

WORTH PERIPHERALS LIMITED

Our Company was originally incorporated as Versatile Investments Private Limited at Indore, Madhya Pradesh as a Private Limited Company under the provision of Companies Act, 1956 vide Certificate of Incorporation dated May 09, 1996 bearing registration No. 10-10808 issued by the Registrar of Companies, Madhya Pradesh, Gwalior, The name of our Company was changed to Vestal Pack Private Limited pursuant to a Fresh Certificate of Incorporation consequent on change of name, dated October 7, 2003, issued by the Registrar of Companies, Madhya Pradesh, Gwalior. The name of our Company was changed to Worth Peripherals Private Limited pursuant to Fresh Certificate of Incorporation consequent on change of name dated July 14, 2004. Subsequently, our Company was converted into a Public Limited Company pursuant to shareholders resolution passed at Extraordinary General Meeting of our Company held on April 24, 2017 and the name of our Company was changed to Worth Peripherals Limited and a Fresh Certificate of Incorporation consequent upon conversion of company to Public Limited dated April 27, 2017 was issued by Registrar of Companies, Madhya Pradesh, Gwalior. The Corporate Identification number of our Company is U67120MP1996PLC010808.For details of incorporation, Change of name and registered office of our Company, please refer to chapter titled "General Information" and "Our History and Certain Other Corporate Matters" beginning on page 57 and 134 respectively of this Red Herring Prospectus.

Registered Office: 102, Sanskriti Appt, 44, Saket Nagar, Indore, Madhya Pradesh- 452018, India

Tel. No.: 0731-2560267; Fax No.: NA ; E-mail: investors@worthindia.com; Website:www.worthindia.com

Contact Person: Neetu Dubey, Company Secretary and Compliance Officer

#### PROMOTERS OF OUR COMPANY: RAMINDER SINGH CHADHA, AMARVEER KAUR CHADHA

THE ISSUE

INITIAL PUBLIC OFFER CONSISTING OF FRESH ISSUE 42,51,000 EQUITY SHARES OF FACE VALUE OF RS. 10/- EACH FULLY PAID FOR CASH AT A PRICE OF RS. [•] PER EQUITY SHARE (THE "ISSUE PRICE") (INCLUDING A SHARE PREMIUM OF RS. [•] PER EQUITY SHARE) AGGREGATING UP TO RS. [•] LAKHS (THE "ISSUE"), OF WHICH 2,19,000 EQUITY SHARES OF FACE VALUE OF RS. 10- EACH FOR CASH AT A PRICE OF RS. [•]/- PER EQUITY SHARE, AGGREGATING RS. [•] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY THE MARKET MAKER TO THE ISSUE (THE "MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS MARKET MAKER RESERVATION PORTION I.E. ISSUE OF 40,32,000 EQUITY SHARES OF FACE VALUE OF RS. 10/- EACH FOR CASH AT A PRICE OF RS. [●]/- PER EQUITY SHARE, AGGREGATING RS. [●] LAKHS IS HEREINAFTER REFERRED TO AS THE "HET ISSUE". THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 26.99% AND 25.60% RESPECTIVELY OF THE FULLY DILUTED POST ISSUE PAID UP EQUITY SHARE CAPITAL OF OUR COMPANY. THE FACE VALUE OF THE EQUITY SHARES IS RS. 10 EACH. THE PRICE BAND AND THE MINIMUM BID LOT WILL BE DECIDED BY OUR COMPANY IN CONSULTATION WITH THE BOOK RUNNING LEAD MANAGER ("BRLM") AND WILL BE ADVERTISED IN EDITIONS OF THE ENGLISH NATIONAL NEWSPAPER BUSINESS STANDARD, ALL EDITIONS OF THE HINDI NATIONAL NEWSPAPER BUSINESS STANDARD AND INDORE EDITIONS OF THE REGIONAL NEWSPAPER INDORE SAMACHAR, EACH WITH WIDE CIRCULATION, AT LEAST 5 (FIVE) WORKING DAYS PRIOR TO THE BID/ ISSUE OPENING DATE WITH THE RELEVANT FINANCIAL RATIOS CALCULATED AT THE FLOOR PRICE AND THE CAP PRICE AND SHALL BE MADE AVAILABLE TO THE SME PLATFORM OF NATIONAL STOCK EXCHANGE OF INDIA LIMITED ("NSE EMERGE", REFERRED THE "STOCK EXCHANGE") FOR THE PURPOSE OF UPLOADING то AS ON THEIR WEBSITE In case of any revisions in the Price Band, the Bid/Issue Period will be extended by at least three additional Working Days after such revision of the Price Band, subject to the Bid/Issue Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/Issue Period, if applicable, will be widely disseminated by notification to the Stock Exchanges, by issuing a press release, and also by indicating the change on the website of the BRLM and the terminals of the Syndicate Members (defined herein below) In terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015, all potential investors shall participate in the Issue only through an Application Supported by Blocked

Amount ("ASBA") process providing details about the bank account which will be blocked by the Self Certified Syndicate Banks ("SCSBs") for the same. For details in this regard, specific attention is invited to the chapter titled "Issue Procedure" beginning on page 253 of this Red Herring Prospectus. A copy has been delivered for registration to the Registrar as required under Section 32 of the Companies Act, 2013.

THE ISSUE IS BEING MADE IN ACCORDANCE WITH CHAPTER XB OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, AS AMENDED FROM TIME TO TIME ("SEBI (ICDR) REGULATIONS"). FOR FURTHER DETAILS PLEASE REFER THE SECTION TITLED 'ISSUE INFORMATION' BEGINNING ON PAGE 245 OF THIS RED HERRING PROSPECTUS.

#### **RISK IN RELATION TO THE FIRST ISSUE**

This being the first public Issue of our Company, there has been no formal market for the Equity Shares. The face value of the Equity Shares is Rs. 10 each. The Floor Price is [•] times the face value and the Cap Price is [•] times the face value. The Issue Price (determined and justified by our Company in consultation with the BRLM as stated in "Basis for Issue Price" on page 91 should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing

GENERAL RISKS

Investments in Equity and Equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares issued in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the Red Herring Prospectus. Specific attention of the investors is invited to the section "Risk Factors" beginning on page 17 of this Red Herring Prospectus.

#### **COMPANY'S ABSOLUTE RESPONSIBILITY**

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Red Herring Prospectus contains all information with regard to our Company and the Issue, which is material in the context of the Issue; that the information contained in this Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect; that the opinions and intentions expressed herein are honestly held; and that there are no other facts, the omission of which makes this Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

LISTING

The Equity Shares of our Company issued through this Red Herring Prospectus are proposed to be listed on the EMERGE Platform of National Stock Exchange of India Limited ('NSE EMERGE'). In terms of the Chapter XB of the SEBI (ICDR) Regulations, 2009 as amended from time to time. Our Company has received an approval letter dated August 8, 2017 from NSE for using its name in the Issue document for listing of our shares on the EMERGE Platform of National Stock Exchange of India Limited. For the purpose of this Issue, EMERGE Platform of the National Stock Exchange of India Limited shall be the Designated Stock Exchange

BOOK RUNNING LEAD MANAGER		REGISTRAR TO THE ISSUE	
Capital Advisors (P) Ltd.	PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED 406-408, Keshava Premises, Behind Family Court, Bandra Kurla Complex, Bandra East, Mumbai – 400 051 Td: +91-22 6194 6725 Fax: +91-22 659 8690 Website:www.pantomathgroup.com Email: ipo@pantomathgroup.com Investor Grievance Id: ipo@pantomathgroup.com Contact Person: Bharti Ranga SEBI Registration No:INM000012110	β 	BIGSHARE SERVICES PRIVATE LIMITED Bharat Tin Workings Building, 1st Floor, Opp. Vasant Oasis, Marol Maroshi Road, Marol, Andheri- East, Mumbai – 400059. Tel: 022 62638200 Fax: 022 62638209 Email: ipo@bigshareonline.com Website: www.bigshareonline.com Contact Person: Babu Raphael SEBI Registration Number: INR000001385
BID/ ISSUE PROGRAMME			
BID/ISSUE OPENS ON: FRIDAY, SEPTEMBER 15, 2017		BID/ISSU	E CLOSES ON: TUESDAY, SEPTEMBER 19, 2017

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The Equity Shares have not been and will not be registered under the U.S Securities Act of 1933, as amended ("U.S. Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. Persons" (as defined in Regulation S), except pursuant to exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities laws. Accordingly, the Equity Shares are being offered and sold only outside the United States in offshore transaction in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sale occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

#### SECTION I – GENERAL DEFINITION AND ABBREVIATION

In this Red Herring Prospectus, unless the context otherwise requires, the terms and abbreviations stated hereunder shall have the meanings as assigned therewith.

#### **Company Related Terms**

Term	Description
"Worth Peripherals Limited",	•
or "the Company", or "our	Unless the context otherwise requires, refers to Worth Peripherals
Company" or "we", "us",	Limited, a public limited company incorporated under the provisions of
"our", or "Issuer" or the "Issuer	the Companies Act, 1956
Company"	
"Articles" or "Articles of	The Articles of Association of our Company, as amended from time to
Association" or "AOA"	time
"Auditor" or "Statutory	The statutory auditor of our Company, being M/S Maheshwari &
Auditor"	Gupta, Chartered Accountants
Audit Committee	The Audit Committee as constituted vide the Board meeting held on May 15, 2017
	Such banks which are disclosed as bankers to the Company in the
Banker to our Company	chapter titled 'General Information' beginning on page 57 of this Red
	Herring Prospectus.
"Board" or "Board of	The Board of Directors of our Company, as duly constituted from time
Directors" or "our Board"	to time, or committee(s) thereof
Corporate Social Responsibility	The Corporate Social Responsibility Committee as constituted vide the
Committee	Board meeting held on May 15, 2017
Company Secretary and	The Company Secretary and Compliance Officer of our Company being
Compliance Officer	Neetu Dubey
Director(s)	The Director(s) of our Company, unless otherwise specified
Equity Shares	Equity Shares of our Company of face value of Rs. 10/- each fully paid
	up unless otherwise specified in the context thereof.
Equity Shareholders	Persons/Entities holding Equity Shares of our Company
	Such companies as are included in the chapter titled "Our Group
Group Companies	Companies" beginning on page number 158 of this Red Herring
	Prospectus
ISIN	ISIN International Securities Identification Number. In this case being
	INE196Y01018
"Memorandum of Association"	The Memorandum of Association of our Company, as amended from
or "Memorandum" or "MOA"	time to time
Nomination and Remuneration	The Nomination and Remuneration Committee as constituted vide the
Committee	Board Meeting held on May 15, 2017
	The Peer Reviewed Auditor of our Company means an, Independent
Peer Reviewed Auditor	Auditor having a valid Peer Review Certificate in our case being M/S
	Maheshwari & Gupta, Chartered Accountants
"Promoter" or "our Promoter"	Promoter of our Company being Mr. Raminder Singh Chadha and Ms.
	Amarveer Kaur Chadha

Term	Description
Promoter Group	Included such persons and entities constituting the promoter group of our Company in terms of Regulation 2(1)(zb) of the SEBI (ICDR) Regulations and as enlisted in the chapter titled " <i>Our Promoter and</i> <i>Promoter Group</i> " beginning on page 154 of this Red Herring Prospectus.
	The Promoter Group of our Company does not include Mr. Arvinder Singh Chadha, Mr. Khajan Singh Khanuja,, Ms. Surjit Kaur Khanuja, Bakshish Khanuja, Ms. Arshi Singh, Ms. Ashish Kaur Hora, Ms. Simmi Singh, and/or any entity(ies) in which these persons, severally or jointly may have an interest.
Registered Office	The Registered office of our Company situated at 102, Sanskriti Appt.44, Saket Nagar, Indore 452018, Madhya Pradesh, India
RoC / Registrar of Companies	The Registrar of Companies, 3 <sup>rd</sup> Floor, 'A' Block, Sanjay Complex Jayendra Ganj, Gwalior
Shareholders	Shareholders of our Company
Stakeholders Relationship Committee	The Stakeholders Relationship Committee constituted vide Board resolution dated May 15, 2017

#### **Issue Related Terms**

Term	Description
Acknowledgement Slip	The slip or document issued by the Designated Intermediary to a Bidder as proof of registration of the Bid.
Allocation/ Allocation of Equity Shares	The Allocation of Equity Shares of our Company pursuant to Issue of Equity Shares to the successful Applicants
Allotment Advice	Note or advice or intimation of Allotment sent to the Bidders/Applicants who have been allotted Equity Shares after the Basis of Allotment has been approved by the designated Stock Exchanges.
Allotment/ Allot/ Allotted	Issue and allotment of Equity Shares of our Company pursuant to Issue of the Equity Shares to the successful Applicants
Allottee(s)	Successful Applicant(s) to whom Equity Shares of our Company have been allotted
Applicant/ASBA Applicant	Any prospective investor who makes an application for Equity Shares of our Company in terms of the Red Herring Prospectus. All the applicants should make application through ASBA only.
Application Amount	The amount at which the Applicant makes an application for Equity Shares of our Company in terms of the Red Herring Prospectus
Application Collecting Intermediaries	<ol> <li>a SCSB with whom the bank account to be blocked, is maintained</li> <li>a syndicate member (or sub-syndicate member), if any</li> <li>a stock broker registered with a recognized stock exchange (and whose name is mentioned on the website of the stock exchange as eligible for this activity)('broker')</li> <li>a depository participant ('DP') (whose name is mentioned on the website of the stock exchange as eligible for this activity)</li> <li>a registrar to an issue and share transfer agent ('RTA') (whose name is mentioned on the website of the stock exchange as eligible for this activity)</li> </ol>
Bid cum Application Form	The Form in terms of which the prospective investors shall apply for our Equity Shares in the Issue
ASBA / Application Supported	An application, whether physical or electronic, used by Bidders, to

Term	Description
by Blocked Amount	make a Bid authorising an SCSB to block the Bid Amount in the
	ASBA Account
	An account maintained with an SCSB and specified in the Bid cum
ASBA Account	Application Form submitted by Bidders for blocking the Bid Amount
	mentioned in the Bid cum Application Form
ASBA Application Location(s)	Locations at which ASBA Applications can be uploaded by the SCSBs,
/ Specified Cities	namely Mumbai, New Delhi, Chennai, Kolkata, and Indore
Donkon(a) to the Jacua / Dublic	The banks which are clearing members and registered with SEBI as
Banker(s) to the Issue/ Public	Banker to an Issue with whom the Public Issue Account will be opened
Issue Bank(s)	and in this case being ICICI Bank Limited
	The basis on which Equity Shares will be Allotted to the successful
Basis of Allotment	Bidders under the Issue and which is described under chapter titled
Basis of Anothent	"Issue Procedure" beginning on page 253 of this Red Herring
	Prospectus.
	An indication to make an issue during the Bid Period by a Bidder
	pursuant to submission of the Bid cum Application Form, to subscribe
Bid	to or purchase the Equity Shares at a price within the Price Band,
Did	including all revisions and modifications thereto as permitted under the
	SEBI ICDR Regulations in accordance with the Red Herring
	Prospectus and Bid cum Application Form
Bid Amount	The amount at which the bidder makes a bid for Equity Shares of our
	Company in terms of the Red Herring Prospectus
Bid cum Application Form	The application form in terms of which a Bidder (including an ASBA
	Bidder) makes a Bid in terms of the Red Herring Prospectus and which
	will be considered as an application for Allotment
Bid/Issue Closing date	September 19, 2017, the date after which the Syndicate and SCSBs
	shall not accept any Bids
Bid/Issue Opening Date	September 15, 2017, the date on which the Syndicate and SCSBs shall
	start accepting Bids
Bid/Issue Period	The period between the Bid/Issue Opening Date and the Bid/Issue
	Closing Date inclusive of both the days during which prospective
	Investors may submit their bids, including any revision thereof.
Bid/Issue Price	The price at which the Equity Shares are being issued by our Company
	under the Red Herring Prospectus being Rs. [•]/- per Equity Share of
D:17 D 1	face value of Rs. 10 each fully paid
Bid/Issue Proceeds	Proceeds from the Issue that will be available to our Company, being
D'11	Rs. [•] Lakhs
Bidder	Any prospective investor who intends to bid for Equity Shares in this
	issue in terms of the Red Herring Prospectus
Bidding Centre(s)	Centres at which the Designated Intermediaries shall accept the ASBA
	Forms, i.e., Designated SCSB Branch for SCSBs, Specified Locations
	for Syndicate, Broker Centres for Registered Brokers, Designated RTA
Rook Building Process / Dect-	Locations for RTAs and Designated CDP Locations for CDPs.
Book Building Process / Book Building Method	The book building route as provided under Schedule XI of the SEBI (ICDR) Regulations, 2009 in terms of which this Issue is being made
Book Running Lead Manager /	Book Running Lead Manager to the Issue in this case being Pantomath
BRLM	Capital Advisors Private Limited, SEBI Registered Category I
DICLIVI	Merchant Banker
	Broker centres notified by the Stock Exchanges, where the Bidders can
Broker Centres	submit the Bid cum application forms to a Registered Broker. The
	submit the Did cum application forms to a Registered Bloker. The

Term	Description
	details of such broker centres, along with the names and contact details
	of the Registered Brokers, are available on the website of National
	Stock Exchange of India Limited.
	The notice or advice or intimation of Allocation of Equity Shares sent
CAN / Confirmation of	to the successful Bidders ASBA Bidders who have been Allocated
Allocation Note	Equity Shares upon the discovery of the Issue Price in accordance with
	the Book Building Process, including any revisions thereof
	The higher end of the Price Band above which the Issue Price will not
Cap Price	be finalised and above which no Bids (or a revision thereof) will be
-	accepted
Client ID	Client Identification Number maintained with one of the Depositories
Chent ID	in relation to demat account.
	Centres at which the Designated Intermediaries shall accept the
	Application Forms, being the Designated SCSB Branch for SCSBs,
Collecting Centres	Specified Locations for Syndicate, Broker Centres for Registered
	Brokers, Designated RTA Locations for RTAs and Designated CDP
	Locations for CDPs
	Such branch of the SCSBs which coordinate Applications under this
	Issue by the ASBA Applicants with the Registrar to the Issue and the
Controlling Branch	Stock Exchanges and a list of which is available at
-	http://www.sebi.gov.in or at such other website as may be prescribed
	by SEBI from time to time
	Any price within the Price Band finalised by our Company in
	consultation with BRLM. A Bid submitted at Cut-off Price is a valid
Cut-off Price	price at all levels within the Price Band. Only Retail Individual Bidders
Cut-on Price	are entitled to Bid at the Cut-off Price, for a Bid Amount not exceeding
	Rs [•]. No other category of Bidders is entitled to Bid at the Cut-off
	Price.
Demographic Details	The demographic details of the Applicants such as their address, PAN,
Demographic Details	occupation and bank account details
	Depositories registered with SEBI under the Securities and Exchange
Depositories	Board of India (Depositories and Participants) Regulations, 1996, as
-	amended from time to time, being NSDL and CDSL
Depository Participant	A Depository Participant as defined under the Depositories Act, 1996
	Such branches of the SCSBs which shall collect the ASBA Application
Designated Branches	Form from the ASBA Applicant and a list of which is available on
Designated Drahenes	http://www.sebi.gov.in/sebiweb/home/detail/32791/no/List-of-Self-
	Certified-Syndicate-Banks-under-the-ASBA-facility
	Such centres of the CDPs where Bidders can submit the Bid Cum
	Application Forms. The details of such Designated CDP Locations,
Designated CDP Locations	along with names and contact details of the Collecting Depository
Designated CD1 Locations	Participants eligible to accept Bid cum Application Forms are available
	on the website of the Stock Exchange ( <u>www.nseindia.com</u> ) and updated
	from time to time
	The date on which the amount blocked by the SCSBs is transferred
	from the ASBA Account to the Public Issue Account or the amount is
Designated Date	unblocked in the ASBA Account, as appropriate, after the Issue is
	closed, following which the Equity Shares shall be allotted to the
	successful Applicants
Designated RTA Locations	Such centres of the RTAs where Applicants can submit the Application

Term	Description
	Forms. The details of such Designated RTA Locations, along with the
	names and contact details of the RTAs are available on the respective
	websites of the Stock Exchange ( <u>www.nseindia.com</u> ) and updated from
	time to time
Designated Stock Exchange	EMERGE Platform of National Stock Exchange of India Limited
	The Draft Red Herring Prospectus dated July 19, 2017. issued in
Draft Red Herring Prospectus	accordance with section 32 of the Companies Act, 2013 and filed with
	the NSE EMERGE under SEBI (ICDR) Regulations
EBITDA	Revenue from Operations (net) less total expenses (expenses other than
	finance cost, and depreciation and amortisation)
EBITDA Margin	EBITDA divided by revenue from operations (net)
	NRIs from jurisdictions outside India where it is not unlawful to make
Eligible NRIs	an issue or invitation under the Issue and in relation to whom this
	Prospectus constitutes an invitation to subscribe to the Equity Shares offered herein
	Foreign Institutional Investor (as defined under SEBI (Foreign
FII/ Foreign Institutional	Institutional Investors) Regulations, 1995, as amended) registered with
Investors	SEBI under applicable laws in India.
	Bidder whose name shall be mentioned in the Bid cum Application
	Form or the Revision Form and in case of joint Bids, whose name shall
First/ Sole Applicant	also appear as the first holder of the beneficiary account held in joint
	names
	The lower end of the Price Band, at or above which the Issue Price will
Floor Price	be finalised and below which no Bids (or a revision thereof) will be
	accepted
	The General Information Document for investing in public issues
	prepared and issued in accordance with the circular
General Information Document	(CIR/CFD/DIL/12/2013) dated October 23, 2013, notified by SEBI.
	and included in in "Issue Procedure" on page [•] of this Red Herring
	Prospectus.
Terror A construction	The agreement dated July 14, 2017 between our Company and the
Issue Agreement	Book Running Lead Manager, pursuant to which certain arrangements
	are agreed to in relation to the Issue.
Issue/ Issue Size/ Initial Public	Public Issue of 42,51,000 Equity Shares of face value of Rs. 10/- each
Issue/ Initial Public Offer/	fully paid of Worth Peripherals Limited for cash at a price of Rs [•]/-
Initial Public Offering/ IPO	per Equity Share (including a premium of Rs. [•]/- per Equity Share)
	aggregating Rs. [•] lakhs.
	The Equity Listing Agreement to be signed between our Company and
Listing Agreement	the NSE EMERGE i.e. EMERGE Platform of National Stock
	Exchange of India Limited
	Market Maker appointed by our Company from time to time, in this
	case being Pantomath Stock Brokers Private Limited, who has agreed
Market Maker	to receive or deliver the specified securities in the market making
	process for a period of three years from the date of listing of our Equity Shares or for any other period as may be potified by SEBI from time to
	Shares or for any other period as may be notified by SEBI from time to time
	The Reserved Portion of 2,19,000 Equity Shares of face value of Rs. 10
Market Maker Reservation	each fully paid for cash at a price of Rs $[\bullet]$ /- per Equity Share
Portion	aggregating Rs. [•] lakhs for the Market Maker in this Issue
	assregating its. [•] taking for the market maker in this issue

Term	Description
Market Making Agreement	Market Making Agreement dated July 14, 2017 between our Company,
	BRLM and Market Maker.
Mutual Fund(s)	A mutual fund registered with SEBI under the SEBI (Mutual Funds)
	Regulations, 1996, as amended from time to time
Net Issue	The Issue excluding the Market Maker Reservation Portion of 40,32,000 Equity Shares of face value of Rs. 10 each fully paid for cash at a price of Rs $[\bullet]/-$ per Equity Share aggregating Rs. $[\bullet]$ lakhs by our Company
Net Proceeds	The Issue Proceeds, less the Issue related expenses, received by the Company.
NIF	National Investment Fund set up by resolution F. No. 2/3/2005-DD-II dated November 23, 2005 of Government of India published in the Gazette of India
Non Institutional Investors	All Applicants that are not Qualified Institutional Buyers or Retail Individual Investors and who have applied for Equity Shares for an amount more than Rs. 2,00,000
NSE EMERGE	EMERGE Platform of National Stock Exchange of India Limited
OCB/ Overseas Corporate Body	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs, including overseas trusts in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly as defined under the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time. OCBs are not allowed to invest in this Issue
Person/ Persons	Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporation, company, partnership, limited liability company, joint venture, or trust or any other entity or organization validly constituted and/or incorporated in the jurisdiction in which it exists and operates, as the context requires
Price Band	Price band of a minimum price (Floor Price) of Rs $[\bullet]$ and the maximum price (Cap Price) of Rs $[\bullet]$ and includes revisions thereof. The Price Band will be decided by our Company in consultation with the BRLM and advertised in two national daily newspapers (one each in English and in Hindi) with wide circulation and one daily regional newspaper with wide circulation at least five working days prior to the Bid/Issue Opening Date
Pricing Date	The date on which our Company in consultation with the BRLM, finalises the Issue Price.
Prospectus	The Prospectus to be filed with the RoC on or after the Pricing Date in accordance with Section 32 of the Companies Act, 2013, and the SEBI ICDR Regulations containing, inter alia, the Issue Price, the size of the Issue and certain other information
Public Issue Account	Account opened with the Bankers to the Issue i.e. ICICI Bank Limited under Section 40 of the Companies Act, 2013 to receive monies from the SCSBs from the bank accounts of the ASBA Applicants on the Designated Date.
Public Issue Account Agreement	Agreement entered on July 14, 2017 amongst our Company, Book Running Lead Manager, the Registrar to the Issue and Bankers to the Issue for collection of the Application Amount on the terms and conditions thereof.

Term	Description
	A Mutual Fund, Venture Capital Fund, Alternative Investment Fund
	and Foreign Venture Capital investor registered with the Board,,
	foreign portfolio investor other than Category III foreign portfolio
	investor, registered with the Board; a public financial institution as
	defined in Section 2(72) of the Companies Act, 2013; a scheduled
	commercial bank; a multilateral and bilateral development financial
	institution; a state industrial development corporation; an insurance
Qualified Institutional Buyers	company registered with the Insurance Regulatory and Development
or QIBs	Authority; a provident fund with minimum corpus of Rs. 25.00 Crore; a
	pension fund with minimum corpus of Rs. 25.00 Crore rupees; National
	Investment Fund set up by resolution No. F. No. 2/3/2005 – DDII dated
	November 23, 2005 of the Government of India published in the
	Gazette of India, insurance funds set up and managed by army, navy or
	air force of the Union of India and insurance funds set up and managed
	by the Department of Posts, India.
	The Red Herring Prospectus dated September 06, 2017issued in
	accordance with Section 32 of the Companies Act, 2013, and the
Pad Harring Prograatus or PHD	provisions of the SEBI ICDR Regulations, which will not have
Red Herring Prospectus or RHP	complete particulars of the price at which the Equity Shares will be
	offered and the size of the Issue, including any addenda or corrigenda
	thereto.
Refund Account	Account to which Application monies to be refunded to the Applicants
	Bank which is / are clearing member(s) and registered with the SEBI as
Refund Bank/ Refund Banker	Bankers to the Issue at which the Refund Account will be opened, in
	this case being ICICI Bank Limited
Refund through electronic	Refund through ASBA process
transfer of funds	
	Individuals or companies registered with SEBI as "Trading Members"
	(except Syndicate/Sub-Syndicate Members) who hold valid
Desistand Droken	membership of either BSE or NSE having right to trade in stocks listed
Registered Broker	on Stock Exchanges, through which investors can buy or sell securities listed on stock exchanges, a list of which is available on
	listed on stock exchanges, a list of which is available on <u>http://www.bseindia.com/members/MembershipDirectory.aspx</u> &
	http://www.nseindia.com/membership/dynaContent/find_a_broker.htm
	Registrar to the Issue, in this case being Bigshare Services Private
	Limited having its office at Bharat Tin Workings Building, 1 <sup>st</sup> Floor,
Registrar /Registrar to the Issue	Opp. Vasant Oasis, Marol Maroshi Road, Marol, Andheri- East,
	Mumbai – 400059
	Registrar and share transfer agents registered with SEBI and eligible to
Registrar and Share Transfer	procure Applications at the Designated RTA Locations in terms of
Agents or RTAs	circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10,
	2015 issued by SEBI
Resident Indian	A person resident in India, as defined under FEMA
Restated Financial Information	Collectively, our Company's Financial Information, as restated
Retail Individual	Individual Bidders, or minors applying through their natural guardians,
Bidder(s)/Retail Individual	including HUFs (applying through their Karta), who apply for an
Investor(s)/RII(s)/RIB(s)	amount less than or equal to Rs 2,00,000
	The form used by the Applicants to modify the quantity of Equity
Revision Form	Shares in any of their Application Forms or any previous Revision
	Form(s)

Term	Description
SCSD/ Salf Cartified San diasta	Shall mean a Banker to an Issue registered under SEBI (Bankers to an Issue) Regulations, 1994, as amended from time to time, and which offer the service of making Application/s Supported by Blocked
SCSB/ Self Certified Syndicate Banker	Amount including blocking of bank account and a list of which is available on <u>http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised</u> <u>Intermediaries</u> or at such other website as may be prescribed by SEBI from time to time
SEBI (Foreign Portfolio	Securities and Exchange Board of India (Foreign Portfolio Investors)
Investor) Regulations	Regulations, 2014.
SEBI Listing Regulations	Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015
Specified Locations	Bidding centres where the Syndicate shall accept Bid cum Application Forms from Bidders, a list of which is available on the website of SEBI (www.sebi.gov.in) and updated from time to time
Sub Syndicate Member	A SEBI Registered member of NSE appointed by the BRLM and/or Syndicate Member to act as a Sub-Syndicate Member in the Issue
Syndicate	Includes the BRLM, Syndicate Members and Sub-Syndicate Members
Syndicate Agreement	The agreement dated August 11, 2017 entered into amongst our Company, the BRLM and the Syndicate Members, in relation to the collection of Bids in this Issue
Syndicate ASBA Bidding Locations	Bidding Centres where an ASBA Bidder can submit their Bid in terms of SEBI circular no. CIR/CFD/DIL/1/2011 dated April 29, 2011, namely, Mumbai, Chennai, Kolkata, Delhi, and Indore.
Syndicate Members / Members of the Syndicate	Intermediaries registered with the SEBI eligible to act as a syndicate member and who is permitted to carry on the activity as an underwriter, in this case being Pantomath Stock Brokers Private Limited and Pantomath Capital Advisors Private Limited
Transaction Registration Slip/ TRS	The slip or document issued by the Syndicate or the SCSB (only on demand), to the Bidder as proof of registration of the Bid
Underwriter	Pantomath Capital Advisors Private Limited
Underwriting Agreement	The agreement dated July 14, 2017 entered into between the Underwriter and our Company
Working Day	<ul> <li>(i) Till Application / Issue closing date: All days other than a Saturday, Sunday or a public holiday;</li> <li>(ii) Post Application / Issue closing date and till the Listing of Equity Shares: All trading days of stock exchanges excluding Sundays and bank holidays in accordance with the SEBI circular no. SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016</li> </ul>

#### Industry Related and Technical Terms

Term	Description
CAGR	Compounded Annual Growth Rate
CSO	Central Statistics Office
DPP	Defence Procurement Policy
EPFO	Employees' Provident Fund Organisation
ESI	Employee State Insurance
EU	European Union
FDI	Foreign Direct Investment

Term	Description
FCNR	Foreign Currency Non-Resident
FICCI	Federation of Indian Chambers of Commerce
FIBC	Flexible Intermediate Bulk Container
FY	Financial Year
GDP	Gross Domestic Product
GST	Goods and Services Tax
GVA	Gross Value Added
IBEF	India Brand Equity Foundation
IMF	International Monetary Fund
INR	Indian Rupees
MNC	Multinational Corporation
MSMEs	Micro, Small and Medium Enterprises
MYEA	Mid-Year Economic Analysis
NITI Aayog	National Institution for Transforming India
NMP	National Manufacturing Policy
US/U.S./USA	United States of America
WPI	Wholesale Price Index
PMGKY	Pradhan Mantri Garib Kalyan Yojana
PMMY	Pradhan Mantri MUDRA Yojana
RBI	Reserve Bank of India
SED	Strategic Engineering Division
SEZ	Special Economic Zone
TADF	Technology Acquisition and Development Fund
TASL	Tata Advanced Systems Ltd
UDAY	Ujwal DISCOM Assurance Yojana Scheme
UNIDO	United Nations Industrial Development Organisation
US	United States
USD	United Stated Dollar

#### Abbreviations

Abbreviation	Full Form
AGM	Annual General Meeting.
AIF	Alternative Investment Fund as defined in and registered with SEBI under the
	Securities and Exchange Board of India (Alternative Investment Funds)
	Regulations, 2012.
AS/ Accounting	Accounting Standards issued by the Institute of Chartered Accountants of
Standards	India.
ASBA	Applications Supported by Blocked Amount.
CAGR	Compound Annual Growth Rate.
CAN	Confirmation of Allocation Note.
CDSL	Central Depository Services (India) Limited.
CENVAT	Central Value Added Tax.
CIN	Corporate Identification Number.
Client ID	Client identification number of the Bidder's beneficiary account.
CSR	Corporate Social Responsibility
DB	Designated Branch.
DIN	Director's Identification Number.

