plans to replace such key members could have an adverse effect on our business and the results of our operations.

43. In addition to normal remuneration or benefits and reimbursement of expenses, some of our Directors and key managerial personnel are interested in our Company to the extent of their shareholding and dividend entitlement in our Company.

Our Directors and Key Managerial Personnel are interested in our Company to the extent of remuneration paid to them for services rendered and reimbursement of expenses payable to them. In addition, some of our Directors and Key Managerial Personnel may also be interested to the extent of their shareholding and dividend entitlement in our Company. For further information, see "Capital Structure" and "Our Management" on pages 70 and 144, respectively, of this Red Herring Prospectus.

44. Our Promoters and members of the Promoter Group will continue jointly to retain majority control over our Company after the Issue, which will allow them to determine the outcome of matters submitted to shareholders for approval.

After completion of the Issue, our Promoters and Promoter Group will collectively own [●]% of the Equity Shares. As a result, our Promoters together with the members of the Promoter Group will be able to exercise a significant degree of influence over us and will be able to control the outcome of any proposal that can be approved by a majority shareholder vote, including, the election of members to our Board, in accordance with the Companies Act and our Articles of Association. Such a concentration of ownership may also have the effect of delaying, preventing or deterring a change in control of our Company.

In addition, our Promoters will continue to have the ability to cause us to take actions that are not in, or may conflict with, our interests or the interests of some or all of our creditors or minority shareholders, and we cannot assure you that such actions will not have an adverse effect on our future financial performance or the price of our Equity Shares.

### 45. We may not be successful in implementing our business strategies.

The success of our business depends substantially on our ability to implement our business strategies effectively. Even though we have successfully executed our business strategies in the past, there is no guarantee that we can implement the same on time and within the estimated budget going forward, or that we will be able to meet the expectations of our targeted clients. Changes in regulations applicable to us may also make it difficult to implement our business strategies. Failure to implement our business strategies would have a material adverse effect on our business and results of operations.

## 46. Changes in technology may render our current technologies obsolete or require us to make substantial capital investments.

Modernization and technology upgradation is essential to provide better products. Although we strive to keep our technology in line with the latest standards, we may be required to implement new technology or upgrade the existing employed by us. Further, the costs in upgrading our technology could be significant which could substantially affect our finances and operations.

# 47. We could be harmed by employee misconduct or errors that are difficult to detect and any such incidences could adversely affect our financial condition, results of operations and reputation.

Employee misconduct or errors could expose us to business risks or losses, including regulatory sanctions and cause serious harm to our reputation. There can be no assurance that we will be able to detect or deter such misconduct. Moreover, the precautions we take to prevent and detect such activity may not be effective in all cases. Our employees and agents may also commit errors that could subject us to claims and proceedings for alleged negligence, as well as regulatory actions on account of which our business, financial condition, results of operations and goodwill could be adversely affected.

# 48. Industry information included in this Red Herring Prospectus has been derived from industry reports commissioned by us for such purpose. There can be no assurance that such third-party statistical, financial and other industry information is either complete or accurate.

We have relied on the reports of certain independent third party for purposes of inclusion of such information in this Red Herring Prospectus. These reports are subject to various limitations and based upon certain assumptions that are subjective in nature. We have not independently verified data from such industry reports and other sources. Although we believe that the data may be considered to be reliable, their accuracy, completeness and underlying assumptions are not guaranteed and their dependability cannot be assured. While we have taken reasonable care in the reproduction of the information, the information has not been prepared or independently verified by us, or any of our respective affiliates or advisors and, therefore, we make no representation or warranty, express or implied, as to the accuracy or completeness of such facts and statistics. Due to possibly flawed or ineffective collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to statistics produced for other economies and should not be unduly relied upon. Further, there is no assurance that they are stated or compiled on the same basis or with the same degree of accuracy as may be the case elsewhere. Statements from third parties that involve estimates are subject to change, and actual amounts may differ materially from those included in this Red Herring Prospectus.

#### Issue Specific Risks

### 49. We have issued Equity Shares in the last twelve months, the price of which may be lower than the Issue Price.

Our Company has issued Bonus shares of 8888925 Equity Shares in the last twelve months. For further details of Equity Shares issued, please refer to chapter titled, 'Capital Structure' beginning on page 70 of this Red Herring Prospectus.

50. The Issue price of our Equity Shares may not be indicative of the market price of our Equity Shares after the Issue and the market price of our Equity Shares may decline below the issue price and you may not be able to sell your Equity Shares at or above the Issue Price.

The Issue Price of our Equity Shares will be determined by book built method. This price is be based on numerous factors (For further information, please refer chapter titled "Basis for Issue Price" beginning on page 93 of this Red Herring Prospectus) and may not be indicative of the market price of our Equity Shares after the Issue. The market price of our Equity Shares could be subject to significant fluctuations after the Issue, and may decline below the Issue Price. We cannot assure you that you will be able to sell your Equity Shares at or above the Issue Price. Among the factors that could affect our share price include without limitation. The following:

- Half yearly variations in the rate of growth of our financial indicators, such as earnings per share, net income and revenues;
- Changes in revenue or earnings estimates or publication of research reports by analysts;
- Speculation in the press or investment community;
- General market conditions; and
- Domestic and international economic, legal and regulatory factors unrelated to our performance.

# 51. The average cost of acquisition of Equity Shares by our Promoters could be lower than the floor price.

Our Promoters average cost of acquisition of Equity Shares in our Company may be lower than the Floor Price of the Price Band as may be decided by the Company in consultation with the BRLM. For further details regarding average cost of acquisition of Equity Shares by our Promoters in our Company and build-up of Equity Shares by our Promoters in our Company, please refer to the section titled "Risk Factors – Prominent Notes" on page 39 of this Red Herring Prospectus.

#### **EXTERNAL RISK FACTORS**

#### **Industry Risks:**

52. Changes in government regulations or their implementation could disrupt our operations and adversely affect our business and results of operations.

Our business and industry is regulated by different laws, rules and regulations framed by the Central and State Government. These regulations can be amended/ changed on a short notice at the discretion of the Government. If we fail to comply with all applicable regulations or if the regulations governing our business or their implementation change adversely, we may incur increased costs or be subject to penalties, which could disrupt our operations and adversely affect our business and results of operations.

#### Other Risks

53. You may be subject to Indian taxes arising out of capital gains on the sale of the Equity Shares.

Under the Income-tax Act, 1961, capital gains arising from the sale of equity shares in an Indian company are generally taxable in India except any gain realised on the sale of shares on a stock exchange held for more than 12 months will not be subject to capital gains tax in India if the STT has been paid on the transaction. The STT will be levied on and collected by an Indian stock exchange on which equity shares are sold. Any gain realised on the sale of shares held for more than 12 months to an Indian resident, which are sold other than on a recognised stock exchange and as a result of which no STT has been paid, will be subject to long term capital gains tax in India. Further, any gain realised on the sale of shares on a stock exchange held for a period of 12 months or less will be subject to short term capital gains tax. Further, any gain realised on the sale of listed equity shares held for a period of 12 months or less which are sold other than on a recognised stock exchange and on which

no STT has been paid, will be subject to short term capital gains tax at a relatively higher rate as compared to the transaction where STT has been paid in India. By way of the Finance Bill, 2017, the Government of India has proposed to introduce certain anti-abuse measures, pursuant to which, the aforesaid exemption from payment of capital gains tax for income arising on transfer of equity shares shall only be available if STT was paid at the time of acquisition of the equity shares. While the said provision has not been notified as on date, it is expected to take effect from April 1, 2018 and will, accordingly, apply in relation to the assessment year 2018-19 and subsequent assessment years. Capital gains arising from the sale of shares will be exempt from taxation in India in cases where an exemption is provided under a tax treaty between India and the country of which the seller is a resident. Generally, Indian tax treaties do not limit India's ability to impose tax on capital gains. As a result, residents of other countries may be liable for tax in India as well as in their own jurisdictions on gains arising from a sale of the shares subject to relief available under the applicable tax treaty or under the laws of their own jurisdiction.

# 54. Significant differences exist between Indian GAAP and other accounting principles, such as U.S. GAAP and IFRS, which may be material to the financial statements prepared and presented in accordance with SEBI ICDR Regulations contained in this Red Herring Prospectus.

As stated in the reports of the Auditor included in this Red Herring Prospectus under chapter "Financial Statements as restated" beginning on page 167 the financial statements included in this Red Herring Prospectus are based on financial information that is based on the audited financial statements that are prepared and presented in conformity with Indian GAAP and restated in accordance with the SEBI ICDR Regulations, and no attempt has been made to reconcile any of the information given in this Red Herring Prospectus to any other principles or to base it on any other standards. Indian GAAP differs from accounting principles and auditing standards with which prospective investors may be familiar in other countries, such as U.S. GAAP and IFRS. Significant differences exist between Indian GAAP and U.S. GAAP and IFRS, which may be material to the financial information prepared and presented in accordance with Indian GAAP contained in this Red Herring Prospectus. Accordingly, the degree to which the financial information included in this Red Herring Prospectus will provide meaningful information is dependent on familiarity with Indian GAAP, the Companies Act and the SEBI ICDR Regulations. Any reliance by persons not familiar with Indian GAAP on the financial disclosures presented in this Red Herring Prospectus should accordingly be limited.

# 55. Taxes and other levies imposed by the Government of India or other State Governments, as well as other financial policies and regulations, may have a material adverse effect on our business, financial condition and results of operations.

Taxes and other levies imposed by the Central or State Governments in India that affect our industry include:

- custom duties on imports of raw materials and components;
- Goods and Service Tax
- Other new or special taxes and surcharges introduced on a permanent or temporary basis from time to time.

These taxes and levies affect the cost and prices of our products and therefore demand for our product. An increase in any of these taxes or levies, or the imposition of new taxes or levies in the future, may have a material adverse effect on our business, profitability and financial condition.

# 56. Political instability or a change in economic liberalization and deregulation policies could seriously harm business and economic conditions in India generally and our business in particular.

The Government of India has traditionally exercised and continues to exercise influence over many aspects of the economy. Our business and the market price and liquidity of our Equity Shares may be affected by interest rates, changes in Government policy, taxation, social and civil unrest and other political, economic or other developments in or affecting India. The rate of economic liberalization

could change, and specific laws and policies affecting the information technology sector, foreign investment and other matters affecting investment in our securities could change as well. Any significant change in such liberalization and deregulation policies could adversely affect business and economic conditions in India, generally, and our business, prospects, financial condition and results of operations, in particular.

# 57. We cannot guarantee the accuracy or completeness of facts and other statistics with respect to India, the Indian economy and agriculture industry contained in the Red Herring Prospectus.

While facts and other statistics in the Red Herring Prospectus relating to India, the Indian economy and the Cotton industry has been based on various government publications and reports from government agencies that we believe are reliable, we cannot guarantee the quality or reliability of such materials. While we have taken reasonable care in the reproduction of such information, industry facts and other statistics have not been prepared or independently verified by us or any of our respective affiliates or advisors and, therefore we make no representation as to their accuracy or completeness. These facts and other statistics include the facts and statistics included in the chapter titled 'Our Industry' beginning on page 98 of this Red Herring Prospectus. Due to possibly flawed or ineffective data collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to statistics produced elsewhere and should not be unduly relied upon. Further, there is no assurance that they are stated or compiled on the same basis or with the same degree of accuracy, as the case may be, elsewhere.

# 58. Global economic, political and social conditions may harm our ability to do business, increase our costs and negatively affect our stock price.

Global economic and political factors that are beyond our control, influence forecasts and directly affect performance. These factors include interest rates, rates of economic growth, fiscal and monetary policies of governments, inflation, deflation, foreign exchange fluctuations, consumer credit availability, fluctuations in commodities markets, consumer debt levels, unemployment trends and other matters that influence consumer confidence, spending and tourism. Increasing volatility in financial markets may cause these factors to change with a greater degree of frequency and magnitude, which may negatively affect our stock prices.

# 59. Foreign investors are subject to foreign investment restrictions under Indian law that limits our ability to attract foreign investors, which may adversely impact the market price of the Equity Shares.

Under the foreign exchange regulations currently in force in India, transfer of shares between non-residents and residents are freely permitted (subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares, which are sought to be transferred, is not in compliance with such pricing guidelines or reporting requirements or fall under any of the exceptions referred to above, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection/tax clearance certificate from the income tax authority. There can be no assurance that any approval required from the RBI or any other government agency can be obtained on any particular terms or at all.

# 60. The extent and reliability of Indian infrastructure could adversely affect our Company's results of operations and financial condition.

India's physical infrastructure is in developing phase compared to that of many developed nations. Any congestion or disruption in its port, rail and road networks, electricity grid, communication systems or any other public facility could disrupt our Company's normal business activity. Any deterioration of India's physical infrastructure would harm the national economy, disrupt the transportation of goods and supplies, and add costs to doing business in India. These problems could

interrupt our Company's business operations, which could have an adverse effect on its results of operations and financial condition.

# 61. Any downgrading of India's sovereign rating by an independent agency may harm our ability to raise financing.

Any adverse revisions to India's credit ratings for domestic and international debt by international rating agencies may adversely impact our ability to raise additional financing, and the interest rates and other commercial terms at which such additional financing may be available. This could have an adverse effect on our business and future financial performance, our ability to obtain financing for capital expenditures and the trading price of our Equity Shares.

# 62. Natural calamities could have a negative impact on the Indian economy and cause our Company's business to suffer.

India has experienced natural calamities such as earthquakes, tsunami, floods etc. in recent years. The extent and severity of these natural disasters determine their impact on the Indian economy. Prolonged spells of abnormal rainfall or other natural calamities could have a negative impact on the Indian economy, which could adversely affect our business, prospects, financial condition and results of operations as well as the price of the Equity Shares.

# 63. Terrorist attacks, civil unrests and other acts of violence or war involving India or other countries could adversely affect the financial markets, our business, financial condition and the price of our Equity Shares.

Any major hostilities involving India or other acts of violence, including civil unrest or similar events that are beyond our control, could have a material adverse effect on India's economy and our business. Incidents such as the terrorist attacks, other incidents such as those in US, Indonesia, Madrid and London, and other acts of violence may adversely affect the Indian stock markets where our Equity Shares will trade as well the global equity markets generally. Such acts could negatively impact business sentiment as well as trade between countries, which could adversely affect our Company's business and profitability. Additionally, such events could have a material adverse effect on the market for securities of Indian companies, including the Equity Shares.

#### PROMINENT NOTES

- 1. Public Issue of upto 49,32,000 Equity Shares of face value of Rs. 10 each of our Company for cash at a price of Rs. [●] per Equity Share ("Issue Price") aggregating upto Rs. [●] Lakhs, of which [●] Equity Shares of face value of Rs. 10 each will be reserved for subscription by Market Maker to the Issue ("Market Maker Reservation Portion"). The Issue less the Market Maker Reservation Portion i.e. Net Issue of [●] Equity Shares of face value of Rs. 10 each is hereinafter referred to as the "Net Issue". The Issue and the Net Issue will constitute [●]% and [●]%, respectively of the post Issue paid up equity share capital of the Company.
- 2. The Company has undertaken in consultation with the BRLM, a private placement of 14,52,000 Equity Shares for cash consideration aggregating Rs. 580.80 Lakh ("PreIPO Placement"). The size of the Issue as disclosed in the Draft Red Hearing Prospectus dated December 13, 2017 being Rs. [●] Lakhs has been reduced accordingly.
- 3. Investors may contact the Book Running Lead Managers or the Company Secretary & Compliance Officer for any complaint/clarification/information pertaining to the Issue. For contact details of the Book Running Lead Managers and the Company Secretary & Compliance Officer, please refer to chapter titled "General Information" beginning on page 58 of this Red Herring Prospectus.
- 4. The pre-issue net worth of our Company as of September 30, 2017 is Rs 2817.43 lakhs. The book value of Equity Share was Rs 95.09 as of September 30, 2017 as per the restated financial

statements of our Company. For more information, please refer to section titled "Financial Statements" beginning on page 167 of this Red Herring Prospectus.

5. The average cost of acquisition per Equity Share by our Promoters is set forth in the table below:

Name of the Promoter	No. of Shares held	Average cost of Acquisition (in Rs.)
Sarvapriya Bansal	11,12,500	2.53
Avnish Bansal	1,01,15,736	5.41

For further details relating to the allotment of Equity Shares to our Promoters, please refer to the chapter titled "*Capital Structure*" beginning on page 70 of this Red Herring Prospectus.

- 6. For details on related party transactions and loans and advances made to any company in which Directors are interested, please refer "Related Party Transaction" under chapter titled "Financial Statements as restated" beginning on page 167 of this Red Herring Prospectus.
- 7. Investors may note that in case of over-subscription in the Issue, allotment to Retail applicants and other applicants shall be on a proportionate basis. For more information, please refer to the chapter titled "Issue Structure" beginning on page 278 of this Red Herring Prospectus.
- 8. Except as disclosed in the chapter titled "Capital Structure", "Our Promoter and Promoter Group", "Our Management" and "Related Party Transaction" beginning on pages 70, 159, 144 and 165 respectively, of this Red Herring Prospectus, none of our Promoters, Directors or Key Management Personnel has any interest in our Company.
- 9. Except as disclosed in the chapter titled "Capital Structure" beginning on page 70 of this Red Herring Prospectus, we have not issued any Equity Shares for consideration other than cash.
- 10. Trading in Equity Shares of our Company for all investors shall be in dematerialized form only.
- 11. Investors are advised to refer to the chapter titled "Basis for Issue Price" beginning on page 93 of the Red Herring Prospectus.
- 12. There are no financing arrangements whereby the Promoter Group, the Directors of our Company and their relatives have financed the purchase by any other person of securities of our Company during the period of six months immediately preceding the date of filing of the Red Herring Prospectus with the Stock exchange.

Our Company was originally incorporated as "Mohini Fibers Private Limited" at Indore, Madhya Pradesh as a Private Limited Company under the provisions of Companies Act, 1956 vide Certificate Corporate Incorporation dated June 24, 2009 bearing Identification U17300MP2009PTC022058 issued by the Deputy Registrar of Companies, Madhya Pradesh and Chattisgarh. Subsequently, our Company was converted into a Public Limited Company pursuant to special resolution passed by members of the Company in Extra Ordinary General Meeting of the Company held on February 02, 2015 and the name of our Company was changed to "Mohini Fibers Limited" vide Fresh Certificate of Incorporation consequent upon conversion of company to Public Limited dated February 27, 2015, issued by Assistant Registrar of Companies, Gwalior.

Further, our Company got listed on Emerge- Institutional Trading Platform of the National Stock Exchange of India Limited on August 12, 2015. Subsequently, the name of our Company was changed to "Mohini Health and Hygiene Limited" pursuant to special resolution passed by members in Extra Ordinary General Meeting held on May 04, 2017" and a Fresh Certificate of Incorporation pursuant to change of name dated May 18, 2017 was issued by Registrar of Companies, Gwalior.

Subsequently, vide withdrawal letter dated October 11, 2017 issued by National Stock Exchange of India Limited, dealings in equity shares of the Company was withdrawn w.e.f October 25, 2017 and Company got Voluntarily Delisted from Emerge Institutional Trading Platform of the National Stock Exchange of India Limited. The Corporate Identification number of our Company is U17300MP2009PLC022058.

# SECTION III – INTRODUCTION SUMMARY OF INDUSTRY

The information in this section includes extracts from publicly available information, data and statistics and has been derived from various government publications and industry sources. Neither we nor any other person connected with the Issue have verified this information. The data may have been re-classified by us for the purposes of presentation. Industry sources and publications generally state that the information contained therein has been obtained from sources generally believed to be reliable, but that their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured and, accordingly, investment decisions should not be based on such information. You should read the entire Red Herring Prospectus, including the information contained in the sections titled "Risk Factors" and "Financial Statements" and related notes beginning on page 20 and 167 respectively of this Red Herring Prospectus before deciding to invest in our Equity Shares

#### INTRODUCTION TO INDIAN HEALTHCARE INDUSTRY

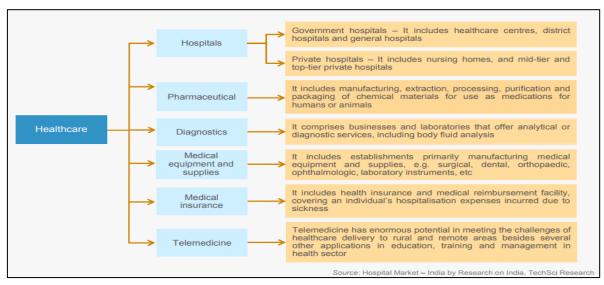
The Indian healthcare sector is expected to register a compound annual growth rate (CAGR) of 22.9 per cent during 2015-20 to US\$ 280 billion. Rising income level, greater health awareness, increased precedence of lifestyle diseases and improved access to insurance would be the key contributors to growth.

The private sector has emerged as a vibrant force in India's healthcare industry, lending it both national and international repute. It accounts for almost 74 per cent of the country's total healthcare expenditure. Telemedicine is a fast-emerging trend in India; major hospitals (Apollo, AIIMS, Narayana Hrudayalaya) have adopted telemedicine services and entered into a number of public-private partnerships (PPP). Further, presence of world-class hospitals and skilled medical professionals has strengthened India's position as a preferred destination for medical tourism. Further investment in healthcare infrastructure is set to rise, benefiting both 'hard' (hospitals) and 'soft (R&D, education) infrastructure.

In October 2017, All India Institute of Ayurveda (AIIA) was inaugurated in New Delhi which will bring synergy between the traditional wisdom of Ayurveda and modern diagnostic tools and technology.

The Government of India aims to develop India as a global healthcare hub. It has created the National Health Mission (NHM) for providing effective healthcare to both the urban and rural population. The Government is also providing policy support in the form of reduced excise and customs duty, and exemption in service tax, to support growth in healthcare.

(Source: Healthcare: Indian Brand Equity Foundation <a href="www.ibef.org">www.ibef.org</a>)



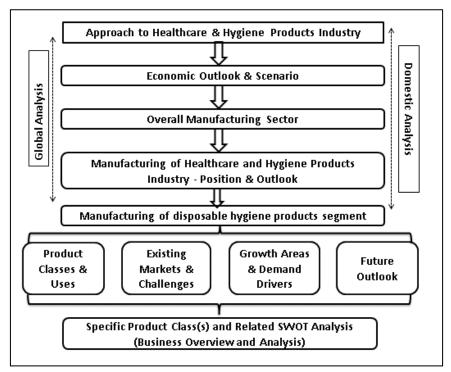
(Source: Healthcare: Indian Brand Equity Foundation <u>www.ibef.org</u>)

#### APPROACH TO HEALTHCARE & HYGIENE PRODUCTS INDUSTRY ANALYSIS

Analysis of Healthcare & Hygiene Products Industry needs to be approached at both macro and micro levels, whether for domestic or global markets. Healthcare & Hygiene Products Industry forms part of Manufacturing Sector at a macro level. Hence, broad picture of Manufacturing Sector should be at preface while analysing the Health & Hygiene Industry.

Manufacturing Sector comprises various industries, which in turn, have numerous sub-classes or products. One such major industry in the overall Manufacturing Sector is 'Healthcare and Hygiene Products Industry. Which in turn encompasses Manufacturing of disposable hygiene products segment.

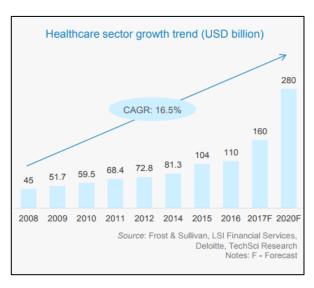
Thus, Manufacturing of Healthcare & disposable Hygiene products segment should be analysed in the light of 'Healthcare and Hygiene Products Industry' at large. An appropriate view of Healthcare and Hygiene Products Industry, then calls for the analysis of overall economic outlook and scenario, performance and expectations of manufacturing sector, Micro analysis of Manufacturing of disposable hygiene products segment..



This Approach Note is developed by Pantomath Capital Advisors (P) Ltd ('Pantomath') and any unauthorized reference or use of this Note, whether in the context of Healthcare/Manufacturing of Hygiene Products Industry and / or any other industry, may entail legal consequences.

#### INDIAN HEALTHCARE INDUSTRY ANALYSIS

- Healthcare has become one of India's largest sectors both in terms of revenue & employment. The industry is growing at a tremendous pace owing to its strengthening coverage, services and increasing expenditure by public as well private players.
- During 2008-20, the market is expected to record a CAGR of 16.5 per cent
- The total industry size is expected to touch USD160 billion by 2017 & USD280 billion by 2020
- As per the Ministry of Health, development of 50 technologies has been targeted in the FY16, for the treatment of diseases like Cancer & TB.



- Government is emphasising on the eHealth initiatives such as Mother & Child Tracking System (MCTS) & Facilitation Centre (MCTFC)
- Indian companies are entering into merger & acquisitions with domestic & foreign companies to drive growth & gain new markets.
- According to NASSCOM, the Indian healthcare market is valued at USD 1 billion in 2016, and is expected to increase by 1.5 times by 2020.

#### **Market Size**

Deloitte Touche Tohmatsu India has predicted that with increased digital adoption, the Indian healthcare market, which is worth around US\$ 100 billion, will likely grow at a CAGR of 23 per cent to US\$ 280 billion by 2020.

The revenue of India's corporate healthcare sector is estimated to grow at 15 per cent in FY 2017-18.\*

India is experiencing 22-25 per cent growth in medical tourism and the industry is expected to double its size from present (April 2017) US\$ 3 billion to US\$ 6 billion by 2018. Medical tourist arrivals in India increased more than 50 per cent to 200,000 in 2016 from 130,000 in 2015.

The Healthcare Information Technology (IT) market is valued at US\$ 1 billion currently (April 2016) and is expected to grow 1.5 times by 2020. #

Over 80 per cent of the antiretroviral drugs used globally to combat AIDS (Acquired Immuno Deficiency Syndrome) are supplied by Indian pharmaceutical firms^.

There is a significant scope for enhancing healthcare services considering that healthcare spending as a percentage of Gross Domestic Product (GDP) is rising. Rural India, which accounts for over 70 per cent of the population, is set to emerge as a potential demand source.

A total of 3,598 hospitals and 25,723 dispensaries across the country offer AYUSH (Ayurveda, Yoga & Naturopathy, Unani, Siddha and Homoeopathy) treatment, thus ensuring availability of alternative medicine and treatment to the people.

#### **Investment**

The hospital and diagnostic centres attracted Foreign Direct Investment (FDI) worth US\$ 4.34 billion between April 2000 and March 2017, according to data released by the Department of Industrial Policy and Promotion (DIPP). Some of the major investments in the Indian healthcare industry are as follows:

- Singapore's Temasek will acquire a 16 per cent stake worth Rs 1,000 crore (US\$ 156.16 million) in Bengaluru based private healthcare network Manipal Hospitals, which runs a hospital chain of around 5,000 beds.
- Indian cancer treatment startup, OncoStem Diagnostics has received US\$ 6 million in funding from Sequoia Capital India Advisors, which will be used for increasing its research & development efforts.
- Indian online pharmacy and healthcare services company, 1mg Technologies, has raised US\$ 15 million in a series C funding round from existing investor HBM Healthcare Investments AG for launching new predictive healthcare and corporate wellness products.
- Kerala Institute of Medical Sciences (KIMS) has raised US\$ 200 million from True North, a private equity fund, for a 40 per cent stake in the company, which will be utilised towards funding its growth plans.
- Syngene, a subsidiary of Biocon Ltd, has acquired a contract from HerbalLife Nutrition, a nutrition company, to develop nutrition based products that can be sold by Herbalife in India.
- CureFit, a healthcare and fitness start-up, has acquired Kristys Kitchen, an online health-food delivery company, in a cash and stock deal.
- STEER Engineering has announced research collaboration with Merck, a German healthcare and life sciences firm, for creating a technology useful for processing special effect pigments for the plastic industry.
- Max Healthcare, a healthcare institute based in New Delhi, has plans to invest Rs 320 crore (US\$ 48 million) to build a cancer care hospital in Delhi, being a part of Max's larger plan to develop its hospital in Saket.
- Thyrocare Technologies, a diagnostic laboratory chain, plans to expand its lab centres from 7 to 25 and franchisees from 1,200 to 5,000 to achieve a target revenue of Rs 1,000 crore (US\$ 150 million) by 2020.
- OrbiMed, a healthcare-dedicated investment firm, plans to invest around US\$ 40 million in Kolkata-based pathology and radiology services chain Suraksha Diagnostics for expanding the diagnostics chain's laboratory network across India and enhancing its equipment technology backbone.
- International Finance Corporation (IFC), the investment arm of World Bank, has invested around Rs 450 crore (US\$ 67.5 million) for a 29 per cent stake in Healthcare major Apollo Group's subsidiary Apollo Health and Lifestyle Ltd for funding Apollo's expansion activities.
- Abraaj Group, a Dubai-based private equity investment firm, is in advanced discussions to acquire a controlling stake in south India's leading diagnostics services provider Medall Healthcare Pvt Ltd, at an enterprise value of around Rs 1,500 crore (US\$ 225 million).
- Practo Technologies Pvt Ltd, a digital healthcare start-up, has raised US\$ 55 million in series
   D round of funding led by Chinese investment holding company, Tencent Holdings Ltd, which will be used for expanding its product
- Japanese financial services firm Orix Corp. is in talks to buy a minority stake in Bengaluru-based fertility clinic chain Nova IVI Fertility, from the company's promoters and existing private equity investors for Rs 250-300 crore (US\$ 37.5-45 million).
- UAE-based Gamma Group has outlined plans of investing around Rs 3,000 crore (US\$ 449.68 million) in the infrastructure, health and education sectors of Kerala, which is expected to generate around 2,000 indirect and direct jobs in the state.

#### **Government Initiatives**

Some of the major initiatives taken by the Government of India to promote Indian healthcare industry are as follows:

- The Government of India's think-tank, Niti Aayog, has entered into a partnership with the state governments of Uttar Pradesh, Assam and Karnataka for improving healthcare delivery. In the Union Budget 2017-18, the overall health budget increased from INR 39,879 crore (US\$ 5.96 billion) (1.97% of total Union Budget) to INR 48,878 crore (US\$ 7.3 billion) (2.27% of total Union Budget). In addition, the Government of India made following announcements in the Union Budget 2017-18:
  - Harmonise policies and rules for the medical devices industry to encourage local manufacturing and move towards improving affordability for patients.
  - ➤ Modify the Drugs and Cosmetics Act to promote generics and reduce the cost of medicines.
  - > Set up two new All India Institute of Medical Sciences (AIIMS) in Gujarat and Jharkhand.
  - Convert 1.5 lakh sub centres in Indian villages to health and wellness centres
  - ➤ Set short and medium term targets for key health indicators and bring down the Maternal Mortality Rate to 100 by 2018-2020 and Infant Mortality Rate to 28 by 2019.
  - ➤ Prepare action plans to eliminate Kala Azar and Filariasis by 2017, leprosy by 2018, measles by 2020 and tuberculosis (TB) by 2025.
- The Union Cabinet, Government of India, has approved the National Health Policy 2017, which will provide the policy framework for achieving universal health coverage and delivering quality health care services to all at an affordable cost.
- The Government of India plans to set up a single window approval system for innovation in medical research, in order to grant permission/approvals within 30 days from the date of application to Indian innovation projects who have applied for global patent.
- Mr Shripad Naik, Minister of State with Independent Charge for AYUSH, has verified that the AYUSH Ministry is working with various agencies, institutions and Ayurveda researchers and practitioners across the globe to turn India into a global hub for knowledge, research, practice and developmental projects on traditional medicines.
- The Government of Assam has launched the Atal-Amrit Abhiyan health insurance scheme, which would offer comprehensive coverage for six disease groups to below-poverty line (BPL) and above-poverty line (APL) families, with annual income below Rs 500,000 (US\$ 7,500).
- The Government of India and the Government of the State of Nagaland signed financing agreement and project agreement respectively with The World Bank, for the 'Nagaland Health Project' for US\$ 48 million, which aims to improve health services and increase their utilisation by communities in targeted locations in the state.

#### Road Ahead

India is a land full of opportunities for players in the medical devices industry. India's healthcare industry is one of the fastest growing sectors and in the coming 10 years it is expected to reach \$275 billion. The country has also become one of the leading destinations for high-end diagnostic services with tremendous capital investment for advanced diagnostic facilities, thus catering to a greater proportion of population. Besides, Indian medical service consumers have become more conscious towards their healthcare upkeep.

Indian healthcare sector is much diversified and is full of opportunities in every segment which includes providers, payers and medical technology. With the increase in the competition, businesses are looking to explore for the latest dynamics and trends which will have positive impact on their business.

India's competitive advantage also lies in the increased success rate of Indian companies in getting Abbreviated New Drug Application (ANDA) approvals. India also offers vast opportunities in R&D as well as medical tourism. To sum up, there are vast opportunities for investment in healthcare infrastructure in both urban and rural India.

Exchange Rate Used: INR 1 = US\$ 0.015 as of October 06, 2017.

References: Department of Industrial Policy and Promotion (DIPP), RNCOS Reports, Media Reports, Press Information Bureau (PIB), Union Budget 2017-18

Note: # - as per National Association of Software and Services Companies (NASSCOM), ^ - According to Mr J P Nadda, Minister of Health and Family Welfare, \* - According to a report by India Ratings and Research (Ind-Ra)

(Source: Healthcare: Indian Brand Equity Foundation www.ibef.org)

### The Indian Surgical Equipments, Medical Devices & Pharmaceutical Machineries Industry

The Indian medical devices industry is currently valued at around US\$ 5 billion which is 2% of the US\$ 250 billion industry. The overall healthcare industry in India is valued at USD 90 Billion which is expected to reach US\$ 220 billion by the year 2020. Thus India's medical devices, surgical equipment and pharmaceutical industry is poised to grow significantly in the coming years and emerge cost effective supplier of the products to the whole world.

The Indian surgical equipment, medical device and pharmaceutical machinery industry is fragmented with close to 1,800 domestic firms who are predominantly MSMEs, primarily competing in the range of low to medium technology products. However, in recent years there has been a paradigm shift in the manufacturing landscape and which now have expanded for producing more cost-effective to number high end products including hi tech R&D and testing in the sector. The domestic market caters to low-value disposables and supplies space, whereas importers dominate the costly and high end medical equipments with extensive service networks

The Indian medical devices industry is a sunrise segment in the healthcare space. With focus on technology, innovation and a conducive regulatory framework, this sector will attract investments from the private sector. This would help Indian companies to become originators rather than traders.

International companies in this field are also using India as a manufacturing base by either setting up facilities of their own or by acquiring domestic manufacturers. Some examples include 3 M's manufacturing plant in Pune, Becton Dickinson's manufacturing facility in Haryana, Hollister's setting up manufacturing facility in India and Philips Medical Systems' acquisition of Medtronics and Alpha X-Ray Technologies.

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Recent initiatives taken by the Government of India are:

The Government has launched voluntary scheme 'ICMED' or Indian Certification of Medical Devices to bring international respect to medical devices which are made in India.

- 1. With effect from January 1, 2016 the Government has scrapped the requirements of obtaining a 'No Objection Certificate' from the Ministry of Health for exports meant to developed countries. This is because these nations have scrutiny mechanism before importing from India, and since our exporters take due approvals from importing countries, this additional information is not required.
- 2. 100% FDI has been allowed in order to promote world class manufacturing and enhance competencies in the local manufacturing. Existing companies or setting up of new companies

are allowed to bring FDI under automatic route in the medical devices sector. FDI inflow will spur R&D and manufacturing innovations, in turn increasing the efficiency and effectiveness of medical electronic products. Advancement of medical electronic product quality and associated successful diagnostic rates are expected to create a spurt in adoption.

- 3. National Medical Device Policy 2015 focuses on R&D, testing and quality for domestic manufacturing.
- 4. The Government of India unveiled start-up policy aiming to encourage entrepreneurs in overall manufacture of goods and services. The policy in itself has covered significant benefits such as barriers to the entry have been diluted, a large corpus of seed funds have been earmarked, tax benefits have been extended and regulatory requirements have been significantly done away with.
- 5. To stimulate domestic manufacturing, the Government of India has announced (on 19<sup>th</sup> January 2016) withdrawal of earlier concessional import duty. Notification on Chapter 90 items and restricting this Concessional Duty to only 12 Medical Devices of this notification whereby the custom duties have been increased from 5% (0%) to 7.5% as earlier and SAD of 4% have been re-imposed on 67 items of the 117 items identified as Medical Devices.
- 6. In order to boost self-sustaining industry oriented R&D mechanism, the Ministry of Commerce and Industry has undertaken an initiative for technological upgradation for boosting engineering exports. Wherein, 34 products at 8 Digit HS Code tariff lines in the medical devices have been identified, having significant global export potential. These products are mainly related to Chapter 90 i.e Optical, Photographic Cinematographic Measuring, Checking Precision, Medical Or Surgical Inst. And Apparatus Parts and Accessories etc.
- 7. Government has announced that it would open three medical devices parks. The 200 acre park is being established in Vishakhapatnam, by Government of Andhra Pradesh. Similarly, the Maharashtra Government is considering a 200 acre park in Mihan, Nagpur, Maharashtra
- 8. The Department of Commerce and EEPC India is organizing series of Technology Meets across major engineering exports clusters in year 2016-17. Some of the major medical devices manufacturing clusters like Ahmedabad, Rajkot, Bangalore, Delhi NCR etc also covered in the planned calendar of meets. The engineering enterprises of these clusters are being provided platform to connect with the leading R&D Labs and strengthen their manufacturing and export capabilities.

(Source: The Indian Surgical Equipments, Medical Devices & Pharmaceutical Machineries Industry www.ibef.org)

#### SUMMARY OF BUSINESS

#### **OVERVIEW**

Incorporated in 2009, our Company Mohini Health & Hygiene Limited is an ISO 9001(QMS), ISO 140001 (EMS) and 18001 (OHSAS) certified Company and is engaged in manufacturing and export of absorbent cotton and medical consumable products. We have our registered office and manufacturing facilities situated at Pithampur, Madhya Pradesh. Established in 2009, our Company, formerly known as Mohini Fibers Limited was engaged in the business of dealing and processing of cotton and waste cotton and is now diversifying into the health & hygiene sector with advent of manufacturing of medical consumable products.

Our manufacturing facility is well equipped with required facilities including machinery, Effluent Treatment Plant, boiler and handling equipments to facilitate smooth manufacturing process. We endeavour to maintain safety in our premises by adhering to key safety norms. We also have an in house testing laboratory which ensures that our products are certified and any major defects in the products are identified on real time basis and rectified before the final dispatch. Further, we have also been issued Certificate of Compliance from UK Certification & Inspection Limited and has been inspected and assessed according to the Global Organic Textile Standard by One Cert International Private Limited.

Our Company adheres to environment safety norms and has entered into Agreement with M/S Ramkey Enviro Engineers Limited, for collection, transport, treatment, storage and disposal of Hazardous waste generated at factory premises.

Our Company is promoted by Avnish Bansal and Sarvapriya Bansal. Our individual promoters manage and control the major affairs of our business operations. With their dedication and commitment, our Company has grown over a short span of time which is evidenced by the growth in our total income from Rs. 4145.56 lakhs in FY 2012-13 to Rs. 13772.96 lakhs in FY 2016-17. It is the vision of our promoters which has been instrumental in defining the business strategy of our Company.

Our Company operates both in domestic and international markets and has been awarded as Star Export House by Office of the Joint Director General of Foreign Trade. Our revenue from operations from domestic region and international markets contributed around 44.77% and 55.23% respectively for the period ended September 30, 2017. We export our products majorly to countries such as Poland, Italy, Latvia, Russia, Spain, Greece, etc.

From FY 2012-13 to FY 2016-17, as per our Restated Financial Statements, i) our total revenue has shown growth from Rs. 4145.56 lakhs to Rs. 13772.96 lakhs, representing a CAGR of 35.01 % ii) our EBIDTA has shown growth from Rs. 208.58 lakhs to Rs. 1065.76 lakhs, representing a CAGR of 50.35% iii) our profit after tax has shown growth from Rs. 64.37 lakhs to a profit of Rs. 339.31 lakhs representing a CAGR of 51.52%.

\*Our restated financials are prepared for the period ended September 30, 2017, and includes revenue from operations of cotton waste recycling. However, as on date of filing this RHP our Company has transferred its cotton waste recycling business activity to Vedant Kotton Private Limited, it's subsidiary.

#### **BUSINESS STRATEGY**

#### 1. Expanding our product portfolio

Our Company has a wide product basket and strive to add new products that are required or essential or which are trending in the market or those products which are manufactured by our competitors or those that may be recommended by our research and development team. Our Company shall continue to focus on exploring new and feasible business opportunities.

#### 2. Enhancing our customer base

We intend to grow in the business continuously by adding new customers. With growth in the retail sector we aim to tap medical super stores and super markets for our products to be made readily available to end consumers.

#### 3. Brand image

We intend to build our brand primarily through continued investment in product innovation supported by research and development initiatives, marketing activities and the establishment of long-term relationships with our customers. In the face of increased competition, we believe that it is critical that we maintain the advantages that our products offer over our competitors. We are highly conscious about our brand image and intend to continue our brand building exercise by providing required services to the satisfaction of the customers.

#### 4. Improving functional efficiencies

Our Company intends to improve operating efficiencies to achieve cost reductions to have a competitive edge over the peers. We believe that this can be done through continuous process improvement, customer service and technology development. We continue to invest in operational excellence through out the organization. We ensure a strong quality commitment by our employees

#### PRODUCT PORTFOLIO

- Absorbent Bleached Surgical Cotton
- Absorbent Cotton Wool
- Cotton Balls
- Cotton Ear Buds
- Cotton Zig Zag









# EXPORT AND DOMESTIC SALES FOR THE PERIOD ENDED SEPTEMBER 30, 2017

EXPORT AND DOMESTIC SALES FOR THE P.	ERIOD ENDED SEI TEMBER 30, 2017
EXPORT SALES	
Country	Amount (Rs in Lakhs)
China	33.03
Germany	54.56
Greece	156.63
Italy	835.15
Latvia	774.84
Philiphines	87.94
Poland	1977.20
Russia	235.96
Spain	202.56
Sri Lanka	18.22
Mexico	62.05
Sub Total	4438.15
DOMESTIC SALES	
State	Amount (Rs in Lakhs)
Andhra Pradesh	33.89
Bihar	1.03
Chhattisgarh	49.47
Delhi	0.03
Gujarat	907.66
Himachal Pradesh	0.22
Jharkhand	1.51
Kerala	4.35
Madhya Pradesh	2384.42
Maharashtra	148.34
Manipur	1.52
New Delhi	10.52
Puducherry	1.78
Rajasthan	33.8
Tamil Nadu	4.03
Uttar Pradesh	7.35
Uttarakhand	0.81
West Bengal	7.31
Sub Total	3598.61
Total	8036.18

## SUMMARY OF FINANCIAL INFORMATION

# STATEMENT OF ASSETS AND LIABILITIES AS RESTATED

(Amount in Lakhs)

Particulars	AS at Septemb er 30,	As at March				
	2017	31, 2017	31, 2016	31, 2015	31, 2014	31, 2013
I. EQUITY AND						
LIABILITIES						
1. Shareholders' funds	207.20	207.20	252.44	252.44	252.44	116.00
(a) Share capital	296.30	296.30	253.44	253.44	253.44	116.00
(b) Reserves and surplus	2521.13	2157.07	1560.60	1180.75	988.17	215.54
Sub-Total	2817.43	2453.37	1824.04	1434.19	1241.61	331.54
2. Share application money pending allotment	-	-	-	-	45.00	118.50
Sub-Total	-	-	-	-	45.00	118.50
3. Non-current liabilities						
(a) Long-term borrowings	3015.30	3402.29	2911.54	3755.78	1626.17	276.89
(b) Deferred tax liabilities (Net)	238.41	196.84	150.56	106.86	45.30	33.91
(c) Other Non Current Liabilities	-	-	-	-	-	-
(d) Long-term Provisions	-	-	-	-	-	-
Sub-Total	3253.71	3599.13	3062.10	3862.64	1671.47	310.80
4. Current liabilities						
(a) Short-term borrowings	2518.04	2622.65	2663.36	1474.41	557.05	382.39
(b) Trade payables	1980.86	881.08	410.06	1003.77	153.16	83.42
(c) Other current liabilities	764.76	938.10	675.50	582.63	356.40	135.58
(d) Short-term provisions	246.46	159.90	117.91	71.66	13.51	9.66
Sub-Total	5510.12	4601.73	3866.83	3132.47	1080.12	611.05
TOTAL	11581.26	10654.23	8742.97	8429.30	4038.20	1371.89
II. ASSETS						
1. Non-current assets	5022.05	(005.22	1207.00	1202 (0	2220.01	500.50
(a) Fixed assets	5833.85	6025.33	4306.08	4392.60	2339.91	589.58
(b) Non-current investments (c) Deferred tax assets (net)	-		-	-	-	-
(d) Long-term loans and	270.93	158.66				
advances	270.73	130.00	57.34	46.11	37.17	58.46
(e) Other Non Current Assets	-	-	-	-	-	-
Sub-Total	6104.78	6183.99	4363.42	4438.71	2377.08	648.04
2. Current assets						
(a) Current investments						
(b) Inventories	1516.51	1183.90	1639.23	353.41	622.86	89.40
(c) Trade receivables	2462.25	2044.12	1648.38	3324.44	347.16	404.40
(d) Cash and cash equivalents	30.76	28.14	71.09	62.22	282.91	54.72
(e) Short-term loans and advances	1466.96	1214.08	1020.85	250.52	408.19	175.34

Particulars	AS at Septemb er 30, 2017	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
(f) Other Current Assets	-	-	-	-	-	-
Sub-Total	5476.48	4470.24	4379.55	3990.59	1661.12	723.86
TOTAL	11581.26	10654.23	8742.97	8429.30	4038.20	1371.89

# STATEMENT OF PROFIT AND LOSS AS RESTATED

(Amount in Lakhs)

					(Amount 1	
Particulars	For the period ended September 30, 2017	For the period ended March 31, 2017	For the year ended March 31, 2016	For the year ended March 31, 2015	For the year ended March 31, 2014	For the year ended March 31, 2013
I.Revenue from operations	8237.06	13588.73	12201.42	9093.99	4867.25	4140.32
II.Other income	279.63	184.22	107.99	9.62	1.85	5.23
III. Total Revenue (I + II)	8516.70	13772.96	12309.41	9103.61	4869.10	4145.56
IV. Expenses:						
Cost of materials consumed	6714.95	9569.52	8381.26	1728.24	2053.52	1385.96
Purchases of Stock-in-Trade	96.42	1398.06	3119.68	6438.02	2767.78	2368.08
Changes in inventories of finished goods work-in-progress and Stock-in-Trade	(229.76)	651.76	(1161.18)	188.01	(437.77)	(16.51)
Employee benefits expense	221.66	307.37	264.84	76.57	82.18	73.41
Finance costs	373.06	464.61	420.92	75.88	79.51	58.13
Depreciation and amortization expense	185.53	215.55	260.12	135.28	26.31	20.91
Other expenses	669.23	780.49	599.36	207.45	190.41	126.04
Total expenses	8031.09	13387.36	11885.00	8849.46	4761.93	4016.03
V. Profit before exceptional and extraordinary items and tax (III-IV)	485.61	385.60	424.40	254.15	107.17	129.53
VI. Exceptional items	-	-	-	-	-	40.33
VII. Profit before extraordinary items and tax (V - VI)	485.61	385.60	424.40	254.15	107.17	89.20
VIII. Extraordinary Items-	-	-	-	-	-	-
IX. Profit before tax (VII- VIII)	485.61	385.60	424.40	254.15	107.17	89.20
X. Tax expense:						
(1) Current tax	99.01	78.62	86.53	50.86	21.45	17.00
(2) Deferred tax	41.57	46.29	43.69	61.57	11.39	11.67
(3) MAT Credit	(19.03)	(78.62)	(86.53)	(50.85)	1.27	(3.84)
(4) Current tax expense relating to prior years	-	-	-	-	-	-
XI. Profit (Loss) for the period from continuing operations	364.06	339.31	290.71	102.50	73.06	64.27
(VII-VIII)	304.00	337.31	380.71	192.59	/3.00	64.37
XII. Profit/(loss) from discontinuing operations	-	-	-	-	-	-
XIII. Tax expense of discontinuing operations	-	-	-	-	-	-
XIV. Profit/(loss) from Discontinuing operations (after tax) (XII-XIII)	-	-	-	-	-	-
XV. Profit (Loss) for the period (XI + XIV)	364.06	339.31	380.71	192.59	73.06	64.37
XVI Earnings per equity share:		_	_		_	_
(1) Basic & Diluted	3.07	2.91	3.33	1.69	0.72	0.64

# (Amount in Lakhs)

Particulars	For the period ended September 30, 2017	For the period ended March 31, 2017	For the year ended March 31, 2016	For the year ended March 31, 2015	For the year ended March 31, 2014	For the year ended March 31, 2013
CASH FLOW FROM OPERATING ACTIVITIES						
Restated Net profit Before						
Tax and Extraordinary						
Items	485.61	385.60	424.40	254.15	107.17	129.53
Adjustments For:						
Depreciation	185.53	215.55	260.12	135.28	26.31	20.91
Loss (Profit) on Sale of						
Assets	1.23	_	-	-	2.59	-
Profit on sale of assets	(0.20)	(0.66)	-	-	-	_
Extraordinary Items (Loss	, ,	•				
due to fire)	-	-	-	-	-	(40.33)
Extraordinary Items (Prior						
Period Items)	-	-	(0.86)	-	-	-
Interest Received	(2.49)	(6.39)	(2.81)	(6.08)	(1.73)	(3.71)
Interest and Finance						
Charges	373.06	464.61	420.92	75.88	79.51	58.13
Operating Profit before						
working capital changes	1042.74	1058.71	1101.77	459.23	213.85	164.53
Adjustment For:						
Decrease/(Increase) in						
Inventories	(332.61)	455.33	(1285.82)	269.44	(533.45)	(40.53)
Decrease/(Increase) in						
Trade receivables	(418.16)	(395.73)	1676.08	(2977.29)	57.23	(26.98)
Decrease/(Increase) in						
Other Current Assets	-	-	-	-	-	14.83
Decrease/(Increase) in						
Other Non Current Assets	-	-	-	-	_	-
Decrease/(Increase) in Short	(252.97)	(102.04)	(770, 22)	157.67	(222.05)	(60,61)
Term Loans and Advances	(252.87)	(193.24)	(770.33)	157.67	(232.85)	(69.61)
Decrease/(Increase) in Long Term Loans and Advances						
(Decrease)/Increase in	_		-	-	-	-
Trade Payables	1099.79	471.01	(593.72)	850.61	69.74	48.36
(Decrease)/Increase in	1099.79	4/1.01	(393.12)	830.01	09.74	40.30
Other Current Liabilities	(173.34)	262.61	92.87	226.23	220.82	(4.73)
(Decrease)/Increase in Short	(173.34)	202.01	72.01	220.23	220.02	(4.73)
Term Provisions	86.56	41.98	46.26	58.15	3.84	(3.55)
(Decrease)/Increase in Long	00.50	11.70	10.20	30.13	2.04	(3.33)
Term Provisions	_	_	_	_	_	_
(Decrease)/Increase in						
Other Non current						
Liabilities	-	-	_	_	-	_
Cash Generated from	1052.11	1700.67	267.11	(955.96)	(200.82)	82.32

Operations						
Less: Taxes Paid	79.98	_	_	_	22.72	13.16
Net Cash From /(Used In ) Operating Activities (A)	972.13	1700.67	267.11	(955.96)	(223.54)	69.16
Cash Flow From Investing Activities						
Purchase Of Fixed Assets	(2226.19)	(22.27)	(69.29)	(2187.96)	(27.02)	(146.66)
Sale of Fixed Assets	105.03	109.92	_	-	4.56	-
Decrease/(Increase) in Non Current investments	-	-	-	-	-	4.80
Decrease/(Increase) in Capital Work In Progress	2126.08	(2021.79)	(104.30)	-	(1756.77)	-
Movement in Loan & Advances	-	-	(11.23)	(8.94)	21.29	-
Interest Received	2.49	6.39	2.82	6.08	1.73	3.72
Net Cash From /(Used In ) Investing Activities (B)	7.41	(1927.75)	(182.01)	(2190.82)	(1756.21)	(138.14)
Cash Flow From Financing Activities						
Share application money received	-	-	-	(45.00)	(73.50)	118.50
Proceeds from Issue of Shares		42.86	-	-	137.44	-
Increase in Share Premium	-	257.16	-	-	699.56	-
Increase in Long Term Loans & Advances	(112.27)	(101.32)		-	-	(23.86)
Interest and Finance Charges	(373.06)	(464.61)	(420.93)	(75.88)	(79.51)	(58.13)
(Decrease)/Increase in Short Term Borrowing	(104.60)	(40.71)	1188.94	917.36	174.67	76.75
(Decrease)/Increase in Long Term Borrowing	(386.99)	490.75	(844.24)	2129.61	1349.28	(3.80)
Net Cash From Financing Activities (c)	(976.92)	184.13	(76.23)	2926.08	2207.94	109.46
Net Increase / (Decrease) in Cash (A)+(B)+(C)	2.62	(42.95)	8.87	(220.69)	228.19	40.48
Cash and Cash equivalents at the beginning of the year	28.14	71.09	62.22	282.91	54.72	14.24
Cash and Cash equivalents at the end of the year	30.76	28.14	71.09	62.22	282.91	54.72

I. The Cash Flow statement has been prepared under Indirect method as per Accounting Stand"rd-3 "Cash Flow Satements"

The above statement should be read with the Restated Statement of Assets and Liabilities, Statement of Profit and loss, Significant Accounting Policies and Notes to Accounts as appearing in Annexure I,II, IV(A) respectively.

II. Figures in Brackets represent outflows

#### THE ISSUE

The following table summarizes the Issuer details:

Particulars	Details of Equity Shares
Public Issue of Equity Shares by Our Company	Upto 49,32,000* Equity Shares of face value of Rs. 10/- each fully paid up of the Company for cash at a price of Rs. [●]/- per Equity share aggregating to Rs. [●] Lakhs
Of Which:	
Market Maker Reservation Portion	Upto 2,49,000 Equity Shares of face value of Rs. 10/- each fully paid up of the Company for cash at a price of Rs. [●]/- per Equity share aggregating to Rs. [●] Lakhs
Net Issue to Public	Upto 46,83,000 Equity Shares of face value of Rs. 10/- each fully paid of the Company for cash at a price of Rs. [●]/- per share aggregating Rs. [●] Lakhs
Of which	
QIB Portion	23,31,000 Equity shares shall be available for allocation of face value of Rs. 10 each fully paid of the Company at a cash price of Rs. [•]/- per Equity Share Aggregating Rs. [•] Lakhs for cash.
Of which	
Available for allocation to Mutual Funds (5.02% of the QIB portion)	1,17,000 Equity Shares
Balance of all QIBs including Mutual Funds	22,14,000 Equity Shares
Retail Portion	Upto 16,47,000 Equity Shares of face value of Rs. 10/- each fully paid of the Company at a cash price of Rs. [●]/- per Equity share aggregating Rs. [●] Lakhs will be available for allocation to Investors up to Rs. 2.00 Lakhs
Non-Institutional Portion	Upto7,05,000 Equity Shares of face value of Rs. 10/- each fully paid of the Company for cash at price of [●]/- per Equity Share aggregating Rs. [●] lakhs will be available for allocation to investors above Rs. 2.00 Lakhs
Pre and Post Issue Equity Shares	
Equity Shares outstanding prior to the Issue	1,33,03,900 Equity Shares of face value of Rs.10 each
Equity Shares outstanding after the Issue	Upto 49,32,000 Equity Shares of face value of Rs.10 each
Use of proceeds of this Issue	For further details please refer chapter titled "Objects of the Issue" beginning on page 87 of this Red Herring Prospectus for information on use of Issue Proceeds.

<sup>\*</sup>Number of shares may need to be adjusted for lot size upon determination of issue price

#### **Notes:-**

The Issue has been authorized by the Board of Directors of the Company *vide* a resolution passed at its meeting held on November 02, 2017 and by the shareholders of our Company *vide* a special resolution passed pursuant to section 62(1)(c) of the Companies Act, 2013 at the Extra Ordinary General Meeting held on November 03, 2017.

The Company has undertaken in consultation with the BRLMs, a private placement of 14,52,000 Equity Shares for cash consideration aggregating Rs. 580.80 Lakhs ("PreIPO Placement"). The size of the Offer as disclosed in the Draft Red Hearing Prospectus dated December 13, 2017 being Rs. [●] Lakhs has been reduced accordingly.

- 1) In the event of over-subscription, Allotment shall be made on a proportionate basis, subject to valid Bids received at or above the Issue Price;
- 2) Subject to valid Bids being received at or above the Issue Price, under-subscription, if any, in the Non- Institutional Portion and Retail Portion would be allowed to be met with spill-over from other categories or a combination of categories at the discretion of our Company, in consultation with the BRLM and the Designated Stock Exchange. However, under-subscription, if any, in the QIB Portion will not be allowed to be met with spill-over from other categories or a combination of categories.
- 3) Such number of Equity Shares representing 5.02% of the Net QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only. The remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to QIBs, subject to valid Bids being received from them at or above the Issue Price. In the event that the demand from Mutual Funds is greater than 1,17,000 Equity Shares, allocation shall be made to Mutual Funds proportionately, to the extent of the Mutual Fund Portion. The remaining demand by the Mutual Funds shall, as part of the aggregate demand by QIBs, be available for allocation proportionately out of the remainder of the Net QIB Portion, after excluding the allocation in the Mutual Fund Portion. However, in the event of under-subscription in the Mutual Fund Portion, the balance Equity Shares in the Mutual Fund Portion will be added to the Net QIB Portion and allocated to QIBs (including Mutual Funds) on a proportionate basis, subject to valid Bids at or above Issue Price.

For further details please refer to section titled 'Issue Information' beginning on page 271 of this Red Herring Prospectus

#### **GENERAL INFORMATION**

Our Company was originally incorporated as "Mohini Fibers Private Limited" at Indore, Madhya Pradesh as a Private Limited Company under the provisions of Companies Act, 1956 vide Certificate of Incorporation dated June 24, 2009 bearing Corporate Identification Number U17300MP2009PTC022058 issued by the Deputy Registrar of Companies, Madhya Pradesh and Chattisgarh. Subsequently, our Company was converted into a Public Limited Company pursuant to special resolution passed by members of the Company in Extra Ordinary General Meeting of the Company held on February 02, 2015 and the name of our Company was changed to "Mohini Fibers Limited" vide Fresh Certificate of Incorporation consequent upon conversion of company to Public Limited dated February 27, 2015, issued by Assistant Registrar of Companies, Gwalior.

Further, our Company got listed on Emerge- Institutional Trading Platform of the National Stock Exchange of India Limited on August 12, 2015. Subsequently, the name of our Company was changed to "Mohini Health and Hygiene Limited" pursuant to special resolution passed by members in Extra Ordinary General Meeting held on May 04, 2017" and a Fresh Certificate of Incorporation pursuant to change of name dated May 18, 2017 was issued by Registrar of Companies, Gwalior.

Subsequently, vide withdrawal letter dated October 11, 2017 issued by National Stock Exchange of India Limited, dealings in equity shares of the Company was withdrawn w.e.f October 25, 2017 and Company got Voluntarily Delisted from Emerge Institutional Trading Platform of the National Stock Exchange of India Limited. The Corporate Identification number of our Company is U17300MP2009PLC022058

For further details of change of name and registered office of our Company, please refer to chapter titled "Our History and Certain Other Corporate Matters" beginning on page 139 of this Red Herring Prospectus.

#### REGISTERED OFFICE OF OUR COMPANY

#### Mohini Health and Hygiene Limited

Plot No 109, Sector 3,s Industrial Area Pithampur Dhar 454774

Madhya Pradesh, India **Tel:** 07292426666

Fax: NA

Email: <u>investors@mohinihealthandhygiene.com</u>

Website: mohinihealthandhygiene.com CIN: U17300MP2009PLC022058

#### **REGISTRAR OF COMPANIES**

#### Registrar of Companies, Madhya Pradesh, Gwalior

3rd Floor, 'A' Block, Sanjay Complex

Jayendra Ganj, Gwalior Website: www.mca.gov.in

#### DESIGNATED STOCK EXCHANGE

#### NSE EMERGE- EMERGE Platform of National Stock Exchange of India Limited

Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051, Maharashtra, India

#### BOARD OF DIRECTORS OF OUR COMPANY

Sr. No.	Name	Age	DIN	Address	Designation
1.	Sarvapriya Bansal	61	02540139	201, Rivoli Apartment, 135- Baikunthdham, Indore 452018, Madhya Pradesh, India.	Chairman and Executive Director

Sr. No.	Name	Age	DIN	Address	Designation
2.	Avnish Bansal	32	02666814	201, Rivoli Apartment, 135- Baikunthdham, Indore, 452018, Madhya Pradesh India	Managing Director
3.	Parul Agarwal	29	06856466	BT-4, Shalimar Bagh, North west, Delhi 110088, India	Non Executive Director
4.	Gajendra Singh Narang	43	05126149	25 Aditya Nagar, Narang House near Vishnupuri, A.B. Road, Indore 452001, Madhya Pradesh, India	Independent Director
5.	Ramesh Chandra Jain	63	07933890	72, Greater Vaishali, Annpurana Road, Indore 452009, Madhya Pradesh, India	Independent Director

For further details of our Directors, please refer to the chapter titled "Our Management" beginning on page 144 of this Red Herring Prospectus.

#### COMPANY SECRETARY & COMPLIANCE OFFICER

#### **Shweta Bhamare**

Plot No 109, Sector 3 Industrial Area Pithampur Dhar 454774

Madhya Pradesh, India **Tel:** 07292426666

Fax: NA

**Email:** cs@mohinihealthandhygiene.com **Website:** mohinihealthandhygiene.com

#### **CHIEF FINANCIAL OFFICER**

#### Mukta Agrawal

Plot No 109, Sector 3 Industrial Area Pithampur Dhar 454774

Madhya Pradesh, India **Tel:** 07292426666

Fax: NA

Email: <a href="mailto:cfo@mohinihealthandhygiene.com">cfo@mohinihealthandhygiene.com</a>
Website: <a href="mailto:mohinihealthandhygiene.com">mohinihealthandhygiene.com</a>

Investors may contact our Company Secretary and Compliance Officer and / or the Registrar to the Issue and / or the Book Running Lead Manager, in case of any pre-Issue or post-Issue related problems, such as non-receipt of letters of allotment, credit of allotted Equity Shares in the respective beneficiary account or refund orders, etc.

All grievances relating to the ASBA process may be addressed to the Registrar to the Issue with a copy to the relevant SCSB or the member of the Syndicate if the Bid was submitted to a member of the Syndicate at any of the Specified Locations, or the Registered Broker if the Bid was submitted to a Registered Broker at any of the Brokers Centres, as the case maybe, quoting the full name of the sole or first Bidder, Bid cum Application Form number, address of the Bidder, Bidder's DP ID, Client ID, PAN, number of Equity Shares applied for, date of Bid-cum-Application Form, name and address of the member of the Syndicate or the Designated Branch or the Registered Broker or address of the RTA or address of the DP, as the case may be, where the Bid was submitted, and the ASBA Account number in which the amount equivalent to the Bid Amount was blocked. All grievances relating to Bids submitted through the Registered Broker and/or a Stock Broker may be addressed to the Stock Exchanges with a copy to the Registrar.

#### STATUTORY AUDITOR

#### N.K. Dafria & Co.Chartered Accountants

218-B, Bansi Trade Centre, 581/5, M.G. Road, Indore – 452003, Madhya Pradesh, India

**Tel. No** 0731- 4066767

Fax: NA

Email: nkdafria@rediffmail.com Contact person: Nitin Dafria Firm Registration No: 005550C Membership No: 073860

#### PEER REVIEW AUDITOR

#### N. K. Aswani & Co.

**Chartered Accountants** 

701/A, Wall Street-II, Opp Orient Club, Nr. Gujarat College Crossing,

Ellisbridge, Ahmedabad – 380006,

Gujarat, India

**Tele No.**: 079-26402552 / 53 **Fax No.**: Not Available

Email: narainkaswani@yahoo.co.in Contact Person: Narian K. Aswani Firm Registration No.: 100738W Membership No.: 033278

Our Peer Review Auditor holds a valid Peer Review Certificate dated November 13, 2013 issued by

The Institute of Chartered Accountants of India.

#### **BOOK RUNNING LEAD MANAGERS**

#### **Pantomath Capital Advisors Private Limited**

406-408, Keshava Premises, Behind Family Court, Bandra Kurla Complex, Bandra (East)

Mumbai- 400051, Maharashtra, India

**Tel:** +91 22 6194 6700 **Fax:** + 91 22 2659 8690

Email: <u>ipo@pantomathgroup.com</u>
Website: <u>www.pantomathgroup.com</u>
Contact Person: Unmesh Zagade
SEBI Registration No: INM000012110

#### **Small Industries Development Bank of India**

SIDBI- MSME Development Centre, Plot No.'C-11, 'G' Block Bandra Kurla Complex, Bandra (East), Mumbai- 400051

Tel: +91 22-67531100 Fax: +91 22-67531236 Email: sureshrai@sidbi.in, merchantbanking@sidbi.in Website: www.sidbi.in

Contact Person: Suresh Kumar Rai SEBI Registration No: INM000012086

#### **REGISTRAR TO THE ISSUE**

Link Intime India Private Limited C-101, 1<sup>st</sup> Floor, 247 Park, L.BS. Marg, Vikhroli (West), Mumbai 400083,

Maharashtra, India **Tel:** +91 022 49186200 **Fax:** +91 022 49186195

Email: <a href="mohini.ipo@linkintime.co.in">mohini.ipo@linkintime.co.in</a>
Website: <a href="mohini.ipo@linkintime.co.in">www.linkintime.co.in</a>

**Contact Person:** Ms. Shanti Gopalkrishnan **SEBI Registration Number:** INR000004058

#### LEGAL ADVISOR TO THE ISSUE

#### M.V. Kini, Law Firm

Kini House,

Near Citi Bank, D.N. Road, Fort

Mumbai – 400001, Maharashtra, India

**Tel:** +91 22 22612527/ 28/ 29 **Fax:** +91 22 22612530

Email: <a href="mailto:vidisha@mvkini.com">vidisha@mvkini.com</a>
Website: <a href="mailto:www.mvkini.com">www.mvkini.com</a>
Contact Person: Vidisha Krishan

#### BANKER TO THE COMPANY

**IDBI Bank Limited** 

IDBI Bank Limited, Mid

Corporate Branch,

6 Malviya Nagar, Bhopal-

462003

**Tel:** 0755-4027021 **Fax:** 0755-2554921

Email: pr.sinha@idbi.co.in Website: www.idbi.com

**Contact Person:** Prasoon Sinha

**Axis Bank Limited** 

1 Kamal Palace, Y N Road,

Indore

**Tel:** 0731-4295326 **Fax:** 0731-4295326

Email:

neeraj.dudani@axisbank.com **Website**: www.axisbank.com

Contact Person: Mr. Gagan

Agarwal

State Bank of India

Industrial Finance Branch, Khel Prashal, Indore

Tel: 91-731-2430406,

2544311

Fax: 91-731-2432906

Email: Sbi.30340@sbi.co.in
Website: www.sbi.com

Contact Person: Nitin Bajpai

#### PUBLIC ISSUE BANKS/ BANKERS TO THE ISSUE/ REFUND BANKERS

#### **ICICI Bank Limited**

Capital Market Division 1<sup>st</sup> Floor, 122, Mistry Bhavan

Dinshaw Vachha Road, Backbay Reclamation, Churchgate, Mumbai – 400020, Maharashtra,

India

**Tel:** (91) 022 66818924/924/932

Fax: (91) 022 22611138

Email: shweta.surana@icicibank.com

Website: <a href="www.icicibank.com">www.icicibank.com</a>
Contact Person: Ms Shweta Surana
SEBI Registration No.: INBI00000004

**YES Bank Limited** 

Nehru centre, 9<sup>th</sup> Floor Discovery of India Bldg., Dr. Annie Besant Road, Worli, Mumbai-400018

**Tel:** 022-33477374/33477259

**Fax:** 022-24314717

Email: dlbtiservices@yesbank.in

Website: www.yesbank.in

**Contact Person:** Alok Srivastava/ Shankar

Vichare

**SEBI Registration No.:** INBI00000935

#### SYNDICATE MEMBER

### **Pantomath Stock Brokers Private Limited**

108, Madhava Premises, Behind Family Court,

Bandra Kurla Complex, Bandra (East), Mumbai 400 051, Maharashtra, India

**Tel:** +91 22 42577001 **Fax:** +91 22 2659 8690

Email: broking@pantomathgroup.com Contact Person: Mahavir Toshniwal

**SEBI Registration Number:** INZ000068338

#### **DESIGNATED INTERMEDIARIES**

#### **Self Certified Syndicate Banks**

The lists of banks that have been notified by SEBI to act as SCSB for the Applications Supported by Blocked Amount (ASBA) Process are provided on <a href="http://www.sebi.gov.in/sebiweb/home/detail/32931/yes/List-of-Self-Certified-Syndicate-Banks-SCSBs-for-Syndicate-ASBA">http://www.sebi.gov.in/sebiweb/home/detail/32931/yes/List-of-Self-Certified-Syndicate-Banks-SCSBs-for-Syndicate-ASBA</a>. For details on Designated Branches of SCSBs collecting the Bid cum Application Form, please refer to the above-mentioned SEBI link.

#### **Registered Brokers**

Bidders can submit Bid cum Application Forms in the Issue using the stock broker network of the Stock Exchanges, i.e., through the Registered Brokers at the Broker Centres. The list of the Registered

Brokers, including details such as postal address, telephone number and e-mail address, is provided on the websites of the NSE Ltd., as updated from time to time. In relation to ASBA Bids submitted to the Registered Brokers at the Broker Centres, the list of branches of the SCSBs at the Broker Centres named by the respective SCSBs to receive deposits of the Bid cum Application Forms from the Registered Brokers will be available on the website of the SEBI (<a href="www.sebi.gov.in">www.sebi.gov.in</a>) and updated from time to time.

#### **Registrar to Issue and Share Transfer Agents**

The list of the RTAs eligible to accept Bid cum Applications forms at the Designated RTA Locations, including details such as address, telephone number and e-mail address, are provided on the website of Stock Exchange at National Stock Exchange of India Limited., as updated from time to time.

### **Collecting Depository Participants**

The list of the CDPs eligible to accept Bid cum Application Forms at the Designated CDP Locations, including details such as name and contact details, are provided on the website of Stock Exchange at National Stock Exchange India Limited, as updated from time to time. The list of branches of the SCSBs named by the respective SCSBs to receive deposits of the Bid cum Application Forms from the Designated Intermediaries will be available on the website of the SEBI (<a href="www.sebi.gov.in">www.sebi.gov.in</a>) and updated from time to time.

#### **CREDIT RATING**

This being an issue of Equity Shares, credit rating is not required.

#### **IPO GRADING**

Since the Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, there is no requirement of appointing an IPO Grading agency.

#### APPRAISAL AND MONITORING AGENCY

As per regulation 16(1) of the SEBI ICDR Regulations, the requirement of Monitoring Agency is not mandatory if the Issue size is below Rs. 10,000 Lakhs. Since the Issue size is only of Rs. [●] lakhs, our Company has not appointed any monitoring agency for this Issue. However, as per Section 177 of the Companies Act, 2013, the Audit Committee of our Company, would be monitoring the utilization of the proceeds of the Issue.

#### INTER-SE ALLOCATION OF RESPONSIBILITIES

Below mentioned table set forth the inter-se allocation of responsibilities for various activities among the BRLM's to this Issue; i.e. PCAPL and SIDBI.

Sr. No.	Activities	Responsibility	Coordinator
1.	Capital restructuring with the relative components and formalities such as type of instruments, etc.	PCAPL	PCAPL
2.	Due diligence of the Company's operations/ management/ business plans/ legal, etc. Drafting and design of offer document and of statutory advertisement including memorandum containing salient features of the Draft Prospectus. The Book Running Lead Managers shall ensure compliance with stipulated requirements and completion of prescribed formalities with the Stock exchange(s), RoC and SEBI including finalization of the Draft Red Herring	PCAPL	PCAPL

Sr. No.	Activities	Responsibility	Coordinator
	Prospectus and filing with the RoC.		
3.	Drafting and approval of all publicity material other than statutory advertisement as mentioned above including corporate advertisement, brochure, etc.	PCAPL	PCAPL
4.	Appointment of registrar and other agencies to the Issue.	PCAPL	PCAPL
5.	Appointment of all other intermediaries including bankers to the Issue, printers, advertising agency etc.	PCAPL	PCAPL
6.	<ul> <li>Developing marketing strategy which will cover, inter alia</li> <li>Formulating marketing strategies, preparation of publicity budget; f</li> <li>Finalising media, marketing and public relations strategy;</li> <li>Finalising bidding and collection centres; and f</li> <li>Follow-up on distribution of publicity and issue material including form, Draft Prospectus and deciding on the quantum of the issue material.</li> </ul>	PCAPL, SIDBI	PCAPL
7.	Coordination with Stock Exchange for	PCAPL	PCAPL
8.	bidding terminals and mock trading.  Management of Public Issue Bank account and Refund Bank account and allocation.	PCAPL	PCAPL
9.	Post bidding activities including coordination for non- institutional allocation, coordination with Registrar and Banks, intimation of allocation and dispatch of refund to Bidders, etc. The post issue activities of the issue will involve essential follow up steps, which include finalization of trading and dealing instruments and dispatch of certificates and demat delivery of shares, with the various agencies connected with the work such as Registrar to the Issue, Banker to the Issue and the bank handling refund business, unblocking of ASBA funds, etc. The Book Running Lead Managers shall be responsible for ensuring that these agencies fulfill their functions and enable them to discharge the responsibility through suitable agreements with the Issuer Company.	PCAPL	PCAPL

## **EXPERT OPINION**

Except as stated below, our Company has not obtained any other expert opinion:

- 1. Report of the Peer Reviewed Auditor on statement of tax benefits
- 2. Report on Restated Financials for the period ended September 30, 2017 and for the year ended March 31, 2017, 2016, 2015, 2014 and 2013.

#### **DEBENTURE TRUSTEE**

Since this is not a debenture issue, appointment of debenture trustee is not required.

#### **UNDERWRITER**

Our Company and BRLMs to the Issue hereby confirm that the Issue is 100% Underwritten. The underwriting agreement is dated December 22, 2017 and pursuant to the terms of the underwriting agreement; obligations of the underwriter are subject to certain conditions specified therein. The underwriter has indicated its intention to underwrite following number of specified securities being offered through this Issue.

Name and Address of the Underwriters	Indicative Number of Equity shares to be Underwritten	Amount Underwritten (Rupees In Lakhs)	% of the Total Issue Size Underwritten
Pantomath Capital Advisors Private Limited 406-408, Keshava Premises, Behind Family Court, Bandra Kurla Complex, Bandra (East) Mumbai- 400051, Maharashtra, India Tel: +91 22 6194 6700 Fax: +91 22 2659 8690 Email: ipo@pantomathgroup.com Website: www.pantomathgroup.com Contact Person: Unmesh Zagade SEBI Registration No: INM000012110	Up to 43,65,000	[•]	Upto 88.50%
Small Industries Development Bank of India SIDBI- MSME Development Centre, Plot No.'C-11, 'G' Block Bandra Kurla Complex, Bandra (East), Mumbai- 400051 Tel: +91 22-67531100 Fax: +91 22-67531236 Email:sureshrai@sidbi.in, merchantbanking@sidbi.in Website: www.sidbi.in Contact Person: Suresh Kumar Rai SEBI Registration No: INM000012086	Up to 5,67,000	[•]	Up to 11.50%
Total	[•]	[•]	100%

<sup>\*</sup>Includes [•] Equity shares of the Market Maker Reservation Portion which are to be subscribed by the Market Maker in order to claim compliance with the requirements of Regulation 106 V(4) of the SEBI (ICDR) Regulations, 2009, as amended.

In the opinion of the Board of Directors of the Company, the resources of the above mentioned underwriter are sufficient to enable them to discharge their respective underwriting obligations in full.

#### DETAILS OF THE MARKET MAKING ARRANGEMENT

Our Company and the Book Running Lead Managers have entered into a tripartite agreement dated December 12, 2017 with the following Market Maker, duly registered with National Stock Exchange of India Limited to fulfil the obligations of Market Making:

#### **Pantomath Stock Brokers Private Limited**

406-408, Keshava Premises, Behind Family Court,

Bandra Kurla Complex, Bandra East,

Mumbai 400051 **Tel:** 022 61946774 **Fax:** 022 26598690

Email: broking@pantomathgroup.com Website: www.pantomathbroking.com Contact Person: Mahavir Toshnival SEBI Registration No.: INZ000068338

Pantomath Stock Brokers Private Limited, registered with EMERGE Platform of National Stock Exchange of India Limited will act as the Market Maker and has agreed to receive or deliver of the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for a period as may be notified by any amendment to SEBI (ICDR) Regulations.

The Market Maker shall fulfil the applicable obligations and conditions as specified in the SEBI ICDR Regulations, as amended from time to time and the circulars issued by National Stock Exchange of India Limited and SEBI in this matter from time to time.

Following is a summary of the key details pertaining to the Market Making arrangement:

- 1. The Market Maker(s) (individually or jointly) shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the Stock Exchange. The price band shall be 20% and the Market Maker Spread (difference between the sell and the buy quote) shall be within 10% or as intimated by Exchange from time to time. Further, the Market Maker(s) shall inform the Exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker(s).
- 2. The minimum depth of the quote shall be Rs. 1,00,000/-. However, the investors with holdings of value less than Rs. 1,00,000/- shall be allowed to offer their holding to the Market Maker(s) (individually or jointly) in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker. Based on the IPO price of Rs.[●]/- the minimum lot size is [●] Equity Shares thus minimum depth of the quote shall be Rs.[●] Lakhs/- until the same, would be revised by National Stock Exchange of India Limited.
- 3. After a period of three (3) months from the market making period, the Market Maker would be exempted to provide quote if the Shares of Market Maker in our Company reaches to 25% of Issue Size (including the up to 2,49, 000 Equity Shares out to be allotted under this Issue). Any Equity Shares allotted to Market Maker under this Issue over and above [●]% Equity Shares would not be taken in to consideration of computing the threshold of 25% of Issue Size. As soon as the Shares of Market Maker in our Company reduce to 24% of Issue Size, the Market Maker will resume providing 2-way quotes.
- 4. There shall be no exemption/threshold on downside. However, in the event the Market Maker exhausts his inventory through market making process, National Stock Exchange of India Limited may intimate the same to SEBI after due verification.
- 5. Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker(s), for the quotes given by him.

- 6. There would not be more than five Market Makers for the Company's Equity Shares at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors. At this stage, Pantomath Stock Brokers Private Limited is acting as the sole Market Maker.
- 7. The shares of the company will be traded in continuous trading session from the time and day the company gets listed on Emerge Platform of National Stock Exchange of India Limited and market maker will remain present as per the guidelines mentioned under National Stock Exchange of India Limited and SEBI circulars.
- 8. There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while force-majeure will be applicable for non controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.
- 9. The Market Maker(s) shall have the right to terminate said arrangement by giving one month notice or on mutually acceptable terms to the Book Running Lead Managers, who shall then be responsible to appoint a replacement Market Maker(s).
  - In case of termination of the above mentioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the Book Running Lead Managers to arrange for another Market Maker(s) in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of regulation 106V of the SEBI (ICDR) Regulations. Further the Company and the Book Running Lead Managers reserve the right to appoint other Market Maker(s) either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed 5 (five) or as specified by the relevant laws and regulations applicable at that particulars point of time. The Market Making Agreement shall be available for inspection at our Registered Office from 11.00 a.m. to 5.00 p.m. on working days.
- 10. EMERGE Platform of National Stock Exchange of India Limited will have all margins which are applicable on the National Stock Exchange of India Limited Main Board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. National Stock Exchange of India Limited can impose any other margins as deemed necessary from time-to-time.
- 11. EMERGE Platform of National Stock Exchange of India Limited will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and/or non-compliances. Penalties / fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker(s) in case he is not present in the market (offering two way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership.
  - The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties/ fines/ suspension for any type of misconduct/ manipulation/ other irregularities by the Market Maker from time to time.
- 12. Pursuant to SEBI Circular number CIR/MRD/DSA/31/2012 dated November 27, 2012, limits on the upper side for Market Makers during market making process has been made applicable, based on the issue size and as follows:

Issue size	Buy quote exemption threshold (including mandatory initial inventory of 5% of the Issue Size)	Re-Entry threshold for buy quote (including mandatory initial inventory of 5% of the Issue Size)
Up to Rs. 20 Crore	25%	24%
Rs. 20 crore to Rs. 50 crore	20%	19%
Rs. 50 to Rs. 80 crore	15%	14%
Above Rs. 80 crore	12%	11%

The Market Making arrangement, trading and other related aspects including all those specified above shall be subject to the applicable provisions of law and/or norms issued by SEBI/NSE from time to time.

#### **BOOK BUILDING PROCESS**

The Book Building Process, with reference to the Issue, refers to the process of collection of Bids on the basis of the Red Herring Prospectus and the Bid cum Application Forms. The Price Band, the Bid lot size for the issue will be decided by our company in consultation with the BRLM and advertised in all editions of a widely circulated English Newspaper, all editions of a widely circulated Hindi Newspaper and a widely circulated regional newspaper of state where registered office is situated at least five working days prior to the Bid/ Issue Opening date. The Issue Price shall be determined by our Company, in consultation with the BRLMs, in accordance with the Book Building Process, after the Bid/ Issue Closing Date.

The principal parties involved in the Book Building Process are:

- 1. Our Company;
- 2. The BRLMs:
- Syndicate Member(s) who are intermediaries registered with SEBI or registered as brokers with NSE and eligible to act as Underwriters. The Syndicate Member(s) are appointed by the BRLM;
- 4. Registrar to the Issue;
- 5. All Designated Intermediaries

The SEBI ICDR Regulations have permitted the Issue of securities to the public through the Book Building Process, wherein 49.78% of the Issue shall be allotted on a proportionate basis to QIBs, of which 5.02% shall be reserved for Mutual Funds. Further up to 15.05% of the Issue shall be available for allocation on a proportionate basis to Non Institutional Bidders and up to 35.17% of the Issue shall be available for allocation on a proportionate basis to Retail Individual Bidders, subject to valid Bids being received at or above the Issue Price.

Subject to valid Bids being received at or above the Issue Price, under-subscription, if any, in the Non-Institutional Portion and Retail Portion would be allowed to be met with spill-over from other categories or a combination of categories at the discretion of our Company, in consultation with the BRLM and the Designated Stock Exchange. However, under-subscription, if any, in the QIB Portion will not be allowed to be met with spillover from other categories or a combination of categories.

Such number of Equity Shares representing 5.02% of the QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only. The remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to QIBs, subject to valid Bids being received from them at or above the Issue Price. In the event that the demand from Mutual Funds is greater than 1,17,000 Equity Shares, allocation shall be made to Mutual Funds proportionately, to the extent of the Mutual Fund Portion. The remaining demand by the Mutual Funds shall, as part of the aggregate demand by QIBs, be available for allocation proportionately out of the remainder of the Net QIB Portion, after excluding the allocation in the Mutual Fund Portion. However, in the event of undersubscription in the Mutual Fund Portion, the balance Equity Shares in the Mutual Fund Portion will be

added to the Net QIB Portion and allocated to QIBs (including Mutual Funds) on a proportionate basis, subject to valid Bids at or above Issue Price.

All Bidders (excluding Anchor Investors) can participate in the Issue only through the ASBA process. Anchor Investors are not permitted to participate through the ASBA process. In accordance with the SEBI Regulations, QIBs and Non-Institutional Bidders are not allowed to withdraw or lower the size of their Bids (in terms of the quantity of the Equity Shares or the Bid Amount) at any stage. Retail Individual Bidders can revise or withdraw their Bids prior to the Bid/Issue Closing Date. Further, Anchor Investors cannot withdraw their Bids after the Anchor Investor Bid/Issue Period. Except Allocation to Retail Individual Investors and the Anchor Investors, Allocation in the Issue will be on a proportionate basis We will comply with the SEBI ICDR Regulations and any other ancillary directions issued by SEBI for this Issue. In this regard, we have appointed Pantomath Capital Advisors Private Limited and SIDBI as the Book Running Lead Managers, respectively to manage the Issue and procure subscriptions to the Issue.

The process of Book Building under the SEBI ICDR Regulations is subject to change from time to time and the investors are advised to make their own judgment about investment through this process prior to making a Bid or application in the Issue.

For further details on the method and procedure for Bidding, please see section entitled —Issue Procedure on page 282 of this Red Herring Prospectus

**Illustration of Book Building Process and Price Discovery Process** (Investors should note that this example is solely for illustrative purposes and is not specific to the Issue and also excludes bidding by Anchor Investors)

Bidders can bid at any price within the Price Band. For instance, assume a price band of Rs. 20 to Rs. 24 per equity share, issue size of 3,000 equity shares and receipt of five bids from bidders, details of which are shown in the table below. A graphical representation of the consolidated demand and price would be made available at the bidding centres during the bidding period. The illustrative book below shows the demand for the equity shares of the issuer company at various prices and is collated from bids received from various investors.

<b>Bid Quantity</b>	Bid Amount (Rs.)	<b>Cumulative Quantity</b>	Subscription	
500	24	500	16.67%	
1,000	23	1,500	50.00%	
1,500	22	3,000	100.00%	
2,000	21	5,000	166.67%	
2,500	20	7,500	250.00%	

The price discovery is a function of demand at various prices. The highest price at which the issuer is able to issue the desired number of shares is the price at which the book cuts off, i.e., Rs. 22 in the above example. The issuer, in consultation with the BRLMs will, finalize the issue price at or below such cut-off price, i.e., at or below Rs. 22. All bids at or above this issue price are valid bids and are considered for allocation in the respective categories.

Steps to be taken by the Bidders for Bidding

- 1. Check eligibility for making a Bid (see section titled "Issue Procedure" on page 282 of this Red Herring Prospectus);
- 2. Ensure that you have a demat account and the demat account details are correctly mentioned in the Bid cum Application Form;
- 3. Ensure correctness of your PAN, DP ID and Client ID mentioned in the Bid cum Application Form. Based on these parameters, the Registrar to the Issue will obtain the Demographic Details of the Bidders from the Depositories.
- 4. Except for Bids on behalf of the Central or State Government officials, residents of Sikkim and the officials appointed by the courts, who may be exempt from specifying their PAN for

transacting in the securities market, for Bids of all values ensure that you have mentioned your PAN allotted under the Income Tax Act in the Bid cum Application Form. The exemption for Central or State Governments and officials appointed by the courts and for investors residing in Sikkim is subject to the Depositary Participant's verification of the veracity of such claims of the investors by collecting sufficient documentary evidence in support of their claims

Ensure that the Bid cum Application Form is duly completed as per instructions given in this Red Herring Prospectus and in the Bid cum Application Form;

#### **Bid/Issue Programme**

Event	<b>Indicative Date</b>
Bid/Issue Opened Date	February 05, 2018
Bid/Issue Closed Date	February 07, 2018
Finalization of Basis of Allotment with the Designated Stock Exchange	February 12, 2018
Initiation of Refunds / Unblocking of Funds	February 14, 2018
Credit of Equity Shares to Demat Accounts of Allottees	on or before Febraury
Credit of Equity Shares to Benat recounts of rinottees	15, 2018
Commencement of trading of the Equity Shares on the Stock Exchange	on or before February
Commencement of trading of the Equity Shales of the Stock Exchange	16, 2018

The above timetable is indicative and does not constitute any obligation on our Company or the Book Running Lead Managers. Whilst our Company shall ensure that all steps for the completion of the necessary formalities for the listing and the commencement of trading of the Equity Shares on the Stock Exchange are taken within 6 Working Days of the Issue Closing Date, the timetable may change due to various factors, such as extension of the Issue Period by our Company, or any delays in receiving the final listing and trading approval from the Stock Exchange. The Commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchange and in accordance with the applicable laws.

Bids and any revision to the same shall be accepted only between 10.00 a.m. and 5.00 p.m. (IST) during the Issue Period. On the Issue Closing Date, the Bids and any revision to the same shall be accepted between 10.00 a.m. and 5.00 p.m. (IST) or such extended time as permitted by the Stock Exchanges, in case of Bids by Retail Individual Bidders after taking into account the total number of bids received up to the closure of timings and reported by the Book Running Lead Managers to the Stock Exchanges. It is clarified that Bids not uploaded on the electronic system would be rejected. Bids will be accepted only on Working Days. Neither our Company nor the Book Running Lead Managers are liable for any failure in uploading the Bids due to faults in any software/hardware system or otherwise.

Non Retail Bidders shall not be allowed to either withdraw or lower the size of their Bid at any stage. Non Retail Bidders may revise their Bids upwards (in terms of quantity of Equity Shares) during the Issue Period. Such upward revision must be made using the Revision Form.

In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical or electronic Bid cum Application Form, for a particular Bidder, the Registrar to the Issue shall ask the relevant SCSBs / RTAs / DPs / Stock Brokers, as the case may be, for rectified data.

#### **CAPITAL STRUCTURE**

The Equity Share capital of our Company, as on the date of this Red Herring Prospectus and after giving effect to the Issue is set forth below:

Amount (Rs.in Lakhs except share data)

	Amount (Rs.in Lakhs except share dat				
No.	Particulars	Aggregate nominal value	Aggregate value at Issue Price		
A.	Authorised Share Capital				
	2,00,00,000 Equity Shares of face value of Rs. 10/- each	2000.00			
В.	Issued, Subscribed and Paid-Up Share Capital before the Issue				
	1,33,03,900 Equity Shares of face value of Rs. 10/- each	1330.39			
C.	Present Issue in terms of this Red Herring Prospectus				
	Upto 49,32,000 Equity Shares of face value of Rs.10/- each	upto 493.20	[•]		
	Consisting:	•			
	Reservation for Market Maker — Upto 2,49,000 Equity Shares of face value of Rs. 10/- at price of Rs [●]/- per Equity Share reserved as Market Maker portion	Up to 24.90	[•]		
	Net Issue to the Public – Upto 46,83,000 Equity Shares of face value of Rs. 10/- each at a price of Rs [●]/- per Equity Share	Up to 468.30	[•]		
	Of the Net Issue to the Public				
	Allocation to QIB- Upto 23,31,000 Equity Shares of face value of Rs. 10/- each at a price of Rs [●]/- per Equity Share shall be available for allocation for Investors applying for a value of upto Rs. 2 lakhs	Up to 233.10			
	Allocation to Retail Individual Investors – Upto 16,47,000 Equity Shares of face value of Rs. 10/- each at a price of Rs [●]/- per Equity Share shall be available for allocation for Investors applying for a value of upto Rs. 2 lakhs	up to 164.70	[•]		
	Allocation to Other than Retail Individual Investors — Upto 7,05,000 Equity Shares of face value of Rs. 10/- each at a price of Rs [●]/- per Equity Share shall be available for allocation for Investors applying for a value of above Rs. 2 lakhs	up to 70.5.	[•]		
D.	Issued, Subscribed and Paid-Up Share Capital after the Issue				
	Upto 1,82,35,900 Equity Shares of face value of Rs. 10/-each	Up to1823.59			
Ε.	Securities Premium Account				
-	Before the Issue	435.60 [•]			
	After the Issue				
	1	LL_			

The Issue has been authorized by the Board of Directors of our Company *vide* a resolution passed at its meeting held on November 02, 2017 and by the shareholders of our Company *vide* a special resolution passed pursuant to section 62(1)(c) of the Companies Act, 2013 at the Extra-Ordinary General Meeting held on November 03, 2017.

Our Company has undertaken in consultation with the BRLMs, a private placement of 14,52,000 Equity Shares for cash consideration aggregating Rs. 580.80 Lakh ("PreIPO Placement"). The size of the Issue as disclosed in the Draft Red Herring Prospectus dated December 13, 2017 being Rs. [•] Lakhs has been reduced accordingly..

The Company has one class of share capital i.e. Equity Shares of face value of Rs. 10/- each only. All Equity Shares issued are fully paid-up. Our Company has no outstanding convertible instruments as on the date of this Red Herring Prospectus.

### NOTES TO THE CAPITAL STRUCTURE

### 1. Details of changes in authorized Share Capital:

Since the incorporation of our Company, the authorized share capital of our Company has been altered in the manner set forth below:

Sr. No.	Change in authorized share capital	Date of AGM/EGM Resolution	AGM/EGM
1	The authorized Share Capital of our Company on	At the time of	-
	incorporation comprised of Rs. 25,00,000 divided into	Incorporation	
	2,50,000 Equity Shares of Rs. 10/- each		
2	From Rs. 25,00,000 consisting of 2,50,000 Equity	December 01,	EGM
	Shares of Rs. 10/- each to Rs. 1,00,00,000 consisting of	2009	
	10,00,000 Equity shares of Rs. 10/- each		
3	From Rs. 1,00,00,000 consisting of 10,00,000 Equity	February 19, 2011	EGM
	Shares of Rs. 10/- each to Rs. 3,00,00,000 consisting of		
	30,00,000 Equity Shares of Rs. 10/- each		
4	From Rs. 3,00,00,000 consisting of 30,00,000 Equity	January 08, 2014	EGM
	Shares of Rs. 10/- each to Rs. 10,00,00,000 consisting		
	of 1,00,00,000 Equity Shares of Rs. 10/- each		
5	From Rs. 10,00,00,000 consisting of 1,00,00,000 Equity	October 27, 2017	EGM
	Shares of Rs. 10 each to 20,00,00,000 consisting of		
	2,00,00,000 Equity Shares of Rs. 10/- each.		

## 2. History of Equity Share Capital of our Company

Date of Allotment / Fully Paid- up	No. of Equity Shares allotted	Face valu e (Rs.)	Issu e Pric e (Rs.)	Nature of consideration	Nature of Allotment	Cumulativ e number of Equity Shares	Cumulativ e Paid -up Capital (Rs.)
On Incorporatio n	10,000	10	10	Cash	Subscription to Memorandu m of Association <sup>(1</sup>	10,000	1,00,000
November 20, 2009	2,40,000	10	10	Cash	Further Issue of Shares <sup>(2)</sup>	2,50,000	25,00,000
January 23, 2010	6,50,000	10	10	Cash	Further Issue of Shares <sup>(3)</sup>	9,00,000	90,00,000
March 31, 2011	2,00,000	10	30	Cash	Further Issue of Shares <sup>(4)</sup>	11,00,000	1,10,00,000

Date of Allotment / Fully Paid- up	No. of Equity Shares allotted	Face valu e (Rs.)	Issu e Pric e (Rs.)	Nature of consideration	Nature of Allotment	Cumulativ e number of Equity Shares	Cumulativ e Paid –up Capital (Rs.)
March 27, 2012	60,000	10	50	Cash	Further Issue of Shares <sup>(5)</sup>	11,60,000	1,16,00,000
March 20, 2014	8,75,000	10	10	Cash	Further Issue of Shares <sup>(6)</sup>	20,35,000	2,03,50,000
March 25, 2014	4,99,375	10	80	Cash	Further Issue of Shares (7)	25,34,375	2,53,43,750
September 14, 2016	4,28,600	10	70	Cash	Further Issue of Shares <sup>(8)</sup>	29,62,975	2,96,29,750
November 02, 2017	88,88,92 5	10	NA	Other than Cash	Bonus Issue <sup>(9)</sup>	1,18,51,90 0	11,85,19,00
January 19, 2018	14,52,00 0	10	40	Cash	Preferential Allotment <sup>(10)</sup>	1,33,03,90	13,30,39,00

1. Initial Subscribers to Memorandum of Association subscribed 10,000 Equity Shares of face value of Rs. 10/-each fully paid at par as per the details given below:

Sr. No.	Name of Allottee	No. of shares Allotted
1.	Snehakar Bansal	5000
2.	Sarvapriya Bansal	5000
	Total	10,000

2. Further issue of 2,40,000 Equity Shares of face value of Rs. 10/- fully paid up at par on November 20, 2009 as per the details given below:

Sr. No	Name of Allottee	No. of Shares Allotted
1.	Snehakar Bansal	70,000
2.	Sarvapriya Bansal	30,000
3.	Bangtesh Enterprises Private Limited	40,000
4.	Panchghat Commercial Private Limited	30,000
5.	Matribhumi Vyapar Private Limited	30,000
6.	T.C. Agarwal & Sons	40,000
	Total	2,40,000

3. Further issue of 6,50,000 Equity Shares of face value of Rs. 10/- fully paid up at par on January 23, 2010 as per the details given below:

Sr. No	Name of Allottee	No. of Shares Allotted
1.	Avnish Bansal	3,55,500
2.	Tarang Gagneja	24,500
3.	Kaushal Seth	10,000
4.	Snehakar Bansal	50,000

Sr. No	Name of Allottee	No. of Shares Allotted
5.	Sarvapriya Bansal	2,05,000
6.	Kaladevi Hada	2,500
7.	Shri Sainath Agencies	2,500
	Total	6,50,000

4. Further issue of 2,00,000 Equity Shares of face value of Rs. 10/- fully paid up at a premium of Rs 20 per Equity Share on March 31, 2011 as per the details given below:

Sr. No	Name of Allottee	No. of Shares Allotted
1.	Navkar Abhikaran Limited	25,000
2.	ARP Securities Limited	25,000
3.	Elbert Reality Private Limited	1,50,000
	Total	2,00,000

5. Further issue of 60,000 Equity Shares of face value of Rs. 10/- fully paid up at a premium of Rs 40 per Equity Share on March 27, 2012 as per the details given below:

Sr. No	Name of Allottee	No. of Shares Allotted
1.	Span Amusement Private Limited	40,000
2.	Sea Entertainment Private Limited	20,000
	Total	60,000

6. Further issue of 8,75,000 Equity Shares of face value of Rs. 10/- fully paid up at par on March 20, 2014 as per the details given below:

Sr. No	Name of Allottee	No. of Shares Allotted
1.	Avnish Bansal	8,75,000
	Total	8,75,000

7. Further issue of 4,99,375 Equity Shares of face value of Rs. 10/- fully paid up at a premium of Rs. 70 per equity share on March 25, 2014 as per the details given below

Sr. No	Name of Allottee	No. of Shares Allotted
1.	M/S Mobile Tele	2,57,500
2.	M/s Megha Associates	1,75,000
3.	Quantum E Services Private Limited	31,250
4.	Navkar Trading Company	35,625
	Total	4,99,375

8. Further issue of 4,28,600 Equity Shares of face value of Rs. 10/- fully paid up at a premium of Rs. 60 per equity share on August 27, 2016 as per the details given below:

Sr. No	Name of Allottee	No. of Shares Allotted
1.	Avnish Bansal	4,28,600
	Total	4,28,600

9. Bonus issue of 88,88,925 Equity Shares of face value of Rs. 10/- fully paid up at par in the ratio of 3:1 on November 02, 2017 as per the details given below:

Sr. No	Name of Allottee	No. of Shares Allotted
1.	Avnish Bansal	75,86,802
2.	Sarvapriya Bansal	8,34,375
3.	Sourabh Agarwal	600
4.	Anil Mehta	66,246
5.	Akshyesh Arya	4,00,302

Sr. No	Name of Allottee	No. of Shares Allotted
6.	Mukta Agarwal	300
7.	Madhuri Agarwal	300
	Total	88,88,925

10. Preferential Allotment of 14,52,000 Equity Shares of face value of Rs. 10/- fully paid up at premium of Rs.30 per equity shares on January 19, 2018 as per details given below:

Sr. No	Name of Allottee	No. of Shares Allotted
1.	Mukul Agarwal	12,54,000
2.	Vijay Khetan	21,000
3.	Pantomath Sabrimala AIF Pantomath Sabrimala SME Growth Fund Series I	1,20,000
4.	Pantomath Fund Manager LLP*	57,000
	Total	14,52,000

<sup>\*</sup>Pantomath Fund Managers LLP, SEBI registered Portfolio Managers have been allotted shares in Pre IPO placement on behalf of its clients under Discretionary Portfolio Management Service.

3. We have not issued any Equity Shares for consideration other than cash except as follows:

Date of Allotment	Number of Equity Shares	Face Value (Rs.)	Issue Price (Rs.)	Reasons for Allotment	Benefits Accrued to our Company	Allottees	No. of Shares Allotted
		10				Avnish Bansal	75,86,802
						Sarvapriya	
			NA			Bansal	8,34,375
	88,88,925			Bonus Issue		Sourabh	
						Agarwal	600
November					Capitalization	Anil Mehta	66,246
02, 2017	00,00,923			Dollus Issue	of reserves	Akshyesh	
						Arya	4,00,302
						Mukta	
						Agarwal	300
						Madhuri	
						Agarwal	300
Total							88,88,925

- 4. No Equity Shares have been allotted pursuant to any scheme approved under Section 230-232 of the Companies Act, 2013.
- 5. We have not revalued our assets since inception and have not issued any Equity Shares (including bonus shares) by capitalizing any revaluation reserves.
- 6. We have not issued any shares at price below Issue Price within last one year from the date of this Red Herring Prospectus except as given below:

Date of Allotment	Number of Equity Shares	Face Value (Rs.)	Issue Price (Rs.)	Reasons for Allotment	Allottees	No. of Shares Allotted
	88,88,925	10	NA		Avnish Bansal	75,86,802
November				D I	Sarvapriya Bansal	8,34,375
02, 2017				Bonus Issue	Sourabh Agarwal	600
					Anil Mehta	66,246

Date of Allotment	Number of Equity Shares	Face Value (Rs.)	Issue Price (Rs.)	Reasons for Allotment	Allottees	No. of Shares Allotted
					Akshyesh Arya	4,00,302
					Mukta Agarwal	300
					Madhuri Agarwal	300
Total			88,88,925			

We have issued 14,52,000 Equity Shares of Face Value of Rs 10/- each at a Premium of Rs30 per Equity Share on January 19, 2018. However, we cannot assure that such allotment is above or below the issue price, which will be discovered through Book Building Process.and will be finalized by our Company in Consultation with the Book Running Lead Managers

Sr. No	Name of Allottee	No. of Shares Allotted
1.	Mukul Agarwal	12,54,000
2.	Vijay Khetan	21,000
3.	Pantomath Sabrimala AIF Pantomath Sabrimala SME Growth Fund Series I	1,20,000
4.	Pantomath Fund Manager LLP*	57,000
	Total	14,52,000

<sup>\*</sup>Pantomath Fund Managers LLP, SEBI registered Portfolio Managers have been allotted shares in Pre IPO placement on behalf of its clients under Discretionary Portfolio Management Service.

## 7. Build-up of Promoters' shareholding, Promoters' contribution and lock-in

i. Build Up of Promoter's shareholdings

As on the date of this Red Herring Prospectus, our Promoters, Sarvapriya Bansal and Avnish Bansal holds 11,12,500 and 1,01,15,736 Equity Shares respectively of our Company. None of the shares held by our promoters are subject to any pledge.

#### a. Sarvapriya Bansal

Date of Allotment and made fully paid up / Transfer	No. of Equity Shares at face value 10	Face valu e per Shar e (Rs.)	Issue / Acquisiti on / Transfer price Rs.)*	Nature of Transactions	Pre-issue shareholdi ng %	Post – issue shareholdi ng %
On Incorporation	5,000	10	10	Subscription to MOA	0.04	[•]
November 20, 2009	30,000	10	10	Further Issue of Shares	0.23	[•]
January 23, 2010	2,05,000	10	10	Further Issue of Shares	1.54	[•]
April 15, 2015	2,500	10	11	Transfer	0.02	[•]
April 15, 2015	35,625	10	11	Transfer	0.27	[•]
November 02, 2017	8,34,375	10	Nil	Bonus Issue	6.27	[•]
Total	11,12,50 0				8.36	

# b. Avnish Bansal

Date of Allotment and made fully paid up / Transfer	No. of Equity Shares at face value 10	Face valu e per Shar e (Rs.)	Issue / Acquisiti on / Transfer price Rs.)*	Nature of Transactions	Pre-issue shareholdi ng %	Post – issue shareholdi ng %
January 23, 2010	3,55,500	10	10	Further Allotment	2.67	[•]
September 26, 2011	2500	10	10	Transfer	0.02	[•]
March 26, 2012	10,000	10	10	Transfer	0.02	[•]
March 08 2013	1,25,000	10	10	Transfer	0.94	[•]
March 13, 2013	24,500	10	10	Transfer	0.18	[•]
March 20, 2014	8,75,000	10	10	Further Issue of Shares	6.58	[•]
January 07, 2014	40,000	10	11	Transfer	0.30	[•]
January 09, 2014	30,000	10	11	Transfer	0.23	[•]
January 09, 2014	30,000	10	11	Transfer	0.23	[•]
January 09, 2014	40,000	10	11	Transfer	0.30	[•]
January 09, 2014	40,000	10	11	Transfer	0.30	[•]
February 25, 2014	1,50,000	10	11	Transfer	1.13	[•]
April 15, 2015	25,000	10	11	Transfer	0.19	[•]
April 15, 2015	25,000	10	11	Transfer	0.19	[•]
April 15, 2015	20,000	10	11	Transfer	0.15	[•]
September 14, 2016	4,28,600	10	70	Further Issue of Shares	3.22	[•]
July 13, 2017	66,667	10	17.25	Transfer	0.50	[•]
July 17, 2017	66,667	10	19	Transfer	0.50	[•]
July 24, 2017	66,667	10	22.80	Transfer	0.50	[•]
July 24, 2017	66,667	10	22.50	Transfer	0.50	[•]

Date of Allotment and made fully paid up / Transfer	No. of Equity Shares at face value 10	Face Issue / valu Acquisiti e per on / Shar Transfer e price (Rs.) Rs.)*		Nature of Transactions	Pre-issue shareholdi ng %	Post – issue shareholdi ng %	
July 26, 2017	41,166	,166 10 22.8		Transfer	0.31	[•]	
November 02, 2017	75,86,802	10	Nil	Bonus Issue	57.03	[•]	
Total	1,01,15,7 36				76.04		

# ii. Details of Promoter Contribution locked in for three years:

Pursuant to Regulation 32 and 36 of SEBI (ICDR) Regulations, an aggregate of [●] of the post-Issue capital held by our Promoter shall be considered as Promoters' Contribution ("Promoters Contribution") and locked-in for a period of three years from the date of Allotment. The lock-in of the Promoters' Contribution would be created as per applicable law and procedure and details of the same shall also be provided to the Stock Exchange before listing of the Equity Shares.