Abbreviation	Full Form
DP	Depository Participant.
DP ID	Depository Participant's Identification Number.
EGM	Extraordinary General Meeting of the shareholders.
EPS	Earnings per Equity Share.
FCNR Account	Foreign Currency Non Resident Account.
FEMA Regulations	Foreign Exchange Management Act, 1999, as amended from time to time and
_	the rules and regulations issued thereunder.
FBT	Fringe Benefit Tax.
FDI	Foreign Direct Investment.
FII	Foreign Institutional Investor (as defined under SEBI (Foreign Institutional Investors) Regulations, 1995, as amended from time to time) registered with SEBI under applicable laws in India.
FPI	Foreign Portfolio Investors (as defined under Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, as amended from time to time] registered with SEBI under applicable laws in India.
FIPB	Foreign Investment Promotion Board.
FIs	Financial Institutions.
FVCI	Foreign Venture Capital Investors registered with SEBI under the SEBI (Foreign Venture Capital Investor) Regulations, 2000.
FY	Financial Year.
GAAP	Generally Accepted Accounting Principles.
GBS	Gross Budgetary Support.
GDP	Gross Domestic Product.
GIR Number	General Index Registry Number.
GoI / Government	Government of India.
HNI	High Net Worth Individual.
HUF	Hindu Undivided Family.
ICAI	Institute of Chartered Accountants of India.
ICDS	Income Computation and Disclosure Standards
IMF	International Monetary Fund.
Ind AS	Indian Accounting Standards
INR	Indian National Rupee.
IPO	Initial Public Offering.
IT Act	Income-tax Act, 1961, as amended.
Ltd.	Limited.
Merchant Banker	Merchant banker as defined under the Securities and Exchange Board of India (Merchant Bankers) Regulation, 1992.
MM	Milli Metre.
NR	Non-Resident.
NRE Account	Non Resident (External) Account.
NRI	Non-Resident Indian.
NRO Account	Non Resident (Ordinary) Account.
NSDL	National Securities Depository Limited.
OCB	Overseas Corporate Body.

Abbreviation	Full Form
p.a.	Per annum.
P/E Ratio	Price / Earnings Ratio.
PAN	Permanent Account Number.
PAT	Profit After Tax.
PBT	Profit Before Tax.
RBI	The Reserve Bank of India.
RoNW	Return on Net Worth.
R&D	Research & Development.
SCRA	Securities Contracts (Regulation) Act, 1956, as amended from time to time.
SCRR	Securities Contracts (Regulation) Rules, 1957, as amended from time to time.
SCSB	Self Certified Syndicate Bank.
SICA	The Sick Industrial Companies (Special Provisions) Act, 1985.
STT	Securities Transaction Tax.
SME	Small and Medium Enterprises.
SPV	Special Purpose Vehicle.
Sq. ft.	Square feet.
Sq. mt.	Square metre.
TAN	Tax Deduction Account Number.
TIN	Taxpayers Identification Number.
TRS	Transaction Registration Slip.
UoI	Union of India.
U.S./ United States/	United States of America.
USA	
U.S. GAAP	Generally Accepted Accounting Principles in the United States of America.
USD/ US\$	United States Dollar.
VAT	Value Added Tax.
VCFs	Venture capital funds as defined in and registered with SEBI under the SEBI
	VCF Regulations or the SEBI AIF Regulations, as the case may be.
WDV	Written Down Value.
w.e.f.	With effect from.
YoY	Year on Year.

Notwithstanding the following: -

- i. In the section titled "Main Provisions of the Articles of Association" beginning on page 303 of this Red Herring Prospectus, defined terms shall have the meaning given to such terms in that section;
- ii. In the section titled "Financial Statements" beginning on page 162 of this Red Herring Prospectus, defined terms shall have the meaning given to such terms in that section;
- iii. In the section titled "Risk Factor" beginning on page 17 of this Red Herring Prospectus, defined terms shall have the meaning given to such terms in that section;
- iv. In the chapter titled "Statement of Possible Tax Benefits" beginning on page 93 of this Red Herring Prospectus, defined terms shall have the meaning given to such terms in that chapter; and
- v. In the chapter titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 201 of this Red Herring Prospectus, defined terms shall have the meaning given to such terms in that chapter

#### PRESENTATION OF FINANCIAL, INDUSTRY AND MARKET DATA

All references to "India" are to the Republic of India and all references to the "Government" are to the Government of India.

#### FINANCIAL DATA

Unless stated otherwise, the financial data included in this Red Herring Prospectus are extracted from the restated financial statements of our Company, prepared in accordance with the applicable provisions of the Companies Act, Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditors, set out in the section titled *'Financial Statements'* beginning on page 162 this Red Herring Prospectus. Our restated financial statements are derived from our audited financial statements prepared in accordance with Indian GAAP and the Companies Act, and have been restated in accordance with the SEBI (ICDR) Regulations.

Our fiscal year commences on April 1<sup>st</sup> of each year and ends on March 31<sup>st</sup> of the next year. All references to a particular fiscal year are to the 12 month period ended March 31<sup>st</sup> of that year. In this Red Herring Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding-off. All decimals have been rounded off to two decimal points.

There are significant differences between Indian GAAP, IFRS and US GAAP. The Company has not attempted to quantify their impact on the financial data included herein and urges you to consult your own advisors regarding such differences and their impact on the Company's financial data. Accordingly to what extent, the financial statements included in this Red Herring Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practices / Indian GAAP. Any reliance by persons not familiar with Indian Accounting Practices on the financial disclosures presented in this Red Herring Prospectus should accordingly be limited.

Any percentage amounts, as set forth in "*Risk Factors*", "*Our Business*", "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" and elsewhere in this Red Herring Prospectus unless otherwise indicated, have been calculated on the basis of the Company's restated financial statements prepared in accordance with the applicable provisions of the Companies Act, Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditor, set out in the section titled '*Financial Statements*' beginning on page 162 of this Red Herring Prospectus.

#### **CURRENCY OF PRESENTATION**

In this Red Herring Prospectus, references to "Rupees" or "Rs." or "INR" are to Indian Rupees, the official currency of the Republic of India. All references to "\$", "US\$", "USD", "U.S. \$" or "U.S. Dollars" are to United States Dollars, the official currency of the United States of America.

All references to 'million' / 'Million' / 'Mn' refer to one million, which is equivalent to 'ten lacs' or 'ten lakhs', the word 'Lacs / Lakhs / Lac' means 'one hundred thousand' and 'Crore' means 'ten million' and 'billion / bn./ Billions' means 'one hundred crores'.

#### INDUSTRY & MARKET DATA

Unless stated otherwise, Industry and Market data and various forecasts used throughout this Red Herring Prospectus have been obtained from publically available Information, Industry Sources and Government Publications.

Industry Sources as well as Government Publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but their accuracy and completeness and underlying assumptions are not guaranteed and their reliability cannot be assured.

Although we believe that industry data used in this Red Herring Prospectus is reliable, it has not been independently verified by the Book Running Lead Manager or our Company or any of their affiliates or

advisors. Such data involves risks, uncertainties and numerous assumptions and is subject to change based on various factors, including those discussed in the section *"Risk Factors"* on page 17 of this Red Herring Prospectus. Accordingly, investment decisions should not be based solely on such information.

Future looking statements speak only as of the date of this Red Herring Prospectus. Neither we, our Directors, Book Running Lead Manager, Underwriter nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, the BRLM and our Company will ensure that investors in India are informed of material developments until the grant of listing and trading permission by the Stock Exchange.

#### Exchange Rates

This Red Herring Prospectus contains conversions of US\$ and other currency amounts into Indian Rupees that have been presented solely to comply with the requirements of the SEBI ICDR Regulations. These conversions should not be construed as a representation that such currency amounts could have been, or can be converted into Indian Rupees, at any particular rate, or at all.

The exchange rates of the respective foreign currencies are provided below:

Currency	As on June 29, 2017
1 US \$	Rs 64.47

#### FORWARD LOOKING STATEMENT

This Red Herring Prospectus contains certain "forward-looking statements". These forward looking statements can generally be identified by words or phrases such as "aim", "anticipate", "believe", "expect", "estimate", "intend", "objective", "plan", "project", "shall", "will", "will continue", "will pursue" or other words or phrases of similar meaning. Similarly, statements that describe our strategies, objectives, plans or goals are also forward-looking statements. All forward looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results and property valuations to differ materially from those contemplated by the relevant forward looking statement.

Important factors that could cause actual results to differ materially from our expectations include, but are not limited to the following:-

- General economic and business conditions in the markets in which we operate and in the local, regional, national and international economies;
- Changes in laws and regulations relating to the sectors / areas in which we operate;
- Increased competition in the sectors / areas in which we operate;
- Factors affecting the Industry in which we operate;
- Our ability to meet our capital expenditure requirements;
- Fluctuations in operating costs;
- Our ability to attract and retain qualified personnel;
- Changes in political and social conditions in India, the monetary and interest rate policies of India and other countries;
- Inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- The performance of the financial markets in India and globally;
- Any adverse outcome in the legal proceedings in which we are involved;
- Our failure to keep pace with rapid changes in technology;
- The occurrence of natural disasters or calamities;
- Other factors beyond our control;
- Our ability to manage risks that arise from these factors;
- Conflict of Interest with affiliated companies, the promoter group and other related parties; and
- Changes in government policies and regulatory actions that apply to or affect our business.

For a further discussion of factors that could cause our actual results to differ, refer to section titled "*Risk Factors*" and chapter titled "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" beginning on pages 17 and 201 respectively of this Red Herring Prospectus. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated.

Future looking statements speak only as of the date of this Red Herring Prospectus. Neither we, our Directors, Book Running Lead Manager, Underwriter nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, the LM and our Company will ensure that investors in India are informed of material developments until the grant of listing and trading permission by the Stock Exchange Further, in accordance with Regulation 51A of the SEBI Regulations, the Company may be required to undertake an annual updation of the disclosures made in the Red Herring Prospectus/ Prospectus and make it publicly accessible in the manner specified by SEBI.

#### SECTION II – RISK FACTORS

An investment in Equity Shares involves a high degree of risk. You should carefully consider all the information in this Red Herring Prospectus, including the risks and uncertainties described below, before making an investment in our Equity Shares. In making an investment decision, prospective investors must rely on their own examination of our Company and the terms of this offer including the merits and risks involved. Any potential investor in, and subscriber of, the Equity Shares should also pay particular attention to the fact that we are governed in India by a legal and regulatory environment in which some material respects may be different from that which prevails in other countries. The risks and uncertainties described in this section are not the only risks and uncertainties we currently face. Additional risks and uncertainties not known to us or that we currently deem immaterial may also have an adverse effect on our business. If any of the following risks, or other risks that are not currently known or are now deemed immaterial, actually occur, our business, results of operations and financial condition could suffer, the price of our Equity Shares could decline, and you may lose all or part of your investment. Additionally, our business operations could also be affected by additional factors that are not presently known to us or that we currently consider as immaterial to our operations.

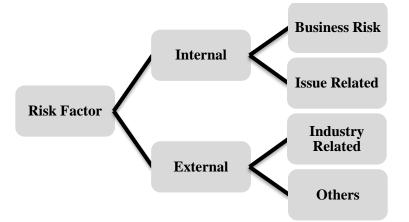
Unless otherwise stated in the relevant risk factors set forth below, we are not in a position to specify or quantify the financial or other implications of any of the risks mentioned herein. Unless otherwise stated, the financial information of our Company used in this section is derived from our restated financial statements prepared in accordance with Indian GAAP and the Companies Act and restated in accordance with the SEBI ICDR Regulations. To obtain a better understanding, you should read this section in conjunction with the chapters titled "Our Business" beginning on page 113, "Our Industry" beginning on page 95 and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 201 respectively, of this Red Herring Prospectus as well as other financial information contained herein.

*The following factors have been considered for determining the materiality of Risk Factors:* 

- Some events may not be material individually but may be found material collectively;
- Some events may have material impact qualitatively instead of quantitatively;
- Some events may not be material at present but may have material impact in future.

The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors mentioned below. However, there are risk factors where the impact may not be quantifiable and hence the same has not been disclosed in such risk factors. Unless otherwise stated, the financial information of the Company used in this section is derived from our financial statements under Indian GAAP, as restated in this Red Herring Prospectus. Unless otherwise stated, we are not in a position to specify or quantify the financial or other risks mentioned herein. For capitalized terms used but not defined in this chapter, refer to the chapter titled "Definitions and Abbreviation" beginning on page 3 of this Red Herring Prospectus. The numbering of the risk factors has been done to facilitate ease of reading and reference and does not in any manner indicate the importance of one risk factor over another.

The risk factors are classified as under for the sake of better clarity and increased understanding:



## 1. Our Company, Promoter, Group Company and Subsidiary are involved in certain litigation which is currently pending at various stages. Any adverse decisions in these cases against the Company, Promoter etc. may impact business and operations of the Company.

There are no legal proceedings by or against our other Directors or Promoters. A classification of legal proceedings is mentioned below:

Also, there is no assurance that in future, we, our promoters, our directors, group companies or subsidiaries may not face legal proceedings; any adverse decision in such legal proceedings may impact our business. For further details in relation to legal proceedings involving our Company, Director/s and Group Company see the chapter titled "Outstanding Litigation and Material Developments" on page 215 of this Red Herring Prospectus.

Name of	Criminal	Civil/	Tax	Labour	Consumer	Complaint	Aggregat
Entity	Proceedi	Arbitratio	Proceedin	Dispute	Complaint	s under Section	e amount
	ngs	n Proceedin	gs	S	S	138 of NI	involved (Rs. In
		gs				Act, 1881	lakhs)
Company		85				1100, 1001	<b>Iulii</b> s)
By the Company	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Against the Company	Nil	Nil	2	Nil	Nil	Nil	0.24*
Promoters	•			1		•	•
By the Promoter	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Against the Promoter	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Group Compa	anies		•			•	
By Group Companies	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Against Group Companies	Nil	Nil	1	Nil	Nil	Nil	2.00
Directors othe	er than pron	noters					
By the Directors	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Against the Directors	Nil	Nil	1	Nil	Nil	Nil	0.00**

Subsidiaries								
By	the	N.A.***	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
Subsidia	ries							
Against	the	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
Subsidia	ries							

\*In one of the litigations the amount is paid by the Company however, the same is not reflected on the income tax website. The amount of these two litigations are not part of aggregate amount involved. \*\*The amount in the case is already paid but the amount is outstanding and reflected on Income Tax website.

\*\*\*N.A. = Not Applicable

### 2. We have certain contingent liabilities that have not been provided for in our Company's financials which if materialised, could adversely affect our financial condition.

Our contingent liabilities as on March 31, 2017 is as under:

(Rs in lakhs)

Sr.	Particulars	As at March 31, 2017
	Claims against the company not acknowledged as debts Entry tax under Madhya Pradesh Commercial Tax	
	l department	0.31
	Total	0.31

In the event any such contingencies mentioned above were to materialize or if our contingent liabilities were to increase in the future, our financial condition could be adversely affected. For further details, see the section entitled *"Financial Statements"* on page 162 of this Red Herring Prospectus.

## 3. Any significant decline in the demand for our products ,introduction of alternative technology or consumer habits or slowdown of the industry in which we operate may adversely affect our profitability and business prospects.

Our product Corrugated boxes is mainly used in the packaging industry. Our customers' decision to seek alternative technology coupled with the development of more alternatives and our inability to respond to these changes, may adversely affect our business and results of operations. Our products are mainly sold to customers operating in FMCG sector, thus any slowdown in this sector may adversely affect our business operations. Our ability to anticipate changes in technology and to supply new and enhanced products successfully and on a timely basis will be a significant factor in our ability to grow and to remain competitive. In addition, our business, operations and prospects may be affected by various policies and statutory and regulatory requirements and developments that affect our customer's industry in India. In the event of a significant decline in the demand for our products, our business, results of operations and financial condition may be materially and adversely affected.

### 4. An increase in the prices of our basic raw material i.e. Kraft Paper could raise our manufacturing costs and could adversely affect our profitability.

We have no control on the prices of our basic raw material i.e. Kraft Paper. The prices of Kraft Paper could fluctuate due to availability and demand. In the recent past, there have been fluctuations in the prices of Kraft Paper both at domestic and international levels. Such fluctuations in prices of raw material and our inability to negotiate at optimum market rates may affect our profitability.

We typically do not enter into any long term supply agreements with our suppliers and our major requirement is met in the spot market. We may be unable to control the factors affecting the price at which we procure our raw material. We also face the risks associated with compensating for or passing on

such increase in our cost of production on account of such fluctuations in prices to our customers. Upward fluctuations in the prices of raw material may thereby affect our margins and profitability, resulting in a material adverse effect on our business, financial condition and results of operations.

### 5. Our business operations involve handling of Boiler Plant and risks arising from the same may result in damages to life and property, as also exposure to litigations.

Our Company is engaged in manufacturing of corrugated boxes which requires steam for the corrugation work, which is produced by a boiler plant using Bio coal and Steam CoalWe are also required to obtain several licenses and approvals for the handling of Boiler Plant, which in turn impose several obligations and restrictions on our Company. If improperly handled or subjected to less than optimal conditions, this Boiler Plant could harm employees and other persons, causing damage to life and property and harming the environment. This in turn could subject our Company to significant penalties including closure of our manufacturing units and / or litigation which may have an adverse effect on our business and financial operations. However, our Company ensures and maintains desired control systems. For description of the regulations and laws applicable to our Company in this regard, please refer to the chapter titled "Key Industry Regulations and Policies" beginning on page 122 of this Red Herring Prospectus. For details of licenses and approvals obtained by our Company, please refer to the chapter titled "Government and Other Statutory Approvals" beginning on page 222 of this Red Herring Prospectus.

## 6. We are dependent upon few suppliers for our raw material for our current manufacturing facilities. In an eventuality where our suppliers are unable to deliver us the required materials in a time-bound manner it may have a material adverse effect on our business operations and profitability.

For the year ended March 31, 2017 our top 10 suppliers contributed around 94.60% and top 5 suppliers contributed around 76.68% of our purchases. In the event of a delay, inadequacy or default in deliveries by any of our vendors, we may not be able to source our raw material on an adequate and timely basis or on commercially acceptable terms. A major disruption to the timely and adequate supplies of our raw materials could adversely affect our business, results of operations and financial condition. Any problems faced by our suppliers in their manufacturing facilities resulting in delays or non-adherence to quality requirements could adversely impact our ability to meet our customer's requirements in time and our operations would be affected to the extent we are unable to line up supplies from alternate suppliers.

### 7. Our historical revenues have been significantly dependent on few Industrial Customers and our inability to maintain such business may have an adverse effect on our results of operations.

For the year ended March 31, 2017, sales to our top 10 customers contributed around 87.01% and top 5 customers contributed around 77.63% of our revenues from operations. Our business from customers is dependent on our continuing relationship with such customers, the quality of our products and our ability to deliver on their orders, and there can be no assurance that such customers will continue to do business with us in the future on commercially acceptable terms or at all. If our customers do not continue to purchase products from us, or reduce the volume of products purchased from us, our business prospects, results of operations and financial condition may be adversely affected. Significant dependence on them may increase the potential volatility of our results of operations and exposure to individual contract risks. In the event that any of these customers discontinue purchase of products from us, our results of operations and financial condition may be adversely affected.

### 8. Changes in technology may render our current technologies obsolete or require us to make substantial capital investments.

Modernization and technology upgradation is essential to provide better products. Although we strive to keep our technology in line with the latest standards, we may be required to implement new technology or upgrade the existing employed by us. Further, the costs in upgrading our technology could be significant which could substantially affect our finances and operations

#### 9. Our Company has not complied with certain statutory provisions under Companies Act. Such noncompliances/lapses may attract penalties.

Our Company has not complied with certain statutory provisions such as the following:

• Non-compliance with section 383A of Companies Act, 1956 and section 203 of Companies Act, 2013. However, our Company has appointed a Company Secretary to look after the legal and secretarial functions of the Company.

Further, our Company has delayed filing of some forms under the Companies Act. No show cause notice in respect of the above has been received by the Company till date, any penalty imposed for such non-compliance in future by any regulatory authority could affect our financial conditions to that extent. Such delay/noncompliance may in the future render us liable to statutory penalties and disallowing the resolutions, which may have consequence of violation of statutory provisions concerned.

10. Though not material but our Company has not applied for following certifications of Unit -I -, Certificate of Compliance for quality management system in compliance with ISO 9001:2008 and Certificate for Single Chain of Custody. The Company has not applied for approval like Consent to Establish for Unit I, Grant of Authorisation for Unit II (under Rule 5 of the Hazardous Wastes (Management, handling & Transboundary movement) Rules 2008); Company has applied for Entrepreneur's Memorandum - Unit II and it is pending any failure or delay in obtaining them in a timely manner may adversely affect our operations.

Delay or failure to obtain any of the approvals, could adversely affect our business operations. Any failure to renew the approvals that have expired, or to apply for and obtain the required approvals, licences, registrations or permits, or any suspension or revocation of any of the approvals, licences, registrations and permits that have been or may be issued to us, could result in delaying the operations of our business, which may adversely affect our business, financial condition, results of operations and prospects. Further a complete series of approvals may be and is required to be obtained for our Company. Additionally, our company has not applied for change of name of all the approval/s except PAN, TAN, Certificate of Registration for Unit I and Unit II of VAT, Central Sales Tax Central Excise Registration Certificate for Unit II and Unit II and same is mentioned in pending approvals section of Government and Other Statutory Approvals Chapter. For more information, see chapter "Government and Other Statutory Approvals" on page 222 of this Red Herring Prospectus.

#### 11. We have in the past entered into related party transactions and may continue to do so in the future.

Our Company has entered into various transactions with our Promoters, Promoter Group, Directors and their Relatives. While we believe that all such transactions are conducted on arms length basis, there can be no assurance that we could not have achieved more favorable terms had such transactions were not entered into with related parties. Furthermore, it is likely that we will enter into related party transactions in future. There can be no assurance that such transactions, individually or in aggregate, will not have an adverse effect on our financial condition and results of operation. For details on the transactions entered by us, please refer to chapter "Related Party Transactions" beginning on page 160 of the Red Herring Prospectus.

#### 12. Some of our corporate records including forms filed with the Registrar of Companies are not traceable.

Our Company is unable to trace certain corporate and other documents in relation to our Company including forms filed with the Registrar of Companies prior to the year 2006. Due to change in methods of record keeping over the years, certain forms filed with ROC prior to the year 2006 like Return of Allotment, Registration of charges and modification of charges, Increase in Authorised Capital, etc., could not be traced by our Company. Further online filing of RoC documents was initiated in the year 2006 and all forms prior to the said year were physically filed, hence some of these forms could not be retrieved from Ministry of Corporate Affairs (MCA) portal. As such under the circumstances elaborated

above, our Company cannot assure you that the filings were made in a timely manner or the information gathered through other available documents of the Company are correct. Also our Company may not be in a position to attend to and / or respond appropriately to any legal matter due to lack of lost destroyed records and to that extent the same could adversely affect our business operations.

#### 13. Credit rating of our Company.

The cost and availability of capital, amongst other factors, is also dependent on our credit ratings. We had been last rated by CRISIL long term rating at CRISIL BBB/Stable (Reaffirmed). Ratings reflect a rating agency's opinion of our financial strength, operating performance, strategic position, and ability to meet our obligations. Any downgrade of our credit ratings would increase borrowing costs and constrain our access to capital and lending markets and, as a result, could adversely affect our business. In addition, downgrades of our credit ratings could increase the possibility of additional terms and conditions being added to any new or replacement financing arrangements.

#### 14. We do not own the land on which our manufacturing facility and registered office are located.

We do not own the land on which our manufacturing facilities are located. Unit I of our manufacturing facility situated at Industrial Area, Pithampur Sector I, Dist, Dhar, Madhya Pradesh is taken on lease from M.P. Audyogik Kendra, Vikas Nigam, Indore, which is valid for a period of 30 years from August 11, 2004. Plot I of Unit II of our manufacturing facility situated at Industrial Growth Centre, Pithampur Sector 3, Dist, Dhar Madhya Pradesh at plot No.157D is taken on lease from M.P. Audyogik Kendra, Vikas Nigam, Indore, which is valid for a period of 30 years from July 01, 2010, Plot II of Unit II situated at. Plot No.157D 1, Industrial Growth Center, Pithampur Sector 3, Dist, Dhar, Madhya Pradesh is taken on lease from M.P. Audyogik Kendra, Vikas Nigam, Indore, which is valid for a period of 30 years from July 01, 2010, Plot II of Unit II situated at. Plot No.157D 1, Industrial Growth Center, Pithampur Sector 3, Dist, Dhar, Madhya Pradesh is taken on lease from M.P. Audyogik Kendra, Vikas Nigam, Indore, which is valid for a period of 30 years from October 4, 2013. Our registered office is taken on rent from our Promoter, Amarveer Kaur Chadha for a period of 11 months from April 28, 2017. If we do not comply with certain conditions of the lease/rent agreement, the lessor may terminate the lease, which could have an adverse affect on our operations and there can be no assurance that renewal of lease agreement with the owner will be entered into. In the event of non-renewal of lease, we may be required to shift our manufacturing facilities to a new location and there can be no assurance that the arrangement we enter into in respect of new premises would be on such terms and conditions as the present one.

## 15. We generate our major portion of sales from our operations in certain geographical regions especially Gujarat, Madhya Pradesh and Maharashtra. Any adverse developments affecting our operations in these regions could have an adverse impact on our revenue and results of operations.

We generate major sales from our customers situated at Gujarat, Madhya Pradesh and Maharashtra. For the year ended March 31, 2017, our Company generated 80.99% of our net revenue from manufacturing operations, cumulatively from these three states. Such geographical concentration of our business in these regions heightens our exposure to adverse developments related to competition, as well as economic and demographic changes in these regions which may adversely affect our business prospects, financial conditions and results of operations. We may not be able to leverage our experience in these regions to expand our operations in other parts of India and overseas markets, should we decide to further expand our operations. Factors such as competition, culture, regulatory regimes, business practices and customs, industry needs, transportation, in other markets where we may expand our operations may differ from those in such regions, and our experience in these regions may not be applicable to other markets. In addition, as we enter new markets and geographical areas, we are likely to compete not only with national players, but also local players who might have an established local presence, are more familiar with local regulations, business practices and industry needs, have stronger relationships with local distributors, dealers, relevant government authorities, suppliers or are in a stronger financial position than us, all of which may give them a competitive advantage over us. Our inability to expand into areas outside Gujarat, Madhya Pradesh and Maharashtra market may adversely affect our business prospects, financial conditions and results of operations. However, our Company at present is supplying goods on pan India basis and has started strengthening its customer base in other regions such as Rajasthan, Uttar Pradesh, Punjab, Karnataka, etc but we are yet to scale our operations in such regions. While our management believes that the Company has requisite expertise to mark its presence in other markets going forward, investors should consider our business and prospects in light of the risks, losses and challenges that we may face and should not rely on our results of operations for any prior periods as an indication of our future performance.

16.The Company is yet to place orders for 100% of the machinery and equipment for expansion. Any delay in placing orders, procurement of equipments may delay our implementation schedule and may also lead to increase in price of these equipments.

We are yet to place orders for machinery and equipments worth Rs 475.00 lakhs as detailed in the chapter titled, "Objects of the Issue" beginning on page 83 of this Red Herring Prospectus. These are based on our estimates and on third-party quotations, which are subject to a number of variables, including possible cost overruns, changes in management's views of the desirability of current plans, change in supplier of equipments or equipments depending on the contracts bidded and actually awarded, among others, which may have an adverse effect on our business and results of operations.

#### 17. Our Company has negative cash flows from its investing and financing activities in the past years, details of which are given below. Sustained negative cash flow could impact our growth and business.

Our Company had negative cash flows from our investing activities and financing activities in the previous year(s) as per the Restated Financial Statements and the same are summarized as under:

				Amount (H	Rs. In lakhs)
Doutionlong	For the year ended March 31,				
Particulars	2017	2016	2015	2014	2013
Cash Flow from / (used in)					
Investing Activities	(314.39)	(1735.11)	(449.67)	(522.44)	(294.69)
Cash Flow from / (used in)					
Financing Activities	(561.08)	724.55	(254.47)	(200.19)	(110.49)

Cash flow of a company is a key indicator to show the extent of cash generated from operations to meet capital expenditure, pay dividends, repay loans and make new investments without raising finance from external resources. If we are not able to generate sufficient cash flows in future, it may adversely affect our business and financial operations.

#### 18. Our Company requires significant amounts of working capital for a continued growth. Our inability to meet our working capital requirements may have an adverse effect on our results of operations.

Our business is working capital intensive. A significant portion of our working capital is utilized towards trade receivables. Summary of our working capital position is given below:-

				Amount (	Rs. In lakhs)		
		As at March 31,					
	2017	2016	2015	2014	2013		
A. Current Assets							
Inventories	924.09	820.91	740.67	573.48	431.79		
Trade Receivables	1433.81	1498.41	1029.28	1033.90	739.66		
Cash and Cash Equivalents	6.38	110.74	7.97	63.44	68.17		
Short Term Loans & Advances	219.23	307.91	160.98	233.53	260.63		
Other Current Assets	719.41	1024.69	835.15	373.77	155.78		
B. Current Liabilities							
Short-term borrowings	411.87	738.77	517.51	470.78	260.81		
Trade Payables	1071.96	1583.10	1073.26	937.70	659.48		
Other Current Liabilities	254.21	127.72	70.51	51.33	38.76		

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	As at March 31,					
	2017	2016	2015	2014	2013	
Short Term Provisions	408.61	413.91	265.12	162.75	70.94	
Working Capital (A-B)	1156.27	899.16	847.65	655.56	626.04	
Trade receivables as % of total						
current assets	43.41%	39.82%	37.10%	45.38%	44.66%	

We intend to continue growing by expanding our business operations. This may result in increase in the quantum of current assets particularly trade receivables. Our inability to maintain sufficient cash flow, credit facility and other sources of fund, in a timely manner, or at all, to meet the requirement of working capital could adversely affect our financial condition and result of our operations. For further details regarding working capital requirement, please refer to the chapter titled "Objects of the Issue" beginning on page 83 of this Red Herring Prospectus.

#### 19. Our future growth can be restricted by our limited manufacturing capacity.

We currently operate two manufacturing units, both located at Pithampur. Manufacturing of corrugated boxes is done at Unit II and Unit I is engaged in conversion of corrugated sheets manufactured in Unit II into corrugated boxes. The installed capacity of Unit II is 30,000 MT out of which more than 90%.of our capacity is utilized as on the date of filing of this Draft Red Herring Prospectus. We believe; we have sufficient land for increasing our capacity and installing machineries to increase manufacturing capacity. However, if we are unable to expand our manufacturing capacity, we may not be able to tap growth opportunities in our industry.

# 20. We require a number of approvals, NOCs, licences, registrations and permits in the ordinary course of our business. Some of the approvals are required to be transferred in the name of Worth Peripherals Limited from Worth Peripherals Private Limited pursuant to name change of our company and any failure or delay in obtaining the same in a timely manner may adversely affect our operations.

We require a number of approvals, licenses, registrations and permits in ordinary course of our business. Additionally, we need to apply for renewal of approvals which expire, from time to time, as and when required in the ordinary course. We were a private limited company in the name of "Worth Peripherals Private Limited" which was carrying business of manufacturing corrugated boxes. As per Companies Act, 2013, a private limited company can be converted into public limited company. After complying with the relevant procedure of Companies Act, 2013, the said private limited company was converted into a public limited company in the year 2017. After conversion there was change of name of the company from "Worth Peripherals Private Limited" to "Worth Peripherals Limited". We shall be taking necessary steps for transferring the approvals in new name of our company. In case we fail to transfer/obtain the same in name of the company same may adversely affect our business or we may not be able to carry our business

## 21. Our Company has manufacturing facilities situated at Pithampur, Indore. Any delay in production at, or shutdown of, or any interruption for a significant period of time, in this facility may in turn adversely affect our business, financial condition and results of operations.

Our Company has manufacturing facilities situated at Pithampur, Indore. Our success depends on our ability to successfully manufacture and deliver our products to meet our customer demand. Our manufacturing facility is susceptible to damage or interruption or operating risks, such as human error, power loss, breakdown or failure of equipment, power supply or processes, performance below expected levels of output or efficiency, obsolescence, loss of services of our external contractors, terrorist attacks, acts of war, break-ins, earthquakes, other natural disasters and industrial accidents and similar events. Further, our manufacturing facility is also subject to operating risk arising from compliance with the directives of relevant government authorities. Operating risks may result in personal injury and property

damage and in the imposition of civil and criminal penalties. If our Company experiences delays in production or shutdowns at any or all of these facilities due to any reason, including disruptions caused by disputes with its workforce or any external factors, our Company's operations will be significantly affected, which in turn would have a material adverse effect on its business, financial condition and results of operations.

## 22. The Promoter Group of our Company does not include Arvinder Singh Chadha, Khajan Singh Khanuja, Surjeet Kaur Khanuja, Bakshish Khanuja, Arshi Singh, Ashish Hora, Simmi Singh and/or any entity(ies) in which they may have an interest.

The Promoter Group of our Company does not include certain relatives of our Promoters, namely, Arvinder Singh Chadha, Khazan Singh Khanuja, Surjeet Kaur Khanuja, Bakhshish Khanuja, Arshi Singh, Ashish Hora, Simmi Singh and/or any entity(ies) in which they severally or jointly may have an interest. Though, by virtue of definition of Promoter group as mentioned in the SEBI ICDR Regulations, these relatives do form part of the Promoter Group of Worth Peripherals Limited, however, by way of a declaration provided by them to the Company, they do not have any financial interest in the Company and are unwilling to form part of the Promoter Group. Apart from the said declaration, there are no formal disassociation arrangements between them.

### 23. The shortage or non-availability of power facilities may adversely affect our manufacturing processes and have an adverse impact on our results of operations and financial condition.

Our manufacturing process requires substantial amount of power facilities. We meet the power requirements at our manufacturing facility by procuring the same from M.P. Paschim Kshetra Vidhyut Vitaran Co. Limited. Quantum of units consumed for Unit I and Unit II is 2015 KWH and 2,02,024 KWH for the month ended June, 2017. The quantum and nature of power requirements of our industry and Company is such that it cannot be supplemented/ augmented by alternative/ independent sources of power supply since it involve significant capital expenditure and per unit cost of electricity produced is very high. However, our Company has installed DG sets at our manufacturing facility to meet the power requirements. Any disruption / non availability of power shall directly affect our production which in turn shall have an impact on profitability and turnover of our Company.

### 24. The shortage or non-availability of water facilities may adversely affect our manufacturing processes and have an adverse impact on our results of operations and financial condition.

Our manufacturing process requires substantial amount of water, particularly for generation of steam. Currently, our Company meets its water requirements from bore wells and tube wells, installed in the manufacturing facilities. We have not made any alternate arrangements for supply of water for our manufacturing facilities. Non availability of water may expose us to risk of production stoppage which would affect our financial condition

## 25. We could become liable to customers, suffer adverse publicity and incur substantial costs as a result of defects in our products, which in turn could adversely affect the value of our brand, and our sales could be diminished if we are associated with negative publicity.

Any failure or defect in our products could result in a claim against us for damages, regardless of our responsibility for such a failure or defect. However, our Company is well equipped with in-house testing laboratory to test the products. Our finished products has to undergo a strict quality check to ensure that they are of relevant quality as per the standards set. Our in house testing laboratory regulates and monitors the quality, strength, stiffness and GSM measurement of boxes to ensure that the same can safely carry products for their end use. Although we attempt to maintain quality standards, we cannot assure that all our products would be of uniform quality, which in turn could adversely affect the value of our brand, and our sales could be diminished if we are associated with negative publicity.

Also, our business is dependent on the trust our customers have in the quality of our products. Any negative publicity regarding our company, brand, or products, including those arising from a drop in

quality of merchandise from our vendors, mishaps resulting from the use of our products, or any other unforeseen events could affect our reputation and our results from operations.

### 26. Our operations may be adversely affected in case of industrial accidents at any of our production facilities.

Usage of heavy machinery, handling of materials by labour during production process or otherwise, lifting of materials by humans, cranes, heating processes of the Boiler etc. may result in accidents, which could cause injury to our labour, employees, other persons on the site and could also damage our properties thereby affecting our operations. Occurrence of accidents could hamper our production and consequently affect our profitability.

## 27. Our Company has internal transportation facility for the delivery of our goods and any disruption in their operations or a decrease in the quality of their services could affect our Company's reputation and results of operations.

Our Company uses its own transportation facility for delivery of our goods. Though our business has not experienced any disruptions due to transportation in the past, any future transportation issues may have an adverse effect on our business. In addition goods may be lost or damaged in transit for various reasons including occurrence of accidents or natural disasters. There may also be delay in delivery of products which may also affect our business and results of operation negatively. An increase in the freight costs or unavailability of freight for transportation of our raw materials may have an adverse effect on our business and results of operations.

Further, disruptions of transportation services due to weather-related problems, strikes, lock-outs, inadequacies in the road infrastructure, or other events could impair ability to procure raw materials on time. Any such disruptions could materially and adversely affect our business, financial condition and results of operations.

### 28. Compliance with, and changes in, safety, health and environmental laws and regulations may adversely affect our business, prospects, financial condition and results of operations.

Due to the nature of our business, we expect to be or continue to be subject to extensive and increasingly stringent environmental, health and safety laws and regulations and various labour, workplace and related laws and regulations. We are also subject to environmental laws and regulations, including but not limited to:

- a. Environment (Protection) Act, 1986
- b. Air (Prevention and Control of Pollution) Act, 1981
- c. Water (Prevention and Control of Pollution) Act, 1974
- d. Hazardous Waste Management & Handling Rules, 2008
- e. Other regulations promulgated by the Ministry of Environment and Forests and the Pollution Control Boards of the state of Madhya Pradesh.

which govern the discharge, emission, storage, handling and disposal of a variety of substances that may be used in or result from the operations of our business.

The scope and extent of new environmental regulations, including their effect on our operations, cannot be predicted and hence the costs and management time required to comply with these requirements could be significant. Amendments to such statutes may impose additional provisions to be followed by our Company and accordingly the Company needs to incur clean-up and remediation costs, as well as damages, payment of fines or other penalties, closure of production facilities for non-compliance, other liabilities and related litigation, could adversely affect our business, prospects, financial condition and results of operations.

#### 29. Our insurance coverage may not be adequate.

Our Company has obtained insurance coverage in respect of certain risks. We have taken insurance policies to insure our assets against standard fire and special perils and we also have vehicle insurance policies to insure our vehicles. Our Company has also taken employee compensation insurance. While we believe that we maintain insurance coverage in adequate amounts consistent with size of our business, our insurance policies do not cover all risks, specifically risks like housebreaking, terrorism, etc. There can be no assurance that our insurance policies will be adequate to cover the losses in respect of which the insurance has been availed. If we suffer a significant uninsured loss or if insurance claim in respect of the subject-matter of insurance is not accepted or any insured loss suffered by us significantly exceeds our insurance coverage, our business, financial condition and results of operations may be materially and adversely affected.

For further details, please refer chapter titled "Our Business" beginning on page 113 of this Red Herring Prospectus.

### 30. Our lenders have charge over our movable and immovable properties in respect of finance availed by us.

We have secured our lenders by creating a charge over our movable and immovable properties in respect of loans / facilities availed by us from banks and financial institutions. The total amounts outstanding and payable by us as secured loans were Rs. 1767.97 Lakhs as on March 31, 2017. In the event we default in repayment of the loans / facilities availed by us and any interest thereof, our properties may be forfeited by lenders, which in turn could have significant adverse affect on business, financial condition or results of operations. For further information on the *Financial Indebtedness* please refer to page 213 of this Red Herring Prospectus.

#### 31. Our lenders have imposed certain restrictive conditions on us under our financing arrangements. Under our financing arrangements, we are required to obtain the prior, written lender consent for, among other matters, changes in our capital structure,. Further, we are required to maintain certain financial ratios.

There can be no assurance that we will be able to comply with these financial or other covenants or that we will be able to obtain the consents necessary to take the actions we believe are necessary to operate and grow our business. Our level of existing debt and any new debt that we incur in the future has important consequences. Any failure to comply with these requirements or other conditions or covenants under our financing agreements that is not waived by our lenders or is not otherwise cured by us, may require us to repay the borrowing in whole or part and may include other related costs. Our Company may be forced to sell some or all of its assets or limit our operations. This may adversely affect our ability to conduct our business and impair our future growth plans. For further information, see the chapter titled *"Financial Indebtedness"* on page 213 of the Red Herring Prospectus.

Though these covenants are restrictive to some extent for us, however it ensures financial discipline, which would help us in the long run to improve our financial performance.

### **32.** The industry segments in which we operate being fragmented, we face competition from other players, which may affect our business operations and financial conditions.

The market for our products is competitive on account of both the organized and unorganized players. Players in this industry generally compete with each other on key attributes such as technical competence, quality of products, distribution network, pricing and timely delivery. Some of our competitors may have longer industry experience and greater financial, technical and other resources, which may enable them to react faster in changing market scenario and remain competitive. Moreover, the unorganized sector offers their products at highly competitive prices which may not be matched by us and consequently affect our volume of sales and growth prospects. Growing competition may result in a decline in our market share

and may affect our margins which may adversely affect our business operations and our financial condition.

#### 33. We have taken guarantees from Promoters in relation to debt facilities provided to us.

We have taken guarantees from Promoters in relation to our secured debt facilities availed from our Bankers. In an event any of these persons withdraw or terminate its/their guarantees, the lender for such facilities may ask for alternate guarantees, repayment of amounts outstanding under such facilities, or even terminate such facilities. We may not be successful in procuring guarantees satisfactory to the lender and as a result may need to repay outstanding amounts under such facilities or seek additional sources of capital, which could adversely affect our financial condition. For more information please see the chapter titled *"Financial Indebtedness"* beginning on page 213 of this Red Herring Prospectus.

### 34. Our Company has unsecured loans which are repayable on demand. Any demand loan from lenders for repayment of such unsecured loans, may adversely affect our cash flows.

As on March 31, 2017, our Company has unsecured loans amounting to Rs. 533.42 lakhs from related and other parties that are repayable on demand to the relevant lender. Further, some of these loans are not repayable in accordance with any agreed repayment schedule and may be recalled by the relevant lender at any time. Any such unexpected demand or accelerated repayment may have a material adverse effect on the business, cash flows and financial condition of the borrower against which repayment is sought. Any demand from lenders for repayment of such unsecured loans, may adversely affect our cash flows. For further details of unsecured loans of our Company, please refer the chapter titled Financial Statements as Restated beginning on page 162 of this Red Herring Prospectus.

# 35. We have not made any alternate arrangements for meeting our capital requirements for the Objects of the issue. Further we have not identified any alternate source of financing the 'Objects of the Issue'. Any shortfall in raising / meeting the same could adversely affect our growth plans, operations and financial performance.

As on date, we have not made any alternate arrangements for meeting our capital requirements for the objects of the issue. We meet our capital requirements through our bank finance, owned funds and internal accruals. Any shortfall in our net owned funds, internal accruals and our inability to raise debt in future would result in us being unable to meet our capital requirements, which in turn will negatively affect our financial condition and results of operations. Further we have not identified any alternate source of funding and hence any failure or delay on our part to raise money from this issue or any shortfall in the issue proceeds may delay the implementation schedule and could adversely affect our growth plans. For further details please refer to the chapter titled "Objects of the Issue" beginning on page 83 of this Red Herring Prospectus.

### **36.** Failure or disruption of our IT and/or business resource planning systems may adversely affect our business, financial condition, results of operations, cash flows and prospects.

We have implemented various information technology ("IT") and/or business resource planning systems to cover key areas of our operations. We are dependent on technology in relation to customer order management and dispatches, production planning and reporting, manufacturing processes, financial accounting and scheduling raw material purchase and shipments. We rely on our IT infrastructure to provide us with connectivity and data backup across our locations and functions. While the business resource planning systems that we have implemented have enabled us to improve our working capital cycles, despite an increase in our sales over the period, we can provide no assurance that we will be able to do so in the future.

We believe that we have deployed adequate IT disaster management systems including data backup and retrieval mechanisms, at our manufacturing facility and registered office. However, any failure or disruption in the operation of these systems or the loss of data due to such failure or disruption (including due to human error or sabotage) may affect our ability to plan, track, record and analyze work in progress

and sales, process financial information, manage our creditors, debtors and hedging positions, or otherwise conduct our normal business operations, which may increase our costs and otherwise adversely affect our business, financial condition, results of operations and cash flows.

### 37. Failure to manage our inventory could have an adverse effect on our net sales, profitability, cash flow and liquidity.

The results of operations of our business are dependent on our ability to effectively manage our inventory and stocks. To effectively manage our inventory, we must be able to accurately estimate customer demand and supply requirements and manufacture and trade inventory accordingly. If our management has misjudged expected customer demand it could adversely impact the results by causing either a shortage of products or an accumulation of excess inventory. Further, if we fail to sell the inventory we manufacture, we may be required to write-down our inventory or pay our suppliers without new purchases, or create additional vendor financing, which could have an adverse impact on our income and cash flows. We estimate our sales based on the forecast, demand and requirements and also on the customer specifications. Natural disasters such as earthquakes, extreme climatic or weather conditions such as floods or droughts may adversely impact the supply of raw material and local transportation. Should our supply of raw materials be disrupted, we may not be able to procure an alternate source of supply in time to meet the demands of our customers. Such disruption to supply would materially and adversely affect our business, profitability and reputation. In addition, disruptions to the delivery of product to our customer may occur for reasons such as poor handling, transportation bottlenecks, or labour strikes, which could lead to delayed or lost deliveries or damaged products and disrupt supply of these products. To improve our line capability, we try to stock our inventory at our manufacturing facility. An optimal level of inventory is important to our business as it allows us to respond to customer demand effectively. If we over-stock inventory, our capital requirements will increase and we will incur additional financing costs. If we under-stock inventory, our ability to meet customer demand and our operating results may be adversely affected. Any mismatch between our planning and actual consumer consumption could lead to potential excess inventory or out-of-stock situations, either of which could have an adverse effect on our business, financial condition and results of operation.

## 38. Intellectual property rights are important to our business and we may be unable to protect them from being infringed by others which may adversely affect our business value, financial condition and results of operations

As on the date of this Red Herring Prospectus, we have not yet obtained registration for our corporate

logo "WORTH" and hence we do not enjoy the statutory protection accorded to a registered trademark. However, there can be no assurance that our either of our applications will succeed. Grounds for refusal of registration may include the validity or scope of the application. If we are unable to obtain a registration, we may still continue to use the corporate logo but remain vulnerable to infringement and passing-off by third parties and will not be able to enforce any rights against them. We may also need to change our corporate logo which may adversely affect our reputation and business and could require us to incur additional costs. Although, we believe that that our present systems are adequate to protect our confidential information and intellectual property, there can be no assurance that our intellectual property data, trade secrets or proprietary technology will not be copied, infringed or obtained by third parties. Further, our efforts to protect our intellectual property may not be adequate and may lead to erosion of our business value and our operations could be adversely affected. This may lead to litigations and any such litigations could be time consuming and costly and their outcome cannot be guaranteed. Our Company may not be able to detect any unauthorized use or take appropriate and timely steps to enforce or protect our intellectual property, which may adversely affect our business, financial condition and results of operations. For further details pertaining to our intellectual property, please refer to the chapter titled "Our Business" beginning on page 113 of this Red Herring Prospectus.

## 39. Our ability to pay dividends in the future will depend upon our future earnings, financial condition, cash flows, working capital requirements, capital expenditure and restrictive covenants in our financing arrangements.

We may retain all our future earnings, if any, for use in the operations and expansion of our business. As a result, we may not declare dividends in the foreseeable future. Any future determination as to the declaration and payment of dividends will be at the discretion of our Board of Directors and will depend on factors that our Board of Directors deem relevant, including among others, our results of operations, financial condition, cash requirements, business prospects and any other financing arrangements. Additionally, under some of our loan agreements, we may not be permitted to declare any dividends, if there is a default under such loan agreements or unless our Company has paid all the dues to the lender up to the date on which the dividend is declared or paid or has made satisfactory provisions thereof. Accordingly, realization of a gain on shareholders investments may largely depend upon the appreciate in value. For details of our dividend history, see "Dividend Policy" on page 161 of this Red Herring Prospectus.

40. Within the parameters as mentioned in the chapter titled 'Objects of this Issue' beginning on page 83 of this Red Herring Prospectus, our Company's management will have flexibility in applying the proceeds of this Issue. The fund requirement and deployment mentioned in the Objects of this Issue have not been appraised by any bank or financial institution.

We intend to use entire Issue Proceeds towards purchase of plant and machinery, repayment of loan, meeting the working capital requirement and general corporate purpose. We intend to deploy the Net Issue Proceeds in financial year 2017-18 and such deployment is based on certain assumptions and strategy which our Company believes to implement in future. The funds raised from the Issue may remain idle on account of change in assumptions, market conditions, strategy of our Company, etc., For further details on the use of the Issue Proceeds, please refer chapter titled "Objects of the Issue" beginning on page 83 of this Red Herring Prospectus.

The deployment of funds for the purposes described above is at the discretion of our Company's Board of Directors. The fund requirement and deployment is based on internal management estimates and has not been appraised by any bank or financial institution. Accordingly, within the parameters as mentioned in the chapter titled 'Objects of the Issue' beginning on page 83 of this Red Herring Prospectus, the Management will have significant flexibility in applying the proceeds received by our Company from the Issue. Our Board of Directors will monitor the proceeds of this Issue.

### 41. The deployment of funds raised through this Issue shall not be subject to any Monitoring Agency and shall be purely dependent on the discretion of the management of our Company.

Since the Issue size is less than Rs.10,000 lakhs, there is no mandatory requirement of appointing an Independent Monitoring Agency for overseeing the deployment of utilization of funds raised through this Issue. The deployment of these funds raised through this Issue, is hence, at the discretion of the management and the Board of Directors of our Company and will not be subject to monitoring by any independent agency. Any inability on our part to effectively utilize the Issue proceeds could adversely affect our financials.

## 42. Our future funds requirements, in the form of issue of capital or securities and/or loans taken by us, may be prejudicial to the interest of the shareholders depending upon the terms on which they are eventually raised.

We may require additional capital from time to time depending on our business needs. Any issue of shares or convertible securities would dilute the shareholding of the existing shareholders and such issuance may be done on terms and conditions, which may not be favourable to the then existing shareholders. If such funds are raised in the form of loans or debt, then it may substantially increase our

interest burden and decrease our cash flows, thus prejudicially affecting our profitability and ability to pay dividends to our shareholders.

43. Our success depends largely upon the services of our Directors, Promoters and other Key Managerial Personnel and our ability to attract and retain them. Demand for Key Managerial Personnel in the industry is intense and our inability to attract and retain Key Managerial Personnel may affect the operations of our Company.

Our success is substantially dependent on the expertise and services of our Directors, Promoters and our Key Managerial Personnel. They provide expertise which enables us to make well informed decisions in relation to our business and our future prospects. Our future performance will depend upon the continued services of these persons. Demand for Key Managerial Personnel in the industry is intense. We cannot assure you that we will be able to retain any or all, or that our succession planning will help to replace, the key members of our management. The loss of the services of such key members of our management team and the failure of any succession plans to replace such key members could have an adverse effect on our business and the results of our operations.

#### 44. In addition to normal remuneration or benefits and reimbursement of expenses, some of our Directors and key managerial personnel are interested in our Company to the extent of their shareholding and dividend entitlement in our Company.

Our Directors and Key Managerial Personnel are interested in our Company to the extent of remuneration paid to them for services rendered and reimbursement of expenses payable to them. In addition, some of our Directors and Key Managerial Personnel may also be interested to the extent of their shareholding and dividend entitlement in our Company. For further information, see "Capital Structure" and "Our Management" on pages 67 and 138, respectively, of this Red Herring Prospectus.

## 45. Our Promoters and members of the Promoter Group will continue jointly to retain majority control over our Company after the Issue, which will allow them to determine the outcome of matters submitted to shareholders for approval.

After completion of the Issue, our Promoters and Promoter Group will collectively own  $[\bullet]$ % of the Equity Shares. As a result, our Promoters together with the members of the Promoter Group will be able to exercise a significant degree of influence over us and will be able to control the outcome of any proposal that can be approved by a majority shareholder vote, including, the election of members to our Board, in accordance with the Companies Act and our Articles of Association. Such a concentration of ownership may also have the effect of delaying, preventing or deterring a change in control of our Company.

In addition, our Promoters will continue to have the ability to cause us to take actions that are not in, or may conflict with, our interests or the interests of some or all of our creditors or minority shareholders, and we cannot assure you that such actions will not have an adverse effect on our future financial performance or the price of our Equity Shares.

#### 46. We may not be successful in implementing our business strategies.

The success of our business depends substantially on our ability to implement our business strategies effectively. Even though we have successfully executed our business strategies in the past, there is no guarantee that we can implement the same on time and within the estimated budget going forward, or that we will be able to meet the expectations of our targeted clients. Changes in regulations applicable to us may also make it difficult to implement our business strategies. Failure to implement our business strategies would have a material adverse effect on our business and results of operations.

### 47. We could be harmed by employee misconduct or errors that are difficult to detect and any such incidences could adversely affect our financial condition, results of operations and reputation.

Employee misconduct or errors could expose us to business risks or losses, including regulatory sanctions and cause serious harm to our reputation. There can be no assurance that we will be able to detect or deter such misconduct. Moreover, the precautions we take to prevent and detect such activity may not be effective in all cases. Our employees and agents may also commit errors that could subject us to claims and proceedings for alleged negligence, as well as regulatory actions on account of which our business, financial condition, results of operations and goodwill could be adversely affected.

## 48. Industry information included in this Red Herring Prospectus has been derived from industry reports commissioned by us for such purpose. There can be no assurance that such third-party statistical, financial and other industry information is either complete or accurate.

We have relied on the reports of certain independent third party for purposes of inclusion of such information in this Red Herring Prospectus. These reports are subject to various limitations and based upon certain assumptions that are subjective in nature. We have not independently verified data from such industry reports and other sources. Although we believe that the data may be considered to be reliable, their accuracy, completeness and underlying assumptions are not guaranteed and their dependability cannot be assured. While we have taken reasonable care in the reproduction of the information, the information has not been prepared or independently verified by us, or any of our respective affiliates or advisors and, therefore, we make no representation or warranty, express or implied, as to the accuracy or completeness of such facts and statistics. Due to possibly flawed or ineffective collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to statistics produced for other economies and should not be unduly relied upon. Further, there is no assurance that they are stated or compiled on the same basis or with the same degree of accuracy as may be the case elsewhere. Statements from third parties that involve estimates are subject to change, and actual amounts may differ materially from those included in this Red Herring Prospectus.

#### <u>Issue Specific Risks</u>

### 49. We have issued Equity Shares in the last twelve months, the price of which may be lower than the Issue Price.

Our Company has issued Bonus shares of 57,50,000 Equity Shares in the last twelve months. For further details of Equity Shares issued, please refer to chapter titled, 'Capital Structure' beginning on page 67 of this Red Herring Prospectus.

## 50. The Issue price of our Equity Shares may not be indicative of the market price of our Equity Shares after the Issue and the market price of our Equity Shares may decline below the issue price and you may not be able to sell your Equity Shares at or above the Issue Price.

The Issue Price of our Equity Shares will be determined by book built method. This price is be based on numerous factors (For further information, please refer chapter titled "Basis for Issue Price" beginning on page 91 of this Red Herring Prospectus) and may not be indicative of the market price of our Equity Shares after the Issue. The market price of our Equity Shares could be subject to significant fluctuations after the Issue, and may decline below the Issue Price. We cannot assure you that you will be able to sell your Equity Shares at or above the Issue Price. Among the factors that could affect our share price include without limitation. The following:

- Half yearly variations in the rate of growth of our financial indicators, such as earnings per share, net income and revenues;
- Changes in revenue or earnings estimates or publication of research reports by analysts;
- Speculation in the press or investment community;
- General market conditions; and

• Domestic and international economic, legal and regulatory factors unrelated to our performance.

### 51. The average cost of acquisition of Equity Shares by our Promoters could be lower than the floor price.

Our Promoters average cost of acquisition of Equity Shares in our Company may be lower than the Floor Price of the Price Band as may be decided by the Company in consultation with the BRLM. For further details regarding average cost of acquisition of Equity Shares by our Promoters in our Company and build-up of Equity Shares by our Promoters in our Company, please refer to the section titled "Risk Factors – Prominent Notes" on page 17 of this Red Herring Prospectus.

#### **EXTERNAL RISK FACTORS**

#### Industry Risks:

### 52. Changes in government regulations or their implementation could disrupt our operations and adversely affect our business and results of operations.

Our business and industry is regulated by different laws, rules and regulations framed by the Central and State Government. These regulations can be amended/ changed on a short notice at the discretion of the Government. If we fail to comply with all applicable regulations or if the regulations governing our business or their implementation change adversely, we may incur increased costs or be subject to penalties, which could disrupt our operations and adversely affect our business and results of operations.

#### Other Risks

#### 53. You may be subject to Indian taxes arising out of capital gains on the sale of the Equity Shares.

Under the Income-tax Act, 1961, capital gains arising from the sale of equity shares in an Indian company are generally taxable in India except any gain realised on the sale of shares on a stock exchange held for more than 12 months will not be subject to capital gains tax in India if the STT has been paid on the transaction. The STT will be levied on and collected by an Indian stock exchange on which equity shares are sold. Any gain realised on the sale of shares held for more than 12 months to an Indian resident, which are sold other than on a recognised stock exchange and as a result of which no STT has been paid, will be subject to long term capital gains tax in India. Further, any gain realised on the sale of shares on a stock exchange held for a period of 12 months or less will be subject to short term capital gains tax. Further, any gain realised on the sale of listed equity shares held for a period of 12 months or less which are sold other than on a recognised stock exchange and on which no STT has been paid, will be subject to short term capital gains tax at a relatively higher rate as compared to the transaction where STT has been paid in India. By way of the Finance Bill, 2017, the Government of India has proposed to introduce certain anti-abuse measures, pursuant to which, the aforesaid exemption from payment of capital gains tax for income arising on transfer of equity shares shall only be available if STT was paid at the time of acquisition of the equity shares. While the said provision has not been notified as on date, it is expected to take effect from April 1, 2018 and will, accordingly, apply in relation to the assessment year 2018-19 and subsequent assessment years. Capital gains arising from the sale of shares will be exempt from taxation in India in cases where an exemption is provided under a tax treaty between India and the country of which the seller is a resident. Generally, Indian tax treaties do not limit India's ability to impose tax on capital gains. As a result, residents of other countries may be liable for tax in India as well as in their own jurisdictions on gains arising from a sale of the shares subject to relief available under the applicable tax treaty or under the laws of their own jurisdiction.

## 54. Significant differences exist between Indian GAAP and other accounting principles, such as U.S. GAAP and IFRS, which may be material to the financial statements prepared and presented in accordance with SEBI ICDR Regulations contained in this Red Herring Prospectus.

As stated in the reports of the Auditor included in this Red Herring Prospectus under chapter "Financial Statements as restated" beginning on page 162 the financial statements included in this Red Herring Prospectus are based on financial information that is based on the audited financial statements that are prepared and presented in conformity with Indian GAAP and restated in accordance with the SEBI ICDR Regulations, and no attempt has been made to reconcile any of the information given in this Red Herring Prospectus to any other principles or to base it on any other standards. Indian GAAP differs from accounting principles and auditing standards with which prospective investors may be familiar in other countries, such as U.S. GAAP and IFRS. Significant differences exist between Indian GAAP and U.S. GAAP and IFRS, which may be material to the financial information prepared and presented in accordance with Indian GAAP contained in this Red Herring Prospectus will provide meaningful information included in this Red Herring Prospectus will provide meaningful information is dependent on familiarity with Indian GAAP, the Companies Act and the SEBI ICDR Regulations. Any reliance by persons not familiar with Indian GAAP on the financial disclosures presented in this Red Herring Prospectus should accordingly be limited.

55. Taxes and other levies imposed by the Government of India or other State Governments, as well as other financial policies and regulations, may have a material adverse effect on our business, financial condition and results of operations.

Taxes and other levies imposed by the Central or State Governments in India that affect our industry include:

- custom duties on imports of raw materials and components;
- Goods and Service Tax

.These taxes and levies affect the cost and prices of our products and therefore demand for our product. An increase in any of these taxes or levies, or the imposition of new taxes or levies in the future, may have a material adverse effect on our business, profitability and financial condition.

### 56. Political instability or a change in economic liberalization and deregulation policies could seriously harm business and economic conditions in India generally and our business in particular.

The Government of India has traditionally exercised and continues to exercise influence over many aspects of the economy. Our business and the market price and liquidity of our Equity Shares may be affected by interest rates, changes in Government policy, taxation, social and civil unrest and other political, economic or other developments in or affecting India. The rate of economic liberalization could change, and specific laws and policies affecting the information technology sector, foreign investment and other matters affecting investment in our securities could change as well. Any significant change in such liberalization and deregulation policies could adversely affect business and economic conditions in India, generally, and our business, prospects, financial condition and results of operations, in particular.

### 57. We cannot guarantee the accuracy or completeness of facts and other statistics with respect to India, the Indian economy and packaging industry contained in the Red Herring Prospectus.

While facts and other statistics in the Red Herring Prospectus relating to India, the Indian economy and the Packaging industry has been based on various government publications and reports from government agencies that we believe are reliable, we cannot guarantee the quality or reliability of such materials. While we have taken reasonable care in the reproduction of such information, industry facts and other statistics have not been prepared or independently verified by us or any of our respective affiliates or advisors and, therefore we make no representation as to their accuracy or completeness. These facts and other statistics include the facts and statistics included in the chapter titled '*Our Industry*' beginning on page 95 of this Red Herring Prospectus. Due to possibly flawed or ineffective data collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to statistics produced elsewhere and should not be unduly

relied upon. Further, there is no assurance that they are stated or compiled on the same basis or with the same degree of accuracy, as the case may be, elsewhere.