Our Promoters have given written consent to include such number of Equity Shares held by them and subscribed by them as a part of Promoters' Contribution constituting [•] % of the post issue Equity Shares of our Company and have agreed not to sell or transfer or pledge or otherwise dispose of in any manner, the Promoters Contribution, for a period of three years from the date of allotment in the Issue. Details of the Promoter's Contribution are provided below:

Promot ers	No. of Equit y Shar es Lock ed in	Fac e Val ue (in `)	Issue/ Acquisit ion Price	Date of Allotment/Acqui sition and when made fully paid- up	Nature of Allotme nt/ Transfe r	Considera tion (Cash/othe r than cash)	Percent age of post- Issue paid-up capital	Source of Promoter 's Contribut ion
Avnish Bansal	[•]	[•]	[•]	[•]	[•]	[•]	[•]	[•]
Sarvapri ya Bansal	[•]	[•]	[•]	[•]	[•]	[•]	[•]	[•]
TOTA L	[•]						[•]	

The minimum Promoters' contribution has been brought in to the extent of not less than the specified minimum lot and from the persons defined as 'promoter' under the SEBI (ICDR) Regulations. The Equity Shares that are being locked in are not ineligible for computation of Promoters' contribution in terms of Regulation 33 of the SEBI ICDR Regulations. In connection, we confirm the following:

a. The Equity Shares offered for minimum Promoters' contribution have not been acquired in the three years preceding the date of this Red Herring Prospectus for consideration other than cash and revaluation of assets or capitalization of intangible assets nor resulted from a bonus issue out

- of the revaluation reserves or unrealized profits of the Company or against Equity Shares which are otherwise ineligible for computation of Promoters' contribution;
- b. The minimum Promoters' contribution does not include Equity Shares acquired during the one year preceding the date of this Red Herring Prospectus at a price lower than the Issue Price;
- c. Our Company has not been formed by the conversion of a partnership firm into a Company and thus, no Equity Shares have been issued to our Promoters upon conversion of a partnership firm;
- d. The Equity Shares held by the Promoters and offered for minimum Promoters' contribution are not subject to any pledge;
- e. All the Equity Shares of our Company held by the Promoter are in the process of being dematerialized; and
- f. The Equity Shares offered for Promoters' contribution do not consist of Equity Shares for which specific written consent has not been obtained from the Promoter for inclusion of its subscription in the Promoters' contribution subject to lock-in.

# iii Details of share capital locked in for one year

Other than the above Equity Shares that would be locked in for 3 (three) years, the entire pre-Issue capital of our Company would be locked-in for a period of 1 (one) year from the date of Allotment in the Issue pursuant to Regulation 36(b) and Regulation 37 of the SEBI ICDR Regulations.

# iv. Other requirements in respect of lock-in

Pursuant to Regulation 39 of the SEBI ICDR Regulations, the locked-in Equity Shares held by the Promoters, as specified above, can be pledged only with scheduled commercial banks or public financial institutions as collateral security for loans granted by such scheduled commercial banks or public financial institution, provided that the pledge of the Equity Shares is one of the terms of the sanction of the loan.

Provided that securities locked in as Promoters' Contribution for 3 years under Regulation 36(a) of the SEBI ICDR Regulations may be pledged only if, in addition to fulfilling the above requirement, the loan has been granted by such scheduled commercial bank or public financial institution for the purpose of financing one or more of the objects of the Issue.

Pursuant to Regulation 40 of the SEBI ICDR Regulations, Equity Shares held by the Promoters may be transferred to and amongst the Promoters, the Promoter Group or to new promoters or persons in control of our Company subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with the SEBI Takeover Regulations.

Further, pursuant to Regulation 40 of the SEBI ICDR Regulations, the Equity Shares held by persons other than the Promoters prior to the Issue may be transferred to any other person holding the Equity Shares which are locked-in as per Regulation 37 of the SEBI ICDR Regulations, provided that lock-in on such Equity Shares will continue for the remaining period with the transferee and such transferee shall not be eligible to transfer such Equity Shares till the lock-in period stipulated under the SEBI ICDR Regulations has ended, subject to compliance with the SEBI Takeover Regulations, as applicable.

Except as mentioned below, there were no shares purchased/sold by the Promoter and Promoter Group, directors and their immediate relatives during last 6 months

Date of	Name of	No. of Shares	Face Value	Issue Price /	Reason of
Allotment /	Allotee /	Allotted /		Transfer	Allotment /
Transfer	Transferee	Transferred		Price	Transfer
November 02, 2017	Avnish Bansal	75,86,802	10	NA	Bonus Issue

Date of Allotment / Transfer	Name of Allotee / Transferee	No. of Shares Allotted / Transferred	Face Value	Issue Price / Transfer Price	Reason of Allotment / Transfer
	Sarvapriya Bansal	8,34,375			
July 26, 2017	Avnish Bansal 41166 10		22.80	Purchase of Shares from Sourabh Agrawal	
July 24, 2017	Avnish Bansal	66,667	10	22.50	Purchase of Shares from Anil Mehta
July 24, 2017	Avnish Bansal	66,667	10	22.80	Purchase of Shares from Anil Mehta
July 17, 2017	Avnish Bansal	66,667	10	19	Purchase of Shares from Anil Mehta
July 13, 2017	Avnish Bansal	66,667	10	17.25	Purchase of Shares from Sourabh Agrawal

# 8. Our Shareholding Pattern

The table below presents the shareholding pattern of our Company as per Regulation 31 of the SEBI Listing Regulations: Summary of Shareholding Pattern as on date of this Red Herring Prospectus

Cate	Catego ry of Shareh older	Nos. of shareh olders	No. of fully paid up equity shares	No. of Partl y paid- up equit	No. of shares underl ying Deposi tory	Total nos. shares held	Shareholding as a % of total no. of shares (calculat ed as per SCRR, 1957)	Number Voting held in class securitie	Rights each of s*	No. of Shares Underlyi ng Outstan ding converti ble securitie	Sharehol ding, as a % assuming full conversio n of convertibl e securities ( as a percentag	Numb Locke shares	d in	Number Shares pledge otherwencum	d or vise	Numbe r of equity shares held in demate
			held	share s held	Receip ts		As a % of (A+B+C 2)	g Rights	(A+ B+C	s (includin g Warrant s)	e of diluted share capital)  As a % of (A+B+C2)	a)	Shar es held (b)	(a)	Shar es held (b)	rialized form
I	II	III	IV	V	VI	VII = IV + V+ VI	VIII	IX		X	XI = VII + X	XII		XIII		XIV
A	Promo ter and Promo ter Group	2	1,12,28, 236	-	-	1,12,28, 236	84.40	1,12,2 8,236	84.40	-	[•]	-	-	-	-	1,12,28 ,236
В	Public	15	20,75,66	_	-	20,75,66	15.60	20,75, 664	84.40	_	[•]	-	-	_	_	6,23,66 4
С	Non Promo							-			L J					

				Sharehol ding as a	Number Voting held in class securitie	each of	No. of Shares	Sharehol ding, as a % assuming full	Numb Locke shares	ed in						
Cate	Catego ry of Shareh older	Nos. of shareh olders	No. of fully paid up equity shares held	No. of Partl y paid- up equit y share s held	No. of shares underl ying Deposi tory Receip ts	Total nos. shares held	% of total no. of shares (calculat ed as per SCRR, 1957) As a % of (A+B+C 2)	No of Votin g Rights	Tota l as a % of (A+ B+C )	Underlyi ng Outstan ding converti ble securitie s (includin g Warrant s)	conversion of convertible esecurities (as a percentage of diluted share capital)  As a % of (A+B+C2)	No.( a)	As a % of total Shar es held (b)	No. (a)	As a % of total Shar rialized form held (b)	
	ter-										_ /					
	Non Public															
1	Shares underl ying DRs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Shares held by Emplo yee Trusts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total	17	1,33,03, 900	-	-	1,33,03, 900	100.00	1,33,0 3,900	100.0 0	_	100.00			-	-	1,18,51 ,900

<sup>\*14,52,000</sup> Equity Shares allotted on January 19, 2018 are in process of dematerilisation.

Our Company will file the shareholding pattern or our Company, in the form prescribed under Regulation 31 of the SEBI Listing Regulations, one day prior to the listing of the Equity shares. The Shareholding pattern will be uploaded on the website of NSE before commencement of trading of such Equity Shares.

\*\*\*In terms of SEBI Listing Regulations, our Company shall ensure that the Equity Shares held by the Promoter / members of the Promoter Group shall be dematerialized prior to listing of Equity Shares.

<sup>\*</sup>As on the date of thisRed Herring Prospectus 1 Equity Shares holds 1 vote.

<sup>\*\*</sup> All Pre IPO Equity shares of our Company will be locked in as mentioned above prior to listing of shares on Emerge Platform of National Stock Exchange of India Limited

9. Following are the details of the holding of securities (including shares, warrants, convertible securities) of persons belonging to the category "Promoter and Promoter Group"

		Pre – Iss	ue	Post – Issue		
Sr. No.	Name of the Shareholder	No. of Equity Shares	% of Pre- Issue Capital	No. of Equity Shares	% of Post-Issue Capital	
<b>(I</b> )	(II)	(III)	(IV)	<b>(V)</b>	(VI)	
	Promoters					
1	Sarvapriya Bansal	11,12,500	8.36%	[•]	[•]	
2	Avnish Bansal	1,01,15,736	76.04%	[•]	[•]	
	Sub total (A)	1,12,28,236	84.40%	[•]	[•]	
	<b>Promoter Group</b>			[•]	[•]	
	Nil	1	-	-	-	
	Total (A+B)	1,12,28,236	84.40%	[•]	[•]	

10. The average cost of acquisition of or subscription to Equity Shares by our Promoter is set forth in the table below:

Name of the Promoter	No. of Shares held	Average cost of Acquisition (in Rs.)
Sarvapriya Bansal	11,12,500	2.53
Avnish Bansal	1,01,15,736	5.41

11. Except as mentioned below, no other persons belonging to the category "Public" holds securities (including shares, warrants, convertible securities) of more than 1% of the total number of shares.

Sr. No	Particulars	Number of Equity Shares	% of Total Paid-Up Capital	
1	Mukul Agarwal	12,54,000	9.43	
2	Akshyesh Arya	3,55,736	2.67	

- 12. The lists of top 10 shareholders of our Company and the number of Equity Shares held by them as on the date of filing, ten days before the date of filing and two years before the date of filing of this Red Herring Prospectus are set forth below:
- a. Particulars of the top ten shareholders as on the date of filing this Red Herring Prospectus:

Sr. No	Particulars	Number of Equity Shares	% of Total Paid-Up Capital
1.	Avnish Bansal	1,01,15,736	76.04
2.	Mukul Agarwal	12,54,000	9.43
3.	Sarvapriya Bansal	11,12,500	8.36
4.	Akshyesh Arya	3,55,736	2.67
5.	Pantomath Sabrimala AIF	1,20,000	0.90
6.	Anil Babula Vedmehta	88,328	0.66
7.	Vijay Khetan	63000	0.47
8.	Monil Bhala	63000	0.47
9.	Pantomath fund Manager LLP	57000	0.43
10.	Bhavin Thakkar	24000	0.18
11.	Mangesh Bhadang	24000	0.18
12.	Sachit Motwani	24000	0.18
		1,33,01,300	
	Total		99.98

b. Particulars of top ten shareholders ten days prior to the date of filing this Red Herring Prospectus:

Sr. No	Particulars	Number of Equity Shares	% of Total Paid-Up Capital
1.	Avnish Bansal	1,01,15,736	76.04
2.	Sarvapriya Bansal	11,12,500	8.36
3.	Akshyesh Arya	5,33,736	4.01
4.	Anil Babula Vedmehta	88,328	0.66
5.	Sourabh Agrawal	800	Negligible
6.	Mukta Agrawal	400	Negligible
7.	Madhuri Agrawal	400	Negligible
	Total	1,18,51,900	89.09

<sup>\*</sup>There were only 7 shareholders, 10 days prior to the date of filing of Red Herring Propsectus.

c. Particulars of the top ten shareholders two years prior to the date of filing of Red Herring Prospectus:

Sr. No.	Name of Shareholders	Number of Equity Shares	% of existing total Paid-Up Capital
1	Avnish Bansal	17,92,500	13.47
2	Sarvapriya Bansal	2,78,125	2.09
3	Sourabh Agrawal	1,74,700	1.31
4	Anil Babulal Mehta	2,88,750	2.17
5	Sourabh Agrawal and Akshyesh Arya	100	Negligible
6	Sourabh Agrawal and Madhuri		
	Agrawal	100	Negligible
7	Sourabh Agrawal and Mukta Agrawal	100	Negligible
	Total	25,34,375	19.05

<sup>\*</sup>There were only 7 shareholders, two years prior to the date of filing of Red Herring Prospectus

- 13. Our Company does not have any Employee Stock Option Scheme / Employee Stock Purchase Plan for our employees and we do not intend to allot any shares to our employees under Employee Stock Option Scheme / Employee Stock Purchase Plan from the proposed issue. As and when, options are granted to our employees under the Employee Stock Option Scheme, our Company shall comply with the SEBI (Share Based Employee Benefits) Regulations, 2014.
- 14. Our Book Running Lead Managers viz. Pantomath Capital Advisors Private Limited, and Small Industries Development Bank of India do not hold any Equity Shares of our Company as on the date of the Red Herring Prospectus. However, Pantomath Fund Managers LLP (SEBI Registered Portfolio Managers) on behalf of its clients, under Discretionary Portfolio Management Services hold 57,000 Equity Shares and Pantomath Sabrimala AIF Pantomath Sabrimala SME Growth Fund Series I hold 1,20,000 Equity shares of our Company and are associates of Pantomath Capital Advisors Private Limited. Please note that the allotment of Equity Shares to Pantomath Fund Manager LLP and Pantomath Sabrimala AIF Pantomath Sabrimala SME Growth Fund Series I is in compliance with Regulation 21A of the Securities and Exchange Board of India (Merchant Bankers) Regulations 1992, as amended, and the PCAPL confirms that it has not become a promoter or associate (as defined therein) of the Company.
- 15. The associates and affiliates of the BRLMs and the Syndicate Members, if any, may subscribe the Equity Shares in the Issue, either in the Net QIB Category or in the Non-Institutional Category as may be applicable to such Bidders, where the allocation is on a proportionate basis and such subscription may be on their own account or on behalf of their clients.

- 16. Under-subscription in the net issue, if any, in any category, except in the QIB Portion would be allowed to be met with spill over from any other category or a combination of categories at the discretion of our Company in consultation with the Book Running Lead Managers and the Emerge Platform of National Stock Exchange of India Limited..
- 17. The unsubscribed portion in any reserved category (if any) except in the QIB portion may be added to any other reserved category.
- 18. The unsubscribed portion if any, after such inter se adjustments among the reserved categories shall be added back to the net offer to the public portion.
- 19. There are no Equity Shares against which depository receipts have been issued.
- 20. Other than the Equity Shares, there is no other class of securities issued by our Company.
- 21. There will be no further issue of capital, whether by way of issue of bonus shares, preferential allotment, right issue or in any other manner during the period commencing from the date of the Red Herring Prospectus until the Equity Shares have been listed. Further, our Company does not intend to alter its capital structure within six months from the date of opening of the Issue, by way of split/consolidation of the denomination of Equity Shares. However our Company may further issue Equity Shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise after the date of the listing of equity shares to finance an acquisition, merger or joint venture or for regulatory compliance or such other scheme of arrangement or any other purpose as the Board may deem fit, if an opportunity of such nature is determined by its Board of Directors to be in the interest of our Company
- 22. None of the persons/entities comprising our Promoter Group, or our Directors or their relatives have financed the purchase by any other person of securities of our Company other than in the normal course of the business of any such entity/individual or otherwise during the period of six months immediately preceding the date of filing of this Red Herring Prospectus.
- 23. Our Company, our Promoters, our Directors and the Book Running Lead Managers have not entered into any buy back or standby or similar arrangements for the purchase of Equity Shares being offered through the Issue from any person.
- 24. There are no safety net arrangements for this public issue.
- 25. An over-subscription to the extent of 10% of the Issue can be retained for the purpose of rounding off to the nearest multiple of minimum allotment lot, while finalizing the Basis of Allotment. Consequently, the actual Allotment may go up by a maximum of 10% of the Issue, as a result of which, the post-Issue paid up capital after the Issue would also increase by the excess amount of Allotment so made. In such an event, the Equity Shares held by our Promoters and subject to lock- in shall be suitably increased; so as to ensure that a minimum of 20% of the post Issue paid-up capital is locked in.
- 26. In case of over-subscription in all categories the allocation in the Issue shall be as per the requirements of Regulation 43 (4) of SEBI (ICDR) Regulations, as amended from time to time.
- 27. As on date of this Red Herring Prospectus there are no outstanding warrants, options or rights to convert debentures loans or other financial instruments into our Equity Shares.
- 28. All the Equity Shares of our Company are fully paid up as on the date of this Red Herring Prospectus. Further, since the entire issue price in respect of the Issue is payable on application, all the successful applicants will be issued fully paid-up equity shares and thus all shares offered through this issue shall be fully paid-up.
- 29. As per RBI regulations, OCBs are not allowed to participate in this Issue.
- 30. Our Company has not raised any bridge loans against the proceeds of the Issue.

- 31. Our Company undertakes that at any given time, there shall be only one denomination for our Equity Shares, unless otherwise permitted by law.
- 32. Our Company shall comply with such accounting and disclosure norms as specified by SEBI from time to time.
- 33. An Applicant cannot make an application for more than the number of Equity Shares being issued through this Issue, subject to the maximum limit of investment prescribed under relevant laws applicable to each category of investors.
- 34. No payment, direct or indirect in the nature of discount, commission, and allowance or otherwise shall be made either by us or our Promoters to the persons who receive allotments, if any, in this Issue.
- 35. We have 17 shareholders as on the date of filing of this Red Herring Prospectus.
- 36. Our Promoters and the members of our Promoter Group will not participate in this Issue.
- 37. Our Company has not made any public issue since its incorporation.
- 38. Our Company shall ensure that transactions in the Equity Shares by the Promoters and the Promoter Group between the date of filing the Red Herring Prospectus and the Issue Closing Date shall be reported to the Stock Exchange within twenty-four hours of such transaction.
- 39. For the details of transactions by our Company with our Promoter Group, Group Companies for the financial years ended March 31, 2017, 2016, 2015, 2014 and 2013 and quarter and half year ended September 30, 2017 please refer to paragraph titled "Details of Related Parties Transactions as Restated" in the chapter titled *'Financial Statements as restated'* on page 167 of the Red Herring Prospectus.

None of our Directors or Key Managerial Personnel holds Equity Shares in our Company, except as stated in the chapter titled "Our Management" beginning on page 144 of the Red Herring Prospectus.

#### **OBJECTS OF THE ISSUE**

## **Requirement of Funds**

The proceeds of the Issue including proceeds from Pre-IPO Placement, after deducting Issue related expenses, are estimated to be Rs. [•] lakhs (the —Net Proceeds)

We intend to utilize the Net Proceeds towards the following objects:

- 1. Repayment/Prepayment of certain Unsecured Borrowings availed by our company;
- 2. Funding the working capital requirements of our Company;
- 3. General Corporate Purposes.

The main objects clause of our Memorandum of Association and the objects incidental and ancillary to the main objects enables us to undertake the activities for which funds are being raised in the Issue. The existing activities of our Company are within the objects clause of our Memorandum of Association.

Also, we believe that the listing of Equity Shares will enhance our Company's corporate image, brand name and create a public market for our Equity Shares in India.

#### ISSUE PROCEEDS

The details of the proceeds of the Issue are set out in the following table:

Particulars Particulars	Amount (Rs. in lakhs)*
Gross Proceeds from the Issue	[•]
(Less) Issue related expenses	[•]
Pre –IPO Placement	580.80
**Net Proceeds of the Fresh Issue ("Net	[-]
Proceeds")	[•]

<sup>\*</sup>To be finalized on determination of Issue Price

#### UTILIZATION OF NET PROCEEDS

We intend to utilise the Net Proceeds in the manner set below:

Sr.	Particulars Particulars	Amount (Rs. In Lakhs)	Estimated Amount*
No.			
1.	Repayment/ Prepayment of certain	800.00	[●]%
	Secured Borrowings availed by our		
	company		
2.	Funding the working capital	1120.00	[●]%
	requirements of our Company		
3.	General Corporate Purposes*	[•]	[•]%

<sup>\*</sup>Our Company shall determine the fund requirement on finalization of Price Band and thus intense allocation of funds shall vary and will be updated in the Red Herring Prospectus.

#### SCHEDULE OF IMPLEMENTATION & DEPLOYMENT OF FUNDS:

We propose to deploy the Net Proceeds for the aforesaid purposes in accordance with the estimated schedule of Implementation and deployment of funds set forth in the table below. As on the date of this Red Herring Prospectus, our Company has not deployed any funds towards the objects of the Issue.

<sup>\*\*</sup> Net Proceeds of the Issue" shall mean Proceeds of the Fresh Issue and Pre-IPO Placement less Issue Expenses

Activity	Amount to be funded from the (Net Proceeds)	Estimated Utilisation of Net Proceeds (Financial Year 2018)
Repayment/ Prepayment of certain Secured	800.00	800.00
Borrowings availed by our company		
Funding the working capital requirements	1120.00	1120.00
of the Company		
General Corporate Purposes <sup>(1)</sup>	[•]	[•]

<sup>(1)</sup> Our Company shall determine the fund requirement on finalization of Price Band and thus intense allocation of funds shall vary and will be updated in the Prospectus.

To the extent our Company is unable to utilize any portion of the Net Proceeds towards the Objects, as per the estimated schedule of deployment specified above, our Company shall deploy the Net Proceeds in the subsequent Financial Years towards the Objects.

## **FUND REQUIREMENTS**

The fund requirement and deployment is based on internal management estimates and our Company's current business plan and is subject to change in light of changes in external circumstances or costs, other financial conditions, business or strategy. These estimates have not been appraised by any bank or financial institution.

In view of the dynamic nature of the sector and specifically that of our business, we may have to revise our expenditure and fund requirements as a result of variations in cost estimates, exchange rate fluctuations and external factors which may not be within the control of our management. This may entail rescheduling and revising the planned expenditures and fund requirements and increasing or decreasing expenditures for a particular purpose at the discretion of our management, within the objects.

## **MEANS OF FINANCE**

Repayment of loan will be met entirely through Net Proceeds of the issue and working capital requirements will be met through IPO proceeds to the extent of Rs. 1120.00 lakhs will be met through Net Proceeds of the issue and balance through internal accrual.

Accordingly, we confirm that we are in compliance with the requirement to make firm arrangements of finance under Regulation 4(2)(g) of the SEBI ICDR Regulations through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised through the Net Proceeds and existing identifiable internal accruals

#### **Detail of Objects**

#### 1. Repayment/Prepayment Of Certain Secured Borrowings Availed By Our Company

Our business is capital intensive and we avail majority of our fund requirements in the ordinary course of business from various banks, financial institutions and unsecured loans from body corporates and directors and shareholders. For further details of the loans availed by our Company, see chapter titled "Financial Indebtedness" on page 229 of this Red Herring Prospectus.

As on September 30, 2017, with respect to the loans proposed to be repaid from Net Proceeds of the Issue, our Company had outstanding indebtedness amounting to Rs. 6,111.42 lakhs as confirmed by the Statutory Auditor M/s N.K. Dafria & Co. Chartered Accountants vide Certificate dated December 06, 2017, Of the said borrowings, we propose to repay Rs 800.00 lakhs from the net proceeds of the issue We believe that such repayment/ pre-payment will help reduce our outstasnding indebtedness and improve our debt-equity ratio. We believe that reducing our indebtedness will result in enhanced equity base, reduce our financial costs, improve our profitability and improve our leverage capacity.

(Rs. In Lakhs)

Name of Lender	Amount Outstanding as on September 30, 2017	Rate Of Interest	Tenure	Purpose	Utilisation	Repayment from the Net Proceeds of the Issue
Madhya Pradesh Financial Corporation Limited	1342.09	15.25%	8 Years	Acquisition of Assets, Preoperative expenses, contingencies etc.	Fully utilized	450.00
Edelweiss Retails Finance Limited	220.13	15.00%	61 Months	Acquisition of Plant and Machinery	Fully utilized	200.00
Hero Fincorp Limited	180.19	13.00%	63 Months	Acquisition of Assets	Fully utilized	150.00

We may repay the above borrowings, before we obtain proceeds from the Issue, through other means and source of financing, including bridge loan or other financial arrangements, which then will be repaid from the Net Proceeds.

### 2. Funding of Working Capital Requirement

Our business is working capital intensive. We finance our working capital requirements from internal accruals and other sources.

As on March 31, 2016 and March 31, 2017 our Company's net working capital consisted of Rs. 3516.29 lakhs and Rs. 2953.66 Lakhs respectively, based on the restated standalone financial statements.

The total working capital requirement for the financial year 2017-18 is expected to be Rs. 4330.41 Lakhs, which will be met through the Net Proceeds to the extent of Rs.1120.00 lakhs collectively, and the balance portion will be met through internal accruals and short term borrowings.

# Basis of estimation of working capital requirement

On the basis of our existing working capital requirements and the projected working capital requirements, our Board pursuant to the resolution dated November 24, 2017 has approved the business plan for the Fiscals 2018, 2019 and 2020. The projected working capital requirement for Fiscal 2018 is stated below:

# Basis of estimation of working capital requirement

Amount (Rs in Lakhs)

Particulars	As on M	larch 31
r ai uculai s	2016	2017
Current Assets		
Inventories	1639.23	1183.90
Trade Receivables	1648.38	2044.09
Cash and Bank Balances	71.09	28.14
Short Term Loans & Advances	211.18	177.14
Other Current Assets	809.68	1036.96
Total (A)	4379.56	4470.23
Current Liabilities		
Trade Payables	410.06	881.08
Other Current Liabilities and Provisions	793.42	1098.00

Total (B)	1203.48	1979.08
Total Working Capital (A)-(B)	3176.08	2491.15
<b>Existing Funding Pattern</b>		
Bank Loan	2663.36	2491.15
Short Term facilities from Banks, Financial Institutions, Body	512.72	
Corporates, Directors and Shareholders		

The details of our Company's expected working capital requirement as at March 31, 2018 is set out in the table below:

Amount (Rs. In Lakhs)

Particulars	2017-18 (Estimated)
Current Assets	
Inventories	2073.04
Trade Receivables	2303.62
Cash and Bank Balances	105.15
Short Term Loans & Advances	301.39
Other Current Assets	902.78
Total (A)	5685.98
Current Liabilities	
Trade Payables	904.18
Other Current Liabilities and Provisions	1077.50
Total (B)	1981.73
Net Working Capital (A)-(B)	3704.25
Issue Proceeds	1120.00
Internal Accruals/ Short Term Borrowings	2584.25
Total Source	3704.25

# **Assumption for working capital requirements**

Assumptions for Holding Levels\*

(In months)

Particulars	Holding Level as of March 31, 2016	Holding Level as of March 31, 2017	Holding Level as of March 31, 2018 (Estimated)
<b>Current Assets</b>			
Inventories	1.56	1.05	1.50
Trade Receivables	1.89	2.66	2.50
<b>Current Liabilities</b>			
Trade Payables	0.42	0.95	0.75

# Justification for "Holding Period" levels

# The justifications for the holding levels mentioned in the table above are provided below:

<b>Assets- Current Assets</b>	
Inventories	We have assumed Inventories holding period of 1.50 months in financial year 2017-18 against 1.05 months in financial year 2016-17 which is higher than previous year's holding period as we are expecting increase in our revenues from the sale of goods and therefore, expect to hold more inventories.
Trade receivables	We have assumed Trade Receivable holding period level of 2.50 months in financial year 2017-18 against 2.66 months in financial year 2016-17 which is slightly higher than previous financial year's holding period levels as we are expecting to allow more lenient credit period to our clients.
Liabilities- Current Lia	bilities

<b>Assets- Current Assets</b>	
Trade Payables	In financial year 2017-18, we expect our payable's credit period to be 0.75 months as against 0.95 months in financial year 2016-17 as our company will strive to adhere to stricter credit policy to achieve better and favourable pricing terms and to ensure continued relations with the existing suppliers.

# 3. General Corporate Purposes

The Net Proceeds will be first utilized towards the Objects as mentioned as mentioned above. The balance is proposed to be utilized for general corporate purposes, subject to such utilization not exceeding 25% of the Net Proceeds, in compliance with the SEBI ICDR Regulations. Our Company intends to deploy the balance Net Proceeds, if any, for general corporate purposes, subject to above mentioned limit, as may be approved by our management, including but not restricted to, the following:

- strategic initiatives
- brand building and strengthening of marketing activities; and
- On-going general corporate exigencies or any other purposes as approved by the Board subject to compliance with the necessary regulatory provisions.

The quantum of utilization of funds towards each of the above purposes will be determined by our Board of Directors based on the permissible amount actually available under the head —General Corporate Purposes and the business requirements of our Company, from time to time. We, in accordance with the policies of our Board, will have flexibility in utilizing the Net Proceeds for general corporate purposes, as mentioned above.

#### ISSUE RELATED EXPENSES

The expenses for this Issue include issue management fees, underwriting fees, registrar fees, legal advisor fees, printing and distribution expenses, advertisement expenses, depository charges and listing fees to the Stock Exchange, among others. The total expenses for this Issue are estimated not to exceed Rs. [•] Lakhs.

Expenses	Expenses (Rs. in Lakhs)*		Expenses (% of Gross Issue Proceeds)
Payment to Merchant Banker including expenses towards printing, advertising, and payment to other intermediaries such as Registrars, Bankers etc.	[•]	[•]	[•]
Regulatory fees	[•]	[•]	[•]
Marketing and Other Expenses	[•]	[•]	[•]
Total estimated Issue expenses	[•]	[•]	[•]

<sup>\*</sup>As on date of the Red Herring Prospectus, our Company has incurred Rs. 9.02 Lakhs towards Issue Expenses out of internal accruals.

\*\*SCSBs will be entitled to a processing fee of Rs. 10/- per Application Form for processing of the Application Forms procured by other Application Collecting Intermediary and submitted to them on successful allotment.s

Selling commission payable to Registered broker, SCSBs, RTAs, CDPs on the portion directly procured from Retail Individual Applicants and Non Institutional Applicants, would be 0.01 % on the Allotment Amount or Rs 10/- whichever is less on the Applications wherein shares are allotted.

The commissions and processing fees shall be payable within 30 working days post the date of receipt of final invoices of the respective intermediaries.

#Amount Allotted is the product of the number of Equity Shares Allotted and the Issue Price.

#### **BRIDGE FINANCING**

We have not entered into any bridge finance arrangements that will be repaid from the Net Issue Proceeds. However, we may draw down such amounts, as may be required, from an overdraft

arrangement / cash credit facility with our lenders, to finance project requirements until the completion of the Issue. Any amount that is drawn down from the overdraft arrangement / cash credit facility during this period to finance project requirements will be repaid from the Net Proceeds of the Issue.

#### APPRAISAL BY APPRAISING AGENCY

The fund requirement and deployment is based on internal management estimates and has not been appraised by any bank or financial institution.

## **INTERIM USE OF FUNDS**

Pending utilization of the Issue Proceeds for the Objects of the Issue described above, our Company shall deposit the funds only in Scheduled Commercial Banks included in the Second Schedule of Reserve Bank of India Act, 1934.

In accordance with Section 27 of the Companies Act, 2013, our Company confirms that, pending utilization of the proceeds of the Issue as described above, it shall not use the funds from the Issue Proceeds for any investment in equity and/or real estate products and/or equity linked and/or real estate linked products.

#### MONITORING UTILIZATION OF FUNDS

As the size of the Issue does not exceed Rs 10,000 lakhs in terms of Regulation 16 of the SEBI Regulations, our Company is not required to appoint a monitoring agency for the purposes of this Issue. Our Board and Audit Committee shall monitor the utilization of the Net Proceeds.

Pursuant to Regulation 32 of the Listing Regulations, our Company shall on a half yearly basis disclose to the Audit Committee the uses and application of the Issue Proceeds. Until such time as any part of the Issue Proceeds remains unutilized, our Company will disclose the utilization of the Issue Proceeds under separate heads in our Company's balance sheet(s) clearly specifying the amount of and purpose for which Issue Proceeds have been utilized so far, and details of amounts out of the Issue Proceeds that have not been utilized so far, also indicating interim investments, if any, of such unutilized Issue Proceeds. In the event that our Company is unable to utilize the entire amount that we have currently estimated for use out of the Issue Proceeds in a Fiscal Year, we will utilize such unutilized amount in the next financial year. Further, in accordance with Regulation 32(1) (a) of the Listing Regulations our Company shall furnish to the Stock Exchanges on a half yearly basis, a statement indicating material deviations, if any, in the utilization of the Issue Proceeds for the objects stated in this Red Herring Prospectus.

#### **VARIATION IN OBJECTS**

In accordance with Section 13(8) and Section 27 of the Companies Act, 2013 and applicable rules, our Company shall not vary the objects of the Issue without our Company being authorized to do so by the Shareholders by way of a special resolution through postal ballot. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution (the "Postal Ballot Notice") shall specify the prescribed details as required under the Companies Act and applicable rules. The Postal Ballot Notice shall simultaneously be published in the newspapers, one in English and one in the vernacular language of the jurisdiction where the Registered Office is situated. Our Promoters or controlling Shareholders will be required to provide an exit opportunity to such Shareholders who do not agree to the proposal to vary the objects, at such price, and in such manner, as may be prescribed by SEBI, in this regard.

### **OTHER CONFIRMATIONS**

No part of the Net Proceeds will be paid by us to the Promoters and Promoter Group, the Directors, associates or Key Management Personnel, except in the normal course of business and in compliance with applicable law.

#### **BASIS FOR ISSUE PRICE**

The Issue Price will be determined by our Company in consultation with the Book Running Lead Managers, on the basis of assessment of market demand for the Equity Shares issued through the Book Building Process and on the basis of quantitative and qualitative factors as described below. The face value of the Equity Shares is Rs. 10 each and the Issue Price is [•] times the face value at the lower end of the Price Band and [•] times the face value at the higher end of the Price Band. Investors should also refer to the sections "Our Business", "Risk Factors" and "Financial Statements" on pages 117, 20 and 167, respectively, to have an informed view before making an investment decision

#### **OUALITATIVE FACTORS**

Some of the qualitative factors, which form the basis for computing the price, are:

- Our experienced management and dedicated employee base
- Presence in international markets
- Forward Integration

For further details, refer to heading "Our Competitive Strengths" under chapter titled "Our Business" beginning on page 117 of this Red Herring Prospectus.

# **QUANTITATIVE FACTORS**

The information presented below relating to the Company is based on the restated financial statements of the Company for the period ended September 30, 2017 and Financial Years ended 2017, 2016, 2015 prepared in accordance with Indian GAAP. Some of the quantitative factors, which form the basis or computing the price, are as follows:

# 1. Basic and Diluted Earnings per Share (EPS) as per Accounting Standard 20 as adjusted for changes in capital based on restated financials

Year Ended	Basic & Diluted EPS (Rs.)	Weight
March 31, 2015	1.69	1
March 31, 2016	3.33	2
March 31, 2017	2.91	3
Weighted Average		2.85
September 30, 2017*		3.07

<sup>\*</sup>Not Annualised

#### Note:

The earnings per share has been computed by dividing net profit as restated, attributable to equity shareholders by restated weighted average number of equity shares outstanding during the period / year. Restated weighted average number of equity shares have been computed as per AS20. The face value of each Equity Share is Rs. 10/-. Basic EPS is Net profit attributable to equity shareholders divided by Weighted average number of Equity Shares outstanding during the year / period.

On November 02, 2017, our Company allotted 88,88,925 Equity Shares in the ratio of 3:1, as fully paid bonus shares to the than shareholders. For the purposes of calculating the EPS above, the number of Equity Shares have been adjusted for these changes. For further details refer "Capital Structure" beginning on page 70 of this Red Herring Prospectus.

# 2. Price to Earnings (P/E) ratio in relation to Issue Price of Rs. [•] per Equity Share of Rs. 10 each fully paid up

Particulars	P/E at the lower end of	P/E at the higher end of
	Price band (no. of times)	Price band (no. of times)
P/E ratio based on Basic & Diluted	[•]	[•]
EPS for FY 2016-17		
P/E ratio based on Weighted Average	[•]	[•]
Basic & Diluted EPS		
*Industry		
Highest		NA

Particulars	P/E at the lower end of Price band (no. of times)	P/E at the high Price band (no. o	
Lowest			NA
Average			NA

<sup>\*</sup> We believe that there are no listed Companies in India which are engaged in manufacturing of absorbent cotton and medical consumable products. Further there are no listed entities which are focused exclusively on the segment in which we operate.

#### 3. Return on Net worth (RoNW)

Return on Net Worth ("RoNW") as per restated financial statements

Year Ended	RoNW (%)	Weight
March 31, 2015	13.43	1
March 31, 2016	20.99	2
March 31, 2017	13.83	3
Weighted average		16.15%
September 30, 2017*		12.92%

<sup>\*</sup>Not Annualised

**Note**: The RoNW has been computed by dividing net profit after tax as restated, by Net Worth as at the end of the year/period. Networth has been computed as sum of Equity Share Capital and Reserves & Surplus.

4. Minimum Return on Total Net Worth post Issue needed to maintain Pre-Issue EPS for the vear ended March 31, 2017 based on restated financial statements

#### To maintain pre-issue basic EPS

- a. At the floor price − [•]%
- b. At the cap price  $-[\bullet]\%$

# To maintain pre-issue diluted EPS

- a. At the floor price − [•]%
- b. At the cap price  $-[\bullet]\%$

#### 5. Net Asset Value (NAV)

NAV per Equity Share	Based on Restated Financial Statements
Net Asset Value per Equity Share as of September 30, 2017	95.09
Net Asset Value per Equity Share as of March 31, 2017	82.80
Net Asset Value per Equity Share after the Issue-At Floor Price	[•]
Net Asset Value per Equity Share after the Issue-At Cap Price	[•]
Issue Price per equity share	[•]

Net Asset Value per Equity Share has been calculated as net worth divided by number of equity shares at the end of the year

On November 02, 2017, our Company allotted 88,88,925 Equity Shares in the ratio of 3:1, as fully paid bonus shares to the than shareholders. For the purposes of calculating the EPS above, the number of Equity Shares have been adjusted for these changes. For further details refer "Capital Structure" beginning on page 70 of this Red Herring Prospectus.

## 6. Comparison with other listed companies

We believe that there are no listed Companies in India which are engaged in manufacturing of absorbent cotton and medical consumable products. Further there are no listed entities which are focused exclusively on the segment in which we operate. Hence, it is not possible to provide an industry comparision in relation to our Company.

#### Notes:

The Issue Price of Rs. [•]/- per equity share shall be determined by the company in consultation with the BRLMs on the basis of an assessment of market demand from investors for the Equity shares by way of Book Building Process and will be justified based on the above accounting ratios.

For further details see section titled "*Risk Factors*" beginning on page 20 of this Red Herring Prospectus and the financials of the Company including profitability and return ratios, as set out in the section titled "*Financial Statements*" beginning on page 167 of this Red Herring Prospectus for a more informed view.

#### STATEMENT OF POSSIBLE TAX BENEFITS

To,

The Board of Directors

Mohini Health & Hygiene Limited

Plot No 109, Sector 3 Industrial Area Pithampur Indore, Madhya Pradesh 454774 India

Dear Sirs.

Sub: Statement of possible special tax benefits ("the Statement") available to Mohini Health & Hygiene Limited ("the Company") and its shareholders prepared in accordance with the requirements in Schedule VIII-Clause (VII) (L) of the Securities Exchange Board of India (Issue of Capital Disclosure Requirements) Regulations 2009, as amended ("the Regulations")

We hereby report that the enclosed annexure, prepared by the Management of the Company, states the possible special tax benefits available to the Company and the shareholders of the Company under the Income - Tax Act, 1961 ("Act") as amended by the Finance Act, 2017 (i.e. applicable to Financial Year 2017-18 relevant to Assessment Year 2018-19), presently in force in India. Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the Act. Hence, the ability of the Company or its shareholders to derive the special tax benefits is dependent upon fulfilling such conditions which, based on business imperatives which the Company may face in the future, the Company may or may not choose to fulfil.

The benefits discussed in the enclosed annexure cover only special tax benefits available to the Company and its Shareholders and do not cover any general tax benefits available to the Company or its Shareholders. This statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. A shareholder is advised to consult his/her/its own tax consultant with respect to the tax implications arising out of his/her/its participation in the proposed issue, particularly in view of ever changing tax laws in India. We do not express any opinion or provide any assurance as to whether:

- the Company or its shareholders will continue to obtain these benefits in future; or
- the conditions prescribed for availing the benefits have been/would be met

The contents of this annexure are based on information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company and the provisions of the tax laws

\*No assurance is given that the revenue authorities / courts will concur with the views expressed herein. The views are based on the existing provisions of law and its interpretation, which are subject to change from time to time. We would not assume responsibility to update the view, consequence to such change.

We shall not be liable to Company for any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith of intentional misconduct.

The enclosed annexure is intended for your information and for inclusion in the Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus Prospectus in connection with the proposed issue of equity shares and is not to be used, referred to or distributed for any other purpose without our written consent.

For, N. K. Aswani & Co. Chartered Accountants

N. K. Asviani Proprietor

Membership No.: 033278

Firm Registeration No.: 100738W

Date: 24-11-2017 Place: Ahmedabad

# ANNEXURE TO THE STATEMENT OF POSSIBLE SPECIAL TAX BENEFITS AVAILABLE TO THE COMPANY AND ITS SHAREHOLDERS

Outlined below are the possible benefits available to the Company and its shareholders under the current direct tax laws in India for the Financial Year 2016-17

I. SPECIAL TAX BENEFITS TO THE COMPANY UNDER THE INCOME TAX ACT, 1961 (THE "ACT")

The company is not entitled to any special tax benefits under the Act.

II. SPECIAL TAX BENEFITS TO THE SHAREHOLDERS UNDER THE INCOME TAX The Shareholders of the Company are not entitled to any special tax benefits under the Act ACT, 1961 (THE "ACT")

#### SECTION IV – ABOUT THE COMPANY

#### **OUR INDUSTRY**

The information in this section includes extracts from publicly available information, data and statistics and has been derived from various government publications and industry sources. Neither we nor any other person connected with the Issue have verified this information. The data may have been re-classified by us for the purposes of presentation. Industry sources and publications generally state that the information contained therein has been obtained from sources generally believed to be reliable, but that their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured and, accordingly, investment decisions should not be based on such information. You should read the entire Red Herring Prospectus, including the information contained in the sections titled "Risk Factors" and "Financial Statements" and related notes beginning on page 20 and 167 respectively of this Red Herring Prospectus before deciding to invest in our Equity Shares.

#### INTRODUCTION TO INDIAN HEALTHCARE INDUSTRY

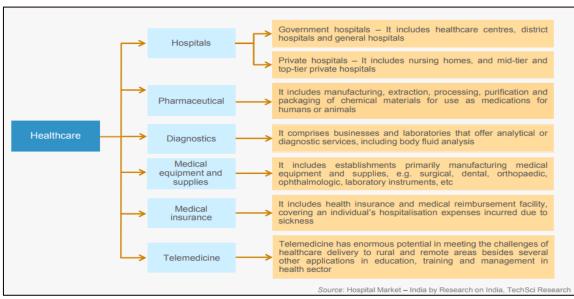
The Indian healthcare sector is expected to register a compound annual growth rate (CAGR) of 22.9 per cent during 2015-20 to US\$ 280 billion. Rising income level, greater health awareness, increased precedence of lifestyle diseases and improved access to insurance would be the key contributors to growth.

The private sector has emerged as a vibrant force in India's healthcare industry, lending it both national and international repute. It accounts for almost 74 per cent of the country's total healthcare expenditure. Telemedicine is a fast-emerging trend in India; major hospitals (Apollo, AIIMS, Narayana Hrudayalaya) have adopted telemedicine services and entered into a number of publicprivate partnerships (PPP). Further, presence of world-class hospitals and skilled medical professionals has strengthened India's position as a preferred destination for medical tourism. Further investment in healthcare infrastructure is set to rise, benefiting both 'hard' (hospitals) and 'soft' (R&D, education) infrastructure.

In October 2017, All India Institute of Ayurveda (AIIA) was inaugurated in New Delhi which will bring synergy between the traditional wisdom of Ayurveda and modern diagnostic tools and technology.

The Government of India aims to develop India as a global healthcare hub. It has created the National Health Mission (NHM) for providing effective healthcare to both the urban and rural population. The Government is also providing policy support in the form of reduced excise and customs duty, and

exemption in service tax, to support growth in healthcare. (Source: Healthcare: Indian Brand Equity Foundation www.ibef.org)



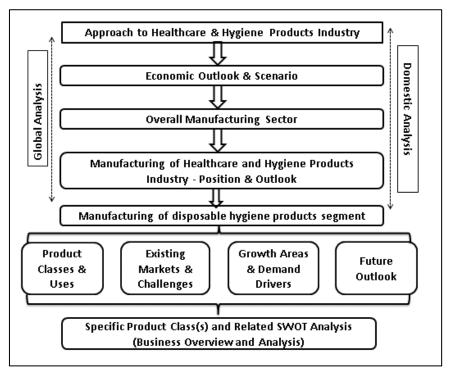
(Source: Healthcare: Indian Brand Equity Foundation <u>www.ibef.org</u>)

APPROACH TO HEALTHCARE & HYGIENE PRODUCTS INDUSTRY ANALYSIS

Analysis of Healthcare & Hygiene Products Industry needs to be approached at both macro and micro levels, whether for domestic or global markets. Healthcare & Hygiene Products Industry forms part of Manufacturing Sector at a macro level. Hence, broad picture of Manufacturing Sector should be at preface while analysing the Health & Hygiene Industry.

Manufacturing Sector comprises various industries, which in turn, have numerous sub-classes or products. One such major industry in the overall Manufacturing Sector is 'Healthcare and Hygiene Products Industry. which in turn encompasses Manufacturing of disposable hygiene products segment.

Thus, Manufacturing of Healthcare & disposable Hygiene products segment should be analysed in the light of 'Healthcare and Hygiene Products Industry' at large. An appropriate view of Healthcare and Hygiene Products Industry, then calls for the analysis of overall economic outlook and scenario, performance and expectations of manufacturing sector, Micro analysis of Manufacturing of disposable hygiene products segment.



This Approach Note is developed by Pantomath Capital Advisors (P) Ltd ('Pantomath') and any unauthorized reference or use of this Note, whether in the context of Healthcare/ Manufacturing of Hygiene Products Industry and / or any other industry, may entail legal consequences.

#### GLOBAL ECONOMIC OVERVIEW

For India, three external developments are of significant consequence. In the short run, the change in the outlook for global interest rates as a result of the US elections and the implied change in expectations of US fiscal and monetary policy will impact on India's capital flows and exchange rates. Markets are factoring in a regime change in advanced countries, especially US macroeconomic policy, with high expectations of fiscal stimulus and unwavering exit from unconventional monetary policies. The end of the 20-year bond rally and end to the corset of deflation and deflationary expectations are within sight. Second, the medium-term political outlook for globalisation and in particular for the world's "political carrying capacity for globalisation" may have changed in the wake of recent developments. In the short run a strong dollar and declining competitiveness might exacerbate the lure of protectionist policies. These follow on on-going trends—documented widely—about stagnant or declining trade at the global level. This changed outlook will affect India's export and growth prospects

Third, developments in the US, especially the rise of the dollar, will have implications for China's currency and currency policy. If China is able to successfully re-balance its economy, the spill over effects on India and the rest of the world will be positive. On, the other hand, further declines in the yuan, even if dollar-induced, could interact with underlying vulnerabilities to create disruptions in

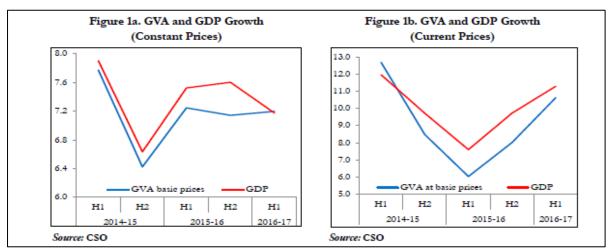
China that could have negative spill overs for India. For China, there are at least two difficult balancing acts with respect to the currency. Domestically, a declining currency (and credit expansion) props up the economy in the short run but delay rebalancing while also adding to the medium term challenges. Internationally, allowing the currency to weaken in response to capital flight risks creating trade frictions but imposing capital controls discourages FDI and undermines China's ambitions to establish the Yuan as a reserve currency. China with its underlying vulnerabilities remains the country to watch for its potential to unsettle the global economy.

(Source: Economic Survey 2016-17 www.indiabudget.nic.in)

## REVIEW OF MAJOR DEVELOPMENTS IN INDIAN ECONOMY

The Indian economy has continued to consolidate the gains achieved in restoring macroeconomic stability. Real GDP growth in the first half of the year was 7.2 percent, on the weaker side of the 7.0-7.75 per cent projection in the Economic Survey 2015-16 and somewhat lower than the 7.6 percent rate recorded in the second half of 2015-16 (Figure 1a). The main problem was fixed investment, which declined sharply as stressed balance sheets in the corporate sector continued to take a toll on firms' spending plans. On the positive side, the economy was buoyed by government consumption, as the 7th Pay Commission salary recommendations were implemented, and by the long-awaited start of an export recovery as demand in advanced countries began to accelerate. Nominal GDP growth recovered to respectable levels, reversing the sharp and worrisome dip that had occurred in the first half of 2015-16 (Figure 1b).

The major highlights of the sectoral growth outcome of the first half of 2016-17 were: (i) moderation in industrial and nongovernment service sectors; (ii) the modest pick-up in agricultural growth on the back of improved monsoon; and (iii) strong growth in public administration and defence services—dampeners on and catalysts to growth almost balancing each other and producing a real Gross Value Addition (GVA) growth (7.2 percent), quite similar to the one (7.1 per cent) in H2 2015-16 (Figure 1b).



Inflation this year has been characterized by two distinctive features. The Consumer Price Index (CPI)-New Series inflation, which averaged 4.9 per cent during April-December 2016, has displayed a downward trend since July when it became apparent that kharif agricultural production in general, and pulses in particular would be bountiful. The decline in pulses prices has contributed substantially to the decline in CPI inflation which reached 3.4 percent at end-December. The second distinctive feature has been the reversal of WPI inflation, from a trough of (-)5.1 percent in August 2015 to 3.4 percent at end-December 2016, on the back of rising international oil prices. The wedge between CPI and WPI inflation, which had serious implications for the measurement of GDP discussed in MYEA (Box 3, Chapter 1, MYEA 2015-16), has narrowed considerably. Core inflation has, however, been more stable, hovering around 4.5 percent to 5 percent for the year so far. The outlook for the year as a whole is for CPI inflation to be below the RBI's target of 5 percent, a trend likely to be assisted by demonetisation.

#### **External Sector**

Similarly, the external position appears robust having successfully weathered the sizeable redemption of Foreign Currency Non-Resident (FCNR) deposits in late 2016, and the volatility associated with the US election and demonetisation. The current account deficit has declined to reach about 0.3

percent of GDP in the first half of FY2017.Foreign exchange reserves are at comfortable levels, having have risen from around US\$350billion at end-January 2016 to US\$ 360 billion at end-December 2016 and are well above standard norms for reserve adequacy. In part, surging net FDI inflows, which grew from 1.7percent of GDP in FY2016 to 3.2 percent of GDP in the second quarter of FY2017, helped the balance-of-payments

The trade deficit declined by 23.5 per cent in April-December 2016 over corresponding period of previous year. During the first half of the fiscal year, the main factor was the contraction in imports, which was far steeper than the fall in exports. But during October- December, both exports and imports started a long-awaited recovery, growing at an average rate of more than 5 per cent. The improvement in exports appears to be linked to improvements in the world economy, led by better growth in the US and Germany. On the import side, the advantage on account of benign international oil prices has receded and is likely to exercise upward pressure on the import bill in the short to medium term. Meanwhile, the net services surplus declined in the first half, as software service exports slowed and financial service exports declined. Net private remittances declined by \$4.5 bn in the first half of 2016-17 compared to the same period of 2015-16, weighed down by the lagged effects of the oil price decline, which affected inflows from the Gulf region.

#### **Fiscal Position**

Trends in the fiscal sector in the first half have been unexceptional and the central government is committed to achieving its fiscal deficit target of 3.5 percent of GDP this year. Excise duties and services taxes have benefitted from the additional revenue measures introduced last year. The most notable feature has been the over-performance (even relative to budget estimates) of excise duties in turn based on buoyant petroleum consumption: real consumption of petroleum products (petrol) increased by 11.2 percent during April-December 2016 compared to same period in the previous year. Indirect taxes, especially petroleum excises, have held up even after demonetisation in part due to the exemption of petroleum products from its scope. More broadly, tax collections have held up to a greater extent than expected possibly because of payment of dues in demonetised notes was permitted. Non-tax revenues have been challenged owing to shortfall in spectrum and disinvestment receipts but also to forecast optimism; the stress in public sector enterprises has also reduced dividend payments.

State government finances are under stress. The consolidated deficit of the states has increased steadily in recent years, rising from 2.5 percent of GDP in 2014-15 to 3.6 percent of GDP in 2015-16, in part because of the UDAY scheme. The budgeted numbers suggest there will be an improvement this year. However, markets are anticipating some slippage, on account of the expected growth slowdown, reduced revenues from stamp duties, and implementation of their own Pay Commissions. For these reasons, the spread on state bonds over government securities jumped to 75 basis points in the January 2017 auction from 45 basis points in October 2016. For the general government as a whole, there is an improvement in the fiscal deficit with and without UDAY scheme.

(Source: Economic Survey 2016-17 www.indiabudget.nic.in)

## **OUTLOOK FOR 2016-17**

This year's outlook must be evaluated in the wake of the November 8 action to demonetize the high denomination notes. But it is first important to understand the analytics of the demonetisation shock in the short run. Demonetisation affects the economy through three different channels. It is potentially: 1) an aggregate demand shock because it reduces the supply of money and affects private wealth, especially of those holding unaccounted money; 2) an aggregate supply shock to the extent that economic activity relies on cash as an input (for example, agricultural production might be affected since sowing requires the use of labour traditionally paid in cash); and 3) an uncertainty shock because economic agents face imponderables related to the magnitude and duration of the cash shortage and the policy responses (perhaps causing consumers to defer or reduce discretionary consumption and firms to scale back investments).

Demonetisation is also very unusual in its monetary consequences. It has reduced sharply, the supply of one type of money—cash—while increasing almost to the same extent another type of money—demand deposits. This is because the demonetized cash was required to be deposited in the banking system. In the third quarter of FY2017 (when demonetisation was introduced), cash declined by 9.4 percent, demand deposits increased by 43 percent, and growth in the sum of the two by 11.3 percent.

The price counterparts of this unusual aspect of demonetisation are the surge in the price of cash (inferred largely through queues and restrictions), on the one hand; and the decline in interest rates on the lending rate (based on the marginal cost of funds) by 90 basis points since November 9; on deposits (by about 25 basis points); and on g-secs on the other (by about 32 basis points).

There is yet another dimension of demonetisation that must be kept in mind. By definition, all these quantity and price impacts will self-correct by amounts that will depend on the pace at which the economy is remonetized and policy restrictions eased. As this occurs, consumers will run down their bank deposits and increase their cash holdings. Of course, it is possible, even likely that the self-correction will not be complete because in the new equilibrium, aggregate cash holdings (as a share of banking deposits and GDP) are likely to be lower than before.

Anecdotal and other survey data abound on the impact of demonetisation. But we are interested in a macro-assessment and hence focus on five broad indicators: Agricultural (Rabi) sowing; Indirect tax revenue, as a broad gauge of production and sales; Auto sales, as a measure of discretionary consumer spending and two-wheelers, as the best indicator of both rural and less affluent demand; Real credit growth; and Real estate prices. Contrary to early fears, as of January 15, 2017 aggregate sowing of the two major rabi crops—wheat and pulses (gram)—exceeded last year's planting by 7.1 percent and 10.7 percent, respectively. Favourable weather and moisture conditions presage an increase in production. To what extent these favourable factors will be attenuated will depend on whether farmers' access to inputs—fertilizer, credit, and labour—was affected by the cash shortage.

To estimate a demonetisation effect, one needs to start with the counterfactual. Our best estimate of growth in the absence of demonetisation is 11½ percent in nominal terms (slightly higher than last year's Survey forecast because of the faster rebound in WPI inflation, but lower than the CSO's advance estimate of 11.9 percent) and 7 percent in real terms (in line with both projections).

Finally, demonetisation will afford an interesting natural experiment on the substitutability between cash and other forms of money. Demonetisation has driven a sharp and dramatic wedge in the supply of these two: if cash and other forms are substitutable, the impact will be relatively muted; if, on the other hand, cash is not substitutable the impact will be greater.

(Source: Economic Survey 2016-17 <a href="www.indiabudget.nic.in">www.indiabudget.nic.in</a>)

#### **OUTLOOK FOR 2017-18**

Turning to the outlook for 2017-18, we need to examine each of the components of aggregate demand: exports, consumption, private investment and government.

As discussed earlier, India's exports appear to be recovering, based on an uptick in global economic activity. This is expected to continue in the aftermath of the US elections and expectations of a fiscal stimulus. The IMF's January update of its World Economic Outlook forecast is projecting an increase in global growth from 3.1 percent in 2016 to 3.4 percent in 2017, with a corresponding increase in growth for advanced economies from 1.6 percent to 1.9 percent. Given the high elasticity of Indian real export growth to global GDP, exports could contribute to higher growth next year, by as much as 1 percentage point.

The outlook for private consumption is less clear. International oil prices are expected to be about 10-15 percent higher in 2017 compared to 2016, which would create a drag of about 0.5 percentage points. On the other hand, consumption is expected to receive a boost from two sources: catch-up after the demonetisation-induced reduction in the last two quarters of 2016-17; and cheaper borrowing costs, which are likely to be lower in 2017 than 2016 by as much as 75 to 100 basis points. As a result, spending on housing and consumer durables and semi-durables could rise smartly. It is too early to predict prospects for the monsoon in 2017 and hence agricultural production. But the higher is agricultural growth this year, the less likely that there would be an extra boost to GDP growth next year.

Since no clear progress is yet visible in tackling the twin balance sheet problem, private investment is unlikely to recover significantly from the levels of FY2017. Some of this weakness could be offset through higher public investment, but that would depend on the stance of fiscal policy next year, which has to balance the short-term requirements of an economy recovering from demonetisation against the medium-term necessity of adhering to fiscal discipline—and the need to be seen as doing so. Putting these factors together, we expect real GDP growth to be in the 6¾ to 7½ percent range in FY2018. Even under this forecast, India would remain the fastest growing major economy in the world.

There are three main downside risks to the forecast. First, the extent to which the effects of demonetisation could linger into next year, especially if uncertainty remains on the policy response. Currency shortages also affect supplies of certain agricultural products, especially milk (where procurement has been low), sugar (where cane availability and drought in the southern states will restrict production), and potatoes and onions (where sowings have been low). Vigilance is essential to prevent other agricultural products becoming in 2017-18 what pulses were in 2015-16.

Second, geopolitics could take oil prices up further than forecast. The ability of shale oil production to respond quickly should contain the risks of a sharp increase, but even if prices rose merely to \$60-65/barrel the Indian economy would nonetheless be affected by way of reduced consumption; less room for public investment; and lower corporate margins, further denting private investment. The scope for monetary easing might also narrow, if higher oil prices stoked inflationary pressure.

Third, there are risks from the possible eruption of trade tensions amongst the major countries, triggered by geo-politics or currency movements. This could reduce global growth and trigger capital flight from emerging markets. The one significant upside possibility is a strong rebound in global demand and hence in India's exports. There are some nascent signs of that in the last two quarters. A strong export recovery would have broader spill over effects to investment.

### Fiscal outlook

The fiscal outlook for the central government for next year will be marked by three factors. First, the increase in the tax to GDP ratio of about 0.5 percentage points in each of the last two years, owing to the oil windfall will disappear. In fact, excise-related taxes will decline by about 0.1 percentage point of GDP, a swing of about 0.6 percentage points relative to FY2017.

Second, there will be a fiscal windfall both from the high denomination notes that are not returned to the RBI and from higher tax collections as a result of increased disclosure under the Pradhan Mantra Garib Kalyan Yojana (PMGKY). Both of these are likely to be one-off in nature, and in both cases the magnitudes are uncertain.

A third factor will be the implementation of the GST. It appears that the GST will probably be implemented later in the fiscal year. The transition to the GST is so complicated from an administrative and technology perspective that revenue collection will take some time to reach full potential. Combined with the government's commitment to compensating the states for any shortfall in their own GST collections (relative to a baseline of 14 percent increase), the outlook must be cautious with respect to revenue collections. The fiscal gains from implementing the GST and demonetisation, while almost certain to occur, will probably take time to be fully realized. In addition, muted non-tax revenues and allowances granted "nder the 7th Pay Commission could add to pressures on the deficit.

#### The macroeconomic policy stance for 2017-18

An economy recovering from demonetisation will need policy support. On the assumption that the equilibrium cash-GDP ratio will be lower than before November 8, the banking system will benefit from a higher level of deposits. Thus, market interest rates—deposits, lending, and yields on g-secs—should be lower in 2017-18 than 2016-17. This will provide a boost to the economy (provided, of course, liquidity is no longer a binding constraint). A corollary is that policy rates can be lower not necessarily to lead and nudge market rates but to validate them. Of course, any sharp uptick in oil prices and those of agricultural products, would limit the scope for monetary easing.

Fiscal policy is another potential source of policy support. This year the arguments may be slightly different from those of last year in two respects. Unlike last year, there is more cyclical weakness on account of demonetisation. Moreover, the government has acquired more credibility because of posting steady and consistent improvements in the fiscal situation for three consecutive years, the central government fiscal deficit declining from 4.5 percent of GDP in 2013-14 to 4.1 percent, 3.9 percent, and 3.5 percent in the following three years. But fiscal policy needs to balance the cyclical imperatives with medium term issues relating to prudence and credibility.

One key question will be the use of the fiscal windfall (comprising the unreturned cash and additional receipts under the PMGKY) which is still uncertain. Since the windfall to the public sector is both one off and a wealth gain not an income gain, it should be deployed to strengthening the government's balance sheet rather than being used for government consumption, especially in the form of programs

that create permanent entitlements. In this light, the best use of the windfall would be to create a public sector asset reconstruction company so that the twin balance sheet problem can be addressed, facilitating credit and investment revival; or toward the compensation fund for the GST that would allow the rates to be lowered and simplified; or toward debt reduction. The windfall should not influence decisions about the conduct of fiscal policy going forward.

Perhaps the most important reforms to boost growth will be structural. In addition to those spelt out in Section 1—strategic disinvestment, tax reform, subsidy rationalization—it is imperative to address directly the twin balance sheet problem. The problem is large, persistent and difficult, will not correct itself even if growth picks up and interest rates decline, and current attempts have proved grossly inadequate. It may be time to consider something like a public sector asset reconstruction company.

Another area of reform relates to labour. Given the difficulty of reforming labor laws per se, the thrust could be to move towards affording greater choice to workers which would foster competition amongst service providers. Choices would relate to: whether they want to make their own contribution to the Employees' Provident Fund Organisation (EPFO); whether the employers' contribution should go to the EPFO or the National Pension Scheme; and whether to contribute to the Employee State Insurance (ESI) or an alternative medical insurance program. At the same time, there could be a gradual move to ensure that at least compliance with the central labour laws is made paperless, presence less, and cashless. One radical idea to consider is the provision of a universal basic income. But another more modest proposal worth embracing is procedural: a standstill on new government programs, a commitment to assess every new program only if it can be shown to demonstrably address the limitations of an existing one that is similar to the proposed one; and a commitment to evaluate and phase down existing programs that are not serving their purpose.

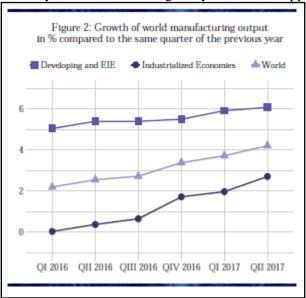
(Source: Economic Survey 2016-17 www.indiabudget.nic.in)

#### GLOBAL MANUFACTURING SECTOR

### World Manufacturing Growth in quarter II, 2017

World manufacturing in the second quarter of 2017 has continued to show signs of expansion, following an upward trend observed throughout 2016 and improved growth rates in the first quarter of 2017. Both industrialized and developing and emerging industrial economies gained further strength in manufacturing production and confirmed their healthy dynamic growth.

Although the pace of growth indicates similar trends in both country groups (Figure 2), developing economies continuously performed better than industrialized ones. The current growth prospects are improving further on account of rising consumer spending and promising investment plans, which are favourably directed towards developing economies. Changing business conditions are driving industrial production growth and confidence for the overall outlook has been increasing. Moreover, the risks for global growth witnessed last year, such as political instability in Europe, unpredictability of the Brexit aftermath, the rising trade protectionism following the US election and an abrupt slowdown in China have certainly diminished, although they have not disappeared completely.



(Source: World Manufacturing Production, Statistics for Quarter II, 2017, United Nations Industrial Development Organization, <a href="https://www.unido.org">www.unido.org</a>)

Optimistic results reported in the first quarter have carried over into the second quarter of this year. Global manufacturing output rose by 4.2 per cent in the second quarter of 2017 compared to the same period of the previous year, building on the robust 3.7 per cent increase observed at the beginning of 2017. The major industrialized economies with a significant share in global manufacturing output, namely the United States, Japan, Germany, Italy and France, thrived in the second quarter of 2017. The growth prospects of Chin', the world's largest manufacturer, remained unchanged.

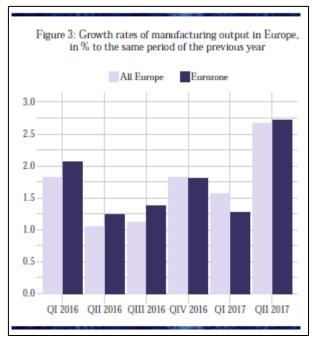
As depicted in Figure 2, steady progress over several consecutive quarters characterizes all country groups and the prospects for sustained global industrial growth in the coming periods are good.

## **Manufacturing Growth in Industrialized economies**

The manufacturing output growth of industrialized economies has progressively been improving over the last quarters. The upward growth trend-at a relatively moderate pace-is attributable to the robust dynamics in all industrialized regions, namely East Asia, Europe and North America.

The manufacturing sector gained increasing strength due to domestic and external demand in European economies and resulted in the solid performance recorded in the second quarter of '017. Europe's manufacturing output jumped to 2.7 per cent in the second quarter of 2017 from 1.6 per cent growth in the previous quarter, while the growth rate in the Eurozone witness the same development during the second quarter of 2017 (Figure 3).

The disaggregated data points to continued improvement in the already healthy economic momentum of leading eurozone economies with growth gures of 2.9 per cent in Germany and Italy, and 2.4 per cent in France and Spain compared to year-to-year developments. The manufacturing production in other economies of the single currency block seemingly remained healthy in the second quarter. Strong growth of over 8.0 per cent was observed in Slovenia. and Estonia, while a fairly robust growth rate was recorded in the Netherlands (3.0 per cent), Austria (3.5 per cent), Belgium (4.2 per cent) and Finland (3.2 per cent). The manufacturing sector in the eurozone ended the second quarter on a strong note. The only exception was Ireland, where manufacturing output fell by 1.1 percent compared to the same period of the previous year.



Taking a closer look at individual countries beyond the eurozone, manufacturing output remained stagnant in the United Kingdom at only 0.2 per cent growth in the second quarter of 2017. Despite remaining in positive terrain, output dipped significantly considering that the prev'ous quarter's result was the highest one in over two years. On the other hand, the pace of growth in Czechia and Hungary strengthened, where an increase of 7.4 per cent and 4.7 percent was recorded, respectively. Other exceptionally positive results were visible in Switzerland with a 2.4 per cent growth rate as well as in Sweden with a gain of 5.2 per cent compared to the same period of the previous year. Among the other Nordic countries, Denmark expanded its manufacturing production by 3.7 per cent, while Norway significantly moderated its contraction rate to roughly 0.4 per cent.

N'rth America's overall manufacturing production grew by 1.6 per cent compared to the same period of 2016. The strengthening of the dollar and the consequent weak demand for U.S. goods caused the American manufacturing sector to go into recession in late 2015. However, the recent weakening of the U.S. dollar combined with a stronger global environment resulted in the opposite effect, and American total manufacturing output rose by 1.5 per cent compared to the same period of the previous year, representing the highest increase since the last recession. Improved performance was also witnessed in Canadian manufacturing, where manufacturing production expanded by 3.5 per cent in the second quarter of 2017.

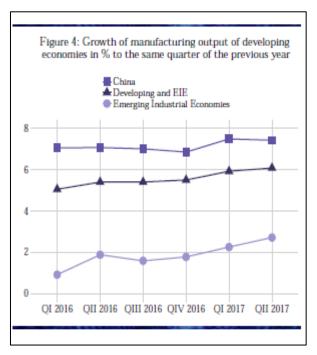
Another positive result was observed in industrialized East Asian economies in the second quarter of 2017 - a 4.4 per cent improvement compared to the same period of the previous year. The main forces that have been driving growth in Japan's manufacturing sector in recent quarters remained firmly in place in the second quarter of 2017. Japan, the major force behind the entire region's upward trend, reconfirmed the end of a long period of contractions with a growth rate of nearly 5.8 per cent. The Republic of Korea's manufacturing production, on the other hand, remained almost unchanged compared to the same period of the previous year. Malaysia's total manufacturing output recorded a 5.9 per cent rise in the second quarter of 2017; a very strong growth rate of 8.5 per cent was observed in Singapore. The manufacturing production of Taiwan, Province of China lost some steam in the second quarter of 2017 according to the latest figures, although it still expanded at a moderate 2.6 per cent pace on a year-to-year basis.

(Source: World Manufacturing Production, Statistics for Quarter II, 2017, United Nations Industrial Development Organization, www.unido.org)

## Manufacturing sector growth in Developing and emerging industrial economies

The second quarter of 2017 brought upward trends for all developing and emerging industrial regions. Latin America is continuing on the path to full recovery from last year's weak performance, Asian economies continue to prosper and production in Africa is profiting from boosted investor confidence. Stronger foreign demand is helping support manufacturing activity in China. Together with an improvement in domestic demand and support for the development of advanced manufacturing industries, this translated into a 7.4 per cent increase in total manufacturing production in China compared to the same period of the previous year.

Latin American economies have overcome a severe decline in economic growth, which affected the region for a long period with a 1.8 per cent upsurge in the second quarter of 2017 a year-to-year comparison. Brazilian manufacturers are slowly emerging from the deep recession during which manufacturing production contracted at the beginning of 2014 and shrank uninterruptedly until early 2017. This steep fall was softened by a mild, but ultimately positive upward trend of 0.4 per cent recorded in the second quarter of 2017. Moreover, data for the second quarter of 2017 suggest that the recovery is finally gathering pace in Argentina's manufacturing sector. The country's manufacturing activity recorded a growth of 1.9 per cent - its best performance over the last five years. Production was driven by a broad-based expansion, with the food, automotive and metallurgic Industries. leading the way.



The positive momentum of manufacturing production in Mexico, the region's powerhouse, was largely retained with a positive increase of nearly 3.9 per cent. Looking at the other countries in the region, Chile recorded a minor upturn of 0.9 per cent, whereas manufacturing output in Colombia remained stagnant compared to the same period of 2016.

The Asia and the Pacific region saw an increase of 6.6 per cent in manufacturing output during the second quarter of 2017. Viet Nam, one of Asia's fast growing economies, maintained a solid growth rate of 11.1 per cent, continuing its long-term trajectory of double-digit year-to-year growth in manufacturing. On the other hand, a subdued export performance dampened the momentum in Indonesia, resulting in the country's manufacturing sector expanding by 3.8 per cent, a slight deceleration compared to the 4.5 per cent average growth rate in 2016. India's manufacturing production expanded by 1.8 per cent in the second quarter of 2017. Very positive developments in growth were also observed in the Philippines, Pakistan, Kazakhstan and Mongolia. In Thailand, the weak performance of manufacturing production in the first quarter continued into the second quarter

of 2017, and the manufacturing sector recorded a 0.1 per cent loss compared to the second quarter of the previous year.

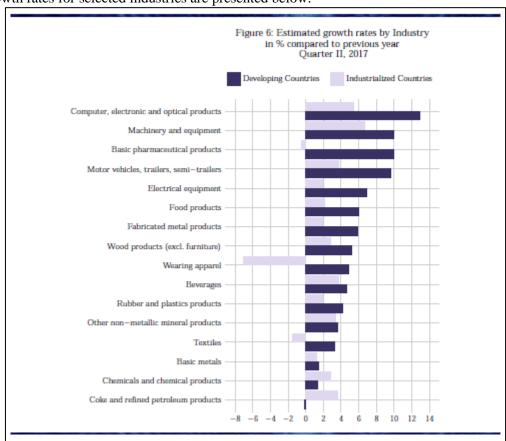
According to UNIDO estimates, Africa's manufacturing output increased to 10.5 per cent in the second quarter of 2017, however, it should be noted that estimates for Africa are based on limited data revealing high instability and volatility. A two-digit growth rate was registered in Egypt; C^ote d'Ivoire only barely missed a two-digit growth rate, Morocco experienced a 2.3 per cent growth, while Senegal's and Tunisia's manufacturing output dropped by 3.0 per cent and 0.4 per cent, respectively, compared to the same period of the previous year. South Africa, the region's most industrialized economy, saw a contraction rate of 1.7 per cent in the second quarter of 2017, the third quarter of depressed manufacturing production in a row. Weak manufacturing together with a shrinking trade sector, uncertain political landscape and stunted investment signalizes potentially dim prospects, and perhaps not only for 2017.

Among other developing economies, the manufacturing output of Eastern European countries achieved relatively higher growth rates. Manufacturing output rose by 6.2 per cent in Poland, 10.6 per cent in Romania, 8.5 per cent in Bulgaria, 6.0 per cent in Serbia and 8.7 per cent in Latvia. Turkey's manufacturing sector also performed well, growing by 4.7 percent due to healthy export growth fueled by a weaker lira. Greek manufacturing marked 2.5 per cent growth in the second quarter of 2017 over the same period of 2016.

(Source: World Manufacturing Production, Statistics for Quarter II, 2017, United Nations Industrial Development Organization, www.unido.org)

# Findings by industry Group

The growth rates for selected industries are presented below.



(Source: World Manufacturing Production, Statistics for Quarter II, 2017, United Nations Industrial Development Organization, <a href="https://www.unido.org">www.unido.org</a>)

#### MANUFACTURING SECTOR IN INDIA

#### Introduction

Manufacturing has emerged as one of the high growth sectors in India. Prime Minister of India, Mr Narendra Modi, had launched the 'Make in India' program to place India on the world map as a manufacturing hub and give global recognition to the Indian economy.

## **Investments**

With the help of Make in India drive, India is on the path of becoming the hub for hi-tech manufacturing as global giants such as GE, Siemens, HTC, Toshiba, and Boeing have either set up or are in process of setting up manufacturing plants in India, attracted by India's market of more than a billion consumers and increasing purchasing power.

Cumulative Foreign Direct Investment (FDI) in India's manufacturing sector reached US\$ 70.51 billion by June 2017.

India has become one of the most attractive destinations for investments in the manufacturing sector. Some of the major investments and developments in this sector in the recent past are:

- JSW Energy has signed a memorandum of understanding (MoU) with the Government of Gujarat, for setting up an electric vehicle (EV) manufacturing unit in Gujarat at an estimated cost of Rs 4,000 crore (US\$ 608.88 million).
- With an aim to increase its presence in India, Denmark-based heating ventilation and air-conditioning (HVAC) giant, Danfoss, is planning to take its manufacturing localisation to 50 per cent as well as double its supplier base in India by 2020.
- Cochin Shipyard Ltd, which recently completed its initial public offer (IPO), will utilize the funds from the issue to implement expansion projects worth Rs 2,800 crore (US\$ 437.3 million), which are already in its pipeline.
- Indian biscuits giant, Britannia Industries Ltd (BIL), is setting up its largest plant ever, in Ranjangaon, Maharashtra, with an investment of Rs 1,000 crore (US\$ 156.89 million). The plant will have an annual capacity of 120,000 tonne and will be completed by FY19.
- IKEA, a Swedish furniture company, aims to manufacture more than 30 per cent of its products in India in the coming years, stated Mr Patrik Antoni, Deputy Country Manager, IKEA.
- Volvo India Pvt Ltd, Swedish luxury car manufacturer, will start assembly operations near Bengaluru in India by the end of 2017. The company is targeting to double its share in India's luxury car segment to 10 per cent by 2020
- Larsen & Toubro (L&T) has bagged a contract worth US\$ 669.34 million from the Ministry of Defence, Government of India, to supply 100 artillery of 155mm/52 caliber tracked self-propelled guns for the Indian Army, under the Make in India initiative.
- Berger Paints has entered into a partnership with Chugoku Marine Paints (CMP), thereby
  marking its entry into the marine paints segment, which has an estimated market size of Rs
  250 crore (US\$ 38.82 million) and is expected to grow at 25 per cent annually for the next
  five years.
- SAIC Motor'Corp, China's largest automaker, has signed a deal to buy General Motors (GM) India's Halol plant in Gujarat.
- Dabur India Ltd set up its largest manufacturing plant globally, spread over 30 acres, at a cost of Rs 250 crore (US\$ 38.82 million), in Tezpur, Assam, which will produce Dabur's complete range of ayurvedic medicines, health supplements, and personal care products among others.
- Apple Inc is looking to expand its Taiwanese contract manufacturer, Wistron's, production facility in Bengaluru, India, where it started manufacturing iPhone SE in May, 2017.
- China based LCD and touchscreen panel manufacturer, Holitech Technology, has announced plans to investing up to US\$ 1 billion in India by the end of 2017.
- Tristone Flowtech Group, the Germany-based flow technology systems specialist, has set up a new facility in Pune, which will manufacture surge tank as well as engine cooling and

aircharge hose for the Indian market. The company plans to start the production at the plant in the fourth quarter of 2017.

- Honda Motorcycle & Scooter India plans to invest around Rs 600 crore (US\$ 90 million) to add a new line to produce additional 600,000 units at its Narsapura facility in Karnataka.
- Hindustan Coca-Cola Beverages plans to set up a bottling plant with an investment of Rs 750 crore (US\$ 112.5 million) in phases at the first industrial area being developed by Government of Madhya Pradesh under the public private partnership in Babai village of Hoshangabad, Bhopal.
- Tata Advanced Systems is collaborating with the world's largest defence contractor Lockheed Martin to manufacture the F-16 fighter jets in India.

#### **Government Initiatives**

In a bid to push the 'Make in India' initiative to the global level, Mr Narendra Modi, Prime Minister of India, pitched India as a manufacturing destination at the World International Fair in Germany's Hannover in 2015. Mr Modi showcased India as a business friendly destination to attract foreign businesses to invest and manufacture in the country.

The Government of India has taken several initiatives to promote a healthy environment for the growth of manufacturing sector in the country. Some of the notable initiatives and developments are:

- The Government of India has introduced several policy measures in the Union Budget 2017-18 to provide impetus to the manufacturing sector. Some of which include reduction of income tax rate to 25 per cent for MSME companies having turnover up to Rs 50 crore (US\$ 7.5 million), MAT credit carry forward extended to 15 years from 10 years and abolishment of Foreign Investment Promotion Board (FIPB) by 2017-18.
- The Government of India has launched a phased manufacturing programme (PMP) aimed at adding more smartphone components under the Make in India initiative thereby giving a push to the domestic manufacturing of mobile handsets.
- The Government of India is in talks with stakeholders to further ease foreign direct investment (FDI) in defence under the automatic route to 51 per cent from the current 49 per cent, in order to give a boost to the Make in India initiative and to generate employment.
- The Ministry of Heavy Industries and Public Enterprises, Government of India, has approved
  the setting up of four Centres of Excellence (CoE) in areas of textile machinery, machine
  tools, welding technology and smart pumps, which will help raise the technology depth of the
  Indian Capital Goods Industry.
- The Ministry of Defence, Government of India, approved the "Strategic Partnership" model which will enable private companies to tie up with foreign players for manufacturing submarines, fighter jets, helicopters and armoured vehicles.
- The Union Cabinet has approved the Modified Special Incentive Package Scheme (M-SIPS) in which, proposals will be accepted till December 2018 or up to an incentive commitment limit of Rs 10,000 crore (US\$ 1.5 billion).

## **Road Ahead**

India is an attractive hub for foreign investments in the manufacturing sector. Several mobile phone, luxury and automobile brands, among others, have set up or are looking to establish their manufacturing bases in the country.

The manufacturing sector of India has the potential to reach US\$ 1 trillion by 2025 and India is expected to rank amongst the top three growth economies and manufacturing destination of the world by the year 2020. The implementation of the Goods and Services Tax (GST) will make India a common market with a GDP of US\$ 2 trillion along with a population of 1.2 billion people, which will be a big draw for investors.

With impetus on developing industrial corridors and smart cities, the government aims to ensure holistic development of the nation. The corridors would further assist in integrating, monitoring and developing a conducive environment for the industrial development and will promote advance practices in manufacturing.

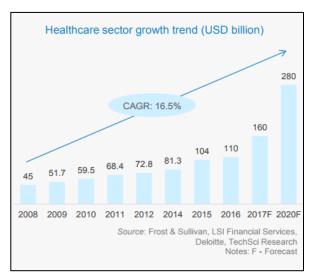
Exchange Rate Used: INR 1 = US\$ 0.015 as on October 30, 2017

Notes: \* - According to the Global Manufacturing Competitiveness Index published by Deloitte

(Source: Manufacturing Sector in India - India Brand Equity Foundation, www.ibef.org)

#### INDIAN HEALTHCARE INDUSTRY ANALYSIS

- Healthcare has become one of India's largest sectors both in terms of revenue & employment. The industry is growing at a tremendous pace owing to its strengthening coverage, services and increasing expenditure by public as well private players.
- During 2008-20, the market is expected to record a CAGR of 16.5 per cent
- The total industry size is expected to touch USD160 billion by 2017 & USD280 billion by 2020
- As per the Ministry of Health, development of 50 technologies has been targeted in the FY16, for the treatment of diseases like Cancer & TB.



- Government is emphasising on the eHealth initiatives such as Mother & Child Tracking System (MCTS) & Facilitation Centre (MCTFC)
- Indian companies are entering into merger & acquisitions with domestic & foreign companies to drive growth & gain new markets.
- According to NASSCOM, the Indian healthcare market is valued at USD 1 billion in 2016, and is expected to increase by 1.5 times by 2020.

## **Market Size**

Deloitte Touche Tohmatsu India has predicted that with increased digital adoption, the Indian healthcare market, which is worth around US\$ 100 billion, will likely grow at a CAGR of 23 per cent to US\$ 280 billion by 2020.

The revenue of India's corporate healthcare sector is estimated to grow at 15 per cent in FY 2017-18.\*

India is experiencing 22-25 per cent growth in medical tourism and the industry is expected to double its size from present (April 2017) US\$ 3 billion to US\$ 6 billion by 2018. Medical tourist arrivals in India increased more than 50 per cent to 200,000 in 2016 from 130,000 in 2015.

The Healthcare Information Technology (IT) market is valued at US\$ 1 billion currently (April 2016) and is expected to grow 1.5 times by 2020. #

Over 80 per cent of the antiretroviral drugs used globally to combat AIDS (Acquired Immuno Deficiency Syndrome) are supplied by Indian pharmaceutical firms^.

There is a significant scope for enhancing healthcare services considering that healthcare spending as a percentage of Gross Domestic Product (GDP) is rising. Rural India, which accounts for over 70 per cent of the population, is set to emerge as a potential demand source.

A total of 3,598 hospitals and 25,723 dispensaries across the country offer AYUSH (Ayurveda, Yoga & Naturopathy, Unani, Siddha and Homoeopathy) treatment, thus ensuring availability of alternative medicine and treatment to the people.

#### **Investment**

The hospital and diagnostic centres attracted Foreign Direct Investment (FDI) worth US\$ 4.34 billion between April 2000 and March 2017, according to data released by the Department of Industrial Policy and Promotion (DIPP). Some of the major investments in the Indian healthcare industry are as follows:

- Singapore's Temasek will acquire a 16 per cent stake worth Rs 1,000 crore (US\$ 156.16 million) in Bengaluru based private healthcare network Manipal Hospitals, which runs a hospital chain of around 5,000 beds.
- Indian cancer treatment startup, OncoStem Diagnostics has received US\$ 6 million in funding from Sequoia Capital India Advisors, which will be used for increasing its research & development efforts.
- Indian online pharmacy and healthcare services company, 1mg Technologies, has raised US\$ 15 million in a series C funding round from existing investor HBM Healthcare Investments AG for launching new predictive healthcare and corporate wellness products.
- Kerala Institute of Medical Sciences (KIMS) has raised US\$ 200 million from True North, a private equity fund, for a 40 per cent stake in the company, which will be utilised towards funding its growth plans.
- Syngene, a subsidiary of Biocon Ltd, has acquired a contract from HerbalLife Nutrition, a nutrition company, to develop nutrition based products that can be sold by Herbalife in India.
- CureFit, a healthcare and fitness start-up, has acquired Kristys Kitchen, an online health-food delivery company, in a cash and stock deal.
- STEER Engineering has announced research collaboration with Merck, a German healthcare and life sciences firm, for creating a technology useful for processing special effect pigments for the plastic industry.
- Max Healthcare, a healthcare institute based in New Delhi, has plans to invest Rs 320 crore (US\$ 48 million) to build a cancer care hospital in Delhi, being a part of Max's larger plan to develop its hospital in Saket.
- Thyrocare Technologies, a diagnostic laboratory chain, plans to expand its lab centres from 7 to 25 and franchisees from 1,200 to 5,000 to achieve a target revenue of Rs 1,000 crore (US\$ 150 million) by 2020.
- OrbiMed, a healthcare-dedicated investment firm, plans to invest around US\$ 40 million in Kolkata-based pathology and radiology services chain Suraksha Diagnostics for expanding the diagn'stics chain's laboratory network across India and enhancing its equipment technology backbone.
- International Finance Corporation (IFC), the investment arm of World Bank, has invested around Rs 450 crore (US\$ 67.5 million) for a 29 per cent stake in Healthcare major Apollo Group's subsidiary Apollo Health and Lifestyle Ltd for funding Apollo's expansion activities.
- Abraaj Group, a Dubai-based private equity investment firm, is in advanced discussions to acquire a controlling stake in south India's leading diagnostics services provider Medall Healthcare Pvt Ltd, at an enterprise value of around Rs 1,500 crore (US\$ 225 million).
- Practo Technologies Pvt Ltd, a digital healthcare start-up, has raised US\$ 55 million in series
   D round of funding led by Chinese investment holding company, Tencent Holdings Ltd, which will be used for expanding its product
- Japanese financial services firm Orix Corp. is in talks to buy a minority stake in Bengaluru-based fertility clinic chain Nova IVI Fertility, from the company's promoters and existing private equity investors for Rs 250-300 crore (US\$ 37.5-45 million).

• UAE-based Gamma Group has outlined plans of investing around Rs 3,000 crore (US\$ 449.68 million) in the infrastructure, health and education sectors of Kerala, which is expected to generate around 2,000 indirect and direct jobs in the state.

#### **Government Initiatives**

Some of the major initiatives taken by the Government of India to promote Indian healthcare industry are as follows:

- The Government of India's think-tank, Niti Aayog, has entered into a partnership with the state governments of Uttar Pradesh, Assam and Karnataka for improving healthcare delivery. In the Union Budget 2017-18, the overall health budget increased from INR 39,879 crore (US\$ 5.96 billion) (1.97% of total Union Budget) to INR 48,878 crore (US\$ 7.3 billion) (2.27% of total Union Budget). In addition, the Government of India made following announcements in the Union Budget 2017-18:
  - ➤ Harmonise policies and rules for the medical devices industry to encourage local manufacturing and move towards improving affordability for patients.
  - ➤ Modify the Drugs and Cosmetics Act to promote generics and reduce the cost of medicines.
  - > Set up two new All India Institute of Medical Sciences (AIIMS) in Gujarat and Jharkhand.
  - Convert 1.5 lakh sub centres in Indian villages to health and wellness centres
  - ➤ Set short and medium term targets for key health indicators and bring down the Maternal Mortality Rate to 100 by 2018-2020 and Infant Mortality Rate to 28 by 2019.
  - ➤ Prepare action plans to eliminate Kala Azar and Filariasis by 2017, leprosy by 2018, measles by 2020 and tuberculosis (TB) by 2025.
- The Union Cabinet, Government of India, has approved the National Health Policy 2017, which will provide the policy framework for achieving universal health coverage and delivering quality health care services to all at an affordable cost.
- The Government of India plans to set up a single window approval system for innovation in medical research, in order to grant permission/approvals within 30 days from the date of application to Indian innovation projects who have applied for global patent.
- Mr Shripad Naik, Minister of State with Independent Charge for AYUSH, has verified that
  the AYUSH Ministry is working with various agencies, institutions and Ayurveda researchers
  and practitioners across the globe to turn India into a global hub for knowledge, research,
  practice and developmental projects on traditional medicines.
- The Government of Assam has launched the Atal-Amrit Abhiyan health insurance scheme, which would offer comprehensive coverage for six disease groups to below-poverty line (BPL) and above-poverty line (APL) families, with annual income below Rs 500,000 (US\$ 7.500).
- The Government of India and the Government of the State of Nagaland signed financing agreement and project agreement respectively with The World Bank, for the 'Nagaland Health Project' for US\$ 48 million, which aims to improve health services and increase their utilisation by communities in targeted locations in the state.

## **Road Ahead**

India is a land full of opportunities for players in the medical devices industry. India's healthcare industry is one of the fastest growing sectors and in the coming 10 years it is expected to reach \$275 billion. The country has also become one of the leading destinations for high-end diagnostic services with tremendous capital investment for advanced diagnostic facilities, thus catering to a greater proportion of population. Besides, Indian medical service consumers have become more conscious towards their healthcare upkeep.

Indian healthcare sector is much diversified and is full of opportunities in every segment which includes providers, payers and medical technology. With the increase in the competition, businesses are looking to explore for the latest dynamics and trends which will have positive impact on their bus'ness.

India's competitive advantage also lies in the increased success rate of Indian companies in getting Abbreviated New Drug Application (ANDA) approvals. India also offers vast opportunities in R&D as well as medical tourism. To sum up, there are vast opportunities for investment in healthcare infrastructure in both urban and rural India.

Exchange Rate Used: INR 1 = US\$ 0.015 as of October 06, 2017.

References: Department of Industrial Policy and Promotion (DIPP), RNCOS Reports, Media Reports, Press Information Bureau (PIB), Union Budget 2017-18

Note: # - as per National Association of Software and Services Companies (NASSCOM), ^ - According to Mr J P Nadda, Minister of Health and Family Welfare, \* - According to a report by India Ratings and Research (Ind-Ra)

(Source: *Healthcare: Indian Brand Equity Foundation www.ibef.org*)

## The Indian Surgical Equipments, Medical Devices & Pharmaceutical Machineries Industry

The Indian medical devices industry is currently valued at around US\$ 5 billion which is 2% of the US\$ 250 billion industry. The overall healthcare industry in India is valued at USD 90 Billion which is expected to reach US\$ 220 billion by the year 2020. Thus India's medical devices, surgical equipment and pharmaceutical industry is poised to grow significantly in the coming years and emerge cost effective supplier of the products to the whole world.

The Indian surgical equipment, medical device and pharmaceutical machinery industry is fragmented with close to 1,800 domestic firms who are predominantly MSMEs, primarily competing in the range of low to medium technology products. However, in recent years there has been a paradigm shift in the manufacturing landscape and which now have expanded for producing more cost-effective to number high end products including hi tech R&D and testing in the sector. The domestic market caters to low-value disposables and supplies space, whereas importers dominate the costly and high end medical equipments with extensive service networks

The Indian medical devices industry is a sunrise segment in the healthcare space. With focus on technology, innovation and a conducive regulatory framework, this sector will attract investments from the private sector. This would help Indian companies to become originators rather than traders.

International companies in this field are also using India as a manufacturing base by either setting up facilities of their own or by acquiring domestic manufacturers. Some examples include 3 M's manufacturing plant in Pune, Becton Dickinson's manufacturing facility in Haryana, Hollister's setting up manufacturing facility in India and Philips Medical Systems' acquisition of Medtronics and Alpha X-Ray Technologies.

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Recent initiatives taken by the Government of India are:

The Government has launched voluntary scheme 'ICMED' or Indian Certification of Medical Devices to bring international respect to medical devices which are made in India.

- 1. With effect from January 1, 2016 the Government has scrapped the requirements of obtaining a 'No Objection Certificate' from the Ministry of Health for exports meant to developed countries. This is because these nations have scrutiny mechanism before importing from India, and since our exporters take due approvals from importing countries, this additional information is not required.
- 2. 100% FDI has been allowed in order to promote world class manufacturing and enhance competencies in the local manufacturing. Existing companies or setting up of new companies are allowed to bring FDI under automatic route in the medical devices sector. FDI inflow will spur R&D and manufacturing innovations, in turn increasing the efficiency and effectiveness

- of medical electronic products. Advancement of medical electronic product quality and associated successful diagnostic rates are expected to create a spurt in adoption.
- 3. National Medical Device Policy 2015 focuses on R&D, testing and quality for domestic manufacturing.
- 4. The Government of India unveiled start-up policy aiming to encourage entrepreneurs in overall manufacture of goods and services. The policy in itself has covered significant benefits such as barriers to the entry have been diluted, a large corpus of seed funds have been earmarked, tax benefits have been extended and regulatory requirements have been significantly done away with.
- 5. To stimulate domestic manufacturing, the Government of India has announced (on 19th January 2016) withdrawal of earlier concessional import duty. Notification on Chapter 90 items and restricting this Concessional Duty to only 12 Medical Devices of this notification whereby the custom duties have been increased from 5% (0%) to 7.5% as earlier and SAD of 4% have been re-imposed on 67 items of the 117 items identified as Medical Devices.
- 6. In order to boost self-sustaining industry oriented R&D mechanism, the Ministry of Commerce and Industry has undertaken an initiative for technological upgradation for boosting engineering exports. Wherein, 34 products at 8 Digit HS Code tariff lines in the medical devices have been identified, having significant global export potential. These products are mainly related to Chapter 90 i.e Optical, Photographic Cinematographic Measuring, Checking Precision, Medical Or Surgical Inst. and Apparatus Parts and Accessories etc.
- 7. Government has announced that it would open three medical devices parks. The 200 acre park is being established in Vishakhapatnam, by Government of Andhra Pradesh. Similarly, the Maharashtra Government is considering a 200 acre park in Mihan, Nagpur, Maharashtra
- 8. The Department of Commerce and EEPC India is organizing series of Technology Meets across major engineering exports clusters in year 2016-17. Some of the major medical devices manufacturing clusters like Ahmedabad, Rajkot, Bangalore, Delhi NCR etc also covered in the planned calendar of meets. The engineering enterprises of these clusters are being provided platform to connect with the leading R&D Labs and strengthen their manufacturing and export capabilities.

(Source: The Indian Surgical Equipments, Medical Devices & Pharmaceutical Machineries Industry www.ibef.org)

## THE DISPOSABLE HYGIENE PRODUCTS INDUSTRY ANALYSIS IN INDIA

The disposable hygiene industry, coming under the market for personal care is also finally shaping up after a good shake up that has taken place in the last 3 years. Owing to the growing penetration levels in all product ranges of sanitary napkins, baby diapers, adult diapers, underpads and wipes, many domestic brands have sprung up in this market which is still dominated by the multinationals in most categories. But what is noteworthy is that in the last two to three years, notable and established domestic Indian companies have come up in this area with a long term vision and a good investment portfolio. The favorable government policies and awareness creation initiatives have acted as a catalyst in giving shape to many of their dreams and plans.

These companies are from diverse backgrounds, such as suppliers to the medical and healthcare industries, detergent companies, established pharmacies, textile houses and capital investors contract manufacturers etc.

A good proportion of the existing consumers are willing to try different products and also buy premium goods at higher prices. People are gracefully embracing Ayurveda products. Many converting companies are trying to increase their penetration in rural areas to generate more revenues from rural India and hook the non users first with their brands.

Another trend seen is that availability of products has become way more easier as the internet as a channel of sales is fast catching up now. It is foreseen that sales of the disposable hygiene products in India will be led by the online sales in times to come. E-commerce companies like Amazon are

strengthening their business in the FMCG sector, and as result many players are expanding into new geographies & categories. As the proportion of 'working age population' is increasing, the per capita income & GDP are expected to surge. Furthermore the introduction of GST as a unified tax regime will lead to a re-evaluation of procurement and distribution arrangements and a simpler tax structure to prevent interstate anomalies within the country. All positive pointers are directing the industry towards the inevitable. The disposable hygiene market in India, we can say has opened up and the coming decade will bring forth many trendsetting changes especially the setting up of domestic brands and the private label.

(Source: Indian Brands for Disposable Hygiene Products: Now Shap/king Up in India, Business Coordination House <a href="https://www.bch.in">www.bch.in</a>)

## **COTTON IN HYGIENE: Making an interesting Difference**

Hygiene markets are growing around the world and cotton is growing with them. As GDP increases in developing economies more consumers will be able to afford hygiene products. As populations in developed countries grow older and live longer, markets for new products such as adult incontinence pads, liner and briefs, will grow and any stigma associated with buying and wearing these items will continue to recede.

Sustainability will continue to be increasingly important. Cotton's sustainability profile is strong:

- Cotton provides food as well as fiber. For every kg of fiber produced, the plant also produces 1.6 kg of seed which is used, as noted above for feed and oil.
- Cotton is grown on 3% of global agricultural land and uses 3% of global agricultural water.
- Cotton grown on 3% of global agricultural land satisfies approximately 30% of the world's demand for textile fiber.
- This crop is annually renewable
- Cotton provides income for farmers in
- approximately 80 countries.

Consumers know and love cotton. Cotton is trustworthy and authentic. From a health perspective, consumers know it is safe for all types of skin. From a marketing perspective, consumers don't need to be educated about cotton. Just knowing there is cotton in the product increases the perception of quality, value and intention to buy.

In the nonwovens industry, the expertise to process cotton grows every year along with cotton's market share. The options of cotton fibers also continues to expand with purified fiber, highly cleaned natural fiber and recycled fiber for carding technologies and shorter fibers for air laid and wet laid technologies. Furthermore, there are cottons which are hydrophilic and those which are hydrophobic. A blend of these two is used for channel moisture to an ADL while maintaining dryness against the skin.

## R&D for cotton to be used in disposable hygiene products moving

Cotton's growing success around the world in hygiene products is due to the convergence of multiple factors:

- a) Demand for products that are safe and healthy for skin contact. Cotton is a natural fiber, favored by consumers for its softness, comfort and absorbency. It is also naturally hypoallergenic and therefore can be used by those who have the most sensitive skin.
- b) Sustainability: The demand for more sustainable products is being driven by supply chain partners as well as consumers. Cotton is favored for several reasons. It is annually renewable. It biodegrades under all conditions (composting, aerobic and anaerobic) as a part of a natural cycle. The plant provides food as well as fiber. The seeds are in high demand for dairy cattle feed as they help produce higher protein milk. Seeds are also pressed for cotton seed oil used in food products/ cooking.
- c) Converting machines can convert cotton or cotton blend nonwovens as well as 100% synthetic nonwovens.

(Source: Cotton in Hygiene Making an Interesting Difference, Business Co-ordination House www.bch.in)

## FUTURE OF COTTON IN HEALTH & HYGIENE INDUSTRY

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#### **OUR BUSINESS**

Some of the information contained in the following discussion, including information with respect to our business plans and strategies, contain forward-looking statements that involve risks and uncertainties. You should read the chapter titled "Forward-Looking Statements" beginning on page 19 of this Red Herring Prospectus, for a discussion of the risks and uncertainties related to those statements and also the section "Risk Factors" for a discussion of certain factors that may affect our business, financial condition or results of operations. Our actual results may differ materially from those expressed in or implied by these forward-looking statements. Our fiscal year ends on March 31 of each year, so all references to a particular fiscal are to the twelve-month period ended March 31 of that year.

The financial information used in this section, unless otherwise stated, is derived from our Financial Information, as restated prepared in accordance with Indian GAAP, Companies Act and SEBI Regulations. The following information is qualified in its entirety by, and should be read together with, the more detailed financial and other information included in this Red Herring Prospectus, including the information contained in the sections titled "Risk Factors" and "Financial Information" beginning on pages 20 and 167, respectively.

## **OVERVIEW**

Incorporated in 2009, our Company Mohini Health & Hygiene Limited is an ISO 9001(QMS), ISO 140001 (EMS) and 18001 (OHSAS) certified Company and is engaged in manufacturing and export of absorbent cotton and medical consumable products. We have our registered office and manufacturing facilities situated at Pithampur, Madhya Pradesh. Established in 2009, our Company, formerly known as Mohini Fibers Limited was engaged in the business of dealing and processing of cotton and waste cotton and is now diversifying into the health & hygiene sector with advent of manufacturing of medical consumable products.

Our manufacturing facility is well equipped with required facilities including machinery, effluent treatment plant, boiler and handling equipments to facilitate smooth manufacturing process. We endeavour to maintain safety in our premises by adhering to key safety norms. We also have an in house testing laboratory which ensures that our products are certified and any major defects in the products are identified on real time basis and rectified before the final dispatch. Further, we have also been issued Certificate of Compliance from UK Certification & Inspection Limited and has been inspected and assessed according to the Global Organic Textile Standard by One Cert International Private Limited.

Our Company adheres to environment safety norms and has entered into Agreement with M/S Ramky Enviro Engineers Limited, for collection, transport, treatment, storage and disposal of Hazardous waste generated at factory premises.

Our Company is promoted by Avnish Bansal and Sarvapriya Bansal. Our individual promoters manage and control the major affairs of our business operations. With their dedication and commitment, our Company has grown over a short span of time which is evidenced by the growth in our total income from Rs. 4145.56 lakhs in FY 2012-13 to Rs. 13772.96 lakhs in FY 2016-17. It is the vision of our promoters which has been instrumental in defining the business strategy of our Company.

Our Company operates both in domestic and international markets and has been awarded as Star Export House by Office of the Joint Director General of Foreign Trade. Our revenue from operations from domestic region and international markets contributed around 44.77% and 55.23% respectively for the period ended September 30, 2017. We export our products majorly to countries such as Poland, Italy, Lativa, Russia, Spain, Greece, etc.

From FY 2012-13 to FY 2016-17, as per our Restated Financial Statements, i) our total revenue has shown growth from Rs. 4145.56 lakhs to Rs. 13772.96 lakhs, representing a CAGR of 35.01 % ii) our EBIDTA has shown growth from Rs. 208.58 lakhs to Rs1065.76 lakhs, representing a CAGR of 50.35% iii) our profit after tax has shown growth from Rs. 64.37 lakhs to a profit of Rs. 339.31 lakhs representing a CAGR of 51.52%.

Our restated financials are prepared for the period ended September 30, 2017, and includes revenue from operations of cotton waste recycling. However, as on date of filing this RHP our Company has transferred cotton waste recycling business activity to it's subsidiary Vedant Kotton Private Limited

## **OUR COMPETITIVE STRENGTHS**

## 1. Our experienced management and dedicated employee base

Our operations commenced under the guidance of our promoter, Sarvapriya Bansal and Avnish Bansal, who have successfully managed various phases of expansion and growth of our business and operations. Our Managing Director, Avnish Bansal has an experience of around more than 7 years in cotton industry and has been a key person in formulating and implementing business strategy for growth & expansion and manages overall business operations. He also looks after financial and marketing affairs of our Company. He was awarded COSIDICI National Award for Outstanding Entrepreneurs for 2016.

#### 2. Presence in international markets

For the year ended September 30, 2017, our revenue from export operations contributed 55.22% of our total revenue from operations. At present we are exporting to nearly 11 countries and have presence in around 25 countries. We believe that we have developed good clientele network in export markets and going forward shall be able to take advantage of our existing operations and network to expand our export markets.

## 3. Forward Integration

Our Company was engaged in the business of dealing and processing of raw cotton, yarn and textile fabric and has now diversified into the health & hygiene sector with advent of manufacturing of medical consumable products.

#### **BUSINESS STRATEGY**

## 1. Expanding our product portfolio

Our Company has a wide product basket and strive to add new products that are required or essential or which are trending in the market or those products which are manufactured by our competitors or those that may be recommended by our research and development team. Our Company shall continue to focus on exploring new and feasible business opportunities.

#### 2. Enhancing our customer base

We intend to grow in the business continuously by adding new customers. With growth in the retail sector we aim to tap medical super stores and super markets for our products to be made readily available to end consumers.

#### 3. Brand image

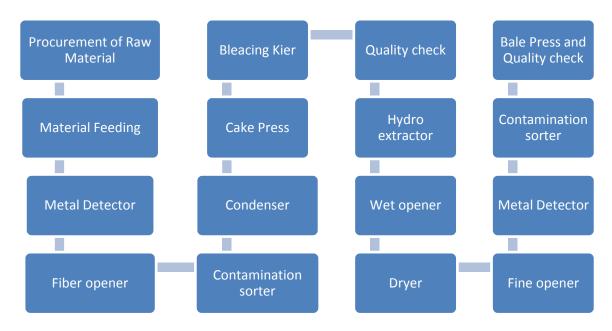
We intend to build our brand primarily through continued investment in product innovation supported by research and development initiatives, marketing activities and the establishment of long-term relationships with our customers. In the face of increased competition, we believe that it is critical that we maintain the advantages that our products offer over our competitors. We are highly conscious about our brand image and intend to continue our brand building exercise by providing required services to the satisfaction of the customers.

#### 4. Improving functional efficiencies

Our Company intends to improve operating efficiencies to achieve cost reductions to have a competitive edge over the peers. We believe that this can be done through continuous process improvement, customer service and technology development. We continue to invest in operational excellence through out the organization. We ensure a strong quality commitment by our employees.

#### **OUR MANUFACTURING PROCESS**

#### Manufacturing process of absorbent cotton

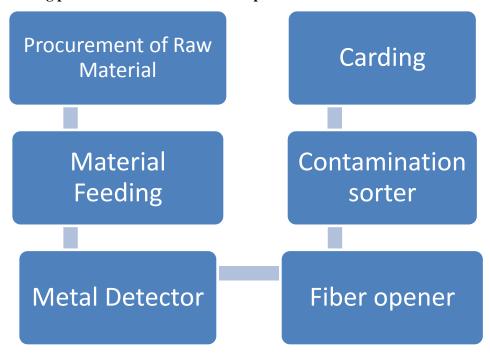


Our manufacturing process starts with procurement of raw materials i.e. raw cotton. The raw materials procured undergoes a quality check for any contamination, trash, fiber length, strength, micronaire, short fiber, fiber index and is then transferred to material feeding system. Main function of material feeding system is to open and transfer raw cotton fiber to fiber opener through metal detector and any metal particle present in raw cotton is trapped and separated in metal detector. After separation of metal particles, raw cotton then passes through fiber opener for removal of dust particles which is necessary for upstream contamination sorter. Contamination sorter is used to remove any contamination present in raw cotton i.e. PP particles, colour particles, UV particles etc. This machine consists of UV light arrangement, 24 nos. high resolution cameras and ejection system with PLC based auto controller. As soon as any contamination gets detected in any of these 24 cameras, ejection system gets operated to eject the contamination. After contamination sorter, raw cotton passes through condenser to extract raw cotton and remove dust & short fibers. Main function of cake press is to prepare a cake of specified weight, dimension and density. The specifications & quality of cake is achieved by feeding raw cotton through water spray system and automated hydraulic pressing system. 4 nos. of cakes of 250 kg each are fed in bleaching kier, where these cake are subjected to different chemical operations at elevated temperature (upto 115 deg. Cent.). The main processes in bleaching kier is washing, bleaching, hot wash, neutralization, finishing. Each bleached cotton cakes received from bleaching kier is checked for whiteness, sinking time, water holding capacity and other parameters. After quality check of individual cake these are fed in to hydro extractors, where excess water is removed by centrifugal action of machine. Wet cakes are dried in drying machine, which consists of material conveyor, steam heating system with automated control valves for each chamber. The temperature of each chambers are maintained at specified temp. Wet cotton is allowed to pass through these chambers at defined speed to achieve required moisture level in bleached cotton.

The dried bleached cotton is then open by way of fine opener as the same is necessary for upstream contamination sorter and any metal particle present in the bleached cotton is separated by way of metal detector and any contamination particles, i.e PP particles, color particles, UV particles etc is removed in the process of contamination sorter.

After the final quality check, each bale of bleached cotton from bale press are checked for whiteness, sinking time, water holding capacity and other parameters as per the quality standards.

## Manufacturing process of medical consumable products



Our manufacturing process of medical consumable products starts with procurement of raw materials i.e. bleached cotton. The raw materials procured undergoes a quality check for any contamination, trash, fiber length and is then transferred to material feeding system. Main function of material feeding system is to open and transfer raw cotton fiber to fiber opener through metal detector and any metal particle present is trapped and separated in metal detector. After separation of metal particles, bleached cotton then passes through fiber opener for removal of dust particles which is necessary for upstream contamination sorter. Contamination sorter is used to remove any contamination present in raw cotton i.e. PP particles, colour particles, UV particles etc. This machine consists of UV light arrangement, 24 nos. high resolution cameras and ejection system with PLC based auto controller. As soon as any contamination gets detected in any of these 24 cameras, ejection system gets operated to eject the contamination. After contamination sorter, cotton fiber is supplied pneumatically to Carding machines. Carding is a mechanical process that disentangles, cleans and intermixes fibers to produce a continuous web or sliver suitable for subsequent processing. This is achieved by passing the fibers between differentially moving surfaces covered with card clothing. There are two sets of carding machines installed having suitable arrangement to make either cotton web or cotton sliver. The continuous cotton web received from carding machine is converted in desired width through web folding arrangement and fed either to automatic rolling m/c to make absorbent cotton wool roll followed by automatic packing m/c or to make Jumbo rolls. These Jumbo rolls are used in different machines to make Round pad, Gum Zee rolls, zig zag and even cotton wool roll. The continuous cotton sliver received from carding machine is being stored in sliver cans and then these sliver can are used to make Ear buds and cotton balls of different sizes.

All the products are subjected to quality check before final packing for weight, size, and other specifications as per required norms.

## **COLLABORATIONS**

Our Company has not entered into any collaboration agreements as on date of this Red Herring Prospectus.

## **OUR RAW MATERIALS**

The basic raw material required is raw cotton, Caustic soda, Hydrogen peroxide, HCL, coal, etc.

## **UTILITIES & INFRASTRUCTURE FACILITIES**

## **Infrastructure Facilities**

Our Registered Office and manufacturing facility situated at Plot No 109, Sector 3 Industrial Area Pithampur, Dhar, Madhya Pradesh, India, is well equipped with computer systems, internet connectivity, other communication equipment, security and other facilities, which are required for our business operations to function smoothly. Our Registered office and manufacturing facility situated at

Pithampur, Madhya Pradesh is also equipped with requisite utilities and infrastructure facilities including the following:-

#### **Power**

The Registered Offices as well as manufacturing facilities of our Company meets its Power requirements by purchasing electricity from Madhya Pradesh Paschim Kshetra Vidyut Vitaran Co Limited.

#### Water

Water is a key and indispensable resource requirement in our manufacturing process. Our Company has made adequate arrangements to meet its water requirements. Water requirements at our manufacturing facilities is met through purchasing same from Madhya Pradesh Audyogik Kendra Vikas Nigam (Indore) Limited.

## **Internet Facility**

Internet Facility at Registered Office is met through Premium Internet Leased Line plan from Rajesh Patel Net Services Pvt. Ltd.

#### PRODUCT PORTFOLIO

- Absorbent Bleached Surgical Cotton
- Absorbent Cotton Wool
- Cotton Balls
- Cotton Ear Buds
- Cotton Zig Zag









## PRODUCT WISE SALES BREAK UP

PRODUCT	For FY 2	015-2016	For FY 2016-2017		
	Amount	Percentage	Amount	Percentage	
Surgical Bleached					
Cotton	2028.69	16.67%	4035.95	30.35%	
Surgical Cotton					
Rolls	229.41	1.88%	441.17	3.32%	
Cotton Balls	1.70	0.01%	5.25	0.04%	
Cotton Buds	-	-	0.74	0.01%	
Cotton Zig- Zag	-	-	0.03	0.00%	
Recycling of Cotton					
Waste	6733.22	55.32%	6761.91	50.85%	
Trading	3178.49	26.11%	2053.75	15.44%	
Total	12171.51	100%	13298.79	100%	

## EXPORT AND DOMESTIC SALES FOR THE PERIOD ENDED SEPTEMBER 30, 2017

Country	Amount (Rs in Lakhs)
China	33.03
Germany	54.56
Greece	156.63
Italy	835.15
Latvia	774.84
Philiphines	87.94
Poland	1977.20
Russia	235.96
Spain	202.56
Sri Lanka	18.22
Mexico	62.05
Sub Total	4438.15
DOMESTIC SALES	
State	Amount (Rs in Lakhs)
Andhra Pradesh	33.89
Bihar	1.03
Chhattisgarh	49.47
Delhi	0.03
Gujarat	907.66
Himachal Pradesh	0.22
Jharkhand	1.51

Kerala	4.35
Madhya Pradesh	2384.42
Maharashtra	148.34
Manipur	1.52
New Delhi	10.52
Puducherry	1.78
Rajasthan	33.8
Tamil Nadu	4.03
Uttar Pradesh	7.35
Uttarakhand	0.81
West Bengal	7.31
Sub Total	3598.61
Total	8036.18

## EXPORT AND EXPORT OBLIGATIONS

As on date of filing of this Red Herring Prospectus, our Company has following Export Obligation

EPCG	Export Obligation	Duty Saved	Period to which
	(In USD/ Euro)	(Rs. in Lakhs)	Export Obligation
			to be completed
5630001065/2/12/00	788,780.36	534.40	6 Years
5630001083/2/12/00	2,08,793.59	154.40	6 Years
5630000770/3/12/00	86,317.79	55.33	6 Years
5630001067/2/12/00	343,101.31	262.64	6 Years
5630001093/2/12/00	135,006.54	92.88	6 Years
5630001094/2/12/00	31,873.16	21.93	6 Years

## **HUMAN RESOURCE**

We believe that our employees are key contributors to our business success. We focus on attracting and retaining the best possible talent. Our Company looks for specific skill-sets, interests and background that would be an asset for its kind of business.

As on the date of this Red Herring Prospectus, we have 230 employees on payroll. Our manpower is a mix of the experienced and youth which gives us the dual advantage of stability and growth. Our work processes and skilled/ semi-skilled/ unskilled resources together with our management team have enabled us to implement our growth plans.

## CAPACITY AND CAPACITY UTILISATION

Absorbent			Capacity i	n Metric Tonn	ies	
Bleached Surgical Cotton	Actual 2014-15	Actual 2015-16	Actual 2016-17	Estimated 2017-18	Estimated 2018-19	Estimated 2018-19
Installed	417.00	2500.00	4125.00	9000.00	9000.00	9000.00
Utilized	269.78	2292.89	3740.01	8000.00	8500.00	8500.00
% of Utilisation	64.75%	91.72%	90.67%	88.89%	94.44%	94.44%

## Notes:

## **Absorbent Bleached Surgical Cottons**

- 1. Trial Runs Started in 2014-15 so only Trial Production in 2014-15
- 2. Commerical Production Started from 10.04.2015 with Capacity of 2500 MT
- 3. Expansion started in July 2016 with increase in capacity from 2500 Mton to 9000 MT
- 4. From April 2017 Company started getting major production from expanded unit

#### **COMPETITION**

We operate in a competitive atmosphere. Some of our competitors may have greater resources than those available to us. While service quality, technical ability, performance records, etc are key factors in client decisions among competitors, however, price is the deciding factor in most cases. The industry in which the Company operates is unorganized and fragmented with certain small and medium-sized companies and entities.

Due to industry's fragmented nature, there is no authentic data available to our Company on total industry size and markets share of our Company vis-a-vis the competitors.

#### REVENUE MODEL

Our Business is dependent on our continuing relationships with our customers. We generally do our Business with our customers on purchase order basis and do not enter into long term contracts with any of the customers.

#### **END USERS**

Our end users are individual customers, who consume our products as well as Healthcare Industries which use processed cotton as their raw material for further production of final products.

#### **MARKETING**

The efficiency of the marketing and sales network is critical to success of our Company. Our success lies in the strength of our relationship with the customers who have been associated with our Company. Our team through their relevant experience and good rapport with these customers owing to timely and quality delivery of service plays an instrumental role in creating and expanding a work platform for our Company. We believe our relationship with our customers is strong and established as we receive repeated orders. To retain our customers, our team regularly interacts with them and focuses on gaining an insight into the additional needs of customers.

We intend to expand our existing customer base by increasing our presence in existing markets and reaching out to other geographical areas, as well as by adding new products to our product portfolio. Our marketing team is ready to take up challenge so as to scale new heights.

## **INSURANCE**

Our insurance policies are subject to customary exclusions and deductibles. We believe that our insurance coverage is adequate for our business needs and operations. We will continue to review our policies to ensure adequate insurance coverage maintained.

We have taken Standard Fire & Special Perils Policy for a substantial majority of our assets at our office and factory. These policies also insure us against the risk of earthquakes.

We have also taken Keyman Insurance Policy to insure ourself against financial losses that might arise from the death or extended incapacity of an important member of the business.

#### INTELLECTUAL PROPERTY

We have applied for registration of the following Trademarks with Trademarks Registry, Government of India. The details of trademark applications are as under:

Sr. No	Trademark	Trade mark	Class	Applica nt	Applicati on No.	Date of Applicat	Validity/ Renewal	Registrati on
•		Type				ion		status
1.	MOHINI Health & Hygiene	Device	35	Mohini Health & Hygiene Limited	3734740	January 23, 208	-	Send to Vienna Codificatio n
2	MOHINI	Word	16	Mohini Health & Hygiene Limited	3734738	January 23, 2018	1	Formalities Chk Pass
3	MOHINI	Word	5	Mohini Health &	3734739	January 23, 2018	-	Formalities Chk Pass

Sr. No	Trademark	Trade mark Type	Class	Applica nt	Applicati on No.	Date of Applicat ion	Validity/ Renewal	Registrati on status
				Hygiene Limited				
4	WWW.MOH INIHEALTH ANDHYGIE NE.COM	Word	38	Mohini Health & Hygiene Limited	3734741	January 23, 2018	-	Formalities Chk Pass

## LAND AND PROPERTY

## **Owned Properties**

Sr. No	Address of the Property	Area of the Property	Current Usage
1	Unit No. 401, Princess Business Skypark, Block No 24, Scheme No. 54, PU-3 Commercial, Vijay Nagar, Indore 452010, Madhya Pradesh	2284.12 Sq. Ft.	Given on Lease to Chandra Kumar Patni

## I. Land and Properties taken on Lease by the Company.

Sr	<b>Location of the Property</b>	Document	Licensor/Lessor	Period
No		Date		
1	Plot No. 109, Sector 3,	September 22,	M.P Audyogik Kendra	From
	Industrial Area, Pithampur,	2009	Vikas Nigam, Indore	September 22,
	Dhar 454774, Madhya		Limited	2017 to June
	Pradesh, India			02, 2085
2	Ptrade Campus at 18/2,	September 01,	Pharma Trades Pvt. Ltd.	11 Months,
	Lasudia Mori., A.B. Road,	2017		commencing
	Indore 452010, Madhya			from
	Pradesh, India			September 16,
				2017

#### KEY INDUSTRY REGULATIONS AND POLICIES

Except as otherwise specified in this Red Herring Prospectus, the Companies Act, 1956 / the Companies Act, 2013, We are subject to a number of central and state legislations which regulate substantive and procedural aspects of our business. Additionally, our operations require sanctions from the concerned authorities, under the relevant Central and State legislations and local bye—laws. The following is an overview of some of the important laws, policies and regulations which are pertinent to our business as a player in business of manufacturer & exporter of, Surgical & Hygiene Products like Absorbent Cotton Wool, Surgical Cotton, Ear Buds, Cotton Ball. Taxation statutes such as the I.T. Act, and applicable Labour laws, environmental laws, contractual laws, intellectual property laws as the case may be, apply to us as they do to any other Indian company. The statements below are based on the current provisions of Indian law, and the judicial and administrative interpretations thereof, which are subject to change or modification by subsequent legislative, regulatory, administrative or judicial decisions. The regulations set out below may not be exhaustive, and are only intended to provide general information to Applicants and is neither designed nor intended to be a substitute for professional legal advice.

## **APPROVALS**

For the purpose of the business undertaken by our Company, our Company is required to comply with various laws, statutes, rules, regulations, executive orders, etc. that may be applicable from time to time. The details of such approvals have more particularly been described for your reference in the chapter titled "Government and Other Statutory Approvals" beginning on page number 251 of this Red Herring Prospectus.

#### APPLICABLE LAWS AND REGULATIONS

## BUSINESS/TRADE RELATED LAWS/REGULATIONS

## The Micro, Small and Medium Enterprises Development Act, 2006

In order to promote and enhance the competitiveness of Micro, Small and Medium Enterprise (MSME) the act is enacted. A National Board shall be appointed and established by the Central Government for MSME enterprise with its head office at Delhi in the case of the enterprises engaged in the manufacture or production of goods pertaining to any industry mentioned in first schedule to Industries (Development and regulation) Act, 1951 as "micro enterprise", where the investment in plant and machinery does not exceed twenty-five lakh rupees; "Small enterprise", where the investment in plant and machinery is more than twenty-five lakh rupees but does not exceed five crore rupees; or a medium enterprise, where the investment in plant and machinery is more than five crore but does not exceed ten crore rupees and in the case of the enterprise engaged in the services, "Micro – enterprise", where the investment in equipment does not exceed ten lakh rupees, "Small Enterprise" where the investment in equipment is more than ten lakh rupees but does not exceed two crore rupees, or "Medium Enterprise" where the investment in equipment is more than two crore rupees but does not exceed five crore rupees.

## The Indian Boilers Act, 1923

The Indian Boilers Act, 1923 (the "Boilers Act") states that the owner of any boiler (as defined therein), which is wholly or partly under pressure when is shut off, shall under the provisions of the Boilers Act, apply to the Inspector appointed thereunder to have the boiler registered which shall be accompanied by prescribed fee. The certificate for use of a registered boiler is issued pursuant to such application, for a period not exceeding twelve months, provided that a certificate in respect of an economiser or of an unfired boiler which forms an integral part of a processing plant in which steam is generated solely by the use of oil, asphalt or bitumen as a heating medium may be issued for a period not exceeding twenty-four months in accordance with the regulations made under Boilers Act. On the expiry of the term or due to any structural alteration, addition or renewal to the boiler, the owner of the boiler shall renew the certificate by providing the Inspector all reasonable facilities for the examination and all such information as may reasonably be required of him to have the boiler properly prepared and ready for examination in the prescribed manner.

## Drugs and Cosmetics Act, 1940 (the "DCA")

The DCA acts as a regulator for import, manufacture, distribution and sale of drugs in India as well as aspects relating to labelling, packing, testing and licensing. Matters pertaining to drug formulations, biological and APIs are also governed by the DCA. Under the DCA, while regulation of manufacture,

sale and distribution of drugs is primarily the responsibility of the state authorities, the central authorities are responsible for approval of new drugs, clinical trials, laying down standards, control over imported drugs and coordination of activities of state drug control organizations. These procedures involve obtaining a series of approvals for different stages at which drugs are tested, before the Drug Controller General of India (the "DCGI"), an authority constituted under the DCA, which is empowered to grant the final license to allow drugs to be manufactured and marketed. The Central Drugs Standard Control Organization (the "CDSCO") is responsible for testing and approving APIs and formulations in consultation with the DCGI.

The DCA also regulates the import of drugs into India, and prohibits the import of certain categories of drugs into India, for instance (i) any drug which is not of standard quality, (ii) any misbranded drug, (iii) any adulterated or spurious drug, (iv) any drug for the import of which a licence is prescribed, otherwise than under, and in accordance with, such licence, (v) any patent or proprietary medicine, unless there is displayed in the prescribed manner on the label or container thereof the true formula or list of APIs contained in it together with the quantities thereof, (vi) any drug which by means of any statement, design or device accompanying it or by any other means, purports or claims to cure or mitigate any such disease or ailment, or to have any such other effect, as may be prescribed, and (vii) any drug the import of which is prohibited under the DCA or the Drugs Rules. This restriction shall not apply, subject to prescribed conditions, to the import of small quantities of any drug for examination, testing, analysis or personal use. The Government of India may, after consultation with the Drugs Technical Advisory Board, by notification in the official gazette, permit, subject to any conditions specified in the notification, the import of any drug or class of drugs not being of standard quality. Further, if the GoI is satisfied that the use of any drug involves any risk to human beings or animals or that any drug does not have the therapeutic value claimed for it or contains ingredients and in such quantity for which there is no therapeutic justification and that in the public interest it is necessary or expedient so to do, it may, by notification in the official gazette, prohibit the import of such drug or cosmetic.

## Industrial Policy of Relevant State

## **Industrial Promotion Policy 2014:**

The Policy was issued by the Government of Madhya Pradesh, Department of Commerce, Industry and Employment. The objective of the policy is to achieve inclusive growth and bring economic prosperity to the people of Madhya Pradesh. The key objectives of Industrial Policy are to Rationalization and simplification of procedures to ensure effective implementation of policy, to improve investor facilitation and enhance ease of doing business, to create an enabling environment for robust industrial growth, to achieve higher and sustainable economic growth by accelerating the growth of manufacturing and service sectors through private sector participation, to create an able and supportive regulatory and policy environment to facilitate private sector participation, to achieve inclusive industrial infrastructure development in the state, to promote environmentally sustainable industrial growth and balanced regional development, to enhance employment opportunities, to encourage growth in Madhya Pradesh's thrust sectors (Agribusiness and Food processing, Textiles, Automotive and Auto components, Tourism, Pharmaceuticals, Bio-technology, IT/ITeS, Healthcare and Logistics and Warehousing). The State Government intends to focus on MSMEs for achieving a holistic industrial growth which includes incentivizing MSME to enhance their competitiveness for achieving higher growth.

## Gujarat Industrial Policy 2015

Gujarat has witnessed strong growth in Micro, Small & Medium Enterprises (MSMEs) sector which covers the medium sector of Gujarat. MSME sector has a special importance as this is the sector which belongs to common man. Gujarat Government wishes to strengthen the sector by making it more technology-driven. This type of support will come by bay of interest subsidy for manufacturing and service sector, venture capital assistance, quality certification, technology acquisition fund, patent assistance for national and international, energy and water conservation audit, market development assistance and support, MSMEs for credit rating, raising capital through MSE exchange, reimbursement of CGTSME scheme for collateral free loan, state awards under MSMEs and skill development etc. Support would also be extended for development of ancillary and auxiliary enterprises for labour intensive industries.

The Government of Gujarat, will constitute separate awards for MSMEs. The awards will be for achieving excellence through growth and production profit, quality improvement measures, Environment improvement measures and Innovation and new product/process/technology development. The policy encourages adoption of new and innovative technologies by providing financial support will be provided to each cluster for every innovative technology, setting up R&D Institutions, setting new laboratories, financial support through partial reimbursement of cost for filing domestic patents and international patents.

Gujarat government shall be taking market development initiatives with the intention of giving enhanced visibility to local produce from large industries and specifically from MSMEs. Government of Gujarat stresses on "Zero Defect" to produce globally-competitive, locally manufactured goods. One of the expansive marketing practices around the globe is participation in international and domestic trade fairs to show one's products or wares. Government of Gujarat will make market credit available to MSMEs.

Quality improvement is strongly envisaged in the new industrial policy. The assistance will be granted by national (approved by quality council of India) and international certification. The policy also intends to encourage use of enterprise resources planning system (ERP) for MSMEs. Government of Gujarat also provides assistance for raising capital through SME exchange on one time basis.

## **Anti-Trust Laws**

## Competition Act, 2002

An act to prevent practices having adverse effect on competition, to promote and sustain competition in markets, to protect interest of consumer and to ensure freedom of trade in India. The act deals with prohibition of agreements and Anti-competitive agreements. No enterprise or group shall abuse its dominant position in various circumstances as mentioned under the Act.

The prima facie duty of the commission is to eliminate practices having adverse effect on competition, promote and sustain competition, protect interest of consumer and ensure freedom of trade. The commission shall issue notice to show cause to the parties to combination calling upon them to respond within 30 days in case it is of the opinion that there has been an appreciable adverse effect on competition in India. In case a person fails to comply with the directions of the Commission and Director General he shall be punishable with a fine which may exceed to Rs. 1 lakh for each day during such failure subject to maximum of Rupees One Crore.

#### GENERAL CORPORATE COMPLIANCE

## The Companies Act 1956 and The Companies Act, 2013

The consolidation and amendment in law relating to Companies Act, 1956 made way to enactment of Companies Act, 2013. The Companies act 1956 is still applicable to the extent not repealed and the Companies Act, 2013 is applicable to the extent notified. The act deals with incorporation of companies and the procedure for incorporation and post incorporation. The conversion of private company into public company and vice versa is also laid down under the Companies Act, 2013. The procedure relating to winding up, voluntary winding up, appointment of liquidator also forms part of the act. The provision of this act shall apply to all the companies incorporated either under this act or under any other previous law. It shall also apply to banking companies, companies engaged in generation or supply of electricity and any other company governed by any special act for the time being in force. A company can be formed by seven or more persons in case of public company and by two or more persons in case of private company. A company can even be formed by one person i.e., a One Person Company. The provisions relating to forming and allied procedures of One Person Company are mentioned in the act.

Further, Schedule V (read with sections 196 and 197), Part I lay down conditions to be fulfilled for the appointment of a managing or whole time director or manager. It provides the list of acts under which if a person is prosecuted he cannot be appointed as the director or Managing Director or Manager of the firm. The provisions relating to remuneration of the directors payable by the companies is under Part II of the said schedule.

## EMPLOYMENT AND LABOUR LAWS

Employees' Provident Funds and Miscellaneous Provisions Act, 1952 ("the EPF Act") and the Employees Provident Fund Scheme, 1952

The EPF Act is applicable to an establishment employing more than 20 employees and as notified by the government from time to time. All the establishments under the EPF Act are required to be registered with the appropriate Provident Fund Commissioner. Also, in accordance with the provisions of the EPF Act, the employers are required to contribute to the employees' provident fund the prescribed percentage of the basic wages, dearness allowances and remaining allowance (if any) payable to the employees. The employee shall also be required to make the equal contribution to the fund. The Central Government under section 5 of the EPF Act (as mentioned above) frames Employees Provident Scheme, 1952.

## Employees Deposit Linked Insurance Scheme, 1976

The scheme shall be administered by the Central Board constituted under section 5A of the EPF Act. The provisions relating to recovery of damages for default in payment of contribution with the percentage of damages are laid down under 8A of the act. The employer falling under the scheme shall send to the Commissioner within fifteen days of the close of each month a return in the prescribed form. The register and other records shall be produced by every employer to Commissioner or other officer so authorized shall be produced for inspection from time to time. The amount received as the employer's contribution and also Central Government's contribution to the insurance fund shall be credited to an account called as "Deposit-Linked Insurance Fund Account."

## The Employees Pension Scheme, 1995

Family pension in relation to this act means the regular monthly amount payable to a person belonging to the family of the member of the Family Pension Fund in the event of his death during the period of reckonable service. The scheme shall apply to all the employees who become a member of the EPF or PF of the factories provided that the age of the employee should not be more than 59 years in order to be eligible for membership under this act. Every employee who is member of EPF or PF has an option of the joining scheme. The employer shall prepare a Family Pension Fund contribution card in respect of the entire employee who is member of the fund.

## Employees' State Insurance Act, 1948 (the "ESI Act")

It is an act to provide for certain benefits to employees in case of sickness, maternity and 'employment injury' and to make provision for certain other matters in relation thereto. It shall apply to all factories (including factories belonging to the Government other than seasonal factories. Provided that nothing contained in this sub-section shall apply to a factory or establishment belonging to or under the control of the Government whose employees are otherwise in receipt of benefits substantially similar or superior to the benefits provided under this Act. This Act requires all the employees of the establishments to which this Act applies to be insured in the manner provided there under. Employer and employees both are required to make contribution to the fund. The return of the contribution made is required to be filed with the Employee State Insurance department.

## Payment of Bonus Act, 1965

The Payment of Bonus Act, 1965 imposes statutory liability upon the employers of every establishment in which 20 or more persons are employed on any day during an accounting year covered to pay bonus to their employees. It further provides for payment of minimum and maximum bonus and linking the payment of bonus with the production and productivity.

## Payment of Gratuity Act, 1972

The Act shall apply to every factory, mine plantation, port and railway company; to every shop or establishment within the meaning of any law for the time being in force in relation to shops and establishments in a State, in which ten or more persons are employed, or were employed, on any day of the preceding twelve months; such other establishments or class of establishments, in which ten or more employees are employed, on any day of the preceding twelve months, as the Central Government, may by notification, specify in this behalf. A shop or establishment to which this act has become applicable shall be continued to be governed by this act irrespective of the number of persons falling below ten at any day. The gratuity shall be payable to an employee on termination of his employment after he has rendered continuous service of not less than five years on superannuation or his retirement or resignation or death or disablement due to accident or disease. The five year period shall be relaxed in case of termination of service due to death or disablement.

## Minimum Wages Act, 1948

The Minimum Wages Act, 1948 ("MWA") came into force with an objective to provide for the fixation of a minimum wage payable by the employer to the employee. Under the MWA, every employer is mandated to pay the minimum wages to all employees engaged to do any work skilled, unskilled, manual or clerical (including out-workers) in any employment listed in the schedule to the MWA, in respect of which minimum rates of wages have been fixed or revised under the MWA. Construction of Buildings, Roads, and Runways are scheduled employments. It prescribes penalties for non-compliance by employers for payment of the wages thus fixed.

## Maternity Benefit Act, 1961

The Maternity Benefit Act, 1961 provides for leave and right to payment of maternity benefits to women employees in case of confinement or miscarriage etc. The act is applicable to every establishment which is a factory, mine or plantation including any such establishment belonging to government and to every establishment of equestrian, acrobatic and other performances, to every shop or establishment within the meaning of any law for the time being in force in relation to shops and establishments in a state, in which ten or more persons are employed, or were employed, on any day of the preceding twelve months; provided that the state government may, with the approval of the Central Government, after giving at least two months' notice shall apply any of the provisions of this act to establishments or class of establishments, industrial, commercial, agricultural or otherwise.

## **Equal Remuneration Act, 1979**

The Equal Remuneration Act 1979 provides for payment of equal remuneration to men and women workers and for prevention discrimination, on the ground of sex, against Female employees in the matters of employment and for matters connected therewith. The act was enacted with the aim of state to provide Equal Pay and Equal Work as envisaged under Article 39 of the Constitution.

## Child Labour Prohibition and Regulation Act, 1986

The Child Labour Prohibition and Regulation Act 1986 prohibits employment of children below 14 years of age in certain occupations and processes and provides for regulation of employment of children in all other occupations and processes. Employment of Child Labour in our industry is prohibited as per Part B (Processes) of the Schedule.

## Trade Union Act, 1926 and Trade Union (Amendment) Act, 2001

Provisions of the Trade Union Act, 1926 provides that any dispute between employers and workmen or between workmen and workmen, or between employers and employers which is connected with the employment, or non-employment, or the terms of employment or the conditions of labour, of any person shall be treated as trade dispute. For every trade dispute a trade union has to be formed. For the purpose of Trade Union Act, 1926, Trade Union means combination, whether temporary or permanent, formed primarily for the purpose of regulating the relations between workmen and employers or between workmen and workmen, or between employers and employers, or for imposing restrictive condition on the conduct of any trade or business etc.

## The Sexual Harassment of Women at workplace (Prevention, Prohibition and Redressal) Act, 2013

In order to curb the rise in sexual harassment of women at workplace, this act was enacted for prevention and redressal of complaints and for matters connected therewith or incidental thereto. The terms sexual harassment and workplace are both defined in the act. Every employer should also constitute an "Internal Complaints Committee" and every officer and member of the company shall hold office for a period of not exceeding three years from the date of nomination. Any aggrieved woman can make a complaint in writing to the Internal Committee in relation to sexual harassment of female at workplace. Every employer has a duty to provide a safe working environment at workplace which shall include safety from the persons coming into contact at the workplace, organising awareness programs and workshops, display of rules relating to the sexual harassment at any conspicuous part of the workplace, provide necessary facilities to the internal or local committee for dealing with the complaint, such other procedural requirements to assess the complaints.

Inter-State Migrant Workmen (Regulation of Employment And Conditions of Service) Act, 1979
This Act has been enacted with an aim to regulate the employment of inter-state migrant workmen and to provide for their conditions of service. It is applicable to every establishment employing five or more inter-state migrant workmen or having employed in the past twelve months and to every contractor who employs or who employed five or more inter-state migrant workmen in the past twelve months. Every Principal Employer of the establishment employing inter-state migrant workmen has to

make an application for the registration of the establishment in the prescribed manner and time. Also a contractor employing inter-state migrant workmen has to obtain a license for the same from the licensing officer appointed for the purpose by the Central or the state Government. The license is valid only for a specified period and requires to be renewed at its expiry. The Act levies some duties on the principal employer and the contractor. The contractor is to provide for adequate wages, medical facilities and other benefits while it is the responsibility of the principal employer to provide for the displacement allowance and journey allowance to the workmen.

## Industrial Disputes Act, 1947 ("ID Act") and Industrial Dispute (Central) Rules, 1957

The ID Act and the Rules made thereunder provide for the investigation and settlement of industrial disputes. The ID Act was enacted to make provision for investigation and settlement of industrial disputes and for other purposes specified therein. Workmen under the ID Act have been provided with several benefits and are protected under various labour legislations, whilst those persons who have been classified as managerial employees and earning salary beyond prescribed amount may not generally be afforded statutory benefits or protection, except in certain cases. Employees may also be subject to the terms of their employment contracts with their employer, which contracts are regulated by the provisions of the Indian Contract Act, 1872. The ID Act also sets out certain requirements in relation to the termination of the services of the workman. The ID Act includes detailed procedure prescribed for resolution of disputes with labour, removal and certain financial obligations up on retrenchment. The Industrial Dispute (Central) Rules, 1957 specify procedural guidelines for lockouts, closures, lay-offs and retrenchment

## **TAX RELATED LEGISLATIONS**

#### Value Added Tax ("VAT")

VAT is a system of multi-point Levy on each of the purchases in the supply chain with the facility of set-off input taxon sales whereby tax is paid at the stage of purchase of goods by a trader and on purchase of raw materials by a manufacturer. VAT is based on the value addition of goods, and the related VAT Liability of the dealer is calculated by deducting input tax credit for tax collected on the sales during a particular period. VAT is a consumption tax applicable to all commercial activities involving the production and distribution of goods and the provisions of services, and each state that has introduced VAT has its own VAT Act, under which, persons Liable to pay VAT must register and obtain a registration number from Sales Tax Officer of the respective State.

VAT of relevant State, where the company is operating.

## Madhya Pradesh VAT Act, 2002 ("MP VAT" Act):

It is an act to levy tax on sale and purchase of goods in the state of Madhya Pradesh. As per Section 5 (1) The incidence of tax is on every dealer whose turnover during a period of twelve months immediately preceding the commencement of the Act exceeds the prescribed limits, which shall not exceed rupees five lacs, shall from such commencement be liable to pay tax under this Act in respect of sales or supplies of goods effected by him in Madhya Pradesh. Different limits may be prescribed for different category of dealers. Every dealer to whom sub-section (1) does not apply shall be liable to pay tax under this Act in respect of sales or supplies of goods effected by him in Madhya Pradesh with effect from the date on which his turnover in a year first exceeds the limit prescribed under the said sub-section but for the purpose of assessment of the tax for that year, only so much of his turnover as is in excess of such limit, shall be taken into consideration. The tax shall be levied on goods specified in Schedule II, a tax at the rate mentioned in the corresponding entry in column (3) thereof and such tax shall be levied on the taxable turnover of a dealer liable to pay tax under this Act. The MP VAT Act applies to the Chemical fertilizers thus: it falls under entry 24, Schedule 2, Part 2 of the MP VAT Act, under section 9 of the act. The tax rate for the same is 5%.

## Madhya Pradesh Professional Tax Act, 1995:

It is an act to provide for levy of tax on profession, trades, callings and employments in the state of Madhya Pradesh. It is applicable to all the employees defined under section 2 (c) of the act. "Employees" means a person employed on [salary or wage] and includes

i) A government servant receiving pays from the revenues of the Central Government or any State Government or the railway fund.

- ii) A person in the service of a body whether incorporated or not, which is owned or controlled by the Central Government or any State Government where the body operates in any part of the state, even though its headquarters may be outside the state.
- iii) A person engaged in any employment of an employer not covered by it "ms (i) a"d (ii) above.

"Employer" in relation to an employee earning any [salary or wage] on regular basis under him means the person or the officer who is responsible for disbursement of such [salary or wage] and includes the head of the office or an establishment as well as the manager o" agent" of the employer; "Person" means any person who is engaged in any profession, trade, calling or employment in the State of Madhya Pradesh and includes a Hindu undivided family, firm, company, corporation or other corporate body, any society, club or association so engaged but does not include any person who earns [salary or wage] on casual basis. If the Act is applicable a Certificate of Registration is to be obtained by the Employer under the act.

## Gujarat Value Added Tax Act, 2003 ("GVAT")

Gujarat Value Added Tax, 2003 (GVAT Act) is made effective in the <sup>s</sup>tate of Gujarat from 1st April, 2006. On its implementation following Acts are repealed.

- The Gujarat Sales Tax Act, 1969,
- The Bombay Sales of Motor Spirit Taxation Act, 1958,
- The Purchase Tax on Sugarcane Act, 1989.

However provisions relating to pending assessment, appeals, recovery etc., under the above Acts will survive The basic requirement of charging tax under GVAT Act is that where any sale in the course of business is affected, in the State of Gujarat, VAT is payable under GVAT Act. Transactions made in the course of business only are covered under the GVAT Act.

# The Gujarat (Panchayats, Municipalities, Municipal Corporations and State) Tax on Professions, Traders, Callings and Employments Act, 1976

Professional tax in Gujarat is governed by the Gujarat Panchayats, Muncipalities, Muncipal Corporation and State Tax on Professions, Traders, Callings and Employment Act, 1976 and rules of 1976. All registered partnership firms, all factory owners, all shops or establishment owners (if the shop has employed on an average five employees per day during the year), all businesses covered under the definition of 'dealer' defined in the Gujarat Value Added Tax Act, 2003 whose annual turnover is more than Rs. 2.50 lakhs, all transport permit holders, money lenders, petrol pump owners, all limited companies, all banks, all district or state level co-operative societies, estate agents, brokers, building contractors, video parlors, video libraries, members of associations registered under Forward Contract Act, members of stock exchange, other professionals, like legal consultants, solicitors, doctors, insurance agents, etc are covered under this Act. It is duty of the employers to deduct tax from the person earning any salary/wage in the organisation. For the purpose of this act, employer means in relation to an employee earning any salary or wages on regular basis under him, means the person or the officer who is responsible for disbursement of such salary or wages, and includes the head of the office or any establishment as well as the manager of agent of the employer.

## Monthly Salary

#### Amount payable in Gujarat

Less than Rs. 5999	Nil
Rs. 6000 to Rs. 8999	Rs. 80 per month
Rs. 9000 to Rs. 11999	Rs. 150 per month
Rs. 12000 & above	Rs. 200 per month

## Service Tax

Chapter V of the Finance Act, 1994 as amended, provides for the levy of a service tax in respect of 'taxable services', as specified in entry 39 defined therein. The service provider of taxable services is required to collect service tax from the recipient of such services and pay such tax to the Government. Every person who is liable to pay this service tax must register himself with the appropriate authorities. According to Rule 6 of the Service Tax Rules, every assessee is required to pay service tax in TR 6 challan by the 5<sup>th</sup> / 6th of the month immediately following the month to which it relates. Further, under Rule 7 (1) of Service Tax Rules, the Company is required to file a half yearly return in Form ST 3 by the 25th of the month immediately following the half year to which the return relates.

## Central Sales Tax Act, 1956 ("CST")

The main object of this act is to formulate principles for determining (a) when a sale or purchase takes place in the course of trade or commerce (b) When a sale or purchase takes place outside a State (c) When a sale or purchase takes place in the course of imports into or export from India, to provide for Levy, collection and distribution of taxes on sales of goods in the course of trade or commerce, to declare certain goods to be of special importance trade or commerce and specify the restrictions and conditions to which State Laws imposing taxes on sale or purchase of such goods of special importance (called as declared goods) shall be subject. CST Act imposes the tax on interstate sales and states the principles and restrictions as per the powers conferred by Constitution.

## Customs Act, 1962

The provisions of the Customs Act, 1962 and rules made there under are applicable at the time of import of goods i.e. bringing into India from a place outside India or at the time of export of goods i.e. taken out of India to a place outside India. Any Company requiring to import or export any goods is first required to get it registered and obtain an IEC (Importer Exporter Code). Imported goods in India attract basic customs duty, additional customs duty and education cess. The rates of basic customs duty are specified under the Customs Tariff Act 1975. Customs duty is calculated on the transaction value of the goods. Customs duties are administrated by Central Board of Excise and Customs under the Ministry of Finance.

## The Central Excise Act, 1944

The Central Excise Act, 1944 ("Central Excise Act") consolidates and amends the law relating to Central Duties of Excise on goods manufactured or produced in India. Excisable goods under the Act means goods specified in the Schedule to the Central Excise Tariff Act, 1985 as being subject to duty of excise. Factory means any premises, including the precincts thereof, wherein or in any part of which excisable goods are manufactured, or wherein or in any part of which any manufacturing process connected with the production of these goods being carried on or is ordinarily carried out. Under the Act a duty of excise is levied on all excisable goods, which are produced or manufactured in India as and at the rates, set forth in the First Schedule to the Central Excise Tariff Act, 1985.

## Goods and Service Tax (GST)

Goods and Services Tax (GST) is levied on supply of goods or services or both jointly by the Central and State Governments. It was introduced as The Constitution (One Hundred and First Amendment) Act 2017 and is governed by the GST Council. GST provides for imposition of tax on the supply of goods or services and will be levied by centre on intra-state supply of goods or services and by the States including Union territories with legislature/ Union Territories without legislature respectively. A destination based consumption tax GST would be a dual GST with the centre and states simultaneously levying tax with a common base. The GST law is enforced by various acts viz. Central Goods and Services Act, 2017 (CGST), State Goods and Services Tax Act, 2017 (SGST), Union Territory Goods and Services Tax Act, 2017 (UTGST), Integrated Goods and Services Tax Act, 2017 (IGST) and Goods and Services Tax (Compensation to States) Act, 2017 and various rules made thereunder. It replaces following indirect taxes and duties at the central and state levels:

Central Excise Duty, Duties of Excise (Medicinal and Toilet Preparations), additional duties on excise – goods of special importance, textiles and textile products, commonly known as CVD – special additional duty of customs, service tax, central and state surcharges and cesses relating to supply of goods and services, state VAT, Central Sales Tax, Luxury Tax, Entry Tax (all forms), Entertainment and Amusement Tax (except when levied by local bodies), taxes on advertisements, purchase tax, taxes on lotteries, betting and gambling.

It is applicable on all goods except for alcohol for human consumption and five petroleum products.

Taxpayers with an aggregate turnover of Rs. 20 lakhs would be exempt from tax. The exemption threshold for special category of states like North-East shall be Rs. 10 lakhs. Small taxpayers with an aggregate turnover in preceding financial year upto Rs. 75 lakhs (50 lakhs in case of special category states) may opt for composition levy. Under GST, goods and services are taxed at the following rates, 0%, 5%, 12% and 18%. There is a special rate of 0.25% on rough precious and semi-precious stones and 3% on gold. In addition a cess of 15% or other rates on top of 28% GST applies on few items like

aerated drinks, luxury cars and tobacco products. The rate of tax for CGST and SGST/UTGST shall not exceed –

- a. 2.5% in case of restaurants etc.
- b. 1% of the turnover in state/UT in case of manufacturer
- c. 0.5% of the turnover in state/ UT in case of other supplier

Export and supplies to SEZ shall be treated as zero-rated supplies. Import of goods and services would be treated as inter-state supplies. Every person liable to take registration under these Acts shall do so within a period of 30 days from the date on which he becomes liable to registration. The Central/State authority shall issue the registration certificate upon receipt of application. The Certificate shall contain fifteen digit registration number known as Goods and Service Tax Identification Number (GSTIN). In case a person has multiple business verticals in multiple location in a state, a separate application will be made for registration of each and every location. The registered assessee are then required to pay GST as per the rules applicable thereon and file the appropriate returns as applicable thereon.

## **OTHER LAWS**

## The Factories Act, 1948

The Factories Act, 1948 ("Factories Act") aims at regulating labour employed in factories. A "factory" is deflined as "any premises...whereon ten or more workers are working or were working on any day of the preceding twelve months, and in any part of which a manufacturing process is being carried on with the aid of power, or is ordinarily so carried on, or whereon twenty or more workers are working, or were 81 working on any day of the preceding twelve months, and in any part of which a manufacturing process is carried on without the aid of power, or is ordinarily so carried on...". The main aim of the said Act is to ensure adequate safety measures and to promote the health and welfare of the workers employed in factories initiating various measures from time to time to ensure that adequate standards of safety, health and welfare are achieved at all the places.

Under the Factories Act, the State Government may make rules mandating approval for proposed factories and requiring licensing and registration of factories. The Factories Act makes detailed provision for ensuring sanitary conditions in the factory and safety of the workers and also lays down permissible working hours, leave etc. In addition, it makes provision for the adoption of worker welfare measures. The prime responsibility for compliance with the Factories Act and the rules thereunder rests on the "occupier", being the person who has ultimate control over the affairs of the factory. The Factories Act states that save as otherwise provided in the Factories Act and subject to provisions of the Factories Act which impose certain liability on the owner of the factory, in the event there is any contravention of any of the provisions of the Factories Act or the rules made thereunder or of any order in writing given thereunder, the occupier and the manager of the factory shall each be guilty of the offence and punishable with imprisonment or with fine. The occupier is required to submit a written notice to the chief inspector of factories containing all the details of the factory, the owner, manager and himself, nature of activities and such other prescribed information prior to occupying or using any premises as a factory. The occupier is required to ensure, as far as it is reasonably practicable, the health, safety and welfare of all workers while they are at work in the factory.

## Shops and establishments laws in various states

Under the provisions of local Shops and Establishments laws applicable in various states, establishments are required to be registered. Such laws regulate the working and employment conditions of the workers employed in shops and establishments including commercial establishments and provide for fixation of working hours, rest intervals, overtime, holidays, leave, termination of service, maintenance of shops and establishments and other rights and obligations of the employers and employees.

## **ENVIRONMENTAL LEGISLATIONS**

## The Environment Protection Act, 1986 ("Environment Protection Act")

The purpose of the Environment P"otection"Act is to act as an "umbrella" legislation designed to provide a frame work for Central government co-ordination of the activities of various central and state authorities established under previous laws. The Environment Protection Act authorizes the

central government to protect and improve environmental quality, control and reduce pollution from all sources, and prohibit or restrict the setting and /or operation of any industrial facility on environmental grounds. The Act prohibits persons carrying on business, operation or process from discharging or emitting any environmental pollutant in excess of such standards as may be prescribed. Where the discharge of any environmental pollutant in excess of the prescribed standards occurs or is apprehended to occur due to any accident or other unforeseen act, the person responsible for such discharge and the person in charge of the place at which such discharge occurs or is apprehended to occur is bound to prevent or mitigate the environmental pollution caused as a result of such discharge and should intimate the fact of such occurrence or apprehension of such occurrence; and (b) be bound, if called upon, to render all assistance, to such authorities or agencies as may be prescribed.

#### Air (Prevention and Control of Pollution) Act, 1981

Air (Prevention and Control of Pollution) Act 1981("the Act") was enacted with an objective to protect the environment from smoke and other toxic effluents released in the atmosphere by industries. With a view to curb air pollution, the Act has declared several areas as air pollution control area and also prohibits the use of certain types of fuels and appliances. Prior written consent is required of the board constituted under the Act, if a person intends to commence an industrial plant in a pollution control area.

## Water (Prevention and Control of Pollution) Act, 1974

The Water (Prevention and Control of Pollution) Act 1974 ("the Act") was enacted with an objective to protect the rivers and streams from being polluted by domestic and industrial effluents. The Act prohibits the discharge of toxic and poisonous matter in the river and streams without treating the pollutants as per the standard laid down by the Pollution control boards constituted under the Act. A person intending to commence any new industry, operation or process likely to discharge pollutants must obtain prior consent of the board constituted under the Act.

## Hazardous Waste (Management and Handling) Rules, 1989

The Hazardous Waste (Management and Handling) Rules, 1989, as amended, impose an obligation on each occupier and operator of any facility generating hazardous waste to dispose of such hazardous wastes properly and also imposes obligations in respect of the collection, treatment and storage of hazardous wastes. Each occupier and operator of any facility generating hazardous waste is required to obtain an approval from the relevant state pollution control board for collecting, storing and treating the hazardous waste.

## The Public Liability Insurance Act, 1991

This Act imposes liability on the owner or controller of hazardous substances for any damage arising out of an accident involving such hazardous substances. A list of hazardous substances covered by the legislation has been enumerated by the Government by way of a notification. The owner or handler is also required to take out an insurance policy insuring against liability under the legislation. The rules made under the Public Liability Act mandate that the employer has to contribute towards the environment relief fund, a sum equal to the premium paid on the insurance policies. The amount is payable to the insurer.

## National Environmental Policy, 2006

The Policy seeks to extend the coverage, and fill in gaps that still exist, in light of present knowledge and accumulated experience. This policy was prepared through an intensive process of consultation within the Government and inputs from experts. It does not displace, but builds on the earlier policies. It is a statement of India's commitment to making a positive contribution to international efforts. This is a response to our national commitment to a clean environment, mandated in the Constitution in Articles 48 A and 51 A (g), strengthened by judicial interpretation of Article 21. The dominant theme of this policy is that while conservation of environmental resources is necessary to secure livelihoods and well-being of all, the most secure basis for conservation is to ensure that people dependent on particular resources obtain better livelihoods from the fact of conservation, than from degradation of the resource. Following are the objectives of National Environmental Policy:

- Conservation of Critical Environmental Resources
- Intra-generational Equity: Livelihood Security for the Poor

- Inter-generational Equity
- Integration of Environmental Concerns in Economic and Social Development
- Efficiency in Environmental Resource Use
- Environmental Governance
- Enhancement of resources for Environmental Conservation

## INTELLECTUAL PROPERTY LEGISLATIONS

In general the Intellectual Property Rights includes but is not limited to the following enactments:

- The Patents Act, 1970
- Indian Copyright Act, 1957
- The Trade Marks Act, 1999

## Indian Patents Act, 1970

A patent is an intellectual property right relating to inventions and is the grant of exclusive right, for limited period, provided by the Government to the patentee, in exchange of full disclosure of his invention, for excluding others from making, using, selling, importing the patented product or process producing that product. The term invention means a new product or process involving an inventive step capable of industrial application.

## The Copyright Act, 1957

Copyright is a right given by the law to creators of literary, dramatic, musical and artistic works and producers of cinematograph films and sound recordings. In fact, it is a bundle of rights including, inter alia, rights of reproduction, communication to the public, adaptation and translation of the work. There could be slight variations in the composition of the rights depending on the work.

## Trade Marks Act, 1999

The Trade Marks Act, 1999 (the "**Trade Marks Act**") provides for the application and registration of trademarks in India for granting exclusive rights to marks such as a brand, label and heading and obtaining relief in case of infringement for commercial purposes as a trade description. The Trade Marks Act prohibits any registration of deceptively similar trademarks or chemical compounds among others. It also provides for penalties for infringement, falsifying and falsely applying for trademarks.

#### **GENERAL LAWS**

Apart from the above list of laws – which is inclusive nature and not exhaustive - general laws like the Indian Contract Act 1872, Specific Relief Act 1963, Negotiable Instrument Act 1881, The Information Technology Act, 2000, Sale of Goods Act 1930 and Consumer Protection Act 1986 are also applicable to the company.

## **OTHER LAWS:**

## Foreign Trade (Development and Regulation) Act, 1992

The Development and Regulation of foreign trade by facilitating imports and exports from and to India. The Import-Export Code number and licence to import or export includes a customs clearance permit and any other permission issued or granted under this act. The Export and Import policy, provision for development and regulation of foreign trade shall be made by the Central Government by publishing an order. The Central Government may also appoint Director General of Foreign Trade (DGFT) for the purpose of Export-Import Policy formulation.

If any person makes any contravention to any law or commits economic offence or imports/exports in a manner prejudicial to the trade relations of India or to the interest of other person engaged in imports or exports then there shall be no Import Export Code number granted by Director-General to such person and if in case granted shall stand cancelled or suspended. Provision of search and seizure of Code of Criminal Procedure, 1973 shall apply to every search and seizure made under this Act. In case of appeals in a case the order made by the appellate authority shall be considered to be final. The powers of all the civil court under Code of Civil Procedure, 1908 shall vest in him.

The EXIM Policy is a set of guidelines and instructions established by the DGFT in matters related to the export and import of goods in India. This policy is regulated under the said act. Director General

of Foreign Trade (herein after referred to as DGFT) is the main governing body in matters related to the EXIM Policy. The Act shall provide development and regulation of foreign trade by facilitating imports into, and augmenting exports from India. Trade Policy is prepared and announced by the Central Government (Ministry of Commerce).

## Foreign Exchange Management Act, 1999

Foreign investment in India is primarily governed by the provisions of the Foreign Exchange Management Act, 1999("FEMA") and the rules and regulations promulgated there under. The act aims at amending the law relating to foreign exchange with facilitation of external trade and payments for promoting orderly developments and maintenance of foreign exchange market in India. It applies to all branches, offices and agencies outside India owned or controlled by a person resident in India and also to any contravention there under committed outside India by any person to whom this Act applies. Every exporter of goods is required to a) furnish to the Reserve Bank or to such other authority a declaration in such form and in such manner as may be specified, containing true and correct material particulars, including the amount representing the full export value or, if the full export value of the goods is not ascertainable at the time of export, the value which the exporter, having regard to the prevailing market conditions, expects to receive on the sale of the goods in a market outside India; b) furnish to the Reserve Bank such other information as may be required by the Reserve Bank for the purpose of ensuring the realization of the export proceeds by such exporter. The Reserve Bank may, for the purpose of ensuring that the full export value of the goods or such reduced value of the goods as the Reserve Bank determines, having regard to the prevailing market conditions, is received without any delay, direct any exporter to comply with such requirements as it deems fit. Every exporter of services shall furnish to the Reserve Bank or to such other authorities a declaration in such form and in such manner as may be specified, containing the true and correct material particulars in relation to payment for such services.

## FEMA Regulations

As laid down by the FEMA Regulations, no prior consents and approvals are required from the Reserve Bank of India, for Foreign Direct Investment under the automatic route within the specified sectoral caps. In respect of all industries not specified as FDI under the automatic route, and in respect of investment in excess of the specified sectoral limits under the automatic route, approval may be required from the FIPB and/or the RBI. The RBI, in exercise of its power under the FEMA, has notified the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India)Regulations, 2000 ("FEMA Regulations") to prohibit, restrict or regulate, transfer by or issue security to a person resident outside India. Foreign investment in India is governed primarily by the provisions of the FEMA which relates to regulation primarily by the RBI and the rules, regulations and notifications there under, and the policy prescribed by the Department of Industrial Policy and Promotion, Ministry of Commerce & Industry, Government of India

## THE FOREIGN DIRECT INVESTMENT

The Government of India, from time to time, has made policy pronouncements on Foreign Direct Investment ("FDI") through press notes and press releases. The Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP"), has issued consolidated FDI Policy Circular of 2017 ("FDI Policy 2017"), which with effect from August 28, 2017, consolidates and supersedes all previous press notes, press releases and clarifications on FDI Policy issued by the DIPP that were in force. The Government proposes to update the consolidated circular on FDI policy once every year and therefore, FDI Policy 2017 will be valid until the DIPP issues an updated circular.

The Reserve Bank of India ("RBI") also issues Master Circular on Foreign Investment in India every year. Presently, FDI in India is being governed by Master Circular on Foreign Investment dated July 01, 2015 as updated from time to time by RBI. In terms of the Master Circular, an Indian company may issue fresh shares to people resident outside India (who is eligible to make investments in India, for which eligibility criteria are as prescribed). Such fresh issue of shares shall be subject to inter-alia, the pricing guidelines prescribed under the Master Circular. The Indian company making such fresh issue of shares would be subject to the reporting requirements, inter-alia with respect to consideration for issue of shares and also subject to making certain filings including filing of Form FC-GPR.

Under the current FDI Policy of 2017, foreign direct investment in micro and small enterprises is subject to sectoral caps, entry routes and other sectoral regulations. At present 100 % foreign direct investment through automatic route is permitted in the sector in which our Company operates. Therefore applicable foreign investment up to 100% is permitted in our company under automatic route.

#### **OUR HISTORY AND CERTAIN OTHER CORPORATE MATTERS**

## CORPORATE PROFILE AND BRIEF HISTORY

Our Company was originally incorporated as "Mohini Fibers Private Limited" at Indore, Madhya Pradesh as a Private Limited Company under the provisions of Companies Act, 1956 vide Certificate of Incorporation dated June 24, 2009 bearing Corporate Identification Number U17300MP2009PTC022058 issued by the Deputy Registrar of Companies, Madhya Pradesh and Chattisgarh. Subsequently, our Company was converted into a Public Limited Company pursuant to special resolution passed by members of the Company in Extra Ordinary General Meeting of the Company held on February 02, 2015 and the name of our Company was changed to "Mohini Fibers Limited" vide Fresh Certificate of Incorporation consequent upon conversion of company to Public Limited dated February 27, 2015, issued by Assistant Registrar of Companies, Gwalior.

Further, our Company got listed on Emerge- Institutional Trading Platform of the National Stock Exchange of India Limited on August 12, 2015. Subsequently, the name of our Company was changed to "Mohini Health and Hygiene Limited" pursuant to special resolution passed by members in Extra Ordinary General Meeting held on May 04, 2017" and a Fresh Certificate of Incorporation pursuant to change of name dated May 18, 2017 was issued by Registrar of Companies, Gwalior.

Subsequently, vide withdrawal letter dated October 11, 2017 issued by National Stock Exchange of India Limited, dealings in equity shares of the Company was withdrawn w.e.f October 25, 2017 and Company got Voluntarily Delisted from Emerge Institutional Trading Platform of the National Stock Exchange of India Limited. The Corporate Identification number of our Company is U17300MP2009PLC022058.

Sarvapriya Bansal and Avnish Bansal are the promoters of our Company. Snehakar Bansal and Sarvapriya Bansal were initial subscribers to the Memorandum of Association of our Company. Avnish Bansal first acquired shares of our Company on January 23, 2010. Snehakar Bansal has disassociated himself by transferring his equity shareholding on March 08, 2013 to Avnish Bansal. For further details, please refer chapter titled "Capital Structure" on page 70 of this Red Herring Prospectus

Our Company is engaged in manufacturing and export of absorbent cotton, medical consumable products. For information on our Company's profile, activities, market, products, etc., market of each segment, standing of our Company in comparison with prominent competitors, with reference to its products, management, managerial competence, technology, market, major suppliers and customers, environmental issues, geographical segment, etc. wherever applicable, please refer to chapters titled "Our Business", "Our Industry", "Financial Statements as Restated", "Management's Discussion and Analysis of Financial Condition and Results of Operation", "Government and Other Statutory Approvals" beginning on page 117, 98, 167, 214 and 251 respectively of this Red Herring Prospectus.

## CHANGES IN REGISTERED OFFICE OF OUR COMPANY

Our Company's Registered Office is presently situated at Plot No. 109, Sector 3 Industrial Area, Pithampur, Dhar 454774 Madhya Pradesh, India.

The details of changes in the address of our Registered Office since incorporation are set forth below:

<b>Effective Date</b>	From	То	Reasons
On Incorporation June 24, 2009	201, Rivoli Apartment, 135 – Baikunthdham, Indore 452004, Madhya Pradesh, India	-	-
October 26, 2009*	201, Rivoli Apartment, 135 – Baikunthdham, Indore 452004, Madhya Pradesh, India	202, Rivoli Apartment, 135 – Baikunthdham, Indore 452004, Madhya Pradesh, India	Administrative convenience
March 01, 2011*	202, Rivoli Apartment, 135 – Baikunthdham, Indore 452004, Madhya Pradesh, India	105, Apollo Avenue, 30-B Old Palasia, Near Nafees Hotel, Indore 452001, Madhya Pradesh, India	Administrative convenience

	_ ·	Princess Skypark, Flat	
September 08,	30-B Old Palasia, Near	No. 401, PU-3, Scheme	
2014*	Nafees Hotel, Indore	54, Vijayanagar, Indore	Administrative convenience
2014	452001, Madhya	452001, Madhya	
	Pradesh, India	Pradesh, India	
	Princess Skypark, Flat		
	No. 401, PU-3,	Plot No. 109, Sector 3	
May 03, 2016*	Scheme 54,	Industrial Area,	Administrative convenience
Wiay 03, 2010	Vijayanagar, Indore	Pithampur, Dhar 454774	Administrative convenience
	452001, Madhya	Madhya Pradesh, India	
	Pradesh, India		

<sup>\*</sup>Our Board of Directors approved change in our registered office as the change was within the local limits of city.

## KEY EVENTS AND MILESTONES IN THE HISTORY OF OUR COMPANY

The following table sets forth the key events and milestones in the history of our Company, since incorporation:

Financial Year	Events
2009	Incorporation of our Company
2012	Part of Dun & Bradstreet Global Database
2014	Status of Two Star Export House
2015	Listing of Company on Emerge Institutional Trading Platform of the National Stock Exchange of India Limited Conversion of Company from Private to Public
2016	Certificate of Compliance from UK Certification & Inspection Limited
2017	<ul> <li>Voluntary Exit of Company from Emerge Institutional Trading Platform of the National Stock Exchange of India Limited</li> <li>Acquired Vedant Kotton Private Limited as Subsidiary Company</li> <li>Transfer of Cotton waste recycling business to our subsidiary Vedant Kotton Private Limited</li> <li>ISO 9001:2015</li> <li>ISO 14001:2015</li> <li>BS OHSAS 18001: 2007</li> </ul>

#### MAIN OBJECTS OF OUR COMPANY

The main object of our Company, as contained in our Memorandum of Association, is as set forth below:

- 1. To manufacture, market, retail, buy, sell, deal in, trade, develop, import, export all kinds of Cotton, home textiles, garments, clothing, workwear, textile fabrics and textile products made out of cotton, natural fibers and yarns, man made fibres and yarns, synthetic fibres and yarns, silk, wool including apparel fabrics, apparel wear of all types, hosiery of all types, industrial fabrics, nylon fabrics, label and tape fabrics, non wovens, household linen of all types including related services, distribution and retailing of the same and to manufacture the same and/or to get manufactured by any method or process including spinning, weaving, knitting, warp knitting, dyeing, processing, printing, finishing, stitching, non wovens, mending, packing and to establish and/or get established mills for manufacturing of the same.
- 2. To buy, sell, market, retail and to deal in, trade, develop, import, export and to manufacture and/or get manufactured all types of fibres including polyester, polyamide, acrylic, cotton, viscose, rayon, silk, wool, all types of filaments, all types of yarns and cords, all types of threads and to do the same by any method or process and including all back processes thereof and their bye products.
- 3. To buy, sell, market, retail and to deal in, trade, develop, import, export and to manufacture all types of dyes and chemicals for textile industry.

#### AMENDMENTS TO THE MOA OF OUR COMPANY SINCE INCORPORATION

Since incorporation, the following changes have been made to our Memorandum of Association

Date of Shareholder's Approval	Amendment		
December 01, 2009	The authorised share capital of the Company of Rs. 25,00,000 consisting 2,50,000 Equity Shares of Rs. 10/- each was increased to Rs. 1,00,00,000 consisting of 10,00,000 Equity Shares of Rs. 10/- each.		
February 19, 2011	The authorised share capital of the Company of Rs. 1,00,00,000 consisting 10,00,000 Equity Shares of Rs. 10/- each was increased to Rs. 3,00,00,000 consisting of 30,00,000 Equity Shares of Rs. 10/- each.		
January 08, 2014	The authorised share capital of the Company of Rs. 3,00,00,000 consisting 30,00,000 Equity Shares of Rs. 10/- each was increased to Rs. 10,00,00,000 consisting of 1,00,00,000 Equity Shares of Rs. 10/- each.		
February 02, 2015	Amendment to Clause I of Memorandum of Association of our Company upon Conversion of our Company from a Private Limited Company to a Public Limited Company and the consequent change in name of our Company to Mohini Fibers Limited.  A fresh Certificate of Incorporation pursuant to change in name and conversion of Company to Public Limited was issued by Registrar of Companies, Gwalior on February 27, 2015.		
May 04, 2017	Amendment to Clause I of Memorandum of Association of our Company pursuant to change of name of our Company from Mohini Fibers Limited to Mohini Health & Hygiene Limited.  A fresh Certificate of Incorporation pursuant to change in name of Company was issued by Registrar of Companies, Gwalior on May 18, 2017.		
October 27, 2017	The authorised share capital of the Company of Rs. 10,00,00,000 consisting 1,00,00,000 Equity Shares of Rs. 10/- each was increased to Rs. 20,00,00,000 consisting of 2,00,00,000 Equity Shares of Rs. 10/- each.		

## COUNTRY WISE EXPORT SALES FOR THE PERIOD ENDED SEPTEMBER 30, 2017

Country	Amount (Rs in Lakhs)
China	33.03
Germany	54.56
Greece	156.63
Italy	835.15
Latvia	774.84
Philiphines	87.94
Poland	1977.20
Russia	235.96
Spain	202.56
Sri Lanka	18.22
Mexico	62.05
Total	4438.15

## HOLDING COMPANY OF OUR COMPANY

Our Company has no holding company as on date of filing of this Red Herring Prospectus.

## SUBSIDIARY COMPANY OF OUR COMPANY

As on date of this Red Herring Prospectus, our Company has a subsidiary, namely, Vedant Kotton Private Limited.

Vedant Kotton Private Limited is a Private Company incorporated on November 02, 2012 under the provisions of Companies Act, 1956. The Corporate Identification Number of the Company is U18101MP2012PTC029493. Vedant Kotton Private Limited is engaged in business of trading of cotton and Cotton waste recycling.

## **Registered Office**

The registered office is situated at 105, Apollo Avenue, 30-B Old Palasia, near Nafees Hotel, Indore 452001, Madhya Pradesh, India.

## Main object of the Vedant Kotton Private Limited

- To manufacture, market, retail, buy, sell, deal in, trade, develop, import, export all kinds of bleach cotton, surgical cotton. gauze bandage, ball & roll, personal care hygiene products, dressing, materials, beauty & cosmetic products, Cotton, home textiles, garments, clothing, workwear, textile fabrics and textile products made out of cotton, natural fibres and yarns, man made fibres and yarns, synthetic fibres and yarns, silk, wool including apparel fabrics, apparel wear of all types, hosiery of all types, industrial fabrics, nylon fabrics, label and tape fabrics, non wovens, household linen of all types including related services, distribution and retailing of the same and to manufacture the same and/or to get manufactured by any method or process including spinning, weaving, knitting, warp knitting, dyeing, processing, printing, finishing, stitching, non wovens, mending, packing and to establish and/or get established mills for manufacturing of the same.
- To buy, sell, market, retail and to deal in, trade, develop, import, export and to manufacture and/or get manufactured all types of fibres including polyester, polyamide, acrylic, cotton, viscose, rayon, silk, wool, all types of filaments, all types of yarns and cords, all types of threads and to do the same by any method or process and including all back processes thereof and their bye products.
- To buy, sell, market, retail and to deal in, trade, develop, import, export and to manufacture all types of dyes and chemicals for textile industry.

## **Capital Structure and Shareholding Pattern**

The authorized share capital of the Company is Rs.1,00,000/- divided into 10,000 equity shares of Rs. 10/- each and the paid up capital of Rs 1,00,000/- divided into 10,000 equity shares of Rs. 10 each. The shareholding pattern of Vedant Kotton Private Limited as on the date of this Red Herring Prospectus is as mentioned below:

Name of Shareholder	Number of Shares	Percentage
Mohini Health & Hygiene	9700	97%
Limited		
Sarvapriya Bansal	100	1%
Avnish Bansal	100	1%
Mukta Agarwal	100	1%
Total	10,000	100%

# Board of Directors of Vedant Kotton Private Limited as on the date of this Red Herring Prospectus:

Sr. No	Name of Directors
1	Sarvapriya Bansal
2	Avnish Bansal

## CAPITAL RAISING ACTIVITIES THROUGH EQUITY OR DEBT

For details regarding our capital raising activities through equity and debt, refer to the section titled "*Capital Structure*" beginning on page 70 of this Red Herring Prospectus.

Our Company, was earlier listed on the EMERGE- Institutional Trading Platform of National Stock Exchange of India Limited. However, no equity shares were issued at the time of listing.

#### INJUNCTIONS OR RESTRAINING ORDERS

The Company is not operating under any injunction or restraining order.

## MERGERS AND ACQUISITIONS IN THE HISTORY OF OUR COMPANY

Our Company has not merged/amalgamated itself nor has acquired any business/undertaking, since incorporation.

#### SHAREHOLDERS AGREEMENTS

Our Company has not entered into any shareholders agreement as on date of filing of this Red Herring Prospectus.

## **OTHER AGREEMENTS**

Our Company has not entered into any agreements/arrangement except under normal course of business of the Company, as on the date of filing of this Red Herring Prospectus.

## STRATEGIC/FINANCIAL PARTNERS

Apart from the various arrangements with Bankers and Financial Institutions which our Company undertakes in the ordinary course of business. Our Company does not have any strategic/financial partner as on the date of filing of this Red Herring Prospectus.

# DEFAULTS OR RESCHEDULING OF BORROWINGS WITH FINANCIAL INSTITUTIONS OR BANKS

There have been no defaults or rescheduling of borrowings with financial institutions or banks as on the date of this Red Herring Prospectus.

## CONVERSION OF LOANS INTO EQUITY SHARES

There have been no incident of conversion of loans availed from financial institutions and banks into Equity Shares as on the date of this Red Herring Prospectus.

## CHANGE IN ACTIVITIES OF OUR COMPANY IN THE LAST FIVE YEARS

Our Company was formerly engaged in the business of dealing and processing of cotton and cotton waste and has now diversified into the health & hygiene sector with advent of manufacturing of medical consumable products in the Financial year 2016-17.

Our Company, transferred its cotton waste recycling business in the financial year 2017-18 to Vedant Kotton Private Limited.

#### STRIKES AND LOCKOUTS

There have been no strikes or lockouts in our Company since incorporation

#### REVALUATION OF ASSETS

Our Company has not revalued its assets and has not issued any Equity Shares including bonus shares by capitalizing any revaluation reserves.

## TIME AND COST OVERRUNS IN SETTING UP PROJECTS

As on the date of this Red Herring Prospectus, there have been no time and cost overruns in any of the projects undertaken by our Company.

## NUMBER OF SHAREHOLDERS

Our Company has 17 shareholders as on date of this Red Herring Prospectus. For further details on shareholders please refer to chapter titled "Capital Structure" beginning on page 70 of this Red Herring Prospectus.

#### **OUR MANAGEMENT**

## **BOARD OF DIRECTORS**

Under our Articles of Association we are required to have not less than 3 directors and not more than 15 directors, subject to the applicable provisions of the Companies Act. We currently have 5 directors on our Board.

The following table sets forth details regarding our Board of Directors as on the date of Red Herring Prospectus:

Sr. No.	Name, Father's/ Husband's Name, Designation, Address, Occupation, Nationality, Term and DIN	Date of Last Appointment/ Reappointment as Director	Other Directorship
1.	Name: Sarvapriya Bansal Father's Name: Nirmalesh Bansal Age: 61 Years Designation: Chairman and Executive Director Address: 201, Rivoli Apartment, 135-Baikunthdham, Indore, Madhya Pradesh 452018, India. Occupation: Business Nationality: Indian DIN: 02540139 Term: Liable to retire by rotation	June 24, 2009	Public Limited Company Nil Private Limited Company Vedant Kotton Private Limited Shikhar Infrasolutions (India) Private Limited Limited Liability Partnership Nil
2.	· · · · · · · · · · · · · · · · · · ·	January 23, 2017	Public Limited Company – Nil Private Limited Company Vedant Kotton Private Limited Shikar Infrasolutions (India) Private Limited Limited Liability Partnership Nil
3.	Name: Parul Agarwal Father's Name: Pawan Agarwal Age: 29Years Designation: Non Executive Director Address: BT-4, Shalimar Bagh, North west, Delhi 110088, India Occupation: Business Nationality: Indian DIN: 06856466 Term: Liable to retire by rotation	January 31, 2017	Public Limited Company – Nil Private Limited Company Nil Limited Liability Partnership Nil

Sr. No.	Name, Father's/ Husband's Name, Designation, Address, Occupation, Nationality, Term and DIN	Date of Last Appointment/ Reappointment as Director	Other Directorship
4.	Name: Gajendra Singh Narang Father's Name: Surendra Narang Age: 43 years Designation: Independent Director Address: 25 Aditya Nagar Narang House, near Vishnupuri, A.B. Road Indore 452001, Madhya Pradesh Occupation: Business Nationality: Indian DIN: 05126149 Term: For a term of 5 years w.e.f October 26, 2017	October 26, 2017	Public Limited Company – Nil Private Limited Company Total Realty Solutions (India) Private Limited Limited Liability Partnership Nil
5.	Name: Ramesh Chandra Jain Father's Name: Gulab Chandra Jain Age: 63 Years Designation: Independent Director Address: 72, Greater Vaishali, Annpurana Road, Indore 452009, Madhya Pradesh Occupation: Service Nationality: Indian DIN: 07933890 Term: For a term of 5 years w.e.f October 26, 2017	October 26, 2017	Public Limited Company – Nil Private Limited Company Nil Limited Liability Partnership Nil

#### BRIEF BIOGRAPHIES OF OUR DIRECTORS

#### a) Sarvapriya Bansal

Sarvapriya Bansal, aged 61 years, is the Promoter, Chairman and Executive Director of our Company. He has been on board of our Company since Incorporation and has more than 15 years of experience in Cotton Industry. He was President (Materials) in Pratibha Syntex Limited for around 6 years and has vast experience in the field of procurement of products. He looks after the strategic growth & overall business operations of our Company

#### b) Avnish Bansal, Managing Director

Avnish Bansal aged 32 years, is the Managing Director of our Company. He has been on board of Company since June 06, 2009. He has an experience of more than 7 years in cotton industry. He holds degree of Bachelor of Commerce from Veer Narmad South, Gujarat University. He has been awarded with Council of State Industrial Development & Investment Corporations of India (COSIDICI) National Award for Outstanding Entrepreneur, 2016. He has been key person in formulating and implementing business strategy for growth and expansion and manages overall business operations. Of our Company.

#### c) Parul Agarwal

Parul Agarwal aged 29 years has been appointed as Non executive director of our Company with effect from January 31, 2017 She has passed her Secondary School Examination from Central Board of Secondary Education. She is responsible for Human Resource Department and Marketing Department of our Company..

#### d) Gajendra Singh Narang

Gajendra Singh Narang aged 43 years has been appointed as Independent Director of our Company with effect from .October 26, 2017. He holds Degree of Master of Business Administration from Devi Ahilya Vishwavidyalaya, Indore and Degree of Bachelor of Law (Honours) from Devi Ahilya Vishwavidyalaya, Indore. He also has completed Bachelor of Science from Vikram University, Ujjain.

#### e) Ramesh Chandra Jain

Ramesh Chandra Jain, aged 63 years has been appointed as Independent Director of our Company with effect from October 26, 2017. He holds Master's Degree in Commerce from Vikram Vishwavidyalaya, Ujjain.

#### **CONFIRMATIONS**

As on the date of this Red Herring Prospectus:

1. Except as mentioned below none of the Directors of the Company are related to each other within the meaning of section 2(77) of the Companies Act, 2013.

Director	Other Director	Relation
Sarvapriya Bansal	Avnish Bansal	Father – Son
Avnish Bansal	Parul Agarwal	Husband- Wife
Sarvapriya Bansal	Parul Agarwal	Father-in-law – Daughter-in-
		law

- 2. There are no arrangements or understanding with major shareholders, customers, suppliers or any other entity, pursuant to which any of the Directors or Key Management Personnel were selected as a Director or member of the senior management.
- 3. The Directors of our Company have not entered into any service contracts with our Company which provides for benefits upon termination of employment.
- 4. None of our Directors are on the RBI List of willful defaulters.
- 5. Except as mentioned below,, none of our Directors are or were directors of any company whose shares were (a) suspended from trading by stock exchange(s) or (b) delisted from the stock exchanges during the term of their directorship in such companies.

Name of Company	Mohini Health & Hygiene Limited
Listed on	Institutional Trading Platform of EMERGE Platform of National Stock Exchange of India Limited
Date of Delisting on Stock Exchange	October 25, 2017
Compulsory or Voluntary Delisting	Voluntary Delisting
Reasons for delisting	The Company intends to come up with Initial Public Issue of it's shares on EMERGE Platform of National Stock Exchange of India Limited
Whether relisted	No
Term of Sarvapriya Bansal	Appointed as director on June 24, 2009
Term of Avnish Bansal	Appointed as director on June 24, 2009
Term of Parul Agarwal	Appointed as director on January 31, 2017

6. None of the Promoters, persons forming part of our Promoter Group, Directors or persons in control of our Company, has been or is involved as a promoter, director or person in control of any other company, which is debarred from accessing the capital market under any order or directions made by SEBI or any other regulatory authority.

#### REMUNERATION/COMPENSATION/COMMISSION PAID TO DIRECTORS

During the last financial year ended on March 31, 2017, the directors have been paid gross remuneration as follows.

Name of Director	Amount (Rs. In Lakhs)
Sarvapriya Bansal	24.00
Avnish Bansal	24.00

#### Terms and conditions of employment of our Managing Director:

Avnish Bansal has been appointed as Managing Director of our Company for a period of 5 years with effect from January 23, 2017. He is paid remuneration as per the terms and conditions mentioned in the resolution dated January 23, 2017.

- 1. A salary at the rate of Rs. 2,00,000/- (Rupees Two Lacs only) per month w.e.f January 23, 2017 which may be reviewed by the Board.
- 2. The company shall provide the Managing Director with rent free furnished accommodation and will pay electricity and water charges;
- 3. The Managing Director shall be entitled to use the company's car, all the expenses for maintenance and running of the same including salary of the driver to be borne by the company;
- 4. The Managing Director shall be entitled to participate in provident fund, gratuity fund or such other schemes for the employees, which the company may establish from time to time.
- 5. Reimbursement of medical and hospitalization expenses of the Managing Director and his family in accordance with the Company policy.
- 6. Leave Travel Allowance for the Managing Director and his family once in a year in accordance with the Company policy.
- 7. Bonus for the financial year, at the discretion of the board.
- 8. Reimbursement of expenses incurred by him on account of business of the Company in accordance with the Company policy.
- 9. Reimbursement of any other expenses properly incurred by him in accordance with the rules and policies of the Company.
- 10. The Managing Director shall be entitled to such increment from time to time as the Board may by its discretion determine.

However, the total managerial remuneration payable to the director shall not exceed the overall ceiling of the total managerial remuneration as provided under section 197 of the Companies Act, 2013 or such other limits as may be prescribed from time to time (i.e as per section 1 of Part II of Schedule V) or whether in case in any financial year, during his currency of tenure of a managerial person, the Company has no profits or its profits are inadequate, it may without approval of Central Government pay, the remuneration to above managerial personnel not exceeding the ceiling (not exceeding the highest of the limit prescribed under section 2 of Part II of Schedule V of the Act.

## Terms and conditions of employment of our Independent Directors and Non-executive Directors

Independent Directors and Non Executive of our Company may be paid sitting fees, commission and any other amounts as may be decided by our Board in accordance with the provisions of the Articles of Association a, the Companies Act, 2013 and their appointment letters and other applicable laws and regulations.

#### SHAREHOLDING OF OUR DIRECTORS IN THE COMPANY

As per the Articles of Association of our Company, a Director is not required to hold any qualification shares. Except as stated below no other directors have shareholding of our Company.

The following table details the shareholding of our Directors as on the date of this Red Herring Prospectus:

Sr. No.	Name of the Director	No. of Equity Shares	% of Pre Issue Equity Share Capital	% of Post Issue Equity Share Capital
1.	Sarvapriya Bansal	1112500	8.36	[•]
2.	Avnish Bansal	10115736	76.04	[•]

#### INTERESTS OF DIRECTORS

Our Directors are interested in our Company in the following manner: -

- All the Directors may be deemed to be interested to the extent of fees, if any, payable to them
  for attending meetings of the Board or a Committee thereof as well as to the extent of other
  remuneration and reimbursement of expenses payable to them under the Articles of
  Association;
- b) All the Directors may also be deemed to be interested to the extent of Equity Shares, if any, already held by them to the extent of any dividends payable to them and other distributions in respect of the said Equity Shares;
- c) All the Directors may be deemed to be interested in the contracts, agreements/arrangements entered into or to be entered into by our Company with any company in which they hold directorships or any partnership firms in which they are partners as declared in their respective declarations.
- d) Our Directors Sarvapriya Bansal and Avnish Bansal may deemed to be interested to the extent of being Promoter of our Company. For further details, refer to the chapter titled Our Promoter and Promoter Group beginning on page 159 of this Red Herring Prospectus.
- e) None of our directors are interested in any property acquired by our Company within two years of the date of the offer document or proposed to be acquired by it.
- f) Mr. Sarvapriya Bansal and Avnish Bansal, have extended their personal guarantees for securing the repayment of certain bank loans obtained by our Company. For details, please refer chapter titled "Financial Indebtedness" beginning on page 229 of this Red Herring Prospectus.
- g) Our directors have also extended unsecured loans to the Company in pursuance of the covenants stipulated by the Bankers to the Company in the sanction letters issued by them in this regard. The details of the unsecured loans availed from the Directors by the Company are as follows:

Name	Amount (in Rs. lakhs)
Sarvapriya Bansal	9.84
Avnish Bansal	40.71
Total	50.55

For details, please refer chapter titled "Financial Indebtedness" beginning on page 229 of this Red Herring Prospectus:

Except as stated above and under the heading "Financial Statements, as restated – Annexure XXIV – Restated Statement of Related Parties Transactions" on page 207, under the section titled "Financial Information", we have not entered into any contract, agreements or arrangements during the preceding two years from the date of this Red Herring Prospectus in which the Directors are directly or indirectly interested and no payments have been made to them in respect of the contracts, agreements or arrangements which are proposed to be made with them including the properties purchased by our Company

#### SHAREHOLDING OF DIRECTORS IN SUBSIDIARIES AND ASSOCIATE COMPANIES

Except as mentioned below our directors do not have any shareholding in our subsidiary Vedant Kotton Private Limited, as on date of filing this Red Herring Prospectus:

.Name	No. of Shares
Sarvapriya Bansal	100
Avnish Bansal	100
Total	200

#### CHANGES IN OUR BOARD OF DIRECTORS DURING THE LAST THREE YEARS

Following are the changes in directors of our Company in last three years prior to the date of this Red Herring Prospectus:

Name	Date of event	Nature of event	Reason
Anjani Kedia	October 31, 2017	Cessation	Resignation as
Alijalii Kedia	October 31, 2017	Cessation	Independent Director
Hiren Soni	October 31, 2017	Cessation	Resignation as
THICH Som	October 31, 2017	Cessation	Independent Director
Ramesh Chandra Jain	October 26, 2017	Appointment	Appointment as
Kamesii Chandra Jani	October 20, 2017	Appointment	Independent Director
Gajendra Singh Narang	October 26, 2017	Appointment	Appointment as
Gajendra Siligii Naralig	October 20, 2017	Appointment	Independent Director
			Resignation as Non
Amit Drolia	February 17, 2017	Cessation	Executive Director
			Appointment as
Anjani Kedia	January 31, 2017	Appointment	Independent Director
			Appointment as Non-
Parul Agarwal	January 31, 2017	Appointment	Executive Director
		Change in	Re-Designated as
Avnish Bansal	January 23, 2017	designation	Managing Director
			Resignation as Independent
Avneep Bansal	June 18, 2016	Cessation	Director
			Appointed as Non-
Hiren Soni	December 01, 2014	Appointment	Executive Director

#### BORROWING POWERS OF THE BOARD

Pursuant to a special resolution passed at an Extra- Ordinary General Meeting of our Company held on October 27, 2017 and pursuant to Section 180(1)(c) and any other applicable provisions of the Companies Act, 2013 and the rules made thereunder, consent of Members be and is hereby accorded to the Board of Directors of the Company to borrow from time to time, any sum or sums of monies, which together with the monies already borrowed by the Company (apart from temporary loans obtained from the Company's bankers in the ordinary course of business), may exceed the aggregate of the paid up capital of the company and free reserve, that is to say, reserves not set apart for any specific purposes, provided that the total outstanding amount so borrowed, shall not at any time exceed the limit of Rs. 100 crores.

#### CORPORATE GOVERNANCE

In addition to the applicable provisions of the Companies Act, 2013 with respect to corporate governance, provisions of the SEBI Listing Regulations will also be complied with the extent applicable to our Company immediately upon the listing of the Equity Shares on the Stock Exchange.

Our Company stands committed to good corporate governance practices based on the principles such as accountability, transparency in dealings with our stakeholders, emphasis on communication and transparent reporting. We have complied with the requirements of the applicable regulations, including Regulations, in respect of corporate governance including constitution of the Board and Committees thereof. The Corporate governance framework is based on an effective Independent

Board, the Board's Supervisory role from the executive management team and constitution of the Board Committees, as required under law.

The Board functions either as a full board or through the various committees constituted to oversee specific operational areas.

As on the date of this Red Herring Prospectus, there are Five (5) Directors on our Board out of which two directors are independent Directors. Our Company is incompliance with the corporate governance norms prescribed under the Companies Act, 2013, particularly, in relation to appointment of Independent Directors to our Board and constitution of Board-level committees.

Our Company undertakes to take all necessary steps to continue to comply with all the requirements of the SEBI Listing Regulations, the Equity Listing Agreements and the Companies Act, 2013..

# The following committees have been formed in compliance with the corporate governance norms:

- A) Audit Committee
- B) Stakeholders Relationship Committee
- C) Nomination and Remuneration Committee
- **D)** Corporate Social Responsibility Committee

#### A) Audit Committee

Our Company has reconstituted an audit committee ("Audit Committee"), as per section 177 of the Companies Act 2013 vide resolution passed in the meeting of the Board of Directors dated November 01, 2017. The constituted Audit Committee comprises following members:

Name of the Director	Status	Nature of Directorship
Ramesh Chandra Jain	Chairman	Independent Director
Gajendra Singh Narang	Member	Independent Director
Sarvapriya Bansal	Member	Executive Director

The Company Secretary and Compliance Officer of the Company would act as the Secretary to the Audit Committee.

The Audit Committee shall have following powers/responsibilities:

- a. To investigate any activity within its terms of reference.
- b. To seek information from any employee.
- c. To obtain outside legal or other professional advice, and
- d. To secure attendance of outsiders with relevant expertise if it considers necessary

The Audit Committee shall mandatorily review the following information:

- Management discussion and analysis of financial condition and results of operations Statement of significant related party transactions (as defined by the audit committee), submitted by management;
- b. Statement of significant related party transactions (as defined by the Audit Committee), submitted by management;
- c. Management letters / letters of internal control weaknesses issued by the statutory auditors;
- d. Internal Audit reports relating to internal control weaknesses; and
- e. The appointment, removal and terms of remuneration of the Chief Internal Auditor.

The recommendations of the Audit Committee on any matter relating to financial management, including the audit report, are binding on the Board. If the Board is not in agreement with the recommendations of the Committee, reasons for disagreement shall have to be incorporated in the minutes of the Board Meeting and the same has to be communicated to the shareholders. The

Chairman of the Audit committee has to attend the Annual General Meetings of the Company to provide clarifications on matters relating to the audit.

The role of the Audit Committee not limited to but includes:

- 1. Overseeing the company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible;
- 2. Recommending to the Board, the appointment, re-appointment and, if required, the replacement or removal of the statutory auditor and the fixation of audit fees;
- 3. Approving payment to statutory auditors for any other services rendered by the statutory auditors;
- 4. Approving initial or any subsequent modification of transactions of the Company with related parties;
- 5. Scrutinizing inter-corporate loans and investments;
- 6. Valuation of undertakings or assets of the Company, wherever it is necessary;
- 7. Evaluation of internal financial controls and risk management systems;
- 8. Monitoring the end use of funds raised through public offers and related matters;
- 9. Reviewing, with the management, the annual financial statements before submission to the Board for approval, with particular reference to:
  - a) Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of Section 314 of the Companies Act, 2013;
  - b) Changes, if any, in accounting policies and practices along with reasons for the same;
  - c) Major accounting entries involving estimates based on the exercise of judgment by management;
  - d) Significant adjustments made in the financial statements arising out of audit findings;
  - e) Compliance with listing and other legal requirements relating to financial statements;
  - f) Disclosure of any related party transactions; and
  - g) Qualifications in the draft audit report.
- 10. Reviewing, with the management, the half yearly financial statements before submission to the board for approval;
- 11. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus/notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter;
- 12. Reviewing, with the management, performance of statutory and internal auditors, and adequacy of the internal control systems;
- 13. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- 14. Discussing with the internal auditors any significant findings and follow up there on;

- 15. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board;
- 16. Discussing with the statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 17. Looking into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- 18. Reviewing the functioning of the Whistle Blower mechanism, in case the same is existing;
- 19. Reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
- 20. Approving the appointment of the Chief Financial Officer (i.e. the whole time finance director or any other person heading the finance function) after assessing the qualifications, experience and background, etc., of the candidate; and
- 21. Carrying out any other function as is mentioned in the terms of reference of the Audit Committee or contained in the equity listing agreements as and when amended from time to time.

Explanation (i): The term "related party transactions" shall have the same meaning as contained in the Accounting Standard 18, Related Party Transactions, issued by The Institute of Chartered Accountants of India.

#### **Meeting of Audit Committee and relevant Quorum**

The committee shall meet at least four times in a year and not more than four months shall elapse between two meetings. The quorum for the meeting shall be either two members or one third of the members of the committee, whichever is higher but there shall be presence of minimum two Independent directors, who are members of committee at each meeting. Meeting of the Audit Committee shall be called by at least seven day's notice in advance.

#### **Tenure:**

The Audit Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board, to carry out the functions of the Audit Committee as approved by the Board.

#### B) Stakeholders' Relationship Committee

Our Company has constituted a shareholder / investors grievance committee ("Stakeholders' Relationship Committee") to redress complaints of the shareholders. The Stakeholders Relationship Committee was constituted vide resolution passed at the meeting of the Board of Directors held on February 01, 2017.

The Stakeholder's Relationship Committee comprises the following Directors:

Name of the Director	Status	Nature of Directorship
Parul Agarwal	Chairman	Non Executive Director
Avnish Sarvapriya Bansal	Member	Managing Director
Sarvapriya Bansal	Member	Executive Director

The Company Secretary of our Company shall act as a Secretary to the Stakeholder's Relationship Committee.

The scope and function of the Stakeholder's Relationship Committee and its terms of reference shall include the following:

- **A. Tenure:** The Stakeholder/ Investor Relationship Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board, to carry out the functions of the Stakeholder / Investor Relationship Committee as approved by the Board.
- **B.** Meetings: The Stakeholder/ Investor Relationship Committee shall meet at least at least four times a year with maximum interval of four months between two meetings and shall report to the Board on a quarterly basis regarding the status of redressal of complaints received from

the shareholders of the Company. The quorum for the meeting shall be either two members or one third of the members of the committee, whichever is higher

#### C. Role of the Stakeholder"s Relationship Committee:

The Committee shall consider and resolve grievances of security holders, including but not limited to:

- i. Allotment, transfer of shares including transmission, splitting of shares, changing joint holding into single holding and vice versa, issue of duplicate shares in lieu of those torn, destroyed, lost or defaced or where the cages in the reverse for recording transfers have been fully utilized.
- ii. Issue of duplicate certificates and new certificates on split/consolidation/renewal, etc.;
- iii. Review the process and mechanism of redressal of Shareholders /Investors grievance and suggest measures of improving the system of redressal of Shareholders /Investors grievances.
- iv. Non-receipt of share certificate(s), non-receipt of declared dividends, non-receipt of interest/dividend warrants, non-receipt of annual report and any other grievance/complaints with Company or any officer of the Company arising out in discharge of his duties.
- v. Oversee the performance of the Registrar & Share Transfer Agent and also review and take note of complaints directly received and resolved them.
- vi. Oversee the implementation and compliance of the Code of Conduct adopted by the Company for prevention of Insider Trading for Listed Companies as specified in the Securities & Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 as amended from time to time.
- vii. Any other power specifically assigned by the Board of Directors of the Company from time to time by way of resolution passed by it in a duly conducted Meeting.
- viii. Carrying out any other function contained in the equity listing agreements as and when amended from time to time.
- **D. Terms of Reference:** Redressal of shareholders' and investors' complaints, including and in respect of:
  - 1. Allotment, transfer of shares including transmission, splitting of shares, changing joint holding into single holding and vice versa, issue of duplicate shares in lieu of those torn, destroyed, lost or defaced or where the cages in the reverse for recording transfers have been fully utilized;
  - 2. Issue of duplicate certificates and new certificates on split/consolidation/renewal, etc.; and
  - 3. Review the process and mechanism of redressal of Shareholders /Investors grievance and suggest measures of improving the system of redressal of Shareholders /Investors grievances;
  - 4. Non-receipt of share certificate(s), non-receipt of declared dividends, non-receipt of interest/dividend warrants, non-receipt of annual report and any other grievance/complaints with Company or any officer of the Company arising out in discharge of his duties;
  - 5. Oversee the performance of the Registrar & Share Transfer Agent and also review and take note of complaints directly received and resolved them;
  - 6. Oversee the implementation and compliance of the Code of Conduct adopted by the Company for prevention of Insider Trading for Listed Companies as specified in the

Securities & Exchange Board of India (Probation of insider Trading) Regulations, 1992 as amended from time to time;

- 7. Any other power specifically assigned by the Board of Directors of the Company from time to time by way of resolution passed by it in a duly conducted Meeting;
- 8. Carrying out any other function contained in the equity listing agreement as and when amended from time to time.

#### C) Nomination and Remuneration Committee

Our Company has constituted a Nomination and Remuneration Committee in accordance section 178 of Companies Act 2013. The constitution of the Nomination and Remuneration Committee was approved by a Meeting of the Board of Directors held on November 01, 2017. The said committee is comprised as under:

The Nomination and Remuneration Committee comprises the following Directors:

Name of the Director	Status	Nature of Directorship
Ramesh Chandra	Chairman	Independent Director
Gajendra Narang	Member	Independent Director
Parul Agarwal	Member	Non –Executive Director

The Company Secretary of our Company shall act as a Secretary to the Nomination and Remuneration Committee. The scope and function of the Committee and its terms of reference shall include the following:

- A. **Tenure**: The Nomination and Remuneration Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board.
- B. **Meetings**: The committee shall meet as and when the need arise for review of Managerial Remuneration. The quorum for the meeting shall be one third of the total strength of the committee or two members, whichever is higher. Meeting of the Nomination and Remuneration/Compensation Committee shall be called by at least seven day's notice in advance.

The quorum for the meeting shall be one third of the total strength of the committee or two members, whichever is higher. Meeting of the Nomination and Remuneration Committee shall be called by at least seven day's notice in advance.

#### C. Terms of Reference:

- Identify persons who are qualified to become Directors and may be appointed in senior management in accordance with the criteria laid down, recommend to the Board their appointment ad removal and shall carry out evaluations of every director's performance;
- Formulate the criteria for determining the qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration for directors, Key Managerial Personnel and other employees;
- Decide the salary, allowances, perquisites, bonuses, notice period, severance fees and increment of Executive Directors;
- Define and implement the Performance Linked Incentive Scheme (including ESOP of the Company) and evaluate the performance and determine the amount of incentive of the Executive Directors for that purpose;
- Decide the amount of Commission payable to the Whole time Directors;
- Review and suggest revision of the total remuneration package of the Executive Directors keeping in view the performance of the Company, standards prevailing in the industry, statutory guidelines etc;
- To formulate and administer the Employee Stock Option Scheme.

- Formulate the assessment/evaluation criteria for performance evaluation of the Directors of the Company;
- Devise a policy on the Board diversity;
- Carry out any other function as is mandated by the Board from time to time and / or enforced by any statutory notification, amendment or modification, as may be applicable;

#### D) Corporate Social Responsibility Committee

Our Company has reconstituted a Corporate Social Responsibility Committee in accordance section 135 of Companies Act 2013. The constitution of the Corporate Social Responsibility Committee was approved by a Meeting of the Board of Directors held on November 01, 2017. The said committee is comprised as under:

The Corporate Social Responsibility Committee comprises the following Directors:

Name of the Director	Status	Nature of Directorship
Sarvapriya Bansal	Chairman	Executive Director
Avnish Sarvapriya Bansal	Member	Managing Director
Gajendra Singh Narang	Member	Independent Director

A. **Tenure**: The Corporate Social Responsibility Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board.

#### **B.** Terms of Reference:

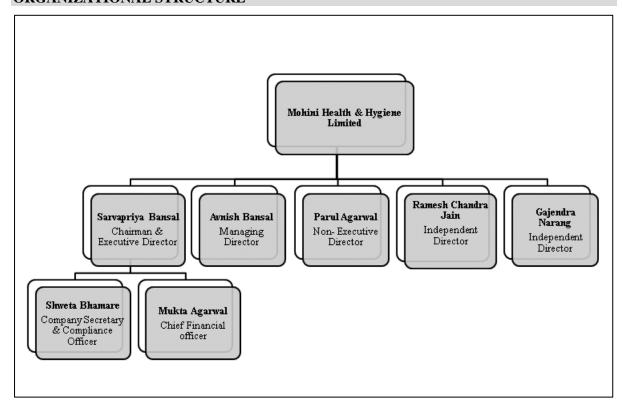
- To formulate, revise and recommend to the Board, a CSR policy which shall indicate the activities to be undertaken by the Company as per the Companies Act, 2013;
- To review and recommend the amount of expenditure to be incurred on the activities to be undertaken by the company;
- To monitor the CSR policy of the Company from time to time;
- Any other matter as the CSR Committee may deem appropriate after approval of the Board of Directors or as may be directed by the Board of Directors from time to time.

#### Policy on Disclosures and Internal Procedure for Prevention of Insider Trading

The provisions of Regulation 9(1) of the SEBI (Prohibition of Insider Trading) Regulations, 2015 will be applicable to our Company immediately upon the listing of its Equity Shares on. EMERGE Platforms of National Stock Exchange. We shall comply with the requirements of the SEBI (Prohibition of Insider Trading) Regulations, 2015 on listing of Equity Shares on stock exchanges.

Shweta Bhamare, Company Secretary & Compliance Officer, will be responsible for setting forth policies, procedures, monitoring and adherence to the rules for the prevention of dissemination of price sensitive information and the implementation of the code of conduct under the overall supervision of the Board

#### ORGANIZATIONAL STRUCTURE



#### KEY MANAGERIAL PERSONNEL

Our Company is managed by our Board of Directors, assisted by qualified and experienced professionals, who are permanent employees of our Company. Below are the details of the Key Managerial Personnel of our Company:

#### The details of our Key Managerial Personnel are set out below:

#### 1. Avnish Bansal, Managing Director

Avnish Bansal aged 32 years, is the Managing Director of our Company. He has an experience of more than 7 years in cotton industry. He holds degree of Bachelor of Commerce from Veer Narmad South, Gujarat University. He has been key person in formulating and implementing business strategy for growth and expansion and manages overall business operations. He has been awarded with COSIDICI National Award for Outstanding Entrepreneur, 2016. He is responsible for looking after financial and marketing affairs of our Company.

#### 2. Shweta Bhamare, Company Secretary and Compliance Officer

Shweta Bhamare, aged 25 years, is the Company Secretary and Compliance Officer of our Company. She has been appointed as Company Secretary of our Company with effect from February 17, 2017. She is a qualified Company Secretary by profession and is an associate member of the Institute of Company Secretaries of India. She is entrusted with the responsibility of handling corporate secretarial functions of our Company.

#### 3. Mukta Agarwal, Chief Financial Officer

Mukta Agarwal aged 29 years, is the Chief Financial Officer of our Company. She has been appointed as Chief Financial Officer of our Company with effect from January 23, 2017. She has completed her Masters in Commerce from Devi Ahilya Vishwavidyalya, Indore. She is responsible for looking after accounting, finance and taxation of our company.

#### RELATIONSHIP BETWEEN KEY MANAGERIAL PERSONNEL

None of the Key Managerial Personnel's are related to each other within the meaning of Section 2 (77) of the Companies Act, 2013. All of the Key Managerial Personnel are permanent employees of our company.

RELATIONSHIPS OF DIRECTORS/ AND PROMOTERS WITH KEY MANAGERIAL PERSONNEL

Except as mentioned below none of our Directors of the Company are related to the Key Managerial Personnel within the meaning of section 2(77) of the Companies Act, 2013.

Name of Key Managerial Personnel	Relationship with	Relation
Avnish Bansal	Sarvapriya Bansal	Son- Father
Avnish Bansal	Parul Agarwal	Husband- Wife

#### ARRANGEMENTS AND UNDERSTANDING WITH MAJOR SHAREHOLDERS

None of our Key Managerial Personnel have been appointed on our Board pursuant to any arrangement with our major shareholders, customers, suppliers or others.

#### SHAREHOLDING OF THE KEY MANAGERIAL PERSONNEL

Except as disclosed below, none of the Key Managerial Personnel hold any Equity Shares of our Company as on the date of this Red Herring Prospectus.

Sr. No.	Name of the Director	No. of Equity Shares	% of Pre Equity Capital		% of P Equity Capital	ost Issue Share
1.	Avnish Bansal	10115736		76.04		[•]

#### REMUNERATION/ COMPENSATION TO KEY MANAGERIAL PERSONNEL

During the last financial year ended on March 31, 2017, the Key Managerial Personnel have been paid gross remuneration as follows.

Name of the Key Managerial Personnel	Gross Remuneration paid during FY 2016- 17 (Rupees in Lakhs)
Avnish Bansal	24.00
Mukta Agarwal	3.96
Shweta Bhamare	0.25

#### BONUS OR PROFIT SHARING PLAN OF THE KEY MANAGERIAL PERSONNEL

Our Company has not entered into any Bonus or Profit Sharing Plan with any of the Directors, Key Managerial Personnel.

# CONTINGENT AND DEFERRED COMPENSATION PAYABLE TO KEY MANAGERIAL PERSONNEL/ DIRECTOR

None of our Key Managerial Personnel or directors has received or is entitled to any contingent or deferred compensation.

#### LOANS TO KEY MANAGERIAL PERSONNEL

The Company has not given any loans and advances to the Key Managerial Personnel as on the date of this Red Herring Prospectus.

#### INTEREST OF KEY MANAGERIAL PERSONNEL

The Key Managerial Personnel of our Company have interest in our Company to the extent of the remuneration or benefits to which they are entitled to as per their terms of appointment and reimbursement of expenses incurred by them during the ordinary course of business and to the extent of Equity Shares held by them in our Company, if any and dividends payable thereon, if any.

Except as disclosed in this Red Herring Prospectus, none of our key managerial personnel have been paid any consideration of any nature from our Company, other than their remuneration.

Except as stated otherwise in this Prospectus, we have not entered into any contract, agreement or arrangement during the preceding 2 (two) years from the date of this Prospectus in which the Key Managerial Personnel are interested directly or indirectly and no payments have been made to them in respect of these contracts, agreements or arrangements or are proposed to be made to them.

Except as stated in the heading titled "*Related Party Transactions*" under the Section titled "Financial Statements as Restated" beginning on page 167 of this Red Herring Prospectus and described herein above, our key managerial personnel do not have any other interest in the business of our Company.

#### CHANGES IN KEY MANAGERIAL PERSONNEL IN THE LAST THREE YEARS

The Changes in the Key Managerial Personnel in the last three years are as follows:

Name	Designation	Date of Event	Reason
Avnish Bansal			Change in Designation as
Avilisii Dalisai	Managing Director		
Mulsto A comunal	Chief Financial		Appointment as Chief
Mukta Agarwal	Officer	January 23, 2017	Financial Officer
Chrysta Dhamara			Appointment as Company
Shweta Bhamare	Company Secretary	February 17, 2017	Secretary

Other than the above changes, there have been no changes to the KMP of our company that are not in the normal cause of employment.

#### ESOP/ESPS SCHEME TO EMPLOYEES

Presently, we do not have any ESOP/ESPS Scheme for employees.

#### PAYMENT OR BENEFIT TO OUR OFFICERS (NON SALARY RELATED)

Except as disclosed in the heading titled "*Related Party Transactions*" in the section titled "*Financial Statements as Restated*" beginning on page 167 of this Red Herring Prospectus, no amount or benefit has been paid or given within the three preceding years or is intended to be paid or given to any of our officers except the normal remuneration for services rendered as officers or employees.

#### OUR PROMOTER AND PROMOTER GROUP

#### **OUR PROMOTERS**

The Promoters of our Company are Sarvapriya Bansal. and Avnish Bansal. As on the date of this Red Herring Prospectus, our Promoters hold, in aggregate 11228236 Equity Shares representing 84.40% of the pre-issue paid up capital of our Company.

## Brief profile of our individual promoters is as follows:



#### Sarvapriya Bansal, Promoter, Chairman & Executive Director

Sarvapriya Bansal, aged 61 years, is the Promoter, Chairman and Director of our Company. He has been on board of our Company since Incorporation and has more than 15 years of experience in Cotton Industry. He was President (Materials) in Pratibha Syntex Limited for more than 6 years and has vast experience in the field of procurement of products. He looks after the strategic growth & overall business operations of our Company.

Nationality: Indian

Passport No: P1835005

**Driving License:** MP09N-2014-0887933

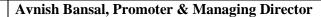
Voters ID: WMZ9172925

Address: 201, Rivoli Apartment, 135-Baikunthdham, Indore,

Madhya Pradesh 452018, India.

Other Ventures of our Promoter: Sarvapriya Bansal is also Promoter of Vedant Kotton Private Limited and Shikhar Infra Solutions India Pvt. Ltd., and is Karta of Sarvapriya Bansal HUF.

For further details relating to Sarvapriya Bansal, including terms of appointment as our Director, other directorships, please refer to the chapter titled "*Our Management*" beginning on page 144 of this Red Herring Prospectus.