### 58. Global economic, political and social conditions may harm our ability to do business, increase our costs and negatively affect our stock price.

Global economic and political factors that are beyond our control, influence forecasts and directly affect performance. These factors include interest rates, rates of economic growth, fiscal and monetary policies of governments, inflation, deflation, foreign exchange fluctuations, consumer credit availability, fluctuations in commodities markets, consumer debt levels, unemployment trends and other matters that influence consumer confidence, spending and tourism. Increasing volatility in financial markets may cause these factors to change with a greater degree of frequency and magnitude, which may negatively affect our stock prices.

### 59. Foreign investors are subject to foreign investment restrictions under Indian law that limits our ability to attract foreign investors, which may adversely impact the market price of the Equity Shares.

Under the foreign exchange regulations currently in force in India, transfer of shares between nonresidents and residents are freely permitted (subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares, which are sought to be transferred, is not in compliance with such pricing guidelines or reporting requirements or fall under any of the exceptions referred to above, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection/ tax clearance certificate from the income tax authority. There can be no assurance that any approval required from the RBI or any other government agency can be obtained on any particular terms or at all.

### 60. The extent and reliability of Indian infrastructure could adversely affect our Company's results of operations and financial condition.

India's physical infrastructure is in developing phase compared to that of many developed nations. Any congestion or disruption in its port, rail and road networks, electricity grid, communication systems or any other public facility could disrupt our Company's normal business activity. Any deterioration of India's physical infrastructure would harm the national economy, disrupt the transportation of goods and supplies, and add costs to doing business in India. These problems could interrupt our Company's business operations, which could have an adverse effect on its results of operations and financial condition.

### 61. Any downgrading of India's sovereign rating by an independent agency may harm our ability to raise financing.

Any adverse revisions to India's credit ratings for domestic and international debt by international rating agencies may adversely impact our ability to raise additional financing, and the interest rates and other commercial terms at which such additional financing may be available. This could have an adverse effect on our business and future financial performance, our ability to obtain financing for capital expenditures and the trading price of our Equity Shares.

### 62. Natural calamities could have a negative impact on the Indian economy and cause our Company's business to suffer.

India has experienced natural calamities such as earthquakes, tsunami, floods etc. in recent years. The extent and severity of these natural disasters determine their impact on the Indian economy. Prolonged spells of abnormal rainfall or other natural calamities could have a negative impact on the Indian economy, which could adversely affect our business, prospects, financial condition and results of operations as well as the price of the Equity Shares.

# 63. Terrorist attacks, civil unrests and other acts of violence or war involving India or other countries could adversely affect the financial markets, our business, financial condition and the price of our Equity Shares.

Any major hostilities involving India or other acts of violence, including civil unrest or similar events that are beyond our control, could have a material adverse effect on India's economy and our business. Incidents such as the terrorist attacks, other incidents such as those in US, Indonesia, Madrid and London, and other acts of violence may adversely affect the Indian stock markets where our Equity Shares will trade as well the global equity markets generally. Such acts could negatively impact business sentiment as well as trade between countries, which could adversely affect our Company's business and profitability. Additionally, such events could have a material adverse effect on the market for securities of Indian companies, including the Equity Shares.

## PROMINENT NOTES

- Public Issue of 42,51,000 Equity Shares of face value of Rs. 10 each of our Company for cash at a price of Rs. [•] per Equity Share ("Issue Price") aggregating upto Rs. [•] Lakhs, of which 2,19,000 Equity Shares of face value of Rs. 10 each will be reserved for subscription by Market Maker to the Issue ("Market Maker Reservation Portion"). The Issue less the Market Maker Reservation Portion i.e. Net Issue of 40,32,000 Equity Shares of face value of Rs. 10 each is hereinafter referred to as the "Net Issue". The Issue and the Net Issue will constitute 26.99% and 25.60%, respectively of the post Issue paid up equity share capital of the Company.
- 2. Investors may contact the Book Running Lead Manager or the Company Secretary & Compliance Officer for any complaint/clarification/information pertaining to the Issue. For contact details of the Book Running Lead Manager and the Company Secretary & Compliance Officer, please refer to chapter titled "*General Information*" beginning on page 57 of this Red Herring Prospectus.
- 3. The pre-issue net worth of our Company as of March 31, 2017 is Rs 4,066.43 lakhs. The book value of Equity Share was Rs 35.36 as of March 31, 2017 as per the restated financial statements of our Company. For more information, please refer to section titled "Financial Statements" beginning on page 162 of this Red Herring Prospectus.
- 4. The average cost of acquisition per Equity Share by our Promoters is set forth in the table below:

Name of the Promoter	No. of Shares held	Average cost of Acquisition (in Rs.)
Raminder Singh Chadha	46,80,000	11.28
Amarveer Kaur Chadha	32,20,000	10

For further details relating to the allotment of Equity Shares to our Promoters, please refer to the chapter titled *"Capital Structure"* beginning on page 67 of this Red Herring Prospectus.

- 5. For details on related party transactions and loans and advances made to any company in which Directors are interested, please refer *"Related Party Transaction"* under chapter titled *"Financial Statements as restated"* beginning on page 162 of this Red Herring Prospectus.
- 6. Investors may note that in case of over-subscription in the Issue, allotment to Retail applicants and other applicants shall be on a proportionate basis. For more information, please refer to the chapter titled *"Issue Structure"* beginning on page 251 of this Red Herring Prospectus.
- 7. Except as disclosed in the chapter titled "*Capital Structure*", "*Our Promoter and Promoter Group*", "*Our Management*" and "*Related Party Transaction*" beginning on pages 67 and 154 respectively, of this Red Herring Prospectus, none of our Promoters, Directors or Key Management Personnel has any interest in our Company.
- 8. Except as disclosed in the chapter titled "Capital Structure" beginning on page 67 of this Red Herring Prospectus, we have not issued any Equity Shares for consideration other than cash.

- 9. Trading in Equity Shares of our Company for all investors shall be in dematerialized form only.
- 10. Investors are advised to refer to the chapter titled "Basis for Issue Price" beginning on page 91 of the Red Herring Prospectus.
- 11. There are no financing arrangements whereby the Promoter Group, the Directors of our Company and their relatives have financed the purchase by any other person of securities of our Company during the period of six months immediately preceding the date of filing of the Red Herring Prospectus with the Stock exchange.

Our Company was originally incorporated as Versatile Investments Private Limited at Indore, Madhya Pradesh as a Private Limited Company under the provision of Companies Act, 1956 vide Certificate of Incorporation dated May 09, 1996 bearing registration No. 10-10808 issued by the Registrar of Companies, Madhya Pradesh, Gwalior. The name of our Company was changed to Vestal Pack Private Limited pursuant to a Fresh Certificate of Incorporation consequent on change of name, dated October 7, 2003, issued by the Registrar of Companies, Madhya Pradesh, Gwalior. The name of our Company was changed to Worth Peripherals Private Limited pursuant to Fresh Certificate of Incorporation consequent on change of name dated July 14, 2004. Subsequently, our Company was converted into a Public Limited Company pursuant to shareholders resolution passed at Extraordinary General Meeting of our Company held on April 24, 2017 and the name of our Company was changed to Worth Peripherals Limited and a Fresh Certificate of Incorporation consequent upon conversion of company to Public Limited dated April 27, 2017 was issued by Registrar of Companies, Madhya Pradesh, Gwalior. The Corporate Identification number of our Company is U67120MP1996PLC010808.

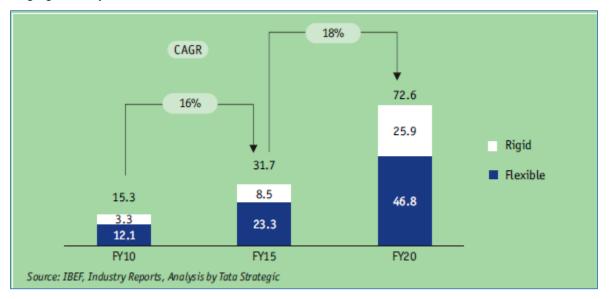
## SECTION III- INTRODUCTION

## SUMMARY OF OUR INDUSTRY

The information in this section includes extracts from publicly available information, data and statistics and has been derived from various government publications and industry sources. Neither we nor any other person connected with the Issue have verified this information. The data may have been reclassified by us for the purposes of presentation. Industry sources and publications generally state that the information contained therein has been obtained from sources generally believed to be reliable, but that their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured and, accordingly, investment decisions should not be based on such information. You should read the entire Red Herring Prospectus, including the information contained in the sections titled "Risk Factors" and "Financial Statements" and related notes beginning on page 17 and 162 respectively of this Red Herring Prospectus before deciding to invest in our Equity Shares

# INDIAN PACKAGING INDUSTRY: INTRODUCTION

Packaging is one of the fastest growing industries and stands at USD 700 billion globally. It has grown higher than GDP in most of the countries. In developing country like India, it grew at a CAGR of 16% in the last five years and touched ~USD 32 Bn in FY 15. The Indian packaging industry constitutes ~4% of the global packaging industry. The per capita packaging consumption in India is low at 4.3 kgs, compared to developed countries like Germany and Taiwan where it is 42 kgs and 19 kgs respectively. However in the coming years Indian packaging industry is expected to grow at 18% p.a. wherein, the flexible packaging is expected to grow at 25 % p.a. and rigid packaging to grow at 15 % p.a



Packaging Industry Outlook

Packaging in general is classified into two significant types i.e. Rigid Packaging and Flexible Packaging. As compared to rigid packaging, flexible packaging is one of the most dynamic and fastest growing markets in India. Flexible packaging anticipates a strong growth in the future. There has been increasing shift from traditional rigid packaging to flexible packaging due to numerous advantages Packaging in general is classified into two significant types i.e. Rigid Packaging and Flexible Packaging.

As compared to rigid packaging, flexible packaging is one of the most dynamic and fastest growing markets in India. Flexible packaging anticipates a strong growth in the future. There has been increasing shift from traditional rigid packaging to flexible packaging due to numerous advantages offered by

flexible packaging such as convenience in handling and disposal, savings in transportation costs etc. offered by flexible packaging such as convenience in handling and disposal, savings in transportation costs, etc.

(Source: Plastic Packaging – The Sustainable Choice Tata Strategic Management Group <u>www.tsmg.com</u> & Federation of Indian Chambers of Commerce and Industry <u>http://ficci.in/spdocument/20690/Plastic-packaging-report.pdf</u>)I

# GLOBAL ECONOMIC OVERVIEW

For India, three external developments are of significant consequence. In the short run, the change in the outlook for global interest rates as a result of the US elections and the implied change in expectations of US fiscal and monetary policy will impact on India's capital flows and exchange rates. Markets are factoring in a regime change in advanced countries, especially US macroeconomic policy, with high expectations of fiscal stimulus and unwavering exit from unconventional monetary policies. The end of the 20-year bond rally and end to the corset of deflation and deflationary expectations are within sight. Second, the medium-term political outlook for globalisation and in particular for the world's "political carrying capacity for globalisation" may have changed in the wake of recent developments. In the short run a strong dollar and declining competitiveness might exacerbate the lure of protectionist policies. These follow on on-going trends— documented widely—about stagnant or declining trade at the global level. This changed outlook will affect India's export and growth prospects

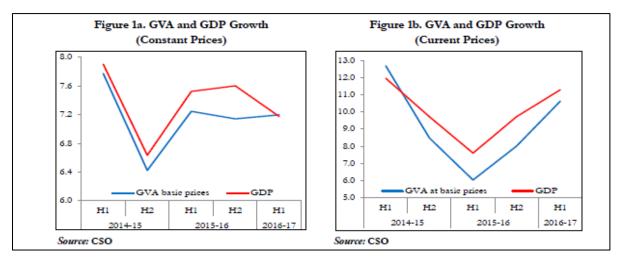
Third, developments in the US, especially the rise of the dollar, will have implications for China's currency and currency policy. If China is able to successfully re-balance its economy, the spill over effects on India and the rest of the world will be positive. On, the other hand, further declines in the yuan, even if dollar-induced, could interact with underlying vulnerabilities to create disruptions in China that could have negative spill overs for India. For China, there are at least two difficult balancing acts with respect to the currency. Domestically, a declining currency (and credit expansion) props up the economy in the short run but delay rebalancing while also adding to the medium term challenges. Internationally, allowing the currency to weaken in response to capital flight risks creating trade frictions but imposing capital controls discourages FDI and undermines China's ambitions to establish the Yuan as a reserve currency. China with its underlying vulnerabilities remains the country to watch for its potential to unsettle the global economy.

(Source: Economic Survey 2016-17 <u>www.indiabudget.nic.in</u>)

# **REVIEW OF MAJOR DEVELOPMENTS IN INDIAN ECONOMY**

The Indian economy has continued to consolidate the gains achieved in restoring macroeconomic stability. Real GDP growth in the first half of the year was 7.2 percent, on the weaker side of the 7.0-7.75 per cent projection in the Economic Survey 2015-16 and somewhat lower than the 7.6 percent rate recorded in the second half of 2015-16 (Figure 1a). The main problem was fixed investment, which declined sharply as stressed balance sheets in the corporate sector continued to take a toll on firms' spending plans. On the positive side, the economy was buoyed by government consumption, as the 7th Pay Commission salary recommendations were implemented, and by the long-awaited start of an export recovery as demand in advanced countries began to accelerate. Nominal GDP growth recovered to respectable levels, reversing the sharp and worrisome dip that had occurred in the first half of 2015-16 (Figure 1b).

The major highlights of the sectoral growth outcome of the first half of 2016-17 were: (i) moderation in industrial and nongovernment service sectors; (ii) the modest pick-up in agricultural growth on the back of improved monsoon; and (iii) strong growth in public administration and defence services— dampeners on and catalysts to growth almost balancing each other and producing a real Gross Value Addition (GVA) growth (7.2 percent), quite similar to the one (7.1 per cent) in H2 2015-16 (Figure 1b).



Inflation this year has been characterized by two distinctive features. The Consumer Price Index (CPI)-New Series inflation, which averaged 4.9 per cent during April-December 2016, has displayed a downward trend since July when it became apparent that kharif agricultural production in general, and pulses in particular would be bountiful. The decline in pulses prices has contributed substantially to the decline in CPI inflation which reached 3.4 percent at end-December. The second distinctive feature has been the reversal of WPI inflation, from a trough of (-)5.1 percent in August 2015 to 3.4 percent at end-December 2016, on the back of rising international oil prices. The wedge between CPI and WPI inflation, which had serious implications for the measurement of GDP discussed in MYEA (Box 3, Chapter 1, MYEA 2015-16), has narrowed considerably. Core inflation has, however, been more stable, hovering around 4.5 percent to 5 percent for the year so far. The outlook for the year as a whole is for CPI inflation to be below the RBI's target of 5 percent, a trend likely to be assisted by demonetisation.

## OUTLOOK FOR 2017-18

Turning to the outlook for 2017-18, we need to examine each of the components of aggregate demand: exports, consumption, private investment and government.

As discussed earlier, India's exports appear to be recovering, based on an uptick in global economic activity. This is expected to continue in the aftermath of the US elections and expectations of a fiscal stimulus. The IMF's January update of its World Economic Outlook forecast is projecting an increase in global growth from 3.1 percent in 2016 to 3.4 percent in 2017, with a corresponding increase in growth for advanced economies from 1.6 percent to 1.9 percent. Given the high elasticity of Indian real export growth to global GDP, exports could contribute to higher growth next year, by as much as 1 percentage point.

The outlook for private consumption is less clear. International oil prices are expected to be about 10-15 percent higher in 2017 compared to 2016, which would create a drag of about 0.5 percentage points. On the other hand, consumption is expected to receive a boost from two sources: catch-up after the demonetisation-induced reduction in the last two quarters of 2016-17; and cheaper borrowing costs, which are likely to be lower in 2017 than 2016 by as much as 75 to 100 basis points. As a result, spending on housing and consumer durables and semi-durables could rise smartly. It is too early to predict prospects for the monsoon in 2017 and hence agricultural production. But the higher is agricultural growth this year, the less likely that there would be an extra boost to GDP growth next year.

Since no clear progress is yet visible in tackling the twin balance sheet problem, private investment is unlikely to recover significantly from the levels of FY2017. Some of this weakness could be offset through higher public investment, but that would depend on the stance of fiscal policy next year, which has to balance the short-term requirements of an economy recovering from demonetisation against the medium-term necessity of adhering to fiscal discipline—and the need to be seen as doing so. Putting these

factors together, we expect real GDP growth to be in the 6<sup>3</sup>/<sub>4</sub> to 7<sup>1</sup>/<sub>2</sub> percent range in FY2018. Even under this forecast, India would remain the fastest growing major economy in the world.

There are three main downside risks to the forecast. First, the extent to which the effects of demonetisation could linger into next year, especially if uncertainty remains on the policy response. Currency shortages also affect supplies of certain agricultural products, especially milk (where procurement has been low), sugar (where cane availability and drought in the southern states will restrict production), and potatoes and onions (where sowings have been low). Vigilance is essential to prevent other agricultural products becoming in 2017-18 what pulses were in 2015-16.

Second, geopolitics could take oil prices up further than forecast. The ability of shale oil production to respond quickly should contain the risks of a sharp increase, but even if prices rose merely to \$60-65/barrel the Indian economy would nonetheless be affected by way of reduced consumption; less room for public investment; and lower corporate margins, further denting private investment. The scope for monetary easing might also narrow, if higher oil prices stoked inflationary pressure.

Third, there are risks from the possible eruption of trade tensions amongst the major countries, triggered by geo-politics or currency movements. This could reduce global growth and trigger capital flight from emerging markets. The one significant upside possibility is a strong rebound in global demand and hence in India's exports. There are some nascent signs of that in the last two quarters. A strong export recovery would have broader spill over effects to investment.

## Fiscal outlook

The fiscal outlook for the central government for next year will be marked by three factors. First, the increase in the tax to GDP ratio of about 0.5 percentage points in each of the last two years, owing to the oil windfall will disappear. In fact, excise-related taxes will decline by about 0.1 percentage point of GDP, a swing of about 0.6 percentage points relative to FY2017.

Second, there will be a fiscal windfall both from the high denomination notes that are not returned to the RBI and from higher tax collections as a result of increased disclosure under the Pradhan Mantri Garib Kalyan Yojana (PMGKY). Both of these are likely to be one-off in nature, and in both cases the magnitudes are uncertain.

A third factor will be the implementation of the GST. It appears that the GST will probably be implemented later in the fiscal year. The transition to the GST is so complicated from an administrative and technology perspective that revenue collection will take some time to reach full potential. Combined with the government's commitment to compensating the states for any shortfall in their own GST collections (relative to a baseline of 14 percent increase), the outlook must be cautious with respect to revenue collections. The fiscal gains from implementing the GST and demonetisation, while almost certain to occur, will probably take time to be fully realized. In addition, muted non-tax revenues and allowances granted under the 7th Pay Commission could add to pressures on the deficit.

## The macroeconomic policy stance for 2017-18

An economy recovering from demonetisation will need policy support. On the assumption that the equilibrium cash-GDP ratio will be lower than before November 8, the banking system will benefit from a higher level of deposits. Thus, market interest rates—deposits, lending, and yields on g-secs—should be lower in 2017-18 than 2016-17. This will provide a boost to the economy (provided, of course, liquidity is no longer a binding constraint). A corollary is that policy rates can be lower not necessarily to lead and nudge market rates but to validate them. Of course, any sharp uptick in oil prices and those of agricultural products, would limit the scope for monetary easing.

Fiscal policy is another potential source of policy support. This year the arguments may be slightly different from those of last year in two respects. Unlike last year, there is more cyclical weakness on account of demonetisation. Moreover, the government has acquired more credibility because of posting

steady and consistent improvements in the fiscal situation for three consecutive years, the central government fiscal deficit declining from 4.5 percent of GDP in 2013-14 to 4.1 percent, 3.9 percent, and 3.5 percent in the following three years. But fiscal policy needs to balance the cyclical imperatives with medium term issues relating to prudence and credibility.

One key question will be the use of the fiscal windfall (comprising the unreturned cash and additional receipts under the PMGKY) which is still uncertain. Since the windfall to the public sector is both one off and a wealth gain not an income gain, it should be deployed to strengthening the government's balance sheet rather than being used for government consumption, especially in the form of programs that create permanent entitlements. In this light, the best use of the windfall would be to create a public sector asset reconstruction company so that the twin balance sheet problem can be addressed, facilitating credit and investment revival; or toward the compensation fund for the GST that would allow the rates to be lowered and simplified; or toward debt reduction. The windfall should not influence decisions about the conduct of fiscal policy going forward.

Perhaps the most important reforms to boost growth will be structural. In addition to those spelt out in Section 1—strategic disinvestment, tax reform, subsidy rationalization—it is imperative to address directly the twin balance sheet problem. The problem is large, persistent and difficult, will not correct itself even if growth picks up and interest rates decline, and current attempts have proved grossly inadequate. It may be time to consider something like a public sector asset reconstruction company.

Another area of reform relates to labour. Given the difficulty of reforming labour laws per se, the thrust could be to move towards affording greater choice to workers which would foster competition amongst service providers. Choices would relate to: whether they want to make their own contribution to the Employees' Provident Fund Organisation (EPFO); whether the employers' contribution should go to the EPFO or the National Pension Scheme; and whether to contribute to the Employee State Insurance (ESI) or an alternative medical insurance program. At the same time, there could be a gradual move to ensure that at least compliance with the central labour laws is made paperless, presence less, and cashless. One radical idea to consider is the provision of a universal basic income. But another more modest proposal worth embracing is procedural: a standstill on new government programs, a commitment to assess every new program only if it can be shown to demonstrably address the limitations of an existing one that is similar to the proposed one; and a commitment to evaluate and phase down existing programs that are not serving their purpose.

(Source: Economic Survey 2016-17 <u>www.indiabudget.nic.in</u>)

## World manufacturing growth

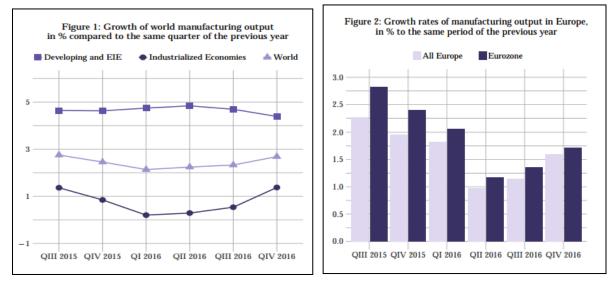
World manufacturing output growth improved slightly during the final quarter of 2016. Fourth quarter figures show that the improvement is primarily attributable to the continuing recovery process in industrialized economies. However, manufacturing output growth further slowed in developing and emerging industrial economies. Although the overall growth trend in world manufacturing was positive in the second half of 2016, geopolitical uncertainty remained high and potential changes in global trade arrangements may create new risks.

Against the backdrop of sluggish dynamics, world manufacturing output rose by 2.7 per cent in the fourth quarter of 2016 compared to the same period of the previous year, which is higher than the 2.3 per cent rise in the third quarter and represents the strongest performance since the beginning of the year. A slightly decelerated growth rate observed in developing and emerging industrial economies during the final quarter of 2016 was compensated by a more positive picture in industrialized countries as their growth performance improved. However, the level of growth in developing economies has been consistently higher than in industrialized countries, as depicted in Figure 1.

Major industrialized economies with significant contributions to global manufacturing output, namely the United States, Japan, Germany, the Republic of Korea and United Kingdom, recorded an expansion

compared to the same period of the previous year. In China, the world's largest manufacturer, comparably lower growth rates have now become more prevalent, thus pushing the average industrial growth of emerging industrial economies downward.

The manufacturing output of industrialized economies increased to 1.4 per cent in the fourth quarter of 2016 from the 0.5 per cent recorded in the previous quarter. This increase is primarily attributable to the performance of East Asia, which experienced a significant reversal in growth in the second half of 2016, following several consecutive slumps that have lasted for nearly two years. The main force driving this nearly 2.9 per cent year-by-year upturn is Japan, East Asia's major manufacturer, whose export-fuelled growth was also supported by a weakened yen against the US dollar. Production in Europe witnessed a healthy growth momentum at the end of 2016, and had a positive impact on the manufacturing growth of industrialized countries as a whole. By contrast, the growth of North America's manufacturing output remained stagnant in the fourth quarter of 2016 and recorded a negligible gain of 0.2 per cent.



The manufacturing output of developing and emerging industrial economies rose by merely 4.4 per cent. This was the first time the growth of these economies was below 5.0 per cent since the beginning of 2015. Asian economies maintained a relatively higher growth rate at 5.5 per cent, but their growth performance hit a multi-year low in the final quarter of 2016. Other regions' production slightly decreased compared to the same period of 2015: by 1.0 per cent in Latin America and 0.5 per cent in Africa. As long as economic and political instability persists in industrialized countries, the threat of another slowdown remains looming over developing economies.

(Source: World Manufacturing Production- Statistics for Quarter IV, 2016; United Nations Industrial Development Organisation - <u>www.unido.org</u>)

# Key Findings - Global manufacturing

Global manufacturing production maintained a positive growth in nearly all industries in the final quarter of 2016. High- and medium-high-technology manufacturing industries held top positions, when looking at the year-by-year developments - the manufacture of computers, electronics and optical products grew by 6.3 per cent, the manufacture of motor vehicles rose by 6.2 per cent and the production of pharmaceutical products by 4.0 per cent. However, the production of other transport equipment, another high-technology sector, contracted by 0.9 per cent compared to the same period of the previous year. The largest loss was recorded in the tobacco industry, with its global production declining by 5.8 per cent.

As regards durable and capital goods, the production of machinery and equipment experienced an exceptionally high growth rate at 3.7 per cent in the fourth quarter of 2016. The manufacture of non-metallic mineral products, which essentially supply construction materials, registered a growth figure of

2.5 per cent worldwide. The manufacture of fabricated metal products and furniture both rose at a moderate pace of 1.7 per cent. Worldwide manufacturing of basic metals has systematically lost strength over the last few years and reached a negative growth rate of 0.7 per cent in the fourth quarter of 2016, mostly due to a visibly decreased production of basic metals in China.

Global manufacturing output maintained relatively high growth rates in the production of basic consumer goods. The manufacture of food products rose by 3.1 per cent and beverages by 3.7 per cent, while the manufacture of wearing apparel increased by 0.5 per cent only. In low-technology manufacturing sectors, the global production of wood products rose by 3.3 per cent while the growth pace of manufacturing of paper products, textiles and leather products remained below 2.0 per cent.

The growth performance of developing and emerging industrial economies outperformed industrialized economies in nearly all manufacturing industries, including a number of high-technology industries, as illustrated in Figure 4. The fastest growing industry in both country groups was the automotive industry, reflecting strong growth of automobile production in China as well as in European countries.

(Source: World Manufacturing Production- Statistics for Quarter IV, 2016; United Nations Industrial Development Organisation - <u>www.unido.org</u>)

## MANUFACTURING SECTOR IN INDIA

# **Introduction**

Manufacturing has emerged as one of the high growth sectors in India. Prime Minister of India, Mr Narendra Modi, had launched the 'Make in India' program to place India on the world map as a manufacturing hub and give global recognition to the Indian economy. India is expected to become the fifth largest manufacturing country in the world by the end of year 2020\*. The Government of India has set an ambitious target of increasing the contribution of manufacturing output to 25 per cent of Gross Domestic Product (GDP) by 2025, from 16 per cent currently.

# <u>Market Size</u>

India's manufacturing sector has the potential to touch US\$ 1 trillion by 2025. There is potential for the sector to account for 25-30 per cent of the country's GDP and create up to 90 million domestic jobs by 2025. Business conditions in the Indian manufacturing sector continue to remain positive.

## Road Ahead

The Government of India has an ambitious plan to locally manufacture as many as 181 products. The move could help infrastructure sectors such as power, oil and gas, and automobile manufacturing that require large capital expenditure and revive the Rs 1,85,000 crore (US\$ 27.75 billion) Indian capital goods business.

India is an attractive hub for foreign investments in the manufacturing sector. Several mobile phone, luxury and automobile brands, among others, have set up or are looking to establish their manufacturing bases in the country.

With impetus on developing industrial corridors and smart cities, the government aims to ensure holistic development of the nation. The corridors would further assist in integrating, monitoring and developing a conducive environment for the industrial development and will promote advance practices in manufacturing.

Exchange Rate Used: INR 1 = US 0.015 as on February 9, 2017

\*According to the Global Manufacturing Competitiveness Index published by Deloitte

(Source: Manufacturing Sector in India, India Brand Equity Foundation <u>www.ibef.org</u>)

# INDIAN PACKAGING INDUSTRY

The Indian packaging industry, growing at an annual rate of more than 15 per cent, is valued at \$ 15.6 billion (INR 85,000 crore). In the next five years, the sector is expected to triple to around \$ 60 bn. The net profit of the packaging industry spurted 104.5 percent during Q3 FY08, against a growth of 29.5 percent in the December '06 quarter. The large growing middle class, liberalisation and organised retail sector are the catalysts to growth in packaging. More than 80 percent of the total packaging in India constitutes rigid packaging. The remaining 20 percent comprises flexible packaging. There are about 600700 packaging machinery manufacturers, 95percent of which are in the small and medium sector located all over India. Indian packaging machinery imports are \$ 125 million. The import (customs) duty for packaging machinery is 25.58 percent for 200708. Germany and Italy are the latest suppliers of packaging machinery to India but focus is now shifting on Taiwan, Korea and China. Indian packaging machinery exports are rapidly growing. India's per capita packaging consumption is less than \$ 15 against world wide average of nearly \$ 100. The total demand for paper is estimated to be around 6 mn tones, of which about 40 percent is consumed by the packaging industry. Laminated products including form-fill-seal pouches, laminated tubes and tetra packs are growing at around 30 percent p.a.

(Source: Packaging in the route of advanced technology, Pack Plus 2016, <u>http://www.packplus.in/Industry.htm</u>)

Material	Packaging type	Preferred in applications
Paper and board	Cartons, boxes, bags, wrappers	Light weight, lower cost, easy disposal and availability
Plastics	Cartons, bags, wrappers, pouches, bottles, containers, caps, pallets	Existing technology, light weight, corrosion resistance, versatility of use, attractive designing
Aluminium	Collapsible tube, foils, containers, cans, closures	Good barrier properties, grease proof, shrink proof, tasteless and odourless
Glass	Bottles, jars, jugs	Transparent, good strength, high rigidity, gas and water-vapour barrier, chemically inert
Tinplate	Cans, containers, caps	Strength, good barrier properties, long shelf life, reusable, ease of recycling
Laminates (plastic and paper)	Pouches, films, tubes, bags	Strength, good barrier properties, grease resistance, heat-seal property, attractive designing

Table 1: Materials Used in Packaging

(Source: Flexible Packaging: Changing Dynamics of Indian Packaging Market India Brand Equity Foundation, <u>www.ibef.org</u>)

## **Corrugation: Future Trends**

The packaging industry in India has been registering a constant growth rate of 15%. The Corrugated packaging industry is however finding itself at the crossroads. Increasing prices of kraft paper, non availability of international standard papers at affordable prices, resistance of corrugated box user industry to offer sustainable prices, increasing competition, non viability of automatic plants are proving to be hurdles in the growth path.

Despite these adverse circumstances, the industry is all set to take on the challenges and look at the future opportunities. As global companies set up their manufacturing bases in India to meet the growing demand for consumer and white goods – the need for high quality boxes is appearing evident. Progressive

Corrugators are setting up automatic board/box making plants to increase production and enhance performance of boxes. In house printing on corrugated is becoming imperative.