Avnish Bansal aged 32 years, is the Promoter and Managing Director of our Company. He has an experience of more than 7 years in cotton industry. He holds degree of Bachelor of Commerce from Veer Narmad South, Gujarat University. He has been key person in formulating and implementing business strategy for growth and expansion and manages overall business operations of our Company. He has been awarded with COSIDICI National Award for Outstanding Entrepreneur, 2016. He is responsible for looking after financial and marketing affairs of our Company.

Nationality: Indian

Passport No: N9332692

**Driving License:** 608/04/SRT

Voters ID: WMZ9172982

Address: 201, Rivoli Apartment, 135-Baikunthdham, Indore,

Madhya Pradesh 452018, India

Other Ventures of our Promoter: Avnish Bansal is also Promoter of Vedant Kotton Private Limited and Shikhar Infra Solutions India Pvt. Ltd., and is member of Sarvapriva Bansal HUF

For further details relating to Avnish Bansal, including terms of

appointment as our Managing Director, other directorships please refer to the chapter titled "Our Management" beginning on page 144 of this Red Herring Prospectus.
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#### **DECLARATION**

Our Company confirms that the permanent account number, bank account number and passport number of our individual promoters shall be submitted to the Stock Exchange at the time of filing of this Red Herring Prospectus.

#### INTEREST OF PROMOTERS

Our Promoters are interested in our Company to the extent that they have promoted our Company and to the extent of their shareholding and the dividend receivable, if any and other distributions in respect of the Equity Shares held by them. For details regarding shareholding of our Promoters in our Company, please refer "Capital Structure" on page 70 of this Red Herring Prospectus.

Our Promoters may also be deemed to be interested in our Company to the extent of their shareholding in our Group Companies with which our company transacts during the course of its operations.

Our Promoters are the Directors and one of our Promoter is a Key Managerial Person of our Company and they may be deemed to be interested to the extent of remuneration and/ or reimbursement of expenses payable to them for services rendered to us in accordance with the provisions of the Companies Act and in terms of the agreements entered into with our Company, if any and AoA of our Company. For details please refer "Our Management", "Financial Statements" and "Capital Structure" beginning on pages 144, 167 and 70 respectively of this Red Herring Prospectus.

Except as mentioned in the chapter titled "Our Business" under 'Land & Property', our Promoters do not have any other interest in any property acquired or proposed to be acquired by our Company in a period of two years before filing of this Red Herring Prospectus or in any transaction by our Company for acquisition of land, construction of building or supply of machinery.

For details of related party transactions entered into by our Company during last financial year with our Promoters and Group Companies, the nature of transactions and the cumulative value of transactions, see "*Related Party Transactions*" on page 165 of this Red Herring Prospectus.

#### LITIGATION INVOLVING OUR PROMOTERS

For details of legal and regulatory proceedings involving our Promoters, see "Outstanding Litigation and Material Developments" on page 239 of this Red Herring Prospectus.

#### OTHER VENTURES OF OUR PROMOTERS

Save and except as disclosed in this chapter and chapter titled "Our Group Companies" beginning on page 163 of this Red Herring Prospectus, there are no ventures promoted by our Promoters in which they have any business interests / other interests.

#### **COMMON PURSUITS**

None of our Group Company is engaged in business activities similar to that of our company as on the date of filing of this Red Herring Prospectus.

#### RELATED PARTY TRANSACTIONS

For details of related party transactions entered into by our Promoters, members of our Promoter Group and Company during the last financial year, the nature of transactions and the cumulative value of transactions, refer chapter titled "*Related Party Transactions*" on page 165 of this Red Herring Prospectus.

#### PAYMENT OR BENEFIT TO PROMOTERS OF OUR COMPANY

Except as stated otherwise in the chapters "Related Party Transactions" on page 165 of the Red Herring Prospectus, there has been no payment or benefits to the Promoters during the two years prior to the filing of this Red Herring Prospectus nor is there any to pay or give any benefit to our Promoter or Promoter Group.

#### **OUR PROMOTER GROUP**

Our Promoter Group in terms of Regulation 2(1) (zb) of the SEBI (ICDR) Regulations is as under:

#### A. Individuals related to our natural Promoters:

Relationship with Promoters	Sarvapriya Bansal	Avnish Bansal
Father	-	Sarvapriya Bansal
Mother	Mohini Devi Bansal	-
Brother	Snehakar Bansal	-
	Vidhyakar Bansal	
Sister	Sushma Chaudhary	Mudita Drolia
		Namita Agrawal
		Supriya Bansal
Spouse	-	Parul Bansal
Son	Avnish Bansal	-
Daughter	Mudita Drolia	Anviti Bansal
	Namita Agrawal	
	Supriya Bansal	
Spouse's Father	-	Pawan Agarwal
Spouse's Mother	-	Anubha Agarwal
Spouse's Brother	-	Pratyaksha Agarwal
Spouse's Sister	-	Payal Agarwal

## Disassociation of certain immediate relatives from Promoter Group by Promoter:

Our Company has issued letters dated October 26, 2017 to relatives of our Individual Promoter,. Sarvapriya Bansal i.e. Savitri Devi Agrawal, Dilip Agrawal, Ashok Agrawal, Avinash Agrawal, Anoop Agrawal, Anuj Agrawal, Anil Agrawal, Savita Gupta asking for details of entity(ies) in which they severally or jointly may have an interest. Our Company has sent a letter to each relative demanding their personal documents for identification of promoter group. However, we have not received reply from Girdharilal Agrawal (Father in Law of Sarvapriya Bansal), Savitri Devi Agrawal (Mother in Law of Sarvapriya Bansal), Dilip Agrawal (Brother –in Law of Sarvapriya Bansal), Ashok Agrawal (Brother –in Law of Sarvapriya Bansal), Avinash Agrawal (Brother –in Law of Sarvapriya Bansal), Anoop Agrawal (Brother –in Law of Sarvapriya Bansal), Anil Agrawal (Brother –in Law of Sarvapriya Bansal), Savita Gupta (Sister- in Law in Sarvapriya Bansal). Therefore, the disclosures made in this Red Herring Prospectus are limited to the extent of information that has been made available by our Promoter in relation to Promoter Group and Group Companies.

# Companies, firms, proprietorships and HUFs which form part of our Promoter Group are as follows:

- Crazy Toys India Pvt Ltd
- Anubha Trading Corporation (Proprietorship of Anubha Agarwal)
- Pawan Papers Products (Proprietorship of Pawan Agarwal)
- Anubha Auxichem Private Ltd.
- N Star Commotrade P Ltd.
- Vedant Kotton Pvt. Ltd.
- Avniti Healthcare Pvt. Ltd
- Shubh Labh Consultant (Parul Bansal has 50% Share in the Partnership)
- BRCM Holdings Pvt. Ltd (Sushma Choudhary holds 32.41%)
- Vasudha Organics (Sushma Chaudhary has 50% Share in the Partnership)
- Shikhar Infra Solutions India Pvt. Ltd.
- Varnita Textile Private Limited
- Sarvapriya Bansal HUF
- Snehakar Bansal HUF

#### RELATIONSHIP OF PROMOTERS WITH OUR DIRECTORS

Our Promoters are the part of our Board of Directors as Managing Director. and Executive Director Except as disclosed herein, none of our Promoter(s) are related to any of our Company's Directors within the meaning of Section 2 (77) of the Companies Act, 2013.

Name of Promoters	Relationship with	Relation
Sarvapriya Bansal	Avnish Bansal	Father- Son
Avnish Bansal	Parul Bansal	Husband-wife
		Father-in-Law –
Sarvapriya Bansal	Parul Bansal	Daughter-in-Law

#### DISASSOCIATION BY THE PROMOTER IN THE LAST THREE YEAR

Our Promoters have not disassociated themselves from any entities/firms during preceding three years.

#### CHANGES IN THE MANAGEMENT AND CONTROL OF OUR COMPANY

There has been no change in the management or control of our Company in the last three years.

#### LITIGATION INVOLVING OUR PROMOTER

For details of legal and regulatory proceedings involving our Promoters, see "Outstanding Litigation and Material Developments" on page 239 of this Red Herring Prospectus.

#### **CONFIRMATIONS**

Neither Our Company, our Promoter and entities associated with our Promoter (as defined under the Companies Act) nor our Group Companies have been declared as a willful defaulter by the RBI or any other government authority and there are no violations of securities laws (in India or overseas) committed by our Promoter in the past and no proceedings for violation of securities laws are pending against them. Neither our Promoter nor our Group companies have become sick companies under the SICA. Further, no winding up proceedings have been initiated against the Promoter or the Group Companies, except as disclosed in the section "Our Group Companies" on page 163 of this Red Herring Prospectus.

Our Promoters are not interested as a member of a firm or company, and no sum has been paid or agreed to be paid to our Promoters or to such firm or company in cash or otherwise by any person for services rendered by our Promoters or by such firm or company in connection with the promotion or formation of our Company.

Our Promoters and members of the Promoter Group and Promoter Group Entities have not been prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or governmental authority.

Our Promoters are not and have never been a promoter, director or person in control of any other company which is prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or governmental authority.

Except as disclosed in "*Related Party Transactions*" on page 165 of this Red Herring Prospectus, our Promoters are not related to any of the sundry debtors or are not beneficiaries of Loans and Advances given by/to our Company.

#### **OUR GROUP COMPANIES**

In accordance with the provisions of the SEBI (ICDR) Regulations, for the purpose of identification of 'Group Companies', our Company has considered companies as covered under the applicable accounting standards, i.e. Accounting Standard 18 issued by the Institute of Chartered Accountant of India and other companies as per the policy adopted by our Board. Pursuant to a resolution dated November 02, 2017, our Board vide a policy of materiality has resolved that except as mentioned in the list of related parties prepared in accordance with Accounting Standard 18 no other Company is material in nature. Further companies which have been disclosed as related parties in the restated financial statements of our company for the last five financial years and which are no longer associated with our company have not been disclosed as group companies.

For avoidance of doubt, it is clarified that Vedant Kotton Private Limited, which is our subsidiary Company, has not been considered as Group Company, for the purpose of disclosure in this Red Herring Prospectus.

#### **Our Group Companies:**

The details of our Group Company are provided below:

#### 1. VARNITA TEXTILES PRIVATE LIMITED (VTPL)

Varnita Textiles Private Limited is a Private Company incorporated on December 09, 2011 under the provisions of Companies Act, 1956. The registered office is situated at 212, Shagun Arcade, Plot No. 8, P.U.-4, A.B. Road, Indore 452001, Madhya Pradesh, India. The current paid up capital of the Company is Rs.70.00 Lakhs. The Corporate Identification Number of the Company is U17301MP2011PTC027262

#### Board of Directors as on the date of this Red Herring Prospectus:

- 1. Snehakar Bansal
- 2. Parimal Bansal

The Company is engaged in the business of trading of all types of fabrics, of fibres and of dyes and chemicals for textile industry.

Interest of Promoters

Our Promoters do not have any interest in Varnita Textiles Private Limited.

#### **Financial Performance**

Amount (Rs in lakhs except NAV)

Particulars	2016-17	2015-16	2014-15
Paid Up Capital	70.00	70.00	70.00
Reserves and Surplus	158.97	126.18	103.11
Net Asset Value	32.71	28.03	24.73

#### DISSOCIATION BY THE PROMOTER IN THE LAST THREE YEAR

Our Promoters have not disassociated themselves from any of the companies, firms or other entities during the last three years preceding the date of this Red Herring Prospectus

#### **NEGATIVE NET WORTH**

Our Group Company does not has negative net worth as on the date of filing this Red Herring Prospectus.

## **DEFUNCT / STRUCK-OFF COMPANY**

Our Group Company has not become defunct or struck – off in the five years preceding the filing of this Red Herring Prospectus.

#### NATURE AND EXTENT OF INTEREST OF GROUP COMPANIES

#### In the promotion of our Company

Our Group Company does not have any interest in the promotion or any business interest or other interest in our Company.

# In the properties acquired or proposed to be acquired by our Company in the past two years before filing this Red Herring Prospectus

Our Group Company does not have any interest in the properties acquired or proposed to be acquired by our Company in the two years preceding the date of filing of this Red Herring Prospectus or proposed to be acquired by it.

#### In transactions involving acquisition of land, construction of building and supply of machinery.

Our Group Company is not interested in any transactions involving acquisition of land, construction of building or supply of machinery.

#### **COMMON PURSUITS**

Our Group Company does not has any common pursuits with our company and also does not has any non-compete agreements in place amongst themselves. There is no conflict of interest between our Company and Group Company.

# SALES/PURCHASES BETWEEN OUR COMPANY AND PROMOTER COMPANY & GROUP COMPANIES

Other than as disclosed in the chapter titled "Related Party Transactions" beginning on page 165 of this Red Herring Prospectus, there are no sales/purchases between the Company and the Group Company.

# RELATED BUSINESS TRANSACTIONS WITHIN THE GROUP COMPANIES AND SIGNIFICANCE OF THE FINANCIAL PERFORMANCE OF OUR COMPANY

For details, please refer to the section titled "Related Party Transactions" beginning on page 165 of this Red Herring Prospectus.

#### **CONFIRMATIONS**

None of the securities of our Group Company are listed on any stock exchange and nor has our Group Company has made any public or rights issue of securities in the preceding three years.

Our Group Company has not been declared as wilful defaulters by the RBI or any other governmental authority and there are no violations of securities laws committed by them in the past and no proceedings pertaining to such penalties are pending against them.

Our Group Company has not been declared sick companies under the SICA and are not under any winding up proceedings. Additionally, Group Companies have not been restrained from accessing the capital markets for any reasons by SEBI or any other authorities.

#### LITIGATIONS INVOLVING OUR GROUP COMPANIES

For details related to litigations and regulatory proceedings involving our group companies, please refer to the chapter titled "Outstanding Litigation and Material Developments" beginning on page 239 of this Red Herring Prospectus.

#### PAYMENT OR BENEFIT TO OUR GROUP COMPANIES

Except as stated in chapter titled "Related Party Transactions" beginning on page 165 of this Red Herring Prospectus, there has been no payment of benefits to our Group Company for the period ended September 30, 2017 and during the financial years ended March 31, 2017, March 31, 2016, March 31, 2015, March 31, 2014, and March 31, 2013 nor is any benefit proposed to be paid to them..

## RELATED PARTY TRANSACTION

For details on Related Party Transactions of our Company, please refer to *Annexure XXIV* of restated financial statement under the section titled, "*Financial Statements*" beginning on page *167* of this Red Herring Prospectus.

#### **DIVIDEND POLICY**

Under the Companies Act, 2013, an Indian company pays dividends upon a recommendation by its Board of Directors and approval by a majority of the shareholders. Under the Companies Act, 2013 dividends may be paid out of profits of a company in the year in which the dividend is declared or out of the undistributed profits or reserves of the previous years or out of both.

Our Company does not have a formal dividend policy. Any dividends to be declared shall be recommended by the Board of Directors depending upon the financial condition, results of operations, capital requirements and surplus, contractual obligations and restrictions, the terms of the credit facilities and other financing arrangements of our Company at the time a dividend is considered, and other relevant factors and approved by the Equity Shareholders at their discretion. Our Company has not paid any dividend for the last five years and till March 31, 2017.

Dividends are payable within 30 days of approval by the Equity Shareholders at the annual general meeting of our Company. When dividends are declared, all the Equity Shareholders whose names appear in the register of members of our Company as on the "record date" are entitled to be paid the dividend declared by our Company. Any Equity Shareholder who ceases to be an Equity Shareholder prior to the record date, or who becomes an Equity Shareholder after the record date, will not be entitled to the dividend declared by our Company.

# SECTION V – FINANCIAL STATEMENTS FINANCIAL STATEMENTS AS RE-STATED

# Independent Auditor's Report for the Restated Financial Statements of Mohini Health & Hygiene Limited

Report of Auditors on the Restated Financial Information of Mohini Health & Hygiene Limited for each of the period / years ended on September 30, 2017, March 31, 2017, March 31, 2016, March 31, 2015, March 31, 2014 and March 31, 2013.

The Board of Directors

Mohini Health & Hygiene Limited

Plot No 109, Sector 3 Industrial Area Pithampur
Indore, Madhya Pradesh 454774 India

Dear Sirs,

We, N. K. Aswani & Co., have examined the attached Restated Statement of Assets and Liabilities of **Mohini Health & Hygiene Limited** (the "Company") as at 30<sup>th</sup> September, 2017, 31st March 2017, 2016, 2015, 2014 and 2013 and the related Restated Statement of Profit & Loss and Restated Statement of Cash Flow for the years / period ended as at 30<sup>th</sup> September 2017, 31st March 2017, 2016, 2015, 2014 and 2013, annexed to this report for the purpose of inclusion in the offer document prepared by the Company (collectively the "**Restated Summary Statements**" or "**Restated Financial Statements**"). These Restated Summary Statements have been prepared by the Company and approved by the Board of Directors of the Company in connection with the Initial Public Offering (IPO) in EMERGE Platform of NSE Limited.

- 1. These Restated Summary Statements have been prepared in accordance with the requirements of:
  - (i) Part I of Chapter III to the Companies Act, 2013("Act") read with Companies (Prospectus and Allotment of Securities) Rules 2014;
  - (ii) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations 2009 ("ICDR Regulations") issued by the Securities and Exchange Board of India ("SEBI") in pursuance to Section 11 of the Securities and Exchange Board of India Act, 1992 and related amendments / clarifications from time to time:
  - (iii) The terms of reference to our engagements with the Company requesting us to carry out the assignment, in connection with the Draft Red HerringProspectus / Red Herring Prospectus/ Prospectus being issued by the Company for its proposed Initial Public Offering of equity shares in SME Platform of NSE.("**IPO**" or "**SME IPO**"); and
  - (iv) The Guidance Note on Reports in Company Prospectus (Revised) issued by the Institute of Chartered Accountants of India ("Guidance Note").
- 2. The Restated Summary Statements of the Company have been extracted by the management from the Audited Financial Statements of the Company for the financial year / period ended on 30<sup>th</sup> September, 2017, 31st March 2017, 2016, 2015, 2014 and 2013.
- 3. In accordance with the requirements of Part I of Chapter III of Act including rules made therein, ICDR Regulations, Guidance Note and Engagement Letter, we report that:
  - (i) The "Statement of Assets and Liabilities as Restated" as set out in Annexure I to this report, of the Company as at 30<sup>th</sup> September, 2017, 31st March 2017, 2016, 2015, 2014 and 2013 are prepared by the Company and approved by the Board of Directors. These Statement of Assets and Liabilities, as restated have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were

- appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in  $Annexure\ IV(A)$  to this Report.
- (ii) The "Statement of Profit and Loss as Restated" as set out in Annexure II to this report, of the Company for the years / period ended 30<sup>th</sup> September, 2017, 31st March 2017, 2016, 2015, 2014 and 2013 are prepared by the Company and approved by the Board of Directors. These Statement of Profit and Loss, as restated have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in Annexure IV(A)to this Report.
- (iii) The "Statement of Cash Flow as Restated" as set out in Annexure III to this report, of the Company for the years / period ended 30<sup>th</sup> September, 2017, 31st March 2017, 2016, 2015, 2014 and 2013 are prepared by the Company and approved by the Board of Directors. These Statement of Cash Flow, as restated have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in Annexure IV(A)to this Report.
- 4. Based on the above, we are of the opinion that the Restated Financial Statements have been made after incorporating:
  - a) Adjustments for the changes in accounting policies retrospectively in respective financial period/years to reflect the same accounting treatment as per the changed accounting policy for all reporting periods, if any.
  - b) Adjustments for prior period and other material amounts in the respective financial years/period to which they relate and there are no qualifications which require adjustments.
  - c) A Fire Brock out in the premises of the company during FY 2012-13. The Fire Caused Damages to inventory & Machinery. The damage to the Inventory & Machinery was amounting to Rs. 65,09,398/- out of which Company had received Claim of Rs.24,76,556/- from insurance company & loss due to fire booked in the books of accounts for Rs. 40,32,842/-. Other than this there are no Other extra-ordinary items that need to be disclosed separately in the accounts and qualifications requiring adjustments.
  - d) After the date of Restatement the company has acquired 97.00% Stake in Vedant Kotton Pvt. Ltd. ("Acquired Company") & have restructured & transferred its business of Cotton Waste Processing to the "Acquired Company". Revenue from such business for FY 2012-13, 2013-14, 2014-15, 2015-2016 & stub period was Rs 1634.75, Rs 2541.45, Rs. 1966.30, Rs 6733.22, Rs 6761.91 & Rs 3142.15
  - e) There were no qualifications in the Audit Reports issued by the Statutory Auditors for the financial period/year ended on 30<sup>th</sup> September, 2017, 31st March 2017, 2016, 2015, 2014 and 2013 which would require adjustments in this Restated Financial Statements of the Company.
  - f) These Profits and Losses have been arrived at after charging all expenses including depreciation and after making such adjustments/restatements and regroupings as in our opinion are appropriate and are to be read in accordance with the Significant Accounting Polices and Notes to Accounts as set out in **Annexure IV(A)**to this report.
  - 5. Audit for the financial year / period ended on September 30, 2017, 31st March 2017, 2016, 2015, 2014 and 2013 was conducted by M/s. N. K. Dafria & Co (Chartered Accountants). Accordingly reliance has been placed on the financial information examined by them for the said years. The financial report included for these years is based solely on the report submitted by them. Further financial statements for the period / financial year ended on 31<sup>st</sup> March, 2017 have been reaudited by us as per the relevant guidelines.
- 6. We have also examined the following other financial information relating to the Company prepared by the Management and as approved by the Board of Directors of the Company and annexed to this report relating to the Company for the financial period/year ended on 30<sup>th</sup> September, 2017, 31<sup>st</sup> March 2017, 2016, 2015, 2014 and 2013 proposed to be included in the Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus ("Offer Document").

#### Annexure of Restated Financial Statements of the Company:-

- a. Significant Accounting Policies and Notes to Accounts as restated in Annexure IV(A);
- b. Reconciliation of Restated Profit as appearing in Annexure IV(B) to this report.
- c. Details of Share Capital as Restated as appearing in Annexure V to this report;
- d. Details of Reserves and Surplus as Restated as appearing in Annexure VI to this report;
- e. Details of Long Term Borrowings as Restated as appearing in Annexure VII to this report;
- f. Nature of Security and Terms of Repayment for Long term Borrowings as appearing in Annexure VIII to this report
- g. Details of Deferred Tax Liabilities (Net) as Restated as appearing in Annexure IX to this report;
- h. Details of Short Term Borrowings as Restated as appearing in Annexure X to this report;
- i. Nature of Security and Terms of Repayment for Short term Borrowings as appearing in Annexure XI to this report
- j. Details of Trade Payables as Restated as appearing in Annexure XII to this report;
- k. Details of Other Current Liabilities as Restated as appearing in Annexure XIII to this report;
- 1. Details of Short Term Provisions as Restated as appearing in Annexure XIV to this report;
- m. Details of Fixed Assets as Restated as appearing in Annexure XV to this report;
- n. Details of Non-Current Investments as Restated as appearing in Annexure XVI to this report;
- o. Details of Long Term Loans & Advances as Restated as appearing in Annexure XVII to this report;
- p. Details of Inventories as Restated as appearing in Annexure XVIII to this report;
- q. Details of Trade Receivables as Restated enclosed as Annexure XIX to this report;
- r. Details of Cash and Cash Equivalents as Restated enclosed as Annexure XX to this report;
- s. Details of Short Term Loans & Advances as Restated as appearing in Annexure XXI to this report;
- t. Details of Revenue from operations as Restated as appearing in Annexure XXII to this report;
- u. Details of Other Income as Restated as appearing in Annexure XXIII to this report;
- v. Details of Related Parties Transactions as Restated as appearing in Annexure XXIV to this report;
- w. Details of Summary of Accounting Ratios as Restated as appearing in Annexure XXV to this report
- x. Capitalization Statement as Restated as at 31<sup>st</sup> March 2017 as appearing in Annexure XXVI to this report;
- y. Statement of Tax Shelters as Restated as appearing in Annexure XXVII to this report;
- 7. We, N. K. Aswani & Co., Chartered Accountants have been subjected to the peer review process of the Institute of Chartered Accountants of India ("ICAI") and hold a valid peer review certificate issued by the "Peer Review Board" of the ICAI.
- 8. The preparation and presentation of the Financial Statements referred to above are based on the Audited financial statements of the Company and are in accordance with the provisions of the Act and ICDR Regulations. The Financial Statements and information referred to above is the responsibility of the management of the Company.
- 9. The report should not in any way be construed as a re-issuance or re-dating of any of the previous audit reports issued by any other Firm of Chartered Accountants nor should this report be construed as a new opinion on any of the financial statements referred to therein.

- 10. We have no responsibility to update our report for events and circumstances occurring after the date of the report.
- 11. In our opinion, the above financial information contained in Annexure I to XXVII of this report read with the respective Significant Accounting Polices and Notes to Accounts as set out in Annexure IV(A) are prepared after making adjustments and regrouping as considered appropriate and have been prepared in accordance with the Act, ICDR Regulations, Engagement Letter and Guidance Note.
- 12. Our report is intended solely for use of the management and for inclusion in the Offer Document in connection with the SME IPO. Our report should not be used, referred to or adjusted for any other purpose except with our consent in writing.

#### For, N. K. Aswani & Co.

**Chartered Accountants** 

Firm Registeration No.: 100738W

N. K. Aswani & Co.

**Proprietor** 

Membership No.: 033278

Date: November 10, 2017

Place: Ahmedabad

# STATEMENT OF ASSETS AND LIABILITIES AS RESTATED

ANNEXURE-I (Amount in Lakhs)

(Amount in Lak						
	As at	As at	As at	As at	As at	As at
Particulars	September	March	March	March 31,	March	March
	30, 2017	31, 2017	31, 2016	2015	31, 2014	31, 2013
I. EQUITY AND						
LIABILITIES						
1. Shareholders' funds						
(a) Share capital	296.30	296.30	253.44	253.44	253.44	116.00
(b) Reserves and surplus	2521.13	2157.07	1560.60	1180.75	988.17	215.54
Sub-Total	2817.43	2453.37	1824.04	1434.19	1241.61	331.54
2. Share application money						
pending allotment	_	-	-	-	45.00	118.50
Sub-Total	-	-	-	ı	45.00	118.50
3. Non-current liabilities						
(a) Long-term borrowings	3015.30	3402.29	2911.54	3755.78	1626.17	276.89
(b) Deferred tax liabilities (Net)	238.41	196.84	150.56	106.86	45.30	33.91
(c) Other Non Current						
Liabilities	-	-	-	-	-	-
(d) Long-term Provisions	_	-	-	-	-	-
Sub-Total	3253.71	3599.13	3062.10	3862.64	1671.47	310.80
4. Current liabilities						
(a) Short-term borrowings	2518.04	2622.65	2663.36	1474.41	557.05	382.39
(b) Trade payables	1980.86	881.08	410.06	1003.77	153.16	83.42
(c) Other current liabilities	764.76	938.10	675.50	582.63	356.40	135.58
(d) Short-term provisions	246.46	159.90	117.91	71.66	13.51	9.66
Sub-Total	5510.12	4601.73	3866.83	3132.47	1080.12	611.05
TOTAL		10654.2				
	11581.26	3	8742.97	8429.30	4038.20	1371.89
II. ASSETS						
1. Non-current assets						
(a) Fixed assets	5833.85	6025.33	4306.08	4392.60	2339.91	589.58
(b) Non-current investments	-	-	-	-	-	-
(c) Deferred tax assets (net)	-	-	-	-	-	-
(d) Long-term loans and						
advances	270.93	158.66	57.34	46.11	37.17	58.46
(e) Other Non Current Assets	-	-	<u>-</u>	-	-	-
Sub-Total	6104.78	6183.99	4363.42	4438.71	2377.08	648.04
2. Current assets						
(a) Current investments	-	-	-	-	-	-
(b) Inventories	1516.51	1183.90	1639.23	353.41	622.86	89.40
(c) Trade receivables	2462.25	2044.12	1648.38	3324.44	347.16	404.40
(d) Cash and cash equivalents	30.76	28.14	71.09	62.22	282.91	54.72
(e) Short-term loans and		40440=	40600=	<b>6</b>	400.1	
advances	1466.96	1214.08	1020.85	250.52	408.19	175.34
(f) Other Current Assets	-	- 4.50.5	-	-	-	-
Sub-Total	5476.48	4470.24	4379.55	3990.59	1661.12	723.86
TOTAL	11501 05	10654.2	07.42.07	0.420.20	4020.20	1271 00
	11581.26	3	8742.97	8429.30	4038.20	1371.89

# STATEMENT OF PROFIT AND LOSS AS RESTATED

ANNEXURE-II (Amount in Lakhs)

D (* 1	T 41	T 41	D 41	T 41	(Amount i	
Particulars	For the			For the		
	period	period	year	year	year	year
	ended	ended	ended	ended	ended	ended
	September		March	March	March	March
I December 6 and a second in a	30, 2017	31, 2017	31, 2016	31, 2015	31, 2014	31, 2013
I.Revenue from operations	8237.06	13588.73	12201.42	9093.99	4867.25	4140.32
II.Other income III. Total Revenue (I + II)	279.63	184.22 13772.96	107.99	9.62	1.85	5.23
` '	8516.70	13/72.90	12309.41	9103.61	4869.10	4145.56
IV. Expenses:		07.50.70	0001.01	1500.01	2072.72	100705
Cost of materials consumed	6714.95	9569.52	8381.26	1728.24	2053.52	1385.96
Purchases of Stock-in-Trade	96.42	1398.06	3119.68	6438.02	2767.78	2368.08
Changes in inventories of						
finished goods work-in-progress	(220.76)	651 F	(1161.10)	100.01	(405.55)	(1 < 71)
and Stock-in-Trade	(229.76)	651.76		188.01	(437.77)	(16.51)
Employee benefits expense	221.66	307.37	264.84	76.57	82.18	73.41
Finance costs	373.06	464.61	420.92	75.88	79.51	58.13
Depreciation and amortization	107.70		2 50 12	107.00	2 - 2 -	20.01
expense	185.53	215.55	260.12	135.28	26.31	20.91
Other expenses	669.23	780.49	599.36	207.45	190.41	126.04
Total expenses	8031.09	13387.36	11885.00	8849.46	4761.93	4016.03
V. Profit before exceptional and extraordinary items and tax (III-						
IV)	485.61	385.60	424.40	254.15	107.17	129.53
VI. Exceptional items	_	-	_	-	_	40.33
VII. Profit before extraordinary						
items and tax (V - VI)	485.61	385.60	424.40	254.15	107.17	89.20
VIII. Extraordinary Items-	_	_	_	_	_	_
IX. Profit before tax (VII- VIII)	485.61	385.60	424.40	254.15	107.17	89.20
X. Tax expense:	100101	202100	.2	20	107717	07.20
(1) Current tax	99.01	78.62	86.53	50.86	21.45	17.00
(2) Deferred tax	41.57	46.29	43.69	61.57	11.39	11.67
(3) MAT Credit	(19.03)	(78.62)	(86.53)	(50.85)	11.39	(3.84)
(4) Current tax expense relating	(19.03)	(70.02)	(80.33)	(30.63)	1.27	(3.04)
to prior years	_	_	_	_	_	_
XI. Profit (Loss) for the period		_	_		_	
from continuing operations (VII-						
VIII)	364.06	339.31	380.71	192.59	73.06	64.37
XII. Profit/(loss) from	304.00	337.31	300.71	172.37	73.00	04.57
discontinuing operations						
XIII. Tax expense of	_		_	_	_	_
discontinuing operations						
XIV. Profit/(loss) from	_	_	_	_	_	_
Discontinuing operations (after						
tax) (XII-XIII)	_	_	_	_	_	_
XV. Profit (Loss) for the period						
(XI + XIV)	364.06	339.31	380.71	192.59	73.06	64.37
·	304.00	337.31	300.71	174.37	73.00	0+.57
XVI Earnings per equity share:	2.07	2.01	2 22	1 (0	0.72	0.64
(1) Basic & Diluted	3.07	2.91	3.33	1.69	0.72	0.64

# ANNEXURE-III (Amount in Lakhs)

Particulars	For the	For the	For the	For the	For the	For the
	period ended September 30, 2017	period ended March 31, 2017	year ended March 31, 2016	year ended March 31, 2015	year ended March 31, 2014	year ended March 31, 2013
CASH FLOW FROM						
OPERATING ACTIVITIES						
Restated Net profit Before Tax						
and Extraordinary Items	485.61	385.60	424.40	254.15	107.17	129.53
Adjustments For:						
Depreciation	185.53	215.55	260.12	135.28	26.31	20.91
Loss (Profit) on Sale of Assets	1.23	-	-	-	2.59	-
Profit on sale of assets	(0.20)	(0.66)	-	-	-	-
Extraordinary Items (Loss due to						
fire)	-	-	-	-	-	(40.33)
Extraordinary Items (Prior						
Period Items)	-	-	(0.86)	-	-	-
Interest Received	(2.49)	(6.39)	(2.81)	(6.08)	(1.73)	(3.71)
Interest and Finance Charges	373.06	464.61	420.92	75.88	79.51	58.13
Operating Profit before working						
capital changes	1042.74	1058.71	1101.77	459.23	213.85	164.53
Adjustment For:						
Decrease/(Increase) in						
Inventories	(332.61)	455.33	(1285.82)	269.44	(533.45)	(40.53)
Decrease/(Increase) in Trade	(== , = )		(		(	( )
receivables	(418.16)	(395.73)	1676.08	(2977.29)	57.23	(26.98)
Decrease/(Increase) in Other	( 2, 2)	()		( /		( /
Current Assets	_	-	_	_	_	14.83
Decrease/(Increase) in Other						
Non Current Assets	_	-	_	-	_	_
Decrease/(Increase) in Short						
Term Loans and Advances	(252.87)	(193.24)	(770.33)	157.67	(232.85)	(69.61)
Decrease/(Increase) in Long	( = , = , )	( )	(**********		( )	(
Term Loans and Advances	_	-	_	-	_	_
(Decrease)/Increase in Trade						
Payables	1099.79	471.01	(593.72)	850.61	69.74	48.36
(Decrease)/Increase in Other			,			
Current Liabilities	(173.34)	262.61	92.87	226.23	220.82	(4.73)
(Decrease)/Increase in Short	· · · · · · · · · · · · · · · · · · ·					\ /
Term Provisions	86.56	41.98	46.26	58.15	3.84	(3.55)
(Decrease)/Increase in Long	2.2.0		5.20			()
Term Provisions	_	_	_	_	_	_
(Decrease)/Increase in Other						
Non current Liabilities	_	_	_	_	_	_
Cash Generated from Operations	1050 11	1700 (7	267.11	(055.00)	(200.92)	92.22
	1052.11	1700.67	267.11	(955.96)	(200.82)	82.32
Less : Taxes Paid	79.98				22.72	13.16
Net Cash From /(Used In )						
Operating Activities (A)	972.13	1700.67	267.11	(955.96)	(223.54)	69.16
Cash Flow From Investing						
Activities						

Purchase Of Fixed Assets						
	(2226.19)	(22.27)	(69.29)	(2187.96)	(27.02)	(146.66)
Sale of Fixed Assets	105.03	109.92	-	-	4.56	-
Decrease/(Increase) in Non						
Current investments	-	-	-	-	-	4.80
Decrease/(Increase) in Capital						
Work In Progress	2126.08	(2021.79)	(104.30)	-	(1756.77)	-
Movement in Loan & Advances	-	-	(11.23)	(8.94)	21.29	-
Interest Received	2.49	6.39	2.82	6.08	1.73	3.72
Net Cash From /(Used In )						
Investing Activities (B)	7.41	(1927.75)	(182.01)	(2190.82)	(1756.21)	(138.14)
Cash Flow From Financing						
Activities						
Share application money						
received	-	-	-	(45.00)	(73.50)	118.50
Proceeds from Issue of Shares	1	42.86	-	1	137.44	-
Increase in Share Premium	1	257.16	-	1	699.56	-
Increase in Long Term Loans &						
Advances	(112.27)	(101.32)	-	-	-	(23.86)
Interest and Finance Charges	(373.06)	(464.61)	(420.93)	(75.88)	(79.51)	(58.13)
(Decrease)/Increase in Short						
Term Borrowing	(104.60)	(40.71)	1188.94	917.36	174.67	76.75
(Decrease)/Increase in Long						
Term Borrowing	(386.99)	490.75	(844.24)	2129.61	1349.28	(3.80)
Net Cash From Financing						
Activities (c)	(976.92)	184.13	(76.23)	2926.08	2207.94	109.46
Net Increase / (Decrease) in						
Cash $(A)+(B)+(C)$	2.62	(42.95)	8.87	(220.69)	228.19	40.48
Cash and Cash equivalents at the						
beginning of the year	28.14	71.09	62.22	282.91	54.72	14.24
Cash and Cash equivalents at the						
end of the year	30.76	28.14	71.09	62.22	282.91	54.72

III. The Cash Flow statement has been prepared under Indirect method as per Accounting Standard-3 "Cash Flow Statements"

IV. Figures in Brackets represent outflows

V. The above statement should be read with the Restated Statement of Assets and Liabilities, Statement of Profit and loss, Significant Accounting Policies and Notes to Accounts as appearing in Annexure I,II, IV(A) respectively.

#### (A) Corporate Information :

The Company was originally incorporated as "Mohini Fibers Private Limited" at Indore, Madhya Pradesh as a Private Limited Company under the provisions of Companies Act, 1956 vide Certificate of Incorporation dated June 24, 2009 bearing Corporate Identification Number. U17300MP2009PTC022058 issued by the Deputy Registrar of Companies, Madhya Pradesh and Chattisgarh. Subsequently, the Company was converted into a Public Limited Company pursuant to special resolution passed by members of the Company in Extra Ordinary General Meeting of the Company held on February 02, 2015 and the name of the Company was changed to "Mohini Fibers Limited" vide Fresh Certificate of Incorporation consequent upon conversion of company to Public Limited dated February 27, 2015, issued by Assistant Registrar of Companies, Gwalior.

Further, the Company got listed on Emerge- Institutional Trading Platform of the National Stock Exchange of India Limited on August 12, 2015. Subsequently, the name of our was changed to "Mohini Health and Hygiene Limited" pursuant to special resolution passed by members in Extra Ordinary held on May 04, 2017" and a Fresh Certificate of Incorporation pursuant to change of name dated May 18, 2017 was issued by Registrar of Companies, Gwalior.

Subsequently, vide withdrawal letter dated October 11, 2017 issued by National Stock Exchange of India Limited, dealings in equity shares of the Company was withdrawn w.e.f October 25, 2017 and Company got Voluntarily Delisted from Emerge Institutional Trading Platform of the National Stock Exchange of India Limited. The Corporate Identification number of our Company is U17300MP2009PLC022058. The Company dealing with processing of raw cotton, trading in cotton yarn and textile fabric & Also have diversified into Health & Hygiene Product Sector.

#### (B) Basis of Preparation:

The Restated Summary Statements of Assets and Liabilities of the Company as at September 30, 2017, March 31, 2017, March 31, 2016, March 31, 2015, March 31, 2014, March 31, 2013 and the related Restated Summary Statements of Profits and Losses and Cash Flows Statement for the period / years ended September 30, 2017, March 31, 2017, March 31, 2016, March 31, 2015, March 31, 2013, have been complied by management from the financial statements of the company for the period ended on September 30, 2017, March 31, 2017, March 31, 2016, March 31, 2015, March 31, 2014, March 31, 2013.

"The financial statements are prepared and presented under the historical cost convention and evaluated on a going-concern basis using the accrual system of accounting in accordance with the accounting principles generally accepted in India (Indian GAAP) and the requirements of the Companies Act, 1956 (up to March 31, 2014), and notified sections, schedules and rules of the Companies Act 2013 (with effect from April 01, 2014), including the Accounting Standards as prescribed by the Companies (Accounting Standards) Rules, 2006 as per section 211(3C) of the Companies Act, 1956 (which are deemed to be applicable as Section 133 of the Companies Act, 2013 ("the Act") read with Rule 7 of Companies (Accounts) Rules, 2014).

The presentation of financial statements requires estimates and assumption to be made that affect the reported amount of assets & Liabilities on the date of financial statements and the reported amount of revenue and expenses during the reporting period. Difference between the actual result and estimates are recognized in the period in which results are known/materialized."

# (C) Significant Accounting Policies:

#### (a) Use of Estimates:

The preparation of financial statements in conformity with Indian GAAP requires management to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities on the date of financial statements and the reported amounts of revenue and expenses during the reported period. Although these estimates are based on management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the Carrying amounts of Assets or Liabilities in future periods.

#### (b) Fixed Assets:

Fixed assets are stated at cost of acquisition, including any attributable cost for bringing the asset to its working condition for its intended use, less accumulated depreciation. CENVAT credit availed but not adjusted against excise duty payment is treated as CENVAT credit receivable and shown under 'Loans and Advances''. Fixed assets on which CENVAT credit is not availed is shown at full value. Considering the nature of the Business and Financial Reporting of the Comapny, the company is operating in Two Geographical Segments, i.e. Domestic and Export Market. The company has not maintained separate data for the purpose of the Segmental Reporting and hencein absence of the data from the company we are unable to report on the same.

#### (c) Depreciation:

Up to March 31st, 2014 depreciation on fixed assets is provided on Straight Line method (SLM) at the rate and manner prescribed in schedule XIV of the Companies Act, 1956 over their useful life. w.e.f April 1st, 2014 depreciation is provided based on useful life of asset as prescribed in schedule II of Companies Act 2013 except non charging of 100% depreciation on assets costing below Rs. 5000/-. The carrying amount as on April 1st, 2014 is depreciated over the balance useful life of asset.

Depreciation on additions to the assets and the assets sold or disposed off, during the year is provided on pro rata basis, at their respective useful life or rate of depreciation as prescribed with reference to the date of acquisition / installation or date of sale / disposal.

During the year 2015-16 company had changed useful life of a Continuous Process Plant (From 11.88% to 6.33%) based on the certificate obtained from Chartered Engineer.

#### (d) Revenue Recognition:

Revenue is recognized when it is earned and no significant uncertainty exists as to its realization or collection. Revenue from sale of goods is recognized on delivery of the products, when all significant contractual obligations have been satisfied, the property in the goods is transferred for price, significant risk and rewards of ownership are transferred to the customers and no effective ownership is retained. Sales comprises sale of goods and services, net of trade discounts and include exchange differences arising on sales transactions.

#### (D) Foreign Currency Transactions:

Foreign currency transactions are recorded at the exchange rates prevailing on the date of the transaction. Monetary foreign currency assets and liabilities are translated into Rupees at the exchange rate prevailing at the Balance Sheet Date. All exchange differences are dealt with in Profit and Loss Account.

#### (E) Investments:

Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

On initial recognition, all investments are measured at cost. The cost comprises price and directly attributable acquisition charges such as brokerage, fees and duties.

Current investments are carried in the financial statements at lower of cost and fair value determined on an individual investment basis. Long term investments are carried at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of Investments.

On disposal of investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the statement of profit and loss.

# (F) Employee Benefits:

Retirement benefit in the form of provident fund is a defined contribution scheme. The contribution to the provident fund is charged to the statement of profit and loss for the year when an employee renders the related services. The company has no obligations, other than the contribution payable to the provident fund.

#### (G) Taxation:

Tax expenses comprises of current and deferred tax. Current income tax is measured at the amount expected to be paid to the Tax Authorities in accordance with the Income Tax Act'1961 enacted or substantively enacted at the reporting date.

Deferred Tax Assets or Deferred Tax Liability is recognized on timing difference being the difference between taxable income and accounting income. Deferred Tax Assets or Differed Tax Liability is measured using the tax rates and tax laws that have been enacted or substantively enacted at the Balance Sheet date. Deferred Tax Assets arising from timing differences are recognized to the extent there is a reasonable certainty that the assets can be realized in future.

#### (H) Borrowing Cost:

Borrowing Cost includes interest and amortization of ancillary costs incurred in connection with the arrangement of borrowings. Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. All other borrowing costs are expensed in the period they occur.

## (I) Segment Reporting:

The company is engaged in the business of dealing with processing of raw cotton, trading in cotton yarn and textile fabric & Also have diversified into Health & Hygiene Product Sector. Considering the nature of the Business and Financial Reporting of the Company, the company is operating in Two Geographical Segments, i.e. Domestic and Export Market. The company has not maintained separate data for the purpose of the Segmental Reporting and hence in absence of the data from the we are unable to report on the same.

#### (J) Provisions and Contingent Liabilities:

A provision is recognized when the company has a present obligation as a result of past event; it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

Contingent Liabilities are not recognized but are disclosed in the notes. Contingent Assets are neither recognized nor disclosed in the financial statements.

	Sept 30 <sup>th</sup> , 2017	March 31 <sup>st</sup> , 2017	March 31 <sup>st</sup> , 2016	March 31 <sup>st</sup> , 2015	Marc h 31 <sup>st</sup> , 2014	March 31 <sup>st</sup> , 2013
(a) Bills Discounted from Bank	-	-	-	-	-	1
(b) Bank Guarantee issued by Bank	-	ı	-	-	-	1
(c) Incone Tax Demands	-	ı	-	-	-	1
(d)Duty saved against Advanced	1121.5	1428.0			1031.	
Authorization/EPCG	9	4	371.32	2134.65	41	-
(e) Claim against Company not acknowledged as debts.	-	1	-	1	1	1
(1) In respect of Income Tax	-	-	-	-	-	-
(2) In respect of Excise Matters	-	-	-	-	-	-

#### (K) Earnings per share:

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period.

#### RECONCILIATION OF RESTATED PROFIT

ANNEXURE IV(B)
(Amount in Lakhs)

Adjustments for	As at	As at	As at	As at	As at	As at
	September 30, 2017	March 31, 2017	March 31, 2016	March 31,	March 31, 2014	March 31, 2013
	,	, ,	,	2015	, ,	, , , ,
Net profit/(loss) after tax as						
per audited statement of						
profit & loss	395.59	558.12	224.76	101.59	71.40	60.65
Adjustments for:						
Preliminary Expenses (Refer						
Note 1)	(67.33)	(379.10)	79.88	55.11	5.90	_
Gratuity Provision	(2.07)	(3.56)	(0.68)	(1.70)	(0.27)	(0.24)
Prior Period Adjustments						
(Refer Note 2)	-	-	-	-	-	-
MAT Credit Entitlement						
	19.03	78.62	86.53	50.85	(1.28)	3.84
Tax Adjusted In Current						
Period (Refer Note 3)	25.70	78.01	(16.15)	(10.35)	(1.12)	0.05
Differed Tax Liability /						
Assets Adjustments (Refer						
Note 4)	(6.86)	7.22	6.37	(2.91)	(1.57)	0.07
Net profit/ (loss) after tax						
as restated	364.06	339.31	380.71	192.59	73.06	64.37

Explanatory Notes to the above restatements made in Audited Financial Statements of the Company for the respective years / period.

## Adjustments having impact on Profit:

#### Note: 1

Amounts relating to the prior period & Other incomes/Exp have been adjusted in the year to which the same relates to & Under which head the same relates to.

#### Note: 2

There is change in Defered Tax Assets / Liabilities as per Audited Books of Accounts and as per Restated Books and the same has been given effect in the year to which the same relates.

#### Note: 3

The Company Has not provided for MAT In Books of Accounts. But in restated, the company has provided for the same in year to which it relates.

#### Note: 4

The company has provided Excess or Short Provision in the year in which the income tax return has been filled. But in restated account, the company has provided Excess or Short Provision in the year to which it relates.

#### To give Explanatory Notes regarding Adjustments

Appropriate adjustments have been made in the restated financial statements, wherever required, by reclassification of the corresponding items of income, expenses, assets and liabilities, in order to bring them in line with the groupings as per the audited financials of the Company for all the years and the requirements of the Securities and Exchange Board of India (Issue of Capital & Disclosure Requirements) Regulations 2009.

# DETAILS OF SHARE CAPITAL AS RESTATED ANNEXURE-V

(Amount in Lakhs)

## 1. Statement of Share Capital

Particulars	As at	As at	As at	As at	As at	As at
	Septemb	Marc	Marc	Marc	Marc	Marc
	er 30,	h 31,	h 31,	h 31,	h 31,	h 31,
	2017	2017	2016	2015	2014	2013
Authorised						
		1000.0	1000.0	1000.0	1000.0	300.0
Equity shares of Rs. 10/- each	1000.00	0	0	0	0	0
Issued , Subscribed and Fully paid up						
Capital						
						116.0
Equity Shares of Rs.10/- each	296.30	296.30	253.44	253.44	253.44	0
						116.0
Total	296.30	296.30	253.44	253.44	253.44	0

#### Terms/rights attached to equity shares:

- 1. During the Financial Year 2013-14 the Company has increased its Authorised Share Capital from Rs. 3,00,00,000 to Rs. 10,00,00,000 by passing Resolution in the Extra Ordinary General Meeting held on 8th January 2014.
- 2. During the Financial Year 2013-14 the Company has issued and allotted 4,99,375 Equity Shares of Rs. 10 by passing resolution at the board meeting held on 25th March 2014.
- 3. During the Financial Year 2013-14 the Company has issued and allotted 8,75,000 Equity Shares of Rs. 10 by passing resolution at the board meeting held on 20th March 2014.
- 4. During the financial year 2016-17 the company has issued & Allotted 4,28,600 Equity Shares of Rs.10 by Passing resolution at the board meeting held on 14<sup>th</sup> September, 2016 & EGM Held on 27<sup>th</sup> day of August , 2016.

# Terms/rights attached to equity shares:

- 1. The company was having only one class of Equity Shares with par value of Rs. 10.00 per share. Each holder of Equity shares was entitled to one Vote per share.
- 2.In the Liquidation of the company, the holders of Equity Shares shall be entitled to receive any of the remaining assets of the Company, after distribution of all preferential amounts. The amount distributed will be in proportion to the number of equity shares held by the shareholders.

#### 2. Reconciliation of Shares outstanding at the beginning and at the end of the Period

Particulars	As at Septemb er 30, 2017	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
	2017	253437	253437	253437	116000	116000
At the beginning of the period	2962975	5	5	5	0	0
Shares allotted during the year						
		428600			137437	
Issued during the year	-	0	-	-	5	-
Redeemed or bought back during the						
period						
		296297	253437	253437	253437	116000
Outstanding at the end of the Period	2962975	5	5	5	5	0

# 3. For the period of five years immediately preceding the date as at which the Balance Sheet is prepared:

Particulars	As at September 30, 2017	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
Aggregate number and class of						
shares allotted as fully paid up pursuant to contract(s) without						
payment being received in						
cash.	-	-	-	-	-	-
Aggregate number and class of						
shares allotted as fully paid up						
by way of bonus shares.	-	-	-	-	-	-
Aggregate number and class of						
shares bought back.	_	ı	ı	-	ı	-

### a. Details of Shareholders holding more than 5% shares in the company (In terms of No. of Shares Holding)

Particulars	As at Septemb er 30,	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
Name of Shareholders	No. of Shares					
Mr. Avnish Bansal	2529034	2221100	1792500	1746945	1746945	517476
Mr. Sarvapriya Bansal	278125	278125	278125	243300	243300	240004
M/s Mobile telecommunicat						
ion Ltd	-	-	-	261294	261294	-
Megha Asso Pvt. Ltd.	-	-	-	-	177406	-
Shri Anil Babulal Ved						
Mehta	22082	288750	288750	-	-	-
Shri Sourabh Agrawal	_	174700	175000	-	_	_
Shri Akshyesh						
Arya	133434	-	-	-	-	-
Elbert Reality Private Limited	_	-	-	_	_	149988
Total	2962675	2962675	2534375	2251539	2428945	907468

### b.Details of Shareholders holding more than 5% shares in the company (In terms of % Holding)

Particulars	As at	As at	As at	As at	As at	As at
	September	March	March 31,	March	March	March
Name of	30, 2017	31, 2017	2016	31, 2015	31, 2014	31, 2013
Name of	% holding	%	% holding	%	%	
Shareholders		holding		holding	holding	holding
Mr. Avnish Bansal	85.35%	74.96%	70.73%	68.93%	68.93%	44.61%
Mr. Sarvapriya						
Bansal	9.39%	9.39%	10.97%	9.60%	9.60%	20.69%
M/s Mobile	-	-	-	10.31%	10.31%	-

Particulars	As at	As at	As at	As at	As at	As at
	<b>September 30, 2017</b>	March 31, 2017	March 31, 2016	March 31, 2015	March 31, 2014	March 31, 2013
telecommunication						
Ltd						
Megha Asso Pvt. Ltd.	-	-	-	ı	7.00%	-
Shri Anil Babulal						
Ved Mehta	0.75%	9.75%	11.39%	-	-	-
Shri Sourabh						
Agrawal	-	5.90%	6.91%	-	-	-
Shri Akshyesh Arya	4.50	-	-	-	-	-
Elbert Reality Private						12.93%
Limited	-	-	-	-	-	
Total	100.00%	100.00%	100.00%	88.84%	95.84%	78.23%

#### DETAILS OF RESERVES AND SURPLUS AS RESTATED

ANNEXURE-VI (Amount in Lakhs)

D (1.1					dire in	
Particulars	As at	As at	As at	As at	As at	As at
	Septemb	Marc	Marc	Marc	Marc	Marc
	er 30,	h 31,	h 31,	h 31,	h 31,	h 31,
	2017	2017	2016	2015	2014	2013
A. Securities Premium Account						
Opening Balance			763.5	763.5		
	1020.72	763.56	6	6	64.00	64.00
Add: Securities premium credited on Share					699.5	
issue	-	257.17	-	-	7	-
Closing Balance		1020.7	763.5	763.5	763.5	
-	1020.72	3	6	6	7	64.00
B. Surplus						
Opening Balance			417.1	224.6	151.5	
	1136.35	797.04	9	0	4	87.17
Add: Net Profit/(Loss) for the year			380.7	192.5		
	364.06	339.31	1	9	73.06	64.37
Add: Opening Balance of MAT Credit	-	-	-	1	-	-
Add: Adjustment in F.A as per Companies						
Act,2013	-	-	0.86	-	-	-
Closing Balance		1136.3	797.0	417.1	224.6	151.5
	1500.41	5	4	9	0	4
Total		2157.0	1560.6	1180.7	988.1	215.5
	2521.13	8	0	5	7	4

### **Notes:**

- 1. The figures disclosed above are based on the Unconsolidated restated summary statement of assets and liabilities of the Company
- The above statement should be read with the notes to Unconsolidated restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexure I,II and III.
- 3. Pursuant to the Enactment of the Companies Act, 2013, the Company has applied the estimated useful lives as specified in the Schedule II. The Written Down Value of the Fixed Assets ehose lives have expired as at 01st April, 2015 have been adjusted, in the Opening balance of Profit and Loss Account.

### DETAILS OF LONG TERM BORROWINGS AS RESTATED

### ANNEXUREVII (Amount in Lakhs)

					ount in La	khs)
Particulars	As at September 30, 2017	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
A1. From Banks (Secured)	30, 2017	31, 2017	31, 2010	31, 2013	31, 2014	31, 2013
Loan Repayble on Demand						
(Secured Loan)	270.02	200.24	227.02	227.40		
Loan from MPFC (400 Lakhs)	279.02	289.34	337.83	337.40	-	-
Loan from MPFC (1600 Lakhs)	1142.09	1238.15	1351.08	1535.58	1079.63	-
Loan from MPFC (110 Lakhs)	6.00	0.53	17.59	39.88	60.76	73.99
Loan from MPFC (190 Lakhs)	-	-	-	-	-	89.27
Car Loan from ICICI Bank						
(Secured against Mercedes Car)	12.69	17.42	26.19	34.10	-	-
Car Loan from ICICI Bank						
(Secured against Toyota Altis						
Car)	-	-	1	-	1.06	5.01
Two Wheeler Loan from HDFC						
Bank (Secured Against Vehicle						
Bullet)	-	-	-	-	-	0.39
Car Loan from HDFC Bank						
(Secured Against Innova Car)	-	_	_	0.25	1.46	_
Commercial Vehicle Loan -						
HDFC Bank (Secured Ag. Voltas						
Vehicle)	_	0.83	5.52	_	_	-
Car Loan from Kotak Mahindra						
Prime Ltd (Secured against Car)	_	_	_	_	1.99	3.96
Commercial Equipment Loan - (						
Forklift Godrej) State Bank of India ( 1000 Lakhs)	895.12	952.83	-	-	2.84	7.27
A2. From NBFC(Secured)	693.12	932.83	-	_	_	-
Edelweiss Retail Finance Ltd.	179.03	200.35	_	_	_	_
Hero Fincorp Ltd.	264.08	164.17	-	_	-	-
Total(A1+A2)	2778.03	2863.62	1738.21	1947.21	1147.74	179.89
A3. From Banks (UnSecured)						
Total(A)						
B. From Other Parties						
(Unsecured) B1. From Promoter Group						
Loan From Directors	-	_		_	_	
-Shri Avnish Bansal	40.71	185.46	582.50	484.00	_	-
-Shri Sarvapriya Bansal	9.84	129.34	31.34	18.00	-	-
	50.55	314.80	613.84	502.00	ı	-
From Shareholders	-	-	-	-	-	-
-Shree Sainath Agencies				5.00	5.00	5.00
	-	-	-	5.00	5.00	5.00
Inton comparate lear						
Inter-corporate loan -Mobile Telecommunication Ltd	36.00	56.00	-			
-Satyamitra Infrastructure Pvt	30.00	50.00		_	_	
Ltd.	30.00	-	_	-	_	_
-Shree Ram Proteins Pvt Ltd	-	-	450.00	400.00	400.00	-
l .			·		i	

Particulars	As at September	As at March				
	30, 2017	31, 2017	31, 2016	31, 2015	31, 2014	31, 2013
-Sunrise Ginning Pvt Ltd	-	-	-	500.00	-	-
-Vedant Kotton Pvt Ltd	-	-	-	325.00	-	-
-Colorband Dyestuff Pvt LTd	-	-	-	-	5.00	5.00
-Varnita Textiles Pvt LTd	-	31.89	33.26	30.00	-	5.00
	66.00	87.89	483.26	1255.00	405.00	10.00
From Others						
-Shri SK Gupta	-	-	-	-	15.00	-
-Hiren Soni	61.85		_	-	-	-
-Balaji Agro Industries	-		_	-	-	29.00
-Bharat Traders	-	-	-	-	-	10.00
-Sarvapriya Bansal Huf	-	-	-	-	-	6.00
-SK Gupta	-	-	ı	-	-	15.00
-SK Textile	-	-	ı	-	-	22.00
	61.85	-	-	-	15.00	82.00
Total	178.40	402.69	1097.10	1762.00	425.00	97.00
DO F. C. LIE C.						
<b>B2. From Financial Institutions</b>						
Religare Finvest Ltd						
Tata Capital Ltd.						
B3. From Others						
Inter Corporate Deposits						
<b>Loan From Others</b>						
Total(B)	178.40	402.69	1097.10	1762.00	425.00	97.00
(c) Loans and Advances from						
Bank & Financial Institutions						
Business Loans from Banks	_	-	-	5.33	12.31	-
<b>Business Loans from Financial</b>						
Institutions	58.88	135.98	76.23	41.24	41.12	-
Total(C)	58.88	135.98	76.23	46.57	53.43	-
T-4-1 A . D . C	2015 20	2402.20	2011 54	255 50	1/2/ 17	27.00
Total A+B+C	3015.30	3402.29	2911.54	3755.78	1626.17	276.89

# ANNEXURE VIII NATURE OF SECURITY AND TERMS OF REPAYMENT FOR LONG TERM BORROWINGS INCLUDING CURRENT MATURITIES

Sr. No.	Lender	Nature of facility	Amount outstanding as at September 30, 2017	Rate of interest (%)	Repayment terms	Security/Principal terms and conditions
1	Madhya Pradesh Financial Corporation	Term Loan	329.02 Lakhs	15.25%	The Loan is repayble in 8 years in 28 Quarterly Installment with one year moratorium period.	Term Loan from MPFC is secured by (a) exclusive first charge on the fixed assets of the Company and Personal Guatantee of Two Directors & One Guarantor Mr Amit Drolia
2.	Madhya Pradesh Financial Corporation	Term Loan	1342.08 Lakhs	15.25%	The Loan is repayable in 8 years in 30 Quarterly Installment with one and half year off period.	Term Loan from MPFC is secured by (a) exclusive first charge on the fixed assets of the Company and Personal Guarantee of two Director and one Guarantor Mr Amit Drolia
3.	Madhya Pradesh Financial Corporation	Term Loan	12.18 Lakhs	15.25%	The Loan is repayable in 6 years in 20 Quarterly Installment with one year off.	Term Loan from MPFC is secured by (a) exclusive first charge on the fixed assets of the Company and Personal Guarantee of two Director and one Guarantor Mr Amit Drolia.
4.	ICICI Bank	Car Loan	26.19 Lakhs	10.25%	The loan is repayable in 60 Equated Monthly installment of Rs 92046/- Each (Including Interest) commence from 15/01/2015 and last installment due on 15/12/2019	The car loan is secured against car.

Sr. No.	Lender	Nature of facility	Amount outstanding as at September 30, 2017	Rate of interest (%)	Repayment terms	Security/Principal terms and conditions
5.	HDFC Bank	Commercial Equipment Loan	5.52 Lakhs	11.06%	The loan is repayable in 36 Equated Monthly installment of Rs 42240.00 Each (Including Interest) commence from 01/06/2015 and last installment due on 01/05/2018	The commercial equipment loan is secured against equipment.
6.	State Bank of India	Term Loan	1007.83 Lakhs	13.75%	The Loan is repayable in 7 years in 83 Monthly Installment with 8 months off period.	Term Loan from State Bank of India is secured by (a) Pari Passu first charge on the fixed assets of the Company
7.	Edelweiss Retail Finance Limited	Equipment Finance	238.50 Lakhs	15.00%	The Loan is repayable in 61 Monthly Installment with 1 months off period. Last installment due on 05/11/2021	Equipment Finance from Edelweiss Retail Finance Limited is secured by (a) Hypothecation on the Equipment Purchase out of the said loan.
8.	Hero Fincorp Limited	Equipment Finance	195.21 Lakhs	13.00%	The Loan is repayable in 63 Monthly Installment with 3 months off period. Last installment due on 08/01/2022	Finance from Hero Fincorp Limited is secured by (a)

(Amount in Lakhs)

Bajaj Finserv									
		As at							
Particulars	30 th Sept, 2017	30 th Sept, 2017 31 st March, 2017 31 st March, 2016							
Rate of Interest	16.00%	Nil	Nil						
Opening Balance Cr/(Dr)	-	-	-						
Amount Received / Credited	30.15	-	-						
Interest on Loan	0.80	-	-						
Amount Repaid / Adjusted	1.71	-	-						
Outstanding Amount	29.24	-	-						
Terms of Repayment:	Repayable in 48 M	Ionthly Installments of	f Rs.85,446/- each						

Capital First Limited-1										
		As at								
Particulars	30 th Sept, 2017	30 th Sept, 2017 31 st March, 2017 31 st March, 2016								
Rate of Interest	17.50%	17.50%	17.50%							
Opening Balance Cr/(Dr)	31.22	66.99	-							
Amount Received / Credited	-	ı	75.00							
Interest on Loan	2.00	8.94	3.17							
Amount Repaid / Adjusted	22.41	44.71	11.18							
Outstanding Amount	10.81	31.22	66.99							
Terms of Repayment:	Repayable in 24 Monthly Installments of Rs.372,622/- each									

Capital First Limited-2									
		As at							
Particulars	30 th Sept, 2017	31 st March,2017	31 st March, 2016						
Rate of Interest	18.80%	Nil	Nil						
Opening Balance Cr/(Dr)	-	-	-						
Amount Received / Credited	43.78	-	-						
Interest on Loan	3.28	-	-						
Amount Repaid / Adjusted	8.00	-	-						
Outstanding Amount	39.06	-	-						
Terms of Repayment:									

	Edelweiss Retail Finance Ltd				
		As at			
Particulars	30 th Sept, 2017	31 st March, 2017	31 st March,2016		
Rate of Interest	17.85%	17.85%	17.85%		
Opening Balance					
Cr/(Dr)	19.40	28.06	-		
Amount					
Received /					
Credited	-	-	30.00		
Interest on Loan	1.55	4.32	1.31		
Amount Repaid /					
Adjusted	6.49	12.98	3.25		
Outstanding					
Amount	14.46	19.40	28.06		
Terms of	Repayable in 37 Mon	thly Installments out of w	hich first installment is of		
Repayment:	Rs.7438/- & Remaining Installments are of Rs.108,332/-				

HDB Finance Ltd				
	As at			
Particulars	30 th Sept, 2017	31 st March, 2017	31 st March, 2016	
Rate of Interest	17.00%	17.00%	Nil	
Opening Balance Cr/(Dr)	17.79	-	-	
Amount Received / Credited	-	20.00	-	
Interest on Loan	1.41	1.36	-	
Amount Repaid / Adjusted	4.28	3.57	-	
Outstanding Amount	14.92	17.79	-	
Terms of Repayment:	Repayable in 36 monthly installments of Rs.71,305/- Each			

	India Infoline Finance Ltd					
		As at				
Particulars	30 th Sept, 2017	31 st March, 2017	31 st March, 2016			
Rate of Interest	19.50%	19.50%	Nil			
Opening Balance						
Cr/(Dr)	31.27	1	1			
Amount						
Received /						
Credited	-	35.00	ı			
Interest on Loan	2.85	2.73	1			
Amount Repaid /						
Adjusted	7.75	6.46	-			
Outstanding						
Amount	26.37	31.27	-			
Terms of	Repayable in 36 monthly installments out of Which first installment is of Rs.5610					
Repayment:	& Remaining Installment are of Rs.129183/-					

Magma Fincorp Ltd				
	As at			
Particulars	30 th Sept, 2017 31 st March, 2017 31 st March, 2016			
Rate of Interest	16.50%	16.50%	Nil	
Opening Balance Cr/(Dr)	27.29	-	-	
Amount Received / Credited	-	35.00	-	
Interest on Loan	1.97	2.62	-	
Amount Repaid / Adjusted	10.33	10.33	-	
Outstanding Amount	18.93	27.29	-	
Terms of Repayment:	Repayable in 24 monthly installments of Rs.172,208/- Each			

Religare Finvest Ltd				
		As at		
Particulars	30 th Sept, 2017	31 st March, 2017	31 st March, 2016	
Rate of Interest	16.00%	16.00%	Nil	
Opening Balance Cr/(Dr)	25.61	37.35	-	
Amount Received / Credited	-	-	40.00	
Interest on Loan	1.83	5.14	1.57	
Amount Repaid / Adjusted	8.44	16.88	4.22	
Outstanding Amount	19.00	25.61	37.35	
<b>Terms of Repayment:</b> Repayable in 36 monthly installment of Rs.140,629 each				

ZEN LEFIN Pvt Ltd				
	As at			
Particulars	30 th Sept, 2017 31 st March, 2017 31 st March, 2016			

Rate of Interest	18.00%	18.00%	Nil
Opening Balance Cr/(Dr)	42.86	ı	-
Amount Received / Credited	-	50.00	-
Interest on Loan	3.43	2.84	-
Amount Repaid / Adjusted	14.98	9.98	-
Outstanding Amount	31.31	42.86	-
Terms of Repayment:	Repayable in mont	thly installments of Rs	s.249620 each

Mobile Telecommunication Ltd				
	As at			
Particulars	30 th Sept, 2017	31 st March, 2017	31 st March, 2016	
Rate of Interest	Nil	Nil	Nil	
Opening Balance Cr/(Dr)	56.00	-	-	
Amount Received / Credited	-	80.00	-	
Interest on Loan	-	-	-	
Amount Repaid / Adjusted	20.00	24.00	-	
Outstanding Amount	36.00	56.00	-	
Terms of Repayment:	Repayable on Dem	and		

Hiren soni				
		As at		
Particulars	30 th Sept, 2017	31 st March, 2017	31 st March, 2016	
Rate of Interest	Nil	Nil	Nil	
Opening Balance Cr/(Dr)	-	-	-	
Amount Received / Credited	94.60	-	-	
Interest on Loan	-	-	-	
Amount Repaid / Adjusted	42.75	-	-	
Outstanding Amount	51.85	-	-	
Terms of Repayment: Repayable on Demand				

Satyamitra Infrastructure Pvt Ltd				
		As at		
Particulars	30 th Sept, 2017	31 st March, 2017	31 st March, 2016	
Rate of Interest	Nil	Nil	Nil	
Opening Balance Cr/(Dr)	-	-	-	
Amount Received / Credited	30.00	-	1	
Interest on Loan	-	-	1	
Amount Repaid / Adjusted	-	-	1	
Outstanding Amount	30.00	-	1	
Terms of Repayment:	payment: Repayable on Demand			

Shri Avnish Bansal				
		As at		
Particulars	30 th Sept, 2017	31 st March, 2017	31 st March, 2016	
Rate of Interest	Nil	Nil	Nil	
Opening Balance Cr/(Dr)	185.46	582.50	-	
Amount Received / Credited	156.00	480.00	582.50	
Interest on Loan	-	-	1	
Amount Repaid / Adjusted	300.75	877.04	-	
Outstanding Amount	40.71	185.46	582.50	
Terms of Repayment: Repayable on Demand				

Shri sarvapriya Bansal					
	As at				
Particulars	30 th Sept,2017 31 st March 2017 31 st March, 2016				
Rate of Interest	Nil	Nil	Nil		
Opening Balance Cr/(Dr)	129.34	31.34	-		
Amount Received / Credited	19.00	150.00	31.34		
Interest on Loan	-	-	-		
Amount Repaid / Adjusted	138.50	52.00	-		
Outstanding Amount	9.84	129.34	31.34		
Terms of Repayment: Repayable on Demand					

### DETAILS OF DEFERRED TAX LIABILITIES (NET) AS RESTATED

ANNEXURE IX (Amount in Lakhs)

Particulars	As at	As	As	As	As	As
1 at ticulars	Septe	at	at	at	at	at
	mber	Mar	Mar	Mar	Mar	Mar
	31,	ch	ch	ch	ch	ch
	2017	31,	31,	31,	31,	31,
		2017	2016	2015	2014	201
						3
	5833.8	6025	4306	4392	2339	589.
WDV as per Books	5	.33	.08	.60	.91	58
	5104.2	5423	3847	4061	2198	479.
WDV as per IT	6	.52	.82	.02	.97	60
		601.	458.	331.	140.	109.
	729.59	81	26	58	94	97
	(8.52)	(6.45	(2.89	(2.21	(0.51	(0.2
Gratuity Provision		)	)	)	)	4)
					(0.82)	-
Other Difference	-	-	-	-	)	
		595.	455.	329.	139.	109.
Net deferred tax liability	721.08	36	37	37	61	73
		196.	150.	106.	45.3	33.9
Total DTL	238.41	84	56	86	0	1
		150.	106.	45.3	33.9	22.2
Opening Balance of (DTA) / DTL	196.84	56	86	0	1	4
Liability to be created for the year as per restated		46.2	43.6	61.5	11.3	11.6
financial transferred to P&L a/c	41.57	9	9	7	9	7
		196.	150.	106.	45.3	33.9
DTL as per revised calculation	238.41	84	56	86	0	1

### **Defered Tax Assets & Liabilities Summary**

Particulars	As at September 31, 2017	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
Opening Balance of (DTA) / DTL	196.84	150.56	106.86	45.30	33.91	22.24
Add: Provision for the Year	41.57	46.29	43.69	61.57	11.39	11.67
Closing Balance of (DTA) / DTL	238.41	196.84	150.56	106.86	45.30	33.91

### DETAILS OF SHORT TERM BORROWINGS AS RESTATED

# ANNEXURE X (Amount in Lakhs)

Particulars	As at September 30, 2017	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
(a) Working Capital Loans						
i) Cash Credit Limit	2312.68	2419.61	2563.36	1474.41	557.05	269.94
ii) Buyer's credit Limit	-	-	-	-	-	112.45
Short term Loan from MPFC	205.36	203.04	100.00	-	_	-
Total A	2518.04	2622.65	2663.36	1474.41	557.05	382.39

# NATURE OF SECURITY AND TERMS OF REPAYMENT FOR SHORT TERM BORROWINGS

### ANNEXURE XI

Sr N o.	Lender	Nature of facility	Loan	Amount outstanding as at September 30, 2017	Rate of interest (%)	Repaym ent Terms	Security / Principal terms and conditions
1	IDBI Bank	Cash Credit Facility with Over All Limit of Rs. 1200 Lacs( Cash Credit Rs.1000 Lacs with interchangeb le PCFC/EPC Limit of Rs.300 Lacs , Lc & BG Limit of Rs.200 Lacs( Fully Interchanga ble) & Ler limit of Rs. 100 Lacs( Fully Interchanga ble) & LCBD Limit of Rs.200 Lacs	Cash Credit Facility with Over All Limit of Rs. 1200 Lacs( Cash Credit Rs.1000 Lacs with interchange ble PCFC/EPC Limit of Rs.300 Lacs, LC & BG Limit of Rs.200 Lacs( Fully Interchanga ble) & LER limit of Rs. 100 Lacs( Fully Interchanga ble) & LCBD Limit of Rs.200 Lacs	Rs.987.78 /- Lacs	For CC: 1 year MCLR+300b ps( Present Effective rate being 11.80%) For other Advances:Ma rgins for LCIBG- Cash margin of 10% of the LC/BG outstanding with 7.5% in the form of FD and 2.5% in the form of current account under lien with IDBI Bank.	Repayab le on Demand	i.First charge on entire current assets of the company on pari- passu basis with the existing charge holders ii.Second Charge over the entire fixed assets of the company on Paripassu basis with the existing charge Holders iii.First pari-passu charge on flat no. 202, Rivoli apartment, 135 Balkunthdh am Colony, Indore admeasurin g 2423 sq ft (approx) in the name of Smt. Sangeeta Bansal iv.First pari-passu charge on the commercial

Sr N o.	Lender	Nature of facility	Loan	Amount outstanding as at September 30, 2017	Rate of interest (%)	Repaym ent Terms	Security / Principal terms and conditions
							property situated at 401, Princess Business Skypark, Plot No: 22-24, AB Road Indore owned by MFPL V.Personal Guarantees of S/Shd Sarvpriya Bansal and Avnish Bansal (Promoter directors) and Smt. Sangeeta Bansal
2	Madhya Pradesh Finance Corporat ion	Short Term Loan of Rs.200/- Lacs	Working Capital Finance	Rs.205.36/- Lacs14.25% P.a	14.25% P.a	Loan shall be repayabl e within 1 year in 6 monthly installme nts out of which first 4 installme nts are of Rs.30/-Lacs rach & Remaini ng 2 installme nts are of Rs.40/-Lacs	(i)Personal Guarantee Of Shri Sarva Priya Bansal, Shri Avnish Bansal , Shri Amit Drolia

Sr N o.	Lender	Nature of facility	Loan	Amount outstanding as at September 30, 2017	Rate of interest (%)	Repaym ent Terms	Security / Principal terms and conditions
3	AXIS Bank	Cash Credit Facilities of Rs.1500 Lacs With Interchanga ble EPC of Rs.900 Lacs , PSCFC of Rs.500 Lacs(Fully Intercfhanga ble) , LER Limit of Rs. 100 Lacs(Fully Intercfhanga ble), Letter of Credit(Fully Intercfhanga ble) Rs.200 Lacs, Bank Guarantee(S ub-limit to CC)Rs. 200 Lacs, Buyer's credit(sub-limit To CC) Rs. 200 Lacs	Working Capital Finance	CC- Rs.1142.19 Lacs, PCFC- Rs.357.81 Lacs	CC- BR+2.75%i.e. 12% & For EPC/PSC - BR+1.5% i.e.10.75%	Repayab le On Demand	i.For PCFC-Export Bills with Title to the goods duly endorsed in favour of the bank ii. Extension of Charge on all Current Assets iii.First pari passu equitable mortgage charge on Flat No. 202, Rivoli Apartment, 135 Baikunthdh am Colony, Indore iv.First equitable mortgage charge on Unit No.rt01, Fourth Floor of Princess Business Sky Park, Plot No.22, B arlrd 24, Indore V.Second pari passu charge on entire fixed assets (moveable and immoveabl e-present & future) of the

Sr N o.	Lender	Nature of facility	Loan	Amount outstanding as at September 30, 2017	Rate of interest (%)	Repaym ent Terms	Security / Principal terms and conditions
0.							company (except vehicles financed by Other banks/Fina ncial Institutions ) Vi.Exclusiv e Cash collateral of Rs.0.22 crore duly lien marked to Bank Vii. Exclusive charge on property located at Unit No.401, Fourth Floor of Princess Business ,Sky Parlr Plot No.22, 23 and 24 Indore Viii.Person
							al Guarantees of S/Shd Sarvpriya Bansal and Avnish Bansal (Promoter directors) and Smt. Sangeeta Bansal

#### DETAILS OF TRADE PAYABLES AS RESTATED

### ANNEXURE XII

(Amount in Lakhs)

Particulars	As at Septembe r 30, 2017	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
Creditors for Raw Material						
(a) More then six months						
(b) Less then six months	1450.06	417.79	219.67	928.90	140.08	57.42
(c ) Credit Balance of Trade Receivables	-	-	-	-	-	-
(d) Other Payables	530.80	463.29	-	-	-	-
Creditor For Transportation	-	-	40.87	9.16	3.39	5.01
Creditor for Spares	-	-	144.20	65.15	0.91	0.61
Creditor for Packing Material	-	-	-	-	-	2.26
Creditor for Commission	-	-	5.32	0.56	2.79	7.00
Creditor For contract	-	-	-	-	-	4.23
Other Sundry Creditors	-	-	-	-	5.99	6.89
Total	1980.86	881.08	410.06	1003.77	153.16	83.42

#### Notes

- Outstanding against Purchase / Acquisition of Capital Goods / Assets have been shown under "Sundry Creditors for Capital Goods / Fixed Assets"
- Trade Payables as on September 30, 2017 has been taken as certified by the management of the company

### DETAILS OF OTHER CURRENT LIABILITIES AS RESTATED

ANNEXURE XIII (Amount in Lakhs)

Particlaurs	As at	As	As	As	As	As
	Septem	at	at	at	at	at
	ber 30,	Mar	Mar	Mar	Mar	Mar
	2017	ch	ch	ch	ch	ch
		31,	31,	31,	31,	31,
		2017	2016	2015	2014	2013
<b>Current Maturities of Term Liabilities</b>						
		50.0	45.0	20.0		
Loan from MPFC (400 Lakhs)	50.00	0	0	0	-	-
		180.	140.	60.0		
Loan from MPFC (1600 Lakhs)	200.00	00	00	0	-	-
		18.0	24.0	23.0	20.0	20.0
Loan from MPFC (110 Lakhs)	6.00	0	0	0	0	0
					89.3	40.0
Loan from MPFC (190 Lakhs)	-	-	-	-	5	0
				75.0		
Loan from MPFC 100 Lakhs)	-	-	0.07	0	-	-
Car Loan from ICICI Bank (Secured against						
Mercedes Car)	9.22	8.76	7.91	7.14	-	-

Car Loan from HDFC Bank (Secured Against Tata Manza Car)  Car Loan from ICICI Bank (Secured against Toyota Car)  Car Loan from ICICI Bank (Secured against Toyota Car)  Car Loan from ICICI Bank (Secured against Car Hyundai 120)  Two Wheeler Loan from HDFC Bank (Secured Against Vehicle Bullet)  Car Loan from HDFC Bank (Secured Against Car Hyundai 120)  Car Loan from HDFC Bank (Secured Against Car Loan from HDFC Bank (Secured Against Vehicle Bullet)  Car Loan from HDFC Bank (Secured Against Innova Car)  Commercial Property Loan  Commercial Property Loan  Commercial Vehicle Loan - HDFC Bank (Secured Ag. Voltas Vehicle)  Car Loan from Kotak Mahindra Prime Ltd (Secured Ag. Voltas Vehicle)  Car Loan from Kotak Mahindra Prime Ltd (Secured against Car)  Car Loan from Kotak Mahindra Prime Ltd (Secured against Car)  State Bank of India (1000 Lakhs)  Bajaj Finserve Ltd1  Bajaj Finserve Ltd1  Bajaj Finserve Ltd2  Capital First Ltd1  Capital First Capital  Capital First Ltd1  Capital First Capital  Capital First Capital  Capital First Capital  Capital  Capital  Capital  Capital  Capital					•	,	
Car Loan from ICICI Bank (Secured against Toyota Car)	Car Loan from HDFC Bank (Secured Against Tata						
Car)         Car Loan from ICICI Bank (Secured against Car Hyundai 120)	•	-	-	-	-	-	1.33
Car Loan from ICICI Bank (Secured Against Car Hyundai IZO)							
Hyundai 120)		-	-	-	1.06	3.95	3.56
Two Wheeler Loan from HDFC Bank (Secured Against Vehicle Bullet)	·						
Against Vehicle Bullet)	•	-	-	-	-	-	1.21
Car Loan from HDFC Bank (Secured Against Innova Car)	·					0.20	0 =0
Innova Car)	<u> </u>	-	-	-	-	0.39	0.58
Commercial Property Loan				0.05	1.01	0.65	
Commercial Property Loan         —         —         —         —         —         4         —           Commercial Vehicle Loan - HDFC Bank (Secured Ag. Voltas Vehicle)         3.24         4.69         4.20         —         —           Commercial Equipment Loan - (Forklift Godrej)         —         —         2.84         4.43         3.93           Car Loan from Kotak Mahindra Prime Ltd (Secured against Car)         —         —         —         1.99         1.97         1.78           Edelweiss Retail Finance Ltd.         41.10         5         —	iiiiova Cai)	-	-	0.25	1.21		-
Ag. Voltas Vehicle)         3.24         4.69         4.20         -         4.33         3.93           Commercial Equipment Loan - (Forklift Godrej)         -         -         2.84         4.43         3.93           Car Loan from Kotak Mahindra Prime Ltd (Secured against Car)         -         -         -         1.99         1.97         1.78           Edelweiss Retail Finance Ltd.         41.10         5         -	Commercial Property Loan	_	-	-	-		-
Ag. Voltas Vehicle)         3.24         4.69         4.20         -         4.33         3.93           Commercial Equipment Loan - (Forklift Godrej)         -         -         2.84         4.43         3.93           Car Loan from Kotak Mahindra Prime Ltd (Secured against Car)         -         -         -         1.99         1.97         1.78           Edelweiss Retail Finance Ltd.         41.10         5         -	Commercial Vahigle Lean HDEC Donk (Secured						
Commercial Equipment Loan - ( Forklift Godrej)	•	2.24	4.60	4.20			
Car Loan from Kotak Mahindra Prime Ltd (Secured against Car)         -         -         -         1.99         1.97         1.78           Edelweiss Retail Finance Ltd.         41.10         5         - <td></td> <td>3.24</td> <td>4.69</td> <td>4.20</td> <td>-</td> <td>- 4.40</td> <td>-</td>		3.24	4.69	4.20	-	- 4.40	-
against Car)         -         -         -         1.99         1.97         1.78           Edelweiss Retail Finance Ltd.         41.10         38.1         -		-	-	-	2.84	4.43	3.93
Edelweiss Retail Finance Ltd. 41.10	•				1.00	1.07	1.70
Edelweiss Retail Finance Ltd.	against Car)	-	20.1	-	1.99	1.97	1.78
Hero Fincorp Ltd.	Edelweiss Retail Finance Ltd.	41 10		_	_	_	_
Hero Fincorp Ltd.   33.11   4   -   -   -   -   -     -		11.10					
State Bank of India (1000 Lakhs)         90.00         0         -	Hero Fincorp Ltd.	33.11		-	-	-	-
State Bank of India (1000 Lakhs)         90.00         0         -			<b></b> 0				
Bajaj Finserve Ltd1         -	State Bank of India ( 1000 Lakhs)	00.00					
Bajaj Finserve Ltd1       -       -       -       7       -       -         Bajaj Finserve Ltd2       -       -       9       -       -       -         Bajaj Finserve Ltd3       -       2       -       -       -       -       -         Bajaj Finserve Ltd4       19.86       - <td>State Bank of field (1000 Eakins)</td> <td>90.00</td> <td>U</td> <td>-</td> <td>18.6</td> <td>-</td> <td>-</td>	State Bank of field (1000 Eakins)	90.00	U	-	18.6	-	-
Bajaj Finserve Ltd2       -       -       9       -       -       -         Bajaj Finserve Ltd3       -       17.4       -        -       <	Bajaj Finserve Ltd1	-	-	_		_	-
Bajaj Finserve Ltd3				18.7			
Bajaj Finserve Ltd3         -         2         -	Bajaj Finserve Ltd2	-	-	9	-	-	-
Bajaj Finserve Ltd4	Rajaj Finserve I td -3						
Capital First Ltd1  Capital First Ltd2  Capital First Ltd2  Edelwise Retail Finance Ltd.  HDB Finance Ltd.  India Infoline Finance Ltd.  Magma Fincorp Ltd1  ReligareFinvest Ltd-1  ReligareFinvest Ltd-1  Zen Lefin Pvt. Ltd.  Mobile Telecommunication Ltd.  Hiren Soni  HDFC Bank  Tata Capital First Ltd1  10.88  1 7 7		10.96		-	-	-	-
Capital First Ltd1         10.88         1         7         -         -         -           Capital First Ltd2         32.89         -         -         -         -         -           Edelwise Retail Finance Ltd.         9.05         4.94         8.66         -         -         -           HDB Finance Ltd.         11.26         2.87         -         -         -         -           India Infoline Finance Ltd.         20.97         4.72         -         -         -         -         -           Magma Fincorp Ltd1         -         -         9.02         4         8.96         -           Magma Fincorp Ltd2         9.85         8.36         -         -         -         -           ReligareFinvest Ltd-1         -         -         9.5         9.5         2         -           ReligareFinvest Ltd-2         11.85         6.61         4         -         -         -           Zen Lefin Pvt. Ltd.         18.68         5         -         -         -         -           Mobile Telecommunication Ltd.         -         -         -         -         -         -         -           HDFC Bank <t< td=""><td>Bajaj i inscret Ltd.—</td><td>19.80</td><td>20.4</td><td>35.7</td><td>-</td><td>-</td><td>-</td></t<>	Bajaj i inscret Ltd.—	19.80	20.4	35.7	-	-	-
Capital First Ltd2       32.89       -        -       -       -       -       -       -       -       -       -       -       -       -       -       -       -        -	Capital First Ltd1	10.88			_	_	-
HDB Finance Ltd.	Capital First Ltd2	32.89	-	-	-	_	-
HDB Finance Ltd.	Edelwise Retail Finance Ltd.	9.05	4.94	8.66	_	_	-
India Infoline Finance Ltd.       20.97       4.72       -       -       -       -         Magma Fincorp Ltd1       -       -       9.02       4       8.96       -         Magma Fincorp Ltd2       9.85       8.36       -       -       -       -         ReligareFinvest Ltd-1       -       -       9.5       9.5       2       -         ReligareFinvest Ltd-2       11.85       6.61       4       -       -       -       -         Zen Lefin Pvt. Ltd.       18.68       5       -       -       -       -       -         Mobile Telecommunication Ltd.       -       -       -       -       -       -       -       -         Hiren Soni       -       -       -       -       -       -       -       -       -         HDFC Bank       -       -       5.33       6.98       5.92       -         Satyamitra Infrastructure Pvt Ltd       -       -       5       0       3       5         Tata Capital Financial Service Ltd       -       -       5       0       3       5	HDB Finance Ltd.			-	_	_	_
Magma Fincorp Ltd1       -       -       9.02       4       8.96       -         Magma Fincorp Ltd2       9.85       8.36       -       -       -       -       -         ReligareFinvest Ltd-1       -       -       9.5       9.5       2       -         ReligareFinvest Ltd-2       11.85       6.61       4       -       -       -         Zen Lefin Pvt. Ltd.       18.68       5       -       -       -       -         Mobile Telecommunication Ltd.       -       -       -       -       -       -         Hiren Soni       -       -       -       -       -       -       -         HDFC Bank       -       -       5.33       6.98       5.92       -         Satyamitra Infrastructure Pvt Ltd       -       -       -       -       -       -         Tata Capital Financial Service Ltd       -       -       5       0       3       5	India Infoline Finance Ltd.				_	_	-
Magma Fincorp Ltd2         9.85         8.36         - </td <td></td> <td>20.57</td> <td>,2</td> <td></td> <td>10.3</td> <td></td> <td></td>		20.57	,2		10.3		
ReligareFinvest Ltd-1       -       -       9.5       9.5       2       -         ReligareFinvest Ltd-2       11.85       6.61       4       -       -       -         Zen Lefin Pvt. Ltd.       18.68       5       -       -       -       -         Mobile Telecommunication Ltd.       -       -       -       -       -       -         Hiren Soni       -       -       -       -       -       -       -         HDFC Bank       -       -       5.33       6.98       5.92       -         Satyamitra Infrastructure Pvt Ltd       -       -       -       -       -       -         Tata Capital Financial Service Ltd       -       -       5       0       3       5	Magma Fincorp Ltd1	1	1	9.02	4	8.96	-
ReligareFinvest Ltd-1       -       -       9.5       9.5       2       -         ReligareFinvest Ltd-2       11.85       6.61       4       -       -       -         Zen Lefin Pvt. Ltd.       18.68       5       -       -       -       -         Mobile Telecommunication Ltd.       -       -       -       -       -       -         Hiren Soni       -       -       -       -       -       -       -         HDFC Bank       -       -       -       -       -       -       -         Satyamitra Infrastructure Pvt Ltd       -       -       -       -       -       -         Tata Capital Financial Service Ltd       -       -       5       0       3       5	Magma Fincorp Ltd2	9.85	8.36	-	-	-	-
ReligareFinvest Ltd-2  11.85 6.61 4	D-1:						
ReligareFinvest Ltd-2       11.85       6.61       4       -       -       -         Zen Lefin Pvt. Ltd.       18.68       5       -       -       -       -         Mobile Telecommunication Ltd.       -       -       -       -       -       -         Hiren Soni       -       -       -       -       -       -       -         HDFC Bank       -       -       5.33       6.98       5.92       -         Satyamitra Infrastructure Pvt Ltd       -       -       -       -       -       -         Tata Capital Financial Service Ltd       -       -       5       0       3       5	Kengarerinvest Ltd-1	_	-		9.5	2	-
Zen Lefin Pvt. Ltd.	ReligareFinyest Ltd-2	11 95	6.61				
Zen Lefin Pvt. Ltd.       18.68       5       -       -       -         Mobile Telecommunication Ltd.       -       -       -       -       -         Hiren Soni       -       -       -       -       -       -       -         HDFC Bank       -       -       5.33       6.98       5.92       -         Satyamitra Infrastructure Pvt Ltd       -       -       -       -       -       -         Tata Capital Financial Service Ltd       -       -       5       0       3       5		11.03		4	_	-	_
Hiren Soni       -	Zen Lefin Pvt. Ltd.	18.68		_			
HDFC Bank	Mobile Telecommunication Ltd.		-	-	-	-	-
Satyamitra Infrastructure Pvt Ltd       -       -       -       -       -         Tata Capital Financial Service Ltd       -       -       5       0       3       5	Hiren Soni		-	-	-	-	-
Satyamitra Infrastructure Pvt Ltd       -       -       -       -       -       -       -       -       -       -       -       -       19.9       18.6       31.2       19.4         Tata Capital Financial Service Ltd       -       -       5       0       3       5	HDFC Bank	-	-	5.33	6.98	5.92	-
Tata Capital Financial Service Ltd - 19.9 18.6 31.2 19.4 5 0 3 5	Satyamitra Infrastructure Pvt Ltd	-	-	-	-		-
				19.9	18.6		19.4
Shree Ram Proteins Pvt Ltd		-	-	5	0	3	5
	Shree Ram Proteins Pvt Ltd	-	-	-	-	-	-

Sunrise Ginning Pvt Ltd	_	-	-	-	-	-
Vedant Kotton Pvt Ltd	_	-	-	-	-	-
Colorband Dyestuff Pvt Ltd	_	-	-	-	-	-
Vernita Textiles Pvt Ltd	_	-	-	-	-	-
		462.	340.	256.	244.	91.8
	577.98	51	21	33	47	3
(ii) Statutory Remittance	1.45	0.03	3.39	1.22	0.54	6.68
		389.	302.	242.	97.8	31.5
(iii) Due against Capital Expenditure	176.40	57	24	27	4	9
		80.4	24.0	82.8	13.5	
sundry debtors having credit balances	3.32	0	6	1	5	5.48
Deposit For Rent	5.60	5.60	5.60	-	-	-
		938.	675.	582.	356.	135.
Total	764.76	10	5	63	40	58

### **Notes:**

-Advances Received from Customers have been taken as certified by the management of the company and no security has been offered by the company against the same.