All this portends well for the industry. Insurgence of corrugated packaging machines from neighbouring China and Taiwan will prove to be a threat as well as a great opportunity considering the inherent capabilities and experience of Indian Corrugated Machinery Manufacturers. Strategic alliances with overseas machinery manufacturers are already happening and will soon become a norm.

#### **Opportunities in Indian Packaging Industry**

The Indian economy is growing and so is the Packaging industry. As growth rides on increased industrial production and international trade, demands on package converters have become more intense and sophisticated

Within India, increasing penetration of organised retail (including foreign players who are large consumers of flexible packaging solutions) and increasing preference for branded products has added fuel to the demand for flexible packaging solutions. Machines and advanced technologies for printing and converting packaging materials for the Flexible Packaging Industry has come up to meet the rising requirement.

The Indian Label Industry is growing at a rate of more than 15% with several press manufacturers and label converters gearing up to challenges. The industry has rapidly evolved and is global in its outlook and delivery.

There are close to 5,000 box plants scattered throughout the subcontinent in classic developing country industry fashion, mostly fragmented and family owned.

So how does the country meet this ever increasing demand?

The larger Indian converters have been adopting the latest technologies and several high end machines have been installed in the country in the past few years. These machines are largely imported from the western countries, with Germany and Italy accounting for almost 45% of the total packaging machinery imports. However, as the need to upgrade is felt by the smaller converters and corrugators and many commercial printers diversify into package printing, there is an increasing focus on machines made in Taiwan, Korea and also China. Meantime, the Indian machinery manufacturers have also geared up and are today making machines that are lapped up by the growing industry in India. Some of these machinery manufacturers are also making inroads in the export markets and are moving beyond the traditional Asian neighbours and the countries in the Gulf to South Africa, East Europe and even South America.

However, the present per capita consumption of packaging in the country is dramatically lower than the global averages. All the pointers indicate that the packaging industry is set to move to a higher level of growth between 2025% from the present level of around 1215 percent.

The packaging converting sector is growing at 1518% and there is a marked shift from the unorganised segment becoming more organised. The industrial growth in India has seen top players in the A and B tier segments reap high benefits. More importantly, this growth has acted as a catalyst for the aspirations of the C and D tier packagers who are making a concerted effort to move from unorganised to organised operations; from manual to automation. This has led to greater demand for converting machines. The potential of growth is much larger and unrealized.

(*Source*: Packaging in the route of advanced technology, Pack Plus 2016, <u>http://www.packplus.in/Industry.htm</u>)

## SUMMARY OF OUR BUSINESS

Some of the information contained in the following discussion, including information with respect to our business plans and strategies, contain forward-looking statements that involve risks and uncertainties. You should read the chapter titled "Forward-Looking Statements" beginning on page 16 of this Red Herring Prospectus, for a discussion of the risks and uncertainties related to those statements and also the section "Risk Factors" for a discussion of certain factors that may affect our business, financial condition or results of operations. Our actual results may differ materially from those expressed in or implied by these forward-looking statements. Our fiscal year ends on March 31 of each year, so all references to a particular fiscal are to the twelve-month period ended March 31 of that year.

The financial information used in this section, unless otherwise stated, is derived from our Financial Information, as restated prepared in accordance with Indian GAAP, Companies Act and SEBI Regulations. The following information is qualified in its entirety by, and should be read together with, the more detailed financial and other information included in this RHP, including the information contained in the sections titled "Risk Factors" and "Financial Information" beginning on pages 17 and 162 respectively.

## **OVERVIEW**

Incorporated in 1996, our Company Worth Peripherals Limited is engaged in manufacturing of corrugated boxes. We have our registered office and manufacturing facilities situated at Indore, Madhya Pradesh. The manufacturing facility is divided into 2 units, manufacturing of corrugated sheets and boxes is done at Unit II and Unit I is engaged in conversion of corrugated sheets into corrugated boxes.

Our manufacturing facilities are located at Indore, Madhya Pradesh and are divided into two units namely Unit I and Unit II (both situated at Pithampur, Dhar, Madhya Pradesh). Our Company commenced its business operations in the year 1996 in Unit I. Subsequently, as part of our expansion plan, business operations were commenced in the year 1997 in Unit II. Our manufacturing facilities are well equipped with required facilities including machinery, conveyor belt, other handling equipments to facilitate smooth manufacturing process. We endeavour to maintain safety in our premises by adhering to key safety norms. We ensure timely delivery of our products and have a fleet of trucks to ensure easy logistics and timely delivery. Timely delivery and efficient supply chain management of our Company is also witnessed from the awards conferred on our Company such as Best Supply Partner- Packaging Material by the Supplier Collaboration Council West- 2014, Certificate of Merit in recognition of our exceptional performance towards consistent and quality supplies of Corrugated Boxes by Parle and Partner to Win Symphony conferred by Hindustan Unilever Limited in recognition of our Innovative Approach & Exemplary Contribution to Symphony.

Our Company promoted by Raminder Chadha, who is the guiding force behind all the strategic decisions of our Company. His industry knowledge and understanding also gives us the key competitive advantage enabling us to expand our geographical and customer presence in existing as well as target markets, while exploring new growth avenues.

We adhere to Sedex Members Ethical Trade Audit (SMETA) best practice guidance guidelines which include adhering to labour standards, health and safety and environmental and safety ethics audit norms for SEDEX. Our Company actively works for the benefit of their employees and labours with prime focus being health, hygiene and welfare of the workforce and also undergoes audit conducted by its recognised suppliers to ensure that the safety and management norms are being complied with. Our Company also ensures that legal compliances and ethical business practices are being complied with, and the same is ensured by way of audit conducted by its suppliers every 2 years.

We are environmentally conscious and our products have been certified as meeting relevant FSC Standards by Rainforest Alliance. With increasing awareness of being environmental friendly and many

organisations supporting the Go green campaign, it increases the demand of FSC certified products as the same is eco friendly.

Our Company is well equipped with in-house testing laboratory to test the products. Our finished products has to undergo a strict quality check to ensure that they are of relevant quality as per the standards set. Our in house testing laboratory regulates and monitors the quality, strength, stiffness ad GSM measurement of boxes to ensure that the same can safely carry products for their end use.

From FY 2012-13 to FY 2016-17, as per our Restated Financial Statements, i) our total revenue has shown growth from Rs. 5935.17 lakhs to Rs. 13214.73 lakhs, representing a CAGR of 22.14 % ii) our EBITDA has shown growth from Rs. 874.79 lakhs to Rs. 1720.88 lakhs, representing a CAGR of 18.43 % iii) our profit after tax has shown growth from Rs. 345.76 lakhs to a profit of Rs. 731.65 lakhs representing a CAGR of 20.59%.

## **OUR COMPETITIVE STRENGTHS**

## 1. Fully automated unit:- Programmable Logic Controllers (PLC).

The manufacturing facilities at which we operate is a fully automated unit and the entire manufacturing process is managed through fully automatic machines and Programmable Logic Centres (PLC).. Further, our raw material losses are minimized due to complete computerized operations in plant. Our entire processes and systems is implemented on ERP which help us to keep track of orders, raw material, production, quality, accounts, maintenance and logistics. Further fully automated Unit is inclusive of Automated Corrugated Plant, Printing, Folding and Gluing / Stiching machines, Conveyors, etc

## 2. Quality assurance

Our Company believes in qualitative manufacturing and adheres to various qualitative standards. Our products undergo quality check at various levels of production to ensure that any quality defects or product errors are rectified on real time basis. We also have an in-house laboratory for conducting various tests for further improvements in paper technology. Our in house testing laboratory regulates and monitors the quality of slit and scored sheet to ensure the requisite quality, strength, stiffness and GSM measurement of boxes so that they can safely carry products for its end use. Our manufacturing and dispatch process has been assessed and certified as meeting the requirements of ISO 9001: 2008. We have been environmentally conscious and our products have been certified as meeting relevant FSC Standards.

#### 3. Timely Delivery:

We ensure timely delivery of our products and have a fleet of trucks to ensure easy logistics and timely delivery that are used for delivering Corrugated Boxes to our customers without any hiccups and zero damage en-route. Each truck is GPS enabled and serviced routinely to avoid any breakage during transit.

#### 4. History of repeat orders

We believe that meeting customer specific requirements and delivery of orders is key factor for growth. Our Company has made continuous efforts to ensure customer satisfaction by taking steps for meeting customer specific requirements, timely delivery of orders to our customers as well as maintaining consistency in quality and this has yielded results in the form of repeat orders from our customers. The repeat orders reflect the confidence reposed in us by our customers.

#### 5. Leveraging the experience of our promoter

Our promoter, Raminder Singh Chadha having experience of more than 25 years. He was awarded Udyog Patra for Self Made Industrialists by the Institute of Trade and Industrial Development at the

21<sup>st</sup> Economic Development Conference. He is the guiding force behind all the corporate decisions and is responsible for the entire business operations of the Company along with the team of experienced and qualified professionals from various disciplines. His industry knowledge and understanding also gives us the key competitive advantage enabling us to expand our geographical and customer presence in existing as well as target markets, while exploring new growth avenues. Our Promoters are supported by a dedicated management team with several years of industry experience in their respective domains of sales, marketing, strategy and finance.

## **BUSINESS STRATEGY**

#### 1. Enhancing our customer base

Our present customer base comprises of Indian Companies. We have executed order for clients operating in the FMCG sector. We intend to grow in the business continuously by adding new customers. With growth in the retail, pharma, breweries, textile sectors, opportunity for growth in packaging industries have increased and thus we can tap these markets for further marketing and supply.

Our Company is customer satisfaction oriented company and strives to maintain good relationship with the customers. Our Company provides quality products and effective follow-ups with customers ensure that the customers are satisfied. Our Company in return is rewarded continuous orders.

## 2. Modernisation and upgradation of our technology

Our Company has invested in latest technology and has a fully automated plant.. Our Company intends to meet and adapt to the latest technologies and install new plant and machinery at Unit II of our manufacturing facility for enhanced quality and precision in terms of manufacturing with increased efficiency. We intend to continue to invest in our in-house technology capabilities to develop customized systems and processes to ensure effective management control. We continue to focus on further strengthening our operational and fiscal controls.

## 3. Improving functional efficiencies

Our Company intends to improve efficiencies to achieve cost reductions and have a competitive edge over our peers. We believe that this can be achieved through continuous process improvement, customer service and technology development.

## 4. Quality Products

Our Company plans to invest in high quality machineries and equipment to ensure efficient production and quality products. The scale of operations shall enable our Company to produce quality products. Our Company believes that the investment in technology shall allow it to provide quality products to its customers and differentiate it from other competitors.

#### SUMMARY OF FINANCIAL STAMENTS

The following summary of financial data has been prepared in accordance with Indian GAAP, the Companies Act and the SEBI (ICDR) Regulations and restated as described in the Peer Reviewed Auditor's Report in the section titled "*Financial Statements*". You should read this financial data in conjunction with our financial statements for the financial Year 2017, 2016, 2015, 2014, 2013 and 2012 including the notes thereto and the reports thereon, which appears under the section titled "*Financial Statements*" and chapter titled "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" beginning on page 162 and 201 of this Red Herring Prospectus.

## STATEMENT OF ASSETS AND LIABILITIES AS RESTATED

#### ANNEXURE-I (Amount in Lakhs)

				(Amount i	n Lakhs)
Particulars	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
I. EQUITY AND LIABILITIES					
1. Shareholders' funds					
(a) Share capital	1150.00	575.00	575.00	575.00	350.00
(b) Reserves and surplus	2916.43	2759.79	2113.17	1514.80	999.76
Sub-Total	4066.43	3334.79	2688.17	2089.80	1349.76
2. Share application money pending allotment	-	-	-	-	-
Sub-Total	-	-	-	-	-
3. Non-current liabilities					
(a) Long-term borrowings	1413.56	1974.64	1250.09	1504.56	1929.76
(b) Deferred tax liabilities (Net)	481.27	386.21	281.64	227.54	164.37
(c) Long- term Provisions	16.87	12.07	7.95	4.77	3.47
Sub-Total	1911.70	2372.92	1539.67	1736.87	2097.60
4. Current liabilities					
(a) Short-term borrowings	411.87	738.77	517.51	470.78	260.81
(b) Trade payables	1071.96	1583.10	1073.26	937.70	659.48
(c) Other current liabilities	254.21	127.72	70.51	51.33	38.76
(d) Short-term provisions	408.61	413.91	265.12	162.75	70.94
Sub-Total	2146.66	2863.50	1926.40	1622.55	1029.99
TOTAL	8124.79	8571.20	6154.24	5449.23	4477.35
II. ASSETS					
1. Non-current assets					
(a) Fixed assets	5690.89	5520.46	4035.16	3587.27	3093.86
Less: Accumulated Depreciation	1200.40	938.62	676.92	438.90	289.59
Net Block	4490.50	4581.84	3358.24	3148.36	2804.26
(b) Non-current investments	304.00	200.00	0.00	0.00	0.00
(c) Long-term loans and advances	27.37	26.70	21.96	22.74	17.06
Sub-Total	4821.87	4808.54	3380.20	3171.10	2821.33
2. Current assets					
(a) Current investments					
(b) Inventories	924.09	820.91	740.67	573.48	431.79
(c) Trade receivables	1433.81	1498.41	1029.28	1033.90	739.66
(d) Cash and cash equivalents	6.38	110.74	7.97	63.44	68.17
(e) Short-term loans and advances	219.23	307.91	160.98	233.53	260.63

Particulars	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
(f) Other current assets	719.41	1024.69	835.15	373.77	155.78
Sub-Total	3302.92	3762.66	2774.05	2278.12	1656.02
TOTAL	8124.79	8571.20	6154.24	5449.23	4477.35

# STATEMENT OF PROFIT AND LOSS AS RESTATED

#### ANNEXURE-II

(Amount in Lakhs)

Particulars	For the				
	period	year ended	year ended	year ended	year
	ended March	ended March	March 31, 2015	March 31, 2014	ended March
	31, 2017	31, 2016	2013	2014	31, 2013
I. Revenue from operations	12894.42	12457.14	10484.39	8166.48	5777.15
II.Other income	320.31	282.86	294.02	256.75	158.02
III. Total Revenue (I + II)	13214.73	12740.00	10778.41	8423.23	5935.17
IV. Expenses:					
Cost of materials consumed	8725.25	8594.87	7445.34	5858.77	3957.65
Purchases of Stock-in-Trade	-	-	-	-	-
Changes in inventories of finished					
goods work-in-progress and Stock-in-					
Trade	(29.35)	33.39	1.99	(23.30)	(12.95)
Employee benefits expense	779.32	691.44	518.08	386.81	261.51
Finance costs	252.80	261.71	207.13	170.94	194.58
Depreciation and amortization					
expense	307.65	313.59	241.99	173.61	145.11
Other expenses	2018.63	1828.40	1493.02	1092.42	854.16
Total expenses	12054.30	11723.39	9907.54	7659.26	5400.07
V. Profit before exceptional and					
extraordinary items and tax (III-IV)	1160.44	1016.61	870.87	763.97	535.10
VI. Exceptional items	-	-	-	-	-
VII. Profit before extraordinary					
items and tax (V - VI)	1160.44	1016.61	870.87	763.97	535.10
VIII. Extraordinary Items-	-	-	-	-	-
IX. Profit before tax (VII- VIII)	1160.44	1016.61	870.87	763.97	535.10
X. Tax expense:					
(1) Current tax	333.73	265.42	215.13	185.76	115.80
(2) Deferred tax	95.06	104.57	54.10	63.16	73.54
(3) Current tax expense relating to					
prior years	-	-	-	-	-
XI. Profit (Loss) for the period from					
continuing operations (VII-VIII)	731.65	646.62	601.63	515.04	345.76
XII. Profit/(loss) from discontinuing					
operations	-	-	-	-	-
XIII. Tax expense of discontinuing					
operations	-	-	-	-	-
XIV. Profit/(loss) from					
<b>Discontinuing operations (after tax)</b>					
(XII-XIII)	-	-	-	-	-
XV. Profit (Loss) for the period (XI				<b></b>	
+ XIV)	731.65	646.62	601.63	515.04	345.76
XVI Earnings per equity share:					
Basic & Diluted	6.36	5.62	5.23	4.48	3.74

# STATEMENT OF CASH FLOW AS RESTATED

#### **ANNEXURE-III**

(Amount in Lakhs)

Particulars	For the period	For the year	For the year	For the year	For the year
	ended March 31, 2017	ended March 31, 2016	ended March 31, 2015	ended March 31, 2014	ended March 31, 2013
CASH FLOW FROM OPERATING					
ACTIVITIES					
Restated Net profit Before Tax and					
Extraordinary Items	1160.44	1016.61	870.87	763.97	535.10
Adjustments For:	ļ				
Depreciation	307.65	313.59	241.99	173.61	145.11
Interest Received	(6.59)	(6.82)	(4.67)	(0.95)	(1.00)
Operating Profit before working capital changes	1461.50	1323.37	1108.18	936.63	679.21
Adjustment For:					
Decrease/(Increase) in Inventories	(103.18)	(80.24)	(167.19)	(141.69)	(199.77)
Decrease/(Increase) in Trade receivables	64.60	(469.13)	4.62	(294.25)	(273.08)
Decrease/(Increase) in Other Current					. ,
Assets	305.28	(189.54)	(461.38)	(217.99)	(92.52)
Decrease/(Increase) in Short-term loans					
and advances	88.68	(146.93)	72.55	27.09	(3.16)
(Decrease)/Increase in Trade Payables	(511.14)	509.83	135.57	278.22	261.32
(Decrease)/Increase in Other Current Liabilities & Provisions	126.50	57.21	19.18	12.56	19.16
(Decrease)/Increase in Short Term					
Provisions	(5.30)	148.79	102.37	91.81	53.89
Short Term Borrowings	279.05	221.26	46.73	209.97	52.97
Decrease/(increase) Long Term	219.05	221.20	+0.75	209.97	52.71
Provisions	4.80	4.12	3.17	1.31	1.29
Cash Generated from Operations	1104.84	1378.74	863.81	903.66	499.30
Taxes Paid	(333.73)	(265.42)	(215.34)	(185.76)	(115.79)
Net Cash From /(Used In ) Operating Activities (A)	771.11	1113.33	648.68	717.90	383.50
Cash Flow From Investing Activities	<u> </u>				
Sale / (Purchase) Of Fixed Assets	(321.58)	(1630.23)	(463.13)	(552.12)	(462.97)
(Purchase) / Sale of Fixed Assets/ Capital		Í		Í Í	
Work In Progress	105.27	93.04	8.00	34.41	162.30
Decrease/(Increase) in Non Current					
investments	(104.00)	(200.00)	-	-	-
Movement In Loan And Advances (Other					
Non Current Asset)	(0.67)	(4.74)	0.78	(5.68)	4.97
Interest Received	6.59	6.82	4.67	0.95	1.00
Net Cash From /(Used In ) Investing	(314.39)	(1735.11)	(449.67)	(522.44)	(294.69)

Particulars	For the period ended March 31, 2017	For the year ended March 31, 2016	For the year ended March 31, 2015	For the year ended March 31, 2014	For the year ended March 31, 2013
Activities (B)					
<b>Cash Flow From Financing Activities</b>					
Proceeds from Issue of Shares	-	-	-	225.00	-
(Decrease)/Increase in Long Term					
Borrowing	(561.08)	724.55	(254.47)	(425.19)	(110.49)
Net gain / loss on Foreign Exchanges					
Net Cash From Financing Activities (c)	(561.08)	724.55	(254.47)	(200.19)	(110.49)
Net Increase / (Decrease) in Cash					
(A)+(B)+(C)	(104.36)	102.77	(55.47)	(4.73)	(21.68)
Cash and Cash equivalents at the					
beginning of the year	110.74	7.97	63.44	68.17	89.85
Cash and Cash equivalents at the end					
of the year	6.38	110.74	7.97	63.44	68.17

- I. The Cash Flow statement has been prepared under Indirect method as per Accounting Standard-3 "Cash Flow Statements"
- II. Figures in Brackets represent outflows

The above statement should be read with the Restated Statement of Assets and Liabilities, Statement of Profit and loss, Significant Accounting Policies and Notes to Accounts as appearing in Annexure I, II, and IV (A) respectively.

## THE ISSUE

The following table summarizes the Issue details:

Particulars	Details of Equity Shares
Public Issue of Equity Shares by our	42,51,000 Equity Shares of face value of Rs.10 each fully
Company	paid of the Company for cash at price of Rs. [•] per
	Equity Share aggregating Rs. [•] lakhs
Of which:	
Market Maker Reservation Portion	2,19,000 Equity Shares of face value of Rs. 10 each fully
	paid of the Company for cash at price of Rs. [•] per
	Equity Share aggregating Rs. [•] lakhs
Net Issue to the Public*	40,32,000 Equity Shares of face value of Rs.10 each fully
	paid of the Company for cash at price of Rs. [•]/- per
	Equity Share aggregating Rs. [•] lakhs
	Of which:
	20,16,000 Equity Shares of face value of Rs. 10 each
	fully paid of the Company for cash at price of Rs. [•] per
	Equity Share aggregating Rs.[•] lakhs will be available
	for allocation to Retail individual investors up to Rs. 2.00
	Lakhs
	20,16,000 Equity Shares of face value of Rs. 10 each
	fully paid of the Company for cash at price of Rs. [•]/-
	per Equity Share aggregating Rs. [•] lakhs will be
	available for allocation to investors above Rs. 2.00 Lakhs
Pre and Post Issue Equity Shares	
Equity Shares outstanding prior to the Issue	1,15,00,000 Equity Shares of face value of Rs. 10 each
Equity Shares outstanding after the Issue	1,57,51,000 Equity Shares of face value of Rs. 10 each
Use of Proceeds	For further details please refer chapter titled "Objects of
	the Issue" beginning on page 83 of this Red herring
	Prospectus for information on use of Issue Proceeds.

#### Notes

- 1. Market Maker Reservation Portion will be 5% of Issue proceeds divided by floor price, subject to adjustments of lot size. Further the Market Maker Reservation Portion shall be not less than 5% of shares issued under the IPO as required as per regulation 106V, sub regulation (4) of SEBI (ICDR) Regulations.
- 2. This Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time.

\*The allocation in the net issue to public category shall be made as follows;

a) Minimum fifty percent to retail individual investors; and

b) Remaining to

i. Individual applicants other than retail individual investors; and

ii. Other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;

c) The unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.

If the retail individual investor category is entitled to more than fifty per cent on proportionate basis, accordingly the retail individual investors shall be allocated that higher percentage

3. The Issue has been authorized by the Board of Directors *vide* a resolution passed at its meeting held on June 01, 2017 and by the shareholders of our Company *vide* a special resolution passed pursuant to section 62(1)(c) of the Companies Act, 2013 at the Extra-Ordinary General Meeting held on June 10, 2017.

For further details please refer to chapter titled "Issue Information" beginning on page 245 of this Red Herring Prospectus.

## **GENERAL INFORMATION**

Our Company was originally incorporated as Versatile Investments Private Limited at Indore, Madhya Pradesh as a Private Limited Company under the provision of Companies Act, 1956 vide Certificate of Incorporation dated May 09, 1996 bearing registration No. 10-10808 issued by the Registrar of Companies, Madhya Pradesh, Gwalior. The name of our Company was changed to Vestal Pack Private Limited pursuant to a Fresh Certificate of Incorporation consequent on change of name, dated October 7, 2003, issued by the Registrar of Companies, Madhya Pradesh, Gwalior. The name of our Company was changed to Worth Peripherals Private Limited pursuant to Fresh Certificate of Incorporation consequent on change of name dated July 14, 2004. Subsequently, our Company was converted into a Public Limited Company pursuant to shareholders resolution passed at Extraordinary General Meeting of our Company held on April 24, 2017 and the name of our Company was changed to Worth Peripherals Limited and a Fresh Certificate of Incorporation consequent upon conversion of company to Public Limited dated April 27, 2017 was issued by Registrar of Companies, Madhya Pradesh, Gwalior. The Corporate Identification number of our Company is U67120MP1996PLC010808.

For further details of change of name and registered office of our Company, please refer to chapter titled "Our History and Certain Other Corporate Matters" beginning on page 134 of this Red Herring Prospectus.

## **REGISTERED OFFICE OF OUR COMPANY**

#### **Worth Peripherals Limited** 102, Sanskriti Appartment,

44, Saket Nagar Indore 452018 Madhya Pradesh, India **Tel:** 0731-2560267 **Fax:** NA **Email:** investors@worthindia.com **Website:** <u>www.worthindia.com</u> **CIN:** U67120MP1996PLC010808

## **REGISTRAR OF COMPANIES**

#### **Registrar of Companies, Madhya Pradesh** 3rd Floor, 'A' Block, Sanjay Complex Jayendra Ganj, Gwalior Website: www.mca.gov.in

# DESIGNATED STOCK EXCHANGE

## NSE EMERGE- EMERGE Platform of National Stock Exchange of India Limited

Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051, Maharashtra, India

## BOARD OF DIRECTORS OF OUR COMPANY

Sr. No.	Name	Age	DIN	Address	Designation
1.	Mr. Raminder Singh Chadha	53	00405932	C-11, HIG. Bunglow, Indore 452001 Madhya Pradesh, India	Chairman and Managing Director

Sr. No.	Name	Age	DIN	Address	Designation
2.	Ms. Amarveer Kaur Chadha	52	00405962	C-11 H.I.G Bunglow, Indore 452008 Madhya Pradesh, India	Wholetime Director
3.	Mr. Jayvir Chadha	27	02397468	C- 11, HIG Colony, RSS Nagar, LIG Main Road, Indore 452010, Madhya Pradesh, India	Wholetime Director
4.	Mr. Dilip Modak	67	07750172	255, Gram Lokmanya Nagar, Indore 452009, Madhya Pradesh, India	Independent Director
5.	Mr. Dilip Burad	57	07713155	307, Sapna Chambers, 12/1 South Tukoganj, Indore, 452001 Madhya Pradesh, India	Independent Director
6.	Ms. Palak Malviya	26	07795827	943, Sudama Nagar, Near Mata Mandir, Indore, 452009 Madhya Pradesh, India	Independent Director

For further details of our Directors, please refer to the chapter titled "Our Management" beginning on page 138 of this Red Herring Prospectus.

## **COMPANY SECRETARY & COMPLIANCE OFFICER**

#### Neetu Dubey

102, Sanskriti Appt.44, Saket Nagar Indore 452018 Madhya Pradesh, India **Tel:** 0731-2560267 **Fax:** NA **Email:** cs@worthindia.com **Website:** <u>www.worthindia.com</u>

## **CHIEF FINANCIAL OFFICER**

#### Mahesh Chandra Maheshwari

102, Sanskriti Appt.44, Saket Nagar Indore 452018 Madhya Pradesh, India **Tel:** 0731-2560267 **Fax:** NA **Email:** cfo@worthindia.com **Website:** www.worthindia.com

Bidders are advised to contact the Company Secretary and Compliance Officer and/or the Registrar to the Issue in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of Allottment, credit of Allotted Equity Shares in the respective beneficiary account, non-receipt of funds by electronic mode etc.

All grievances relating to the Issue may be addressed to the Registrar to the Issue, giving full details such as name, address of the Bidder, number of Equity Shares applied for, the Bid amount paid on submission

of the Bid cum Application Form and the bank branch or collection centre where the application was submitted.

All grievances relating to the ASBA process may be addressed to the Registrar to the Issue with a copy to the relevant SCSB or the member of the Syndicate if the Bid was submitted to a member of the Syndicate at any of the Specified Locations, or the Registered Broker if the Bid was submitted to a Registered Broker at any of the Brokers Centres, as the case maybe , quoting the full name of the sole or first Bidder, Bid cum Application Form number, address of the Bidder, Bidder's DP ID, Client ID, PAN, number of Equity Shares applied for, date of Bid-cum-Application Form, name and address of the member of the Syndicate or the Designated Branch or the Registered Broker or address of the RTA or address of the DP, as the case may be, where the Bid was submitted, and the ASBA Account number in which the amount equivalent to the Bid Amount was blocked. All grievances relating to Bids submitted through the Registered Broker and/or a Stock Broker may be addressed to the Stock Exchanges with a copy to the Registrar.

## STATUTORY AUDITOR AND PEER REVIEWED AUDITOR

#### M/S Maheshwari & Gupta Chartered Accountants

312-314, Manas Bhawan Extn.11/2, RNT Marg, Indore-452001 Madhya Pradesh, India **Tel. No** 0731- 2525771-73, 0731 4050760 **Fax:** 0731-2525770 **Email:** maheshwarigupta1753@gmail.com

Contact person: CA Sunil Maheshwari

Firm Registration No: 006179C

Membership No: 403346

Our Peer Review Auditor holds a valid Peer Review Certificate dated March 17, 2007 issued by The Institute of Chartered Accountants of India.

#### **BOOK RUNNING LEAD MANAGER**

Pantomath Capital Advisors Private Limited 406-408, Keshva Premises, Behind Family Court, Bandra Kurla Complex, Bandra (East), Mumbai 400 051, Maharashtra, India. Tel: +9122 61946725 Fax: +9122 26598690 Email: ipo@pantomathgroup.com Website: www.pantomathgroup.com Contact Person: Bharti Ranga SEBI Registration No: INM000012110

#### **REGISTRAR TO THE ISSUE**

#### **Bigshare Services Private Limited**

Bharat Tin Workings Building, 1<sup>st</sup> Floor, Opp. Vasant Oasis, Marol Maroshi Road, Marol, Andheri- East, Mumbai – 400059 **Tel:** 022 62638200 **Fax:** 022 62638299 **Email:** <u>ipo@bigshareonline.com</u> **Website:** <u>www.bigshareonline.com</u> **Contact Person:** Babu Raphael

#### SEBI Registration Number: INR000001385

#### LEGAL ADVISOR TO THE ISSUE

#### M.V. Kini, Law Firm

Kini House, Near Citi Bank, D.N. Road, Fort Mumbai – 400001, Maharashtra, India **Tel:** +91 22 22612527/ 28/ 29 **Fax:** +91 22 22612530 **Email:** <u>vidisha@mvkini.com</u> **Website:** <u>www.mvkini.com</u> **Contact Person:** Vidisha Krishan

# **BANKER TO THE COMPANY**

#### HDFC Bank Limited

5<sup>th</sup> Floor, HDFC Bank House, Sch No-94, Sec-B, Behind Bombay Hospital, Indore -452011, Madhya Pradesh, India **Tel:** (91) 0731 3929700 **Fax:** NA **Email:** <u>loansupport@hdfcbank.com</u> **Website:** <u>www.hdfcbank.com</u> **Contact Person:** Niharika Chhabra

#### **PUBLIC ISSUE BANK/ REFUND BANKER**

## **ICICI Bank Limited**

Capital Market Division 1<sup>st</sup> Floor, 122, Mistry Bhavan Dinshaw Vachha Road, Backbay Reclamation, Churchgate, Mumbai – 400020 **Tel:** (91) 022 66818924/923/932 **Fax:** (91) 022 2261 1138 **Email:** shradha.salaria@icicibank.com **Website:** www.icicibank.com **Contact Person:** Ms Shradha Salaria **SEBI Registration No.:** INBI00000004

#### SYNDICATE MEMBER

#### Pantomath Capital Advisors Private Limited 406-408, Keshva Premises, Behind Family Court, Bandra Kurla Complex, Bandra (East), Mumbai 400 051, Maharashtra, India. Tel: +9122 61946725 Fax: +9122 26598690 Email: ipo@pantomathgroup.com Website: www.pantomathgroup.com Contact Person: Bharti Ranga SEBI Registration No: INM000012110

#### **Pantomath Stock Brokers Private Limited**

406-408, Keshava Premises, Behind Family Court, Bandra Kurla Complex, Bandra East, Mumbai 400051, Maharashtra, India **Tel:** 022 61946774 **Fax:** 022 26598690 **Email:** broking@pantomathgroup.com **Website:** www.pantomathbroking.com **Contact Person:** Mahavir Toshnival **SEBI Registration No.:** INZ000068338

#### **DESIGNATED INTERMEDIARIES**

## Self Certified Syndicate Banks

The lists of banks that have been notified by SEBI to act as SCSB for the Applications Supported by Blocked Amount (ASBA) Process are provided on http://www.sebi.gov.in/sebiweb/home/detail/32931/yes/List-of-Self-Certified-Syndicate-Banks-SCSBs-for-Syndicate-ASBA. For details on Designated Branches of SCSBs collecting the Bid cum Application Form, please refer to the above-mentioned SEBI link.

## **Registered Brokers**

Bidders can submit Bid cum Application Forms in the Issue using the stock broker network of the Stock Exchanges, i.e., through the Registered Brokers at the Broker Centres. The list of the Registered Brokers, including details such as postal address, telephone number and e-mail address, is provided on the websites of the NSE Ltd., as updated from time to time. In relation to ASBA Bids submitted to the Registered Brokers at the Broker Centres, the list of branches of the SCSBs at the Broker Centres named by the respective SCSBs to receive deposits of the Bid cum Application Forms from the Registered Brokers will be available on the website of the SEBI (www.sebi.gov.in) and updated from time to time.

## **Registrar to Issue and Share Transfer Agents**

The list of the RTAs eligible to accept Bid cum Applications forms at the Designated RTA Locations, including details such as address, telephone number and e-mail address, are provided on the website of Stock Exchange at National Stock Exchange of India Limited., as updated from time to time.

## **Collecting Depository Participants**

The list of the CDPs eligible to accept Bid cum Application Forms at the Designated CDP Locations, including details such as name and contact details, are provided on the website of Stock Exchange at National Stock Exchange India Limited, as updated from time to time. The list of branches of the SCSBs named by the respective SCSBs to receive deposits of the Bid cum Application Forms from the Designated Intermediaries will be available on the website of the SEBI (www.sebi.gov.in) and updated from time to time.

## **CREDIT RATING**

This being an issue of Equity Shares, credit rating is not required.

#### **IPO GRADING**

Since the Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, there is no requirement of appointing an IPO Grading agency.

#### APPRAISAL AND MONITORING AGENCY

As per regulation 16(1) of the SEBI ICDR Regulations, the requirement of Monitoring Agency is not mandatory if the Issue size is below Rs. 10,000 Lakhs. Since the Issue size is only of Rs.  $[\bullet]$  lakhs, our Company has not appointed any monitoring agency for this Issue. However, as per Section 177 of the Companies Act, 2013, the Audit Committee of our Company, would be monitoring the utilization of the proceeds of the Issue.

## INTER-SE ALLOCATION OF RESPONSIBILITIES

Since Pantomath Capital Advisors Private Limited is the sole Book Running Lead Manager to this Issue, a statement of inter se allocation of responsibilities among Book Running Lead Manager is not applicable.

## EXPERT OPINION

Except as stated below, our Company has not obtained any other expert opinion:

1. Report of the Peer Reviewed Auditor on statement of tax benefits

2. Report on Restated Financials for year ended March 31, 2017, 2016, 2015, 2014 and 2013.

# DEBENTURE TRUSTEE

Since this is not a debenture issue, appointment of debenture trustee is not required.

# UNDERWRITER

Our Company and BRLM to the Issue hereby confirm that the Issue is 100% Underwritten. The underwriting agreement is dated July 14, 2017 and pursuant to the terms of the underwriting agreement; obligations of the underwriter are subject to certain conditions specified therein. The underwriter has indicated its intention to underwrite following number of specified securities being offered through this Issue.

Name and Address of the Underwriters	Indicative Number of Equity shares to be Underwritten	Amount Underwritten (Rupees In Lakhs)	% of the Total Issue Size Underwritten
Pantomath Capital Advisors Private Limited406-408, Keshava Premises, Behind FamilyCourt, Bandra Kurla Complex, Bandra East,Mumbai 400051, Maharashtra, IndiaTel: 022 61946772Fax: 022 26598690Email: ipo@pantomathgroup.comWebsite: www.pantomathgroup.comContact Person: Madhu LunawatSEBI Registration Number:INM000012110	42,51,000	[•]	100%
Total	42,51,000	[•]	100%

\*Includes 2,19,000 Equity shares of the Market Maker Reservation Portion which are to be subscribed by the Market Maker in order to claim compliance with the requirements of Regulation 106 V(4) of the SEBI (ICDR) Regulations, 2009, as amended.

In the opinion of the Board of Directors of the Company, the resources of the above mentioned underwriter are sufficient to enable them to discharge their respective underwriting obligations in full.

# DETAILS OF THE MARKET MAKING ARRANGEMENT

Our Company and the Book Running Lead Manager have entered into a tripartite agreement dated July 14, 2017, with the following Market Maker, duly registered with NSE to fulfil the obligations of Market Making:

# Pantomath Stock Brokers Private Limited

406-408, Keshava Premises, Behind Family Court, Bandra Kurla Complex, Bandra East, Mumbai 400051 **Tel:** 022 61946774 **Fax:** 022 26598690 **Email:** broking@pantomathgroup.com **Website:** www.pantomathbroking.com **Contact Person:** Mahavir Toshnival **SEBI Registration No.:** INZ000068338 Pantomath Stock Brokers Private Limited, registered with SME segment of NSE will act as the Market Maker and has agreed to receive or deliver of the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for a period as may be notified by any amendment to SEBI (ICDR) Regulations.

The Market Maker shall fulfil the applicable obligations and conditions as specified in the SEBI ICDR Regulations, as amended from time to time and the circulars issued by NSE and SEBI in this matter from time to time.

Following is a summary of the key details pertaining to the Market Making arrangement:

- 1. The Market Maker(s) (individually or jointly) shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the Stock Exchange. Further, the Market Maker(s) shall inform the Exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker(s).
- 2. The minimum depth of the quote shall be Rs. 1,00,000/-. However, the investors with holdings of value less than Rs. 1,00,000/- shall be allowed to offer their holding to the Market Maker(s) (individually or jointly) in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker. Based on the IPO price of Rs.[•]/- the minimum lot size is [•] Equity Shares thus minimum depth of the quote shall be Rs.[•] Lakhs/- until the same, would be revised by NSE.
- 3. After a period of three (3) months from the market making period, the Market Maker would be exempted to provide quote if the Shares of Market Maker in our Company reaches to 25% of Issue Size (including the [●] Equity Shares out to be allotted under this Issue). Any Equity Shares allotted to Market Maker under this Issue over and above [●]% Equity Shares would not be taken in to consideration of computing the threshold of 25% of Issue Size. As soon as the Shares of Market Maker in our Company reduce to 24% of Issue Size, the Market Maker will resume providing 2-way quotes.
- 4. There shall be no exemption/threshold on downside. However, in the event the Market Maker exhausts his inventory through market making process, NSE may intimate the same to SEBI after due verification.
- 5. Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker(s), for the quotes given by him.
- 6. There would not be more than five Market Makers for the Company's Equity Shares at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors. At this stage, Pantomath Stock Brokers Private Limited is acting as the sole Market Maker.
- 7. The shares of the company will be traded in continuous trading session from the time and day the company gets listed on NSE Emerge and market maker will remain present as per the guidelines mentioned under NSE and SEBI circulars.
- 8. There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while force-majeure will be applicable for non controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.
- 9. The Market Maker(s) shall have the right to terminate said arrangement by giving one month notice or on mutually acceptable terms to the Book Running Lead Manager, who shall then be responsible to appoint a replacement Market Maker(s).

In case of termination of the above mentioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the Book Running Lead

Manager to arrange for another Market Maker(s) in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of regulation 106V of the SEBI (ICDR) Regulations. Further the Company and the Book Running Lead Manager reserve the right to appoint other Market Maker(s) either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed 5 (five) or as specified by the relevant laws and regulations applicable at that particulars point of time. The Market Making Agreement shall be available for inspection at our Registered Office from 11.00 a.m. to 5.00 p.m. on working days.

- 10. NSE SME Exchange will have all margins which are applicable on the NSE Main Board viz., Markto-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. NSE can impose any other margins as deemed necessary from time-to-time.
- 11. NSE SME Exchange will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and/or non-compliances. Penalties / fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker(s) in case he is not present in the market (offering two way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership.

The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties/ fines/ suspension for any type of misconduct/ manipulation/ other irregularities by the Market Maker from time to time.

12. Pursuant to SEBI Circular number CIR/MRD/DSA/31/2012 dated November 27, 2012, limits on the upper side for Market Makers during market making process has been made applicable, based on the issue size and as follows:

Issue size	Buy quote exemption threshold (including mandatory initial inventory of 5% of the Issue Size)	Re-Entry threshold for buy quote (including mandatory initial inventory of 5% of the Issue Size)
Up to Rs. 20 Crore	25%	24%
Rs. 20 crore to Rs. 50 crore	20%	19%
Rs. 50 to Rs. 80 crore	15%	14%
Above Rs. 80 crore	12%	11%

The Market Making arrangement, trading and other related aspects including all those specified above shall be subject to the applicable provisions of law and/or norms issued by SEBI/NSE from time to time.

#### **BOOK BUILDING PROCESS**

The Book Building Process, with reference to the Issue, refers to the process of collection of Bids on the basis of the Red Herring Prospectus and the Bid cum Application Forms. The Price Band, the Bid lot size for the issue will be decided by our company and in consultation with the BRLM, which would be announced at least five working days before the opening of the Bid/Issue. The Issue Price shall be determined by our Company, in consultation with the BRLMs, in accordance with the Book Building Process, after the Bid/ Issue Closing Date.

The principal parties involved in the Book Building Process are:

- 1. Our Company;
- 2. The BRLM;

- 3. Syndicate Member(s) who are intermediaries registered with SEBI or registered as brokers with NSE and eligible to act as Underwriters. The Syndicate Member(s) are appointed by the BRLM;
- 4. Registrar to the Issue;
- 5. All Designated Intermediaries

This Issue is being made through the 100 per cent Book Building Process wherein 50 per cent of the Issue shall be available for allocation to Retail Individual Bidders and the balance shall be offered to QIBs and Non-Institutional Investors. Subject to valid Bids being received at or above the Issue Price, allocation to all categories in the Net Issue, shall be made on a proportionate basis, except for Retail Portion where Allotment to each Retail Individual Bidders shall not be less than the minimum bid lot, subject to availability of Equity Shares in Retail Portion, and the remaining available Equity Shares, if any, shall be Allotted on a proportionate basis. Under-subscription, if any, in any category, would be allowed to be met with spill-over from any other category or a combination of categories at the discretion of our Company in consultation with the BRLM and the Stock Exchange.

All Bidders (excluding Anchor Investors) can participate in the Issue only through the ASBA process. Anchor Investors are not permitted to participate through the ASBA process. In accordance with the SEBI Regulations, QIBs and Non-Institutional Bidders are not allowed to withdraw or lower the size of their Bids (in terms of the quantity of the Equity Shares or the Bid Amount) at any stage. Retail Individual Bidders can revise or withdraw their Bids prior to the Bid/Issue Closing Date. Further, Anchor Investors cannot withdraw their Bids after the Anchor Investor Bid/Issue Period. Except Allocation to Retail Individual Investors and the Anchor Investors, Allocation in the Issue will be on a proportionate basis. We will comply with the SEBI ICDR Regulations and any other ancillary directions issued by SEBI for this Issue. In this regard, we have appointed Pantomath Capital Advisors Private Limited as the Book Running Lead Manager, respectively to manage the Issue and procure subscriptions to the Issue.

The process of Book Building under the SEBI ICDR Regulations is subject to change from time to time and the investors are advised to make their own judgment about investment through this process prior to making a Bid or application in the Issue.

For further details on the method and procedure for Bidding, refer to the chapter titled "Issue Procedure" beginning on page 253 of this Red Herring Prospectus.

**Illustration of Book Building Process and Price Discovery Process** (Investors should note that this example is solely for illustrative purposes and is not specific to the Issue and also excludes bidding by Anchor Investors)

Bidders can bid at any price within the Price Band. For instance, assume a price band of Rs. 20 to Rs. 24 per equity share, issue size of 3,000 equity shares and receipt of five bids from bidders, details of which are shown in the table below. A graphical representation of the consolidated demand and price would be made available at the bidding centres during the bidding period. The illustrative book below shows the demand for the equity shares of the issuer company at various prices and is collated from bids received from various investors.

<b>Bid Quantity</b>	Bid Amount (Rs.)	<b>Cumulative Quantity</b>	Subscription
500	24	500	16.67%
1,000	23	1,500	50.00%
1,500	22	3,000	100.00%
2,000	21	5,000	166.67%
2,500	20	7,500	250.00%

The price discovery is a function of demand at various prices. The highest price at which the issuer is able to issue the desired number of shares is the price at which the book cuts off, i.e., Rs. 22 in the above example. The issuer, in consultation with the BRLMs will, finalize the issue price at or below such cut-off price, i.e., at or below Rs. 22. All bids at or above this issue price are valid bids and are considered for allocation in the respective categories.

Steps to be taken by the Bidders for Bidding

- 1. Check eligibility for making a Bid (see section titled "Issue Procedure" on page 253 of this Red Herring Prospectus);
- 2. Ensure that you have a demat account and the demat account details are correctly mentioned in the Bid cum Application Form;
- 3. Ensure correctness of your PAN, DP ID and Client ID mentioned in the Bid cum Application Form. Based on these parameters, the Registrar to the Issue will obtain the Demographic Details of the Bidders from the Depositories.
- 4. Except for Bids on behalf of the Central or State Government officials, residents of Sikkim and the officials appointed by the courts, who may be exempt from specifying their PAN for transacting in the securities market, for Bids of all values ensure that you have mentioned your PAN allotted under the Income Tax Act in the Bid cum Application Form. The exemption for Central or State Governments and officials appointed by the courts and for investors residing in Sikkim is subject to the Depositary Participant's verification of the veracity of such claims of the investors by collecting sufficient documentary evidence in support of their claims

Ensure that the Bid cum Application Form is duly completed as per instructions given in this Red Herring Prospectus and in the Bid cum Application Form;

Activity	Indicative dates
Bid Opening Date	Septermber 15, 2017
Bid Closing Date	September 19, 2017
Finalisation of Basis of Allotment with the	September 22, 2017
Designated Stock Exchange	
Credit of Equity Shares to Demat accounts of	September 26, 2017
Allottees	
Initiation of refunds	September 26, 2017
Commencement of trading of Equity Shares	Septermber 27, 2017

**Bid/Issue Programme** 

The above timetable is indicative and does not constitute any obligation on our Company, the Selling Shareholders or the Book Running Lead Manager. Whilst our Company shall ensure that all steps for the completion of the necessary formalities for the listing and the commencement of trading of the Equity Shares on the Stock Exchange are taken within 6 Working Days of the Issue Closing Date, the timetable may change due to various factors, such as extension of the Issue Period by our Company, or any delays in receiving the final listing and trading approval from the Stock Exchange. The Commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchange and in accordance with the applicable laws.

Bids and any revision to the same shall be accepted only between 10.00 a.m. and 5.00 p.m. (IST) during the Issue Period. On the Issue Closing Date, the Bids and any revision to the same shall be accepted between 10.00 a.m. and 5.00 p.m. (IST) or such extended time as permitted by the Stock Exchanges, in case of Bids by Retail Individual Bidders after taking into account the total number of bids received up to the closure of timings and reported by the Book Running Lead Manager to the Stock Exchanges. It is clarified that Bids not uploaded on the electronic system would be rejected. Bids will be accepted only on Working Days. Neither our Company nor the Book Running Lead Manager is liable for any failure in uploading the Bids due to faults in any software/hardware system or otherwise.

Non Retail Bidders shall not be allowed to either withdraw or lower the size of their Bid at any stage. Non Retail Bidders may revise their Bids upwards (in terms of quantity of Equity Shares) during the Issue Period. Such upward revision must be made using the Revision Form.

In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical or electronic Bid cum Application Form, for a particular Bidder, the Registrar to the Issue shall ask the relevant SCSBs / RTAs / DPs / Stock Brokers, as the case may be, for rectified data.

## **CAPITAL STRUCTURE**

The Equity Share capital of our Company, as on the date of this Red Herring Prospectus and after giving effect to the Issue is set forth below:

	Amount (Rs.in Lakhs except share data)				
No.	Particulars	Aggregate nominal value	Aggregate value at Issue Price		
A.	Authorised Share Capital				
	1,80,00,000 Equity Shares of face value of Rs. 10/- each	1800.00			
B.	Issued, Subscribed and Paid-Up Share Capital before the Issue				
	1,15,00,000 Equity Shares of face value of Rs. 10/- each	1150.00			
C.	Present Issue in terms of this Draft Red Herring Prospectus				
	42,51,000 Equity Shares of face value of Rs.10/- each	425.10	[•]		
	Consisting :				
	<b>Reservation for Market Maker</b> –2,19,000 Equity Shares of				
	face value of Rs. 10/- at price of Rs [•]/- per Equity Share	21.90	[•]		
	reserved as Market Maker portion				
	<b>Net Issue to the Public</b> $-40,32,000$ Equity Shares of face value of Rs. 10/- each at a price of Rs $[\bullet]$ /- per Equity Share	403.20	[•]		
	Of the Net Issue to the Public				
	Allocation to Retail Individual Investors –20,16,000 Equity				
	Shares of face value of Rs. 10/- each at a price of Rs $[\bullet]$ /- per Equity Share shall be available for allocation for Investors applying for a value of upto Rs. 2 lacs	201.60	[•]		
	Allocation to Other than Retail Individual Investors –				
	20,16,000 Equity Shares of face value of Rs. 10/- each at a price of Rs $[\bullet]$ /- per Equity Share shall be available for	201.60	[•]		
	allocation for Investors applying for a value of above Rs. 2 lacs				
D.	Issued, Subscribed and Paid-Up Share Capital after the Issue				
	1,57,51,000 Equity Shares of face value of Rs. 10/- each	1575.10			
E.	Securities Premium Account				
	Before the Issue	N	L		
	After the Issue	[•			

The Issue has been authorized by the Board of Directors *vide* a resolution passed at its meeting held on June 01, 2017 and by the shareholders of our Company *vide* a special resolution passed pursuant to section 62(1)(c) of the Companies Act, 2013 at the Extra-Ordinary General Meeting held on June 10, 2017.

The Company has one class of share capital i.e. Equity Shares of face value of Rs. 10/- each only. All Equity Shares issued are fully paid-up. Our Company has no outstanding convertible instruments as on the date of this Draft Red Herring Prospectus.

## NOTES TO THE CAPITAL STRUCTURE

# 1. Details of changes in authorized Share Capital:

Since the incorporation of our Company, the authorized share capital of our Company has been altered in the manner set forth below:

Sr. No.	Change in authorized share capital	Date of AGM/EGM Resolution	AGM/EGM
1	Rs. 10,00,000/- consisting of 1,00,000 Equity Shares of Rs.	At the time of	-
	10/- each	Incorporation	ECM
3	Rs. 10,00,000 consisting of 1,00,000 Equity Shares of Rs.	January 28, 2005	EGM
	10/- each to Rs. 50,00,000 consisting of 5,00,000 Equity		
	shares of Rs. 10/- each		
4	Rs. 50,00,000 consisting of 5,00,000 Equity Shares of Rs.	May 14, 2010	EGM
	10/- each to Rs. 3,00,00,000 consisting of 30,00,000 Equity		
	Shares of Rs. 10 each		
5	Rs. 3,00,00,000 consisting of 30,00,000 Equity Shares of	May 31, 2011	EGM
	Rs. 10/- each to Rs. 3,50,00,000 consisting of 35,00,000		
	Equity Shares of Rs. 10 each		
6	Rs. 3,50,00,000 consisting of 35,00,000 Equity Shares of	November 20, 2013	EGM
	Rs. 10 each to 6,00,00,000 consisting of 60,00,000 Equity		
	Shares of Rs. 10 each.		
7	Rs. 6,00,00,000 consisting of 60,00,000 Equity Shares of	February 20, 2017	EGM
	Rs. 10 each to Rs. 18,00,00,000 consisting of 1,80,00,000		
	Equity Shares of Rs. 10/- each.		

## 2. History of Equity Share Capital of our Company

Date of Allotment / Fully Paid- up	No. of Equity Shares allotted	Face valu e (Rs.)	Issue Pric e (Rs.)	Nature of consideratio n	Nature of Allotment	Cumulativ e number of Equity Shares	Cumulative Paid –up Capital (Rs.)
On Incorporatio n	20	10	10	Cash	Subscription to Memorandu m of Association <sup>(1)</sup>	20	200
December 02, 2002	9,980	10	10	Cash	Further Issue of Shares <sup>(2)</sup>	10,000	1,00,000
March 01, 2005	4,90,000	10	10	Cash	Further Issue of Shares <sup>(3)</sup>	5,00,000	50,00,000
November 08, 2010	25,00,00 0	10	10	Cash	Further Issue of Shares <sup>(4)</sup>	30,00,000	3,00,00,000

Date of Allotment / Fully Paid- up	No. of Equity Shares allotted	Face valu e (Rs.)	Issue Pric e (Rs.)	Nature of consideratio n	Nature of Allotment	Cumulativ e number of Equity Shares	Cumulative Paid –up Capital (Rs.)
June 15, 2011	5,00,000	10	10	Cash	Further Issue of Shares <sup>(5)</sup>	35,00,000	3,50,00,000
December 05, 2013	22,50,00 0	10	10	Cash	Further Issue of Shares <sup>(6)</sup>	57,50,000	5,75,00,000
February 23, 2017	57,50,00 0	10	Nil	Other than cash	Bonus Issue <sup>(7)</sup>	1,15,00,000	11,50,00,00 0

1. Initial Subscribers to Memorandum of Association subscribed 20 Equity Shares of face value of Rs. 10/-each fully paid at par as per the details given below:

Sr. No.	Name of Allottee	No. of shares Allotted
1.	Raminder Singh Chadha	10
2.	Amarveer Kaur Chadha	10
	Total	20

2. Further issue of 9,980 Equity Shares of face value of Rs. 10/- fully paid up at par as per the details given below:

Sr. No	Name of Allottee	No. of Shares Allotted
1.	Raminder Singh Chadha	9,000
2.	Amarveer Kaur Chadha	980
	Total	9,980

3. Further issue of 4,90,000 Equity Shares of face value of Rs. 10/- fully paid up at par as per the details given below:

Sr. No	Name of Allottee	No. of Shares Allotted
1.	Raminder Singh Chadha	80,990
2.	Amarveer Kaur Chadha	4,09,010
	Total	49,00,000

4. Further issue of 25,00,000 Equity Shares of face value of Rs. 10/- fully paid up at par as per the details given below:

Sr. No	Name of Allottee	No. of Shares Allotted
1.	Raminder Singh Chadha	14,50,000
2.	Raminder Chadha HUF	6,50,000
3.	Versatile Paper Containers Private Limited (name changed to	4,00,000
	Versatile Translink Private Limited)	
	Total	25,00,000

5. Further issue of 5,00,000 Equity Shares of face value of Rs. 10/- fully paid up at par as per the details given below:

Sr. No	Name of Allottee	No. of Shares Allotted
1.	Reminder Singh Chadha	2,50,000
2.	Raminder Chadha HUF	2,50,000
	Total	5,00,000

6. Further issue of 22,50,000 Equity Shares of face value of Rs. 10/- fully paid up at par as per the details given below:

Sr. No	Name of Allottee	No. of Shares Allotted
1.	Raminder Singh Chadha	8,50,000
2.	Amarveer Kaur Chadha	12,00,000
3.	Versatile Translink Private Limited	2,00,000
	Total	22,50,000

7. Bonus Issue of 57,50,000 Equity Shares in the ratio of 1 equity share for every 1 equity share held of face Value of Rs. 10/- fully paid up as per the details given below

Sr. No	Name of Allottee	No. of Shares Allotted
1.	Raminder Singh Chadha	26,40,000
2.	Amarveer Kaur Chadha	16,10,000
3.	Raminder Chadha HUF	9,00,000
4.	Versatile Translink Private Limited	6,00,000
	Total	57,50,000

3. We have not issued any Equity Shares for consideration other than cash except as follows:

Date of Allotment	Number of Equity Shares	Face Value (Rs.)	Issue Price (Rs.)	Reasons for Allotment	Benefits Accrued to our Company	Allottees	No. of Shares Allotted
February 23, 2017	57,50,000	10	_	Bonus Issue	Capitalization of reserves	Raminder	
						Singh Chadha	26,40,000
						Raminder	
						Chadha HUF	9,00,000
						Amarveer Kaur	
						Chadha	16,10,000
						Versatile	
						Translink	
						Private Limited	6,00,000
Total							57,50,000

- 4. No Equity Shares have been allotted pursuant to any scheme approved under Section 230-232 of the Companies Act, 2013.
- 5. We have not revalued our assets since incorporation and have not issued any Equity Shares (including bonus shares) by capitalizing any revaluation reserves.
- 6. We have not issued any shares at price below Issue Price within last one year from the date of this Red Herring Prospectus except as given below:

Date of Allotment	Number of Equity Shares	Face Value (Rs.)	Issue Price (Rs.)	Reasons for Allotment	Allottees	No. of Shares Allotted
February 23, 2017	57,50,000	10	nil	Bonus Issue	Raminder Singh Chadha	26,40,000

Date of Allotment	Number of Equity Shares	Face Value (Rs.)	Issue Price (Rs.)	Reasons for Allotment	Allottees	No. of Shares Allotted
					Raminder Chadha	
					HUF	9,00,000
					Amarveer Kaur	
					Chadha	16,10,000
					Versatile Translink	
					Private Limited	6,00,000
Total						57,50,000

## 7. Build-up of Promoters' shareholding, Promoters' contribution and lock-in

i. Build Up of Promoter's shareholdings

As on the date of this Red Herring Prospectus, our Promoters, Raminder Singh Chadha and Amarveer Kaur Chadha holds 46,80,000 and 32,20,000 Equity Shares of our Company. None of the shares held by our promoters are subject to any pledge.

## a. Raminder Singh Chadha

Date of Allotment and made fully paid up / Transfer	No. of Equity Shares at face value 10	Face value per Share (Rs.)	Issue / Acquisitio n / Transfer price Rs.)*	Nature of Transactions	Pre-issue shareholdin g %	Post – issue shareholdin g %
On Incorporation	10	10	10	Subscriber to MOA	Negligible	Negligible
December 02, 2002	9,000	10	10	Further Allotment	0.08	0.06
March 01, 2005	80,990	10	10	Further Allotment	0.70	0.51
November 08, 2010	14,50,000	10	10	Further Allotment	12.61	9.21
June 15, 2011	2,50,000	10	10	Further Allotment	2.17	1.59
December 05, 2013	8,50,000	10	10	Further Allotment	7.39	5.40
February 23, 2017	26,40,000	10	Nil	Bonus Issue	22.96	16.76
March 02, 2017	(5,50,000)	10	Nil	Gift	(4.78)	(3.49)
March 02, 2017	(50,000)	10	Nil	Gift	(0.43)	(0.32)
Total	46,80,000				40.70	29.71

### b. Amarveer Kaur Chadha

Date of Allotment and made fully paid up / Transfer	No. of Equity Shares at face value 10	Face value per Share (Rs.)	Issue / Acquis ition / Transf er price Rs.)*	Nature of Transactions	Pre-issue shareholdin g %	Post – issue shareholding %
On Incorporation				Subscriber to		
1	10	10	10	MOA	Negligible	Negligible
December 02,				Further		
2002	980	10	10	Allotment	0.01	0.01
March 01, 2005	4,09,010	10	10	Further Allotment	3.56	2.60
December 05,	.,0,,010	10	10	Further	0.00	
2013	12,00,000	10	10	Allotment	10.43	7.62
February 23, 2017	16,10,000	10	Nil	Bonus Issue	14.00	10.22
Total	32,20,000				28.00	20.44

#### ii. Details of Promoter Contribution locked in for three years:

Pursuant to the SEBI ICDR Regulations, an aggregate of 20% of the fully diluted post-Issue Equity Share capital of our Company held by our Promoters, shall be locked-in for a period of three years from the date of Allotment and our Promoters' shareholding in excess of 20% shall be locked-in for a period of one year from the date of Allotment ("**Promoters' Contribution**").

The Equity Shares which are being locked in for 3 (three) years from the date of Allotment are as follows:

Promot ers	No. of Equity Shares Locke d in	Fac e Val ue (in `)	Issue/ Acquisit ion Price	Date of Allotment/Acqu isition and when made fully paid- up	Nature of Allotme nt/ Transfe r	Considera tion (Cash/oth er than cash)	Percent age of post- Issue paid-up capital	Source of Promoter 's Contribu tion
Ramind er Singh Chadha	16,10,0 00	10	-	February 23, 2017	Bonus Issue	Other than Cash	10.22	-
Amarve er Kaur Chadha	16,10,0 00	10	-	February 23, 2017	Bonus Issue	Other than Cash	10.22	-]
TOTA L	32,20,0 00						20.44	

The Equity Shares that are being locked-in are eligible for computation of Promoter's Contribution under Regulation 33 of the SEBI ICDR Regulations. In this connection, as per Regulation 33 of the SEBI ICDR Regulations, our Company confirms that the Equity Shares locked-in do not consist of:

- Equity Shares acquired during the preceding three years for consideration other than cash and revaluation of assets or capitalization of intangible assets or bonus shares out of revaluations reserves or unrealised profits or bonus shares of shares which are otherwise ineligible for computation of Promoters' Contribution;
- (ii) Equity Shares acquired during the preceding one year, at a price lower than the price at which the Equity Shares are being offered to the public in the Issue;
- (iii) Equity Shares issued to the Promoters upon conversion of a partnership firm;
- (iv) Equity Shares held by the Promoters that are subject to any pledge; and
- (v) Equity Shares for which specific written consent has not been obtained from the respective shareholders for inclusion of their subscription in the Promoters' Contribution subject to lockin.

The minimum Promoters' Contribution has been brought in to the extent of, not less than the specified minimum lot and from the persons defined as "*Promoters*" under the SEBI ICDR Regulations.

#### *iii* Details of share capital locked in for one year

Other than the above Equity Shares that would be locked in for 3 (three) years, the entire pre-Issue capital of our Company would be locked-in for a period of 1 (one) year from the date of Allotment in the Issue pursuant to Regulation 36(b) and Regulation 37 of the SEBI ICDR Regulations.

#### iv. Other requirements in respect of lock-in

Pursuant to Regulation 39 of the SEBI ICDR Regulations, the locked-in Equity Shares held by the Promoters, as specified above, can be pledged only with scheduled commercial banks or public financial institutions as collateral security for loans granted by such scheduled commercial banks or

public financial institution, provided that the pledge of the Equity Shares is one of the terms of the sanction of the loan.

Provided that securities locked in as Promoters' Contribution for 3 years under Regulation 36(a) of the SEBI ICDR Regulations may be pledged only if, in addition to fulfilling the above requirement, the loan has been granted by such scheduled commercial bank or public financial institution for the purpose of financing one or more of the objects of the Issue.

Pursuant to Regulation 40 of the SEBI ICDR Regulations, Equity Shares held by the Promoters may be transferred to and amongst the Promoters, the Promoter Group or to new promoters or persons in control of our Company subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with the SEBI Takeover Regulations.