### DETAILS OF SHORT TERM PROVISIONS AS RESTATED

ANNEXURE XIV (Amount in Lakhs)

Particulars	As at September 30, 2017	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
Provision For	,					
(a) Employee benefits						
(i) Contribution to PF	1.61	0.72	0.42	-	_	-
(ii) Salary Payable	39.69	27.92	3.28	19.68	4.33	1.87
(iii) Gratuity Provisions	-	-	-	-	-	-
Current - Amount due within one						
year Non-Current -	0.16	0.12	0.05	0.04	0.01	-
Amount due after one year	8.36	6.32	2.84	2.17	0.50	0.24
(b) Others (Specify nature)						
(i) Income Tax	205.94	115.43	43.03	18.11	0.71	4.90
Additional Provision	(76.14)	(50.44)	27.57	11.43	1.08	(0.05)
(ii) Other Expenses	66.84	59.81	40.72	20.23	6.88	2.70
Total	246.46	159.90	117.91	71.66	13.51	9.66

### Notes:

<sup>-</sup> Provision for Direct Tax have been adjusted against the Advance Tax and TDS Receivables, if any

# - Provision for Audit Fees for the Period ended on September 30, 2017 have not been made **DETAILS OF FIXED ASSETS AS RESTATED**

### ANNEXURE XV (Amount in Lakhs)

							(Amount in	
Buildi ng	Lan d	Capit al WIP	Plant & Machine ry	Furnitu re & Fixture s	Motor Vehicl es	Comput er	Intangi ble	Total
172.07	33.6 6	-	209.00	5.35	14.09	2.67	-	436.84
120.22	-	-	59.67	1.18	23.69	-	-	204.76
292.29	33.6 6	-	268.67	6.53	37.78	2.67	-	641.60
292.29	33.6	-	268.67	6.53	37.78	2.67	-	641.60
		1756.						
-	-	77	14.27	-	10.07	1.13	-	25.46
-	-	-	-	-	(7.15)	-	-	(7.15)
292.29	33.6 6	1756. 77	282.94	6.53	40.70	3.80	-	659.92
292.29	33.6	1756. 77	282.94	6.53	40.70	3.80	-	659.92
1115.1 1	1	-	2799.33	1	51.29	-	-	3959.7 3
(8.47)	-	1756.7	(6.53)	-	-	-	-	(15.00
1398.9	33.6		3069.74	6.53	92.00	3.80	-	4604.6
1398.9	33.6						_	4604.6
3	0		3007.71	0.55	72.00	3.00		3
60.69		104.3	386.64	-	0.53	3.31	-	451.17
-	-			-	-	-	-	(383.3 2)
1459.6 2	33.66	104.3		6.53	92.52	7.11	-	4672.5
1459.6 2					92.52	7.11		4672.5 0
	172.07  120.22  292.29  292.29  292.29  1115.1  (8.47)  1398.9  3  1398.9  3  60.69  -  1459.6  2  1459.6	ng       d         172.07       33.6         120.22       -         292.29       6         292.29       6         292.29       6         292.29       33.6         292.29       6         1115.1       -         (8.47)       -         1398.9       33.6         3       6         1398.9       33.6         3       6         40.69       -         1459.6       33.66         1459.6       33.66         1459.6       33.66	ng       d       al WIP         172.07       33.6          172.07       33.6          292.29       6          292.29       6          292.29       6          292.29       6       77         292.29       6       77         1115.1           (8.47)        1756.7         1398.9       33.6          3       6          60.69       104.3         1459.6       33.66       104.3         1459.6       104.3	ng       d       al WIP       Machine ry         172.07       33.6       209.00         120.22       -       59.67         292.29       33.6       -       268.67         292.29       6       -       268.67         292.29       6       -       268.67         292.29       6       77       14.27         -       -       -       -         292.29       6       77       282.94         1115.1       -       2799.33         (8.47)       -       1756.7       (6.53)         1398.9       33.6       3069.74         1398.9       33.6       3069.74         60.69       104.3       386.64         -       -       (382.3         1459.6       2       33.66       104.3       3073.6         1459.6       2       33.66       104.3       3073.6	ng         d         al WIP WIP         Machine ry         re & Fixture s           172.07         33.6 6 - 209.00         5.35           120.22         - 59.67         1.18           292.29         6 - 268.67         6.53           292.29         33.6 77         268.67         6.53           292.29         6 77         14.27         -           292.29         6 77         282.94         6.53           292.29         6 77         282.94         6.53           1115.1 - 2 799.33         -         2799.33         -           (8.47)         - 1756.7         (6.53)         -           1398.9 33.6 3 6 3069.74         3069.74         6.53           1398.9 33.6 3 6 3069.74         3069.74         6.53           60.69         104.3 386.64         -           - 33.66 104.         3073.         6.53	ng         d         al WIP         Machine ry         re & Fixture s         Vehicle es           172.07         33.6 6         -         209.00         5.35         14.09           120.22         -         -         59.67         1.18         23.69           292.29         33.6 6         -         268.67         6.53         37.78           292.29         6         -         268.67         6.53         37.78           292.29         6         -         268.67         6.53         37.78           292.29         33.6         1756. 6         77         282.94         6.53         40.70           1115.1 1 1 1 1 1 1 1 1 1 1 1 1 1 2 1398.9 3 3 3 6         1756.7 2799.33 3 6 3069.74 3069.74 3069.74 3069.74 6.53 6.53 6.53 92.00         51.29           60.69         104.3 386.64 33.66 	National   State   S	Name

Particula rs	Buildi ng	Lan d	Capit al WIP	Plant & Machine ry	Furnitu re & Fixture s	Motor Vehicl es	Comput er	Intangi ble	Total
Additions / (Deletion									
)	5.57	-	2021.	15.4	-	0.58	0.63	-	22.27
Deletion	-	_	-	(126.93)	_	_	_	_	(126.9 3)
As at March 31, 2017	1465.1 9	33.6	2126. 08	2961.62	6.53	93.11	7.74	-	4567.8
Additions / (Deletion	16.92	-	-	2205.30	-	-	1.19	_	2229.4
Deletion			2126.						(106.0
As at Septembe r 30, 2017	1482.1	33.6	- 08	5060.85	6.53	93.11	8.92	-	6685.1
Accumlat ed Dep:									
As at April 1, 2012	8.87	-	-	19.40	0.30	1.68	0.87	-	31.11
Charge for the year	6.78	-	-	10.87	0.24	2.59	0.43	-	20.91
As at March 31, 2013	15.65	-	-	30.27	0.54	4.27	1.30	-	52.02
As at April 1, 2013	15.65	-	-	30.27	0.54	4.27	1.30	-	52.02
Charge for the year	8.80	-	-	13.17	0.29	3.60	0.45	-	26.31
Deductio ns	-	_	_	-	-	(1.55)	-	-	(1.55)
As at March 31, 2014	24.44	-	-	43.44	0.83	6.32	1.75	-	76.78
As at April 1, 2014	24.44	-	1	43.44	0.83	6.32	1.75	-	76.78
Charge for the year	23.74	-	-	100.60	2.90	5.98	2.05	-	135.27
Charges For Retained Earning		-	-				1	_	_
As at March	48.18	-	-	143.90	3.72	12.30	3.80		211.91

Particula rs	Buildi ng	Lan d	Capit al WIP	Plant & Machine ry	Furnitu re & Fixture	Motor Vehicl es	Comput er	Intangi ble	Total
				-3	S	<b>.</b>			
31, 2015									
As at									
April 1, 2015	48.18	_	-	143.90	3.72	12.30	3.80	-	211.91
Charge									
for the year	44.76	-	-	201.68	0.62	10.99	2.08	_	260.12
Deductio	44.70			201.00	0.02	10.77	2.00		200.12
ns	-	-	-	(1.31)	-	-	-	-	(1.31)
Adj in Dep. under the Compani es Act '									
2013	-	-	-	-	-	_	-	-	-
As at March 31, 2016	92.94	-	-	344.27	4.34	23.29	5.87	_	470.72
As at	72.71			311.27	1.51	23.27	2.07		170.72
April 1, 2016	92.94	-	-	344.27	4.34	23.29	5.87	-	470.72
Charge for the									
period	45.45	-	-	157.45	0.62	10.99	1.04	-	215.55
Additions / (Deletion									(17.68
) A = =4	-	-	-	(17.68)	-	-	-	-	)
As at March 31, 2017	138.39	_	-	484.04	4.96	34.28	6.91	-	668.59
As at April 1,									
2017 Charge	138.39	-	_	484.04	4.96	34.28	6.91	-	668.59
for the period	37.52	-	-	140.80	0.31	5.53	1.37	-	185.53
Additions									
(Deletion	_	-	-	(2.78)	-	-	-	-	(2.78)
As at Sept. 30, 2017	175.91	-	-	622.07	5.27	39.81	8.28		851.34
Net Block:	173.91		-	022.07	3.21	39.01	6.26	-	651.54
As at March 31, 2013	276.64	33.6		238.40	5.99	33.52	1.37	-	589.58
As at March		33.6	1756.						
31, 2014 As at	267.85 1350.7	33.6	77	239.49 2925.83	5.70	34.39 79.69	2.05	-	583.14
115 at	1330./	33.0	-	4943.83	2.80	79.69	-	-	4392.6

Particula rs	Buildi ng	Lan d	Capit al WIP	Plant & Machine ry	Furnitu re & Fixture	Motor Vehicl es	Comput er	Intangi ble	Total
			****	<b>-</b> y	S	CS			
March 31, 2015	5	6							0
As at									
March	1366.6	33.6	104.3						4201.7
31, 2016	9	6	0	2728.78	2.18	69.23	1.23	-	8
As at									
March	1326.8	33.6	2126.						3899.2
31, 2017	0	6	08	2477.57	1.56	58.82	0.83	-	5
As at									
Septembe									
r 30,	1306.2	33.6							5833.8
2017	1	6	-	4438.79	1.25	53.29	0.65	-	5

### DETAILS OF NON-CURRENT INVESTMENTS AS RESTATED

### ANNEXURE XVI

(Amount in Lakhs)

Particlaurs	As at September	As at March	As at March 31,	As at March 31,	As at March	As at March 31,
	30, 2017	31, 2017	2016	2015	31, 2014	2013
(a) Investment in						
Equity						
instruments	-	-	-	-	-	-
(b) Investments in						
preference shares	-	-	-	-	-	-
(c) Investments in						
Government or						
Trust securities	-	-	-	-	-	-
(d) Investments in						
Debentures or						
Bonds	-		-	_	_	-
(e) Investments in						
Mutual Funds	-	-	-	-	-	-
(f) Investments in						
partnership firms*	-	-	-	-	-	-
(g) Other non-						
current						
investments	_			_		-
Aggregate Amount of						
Unquoted						
Investments	_	_	_	_	_	_
Aggregate Cost						
of Quoted						
Investments	_	_	_	_	_	_
Aggregate						
Market Value of						
Quoted						
Investments	-	-	-	-	-	-

### DETAILS OF LONG TERM LOANS & ADVANCES AS RESTATED

# ANNEXURE XVII (Amount in Lakhs)

Particulars	As at September 30, 2017	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
Unsecured & Considered Good	30, 2017	2017	2010	2015	2014	2013
Loans and advances to related parties						
Security Deposits	270.93	158.66	57.34	46.11	37.17	58.46
Total	270.93	158.66	57.34	46.11	37.17	58.46

#### DETAILS OF INVENTORIES AS RESTATED

# ANNEXURE XVIII (Amount in Lakhs)

D4:1	A = -4	A = = 4	A = = 4	A = = 4	A = =4	A = = 4
Particulars	As at	As at	As at	As at	As at	As at
	September	March	March	March	March	March
	30, 2017	31, 2017	31,	31,	31,	31,
			2016	2015	2014	2013
a. Raw Materials and						
components (Valued at Cost or						
NRV unless otherwise stated)	307.14	248.05	67.51	24.11	142.52	46.96
Goods-in transit	-	_	_	-	-	_
b. Consumables (Valued at Cost						
or NRV unless otherwise stated)	-	-	-	-	-	-
Goods-in transit	-	-	-	-	-	-
c. Finished goods (Valued at						
Cost or NRV unless otherwise						
stated)	715.47	589.94	749.74	290.34	34.83	29.14
Goods-in transit	-	-	-	1	1	-
d. d. Stores and spares &						
Packing Materials(Valued at						
Lower of Cost or NRV as per						
FIFO Method)	179.84	136.08	120.20	38.96	1.98	1.86
Goods-in transit	-	-	-	1		-
e. Trading Inventory	314.06	209.83	701.78	-	443.53	11.44
Total	1516.51	1183.90	1639.23	353.41	622.86	89.40

 ${f Notes}$ : Value of Inventories as on 30th September, 2017 has been taken as certified by the management of the company

#### DETAILS OF TRADE RECEIVABLES AS RESTATED

ANNEXURE XIX (Amount in Lakhs)

Particulars	As at	As at	As at	As at	As at	As at
	September	March	March	March	March	March
	30, 2017	31, 2017	31, 2016	31, 2015	31, 2014	31, 2013
(Unsecured and						
Considered Good)						
a. From						
Directors/Promoters/						
Promoter						
Group/Associates/						
<b>Relatives of Directors</b> /						
<b>Group Companies</b>						
Over Six Months	-	-	-	-	-	-
Others	-	-	-	-	-	149.98
a. From Others						
More then six months	867.21	551.57	-	-	-	-
Less than Six Months	1595.04	1492.55	1648.38	3324.44	347.16	254.42
Total	2462.25	2044.12	1648.38	3324.44	347.16	404.40

#### **Notes:**

- Trade Receivables as on 30th September, 2017 has been taken as certified by the management of the company
- As per the view of the management of the company there is no doubtful debt and hence provision for doubtful debts have not been made

### DETAILS OF CASH AND CASH EQUIVALENTS AS RESTATED

ANNEXURE XX (Amount in Lakhs)

Particulars	As at September 30, 2017	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
Balances with banks	22.18	27.95	66.65	62.17	279.89	53.02
Cash on hand	8.58	0.19	4.44	0.05	3.02	1.70
Balances with banks in fixed deposit	-		-	-	-	-
Total	30.76	28.14	71.09	62.22	282.91	54.72

### DETAILS OF SHORT TERM LOANS & ADVANCES AS RESTATED

ANNEXURE XXI (Amount in Lakhs)

Particulars	As at September 30, 2017	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
A. Loans and advances to related parties						
Shri Avnish Bansal	-	-	-	-	10.10	-
Shri Sarvapriya	-	-	-	-	2.00	9.00

Particulars	As at September 30, 2017	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31,
bansal						2013
B. Inter Corporate						
Deposits						
Secured, considered						
good						
Unsecured,						
considered good						
Doubtful						
Less:Provision for						
doubtful loans and advances						
advances						
C. Balances with						
government						
authorities						
(i) VAT Receivable	205.41	210.91	157.31	17.85	18.66	2.97
(ii) TDS / TC						
Receivables	-	ı	-	-	-	1
(iii)Service tax						
Credit Receivable	-	-	-	-	-	-
(iv)Advance/Self						
Assessment						
Tax/Income tax Refund			_	0.40	0.40	
(v)Service Tax Paid	-	-				
. ,	-	-		-	-	-
(vi)Provident Fund	-	-	-	-	-	-
(vii)Subsidy Receivable	_		500.04	61.00	5.90	_
(viii)Duty Drawback	_	_	300.04	01.00	3.70	
Receodingivable	832.76	585.19	_	_	_	_
(ix) MAT Credit	032.70	303.17				
Entitlement	244.24	225.21	146.59	60.06	9.21	10.49
D. Others (specify						
nature)						
Creditors having						
Debit balance	172.30	177.14	211.18	108.37	360.84	151.04
- Advance to Staff	5.56	8.91	2.58	_	-	-
- Advance to Others	-	2.88	-	_	_	-
- Other Prepaid						
Expenses	6.69	3.85	3.15	2.84	1.08	1.84
-Interest Receivable						
Total A+B+C+D	1466.96	1214.09	1020.85	250.52	408.19	175.34

### **Notes:**

Advances Given to Suppliers have been taken as certified by the management of the company. No Securities have been taken by the company against the advances given to the suppliers Advance Tax and TDS Receivables have been adjusted against the Provision for Direct Tax

### DETAILS OF REVENUE FROM OPERATIONS AS RESTATED

# ANNEXURE XXII (Amount in Lakhs)

Particulars	As at September	As at March				
	30, 2017	31, 2017	31, 2016	31, 2015	31, 2014	31, 2013
Sale of products						
Export Sales-Manufacturing	4449.58	4084.93	1702.13	109.85	-	-
-Trading	-	-	-	-	-	34.69
Local Sales-Manufacturing	3489.81	7160.74	7290.89	2096.37	2544.29	1634.75
-Trading	96.79	2053.75	3178.49	6866.76	2297.22	2396.60
Revenue from sale of products	8036.18	13299.42	12171.51	9072.98	4841.51	4066.04
Sale of Services	-	-	-	-	-	-
Other operating revenues						
Job Work	25.44	26.61	0.86	11.00	25.74	72.60
<b>Duty Drawback</b>	96.56	196.10	28.80	0.90	-	-
Commission	78.88	66.60	0.25	9.11	-	1.68
	200.88	289.31	29.91	21.01	25.74	74.28
Revenue from operations	8237.06	13588.73	12201.42	9093.99	4867.25	4140.32

### DETAILS OF OTHER INCOME AS RESTATED

### ANNEXURE XXIII (Amount in Lakhs)

D4:l	A = -4	A 4	A 4	A 4	A4	` `	Int in Lakns)
Particulars	As at	As at	As at	As at	As at	As at	Nature of
	September	March	March	March	March	March	Income
	30, 2017	31,	31,	31,	31,	31, 2013	
		2017	2016	2015	2014		
							Non
							Recurring
Profit on sale of	0.20	0.66	_	_	_	_	& Not
asset	0.20	0.00	_	_	_		Related to
							Business
							Activity
							Non
							Recurring
Advance Forfeited	-	5.00	62.00	-	-	-	& Related
							to Business
							Activities
							Non
							Recurring
Scrap	1.21	_	_	_	_	_	& Related
							to Business
							Activities
							Recurring
							& Not
Interest Received on	2.49	6.39	2.81	1.67	1.44	3.41	Related to
FDR	2.47	0.57	2.01	1.07	1.77	5.71	Business
							Activity
							Activity

Particulars	As at September 30, 2017	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013	Nature of Income
Interest on MPEB deposit	0.98	1.72	0.91	0.61	0.30	0.30	Recurring & Not Related to Business Activity
Other Interest Income		1.86	2.75	-	-	-	Recurring & Not Related to Business Activity
TED Refundable	81.25	-	-	-	-	-	Non Recurring & Not Related to Business Activity
Loading & Unloading Charges	0.05	0.15	0.86	-	0.11	1.52	Non Recurring & Not Related to Business Activity
Discount Received	13.85	30.77	2.74	3.53	1	ı	Recurring & Not Related to Business Activity
Foreign Exchange Gain	170.40	119.99	24.02	3.81	-	-	Recurring & Not Related to Business Activity
Other Non Operating Income							
Rent Income  Total	9.21 <b>279.64</b>	17.69 <b>184.23</b>	11.90 <b>107.99</b>	9.62	1.85	5.24	Non Recurring & not Related to Business Activities

### DETAILS OF RELATED PARTIES TRANSACTIONS AS RESTATED

Name of the Party	Nat ure Of Rel atio n	Nature of Transa ction	Am oun t of Tra nsa ctio n De bite d in 201 2- 13	Am ount of Tra nsac tion in Cre dite d in 201 2-13	Am ount Out stan ding as on 31.0 3.13 (Pay able )/ Rec eiva ble	Am ount of Tra nsac tion Debi ted in 2013 -14	Am ount of Tra nsac tion Cre dite d in 2013 -14	Am ount Out stan ding as on 31.0 3.14 (Pay able )/ Rece ivab le	Am oun t of Tra nsac tion Deb ited in 201 4-15	Am ount of Tra nsac tion Cre dite d in 201 4-15	Am ount Out stan ding as on 31.0 3.15 (Pay able )/ Rec eiva ble	Am ount of Tra nsac tion Deb ited in 201 5-16	Am ount of Tra nsac tion Cre dite d in 201 5-16	Am ount Out stan ding as on 31.0 3.16 (Pay able )/ Rec eiva ble	Am ount of Tra nsac tion Deb ited in 201 6-17	Am ount of Tra nsac tion Cre dite d in 201 6-17	Am ount Out stan ding as on 31.0 3.17 (Pay able )/ Rec eiva ble	Am ount of Tra nsac tion Deb ited upto 30.0 9.20	Am ount of Tra nsac tion Cre dite dup to 30.0 9.20 17	Am oun t Out stan din g as on 30.0 9.17 (Pa yab le)/ Rec eiva ble
Shri Sarvapriya Bansal	Dire ctor	Remun aration	12. 00	12.0	1	15.0	15.0	-	24.0	24.0	-	24.0	24.0	-	24.0	24.0	-	12.0	12.0	-
Shri Avnish Bansal	Dire ctor	Remun aration	12. 00	12.0	1	15.0	15.0	-	24.0	24.0	-	24.0	24.0	-	24.0	24.0	1	12.0	12.0	-
Vedant Kotton Pvt. Ltd.	Sam e Man age	Sale	154 .98	-	149. 96	104. 79	257. 80	(3.0 4)	3.04	-	-	311. 23	303. 50	7.73	606. 22	613. 95	1	-	-	-
	men t	Purcha se	-	-	1	4.50	13.5	(9.0 5)	466. 08	463. 93	(6.8 9)	70.2	84.4	(21. 09)	361. 92	369. 22	(28. 40)	1,44 8.04	627. 48	792. 16

	Sam																			
	e																			
	Man	Loan																		
	age	accepta								325.	(325	325								
	men	nce/	_	_	_	_	_	_	_	00	.00)	.00	_	_	_	_	_	_	_	_
	t	Repaid								00	.00)	.00							_	
	Dire	Керага			(5.0															
		Laan			`															
***	ctor	Loan	10	15.0	0)	1.47	1.40		105	155	(20	20.0	22.2	(22	116	12.2	(21	57.0	26.0	
Varnita	s are	accepta	10.	15.0		147.	142.		125.	155.	(30.	20.0	23.2	(33.	14.6	13.2	(31.	57.8	26.0	
Textile	relat	nce/	00	0		00	00	-	00	00	00)	0	6	26)	1	4	89)	9	0	-
Pvt. LTd.	ives	Repaid																		
Shri	Dire																			
Sarvapriya	ctor	Loan																		
Bansal	is				(6.0															
	Kart	accepta		<i>c</i> 00	`	c 00														
(HUF)	a	nce/	-	6.00	0)	6.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		Repaid																		
Shri	Dire	Loan																		
Avnish	ctor		59.	65.9	(9.6	140.	121.	10.1	249.	743.	(484	66.0	164.	(582	877.	480.	(185	300.	156.	(40.
		accepta			-						,						`			
Bansal		nce/	25	0	5)	75	00	0	40	50	.00)	0	50	.50)	04	00	.46)	75	00	71)
		Repaid																		
Shri	Dire	Loan																		
Sarvapriya	ctor	accepta	0.1			17.0	24.0			20.0	(18.		15.0	(31.	52.0	150.	(129	138.	19.0	(9.8
Bansal		nce/	5	1.94	9.00	0	0	2.00	_	0	00)	1.66	0	34)	0	00	.34)	50	0	4)
Dansar		Repaid		1.71	7.00	O		2.00			00)	1.00		31)	O		.51)	30	O	.,
	Rela	терига																		
Shri	tive	Loan																		
Snehakar	uve	accepta		29.5		29.5														
Bansal		nce/		0		0				_										
Dansai		Repaid	_	U	_	U	_	_	_	_	_	_	_	_	-	_	_	_	-	-
	Dire	Kepaiu																		
	ctor																			
Varnita	s are																			
Textile	relat	Sale/				117.	117.											198.	145.	53.1
Pvt. LTd.	ives	Purcha		_	_	36	36	_	5.04	5.04	_	_	_	_	_	_	_	50	36	5
I va Bia.		se				30			3.01	3.01									50	3
1	I	30					l		l	l		l	l	l		I	l			

Supriya Bansal	Rela tive	Salary	1	1	1	6.00	6.01	(0.0 1)	6.01	6.00	-	-	6.00	(6.0 0)	12.0	6.00	-	3.00	3.00	-
Supriya Bansal	Rela tive	Loan accepta nce/ Repaid	1	-	-	1	-	-	-	-	-	-	5.09	(5.0 9)	5.09		-	,	-	-

### DETAILS OF SUMMARY OF ACCOUNTING RATIOS AS RESTATED

ANNEXURE XXV (Amount in Lakhs)

5	1 .					
Ratio	As at September 30, 2017	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
Restated PAT as per	,	·	·		·	·
statement of profit and						
loss (A)	364.06	339.31	380.71	192.59	73.06	64.37
Weighted average						
number of equity shares						
at the end of the year/	2962975	2768050	2534375	2534375	1198344	1160000
period						
Impact of issue of Bonus	8888925	8888925	8888925	8888925	8888925	8888925
Shares after stub period						
Weighted average						
number of equity shares						
at the end of the year/						
period After Adjusting	11851900	11656975	11423300	11423300	10087269	10048925
For Bonus Issue( <b>B</b> )						
No. of Equity Shares at						
the end of the year /	2962975	2962975	2534375	2534375	2534375	1160000
period (C)						
No. of Equity Shares at						
the end of the year /						4.4.40.000
period After Adjustment	2962975	2962975	2534375	2534375	2534375	1160000
For Bonus Issue						
Net Worth, as Restated	2017.42	2452 27	1014.04	1424 10	1241 (0	221 54
(D)	2817.43	2453.37	1814.04	1434.19	1241.60	331.54
Earnings Per Share						
Basic & Diluted (Rs)-						
Before Adjusting For	12.20	10.06	15.00	7.60	c 10	
Bonus & Right Issue*	12.29	12.26	15.02	7.60	6.10	5.55
Basic & Diluted (Rs)-						
After Adjusting For						
Bonus & Right Issue*	3.07	2.91	3.33	1.69	0.72	0.64
(A/B)	3.07	2.91	3.33	1.09	0.72	0.04
Return on net worth (%) (A/D)	12.92%	13.83%	20.99%	13.43%	5.88%	19.42%
Net Asset value per	12.9270	13.6370	20.99%	13.4370	3.8670	19.4270
Equity Share –Before			71.58	56.59	48.99	28.58
Bonus & Right Issue	95.09	82.80	/1.56	30.39	46.99	20.30
Net Asset value per	93.09	82.80				
Equity Share –After						
Bonus & Right			71.58	56.59	48.99	28.58
Issue(A/C)	95.09	82.80	/1.50	30.39	+0.27	20.30
Nominal value per equity	75.07	02.00				
share (Rs.)	10.00	10.00	10.00	10.00	10.00	10.00
Siluic (185.)	10.00	10.00	10.00	10.00	10.00	10.00

#### **Notes:**

- 1. The ratios have been Computed as per the following formulas
  - 1 Basic Earning per Share

Restated Profit after Tax available to equity shareholders

Weighted average number of equity shares outstanding at the end of the year / period

2 Net Asset Value (NAV) per Equity Share

Restated Networth of Equity Share Holders

Number of equity shares outstanding at the end of the year / period

3 Return on Net Worth (%)

### Restated Profit after Tax available to equity shareholders Restated Networth of Equity Share Holders

- 2. Net Profit as restated, as appearing in the statement of profit and losses, has been considered for the purpose of computing the above ratios. These ratios are computed on the basis of the restated financial information of the Company.
- 3. Earning per share calculations are done in accordance with Accounting Standard 20 "Earning Per Share", issued by the Institute of Chartered Accountants of India.
- 4. Prior to September 30, 2017, the company has made the following changes in its capital structure, the effects of which have been considered in computing the above accounting ratios
  - a. During the Financial Year 2013-14 the Company has increased its Authorised Share Capital from Rs. 3,00,00,000 to Rs. 10,00,00,000 by passing Resolution in the Extra Ordinary General Meeting held on 8th January 2014.
  - b. During the Financial Year 2013-14 the Company has issued and allotted 4,99,375 Equity Shares of Rs. 10 by pasing resolution at the board meeting held on 25th March 2014.
  - c. During the Financial Year 2013-14 the Company has issued and allotted 8,75,000 Equity Shares of Rs. 10 by pasing resolution at the board meeting held on 20th March 2014.
  - d. During the financial year 2016-17 the company has issued & Allotted 4,28,600 Equity Shares of Rs.10 by Passing resolution at the board meeting held on 14<sup>th</sup> September, 2016 & EGM Held on 27<sup>th</sup> day of August, 2016.

### CAPITALIZATION STATEMENT AS RESTATED AS AT 30th September 2017

### ANNEXURE XXVI (Amount in Lakhs)

Particulars	Pre Issue	Post Issue
Borrowings:		
Short-term Debt (A)	2518.04	2518.04
Long-term Debt (B)	3593.28	3593.28
Total debts (C)	6111.32	6111.32
Shareholders' funds		
Share capital	1185.19	[•]
Reserve and surplus	1632.24	[•]
Total shareholders' funds (D)	2817.43	[•]
Long term debt / shareholders' funds (B/D)	1.28	[•]
Total debt / shareholders' funds (C/D)	2.17	[•]

- 1. Short term debts represent debts which are due within 12 months from September 30, 2017.
- 2. Long term debts represent debts other than short term debts, as defined above but includes current maturities of long term debt.
- **3.** The figures disclosed above are based on restated statement of Assets and Liabilities of the Company as at September 30, 2017

#### STATEMENT OF TAX SHELTERS AS RESTATED

ANNEXURE XXVII (Amount in Lakhs)

- · · ·						t in Lakhs)
Particulars	As at September 30, 2017	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
Profit before tax, as	30, 2017	31, 2017	2010	31, 2013	2014	31, 2013
restated (A)	485.61	385.60	424.40	254.15	107.17	89.20
Tax Rate Incometax	403.01	303.00	724.40	254.15	107.17	07.20
(%)	33.06%	33.06%	33.06%	32.45%	32.45%	30.90%
Tax Rate MAT(%)	20.39%	20.39%	20.39%	20.01%	20.01%	19.06%
Tax at notional rate	20.3770	20.3770	20.3770	20.0170	20.0170	17.0070
on profits	160.56	127.49	140.32	82.46	34.77	27.56
Adjustments:	100.50	127.47	140.32	02.40	34.77	27.30
Permanent						
differences						
Expenses disallowed						
under Income Tax						
Act, 1961	1.79	6.57	2.53	19.83	1.05	_
Donation Expense	1.75	0.57	2.33	17.03	1.05	
Total permanent						
differences(B)	1.79	6.57	2.53	19.83	1.05	_
Income considered	11,75	0.57	2.55	17.02	1.05	
separately (C.)	11.72	24.75	14.72	_	_	_
Total Income	111,2		11172			
considered						
separately (C.)	11.72	24.75	14.72	_	_	_
Timing differences						
Difference between						
tax depreciation and						
Books Depreciation	(168.55)	(243.49)	(318.33)	(190.64)	(31.75)	(38.09)
Difference due to any	,	,	,	, , ,	, ,	,
other items of						
addition u/s 28 to						
44DA	-	-	-	-	-	-
Disallowance u/s						
43B						
Gratuity	(0.24)	(0.51)	(2.21)	(2.89)	(6.45)	(8.52)
Total timing						
differences (D)	(168.79)	(244.01)	(320.54)	(193.53)	(38.20)	(46.61)
Net adjustments E						
$= (\mathbf{B} + \mathbf{C} + \mathbf{D})$	(178.72)	(262.19)	(318.01)	(173.7)	(37.15)	(46.61)
Tax expense /						
(saving) thereonTax						
expense / (saving)						
thereon	(59.09)	(86.69)	(105.14)	(56.36)	(12.05)	(14.40)
Income from other	7.98	18.29	10.73	-	-	-

Particulars	As at September	As at March	As at March 31,	As at March	As at March 31,	As at March
(T)	30, 2017	31, 2017	2016	31, 2015	2014	31, 2013
sources (F)						
Brought Forward Loss Set Off (G)	(72.96)	(141.70)	(117.12)	-	-	-
Investment						
allowance U/s 32AC	-	-	-	(412.24)	-	-
Losses Of Current						
Year Adjusted	-	-	-	331.78	-	-
Taxable						
income/(loss)						
(A+E+F-G)	241.91		-		70.03	42.60
Total						
Preliminary Exp	-	_	-	_	-	-
Taxable						
income/(loss)	-	-	-	-	-	
Deduction u/s 80IE	-	-	-	-	-	-
Net Taxable Income	-	-	-	-	-	-
Tax as per Normal						
Provision	79.98	-	-	-	22.72	13.16
Taxable						
income/(loss) as per						
MAT	485.61	385.60	424.40	254.15	107.17	89.20
Income tax as per	00.01	70.63	0.5.50	<b>50.05</b>	21.44	17.00
MAT	99.01	78.62	86.53	50.85	21.44	17.00
Opening Balance Of	225 21	146.50	60.06	0.21	10.40	6.65
MAT Credit MAT Credit	225.21	146.59	60.06	9.21	10.49	6.65
MAT Credit Entitlement	19.03	78.62	86.53	50.85		3.84
MAT Credit	19.03	78.02	80.55	30.63	-	3.04
Utilised Credit	_	_	_	_	1.28	_
Balance Of MAT						
Credit Available	244.24	225.21	146.59	60.06	9.21	10.49
TAX Paid	99.01	78.62	86.53	50.85	21.45	17.00
Tax paid as per		Normal	Mat			
"MAT" or "Normal	Mat	Provision	Provision	Mat	Mat	Mat-
Provisions"	Provision			Provision	Provision	Provision

### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

You should read the following discussion of our financial condition and results of operations together with our Restated Financial Statements which have been included in this Red Herring Prospectus. The following discussion and analysis of our financial condition and results of operations is based on our Restated Financial Statements for the years ended March 31, 2017, 2016, 2015, and period ended September 30, 2017 including the related notes and reports, included in this Red Herring Prospectus have been prepared in accordance with requirements of the Companies Act and restated in accordance with the SEBI Regulations, which differ in certain material respects from IFRS, U.S. GAAP and GAAP in other countries. Our Financial Statements, as restated have been derived from our audited financial statements for the respective years and period ended September 30, 2017. Accordingly, the degree to which our Restated Financial Statements will provide meaningful information to a prospective investor in countries other than India is entirely dependent on the reader's level of familiarity with Indian GAAP, Companies Act, SEBI Regulations and other relevant accounting practices in India.

This discussion contains forward-looking statements and reflects our current views with respect to future events and financial performance. Actual results may differ materially from those anticipated in these forward-looking statements as a result of certain factors such as those described under "Risk Factors" and "Forward Looking Statements" beginning on pages 20 and 19, respectively, and elsewhere in this Red Herring Prospectus.

Our FY ends on March 31 of each year. Accordingly, all references to a particular FY are to the 12 months ended March 31 of that year.

#### **OVERVIEW**

Incorporated in 2009, our Company Mohini Health & Hygiene Limited is an ISO 9001(QMS), ISO 140001 (EMS) and 18001 (OHSAS) certified Company and is engaged in manufacturing and export of absorbent cotton and medical consumable products. We have our registered office and manufacturing facilities situated at Pithampur, Madhya Pradesh. Established in 2009, our Company, formerly known as Mohini Fibers Limited was engaged in the business of dealing and processing of cotton and waste cotton and is now diversifying into the health & hygiene sector with advent of manufacturing of medical consumable products.

Our manufacturing facility is well equipped with required facilities including machinery, Effluent Treatment Plant, boiler and handling equipments to facilitate smooth manufacturing process. We endeavour to maintain safety in our premises by adhering to key safety norms. We also have an in house testing laboratory which ensures that our products are certified and any major defects in the products are identified on real time basis and rectified before the final dispatch. Further, we have also been issued Certificate of Compliance from UK Certification & Inspection Limited and has been inspected and assessed according to the Global Organic Textile Standard by One Cert International Private Limited.

Our Company adheres to environment safety norms and has entered into Agreement with M/S Ramkey Enviro Engineers Limited, for collection, transport, treatment, storage and disposal of Hazardous waste generated at factory premises.

Our Company is promoted by Avnish Bansal and Sarvapriya Bansal. Our individual promoters manage and control the major affairs of our business operations. With their dedication and commitment, our Company has grown over a short span of time which is evidenced by the growth in our total income from Rs. 4145.56 lakhs in FY 2012-13 to Rs. 13772.96 lakhs in FY 2016-17. It is the vision of our promoters which has been instrumental in defining the business strategy of our Company.

Our Company operates both in domestic and international markets and has been awarded as Two Star Export House by Office of the Joint Director General of Foreign Trade. Our revenue from operations

from domestic region and international markets contributed around 44.77% and 55.23% respectively for the period ended September 30, 2017. We export our products majorly to countries such as Poland, Italy, Latvia, Russia, Spain, Greece, etc.

From FY 2012-13 to FY 2016-17, as per our Restated Financial Statements, i) our total revenue has shown growth from Rs. 4145.56 lakhs to Rs. 13772.96 lakhs, representing a CAGR of 35.01 % ii) our EBIDTA has shown growth from Rs. 208.58 lakhs to Rs. 1065.76 lakhs, representing a CAGR of 50.35% iii) our profit after tax has shown growth from Rs. 64.37 lakhs to a profit of Rs. 339.31 lakhs representing a CAGR of 51.52%.

Our restated financials are prepared for the period ended September 30, 2017, and includes revenue from operations of cotton waste recycling. However, as on date of filing this RHP our Company has transferred cotton waste recycling business activity to Vedant Kotton Private Limited it's subsidiary.

### SIGNIFICANT DEVELOPMENTS SUBSEQUENT TO THE LAST FINANCIAL YEAR

In the opinion of the Board of Directors of our Company, since the date of the last financial statements disclosed in this Red Herring Prospectus, there have not arisen any circumstance that materially or adversely affect or are likely to affect the profitability of our Company or the value of its assets or its ability to pay its material liabilities within the next twelve months except as follows:

Withdrawal letter dated October 11, 2017 issued by National Stock Exchange of India Limited, dealings in equity shares of the Company was withdrawn w.e.f October 25, 2017 and Company got Voluntarily Delisted from Emerge Institutional Trading Platform of the National Stock Exchange of India Limited.

The shareholders approved the proposal to increase in authorized capital from Rs. 1000 lakhs to Rs. 2000 lakhs in the Extraordinary General Meeting held on October 27, 2017.

The shareholders approved and passed resolution on November 03, 2017 to authorize the Board of Directors to raise funds by making Initial Public Offering

#### FACTORS AFFECTING OUR RESULTS OF OPERATIONS

Our business is subjected to various risks and uncertainties, including those discussed in the section titled "*Risk Factor*" beginning on page 20 of this Red HerringProspectus. Our results of operations and financial conditions are affected by numerous factors including the following:

- Competition from existing and new entrants
- General economic and business conditions
- Changes in laws and regulations that apply to Healthcare Industry;
- Any change in the tax laws relating to Healthcare Industry

#### **OVERVIEW OF REVENUE AND EXPENSES**

#### **Revenue and Expenses**

Our revenue and expenses are reported in the following manner:

#### Total Revenue

Our Total Revenue comprises of revenue from operations and other income.

Revenue from operations: Our revenue from operations comprises of revenue from domestic and export sale of absorbent bleached surgical cotton, absorbent cotton wool, cotton wools, cotton ear buds and cotton zig zag. It also includes operating revenue from job work, duty drawback on exports and commission income.

Other Income: Our other income comprises of income from interest on term deposits, interest on deposits with statutory & regulatory authorities, foreign exchange gain, discount income and loading &

unloading charges. It also includes some non-recurring incomes like profit on sale of fixed assets, forfeiture of advances and income for sale of scrap. Non business income from rent is also part of other income.

# **Expenses**

Our expenses comprise of cost of material consumed, purchase of stock in trade, changes in inventories of work-in-progress, finished goods and stock in trade, employee benefit expenses, finance costs, depreciation and amortisation expenses and other expenses.

*Cost of material consumed:* Cost of material consumed consist of consumption of cotton, caustic soda, hydrogen peroxide, HCL, coal, etc.

*Employee benefit expense:* Our employee benefit expenses include salary & wages, directors' remuneration, bonus and incentives, contribution to statutory funds, gratuity expenses and staff welfare expenses.

*Finance costs:* Our finance costs comprise of interest on term loan, interest on working capital loan, interest on vehicle loan, interest on unsecured loan and interest on other loans. Finance costs also include loan processing fees, bank charges and reimbursement of interest from Technology Upgradation Fund (TUF).

Depreciation and amortisation expenses: Depreciation and amortisation expenses comprise of depreciation on tangible fixed assets.

Other expenses: Our Other expenses comprise of manufacturing expenses like plant electricity charges, plant expenses, manufacturing wages and water charges. Other expenses also include administrative and selling expenses like business promotion expenses, freight & transportation expense, loss on foreign exchange, legal & professional charges, keyman and other insurance charges, loss on sale of fixed assets, rent, commission on sales, conveyance expenses, office expenses, printing & stationery and postage & courier expenses, travelling expenses, vehicle running expenses, Export Credit Guarantee Corporation charges, repairs & maintenance expenses, audit fees and office expenses among others.

### **Our Results of Operations**

The following table sets forth select financial data from our restated financial statement of profit and loss for the financial years 2017, 2016, 2015 and for the period ended September 30, 2017 the components of which are also expressed as a percentage of total revenue for such periods:

Particulars`	For the period ended	For the	Year ended Ma	rch 31,
	September 30, 2017	2017	2016	2015
Total Revenue:				
Revenue from operations	8237.06	13588.73	12201.42	9093.99
As a % of Total Revenue	96.72%	98.66%	99.12%	99.89%
Other income	279.63	184.22	107.99	9.62
As a % of Total Revenue	3.28%	1.34%	0.88%	0.11%
Total Revenue	8516.70	13772.96	12309.41	9103.61
Expenses:				
Cost of material consumed	6714.95	9569.52	8381.26	1728.24
As a % of Total Revenue	78.84%	69.48%	68.09%	18.98%
Purchase of stock in trade	96.42	1398.06	3119.68	6438.02
As a % of Total Revenue	1.13%	10.15%	25.34%	70.72%

Particulars`	For the period ended	For the Y	Year ended Mar	ech 31,
	September 30, 2017	2017	2016	2015
Changes in inventories of work-in-				
progress, finished goods and stock				
in trade	(229.76)	651.76	(1161.18)	188.01
As a % of Total Revenue	(2.70)%	4.73%	(9.43)%	2.07%
Employee benefit expenses	221.66	307.37	264.84	76.57
As a % of Total Revenue	2.60%	2.23%	2.15%	0.84%
Finance costs	373.06	464.61	420.92	75.88
As a % of Total Revenue	4.38%	3.37%	3.42%	0.83%
Depreciation and amortization				
expense	185.53	215.55	260.12	135.28
As a % of Total Revenue	2.18%	1.56%	2.11%	1.49%
Other expenses	669.23	780.49	599.36	207.45
As a % of Total Revenue	7.86%	5.67%	4.87%	2.28%
<b>Total Expenses</b>	8031.09	13387.36	11885.00	8849.46
As a % of Total Revenue	94.30%	97.20%	96.55%	97.21%
Profit before exceptional,				
extraordinary items and tax	485.61	385.60	424.40	254.15
As a % of Total Revenue	5.70%	2.80%	3.45%	2.79%
Exceptional items	-	-	-	-
Profit before extraordinary items				
and tax	485.61	385.60	424.40	254.15
As a % of Total Revenue	5.70%	2.80%	3.45%	2.79%
Extraordinary items	-	-	-	-
Profit before tax	485.61	385.60	424.40	254.15
PBT Margin	5.70%	2.80%	3.45%	2.79%
Tax expense:				
(i) Current tax	99.01	78.62	86.53	50.85
(ii) Deferred tax	41.57	46.29	43.69	61.57
(iii) MAT Credit	(19.03)	(78.62)	(86.53)	(50.85)
Total Tax Expense	121.55	46.29	43.69	61.57
% of total income	1.43%	0.34%	0.35%	0.68%
Profit for the year/ period	364.06	339.31	380.71	192.59
PAT Margin	4.27%	2.46%	3.09%	2.12%

Review of Operation For the Period Ended September 30, 2017.

### Total Revenue

# Revenue from operations

Revenue from operations for the period ended September 30, 2017 amounted to Rs. 8237.06 lakhs which was primarily on account of revenue from domestic and export sales of manufactured goods, domestic sale of purchased goods, revenue from job work for others, duty drawback and commission income.

# Other income

Other income of Rs. 279.63 lakhs for the period ended September 30, 2017 comprised of income from foreign exchange gain, refund of terminal excise duty, interest on terms deposit and deposits

with various statutory & regulatory authorities, discount, profit on sale of fixed assets, sale of scrap and rent income.

# Total Expenses

Total expenses, excluding tax amounted to Rs. 8031.09 lakhs for the period ended September 30, 2017

Cost of material consumed

Cost of material consumed for the period ended September 30, 2017 were Rs. 6714.95 lakhs which comprised of consumption of cotton, caustic soda, hydrogen peroxide, HCL, coal, etc.

Purchase of stock in trade

Purchase of stock in trade was Rs. 96.42 lakhs for the period ended September 30, 2017.

Changes in inventories of work-in-progress, finished goods and stock in trade

Changes in inventories of stock in trade amounted to (Rs. 229.76) lakhs for the period ended September 30, 2017.

Employee Benefit Expenses

Our employee benefit expenses for the period ended September 30, 2017 were Rs. 221.66 lakhs which primarily comprised of salary, wages & bonus to employees, contribution to statutory funds, directors' remuneration, gratuity and staff welfare expenses.

Finance Cost

Our Finance cost for the period ended September 30, 2017 were Rs. 373.06 lakhs primarily consisting of interest on term loan, interest on working capital loan, interest on unsecured loan, bank charges, loan processing fees and other interest costs. However, the finance costs were partially offset by receipt of reimbursement towards interest cost from Technology Upgradation Fund (TUF).

Depreciation and Amortization Expenses

Depreciation and amortization expenses were Rs. 185.53 lakhs for the period ended September 30, 2017 comprising of depreciation on tangible fixed assets.

Other expenses

Our other expenses for the period ended September 30, 2017 were Rs. 669.23 lakhs comprising of manufacturing expenses like plant electricity charges, plant expenses, manufacturing wages and water charges. Other expenses also included administrative and selling expenses like business promotion expenses, freight & transportation expense, , legal & professional charges, keyman and other insurance charges, loss on sale of fixed assets, rent, commission on sales, , office expenses, printing & stationery expenses, postage & courier expenses, travelling expenses, vehicle running expenses, Export Credit Guarantee Corporation charges, repairs & maintenance expenses, audit fees and office expenses among others.

Profit before Tax

Our Profit before tax for the period ended September 30, 2017 was Rs. 485.61 lakhs.

Tax Expenses

Our tax expenses for the period ended September 30, 2017 were Rs. 121.55 lakhs.

*Profit after Tax* 

Our profit after tax for the period ended September 30, 2017 was Rs. 364.06 lakhs.

### FINANCIAL YEAR 2016-17 COMPARED WITH FINANCIAL YEAR 2015-16

#### Total Revenue

Our total revenue increased by 11.89% to Rs. 13772.96 lakhs for the financial year 2016-17 from Rs. 12309.41 lakhs for the financial year 2015-16 due to the factors described below:

Revenue from operations: Our revenue from operations increased by 11.37% to Rs. 13588.73 lakhs for the financial year 2016-17 from Rs. 12201.42 lakhs for the financial year 2015-16. The increase was mainly due to increase in revenue from export of manufactured goods by Rs. 2382.80 lakhs, increase in income from duty drawback, job work and commission by Rs. 167.29 lakhs, Rs. 25.76 lakhs and Rs. 66.36 lakhs, respectively. However, the increase was partially offset by decrease in revenue from sale of purchased goods by Rs. 1124.75 lakhs and domestic sale of manufactured goods by Rs. 130.15 lakhs.

Other income: Our other income increased by 70.59% to Rs. 184.22 lakhs for the financial year 2016-17 from Rs. 107.99 lakhs for the financial year 2015-16 mainly due to increase in foreign exchange gain by Rs. 95.97 lakhs, discount income by Rs. 28.01 lakhs, interest on term deposits by Rs. 3.57 lakhs, interest on deposits with statutory and regulatory authorities by Rs. 0.83 lakhs and rent income by Rs. 5.79 lakhs in the financial year 2016-17. The increase was partially offset by decrease in loading & unloading charges by Rs. 0.71 lakhs, terminal excise duty refund by Rs. 0.89 lakhs and non-recurring income from forfeiture of advance by Rs. 57.00 lakhs in the financial year 2016-17.

# **Total Expenses**

Our total expenses increased by 12.64% to Rs. 13387.64 lakhs for the financial year 2016-17 from Rs. 11885.00 lakhs for the financial year 2015-16, due to the factors described below:

Cost of material consumed Our cost of material consumed increased by 14.18% to Rs. 9569.52 lakhs for the financial year 2016-17 from Rs. 8381.26 lakhs for the financial year 2015-16 mainly due to increase in our revenue from operations in the financial year 2016-17.

*Purchase of stock in trade:* Our purchase of stock in trade decrease by 55.19% to Rs. 1398.06 lakhs for the financial year 2016-17 from Rs. 3119.98 lakhs for the financial year 2015-16 mainly due to increase in our focus towards in-house manufacturing of goods instead of purchase and sale of goods in the financial year 2016-17.

Changes in inventories of work-in-progress, finished goods and stock in trade: The amount of changes in inventories of work-in-progress, finished goods and stock in trade was Rs. 651.76 lakhs for the financial year 2016-17 as against (Rs. 1161.18) lakhs for the financial year 2015-16.

Employee benefits expenses: Our employee benefit expenses increased by 16.06% to Rs. 307.37 lakhs for the financial year 2016-17 from Rs. 264.84 lakhs for the financial year 2015-16. The increase was mainly due to increase in salary & wages by Rs. 33.58 lakhs, bonus & incentives by Rs. 10.45 lakhs, contribution to statutory funds by Rs. 8.08 lakhs, gratuity provision by Rs. 2.87 lakhs and staff welfare expenses by Rs. 1.55 lakhs. However, the increase was partially offset by decrease in directors' remuneration by Rs. 14.00 lakhs in the financial year 2016-17.

Finance costs: Our finance costs increased by 10.38% to Rs. 464.61 lakhs for the financial year 2016-17 from Rs. 420.92 lakhs for the financial year 2015-16. The increase was mainly on account of increase in interest on term loan by Rs. 72.04 lakhs, interest on unsecured loan by Rs. 13.23 lakhs, interest on working capital loan by Rs. 12.83 lakhs and bank charges by Rs. 5.21 lakhs in the financial year 2016-17. However, the increase was partially offset by increase in interest reimbursement from Technology Upgradation Fund (TUF) by Rs. 58.34 lakhs and decrease in interest on vehicle loan by Rs. 1.29 lakhs in the financial year 2016-17.

Depreciation and amortisation expense: Our depreciation and amortisation decreased by 17.14% to Rs. 215.55 lakhs for the financial year 2016-17 from Rs. 260.12 lakhs for the financial year 2015-16. The decrease was mainly due to disposal of Plant & Machinery and Electrical Installations of Rs. 117.63 lakhs and Rs. 9.30 lakhs, respectively during the financial year 2016-17.

Other expenses: Our other expenses increased by 30.22% to Rs. 780.49 lakhs for the financial year 2016-17 from Rs. 599.36 lakhs for the financial year 2015-16. The increase was mainly due to increase in freight & transportation expense by Rs. 133.16 lakhs, local conveyance expense by Rs. 4.55 lakhs, travelling expense by Rs. 4.19 lakhs, final assessment liability on sales tax by Rs. 4.07 lakhs, office expenses by Rs. 4.00 lakhs, business promotion expense by Rs. 3.55 lakhs, internal audit fees by Rs. 3.23 lakhs, insurance expenses by Rs. 3.00 lakhs and legal & professional charges by Rs. 2.11 lakhs among others in the financial year 2016-17. However, the increase was partially offset by decrease in jobwork charges by Rs. 3.31 lakhs, commission on sales by Rs. 0.87 lakhs, printing & stationery expense by Rs. 0.79 lakhs, discount expense by Rs. 0.75 lakhs and repairs & maintenance expenses by Rs. 0.71 lakhs among others in the financial year 2016-17.

*Profit before tax:* Our profit before tax decreased by 9.14% to Rs. 385.60 lakhs for the financial year 2016-17 from Rs. 424.40 lakhs for the financial year 2015-16. The decrease was mainly due to increase in cost of material consumed, changes in inventories of work-in-progress, finished goods and stock in trade, employee benefit expense, finance costs and other expenses which was partially offset by increase in our total revenue and decrease in purchase of stock in trade in the financial year 2016-17.

*Tax expenses:* Our tax expenses increased by 5.93% to Rs. 46.29 lakhs for the financial year 2016-17 from Rs. 43.69 lakhs for the financial year 2015-16 mainly due to increase in deferred tax liability in the financial year 2016-17.

*Profit after tax:* Our profit after tax decreased by 10.87% to Rs. 339.31 lakhs for the financial year 2016-17 from Rs. 380.71 lakhs for the financial year 2015-16.

### FINANCIAL YEAR 2015-16 COMPARED WITH FINANCIAL YEAR 2014-15

#### Total Revenue

Our total revenue increased by 35.21% to Rs. 12309.41 lakhs for the financial year 2015-16 from Rs. 9103.61 lakhs for the financial year 2014-15 due to the factors described below:

Revenue from operations: Our revenue from operations increased by 34.17% to Rs. 12201.42 lakhs for the financial year 2015-16 from Rs. 9093.99 lakhs for the financial year 2014-15. The increase was mainly due to increase in revenue from domestic and export sale of manufactured goods by Rs. 5194.51 lakhs and Rs. 1592.29 respectively and increase in duty drawback income by Rs. 27.90 lakhs in the financial year 2015-16. However, the increase was partially offset by decrease in revenue from sale of purchased goods by Rs. 3688.26 lakhs, job work charges by Rs. 10.14 lakhs and commission income by Rs. 8.88 lakhs in the financial year 2015-16.

Other income: Our other income increased significantly by 1022.77% to Rs. 107.99 lakhs for the financial year 2015-16 from Rs. 9.62 lakhs for the financial year 2014-15. The increase was mainly due to receipt of non recurring income from forfeiture of advance of Rs. 62.00 lakhs, increase in foreign exchange gain by Rs. 20.21 lakhs, rent income by Rs. 11.90 lakhs, interest on refund of terminal excised duty by Rs. 2.75 lakhs and interest on term deposits by Rs. 1.15 lakhs among others in the financial year 2015-16. However, the increase was partially offset by decrease in discount income by Rs. 0.79 lakhs in the financial year 2015-16.

## **Total Expenses**

Our total expenses increased by 34.30% to Rs. 11885.00 lakhs for the financial year 2015-16 from Rs. 8849.46 lakhs for the financial year 2014-15, due to the factors described below:

Cost of material consumed: Our cost of material consumed increased significantly by 384.96% to Rs. 8381.26 lakhs for the financial year 2015-16 from Rs. 1728.24 lakhs for the financial year 2014-15. The increase was mainly due to increase in our manufacturing operations in the financial year 2015-16

*Purchase of stock in trade:* Purchase of stock in trade decreased significantly by 51.54% to Rs. 3119.68 lakhs for the financial year 2015-16 from Rs. 6438.02 lakhs for the financial year 2014-15. The decrease was mainly on account of shifting of our focus from trading to in house manufacturing of goods

Changes in inventories of work-in-progress, finished goods and stock in trade: The amount of changes in inventories of work-in-progress, finished goods and stock in trade was (Rs. 1161.18) lakhs for the financial year 2015-16 as against Rs. 188.01 lakhs for the financial year 2014-15.

Employee benefits expense: Our employee benefits expense increased significantly by 245.86% to Rs. 264.84 lakhs for the financial year 2015-16 from Rs. 76.57 lakhs for the financial year 2014-15. The increase was mainly due to increase in salary & wages by Rs. 157.93 lakhs, directors' remuneration by Rs. 14.00 lakhs, contribution to statutory funds by Rs. 8.58 lakhs, staff welfare expenses by Rs. 5.98 lakhs and bonus & incentives by Rs. 2.78 lakhs in the financial year 2015-16. However, the increase was partially offset by decrease in gratuity provision expense by Rs. 1.01 lakhs in the financial year 2015-16.

*Finance costs:* Our finance costs increased significantly by 454.71% to Rs. 420.92 lakhs for the financial year 2015-16 from Rs. 75.88 lakhs for the financial year 2014-15. The increase was mainly due to increase in interest on working capital loan by Rs. 195.92 lakhs, interest on term loan by Rs. 148.76 lakhs, interest on unsecured loan by Rs. 8.71 lakhs, bank charges by Rs. 8.81 lakhs and interest on vehicle loan by Rs. 2.67 lakhs in the financial year 2015-16. However, the increase was partially offset by increase in interest reimbursement from Technology Upgradation Fund (TUF) by Rs. 13.99 lakhs and decrease in other interest by Rs. 5.83 lakhs in the financial year 2015-16.

Depreciation and amortisation expense: Our depreciation and amortisation expense increased by 92.29% to Rs. 260.12 lakhs for the financial year 2015-16 from Rs. 135.28 lakhs for the financial year 2014-15. The increase was mainly due to addition of fixed assets of Rs. 451.17 lakhs during the financial year 2015-16.

Other expenses: Our other expenses increased significantly by 188.92% to Rs. 599.36 lakhs for the financial year 2015-16 from Rs. 207.45 lakhs for the financial year 2014-15. The increase was mainly due to increase in freight & transportation expense by Rs. 87.67 lakhs, commission on sales by Rs. 17.35 lakhs, legal & professional charges by Rs. 6.49 lakhs, travelling expenses by Rs. 5.50 lakhs, rent expense by Rs. 5.42 lakhs, housekeeping expense by Rs. 5.07 lakhs, internal audit fees by Rs. 4.52 lakhs, office expense by Rs. 3.57 lakhs, job work charges by Rs. 3.31 lakhs, telephone expense by Rs. 2.64 lakhs and sample testing charges by Rs. 1.96 lakhs among others in the financial year 2015-16. However, the increase was partially offset by decrease in keyman insurance expense by Rs. 3.04 lakhs, service tax on manpower services by Rs. 2.47 lakhs, business promotion expense by Rs. 1.40 lakhs and vehicle running expense by Rs. 0.92 lakhs in the financial year 2014-15.

*Profit before tax:* Our profit before tax increased by 66.99% to Rs. 424.40 lakhs for the financial year 2015-16 from Rs. 254.15 lakhs for the financial year 2014-15. The increase was mainly due to increase in our total revenue and decrease in purchase of stock in trade. However, the same was

partially offset by increase in cost of material consumed, employee benefit expenses, finance costs, depreciation expenses and other expenses.

*Tax expenses:* Despite an increase in our profit before tax, our tax expense for the financial 2015-16 decreased to Rs. 43.69 lakhs from Rs. 61.57 lakhs for the financial year 2014-15. The decrease was mainly due to increase in deferred tax expense to Rs 43.69 lakhs for the financial year 2015-16 from Rs 61.57 lakhs for the financial year 2014-15

*Profit after tax:* Our profit after tax increased by 97.68% to Rs. 380.71 lakhs for the financial year 2015-16 from Rs. 192.59 lakhs for the financial year 2014-15.

### Other Key Ratios

The table below summaries key ratios in our Restated Financial Statements for the financial years ended March 31, 2017, 2016, 2015 and for the period ended September 30, 2017:

	For the period ended	For the	year ended M	arch 31,
Particulars	September 30, 2017	2017	2016	2015
Fixed Asset Turnover Ratio	1.41	3.48	2.90	2.07
Debt Equity Ratio	2.17	2.64	3.26	3.83
Current Ratio	0.99	0.97	1.13	1.27
Inventory Turnover Ratio	6.10	9.63	12.25	18.63

*Fixed Asset Turnover Ratio:* This is defined as revenue from operations divided by total fixed assets, based on Restated Financial Statements.

*Debt Equity Ratio:* This is defined as total debt divided by total shareholder funds. Total debt is the sum of long-term borrowings, short-term borrowings and current maturity of long term debt, based on Restated Financial Statements.

Current Ratio: This is defined as current assets divided by current liabilities, based on Restated Financial Statements.

*Inventory Turnover Ratio*: This is defined as revenue from operations divided by average inventory. Average inventory is computed by dividing the sum of opening inventory and closing inventory by two, based on Restated Financial Information.

# Cash Flow

The table below summaries our cash flows from our Restated Financial Information for the financial years 2017, 2016, 2015 and for the period ended September 30, 2017:

Don't and an	For the period ended	For the year ended March 31,		
Particulars	September 30, 2017	2017	2016	2015
Net cash (used in)/ generated from				
operating activities	972.13	1700.67	267.11	(955.96)
Net cash (used in)/ generated from				
investing activities	7.41	(1927.75)	(182.01)	(2190.82)
Net cash (used in)/ generated from				
financing activities	(976.93)	184.13	(76.22)	2926.09

n ( )	For the period ended	For the year ended March 31,		
Particulars	September 30, 2017	2017	2016	2015
Net increase/ (decrease) in cash and cash equivalents	2.61	(42.95)	8.88	(220.70)
Cash and Cash Equivalents at the beginning of the period	28.14	71.09	62.22	282.91
Cash and Cash Equivalents at the end of the period	30.76	28.14	71.09	62.22

### **Operating Activities**

# Period Ended September 30, 2017s

Our net cash generated from operating activities was Rs. 972.13 lakhs for period ended September 30, 2017. Our operating profit before working capital changes was Rs. 1042.74 lakhs for the period ended September 30, 2017 which was primarily adjusted by payment of income tax of Rs. 79.98 lakhs, increase in trade receivables by Rs. 418.16 lakhs, increase in loans and advances receivable by Rs. 252.87 lakhs, increase in inventories of raw materials, work-in-progress, finished goods and stock in trade by Rs. 332.61 lakhs, increase in trade payables by Rs. 1099.78 lakhs, decrease in other current liabilities by Rs. 173.34 lakhs and increase in short term provisions by Rs. 86.56 lakhs.

## Financial year 2016-17

Our net cash generated from operating activities was Rs. 1700.67 lakhs for the financial year 2016-17. Our operating profit before working capital changes was Rs. 1058.70 lakhs for the financial year 2016-17 which was primarily adjusted by increase in trade receivables by Rs. 395.73 lakhs, increase in loans and advances receivable by Rs. 193.24 lakhs, decrease in inventories of raw materials, work-in-progress, finished goods and stock in trade by Rs. 455.33 lakhs, increase in trade payables by Rs. 471.01 lakhs, increase in other current liabilities by Rs. 262.61 lakhs and increase in short term provisions by Rs. 41.98 lakhs.

### Financial year 2015-16

Our net cash generated from operating activities was Rs. 267.11 lakhs for the financial year 2015-16. Our operating profit before working capital changes was Rs. 1101.77 lakhs for the financial year 2015-16, which was primarily adjusted by decrease in trade receivables by Rs. 1676.08 lakhs, increase in loans and advances receivable by Rs. 770.33 lakhs, increase in inventories of raw materials, work-in-progress, finished goods and stock in trade by Rs. 1285.82 lakhs, decrease in trade payables by Rs. 593.71 lakhs, increase in other current liabilities by Rs. 92.87 lakhs and increase in short term provisions by Rs. 46.26 lakhs.

# Financial year 2014-15

Our net cash used in operating activities was Rs. 955.96 lakhs for the financial year 2015-16. Our operating profit before working capital changes was Rs. 459.23 lakhs for the financial year 2015-16, which was primarily adjusted by increase in trade receivables by Rs. 2977.29 lakhs, decrease in loans and advances receivable by Rs. 157.67 lakhs, decrease in inventories of raw materials, work-in-progress, finished goods and stock in trade by Rs. 269.45 lakhs, increase in trade payables by Rs. 850.61 lakhs, increase in other current liabilities by Rs. 226.23 lakhs and increase in short term provisions by Rs. 58.15 lakhs.

## **Investing Activities**

Period Ended September 30, 2017

Net cash generated from investing activities was Rs. 7.41 lakhs for the period ended September 30, 2017. This was primarily on account of sale of fixed assets of Rs. 105.03 lakhs, decrease in capital work in progress by Rs. 2126.08 lakhs and purchase of fixed assets by Rs. 2226.19 lakhs and interest income of Rs. 2.49 lakhs.

# Financial year 2016-17

Net cash used in investing activities was Rs. 1927.75 lakhs for the financial year 2016-17. This was primarily on account of increase in capital work in progress of Rs. 2021.79 lakhs, sale of fixed assets of Rs. 127.59, purchase of fixed assets of Rs. 22.27 lakhs, adjustments in fixed assets of Rs. 17.68 lakhs and interest income of Rs. 6.39 lakhs.

# Financial year 2015-16

Net cash used in investing activities was Rs. 182.01 lakhs for the financial year 2015-16. This was primarily on account of increase in capital work in progress of Rs. 104.30 lakhs, purchase of fixed assets of Rs. 69.31 lakhs, increase in loans and advances of Rs. 11.23 lakhs and interest income of Rs. 2.82 lakhs.

# Financial year 2014-15

Net cash used in investing activities was Rs. 2190.82 lakhs for the financial year 2015-16. This was primarily on account of purchase of fixed assets of Rs. 2187.96 lakhs, increase in loans and advances by Rs. 8.94 lakhs and interest income of Rs. 6.08 lakhs.

### Financing Activities

## Period Ended September 30, 2017

Net cash used in financing activities for period ended September 30, 2017 was Rs. 976.93 lakhs primarily consisting of repayment of long term borrowings of Rs. 386.99 lakhs, repayment of short term borrowings of Rs. 104.60 lakhs, payment of interest of Rs. 373.06 lakhs and granting of long term loans and advances of Rs. 112.27 lakhs.

### Financial year 2016-17

Net cash generated from financing activities for the financial year 2016-17 was Rs. 184.13 lakhs primarily consisting of receipt of share premium of Rs. 257.16 lakhs, proceeds from issue of share capital of Rs. 42.86 lakhs, receipt of long term borrowings of Rs. 490.75 lakhs, repayment of short term borrowings of Rs. 40.71 lakhs, payment of interest of Rs. 464.41 lakhs and grant of long term loans and advances of Rs. 101.32 lakhs.

### Financial year 2015-16

Net cash used in financing activities for the financial year 2015-16 was Rs. 76.22 lakhs primarily consisting of repayment of long term borrowings of Rs. 844.24 lakhs, receipt of short term borrowings of Rs. 1188.94 lakhs and payment of interest of Rs. 420.92 lakhs.

# Financial year 2014-15

Net cash generated from financing activities for the financial year 2014-15 was Rs. 2926.09 lakhs primarily consisting of allotment of shares against payment received in previous financial year, receipt of long term borrowings of Rs. 2129.61 lakhs, receipt of short term borrowings of Rs. 917.36 lakhs and payment of interest of Rs. 75.88 lakhs.

#### Financial Indebtedness

As on September 30, 2017, the total outstanding borrowings of our Company includes long-term borrowings of Rs. 3015.30 lakhs, short-term borrowings of Rs. 2518.04 lakhs and current maturities

of long term debt of Rs. 577.98 lakhs. For further details, refer chapter titled "Financial Indebtedness" beginning on page 229 of this Red Herring Prospectus.

(Rs. in lakhs)

Particulars	As at September 30, 2017
Secured Loans	
Long Term Borrowings (From Banks and Financial Institutions)	
- Term Loans	1427.11
- Vehicle, Machinery and Equipment Loans	1350.92
Short Term Borrowings	
- Cash Credit Limit	2312.68
- Buyer's Credit	205.36
Sub Total (A)	5296.07
Unsecured Loans	
Long Term Borrowings	
- From Body Corporates	66.00
- From Directors and Shareholders	50.55
- From Banks & Financial Institutions	58.87
- From Others	61.85
Sub Total (B)	237.27
Current Maturities of Long Term Borrowings (C)	577.98
Total (A)+(B)+(C)	6111.32

In the event, any of our lenders declare an event of default, such current and any future defaults could lead to acceleration of our repayment obligations, termination of one or more of our financing agreements or force us to sell our assets, any of which could adversely affect our business, results of operations and financial condition.

## **Related Party Transactions**

Related party transactions with certain of our promoters, directors and their entities and relatives primarily relates to remuneration payable, loans & advances given and taken and Issue of Equity Shares. For further details of such related parties under AS18, refer chapter titled "Financial Statements" beginning on page 167 of this Red Herring Prospectus.

# **Contingent Liabilities**

There were no contingent liabilities as of September 30, 2017 and March 31, 2017.

# Off-Balance Sheet Items

We do not have any other off-balance sheet arrangements, derivative instruments or other relationships with any entity that have been established for the purposes of facilitating off-balance sheet arrangements.

# Qualitative Disclosure about Market Risk

### **Financial Market Risks**

Market risk is the risk of loss related to adverse changes in market prices, including interest rate risk. We are exposed to interest rate risk, inflation and credit risk in the normal course of our business.

### **Interest Rate Risk**

Our financial results are subject to changes in interest rates, which may affect our debt service obligations and our access to funds.

### **Effect of Inflation**

We are affected by inflation as it has an impact on the raw material cost, wages, etc. In line with changing inflation rates, we rework our margins so as to absorb the inflationary impact.

## **Credit Risk**

We are exposed to credit risk on monies owed to us by our customers. If our customers do not pay us promptly, or at all, we may have to make provisions for or write-off such amounts.

# Reservations, Qualifications and Adverse Remarks

Except as disclosed in chapter titled "Financial Statements" beginning on page 167 of this Red Herring Prospectus, there have been no reservations, qualifications and adverse remarks.

Details of Default, if any, Including Therein the Amount Involved, Duration of Default and Present Status, in Repayment of Statutory Dues or Repayment of Debentures or Repayment of Deposits or Repayment of Loans from any Bank or Financial Institution

Except as disclosed in chapter titled "Financial Statements" beginning on page 167 of this Red Herring Prospectus, there have been no defaults in payment of statutory dues or repayment of debentures and interest thereon or repayment of deposits and interest thereon or repayment of loans from any bank or financial institution and interest thereon by the Company during the period April 1, 2015 up to September 30, 2017.

### **Material Frauds**

There are no material frauds, as reported by our statutory auditor, committed against our Company, in the last five Fiscals.

## **Unusual or Infrequent Events or Transactions**

As on date, there have been no unusual or infrequent events or transactions including unusual trends on account of business activity, unusual items of income, change of accounting policies and discretionary reduction of expenses.

# Significant Economic Changes that Materially Affected or are Likely to Affect Income from Continuing Operations

Indian rules and regulations as well as the overall growth of the Indian economy have a significant bearing on our operations. Major changes in these factors can significantly impact income from continuing operations.

There are no significant economic changes that materially affected our Company's operations or are likely to affect income from continuing operations except as described in chapter titled "Risk Factors" beginning on page 20 of this Red Herring Prospectus.

# Known Trends or Uncertainties that have had or are expected to have a Material Adverse Impact on Sales, Revenue or Income from Continuing Operations

Other than as described in the section titled "Risk Factors" beginning on page 20 of this Red Herring Prospectus and in this chapter, to our knowledge there are no known trends or uncertainties that are expected to have a material adverse impact on revenues or income of our Company from continuing operations.

Future Changes in Relationship between Costs and Revenues, in Case of Events Such as Future Increase in Labour or Material Costs or Prices that will Cause a Material Change are known

Other than as described in chapter titled "Risk Factors" beginning on page 20 of this Red Herring Prospectus and in this section, to our knowledge there are no known factors that might affect the future relationship between cost and revenue.

# Extent to which Material Increases in Net Sales or Revenue are due to Increased Sales Volume, Introduction of New Products or Services or Increased Sales Prices

Changes in revenue in the last three financial year's are as explained in the part "Financial Year 2016-17 compared with financial year 2015-17 and Financial Year 2015-16 Compared With Financial Year 2014-15" above.

# Total Turnover of Each Major Industry Segment in Which the Issuer Operates

Our business is limited to a single reportable segment.

### **Competitive Conditions**

We have competition with Indian and international manufacturers and our results of operations could be affected by competition in the healthcare and hygiene industry in India and international market in the future. We expect competition to intensify due to possible new entrants in the market, existing competitors further expanding their operations and our entry into new markets where we may compete with well-established unorganized companies / entities. This we believe may impact our financial condition and operations. For details, please refer to the chapter titled "Risk Factors" beginning on page 20 of this Red Herring Prospectus.

#### **Increase in income**

Increases in our income are due to the factors described above in this chapter under "Significant Factors Affecting Our Results of Operations" and chapter titled "Risk Factors" beginning on page 20 of this Red Herring Prospectus.

## Status of any Publicly Announced New Products or Business Segments

Except as disclosed elsewhere in the Red Herring Prospectus, we have not announced and do not expect to announce in the near future any new products or business segments.

# Significant Dependence on a Single or Few Suppliers or Customers

Significant proportion of our revenues have historically been derived from a limited number of customers The % of Contribution of our Company's customer and supplier vis a vis the total revenue from operations respectively as March 31, 2017 and March 2016 are as follows:

	Customers			Suppliers
	March 31, 2017	March 31, 2016	March 31, 2017	March 31, 2016
Top 5 (%)	64.60%	61.20%	74.89%	78.00%
Top 10 (%)	82.00%	79.24%	88.71%	88.49%

### **Seasonality of Business**

The nature of business is not seasonal.

# Significant Developments after September 30, 2017 that May Affect Our Results of Operations

Our Company had received Assessment Orders and Demand Notices dated December 28, 2017 from the Income Tax Authority assessing the total income and tax liability of Our Company from Assessment Year 2010-11 to 2016-17 as per the table given below:

Assessment Year	Returned Income	Assessed Income	Demand
2010-11	NIL	29,54,581	15,89,050
2011-12	28,69,060	52,59,480	6,70,370

Assessment Year	Returned Income	Assessed Income	Demand
2012-13	25,63,485	1,03,95,871	42,50,600
2013-14	51,35,020	1,09,80,020	29,47,910
2014-15	70,85,300	4,98,40,649	2,10,43,650
2015-16	(3,84,81,493)	1,15,18,507	25,850
2016-17	NIL	7,01,77,580	1,97,16,740

The Assessment orders also stated that penalty proceedings under Section 271(1) (c) of the Income Tax Act, 1961 shall be initiated. However, Our Company has filed Appeals before the Commissioner of Income Tax (Appeals), Bhopal, against the said Assessment Orders and Demand Notices and these matters are currently pending. For further details, relating to these matters please refer to the chapter titled "Outstanding Litigation and Material Developments" beginning on page 239 of this Red Herring Prospectus.

## FINANCIAL INDEBTEDNESS

Our Company utilizes various credit facilities from banks and others for conducting its business. Set forth is a brief summary of our Company's secured and unsecured borrowings as on date of Red Herring together with a brief description of certain significant terms of such financing arrangements.

# SECURED BORROWINGS

# 1. Loan of Rs. 117.00 Lakhs from Hero Fincorp Limited as per Sanction letter dated August 10, 2017

(Rs. in Lakhs)

Nature of Facility	Machinery Term Loan
Loan Amount Sanctioned	117.00
Tenure	60 Months
Rate of Interest	13.00% p.a.
EMI Amount	2.66
Primary Security	Secured by Hypothecation of machine to be
	financed under term loan
Other Security	2 SPDCs for the proposed exposure of Rs 1.17
	Cr (Rs. 059 crs each)
Guarantor	Sarvapriya Bansal
	Avnish Bansal
Amount Outstanding as on September 30, 2017	117.00

# 2. Loan of Rs. 250.00 Lakhs from Edelweiss Retail Finance Limited as per Sanction letter dated October 07, 2016.

(Rs. in Lakhs)

Nature of Facility	SME Equipment Finance Term Loan
Type of Loan	SME Equity Finance Term Loan
Loan Amount Sanctioned	250.00
Term of the loan	60 Months
Rate of Interest	15.00%
Number of Equated Monthly Installments (EMIs)	60
EMI Amount	5.95
Security	Secured by Hypothecation of Equipments
	Purchased under Term Loan:
	<ul><li>Vital Scan - Cotton Contamination</li></ul>
	Cleaning Machine with poly sensor
	and yuvis for blow room. Model 48's
	with Yuvis Crown
	> ETP with MBR based Biological
	Treatment.
	Multistage Membrane Recycling and
	Post Conditioning Unit
Amount Outstanding as on September 30, 2017	220.13

# **Key Restrictive Covenants:**

During the currency of the Bank's credit facilities, Company will not, without the Bank's prior permission in writing:

- Avail or obtain any further loan or facility on the security of the assets created in favor of bank
- Change user of the Assets
- Make any change whatsoever in the constitution of the Company, which shall impair or discharge any obligations of the borrower

# 3. Loan of Rs. 200.00 Lakhs from Hero Fincorp Limited as per Sanction letter dated September 21, 2016

(Rs. in Lakhs)

Nature of Facility	Machinery Term Loan
Loan Amount Sanctioned	200.00
Tenure	60 Months plus 3 months moratorium period.
Rate of Interest	13.00% p.a.
EMI Amount	4.55
Primary Security	Secured by Hypothecation on machine to be
	financed under term loan.
Other Security	2 SPDCs for the proposed exposure of Rs 2.0 Cr
	(Rs 1.00 Cr each)
Guarantor	Sarvapriya Bansal
	Avnish Bansal
Amount Outstanding as on September 30, 2017	180.19

# 4. Loan of Rs. 1000.00 Lakhs from State Bank of India Limited as per Sanction letter dated July 05, 2016

Nature of Facility	Term Loan
Loan Amount	Rs. 1000.00 Lakhs
Rate of Interest	4.60% + MCLR (9.15%) i.e 13.75%
Tenure	83 Months
Amount Outstanding as on September 30, 2017	985.11
Security	
Primary Security	First charge on the plant and machinery situated at company's premises and elsewhere bearing company's name funded by state bank of india.  Second Pari passu charge on fixed asset comprising of land and Building, Plant and machinery and fixture and furniture both present and future situated at the company's premises and elsewhere bearing the company's name funded by MPFC.  Pari Passu second charge on plot No 109, Industrial Area, sector 3, Near Lloyd International, Pithampur, Dhar.
Collateral	Cash Collateral of Rs 0.85 cr

Security	
Guarantee	Personal Guarantee of-
	Shri Sarvapriya Bansal
	Shri Avnish Bansal

# **Key Restrictive Covenants:**

During the currency of the Bank's credit facilities, the Unit/ Guarantors will not, without the Banks's prior permission in writing:

- Effect any change in the unit's capital structure
- Implement any scheme of expansion/ modernization/ diversification/ renovation or acquire
  any fixed assets during any accounting year, except such schemes which have already been
  approved by the Bank
- Formulate any scheme of amalgamation or reconstruction.
- Invest by way of share capital or lend or advance funds to or place deposits with any other
  concern, including sister/ associate/ family/ subsidiary/ group concerns. However, normal
  trade credit or security deposits in the normal course of business or advances to employees
  can be excluded.
- Undertake guarantee obligations on behalf of any other company, firm or person.
- Effect any drastic change in their management setup.
- Create any further charge, lien or encumbrance over the assets and properties of the Unit/ Guarantors to be charged/ charged to the bank in favour of any other bank, Financial Institution, firm or person.
- Sell, assign, mortgage or otherwise dispose off any of the fixed assets charged to the Bank.
- Undertake any trading activity other than the sale of produce arising out of its own manufacturing/ trading operations.

# 5. Working Capital Loan of Rs. 1,000.00 Lakhs from Institutional Development Bank of India Limited as per sanction letter dated November 20, 2014

Nature of Facility	Fund Based	Non Fund Based
Limit	Cash Credit: 1000.00 Lakhs	Letter of Credit/ Bank
		Guarantee: (200.00) as inner
		limit to Cash Credit
	EPC/ PCFC/ EBD/ EBN/ EBR:	
	(300.00) as inner limit to CC	
	LER (As inner limit to CC)	
	(1.00)	
Purpose	Working Capital	Working Capital
Tenure	CC: 12 months line	LC: Usance period maximum
		180 days
	Export credit: 180 days	BG: Maximum tenure of 24
		months

Repayment	Repayable on demand	Honoring the commitments on	
		due dates	
Security			
Primary			
First charge on entire current as	ssets of the company on pari-pass	su basis with the existing charge	
holders	holders		
Second charge over the entire fixed assets of the company on pari-passu basis with the existing			
charge holders			
Collateral			
First Pari-passu charge on Flat No	o. 202, Rivoli Apartment, 135 Baik	unthdham Colony, Indore	
First Pari- passu charge on the co	ommercial property situated at 401	, Princess Business Skypark, Plot	
No- 22-24, AB Road Indore			
Guarantee			
Personal Guarantee of Sarvpriya	Bansal, Avnish Bansal and Sangeet	ta Bansal	

# 6. Loan of Rs. 400.00 Lakhs from Madhya Pradesh Financial Corporation Limited as per sanction letter dated August 11, 2014

Particulars	Amount	
Loan Amount	400.00	
Utilization		
Factory Building	100.00	
Plant and Machineries incl. Elec Installation	300.00	
Interest Rate	15.25% p.a.	
Guarantee	Sarvapriya Bansal	
	Avnish Bansal	
	Amit Drolia	
Repayment		
First 4 quarterly installments of Rs. 10.00 lacs	40.00	
each	100.00	
Next 8 quarterly installments of Rs. 12.50 lacs	100.00	
each	120.00	
Next 8 quarterly installments of Rs. 15.00 lacs each	120.00	
Next 8 quarterly installments of Rs. 17.50 lacs	140.00	
each	140.00	
Amount Outstanding	329.02	
Security	32,112	
First charge by way of equitable mortgage of land and building, plant and machinery, furniture and		
fixtures (existing & future) of the company		
Plot No. 109 Industrial Area Sector III Pithampur, Dist. Dhar (M.P)		
Flat No. 201 D situated at Rivoli Apartment, Baikunth Dham Colony, Indore		
Flat No. 102 D situated at Omaxe City, Mayakhedi, Indore		
First charge on FDR for Rs. 3.00 lacs by way of pledge		
Equitable mortgage of 8 Nos. Residential plots bearing No. G 163, G 164, C 271, C 272, C 273, C		
274 at Kalindi Gold City, Village Bhangya, Tehsil Sanwer, District Indore		
Equitable mortgage of 4 Nos commercial premises located at 3 <sup>rd</sup> Floor, 30/2, Old Palasia, Indore. Flat		
bearing No. 301-A, 301-B, 301-C, 304		

Particulars	Amount
Additional Security worth Rs 40.00 Lacs	
Post dated cheques for the entire principal as per the repayment schedule and interest cheques for first	
two year.	

# 7. Working Capital Loan of Rs. 1500.00 Lakhs from Axis Bank Limited as per sanction letter dated January 30, 2016

Nature of Facility	Amount
CC	1500.00
PCFC/ PSC (Within CC)	(900.00)
PCFC/ PSFC (EBRD)- (Within CC)	(500.00)
Total – Fund Based	1500.00
LER (within CC limit)	(100.00)
Letter of Credit (Inland/ Foreign)	(200.00)
(Sub – limit to CC Limit)	
Bank Guarantee (Sub-limit to CC limit)	(200.00)
Buyer's Credit (Sub-limit to CC limit)	(200.00)
Total - Non Fund Based	0.00
Amount Outstanding as on September 30, 2017	1324.90
Security	
Primary Security	1. Export bills with title to the goods duly
	endorsed in favour of the Bank.
	2. Extension of charge on all current assets.
Collateral	Other collateral security/ guarantors as applicable
Security	to PCFC Limit.
Additional	Exclusive charge on property located in Unit No.
	401, Fourth Floor of Princess Business Sky Park,
	Plot No. 22, 23 and 24
Guarantee	Personal Guarantee of-
	Sarvapriya Bansal
	Avnish Bansal
	Sangeeta Bansal (Property Owner)

Facility I	Pre Shipment Credit Facility in foreign
	currency- PCFC (As sub limit of CC)
Amount	500.00
Purpose	Procurement of Raw Material for Export Order
	to be executed
Rate of Interest	PCFC: 6M LIBOR + 2.25%
Repayment	PCFC will be allowed upto 180 days or expiry of
	contract/ export letters of credits for shipment
	whichever is earlier
Facility II	Post- Shipment Export Credit facility in
	foreign currency PSCFC/ EBRD
Amount	500.00
Security	Primary

	<ol> <li>Export bills with title to the goods duly endorsed in favor of the Bank</li> <li>Extension of charge on all current assets</li> </ol>
Tenor	Maximum 180 days from the date of shipment
Rate of Interest	PSCFC/ EBRD: 6M LIBOR+ 2.25%
Repayment	On due dates     In case of non-payment, the bills will be crystallized as per RBI regulations.     Interest on crystallized bills @2% will be recovered.

# 8. Loan of Rs.1600.00 Lakhs from Madhya Pradesh Financial Corporation as per sanction letter dated June 21, 2013

Nature of Facility	Term Loan
Loan Amount	1600.00
Utilisation	
Site Development	10.00
Factory Building	300.00
Plant and Machineries incl. Elec. Installation	1105.00
Preoperative Expenses	75.00
Contingencies	75.00
Margin Money	35.00
Total	1600.00
Rate of Interest	15.25%
Repayment	First 5 quarterly installments of Rs. 40.00 Lacs
	each
	Next 10 quarterly installments of Rs. 50.00 Lacs
	each
	Last 15 quarterly installments of Rs. 60.00 Lacs
	each
Guarantee	Personal Guarantee:
	Sarvapriya Bansal
	Avnish Bansal
	Amit Drolia
Security	i. First Legal Mortgage on:
	• Plot No. 109, Sector III, Industrial Area,
	Pithampur, Dist. Dhar
	• Flat No. 201 situated at Rivoli
	Apartment, Baikunth Dham Colony,
	Indore
	• Flat No. 102 D situated at Omaxe City,
	Mayakkhedi, Indore
	ii. Further first charge on FDR for Rs. 3.00 Lacs
	by way of pledge
	iii. Additional security worth Rs. 165.00 Lacs
	iv. Post dated cheques for the entire principal as

Nature of Facility	Term Loan
	per the repayment schedule and interest
	cheques for first 2 years.
Amount Outstanding as on September 30, 2017	1342.09

# **Restrictive Covenants:**

The Company shall not without the prior written permission of Bank:

- Agree to let out or give lease and license whole or any portion of land or building or plant and machinery to any one
- Lend funds to any one nor invest the same in purchase of shares of any other Company, during the currency of Loan.
- Undertake to effect any change/ modification in the scheme, in the constitution, nor transfer of Management.

# 9. Term Loan of Rs. 110.00 Lakhs from Madhya Pradesh Financial Corporation as per sanction letter dated December 26, 2011

Nature of Facility	Term Loan
Loan Amount	110.00
Utilisation	
Site Development	10.00
Factory Building	40.00
Plant and Machineries incl. Elec. Installation	50.00
Preoperative Expenses	5.00
Contingencies	5.00
Total	110.00
Rate of Interest	15.25% p.a.
Repayment	First 10 quarterly installments of Rs. 5.00 Lacs
	each
	Next 10 quarterly installments of Rs. 6.00 Lacs
	each
Guarantee	Personal Guarantee:
	Sarvapriya Bansal
	Avnish Bansal
	Amit Droliya
Security	v. First Legal Mortgage on:
	• Plot No. 109, Sector III, Industrial Area,
	Pithampur, Dist. Dhar
	• Flat No. 201 situated at Rivoli
	Apartment, Baikunth Dham Colony,
	Indore
	vi. Further first charge on FDR for Rs. 20.02
	Lacs by way of pledge
	vii. Additional security worth Rs. 10.00 Lacs
	viii. Post dated cheques for the entire principal as
	per the repayment schedule and interest
	cheques for first 2 years.

Nature of Facility	Term Loan
Amount Outstanding as on September 30, 2017	12.18

# 10.Car Loan of Rs. 43.07 Lakhs from ICICI Bank Limited as per sanction letter dated January 06, 2015

(Rs. in Lakhs)

Nature of Facility	Auto Premium Loan
Loan Amount	43.07
Loan Type	Car Loan
Tenure	60 Months
Installment	0.92 per month
Amount Outstanding as on September 30, 2017	21.92

# 11. Car Loan of Rs 12.89 Lakhs from HDFC Bank Limited as per sanction letter dated April 30, 2015

(Rs. in Lakhs)

Nature of Facility	Auto Premium Loan
Loan Amount	12.89
Loan Type	Commercial Equipment
Tenure	36 Months
Installment	0.42 per month
Amount Outstanding as on September 30, 2017	3.24

# 12. Short term loan of Rs 200.00 Lakhs, from MPFC as per sanction letter dated February 14, 2017

(Rs. in Lakhs)

Nature of Facility	Short Term Loan	
Loan Amount	200.00	
Purpose	Short term working capital requirements	
Interest	14.25%	
Security	Loan agreement executed by the Company for the assets of unit already mortgaged with MPFC.	
Guarantee	Sarva Priya Bansal Avnish Bansal Amit Drolia	
Tenure	The period of loan is one year from the first day of execution of legal documents	
Repayment	First 4 Monthly installments of Rs. 30.00 Lakhs each Last 2 monthly installments of Rs. 40.00 Lakhs each	

# 13. Bill Discounting Facility from Sinhan Bank as per sanction letter dated May 19, 2017

Nature of Facility	Export Usance Bills Bought	
Amount	1200.00	
Purpose	To discount sales bills drawn on various buyers of	
	the company	
Rate of Interest	MCLR + 0.75%	

Tenure	Maximum Up to 180 days Usance	
Security	Documents (Bills) backed by letter of Credit from	
	a Scheduled Bank or Bank of International Repute	

# 14. Export Factoring Facility from India Factoring and Finance Solutions Pvt. Ltd.

Nature of Facility	Export Factoring Non Recourse
Facility Limit	Euro 1,116, 000
Purpose	To discount sales bills drawn on various buyers of
	the company
Rate of Interest	90 days LIBOR + 350 basis points
Tenure	The Facility is valid till 23 <sup>rd</sup> July 2018
Security	Personal Guarantee Avnish Bansal

# 15.Loan of Rs. 375.00 Lakhs from SBI Global Factors Limited as per Sanction letter dated November 30, 2016

(Rs. in Lakhs)

Nature of Facility	<b>Export Factoring Facility</b>	
Loan Amount Sanctioned	375.00	
Purpose	Trade Finance/ Factoring Facility	
Discount Rate	LIBOR+375 BPS P.A	
Repayment	Revolving credit to be repaid within a period of	
	60 days	
Security	1. Hypothecation By Exclusive 1st Charge	
	On All Present & Future	
	Receivables/Book Debts Of Mohini	
	Fibers Limited('MFL') Duly Factored By	
	SBI Global Factors Limited ('SBIGFL')	
	2. Sub-Servient (Residual) Charge On All	
	Present & Future Current Assets & Fixed	
	Assets Of Mohini Fibers Limited	

# UNSECURED BORROWINGS FROM BANKS AND NBFC's

Particulars	Amount Outstanding as on September 30, 2017
Bajaj Finserv	9.38
Capital First	6.17
Edelweiss Retail Finance Limited	5.40
HDB Finance Ltd.	3.66
India Infoline Finance Limited	5.40
Magma Fincorp	9.08
Religare Finvest Ltd.	7.15
Zen Lefin Pvt. Ltd	12.63

# UNSECURED BORROWING FROM OTHERS

1. The details of unsecured loan are as follows:

Sr.No.	Name of Lender	Loan Amount (Rs. in Lakhs)
1.	Directors	
	Avnish Bansal	40.71
	Sarvapriya Bansal	9.84
2.	Inter-Corporate Loans	
	Mobile Telecommunication Ltd	36.00
	Satyamitra Infrastructure Pvt. Ltd.	30.00
3.	Others	Nil
	Hiren Soni	61.85

# SECTION VI – LEGAL AND OTHER INFORMATION OUTSTANDING LITIGATION AND MATERIAL DEVELOPMENTS

Except, as stated in this section and mentioned elsewhere in this Red Herring Prospectus here are no litigations including, but not limited to suits, criminal proceedings, civil proceedings, actions taken by regulatory or statutory authorities or legal proceedings, including those for economic offences, tax liabilities, show cause notice or legal notices pending against our Company, Directors, Promoters, Subsidiaries, Group Companies or against any other company or person/s whose outcomes could have a material adverse effect on the business, operations or financial position of the Company and there are no proceedings initiated for economic, civil or any other offences (including past cases where penalties may or may not have been awarded and irrespective of whether they are specified under paragraph (a) of Part I of Schedule V of the Companies Act, 2013) other than unclaimed liabilities of our Company, and no disciplinary action has been taken by SEBI or any stock exchange against the Company, Directors, Promoters, Subsidiaries or Group Companies.

Except as disclosed below there are no i) litigation or legal actions, pending or taken, by any Ministry or department of the Government or a statutory authority against our Promoters during the last five years; (ii) direction issued by such Ministry or Department or statutory authority upon conclusion of such litigation or legal action; (iii) pending proceedings initiated against our Company for economic offences; (iv) default and non-payment of statutory dues by our Company; (v) inquiries, inspections or investigations initiated or conducted under the Companies Act, 2013 or any previous companies law in the last five years against our Company and Subsidiaries including fines imposed or compounding of offences done in those five years; or (vi) material frauds committed against our Company in the last five years.

Except as stated below there are no Outstanding Material Dues (as defined below) to creditors; or (ii) outstanding dues to small scale undertakings and other creditors.

Our Board, in its meeting held on November 02, 2017 determined that outstanding dues to creditors in excess of Rs. 5.00 lakhs as per last audited financial statements shall be considered as material dues ("Material Dues").

Pursuant to SEBI ICDR Regulations, all other pending litigations except criminal proceedings, statutory or regulatory actions and taxation matters involving our Company, Promoters, Directors and Group Companies, would be considered 'material' for the purposes of disclosure if the monetary amount of claim by or against the entity or person in any such pending matter exceeds 2.00 lakhs as determined by our Board, in its meeting held on November 02, 2017.

Accordingly, we have disclosed all outstanding litigations involving our Company, Promoters, Directors and Group Companies which are considered to be material. In case of pending civil litigation proceedings wherein the monetary amount involved is not quantifiable, such litigation has been considered 'material' only in the event that the outcome of such litigation has an adverse effect on the operations or performance of our Company.

Unless otherwise stated to contrary, the information provided is as of date of this Red Herring Prospectus.

# LITIGATIONS INVOLVING OUR COMPANY

# LITIGATIONS AGAINST OUR COMPANY

**Criminal Litigations** 

Nil

**Civil Proceedings** 

Nil

**Taxation Matters** 

Nil

Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

Nil

Proceedings against Our Company for economic offences/securities laws/ or any other law

Nil

**Penalties in Last Five Years** 

Nil

**Pending Notices against our Company** 

Nil

**Past Notices to our Company** 

Nils

Disciplinary Actions taken by SEBI or stock exchanges against Our Company

Nil

Defaults including non-payment or statutory dues to banks or financial institutions

Nil

Details of material frauds against the Company in last five years and action taken by the Companies.

Nil

# LITIGATIONS FILED BY OUR COMPANY

**Criminal Litigations** 

Nil

**Civil Proceedings** 

Nil

**Taxation Matters** 

# INCOME TAX PROCEEDINGS

# AY 2010-11

An Assessment Order dated December 28, 2017 was issued by the Deputy Commissioner of Income Tax (Central) – 2, Indore (hereinafter referred to as "the Assessing Authority") against Mohini Health and Hygiene Limited (hereinafter referred to as "the Assessee Company") assessing the total income of the Assessee Company for AY 2010-11 at Rs. 29,54,581/- as against Rs. NIL/- filed in return of income by the Assessee Company under Section 139 (1) of the Income Tax Act, 1961 (hereinafter referred to as "the Act"). The aforesaid order also stated that penalty proceedings under Section 271(1)(c) of the Act shall be initiated along with demand notices. A demand notice under Section 156 of the Act was issued to the Assessee Company dated December 28, 2017 by the Assessing Authority in which demand was raised for Rs. 15,89,050/-. An Appeal dated January 20, 2018 has been filed by the Assessee Company against the impugned order before the Commissioner of Income Tax (Appeals), Bhopal – 3 (hereinafter referred to as "the Appellate Authority"). The matter is currently pending.

## AY 2011-12

An Assessment Order dated December 28, 2017 was issued by the Deputy Commissioner of Income Tax (Central) – 2, Indore (hereinafter referred to as "the Assessing Authority") against Mohini Health and Hygiene Limited (hereinafter referred to as "the Assessee Company") assessing the total income

of the Assessee Company for AY 2011-12 at Rs. 52,59,480/- as against Rs. 28,69,060/- filed in return of income by the Assessee Company under Section 139 (1) of the Income Tax Act, 1961 (hereinafter referred to as "the Act"). The aforesaid order also stated that penalty proceedings under Section 271(1)(c) of the Act shall be initiated along with demand notices. A demand notice under Section 156 of the Act was issued to the Assessee Company dated December 28, 2017 by the Assessing Authority in which demand was raised for Rs. 6,70,370/-. An Appeal dated January 20, 2018 has been filed by the Assessee Company against the impugned order before the Commissioner of Income Tax (Appeals), Bhopal – 3 (hereinafter referred to as "the Appellate Authority"). The matter is currently pending.

### AY 2012-13

An Assessment Order dated December 28, 2017 was issued by the Deputy Commissioner of Income Tax (Central) – 2, Indore (hereinafter referred to as "the Assessing Authority") against Mohini Health and Hygiene Limited (hereinafter referred to as "the Assessee Company") assessing the total income of the Assessee Company for AY 2012-13 at Rs. 1,03,95,871/- as against Rs. 25,63,485/- filed in return of income by the Assessee Company under Section 139 (1) of the Income Tax Act, 1961 (hereinafter referred to as "the Act"). The aforesaid order also stated that penalty proceedings under Section 271(1)(c) of the Act shall be initiated along with demand notices. A demand notice under Section 156 of the Act was issued to the Assessee Company dated December 28, 2017 by the Assessing Authority in which demand was raised for Rs. 42,50,600/-. An Appeal dated January 20, 2018 has been filed by the Assessee Company against the impugned order before the Commissioner of Income Tax (Appeals), Bhopal – 3 (hereinafter referred to as "the Appellate Authority"). The matter is currently pending.

#### AY 2013-14

An Assessment Order dated December 28, 2017 was issued by the Deputy Commissioner of Income Tax (Central) – 2, Indore (hereinafter referred to as "the Assessing Authority") against Mohini Health and Hygiene Limited (hereinafter referred to as "the Assessee Company")assessing the total income of the Assessee Company for AY 2013-14 at Rs. 1,09,80,020/- as against Rs. 51,35,020/- filed in return of income by the Assessee Company under Section 139 (1) of the Income Tax Act, 1961 (hereinafter referred to as "the Act"). The aforesaid order also stated that penalty proceedings under Section 271(1)(c) of the Act shall be initiated along with demand notices. A demand notice under Section 156 of the Act was issued to the Assessee Company dated December 28, 2017 by the Assessing Authority in which demand was raised for Rs. 29,47,910/-. An Appeal dated January 20, 2018 has been filed by the Assessee Company against the impugned order before the Commissioner of Income Tax (Appeals), Bhopal – 3 (hereinafter referred to as "the Appellate Authority"). The matter is currently pending.

### AY 2014-15

An Assessment Order dated December 28, 2017 was issued by the Deputy Commissioner of Income Tax (Central) – 2, Indore (hereinafter referred to as "the Assessing Authority") against Mohini Health and Hygiene Limited (hereinafter referred to as "the Assessee Company") assessing the total income of the Assessee Company for AY 2014-15 at Rs. 4,98,40,649/- as against Rs. 70,85,300/- filed in return of income by the Assessee Company under Section 139 (1) of the Income Tax Act, 1961 (hereinafter referred to as "the Act"). The aforesaid order also stated that penalty proceedings under Section 271(1)(c) of the Act shall be initiated along with demand notices. A demand notice under Section 156 of the Act was issued to the Assessee Company dated December 28, 2017 by the Assessing Authority in which demand was raised for Rs. 2,10,43,650/-. An Appeal dated January 20, 2018 has been filed by the Assessee Company against the impugned order before the Commissioner of Income Tax (Appeals), Bhopal – 3 (hereinafter referred to as "the Appellate Authority"). The matter is currently pending.

## AY 2015-16

1. An Assessment Order dated December 28, 2017 was issued by the Deputy Commissioner of Income Tax (Central) – 2, Indore (hereinafter referred to as "the Assessing Authority") against Mohini Health

and Hygiene Limited (hereinafter referred to as "the Assessee Company") assessing the total income of the Assessee Company for AY 2015-16 at Rs. 1,15,18,507/- as against Rs. (3,84,81,493)/- filed in return of income by the Assessee Company under Section 139 (1) of the Income Tax Act, 1961 (hereinafter referred to as "the Act"). The aforesaid order also stated that penalty proceedings under Section 271AAB of the Act shall be initiated along with demand notices. A demand notice under Section 156 of the Act was issued to the Assessee Company dated December 28, 2017 by the Assessing Authority in which demand was raised for Rs. 25,850/-. An Appeal dated January 20, 2018 has been filed by the Assessee Company against the impugned order before the Commissioner of Income Tax (Appeals), Bhopal – 3 (hereinafter referred to as "the Appellate Authority"). The matter is currently pending.

2. A Panchnama was issued for Mohini Health & Hygiene Limited (formerly known as Mohini Fibers Limited) (hereinafter referred to as "the Assessee") by the Income Tax Authority for the search conducted at the Assessee's Registered Office on March 18, 2016 by an Authorized Officer. A list of books of account, documents etc. found was annexed to the Panchnama which contained details regarding the seized items. Another Panchnama was issued for the Assessee by the Income Tax Authority for the search conducted at the Assessee's Registered Office on January 21, 2016 by an Authorized Officer. A list of books of account, documents etc. found was annexed to the Panchnama which contained details regarding the seized items. The matter is currently pending.

### AY 2016-17

An Assessment Order dated December 28, 2017 was issued by the Deputy Commissioner of Income Tax (Central) – 2, Indore (hereinafter referred to as "the Assessing Authority") against Mohini Health and Hygiene Limited (hereinafter referred to as "the Assessee Company") assessing the total income of the Assessee Company for AY 2016-17 at Rs. 7,01,77,580/- as against Rs. NIL/- filed in return of income by the Assessee Company under Section 139 (1) of the Income Tax Act, 1961 (hereinafter referred to as "the Act"). The aforesaid order also stated that penalty proceedings under Section 271AAB of the Act shall be initiated along with demand notices. A demand notice under Section 156 of the Act was issued to the Assessee Company dated December 28, 2017 by the Assessing Authority in which demand was raised for Rs. 1,97,16,740/-. An Appeal dated January 20, 2018 has been filed by the Assessee Company against the impugned order before the Commissioner of Income Tax (Appeals), Bhopal – 3 (hereinafter referred to as "the Appellate Authority"). The matter is currently pending.

Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

Ni.

Details of any enquiry, inspection or investigation initiated under Companies Act, 2013 or any previous Company Law

Ni

# LITIGATIONS INVOLVING DIRECTOR/S OF OUR COMPANY

# LITIGATIONS AGAINST DIRECTOR/S OF OUR COMPANY

**Criminal Litigations** 

Nil

**Civil Proceedings** 

Nil

**Taxation Matters** 

INCOME TAX PROCEEDING

[MR. SARVAPRIYA BANSAL AND MR. AVNISH BANSAL ARE PROMOTERS AS WELL AS DIRECTORS OF THE COMPANY. FOR LITIGATION PERTAINING TO THEM, KINDLY REFER THE HEAD "LITIGATIONS INVOLVING PROMOTER/S OF OUR COMPANY"]

#### Ramesh Chandra Jain

### 1. FOR AY 2012-13

The Income Tax Department's website under the head 'Response to Outstanding Tax Demand' displays an outstanding demand raised on April 09, 2014 under Section 154 of the Income Tax Act, 1961 (hereinafter referred to as the "Act") vide Notice under Section 245 of the Act dated January 20, 2017 against Ramesh Jain ((hereinafter referred to as the "Assessee") for an outstanding demand amounting to Rs. 2,580/-. The amount is currently outstanding

Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

Nil

Past Penalties imposed on our Directors

Nil

Proceedings initiated against our directors for Economic Offences/securities laws/ or any other law

Nil

Directors on list of wilful defaulters of RBI

Nil

# LITIGATIONS FILED BY DIRECTOR/S OF OUR COMPANY

**Criminal Litigations** 

Nil

Civil Proceedings

Nil

**Taxation Matters** 

Nil

Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

Nil

# LITIGATIONS INVOLVING PROMOTER/S OF OUR COMPANY

# **LITIGATIONS AGAINST OUR PROMOTER/S**

**Criminal Litigations** 

Nil

**Civil Proceedings** 

Nil

**Taxation Matters** 

Nil

Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

Nil

Past Penalties imposed on our Promoters

Nil

Proceedings initiated against our Promoters for Economic Offences/securities laws/ or any other law

Nil

Litigation /Legal Action pending or taken by Any Ministry or any statutory authority against any Promoter in last five years

Nil

**Penalties in Last Five Years** 

Nil

Litigation /defaults in respect of the companies/Firms/ventures/ with which our promoter was associated in Past.

Nil

Adverse finding against Promoter for violation of Securities laws or any other laws

Nil

# LITIGATIONS FILED BY OUR PROMOTER/S

**Criminal Litigations** 

Nil

**Civil Proceedings** 

Nil

**Taxation Matters** 

#### SARVAPRIYA BANSAL

# AY 2010-11

An Assessment Order dated December 28, 2017 was issued by the Deputy Commissioner of Income Tax (Central) – 2, Indore (hereinafter referred to as "the Assessing Authority") against Mr. Sarvapriya Bansal (hereinafter referred to as "the Assessee") assessing the total income of the Assessee for AY 2010-11 at Rs. 36,72,588/- as against Rs. 9,02,040/- filed in return of income by the Assessee under Section 139 (1) of the Income Tax Act, 1961 (hereinafter referred to as "the Act"). The aforesaid order also stated that penalty proceedings under Section 271(1)(c) of the Act shall be initiated along with demand notices. A demand notice under Section 156 of the Act was issued to the Assessee dated December 28, 2017 by the Assessing Authority in which demand was raised for Rs. 17,37,780/-. An Appeal dated January 19, 2018 has been filed by the Assessee against the impugned order before the Commissioner of Income Tax (Appeals), Bhopal – 3 (hereinafter referred to as "the Appellate Authority"). The matter is currently pending.

# AY 2011-12

An Assessment Order dated December 28, 2017 was issued by the Deputy Commissioner of Income Tax (Central) – 2, Indore (hereinafter referred to as "the Assessing Authority") against Mr. Sarvapriya Bansal (hereinafter referred to as "the Assessee") assessing the total income of the Assessee for AY 2011-12 at Rs. 8,35,416/- as against Rs. 7,72,950/- filed in return of income by the Assessee under Section 139 (1) of the Income Tax Act, 1961 (hereinafter referred to as "the Act"). The aforesaid order also stated that penalty proceedings under Section 271(1)(c) of the Act shall be initiated along with demand notices. A demand notice under Section 156 of the Act was issued to the Assessee dated December 28, 2017 by the Assessing Authority in which demand was raised for Rs. NIL/-. An Appeal

dated January 19, 2018 has been filed by the Assessee against the impugned order before the Commissioner of Income Tax (Appeals), Bhopal -3 (hereinafter referred to as "the Appellate Authority"). The matter is currently pending.

### AY 2012-13

An Assessment Order dated December 28, 2017 was issued by the Deputy Commissioner of Income Tax (Central) – 2, Indore (hereinafter referred to as "the Assessing Authority") against Mr. Sarvapriya Bansal (hereinafter referred to as "the Assessee") assessing the total income of the Assessee for AY 2012-13 at Rs. 19,23,077/- as against Rs. 7,74,530/- filed in return of income by the Assessee under Section 139 (1) of the Income Tax Act, 1961 (hereinafter referred to as "the Act"). The aforesaid order also stated that penalty proceedings under Section 271(1)(c) of the Act shall be initiated along with demand notices. A demand notice under Section 156 of the Act was issued to the Assessee dated December 28, 2017 by the Assessing Authority in which demand was raised for Rs. 6,09,910/-. An Appeal dated January 19, 2018 has been filed by the Assessee against the impugned order before the Commissioner of Income Tax (Appeals), Bhopal – 3 (hereinafter referred to as "the Appellate Authority"). The matter is currently pending.

### AY 2013-14

An Assessment Order dated December 28, 2017 was issued by the Deputy Commissioner of Income Tax (Central) – 2, Indore (hereinafter referred to as "the Assessing Authority") against Mr. Sarvapriya Bansal (hereinafter referred to as "the Assessee") assessing the total income of the Assessee for AY 2013-14 at Rs. 13,30,747/- as against Rs. 11,62,390/- filed in return of income by the Assessee under Section 139 (1) of the Income Tax Act, 1961 (hereinafter referred to as "the Act"). The aforesaid order also stated that penalty proceedings under Section 271(1)(c) of the Act shall be initiated along with demand notices. A demand notice under Section 156 of the Act was issued to the Assessee dated December 28, 2017 by the Assessing Authority in which demand was raised for Rs. 72,570/-. An Appeal dated January 19, 2018 has been filed by the Assessee against the impugned order before the Commissioner of Income Tax (Appeals), Bhopal – 3 (hereinafter referred to as "the Appellate Authority"). The matter is currently pending.

## AY 2014-15

An Assessment Order dated December 28, 2017 was issued by the Deputy Commissioner of Income Tax (Central) – 2, Indore (hereinafter referred to as "the Assessing Authority") against Mr. Sarvapriya Bansal (hereinafter referred to as "the Assessee") assessing the total income of the Assessee for AY 2014-15 at Rs. 11,27,460/- as against Rs. 10,39,700/- filed in return of income by the Assessee under Section 139 (1) of the Income Tax Act, 1961 (hereinafter referred to as "the Act"). The aforesaid order also stated that penalty proceedings under Section 271(1)(c) of the Act shall be initiated along with demand notices. A demand notice under Section 156 of the Act was issued to the Assessee dated December 28, 2017 by the Assessing Authority in which demand was raised for Rs. 34,910/-. An Appeal dated January 19, 2018 has been filed by the Assessee against the impugned order before the Commissioner of Income Tax (Appeals), Bhopal – 3 (hereinafter referred to as "the Appellate Authority"). The matter is currently pending.

# **AVNISH BANSAL**

#### AY 2010-11

An Assessment Order dated December 28, 2017 was issued by the Deputy Commissioner of Income Tax (Central) – 2, Indore (hereinafter referred to as "the Assessing Authority") against Mr. Avnish Bansal (hereinafter referred to as "the Assessee") assessing the total income of the Assessee for AY 2010-11 at Rs. 24,83,530/- as against Rs. 5,33,530/- filed in return of income by the Assessee under Section 139 (1) of the Income Tax Act, 1961 (hereinafter referred to as "the Act"). The aforesaid order also stated that penalty proceedings under Section 271(1)(c) of the Act shall be initiated along with demand notices. A demand notice under Section 156 of the Act was issued to the Assessee dated December 28, 2017 by the Assessing Authority in which demand was raised for Rs. 12,20,210/-. An Appeal dated January 18, 2018 has been filed by the Assessee against the impugned order before the

Commissioner of Income Tax (Appeals), Bhopal -3 (hereinafter referred to as "the Appellate Authority"). The matter is currently pending.

#### AY 2011-12

An Assessment Order dated December 28, 2017 was issued by the Deputy Commissioner of Income Tax (Central) – 2, Indore (hereinafter referred to as "the Assessing Authority") against Mr. Avnish Bansal (hereinafter referred to as "the Assessee") assessing the total income of the Assessee for AY 2011-12 at Rs. 75,50,830/- as against Rs. 13,50,830/- filed in return of income by the Assessee under Section 139 (1) of the Income Tax Act, 1961 (hereinafter referred to as "the Act"). The aforesaid order also stated that penalty proceedings under Section 271(1)(c) of the Act shall be initiated along with demand notices. A demand notice under Section 156 of the Act was issued to the Assessee dated December 28, 2017 by the Assessing Authority in which demand was raised for Rs. 36,38,560/-. An Appeal dated January 18, 2018 has been filed by the Assessee against the impugned order before the Commissioner of Income Tax (Appeals), Bhopal – 3 (hereinafter referred to as "the Appellate Authority"). The matter is currently pending.

## AY 2012-13

An Assessment Order dated December 28, 2017 was issued by the Deputy Commissioner of Income Tax (Central) – 2, Indore (hereinafter referred to as "the Assessing Authority") against Mr. Avnish Bansal (hereinafter referred to as "the Assessee") assessing the total income of the Assessee for AY 2012-13 at Rs. 29,19,643/- as against Rs. 12,76,070/- filed in return of income by the Assessee under Section 139 (1) of the Income Tax Act, 1961 (hereinafter referred to as "the Act"). The aforesaid order also stated that penalty proceedings under Section 271(1)(c) of the Act shall be initiated along with demand notices. A demand notice under Section 156 of the Act was issued to the Assessee dated December 28, 2017 by the Assessing Authority in which demand was raised for Rs. 9,09,350/-. An Appeal dated January 18, 2018 has been filed by the Assessee against the impugned order before the Commissioner of Income Tax (Appeals), Bhopal – 3 (hereinafter referred to as "the Appellate Authority"). The matter is currently pending.

### AY 2013-14

An Assessment Order dated December 28, 2017 was issued by the Deputy Commissioner of Income Tax (Central) – 2, Indore (hereinafter referred to as "the Assessing Authority") against Mr. Avnish Bansal (hereinafter referred to as "the Assessee") assessing the total income of the Assessee for AY 2013-14 at Rs. 13,09,760/- as against Rs. 11,09,760/- filed in return of income by the Assessee under Section 139 (1) of the Income Tax Act, 1961 (hereinafter referred to as "the Act"). The aforesaid order also stated that penalty proceedings under Section 271(1)(c) of the Act shall be initiated along with demand notices. A demand notice under Section 156 of the Act was issued to the Assessee dated December 28, 2017 by the Assessing Authority in which demand was raised for Rs. 74,930/-. An Appeal dated January 18, 2018 has been filed by the Assessee against the impugned order before the Commissioner of Income Tax (Appeals), Bhopal – 3 (hereinafter referred to as "the Appellate Authority"). The matter is currently pending.

# AY 2014-15

An Assessment Order dated December 28, 2017 was issued by the Deputy Commissioner of Income Tax (Central) – 2, Indore (hereinafter referred to as "the Assessing Authority") against Mr. Avnish Bansal (hereinafter referred to as "the Assessee") assessing the total income of the Assessee for AY 2014-15 at Rs. 23,22,000/- as against Rs. 11,62,000/- filed in return of income by the Assessee under Section 139 (1) of the Income Tax Act, 1961 (hereinafter referred to as "the Act"). The aforesaid order also stated that penalty proceedings under Section 271(1)(c) of the Act shall be initiated along with demand notices. A demand notice under Section 156 of the Act was issued to the Assessee dated December 28, 2017 by the Assessing Authority in which demand was raised for Rs. 4,89,180/-. An Appeal dated January 18, 2018 has been filed by the Assessee against the impugned order before the Commissioner of Income Tax (Appeals), Bhopal – 3 (hereinafter referred to as "the Appellate Authority"). The matter is currently pending.

# AY 2015-16

An Assessment Order dated December 28, 2017 was issued by the Deputy Commissioner of Income Tax (Central) – 2, Indore (hereinafter referred to as "the Assessing Authority") against Mr. Avnish Bansal (hereinafter referred to as "the Assessee") assessing the total income of the Assessee for AY 2015-16 at Rs. 1,70,43,400/- as against Rs. 22,63,400/- filed in return of income by the Assessee under Section 139 (1) of the Income Tax Act, 1961 (hereinafter referred to as "the Act"). The aforesaid order also stated that penalty proceedings under Section 271AAB of the Act shall be initiated along with demand notices. A demand notice under Section 156 of the Act was issued to the Assessee dated December 28, 2017 by the Assessing Authority in which demand was raised for Rs. 69,68,030/-. An Appeal dated January 19, 2018 has been filed by the Assessee against the impugned order before the Commissioner of Income Tax (Appeals), Bhopal – 3 (hereinafter referred to as "the Appellate Authority"). The matter is currently pending.

### AY 2016-17

An Assessment Order dated December 28, 2017 was issued by the Deputy Commissioner of Income Tax (Central) – 2, Indore (hereinafter referred to as "the Assessing Authority") against Mr. Avnish Bansal (hereinafter referred to as "the Assessee") assessing the total income of the Assessee for AY 2016-17 at Rs. 25,67,113/- as against Rs. 22,53,140/- filed in return of income by the Assessee under Section 139 (1) of the Income Tax Act, 1961 (hereinafter referred to as "the Act"). The aforesaid order also stated that penalty proceedings under Section 271AAB of the Act shall be initiated along with demand notices. A demand notice under Section 156 of the Act was issued to the Assessee dated December 28, 2017 by the Assessing Authority in which demand was raised for Rs. 1,26,200/-. An Appeal dated January 18, 2018 has been filed by the Assessee against the impugned order before the Commissioner of Income Tax (Appeals), Bhopal – 3 (hereinafter referred to as "the Appellate Authority"). The matter is currently pending.

Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

Nil

# LITIGATIONS INVOLVING OUR GROUP COMPANIES

### LITIGATIONS AGAINST OUR GROUP COMPANIES

**Criminal Litigations** 

Nil

**Civil Proceedings** 

Nil

**Taxation Matters** 

Nil

Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

Nil

Past Penalties imposed on our Group Companies

Nil

Proceedings initiated against our Group Companies for Economic Offences/securities laws/ or any other law

Nil

Litigation /Legal Action pending or taken by Any Ministry or any statutory authority against any Group Companies

Nil

Adverse finding against Group Companies for violation of Securities laws or any other laws

Nil

# **LITIGATIONS FILED BY OUR GROUP COMPANIES**

**Criminal Litigations** 

Nil

**Civil Proceedings** 

Nil

**Taxation Matters** 

Nil

Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

Nil

# LITIGATIONS INVOLVING OUR SUBSIDIARY COMPANIES

# LITIGATIONS AGAINST OUR SUBSIDIARY COMPANIES

**Criminal Litigations** 

Nil

**Civil Proceedings** 

Nil

**Taxation Matters** 

Nil

Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

Nil

Past Penalties imposed on our Subsidiary Companies

Nil

Proceedings initiated against our Group Companies for Economic Offences/securities laws/ or any other law

Nil

Litigation /Legal Action pending or taken by Any Ministry or any statutory authority against any Subsidiary Companies

Nil

Adverse finding against Group Companies for violation of Securities laws or any other laws

Nil

# LITIGATIONS FILED BY OUR SUBSIDIARY COMPANIES

**Criminal Litigations** 

Nil

**Civil Proceedings** 

Nil

### **Taxation Matters**

Nil

Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

Nil

### **OTHER MATTERS**

Nil

DETAILS OF ANY INQUIRY, INSPECTION OR INVESTIGATION INITIATED UNDER PRESENT OR PREVIOUS COMPANIES LAWS IN LAST FIVE YEARS AGAINST THE COMPANY OR ITS SUBSIDIARIES

Nil

OUTSTANDING LITIGATION AGAINST OTHER COMPANIES OR ANY OTHER PERSON WHOSE OUTCOME COULD HAVE AN ADVERSE EFFECT ON OUR COMPANY

Nil

# MATERIAL DEVELOPMENTS SINCE THE LAST BALANCE SHEET

Except as mentioned under the chapter — "Management Discussion and Analysis of Financial Condition and Result of Operation" on page 214 of this Red Herring Prospectus, there have been no material developments, since the date of the last audited balance sheet.