Further, pursuant to Regulation 40 of the SEBI ICDR Regulations, the Equity Shares held by persons other than the Promoters prior to the Issue may be transferred to any other person holding the Equity Shares which are locked-in as per Regulation 37 of the SEBI ICDR Regulations, provided that lock-in on such Equity Shares will continue for the remaining period with the transferee and such transferee shall not be eligible to transfer such Equity Shares till the lock-in period stipulated under the SEBI ICDR Regulations has ended, subject to compliance with the SEBI Takeover Regulations, as applicable.

Except as mentioned below, there were no shares purchased/sold by the Promoter and Promoter Group, directors and their immediate relatives during last 6 months

Date of Allotment/ transfer	Name of Allot tee/ Transferee	Number of Shares Allotted/ Transferred	Face Value	Issue Price/ Transfer Price	Reason of Allotment/ Transfer
February 23,	Raminder				Bonus Issue
2017	Singh Chadha	26,40,000			
	Raminder	0 00 000			
	Chadha HUF	9,00,000			
	Amarveer Kaur				
	Chadha	16,10,000			
	Versatile				
	Translink				
	Private Limited	6,00,000	10	Nil	
March 02, 2017	Jayvir Chadha				Gift by
					Raminder
					Singh
	~ . ~	5,50,000	10	Nil	Chadha
	Ganiv Chadha				Gift by
					Raminder
		50.000	10	N7'1	Singh
1 02 2017	X 1 1	50,000	10	Nil	Chadha
March 02, 2017	Mahesh				Transferred
	Chandra				by
	Maheshwari				Raminder Chadha
		500	10	50	
May 15, 2017	Nileshkumar	500	10	50	HUF Transferred
wiay 15, 2017	Dinkarrai				by
	Shukla	1,000			By Raminder
	Jyotir Jayesh	1,000			Chadha
	Vyas	500			HUF
	Sandeep	500			1101
	Purohit	500	10	50	
L	1 uronit	500	10	30	

DateofAllotment/transfer	Name of Allot tee/ Transferee	Number of Shares Allotted/	Face Value	Issue Price/ Transfer Price	Reason of Allotment/ Transfer
		Transferred			
	Abhay Baiwar	500			
	Hiteshkumar				
	Parmar	500			
	Subhash Patel	500			
	Mukesh Kumar				
	Jain	500			
	Prashant Gour	500			
	Vijendra Singh	500			
	Jitender Kumar				
	Sisodiya	500			
	Ashish				
	Choudhary	500			

#### 8. Our Shareholding Pattern

The table below presents the shareholding pattern of our Company as on date of this Red Herring Prospectus.

Summary of Shareholding Pattern as on date of this Red Herring Prospectus

	Catego		No. of fully	No. of Par tly pai	No. of shares underl	Total	Shareho lding as a % of total no. of shares (calculat	Number Voting held in class securitie	Rights each of	No. of Shares Underl ying Outstan ding	Shareho Iding , as a % assumin g full conversi on of converti ble	Num Lock share		of Sha pleo or oth e	mber ares dged erwis cumb d	Number of equity
Categ ory	ry of Shareh older	Nos. of shareho lders	paid up equity shares held	d- up equ ity sha res hel d	ying Deposi tory Receip ts	nos. shares held	ed as per SCRR, 1957) As a % of (A+B+C 2)	No of Voting Rights	Total as a % of (A+B +C)	convert ible securiti es (includi ng Warran ts)	securitie s ( as a percent age of diluted share capital) As a % of (A+B+C 2)	No. (a)	As a % of total Shar es held (b)	N o. (a )	As a % of tota l Sha res held (b)	shares held in demateri alized form
Ι	Π	III	IV	v	VI	VII = IV + VI + VI	VIII	IX		X	XI = VII + X	XII		XII	I	XIV
A	Promote r and Promote r Group	6	1,14,93 ,500	-	-	1,14,93 ,500	99.94	1,14,93 ,500	99.94	-	99.94	-	_	-	_	1,14,93,5 00

	Catago		No. of fully	No. of Par tly pai	No. of shares underl	Total	Shareho lding as a % of total no. of shares (calculat	Number Voting held in class securitie	Rights each of	No. of Shares Underl ying Outstan ding	Shareho lding , as a % assumin g full conversi on of converti ble		ber of ed in s	1 0		Number of equity
Categ ory	Catego ry of Shareh older	Nos. of shareho lders	paid up equity shares held	d- up equ ity sha res hel d	underi ying Deposi tory Receip ts	nos. shares held	(calculat ed as per SCRR, 1957) As a % of (A+B+C 2)	No of Voting Rights	Total as a % of (A+B +C)	convert ible securiti es (includi ng Warran ts)	securitie s ( as a percent age of diluted share capital) As a % of (A+B+C 2)	No. (a)	As a % of total Shar es held (b)	N o. (a )	As a % of tota l Sha res held (b)	shares held in demateri alized form
В	Public	12	6,500	-	-	6,500	0.06	6,500	0.06	-	0.06	-	-	-	-	6,500
,C	Non Promote r- Non Public															
1	Shares underlyi ng DRs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Shares held by Employ ee Trusts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total	18	1,15,00	-	-	1,15,00	100.00	1,15,00	100.0	-	100.00			-		1,15,00,0

Categ ory	Catego ry of Shareh older	Nos. of shareho lders	fully paid up equity shares held	pai d- up equ ity sha res hel d	shares underl ying Deposi tory Receip ts	Total nos. shares held	shares (calculat ed as per SCRR, 1957) As a % of (A+B+C 2)	No of Voting Rights	Total as a % of (A+B +C)	Outstan ding convert ible securiti es (includi ng Warran ts)	ble securitie s ( as a percent age of diluted share capital) As a % of (A+B+C 2)	No. (a)	As a % of total Shar es held (b)	N o. (a )		of equity shares held in demateri alized form
			No. of	No. of Par tly	No. of shares		Shareho lding as a % of total no. of shares	Number Voting held ir class securitie	Rights each of	No. of Shares Underl ying Outstan	Shareho lding , as a % assumin g full conversi on of converti bla	Num Lock share		of Sha pleo or oth e enc	dged erwis umb	Number of equity

\*As on the date of this Red Herring Prospectus 1 Equity Shares holds 1 vote.

\*\* All Pre IPO Equity shares of our Company will be locked in as mentioned above prior to listing of shares on NSEEMERGE

Our Company will file the shareholding pattern or our Company, in the form prescribed under Regulation 31 of the SEBI Listing Regulations, one day prior to the listing of the Equity shares. The Shareholding pattern will be uploaded on the website of NSE before commencement of trading of such Equity Shares.

In terms of SEBI circular bearing no. Cir/ISD/3/2011 dated June 17, 2011 and SEBI circular bearing no. SEBI/Cir/ISD/ 05 /2011, dated September 30, 2011, the Equity Shares held by the promoter/ members of the Promoter Group are dematerialized prior to filing the Prospectus with the RoC.

		Pre – Issu		Post – Iss	ue
Sr. No.	Name of the Shareholder	No. of Equity Shares	% of Pre- Issue Capital	No. of Equity Shares	% of Post- Issue Capital
<b>(I</b> )	( <b>II</b> )	(III)	( <b>IV</b> )	( <b>V</b> )	(VI)
	Promoters				
1	Raminder Singh Chadha	46,80,000	40.70	46,80,000	29.71
2	Amarveer Kaur Chadha	32,20,000	28.00	32,20,000	20.44
	Sub total (A)	79,00,000	68.70	79,00,000	50.16
	Promoter Group				
1	Raminder Chadha HUF	17,93,500	15.60	17,93,500	11.39
2	Versatile Translink				7.62
4	Private Limited	12,00,000	10.43	12,00,000	
3	Jayvir Chadha	5,50,000	4.78	5,50,000	3.49
4	Ganiv Chadha	50,000	0.43	50,000	0.32
	Sub total (B)	35,93,500	31.25	35,93,500	22.81
	Total (A+B)	1,14,93,500	99.94	1,14,93,500	72.97

9. Following are the details of the holding of securities (including shares, warrants, convertible securities) of persons belonging to the category "Promoter and Promoter Group"

10. The average cost of acquisition of or subscription to Equity Shares by our Promoter is set forth in the table below:

Name of the Promoter	No. of Shares held	Average cost of Acquisition (in Rs.)
Raminder Singh Chadha	46,80,000	11.28
Amarveer Kaur Chadha	32,20,000	6.61

- 11. No persons belonging to the category "Public" holds securities (including shares, warrants, convertible securities) of more than 1% of the total number of shares.
- 12. The lists of top 10 shareholders of our Company and the number of Equity Shares held by them as on the date of filing, ten days before the date of filing and two years before the date of filing of this Red Herring Prospectus are set forth below:
- a. Particulars of the top ten shareholders as on the date of filing this Red Herring Prospectus:

Sr. No	Particulars	Number of Equity Shares	% of Total Paid-Up Capital
1.	Raminder Singh Chadha	46,80,000	40.70
2.	Amarveer Kaur Chadha	32,20,000	28.00
3.	Raminder Chadha HUF	17,93,500	15.60
4.	Versatile Translink Private Limited	12,00,000	10.43
5.	Jayvir Chadha	5,50,000	4.78
6.	Ganiv Chadha	50,000	0.43
7.	Nileshkumar Dinkarrai Shukla	1,000	0.01
8.	Mahesh Chandra Maheshwari	500	Negligible
9.	Jyotir Jayesh Vyas	500	Negligible
10.	Sandeep Purohit	500	Negligible
11.	Abhay Baiwar	500	Negligible
12.	Hiteshkumar Parmar	500	Negligible
13.	Subhash Patel	500	Negligible
14.	Mukesh Kumar Jain	500	Negligible
15.	Prashant Gour	500	Negligible

Sr. No	Particulars	Number of Equity Shares	% of Total Paid-Up Capital
16.	Vijendra Singh	500	Negligible
17.	Jitender Kumar Sisodiya	500	Negligible
18.	Ashish Choudhary	500	Negligible
		1,15,00,000	100.00

b. Particulars of top ten shareholders ten days prior to the date of filing this Red Herring Prospectus:

Sr. No	Particulars	Number of Equity Shares	% of Total Paid-Up Capital
1.	Raminder Singh Chadha	46,80,000	40.70
2.	Amarveer Kaur Chadha	32,20,000	28.00
3.	Raminder Chadha HUF	17,93,500	15.60
4.	Versatile Translink Private Limited	12,00,000	10.43
5.	Jayvir Chadha	5,50,000	4.78
6.	Ganiv Chadha	50,000	0.43
7.	Nileshkumar Dinkarrai Shukla	1,000	0.01
8.	Mahesh Chandra Maheshwari	500	Negligible
9.	Jyotir Jayesh Vyas	500	Negligible
10.	Sandeep Purohit	500	Negligible
11.	Abhay Baiwar	500	Negligible
12.	Hiteshkumar Parmar	500	Negligible
13.	Subhash Patel	500	Negligible
14.	Mukesh Kumar Jain	500	Negligible
15.	Prashant Gour	500	Negligible
16.	Vijendra Singh	500	Negligible
17.	Jitender Kumar Sisodiya	500	Negligible
18.	Ashish Choudhary	500	Negligible
		1,15,00,000	100.00

c. Particulars of the top ten shareholders two years prior to the date of filing of this Red Herring Prospectus:

Sr. No.	Name of Shareholders	Number of Equity Shares	% of then existing total Paid-Up Capital
1	Raminder Singh Chadha	26,40,000	45.91
2	Amarveer Kaur Chadha	16,10,000	28.00
3	Raminder Chadha HUF	9,00,000	15.65
4	Versatile Translink Private Limited	6,00,000	10.43
	Total	57,50,000	100.00

There were only 4 shareholders, two years prior to the date of filing of Red Herring Prospectus

- 13. Our Company does not have any Employee Stock Option Scheme / Employee Stock Purchase Plan for our employees and we do not intend to allot any shares to our employees under Employee Stock Option Scheme / Employee Stock Purchase Plan from the proposed issue. As and when, options are granted to our employees under the Employee Stock Option Scheme, our Company shall comply with the SEBI (Share Based Employee Benefits) Regulations, 2014.
- 14. Neither the Book Running Lead Manager viz. Pantomath Capital Advisors Private Limited, nor its associates hold any Equity Shares of our Company as on the date of the Red Herring Prospectus.
- 15. Under-subscription in the net issue, if any, in any category, would be allowed to be met with spill over from any other category or a combination of categories at the discretion of our Company in consultation with the Book Running Lead Manager and the NSE EMERGE.

- 16. The unsubscribed portion in any reserved category (if any) may be added to any other reserved category.
- 17. The unsubscribed portion if any, after such inter se adjustments among the reserved categories shall be added back to the net offer to the public portion.
- 18. There are no Equity Shares against which depository receipts have been issued.
- 19. Other than the Equity Shares, there is no other class of securities issued by our Company.
- 20. There will be no further issue of capital, whether by way of issue of bonus shares, preferential allotment, right issue or in any other manner during the period commencing from the date of the Red Herring Prospectus until the Equity Shares have been listed. Further, our Company does not intend to alter its capital structure within six months from the date of opening of the Issue, by way of split/consolidation of the denomination of Equity Shares. However our Company may further issue Equity Shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise after the date of the listing of equity shares to finance an acquisition, merger or joint venture or for regulatory compliance or such other scheme of arrangement or any other purpose as the Board may deem fit, if an opportunity of such nature is determined by its Board of Directors to be in the interest of our Company
- 21. None of the persons/entities comprising our Promoter Group, or our Directors or their relatives have financed the purchase by any other person of securities of our Company other than in the normal course of the business of any such entity/individual or otherwise during the period of six months immediately preceding the date of filing of this Red Herring Prospectus.
- 22. Our Company, our Promoters, our Directors and the Book Running Lead Manager have not entered into any buy back or standby or similar arrangements for the purchase of Equity Shares being offered through the Issue from any person.
- 23. There are no safety net arrangements for this public issue.
- 24. An over-subscription to the extent of 10% of the Issue can be retained for the purpose of rounding off to the nearest multiple of minimum allotment lot, while finalizing the Basis of Allotment. Consequently, the actual Allotment may go up by a maximum of 10% of the Issue, as a result of which, the post-Issue paid up capital after the Issue would also increase by the excess amount of Allotment so made. In such an event, the Equity Shares held by our Promoters and subject to lock- in shall be suitably increased; so as to ensure that a minimum of 20% of the post Issue paid-up capital is locked in.
- 25. In case of over-subscription in all categories the allocation in the Issue shall be as per the requirements of Regulation 43 (4) of SEBI (ICDR) Regulations, as amended from time to time.
- 26. As on date of this Red Herring Prospectus there are no outstanding warrants, options or rights to convert debentures loans or other financial instruments into our Equity Shares.
- 27. All the Equity Shares of our Company are fully paid up as on the date of this Red Herring Prospectus. Further, since the entire issue price in respect of the Issue is payable on application, all the successful applicants will be issued fully paid-up equity shares and thus all shares offered through this issue shall be fully paid-up.
- 28. As per RBI regulations, OCBs are not allowed to participate in this Issue.
- 29. Our Company has not raised any bridge loans against the proceeds of the Issue.
- 30. Our Company undertakes that at any given time, there shall be only one denomination for our Equity Shares, unless otherwise permitted by law.
- 31. Our Company shall comply with such accounting and disclosure norms as specified by SEBI from time to time.
- 32. An Applicant cannot make an application for more than the number of Equity Shares being issued through this Issue, subject to the maximum limit of investment prescribed under relevant laws applicable to each category of investors.

- 33. No payment, direct or indirect in the nature of discount, commission, and allowance or otherwise shall be made either by us or our Promoters to the persons who receive allotments, if any, in this Issue.
- 34. We have 18 shareholders as on the date of filing of this Red Herring Prospectus.
- 35. Our Promoters and the members of our Promoter Group will not participate in this Issue.
- 36. Our Company has not made any public issue since its incorporation.
- 37. Our Company shall ensure that transactions in the Equity Shares by the Promoters and the Promoter Group between the date of filing the Red Herring Prospectus and the Issue Closing Date shall be reported to the Stock Exchange within twenty-four hours of such transaction.
- 38. For the details of transactions by our Company with our Promoter Group, Group Companies for the financial years ended March 31, 2013, 2014, 2015, 2016, 2017 please refer to paragraph titled "Details of Related Parties Transactions as Restated" in the chapter titled *'Financial Statements as restated'* on page 162 of the Red Herring Prospectus.
- 39. None of our Directors or Key Managerial Personnel holds Equity Shares in our Company, except as stated in the chapter titled "*Our Management*" beginning on page 138 of the Red Herring Prospectus.

#### **OBJECT OF THE ISSUE**

#### **Requirement of Funds**

The proceeds of the Issue, after deducting Issue related expenses, are estimated to be Rs  $[\bullet]$  lakhs (the "Net Proceeds").

We intend to utilize the Net Proceeds towards the following objects:

- 1. Purchase of Plant and machinery
- 2. Repayment/Prepayment of certain borrowings availed by our Company.
- 3. Funding the working capital requirements of the Company
- 4. General corporate purposes.

The main objects clause of our Memorandum of Association and the objects incidental and ancillary to the main objects enables us to undertake the activities for which funds are being raised in the Issue. The existing activities of our Company are within the objects clause of our Memorandum of Association.

Also, we believe that the listing of Equity Shares will enhance our Company's corporate image, brand name and create a public market for our Equity Shares in India.

#### **ISSUE PROCEEDS**

The details of the proceeds of the Issue are set out in the following table:

(Rs in lakhs)
Estimated amount <sup>(1)</sup>
[•]
[•]
[•]

<sup>(1)</sup>To be finalized on determination of the Issue Price.

#### UTILISATION OF NET PROCEEDS

The Net Proceeds are proposed to be used in the manner set out in in the following table:

_		(`Rs in lakhs)
Sr. No.	Particulars	Estimated Amount <sup>(1)</sup>
1.	Purchase of Plant and Machinery	475.00
2.	Repayment/Prepayment of certain borrowings availed by our Company.	300.00
3.	Funding the working capital requirements of the Company	610.42
4.	General corporate purposes <sup>(1)</sup>	[•]

<sup>(1)</sup>To be finalized on determination of the Issue Price and updated in the Prospectus prior to filing with the RoC.

#### Schedule of Implementation and Deployment of Funds

We propose to deploy the Net Proceeds for the aforesaid purposes in accordance with the estimated schedule of implementation and deployment of funds set forth in the table below. As on the date of this Red Herring Prospectus, our Company had not deployed any funds towards the objects of the Issue.

			(`In lakhs)
Sr. No ·	Particulars	Amount to be funded from the Net Proceeds	Estimated Utilisation of Net Proceeds (Financial Year 2018)
1.	Purchase of Plant and Machinery	475.00	475.00
2.	Repayment/Prepayment of certain borrowings availed by our Company.	300.00	300.00
3.	Funding the working capital requirements of the Company	610.42	610.42
4.	General corporate purposes <sup>(1)</sup>	[•]	[•]

<sup>(1)</sup>To be finalized on determination of the Issue Price and updated in the Prospectus prior to filing with the RoC.

To the extent our Company is unable to utilise any portion of the Net Proceeds towards the Objects, as per the estimated schedule of deployment specified above, our Company shall deploy the Net Proceeds in the subsequent Financial Years towards the Objects.

#### Means of Finance

We intend to repay/prepayment of certain borrowings availed by our Company from the Net Proceeds. The purchase of Plant and Machinery to be installed in our manufacturing facility will be met through the Net proceeds to the extent of Rs 475.00 lakhs. The working capital requirements under our Objects will be met through the Net Proceeds to the extent of Rs 610.42 lakhs and internal accruals/ net worth and unutilised bank sanction and as provided for below.

				(Rs in lakhs)
Object of the Issue	Amount Required	IPO Proceeds	Internal Accruals/ Net worth	Bank Loan
Purchase of Plant and Machinery	475.00	475.00	Nil	Nil
Repayment/Prepayment of loan availed by our	300.00	300.00	Nil	Nil
Company Funding the working capital requirements of the	500.00	300.00	1111	1111
Company	610.42	610.42	265.74	288.13

Accordingly, we confirm that we are in compliance with the requirement to make firm arrangements of finance under Regulation 4(2) (g) of the SEBI ICDR Regulations through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised through the Net Proceeds and existing identifiable internal accruals.

#### **Details of the Object**

The details of the objects of the Issue are set out below.

#### 1. Purchase of Plant and Machinery

We propose to utilise Rs 475.00 lakhs towards purchase of Plant and Machinery at our existing manufacturing facility to manage through Programmable Logic Controller (PLC). Our Company

intends to meet and adapt to the advanced technologies and install new plant and machinery at Unit II of our manufacturing facility for enhanced quality and precision in terms of manufacturing with increased efficiency.

The details of expenses pertaining to Purchase of Plant and Machinery are as under:

Quotation from Hsieh HSU Machinery Co Limited dated June 29, 2017, for supply of Plant of Machinery.

Sr. No.	Description of goods		Quantity	Unit Price (Rs in lakhs)	Total Amount (Rs in lakhs)
		MRS-			
1.	Shaftless Mill Roll Stand	V4	2	13.54	27.08
2.	Manual Dolly		4	1.93	7.74
3.	Wichita Brake		8	0.64	5.16
		PH-			
4.	Preheated for Liner (Rotary type)	10R	2	10.32	10.32
	Multi Cassette Single Facer (without corrugating	MSF -			
5.	roll)	30P	1	168.91	168.91
	Cassette with bearing, oil seal and fix base without				
6.	corrugating roll		1	41.91	41.91
7.	Incline Conveyor		1	10.96	10.96
		PC-			
8.	Preconditioner for the medium (Rotary type)	E10R	1	10.32	10.32
	Double Overhead Bridge Conveyor (not including	BC-			
9.	suction device)	S3	1	19.99	19.99
10	N.C Scorer Slitter (Down slitting type)		1	94.32	94.32
II	Automatical Pre Scorer		1	19.34	19.34
12.	Auto Splicers		2	23.85	47.71
	Contingencies				11.27
	Total value				475.00

Total amount of quotation mentioned above has been converted from US \$ to INR as per the conversion rate as on June 29, 2017.

The exchange rates of the respective foreign currencies are provided below:

Currency	As on June 29, 2017
1 US \$	Rs 64.47

#### 2. <u>Repayment/Prepayment of certain loans availed by our Company</u>

Our business is fixed capital intensive as well as working capital intensive and we avail majority of our fund requirements in the ordinary course of business from various banks and financial institutions. For further details of the loans availed by our Company, see chapter titled "Financial Indebtedness" on page 213 of this Red Herring Prospectus.

As on June 30, 2017, with respect to the loans proposed to be repaid from Net Proceeds of the Issue, our Company had outstanding indebtedness from concerned banks and corporates amounting to Rs. 348.19 lakhs as confirmed by the Statutory Auditor M/s Maheshwari & Gupta, Chartered Accountants vide Certificate dated July 10, 2017. We believe that such repayment/ pre-payment will help reduce our outstanding indebtedness and improve our debt-equity ratio. We believe that reducing our indebtedness will result in enhanced equity base, reduce our financial costs, improve our profitability and improve our leverage capacity.

The details of the repayment of loans are provided below:

Name of Lender	Amount Outstan ding as on June 30, 2017	Rate Of Interest	Tenure	Purpose	Utilisati on	Repaymen t from the Net Proceeds of the Issue
HDFC Bank Limited Term Loan 1	Rs 348.19 lakhs	8.60%	34 months from December, 2016	Term loan for Plant and Machinery	Utilised	Rs 300.00 lakhs

#### 3. Working Capital

We fund the majority of our working capital requirements in the ordinary course of our business from our internal accruals, financing from various banks and financial institutions and capital raisings through issue of Equity Shares. Our Company's existing working capital requirement and funding on the basis of the Restated Financial Statements as of March 31, 2016 and March 31, 2017 are stated below.

Our Company's existing working capital requirement and funding on the basis of Restated Financial Information as of March 31, 2016 and March 31, 2017:

#### Basis of estimation of working capital requirement

Amount (Rs in lakhs)

Particulars	March 31, 2016	March 31, 2017
Current Assets		
Current Investments	-	-
Inventories		
Raw material	631.07	720.73
Work in Progress	0.21	12.67
Finished goods	13.15	21.22
Stores & Spares	176.18	160.35
Scrap & Waste	0.30	9.13
Trade Receivables	1498.41	1433.81
Cash and Bank Balance	110.74	6.38
Short term loans & advances and other Current Assets	1332.60	938.64
Total (A)	3762.66	3302.92
Current Liabilities		
Trade Payables	1583.10	1071.96
Other Current Liabilities and short term provisions	541.63	662.83
Total (B)	2124.73	1734.80
Total Working Capital (A)-(B)	1637.93	1568.14
Existing Funding Pattern		
Working Capital funding from Banks	738.77	411.87
Internal accruals/Net Worth	899.16	1156.27

On the basis of our existing working capital requirements and the projected working capital requirements, our Board pursuant to its resolution dated July 15, 2017 has approved the business plan

for the Five year period for Fiscals 2017, 2018, 2019, 2020 and 2021. The projected working capital requirements for Fiscal 2018 are as stated below:

Particulars	March 31, 2018
Current Assets (A)	
Inventories	
Raw material	847.10
Work in Progress	33.34
Finished goods	100.93
Scrap Material /Stores &Spares	226.30
Trade Receivables	2372.16
Cash and Bank Balance	87.06
Short term loans & advances and Other current assets	1071.24
Total (A)	4738.13
Current Liabilities (B)	
Trade Payables	1124.52
Other Current Liabilities and Provisions	643.19
Total (B)	1767.71
Total Working Capital (A)-(B)	2970.42
Existing Funding Pattern	
Working Capital funding from Banks	700.00
Internal accruals/Net Worth	1660.30
IPO Proceeds	610.12

#### Assumption for working capital requirements

Assumptions for Holding Levels\*

(In months)

Particulars	Holding Level for March 31, 2016	Holding Level for March 31, 2017	Holding Level for March 31, 2018 (Estimated)
Current Assets			
Raw material	0.88	0.99	1.00
Work in Progress	-	0.01	0.03
Finished Goods	0.02	0.02	0.10
Trade Receivables	1.44	1.33	1.90
Current Liabilities			
Trade Payables	1.82	1.28	1.25

Justification for "Holding Period" levels

The justifications for the holding levels mentioned in the table above are provided below:

Assets- Current Assets	
Inventories	We have assumed Inventory period of 1 month in 2017-18 as against 0.99 months in 2016-17 which is in lines with our historic figures and Company's policy
Trade receivables	We have assumed debtors period of 1.90 months in 2017-18 as our Company intends to adopt liberal credit policy.
Liabilities–Current Liabilities	
Trade Payables	In FY 2017-18, the credit period is expected to be 1.25 months as compared to 1.28 months in FY 2016-17, as the Company will strive to adhere to stricter credit policy to achieve better and favourable pricing terms and to ensure continued relation with existing suppliers

Our Company proposes to utilize Rs.610.12 lakhs of the Net Proceeds in Fiscal 2018 towards our working capital requirements. The balance portion of our working capital requirement for the Fiscal 2018 will be arranged from existing Equity, Bank loans and internal accruals.

Pursuant to the certificate dated July 10, 2017, M/s Maheshwari & Gupta, Chartered Accountant, have compiled the working capital estimates from the Restated Financial Information for the Financial Years 2016 and 2017 and the working capital projections as approved by the Board pursuant to its resolution dated July 15, 2017.

#### 4. General Corporate Purpose

The Net Proceeds will be first utilized towards the Objects as mentioned above. The balance is proposed to be utilized for general corporate purposes, subject to such utilization not exceeding 25% of the Net Proceeds, in compliance with the SEBI ICDR Regulations. Our Company intends to deploy the balance Net Proceeds, if any, for general corporate purposes, subject to above mentioned limit, as may be approved by our management, including but not restricted to, the following:

- (i) strategic initiatives
- (ii) brand building and strengthening of marketing activities; and
- (iii) ongoing general corporate exigencies or any other purposes as approved by the Board subject to compliance with the necessary regulatory provisions.

The quantum of utilization of funds towards each of the above purposes will be determined by our Board of Directors based on the permissible amount actually available under the head "General Corporate Purposes" and the business requirements of our Company, from time to time. We, in accordance with the policies of our Board, will have flexibility in utilizing the Net Proceeds for general corporate purposes, as mentioned above.

#### **ISSUE RELATED EXPENSES**

The total expenses of the Issue are estimated to be approximately Rs  $[\bullet]$  lakhs. The expenses of this Offer include, among others, underwriting and management fees, printing and distribution expenses, advertisement expenses, legal fees and listing fees. The estimated Issue expenses are as follows.

Expenses	Expenses (Rs. in Lakhs)*	Expenses (% of total Issue expenses)	Expenses (% of Gross Issue Proceeds)
Fees payable to the Book Running Lead Manager (including Underwriting commission)	[•]	[•]	[•]
Advertising and marketing expenses	[•]	[•]	[•]
Fees payable to the Registrar to the Issue	[•]	[•]	[•]
Brokerage and selling commission payable to Registered Brokers**	[•]	[•]	[•]
Processing fees to SCSBs for ASBA Applications	[•]	[•]	[•]

Expenses	Expenses (Rs. in Lakhs)*	Expenses (% of total Issue expenses)	Expenses (% of Gross Issue Proceeds)
procured by the members of the Syndicate or Registered Brokers and submitted with the SCSBs***			
Others (listing fees, legal fees, stationery charges, bankers to the Issue, auditor's fees etc.)	[•]	[•]	[•]
Total estimated Issue expenses	[•]	[•]	[•]

\*Will be incorporated at the time of filing of the Prospectus.

\*\* Selling commission payable to the members of the Syndicate, CDPs, RTA and SCSBs, on the portion for RIIs and NIIs, would be as follows:

Portion for RIIs	0.25% ^ (exclusive of service tax)
Portion for NIIs	0.25% ^ (exclusive of service tax)

*^Percentage of the amounts received against the Equity Shares Allotted (i.e. the product of the number of Equity Shares Allotted and the Issue Price)* 

Further, the Members of Syndicate, RTAs and CDPs will be entitled to bidding charges of Rs 10 (plus applicable service tax) per valid ASBA Form. The terminal from which the Bid has been uploaded will be taken into account in order to determine the total bidding charges payable to the relevant RTA/CDP.

\*\*\*Registered Brokers, will be entitled to a commission of Rs 10 (plus service tax) per Bid cum Application Form, on valid Bids, which are eligible for allotment, procured from RIIs and NIIs and submitted to the SCSB for processing. The terminal from which the bid has been uploaded will be taken into account in order to determine the total processing fees payable to the relevant Registered Broker.

\*\*\*\* SCSBs would be entitled to a processing fee of Rs 10 (plus service tax) for processing the Bid cum Application Forms procured by the members of the Syndicate, Registered Brokers, RTAs or the CDPs and submitted to SCSBs.

#### **Deployment of Funds**

The details of the amount spent by our Company as of July 18, 2017 towards the Objects of the Issue and as certified by our Statutory Auditor, M/s Maheshwari and Gupta, Chartered Accountants, vide certificate dated July 18, 2017 are provided in the table below:

#### (Rs in lakhs)

Deployment of Funds	Amount
Issue Related Expenses	6.25
Total	6.25

(`Rs in lakhs)

Source of Funds	Amount
Internal Accrual	6.25
Total	6.25

#### **BRIDGE FINANCING**

We have not entered into any bridge finance arrangements that will be repaid from the Net Issue Proceeds. However, we may draw down such amounts, as may be required, from an overdraft

arrangement / cash credit facility with our lenders, to finance project requirements until the completion of the Issue. Any amount that is drawn down from the overdraft arrangement / cash credit facility during this period to finance project requirements will be repaid from the Net Proceeds of the Issue.

#### **INTERIM USE OF FUNDS**

Pending utilization of the Issue Proceeds for the Objects of the Issue described above, our Company shall deposit the funds only in Scheduled Commercial Banks included in the Second Schedule of Reserve Bank of India Act, 1934.