# OUTSTANDING DUES TO SMALL SCALE UNDERTAKINGS OR ANY OTHER CREDITORS

As of September 30, 2017, our Company had 20 creditors, to whom a total amount of Rs. 1450.06 lakhs was outstanding. As per the requirements of SEBI Regulations, our Company, pursuant to a resolution of our Board dated November 02, 2017 considered creditors to whom the amount due exceeds Rs. 5.00 lakhs as per our Company's restated financials for the purpose of identification of material creditors. Based on the above, the following are the material creditors of our Company.

Names	Amount (Rs. in Lakhs)
Tha Vrujlal Tribhuvandas	420.04
Mahima Purespun	167.55
S.K Textiles	157.90
Raghuvanshi Industries	149.06
Shree Vardhman Traders	144.94
Origo Commodities Pvt. Ltd	105.00
Vedant Kotton Pvt. Ltd.	80.12
Mahamaya Tex Fab Pvt. Ltd	60.53
Varnita Textiles Pvt. Ltd	53.15
Bafna Ginning & Pressing Pvt. Ltd.	39.59
Pradeep Cotton Pvt. Ltd.	27.91
Satguru Enterprises	27.81
Sandesh Yarn Trading Company Pvt. Ltd.	10.62s

Further, none of our creditors have been identified as micro enterprises and small scale undertakings by our Company based on available information. For complete details about outstanding dues to creditors of our Company, please see website of our Company <a href="https://www.mohinihealthandhygiene.com">www.mohinihealthandhygiene.com</a>.

Information provided on the website of our Company is not a part of this Red Herring Prospectus and should not be deemed to be incorporated by reference. Anyone placing reliance on any other source of information, including our Company's website, <a href="www.mohinihealthandhygiene.com">www.mohinihealthandhygiene.com</a>, would be doing so at their own risk.

### GOVERNMENT AND OTHER STATUTORY APPROVALS

Our Company has received the necessary consents, licenses, permissions, registrations and approvals from the Government/RBI, various Government agencies and other statutory and/ or regulatory authorities required for carrying on our present business activities and except as mentioned under this heading, no further material approvals are required for carrying on our present business activities. Our Company undertakes to obtain all material approvals and licenses and permissions required to operate our present business activities. Unless otherwise stated, these approvals or licenses are valid as of the date of this Red Herring Prospectus and in case of licenses and approvals which have expired; we have either made an application for renewal or are in the process of making an application for renewal. In order to operate our business of manufacturer & exporter of 100% Cotton Fiber (Regenerated Cotton Fibers), Surgical, Absorbent & Bleached Cotton, Surgical & Hygiene Products like Absorbent Cotton Wool, Surgical Cotton, Ear Buds, Cotton., we require various approvals and/ or licenses under various laws, rules and regulations. For further details in connection with the applicable regulatory and legal framework, please refer chapter "Key Industry Regulations and Policies" on page 126 of this Red Herring Prospectus.

The Company has its business located at:

Registered Office/ Sales and Corporate Office/ Raw Material storage: Plot No.109, Sector No.3, Industrial Area, Pithampur, Dist. Dhar-454775, Madhya Pradesh, India.

**Manufacturing Unit I:** Plot No.109, Sector-III Industrial Area, Pithampur, Dist-Dhar-454774, Madhya Pradesh

Warehouse: Ptrade Campus at 18/2, Lasudia Mori., A.B. Road, Indore 452010, Madhya Pradesh, India

The objects clause of the Memorandum of Association enables our Company to undertake its present business activities. The approvals required to be obtained by our Company include the following:

## APPROVALS FOR THE ISSUE

# **Corporate Approvals:**

- 1. The Board of Directors have, pursuant to Section 62(1)(c) of the Companies Act 2013, by a resolution passed at its meeting held on November 02, 2017,, authorized the Issue, subject to the approval of the shareholders and such other authorities as may be necessary.
- 2. The shareholders of the Company have, pursuant to Section 62(1)(c) of the Companies Act 2013, by a special resolution passed in the Extra-Ordinary General Meeting held on November 03, 2017 authorized the Issue.

# In- principle approval from the Stock Exchange

We have received in-principle approvals from the stock exchange for the listing of our Equity Shares pursuant to letter dated January 10, 2018 bearing reference no. NSE/LIST/32842.

# **Agreements with NSDL and CDSL**

- 1. The Company has entered into an agreement dated December 07, 2017 with the Central Depository Services (India) Limited ("CDSL") and the Registrar and Transfer Agent, who in this case is, Link Intine India Private Limited for the dematerialization of its shares.
- 2. Similarly, the Company has also entered into an agreement dated December 09, 2017 with the National Securities Depository Limited ("NSDL") and the Registrar and Transfer Agent, who in this case is Link Intine India Private Limited for the dematerialization of its shares.
- 3. The Company's International Securities Identification Number ("ISIN") is INE450S01011.

## INCORPORATION AND OTHER DETAILS

1. The Certificate of Incorporation dated June 24, 2009 issued by the Deputy Registrar of Companies, Madhya Pradesh and Chhattisgarh, in the name of "MOHINI FIBERS PRIVATE LIMITED".

- 2. Fresh Certificate of Incorporation Consequent upon Conversion from Private Company to Public company issued on February 27, 2015 by the Assistant Registrar of Companies, Madhya Pradesh Gwalior in the name of "MOHINI FIBERS LIMITED".
- 3. Another Certificate of Incorporation dated May 18, 2017 issued by the Registrar of Companies, Gwalior, Madhya Pradesh, in the name of "MOHINI HEALTH & HYGIENE LIMITED" was issued pursuant to name change from "MOHINI FIBERS LIMITED" to "MOHINI HEALTH & HYGIENE LIMITED"
- 4. The Corporate Identification Number (CIN) of the Company is U17300MP2009PLC022058.

### APPROVALS/LICENSES RELATED TO OUR BUSINESS ACTIVITIES

We require various approvals and/ or licenses under various rules and regulations to conduct our business. Some of the material approvals required by us to undertake our business activities are set out below:

Sr. No	Description	Authority	Registration No./ Reference No./ License No.	Date of Issue	Date of Expiry
1	Certificate of Importer- Exporter Code (IEC)	Office of Joint Director General of Foreign Trade Ministry of Commerce & Industry, Government of India	1109003005	August 28, 2009	NA
2	Udyog Aadhar Memorandu m Part I – Entrepreneur 's Memorandu m for setting micro, small and medium Enterprises Unit	District Trade & Industries Centre, Pithampur, Government of Madhya Pradesh	23-2512-01688	March 29, 2011	NA
3	Udyog Aadhar Memorandu m Part II - Entrepreneur s Memorandu m for setting micro, small and medium Enterprises Unit	District Trade & Industries Centre, Pithampur, Government of Madhya Pradesh	23-25-12-00477	June 17, 2013	NA
4	License to work a factory (under	Chief Inspector of Factories, Madhya	40/14164/DHR/2m(i)	January 06, 2017	Decembe r 31, 2018

	г.	D 1 1	T		1
	Factories Act, 1948	Pradesh			
	and Rules				
	made				
	thereunder) –				
	Madhya				
	Pradesh Unit				
5	Import/Expo	Foreign Trade	5630001093/2/12/00	Decembe	NA
	rt Licence	Development		r 23,	
	(under	Officer,		2016	
	Foreign	Directorate			
	Trade	General of			
	(Developme	Foreign			
	nt and	Trade,			
	Regulations)	Government			
	Act, 1992)	of India			
	Contification C	Office of T	D 000529	A	Ma1.
6	Certificate of	Office of Jt.	B-000528	April 01, 2013	March
	Recognition- Export	Director General of		2013	31, 2018
	House	Foreign			
	(under	Trade,			
	Foreign	Ministry of			
	Trade Policy	Commerce &			
	2004-2009)	Industry,			
	,	Government			
		of India			
7	Certificate	Navin Goyal,	Registry No. MP/5026	Septemb	Septemb
7	for the use of	Competent	Registry No. MP/5026	er 19,	er 18,
7		Competent Authority	Registry No. MP/5026		
7	for the use of	Competent Authority Commerce &	Registry No. MP/5026	er 19,	er 18,
7	for the use of	Competent Authority Commerce & Industries	Registry No. MP/5026	er 19,	er 18,
7	for the use of	Competent Authority Commerce & Industries Department,	Registry No. MP/5026	er 19,	er 18,
7	for the use of	Competent Authority Commerce & Industries Department, Government	Registry No. MP/5026	er 19,	er 18,
7	for the use of	Competent Authority Commerce & Industries Department, Government of Madhya	Registry No. MP/5026	er 19,	er 18,
7	for the use of	Competent Authority Commerce & Industries Department, Government of Madhya Pradesh,	Registry No. MP/5026	er 19,	er 18,
7	for the use of	Competent Authority Commerce & Industries Department, Government of Madhya Pradesh, Secretariat,	Registry No. MP/5026	er 19,	er 18,
7	for the use of	Competent Authority Commerce & Industries Department, Government of Madhya Pradesh, Secretariat, Vallabh	Registry No. MP/5026	er 19,	er 18,
7	for the use of	Competent Authority Commerce & Industries Department, Government of Madhya Pradesh, Secretariat,	Registry No. MP/5026	er 19,	er 18,
8	for the use of	Competent Authority Commerce & Industries Department, Government of Madhya Pradesh, Secretariat, Vallabh Bhawan,	Registry No. MP/5026  License No. 25/02/2015	er 19,	er 18,
	for the use of Boiler  License to Manufacture	Competent Authority Commerce & Industries Department, Government of Madhya Pradesh, Secretariat, Vallabh Bhawan, Bhopal Licensing Authority,		er 19, 2017	er 18, 2018
	for the use of Boiler  License to Manufacture for Sale or	Competent Authority Commerce & Industries Department, Government of Madhya Pradesh, Secretariat, Vallabh Bhawan, Bhopal Licensing Authority, Food and		er 19, 2017	er 18, 2018
	License to Manufacture for Sale or for	Competent Authority Commerce & Industries Department, Government of Madhya Pradesh, Secretariat, Vallabh Bhawan, Bhopal Licensing Authority, Food and Drugs		er 19, 2017	er 18, 2018
	for the use of Boiler  License to Manufacture for Sale or for Distribution	Competent Authority Commerce & Industries Department, Government of Madhya Pradesh, Secretariat, Vallabh Bhawan, Bhopal Licensing Authority, Food and Drugs Administratio		er 19, 2017	er 18, 2018
	License to Manufacture for Sale or for Distribution of Drugs	Competent Authority Commerce & Industries Department, Government of Madhya Pradesh, Secretariat, Vallabh Bhawan, Bhopal Licensing Authority, Food and Drugs Administratio n, Madhya		er 19, 2017	er 18, 2018
	License to Manufacture for Sale or for Distribution of Drugs other than	Competent Authority Commerce & Industries Department, Government of Madhya Pradesh, Secretariat, Vallabh Bhawan, Bhopal Licensing Authority, Food and Drugs Administratio		er 19, 2017	er 18, 2018
	License to Manufacture for Sale or for Distribution of Drugs other than those	Competent Authority Commerce & Industries Department, Government of Madhya Pradesh, Secretariat, Vallabh Bhawan, Bhopal Licensing Authority, Food and Drugs Administratio n, Madhya		er 19, 2017	er 18, 2018
	License to Manufacture for Sale or for Distribution of Drugs other than those specified in	Competent Authority Commerce & Industries Department, Government of Madhya Pradesh, Secretariat, Vallabh Bhawan, Bhopal Licensing Authority, Food and Drugs Administratio n, Madhya		er 19, 2017	er 18, 2018
	License to Manufacture for Sale or for Distribution of Drugs other than those specified in Schedules C,	Competent Authority Commerce & Industries Department, Government of Madhya Pradesh, Secretariat, Vallabh Bhawan, Bhopal Licensing Authority, Food and Drugs Administratio n, Madhya		er 19, 2017	er 18, 2018
	License to Manufacture for Sale or for Distribution of Drugs other than those specified in Schedules C, C (1) and X	Competent Authority Commerce & Industries Department, Government of Madhya Pradesh, Secretariat, Vallabh Bhawan, Bhopal Licensing Authority, Food and Drugs Administratio n, Madhya		er 19, 2017	er 18, 2018
	License to Manufacture for Sale or for Distribution of Drugs other than those specified in Schedules C, C (1) and X of the Drugs	Competent Authority Commerce & Industries Department, Government of Madhya Pradesh, Secretariat, Vallabh Bhawan, Bhopal Licensing Authority, Food and Drugs Administratio n, Madhya		er 19, 2017	er 18, 2018
	License to Manufacture for Sale or for Distribution of Drugs other than those specified in Schedules C, C (1) and X	Competent Authority Commerce & Industries Department, Government of Madhya Pradesh, Secretariat, Vallabh Bhawan, Bhopal Licensing Authority, Food and Drugs Administratio n, Madhya		er 19, 2017	er 18, 2018

	Rules, 1945				
9	EPCG License	Office of Jt. Director General of Foreign Trade, Indore Ministry of Commerce and Industry	5630001094	Decembe r 23,2016	NA
10	EPCG License	Office of Jt. Director General of Foreign Trade, Indore Ministry of Commerce and Industry	5630001067	Novembe r 03, 2016	NA
11	EPCG License	Office of Jt. Director General of Foreign Trade, Indore Ministry of Commerce and Industry	5630001093	Decembe r 23,2016	NA
12	EPCG License	Office of Jt. Director General of Foreign Trade, Indore Ministry of Commerce and Industry	5630001065	October 27, 2016	NA
13	Production Certificate	District Trade & Industries Centre, Pithampur, Government of Madhya Pradesh	No./DTIC/Pitham/LargeEnter./2015/2 115	June 16, 2015	NA
14	Permission for creating charges in favour of MPFC Capital Markets Navratan Bagh	M.P. Audyogik Kendra Vikas Nigam (Indore) Limited	No:649/AKVN/IND/Infra/2009/1137 1	Novembe r 21, 2009	NA

## TAX RELATED APPROVALS/LICENSES/REGISTRATIONS

Sr. No.	Authorisation granted	<b>Issuing Authority</b>	Registration No./Reference No./License No.	Date of Issue	Validity
1	Permanent Account Number (PAN)	Income Tax Department, Government of India	AAGCM0811L	July 22, 2017	Perpetual
2	Tax Deduction Account Number (TAN)	Income Tax Department, Government of India	BPLM08269C	September 16, 2009	Perpetual
3	Certificate of Registration (under Madhya Pradesh Value Added Tax Act, 2002 read with Rule 12 (1) of the Madhya Pradesh Value Added Tax Rules, 2006) – Madhya Pradesh Unit	Commercial Tax Department, Government of Madhya Pradesh	23411204965	September 09, 2009	Perpetual
4	Certificate of Registration of Service Tax (under Chapter V of the Finance Act, 1994 read with the Service Tax Rules, 1994)	Ministry of Finance Department of Revenue	AAGCM0811LST001	Date of issue: October 26, 2009  Date of last amendmen t: March 15, 2016	NA
5	Certificate of Registration Central Sales Tax (Under Rule 5(1) of Central Sales Tax (Registration and Turnover) Rules, 1957) (Under sec 7(1)/7(2) of Central Tax Act 1956) – Madhya Pradesh Unit	Commercial Tax Officer, Commercial Tax Department, Government of Madhya Pradesh	23411204965	Date of issue: October 17, 2014  Valid From:: January 01, 2012	NA
6	Professional Tax Enrollment Certificate (PTEC) (under Madhya Pradesh Professional Tax	Commercial Tax Department, Indore	79181200627	October 13, 2009	NA

Sr. No.	Authorisation granted	Issuing Authority	Registration No./Reference No./License No.	Date of Issue	Validity
	Act, 1995 and rules made thereunder)				
7	Professional Tax Registration Certificate (PTRC) (under Madhya Pradesh Professional Tax Act, 1995 and rules made thereunder) — Madhya Pradesh Unit	Commercial Tax Department, Indore	78551202865	October 13, 2009	NA
8	Goods and Services Tax Identification Number (GSTIN)	Government of India and Government of Madhya Pradesh	GSTIN: 23AAGCM0811L1ZQ	June 26, 2017	This is a provisional certificate

## LABOUR RELATED APPROVALS/REGISTRATIONS

Sr. No.	Description	Authority	Registration No./Reference No./License No.	Date of Issue
1.	Employees Provident Fund Registration (under Employees' Provident Funds and Miscellaneous Act, 1952)	Assistant Provident fund Commissioner, Indore, Madhya Pradesh	MP/23490	December 28, 2010
2	Registration for Employees State Insurance (under Employees State Insurance Act, 1948)	Employee State Insurance Corporation	1800016498000010 1	June 28, 2010

## ENVIRONMENT RELATED LICENSES /APPROVALS/ REGISTRATIONS

Sr	Description	Authority	Registration	Date of	Date of
No.			Number	Certificate	Expiry
1	Consent to Establish	Madhya Pradesh	CTE-43201	July 15,	NA
	issued by State	Pollution Control		2014	
	Pollution Control	Board			
	Board				
2	Consent to Operate	Madhya Pradesh	Consent no:-AW-	October 16,	March
	issued by State	Pollution Control	46249	2016	31,2019
	Pollution Control	Board			
	Board Under section				
	25 of the Water				
	(Prevention				

Sr	Description	Authority	Registration	Date of	Date of
No.			Number	Certificate	Expiry
	&Control of				
	Pollution) Act, 1974				
	& Under section 21				
	of the Air				
	(Prevention &				
	Control of Pollution)				
	Act, 1981 and				
	Authorisation /				
	Renewal of				
	Authorisation under				
	Rule 5 of the				
	Hazardous Wastes				
	(Management,				
	handling &				
	Transboundary				
	movement) Rules				
	2008				
3	Authorization under	Madhya Pradesh	Consent No. H-	December	Decembe
	Hazardous Wastes	Pollution Control	43917	30, 2014	r 29,
	(Management,	Board		ŕ	2019
	Handling and				
	Transboundary				
	Movement) Rules,				
	2008				

## OTHER BUSINESS RELATED APPROVALS

Sr No.	Description	Authority	Registration Number	Date of Certificate	Date of Expiry
1	Letter of Factory Stuffing Permission	Deputy Commissioner (technical), Officer of the Commissioner sCustoms, Central Excise & Service Tax	F.No. I(GEN)19- 70/2014-15/Cus/T	February 12, 2015	NA
2	Good Manufacturing Practices Certificate	Office of the Controller Food & Drugs Administration, Madhya Pradesh	DHRGMP20160216	April 06, 2016	July 03, 2020
3	Certificate of Compliance	UK Certification & Inspection Limited	CE-2231	April 01, 2016	March 31, 2019
4	Non Conviction Certificate	Office of the Controller Food and Drugs Administration, Madhya Pradesh	DHRNC16174	April 29, 2016	NA
5	Registration cum membership certificate with Cotton Textiles Export Promotion	Officer of the EP Council, the Cotton Textiles Export Promotion Council	TEXPROCIL Code: 63865	August 13, 2012	March 31, 2018

Sr	Description	Authority	Registration	Date of	Date of
No.			Number	Certificate	Expiry
	Council				
6	Registration	Office of the Textile	P.F. No.	November	NA
	with Ministry of	Commissioner, sMinistry	1(11)/2013/TTC/Vol	07, 2013	
	Textiles	of Textiles	-L VII/63-65		
			Registration No.		
			10071001		
7		SN Registrars (Holdings)			
		Limited, Registration			
		House, 22b Church Street,			
		Rushden,			
		Northamptonshire, NN10		August 15,	August
	ISO 9001: 2015	9YT, UK	QEC 21078893/17/Q	2017	14, 2018
8		SN Registrars (Holdings)			
		Limited, Registration			
		House, 22b Church Street,			
		Rushden,			
		Northamptonshire, NN10		August 15,	August
	ISO 14001:2015	9YT, UK	QEC 89587218/17/E	2017	14, 2018
9		SN Registrars (Holdings)			
		Limited, Registration			
		House, 22b Church Street,			
		Rushden,			
	BS OHSAS	Northamptonshire, NN10		August 15,	August
	18001:2007	9YT, UK	QEC 93064762/17/O	2017	14, 2018

## INTELLECTUAL PROPERTY RELATED APPROVALS/REGISTRATIONS

## **TRADEMARKS**

Sr.	Trademark	Trade	Class	Applica	Applicati	Date of	Validity/	Registrati
No		mark		nt	on No.	Applicat	Renewal	on
•		Type				ion		status
1.		Device	35	Mohini	3734740	January	-	Send to
	5,3			Health &		23, 208		Vienna
	m Cillor			Hygiene				Codificatio
	Hoelth & Harrison			Limited				n
	****							
2	MOHINI	Word	16	Mohini	3734738	January	-	Formalities
				Health &		23, 2018		Chk Pass
				Hygiene				
				Limited				
3	MOHINI	Word	5	Mohini	3734739	January	-	Formalities
				Health &		23, 2018		Chk Pass
				Hygiene				
				Limited				
4	WWW.MOH	Word	38	Mohini	3734741	January	-	Formalities
	INIHEALTH			Health &		23, 2018		Chk Pass
	ANDHYGIE			Hygiene				
	NE.COM			Limited				

Company has confirmed that no other applications have been made by the Company nor has it registered any type of intellectual property including trademarks/copyrights/patents etc.

## **PENDING APPROVALS:**

1. Certificate of Compliance (Scope of Certificate) inspected as per Global Organic Textile Standard (GOTS) is expired. However, Company is currently under certification process for 2017 renewal.

The certain approvals mentioned in this chapter need to be transferred in the name of "Mohini Health & Hygiene Limited" from "Mohini Fibers Private Limited" or "Mohini Fiberss Limited", as the case maybe.

## MATERIAL LICENSES / APPROVALS FOR WHICH THE COMPANY IS YET TO APPLY

Inter State Migrant Workers Certificate

#### OTHER REGULATORY AND STATUTORY DISCLOSURES

#### **AUTHORITY FOR THE ISSUE**

The Issue has been authorized by the Board of Directors vide a resolution passed at its meeting held on November 02, 2017 and by the shareholders of our Company vide a special resolution pursuant to Section 62(1)(c) of the Companies Act, 2013 passed at the Extra Ordinary General Meeting of our Company held on November 03, 2017 at the Registered Office of the Company.

#### PROHIBITION BY SEBI. RBI OR OTHER GOVERNMENTAL AUTHORITIES

Our Company, our Promote or the relatives (as defined under the Companies Act) of our Promoters, our Directors, our Promoter Group, have not been prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or Governmental Authority.

The companies with which our Promoter, our Promoter Group our Directors or persons in control of our Company are / were associated as promoter, directors or persons in control have not been prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or Governmental Authority.

None of our Directors are in any manner associated with the securities market. There has been no action taken by SEBI against any of our Directors or any entity our Directors are associated with as directors.

#### PROHIBITION BY RBI

Neither our Company, nor our Promoter, or the relatives (as defined under the Companies Act) of our Promoters, our Directors have been identified as wilful defaulters by the RBI or any other governmental authority. There are no violations of securities laws committed by them in the past or no proceedings thereof are pending against them.

## **ELIGIBITY FOR THIS ISSUE**

Our Company is eligible for the Issue in accordance with regulation 106M (2) and other provisions of chapter XB of the SEBI (ICDR) Regulations as the post issue face value capital exceeds Rs. 1,000 lakhs but does not exceed Rs 2,500 lakhs. Our Company also complies with the eligibility conditions laid by the EMERGE Platform of National Stock Exchange of India Limited for listing of our Equity Shares.

#### We confirm that:

- 1. In accordance with regulation 106(P) of the SEBI (ICDR) Regulations, this issue will be hundred percent underwritten and that the BRLM will underwrite at least 15 per cent of the total Issue size. For further details pertaining to underwriting please refer to chapter titled "General Information" beginning on page 58 of this Red Herring Prospectus.
- 2. In accordance with Regulation 106(R) of the SEBI (ICDR) Regulations, we shall ensure that the total number of proposed allottees in the issue is greater than or equal to fifty, otherwise, the entire application money will be refunded forthwith. If such money is not repaid within eight days from the date our company becomes liable to repay it, then our company and every officer in default shall, on and from expiry of eight days, be liable to repay such application money, with interest as prescribed under section 40 of the Companies Act, 2013.
- 3. In accordance with Regulation 106(O) the SEBI (ICDR) Regulations, we have not filed any Issue Document with SEBI nor has SEBI issued any observations on our Offer Document. Also, we shall ensure that our Book Running Lead Managers submits the copy of Red Herring Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Red herring Prospectus with Stock Exchange and the Registrar of Companies.
- 4. In accordance with Regulation 106(V) of the SEBI ICDR Regulations, the BRLM will ensure compulsory market making for a minimum period of three years from the date of listing of Equity

Shares offered in the issue. For further details of the market making arrangement see chapter titled "General Information" beginning on page 58 of this Red Herring Prospectus.

- 5. The Company has track record of 3 Years and positive cash accruals (earnings before depreciation and tax) from operations for at least 2 financial years preceding the application.
- 6. Net-worth of the company is positive.
- 7. The Company has not been referred to Board for Industrial and Financial Reconstruction.
- 8. No petition for winding up is admitted by a court or a liquidator has not been appointed of competent jurisdiction against the Company.
- 9. No material regulatory or disciplinary action has been taken by any stock exchange or regulatory authority in the past three years against the Company.
- 10. The Company has a website: www.mohinihealthandhygiene.com

We further confirm that we shall be complying with all the other requirements as laid down for such an issue under Chapter XB of SEBI (ICDR) Regulations and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

As per Regulation 106(M)(3) of SEBI (ICDR) Regulations, 2009, the provisions of Regulations 6(1), 6(2), 6(3), Regulation 7, Regulation 8, Regulation 9, Regulation 10, Regulation 25, Regulation 26, Regulation 27 and Sub regulation (1) of Regulation 49 of SEBI (ICDR) Regulations, 2009 shall not apply to us in this issue.

#### DISCLAIMER CLAUSE OF SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF THE OFFER DOCUMENT TO SECURITIES AND EXCHANGE BOARD OF INDIA SHOULD NOT, IN ANY WAY, BE DEEMED OR CONSTRUED TO MEAN THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THIS ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE OFFER DOCUMENT. THE BOOK RUNNING LEAD MANAGERS, PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED AND SMALL INDUSTRIES DEVELOPMENT BANK OF INDIA (SIDBI) HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE OFFER DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, IN FORCE FOR THE TIME BEING. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING AN INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY IS **PRIMARILY** RESPONSIBLE **FOR** THE CORRECTNESS, **ADEOUACY** AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THIS RED HERRING PROSPECTUS, THE BOOK RUNNING LEAD MANAGERS, PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED AND SMALL INDUSTRIES DEVELOPMENT BANK OF INDIA (SIDBI), IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE BOOK RUNNING LEAD MANAGER, PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED, HAS FURNISHED TO STOCK EXCHANGE A DUE DILIGENCE CERTIFICATE AND WHICH SHALL ALSO BE SUBMITTED TO SECURITIES AND EXCHANGE BOARD OF INDIA AFTER REGISTERING THE RED HERRING PROSPECTUS WITH ROC AND BEFORE OPENING OF THE ISSUE.

"WE, THE UNDER NOTED BOOK RUNNING LEAD MANAGER TO THE ABOVE MENTIONED FORTHCOMING ISSUE, STATE AND CONFIRM AS FOLLOWS:

1. WE HAVE EXAMINED VARIOUS DOCUMENTS INCLUDING THOSE RELATING TO

- LITIGATION LIKE COMMERCIAL DISPUTES, PATENT DISPUTES, CIVIL LITIGATIONS, DISPUTES WITH COLLABORATORS, CRIMINAL LITIGATIONS ETC. AND OTHER MATERIAL IN CONNECTION WITH THE FINALISATION OF THE RED HERRING PROSPECTUS PERTAINING TO THE SAID ISSUE:
- 2. ON THE BASIS OF SUCH EXAMINATION AND THE DISCUSSIONS WITH THE ISSUER, ITS DIRECTORS AND OTHER OFFICERS, OTHER AGENCIES, AND INDEPENDENT VERIFICATION OF THE STATEMENTS CONCERNING THE OBJECTS OF THE ISSUE, PRICE JUSTIFICATION AND THE CONTENTS OF THE DOCUMENTS AND OTHER PAPERS FURNISHED BY THE ISSUER, WE CONFIRM THAT:
  - A. THE RED HERRING PROSPECTUS FILED WITH THE EXCHANGE IS IN CONFORMITY WITH THE DOCUMENTS, MATERIALS AND PAPERS RELEVANT TO THE ISSUE;
  - B. ALL THE LEGAL REQUIREMENTS RELATING TO THE ISSUE AS ALSO THE REGULATIONS, GUIDELINES, INSTRUCTIONS, ETC. FRAMED/ISSUED BY THE BOARD, THE CENTRAL GOVERNMENT AND ANY OTHER COMPETENT AUTHORITY IN THIS BEHALF HAVE BEEN DULY COMPLIED WITH; AND
  - C. THE DISCLOSURES MADE IN THE RED HERRING PROSPECTUS ARE TRUE, FAIR AND ADEQUATE TO ENABLE THE INVESTORS TO MAKE A WELL INFORMED DECISION AS TO THE INVESTMENT IN THE PROPOSED ISSUE AND SUCH DISCLOSURES ARE IN ACCORDANCE WITH THE REQUIREMENTS OF THE COMPANIES ACT, 1956, APPLICABLE PROVISIONS OF THE COMPANIES ACT, 2013, THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 AND OTHER APPLICABLE LEGAL REQUIREMENTS.
- 3. WE CONFIRM THAT BESIDES OURSELVES, ALL THE INTERMEDIARIES NAMED IN THE RED HERRING PROSPECTUS ARE REGISTERED WITH THE BOARD AND THAT TILL DATE SUCH REGISTRATION IS VALID.
- 4. WE HAVE SATISFIED OURSELVES ABOUT THE CAPABILITY OF THE UNDERWRITERS TO FULFILL THEIR UNDERWRITING COMMITMENTS –
- 5. WE CERTIFY THAT WRITTEN CONSENTS FROM PROMOTERS HAVE BEEN OBTAINED FOR INCLUSION OF THEIR SPECIFIED SECURITIES AS PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN AND THE SPECIFIED SECURITIES PROPOSED TO FORM PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN SHALL NOT BE DISPOSED / SOLD / TRANSFERRED BY THE PROMOTERS DURING THE PERIOD STARTING FROM THE DATE OF FILING THE RED HERRING PROSPECTUS WITH THE BOARD TILL THE DATE OF COMMENCEMENT OF LOCK-IN PERIOD AS STATED IN THE RED HERRING PROSPECTUS. DULY COMPLIED
- 6. WE CERTIFY THAT REGULATION 33 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, WHICH RELATES TO SPECIFIED SECURITIES INELIGIBLE FOR COMPUTATION OF PROMOTERS' CONTRIBUTION, HAS BEEN DULY COMPLIED WITH AND APPROPRIATE DISCLOSURES AS TO COMPLIANCE WITH THE SAID REGULATION HAVE BEEN MADE IN THE RED HERRING PROSPECTUS. –COMPLIED WITH AND NOTED FOR COMPLIANCE
- 7. WE UNDERTAKE THAT SUB-REGULATION (4) OF REGULATION 32 AND CLAUSE (C) AND (D) OF SUB-REGULATION (2) OF REGULATION 8 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 SHALL BE COMPLIED WITH. WE

- CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE RECEIVED AT LEAST ONE DAY BEFORE THE OPENING OF THE ISSUE. WE UNDERTAKE THAT AUDITORS' CERTIFICATE TO THIS EFFECT SHALL BE DULY SUBMITTED TO THE BOARD. WE FURTHER CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE KEPT IN AN ESCROW ACCOUNT WITH A SCHEDULED COMMERCIAL BANK AND SHALL BE RELEASED TO THE ISSUER ALONG WITH THE PROCEEDS OF THE PUBLIC ISSUE. NOT APPLICABLE
- 8. WE CERTIFY THAT THE PROPOSED ACTIVITIES OF THE COMPANY FOR WHICH THE FUNDS ARE BEING RAISED IN THE PRESENT ISSUE FALL WITHIN THE 'MAIN OBJECTS' LISTED IN THE OBJECT CLAUSE OF THE MEMORANDUM OF ASSOCIATION OR OTHER CHARTER OF THE ISSUER AND THAT THE ACTIVITIES WHICH HAVE BEEN CARRIED OUT UNTIL NOW ARE VALID IN TERMS OF THE OBJECT CLAUSE OF ITS MEMORANDUM OF ASSOCIATION. COMPLIED WITH TO THE EXTENT APPLICABLE.
- 9. WE CONFIRM THAT NECESSARY ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT THE MONEYS RECEIVED PURSUANT TO THE ISSUE ARE KEPT IN A SEPARATE BANK ACCOUNT AS PER THE PROVISIONS OF SUB-SECTION (3) OF SECTION 40 OF THE COMPANIES ACT, 2013 AND THAT SUCH MONEYS SHALL BE RELEASED BY THE SAID BANK ONLY AFTER PERMISSION IS OBTAINED FROM ALL THE STOCK EXCHANGES MENTIONED IN THE RED HERRING PROSPECTUS. WE FURTHER CONFIRM THAT THE AGREEMENT ENTERED INTO BETWEEN THE BANKERS TO THE ISSUE AND THE COMPANY SPECIFICALLY CONTAINS THIS CONDITION NOTED FOR COMPLIANCE.
- 10.WE CERTIFY THAT A DISCLOSURE HAS BEEN MADE IN THE RED HERRING PROSPECTUS THAT THE INVESTORS SHALL BE GIVEN AN OPTION TO GET THE SHARES IN DEMAT OR PHYSICAL MODE.- NOT APPLICABLE, AS IN TERMS OF THE PROVISIONS OF SECTION 29 OF THE COMPANIES ACT, 2013, THE SHARES ISSUED IN THE PUBLIC ISSUE SHALL BE IN DEMAT FORM ONLY.
- 11.WE CERTIFY THAT ALL THE APPLICABLE DISCLOSURES MANDATED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE IN ADDITION TO DISCLOSURES WHICH, IN OUR VIEW, ARE FAIR AND ADEQUATE TO ENABLE THE INVESTOR TO MAKE A WELL INFORMED DECISION.
- 12.WE CERTIFY THAT THE FOLLOWING DISCLOSURES HAVE BEEN MADE IN THE RED HERRING PROSPECTUS:
  - A. AN UNDERTAKING FROM THE ISSUER THAT AT ANY GIVEN TIME, THERE SHALL BE ONLY ONE DENOMINATION FOR THE EQUITY SHARES OF THE ISSUER AND
  - B. AN UNDERTAKING FROM THE ISSUER THAT IT SHALL COMPLY WITH SUCH DISCLOSURE AND ACCOUNTING NORMS SPECIFIED BY THE BOARD FROM TIME TO TIME.
- 13.WE UNDERTAKE TO COMPLY WITH THE REGULATIONS PERTAINING TO ADVERTISEMENT IN TERMS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 WHILE MAKING THE ISSUE. NOTED FOR COMPLIANCE
- 14.WE ENCLOSE A NOTE EXPLAINING HOW THE PROCESS OF DUE DILIGENCE THAT HAS BEEN EXERCISED BY US IN VIEW OF THE NATURE OF CURRENT BUSINESS BACKGROUND OF THE ISSUER, SITUATION AT WHICH THE

PROPOSED BUSINESS STANDS, THE RISK FACTORS, PROMOTERS EXPERIENCE, ETC.

- 15.WE ENCLOSE A CHECKLIST CONFIRMING REGULATION-WISE COMPLIANCE WITH THE APPLICABLE PROVISIONS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, CONTAINING DETAILS SUCH AS THE REGULATION NUMBER, ITS TEXT, THE STATUS OF COMPLIANCE, PAGE NUMBER OF THE RED HERRING PROSPECTUS WHERE THE REGULATION HAS BEEN COMPLIED WITH AND OUR COMMENTS, IF ANY (CHECKLIST ENCLOSED)-
- 16.WE ENCLOSE STATEMENT ON 'PRICE INFORMATION OF PAST ISSUES HANDLED BY MERCHANT BANKER' AS PER FORMAT SPECIFIED BY THE BOARD (SEBI) THROUGH CIRCULAR DETAILS ARE ENCLOSED IN "ANNEXURE A"
- 17.WE CERTIFY THAT PROFITS FROM RELATED PARTY TRANSACTIONS HAVE ARISEN FROM LEGITIMATE BUSINESS TRANSACTIONS." COMPLIED WITH TO THE EXTENT OF THE RELATED PARTY TRANSACTIONS REPORTED IN ACCORDANCE WITH ACCOUNTING STANDARD 18 IN THE FINANCIAL STATEMENTS OF THE COMPANY INCLUDED IN THE RED HERRING PROSPECTUS

ADDITIONAL CONFIRMATIONS/ CERTIFICATION TO BE GIVEN BY MERCHANT BANKER IN DUE DILIGENCE CERTIFICATE TO BE GIVEN ALONG WITH OFFER DOCUMENT REGARDING SME EXCHANGE

- (1) "WE CONFIRM THAT NONE OF THE INTERMEDIARIES NAMED IN THE RED HERRING PROSPECTUS HAVE BEEN DEBARRED FROM FUNCTIONING BY ANY REGULATORY AUTHORITY.
- (2) WE CONFIRM THAT ALL THE MATERIAL DISCLOSURES IN RESPECT OF THE ISSUER HAVE BEEN MADE IN RED HERRING PROSPECTUS AND CERTIFY THAT ANY MATERIAL DEVELOPMENT IN THE COMPANY OR RELATING TO THE ISSUE UP TO THE COMMENCEMENT OF LISTING AND TRADING OF THE SPECIFIED SECURITIES ISSUED THROUGH THIS ISSUE SHALL BE INFORMED THROUGH PUBLIC NOTICES / ADVERTISEMENTS IN ALL THOSE NEWSPAPERS IN WHICH PRE- ISSUE ADVERTISEMENT AND ADVERTISEMENT FOR OPENING OR CLOSURE OF THE ISSUE HAVE BEEN GIVEN.
- (3) WE CONFIRM THAT THE ABRIDGED PROSPECTUS CONTAINS ALL THE DISCLOSURES AS SPECIFIED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009. NOTED FOR COMPLIANCE
- (4) WE CONFIRM THAT AGREEMENTS HAVE BEEN ENTERED INTO WITH THE DEPOSITORIES FOR DEMATERIALISATION OF THE EQUITY SHARES OF THE ISSUER.
- (5) WE CERTIFY THAT AS PER THE REQUIREMENTS OF FIRST PROVISO TO SUB-REGULATION (4) OF REGULATION 32 OF SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009; CASH FLOW STATEMENT HAS BEEN PREPARED AND DISCLOSED IN THE RED HERRING PROSPECTUS.
- (6) WE CONFIRM THAT UNDERWRITING ARRANGEMENTS AND MARKET MAKING ARRANGEMENTS AS PER REQUIREMENTS OF REGULATION 106P AND 106V OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE.

#### Note:

The filing of this Red Herring Prospectus does not, however, absolve our Company from any liabilities under Section 34 and 36 of the Companies Act, 2013 or from the requirement of obtaining such statutory and other clearances as may be required for the purpose of the proposed Issue. SEBI further reserves the right to take up at any point of time, with the Book Running Lead Managers any irregularities or lapses in this Red Herring Prospectus.

All legal requirements pertaining to the Issue will be complied with at the time of registration of the Red Herring Prospectus with the Registrar of Companies, Madhya Pradesh, Gwalior in terms of Section 26 and 32 of the Companies Act, 2013.

## DISCLAIMER STATEMENT FROM OUR COMPANY AND THE BOOK RUNNING LEAD MANAGERS

Our Company, our Directors and the Book Running Lead Managers accept no responsibility for statements made otherwise than in this Red Herring Prospectus or in the advertisements or any other material issued by or at instance of our Company and anyone placing reliance on any other source of information, including our website, <a href="www.mohinihealthandhygiene.com">www.mohinihealthandhygiene.com</a> would be doing so at his or her own risk.

#### **Caution**

The Book Running Lead Managers accepts no responsibility, save to the limited extent as provided in the Agreement for Issue management entered into among the Book Running Lead Manager and our Company dated December 12, 2017, the Underwriting Agreement dated December 22, 2017, entered into among the Underwriter and our Company and the Market Making Agreement dated December 12, 2017, entered into among the Market Maker(s), Book Running Lead Managers and our Company.

Our Company, and the Book Running Lead Managers shall make all information available to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports or at collection centres, *etc*.

The Book Running Lead Managers and its associates and affiliates may engage in transactions with and perform services for, our Company and associates of our Company, in the ordinary course of business and may in future engage in the provision of services for which they may in future receive compensation. Pantomath Capital Advisors Private Limited and Small Industries Development Bank of India (SIDBI) is not 'associate' of the Company and is eligible as Book Running Lead Managers to this Issue, under the SEBI (Merchant Bankers) Regulations, 1992.

Investors who apply in this Issue will be required to confirm and will be deemed to have represented to our Company and the Underwriter and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares and will not offer, sell, pledge or transfer the Equity Shares to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares. Our Company, the Book Running Lead Managers and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares.

# PRICE INFORMATION AND THE TRACK RECORD OF THE PAST ISSUES HANDLED BY THE BOOK RUNNING LEAD MANAGERS

For details regarding the price information and track record of the past issue handled by Pantomath Capital Advisors Private Limited and Small Industries Development Bank of India (SIDBI), as specified in Circular reference CIR/CFD/DIL/7/2015 dated October 30, 2015 issued by SEBI, please refer "Annexure A" to this Red Herring Prospectus and the website of Book Running Lead Managers at www.pantomathgroup.com and www.sidbi.in .

#### DISCLAIMER IN RESPECT OF JURISDICTION

This Issue is being made in India to persons resident in India (including Indian nationals resident in India who are not minors, HUFs, companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in shares, Indian Mutual Funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, co-operative banks (subject to RBI permission), or trusts under applicable trust law and who are authorized under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, VCFs, state industrial development corporations, insurance companies registered with Insurance Regulatory and Development Authority, provident funds (subject to applicable law) with minimum corpus of Rs. 2,500 Lakhs, pension funds with minimum corpus of Rs. 2,500 Lakhs and the National Investment Fund, and permitted non-residents including FPIs, Eligible NRIs, multilateral and bilateral development financial institutions, FVCIs and eligible foreign investors, provided that they are eligible under all applicable laws and regulations to hold Equity Shares of the Company. The Red Herring Prospectus does not, however, constitute an invitation to purchase shares offered hereby in any jurisdiction other than India to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Red Herring Prospectus comes is required to inform himself or herself about, and to observe, any such restrictions. Any dispute arising out of this Issue will be subject to the jurisdiction of appropriate court(s) in Mumbai, Maharashtra only.

No action has been, or will be, taken to permit a public offering in any jurisdiction where action would be required for that purpose, except that this Red Herring Prospectus has been filed with National Stock Exchange of India Limited for its observations and National Stock Exchange of India Limited shall give its observations in due course. Accordingly, the Equity Shares represented hereby may not be offered or sold, directly or indirectly, and this Red Herring Prospectus may not be distributed, in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Red Herring Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company since the date hereof or that the information contained herein is correct as of any time subsequent to this date

The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction

Further, each applicant where required agrees that such applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws, legislations and Red Herring Prospectus in each jurisdiction, including India.

## DISCLAIMER CLAUSE OF THE EMERGE PLATFORM OF NATIONAL STOCK EXCHANGE OF INDIA LIMITED

"As required, a copy of this Offer Document has been submitted to National Stock Exchange of India Limited (hereinafter referred to as NSE). NSE has given vide its letter Ref.: NSE/LIST/32842 dated January 10, 2017 permission to the Issuer to use the Exchange's name in this Offer Document as one of the stock exchanges on which the Issuer's securities are proposed to be listed. The Exchange has scrutinized this draft offer document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this Issuer. It is to be distinctly understood that the aforesaid permission given by NSE should not in any way be deemed or construed that the offer document has been cleared or approved by NSE; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this offer document; nor does it warrant that the Issuer's securities will be listed or will continue to be listed on the Exchange; nor does it take any responsibility for the financial or other soundness of this Issuer, its promoters, its management or any scheme or project of this Issuer.

Every person who desires to apply for or otherwise acquire any securities of this Issuer may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription / acquisition whether by reason of anything stated or omitted to be stated herein or any other reason whatsoever".

#### **FILING**

The Draft Red Herring Prospectus has not been filed with SEBI, nor has SEBI issued any observation on the Offer Document in terms of Regulation 106(M) (3). However, a copy of the Red Herring Prospectus and Prospectus shall be filed with SEBI at the Western Regional Office, Unit No: 002, Ground Floor SAKAR I, Near Gandhigram Railway Station opposite Nehru Bridge Ashram Road, Ahmedabad- 380 009. A copy of the Red Herring Prospectus along with the documents required to be filed under Section 32 of the Companies Act, 2013 will be delivered to the RoC situated at Registrar Of Companies 3rd Floor, 'A' Block, Sanjay Complex Jayendra Ganj, Gwalior, Madhya Pradesh. India.

#### LISTING

In terms of Chapter XB of the SEBI (ICDR) Regulations, there is no requirement of obtaining inprinciple approval from EMERGE Platform of National Stock Exchange of India Limited. However application will be made to the EMERGE Platform of National Stock Exchange of India Limited for obtaining permission to deal in and for an official quotation of our Equity Shares. National Stock Exchange of India Limited will be the Designated Stock Exchange, with which the Basis of Allotment will be finalized.

The EMERGE Platform of National Stock Exchange of India Limited has given its in-principal approval for using its name in our Prospectus vide its letter No. NSE/LIST/32842.

If the permissions to deal in and for an official quotation of our Equity Shares are not granted by the EMERGE Platform of National Stock Exchange of India Limited, our Company will forthwith repay, without interest, all moneys received from the bidders in pursuance of the Red Herring Prospectus. If such money is not repaid within 8 days after our Company becomes liable to repay it (i.e. from the date of refusal or within 15 working days from the Issue Closing Date), then our Company and every Director of our Company who is an officer in default shall, on and from such expiry of 8 working days, be liable to repay the money, with interest at the rate of 15 per cent per annum on application money, as prescribed under section 40 of the Companies Act, 2013 and SEBI (ICDR) Regulations.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the EMERGE Platform of the National Stock Exchange of India Limited mentioned above are taken within six Working Days from the Issue Closing Date.

#### **CONSENTS**

Consents in writing of: (a) the Directors, the Promoters, the Company Secretary & Compliance Officer, Chief Financial Officer, Statutory Auditor, Peer Reviewed Auditor, Banker to the Company and (b) Book Running Lead Managers, Underwriters, Market Maker, Registrar to the Issue, Public Issue Banks / Bankers to the Issue and Refund Banker to the Issue, Legal Advisor to the Issue, Syndicate Member to the Issue to act in their respective capacities have been obtained and will be filed along with a copy of the Red Herring Prospectus/ Prospectus with the RoC, as required under Sections 32 of the Companies Act, 2013 and such consents shall not be withdrawn up to the time of delivery of the Red Herring Prospectus/ Prospectus for registration with the RoC. Our Peer Reviewed Auditors have given their written consent to the inclusion of their report in the form and context in which it appears in this Red Herring Prospectus and such consent and report shall not be withdrawn up to the time of delivery of the Red Herring Prospectus/ Prospectus for filing with the RoC.

#### **EXPERT TO THE ISSUE**

Except as stated below, Our Company has not obtained any expert opinions:

• Report of the Peer Reviewed Auditor on Statement of Tax Benefits

• Report of the Peer Reviewed Auditor on Restated Financial Statements for period ended September 30, 2017 and Financial Year ended March 31, 2017, 2016, 2015, 2014, 2013.

## **EXPENSES OF THE ISSUE**

The expenses of this Issue include, among others, underwriting and management fees, printing and distribution expenses, legal fees, statutory advertisement expenses and listing fees. For details of total expenses of the Issue, refer to chapter "Objects of the Issue" beginning on page 87 of this Red Herring Prospectus.

#### **DETAILS OF FEES PAYABLE**

#### Fees Payable to the Book Running Lead Managers

The total fees payable to the Book Running Lead Managers will be as per the Mandate Letter issued by our Company to the Book Running Lead Managers, the copy of which is available for inspection at our Registered Office.

### Fees Payable to the Registrar to the Issue

The fees payable to the Registrar to the Issue will be as per the Agreement signed by our Company and the Registrar to the Issue dated December 12, 2017 a copy of which is available for inspection at our Registered Office. The Registrar to the Issue will be reimbursed for all out-of-pocket expenses including cost of stationery, postage, stamp duty and communication expenses. Adequate funds will be provided by the Company to the Registrar to the Issue to enable them to send allotment advice by registered post/ speed post/ under certificate of posting.

#### **Fees Pavable to Others**

The total fees payable to the Legal Advisor, Auditor and Advertiser, *etc.* will be as per the terms of their respective engagement letters if any.

#### UNDERWRITING COMMISSION, BROKERAGE AND SELLING COMMISSION

The underwriting commission and selling commission for this Issue is as set out in the Underwriting Agreement entered into between our Company and the Book Running Lead Managers. Payment of underwriting commission, brokerage and selling commission would be in accordance with Section 40 of Companies Act, 2013 and the Companies (Prospectus and Allotment of Securities) Rules, 2014.

### PREVIOUS RIGHTS AND PUBLIC ISSUES SINCE THE INCORPORATION

We have not made any previous rights and/or public issues since Incorporation, and are an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations and this Issue is an "Initial Public Offering" in terms of the SEBI (ICDR) Regulations.

### PREVIOUS ISSUES OF SHARES OTHERWISE THAN FOR CASH

Except as stated in the chapter titled "Capital Structure" beginning on page 70 of this Red Herring Prospectus, our Company has not issued any Equity Shares for consideration otherwise than for cash.

#### COMMISSION AND BROKERAGE ON PREVIOUS ISSUES

Since this is the initial public issue of the Equity Shares by our Company, no sum has been paid or has been payable as commission or brokerage for subscribing to or procuring or agreeing to procure or subscribe for any of our Equity Shares since our inception.

PARTICULARS IN REGARD TO OUR COMPANY AND OTHER LISTED COMPANIES UNDER THE SAME MANAGEMENT WITHIN THE MEANING OF SECTION 370 (1B) OF THE COMPANIES ACT, 1956 WHICH MADE ANY CAPITAL ISSUE DURING THE LAST THREE YEARS

None of the equity shares of our Group Companies are listed on any recognised stock exchange. None of the above companies have raised any capital during the past 3 years.

### PROMISE VERSUS PERFORMANCE FOR OUR COMPANY

Our Company is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI (ICDR) Regulations. Therefore, data regarding promise versus performance is not applicable to us.

## OUTSTANDING DEBENTURES, BONDS, REDEEMABLE PREFERENCE SHARES AND OTHER INSTRUMENTS ISSUED BY OUR COMPANY

As on the date of this Red Herring Prospectus, our Company has no outstanding debentures, bonds or redeemable preference shares.

#### STOCK MARKET DATA FOR OUR EQUITY SHARES

Our Company is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI (ICDR) Regulations. Thus there is no stock market data available for the Equity Shares of our Company.

#### MECHANISM FOR REDRESSAL OF INVESTOR GRIEVANCES

The Agreement between the Registrar and our Company provides for retention of records with the Registrar for a period of at least three year from the last date of dispatch of the letters of allotment, demat credit and unblocking of funds to enable the investors to approach the Registrar to this Issue for redressal of their grievances. All grievances relating to this Issue may be addressed to the Registrar with a copy to the Compliance Officer, giving full details such as the name, address of the bidder, number of Equity Shares applied for, amount paid on application and the bank branch or collection centre where the application was submitted.

All grievances relating to the ASBA process may be addressed to the SCSB, giving full details such as name, address of the applicant / Bidder, number of Equity Shares applied for, amount paid on application and the Designated Branch or the collection centre of the SCSB where the Application Form was submitted by the ASBA applicants / bidders.

#### DISPOSAL OF INVESTOR GRIEVANCES BY OUR COMPANY

Our Company or the Registrar to the Issue or the SCSB in case of ASBA Bidders shall redress routine investor grievances within 15 working days from the date of receipt of the complaint. In case of nonroutine complaints and complaints where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

We have constituted the Stakeholders Relationship Committee/ Investor Grievance Committee of the Board *vide* resolution passed at the Board Meeting held on February 01, 2017 For further details, please refer to the chapter titled "Our Management" beginning on page 144 of this Red Herring Prospectus.

Our Company has appointed Shweta Bhamare as Company Secretary and Compliance Officer and she may be contacted at the following address:

#### **Shweta Bhamare**

Mohini Health & Hygiene Limited

Plot No 109, Sector 3 Industrial Area Pithampur Dhar 454774

Madhya Pradesh, India **Tel:** 07292426666

Fax: NA

Email: cs@mohinihealthandhygiene.com Website: mohinihealthandhygiene.com

Corporate Identification Number: U17300MP2009PLC022058

Investors can contact the Company Secretary and Compliance Officer or the Registrar in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of allocation, credit of allotted Equity Shares in the respective beneficiary account or unblocking of funds, *etc*.

#### CHANGES IN AUDITORS DURING THE LAST THREE FINANCIAL YEARS

There have been no changes in Auditors of our Company in during the last three years preceding the date of this Red Herring Prospectus.

### **CAPITALISATION OF RESERVES OR PROFITS**

Save and except as stated in the chapter titled "Capital Structure" beginning on page 70 of this Red Herring Prospectus, our Company has not capitalized its reserves or profits during the last five years.

#### REVALUATION OF ASSETS

Our Company has not revalued its assets since incorporation.

#### PURCHASE OF PROPERTY

Except as disclosed in this Red Herring Prospectus, there is no property which has been purchased or acquired or is proposed to be purchased or acquired which is to be paid for wholly or partly from the proceeds of the present Issue or the purchase or acquisition of which has not been completed on the date of this Red Herring Prospectus.

Except as stated elsewhere in this Red Herring Prospectus, our Company has not purchased any property in which the Promoters and / or Directors have any direct or indirect interest in any payment made there under.

#### SERVICING BEHAVIOR

There has been no default in payment of statutory dues or of interest or principal in respect of our borrowings or deposits

#### SECTION VII – ISSUE INFORMATION

#### TERMS OF THE ISSUE

The Equity Shares being issued and transferred pursuant to this Issue shall be subject to the provisions of the Companies Act, 2013, SEBI ICDR Regulations, SCRA, SCRR, the Memorandum and Articles of Association, the SEBI Listing Regulations, the terms of the Red Herring Prospectus, the Abridged Prospectus, Bid cum Application Form, the Revision Form, the CAN/ the Allotment Advice and other terms and conditions as may be incorporated in the Allotment Advices and other documents/certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to laws, as applicable, guidelines, rules, notifications and regulations relating to the issue of capital and listing and trading of securities issued from time to time by SEBI, the Government of India, the FIPB, the Stock Exchanges, the RBI, RoC and/or other authorities, as in force on the date of the Issue and to the extent applicable or such other conditions as may be prescribed by SEBI, the RBI, the Government of India, the FIPB, the Stock Exchanges, the RoC and any other authorities while granting their approval for the Issue. SEBI has notified the SEBI Listing Regulations on September 2, 2015, which among other things governs the obligations applicable to a listed company which were earlier prescribed under the Equity Listing Agreement. The Listing Regulations have become effective from December 1, 2015.

Please note that, in terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015. All the investors applying in a public issue shall use only Application Supported by Blocked Amount (ASBA) facility for making payment.

Further vide the said circular Registrar to the Issue and Depository Participants have been also authorised to collect the Application forms. Investors may visit the official website of the concerned stock exchange for any information on operationalization of this facility of form collection by Registrar to the Issue and DPs as and when the same is made available.

#### RANKING OF EQUITY SHARES

The Equity Shares being issued and transferred in the Issue shall be subject to the provisions of the Companies Act, 2013 and the Memorandum and Articles of Association and shall rank *pari-passu* with the existing Equity Shares of our Company including rights in respect of dividend. The Allottees upon receipt of Allotment of Equity Shares under this Issue will be entitled to dividends and other corporate benefits, if any, declared by our Company after the date of Allotment in accordance with Companies Act, 1956 and Companies Act, 2013 and the Articles. For further details, please refer to the section titled "Main Provisions of Articles of Association" beginning on page number 335 of this Red herring Prospectus.

#### MODE OF PAYMENT OF DIVIDEND

The declaration and payment of dividend will be as per the provisions of Companies Act, SEBI Listing Regulations and recommended by the Board of Directors at their discretion and approved by the shareholders and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. We shall pay dividend, if declared, to our Shareholders as per the provisions of the Companies Act, SEBI Listing Regulations and our Articles of Association. For further details, please refer to the chapter titled "Dividend Policy" on page 166 of this Red Herring Prospectus.

#### FACE VALUE AND ISSUE PRICE PER SHARE

The face value of the Equity Shares is Rs. 10 each and the Issue Price at the lower end of Price Band is Rs. [●] per Equity Share and at the higher end of the Price Band is Rs. [●] per Equity Share.

The Price Band and the minimum Bid Lot size for the Issue will be decided by our Company in consultation with the BRLMs and advertised in [●] edition of the English national newspaper [●], [●] edition of the Hindi national newspaper [●] and the Regional newspaper [●], each with wide circulation, at least five Working Days prior to the Bid/Issue Opening Date and shall be made available to the Stock Exchanges for the purpose of uploading the same on their websites. The Price

Band, along with the relevant financial ratios calculated at the Floor Price and at the Cap Price, shall be prefilled in the Bid cum Application Forms available on the websites of the Stock Exchanges.

At any given point of time there shall be only one denomination of Equity Shares.

#### COMPLIANCE WITH SEBI ICDR REGULATIONS

Our Company shall comply with all requirements of the SEBI ICDR Regulations. Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

### RIGHTS OF THE EQUITY SHAREHOLDERS

Subject to applicable laws, rules, regulations and guidelines and the Articles of Association, the Equity shareholders shall have the following rights:

- Right to receive dividend, if declared;
- Right to receive Annual Reports & notices to members;
- Right to attend general meetings and exercise voting rights, unless prohibited by law;
- Right to vote on a poll either in person or by proxy;
- Right to receive issue for rights shares and be allotted bonus shares, if announced;
- Right to receive surplus on liquidation subject to any statutory and preferential claim being satisfied;
- Right of free transferability subject to applicable law, including any RBI rules and regulations; and
- Such other rights, as may be available to a shareholder of a listed public limited company under the Companies Act, 2013 Act, the terms of the SEBI Listing Regulations and the Memorandum and Articles of Association of our Company.

For a detailed description of the main provisions of the Articles of Association relating to voting rights, dividend, forfeiture and lien and / or consolidation / splitting, please refer to the section titled "Main Provisions of Articles of Association" beginning on page number 335 of this Red herring Prospectus.

### MINIMUM APPLICATION VALUE, MARKET LOT AND TRADING LOT

Pursuant to Section 29 of the Companies Act, 2013 the Equity Shares shall be allotted only in dematerialised form. As per the SEBI ICDR Regulations, the trading of the Equity Shares shall only be in dematerialised form. In this context, two agreements have been signed amongst our Company, the respective Depositories and the Registrar to the Issue:

- Agreement dated December 09, 2017 amongst NSDL, our Company and the Registrar to the Issue: and
- Agreement dated December 07, 2018 amongst CDSL, our Company and the Registrar to the Issue.

Since trading of the Equity Shares is in dematerialised form, the tradable lot is [●] Equity Share. Allotment in this Issue will be only in electronic form in multiples of one Equity Share subject to a minimum Allotment of [●] Equity Shares to the successful applicants in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012.

Allocation and allotment of Equity Shares through this Issue will be done in multiples of [●] Equity Share subject to a minimum allotment of [●] Equity Shares to the successful applicants.

#### MINIMUM NUMBER OF ALLOTTEES

Further in accordance with the Regulation 106R of SEBI (ICDR) Regulations, the minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and the monies blocked by the SCSBs shall be unblocked within 4 working days of closure of issue.

#### **JURISDICTION**

Exclusive jurisdiction for the purpose of this Issue is with the competent courts / authorities in

Mumbai, Maharashtra, India.

The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States and may not be issued or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are being issued and sold only outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those issues and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be issued or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

#### JOINT HOLDER

Where two or more persons are registered as the holders of any Equity Shares, they shall be deemed to hold the same as joint tenants with benefits of survivorship.

#### NOMINATION FACILITY TO BIDDERS

In accordance with Section 72 of the Companies Act, 2013 the sole Bidder, or the first Bidder along with other joint Bidders, may nominate any one person in whom, in the event of the death of sole Bidder or in case of joint Bidders, death of all the Bidders, as the case may be, the Equity Shares Allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to equity share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale/transfer/alienation of equity share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at our Registered Office or to the registrar and transfer agents of our Company

Any person who becomes a nominee by virtue of the provisions of Section 72 of the Companies Act, 2013 shall upon the production of such evidence as may be required by the Board, elect either:

- a. to register himself or herself as the holder of the Equity Shares; or
- b. to make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the Allotment of Equity Shares in the Issue will be made only in dematerialized mode there is no need to make a separate nomination with our Company. Nominations registered with respective depository participant of the applicant would prevail. If the investor wants to change the nomination, they are requested to inform their respective depository participant.

#### WITHDRAWAL OF THE ISSUE

Our Company in consultation with the BRLMs, reserve the right to not to proceed with the Issue after the Bid/Issue Opening Date but before the Allotment. In such an event, our Company would issue a public notice in the newspapers in which the pre-Issue advertisements were published, within two days of the Bid/Issue Closing Date or such other time as may be prescribed by SEBI, providing reasons for not proceeding with the Issue. The Book Running Lead Manager through, the Registrar to

the Issue, shall notify the SCSBs to unblock the bank accounts of the ASBA Bidders within one Working Day from the date of receipt of such notification. Our Company shall also inform the same to the Stock Exchanges on which Equity Shares are proposed to be listed.

Notwithstanding the foregoing, this Issue is also subject to obtaining (i) the final listing and trading approvals of the Stock Exchange, which our Company shall apply for after Allotment, and (ii) the final RoC approval of the Prospectus after it is filed with the RoC. If our Company withdraws the Issue after the Bid/ Issue Closing Date and thereafter determines that it will proceed with an issue/issue for sale of the Equity Shares, our Company shall file a fresh Draft Red Herring Prospectus with Stock Exchange.

#### **BID/ ISSUE OPENING DATE**

Event	<b>Indicative Date</b>
Bid/Issue Opened Date	February 05, 2018
Bid/Issue Closed Date	February 07, 2018
Finalization of Basis of Allotment with the Designated Stock Exchange	February 12, 2018
Initiation of Refunds / Unblocking of Funds	February 14, 2018
Credit of Equity Shares to Demat Accounts of Allottees	on or before Febraury 15, 2018
Commencement of trading of the Equity Shares on the Stock Exchange	on or before February 16, 2018

The above timetable is indicative and does not constitute any obligation on our Company, and the BRLMs Whilst our Company shall ensure that all steps for the completion of the necessary formalities for the listing and the commencement of trading of the Equity Shares on the Stock Exchange are taken within 6 Working Days of the Bid/Issue Closing Date, the timetable may change due to various factors, such as extension of the Bid/Issue Period by our Company, revision of the Price Band or any delays in receiving the final listing and trading approval from the Stock Exchange. The Commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchange and in accordance with the applicable laws.

Bids and any revision to the same shall be accepted **only between 10.00 a.m. and 5.00 p.m.** (**IST**) during the Bid/Issue Period. On the Bid/Issue Closing Date, the Bids and any revision to the same shall be accepted between **10.00 a.m. and 5.00 p.m.** (**IST**) or such extended time as permitted by the Stock Exchanges, in case of Bids by Retail Individual Bidders after taking into account the total number of Bids received up to the closure of timings and reported by the Book Running Lead Manager to the Stock Exchanges. It is clarified that Bids not uploaded on the electronic system would be rejected. Bids will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holiday).

Due to limitation of time available for uploading the Bids on the Bid/Issue Closing Date, the Bidders are advised to submit their Bids one day prior to the Bid/Issue Closing Date and, in any case, no later than 5.00 p.m. (IST) on the Bid/Issue Closing Date. All times mentioned in this Red Herring Prospectus are Indian Standard Times. Bidders are cautioned that in the event a large number of Bids are received on the Bid/Issue Closing Date, as is typically experienced in public issue, some Bids may not get uploaded due to lack of sufficient time. Such Bids that cannot be uploaded will not be considered for allocation under the Issue. Bids will be accepted only on Business Days. Neither our Company nor the Book Running Lead Manager is liable for any failure in uploading the Bids due to faults in any software/hardware system or otherwise. Any time mentioned in this Red Herring Prospectus is Indian Standard Time.

Our Company in consultation with the BRLMs, reserves the right to revise the Price Band during the Bid/ Issue Period, provided that the Cap Price shall be less than or equal to 120% of the Floor Price and the Floor Price shall not be less than the face value of the Equity Shares. The revision in Price Band shall not exceed 20% on the either side i.e. the floor price can move up or down to the extent of 20% of the Floor Price and the Cap Price will be revised accordingly.

In case of revision of the Price Band, the Bid/Issue Period will be extended for at least three additional working days after revision of Price Band subject to the Bid/ Issue Period not exceeding 10 working days. Any revision in the Price Band and the revised Bid/ Issue Period, if applicable, will be widely disseminated by notification to the Stock Exchange, by issuing a press release and also by indicating the changes on the websites of the Book Running Lead Manager and at the terminals of the Syndicate Member.

In case of any discrepancy in the data entered in the electronic book vis-à-vis the data contained in the Bid cum Application Form, for a particular Bidder, the Registrar to the Issue shall ask for rectified data

#### MINIMUM SUBSCRIPTION

This Issue is not restricted to any minimum subscription level and is 100% underwritten.

As per Section 39 of the Companies Act, 2013, if the "stated minimum amount" has not be subscribed and the sum payable on application is not received within a period of 30 days from the date of the Red Herring Prospectus, the application money has to be returned within such period as may be prescribed. If our Company does not receive the 100% subscription of the issue through the Issue Document including devolvement of Underwriters, if any, within sixty (60) days from the date of closure of the issue, our Company shall forthwith refund the entire subscription amount received. If there is a delay beyond eight days after our Company becomes liable to pay the amount, our Company and every officer in default will, on and from the expiry of this period, be jointly and severally liable to repay the money, with interest or other penalty as prescribed under the SEBI Regulations, the Companies Act 2013 and applicable law.

In accordance with Regulation 106 P (1) of the SEBI (ICDR) Regulations, our Issue shall be hundred percent underwritten. Thus, the underwriting obligations shall be for the entire hundred percent of the issue through the Red Herring Prospectus and shall not be restricted to the minimum subscription level.

Further, in accordance with Regulation 106(R) of the SEBI (ICDR) Regulations, our Company shall ensure that the number of prospective allottees to whom the Equity Shares will allotted will not be less than 50 (Fifty)

Further, in accordance with Regulation 106(Q) of the SEBI (ICDR) Regulations, our Company shall ensure that the minimum application size in terms of number of specified securities shall not be less than Rs.1,00,000/- (Rupees One Lakh) per application.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be issued or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

#### MIGRATION TO MAIN BOARD

Our company may migrate to the Main board of NSE from SME Exchange on a later date subject to the following:

• If the Paid up Capital of our Company is likely to increase above Rs. 2,500 lakhs by virtue of any further issue of capital by way of rights issue, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the Main Board), our Company shall apply to NSE for listing of its shares on its Main Board subject to the fulfilment of the eligibility criteria for listing of specified securities laid down by the Main Board.

• If the Paid up Capital of our company is more than Rs. 1,000 lakhs but below Rs. 2,500 lakhs, our Company may still apply for migration to the Main Board and if the Company fulfils the eligible criteria for listing laid by the Main Board and if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

#### MARKET MAKING

The shares issued and transferred through this Issue are proposed to be listed on the EMERGE Platform of NSE with compulsory market making through the registered Market Maker of the SME Exchange for a minimum period of three years or such other time as may be prescribed by the Stock Exchange, from the date of listing on NSE EMERGE. For further details of the market making arrangement please refer to chapter titled "General Information" beginning on page 58 of this Red herring Prospectus.

#### ARRANGEMENT FOR DISPOSAL OF ODD LOT

The trading of the equity shares will happen in the minimum contract size of [●] shares in terms of the SEBI circular no. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, the market maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on NSE EMERGE.

# AS PER THE EXTANT POLICY OF THE GOVERNMENT OF INDIA, OCBS CANNOT PARTICIPATE IN THIS ISSUE

The current provisions of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, provides a general permission for the NRIs, FIIs and foreign venture capital investors registered with SEBI to invest in shares of Indian Companies by way of subscription in an IPO. However, such investments would be subject to other investment restrictions under the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, RBI and/or SEBI regulations as may be applicable to such investors.

The Allotment of the Equity Shares to Non-Residents shall be subject to the conditions, if any, as may be prescribed by the Government of India / RBI while granting such approvals.

#### OPTION TO RECEIVE SECURITIES IN DEMATERIALISED FORM

In accordance with the SEBI ICDR Regulations, Allotment of Equity Shares to successful applicants will only be in the dematerialized form. Applicants will not have the option of Allotment of the Equity Shares in physical form. The Equity Shares on Allotment will be traded only on the dematerialized segment of the Stock Exchange. Allottees shall have the option to re-materialise the Equity Shares, if they so desire, as per the provisions of the Companies Act and the Depositories Act.

#### **NEW FINANCIAL INSTRUMENTS**

There are no new financial instruments such as deep discounted bonds, debenture, warrants, secured premium notes, etc. issued by our Company.

# APPLICATION BY ELIGIBLE NRIs, FPI'S REGISTERED WITH SEBI, VCF'S, AIF'S REGISTERED WITH SEBI AND OFI'S

It is to be understood that there is no reservation for Eligible NRIs or FPIs or QFIs or VCFs or AIFs registered with SEBI. Such Eligible NRIs, QFIs, FPIs, VCFs or AIFs registered with SEBI will be treated on the same basis with other categories for the purpose of Allocation.

#### RESTRICTIONS, IF ANY ON TRANSFER AND TRANSMISSION OF EQUITY SHARES

Except for lock-in of the pre-Issue Equity Shares and Promoter's minimum contribution in the Issue as detailed in the chapter "Capital Structure" beginning on page 70 of this Red herring Prospectus and except as provided in the Articles of Association, there are no restrictions on transfers of Equity

Shares. There are no restrictions on transmission of shares and on their consolidation / splitting except as provided in the Articles of Association. For details please refer to the section titled "Main Provisions of the Articles of Association" beginning on page 335 of this Red herring Prospectus.

The above information is given for the benefit of the Applicants. The Applicants are advised to make their own enquiries about the limits applicable to them. Our Company and the Book Running Lead Managers do not accept any responsibility for the completeness and accuracy of the information stated hereinabove. Our Company and the Book Running Lead Managers are not liable to inform the investors of any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of the Red herring Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares Applied for do not exceed the applicable limits under laws or regulations

#### **ISSUE STRUCUTRE**

This Issue is being made in terms of Regulation 106(M)(2) of Chapter XB of SEBI (ICDR) Regulations, 2009, as amended from time to time, whereby, our post issue face value capital exceeds ten crore rupees but does not exceed twenty five crores. The Company shall issue specified securities to the public and propose to list the same on the Small and Medium Enterprise Exchange ("SME Exchange", in this case being the EMERGE Platform of National Stock Exchange of India Limited). For further details regarding the salient features and terms of such an issue please refer chapter titled "Terms of the Issue" and "Issue Procedure" on page 271 and 282 respectively of this Red Herring Prospectus.

Our Company has undertaken in consultation with the BRLMs, a private placement of 14,52,000 Equity Shares for cash consideration aggregating Rs. 580.80 Lakh ("PreIPO Placement"). The size of the Issue as disclosed in the Draft Red Hearing Prospectus dated December 13, 2017 being Rs. [•] Lakhs has been reduced accordingly. The Equity Shares allotted under the Pre-IPO Placement, are subject to a lock-in period of one (1) year from the date of Allotment pursuant to the Issue.

## Following is the issue structure:

Initial Public Issue of Upto 49,32,000 Equity Shares of face value of Rs. 10/- each fully paid (the 'Equity Shares') for cash at a price of Rs. [●] (including a premium of Rs. [●]) aggregating to Rs. [●]. The Issue comprises a Net Issue to the public of up to 46,83,000 Equity Shares (the "Net Issue"). The Issue and Net Issue will constitute 27.05% and 25.68% of the post-Issue paid-up Equity Share capital of our Company.

The issue comprises a reservation of upto 2,49,000 Equity Shares of Rs. 10 each for subscription by the designated Market Maker ("the Market Maker Reservation Portion").

Particulars	Qualified Institutional Bidders	Market Maker Reservation Portion	Non-Institutional Bidders	Retail Individual Bidders
Number of	23,31,000 Equity	Upto 2,49,000	Upto 7,05,000	Upto 16,47,000
<b>Equity Shares</b>	Shares	Equity Shares	Equity shares	Equity shares
Percentage of Issue Size available for allocation	49.78% of Net Issue shall be allocated to QIBs. However, 1,17,000 Equity shares consisting of 5.02% the QIB Portion shall be available for allocation proportionately to Mutual fund	Up to 5.05% % of Issue Size	Up to 15.05% of the Net Issue shall be available for allocation	available for allocation
Basis of Allotment / Allocation if respective category is oversubscribed	Proportionate subject to minimum allotment of [•] equity shares and further allotment in multiples of [•] equity shares each as follows:-	Firm allotment	Proportionate	Proportionate

Particulars	Qualified Institutional Bidders	Market Maker Reservation Portion	Non-Institutional Bidders	Retail Individual Bidders
	a) 1,17,000 Equity Shares, consisting 5.02% of the QIB portion, shall be available for allocation on proportionate basis to Mutual Funds; b) 22,14,000 Equity shares shall be allotted on a proportionate basis to all QIBs including Mutual Funds receiving allocation as per (a) above For further details please refer to the section titled "Issue Procedure" beginning on page 282 of the Red Herring Prospectus			
Mode of Bid cum Application	All Applicants/Bidders shall make the application (Online or Physical through ASBA Process only)	Through ASBA Process only	All Applicants/Bidders shall make the application (Online or Physical through ASBA Process only)	ASBA Process only)
Minimum Bid Size	Such number of Equity Shares in multiples of [•] Equity Shares such that the Application size exceeds Rs 2,00,000	[•] Equity Shares of Face Value of Rs. 10.00 each	Such number of Equity Shares in multiples of [●] Equity Shares such that the Application size exceeds Rs 2,00,000	Such number of Equity Shares in multiples of [●] Equity Shares such that the Application size does not exceeds Rs 2,00,000

Particulars	Qualified Institutional Bidders	Market Maker Reservation Portion	Non-Institutional Bidders	Retail Individual Bidders
Maximum Bid Size	Not exceeding the size of the Issue subject to regulations as applicable to the Bidder	2,49,000 Equity Shares of Face Value of Rs 10 each	Not exceeding the size of the Issue	Such number of Equity Shares in multiples of [•] Equity Shares such that the Application size does not exceeds Rs 2,00,000
Mode of Allotment	Compulsorily in Dematerialised mode	Compulsorily in Dematerialised mode	Compulsorily in Dematerialised mode	Compulsorily in Dematerialised mode
Trading Lot	[•] Equity Shares	[•] Equity Shares, however the Market Maker may accept odd lots if any in the market as required under the SEBI ICDR Regulations	[•] Equity Shares	[●] Equity Shares
Terms of	The entire Bid Amour	nt will be payable	at the time of submiss	ion of the Bid Form
payment				

- 1) \* In the event of over-subscription, Allotment shall be made on a proportionate basis, subject to valid Bids received at or above the Issue Price;
- 2) Subject to valid Bids being received at or above the Issue Price, under-subscription, if any, in the Non- Institutional Portion and Retail Portion would be allowed to be met with spill-over from other categories or a combination of categories at the discretion of our Company, in consultation with the BRLMs and the Designated Stock Exchange. However, under-subscription, if any, in the QIB Portion will not be allowed to be met with spill-over from other categories or a combination of categories.
- 3) Such number of Equity Shares representing 5.02% of the QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only. The remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to QIBs, subject to valid Bids being received from them at or above the Issue Price. In the event that the demand from Mutual Funds is greater than 1,17,000 Equity Shares, allocation shall be made to Mutual Funds proportionately, to the extent of the Mutual Fund Portion. The remaining demand by the Mutual Funds shall, as part of the aggregate demand by QIBs, be available for allocation proportionately out of the remainder of the Net QIB Portion, after excluding the allocation in the Mutual Fund Portion. However, in the event of under-subscription in the Mutual Fund Portion, the balance Equity Shares in the Mutual Fund Portion will be added to the Net QIB Portion and

allocated to QIBs (including Mutual Funds) on a proportionate basis, subject to valid Bids at or above Issue Price

In case of joint Bids, the Bid cum Application Form should contain only the name of the first Bidder whose name should also appear as the first holder of the beneficiary account held in joint names. The signature of only such first Bidder would be required in the Bid cum Application Form and such first Bidder would be deemed to have signed on behalf of the joint holders.

#### WITHDRAWAL OF THE ISSUE

Our Company in consultation with the BRLMs, reserve the right to not to proceed with the Issue after the Bid/Issue Opening Date but before the Allotment. In such an event, our Company would issue a public notice in the newspapers in which the pre-Issue advertisements were published, within two days of the Bid/Issue Closing Date or such other time as may be prescribed by SEBI, providing reasons for not proceeding with the Issue. The Book Running Lead Manager through, the Registrar to the Issue, shall notify the SCSBs to unblock the bank accounts of the ASBA Bidders within one Working Day from the date of receipt of such notification. Our Company shall also inform the same to the Stock Exchanges on which Equity Shares are proposed to be listed.

Notwithstanding the foregoing, this Issue is also subject to obtaining (i) the final listing and trading approvals of the Stock Exchanges, which our Company shall apply for after Allotment, and (ii) the final RoC approval of the Prospectus after it is filed with the RoC. If our Company withdraws the Issue after the Bid/ Issue Closing Date and thereafter determines that it will proceed with an issue for sale of the Equity Shares, our Company shall file a fresh Draft Red Herring Prospectus with Stock Exchange. In terms of the SEBI Regulations, Non retail applicants shall not be allowed to withdraw their Application after the Issue Closing Date.

### **BID/ ISSUE OPENING DATE**

Event	<b>Indicative Date</b>
Bid/Issue Opened Date	February 05, 2018
Bid/Issue Closed Date	February 07, 2018
Finalization of Basis of Allotment with the Designated Stock Exchange	February 12, 2018
Initiation of Refunds / Unblocking of Funds	February 14, 2018
Credit of Equity Shares to Demat Accounts of Allottees	on or before Febraury 15, 2018
Commencement of trading of the Equity Shares on the Stock Exchange	on or before February 16, 2018

Applications and any revisions to the same will be accepted only between 10.00 a.m. and 5.00 p.m. (Indian Standard Time) during the Issue Period at the Application Centres mentioned in the Application Form, or in the case of ASBA Applicants, at the Designated Bank Branches except that on the Issue Closing Date applications will be accepted only between 10.00 a.m. and 3.00 p.m. (Indian Standard Time). Applications will be accepted only on Working Days, i.e., all trading days of stock exchanges excluding Sundays and bank holidays.

in case of Bids by Non-Institutional Bidders, the Bids and the revisions in Bids shall be accepted only between 10.00 a.m. and 3.00 p.m. (Indian Standard Time) and uploaded until 4.00 p.m. on the Bid Closing Date;

#### **ISSUE PROCEDURE**

All Bidders should review the General Information Document for Investing in public issues prepared and issued in accordance with the circular (CIR/CFD/DIL/12/2013) dated October 23, 2013 notified by SEBI ("General Information Document"), and including SEBI circular bearing number CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and SEBI circular bearing number SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016 included below under "Part B – General Information Document", which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957 and the SEBI ICDR Regulations. The General Information Document has been updated to reflect the enactments and regulations, to the extent applicable to a public issue. The General Information Document is also available on the websites of the Stock Exchanges and the BRLMs. Please refer to the relevant provisions of the General Information Document which are applicable to the Issue.

Our Company and the BRLMs do not accept any responsibility for the completeness and accuracy of the information stated in this section and are not liable for any amendment, modification or change in the applicable law which may occur after the date of this Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that their Bids are submitted in accordance with applicable laws and do not exceed the investment limits or maximum number of the Equity Shares that can be held by them under applicable law or as specified in this Red Herring Prospectus.

Please note that all the Bidders can participate in the Issue only through the ASBA process. All Bidders shall ensure that the ASBA Account has sufficient credit balance such that the full Bid Amount can be blocked by the SCSB at the time of submitting the Bid. Please note that all Bidders are required to make payment of the full Bid Amount along with the Bid cum Application Form.

Bidders are required to submit Bids to the Selected Branches / Offices of the RTAs, DPs, Designated Bank Branches of SCSBs or to the Syndicate Member. The lists of banks that have been notified by SEBI to act as SCSB (Self Certified Syndicate Banks) for the ASBA Process are provided on http://www.sebi.gov.in. For details on designated branches of SCSB collecting the Bid cum Application Form, please refer the above mentioned SEBI link. The list of Stock Brokers, Depository Participants ("DP"), Registrar to an Issue and Share Transfer Agent ("RTA") that have been notified by National Stock Exchange of India Ltd. to act as intermediaries for submitting Bid cum Application Forms are provided on http://www.nseindia.com For details on their designated branches for submitting Bid cum Application Forms, please see the above mentioned NSE website.

Pursuant to the SEBI (Issue of Capital and Disclosure Requirements) (Fifth Amendment) Regulations, 2015, the ASBA process become mandatory for all investors w.e.f. January 1, 2016 and it allows the registrar, share transfer agents, depository participants and stock brokers to accept Bid cum Application Forms.

#### BOOK BUILDING PROCEDURE

The Issue is being made under Regulation 106(M)(2) of Chapter XB of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009 via book building process wherein at least 50% of the Net Issue to Public is being issued to the Retail Individual Bidders and the balance shall be issued to QIBs and Non-Institutional Bidders. Further if the retail individual investor category is entitled to more than fifty per cent. on proportionate basis, the retail individual investors shall be allocated that higher percentage. However, if the aggregate demand from the Retail Individual Bidders is less than 50%, then the balance Equity Shares in that portion will be added to the non retail portion issued to the remaining investors including QIBs and NIIs and vice-versa subject to valid bids being received from them at or above the Issue Price.

Subject to the valid Bids being received at or above the Issue Price, allocation to all categories in the Net Issue, shall be made on a proportionate basis, except for the Retail Portion where Allotment to each Retail Individual Bidders shall not be less than the minimum Bid lot, subject to availability of Equity Shares in Retail Portion, and the remaining available Equity Shares, if any, shall be allotted on

a proportionate basis. Under subscription, if any, in any category, would be allowed to be met with spill over from any other category or a combination of categories at the discretion of our Company in consultation with the BRLMs and the Stock Exchange.

Investors should note that according to section 29(1) of the Companies Act, 2013, allotment of Equity Shares to all successful Bidders will only be in the dematerialised form. The Bid cum Application Forms which do not have the details of the Bidder's depository account including DP ID, PAN and Beneficiary Account Number shall be treated as incomplete and rejected. In case DP ID, Client ID and PAN mentioned in the Bid cum Application Form and entered into the electronic system of the stock exchanges, do not match with the DP ID, Client ID and PAN available in the depository database, the bid is liable to be rejected. Bidders will not have the option of getting allotment of the Equity Shares in physical form. The Equity Shares on allotment shall be traded only in the dematerialised segment of the Stock Exchanges.

#### **BID CUM APPLICATION FORM**

Copies of the Bid cum Application Form and the abridged prospectus will be available at the offices of the BRLMs, the Designated Intermediaries at Bidding Centres, and Registered Office of our Company. An electronic copy of the Bid cum Application Form will also be available for download on the websites of the NSE (<a href="www.nseindia.com">www.nseindia.com</a>)s, the SCSBs, the Registered Brokers, the RTAs and the CDPs at least one day prior to the Bid/Issue Opening Date.

All Bidders shall mandatorily participate in the Offer only through the ASBA process. ASBA Bidders must provide bank account details and authorisation to block funds in the relevant space provided in the Bid cum Application Form and the Bid cum Application Forms that do not contain such details are liable to be rejected.

ASBA Bidders shall ensure that the Bids are made on Bid cum Application Forms bearing the stamp of the Designated Intermediary, submitted at the Collection Centres only (except in case of electronic Bid cum Application Forms) and the Bid cum Application Forms not bearing such specified stamp are liable to be rejected.

The prescribed colour of the Bid cum Application Form for various categories is as follows:

Category	Colour of Bid cum Application Form*
Resident Indians and Eligible NRIs applying on a non-repatriation basis	White
Non-Residents and Eligible NRIs, FII, FVCIs, etc. FIIs, their Sub-Accounts (other than Sub-Accounts which are foreign corporates or foreign individual bidding under the QIB portion), applying on a repatriation basis.	Blue

<sup>\*</sup>excluding electronic Bid cum Application Form

Designated Intermediaries (other than SCSBs) shall submit/deliver the Bid cum Application Forms to respective SCSBs where the Bidder has a bank account and shall not submit it to any non-SCSB Bank.

Applicants shall only use the specified Application Form for the purpose of making an application in terms of the Red Herring Prospectus. The Application Form shall contain information about the Applicant and the price and the number of Equity Shares that the Applicants wish to apply for. Application Forms downloaded and printed from the websites of the Stock Exchange shall bear a system generated unique application number. ASBA Bidders are required to ensure that the ASBA Account has sufficient credit balance as an amount equivalent to the full Bid Amount can be blocked by the SCSB at the time of submitting the Bid.

Applicants are required to submit their applications only through any of the following Application Collecting Intermediaries

i) an SCSB, with whom the bank account to be blocked, is maintained

- *ii*) a syndicate member (or sub-syndicate member)
- *iii*) a stock broker registered with a recognised stock exchange (and whose name is mentioned on the website of the stock exchange as eligible for this activity) ('broker')
- *iv*) a depository participant ('DP') (whose name is mentioned on the website of the stock exchange as eligible for this activity)
- v) a registrar to an issue and share transfer agent ('RTA') (whose name is mentioned on the website of the stock exchange as eligible for this activity)

The aforesaid intermediaries shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form, in physical or electronic mode, respectively.

The upload of the details in the electronic bidding system of stock exchange will be done by:

For applications submitted by investors to SCSB:	After accepting the form, SCSB shall capture and upload the relevant details in the electronic bidding system as specified by the stock exchange(s) and may begin blocking funds available in the bank account specified in the form, to the extent of the application money specified.
For applications submitted by investors to intermediaries other than SCSBs:	After accepting the application form, respective intermediary shall capture and upload the relevant details in the electronic bidding system of stock exchange(s). Post uploading, they shall forward a schedule as per prescribed format along with the application forms to designated branches of the respective SCSBs for blocking of funds within one day of closure of Issue.

Upon completion and submission of the Application Form to Application Collecting intermediaries, the Applicants are deemed to have authorised our Company to make the necessary changes in the Red Herring Prospectus, without prior or subsequent notice of such changes to the Applicants.

### WHO CAN BID?

In addition to the category of Bidders set forth under "General Information Document for Investing in Public Issues – Category of Investors Eligible to participate in an Issue", the following persons are also eligible to invest in the Equity Shares under all applicable laws, regulations and guidelines, including:

- FPIs and sub-accounts registered with SEBI other than Category III foreign portfolio investor;
- Category III foreign portfolio investors, which are foreign corporates or foreign individuals only under the Non Institutional Investors (NIIs) category;
- Scientific and / or industrial research organisations authorised in India to invest in the Equity Shares.

#### MAXIMUM AND MINIMUM APPLICATION SIZE

#### a) For Retail Individual Bidders:

The Bid must be for a minimum of [●] Equity Shares and in multiples of [●] Equity Shares thereafter, so as to ensure that the Bid Amount payable by the Bidder does not exceed Rs 2,00,000. In case of revision of Bid, the Retail Individual Bidders have to ensure that the Bid Amount does not exceed Rs. 2.00.000.

#### b) For Other Bidders (Non-Institutional Bidders and QIBs):

The Bid cum Application must be for a minimum of such number of Equity Shares such that the Bid Amount exceeds Rs.2,00,000 and in multiples of [●] Equity Shares thereafter. A Bid cannot be submitted for more than the Issue Size. However, the maximum Bid by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. A QIB and a Non-Institutional

Bidder cannot withdraw or lower the size of their Bid at any stage and are required to pay the entire Bid Amount upon submission of the Bid. The identity of QIBs applying in the Net Issue shall not be made public during the Issue Period. In case of revision in Bid, the Non-Institutional Bidders, who are individuals, have to ensure that the Bid Amount is greater than Rs 2,00,000 for being considered for allocation in the Non-Institutional Portion.

#### INFORMATION FOR THE BIDDERS

- a. Our Company shall file the Red Herring Prospectus with the RoC at least three working days before the Bid / Issue Opening Date.
- b. Our Company shall, after registering the Red Herring Prospectus with the RoC, make a pre-Issue advertisement, in the form prescribed under the ICDR Regulations, in English and Hindi national newspapers and one regional newspaper with wide circulation. In the pre-Issue advertisement, our Company and the Book Running Lead Manager shall advertise the Issue Opening Date, the Issue Closing Date. This advertisement, subject to the provisions of the Companies Act, shall be in the format prescribed in Part A of Schedule XIII of the ICDR Regulations.
- c. The Price Band as decided by our Company in consultation with the Book Running Lead Manager is Rs. [●] per Equity Share. The Floor Price of Equity Shares is Rs. [●] per Equity Share and the Cap Price is Rs. [●] per Equity Share and the minimum bid lot is of [●] Equity Shares. Our Company shall also announce the Price Band at least five Working Days before the Issue Opening Date in English and Hindi national newspapers and one regional newspaper with wide circulation.
- d. This announcement shall contain relevant financial ratios computed for both upper and lower end of the Price Band. Further, this announcement shall be disclosed on the websites of the Stock Exchanges where the Equity Shares are proposed to be listed and shall also be pre-filled in the Bid cum Application Forms available on the websites of the stock exchanges.
- e. The Issue Period shall be for a minimum of three Working Days. In case the Price Band is revised, the Issue Period shall be extended, by an additional three Working Days, subject to the total Issue Period not exceeding ten Working Days. The revised Price Band and Issue Period will be widely disseminated by notification to the SCSBs and Stock Exchanges, and by publishing in English and Hindi national newspapers and one regional newspaper with wide circulation and also by indicating the change on the websites of the Book Running Lead Manager and at the terminals of the members of the Syndicate.

The Bidders should note that in case the PAN, the DP ID and Client ID mentioned in the Bid cum Application Form and entered into the electronic bidding system of the Stock Exchanges by the Syndicate Member does not match with the PAN, DP ID and Client ID available in the database of Depositories, the Bid cum Application Form is liable to be rejected.

#### OPTION TO SUBSCRIBE IN THE ISSUE

- a. As per Section 29(1) of the Companies Act, 2013 allotment of Equity Shares shall be in dematerialised form only.
- b. The Equity Shares, on allotment, shall be traded on the Stock Exchange in demat segment only.

A single Bid cum application from any investor shall not exceed the investment limit / minimum number of specified securities that can be held by him/her/it under the relevant regulations / statutory guidelines and applicable law

#### AVAILABILITY OF RED HERRING PROSPECTUS AND BID CUM APPLICATION FORM

Copies of the Bid cum Application Form and the abridged prospectus will be available at the offices of the BRLMs, the Designated Intermediaries at Bidding Centres, and Registered Office of our

Company. An electronic copy of the Bid cum Application Form will also be available for download on the websites of SCSBs (via Internet Banking) and NSE (www.nseindia.com) at least one day prior to the Bid/Issue Opening Date.

#### APPLICATIONS BY ELIGIBLE NRI'S/RFPI'S ON REPATRIATION BASIS

Copies of the Bid cum Application Form and the abridged prospectus will be available at the offices of the BRLMs, the Designated Intermediaries at Bidding Centres, and Registered Office of our Company. An electronic copy of the Bid cum Application Form will also be available for download on the websites of SCSBs (via Internet Banking) and NSE (www.nseindia.com) at least one day prior to the Bid/Issue Opening Date.

## PARTICIPATION BY ASSOCIATED/ AFFILIATES OF BOOK RUNNING LEAD MANAGER AND SYNDICATE MEMBER

The BRLMs and the Syndicate Member, if any, shall not be allowed to purchase in this Issue in any manner, except towards fulfilling their underwriting obligations. However, the associates and affiliates of the BRLMs and the Syndicate Member, if any, may subscribe the Equity Shares in the Issue, either in the QIB Category or in the Non-Institutional Category as may be applicable to such Bidders, where the allocation is on a proportionate basis and such subscription may be on their own account or on behalf of their clients.

#### APPLICATIONS BY ELIGIBLE NRI'S

NRIs may obtain copies of Bid cum Application Form from the offices of the BRLMs and the Designated Intermediaries. Eligible NRI Bidders bidding on a repatriation basis by using the Non-Resident Forms should authorize their SCSB to block their Non-Resident External ("NRE") accounts, or Foreign Currency Non-Resident ("FCNR") ASBA Accounts, and eligible NRI Bidders bidding on a non-repatriation basis by using Resident Forms should authorize their SCSB to block their Non-Resident Ordinary ("NRO") accounts for the full Bid Amount, at the time of the submission of the Bid cum Application Form.

Eligible NRIs bidding on non-repatriation basis are advised to use the Bid cum Application Form for residents (white in colour).

Eligible NRIs bidding on a repatriation basis are advised to use the Bid cum Application Form meant for Non-Residents (blue in colour)

#### **BIDS BY FPI INCLUDING FIIs**

In terms of the SEBI FPI Regulations, any qualified foreign investor or FII who holds a valid certificate of registration from SEBI shall be deemed to be an FPI until the expiry of the block of three years for which fees have been paid as per the SEBI FII Regulations. An FII or a sub-account may participate in this Issue, in accordance with Schedule 2 of the FEMA Regulations, until the expiry of its registration with SEBI as an FII or a sub-account. An FII shall not be eligible to invest as an FII after registering as an FPI under the SEBI FPI Regulations.

In case of Bids made by FPIs, a certified copy of the certificate of registration issued by the designated depository participant under the FPI Regulations is required to be attached to the Bid cum Application Form, failing which our Company reserves the right to reject any Bid without assigning any reason. An FII or subaccount may, subject to payment of conversion fees under the SEBI FPI Regulations, participate in the Issue, until the expiry of its registration as a FII or sub-account, or until it obtains a certificate of registration as FPI, whichever is earlier. Further, in case of Bids made by SEBI-registered FIIs or sub-accounts, which are not registered as FPIs, a certified copy of the certificate of registration as an FII issued by SEBI is required to be attached to the Bid cum Application Form, failing which our Company reserves the right to reject any Bid without assigning any reason.

In terms of the SEBI FPI Regulations, the issue of Equity Shares to a single FPI or an investor group (which means the same set of ultimate beneficial owner(s) investing through multiple entities) must be below 10.00% of our post-Issue Equity Share capital. Further, in terms of the FEMA Regulations,

the total holding by each FPI shall be below 10.00% of the total paid-up Equity Share capital of our Company and the total holdings of all FPIs put together shall not exceed 24% of the paid-up Equity Share capital of our Company. The aggregate limit of 24% may be increased up to the sectorial cap by way of a resolution passed by the Board of Directors followed by a special resolution passed by the Shareholders of our Company and subject to prior intimation to RBI. In terms of the FEMA Regulations, for calculating the aggregate holding of FPIs in a company, holding of all registered FPIs as well as holding of FIIs (being deemed FPIs) shall be included. The existing individual and aggregate investment limits an FII or sub account in our Company is 10.00% and 24% of the total paid-up Equity Share capital of our Company, respectively.

FPIs are permitted to participate in the Issue subject to compliance with conditions and restrictions which may be specified by the Government from time to time.

Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 22 of the SEBI FPI Regulations, an FPI, other than Category III foreign portfolio and unregulated broad based funds, which are classified as Category II foreign portfolio investor by virtue of their investment Manager being appropriately regulated, may issue or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is issued overseas by an FPI against securities held by it that are listed or proposed to be listed on any recognized stock exchange in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only to persons who are regulated by an appropriate regulatory authority; and (ii) such offshore derivative instruments are issued after compliance with know your client' norms. An FPI is also required to ensure that no further issue or transfer of any offshore derivative instrument is made by or on behalf of it to any persons that are not regulated by an appropriate foreign regulatory authority.

FPIs who wish to participate in the Issue are advised to use the Bid cum Application Form for Non-Residents (blue in colour).

#### BIDS BY SEBI REGISTERED VCFs, AIFs and FVCIs

The SEBI FVCI Regulations and the SEBI AIF Regulations inter-alia prescribe the investment restrictions on the VCFs, FVCIs and AIFs registered with SEBI. Further, the SEBI AIF Regulations prescribe, among others, the investment restrictions on AIFs.

The holding by any individual VCF registered with SEBI in one venture capital undertaking should not exceed 25% of the corpus of the VCF. Further, VCFs and FVCIs can invest only up to 33.33% of the investible funds by way of subscription to an initial public offering.

The category I and II AIFs cannot invest more than 25% of the corpus in one Investee Company. A category III AIF cannot invest more than 10% of the corpus in one Investee Company. A venture capital fund registered as a category I AIF, as defined in the SEBI AIF Regulations, cannot invest more than 1/3rd of its corpus by way of subscription to an initial public offering of a venture capital undertaking. Additionally, the VCFs which have not re-registered as an AIF under the SEBI AIF Regulations shall continue to be regulated by the VCF Regulation until the existing fund or scheme managed by the fund is wound up and such funds shall not launch any new scheme after the notification of the SEBI AIF Regulations.

All FIIs and FVCIs should note that refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of Bank charges and commission.

Our Company or the BRLMs will not be responsible for loss, if any, incurred by the Bidder on account of conversion of foreign currency.

There is no reservation for Eligible NRIs, FPIs and FVCIs and all Bidders will be treated on the same basis with other categories for the purpose of allocation.

#### **BIDS BY MUTUAL FUNDS**

No Mutual Fund scheme shall invest more than 10% of its net asset value in equity shares or equity related instruments of any single company provided that the limit of 10% shall not be applicable for

investments in index funds or sector or industry specific funds. No Mutual Fund under all its schemes should own more than 10% of any company's paid-up share capital carrying voting rights.

With respect to Bids by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged with the Bid cum Application Form. Failing this, our Company reserves the right to accept or reject any Bid cum Application in whole or in part, in either case, without assigning any reason thereof.

In case of a mutual fund, a separate Bid cum Application can be made in respect of each scheme of the mutual fund registered with SEBI and such Applications in respect of more than one scheme of the mutual fund will not be treated as multiple applications provided that the Bids clearly indicate the scheme concerned for which the Bids has been made.

The Bids made by the asset management companies or custodians of Mutual Funds shall specifically state the names of the concerned schemes for which the Applications are made.

#### BIDS BY LIMITED LIABILITY PARTNERSHIPS

In case of Bids made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Bid cum Application Form. Failing this, our Company reserves the right to reject any bid without assigning any reason thereof. Limited liability partnerships can participate in the Issue only through the ASBA process.

#### **BIDS BY INSURANCE COMPANIES**

In case of Bids made by insurance companies registered with the IRDA, a certified copy of certificate of registration issued by IRDA must be attached to the Bid cum Application Form. Failing this, our Company reserves the right to reject any Bid by Insurance Companies without assigning any reason thereof. The exposure norms for insurers, prescribed under the Insurance Regulatory and Development Authority (Investment) Regulations, 2000, as amended, are broadly set forth below:

- 1) equity shares of a company: the least of 10.00% of the investee company's subscribed capital (face value) or 10.00% of the respective fund in case of life insurer or 10.00% of investment assets in case of general insurer or reinsurer;
- 2) the entire group of the investee company: not more than 15% of the respective fund in case of a life insurer or 15% of investment assets in case of a general insurer or reinsurer or 15% of the investment assets in all companies belonging to the group, whichever is lower; and
- 3) the industry sector in which the investee company belong to: not more than 15% of the fund of a life insurer or a general insurer or a reinsurer or 15% of the investment asset, whichever is lower.

The maximum exposure limit, in the case of an investment in equity shares, cannot exceed the lower of an amount of 10% of the investment assets of a life insurer or general insurer and the amount calculated under (a), (b) and (c) above, as the case may be. Insurance companies participating in this Issue shall comply with all applicable regulations, guidelines and circulars issued by IRDAI from time to time.

#### **BIDS UNDER POWER OF ATTORNEY**

In case of Bids made pursuant to a power of attorney or by limited companies, corporate bodies, registered societies, FIIs, Mutual Funds, insurance companies and provident funds with a minimum corpus of Rs. 2500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of Rs. 2500 Lakhs, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or bye laws must be lodged along with the Bid cum Application Form. Failing this, our Company reserves the right to accept or reject any Bid in whole or in part, in either case, without assigning any reasons thereof. In addition to the above, certain additional documents are required to be submitted by the following entities:

- a) With respect to Bids by FIIs and Mutual Funds, a certified copy of their SEBI registration certificate must be lodged along with the Bid cum Application Form.
- b) With respect to Bids by insurance companies registered with the Insurance Regulatory and Development Authority, in addition to the above, a certified copy of the certificate of registration issued by the Insurance Regulatory and Development Authority must be lodged along with the Bid cum Application Form.
- c) With respect to Bids made by provident funds with a minimum corpus of Rs. 2500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of Rs. 2500 Lakhs, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be lodged along with the Bid cum Application Form.
- d) With respect to Bids made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Bid cum Application Form
- e) Our Company in its absolute discretion, reserves the right to relax the above condition of simultaneous lodging of the power of attorney along with the Bid cum Application Form, subject to such terms and conditions that our Company and the BRLMs may deem fit.

The above information is given for the benefit of the Bidders. Our Company, the Book Running Lead Managers and the Syndicate Member are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of the Red Herring Prospectus. Bidders are advised to make their independent investigations and Bidders are advised to ensure that any single Bid from them does not exceed the applicable investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in the Red Herring Prospectus.

#### BIDS BY PROVIDENT FUNDS/PENSION FUNDS

In case of Bids made by provident funds with minimum corpus of Rs. 25 Crore (subject to applicable law) and pension funds with minimum corpus of Rs. 25 Crore, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/ pension fund must be lodged along with the Bid Cum Application Form. Failing this, the Company reserves the right to accept or reject any bid in whole or in part, in either case, without assigning any reason thereof.

#### **BIDS BY BANKING COMPANY**

In case of Bids made by banking companies registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, and (ii) the approval of such banking company's investment committee are required to be attached to the Bid cum application Form, failing which our Company reserve the right to reject any Bid by a banking company without assigning any reason.

Bid cum Application Form, failing which our Company reserve the right to reject any Bid by a banking company without assigning any reason.

The investment limit for banking companies in non-financial services companies as per the Banking Regulation Act, 1949, as amended (the "Banking Regulation Act"), and the Reserve Bank of India (Financial Services provided by Banks) Directions, 2016, is 10% of the paid-up share capital of the investee company not being its subsidiary engaged in non-financial services or 10% of the banks' own paid-up share capital and reserves, whichever is lower. However, a banking company would be permitted to invest in excess of 10% but not exceeding 30% of the paid up share capital of such investee company if (i) the investee company is engaged in non-financial activities permitted for banks in terms of Section 6(1) of the Banking Regulation Act, or (ii) the additional acquisition is through restructuring of debt / corporate debt restructuring / strategic debt restructuring, or to protect the banks' interest on loans / investments made to a company. The bank is required to submit a time bound action plan for disposal of such shares within a specified period to RBI. A banking company would require a prior approval of RBI to make (i) investment in a subsidiary and a financial services company that is not a subsidiary (with certain exception prescribed), and (ii) investment in a non-

financial services company in excess of 10% of such investee company's paid up share capital as stated in 5(a)(v)(c)(i) of the Reserve Bank of India (Financial Services provided by Banks) Directions, 2016.

#### **BIDS BY SCSBs**

SCSBs participating in the Issue are required to comply with the terms of the SEBI circulars dated September 13, 2012 and January 2, 2013. Such SCSBs are required to ensure that for making Bid cum applications on their own account using ASBA, they should have a separate account in their own name with any other SEBI registered SCSBs. Further, such account shall be used solely for the purpose of making Bid cum application in public issues and clear demarcated funds should be available in such account for such Bid cum applications.

#### ISSUANCE OF A CONFIRMATION NOTE ("CAN") AND ALLOTMENT IN THE ISSUE

- 1. Upon approval of the basis of allotment by the Designated Stock Exchange, the BRLMs or Registrar to the Issue shall send to the SCSBs a list of their Bidders who have been allocated Equity Shares in the Issue.
- 2. The Registrar will then dispatch a CAN to their Bidders who have been allocated Equity Shares in the Issue. The dispatch of a CAN shall be deemed a valid, binding and irrevocable contract for the Bidder

#### TERMS OF PAYMENT

#### **Terms of Payment**

The entire Issue price of Rs. [•] per share is payable on Bid cum application. In case of allotment of lesser number of Equity Shares than the number applied, the Registrar to the issue shall instruct the SCSBs to unblock the excess amount blocked.

SCSBs will transfer the amount as per the instruction received by the Registrar to the Public Issue Bank Account, post finalisation of basis of Allotment. The balance amount after transfer to the Public Issue Account shall be unblocked by the SCSBs.

The Bidders should note that the arrangement with Bankers to the issue or the Registrar is not prescribed by SEBI and has been established as an arrangement between our Company, the Bankers to the Issue and the Registrar to the Issue to facilitate collections from the Bidders.

### Payment mechanism for Bidders

The Bidders shall specify the bank account number in the Bid cum Application Form and the SCSBs shall block an amount equivalent to the Bid cum Application Amount in the bank account specified in the Bid cum Application Form. The SCSB shall keep the Application Amount in the relevant bank account blocked until withdrawal/rejection of the bid cum application or receipt of instructions from the Registrar to unblock the Application Amount. However, Non Retail Bidders shall neither withdraw nor lower the size of their bid cum applications at any stage. In the event of withdrawal or rejection of the Bid cum Application Form or for unsuccessful Application Forms, the Registrar to the Issue shall give instructions to the SCSBs to unblock the application money in the relevant bank account within one day of receipt of such instruction. The Application Amount shall remain blocked in the ASBA Account until finalisation of the Basis of Allotment in the Issue and consequent transfer of the Application Amount to the Public Issue Account, or until withdrawal/ failure of the Issue or until rejection of the bid cum application by the ASBA Applicant, as the case may be.

Please note that pursuant to the applicability of the directions issued by SEBI vide its circular bearing number CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015, all Investors are applying in this Issue shall mandatorily make use of ASBA facility.

#### SIGNING OF UNDERWRIING AGREEMENT AND FILING OF PROSPECTUS WITH ROC

a) Our Company has entered into an Underwriting agreement dated December 22, 2017.

b) A copy of the Red Herring Prospectus and Prospectus will be filed with the RoC in terms of Section 32 of the Companies Act.

#### PRE-ISSUE ADVERTISEMENT

Subject to Section 30 of the Companies Act, 2013, our Company shall, after registering the Red Herring Prospectus with the RoC, publish a pre-Issue advertisement, in the form prescribed by the SEBI Regulations, in: (i) English National Newspaper; (ii) Hindi National Newspaper; and (iii) Regional Newspaper, each with wide circulation. In the pre-Issue advertisement, we shall state the Bid Opening Date and the Bid Closing Date. This advertisement, subject to the provisions of Section 30 of the Companies Act, 2013, shall be in the format prescribed in Part A of Schedule XIII of the SEBI Regulations.

#### ADVERTISEMENT REGUARDING ISSUE PRICE AND PROSPECTUS

Our Company will issue a statutory advertisement after the filing of the Prospectus with the RoC. This advertisement, in addition to the information that has to be set out in the statutory advertisement, shall indicate the final derived Issue Price. Any material updates between the date of the Red Herring Prospectus and the date of Prospectus will be included in such statutory advertisement.

#### **GENERAL INSTRUCTIONS**

#### Do's:

- 1. Check if you are eligible to apply as per the terms of the Red Herring Prospectus and under applicable law, rules, regulations, guidelines and approvals;
- 2. Ensure that you have Bid within the Price Band;
- 3. Read all the instructions carefully and complete the Bid cum Application Form in the prescribed form;
- 4. Ensure that the details about the PAN, DP ID and Client ID are correct and the Bidders depository account is active, as Allotment of the Equity Shares will be in the dematerialised form only;
- 5. Ensure that your Bid cum Application Form bearing the stamp of a Designated Intermediary is submitted to the Designated Intermediary at the Bidding Centre;
- 6. If the first applicant is not the account holder, ensure that the Bid cum Application Form is signed by the account holder. Ensure that you have mentioned the correct bank account number in the Bid cum Application Form;
- 7. Ensure that the signature of the First Bidder in case of joint Bids, is included in the Bid cum Application Forms;
- 8. Ensure that the name(s) given in the Bid cum Application Form is/are exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case of joint Bids, the Bid cum Application Form should contain only the name of the First Bidder whose name should also appear as the first holder of the beneficiary account held in joint names;
- 9. Ensure that you request for and receive a stamped acknowledgement of the Bid cum Application Form for all your Bid options;
- 10. Ensure that you have funds equal to the Bid Amount in the ASBA Account maintained with the SCSB before submitting the Bid cum Application Form under the ASBA process to the respective member of the Syndicate (in the Specified Locations), the SCSBs, the Registered Broker (at the Broker Centres), the RTA (at the Designated RTA Locations) or CDP (at the Designated CDP Locations);

- 11. Submit revised Bids to the same Designated Intermediary, through whom the original Bid was placed and obtain a revised acknowledgment;
- 12. Except for Bids (i) on behalf of the Central or State Governments and the officials appointed by the courts, who, in terms of a SEBI circular dated June 30, 2008, may be exempt from specifying their PAN for transacting in the securities market, and (ii) Bids by persons resident in the state of Sikkim, who, in terms of a SEBI circular dated July 20, 2006, may be exempted from specifying their PAN for transacting in the securities market, all Bidders should mention their PAN allotted under the IT Act. The exemption for the Central or the State Government and officials appointed by the courts and for investors residing in the State of Sikkim is subject to (a) the Demographic Details received from the respective depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same. All other applications in which PAN is not mentioned will be rejected;
- 13. Ensure that the Demographic Details are updated, true and correct in all respects;
- 14. Ensure that thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India are attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal;
- 15. Ensure that the category and the investor status is indicated;
- 16.Ensure that in case of Bids under power of attorney or by limited companies, corporates, trust etc., relevant documents are submitted;
- 17. Ensure that Bids submitted by any person outside India should be in compliance with applicable foreign and Indian laws;
- 18.Bidders should note that in case the DP ID, Client ID and the PAN mentioned in their Bid cum Application Form and entered into the online IPO system of the Stock Exchanges by the relevant Designated Intermediary, as the case may be, do not match with the DP ID, Client ID and PAN available in the Depository database, then such Bids are liable to be rejected. Where the Bid cum Application Form is submitted in joint names, ensure that the beneficiary account is also held in the same joint names and such names are in the same sequence in which they appear in the Bid cum Application Form;
- 19. Ensure that the Bid cum Application Forms are delivered by the Bidders within the time prescribed as per the Bid cum Application Form and the Red Herring Prospectus;
- 20.Ensure that you have mentioned the correct ASBA Account number in the Bid cum Application Form;
- 21.Ensure that you have correctly signed the authorisation/undertaking box in the Bid cum Application Form, or have otherwise provided an authorisation to the SCSB via the electronic mode, for blocking funds in the ASBA Account equivalent to the Bid Amount mentioned in the Bid cum Application Form at the time of submission of the Bid;
- 22. Ensure that you receive an acknowledgement from the concerned Designated Intermediary, for the submission of your Bid cum Application Form; and

The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

#### Dont's:

- 1. Do not Bid for lower than the minimum Bid size;
- 2. Do not Bid/revise Bid Amount to less than the Floor Price or higher than the Cap Price;
- 3. Do not pay the Bid Amount in cash, by money order, cheques or demand drafts or by postal order or by stock invest;
- 4. Do not send Bid cum Application Forms by post; instead submit the same to the Designated Intermediary only;
- 5. Do not submit the Bid cum Application Forms to any non-SCSB bank or our Company;
- 6. Do not Bid on a Bid cum Application Form that does not have the stamp of the relevant Designated Intermediary;
- 7. Do not Bid at Cut-off Price (for Bids by QIBs and Non-Institutional Bidders);
- 8. Do not instruct your respective Banks to release the funds blocked in the ASBA Account under the ASBA process;
- 9. Do not Bid for a Bid Amount exceeding Rs. 200,000 (for Bids by Retail Individual Bidders);
- 10. Do not fill up the Bid cum Application Form such that the Equity Shares Bid for exceeds the Issue size and / or investment limit or maximum number of the Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations or under the terms of the Red Herring Prospectus;
- 11. Do not submit the General Index Register number instead of the PAN;
- 12. Do not submit the Bid without ensuring that funds equivalent to the entire Bid Amount are blocked in the relevant ASBA Account:
- 13.Do not submit Bids on plain paper or on incomplete or illegible Bid cum Application Forms or on Bid cum Application Forms in a colour prescribed for another category of Bidder;
- 14. Do not submit a Bid in case you are not eligible to acquire Equity Shares under applicable law or your relevant constitutional documents or otherwise;
- 15. Do not Bid if you are not competent to contract under the Indian Contract Act, 1872 (other than minors having valid depository accounts as per Demographic Details provided by the depository);
- 16. Do not submit more than five Bid cum Application Forms per ASBA Account;

The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

#### BIDS AT DIFFERFENT PRICE LEVELS AND REVISION OF BIDS

- a) Our Company in consultation with the BRLMs, and without the prior approval of, or intimation, to the Bidders, reserves the right to revise the Price Band during the Bid/ Issue Period, provided that the Cap Price shall be less than or equal to 120% of the Floor Price and the Floor Price shall not be less than the face value of the Equity Shares. The revision in Price Band shall not exceed 20% on the either side i.e. the floor price can move up or down to the extent of 20% of the floor price disclosed. If the revised price band decided, falls within two different price bands than the minimum application lot size shall be decided based on the price band in which the higher price falls into.
- b) Our Company in consultation with the BRLMs, will finalize the Issue Price within the Price Band, without the prior approval of, or intimation, to the Bidders

- c) The Bidders can Bid at any price within the Price Band. The Bidder has to Bid for the desired number of Equity Shares at a specific price. Retail Individual Bidders may Bid at the Cut-off Price. However, bidding at Cut-off Price is prohibited for QIB and Non-Institutional Bidders and such Bids from QIB and Non-Institutional Bidders shall be rejected.
- d) Retail Individual Bidders, who Bid at Cut-off Price agree that they shall purchase the Equity Shares at any price within the Price Band. Retail Individual Bidders shall submit the Bid cum Application Form along with a cheque/demand draft for the Bid Amount based on the Cap Price with the Syndicate. In case of ASBA Bidders (excluding Non-Institutional Bidders and QIB Bidders) bidding at Cut-off Price, the ASBA Bidders shall instruct the SCSBs to block an amount based on the Cap Price.

#### COMMUNICATIONS

All future communications in connection with Bids made in this Issue should be addressed to the Registrar quoting the full name of the sole or First Bidder, Bid cum Application Form number, Bidders Depository Account Details, number of Equity Shares applied for, date of Bid cum Application Form, name and address of the Application Collecting Intermediary where the Application was submitted thereof and a copy of the acknowledgement slip.

Bidders can contact the Compliance Officer or the Registrar in case of any pre Issue or post Issue related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary accounts, etc.

#### **IMPERSONATION**

Attention of the Bidders is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

"Any person who—

- a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,

shall be liable for action under Section 447."

#### UNDERTAKINGS BY THE COMPANY

Our Company undertake as follows:

- 1. That the complaints received in respect of the Issue shall be attended expeditiously and satisfactorily;
- That all steps will be taken for the completion of the necessary formalities for listing and commencement of trading at EMERGE Platform of National Stock Exchange of India Limited where the Equity Shares are proposed to be listed within six working days from Issue Closure date.
- 3. That the funds required for making refunds as per the modes disclosed or dispatch of allotment advice by registered post or speed post shall be made available to the Registrar and Share Transfer Agent to the Issue by our Company;
- 4. That our Promoter's contribution in full has already been brought in;
- 5. That no further issue of Equity Shares shall be made till the Equity Shares issued through the Prospectus are listed or until the Application monies are refunded on account of non-listing,

- under-subscription etc.; and
- 6. That adequate arrangement shall be made to collect all Applications Supported by Blocked Amount while finalizing the Basis of Allotment.
- 7. If our Company does not proceed with the Issue after the Bid/Issue Opening Date but before allotment, then the reason thereof shall be given as a public notice to be issued by our Company within two days of the Bid/Issue Closing Date. The public notice shall be issued in the same newspapers where the Pre-Issue advertisements were published. The stock exchanges on which the Equity Shares are proposed to be listed shall also be informed promptly;
- 8. If our Company withdraw the Issue after the Bid/Issue Closing Date, our Company shall be required to file a fresh Draft Red Herring Prospectus with the Stock exchange/RoC/SEBI, in the event our Company subsequently decides to proceed with the Issue;
- 9. Allotment is not made within the prescribed time period under applicable law, the entire subscription amount received will be refunded/unblocked within the time prescribed under applicable law. If there is delay beyond the prescribed time, our Company shall pay interest prescribed under the Companies Act, 2013, the SEBI Regulations and applicable law for the delayed period

#### UTILIZATION OF THE ISSUE PROCEEDS

The Board of Directors of our Company certifies that:

- 1. all monies received out of the issue shall be transferred to a separate Bank Account other than the bank account referred to in Sub-Section (3) of Section 40 of the Companies Act, 2013;
- details of all monies utilized out of the issue referred above shall be disclosed and continue to be
  disclosed till the time any part of the Issue Proceeds remains unutilised, under an appropriate
  separate head in the balance sheet of our Company indicating the purpose for which such monies
  have been utilized;
- 3. details of all unutilized monies out of the issue, if any, shall be disclosed under an appropriate separate head in the balance sheet of our Company indicating the form in which such unutilized monies have been invested; and
- 4. Our Company shall comply with the requirements of the SEBI Listing Regulations in relation to the disclosure and monitoring of the utilisation of the proceeds of the Issue.
- 5. Our Company shall not have recourse to the Issue Proceeds until the approval for listing and trading of the Equity Shares from all the Stock Exchanges where listing is sought has been received.
- 6. The Book Running Lead Manager undertakes that the complaints or comments received in respect of the Issue shall be attended by our Company expeditiously and satisfactory.

#### EQUITY SHARES IN DEMATERIALSED FORM WITH NSDL OR CDSL

To enable all shareholders of the Company to have their shareholding in electronic form, the Company is in the process of signing the following tripartite agreements with the Depositories and the Registrar and Share Transfer Agent:

- a. Agreement dated December 09, 2017 among NSDL, the Company and the Registrar to the Issue;
- b. Agreement dated December 07, 2017among CDSL, the Company and the Registrar to the Issue;

The Company's shares bear ISIN no INE450S01011.

#### PART B

#### GENERAL INFORMATION DOCUMENT FOR INVESTING IN PUBLIC ISSUES

This General Information Document highlights the key rules, processes and procedures applicable to public issues in accordance with the provisions of the Companies Act, 2013 (to the extent notified and in effect), the Companies Act, 1956 (without reference to the provisions thereof that have ceased to have effect upon the notification of the Companies Act, 2013), the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957 and the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009. Bidders should not construe the contents of this General Information Document as legal advice and should consult their own legal counsel and other advisors in relation to the legal matters concerning the Issue. For taking an investment decision, the Bidders should rely on their own examination of the Issue and the Issuer, and should carefully read the Red Herring prospectus before investing in the Issue.

#### SECTION 1: PURPOSE OF THE GENERAL INFORMATION DOCUMENT (GID)

This document is applicable to the public issues undertaken *inter-alia* through the Book-Building Process as well as to the Fixed Price Issue. The purpose of the "General Information Document for Investing in Public Issues" is to provide general guidance to potential Bidders in IPOs, on the processes and procedures governing IPOs and FPOs, undertaken in accordance with the provisions of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 ("SEBI ICDR Regulations, 2009").

Bidders should note that investment in equity and equity related securities involves risk and Bidder should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. The specific terms relating to securities and/or for subscribing to securities in an Issue and the relevant information about the Issuer undertaking the Issue are set out in the Red Herring Prospectus ("RHP")/Prospectus filed by the Issuer with the Registrar of Companies ("RoC"). Bidders should carefully read the entire RHP/Prospectus and the Bid cum Application Form/Application Form and the Abridged Prospectus of the Issuer in which they are proposing to invest through the Issue. In case of any difference in interpretation or conflict and/or overlap between the disclosure included in this document and the RHP/Prospectus, the disclosures in the RHP/Prospectus shall prevail. The RHP/Prospectus of the Issuer is available on the websites of stock exchanges, on the website(s) of the BRLMs to the Issue and on the website of Securities and Exchange Board of India ("SEBI") at www.sebi.gov.in.

For the definitions of capitalized terms and abbreviations used herein Bidders may refer to the section "Glossary and Abbreviations" beginning on page 324 of this Red Herring Prospectus.

#### SECTION 2: BRIEF INTRODUCTION TO IPOS ON SME EXCHANGE

#### 2.1 Initial public offer (IPO)

An IPO means an offer of specified securities by an unlisted Issuer to the public for subscription and may include an Offer for Sale of specified securities to the public by any existing holder of such securities in an unlisted Issuer.

For undertaking an IPO, an Issuer is inter-alia required to comply with the eligibility requirements of in terms of either Regulation 26(1) or Regulation 26(2) of the SEBI ICDR Regulations, 2009. For details of compliance with the eligibility requirements by the Issuer, Bidders/Applicants may refer to the DRHP.

#### 2.2 Further public offer (FPO)

An FPO means an offer of specified securities by a listed Issuer to the public for subscription and may include Offer for Sale of specified securities to the public by any existing holder of such securities in a listed Issuer. For undertaking an FPO, the Issuer is inter-alia required to comply with the eligibility requirements in terms of Regulation 26/ Regulation 27 of the SEBI ICDR Regulations, 2009. For details of compliance with the eligibility requirements by the Issuer, Bidders/Applicants may refer to the RHP/Prospectus.

The Issuer may also undertake IPO under of chapter XB of the SEBI (ICDR) Regulations, wherein as per,

- Regulation 106M (1): An issuer whose post-issue face value capital does not exceed ten crore rupees shall issue its specified securities in accordance with provisions of this Chapter.
- Regulation 106M (2): An issuer, whose post issue face value capital, is more than ten crore rupees and up to twenty five crore rupees, may also issue specified securities in accordance with provisions of this Chapter.

The present Issue being made under Regulation 106M (2) of Chapter XB of SEBI (ICDR) Regulation.

#### 2.3 OTHER ELIGIBILITY REQUIREMENTS

In addition to the eligibility requirements specified in paragraphs 2.1 and 2.2, an Issuer proposing to undertake an IPO or an FPO is required to comply with various other requirements as specified in the SEBI ICDR Regulations, 2009, the Companies Act, 1956 and the Companies Act, 2013 (the "Companies Act"), The Securities Contracts (Regulation) Rules, 1957 (the "SCRR"), industry-specific regulations, if any, and other applicable laws for the time being in force. Following are the eligibility requirements for making an SME IPO under Regulation 106M (2) of Chapter XB of SEBI (ICDR) Regulation:

- (a) In accordance with regulation 106(P) of the SEBI (ICDR) Regulations, issue has to be 100% underwritten and the BRLMs has to underwrite at least 15% of the total issue size.
- (b) In accordance with Regulation 106(R) of the SEBI (ICDR) Regulations, total number of proposed allottees in the issue shall be greater than or equal to fifty, otherwise, the entire application money will be refunded forthwith. If such money is not repaid within eight days from the date the company becomes liable to repay it, than the Company and every officer in default shall, on and from expiry of eight days, be liable to repay such application money, with interest as prescribed under section 40 of the Companies Act, 2013.
- (c) In accordance with Regulation 106(O) the SEBI (ICDR) Regulations, Company is not required to file any Offer Document with SEBI nor has SEBI issue any observations on the Offer Document. The Book Running Lead Manager shall submit the copy of Red Herring Prospectus and Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Red Herring Prospectus and Prospectus with the Registrar of Companies.
- (d) In accordance with Regulation 106(V) of the SEBI ICDR Regulations, the BRLMs has to ensure compulsory market making for a minimum period of three years from the date of listing of Equity Shares offered in the issue.
- (e) The company should have track record of at least 3 years
- (f) The company should have positive cash accruals (earnings before depreciation and tax) from operations for at least 2 financial years preceding the application and its net-worth should be positive
- (g) The post issue paid up capital of the company (face value) shall not be more than Rs. 25 crore.
- (h) The issuer shall mandatorily facilitate trading in demat securities.
- (i) The issuer should not been referred to Board for Industrial and Financial Reconstruction.
- (j) No petition for winding up is admitted by a court or a liquidator has not been appointed of

competent jurisdiction against the Company

- (k) No material regulatory or disciplinary action should have been taken by any stock exchange or regulatory authority in the past three years against the issuer
- (1) The Company should have a website. Issuer shall also comply with all the other requirements as laid down for such an Issue under Chapter XB of SEBI (ICDR) Regulations and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

As per Regulation 106(M)(3) of SEBI (ICDR) Regulations, 2009, the provisions of Regulations 6(1), 6(2), 6(3), Regulation 7, Regulation 8, Regulation 9, Regulation 10, Regulation 25, Regulation 26, Regulation 27 and Sub regulation (1) of Regulation 49 of SEBI (ICDR) Regulations, 2009 shall not apply to this issue.

Thus Company is eligible for the issue in accordance with regulation 106M (1) and other provisions of chapter XB of the SEBI (ICDR) Regulations as the post issue face value capital does not exceed Rs. 1000 Lakhs. Company also complies with the eligibility conditions laid by the EMERGE Platform of NSE for listing of our Equity Shares.

#### 2.4 TYPES OF PUBLIC ISSUES – FIXED PRICE ISSUES AND BOOK BUILT ISSUES

In accordance with the provisions of the SEBI ICDR Regulations, 2009, an Issuer can either determine the Issue Price through the Book Building Process ("Book Built issues") or undertake a Fixed Price Issue ("Fixed Price Issues"). An issuer may mention Price or Price Band in the Draft Red Herring Prospectus (in case of a fixed price Issue) and Floor price or price band in the red herring prospectus (in case of a book built issue) and determine the price at a later date before registering the prospectus with the Registrar of Companies.

The cap on the Price Band should be less than or equal to 120% of the Floor Price. The issuer shall announce the Price or the Floor Price or the Price Band through advertisement in all newspapers in which the pre-issue advertisement was given at least five Working Days before the Bid/ Issue Opening Date, in case of an IPO and at least one Working Day before the Bid/Issue Opening Date, in case of an FPO.

The Floor Price or the Issue price cannot be lesser than the face value of the securities. Bidders should refer to the RHP/ Prospectus or Issue advertisements to check whether the Issue is a Book Built Issue or a Fixed Price Issue.

#### 2.5 ISSUE PERIOD

The Issue may be kept open for a minimum of three Working Days (for all category of Bidders/Applicants) and not more than ten Working Days. Bidders/Applicants are advised to refer to the Bid cum Application Form and Abridged Prospectus or RHP/Prospectus for details of the Bid/Issue Period. Details of Bid/Issue Period are also available on the website of the Stock Exchange(s).

In case of a Book Built Issue, the Issuer may close the Bid/Issue Period for QIBs one Working Day prior to the Bid/Issue Closing Date if disclosures to that effect are made in the RHP. In case of revision of the Floor Price or Price Band in Book Built Issues the Bid/Issue Period may be extended by at least three Working Days, subject to the total Bid/Issue Period not exceeding 10 Working Days. For details of any revision of the Floor Price or Price Band, Bidders/Applicants may check the announcements made by the Issuer on the websites of the Stock Exchanges and the BRLMs and the advertisement in the newspaper(s) issued in this regard

#### 2.6 MIGRATION TO MAIN BOARD

SME Issuer may migrate to the Main Board of SE from the SME Exchange at a later date subject to the following:

(a) If the Paid up Capital of the Company is likely to increase above Rs. 25 crores by virtue of any

further issue of capital by way of rights, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favor of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the main board), the Company shall apply to SE for listing of its shares on its Main Board subject to the fulfillment of the eligibility criteria for listing of specified securities laid down by the Main Board.

OR

(b) If the Paid up Capital of the company is more than 10 crores but below Rs. 25 crores, the Company may still apply for migration to the main board if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

#### 2.7 FLOWCHART OF TIMELINES

A flow chart of process flow in Fixed Price and Book Built Issues is as follows

Issuer Appoints SEBI Registered Intermediary	Issue Period Closes (T-DAY)	Extra Day for modification of details for applications already uploaded	Registrar to issue bank-wise data of allottees, allotted amount and refund amount to collecting banks	Refund /Unblocking of funds is made for unsuccessful bids
Due Diligence carried out by BRLM	SCSB uploads ASBA Application details on SE platform	RTA receive electronic application file from SEs and commences validation of uploaded details	Credit of shares in client account with DPs and transfer of funds to Issue Account	Listing and Trading approval given by Stock Exchange (s)
BRLM files Draft Red herring Prospectus with Stock Exchange (SE	Applicant submits ASBA application form to SCSBs, RTAs and DPs	Collecting banks commence clearing of payment instruments	Instructions sent to SCSBs/ Collecting bank for successful allotment and movement of funds	Trading Starts (T + 6)
SE issues in principal approval	Issue Opens	Final Certificate from Collecting Banks / SCSBs to RTAs	Basis of allotment approved by SE	
Determination of Issue dates and price	Anchor Book opens allocation to Anchor investors (optional)	RTA validates electronic application file with DPs for verification of DP ID / CI ID & PAN	RTA completes reconciliation and submits the final basis of allotment with SE	

#### SECTION 3: CATEGORY OF INVESTORS ELIGIBLE TO PARTICIPATE IN AN ISSUE

Each Bidder should check whether it is eligible to apply under applicable law. Furthermore, certain categories of Bidders, such as NRIs, FPIs and FVCIs may not be allowed to apply in the Issue or to hold Equity Shares, in excess of certain limits specified under applicable law. Bidders are requested to refer to the DRHP for more details.

Subject to the above, an illustrative list of Bidders is as follows:

- 1. Indian nationals resident in India who are not incompetent to contract in single or joint names (not more than three) or in the names of minors through natural/legal guardian;
- 2. Hindu Undivided Families or HUFs, in the individual name of the Karta. The Bidders should specify that the Bid is being made in the name of the HUF in the Bid cum Application Form as follows: Name of Sole or First Bidder: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta. Bids by HUFs would be considered at par with those from individuals:
- 3. Companies, Corporate Bodies and Societies registered under the applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
- 4. Mutual Funds registered with SEBI;
- 5. Eligible NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable laws. NRIs other than Eligible NRIs are not eligible to participate in this Issue;
- 6. Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
- 7. FPIs other than Category III FPI; VCFs and FVCIs registered with SEBI
- 8. Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
- 9. State Industrial Development Corporations;
- 10. Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to Trusts and who are authorized under their constitution to hold and invest in equity shares;
- 11. Scientific and/or Industrial Research Organizations authorized to invest in equity shares;
- 12. Insurance Companies registered with IRDA;
- 13. Provident Funds and Pension Funds with minimum corpus of Rs. 2,500 Lakhs and who are authorized under their constitution to hold and invest in equity shares;
- 14. Multilateral and Bilateral Development Financial Institutions;
- 15. National Investment Fund set up by resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- 16. Insurance funds set up and managed by army, navy or air force of the Union of India or by Department of Posts, India;
- 17. Any other person eligible to apply in this Issue, under the laws, rules, regulations, guidelines and policies applicable to them and under Indian laws

As per the existing regulations, OCBs cannot participate in this Issue.

#### **SECTION 4: APPLYING IN THE ISSUE**

**Book Built Issue:** Bidders should only use the specified Bid cum Application Form (or in case of Anchor Investors, the Anchor Investor Application Form) either bearing the stamp of a member of the Syndicate or any other Designated Intermediary, bearing a stamp of the Registered Broker or stamp of SCSBs as available or downloaded from the websites of the Stock Exchanges.

Bid cum Application Forms are available with the Book Running Lead Manager, members of the Syndicate, Registered Brokers, Designated Intermediaries at Branches of the Bidding Centres, SCSBs and at the registered office of the Issuer. Electronic Bid cum Application Forms will be available on the websites of the Stock Exchanges at least one day prior to the Bid/Offer Opening Date. For further details, regarding availability of Bid cum Application Forms, Bidders may refer to the DRHP/RHP.

**Fixed Price Issue**: Applicants should only use the specified cum Application Form bearing the stamp of an SCSB as available or downloaded from the websites of the Stock Exchanges. Application Forms are available with the Designated Branches of the SCSBs and at the Registered and Corporate Office of the Issuer. For further details, regarding availability of Application Forms, Applicants may refer to the Prospectus.

Bidders/Applicants should ensure that they apply in the appropriate category. The prescribed colour of the Bid cum Application Form for various categories of Bidders/Applicants is as follows:

Category	Colour of the Bid cum Application Form (Excluding downloaded forms from SE website)
Resident Indian, Eligible NRIs applying on a non repatriation basis	White
Non-Residents and Eligible NRIs, FIIs, FVCIs, etc. applying on a repatriation	Blue
basis	
Anchor Investors (where applicable) & Bidders applying in the reserved category	Not Applicable

Securities issued in an IPO can only be in dematerialized form in compliance with Section 29 of the Companies Act, 2013. Bidders will not have the option of getting the allotment of specified securities in physical form. However, they may get the specified securities rematerialized subsequent to allotment.

#### 4.1 INSTRUCTIONS FOR FILING THE BID CUM APPLICATION FORM/ ASBA FORM

Bidders may note that forms not filled completely or correctly as per instructions provided in this GID, the RHP and the Bid cum Application Form/ Application Form are liable to be rejected.

Instructions to fill each field of the Bid cum Application Form can be found on the reverse side of the Bid cum Application Form. Specific instructions for filling various fields of the Resident Bid cum Application Form and Non-Resident Bid cum Application Form and samples are provided below.

The samples of the Bid cum Application Form for resident Bidders and the Bid cum Application Form for non- resident Bidders are reproduced below:

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#### 4.1.1 NAME AND CONTACT DETAILS OF THE SOLE/ FIRST BIDDER

Bidders should ensure that the name provided in this field is exactly the same as the name in which the Depository Account is held.

- (a) Mandatory Fields: Bidders should note that the name and address fields are compulsory and e-mail and/or telephone number/ mobile number fields are optional. Bidders should note that the contact details mentioned in the Bid cum Application Form/ Application Form may be used to dispatch communications) in case the communication sent to the address available with the Depositories are returned undelivered or are not available. The contact details provided in the Bid cum Application Form may be used by the Issuer, the member of the Syndicate, the Registered Broker and the Registrar to the Issue only for correspondence(s) related to an Issue and for no other purposes.
- (b) **Joint Bids:** In the case of Joint Bids, the Bids should be made in the name of the Bidder whose name appears first in the Depository account. The name so entered should be the same as it appears in the Depository records. The signature of only such first Bidder would be required in the Bid cum Application Form/ Application Form and such first Bidder would be deemed to have signed on behalf of the joint holders. All payments may be made out in favour of the Bidder whose name appears in the Bid cum Application Form/ Application Form or the Revision Form and all communications may be addressed to such Bidder and may be dispatched to his or her address as per the Demographic Details received from the Depositories.
- (c) **Impersonation:** Attention of the Bidders is specifically drawn to the provisions of sub section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

Any person who:

- makes or abets making of an application in a fictitious name to a Company for acquiring, or subscribing for, its securities; or
- makes or abets making of multiple applications to a Company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- otherwise induces directly or indirectly a Company to allot, or register any transfer of securities to him, or to any other person in a fictitious name,

#### Shall be liable for action under section 447 of the said Act.

(d) **Nomination Facility to Bidder:** Nomination facility is available in accordance with the provisions of Section 72 of the Companies Act, 2013. In case of allotment of the Equity Shares in dematerialized form, there is no need to make a separate nomination as the nomination registered with the Depository may prevail. For changing nominations, the Bidders should inform their respective DP.

#### 4.1.2 PAN NUMBER OF SOLE /FIRST BIDDER

- a) PAN (of the sole/first Bidder) provided in the Bid cum Application Form/Application Form should be exactly the same as the PAN of the person in whose sole or first name the relevant beneficiary account is held as per the Depositories' records.
- b) PAN is the sole identification number for participants transacting in the securities market irrespective of the amount of transaction except for Bids on behalf of the Central or State

Government, Bids by officials appointed by the courts and Bids by Bidders residing in Sikkim ("PAN Exempted Bidders"). Consequently, all Bidders, other than the PAN Exempted Bidders, are required to disclose their PAN in the Bid cum Application Form, irrespective of the Bid Amount. Bids by the Bidders whose PAN is not available as per the Demographic Details available in their Depository records, are liable to be rejected.

- c) The exemption for the PAN Exempted Bidders is subject to (a) the Demographic Details received from the respective Depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same.
- d) Bid cum Application Forms which provide the GIR Number instead of PAN may be rejected.
- e) Bids by Bidders whose demat accounts have been 'suspended for credit' are liable to be rejected pursuant to the circular issued by SEBI on July 29, 2010, bearing number CIR/MRD/DP/22/2010. Such accounts are classified as "Inactive demat accounts" and Demographic Details are not provided by depositories.

#### 4.1.3 BIDDERS DEPOSITORY ACCOUNT DETAILS

- a) Bidder should ensure that DP ID and the Client ID are correctly filled in the Bid cum Application Form. The DP ID and Client ID provided in the Bid cum Application Form should match with the DP ID and Client ID available in the Depository database, otherwise, the Bid cum Application Form is liable to be rejected.
- b) Bidder should ensure that the beneficiary account provided in the Bid cum Application Form is active.
- c) Bidder should note that on the basis of DP ID and Client ID as provided in the Bid cum Application Form, the Bidder may be deemed to have authorized the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the as available on the records of the depositories. These Demographic Details may be used, among other things, for sending allocation advice and for other correspondence(s) related to the Issue.
- d) Bidders are, advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be at the Bidders' sole risk.

#### **4.1.4** : **BID OPTIONS**

- a) Price or Floor Price or Price Band, minimum Bid Lot and Discount (if applicable) may be disclosed in the RHP by the Issuer. The Issuer is required to announce the Floor Price or Price Band, minimum Bid Lot and Discount (if applicable) by way of an advertisement in at least one English, one Hindi and one regional newspaper, with wide circulation, at least five Working Days before Bid/Issue Opening Date in case of an IPO, and at least one Working Day before Bid/Issue Opening Date in case of an FPO.
- b) The Bidders may Bid at or above Floor Price or within the Price Band for IPOs undertaken through the Book Building Process. Cut-Off Price: Retail Individual Investors or Employees or Retail Individual Shareholders can Bid at the Cut off Price indicating their agreement to Bid for and purchase the Equity Shares at the Offer Price as determined at the end of the Book Building Process. Bidding at the Cut-off Price is prohibited for QIBs and NIIs and such Bids from QIBs and NIIs may be rejected.

- c) Cut-Off Price: Retail Individual Investors or Employees or Retail Individual Shareholders can Bid at the Cut-off Price indicating their agreement to Bid for and purchase the Equity Shares at the Offer Price as determined at the end of the Book Building Process. Bidding at the Cut-off Price is prohibited for QIBs and NIIs and such Bids from QIBs and NIIs may be rejected.
- d) **Minimum Bid Value and Bid Lot**: The Issuer in consultation with the BRLMs may decide the minimum number of Equity Shares for each Bid to ensure that the minimum Bid value is within the range of above Rs.1,00,000. The minimum Bid Lot is accordingly determined by an Issuer on basis of such minimum Bid value.
- e) **Allotment:** The Allotment of specified securities to each RII shall not be less than the minimum Bid Lot, subject to availability of shares in the RII category, and the remaining available shares, if any, shall be Allotted on a proportionate basis. For details of the Bid Lot, Bidders may to the RHP or the advertisement regarding the Price Band published by the Issuer.

#### 4.1.4.1 Maximum and Minimum Bid Size

- a) The Bidder may Bid for the desired number of Equity Shares at a specific price. Bids by Retail Individual Investors, Employees and Retail Individual Shareholders must be for such number of shares so as to ensure that the Bid Amount less Discount (as applicable), payable by the Bidder does not exceed Rs. 200,000.
- b) In case the Bid Amount exceeds Rs. 200,000 due to revision of the Bid or any other reason, the Bid may be considered for allocation under the Non-Institutional Category (with it not being eligible for Discount), then such Bid may be rejected if it is at the Cut-off Price.
- c) For NRIs, a Bid Amount of up to Rs. 200,000 may be considered under the Retail Category for the purposes of allocation and a Bid Amount exceeding Rs. 200,000 may be considered under the Non-Institutional Category for the purposes of allocation.
- d) Bids by QIBs and NIIs must be for such minimum number of shares such that the Bid Amount exceeds Rs. 200,000 and in multiples of such number of Equity Shares thereafter, as may be disclosed in the Bid cum Application Form and the RHP/Prospectus, or as advertised by the Issuer, as the case may be. Non-Institutional Investors and QIBs are not allowed to Bid at Cut off Price.
- e) RII may revise or withdraw their bids until Bid/Offer Closing Date. QIBs and NII's cannot withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after Bidding and are required to pay the Bid Amount upon submission of the Bid.
- f) In case the Bid Amount reduces to Rs. 200,000 or less due to a revision of the Price Band, Bids by the Non-Institutional Investors who are eligible for allocation in the Retail Category would be considered for allocation under the Retail Category.
- g) For Anchor Investors, if applicable, the Bid Amount shall be least Rs 10 crores. One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the price at which allocation is being done to other Anchor Investors. Bids by various schemes of a Mutual Fund shall be aggregated to determine the Bid Amount. A Bid cannot be submitted for more than 60% of the QIB Category under the Anchor Investor Portion. Anchor Investors cannot withdraw their Bids or lower the size of their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after the Anchor Investor Bid/Offer Period and are required to pay the Bid

Amount at the time of submission of the Bid. In case the Anchor Investor Issue Price is lower than the Issue Price, the balance amount shall be payable as per the pay-in-date mentioned in the revised CAN. In case the Issue Price is lower than the Anchor Investor Offer Price, the amount in excess of the Issue Price paid by the Anchor Investors shall not be refunded to them.

- h) A Bid cannot be submitted for more than the issue size.
- i) The maximum Bid by any Bidder including QIB Bidder should not exceed the investment limits prescribed for them under the applicable laws.
- j) The price and quantity options submitted by the Bidder in the Bid cum Application Form may be treated as optional bids from the Bidder and may not be cumulated. After determination of the issue Price, the number of Equity Shares Bid for by a Bidder at or above the issue Price may be considered for Allotment and the rest of the Bid(s), irrespective of the Bid Amount may automatically become invalid. This is not applicable in case of FPOs undertaken through Alternate Book Building Process.

#### 4.1.4.2 Multiple Bids

- (a) Bidder should submit only one Bid cum Application Form. Bidder shall have the option to make a maximum of Bids at three different price levels in the Bid cum Application Form and such options are not considered as multiple Bids. Submission of a second Bid cum Application Form to either the same or to another member of the Syndicate, SCSB or Registered Broker and duplicate copies of Bid cum Application Forms bearing the same application number shall be treated as multiple Bids and are liable to be rejected.
- (b) Bidders are requested to note the following procedures may be followed by the Registrar to the Issue to detect multiple Bids:
  - i. All Bids may be checked for common PAN as per the records of the Depository. For Bidders other than Mutual Funds and FII sub-accounts, Bids bearing the same PAN may be treated as multiple Bids by a Bidder and may be rejected.
  - ii. For Bids from Mutual Funds and FII sub-accounts, submitted under the same PAN, as well as Bids on behalf of the PAN Exempted Bidders, the Bid cum Application Forms may be checked for common DP ID and Client ID. Such Bids which have the same DP ID and Client ID may be treated as multiple Bids and are liable to be rejected.
- (c) The following Bids may not be treated as multiple Bids:
  - i. Bids by Reserved Categories Bidding in their respective Reservation Portion as well as bids made by them in the Offer portion in public category.
  - ii. Separate Bids by Mutual Funds in respect of more than one scheme of the Mutual Fund provided that the Bids clearly indicate the scheme for which the Bid has been made.
  - iii. Bids by Mutual Funds, and sub-accounts of FIIs (or FIIs and its sub-accounts) submitted with the same PAN but with different beneficiary account numbers, Client IDs and DP IDs.
  - iv. Bids by Anchor Investors under the Anchor Investor Portion and the QIB Portion.

#### 4.1.5 CATEGORY OF BIDDERS

(a) The categories of Bidders identified as per the SEBI ICDR Regulations, 2009 for the purpose of Bidding, allocation and allotment in the Issue are RIIs, NIIs and QIBs.

- (b) An Issuer can make reservation for certain categories of Bidders as permitted under the SEBI ICDR Regulations, 2009. For details of any reservations made in the Issue, Bidders may refer to the RHP.
- (c) The SEBI ICDR Regulations, 2009, specify the allocation or allotment that may be made to various categories of Bidders in an Issue depending upon compliance with the eligibility conditions. Details pertaining to allocation are disclosed on reverse side of the Revision Form. For Issue specific details in relation to allocation Bidder may refer to the DRHP.

#### 4.1.6 INVESTOR STATUS

- (a) Each Bidder should check whether it is eligible to apply under applicable law and ensure that any prospective allotment to it in the Issue is in compliance with the investment restrictions under applicable law.
- (b) Certain categories of Bidder, such as NRIs, FPIs and FVCIs may not be allowed to Bid/apply in the Issue or hold Equity Shares exceeding certain limits specified under applicable law. Bidders are requested to refer to the Red Herring Prospectus for more details.
- (c) Bidders should check whether they are eligible to apply on non-repatriation basis or repatriation basis and should accordingly provide the investor status. Details regarding investor status are different in the Resident Bid cum Application Form and Non-Resident Bid cum Application Form.
- (d) Bidders should ensure that their investor status is updated in the Depository records.

#### **4.1.7 PAYMENT DETAILS**

- i. The full Bid Amount (net of any Discount, as applicable) shall be blocked in the ASBA Account based on the authorisation provided in the Bid cum Application Form. If discount is applicable in the Issue, the RIIs should indicate the full Bid Amount in the Bid cum Application Form and the funds shall be blocked for the Bid Amount net of Discount. Only in cases where the RHP indicates that part payment may be made, such an option can be exercised by the Bidder. In case of Bidders specifying more than one Bid Option in the Bid cum Application Form, the total Bid Amount may be calculated for the highest of three options at net price, i.e. Bid price less Discount offered, if any.
- ii. Bid Amount cannot be paid in cash, through money order or through postal order or through stock invest.
- iii. Bidders who Bid at Cut-off Price shall DEPOSIT the Bid Amount based on the Cap Price.
- iv. All Bidders can participate in the Offer only through the ASBA mechanism.
- v. Please note that, providing bank account details in the space provided in the Bid cum Application Form is mandatory and Applications that do not contain such details are liable to be rejected.

#### 4.1.7.1. Payment instructions for Bidders

- a) Bidders may submit the Bid cum Application Form either
  - i. in electronic mode through the internet banking facility offered by an SCSB authorizing blocking of funds that are available in the ASBA account specified in the Bid cum Application Form, or
  - ii. in physical mode to any Designated Intermediary.
- b) Bidders must specify the Bank Account number in the Bid cum Application Form. The Bid cum Application Form submitted by Bidder and which is accompanied by cash, demand draft, money order, postal order or any mode of payment other than blocked amounts in the ASBA Account maintained with an SCSB, will not be accepted.
- c) Bidders should ensure that the Bid cum Application Form is also signed by the ASBA Account holder(s) if the Bidder is not the ASBA Account holder.
- d) Bidders shall note that for the purpose of blocking funds under ASBA facility clearly demarcated funds shall be available in the account.
- e) From one ASBA Account, a maximum of five Bid cum Application Forms can be submitted.
- f) Bidders should submit the Bid cum Application Form only at the Bidding Centre i.e. to the respective member of the Syndicate at the Specified Locations, the SCSBs, the Registered Broker at the Broker Centres, the RTA at the Designated RTA Locations or CDP at the Designated CDP Locations
- g) Bidders bidding through a Designated Intermediary, other than a SCSB, should note that Bid cum Application Forms submitted to such Designated Intermediary may not be accepted, if the SCSB where the ASBA Account, as specified in the Bid cum Application Form, is maintained has not named at least one branch at that location for such Designated Intermediary, to deposit Bid cum Application Forms.
- h) Bidders bidding directly through the SCSBs should ensure that the Bid cum Application Form is submitted to a Designated Branch of a SCSB where the ASBA Account is maintained.
- Upon receipt of the Bid cum Application Form, the Designated Branch of the SCSB may verify if sufficient funds equal to the Bid Amount are available in the ASBA Account, as mentioned in the Bid cum Application Form.
- j) If sufficient funds are available in the ASBA Account, the SCSB may block an amount equivalent to the Bid Amount mentioned in the Bid cum Application Form and for application directly submitted to SCSB by investor, may enter each Bid option into the electronic bidding system as a separate Bid.
- k) If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB may not accept such Bids and such bids are liable to be rejected.
- Upon submission of a completed Bid cum Application Form each Bidder may be deemed
  to have agreed to block the entire Bid Amount and authorized the Designated Branch of
  the SCSB to block the Bid Amount specified in the Bid cum Application Form in the
  ASBA Account maintained with the SCSBs
- m) The Bid Amount may remain blocked in the aforesaid ASBA Account until finalisation

of the Basis of Allotment and consequent transfer of the Bid Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal or failure of the Issue, or until withdrawal or rejection of the Bid, as the case may be.

n) SCSBs bidding in the Issue must apply through an Account maintained with any other SCSB; else their Bids are liable to be rejected.

#### 4.1.8. Unblocking of ASBA Account

- (a) Once the Basis of Allotment is approved by the Designated Stock Exchange, the Registrar to the Issue may provide the following details to the controlling branches of each SCSB, along with instructions to unblock the relevant bank accounts and for successful Bids transfer the requisite money to the Public Issue Account designated for this purpose, within the specified timelines: (i) the number of Equity Shares to be Allotted against each Bid, (ii) the amount to be transferred from the relevant bank account to the Public Issue Account, for each Bid, (iii) the date by which funds referred to in (ii) above may be transferred to the Public Issue Account, and (iv) details of rejected Bids, if any, to enable the SCSBs to unblock the respective bank accounts.
- (b) On the basis of instructions from the Registrar to the Issue, the SCSBs may transfer the requisite amount against each successful Bidder to the Public Issue Account and may unblock the excess amount, if any, in the ASBA Account.
- (c) In the event of withdrawal or rejection of the Bid cum Application Form and for unsuccessful Bids, the Registrar to the Issue may give instructions to the SCSB to unblock the Bid Amount in the relevant ASBA Account within six Working Days of the Bid/Issue Closing Date.
- (d) In the event of withdrawal or rejection of the Bid cum Application Form and for unsuccessful Bidders, the Registrar to the Issue may give instructions to the SCSB to unblock the Bid Amount in the relevant ASBA Account within 6 Working Days of the Bid/Issue Closing Date.

#### 4.1.8.1. Discount (if applicable)

- (a) The Discount is stated in absolute rupee terms.
- (b) Bidders applying under RII category, Retail Individual Shareholder and employees are only eligible for discount. For Discounts offered in the Issue, Bidders may refer to the RHP/Prospectus.
- (c) The Bidders entitled to the applicable Discount in the Issue may make payment for an amount i.e. the Bid Amount less Discount (if applicable).

Bidder may note that in case the net payment (post Discount) is more than two lakh Rupees, the bidding system automatically considers such Bids for allocation under Non-Institutional Category. These Bids are neither eligible for Discount nor fall under RII category.

#### 4.1.8.2. Additional Payment Instructions for NRIs

The Non-Resident Indians who intend to block funds through Non-Resident Ordinary (NRO) accounts shall use the form meant for Resident Indians (non-repatriation basis). In the case of Bids by NRIs applying on a repatriation basis, payment shall not be accepted out of NRO Account.

#### 4.1.9. SIGNATURES AND OTHER AUTHORISATIONS

(a) Only the First Bidder is required to sign the Bid cum Application Form. Bidders should ensure that signatures are in one of the languages specified in the Eighth Schedule to the Constitution of India.

- (b) If the ASBA Account is held by a person or persons other than the Bidder, then the Signature of the ASBA Account holder(s) is also required.
- (c) In relation to the Bids, signature has to be correctly affixed in the authorization/undertaking box in the Bid cum Application Form, or an authorisation has to be provided to the SCSB via the electronic mode, for blocking funds in the ASBA Account equivalent to the Bid/amount mentioned in the Bid cum Application Form.
- (d) Bidders must note that Bid cum Application Form without signature of Bidder and /or ASBA Account holder is liable to be rejected.

#### 4.1.10. ACKNOWLEDGEMENT AND FUTURE COMMUNICATION

- (a) Bidders should ensure that they receive the acknowledgment duly signed and stamped by Bid Collecting Intermediary or SCSB, as applicable, for submission of the Bid cum Application Form.
- (b) All communications in connection with Bid made in the Offer should be addressed as under:
  - i. In case of queries related to Allotment, non-receipt of Allotment Advice, credit of allotted equity shares, the Bidders should contact the Registrar to the Issue.
  - ii. In case of ASBA Bids submitted to the Designated Branches of the SCSBs, the Bidders should contact the relevant Designated Branch of the SCSB.
  - iii. Bidders may contact the Company Secretary and Compliance Officer or BRLMs in case of any other complaints in relation to the Offer.
  - iv. In case of queries relating to uploading of Bids by a Syndicate Member, the Bidders should contact the relevant Syndicate Member.
  - v. In case of queries relating to uploading of Bids by a Registered Broker, the Bidders should contact the relevant Registered Broker
  - vi. In case of Bids submitted to the RTA, the Bidders should contact the relevant RTA.
  - vii. In case of Bids submitted to the DP, the Bidders should contact the relevant DP.
- (c) The following details (as applicable) should be quoted while making any queries
  - i. Full name of the sole or First Bidder, Bid cum Application Form number, Bidder' DP ID, Client ID, PAN, number of Equity Shares applied for, amount paid on Bid.
  - ii. name and address of the Designated Intermediary, where the Bid was submitted; or

For further details, Bidder may refer to the Red Herring Prospectus and the Bid cum Application Form.

#### 4.2. INSTRUCTIONS FOR FILING THE REVISION FORM

- (a) During the Bid/Offer Period, any Bidder (other than QIBs and NIIs, who can only revise their Bid amount upwards) who has registered his or her interest in the Equity Shares for a particular number of shares is free to revise number of shares applied using revision forms available separately.
- (b) RII may revise / withdraw their Bid till closure of the Bid/Offer period.
- (c) Revisions can be made only in the desired number of Equity Shares by using the Revision Form.
- (d) The Bidder can make this revision any number of times during the Bid/Offer Period. However, for any revision(s) in the Bid, the Bidders will have to use the services of the SCSB through which such Bidder had placed the original Bid.

A sample Revision form is reproduced below: **Revision Form – R** 

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## 4.2.1. NAME AND CONTACT DETAILS OF SOLE/FIRST BIDDER, PAN OFSOLE/FIRST BIDDER & DEPOSITORY ACCOUNT DETAILS OF THE BIDDER

Bidders should refer to instructions contained in paragraphs 4.1.1, 4.1.2 and 4.1.3.

#### 4.2.2. BID OPTIONS REVISION 'FROM' AND 'TO'

- (a) Apart from mentioning the revised number of shares in the Revision Form, the Bidder must also mention the details of shares applied/bid for given in his or her Bid cum Application Form or earlier Revision Form. For example, if a Bidder has Bid for three options in the Bid cum Application Form and such Bidder is changing only one of the options in the Revision Form, the Bidder must still fill the details of the other two options that are not being revised, in the Revision Form. The members of the Syndicate, the Registered Brokers and the Designated Branches of the SCSBs may not accept incomplete or inaccurate Revision Form.
- (b) In case of revision, Bid options should be provided by Bidders in the same order as provided in the Bid cum Application Form.
- (c) In case of revision of Bids by RIIs, Employees and Retail Individual Shareholders, such Bidders should ensure that the Bid Amount, subsequent to revision, does not exceed Rs. 200,000. In case the Bid Amount exceeds Rs. 200,000 due to revision of the Bid or for any other reason, the Bid may be considered, subject to eligibility, for allocation under the Non-Institutional Category, not being eligible for Discount (if applicable) and such Bid may be rejected if it is at the Cut-off Price. The Cut-off Price option is given only to the RIIs, Employees and Retail Individual Shareholders indicating their agreement to Bid for and purchase the Equity Shares at the Issue Price as determined at the end of the Book Building Process.
- (d) In case the total amount (i.e., original Bid Amount plus additional payment) exceeds Rs. 200,000, the Bid will be considered for allocation under the Non-Institutional Category in terms of the RHP. If, however, the RII does not either revise the Bid or make additional payment and the Issue Price is higher than the cap of the Price Band prior to revision, the number of Equity Shares Bid for shall be adjusted downwards for the purpose of allocation, such that no additional payment would be required from the RII and the RII is deemed to have approved such revised Bid at Cut-off Price.
- (e) In case of a downward revision in the Price Band, RIIs and Bids by Employees under the Reservation Portion, who have bid at the Cut-off Price could either revise their Bid or the excess amount paid at the time of Bidding may be unblocked in case of Bidders.

#### 4.2.3. PAYMENT DETAILS

- a) All Bidders are required to make payment of the full Bid Amount (less Discount, if applicable) along with the Bid Revision Form. In case of Bidders specifying more than one Bid Option in the Bid cum Application Form, the total Bid Amount may be calculated for the highest of three options at net price, i.e. Bid price less discount offered, if any.
- b) Bidder may Issue instructions to block the revised amount based on cap of the revised Price Band (adjusted for the Discount (if applicable) in the ASBA Account, to the same Designated Intermediary through whom such Bidder had placed the original Bid to enable the relevant SCSB to block the additional Bid Amount, if any.

- c) In case the total amount (i.e., original Bid Amount less discount (if applicable) plus additional payment) exceeds Rs. 200,000, the Bid may be considered for allocation under the Non-Institutional Category in terms of the DRHP. If, however, the Bidder does not either revise the Bid or make additional payment and the Issue Price is higher than the cap of the Price Band prior to revision, the number of Equity Shares Bid for may be adjusted downwards for the purpose of Allotment, such that additional amount is required blocked and the Bidder is deemed to have approved such revised Bid at the Cutoff Price.
  - d) In case of a downward revision in the Price Band, RIIs, Employees and Retail Individual Shareholders, who have bid at the Cut-off Price, could either revise their Bid or the excess amount paid at the time of Bidding may be unblocked.

#### 4.2.4. SIGNATURES AND ACKNOWLEDGEMENTS

Bidders may refer to instructions contained at paragraphs 4.1.8 and 4.1.9 for this purpose.

# 4.3. SUBMISSION OF REVISION FORM/ BID CUM APPLICATION FORM /APPLICATION FORM

# 4.3.1. Bidders may submit completed Bid cum Application form / Revision Form in the following manner:-

Mode of Bid	Submission of Bid cum Application Form
All investors Bids	To the Bid cum Application Collecting Intermediaries as mentioned in the Red herring Prospectus/ Bid cum Application Form

Bidders should submit the Revision Form to the same Designated Intermediary through which such Bidders had placed the original Bid.

### SECTION 5: INSTRUCTIONS FOR FILING APPLICATION FORM IN ISSUES MADE OTHER THAN THROUGH THE BOOK BUILDING PROCESS (FIXED PRICE ISSUE)

This being book built issue procedure for fixed price issue is not applicable.

#### SECTION 6- ISSUE PROCEDURE IN BOOK BUILT ISSUE

Book Building, in the context of the Issue, refers to the process of collection of Bids within the Price Band or above the Floor Price and determining the Issue Price based on the Bids received as detailed in Schedule XI of SEBI ICDR Regulations, 2009. The Issue Price is finalised after the Bid/Issue Closing Date. Valid Bids received at or above the Issue Price are considered for allocation in the Issue, subject to applicable regulations and other terms and conditions.

#### 6.1 SUBMISSION OF BIDS

- a) During the Bid/Issue Period, Bidders may approach any of the Designated Intermediaries to register their Bids. Anchor Investors who are interested in subscribing for the Equity Shares should approach the Book Running Lead Manager, to register their Bid.
- b) In case of Bidders (excluding NIIs and QIBs) Bidding at Cut-off Price, the Bidders may instruct the SCSBs to block Bid Amount based on the Cap Price less Discount (if applicable).
- c) For Details of the timing on acceptance and upload of Bids in the Stock Exchanges Platform Bidders are requested to refer to the RHP.

#### 6.2 ELECTRONIC REGISTRATION OF BIDS

- a) The Designated Intermediary may register the Bids using the on-line facilities of the Stock Exchanges. The Designated Intermediaries can also set up facilities for off-line electronic registration of Bids, subject to the condition that they may subsequently upload the off-line data file into the on-line facilities for Book Building on a regular basis before the closure of the issue.
- b) On the Bid/Issue Closing Date, the Designated Intermediaries may upload the Bids till such time as may be permitted by the Stock Exchanges.
- c) Only Bids that are uploaded on the Stock Exchanges Platform are considered for allocation/Allotment. The Designated Intermediaries are given till 1:00 pm on the day following the Bid/Issue Closing Date to modify select fields uploaded in the Stock Exchange Platform during the Bid/Issue Period after which the Stock Exchange(s) send the bid information to the Registrar to the Issue for further processing.

#### 6.3 BUILD UP OF THE BOOK

- a. Bids received from various Bidders through the Designated Intermediaries may be electronically uploaded on the Bidding Platform of the Stock Exchanges' on a regular basis. The book gets built up at various price levels. This information may be available with the BRLMs at the end of the Bid/Issue Period.
- b. Based on the aggregate demand and price for Bids registered on the Stock Exchanges Platform, a graphical representation of consolidated demand and price as available on the websites of the Stock Exchanges may be made available at the Bidding centres during the Bid/Issue Period.

#### 6.4 WITHDRAWAL OF BIDS

- a) RIIs can withdraw their Bids until Bid/Issue Closing Date. In case a RII wishes to withdraw the Bid during the Bid/Issue Period, the same can be done by submitting a request for the same to the concerned Designated Intermediary who shall do the requisite, including unblocking of the funds by the SCSB in the ASBA Account.
- b) The Registrar to the Issue shall give instruction to the SCSB for unblocking the ASBA Account on the Designated Date. QIBs and NIIs can neither withdraw nor lower the size of their Bids at any stage.

#### 6.5 REJECTION & RESPONSIBILITY FOR UPLOAD OF BIDS

- a) The Designated Intermediaries are individually responsible for the acts, mistakes or errors or omission in relation to:
  - 1) the Bids accepted by the Designated Intermediaries,
  - 2) the Bids uploaded by the Designated Intermediaries, and
  - 3) the Bid cum Application Forms accepted but not uploaded by the Designated Intermediaries.

- b) The BRLMs and their affiliate Syndicate Member, as the case may be, may reject Bids if all the information required is not provided and the Bid cum Application Form is incomplete in any respect.
- c) The SCSBs shall have no right to reject Bids, except in case of unavailability of adequate funds in the ASBA account or on technical grounds.
- d) In case of QIB Bidders, only the (i) SCSBs (for Bids other than the Bids by Anchor Investors); and (ii) BRLMs and their affiliate Syndicate Member (only in the Specified Locations) have the right to reject bids. However, such rejection shall be made at the time of receiving the Bid and only after assigning a reason for such rejection in writing.
- e) All bids by QIBs, NIIs & RIIs Bids can be rejected on technical grounds listed herein.

#### GROUNDS OF REJECTIONS

Bidders are advised to note that Bids are liable to be rejected inter alia on the following technical grounds:

- Amount blocked does not tally with the amount payable for the Equity Shares applied for;
- In case of partnership firms, Equity Shares may be registered in the names of the individual partners and no firm as such shall be entitled to apply;
- Bid by persons not competent to contract under the Indian Contract Act, 1872 including minors, insane persons;
- PAN not mentioned in the Bid cum Application Form;
- Bids at a price less than the Floor Price and Bids at a price more than the Cap Price;
- GIR number furnished instead of PAN:
- Bid for lower number of Equity Shares than specified for that category of investors;
- Bids at Cut-off Price by NIIs and QIBs;
- Submission of more than five Bid cum Application Forms/Application Form as through a single ASBA Account
- Bids for number of Equity Shares which are not in multiples Equity Shares which are not in multiples as specified in the DRHP;
- The amounts mentioned in the Bid cum Application Form/Application Form does not tally with the amount payable for the value of the Equity Shares Bid/Applied for;
- Bids for lower number of Equity Shares than the minimum specified for that category of investors;
- Category not ticked;
- Multiple Bids as defined in the DRHP;
- In case of Bids under power of attorney or by limited companies, corporate, trust etc., where relevant documents are not submitted;
- Bid accompanied by Stock invest/ money order/ postal order/ cash/ cheque/ demand draft/ pay order;
- Signature of sole Bidder is missing;

- Bid cum Application Forms not delivered by the Bidder within the time prescribed as per the Bid cum Application Forms, Bid/Issue Opening Date advertisement, as per the instructions in the RHP and the Bid cum Application Forms;
- In case no corresponding record is available with the Depositories that matches three parameters namely, names of the Bidders (including the order of names of joint holders), the Depository Participant's identity (DP ID) and the beneficiary's account number;
- Bids for amounts greater than the maximum permissible amounts prescribed by the regulations;
- Bid by OCBs;
- Bids by US persons other than in reliance on Regulation S or "qualified institutional buyers" as defined in Rule 144A under the Securities Act;
- Inadequate funds in the bank account to block the Bid Amount specified in the Bid cum Application Form/Application Form at the time of blocking such Bid Amount in the bank account;
- Bids not uploaded on the terminals of the Stock Exchanges; and
- Where no confirmation is received from SCSB for blocking of funds
- Bids by SCSBs wherein a separate account in its own name held with any other SCSB is not mentioned as the ASBA Account in the Bid cum Application Form/Application Form. Bids not duly signed by the sole/First Bidder;
- Bids by any persons outside India if not in compliance with applicable foreign and Indian laws:
- Bids that do not comply with the securities laws of their respective jurisdictions are liable to be rejected;
- Bids by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;
- Bids by persons who are not eligible to acquire Equity Shares of the Company in terms of all applicable laws, rules, regulations, guidelines, and approvals;
- Details of ASBA Account not provided in the Bid cum Application Form

For details of instructions in relation to the Bid cum Application Form, Bidders may refer to the relevant section the GID.

BIDDERS SHOULD NOTE THAT IN CASE THE PAN, THE DP ID AND CLIENT ID MENTIONED IN THE BID CUM APPLICATION FORM AND ENTERED INTO THE ELECTRONIC APPLICATION SYSTEM OF THE STOCK EXCHANGES BY THE BIDS COLLECTING INTERMEDIARIES DO NOT MATCH WITH PAN, THE DP ID AND CLIENT ID AVAILABLE IN THE DEPOSITORY DATABASE, THE BID CUM APPLICATION FORM IS LIABLE TO BE REJECTED.

#### BASIS OF ALLOCATION

a) The SEBI ICDR Regulations, 2009 specify the allocation or Allotment that may be made to various categories of Bidders in an Issue depending on compliance with the eligibility conditions. Certain details pertaining to the percentage of Issue size available for allocation to each category is disclosed overleaf of the Bid cum Application Form and in the RHP. For details in relation to allocation, the Bidder may refer to the RHP.

- b) Under-subscription in any category (except QIB Category) is allowed to be met with spill over from any other category or combination of categories at the discretion of the Issuer and in consultation with the BRLMs and the Designated Stock Exchange and in accordance with the SEBI ICDR Regulations, 2009. Unsubscribed portion in QIB Category is not available for subscription to other categories.
- c) In case of under subscription in the Issue, spill-over to the extent of such under-subscription may be permitted from the Reserved Portion to the Issue. For allocation in the event of an under-subscription applicable to the Issuer, Bidders may refer to the RHP.

#### d) Illustration of the Book Building and Price Discovery Process

Bidders should note that this example is solely for illustrative purposes and is not specific to the Issue; it also excludes Bidding by Anchor Investors.

Bidders can bid at any price within the Price Band. For instance, assume a Price Band of Rs.20 to Rs 24 per share, Issue size of 3,000 Equity Shares and receipt of five Bids from Bidders, details of which are shown in the table below. The illustrative book given below shows the demand for the Equity Shares of the Issuer at various prices and is collated from Bids received from various investors.

<b>Bid Quantity</b>	Bid Amount (Rs.)	<b>Cumulative Quantity</b>	Subscription
500	24	500	16.67%
1,000	23	1,500	50.00%
1,500	22	3,000	100.00%
2,000	21	5,000	166.67%
2,500	20	7,500	250.00%

The price discovery is a function of demand at various prices. The highest price at which the Issuer is able to Offer the desired number of Equity Shares is the price at which the book cuts off, i.e., Rs. 22.00 in the above example. The Issuer, in consultation with the BRLMs, may finalise the Issue Price at or below such Cut-Off Price, i.e., at or below Rs. 22.00. All Bids at or above this Issue Price and cut-off Bids are valid Bids and are considered for allocation in the respective categories.

#### SECTION 6: ISSUE PROCEDURE IN FIXED PRICE ISSUE

This being Book Built Issue, this section is not applicable for this Issue.

#### SECTION 7: ALLOTMENT PROCEDURE AND BASIS OF ALLOTMENT

The Allotment of Equity Shares to Bidders other than Retail Individual Investors and Anchor Investors may be on proportionate basis. For Basis of Allotment to Anchor Investors, Bidders may refer to DRHP. No Retail Individual Investor will be allotted less than the minimum Bid Lot subject to availability of shares in Retail Individual Investor Category and the remaining available shares, if any will be allotted on a proportionate basis. The Issuer is required to receive a minimum subscription of 90% of the Offer (excluding any Offer for Sale of specified securities). However, in case the Offer is in the nature of Offer for Sale only, then minimum subscription may not be applicable.

#### 7.1 BASIS OF ALLOTMENT

Allotment will be made in consultation with the EMERGE Platform of NSE (The Designated Stock Exchange). In the event of oversubscription, the allotment will be made on a proportionate basis in marketable lots as set forth hereunder:

(a) The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e. the total number of Shares applied for in that category multiplied by the

- inverse of the oversubscription ratio (number of Bidders in the category x number of Shares applied for).
- (b) The number of Shares to be allocated to the successful Bidders will be arrived at on a proportionate basis in marketable lots (i.e. Total number of Shares applied for into the inverse of the over subscription ratio).
- (c) For Bids where the proportionate allotment works out to less than [●] equity shares the allotment will be made as follows:
  - Each successful Bidder shall be allotted [●] equity shares; and
  - The successful Bidder out of the total bidders for that category shall be determined by the drawl of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (b) above.
- (d) If the proportionate allotment to a Bidder works out to a number that is not a multiple of [●] equity shares, the Bidder would be allotted Shares by rounding off to the nearest multiple of [●] equity shares subject to a minimum allotment of [●] equity shares.
- (e) If the Shares allotted on a proportionate basis to any category is more than the Shares allotted to the Bidders in that category, the balance available Shares or allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful Bidder in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising Bidder applying for the minimum number of Shares. If as a result of the process of rounding off to the nearest multiple of [●] Equity Shares, results in the actual allotment being higher than the shares offered, the final allotment may be higher at the sole discretion of the Board of Directors, up to 110% of the size of the offer specified under the Capital Structure mentioned in this DRHP.
  - (f) The above proportionate allotment of Shares in an Issue that is oversubscribed shall be subject to the reservation for Retail individual Bidders as described below:
  - i. As the retail individual investor category is entitled to more than fifty per cent on proportionate basis, the retail individual investors shall be allocated that higher percentage.
  - ii. The balance net offer of shares to the public shall be made available for allotment to
    - individual bidders other than retails individual investors and
    - other investors, including corporate bodies/ institutions irrespective of number of shares applied for.
  - iii. The unsubscribed portion of the net offer to any one of the categories specified in a) or b) shall/may be made available for allocation to bidders in the other category, if so required.

Retail Individual Investor' means an investor who applies for shares of value of not more than Rs. 2,00,000/-.Investors may note that in case of over subscription allotment shall be on proportionate basis and will be finalized in consultation with NSE.

The Executive Director / Managing Director of the Designated Stock Exchange in addition to Book Running Lead Manager and Registrar to the Public Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations.

#### 7.2 DESIGNATED DATE AND ALLOTMENT OF EQUITY SHARES

(a) **Designated Date:** On the Designated Date, the SCSBs shall transfer the funds represented by

allocation of Equity Shares into the Public Issue Account with the Bankers to the Issue.

(b) Issuance of Allotment Advice: Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Registrar shall upload the same on its website. On the basis of the approved Basis of Allotment, the Issuer shall pass necessary corporate action to facilitate the Allotment and credit of Equity Shares. Bidders are advised to instruct their Depository Participant to accept the Equity Shares that may be allotted to them pursuant to the Issue

Pursuant to confirmation of such corporate actions, the Registrar will dispatch Allotment Advice to the Bidders who have been Allotted Equity Shares in the Issue.

- (c) The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract.
- (d) Issuer will ensure that: (i) the Allotment of Equity Shares; and (ii) initiate corporate action for credit of shares to the successful Bidders Depository Account will be completed within 4 Working Days of the Issue Closing Date. The Issuer also ensures the credit of shares to the successful Bidder depository account is completed within one Working Day from the date of Allotment, after the funds are transferred from the Public Issue Account on the Designated Date.

#### **SECTION 8: INTEREST AND REFUNDS**

### 8.1 COMPLETION OF FORMALITIES FOR LISTING & COMMENCEMENT OF TRADING

The Issuer may ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at all the Stock Exchanges are taken within 6 Working Days of the Bid/Issue Closing Date. The Registrar to the Issue may give instructions for credit to Equity Shares the beneficiary account with DPs, and dispatch the Allotment Advice within 6 Working Days of the Bid/Issue Closing Date.

#### 8.2 GROUNDS FOR REFUND

#### 8.2.1 NON RECEIPT OF LISTING PERMISSION

An Issuer makes an application to the Stock Exchange(s) for permission to deal in/list and for an official quotation of the Equity Shares. All the Stock Exchanges from where such permission is sought are disclosed in Red Herring Prospectus/ Prospectus. The Designated Stock Exchange may be as disclosed in the Red Herring Prospectus/ Prospectus with which the Basis of Allotment may be finalised.

If the permissions to deal in and for an official quotation of the Equity Shares are not granted by any of the Stock Exchange(s), the Issuer may forthwith repay, without interest, all moneys received from the Bidders in pursuance of the RHP/Prospectus.

If such money is not repaid within eight days after the Issuer becomes liable to repay it, then the Issuer and every director of the Issuer who is an officer in default may, on and from such expiry of eight days, be liable to repay the money, with interest at such rate, as prescribed under Section 73 of the Companies Act, 2013 and as disclosed in the DRHP.

#### 8.2.2 NON RECEIPT OF MINIMUM SUBSCRIPTION

This Issue is not restricted to any minimum subscription level. This Issue is 100% underwritten. As per Section 39 of the Companies Act, 2013, if the "stated minimum amount" has not be subscribed and the sum payable on application is not received within a period of 30 days from the date of the Red Herring Prospectus, the application money has to be returned within such period as may be prescribed. If the Issuer does not receive the subscription of 100% of the Issue through this offer document including devolvement of

Underwriters within sixty days from the date of closure of the Issue, the Issuer shall forthwith refund the entire subscription amount received. If there is a delay beyond eight days after the Issuer becomes liable to pay the amount, the Issuer shall pay interest prescribed under section 73 of the Companies Act, 1956 (or the Company shall follow any other substitutional or additional provisions as has been or may be notified under the Companies Act, 2013).

#### 8.2.3 MINIMUM NUMBER OF ALLOTTEES

The Issuer may ensure that the number of prospective Allottees to whom Equity Shares may be allotted may not be less than 50 failing which the entire application monies may be refunded forthwith.

#### 8.3 MODE OF REFUND

Within 6 Working Days of the Bid/Issue Closing Date, the Registrar to the Issue may give instructions to SCSBs for unblocking the amount in ASBA Account on unsuccessful Bids and also for any excess amount blocked on Bids.

#### 8.3.1 Mode of making refunds

The Registrar to the Issue may instruct the controlling branch of the SCSB to unblock the funds in the relevant ASBA Account for any withdrawn, rejected or unsuccessful ASBA Bids or in the event of withdrawal or failure of the Issue.

#### 8.4 INTEREST IN CASE OF DELAY IN ALLOTMENT OR REFUND

The Issuer may pay interest at the rate of 15% per annum /or demat credits are not made to Bidders or instructions for unblocking of funds in the ASBA Account are not dispatched within the 4 Working days of the Bid/Issue Closing Date.

The Issuer may pay interest at 15% per annum for any delay beyond 6 days from the Bid/Issue Closing Date, if Allotment is not made.

### **SECTION 9: GLOSSARY AND ABBREVIATIONS**

Unless the context otherwise indicates or implies, certain definitions and abbreviations used in this document may have the meaning as provided below. References to any legislation, act or regulation may be to such legislation, act or regulation as amended from time to time.

Term	Description
Acknowledgement Slip	The slip or document issued by the Designated Intermediary to a Bidder as proof of registration of the Bid.
Allotment Advice	Note or advice or intimation of Allotment sent to the successful Bidders who have been or are to be Allotted the Equity Shares after the Basis of Allotment has been approved by the Designated Stock Exchange.
Allotment/ Allot/ Allotted	Unless the context otherwise requires, issue / allotment of Equity Shares pursuant to the Issue to successful Applicants.
Allottee(s)	Successful Bidders(s) to whom Equity Shares have been allotted/transferred.
Application Supported by Blocked Amount Form/ASBA Form	An application from, whether physical or electronic, used by ASBA Bidders/Applicants, which will be considered as the application for Allotment in terms of the Red Herring Prospectus.
ASBA / Application Supported by Blocked Amount	An application, whether physical or electronic, used by Bidders, to make a Bid authorising an SCSB to block the Bid Amount in the ASBA Account
ASBA Account	An account maintained with an SCSB and specified in the Bid cum Application Form submitted by Bidders for blocking the Bid Amount mentioned in the Bid cum Application Form
ASBA Application Location(s) / Specified Cities	Locations at which ASBA Applications can be uploaded by the SCSBs, namely Mumbai, New Delhi, Chennai, Kolkata, Mumbai, Ahmedabad and Indore.
ASBA form	An application form, whether physical or electronic, used by Bidders which will be considered as the application for Allotment in terms of the Red Herring Prospectus.
Banker(s) to the Issue	The banks which are clearing members and registered with SEBI as Banker to an Issue with whom the Public offer Account will be opened and in this case being ICICI Bank Limited and YES Bank Limited.
Basis of Allotment	The basis on which Equity Shares will be Allotted to the successful Bidders under the Offer and which is described under chapter titled "Issue Procedure" beginning on page 282 of this Red Herring Prospectus.
Bid	An indication to make an offer during the Bid/Offer Period by a Bidder pursuant to submission of the Bid cum Application Form, to subscribe to or purchase the Equity Shares at a price within the Price Band, including all revisions and modifications thereto as permitted under the SEBI ICDR Regulations in accordance with the Red Herring Prospectus and Bid cum Application Form
Bid Amount	The highest value of optional Bids indicated in the Bid cum Application Form and in the case of Retail Individual Bidders Bidding at Cut Off Price, the Cap Price multiplied by the number of Equity Shares Bid for by such Retail Individual Bidder and mentioned in the Bid cum Application Form and payable by the Retail Individual Bidder or blocked in the ASBA Account upon submission of the Bid in the Issue
Bid cum Application Form	An application form, whether physical or electronic, used by Bidders, other than Anchor Investors, to make a Bid and which will be considered as the application for Allotment in terms of the Red Herring Prospectus

Term	Description
,	and the Prospectus
	•
Bid/ Issue Opening Date	The date on which the Syndicate, the Designated Branches and the Registered Brokers shall start accepting Bids, which shall be notified in all edition of the English national newspaper Business Standard, all edition of the Hindi national newspaper Business Standard, and Indore edition of the regional newspaper Indore Samachar, each with wide circulation, and in case of any revision, the extended Bid/Offer Opening Date also to be notified on the website and terminals of the Syndicate and SCSBs, as required under the SEBI ICDR Regulations.
Bid/ Issue Period	The period between the Bid/Issue Opening Date and the Bid/Issue Closing Date, inclusive of both days, during which Bidders can submit their Bids, including any revisions thereof.
Bidder	Any prospective investor who makes a Bid/Application pursuant to the terms of the DRHP/RHP/Prospectus and the Bid cum Application Form. In case of issues undertaken through the fixed price process, all references to a Bidder/Applicants should be construed to mean an Applicant
Book Building Process	Book building process, as provided in Schedule XI of the SEBI ICDR Regulations, in terms of which the Offer is being made
Book Running Lead	The Book Running Lead Managers to the Issue namely Pantomath
Managers or BRLMs	Capital Advisors Private Limited and Small Industries Development Bank of India, SEBI Registered Category I Merchant Bankers
Broker Centres	Broker centres notified by the Stock Exchanges, where the Bidders can submit the Bid cum application forms to a Registered Broker. The details of such broker centres, along with the names and contact details of the Registered Brokers, are available on the website of National Stock Exchange of India Limited.
Business Day	Monday to Friday (except public holiday)
CAN or Confirmation of Allocation Note	The note or advice or intimation sent to each successful Bidder indicating the Equity Shares which will be Allotted/ transferred, after approval of Basis of Allotment by the Designated Stock Exchange.
Cap Price	The higher end of the Price Band, above which the Offer Price will not be finalised and above which no Bids will be accepted
Client ID	Client Identification Number maintained with one of the Depositories in relation to demat account.
Collecting Depository Participant or CDPs	A depository participant as defined under the Depositories Act, 1996, registered with SEBI and who is eligible to procure Bids at the Designated CDP Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI
Controlling Branch/Designated	Such branch of the SCSBs which coordinate Bid cum Applications under this Offer by the ASBA Applicants with the Registrar to the Offer and the Stock Exchanges and a list of which is available at
Branch	http://www.sebi.gov.in or at such other website as may be prescribed by SEBI from time to time
Cut-off Price	Offer Price, which shall be any price within the Price Band finalised by our Company and the Selling Shareholders in consultation with the

Term	Description
	BRLM.
	Only Retail Individual Bidders are entitled to Bid at the Cut-off Price.
	QIBs and Non Institutional Bidders are not entitled to Bid at the Cut-off
	Price.
Dama amanhia Dataila	The demographic details of the Bidders such as their address, PAN,
Demographic Details	occupation and bank account details
	Depositories registered with SEBI under the Securities and Exchange
Depositories	Board of India (Depositories and Participants) Regulations, 1996, as
•	amended from time to time, being NSDL and CDSL
	Such branches of the SCSBs which may collect the Bid cum Application
Designated Branches	Forms used by Bidders/Applicants (exc Anchor Investor) and a list of
	which is available on
	http://www.sebi.gov.in/cms/sebi_data/attachdocs/1316087201341.html
	Such locations of the CDPs where Bidders can submit the Bid cum
	Application Forms to Collecting Depository Participants.
Designated CDP	The details of such Designated CDP Locations, along with names and
Locations	contact details of the Collecting Depository Participants eligible to accept
	Bid cum Application Forms are available on the respective websites of
	the Stock Exchanges (www.nseindia.com)
Designated CDP	Such centres of the CDPs where Bidders can submit the Bid Cum
Locations	Application Forms. The details of such Designated CDP Locations, along
Locations	with names and contact details of the Collecting Depository Participants
	eligible to accept Bid cum Application Forms are available on the
	website of the Stock Exchange (www.nseindia.com) and updated from
	time to time
	The date on which the Collection Banks transfer funds from the public
	issue Accounts, and the SCSBs issue instructions for transfer of funds
	from the ASBA Accounts, to the Public Issue Account or the Refund
Designated Date	Account, as appropriate, in terms of the Red Herring Prospectus
	following which the Board of Directors may Allot Equity Shares to
	successful Bidders in the Issue.
	Syndicate, Sub-Syndicate Members/agents, SCSBs, Registered Brokers,
Designated	CDPs and RTAs, who are authorized to collect ASBA Forms from the
Intermediary(ies)	Bidders, in relation to the Offer
Designated RTA	Such centres of the RTAs where Bidder can submit the Bud cum
Locations	Application Forms. The details of such Designated RTA Locations,
	along with the names and contact details of the RTAs are available on the
	respective websites of the Stock Exchange (www.nseindia.com) and
	updated from time to time
Designated Stock	
Exchange	Prospectus/ Red herring Prospectus/ Prospectus of the issuer
Discount	Discount to the Offer Price that may be provided to Bidders/Applicants
	in accordance with the SEBI ICDR Regulations, 2009.
DP	Depository Participant
DP ID	Depository Participant's Identification Number
	This Draft Red Herring Prospectus dated December 13, 2017 issued in
Draft Red Herring	accordance with the SEBI ICDR Regulations, which does not contain
Prospectus or DRHP	complete particulars of the price at which the Equity Shares will be
1100pecton of Dittil	Allotted and the size of the Offer
	Employees of an Issuer as defined under SEBI ICDR Regulations, 2009
Employees	and including, in case of a new company, persons in the permanent and
Limpioyees	full time employment of the promoting companies excluding the
	tun time employment of the promoting companies excluding the

Term	Description	
	promoters and immediate relatives of the promoters. For further details,	
	Bidder/Applicant may refer to the DRHP	
Equity Shares	Equity Shares of the Issuer	
FCNR Account	Foreign Currency Non-Resident Account	
	Foreign Institutional Investors as defined under the SEBI (Foreign	
FII(s)	Institutional Investors) Regulations, 1995 and registered with SEBI under	
	applicable laws in India	
	Bidder whose name shall be mentioned in the Bid cum Application Form	
First/sole Bidder	or the Revision Form and in case of joint Bids, whose name shall also	
	appear as the first holder of the beneficiary account held in joint names	
	The lower end of the Price Band, subject to any revision thereto, at or	
Floor Price	above which the Offer Price will be finalised and below which no Bids	
	will be accepted	
Foreign Venture Capital	Foreign Venture Capital Investors as defined and registered with SEBI	
Investors or FVCIs	under the SEBI (Foreign Venture Capital Investors) Regulations, 2000	
FPIs	Foreign Portfolio Investors as defined under the Securities and Exchange	
	Board of India (Foreign Portfolio Investors) Regulations, 2014	
FPO	Further public offering	
Jagua	The Initial Public Issue of up to 49,32,000 Equity Shares of face value of	
Issue	Rs.10 each for cash at a price of Rs. [•] each, aggregating up to Rs.[•]	
Issuer/Company	The Issuer proposing the initial public offering/further public offering as	
	applicable	
M : DW All	The maximum number of RIIs who can be Allotted the minimum Bid	
Maximum RII Allottees	Lot. This is computed by dividing the total number of Equity Shares	
	available for Allotment to RIIs by the minimum Bid Lot	
MICR	Magnetic Ink Character Recognition - nine-digit code as appearing on a	
	cheque leaf	
15 10	A mutual fund registered with SEBI under the SEBI (Mutual Funds)	
Mutual Fund(s)	Regulations, 1996, as amended from time to time	
	5.02% of the QIB Category (excluding the Anchor Investor Portion)	
M ( 1E 1 D )	available for allocation to Mutual Funds only, being such number of	
Mutual Funds Portion	equity shares as disclosed in the DRHP/RHP/Prospectus and Bid cum	
	Application Form	
NEFT	National Electronic Fund Transfer	
Net Issue	Issue less Market maker reservation portion	
	The portion of the Offer being such number of Equity Shares available	
Non-Institutional	for allocation to NIIs on a proportionate basis and as disclosed in the	
Category	DRHP/RHP/Prospectus and the Bid cum Application Form	
	All Bidders/Applicants, including sub accounts of FIIs registered with	
Non-Institutional	SEBI which are foreign corporates or foreign individuals and FPIs which	
Investors or NIIs	are Category III foreign portfolio investors, that are not QIBs or RIBs	
III (OSCOTO OI INIIS	and who have Bid for Equity Shares for an amount of more than	
	200,000 (but not including NRIs other than Eligible NRIs)	
	A person resident outside India, as defined under FEMA and includes	
Non-Resident	FIIs and FPIs	
NRE Account	Non-Resident External Account	
1 1111 / NOCOUIII	NRIs from such jurisdictions outside India where it is not unlawful to	
NRI	make an offer or invitation under the Offer and in relation to whom the	
INIXI		
	DRHP/RHP/Prospectus constitutes an invitation to subscribe to or	
	purchase the Equity Shares	

Term	Description
NRO Account	Non-Resident Ordinary Account
OCB/Overseas Corporate Body	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs including overseas trusts, in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly and which was in existence on October 3, 2003 and immediately before such date had taken benefits under the general permission granted to OCBs under FEMA
Issue Price	The final price at which Equity Shares will be Allotted in terms of the Red Herring Prospectus The Offer Price will be decided by our Company in consultation with the BRLM on the Pricing Date in accordance with the Book-Building Process and the Red Herring Prospectus
Other Investors	Investors other than Retail Individual Investors in a Fixed Price Issue. These include individual applicants other than retail individual investors and other investors including corporate bodies or institutions irrespective of the number of specified securities applied for.
PAN	Permanent Account Number allotted under the Income Tax Act, 1961
	Price band of a minimum price of Rs.[•] per Equity Share (Floor Price) and the maximum price of Rs.[•] per Equity Share (Cap Price) including revisions thereof.
Price Band	The Price Band and the minimum Bid Lot size for the Offer will be decided by our Company in consultation with the BRLMs and will be advertised at least five Working Days prior to the Bid/ Issue Opening Date, in all edition of the English national newspaper Business Samachar, all edition of the Hindi national newspaper Business Samachar and Indore edition of the regional newspaper Indore Samachar, each with wide circulation
Pricing date	The date on which our Company in consultation with the BRLM, will finalise the Issue Price
Prospectus	The Prospectus to be filed with the RoC on or after the Pricing Date in accordance with Section 32 of the Companies Act, 2013, and the SEBI ICDR Regulations containing, inter alia, the Issue Price, the size of the Issue and certain other information
Public Issue Account	Account opened with the Banker to the Issue i.e. ICICI Bank Limited and YES Bank Limited under Section 40 of the Companies Act, 2013 to receive monies from the SCSBs from the bank accounts of the bidders on the Designated Date.
Qualified Institutional	Qualified Institutional Buyers as defined under Regulation 2(1)(zd) of
Buyers or QIBs	the SEBI (ICDR) Regulations, 2009.
Red Herring Prospectus or RHP	The Red Herring Prospectus to be issued in accordance with Section 32 of the Companies Act, 2013, and the provisions of the SEBI ICDR Regulations, which will not have complete particulars of the price at which the Equity Shares will be offered and the size of the Offer, including any addenda or corrigenda thereto.  The Red Herring Prospectus will be registered with the RoC at least three days before the Bid/Issue Opening Date and will become the Prospectus upon filing with the RoC on or after the Pricing Date
Refund Account(s)	The account opened with the Refund Bank(s), from which refunds, if any, of the whole or part of the Bid Amount (excluding refund to Bidders) shall be made.
Refund Bank(s) / Refund	Bank which is / are clearing member(s) and registered with the SEBI as

Term	Description
Banker(s)	Bankers to the Issue at which the Refund Account will be opened, in this
	case being ICICI Bank Limited and YES Bank Limited
Refund through electronic	
transfer of funds	Refunds through NECS, direct credit, RTGS or NEFT, as applicable
Registered Broker	Individuals or companies registered with SEBI as "Trading Members" (except Syndicate/Sub-Syndicate Members) who hold valid membership of NSE having right to trade in stocks listed on Stock Exchanges, through which investors can buy or sell securities listed on stock exchanges, a list of which is available on <a href="http://www.nseindia.com/membership/dynaContent/find">http://www.nseindia.com/membership/dynaContent/find</a> a broker.htm
Registrar /Registrar to the Issue	Registrar to the Offer, in this case being Link Intime India Private Limited having registered office at C-101, 1 <sup>st</sup> Floor, 247 Park, L.BS. Marg, Vikhroli (West), Mumbai 400083, Maharashtra, India
Registrar and Share Transfer Agents or RTAs	Registrar and share transfer agents registered with SEBI and eligible to procure Bid cum Applications at the Designated RTA Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI
Reservation Portion	The portion of the offer reserved for category of eligible Bidders as provided under the SEBI (ICDR) Regulations, 2009
Reserved Category / Categories	Categories of persons eligible for making Bids under reservation portion.
Revision Form	Form used by the Bidders, to modify the quantity of the Equity Shares or the Bid Amount in any of their Bid cum Application Forms or any previous Revision Form(s)
RoC	The Registrar of Companies
RTGS	Real Time Gross Settlement
SCSB/ Self Certified Syndicate Banker	Shall mean a Banker to an Issue registered under SEBI (Bankers to an Issue) Regulations, 1994, as amended from time to time, and which offer the service of making Bids/Application/s Supported by Blocked Amount including blocking of bank account and a list of which is available on <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised</a> <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised</a> <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised</a> <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised</a> <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised</a> <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised</a> <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised</a> <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised</a> <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised</a> <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised</a> <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised</a> <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised</a> <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised<!--</td--></a>
SEBI	The Securities and Exchange Board of India constituted under the
	Securities and Exchange Board of India Act, 1992
SEBI ICDR Regulations,	The Securities and Exchange Board of India (Issue of Capital and
2009	Disclosure Requirements) Regulations, 2009
Specified Locations	Bidding centres where the Syndicate shall accept Bid cum Application Forms from Bidders, a list of which is available on the website of SEBI (www.sebi.gov.in) and updated from time to time
Stock Exchanges / SE	The stock exchanges as disclosed in the DRHP/RHP/Prospectus of the Issuer where the Equity Shares Allotted pursuant to the Offer are proposed to be listed
Syndicate Agreement	Agreement dated December 22, 2017 entered into amongst the BRLM, the Syndicate Members, our Company in relation to the procurement of Bid cum Application Forms by Syndicate
Syndicate Member	Intermediaries registered with SEBI who are permitted to carry out activities as an underwriter, namely, Pantomath Capital Advisors Private Limited
Syndicate or Members of the Syndicate	The BRLM and the Syndicate Member

Underwriter	Pantomath Capital Advisors Private Limited and Small Industries Development Bank of India Limited
	1
Underwriting Agreement	The agreement dated December 22, 2017 entered into between the
	Underwriter and our Company
	All days other than second and fourth Saturday of the month, Sunday or
	a public holiday, on which commercial banks in Mumbai are open for
	business; provided, however, with reference to (a) announcement of
	Price Band; and (b) Bid/ Issue Period, the expression —Working Day
	shall mean all days, excluding all Saturdays, Sundays or a public
Working Day	holiday, on which commercial banks in Mumbai are open for business;
	and for (c) the time period between the Bid/ Issue Closing Date and the
	listing of the Equity Shares on the Stock Exchanges, the expression
	-Working Day shall mean all trading days of Stock Exchanges,
	excluding Sundays and bank holidays, in terms of the SEBI Circular
	SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016

#### RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITITES

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and Foreign Exchange Management Act, 1999 ("FEMA"). While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. The government bodies responsible for granting foreign investment approvals are the Reserve Bank of India ("RBI") and Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP").

The Government of India, from time to time, has made policy pronouncements on Foreign Direct Investment ("FDI") through press notes and press releases. The Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP"), has issued consolidated FDI Policy Circular of 2017 ("FDI Policy 2017"), which with effect from August 28, 2017, consolidates and supersedes all previous press notes, press releases and clarifications on FDI Policy issued by the DIPP that were in force. The Government proposes to update the consolidated circular on FDI policy once every year and therefore, FDI Policy 2017 will be valid until the DIPP issues an updated circular.

The Reserve Bank of India ("RBI") also issues Master Circular on Foreign Investment in India every year. Presently, FDI in India is being governed by Master Circular on Foreign Investment dated July 01, 2015 as updated from time to time by RBI. In terms of the Master Circular, an Indian company may issue fresh shares to people resident outside India (who is eligible to make investments in India, for which eligibility criteria are as prescribed). Such fresh issue of shares shall be subject to inter-alia, the pricing guidelines prescribed under the Master Circular. The Indian company making such fresh issue of shares would be subject to the reporting requirements, inter-alia with respect to consideration for issue of shares and also subject to making certain filings including filing of Form FC-GPR.

Under the current FDI Policy of 2017, foreign direct investment in micro and small enterprises is subject to sectoral caps, entry routes and other sectoral regulations. At present 100 % foreign direct investment through automatic route is permitted in the sector in which our Company operates. Therefore applicable foreign investment up to 100% is permitted in our company under automatic route.

In case of investment in sectors through Government Route approval from competent authority as mentioned in Chapter 4 of the FDI Policy 2017 has to be obtained by the Company.

The transfer of shares between an Indian resident to a non-resident does not require the prior approval of the RBI, subject to fulfilment of certain conditions as specified by DIPP/RBI, from time to time. Such conditions include (i) where the transfer of shares requires the prior approval of the Government as per the extant FDI policy provided that: a) the requisite approval of the Government has been obtained; and b) the transfer of shares adheres with the pricing guidelines and documentation requirements as specified by the Reserve Bank of India from time to time.; (ii) where the transfer of shares attract SEBI (SAST) Regulations subject to the adherence with the pricing guidelines and documentation requirements as specified by Reserve Bank of India from time to time.; (iii where the transfer of shares does not meet the pricing guidelines under the FEMA, 1999 provided that: a) The resultant FDI is in compliance with the extant FDI policy and FEMA regulations in terms of sectoral caps, conditionalities (such as minimum capitalization, etc.), reporting requirements, documentation etc.; b) The pricing for the transaction is compliant with the specific/explicit, extant and relevant SEBI regulations/guidelines (such as IPO, Book building, block deals, delisting, exit, open offer/substantial acquisition/SEBI SAST); and Chartered Accountants Certificate to the effect that compliance with the relevant SEBI regulations/guidelines as indicated above is attached to the form FC-TRS to be filed with the AD bank and iv) where the investee company is in the financial sector provided that: a) Any 'fit and proper/due diligence' requirements as regards the non-resident investor as stipulated by the respective financial sector regulator, from time to time, have been complied with; and b) The FDI

policy and FEMA regulations in terms of sectoral caps, conditionalities (such as minimum capitalization, pricing, etc.), reporting requirements, documentation etc., are complied with.. As per the existing policy of the Government of India, OCBs cannot participate in this Issue and in accordance with the extant FDI guidelines on sectoral caps, pricing guidelines etc. as amended by Reserve bank of India, from time to time. Investors are advised to confirm their eligibility under the relevant laws before investing and / or subsequent purchase or sale transaction in the Equity Shares of Our Company. Investors will not offer, sell, pledge or transfer the Equity Shares of our Company to any person who is not eligible under applicable laws, rules, regulations, guidelines. Our Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives, as applicable, accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares of our Company.

### Investment conditions/restrictions for overseas entities

Under the current FDI Policy 2017, the maximum amount of Investment (sectoral cap) by foreign investor in an issuing entity is composite unless it is explicitly provided otherwise including all types of foreign investments, direct and indirect, regardless of whether it has been made for FDI, FII, FPI, NRI, FVCI, LLPs, DRs and Investment Vehicles under Schedule 1, 2, 2A, 3, 6, 9, 10 and 11 of FEMA (Transfer or Issue of Security by Persons Resident outside India) Regulations. Any equity holding by a person resident outside India resulting from conversion of any debt instrument under any arrangement shall be reckoned as foreign investment under the composite cap.

Portfolio Investment upto aggregate foreign investment level of 49 % or sectoral/statutory cap, whichever is lower, will not be subject to either Government approval or compliance of sectoral conditions, if such investment does not result in transfer of ownership and/or control of Indian entities from resident Indian citizens to non-resident entities. Other foreign investments will be subject to conditions of Government approval and compliance of sectoral conditions as per FDI Policy. The total foreign investment, direct and indirect, in the issuing entity will not exceed the sectoral/statutory cap.

### i. Investment by FIIs under Portfolio Investment Scheme (PIS):

With regards to purchase/sale of share/s convertible debentures by a registered FII under PIS the total holding by each FII/SEBI approved sub-account of FII shall not exceed 10 % of the total paid-up equity capital or 10% of the paid-up value of each series of convertible debentures issued by an Indian company and the total holdings of all FIIs/sub-accounts of FIIs put together shall not exceed 24 % of paid-up equity capital or paid-up value of each series of convertible debentures However, this limit of 24 % may be increased up to sectoral cap/statutory ceiling, as applicable, by the Indian company concerned by passing a resolution by its Board of Directors followed by passing of a special resolution to that effect by its general body. For arriving at the ceiling on holdings of FIIs, shares/ convertible debentures acquired both through primary as well as secondary market will be included. However, the ceiling will not include investment made by FII through off-shore Funds, Global Depository receipts and Euro-Convertible Bonds. With regard to convertible debentures, these investments permitted to be made shall not exceed 5 % of the total paid-up equity capital or 5% of the paid-up value of each series of convertible debentures issued by an Indian Company, and shall also not exceed the over-all ceiling limit of 24 % of paid-up equity capital or paid up value of each series of convertible debentures.

# ii. Investment by Registered Foreign Portfolio Investor (RFPI) under Foreign Portfolio Investment (FPI) Scheme

With respect to purchase/sale of shares or convertible debentures or warrants, a RFPI registered in accordance with SEBI (FPI) Regulations, 2014 as amended in regular intervals may purchase shares or convertible debentures or warrants of an Indian company under FPI scheme. The total holding by each RFPI shall be below 10 % of the total paid-up equity capital or 10 % of the paid-up value of each series of convertible debentures issued by an Indian company and the total holdings of all RFPI put together shall not exceed 24 % of paid-up equity capital or paid up value of each series of convertible debentures. The said limit of

24 % will be called aggregate limit. However, the aggregate limit of 24 % may be increased up to the sectoral cap/statutory ceiling, as applicable, by the Indian company concerned by passing a resolution by its Board of Directors followed by passing of a special resolution to that effect by its General Body. For arriving at the ceiling on holdings of RFPI, shares or convertible debentures or warrants acquired both through primary as well as secondary market will be included. However, the ceiling will exclude investment made by RFPI through of off-shore Funds, Global Depository Receipts and Euro-Convertible Bonds but include holding of RFPI and deemed RFPI in the investee company for computation of 24 % or enhanced limit.

### iii. Investment by NRI on repatriation and non-repatriation basis under PIS:

With respect to purchase/sale of shares and/or convertible debentures by a NRI on a stock exchange in India on repatriation and/or non-repatriation basis under PIS is allowed subject to certain conditions under Schedule 3 of the FEMA (Transfer or Issue of security by a person resident outside India) Regulations, 2000. Further, with regard to limits:

- the paid-up value of shares of an Indian company, purchased by each NRI both on repatriation and on non-repatriation basis, does not exceed 5 % of the paid-up value of shares issued by the company concerned;
- the paid-up value of each series of convertible debentures purchased by each NRI both on repatriation and non-repatriation basis does not exceed 5 % of the paid-up value of each series of convertible debentures issued by the company concerned;
- the aggregate paid-up value of shares of any company purchased by all NRIs does not exceed 10 % of the paid up capital of the company and in the case of purchase of convertible debentures
- the aggregate paid-up value of each series of debentures purchased by all NRIs does not exceed 10 % of the paid-up value of each series of convertible debentures; However, the aggregate ceiling of 10 % may be raised to 24 % if a special resolution to that effect is passed by the General Body of the Indian company concerned.

## iv. Investment by NRI on Non-repatriation basis

As per current FDI Policy 2017, schedule 4 of FEMA (Transfer or Issue of Security by Persons Resident outside India) Regulations – Purchase and sale of shares and convertible debentures or warrants by a NRI on Non-repatriation basis – will be deemed to be domestic investment at par with the investment made by residents. This is further subject to remittance channel restrictions.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended ("US Securities Act") or any other state securities laws in the United States of America and may not be sold or offered within the United States of America, or to, or for the account or benefit of "US Persons" as defined in Regulation S of the U.S. Securities Act), except pursuant to exemption from, or in a transaction not subject to, the registration requirements of US Securities Act and applicable state securities laws.

Accordingly, the equity shares are being offered and sold only outside the United States of America in an offshore transaction in reliance upon Regulation S under the US Securities Act and the applicable laws of the jurisdiction where those offers and sale occur.

Further, no offer to the public (as defined under Directive 20003/71/EC, together with any amendments) and implementing measures thereto, (the "Prospectus Directive") has been or will be made in respect of the Issue in any member State of the European Economic Area which has implemented the Prospectus Directive except for any such offer made under exemptions available under the Prospectus Directive, provided that no such offer shall result in a requirement to publish or supplement a prospectus pursuant to the Prospectus Directive, in respect of the Issue.

Any forwarding, distribution or reproduction of this document in whole or in part may be unauthorised. Failure to comply with this directive may result in a violation of the Securities Act or the applicable laws of other jurisdictions. Any investment decision should be made on the basis of the final terms and conditions and the information contained in this Prospectus.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Applicants. Our Company and the Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Prospectus. Applicants are advised to make their independent investigations and ensure that the Applications are not in violation of laws or regulations applicable to them and do not exceed the applicable limits under the laws and regulations.

### SECTION VIII - MAIN PROVISIONS OF ARTICLES OF ASSOCIATION

Pursuant to Schedule II to the Companies Act and the SEBI Regulations, the main provisions of our Articles relating, inter alia, to voting rights, dividend, lien, forfeiture, restrictions on transfer and transmission of Equity Shares or debentures and/or on their consolidation/splitting are detailed below. Please note that each provision herein below is numbered as per the corresponding article number in our Articles and capitalized/defined terms herein have the same meaning given to them in our Articles

Sr. No	Particulars	
1.	No regulation contained in Table "F" in the First Schedule to Companies Act, 2013 shall apply to this Company but the regulations for the Management of the Company and for the observance of the Members thereof and their representatives shall be as set out in the relevant provisions of the Companies Act, 2013 and subject to any exercise of the statutory powers of the Company with reference to the repeal or alteration of or addition to its regulations by Special Resolution as prescribed by the said Companies Act, 2013 be such as are contained in these Articles unless the same are repugnant or contrary to the provisions of the Companies Act, 2013 or any amendment thereto.	Table F Applicable.
	Interpretation Clause	
2.	In the interpretation of these Articles the following expressions shall have the following meanings unless repugnant to the subject or context:	
	(a) "The Act" means the Companies Act, 2013 and includes any statutory modification or re-enactment thereof for the time being in force.	Act
	(b) "These Articles" means Articles of Association for the time being in force or as may be altered from time to time vide Special Resolution.	Articles
	(c) "Auditors" means and includes those persons appointed as such for the time being of the Company.	Auditors
	(d) "Capital" means the share capital for the time being raised or authorized to be raised for the purpose of the Company.	Capital
	(e) *"The Company" shall mean MOHINI HEALTH & HYGIENE LIMITED	Company
	(f) "Executor" or "Administrator" means a person who has obtained a probate or letter of administration, as the case may be from a Court of competent jurisdiction and shall include a holder of a Succession Certificate authorizing the holder thereof to negotiate or transfer the Share or Shares of the deceased Member and shall also include the holder of a Certificate granted by the Administrator General under section 31 of the Administrator General Act, 1963.	Executor or Administrator
	(g) "Legal Representative" means a person who in law represents the estate of a deceased Member.	Legal Representative
	(h) Words importing the masculine gender also include the feminine gender.	Gender
	(i) "In Writing" and "Written" includes printing lithography and other modes of representing or reproducing words in a visible form.	In Writing and Written
	(j) The marginal notes hereto shall not affect the construction thereof.	Marginal notes
	(k) "Meeting" or "General Meeting" means a meeting of members.	Meeting or General Meeting

Sr. No	Particulars	
51.110	(1) "Month" means a calendar month.	Month
	(m) "Annual General Meeting" means a General Meeting of the	Annual General
	Members held in accordance with the provision of section 96 of	Meeting
	the Act.	Meeting
	(n) "Extra-Ordinary General Meeting" means an Extraordinary	Extra-Ordinary
	General Meeting of the Members duly called and constituted	General Meeting
	and any adjourned holding thereof.	General Meeting
	(o) "National Holiday" means and includes a day declared as	National Holiday
	National Holiday by the Central Government.	1 (actional Honday
	(p) "Non-retiring Directors" means a director not subject to	Non-retiring
	retirement by rotation.	Directors
	(q) "Office" means the registered Office for the time being of the	Office
	Company.	Office
	(r) "Ordinary Resolution" and "Special Resolution" shall have the	Ordinary and
	meanings assigned thereto by Section 114 of the Act.	Special and
	meanings assigned thereto by Section 114 of the Act.	Resolution
	(s) "Person" shall be deemed to include corporations and firms as	Person
	well as individuals.	I CI SUII
	(t) "Proxy" means an instrument whereby any person is authorized	Proxy
	to vote for a member at General Meeting or Poll and includes	IIUAJ
	attorney duly constituted under the power of attorney.	
	(u) "The Register of Members" means the Register of Members to	Register of
	be kept pursuant to Section 88(1)(a)of the Act.	Members
	(v) "Seal" means the common seal for the time being of the	Seal
	Company.	Scar
	(w) "Special Resolution" shall have the meanings assigned to it by	Special
	Section 114 of the Act.	Resolution
	(x) Words importing the Singular number include where the	Singular number
	context admits or requires the plural number and vice versa.	Singular number
	(y) "The Statutes" means the Companies Act, 2013 and every other	Statutes
	Act for the time being in force affecting the Company.	Statutes
	(z) "These presents" means the Memorandum of Association and	These presents
	the Articles of Association as originally framed or as altered	These presents
	from time to time.	
	(aa) "Variation" shall include abrogation; and "vary" shall include	Variation
	abrogate.	
	(bb) "Year" means the calendar year and "Financial Year" shall have	Year and
	the meaning assigned thereto by Section 2(41) of the Act.	Financial Year
	Save as aforesaid any words and expressions contained in these	Expressions in
	Articles shall bear the same meanings as in the Act or any statutory	the Act to bear
	modifications thereof for the time being in force.	the same meaning
		in Articles
	CAPITAL	
3.	a) The Authorized Share Capital of the Company shall be such	Authorized
	amount as may be mentioned in Clause V of Memorandum of	Capital.
	Association of the Company from time to time.	
	b) The minimum paid up Share capital of the Company shall be	
	Rs. 5,00,000 or such other higher sum as may be prescribed in	
	the Act from time to time.	
4.	The Company may in General Meeting from time to time by	Increase of
	Ordinary Resolution increase its capital by creation of new Shares	capital by the
	which may be unclassified and may be classified at the time of issue	Company how
	in one or more classes and of such amount or amounts as may be	carried into effect
L	1	

deemed expedient. The new Shares shall be issued upon such terms and conditions and with such rights and privileges annexed thereto as the resolution shall prescribe and in particular, such Shares may be issued with a preferential or qualified right to dividends and in the distribution of assets of the Company and with a right of voting at General Meeting of the Company in conformity with Section 47 of the Act. Whenever the capital of the Company has been increased under the provisions of this Article the Directors shall comply with the provisions of Section 64of the Act.  5. Except so far as otherwise provided by the conditions of issue or by these Presents, any capital raised by the creation of new Shares shall be considered as part of the existing capital, and shall be subject to the provisions herein contained, with reference to the payment of calls and installments, forfeiture, lien, surrender, transfer and transmission, voting and otherwise.  6. The Board shall have the power to issue a part of authorized capital by way of non-voting Shares at price(s) premia, dividends, eligibility, volume, quantum, proportion and other terms and conditions as they deem fit, subject however to provisions of law, rules, regulations, notifications and enforceable guidelines for the time being in force.  7. Subject to the provisions of the Act and these Articles, the Board of Directors may issue redeemable preference shares to such persons, on such terms and conditions and at such times as Directors think fit either at premium or at par, and with full power to give any person the option to call for or be allotted shares of the company either at premium or at par, such option being exercisable at such times and for such consideration as the Board thinks fit.  8. The holder of Preference Shares shall have a right to vote only on Resolutions, which directly affect the rights attached to his Preference Shares.  9. On the issue of redeemable preference shares under the provisions of Article 7 hereof, the following provisions-sha	81.110	Particulars	
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		* *	Shares
(c) Subject to section 55(2)(d)(i) the premium, if any payable on			
		(c) Subject to section 55(2)(d)(i) the premium, if any payable on	
redemption shall have been provided for out of the profits of the		* *	
Company or out of the Company's security premium account,			
before the Shares are redeemed;			
(d) Where any such Shares are redeemed otherwise then out of the		• •	
proceeds of a fresh issue, there shall out of profits which would			
otherwise have been available for dividend, be transferred to a			
reserve fund, to be called "the Capital Redemption Reserve		*	
Account", a sum equal to the nominal amount of the Shares		•	
redeemed, and the provisions of the Act relating to the			
reduction of the share capital of the Company shall, except as			
provided in Section 55 of the Act apply as if the Capital			
Redemption Reserve Account were paid-up share capital of the			
Company; and			
(e) Subject to the provisions of Section 55 of the Act, the		* •	
		* •	
redemption of preference shares hereunder may be effected in		(e) Subject to the provisions of Section 55 of the Act, the	

Sr. No	Particulars	
	the absence of any specific terms and conditions in that behalf,	
	in such manner as the Directors may think fit. The reduction of	
	Preference Shares under the provisions by the Company shall	
	not be taken as reducing the amount of its Authorized Share	
	Capital	
10.	The Company may (subject to the provisions of sections 52, 55, 56,	<b>Reduction</b> of
	both inclusive, and other applicable provisions, if any, of the Act)	capital
	from time to time by Special Resolution reduce	
	(a) the share capital;	
	(b) any capital redemption reserve account; or	
	(c) any security premium account	
	In any manner for the time being, authorized by law and in particular	
	capital may be paid off on the footing that it may be called up again	
	or otherwise. This Article is not to derogate from any power the	
	Company would have, if it were omitted.	
11.	Any debentures, debenture-stock or other securities may be issued at	Debentures
	a discount, premium or otherwise and may be issued on condition	
	that they shall be convertible into shares of any denomination and	
	with any privileges and conditions as to redemption, surrender,	
	drawing, allotment of shares, attending (but not voting) at the	
	General Meeting, appointment of Directors and otherwise.	
	Debentures with the right to conversion into or allotment of shares	
	shall be issued only with the consent of the Company in the General	
12.	Meeting by a Special Resolution.	Issue of Swear
14.	The Company may exercise the powers of issuing sweat equity shares conferred by Section 54 of the Act of a class of shares already	Issue of Swear Equity Shares
	issued subject to such conditions as may be specified in that sections	Equity Shares
	and rules framed thereunder.	
13.	The Company may issue shares to Employees including its Directors	ESOP
201	other than independent directors and such other persons as the rules	2501
	may allow, under Employee Stock Option Scheme (ESOP) or any	
	other scheme, if authorized by a Special Resolution of the Company	
	in general meeting subject to the provisions of the Act, the Rules and	
	applicable guidelines made there under, by whatever name called.	
14.	Notwithstanding anything contained in these articles but subject to	Buy Back o
	the provisions of sections 68 to 70 and any other applicable provision	shares
	of the Act or any other law for the time being in force, the company	
	may purchase its own shares or other specified securities.	
15.	Subject to the provisions of Section 61 of the Act, the Company in	Consolidation,
	general meeting may, from time to time, sub-divide or consolidate all	<b>Sub-Division And</b>
	or any of the share capital into shares of larger amount than its	Cancellation
	existing share or sub-divide its shares, or any of them into shares of	
	smaller amount than is fixed by the Memorandum; subject	
	nevertheless, to the provisions of clause (d) of sub-section (1) of	
	Section 61; Subject as aforesaid the Company in general meeting	
	may also cancel shares which have not been taken or agreed to be	
	taken by any person and diminish the amount of its share capital by	
17	the amount of the shares so cancelled.	T
16.	Subject to compliance with applicable provision of the Act and rules	Issue o
	The state of the s	
	framed thereunder the company shall have power to issue depository	Depository Bossints
17.	receipts in any foreign country.  Subject to compliance with applicable provision of the Act and rules	Receipts  Issue of Securities

Sr. No	Particulars	
227210	securities as permitted to be issued under the Act and rules framed	
	thereunder.	
	MODIFICATION OF CLASS RIGHTS	
18.	(a) If at any time the share capital, by reason of the issue of Preference Shares or otherwise is divided into different classes of shares, all or any of the rights privileges attached to any class (unless otherwise provided by the terms of issue of the shares of the class) may, subject to the provisions of Section 48 of the Act and whether or not the Company is being wound-up, be varied, modified or dealt, with the consent in writing of the holders of not less than three-fourths of the issued shares of that class or with the sanction of a Special Resolution passed at a separate general meeting of the holders of the shares of that class. The provisions of these Articles relating to general meetings shall mutatis mutandis apply to every such separate class of meeting.  Provided that if variation by one class of shareholders affects the rights of any other class of shareholders, the consent of three-fourths of such other class of shareholders shall also be obtained and the provisions of this section shall apply to such variation.	Modification of rights
19.	The rights conferred upon the holders of the Shares including Preference Share, if any) of any class issued with preferred or other rights or privileges shall, unless otherwise expressly provided by the terms of the issue of shares of that class, be deemed not to be modified, commuted, affected, abrogated, dealt with or varied by the creation or issue of further shares ranking pari passu therewith.	New Issue of Shares not to affect rights attached to existing shares of that class.
20.	Subject to the provisions of Section 62 of the Act and these Articles, the shares in the capital of the company for the time being shall be under the control of the Directors who may issue, allot or otherwise dispose of the same or any of them to such persons, in such proportion and on such terms and conditions and either at a premium or at par and at such time as they may from time to time think fit and with the sanction of the company in the General Meeting to give to any person or persons the option or right to call for any shares either at par or premium during such time and for such consideration as the Directors think fit, and may issue and allot shares in the capital of the company on payment in full or part of any property sold and transferred or for any services rendered to the company in the conduct of its business and any shares which may so be allotted may be issued as fully paid up shares and if so issued, shall be deemed to be fully paid shares.	Shares at the disposal of the Directors.
21.	The Company may issue shares or other securities in any manner whatsoever including by way of a preferential offer, to any persons whether or not those persons include the persons referred to in clause (a) or clause (b) of sub-section (1) of section 62 subject to compliance with section 42 and 62 of the Act and rules framed thereunder.	Power to issue shares on preferential basis.
22.	The shares in the capital shall be numbered progressively according to their several denominations, and except in the manner hereinbefore mentioned no share shall be sub-divided. Every forfeited or surrendered share shall continue to bear the number by which the same was originally distinguished.	Shares should be Numbered progressively and no share to be subdivided.

Sr. No	Particulars	
23.	An application signed by or on behalf of an applicant for shares in the	Acceptance of
	Company, followed by an allotment of any shares therein, shall be an	Shares.
	acceptance of shares within the meaning of these Articles, and every	
	person who thus or otherwise accepts any shares and whose name is	
	on the Register shall for the purposes of these Articles, be a Member.	
24.	Subject to the provisions of the Act and these Articles, the Directors	<b>Directors</b> may
	may allot and issue shares in the Capital of the Company as payment	allot shares as
	or part payment for any property (including goodwill of any	full paid-up
	business) sold or transferred, goods or machinery supplied or for	
	services rendered to the Company either in or about the formation or	
	promotion of the Company or the conduct of its business and any	
	shares which may be so allotted may be issued as fully paid-up or	
	partly paid-up otherwise than in cash, and if so issued, shall be	
	deemed to be fully paid-up or partly paid-up shares as aforesaid.	
25.	The money (if any) which the Board shall on the allotment of any	Deposit and call
	shares being made by them, require or direct to be paid by way of	etc.to be a debt
	deposit, call or otherwise, in respect of any shares allotted by them	payable
	shall become a debt due to and recoverable by the Company from the	immediately.
•	allottee thereof, and shall be paid by him, accordingly.	T 1 1 111
26.	Every Member, or his heirs, executors, administrators, or legal	Liability of
	representatives, shall pay to the Company the portion of the Capital	Members.
	represented by his share or shares which may, for the time being,	
	remain unpaid thereon, in such amounts at such time or times, and in	
	such manner as the Board shall, from time to time in accordance with	
	the Company's regulations, require on date fixed for the payment thereof.	
27.	Shares may be registered in the name of any limited company or	Registration of
21.	other corporate body but not in the name of a firm, an insolvent	Shares.
	person or a person of unsound mind.	Shares.
	person of a person of announce	
•	RETURN ON ALLOTMENTS TO BE MADE OR	
	RETURN ON ALLOTMENTS TO BE MADE OR RESTRICTIONS ON ALLOTMENT	
28.	RESTRICTIONS ON ALLOTMENT  The Board shall observe the restrictions as regards allotment of	
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28.	RESTRICTIONS ON ALLOTMENT  The Board shall observe the restrictions as regards allotment of shares to the public, and as regards return on allotments contained in Sections 39 of the Act  CERTIFICATES  (a) Every member shall be entitled, without payment, to one or	Share
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Sr. No	Particulars	
DIVITO	holders shall be sufficient delivery to all such holder. Such	
	certificate shall be issued only in pursuance of a resolution	
	passed by the Board and on surrender to the Company of its	
	letter of allotment or its fractional coupons of requisite value,	
	save in cases of issues against letter of acceptance or of	
	renunciation or in cases of issue of bonus shares. Every such	
	certificate shall be issued under the seal of the Company, which	
	shall be affixed in the presence of two Directors or persons	
	acting on behalf of the Directors under a duly registered power	
	of attorney and the Secretary or some other person appointed by	
	the Board for the purpose and two Directors or their attorneys	
	and the Secretary or other person shall sign the share certificate,	
	provided that if the composition of the Board permits of it, at	
	least one of the aforesaid two Directors shall be a person other	
	than a Managing or whole-time Director. Particulars of every	
	share certificate issued shall be entered in the Register of	
	Members against the name of the person, to whom it has been	
	issued, indicating the date of issue.	
	(b) Any two or more joint allottees of shares shall, for the purpose	
	of this Article, be treated as a single member, and the certificate	
	of any shares which may be the subject of joint ownership, may	
	be delivered to anyone of such joint owners on behalf of all of	
	them. For any further certificate the Board shall be entitled, but	
	shall not be bound, to prescribe a charge not exceeding Rupees	
	Fifty. The Company shall comply with the provisions of Section	
	39 of the Act.	
	(c) A Director may sign a share certificate by affixing his signature thereon by means of any machine, equipment or other	
	mechanical means, such as engraving in metal or lithography,	
	but not by means of a rubber stamp provided that the Director	
	shall be responsible for the safe custody of such machine,	
	equipment or other material used for the purpose.	
30.	If any certificate be worn out, defaced, mutilated or torn or if there be	Issue of new
	no further space on the back thereof for endorsement of transfer, then	certificates in
	upon production and surrender thereof to the Company, a new	place of those
	Certificate may be issued in lieu thereof, and if any certificate lost or	defaced, lost or
	destroyed then upon proof thereof to the satisfaction of the company	destroyed.
	and on execution of such indemnity as the company deem adequate,	•
	being given, a new Certificate in lieu thereof shall be given to the	
	party entitled to such lost or destroyed Certificate. Every Certificate	
	under the Article shall be issued without payment of fees if the	
	Directors so decide, or on payment of such fees (not exceeding	
	Rs.50/- for each certificate) as the Directors shall prescribe. Provided	
	that no fee shall be charged for issue of new certificates in	
	replacement of those which are old, defaced or worn out or where	
	there is no further space on the back thereof for endorsement of	
	transfer.	
	Provided that notwithstanding what is stated above the Directors shall comply with such Pulse or Population or requirements of any Stack	
	comply with such Rules or Regulation or requirements of any Stock	
	Exchange or the Rules made under the Act or the rules made under Securities Contracts (Regulation) Act, 1956, or any other Act, or	
	Securities Contracts (Regulation) Act, 1956, or any other Act, or rules applicable in this behalf.	
	The provisions of this Article shall mutatis mutandis apply to	
	debentures of the Company.	
	accontained of the Company.	

Sr. No	Particulars	
31.	(a) If any share stands in the names of two or more persons, the	The first named
	person first named in the Register shall as regard receipts of	joint holder
	dividends or bonus or service of notices and all or any other matter	deemed Sole
	connected with the Company except voting at meetings, and the	holder.
	transfer of the shares, be deemed sole holder thereof but the joint-	
	holders of a share shall be severally as well as jointly liable for the	
	payment of all calls and other payments due in respect of such share	
	and for all incidentals thereof according to the Company's	
	regulations.	
	(b) The Company shall not be bound to register more than three	Maximum
	persons as the joint holders of any share.	number of joint
		holders.
32.	Except as ordered by a Court of competent jurisdiction or as by law	Company not
	required, the Company shall not be bound to recognise any equitable,	bound to
	contingent, future or partial interest in any share, or (except only as is	recognise any
	by these Articles otherwise expressly provided) any right in respect	interest in share
	of a share other than an absolute right thereto, in accordance with	other than that of
	these Articles, in the person from time to time registered as the holder	registered
	thereof but the Board shall be at liberty at its sole discretion to	holders.
	register any share in the joint names of any two or more persons or	
	the survivor or survivors of them.	
33.	If by the conditions of allotment of any share the whole or part of the	<b>Installment</b> on
	amount or issue price thereof shall be payable by installment, every	shares to be duly
	such installment shall when due be paid to the Company by the	paid.
	person who for the time being and from time to time shall be the	
	registered holder of the share or his legal representative.	
	UNDERWRITING AND BROKERAGE	
34.	Subject to the provisions of Section 40 (6) of the Act, the Company	Commission
	may at any time pay a commission to any person in consideration of	
	his subscribing or agreeing, to subscribe (whether absolutely or	
	conditionally) for any shares or debentures in the Company, or	
	procuring, or agreeing to procure subscriptions (whether absolutely	
	or conditionally) for any shares or debentures in the Company but so	
	that the commission shall not exceed the maximum rates laid down	
	by the Act and the rules made in that regard. Such commission may	
	be satisfied by payment of cash or by allotment of fully or partly paid	
	shares or partly in one way and partly in the other.	
35.	The Company may pay on any issue of shares and debentures such	Brokerage
	brokerage as may be reasonable and lawful.	
	CALLS	
36.	(1) The Board may, from time to time, subject to the terms on which	Directors may
	any shares may have been issued and subject to the conditions of	make calls
	allotment, by a resolution passed at a meeting of the Board and	
	not by a circular resolution, make such calls as it thinks fit, upon	
	the Members in respect of all the moneys unpaid on the shares	
	held by them respectively and each Member shall pay the amount	
	of every call so made on him to the persons and at the time and	
	places appointed by the Board.	
	(2) A call may be revoked or postponed at the discretion of the	
	Board.	
	(3) A call may be made payable by installments.	
<b>37.</b>	Fifteen days' notice in writing of any call shall be given by the	Notice of Calls

Sr. No	Particulars	
	or persons to whom such call shall be paid.	
38.	A call shall be deemed to have been made at the time when the resolution of the Board of Directors authorising such call was passed and may be made payable by the members whose names appear on the Register of Members on such date or at the discretion of the Directors on such subsequent date as may be fixed by Directors.	Calls to date from resolution.
39.	Whenever any calls for further share capital are made on shares, such calls shall be made on uniform basis on all shares falling under the same class. For the purposes of this Article shares of the same nominal value of which different amounts have been paid up shall not be deemed to fall under the same class.	Calls on uniform basis.
40.	The Board may, from time to time, at its discretion, extend the time fixed for the payment of any call and may extend such time as to all or any of the members who on account of the residence at a distance or other cause, which the Board may deem fairly entitled to such extension, but no member shall be entitled to such extension save as a matter of grace and favour.	Directors may extend time.
41.	If any Member fails to pay any call due from him on the day appointed for payment thereof, or any such extension thereof as aforesaid, he shall be liable to pay interest on the same from the day appointed for the payment thereof to the time of actual payment at such rate as shall from time to time be fixed by the Board not exceeding 21% per annum but nothing in this Article shall render it obligatory for the Board to demand or recover any interest from any such member.	Calls to carry interest.
42.	If by the terms of issue of any share or otherwise any amount is made payable at any fixed time or by installments at fixed time (whether on account of the amount of the share or by way of premium) every such amount or installment shall be payable as if it were a call duly made by the Directors and of which due notice has been given and all the provisions herein contained in respect of calls shall apply to such amount or installment accordingly.	Sums deemed to be calls.
43.	On the trial or hearing of any action or suit brought by the Company against any Member or his representatives for the recovery of any money claimed to be due to the Company in respect of his shares, if shall be sufficient to prove that the name of the Member in respect of whose shares the money is sought to be recovered, appears entered on the Register of Members as the holder, at or subsequent to the date at which the money is sought to be recovered is alleged to have become due on the share in respect of which such money is sought to be recovered in the Minute Books: and that notice of such call was duly given to the Member or his representatives used in pursuance of these Articles: and that it shall not be necessary to prove the appointment of the Directors who made such call, nor that a quorum of Directors was present at the Board at which any call was made was duly convened or constituted nor any other matters whatsoever, but the proof of the matters aforesaid shall be conclusive evidence of the debt.	Proof on trial of suit for money due on shares.
44.	Neither a judgment nor a decree in favour of the Company for calls or other moneys due in respect of any shares nor any part payment or satisfaction thereunder nor the receipt by the Company of a portion of any money which shall from time to time be due from any Member of the Company in respect of his shares, either by way of principal or	Judgment, decree, partial payment motto proceed for forfeiture.

Sr. No	Particulars	
	interest, nor any indulgence granted by the Company in respect of the	
	payment of any such money, shall preclude the Company from	
	thereafter proceeding to enforce forfeiture of such shares as	
	hereinafter provided.	
45.	<ul> <li>(a) The Board may, if it thinks fit, receive from any Member willing to advance the same, all or any part of the amounts of his respective shares beyond the sums, actually called up and upon the moneys so paid in advance, or upon so much thereof, from time to time, and at any time thereafter as exceeds the amount of the calls then made upon and due in respect of the shares on account of which such advances are made the Board may pay or allow interest, at such rate as the member paying the sum in advance and the Board agree upon. The Board may agree to repay at any time any amount so advanced or may at any time repay the same upon giving to the Member three months' notice in writing: provided that moneys paid in advance of calls on shares may carry interest but shall not confer a right to dividend or to participate in profits.</li> <li>(b) No Member paying any such sum in advance shall be entitled to voting rights in respect of the moneys so paid by him until the same would but for such payment become presently payable.</li> </ul>	Payments in Anticipation of calls may carry interest
	The provisions of this Article shall mutatis mutandis apply to	
	calls on debentures issued by the Company.	
	LIEN	
46.	The Company shall have a first and paramount lien upon all the shares/debentures (other than fully paid-up shares/debentures) registered in the name of each member (whether solely or jointly with others) and upon the proceeds of sale thereof for all moneys (whether presently payable or not) called or payable at a fixed time in respect of such shares/debentures and no equitable interest in any share shall be created except upon the footing and condition that this Article will have full effect. And such lien shall extend to all dividends and bonuses from time to time declared in respect of such shares/debentures. Unless otherwise agreed the registration of a transfer of shares/debentures shall operate as a waiver of the Company's lien if any, on such shares/debentures. The Directors may at any time declare any shares/debentures wholly or in part to be exempt from the provisions of this clause.	Company to have Lien on shares.
47.	For the purpose of enforcing such lien the Directors may sell the shares subject thereto in such manner as they shall think fit, but no sale shall be made until such period as aforesaid shall have arrived and until notice in writing of the intention to sell shall have been served on such member or the person (if any) entitled by transmission to the shares and default shall have been made by him in payment, fulfillment of discharge of such debts, liabilities or engagements for seven days after such notice. To give effect to any such sale the Board may authorise some person to transfer the shares sold to the purchaser thereof and purchaser shall be registered as the holder of the shares comprised in any such transfer. Upon any such sale as the Certificates in respect of the shares sold shall stand cancelled and become null and void and of no effect, and the Directors shall be entitled to issue a new Certificate or Certificates in lieu thereof to the purchaser or purchasers concerned.	As to enforcing lien by sale.

Sr. No	Particulars	
48.	The net proceeds of any such sale shall be received by the Company	Application of
	and applied in or towards payment of such part of the amount in	proceeds of sale.
	respect of which the lien exists as is presently payable and the	_
	residue, if any, shall (subject to lien for sums not presently payable as	
	existed upon the shares before the sale) be paid to the person entitled	
	to the shares at the date of the sale.	
	FORFEITURE AND SURRENDER OF SHARES	
49.	If any Member fails to pay the whole or any part of any call or	If call or
	installment or any moneys due in respect of any shares either by way	installment not
	of principal or interest on or before the day appointed for the	paid, notice may
	payment of the same, the Directors may, at any time thereafter,	be given.
	during such time as the call or installment or any part thereof or other	
	moneys as aforesaid remains unpaid or a judgment or decree in	
	respect thereof remains unsatisfied in whole or in part, serve a notice	
	on such Member or on the person (if any) entitled to the shares by	
	transmission, requiring him to pay such call or installment of such part thereof or other moneys as remain unpaid together with any	
	interest that may have accrued and all reasonable expenses (legal or	
	otherwise) that may have been accrued by the Company by reason of	
	such non-payment. Provided that no such shares shall be forfeited if	
	any moneys shall remain unpaid in respect of any call or installment	
	or any part thereof as aforesaid by reason of the delay occasioned in	
	payment due to the necessity of complying with the provisions	
	contained in the relevant exchange control laws or other applicable	
	laws of India, for the time being in force.	
50.	The notice shall name a day (not being less than fourteen days from	Terms of notice.
	the date of notice) and a place or places on and at which such call or	
	installment and such interest thereon as the Directors shall determine	
	from the day on which such call or installment ought to have been	
	paid and expenses as aforesaid are to be paid.	
	The notice shall also state that, in the event of the non-payment at or	
	before the time and at the place or places appointed, the shares in	
	respect of which the call was made or installment is payable will be	
	liable to be forfeited.	
51.	If the requirements of any such notice as aforesaid shall not be	On default of
	complied with, every or any share in respect of which such notice has	payment, shares
	been given, may at any time thereafter but before payment of all calls	to be forfeited.
	or installments, interest and expenses, due in respect thereof, be	
	forfeited by resolution of the Board to that effect. Such forfeiture shall include all dividends declared or any other moneys payable in	
	respect of the forfeited share and not actually paid before the	
	forfeiture.	
52.	When any shares have been forfeited, notice of the forfeiture shall be	Notice of
	given to the member in whose name it stood immediately prior to the	forfeiture to a
	forfeiture, and an entry of the forfeiture, with the date thereof shall	Member
	forthwith be made in the Register of Members.	-
53.	Any shares so forfeited, shall be deemed to be the property of the	Forfeited shares
	Company and may be sold, re-allotted, or otherwise disposed of,	to be property of
	either to the original holder thereof or to any other person, upon such	the Company and
	terms and in such manner as the Board in their absolute discretion	may be sold etc.
	shall think fit.	
54.	Any Member whose shares have been forfeited shall notwithstanding	Members still
	the forfeiture, be liable to pay and shall forthwith pay to the	liable to pay

Sr. No	Particulars	
	Company, on demand all calls, installments, interest and expenses owing upon or in respect of such shares at the time of the forfeiture, together with interest thereon from the time of the forfeiture until payment, at such rate as the Board may determine and the Board may enforce the payment of the whole or a portion thereof as if it were a new call made at the date of the forfeiture, but shall not be under any obligation to do so.	money owing at time of forfeiture and interest.
55.	The forfeiture shares shall involve extinction at the time of the forfeiture, of all interest in all claims and demand against the Company, in respect of the share and all other rights incidental to the share, except only such of those rights as by these Articles are expressly saved.	Effect of forfeiture.
56.	A declaration in writing that the declarant is a Director or Secretary of the Company and that shares in the Company have been duly forfeited in accordance with these articles on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the shares.	Evidence of Forfeiture.
57.	The Company may receive the consideration, if any, given for the share on any sale, re-allotment or other disposition thereof and the person to whom such share is sold, re-allotted or disposed of may be registered as the holder of the share and he shall not be bound to see to the application of the consideration: if any, nor shall his title to the share be affected by any irregularly or invalidity in the proceedings in reference to the forfeiture, sale, re-allotment or other disposal of the shares.	Title of purchaser and allottee of Forfeited shares.
58.	Upon any sale, re-allotment or other disposal under the provisions of the preceding Article, the certificate or certificates originally issued in respect of the relative shares shall (unless the same shall on demand by the Company have been previously surrendered to it by the defaulting member) stand cancelled and become null and void and of no effect, and the Directors shall be entitled to issue a duplicate certificate or certificates in respect of the said shares to the person or persons entitled thereto.	Cancellation of share certificate in respect of forfeited shares.
59.	In the meantime and until any share so forfeited shall be sold, reallotted, or otherwise dealt with as aforesaid, the forfeiture thereof may, at the discretion and by a resolution of the Directors, be remitted as a matter of grace and favour, and not as was owing thereon to the Company at the time of forfeiture being declared with interest for the same unto the time of the actual payment thereof if the Directors shall think fit to receive the same, or on any other terms which the Director may deem reasonable.	Forfeiture may be remitted.
60.	Upon any sale after forfeiture or for enforcing a lien in purported exercise of the powers hereinbefore given, the Board may appoint some person to execute an instrument of transfer of the Shares sold and cause the purchaser's name to be entered in the Register of Members in respect of the Shares sold, and the purchasers shall not be bound to see to the regularity of the proceedings or to the application of the purchase money, and after his name has been entered in the Register of Members in respect of such Shares, the validity of the sale shall not be impeached by any person and the remedy of any person aggrieved by the sale shall be in damages only and against the Company exclusively.	Validity of sale
61.	The Directors may, subject to the provisions of the Act, accept a	Surrender of

Sr. No	Particulars	
	surrender of any share from or by any Member desirous of	shares.
	surrendering on such terms the Directors may think fit.	
	TRANSFER AND TRANSMISSION OF SHARES	
62.	<ul> <li>(a) The instrument of transfer of any share in or debenture of the Company shall be executed by or on behalf of both the transferor and transferee.</li> <li>(b) The transferor shall be deemed to remain a holder of the share or debenture until the name of the transferee is entered in the Register of Members or Register of Debenture holders in respect thereof.</li> </ul>	Execution of the instrument of shares.
63.	The instrument of transfer of any share or debenture shall be in	Transfer Form.
	writing and all the provisions of Section 56 and statutory modification thereof including other applicable provisions of the Act shall be duly complied with in respect of all transfers of shares or debenture and registration thereof.  The instrument of transfer shall be in a common form approved by the Exchange;	
64.	The Company shall not register a transfer in the Company other than the transfer between persons both of whose names are entered as holders of beneficial interest in the records of a depository, unless a proper instrument of transfer duly stamped and executed by or on	Transfer not to be registered except on production of
	behalf of the transferor and by or on behalf of the transferee and specifying the name, address and occupation if any, of the transferee, has been delivered to the Company along with the certificate relating to the shares or if no such share certificate is in existence along with	instrument of transfer.
	the letter of allotment of the shares: Provided that where, on an application in writing made to the Company by the transferee and bearing the stamp, required for an instrument of transfer, it is proved to the satisfaction of the Board of Directors that the instrument of transfer signed by or on behalf of the transferor and by or on behalf	
	of the transferee has been lost, the Company may register the transfer on such terms as to indemnity as the Board may think fit, provided further that nothing in this Article shall prejudice any power of the Company to register as shareholder any person to whom the right to	
65.	any shares in the Company has been transmitted by operation of law.  Subject to the provisions of Section 58 of the Act and Section 22A of the Securities Contracts (Regulation) Act, 1956, the Directors may, decline to register—	Directors may refuse to register transfer.
	(a) any transfer of shares on which the company has a lien.  That registration of transfer shall however not be refused on the ground of the transferor being either alone or jointly with any other person or persons indebted to the Company on any account whatsoever;	
66.	If the Company refuses to register the transfer of any share or transmission of any right therein, the Company shall within one month from the date on which the instrument of transfer or intimation of transmission was lodged with the Company, send notice of refusal to the transferee and transferor or to the person giving intimation of	Notice of refusal to be given to transferor and transferee.
-	the transmission, as the case may be, and there upon the provisions of Section 56 of the Act or any statutory modification thereof for the time being in force shall apply.	N. O
67.	No fee shall be charged for registration of transfer, transmission, Probate, Succession Certificate and letter of administration,	No fee on transfer.

Sr. No	Particulars	
	Certificate of Death or Marriage, Power of Attorney or similar other	
	document with the Company.	
68.	The Board of Directors shall have power on giving not less than seven days pervious notice in accordance with section 91 and rules made thereunder close the Register of Members and/or the Register of debentures holders and/or other security holders at such time or times and for such period or periods, not exceeding thirty days at a time, and not exceeding in the aggregate forty five days at a time, and not exceeding in the aggregate forty five days in each year as it may seem expedient to the Board.	Closure of Register of Members or debentureholder or other security holders.
69.	The instrument of transfer shall after registration be retained by the Company and shall remain in its custody. All instruments of transfer which the Directors may decline to register shall on demand be returned to the persons depositing the same. The Directors may cause to be destroyed all the transfer deeds with the Company after such period as they may determine.	Custody of transfer Deeds.
70.	Where an application of transfer relates to partly paid shares, the transfer shall not be registered unless the Company gives notice of the application to the transferee and the transferee makes no objection to the transfer within two weeks from the receipt of the notice.	Application for transfer of partly paid shares.
71.	For this purpose the notice to the transferee shall be deemed to have been duly given if it is dispatched by prepaid registered post/speed post/ courier to the transferee at the address given in the instrument of transfer and shall be deemed to have been duly delivered at the time at which it would have been delivered in the ordinary course of post.	Notice to transferee.
72.	<ul> <li>(a) On the death of a Member, the survivor or survivors, where the Member was a joint holder, and his his nominee or nominees or legal representatives where he was a sole holder, shall be the only person recognized by the Company as having any title to his interest in the shares.</li> <li>(b) Before recognising any executor or administrator or legal representative, the Board may require him to obtain a Grant of Probate or Letters Administration or other legal representation as the case may be, from some competent court in India. Provided nevertheless that in any case where the Board in its absolute discretion thinks fit, it shall be lawful for the Board to dispense with the production of Probate or letter of Administration or such other legal representation upon such terms as to indemnity or otherwise, as the Board in its absolute discretion, may consider adequate</li> <li>(c) Nothing in clause (a) above shall release the estate of the deceased joint holder from any liability in respect of any share which had been jointly held by him with other persons.</li> </ul>	Recognition of legal representative.
73.	The Executors or Administrators of a deceased Member or holders of a Succession Certificate or the Legal Representatives in respect of the Shares of a deceased Member (not being one of two or more joint holders) shall be the only persons recognized by the Company as having any title to the Shares registered in the name of such Members, and the Company shall not be bound to recognize such Executors or Administrators or holders of Succession Certificate or	Titles of Shares of deceased Member

Sr. No	Particulars	
DI 1 1 10	the Legal Representative unless such Executors or Administrators or	
	Legal Representative shall have first obtained Probate or Letters of	
	Administration or Succession Certificate as the case may be from a	
	duly constituted Court in the Union of India provided that in any case	
	where the Board of Directors in its absolute discretion thinks fit, the	
	Board upon such terms as to indemnity or otherwise as the Directors	
	may deem proper dispense with production of Probate or Letters of	
	Administration or Succession Certificate and register Shares standing	
	in the name of a deceased Member, as a Member. However,	
	provisions of this Article are subject to Sections 72of the Companies	
	Act.	
74.	Where, in case of partly paid Shares, an application for registration is	Notice of
/4.	made by the transferor, the Company shall give notice of the	
		application when
	application to the transferee in accordance with the provisions of	to be given
75	Section 56 of the Act.	D
75.	Subject to the provisions of the Act and these Articles, any person	Registration of
	becoming entitled to any share in consequence of the death, lunacy,	persons entitled to share
	bankruptcy, insolvency of any member or by any lawful means other	
	than by a transfer in accordance with these presents, may, with the	otherwise than by
	consent of the Directors (which they shall not be under any obligation	transfer.
	to give) upon producing such evidence that he sustains the character	(Transmission
	in respect of which he proposes to act under this Article or of this	clause).
	title as the Director shall require either be registered as member in	
	respect of such shares or elect to have some person nominated by him	
	and approved by the Directors registered as Member in respect of	
	such shares; provided nevertheless that if such person shall elect to	
	have his nominee registered he shall testify his election by executing	
	in favour of his nominee an instrument of transfer in accordance so	
	he shall not be freed from any liability in respect of such shares. This	
=.	clause is hereinafter referred to as the 'Transmission Clause'.	D 0 1
76.	Subject to the provisions of the Act and these Articles, the Directors	Refusal to
	shall have the same right to refuse or suspend register a person	register nominee.
	entitled by the transmission to any shares or his nominee as if he	
	were the transferee named in an ordinary transfer presented for	
	registration.	
77.	Every transmission of a share shall be verified in such manner as the	Board may
	Directors may require and the Company may refuse to register any	require evidence
	such transmission until the same be so verified or until or unless an	of transmission.
	indemnity be given to the Company with regard to such registration	
	which the Directors at their discretion shall consider sufficient,	
	provided nevertheless that there shall not be any obligation on the	
	Company or the Directors to accept any indemnity.	~
78.	The Company shall incur no liability or responsibility whatsoever in	Company not
	consequence of its registering or giving effect to any transfer of	liable for
	shares made, or purporting to be made by any apparent legal owner	disregard of a
	thereof (as shown or appearing in the Register or Members) to the	notice prohibiting
	prejudice of persons having or claiming any equitable right, title or	registration of
	interest to or in the same shares notwithstanding that the Company	transfer.
	may have had notice of such equitable right, title or interest or notice	
	prohibiting registration of such transfer, and may have entered such	
	notice or referred thereto in any book of the Company and the	
	Company shall not be bound or require to regard or attend or give	
	effect to any notice which may be given to them of any equitable	

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Sr. No	Particulars	
	right, title or interest, or be under any liability whatsoever for	
	refusing or neglecting so to do though it may have been entered or referred to in some book of the Company but the Company shall	
	nevertheless be at liberty to regard and attend to any such notice and	
	give effect thereto, if the Directors shall so think fit.	
79.		Form of transfer
19.	In the case of any share registered in any register maintained outside India the instrument of transfer shall be in a form recognized by the	Outside India.
	law of the place where the register is maintained but subject thereto	Outside Ilidia.
	shall be as near to the form prescribed in Form no. SH-4 hereof as	
	circumstances permit.	
80.	No transfer shall be made to any minor, insolvent or person of	No transfer to
00.	unsound mind.	insolvent etc.
	unsound mind.	msorvent etc.
	NOMINATION	
81.	i) Notwithstanding anything contained in the articles, every holder	Nomination
	of securities of the Company may, at any time, nominate a	- , ,
	person in whom his/her securities shall vest in the event of	
	his/her death and the provisions of Section 72 of the Companies	
	Act, 2013shall apply in respect of such nomination.	
	ii) No person shall be recognized by the Company as a nominee	
	unless an intimation of the appointment of the said person as	
	nominee has been given to the Company during the lifetime of	
	the holder(s) of the securities of the Company in the manner	
	specified under Section 72of the Companies Act, 2013 read with	
	Rule 19 of the Companies (Share Capital and Debentures)	
	Rules, 2014	
	iii) The Company shall not be in any way responsible for	
	transferring the securities consequent upon such nomination.	
	iv) If the holder(s) of the securities survive(s) nominee, then the	
	nomination made by the holder(s) shall be of no effect and shall	
	automatically stand revoked.	
82.	A nominee, upon production of such evidence as may be required by	Transmission of
	the Board and subject as hereinafter provided, elect, either-	Securities by
	(i) to be registered himself as holder of the security, as the case	nominee
	may be; or	
	(ii) to make such transfer of the security, as the case may be, as the	
	deceased security holder, could have made;	
	(iii) if the nominee elects to be registered as holder of the security,	
	himself, as the case may be, he shall deliver or send to the	
	Company, a notice in writing signed by him stating that he so elects and such notice shall be accompanied with the death	
	certificate of the deceased security holder as the case may be;	
	(iv) a nominee shall be entitled to the same dividends and other	
	advantages to which he would be entitled to, if he were the	
	registered holder of the security except that he shall not, before	
	being registered as a member in respect of his security, be	
	entitled in respect of it to exercise any right conferred by	
	membership in relation to meetings of the Company.	
	memoership in relation to incernigs of the company.	
	Provided further that the Board may, at any time, give notice	
	requiring any such person to elect either to be registered himself or to	
	transfer the share or debenture, and if the notice is not complied with	
	within ninety days, the Board may thereafter withhold payment of all	

Sr. No	Particulars	
	dividends, bonuses or other moneys payable or rights accruing in	
	respect of the share or debenture, until the requirements of the notice	
	have been complied with.	
	DEMATERIALISATION OF SHARES	
83.	Subject to the provisions of the Act and Rules made thereunder the	Dematerialisation
	Company may offer its members facility to hold securities issued by	of Securities
	it in dematerialized form.	
	JOINT HOLDER	
84.	Where two or more persons are registered as the holders of any share	Joint Holders
	they shall be deemed to hold the same as joint Shareholders with	goint moracis
	benefits of survivorship subject to the following and other provisions	
	contained in these Articles.	
85.	(a) The Joint holders of any share shall be liable severally as well as	Joint and several
00.	jointly for and in respect of all calls and other payments which	liabilities for all
	ought to be made in respect of such share.	payments in
	ought to be made in respect of such share.	respect of shares.
		respect of shares.
	(b) on the death of any such joint holders the survivor or survivors	Title of survivors.
	(b) on the death of any such joint holders the survivor or survivors shall be the only person recognized by the Company as having	Time of survivors.
	any title to the share but the Board may require such evidence of	
	death as it may deem fit and nothing herein contained shall be	
	taken to release the estate of a deceased joint holder from any	
	liability of shares held by them jointly with any other person;	D
	(c) Any one of two or more joint holders of a share may give	Receipts of one
	effectual receipts of any dividends or other moneys payable in	sufficient.
	respect of share; and	D 11 0
	(d) only the person whose name stands first in the Register of	Delivery of
	Members as one of the joint holders of any share shall be	certificate and
	entitled to delivery of the certificate relating to such share or to	giving of notices
	receive documents from the Company and any such document	to first named
	served on or sent to such person shall deemed to be service on	holders.
	all the holders.	
	SHARE WARRANTS	
86.	The Company may issue warrants subject to and in accordance with	Power to issue
	provisions of the Act and accordingly the Board may in its discretion	share warrants
	with respect to any Share which is fully paid upon application in	
	writing signed by the persons registered as holder of the Share, and	
	authenticated by such evidence(if any) as the Board may, from time	
	to time, require as to the identity of the persons signing the	
	application and on receiving the certificate (if any) of the Share, and	
	the amount of the stamp duty on the warrant and such fee as the	
	Board may, from time to time, require, issue a share warrant.	
87.	(a) The bearer of a share warrant may at any time deposit the	Deposit of share
	warrant at the Office of the Company, and so long as the	warrants
	warrant remains so deposited, the depositor shall have the same	
	right of signing a requisition for call in a meeting of the	
	Company, and of attending and voting and exercising the other	
	privileges of a Member at any meeting held after the expiry of	
	two clear days from the time of deposit, as if his name were	
	inserted in the Register of Members as the holder of the Share	
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	included in the deposit warrant.	
	(b) Not more than one person shall be recognized as depositor of	

Sr. No	Particulars	
	(c) The Company shall, on two day's written notice, return the	
	deposited share warrant to the depositor.	
88.	(a) Subject as herein otherwise expressly provided, no person, being a bearer of a share warrant, shall sign a requisition for calling a meeting of the Company or attend or vote or exercise	Privileges and disabilities of the holders of share
	<ul><li>any other privileges of a Member at a meeting of the Company, or be entitled to receive any notice from the Company.</li><li>(b) The bearer of a share warrant shall be entitled in all other respects to the same privileges and advantages as if he were named in the Register of Members as the holder of the Share</li></ul>	warrant
	included in the warrant, and he shall be a Member of the Company.	
89.	The Board may, from time to time, make bye-laws as to terms on which (if it shall think fit), a new share warrant or coupon may be issued by way of renewal in case of defacement, loss or destruction.	Issue of new share warrant coupons
	CONVERSION OF SHARES INTO STOCK	
90.	The Company may, by ordinary resolution in General Meeting.  a) convert any fully paid-up shares into stock; and b) re-convert any stock into fully paid-up shares of any denomination.	Conversion of shares into stock or reconversion.
91.	The holders of stock may transfer the same or any part thereof in the same manner as and subject to the same regulation under which the shares from which the stock arose might before the conversion have been transferred, or as near thereto as circumstances admit, provided that, the Board may, from time to time, fix the minimum amount of	Transfer of stock.
	stock transferable so however that such minimum shall not exceed the nominal amount of the shares from which the stock arose.	
92.	The holders of stock shall, according to the amount of stock held by them, have the same rights, privileges and advantages as regards dividends, participation in profits, voting at meetings of the Company, and other matters, as if they hold the shares for which the stock arose but no such privilege or advantage shall be conferred by an amount of stock which would not, if existing in shares, have conferred that privilege or advantage.	Rights of stock holders.
93.	Such of the regulations of the Company (other than those relating to share warrants), as are applicable to paid up share shall apply to stock and the words "share" and "shareholders" in those regulations shall include "stock" and "stockholders" respectively.	Regulations.
	BORROWING POWERS	
94.	Subject to the provisions of the Act and these Articles, the Board may, from time to time at its discretion, by a resolution passed at a meeting of the Board generally raise or borrow money by way of deposits, loans, overdrafts, cash credit or by issue of bonds, debentures or debenture-stock (perpetual or otherwise) or in any other manner, or from any person, firm, company, co-operative society, any body corporate, bank, institution, whether incorporated in India or abroad, Government or any authority or any other body for the purpose of the Company and may secure the payment of any sums of money so received, raised or	Power to borrow.
	borrowed; provided that the total amount borrowed by the Company (apart from temporary loans obtained from the Company's Bankers in the ordinary course of business) shall not without the consent of the Company in General Meeting exceed the aggregate of the paid up	

Sr. No	Particulars	
	capital of the Company and its free reserves that is to say reserves not	
	set apart for any specified purpose.	
95.	Subject to the provisions of the Act and these Articles, any bonds, debentures, debenture-stock or any other securities may be issued at a discount, premium or otherwise and with any special privileges and conditions as to redemption, surrender, allotment of shares, appointment of Directors or otherwise; provided that debentures with the right to allotment of or conversion into shares shall not be issued except with the sanction of the Company in General Meeting.	Issue of discount etc. or with special privileges.
96.	The payment and/or repayment of moneys borrowed or raised as aforesaid or any moneys owing otherwise or debts due from the Company may be secured in such manner and upon such terms and conditions in all respects as the Board may think fit, and in particular by mortgage, charter, lien or any other security upon all or any of the assets or property (both present and future) or the undertaking of the Company including its uncalled capital for the time being, or by a guarantee by any Director, Government or third party, and the bonds, debentures and debenture stocks and other securities may be made assignable, free from equities between the Company and the person to whom the same may be issued and also by a similar mortgage, charge or lien to secure and guarantee, the performance by the Company or any other person or company of any obligation undertaken by the Company or any person or Company as the case may be.	Securing payment or repayment of Moneys borrowed.
97.	Any bonds, debentures, debenture-stock or their securities issued or to be issued by the Company shall be under the control of the Board who may issue them upon such terms and conditions, and in such manner and for such consideration as they shall consider to be for the benefit of the Company.	Bonds, Debentures etc. to be under the control of the Directors.
98.	If any uncalled capital of the Company is included in or charged by any mortgage or other security the Directors shall subject to the provisions of the Act and these Articles make calls on the members in respect of such uncalled capital in trust for the person in whose favour such mortgage or security is executed.	Mortgage of uncalled Capital.
99.	Subject to the provisions of the Act and these Articles if the Directors or any of them or any other person shall incur or be about to incur any liability whether as principal or surely for the payment of any sum primarily due from the Company, the Directors may execute or cause to be executed any mortgage, charge or security over or affecting the whole or any part of the assets of the Company by way of indemnity to secure the Directors or person so becoming liable as aforesaid from any loss in respect of such liability.  MEETINGS OF MEMBERS	Indemnity may be given.
100		D:-4: 4*
100.	All the General Meetings of the Company other than Annual General Meetings shall be called Extra-ordinary General Meetings.	Distinction between AGM & EGM.
101.	(a) The Directors may, whenever they think fit, convene an Extra-Ordinary General Meeting and they shall on requisition of requisition of Members made in compliance with Section 100 of the Act, forthwith proceed to convene Extra-Ordinary General Meeting of the members	Extra-Ordinary General Meeting by Board and by requisition
	(b) If at any time there are not within India sufficient Directors	When a Director

Sr. No	Particulars	
	capable of acting to form a quorum, or if the number of Directors be reduced in number to less than the minimum number of Directors prescribed by these Articles and the continuing Directors fail or neglect to increase the number of Directors to that number or to convene a General Meeting, any Director or any two or more Members of the Company holding not less than one-tenth of the total paid up share capital of the Company may call for an Extra-Ordinary General Meeting in the same manner as nearly as possible as that in which meeting may be called by the Directors.	or any two Members may call an Extra Ordinary General Meeting
102.	No General Meeting, Annual or Extraordinary shall be competent to enter upon, discuss or transfer any business which has not been mentioned in the notice or notices upon which it was convened.	Meeting not to transact business not mentioned in notice.
103.	The Chairman (if any) of the Board of Directors shall be entitled to take the chair at every General Meeting, whether Annual or Extraordinary. If there is no such Chairman of the Board of Directors, or if at any meeting he is not present within fifteen minutes of the time appointed for holding such meeting or if he is unable or unwilling to take the chair, then the Members present shall elect another Director as Chairman, and if no Director be present or if all the Directors present decline to take the chair then the Members present shall elect one of the members to be the Chairman of the meeting.	Chairman of General Meeting
104.	No business, except the election of a Chairman, shall be discussed at any General Meeting whilst the Chair is vacant.	Business confined to election of Chairman whilst chair is vacant.
105.	<ul> <li>a) The Chairperson may, with the consent of any meeting at which a quorum is present, and shall, if so directed by the meeting, adjourn the meeting from time to time and from place to place.</li> <li>b) No business shall be transacted at any adjourned meeting other than the business left unfinished at the meeting from which the adjournment took place.</li> <li>c) When a meeting is adjourned for thirty days or more, notice of the adjourned meeting shall be given as in the case of an original meeting.</li> <li>d) Save as aforesaid, and as provided in section 103 of the Act, it shall not be necessary to give any notice of an adjournment or of the business to be transacted at an adjourned meeting.</li> </ul>	Chairman with consent may adjourn meeting.
106.	In the case of an equality of votes the Chairman shall both on a show of hands, on a poll (if any) and e-voting, have casting vote in addition to the vote or votes to which he may be entitled as a Member.	Chairman's casting vote.
107.	Any poll duly demanded on the election of Chairman of the meeting or any question of adjournment shall be taken at the meeting forthwith.	In what case poll taken without adjournment.
108.	The demand for a poll except on the question of the election of the Chairman and of an adjournment shall not prevent the continuance of a meeting for the transaction of any business other than the question on which the poll has been demanded.	Demand for poll not to prevent transaction of other business.

Sr. No	Particulars	
	VOTES OF MEMBERS	
109.	No Member shall be entitled to vote either personally or by proxy at	Members in
	any General Meeting or Meeting of a class of shareholders either	arrears not to
	upon a show of hands ,upon a poll or electronically, or be reckoned in	vote.
	a quorum in respect of any shares registered in his name on which	
	any calls or other sums presently payable by him have not been paid	
	or in regard to which the Company has exercised, any right or lien.	
110.	Subject to the provision of these Articles and without prejudice to	Number of votes
	any special privileges, or restrictions as to voting for the time being	each member
	attached to any class of shares for the time being forming part of the	entitled.
	capital of the company, every Member, not disqualified by the last	
	preceding Article shall be entitled to be present, and to speak and to	
	vote at such meeting, and on a show of hands every member present	
	in person shall have one vote and upon a poll the voting right of	
	every Member present in person or by proxy shall be in proportion to	
	his share of the paid-up equity share capital of the Company,	
	Provided, however, if any preference shareholder is present at any	
	meeting of the Company, save as provided in sub-section (2) of	
	Section 47 of the Act, he shall have a right to vote only on resolution	
	placed before the meeting which directly affect the rights attached to	
111	his preference shares.	C4:
111.	On a poll taken at a meeting of the Company a member entitled to more than one vote or his proxy or other person entitled to vote for	Casting of votes by a member
	him, as the case may be, need not, if he votes, use all his votes or cast	entitled to more
	in the same way all the votes he uses.	than one vote.
	in the same way an the votes he uses.	than one vote.
112.	A member of unsound mind, or in respect of whom an order has been	Vote of member
	made by any court having jurisdiction in lunacy, or a minor may	of unsound mind
	vote, whether on a show of hands or on a poll, by his committee or	and of minor
	other legal guardian, and any such committee or guardian may, on a	
	poll, vote by proxy.	
113.	Notwithstanding anything contained in the provisions of the	Postal Ballot
	Companies Act, 2013, and the Rules made there under, the Company	
	may, and in the case of resolutions relating to such business as may	
	be prescribed by such authorities from time to time, declare to be	
	conducted only by postal ballot, shall, get any such business/	
	resolutions passed by means of postal ballot, instead of transacting	
	the business in the General Meeting of the Company.	
114.	A member may exercise his vote at a meeting by electronic means in	E-Voting
115	accordance with section 108 and shall vote only once.	\$7-4P :4
115.	a) In the case of joint holders, the vote of the senior who tenders a vote, whether in person or by proxy, shall be accepted to the	Votes of joint members.
	exclusion of the votes of the other joint holders. If more than one	members.
	of the said persons remain present than the senior shall alone be	
	entitled to speak and to vote in respect of such shares, but the	
	other or others of the joint holders shall be entitled to be present	
	at the meeting. Several executors or administrators of a deceased	
	Member in whose name share stands shall for the purpose of	
	these Articles be deemed joints holders thereof.	
	b) For this purpose, seniority shall be determined by the order in	
	which the names stand in the register of members.	
116.	Votes may be given either personally or by attorney or by proxy or in	Votes may be
110.	case of a company, by a representative duly Authorised as mentioned	given by proxy or
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Sr. No	Particulars	
	in Articles	by representative
117.	A body corporate (whether a company within the meaning of the Act or not) may, if it is member or creditor of the Company (including being a holder of debentures) authorise such person by resolution of its Board of Directors, as it thinks fit, in accordance with the provisions of Section 113 of the Act to act as its representative at any Meeting of the members or creditors of the Company or debentures holders of the Company. A person authorised by resolution as aforesaid shall be entitled to exercise the same rights and powers (including the right to vote by proxy) on behalf of the body corporate as if it were an individual member, creditor or holder of debentures of the Company.	Representation of a body corporate.
118.	(a) A member paying the whole or a part of the amount remaining unpaid on any share held by him although no part of that amount has been called up, shall not be entitled to any voting rights in respect of the moneys paid until the same would, but for this payment, become presently payable.	Members paying money in advance.
	(b) A member is not prohibited from exercising his voting rights on the ground that he has not held his shares or interest in the Company for any specified period preceding the date on which the vote was taken.	Members not prohibited if share not held for any specified period.
119.	Any person entitled under Article 73 (transmission clause) to transfer any share may vote at any General Meeting in respect thereof in the same manner as if he were the registered holder of such shares, provided that at least forty-eight hours before the time of holding the meeting or adjourned meeting, as the case may be at which he proposes to vote he shall satisfy the Directors of his right to transfer such shares and give such indemnify (if any) as the Directors may require or the directors shall have previously admitted his right to vote at such meeting in respect thereof.	Votes in respect of shares of deceased or insolvent members.
120.	No Member shall be entitled to vote on a show of hands unless such member is present personally or by attorney or is a body Corporate present by a representative duly Authorised under the provisions of the Act in which case such members, attorney or representative may vote on a show of hands as if he were a Member of the Company. In the case of a Body Corporate the production at the meeting of a copy of such resolution duly signed by a Director or Secretary of such Body Corporate and certified by him as being a true copy of the resolution shall be accepted by the Company as sufficient evidence of the authority of the appointment.	No votes by proxy on show of hands.
121.	The instrument appointing a proxy and the power-of-attorney or other authority, if any, under which it is signed or a notarised copy of that power or authority, shall be deposited at the registered office of the company not less than 48 hours before the time for holding the meeting or adjourned meeting at which the person named in the instrument proposes to vote, or, in the case of a poll, not less than 24 hours before the time appointed for the taking of the poll; and in default the instrument of proxy shall not be treated as valid.	Appointment of a Proxy.
122.	An instrument appointing a proxy shall be in the form as prescribed in the rules made under section 105.	Form of proxy.

Sr. No	Particulars	
123.	A vote given in accordance with the terms of an instrument of proxy shall be valid notwithstanding the previous death or insanity of the Member, or revocation of the proxy or of any power of attorney which such proxy signed, or the transfer of the share in respect of which the vote is given, provided that no intimation in writing of the death or insanity, revocation or transfer shall have been received at the office before the meeting or adjourned meeting at which the proxy is used.	Validity of votes given by proxy notwithstanding death of a member.
124.	No objection shall be raised to the qualification of any voter except at the meeting or adjourned meeting at which the vote objected to is given or tendered, and every vote not disallowed at such meeting shall be valid for all purposes.	Time for objections to votes.
125.	Any such objection raised to the qualification of any voter in due time shall be referred to the Chairperson of the meeting, whose decision shall be final and conclusive.	Chairperson of the Meeting to be the judge of validity of any vote.
100	Until otherwise determined by a Control Meeting of the Company	Number
126.	Until otherwise determined by a General Meeting of the Company and subject to the provisions of Section 149 of the Act, the number of Directors (including Debenture and Alternate Directors) shall not be less than three and not more than fifteen. Provided that a company may appoint more than fifteen directors after passing a special resolution	Number of Directors
127.	A Director of the Company shall not be bound to hold any	Qualification
	Qualification Shares in the Company.	shares.
128.	<ul> <li>(a) Subject to the provisions of the Companies Act, 2013 and notwithstanding anything to the contrary contained in these Articles, the Board may appoint any person as a director nominated by any institution in pursuance of the provisions of any law for the time being in force or of any agreement</li> <li>(b) The Nominee Director/s so appointed shall not be required to hold any qualification shares in the Company nor shall be liable to retire by rotation. The Board of Directors of the Company shall have no power to remove from office the Nominee Director/s so appointed. The said Nominee Director/s shall be entitled to the same rights and privileges including receiving of notices, copies of the minutes, sitting fees, etc. as any other Director of the Company is entitled.</li> <li>(c) If the Nominee Director/s is an officer of any of the financial institution the sitting fees in relation to such nominee Directors shall accrue to such financial institution and the same accordingly be paid by the Company to them. The Financial Institution shall be entitled to depute observer to attend the meetings of the Board or any other Committee constituted by the Board.</li> <li>(d) The Nominee Director/s shall, notwithstanding anything to the Contrary contained in these Articles, be at liberty to disclose any information obtained by him/them to the Financial</li> </ul>	Nominee Directors.
129.	Institution appointing him/them as such Director/s.  The Board may appoint an Alternate Director to act for a Director (hereinafter called "The Original Director") during his absence for a period of not less than three months from India. An Alternate	Appointment of alternate Director.

Sr. No	Particulars	
227270	Director appointed under this Article shall not hold office for period	
	longer than that permissible to the Original Director in whose place	
	he has been appointed and shall vacate office if and when the	
	Original Director returns to India. If the term of Office of the	
	Original Director is determined before he so returns to India, any	
	provision in the Act or in these Articles for the automatic re-	
	appointment of retiring Director in default of another appointment	
	shall apply to the Original Director and not to the Alternate Director.	
130.	Subject to the provisions of the Act, the Board shall have power at	Additional
	any time and from time to time to appoint any other person to be an	Director
	Additional Director. Any such Additional Director shall hold office	
	only upto the date of the next Annual General Meeting.	
131.	Subject to the provisions of the Act, the Board shall have power at	<b>Directors</b> power
	any time and from time to time to appoint a Director, if the office of	to fill casual
	any director appointed by the company in general meeting is vacated	vacancies.
	before his term of office expires in the normal course, who shall hold	
	office only upto the date upto which the Director in whose place he is	
	appointed would have held office if it had not been vacated by him.	
132.	Until otherwise determined by the Company in General Meeting,	Sitting Fees.
	each Director other than the Managing/Whole-time Director (unless	
	otherwise specifically provided for) shall be entitled to sitting fees	
	not exceeding a sum prescribed in the Act (as may be amended from	
	time to time) for attending meetings of the Board or Committees	
	thereof.	
133.	The Board of Directors may subject to the limitations provided in the	Travelling
	Act allow and pay to any Director who attends a meeting at a place	expenses
	other than his usual place of residence for the purpose of attending a	Incurred by
	meeting, such sum as the Board may consider fair, compensation for	Director on
	travelling, hotel and other incidental expenses properly incurred by	Company's business.
	him, in addition to his fee for attending such meeting as above specified.	business.
	PROCEEDING OF THE BOARD OF DIRECTORS	
134.	(a) The Board of Directors may meet for the conduct of business,	Meetings of
	adjourn and otherwise regulate its meetings as it thinks fit.	Directors.
	(b) A director may, and the manager or secretary on the requisition	
	of a director shall, at any time, summon a meeting of the Board.	
135.	a) The Directors may from time to time elect from among their	Chairperson
	members a Chairperson of the Board and determine the period	
	for which he is to hold office. If at any meeting of the Board, the	
	Chairman is not present within five minutes after the time	
	appointed for holding the same, the Directors present may choose	
	one of the Directors then present to preside at the meeting.	
	b) Subject to Section 203 of the Act and rules made there under, one	
	person can act as the Chairman as well as the Managing Director	
10.5	or Chief Executive Officer at the same time.	
136.	Questions arising at any meeting of the Board of Directors shall be	Questions at
	decided by a majority of votes and in the case of an equality of votes,	Board meeting
105	the Chairman will have a second or casting vote.	how decided.
137.	The continuing directors may act notwithstanding any vacancy in the	Continuing
	Board; but, if and so long as their number is reduced below the	directors may act
	quorum fixed by the Act for a meeting of the Board, the continuing directors or director may act for the purpose of increasing the number	notwithstanding
	of directors to that fixed for the quorum, or of summoning a general	any vacancy in the Board
	or unectors to that fixed for the quorum, or or summoning a general	me Doaru

Sr. No	Particulars	
	meeting of the company, but for no other purpose.	
138.	Subject to the provisions of the Act, the Board may delegate any of	Directors may
	their powers to a Committee consisting of such member or members	appoint
	of its body as it thinks fit, and it may from time to time revoke and	committee.
	discharge any such committee either wholly or in part and either as to	
	person, or purposes, but every Committee so formed shall in the	
	exercise of the powers so delegated conform to any regulations that	
	may from time to time be imposed on it by the Board. All acts done	
	by any such Committee in conformity with such regulations and in	
	fulfillment of the purposes of their appointment but not otherwise,	
	shall have the like force and effect as if done by the Board.	
139.	The Meetings and proceedings of any such Committee of the Board	Committee
	consisting of two or more members shall be governed by the	Meetings how to
	provisions herein contained for regulating the meetings and	be governed.
	proceedings of the Directors so far as the same are applicable thereto	
	and are not superseded by any regulations made by the Directors	
	under the last preceding Article.	
140.	a) A committee may elect a Chairperson of its meetings.	Chairperson of
	b) If no such Chairperson is elected, or if at any meeting the	Committee
	Chairperson is not present within five minutes after the time	Meetings
	appointed for holding the meeting, the members present may	
	choose one of their members to be Chairperson of the meeting.	
141.	a) A committee may meet and adjourn as it thinks fit.	Meetings of the
	b) Questions arising at any meeting of a committee shall be	Committee
	determined by a majority of votes of the members present, and in	
	case of an equality of votes, the Chairperson shall have a second	
1.42	or casting vote.	Asta of Doord on
142.	Subject to the provisions of the Act, all acts done by any meeting of	Acts of Board or Committee shall
	the Board or by a Committee of the Board, or by any person acting as a Director shall notwithstanding that it shall afterwards be discovered	be valid
	that there was some defect in the appointment of such Director or	notwithstanding
	persons acting as aforesaid, or that they or any of them were	defect in
	disqualified or had vacated office or that the appointment of any of	appointment.
	them had been terminated by virtue of any provisions contained in	арропинсии.
	the Act or in these Articles, be as valid as if every such person had	
	been duly appointed, and was qualified to be a Director.	
	RETIREMENT AND ROTATION OF DIRECTORS	
143.	Subject to the provisions of Section 161 of the Act, if the office of	Power to fill
	any Director appointed by the Company in General Meeting vacated	casual vacancy
	before his term of office will expire in the normal course, the	
	resulting casual vacancy may in default of and subject to any	
	regulation in the Articles of the Company be filled by the Board of	
	Directors at the meeting of the Board and the Director so appointed	
	shall hold office only up to the date up to which the Director in	
	whose place he is appointed would have held office if had not been	
	vacated as aforesaid.	
	POWERS OF THE BOARD	
144.	The business of the Company shall be managed by the Board who	Powers of the
	may exercise all such powers of the Company and do all such acts	Board
	and things as may be necessary, unless otherwise restricted by the	
	Act, or by any other law or by the Memorandum or by the Articles	
	required to be exercised by the Company in General Meeting.	
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Sr. No	Particulars	
51.140	shall invalidate any prior act of the Board which would have been	
	valid if that regulation had not been made.	
145.	Without prejudice to the general powers conferred by the Articles	Certain powers of
140.	and so as not in any way to limit or restrict these powers, and without	the Board
	prejudice to the other powers conferred by these Articles, but subject	the Bourt
	to the restrictions contained in the Articles, it is hereby, declared that	
	the Directors shall have the following powers, that is to say	
	(1) Subject to the provisions of the Act, to purchase or otherwise	To acquire any
	acquire any lands, buildings, machinery, premises, property,	property , rights
	effects, assets, rights, creditors, royalties, business and goodwill	etc.
	of any person firm or company carrying on the business which	
	this Company is authorised to carry on, in any part of India.	
	(2) Subject to the provisions of the Act to purchase, take on lease	To take on Lease.
	for any term or terms of years, or otherwise acquire any land or	
	lands, with or without buildings and out-houses thereon, situate	
	in any part of India, at such conditions as the Directors may	
	think fit, and in any such purchase, lease or acquisition to	
	accept such title as the Directors may believe, or may be	
	advised to be reasonably satisfy.	
	(3) To erect and construct, on the said land or lands, buildings,	To erect &
	houses, warehouses and sheds and to alter, extend and improve	construct.
	the same, to let or lease the property of the company, in part or	
	in whole for such rent and subject to such conditions, as may be	
	thought advisable; to sell such portions of the land or buildings	
	of the Company as may not be required for the company; to	
	mortgage the whole or any portion of the property of the	
	company for the purposes of the Company; to sell all or any	
	portion of the machinery or stores belonging to the Company.	Т
	(4) At their discretion and subject to the provisions of the Act, the Directors may pay property rights or privileges acquired by, or	To pay for
	services rendered to the Company, either wholly or partially in	property.
	cash or in shares, bonds, debentures or other securities of the	
	Company, and any such share may be issued either as fully paid	
	up or with such amount credited as paid up thereon as may be	
	agreed upon; and any such bonds, debentures or other securities	
	may be either specifically charged upon all or any part of the	
	property of the Company and its uncalled capital or not so	
	charged.	
	(5) To insure and keep insured against loss or damage by fire or	To insure
	otherwise for such period and to such extent as they may think	properties of the
	proper all or any part of the buildings, machinery, goods, stores,	Company.
	produce and other moveable property of the Company either	
	separately or co-jointly; also to insure all or any portion of the	
	goods, produce, machinery and other articles imported or	
	exported by the Company and to sell, assign, surrender or	
	discontinue any policies of assurance effected in pursuance of	
	this power.	
	(6) To open accounts with any Bank or Bankers and to pay money	To open Bank
	into and draw money from any such account from time to time	accounts.
	as the Directors may think fit.	
	(7) To secure the fulfillment of any contracts or engagement	To secure
	entered into by the Company by mortgage or charge on all or	contracts by way
	any of the property of the Company including its whole or part	of mortgage.

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	of its undertaking as a going concern and its uncalled capital for	
	the time being or in such manner as they think fit.	
	(8) To accept from any member, so far as may be permissible by	To accept
	law, a surrender of the shares or any part thereof, on such terms	surrender of
	and conditions as shall be agreed upon.	shares.
	(9) To appoint any person to accept and hold in trust, for the	To appoint
	Company property belonging to the Company, or in which it is	trustees for the
	interested or for any other purposes and to execute and to do all	Company.
	such deeds and things as may be required in relation to any such	
	trust, and to provide for the remuneration of such trustee or	
	trustees.	
	(10) To institute, conduct, defend, compound or abandon any legal	To conduct legal
	proceeding by or against the Company or its Officer, or	proceedings.
	otherwise concerning the affairs and also to compound and	
	allow time for payment or satisfaction of any debts, due, and of	
	any claims or demands by or against the Company and to refer	
	any difference to arbitration, either according to Indian or	
	Foreign law and either in India or abroad and observe and	
	perform or challenge any award thereon.	
	(11) To act on behalf of the Company in all matters relating to	Bankruptcy
	bankruptcy insolvency.	&Insolvency
	(12) To make and give receipts, release and give discharge for	To issue receipts
	moneys payable to the Company and for the claims and	& give discharge.
	demands of the Company.	
	(13) Subject to the provisions of the Act, and these Articles to invest	To invest and
	and deal with any moneys of the Company not immediately	deal with money
	required for the purpose thereof, upon such authority (not being	of the Company.
	the shares of this Company) or without security and in such	
	manner as they may think fit and from time to time to vary or	
	realise such investments. Save as provided in Section 187 of the	
	Act, all investments shall be made and held in the Company's	
	own name.	
	(14) To execute in the name and on behalf of the Company in favour	To give Security
	of any Director or other person who may incur or be about to	by way of
	incur any personal liability whether as principal or as surety, for	indemnity.
	the benefit of the Company, such mortgage of the Company's	
	property (present or future) as they think fit, and any such	
	mortgage may contain a power of sale and other powers,	
	provisions, covenants and agreements as shall be agreed upon;	m- 14 *
	(15) To determine from time to time persons who shall be entitled to	To determine
	sign on Company's behalf, bills, notes, receipts, acceptances,	signing powers.
	endorsements, cheques, dividend warrants, releases, contracts	
	and documents and to give the necessary authority for such	
	purpose, whether by way of a resolution of the Board or by way of a power of attorney or otherwise.	
		Commission
	(16) To give to any Director, Officer, or other persons employed by	Commission or
	the Company, a commission on the profits of any particular	share in profits.
	business or transaction, or a share in the general profits of the	
	company; and such commission or share of profits shall be	
	treated as part of the working expenses of the Company.	Donug of a 4-
	(17) To give, award or allow any bonus, pension, gratuity or	Bonus etc. to
	compensation to any employee of the Company, or his widow,	employees.
	children, dependents, that may appear just or proper, whether	

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	such employee, his widow, children or dependents have or have	
	not a legal claim on the Company.	
	(18) To set aside out of the profits of the Company such sums as	Transfer to
	they may think proper for depreciation or the depreciation funds	Reserve Funds.
	or to insurance fund or to an export fund, or to a Reserve Fund,	
	or Sinking Fund or any special fund to meet contingencies or	
	repay debentures or debenture-stock or for equalizing dividends	
	or for repairing, improving, extending and maintaining any of	
	the properties of the Company and for such other purposes	
	(including the purpose referred to in the preceding clause) as the	
	Board may, in the absolute discretion think conducive to the	
	interests of the Company, and subject to Section 179 of the Act,	
	to invest the several sums so set aside or so much thereof as	
	may be required to be invested, upon such investments (other	
	than shares of this Company) as they may think fit and from	
	time to time deal with and vary such investments and dispose of	
	and apply and extend all or any part thereof for the benefit of	
	the Company notwithstanding the matters to which the Board apply or upon which the capital moneys of the Company might	
	rightly be applied or expended and divide the reserve fund into	
	such special funds as the Board may think fit; with full powers	
	to transfer the whole or any portion of a reserve fund or division	
	of a reserve fund to another fund and with the full power to	
	employ the assets constituting all or any of the above funds,	
	including the depredation fund, in the business of the company	
	or in the purchase or repayment of debentures or debenture-	
	stocks and without being bound to keep the same separate from	
	the other assets and without being bound to pay interest on the	
	same with the power to the Board at their discretion to pay or	
	allow to the credit of such funds, interest at such rate as the	
	Board may think proper.	
	(19) To appoint, and at their discretion remove or suspend such	To appoint and
	general manager, managers, secretaries, assistants, supervisors,	remove officers
	scientists, technicians, engineers, consultants, legal, medical or	
	economic advisers, research workers, labourers, clerks, agents	employees.
	and servants, for permanent, temporary or special services as	
	they may from time to time think fit, and to determine their	
	powers and duties and to fix their salaries or emoluments or	
	remuneration and to require security in such instances and for such amounts they may think fit and also from time to time to	
	provide for the management and transaction of the affairs of the	
	Company in any specified locality in India or elsewhere in such	
	manner as they think fit and the provisions contained in the next	
	following clauses shall be without prejudice to the general	
	powers conferred by this clause.	
	(20) At any time and from time to time by power of attorney under	To appoint
	the seal of the Company, to appoint any person or persons to be	Attorneys.
	the Attorney or attorneys of the Company, for such purposes	•
	and with such powers, authorities and discretions (not	
	exceeding those vested in or exercisable by the Board under	
	these presents and excluding the power to make calls and	
	excluding also except in their limits authorised by the Board the	
	power to make loans and borrow moneys) and for such period	

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	and subject to such conditions as the Board may from time to time think fit, and such appointments may (if the Board think fit) be made in favour of the members or any of the members of any local Board established as aforesaid or in favour of any Company, or the shareholders, directors, nominees or manager of any Company or firm or otherwise in favour of any fluctuating body of persons whether nominated directly or indirectly by the Board and any such powers of attorney may contain such powers for the protection or convenience for dealing with such Attorneys as the Board may think fit, and may contain powers enabling any such delegated Attorneys as aforesaid to sub-delegate all or any of the powers, authorities and discretion for the time being vested in them.  (21) Subject to Sections 188 of the Act, for or in relation to any of the matters aforesaid or otherwise for the purpose of the Company to enter into all such negotiations and contracts and	To enter into contracts.
	rescind and vary all such contracts, and execute and do all such acts, deeds and things in the name and on behalf of the Company as they may consider expedient.	
	(22) From time to time to make, vary and repeal rules for the regulations of the business of the Company its Officers and employees.	To make rules.
	(23) To effect, make and enter into on behalf of the Company all transactions, agreements and other contracts within the scope of the business of the Company.	To effect contracts etc.
	(24) To apply for, promote and obtain any act, charter, privilege, concession, license, authorization, if any, Government, State or municipality, provisional order or license of any authority for enabling the Company to carry any of this objects into effect, or for extending and any of the powers of the Company or for effecting any modification of the Company's constitution, or for any other purpose, which may seem expedient and to oppose any proceedings or applications which may seem calculated, directly or indirectly to prejudice the Company's interests.	To apply & obtain concessions licenses etc.
	(25) To pay and charge to the capital account of the Company any commission or interest lawfully payable there out under the provisions of Sections 40 of the Act and of the provisions contained in these presents.	To pay commissions or interest.
	(26) To redeem preference shares.	To redeem preference shares.
	(27) To subscribe, incur expenditure or otherwise to assist or to guarantee money to charitable, benevolent, religious, scientific, national or any other institutions or subjects which shall have any moral or other claim to support or aid by the Company, either by reason of locality or operation or of public and general utility or otherwise.	To assist charitable or benevolent institutions.
	<ul><li>(28) To pay the cost, charges and expenses preliminary and incidental to the promotion, formation, establishment and registration of the Company.</li><li>(29) To pay and charge to the capital account of the Company any commission or interest lawfully payable thereon under the provisions of Sections 40 of the Act.</li></ul>	

Sr. No	Particulars	
.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(30) To provide for the welfare of Directors or ex-Directors or	
	employees or ex-employees of the Company and their wives,	
	widows and families or the dependents or connections of such	
	persons, by building or contributing to the building of houses,	
	dwelling or chawls, or by grants of moneys, pension, gratuities,	
	allowances, bonus or other payments, or by creating and from	
	time to time subscribing or contributing, to provide other	
	associations, institutions, funds or trusts and by providing or	
	subscribing or contributing towards place of instruction and	
	recreation, hospitals and dispensaries, medical and other	
	attendance and other assistance as the Board shall think fit and	
	subject to the provision of Section 181 of the Act, to subscribe	
	or contribute or otherwise to assist or to guarantee money to	
	charitable, benevolent, religious, scientific, national or other	
	institutions or object which shall have any moral or other claim	
	to support or aid by the Company, either by reason of locality of	
	operation, or of the public and general utility or otherwise.	
	(31) To purchase or otherwise acquire or obtain license for the use of	
	and to sell, exchange or grant license for the use of any trade	
	mark, patent, invention or technical know-how.	
	(32) To sell from time to time any Articles, materials, machinery,	
	plants, stores and other Articles and thing belonging to the	
	Company as the Board may think proper and to manufacture,	
	prepare and sell waste and by-products.	
	(33) From time to time to extend the business and undertaking of the	
	Company by adding, altering or enlarging all or any of the	
	buildings, factories, workshops, premises, plant and machinery,	
	for the time being the property of or in the possession of the	
	Company, or by erecting new or additional buildings, and to	
	expend such sum of money for the purpose aforesaid or any of	
	them as they be thought necessary or expedient.	
	(34) To undertake on behalf of the Company any payment of rents and the performance of the covenants, conditions and	
	agreements contained in or reserved by any lease that may be	
	granted or assigned to or otherwise acquired by the Company	
	and to purchase the reversion or reversions, and otherwise to	
	acquire on free hold sample of all or any of the lands of the	
	Company for the time being held under lease or for an estate	
	less than freehold estate.	
	(35) To improve, manage, develop, exchange, lease, sell, resell and	
	re-purchase, dispose off, deal or otherwise turn to account, any	
	property (movable or immovable) or any rights or privileges	
	belonging to or at the disposal of the Company or in which the	
	Company is interested.	
	(36) To let, sell or otherwise dispose of subject to the provisions of	
	Section 180 of the Act and of the other Articles any property of	
	the Company, either absolutely or conditionally and in such	
	manner and upon such terms and conditions in all respects as it	
	thinks fit and to accept payment in satisfaction for the same	
	in cash or otherwise as it thinks fit.	
	(37) Generally subject to the provisions of the Act and these	
	Articles, to delegate the powers/authorities and discretions	
	vested in the Directors to any person(s), firm, company or	
	fluctuating body of persons as aforesaid.	

Sr. No	Particulars			
	(38) To comply with the requirements of any local law which in			
	their opinion it shall in the interest of the Company be			
	necessary or expedient to comply with.			
	MANAGING AND WHOLE-TIME DIRECTORS			
146.	a) Subject to the provisions of the Act and of these Articles, the	Powers to		
	Directors may from time to time in Board Meetings appoint one	appoint		
	or more of their body to be a Managing Director or Managing	Managing/		
	Directors or whole-time Director or whole-time Directors of the	Wholetime		
	Company for such term not exceeding five years at a time as they	Directors.		
	may think fit to manage the affairs and business of the Company,			
	and may from time to time (subject to the provisions of any			
	contract between him or them and the Company) remove or			
	dismiss him or them from office and appoint another or others in			
	his or their place or places.			
	b) The Managing Director or Managing Directors or whole-time			
	Director or whole-time Directors so appointed shall be liable to			
	retire by rotation. A Managing Director or Whole-time Director			
	who is appointed as Director immediately on the retirement by			
	rotation shall continue to hold his office as Managing Director or			
	Whole-time Director and such re-appointment as such Director			
	shall not be deemed to constitute a break in his appointment as			
1.45	Managing Director or Whole-time Director.	D (* 6		
147.	The remuneration of a Managing Director or a Whole-time Director	Remuneration of		
	(subject to the provisions of the Act and of these Articles and of any	Managing or		
	contract between him and the Company) shall from time to time be	Wholetime Director.		
	fixed by the Directors, and may be, by way of fixed salary, or commission on profits of the Company, or by participation in any	Director.		
	such profits, or by any, or all of these modes.			
148.	(1) Subject to control, direction and supervision of the Board of	Powers and		
140.	Directors, the day-today management of the company will be in	duties of		
	the hands of the Managing Director or Whole-time Director	Managing		
	appointed in accordance with regulations of these Articles of	Director or		
	Association with powers to the Directors to distribute such day-	Whole-time		
	to-day management functions among such Directors and in any	Director.		
	manner as may be directed by the Board.			
	(2) The Directors may from time to time entrust to and confer upon			
	the Managing Director or Whole-time Director for the time			
	being save as prohibited in the Act, such of the powers			
	exercisable under these presents by the Directors as they may			
	think fit, and may confer such objects and purposes, and upon			
	such terms and conditions, and with such restrictions as they			
	think expedient; and they may subject to the provisions of the			
	Act and these Articles confer such powers, either collaterally			
	with or to the exclusion of, and in substitution for, all or any of			
	the powers of the Directors in that behalf, and may from time to			
	time revoke, withdraw, alter or vary all or any such powers.			
	(3) The Company's General Meeting may also from time to time			
	appoint any Managing Director or Managing Directors or			
	Wholetime Director or Wholetime Directors of the Company			
	and may exercise all the powers referred to in these Articles.			
	(4) The Managing Director shall be entitled to sub-delegate (with			
	the sanction of the Directors where necessary) all or any of the			
	powers, authorities and discretions for the time being vested in			

Sr. No	Particulars	
51.140	him in particular from time to time by the appointment of any	
	attorney or attorneys for the management and transaction of the	
	affairs of the Company in any specified locality in such manner	
	as they may think fit.	
	(5) Notwithstanding anything contained in these Articles, the	
	Managing Director is expressly allowed generally to work for	
	and contract with the Company and especially to do the work of	
	Managing Director and also to do any work for the Company	
	upon such terms and conditions and for such remuneration	
	(subject to the provisions of the Act) as may from time to time	
	be agreed between him and the Directors of the Company.	
	Chief Executive Officer, Manager, Company Secretary or Chief	
	Financial Officer	
149.	a) Subject to the provisions of the Act,—	<b>Board to appoint</b>
	i. A chief executive officer, manager, company secretary or	Chief Executive
	chief financial officer may be appointed by the Board for	Officer/
	such term, at such remuneration and upon such conditions as	Manager/
	it may thinks fit; and any chief executive officer, manager,	Company
	company secretary or chief financial officer so appointed	Secretary/ Chief
	may be removed by means of a resolution of the Board;	Financial Officer
	ii. A director may be appointed as chief executive officer,	
	manager, company secretary or chief financial officer.	
	<b>b</b> ) A provision of the Act or these regulations requiring or	
	authorising a thing to be done by or to a director and chief	
	executive officer, manager, company secretary or chief financial	
	officer shall not be satisfied by its being done by or to the same	
	person acting both as director and as, or in place of, chief	
	executive officer, manager, company secretary or chief financial	
	officer.	
	THE SEAL	
150.	(a) The Board shall provide a Common Seal for the purposes of the	The seal, its
	Company, and shall have power from time to time to destroy	custody and use.
	the same and substitute a new Seal in lieu thereof, and the	
	Board shall provide for the safe custody of the Seal for the time	
	being, and the Seal shall never be used except by the authority	
	of the Board or a Committee of the Board previously given.	
	(b) The Company shall also be at liberty to have an Official Seal in	
	accordance with of the Act, for use in any territory, district or	
4	place outside India.	
151.	The seal of the company shall not be affixed to any instrument except	Deeds how
	by the authority of a resolution of the Board or of a committee of the	executed.
	Board authorized by it in that behalf, and except in the presence of at	
	least two directors and of the secretary or such other person as the	
	Board may appoint for the purpose; and those two directors and the	
	secretary or other person aforesaid shall sign every instrument to	
	which the seal of the company is so affixed in their presence.	
152.	Dividend and Reserves  (1) Subject to the rights of persons, if any, entitled to shares with	Division of
152.	(1) Subject to the rights of persons, if any, entitled to shares with special rights as to dividends, all dividends shall be declared	
		profits.
	and paid according to the amounts paid or credited as paid on the shares in respect whereof the dividend is paid, but if and so	
	the shares in respect whereof the dividend is paid, but if and so long as nothing is paid upon any of the shares in the Company,	
	dividends may be declared and paid according to the amounts of	
	urvidends may be declared and paid according to the amounts of	

Sr. No	Particulars	
227110	the shares.	
	(2) No amount paid or credited as paid on a share in advance of	
	calls shall be treated for the purposes of this regulation as paid	
	on the share.	
	(3) All dividends shall be apportioned and paid proportionately to	
	the amounts paid or credited as paid on the shares during any	
	portion or portions of the period in respect of which the	
	dividend is paid; but if any share is issued on terms providing	
	that it shall rank for dividend as from a particular date such	
	share shall rank for dividend accordingly.	
153.	The Company in General Meeting may declare dividends, to be paid	The company in
	to members according to their respective rights and interests in the	General Meeting
	profits and may fix the time for payment and the Company shall	may declare
	comply with the provisions of Section 127 of the Act, but no	Dividends.
	dividends shall exceed the amount recommended by the Board of	
	Directors, but the Company may declare a smaller dividend in	
4 = 4	general meeting.	TD e
154.	a) The Board may, before recommending any dividend, set aside	Transfer to
	out of the profits of the company such sums as it thinks fit as a	reserves
	reserve or reserves which shall, at the discretion of the Board, be	
	applicable for any purpose to which the profits of the company	
	may be properly applied, including provision for meeting	
	contingencies or for equalizing dividends; and pending such	
	application, may, at the like discretion, either be employed in the	
	business of the company or be invested in such investments	
	(other than shares of the company) as the Board may, from time	
	to time, thinks fit.	
	b) The Board may also carry forward any profits which it may consider necessary not to divide, without setting them aside as a	
	reserve.	
155.	Subject to the provisions of section 123, the Board may from time to	Interim Dividend.
155.	time pay to the members such interim dividends as appear to it to be	intermi bividend.
	justified by the profits of the company.	
156.	The Directors may retain any dividends on which the Company has a	Debts may be
100.	lien and may apply the same in or towards the satisfaction of the	deducted.
	debts, liabilities or engagements in respect of which the lien exists.	
157.	No amount paid or credited as paid on a share in advance of calls	Capital paid up
	shall be treated for the purposes of this articles as paid on the share.	in advance not to
	• •	earn dividend.
158.	All dividends shall be apportioned and paid proportionately to the	Dividends in
	amounts paid or credited as paid on the shares during any portion or	proportion to
	portions of the period in respect of which the dividend is paid but if	amount paid-up.
	any share is issued on terms providing that it shall rank for dividends	
	as from a particular date such share shall rank for dividend	
	accordingly.	
159.	The Board of Directors may retain the dividend payable upon shares	Retention of
	in respect of which any person under Articles has become entitled to	dividends until
	be a member, or any person under that Article is entitled to transfer,	completion of
	until such person becomes a member, in respect of such shares or	transfer under
	shall duly transfer the same.	Articles.
160.	No member shall be entitled to receive payment of any interest or	No Member to
	dividend or bonus in respect of his share or shares, whilst any money	receive dividend

Sr. No	Particulars			
	may be due or owing from him to the Company in respect of such share or shares (or otherwise however, either alone or jointly with any other person or persons) and the Board of Directors may deduct from the interest or dividend payable to any member all such sums of money so due from him to the Company.	whilst indebted to the company and the Company's right of reimbursement thereof.		
161.	A transfer of shares does not pass the right to any dividend declared thereon before the registration of the transfer.	Effect of transfer of shares.		
162.	Any one of several persons who are registered as joint holders of any share may give effectual receipts for all dividends or bonus and payments on account of dividends in respect of such share.  Dividend holders.			
163.	<ul> <li>a) Any dividend, interest or other monies payable in cash in respect of shares may be paid by cheque or warrant sent through the post directed to the registered address of the holder or, in the case of joint holders, to the registered address of that one of the joint holders who is first named on the register of members, or to such person and to such address as the holder or joint holders may in writing direct.</li> <li>b) Every such cheque or warrant shall be made payable to the order of the person to whom it is sent.</li> </ul>	Dividends how remitted.		
164.	Notice of any dividend that may have been declared shall be given to the persons entitled to share therein in the manner mentioned in the Act.	Notice of dividend.		
165.	No unclaimed dividend shall be forfeited before the claim becomes barred by law and no unpaid dividend shall bear interest as against the Company.  CAPITALIZATION			
166.	<ol> <li>The Company in General Meeting may, upon the recommendation of the Board, resolve:         <ul> <li>that it is desirable to capitalize any part of the amount for the time being standing to the credit of any of the Company's reserve accounts, or to the credit of the Profit and Loss account, or otherwise available for distribution; and</li> <li>that such sum be accordingly set free for distribution in the manner specified in clause (2) amongst the members who would have been entitled thereto, if distributed by way of dividend and in the same proportions.</li> </ul> </li> <li>The sums aforesaid shall not be paid in cash but shall be applied subject to the provisions contained in clause (3) either in or towards:         <ul> <li>paying up any amounts for the time being unpaid on any shares held by such members respectively;</li> <li>paying up in full, unissued shares of the Company to be allotted and distributed, credited as fully paid up, to and amongst such members in the proportions aforesaid; or</li> <li>partly in the way specified in sub-clause (i) and partly in that specified in sub-clause (ii).</li> </ul> </li> <li>A Securities Premium Account and Capital Redemption Reserve Account may, for the purposes of this regulation, only be applied in the paying up of unissued shares to be issued to members of the Company and fully paid bonus shares.</li> </ol>	Capitalization.		

Sr. No	Pai		
D1.110	(4)		
	( ' )	Company in pursuance of this regulation.	
167.	(1)	_ · · ·	Fractional Certificates.
	(a)	make all appropriations and applications of the undivided profits resolved to be capitalized thereby and all allotments and issues of fully paid shares, if any, and	
	(b)	generally to do all acts and things required to give effect thereto.	
	(2)	The Board shall have full power -	
	(a)	to make such provision, by the issue of fractional certificates or by payment in cash or otherwise as it thinks fit, in case of shares	
		becoming distributable in fractions; and also	
	(b)	entitled thereto, into an agreement with the Company providing for the allotment to them respectively, credited as fully paid up,	
		of any further shares to which they may be entitled upon such capitalization, or (as the case may require) for the payment by the Company on their behalf, by the application thereto of their	
		respective proportions, of the profits resolved to be capitalized, of the amounts or any part of the amounts remaining unpaid on their existing shares.	
	(3)	e	
	(4)	· · · · · · · · · · · · · · · · · · ·	
		preceding paragraph of this Article, the Directors may give such directions as may be necessary and settle any questions or difficulties that may arise in regard to any issue including distribution of new equity shares and fractional certificates as they think fit.	
168.	(1)	The books containing the minutes of the proceedings of any	Inspection of
		General Meetings of the Company shall be open to inspection	Minutes Books of
		of members without charge on such days and during such	
		business hours as may consistently with the provisions of	Meetings.
		Section 119 of the Act be determined by the Company in	
		General Meeting and the members will also be entitled to be furnished with copies thereof on payment of regulated charges.	
	(2)		
	(-)	within seven days after he has made a request in that behalf to	
		the Company with a copy of any minutes referred to in sub-	
		clause (1) hereof on payment of Rs. 10 per page or any part thereof.	
169.	a)	The Board shall from time to time determine whether and to what extent and at what times and places and under what conditions or regulations, the accounts and books of the company, or any of	Inspection of Accounts
		them, shall be open to the inspection of members not being directors.	
	b)	No member (not being a director) shall have any right of	
		inspecting any account or book or document of the company	
		except as conferred by law or authorised by the Board or by the	
		company in general meeting.	
		FOREIGN REGISTER	

Sr. No	Particulars	
170.	The Company may exercise the powers conferred on it by the	Foreign Register.
	provisions of the Act with regard to the keeping of Foreign Register	
	of its Members or Debenture holders, and the Board may, subject to	
	the provisions of the Act, make and vary such regulations as it may	
	think fit in regard to the keeping of any such Registers.	
	DOCUMENTS AND SERVICE OF NOTICES	
171.	Any document or notice to be served or given by the Company be	Signing of
	signed by a Director or such person duly authorised by the Board for	documents &
	such purpose and the signature may be written or printed or	notices to be
	lithographed.	served or given.
172.	Save as otherwise expressly provided in the Act, a document or	Authentication of
	proceeding requiring authentication by the company may be signed	documents and
	by a Director, the Manager, or Secretary or other Authorised Officer	proceedings.
	of the Company and need not be under the Common Seal of the	
	Company.	
	WINDING UP	
173.	Subject to the provisions of Chapter XX of the Act and rules made	
	thereunder—	
	(i) If the company shall be wound up, the liquidator may, with the	
	sanction of a special resolution of the company and any other	
	sanction required by the Act, divide amongst the members, in specie	
	or kind, the whole or any part of the assets of the company, whether	
	they shall consist of property of the same kind or not.	
	(ii) For the purpose aforesaid, the liquidator may set such value as he	
	deems fair upon any property to be divided as aforesaid and may	
	determine how such division shall be carried out as between the	
	members or different classes of members.	
	(iii) The liquidator may, with the like sanction, vest the whole or any	
	part of such assets in trustees upon such trusts for the benefit of the	
	contributories if he considers necessary, but so that no member shall	
	be compelled to accept any shares or other securities whereon there is	
	any liability.	
	INDEMNITY	
174.	Subject to provisions of the Act, every Director, or Officer or Servant	Directors' and
	of the Company or any person (whether an Officer of the Company	others right to
	or not) employed by the Company as Auditor, shall be indemnified	indemnity.
	by the Company against and it shall be the duty of the Directors to	
	pay, out of the funds of the Company, all costs, charges, losses and	
	damages which any such person may incur or become liable to, by	
	reason of any contract entered into or act or thing done, concurred in	
	or omitted to be done by him in any way in or about the execution or	
	discharge of his duties or supposed duties (except such if any as he	
	shall incur or sustain through or by his own wrongful act neglect or	
	default) including expenses, and in particular and so as not to limit	
	the generality of the foregoing provisions, against all liabilities	
	incurred by him as such Director, Officer or Auditor or other officer	
	of the Company in defending any proceedings whether civil or	
	criminal in which judgment is given in his favor, or in which he is	
	acquitted or in connection with any application under Section 463 of	
	the Act on which relief is granted to him by the Court.	

#### SECTION IX – OTHER INFORMATION

## MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts not being contracts entered into in the ordinary course of business carried on by our Company or contracts entered into more than two (2) years before the date of filing of this Red Herring Prospectus which are or may be deemed material have been entered or are to be entered into by our Company. These contracts, copies of which will be attached to the copy of the Red Herring Prospectus will be delivered to the RoC for registration and also the documents for inspection referred to hereunder, may be inspected at the Registered Office of our Company located at Plot No 109, Sector 3 Industrial Area Pithampur, Dhar, Madhya Pradesh 454774, India from date of filing this Red Herring Prospectus with Stock Exchange to Bid Closing Date on working days from 10.00 a.m. to 5.00 p.m.

## **Material Contracts**

- 1. Issue Agreement dated December 12, 2017 between our Company and the BRLMs.
- 2. Registrar Agreement dated December 12, 2017 between our Company and Link Intime India Private Limited, Registrar to the Issue.
- 3. Underwriting Agreement dated December 22, 2017 between our Company and Underwriter viz. BRLMs
- 4. Market Making Agreement dated December 12, 2017 between our Company, Market Maker and the BRLMs
- 5. Bankers to the Issue Agreement dated December 12, 2017 amongst our Company, the BRLMs, Banker(s) to the offer and the Registrar to the offer.
- 6. Tripartite agreement among the NSDL, our Company and Registrar to the Offer dated December 09, 2017
- 7. Tripartite agreement among the CDSL, our Company and Registrar to the Offer dated December 07, 2017
- 8. Syndicate Agreement dated December 22, 2017 between our Company, the BRLMs and Syndicate Member..

# **Material Documents**

- 1. Certified copies of the updated Memorandum and Articles of Association of our Company along with certificates of incorporation as amended from time to time.
- 2. Resolutions of the Board of Directors dated November 02, 2017 in relation to the Issue and other related matters.
- 3. Shareholders' resolution dated November 03, 2017 in relation to the Issue and other related matters.
- 4. Statement of Tax Benefits dated November 24, 2017 issued by our Peer Reviewed Auditor, N. K. Aswani & Co., Chartered Accountants.
- 5. Report of the Peer Reviewed Auditor, N. K. Aswani & Co., Chartered Accountants, dated November 10, 2017 on the Restated Financial Statements for the period ended September 30, 2017 and financial years ended as on March 31, 2017, 2016, 2015, 2014 & 2013 of our Company.
- 6. Consents of Promoters, Directors, Company Secretary and Compliance Officer, Chief Financial Officer, Statutory Auditors, Peer Reviewed Auditors, Banker to the Company, Legal Advisor to the offer, the Book Running Lead Managers, Registrar to the Issue, Underwriter, Market Maker, Bankers to the Issue, Refund Banker to the issue, Syndicate Member to act in their respective capacities.
- 7. Copy of approval from NSE India Ltd. Limited *vide* letter dated January 10, 2017, to use the name of NSE in this offer document for listing of Equity Shares on NSE Emerge (SME Platform)

of National Stock Exchange of India Limited..

None of the contracts or documents mentioned in this Red Herring Prospectus may be amended or modified at any time without reference to the shareholders, subject to compliance of the provisions contained in the Companies Act and other relevant statutes

#### **DECLARATION BY THE COMPANY**

We, the under signed, hereby certify and declare that, all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India or the regulations / guidelines issued by SEBI, as the case may be, have been complied with and no statement made in the Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities and Exchange Board of India Act, 1992 or rules made there under or regulations / guidelines issued, as the case may be. We further certify that all the disclosures and statements made in the Red Herring Prospectus are true and correct.

# Signed by all the Directors of our Company

Name and Designation	Signature
Sarvapriya Bansal Executive Director	Sd/-
Avnish Bansal Managing Director	Sd/-
Parul Agarwal Non – Executive Director	Sd/-
Ramesh Chandra Jain Independent Director	Sd/-
Gajendra Singh Narang Independent Director	Sd/-

Signed by Chief Financial Officer and Company Secretary & Compliance Officer of the Company

**Sd/-**Shweta Bhamare
Company Secretary & Compliance Officer

**Sd/-**Mukta Agarwal Chief Financial Officer

Place: Indore

Date:- January 25, 2018

Annexure A

DISCLOSURE OF PRICE INFORMATION OF PAST ISSUES HANDLED BY PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED

Sr. No	Issue Name	Issue Size (Cr)	Issue Price (Rs.)	Listing date	Opening price on listing date	+/- % change in closing price, [+/- % change in closing benchmark]- 30th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 90th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 180th calendar days from listing	
	Innovative Tyres and Tubes Limited	28.33	45.00	October 5, 2017	54.00	3.78% (5.70%)	11.56% (5.60%)	Not Applicable	
	Poojawestern Metaliks Limited	5.47	36.00	October 5, 2017	39.50	36.11% (6.63%)	52.08% (7.03%)	Not Applicable	
	Airo Lam Limited	15.21	38.00	October 6, 2017	45.60	29.74% (4.73%)	47.37% (4.64%)	Not Applicable	
	Goldstar Power Limited	7.25	25.00	October 10, 2017	27.30	4.00% (2.86%)	61.60% (6.06%)	Not Applicable	
	IRIS Business Services Limited	16.01	32.00	October 11, 2017	34.00	73.44% (4.45%)	125.31% (7.91%)	Not Applicable	
	Tirupati Forge Limited	5.22	29.00	October 12, 2017	34.80	72.41% (2.23%)	146.21% (5.35%)	Not Applicable	
	Beta Drugs Limited	19.52	85.00	October 12, 2017	102.00	38.24% (2.23%)	137.94% (5.35%)	Not Applicable	
	Ambition Mica Limited*	12.60	42.00	November 29, 2017	42.05	-2.26% (0.73%)	Not Applicable	Not Applicable	
	One Point One Solutions Limited	1 44.38   167.00		December 26, 2017	80.40	25.37%(5.27%)	Not Applicable	Not Applicable	
	Astron Paper & Board Mill Limited	69.83	50.00	December 29, 2017	115.00	Not Applicable	Not Applicable	Not Applicable	

<sup>\*</sup>Ambition Mica Limited is a Further Public Offering managed by Pantomath Capital Advisors Private Limited.

Shree Ram Proteins Limited, Gujarat Hy-Spin Limited, Focus Suites Solutions & Services Limited, A and M Jumbo Bags Limited and Sintercom India Limited have registered the Offer Documents with the Registrar of Companies and are in the process of Listing.

Sources: All share price data is from www.bseindia.com and www.nseindia.com

## Note:-

- 1. The BSE Sensex and CNX Nifty are considered as the Benchmark Index
- 2. Prices on BSE/NSE are considered for all of the above calculations
- 3. In case 30<sup>th</sup>/90<sup>th</sup>/180<sup>th</sup> day is not a trading day, closing price on BSE/NSE of the next trading day has been considered
- 4. In case 30<sup>th</sup>/90<sup>th</sup>/180<sup>th</sup> days, scrips are not traded then last trading price has been considered.

As per SEBI Circular No. CIR/CFD/DIL/7/2015 dated October 30, 2015, the above table should reflect maximum 10 issues (Initial Public Offers) managed by the lead manager. Hence, disclosures pertaining to recent 10 issues handled by the lead manager are provided.

#### SUMMARY STATEMENT OF DISCLOSURE

Financial year	Total no. of IPO	raised	Nos of IPOs trading at discount on 30 <sup>th</sup> Calendar day from listing date			premiu	Nos of IPOs trading at remium on 30 <sup>th</sup> Calendar day from listing date			Nos of IPOs trading at discount on 180 <sup>th</sup> Calendar day from listing date			Nos of IPOs trading at premium on 180 <sup>th</sup> Calendar day from listing date		
		(Rs. Cr)	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	
15-16	***9	54.01	-	-	1	3	2	3	-	1	1	4	3	-	
16-17	****24\$	204.56	-	-	5	5	3	8	-	1	5	10	1	6	
17-18	*****22\$\$	326.13	-	-	3	6	7	6	-	1	-	5	-	2	

\*\*\*The scripts of Filtra Consultants and Engineers Limited, Ambition Mica Limited, Jiya Eco Products Limited, M.D. Inducto Cast Limited, Majestic Research Services and Solutions Limited, Mangalam Seeds Limited, Sri Krishna Constructions (India) Limited, Patdiam Jewellery Limited and Vidli Restaurants Limited were listed on April 15, 2015, July 14, 2015, July 16, 2015, July 16, 2015, July 16, 2015, August 12, 2015, October 01, 2015, October 16, 2015 and February 15, 2016 respectively.

\*\*\*\*The scripts Ruby Cables Limited, Sysco Industries Limited, Lancer Containers Lines Limited, Yash Chemex Limited, Titaanium Ten Enterprise Limited, Commercial Syn Bags Limited, Shiva Granito Export Limited, Sprayking Agro Equipment Limited, Narayani Steels Limited, Nandani Creation Limited, DRA Consultant Limited, Gretex Industries Limited, Sakar Health Care Limited, Bindal Exports Limited, Mewar Hi-Tech Engineering Limited, Shashijit Infraprojects Limited, Agro Phos (India) Limited, Majestic Research Services and Solutions Limited, Maheshwari Logistics Limited, Madhav Copper Limited, Chemcrux Enterprises Limited, Manomay Tex India Limited, Oceanic Foods Limited and Euro India Fresh Foods Limited were listed on April 13, 2016, April 13, 2016, April 13, 2016, June 20, 2016, July 14, 2016, July 14, 2016, September 06, 2016, September 14, 2016, September 14, 2016, October 13, 2016, October 14, 2016, October 14, 2016, October 17, 2016, October 17, 2016, October 17, 2016, November 16, 2016 December 14, 2016, January 16, 2017, February 06, 2017, March 28, 2017, March 28, 2017, March 31, 2017 and March 31, 2017 respectively.

\*\*\*\*\*The scripts Bohra Industries Limited, Creative Peripherals and Distribution Limited, Panache Digilife Limited, Zota Health Care Limited, Gautam Exim Limited, Bansal Multiflex Limited, Shrenik Limited, Jigar Cables Limited, Vaishali Pharma Limited, Lexus Granito (India) Limited, Worth Peripherals Limited, R M Drip and Sprinklers Systems Limited, Shree Tirupati Balajee FIBC Limited, Innovative Tyres and Tubes Limited, Poojawestern Metaliks Limited, Airo Lam Limited, Goldstar Power Limited, IRIS Business Services Limited, Tirupati Forge Limited, Beta Drugs Limited, One Point One Solutions Limited and Astron Paper & Board Mill Limited were listed on April 05, 2017, April 12, 2017, April 25, 2017, May 10, 2017 July 11, 2017, July 12, 2017,

July 18, 2017, July 28, 2017, August 22, 2017, August 23, 2017, September 27, 2017, October 04, 2017, October 05, 2017, October 05, 2017, October 06, 2017, October 10, 2017, October 11, 2017, October 12, 2017, October 12, 2017, December 26, 2017 and December 29, 2017 respectively.

\$. As on 30th trading day the closing price of the scripts Ruby Cables Limited and Shashijit Infraprojects Limited were at par with the issue price. Hence, they are not considered for counting the number of IPOs trading at discount and premium.

\$\$ The scripts of Vaishali Pharma Limited, Lexus Granito (India) Limited, Worth Peripherals Limited, R M Drip and Sprinklers Systems Limited, Shree Tirupati Balajee FIBC Limited, Innovative Tyres and Tubes Limited, Poojawestern Metaliks Limited, Airo Lam Limited, Goldstar Power Limited, IRIS Business Services Limited, Tirupati Forge Limited, Beta Drugs Limited, One Point One Solutions Limited and Astron Paper & Board Mill Limited have not completed 180 Days, 180

**Note:** Majestic Research Services and Solutions Limited and Ambition Mica Limited are Further Public Offerings lead managed by Pantomath in the Financial Years 2016-17 and 2017-18 respectively and the same have not been included in the above mentioned Summary Statement of Disclosure as the disclosure is limited to IPOs only

Annexure A

DISCLOSURE OF PRICE INFORMATION OF PAST ISSUES HANDLED BY SIDBI

Sr. No	Issue Name	Issue Size (Cr)	Issue Price (Rs.)	Listing date	Opening price on listing date	+/- % change in closing price, [+/- % change in closing benchmark]- 30th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 90th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 180th calendar days from listing	
1.	Perfect Infraengineers Ltd	5.77	23	20/11/2015	26	0.43% (-0.10%)	-24.34% (-8.29%)	-18.91% (0.62%)	
2.	Shrre Tirupati Balajee FIBC Ltd		40	05/10/2017	45	15.25% (6.62%)	37.50% (5.60%)	-	
3.	Ambition Mica Ltd (FPO)	12.60	42	29/11/2017	42.05	-1.19% (1.35%)	-	-	

Sources: All share price data is from www.bseindia.com and www.nseindia.com

# Note:-

- 1. The BSE Sensex and CNX Nifty are considered as the Benchmark Index
- 2. Prices on BSE/NSE are considered for all of the above calculations
- 3. In case 30<sup>th</sup>/90<sup>th</sup>/180<sup>th</sup> day is not a trading day, closing price on BSE/NSE of the next trading day has been considered
- 4. In case 30<sup>th</sup>/90<sup>th</sup>/180<sup>th</sup> days, scrips are not traded then last trading price has been considered.

As per SEBI Circular No. CIR/CFD/DIL/7/2015 dated October 30, 2015, the above table should reflect maximum 10 issues (Initial Public Offers) managed by the lead manager. Hence, disclosures pertaining to recent 10 issues handled by the lead manager are provided.

# SUMMARY STATEMENT OF DISCLOSURE

Financial year	Total no. of IPO	Total funds raised	Nos of IPOs trading at discount on 30 <sup>th</sup> Calendar day from listing date			premit	of IPOs tradi ım on 30 <sup>th</sup> Ca from listing	lendar	di	s of IPOs trading at discount on 180 <sup>th</sup> ndar day from listing date		Nos of IPOs trading at premium on 180 <sup>th</sup> Calendar day from listing date		
		(Rs. Cr)	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%
15-16	1	5.77	0	0	0	0	0	1	0	0	1	0	0	0
16-17	-	-	-	-	-	-	-	-	-	1	1	-	1	-
17-18*	2	23.40	0	0	0	0	0	1	-	-	-	-	-	-

<sup>\*</sup>Out of 2 issues handled during FY 2017-18 till date, One issue viz. Ambition Mica Ltd. Is yet to complete 30th day and other issue viz. Shree Tirupati Balajee FIBC ltd is yet complete 180th day from their respective listing date.