In accordance with Section 27 of the Companies Act, 2013, our Company confirms that, pending utilisation of the proceeds of the Issue as described above, it shall not use the funds from the Issue Proceeds for any investment in equity and/or real estate products and/or equity linked and/or real estate linked products.

#### MONITORING UTILIZATION OF FUNDS

There is no requirement for the appointment of a monitoring agency, as the Issue size is less than Rs 10,000 lakhs. Our Board will monitor the utilization of the proceeds of the Issue and will disclose the utilization of the Net Proceeds under a separate head in our balance sheet along with the relevant details, for all such amounts that have not been utilized. Our Company will indicate investments, if any, of unutilized Net Proceeds in the .balance sheet of our Company for the relevant Fiscal subsequent to receipt of listing and trading approvals from the Stock Exchange.

Pursuant to Regulation 32 of the Listing Regulations, our Company shall on a half yearly basis disclose to the Audit Committee the uses and application of the Issue Proceeds. Until such time as any part of the Issue Proceeds remains unutilized, our Company will disclose the utilization of the Issue Proceeds under separate heads in our Company's balance sheet(s) clearly specifying the amount of and purpose for which Issue Proceeds have been utilized so far, and details of amounts out of the Issue Proceeds that have not been utilized so far, also indicating interim investments, if any, of such unutilized Issue Proceeds. In the event that our Company is unable to utilize the entire amount that we have currently estimated for use out of the Issue Proceeds in a Fiscal Year, we will utilize such unutilized amount in the next financial year. Further, in accordance with Regulation 32(1) (a) of the Listing Regulations our Company shall furnish to the Stock Exchanges on a half yearly basis, a statement indicating material deviations, if any, in the utilization of the Issue Proceeds for the objects stated in this Red Herring Prospectus.

#### VARIATION IN OBJECTS

In accordance with Section 13(8) and Section 27 of the Companies Act, 2013 and applicable rules, our Company shall not vary the objects of the Issue without our Company being authorised to do so by the Shareholders by way of a special resolution through postal ballot. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution (the "Postal Ballot Notice") shall specify the prescribed details as required under the Companies Act and applicable rules. The Postal Ballot Notice shall simultaneously be published in the newspapers, one in English and one in the vernacular language of the jurisdiction where the Registered Office is situated. Our Promoters or controlling Shareholders will be required to provide an exit opportunity to such Shareholders who do not agree to the proposal to vary the objects, at such price, and in such manner, as may be prescribed by SEBI, in this regard.

#### **OTHER CONFIRMATIONS**

No part of the proceeds of the Issue will be paid by us to the Promoters and Promoter Group, the Directors, Associates, Key Management Personnel or Group Companies and in the normal course of business and in compliance with the applicable law.

#### **BASIS OF ISSUE PRICE**

The Issue Price of Rs.  $[\bullet]$  per Equity Share will be determined by the Company in consultation with the BRLM on the basis of an assessment of market demand for the Equity Shares through the Book Building Process and on the basis of the following qualitative and quantitative factors. The face value of the Equity Shares of our Company is Rs.10 each and the Issue Price is  $[\bullet]$  times of the face value at the lower end of the Price Band and  $[\bullet]$  times the face value at the higher end of the Price Band.

Investors should also refer to the sections "Our Business", "Risk Factors" and "Financial Statements" on pages 113, 17 and 162, respectively of this Red Herring Prospectus, to have an informed view before making an investment decision

#### **QUALITATIVE FACTORS**

Some of the qualitative factors, which form the basis for computing the price, are:

- Leveraging the Experience and knowledge of our promoters
- Fully Automated Unit
- History of repeat orders
- Quality Assurance

For further details, refer to heading "Our Competitive Strengths" under the chapter titled "Our Business" beginning on page 113 of this Red Herring Prospectus.

#### **QUANTITATIVE FACTORS**

The information presented below relating to the Company is based on the restated financial statements of the Company for Financial Year 2015, 2016 and 2017 prepared in accordance with Indian GAAP. Some of the quantitative factors, which form the basis for computing the price, are as follows:

#### 1. Basic and Diluted Earnings per Share (EPS) as per Accounting Standard 20

Year ended	EPS (Rs.) after adjusted Bonus	Weight
March 31, 2015	5.23	1
March 31, 2016	5.62	2
March 31, 2017	6.36	3
Weighted average		5.93

Note:-

- The earnings per share has been computed by dividing net profit as restated, attributable to equity shareholders by restated weighted average number of equity shares outstanding during the period / year. Restated weighted average number of equity shares has been computed as per AS 20. The face value of each Equity Share is Rs. 10/-.
- 2. Price to Earnings (P/E) ratio in relation to Issue Price of Rs. [•]/- per Equity Share of Rs. 10 each fully paid up.

Particulars	P/E Ratio
P/E ratio based on Basic & Diluted EPS for FY 2016-17	[•]
P/E ratio based on Weighted Average Basic & Diluted EPS	[•]

\*We believe that there are no listed peers engaged in manufacturing of corrugated boxes exclusively in the segment in which we operate. There are no comparable listed Companies within the same line of business as our Company. Thus Industry P/E Ratio can not be ascertained.

#### 3. Return On Net worth (RONW)

Return on Net Worth ("RONW") as per restated financial statements

Year ended	RONW	Weight
March 31, 2015	22.38%	1
March 31, 2016	19.39%	2
March 31, 2017	17.99%	3
Weighted Average		19.19%

**Note:-** The RONW has been computed by dividing net profit after tax as restated, by Net Worth as at the end of the year/ period excluding miscellaneous expenditure to the extent not written off.

# 4. Minimum Return on Total Net Worth post Issue needed to maintain Pre Issue EPS for the year ended March 31, 2017 is [●]%

#### 5. Net Asset Value (NAV)

Particulars	Amount (in Rs.)
Net Asset Value per Equity Share as of March 31, 2017	35.36
Net Asset Value per Equity Share after the Issue	[•]
Issue Price per equity share	[•]

#### Note:

Net Asset Value per Equity Share has been calculated as net worth divided by number of equity shares at the end of the year.

Issue Price per Equity Share will be determined on conclusion of the Book Building Process

#### 6. Comparison with other listed companies

We believe that there are no listed Companies in India which are purely engaged only in Manufacturing of Corrugated Boxes. Further there are no listed entities which are focused exclusively on the segment in which we operate. Notes

## 1. The figures for Worth Peripherals Limited are based on the restated financials for the year ended March 31, 2017.

2. The Issue Price of Worth Peripherals Limited is Rs. [●] per Equity Share. Worth Peripherals Limited is a Book Built issue and price band for the same shall be published 5 working days before opening of the Issue in English and Hindi national newspapers and one regional newspaper with wide circulation.

For further details refer section titled *"Risk Factors"* beginning on page 17 of this Red Herring Prospectus and the financials of the Company including profitability and return ratios, as set out in the section titled *"Financial Statements"* beginning on page 162 of this Red Herring Prospectus for a more informed view.

#### STATEMENT OF POSSIBLE TAX BENEFITS

To, The Board of Directors, **Worth Peripherals Limited** 102 Sanskriti Appt.44, Saket Nagar, Indore,452018 Madhya Pradesh, India

Dear Sirs,

# Subject: Statement of Possible Special Tax Benefits available to Worth Peripherals Limited (the Company) and its shareholders prepared in accordance with the requirements under Schedule VIII – Clause (VII) (L) of the SEBI (ICDR) Regulations, 2009 as amended (the 'Regulations')

We hereby report that the enclosed annexure prepared by **Worth Peripherals Limited**, states the possible special tax benefits available to **Worth Peripherals Limited** and the shareholders of the Company under the Income Tax Act, 1961 ('Act'), presently in force in India. Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the Act. Hence, the ability of the Company or its shareholders to derive the special tax benefits is dependent upon fulfilling such conditions, which based on the business imperatives, the company may or may not choose to fulfil. The benefits discussed in the enclosed Annexure cover only special tax benefits available to the Company and shareholders do not cover any general tax benefits available to the Company's management. We are informed that, this Statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the proposed initial public offering of equity shares ("the Offer") by the Company.

We do not express any opinion or provide any assurance as to whether:

- a. The Company or its Equity Shareholders will continue to obtain these benefits in future; or
- b. The conditions prescribed for availing the benefits have been / would be met with.

The contents of the enclosed statement are based on information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company. Our views are based on facts and assumptions indicated to us and the existing provisions of tax law and its interpretations, which are subject to change or modification from time to time by subsequent legislative, regulatory, administrative, or judicial decisions. Any such changes, which could also be retrospective, could have an effect on the validity of our views stated herein. We assume no obligation to update this statement on any events subsequent to its issue, which may have a material effect on the discussions herein. This report including enclosed annexure are intended solely for your information and for the inclusion in the Draft Red Herring Prospectus/ Red Herring Prospectus or any other offer related material in connection with the proposed

initial public offer of the Company and is not to be used, referred to or distributed for any other purpose without our prior written consent.

For M/S Maheshwari & Gupta. Chartered Accountants Firm Registration No.006179C Sunil Maheshwari Partner M No. 403346 Date: June 23, 2017 Place: Indore

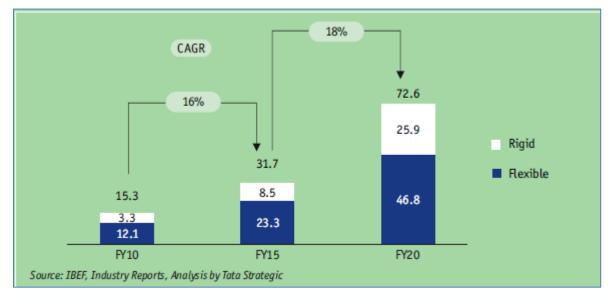
#### SECTION IV- ABOUT THE COMPANY

#### **OUR INDUSTRY**

The information in this section includes extracts from publicly available information, data and statistics and has been derived from various government publications and industry sources. Neither we nor any other person connected with the Issue have verified this information. The data may have been re-classified by us for the purposes of presentation. Industry sources and publications generally state that the information contained therein has been obtained from sources generally believed to be reliable, but that their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured and, accordingly, investment decisions should not be based on such information. You should read the entire Red Herring Prospectus, including the information contained in the sections titled "Risk Factors" and "Financial Statements" and related notes beginning on page 17 and 162 respectively of this Red Herring Prospectus before deciding to invest in our Equity Shares.

#### INDIAN PACKAGING INDUSTRY: INTRODUCTION

Packaging is one of the fastest growing industries and stands at USD 700 billion globally. It has grown higher than GDP in most of the countries. In developing country like India, it grew at a CAGR of 16% in the last five years and touched ~USD 32 Bn in FY 15. The Indian packaging industry constitutes ~4% of the global packaging industry. The per capita packaging consumption in India is low at 4.3 kgs, compared to developed countries like Germany and Taiwan where it is 42 kgs and 19 kgs respectively. However in the coming years Indian packaging industry is expected to grow at 18% p.a. wherein, the flexible packaging is expected to grow at 25 % p.a. and rigid packaging to grow at 15 % p.a



Packaging Industry Outlook

Packaging in general is classified into two significant types i.e. Rigid Packaging and Flexible Packaging. As compared to rigid packaging, flexible packaging is one of the most dynamic and fastest growing markets in India. Flexible packaging anticipates a strong growth in the future. There has been increasing shift from traditional rigid packaging to flexible packaging due to numerous advantages Packaging in general is classified into two significant types i.e. Rigid Packaging and Flexible Packaging.

As compared to rigid packaging, flexible packaging is one of the most dynamic and fastest growing markets in India. Flexible packaging anticipates a strong growth in the future. There has been increasing shift from traditional rigid packaging to flexible packaging due to numerous advantages offered by flexible packaging such as convenience in handling and disposal, savings in transportation costs etc offered by flexible packaging such as convenience in handling and disposal, savings in transportation costs etc.

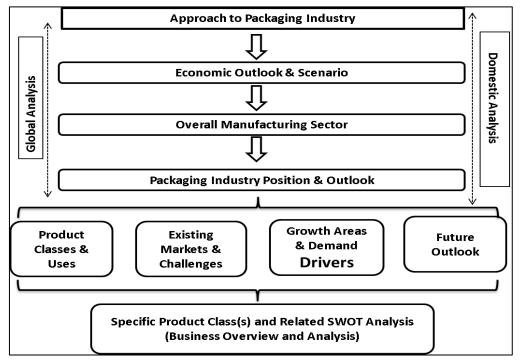
(Source: Plastic Packaging – The Sustainable Choice Tata Strategic Management Group <u>www.tsmg.com</u> & Federation of Indian Chambers of Commerce and Industry <u>http://ficci.in/spdocument/20690/Plastic-packaging-report.pdf</u>)I

#### APPROACH TO PACKAGING INDUSTRY ANALYSIS

Analysis of Packaging Industry needs to be approached at both macro and micro levels, whether for domestic or global markets. Packaging Industry forms part of Manufacturing Sector at a macro level. Hence, broad picture of Manufacturing Sector should be at preface while analysing the Packaging Industry.

Manufacturing Sector comprises various industries, which in turn, have numerous sub-classes or products. One such major industry in the overall Manufacturing Sector is 'Fertilizer Industry'.

Thus, Manufacturing of corrugated boxes segment should be analysed in the light of 'Packaging Industry' at large. An appropriate view of Packaging Industry, then calls for the analysis of overall economic outlook and scenario, performance and expectations of manufacturing sector, position and outlook of Packaging Industry and micro analysis thereof.



This Approach Note is developed by Pantomath Capital Advisors (P) Ltd ('Pantomath') and any unauthorized reference or use of this Note, whether in the context of Packaging Industry and / or any other industry, may entail legal consequences.

#### **GLOBAL ECONOMIC OVERVIEW**

For India, three external developments are of significant consequence. In the short run, the change in the outlook for global interest rates as a result of the US elections and the implied change in expectations of US fiscal and monetary policy will impact on India's capital flows and exchange rates. Markets are factoring in a regime change in advanced countries, especially US macroeconomic policy, with high expectations of fiscal stimulus and unwavering exit from unconventional monetary policies. The end of the 20-year bond rally and end to the corset of deflation and deflationary expectations are within sight. Second, the medium-term political outlook for globalisation and in particular for the world's "political carrying capacity for globalisation" may have changed in the wake of recent developments. In the short run a strong dollar and declining competitiveness might exacerbate the lure of protectionist policies. These follow on on-going trends— documented widely— about stagnant or declining trade at the global level. This changed outlook will affect India's export and growth prospects

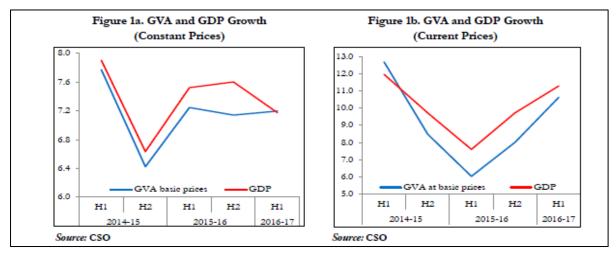
Third, developments in the US, especially the rise of the dollar, will have implications for China's currency and currency policy. If China is able to successfully re-balance its economy, the spill over effects on India and the rest of the world will be positive. On, the other hand, further declines in the yuan, even if dollar-induced, could interact with underlying vulnerabilities to create disruptions in China that could have negative spill overs for India. For China, there are at least two difficult balancing acts with respect to the currency. Domestically, a declining currency (and credit expansion) props up the economy in the short run but delay rebalancing while also adding to the medium term challenges. Internationally, allowing the currency to weaken in response to capital flight risks creating trade frictions but imposing capital controls discourages FDI and undermines China's ambitions to establish the Yuan as a reserve currency. China with its underlying vulnerabilities remains the country to watch for its potential to unsettle the global economy.

(Source: Economic Survey 2016-17 <u>www.indiabudget.nic.in</u>)

#### **REVIEW OF MAJOR DEVELOPMENTS IN INDIAN ECONOMY**

The Indian economy has continued to consolidate the gains achieved in restoring macroeconomic stability. Real GDP growth in the first half of the year was 7.2 percent, on the weaker side of the 7.0-7.75 per cent projection in the Economic Survey 2015-16 and somewhat lower than the 7.6 percent rate recorded in the second half of 2015-16 (Figure 1a). The main problem was fixed investment, which declined sharply as stressed balance sheets in the corporate sector continued to take a toll on firms' spending plans. On the positive side, the economy was buoyed by government consumption, as the 7th Pay Commission salary recommendations were implemented, and by the long-awaited start of an export recovery as demand in advanced countries began to accelerate. Nominal GDP growth recovered to respectable levels, reversing the sharp and worrisome dip that had occurred in the first half of 2015-16 (Figure 1b).

The major highlights of the sectoral growth outcome of the first half of 2016-17 were: (i) moderation in industrial and nongovernment service sectors; (ii) the modest pick-up in agricultural growth on the back of improved monsoon; and (iii) strong growth in public administration and defence services—dampeners on and catalysts to growth almost balancing each other and producing a real Gross Value Addition (GVA) growth (7.2 percent), quite similar to the one (7.1 per cent) in H2 2015-16 (Figure 1b).



Inflation this year has been characterized by two distinctive features. The Consumer Price Index (CPI)-New Series inflation, which averaged 4.9 per cent during April-December 2016, has displayed a downward trend since July when it became apparent that kharif agricultural production in general, and pulses in particular would be bountiful. The decline in pulses prices has contributed substantially to the decline in CPI inflation which reached 3.4 percent at end-December. The second distinctive feature has been the reversal of WPI inflation, from a trough of (-)5.1 percent in August 2015 to 3.4 percent at end-December 2016, on the back of rising international oil prices. The wedge between CPI and WPI inflation, which had serious implications for the measurement of GDP discussed in MYEA (Box 3, Chapter 1, MYEA 2015-16), has narrowed considerably. Core inflation has, however, been

more stable, hovering around 4.5 percent to 5 percent for the year so far. The outlook for the year as a whole is for CPI inflation to be below the RBI's target of 5 percent, a trend likely to be assisted by demonetisation.

#### **External Sector**

Similarly, the external position appears robust having successfully weathered the sizeable redemption of Foreign Currency Non-Resident (FCNR) deposits in late 2016, and the volatility associated with the US election and demonetisation. The current account deficit has declined to reach about 0.3 percent of GDP in the first half of FY2017.Foreign exchange reserves are at comfortable levels, having have risen from around US\$350billion at end-January 2016 to US\$ 360 billion at end-December 2016 and are well above standard norms for reserve adequacy. In part, surging net FDI inflows, which grew from 1.7percent of GDP in FY2016 to 3.2 percent of GDP in the second quarter of FY2017, helped the balance-of-payments

The trade deficit declined by 23.5 per cent in April-December 2016 over corresponding period of previous year. During the first half of the fiscal year, the main factor was the contraction in imports, which was far steeper than the fall in exports. But during October- December, both exports and imports started a long-awaited recovery, growing at an average rate of more than 5 per cent. The improvement in exports appears to be linked to improvements in the world economy, led by better growth in the US and Germany. On the import side, the advantage on account of benign international oil prices has receded and is likely to exercise upward pressure on the import bill in the short to medium term. Meanwhile, the net services surplus declined in the first half, as software service exports slowed and financial service exports declined. Net private remittances declined by \$4.5 bn in the first half of 2016-17 compared to the same period of 2015-16, weighed down by the lagged effects of the oil price decline, which affected inflows from the Gulf region.

#### **Fiscal Position**

Trends in the fiscal sector in the first half have been unexceptional and the central government is committed to achieving its fiscal deficit target of 3.5 percent of GDP this year. Excise duties and services taxes have benefitted from the additional revenue measures introduced last year. The most notable feature has been the over-performance (even relative to budget estimates) of excise duties in turn based on buoyant petroleum consumption: real consumption of petroleum products (petrol) increased by 11.2 percent during April-December 2016 compared to same period in the previous year. Indirect taxes, especially petroleum excises, have held up even after demonetisation in part due to the exemption of petroleum products from its scope. More broadly, tax collections have held up to a greater extent than expected possibly because of payment of dues in demonetised notes was permitted. Non-tax revenues have been challenged owing to shortfall in spectrum and disinvestment receipts but also to forecast optimism; the stress in public sector enterprises has also reduced dividend payments.

State government finances are under stress. The consolidated deficit of the states has increased steadily in recent years, rising from 2.5 percent of GDP in 2014-15 to 3.6 percent of GDP in 2015-16, in part because of the UDAY scheme. The budgeted numbers suggest there will be an improvement this year. However, markets are anticipating some slippage, on account of the expected growth slowdown, reduced revenues from stamp duties, and implementation of their own Pay Commissions. For these reasons, the spread on state bonds over government securities jumped to 75 basis points in the January 2017 auction from 45 basis points in October 2016. For the general government as a whole, there is an improvement in the fiscal deficit with and without UDAY scheme.

(Source: Economic Survey 2016-17 <u>www.indiabudget.nic.in</u>)

#### OUTLOOK FOR 2016-17

This year's outlook must be evaluated in the wake of the November 8 action to demonetize the high denomination notes. But it is first important to understand the analytics of the demonetisation shock in the short run. Demonetisation affects the economy through three different channels. It is potentially: 1) an aggregate demand shock because it reduces the supply of money and affects private wealth, especially of those holding unaccounted money; 2) an aggregate supply shock to the extent that economic activity relies on cash as an input (for example, agricultural production might be affected since sowing requires the use of labour traditionally paid in cash); and 3) an uncertainty shock because economic agents face imponderables related to the magnitude and duration of the cash shortage and the policy responses (perhaps causing consumers to defer or reduce discretionary consumption and firms to scale back investments).

Demonetisation is also very unusual in its monetary consequences. It has reduced sharply, the supply of one type of money— cash—while increasing almost to the same extent another type of money— demand deposits. This is because the demonetized cash was required to be deposited in the banking system. In the third quarter of FY2017 (when demonetisation was introduced), cash declined by 9.4 percent, demand deposits increased by 43 percent, and growth in the sum of the two by 11.3 percent.

The price counterparts of this unusual aspect of demonetisation are the surge in the price of cash (inferred largely through queues and restrictions), on the one hand; and the decline in interest rates on the lending rate (based on the marginal cost of funds) by 90 basis points since November 9; on deposits (by about 25 basis points); and on g-secs on the other (by about 32 basis points).

There is yet another dimension of demonetisation that must be kept in mind. By definition, all these quantity and price impacts will self-correct by amounts that will depend on the pace at which the economy is remonetized and policy restrictions eased. As this occurs, consumers will run down their bank deposits and increase their cash holdings. Of course, it is possible, even likely that the self-correction will not be complete because in the new equilibrium, aggregate cash holdings (as a share of banking deposits and GDP) are likely to be lower than before.

Anecdotal and other survey data abound on the impact of demonetisation. But we are interested in a macro-assessment and hence focus on five broad indicators: Agricultural (Rabi) sowing; Indirect tax revenue, as a broad gauge of production and sales; Auto sales, as a measure of discretionary consumer spending and two-wheelers, as the best indicator of both rural and less affluent demand; Real credit growth; and Real estate prices. Contrary to early fears, as of January 15, 2017 aggregate sowing of the two major rabi crops—wheat and pulses (gram)—exceeded last year's planting by 7.1 percent and 10.7 percent, respectively. Favourable weather and moisture conditions presage an increase in production. To what extent these favourable factors will be attenuated will depend on whether farmers' access to inputs—fertilizer, credit, and labour—was affected by the cash shortage.

To estimate a demonetisation effect, one needs to start with the counterfactual. Our best estimate of growth in the absence of demonetisation is 11<sup>1</sup>/<sub>4</sub> percent in nominal terms (slightly higher than last year's Survey forecast because of the faster rebound in WPI inflation, but lower than the CSO's advance estimate of 11.9 percent) and 7 percent in real terms (in line with both projections).

Finally, demonetisation will afford an interesting natural experiment on the substitutability between cash and other forms of money. Demonetisation has driven a sharp and dramatic wedge in the supply of these two: if cash and other forms are substitutable, the impact will be relatively muted; if, on the other hand, cash is not substitutable the impact will be greater.

(Source: Economic Survey 2016-17 <u>www.indiabudget.nic.in</u>)

#### OUTLOOK FOR 2017-18

Turning to the outlook for 2017-18, we need to examine each of the components of aggregate demand: exports, consumption, private investment and government.

As discussed earlier, India's exports appear to be recovering, based on an uptick in global economic activity. This is expected to continue in the aftermath of the US elections and expectations of a fiscal stimulus. The IMF's January update of its World Economic Outlook forecast is projecting an increase

in global growth from 3.1 percent in 2016 to 3.4 percent in 2017, with a corresponding increase in growth for advanced economies from 1.6 percent to 1.9 percent. Given the high elasticity of Indian real export growth to global GDP, exports could contribute to higher growth next year, by as much as 1 percentage point.

The outlook for private consumption is less clear. International oil prices are expected to be about 10-15 percent higher in 2017 compared to 2016, which would create a drag of about 0.5 percentage points. On the other hand, consumption is expected to receive a boost from two sources: catch-up after the demonetisation-induced reduction in the last two quarters of 2016-17; and cheaper borrowing costs, which are likely to be lower in 2017 than 2016 by as much as 75 to 100 basis points. As a result, spending on housing and consumer durables and semi-durables could rise smartly. It is too early to predict prospects for the monsoon in 2017 and hence agricultural production. But the higher is agricultural growth this year, the less likely that there would be an extra boost to GDP growth next year.

Since no clear progress is yet visible in tackling the twin balance sheet problem, private investment is unlikely to recover significantly from the levels of FY2017. Some of this weakness could be offset through higher public investment, but that would depend on the stance of fiscal policy next year, which has to balance the short-term requirements of an economy recovering from demonetisation against the medium-term necessity of adhering to fiscal discipline—and the need to be seen as doing so. Putting these factors together, we expect real GDP growth to be in the 6<sup>3</sup>/<sub>4</sub> to 7<sup>1</sup>/<sub>2</sub> percent range in FY2018. Even under this forecast, India would remain the fastest growing major economy in the world.

There are three main downside risks to the forecast. First, the extent to which the effects of demonetisation could linger into next year, especially if uncertainty remains on the policy response. Currency shortages also affect supplies of certain agricultural products, especially milk (where procurement has been low), sugar (where cane availability and drought in the southern states will restrict production), and potatoes and onions (where sowings have been low). Vigilance is essential to prevent other agricultural products becoming in 2017-18 what pulses were in 2015-16.

Second, geopolitics could take oil prices up further than forecast. The ability of shale oil production to respond quickly should contain the risks of a sharp increase, but even if prices rose merely to \$60-65/barrel the Indian economy would nonetheless be affected by way of reduced consumption; less room for public investment; and lower corporate margins, further denting private investment. The scope for monetary easing might also narrow, if higher oil prices stoked inflationary pressure.

Third, there are risks from the possible eruption of trade tensions amongst the major countries, triggered by geo-politics or currency movements. This could reduce global growth and trigger capital flight from emerging markets. The one significant upside possibility is a strong rebound in global demand and hence in India's exports. There are some nascent signs of that in the last two quarters. A strong export recovery would have broader spill over effects to investment.

#### Fiscal outlook

The fiscal outlook for the central government for next year will be marked by three factors. First, the increase in the tax to GDP ratio of about 0.5 percentage points in each of the last two years, owing to the oil windfall will disappear. In fact, excise-related taxes will decline by about 0.1 percentage point of GDP, a swing of about 0.6 percentage points relative to FY2017.

Second, there will be a fiscal windfall both from the high denomination notes that are not returned to the RBI and from higher tax collections as a result of increased disclosure under the Pradhan Mantra Garib Kalyan Yojana (PMGKY). Both of these are likely to be one-off in nature, and in both cases the magnitudes are uncertain.

A third factor will be the implementation of the GST. It appears that the GST will probably be implemented later in the fiscal year. The transition to the GST is so complicated from an administrative and technology perspective that revenue collection will take some time to reach full potential. Combined with the government's commitment to compensating the states for any shortfall in their own GST collections (relative to a baseline of 14 percent increase), the outlook must be

cautious with respect to revenue collections. The fiscal gains from implementing the GST and demonetisation, while almost certain to occur, will probably take time to be fully realized. In addition, muted non-tax revenues and allowances granted under the 7th Pay Commission could add to pressures on the deficit.

#### The macroeconomic policy stance for 2017-18

An economy recovering from demonetisation will need policy support. On the assumption that the equilibrium cash-GDP ratio will be lower than before November 8, the banking system will benefit from a higher level of deposits. Thus, market interest rates—deposits, lending, and yields on g-secs—should be lower in 2017-18 than 2016-17. This will provide a boost to the economy (provided, of course, liquidity is no longer a binding constraint). A corollary is that policy rates can be lower not necessarily to lead and nudge market rates but to validate them. Of course, any sharp uptick in oil prices and those of agricultural products, would limit the scope for monetary easing.

Fiscal policy is another potential source of policy support. This year the arguments may be slightly different from those of last year in two respects. Unlike last year, there is more cyclical weakness on account of demonetisation. Moreover, the government has acquired more credibility because of posting steady and consistent improvements in the fiscal situation for three consecutive years, the central government fiscal deficit declining from 4.5 percent of GDP in 2013-14 to 4.1 percent, 3.9 percent, and 3.5 percent in the following three years. But fiscal policy needs to balance the cyclical imperatives with medium term issues relating to prudence and credibility.

One key question will be the use of the fiscal windfall (comprising the unreturned cash and additional receipts under the PMGKY) which is still uncertain. Since the windfall to the public sector is both one off and a wealth gain not an income gain, it should be deployed to strengthening the government's balance sheet rather than being used for government consumption, especially in the form of programs that create permanent entitlements. In this light, the best use of the windfall would be to create a public sector asset reconstruction company so that the twin balance sheet problem can be addressed, facilitating credit and investment revival; or toward the compensation fund for the GST that would allow the rates to be lowered and simplified; or toward debt reduction. The windfall should not influence decisions about the conduct of fiscal policy going forward.

Perhaps the most important reforms to boost growth will be structural. In addition to those spelt out in Section 1—strategic disinvestment, tax reform, subsidy rationalization—it is imperative to address directly the twin balance sheet problem. The problem is large, persistent and difficult, will not correct itself even if growth picks up and interest rates decline, and current attempts have proved grossly inadequate. It may be time to consider something like a public sector asset reconstruction company.

Another area of reform relates to labour. Given the difficulty of reforming labour laws per se, the thrust could be to move towards affording greater choice to workers which would foster competition amongst service providers. Choices would relate to: whether they want to make their own contribution to the Employees' Provident Fund Organisation (EPFO); whether the employers' contribution should go to the EPFO or the National Pension Scheme; and whether to contribute to the Employee State Insurance (ESI) or an alternative medical insurance program. At the same time, there could be a gradual move to ensure that at least compliance with the central labour laws is made paperless, presence less, and cashless. One radical idea to consider is the provision of a universal basic income. But another more modest proposal worth embracing is procedural: a standstill on new government programs, a commitment to assess every new program only if it can be shown to demonstrably address the limitations of an existing one that is similar to the proposed one; and a commitment to evaluate and phase down existing programs that are not serving their purpose.

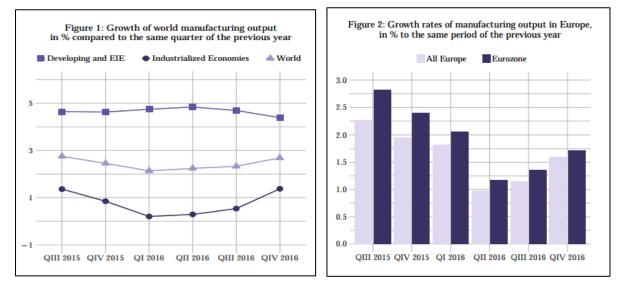
(Source: Economic Survey 2016-17 <u>www.indiabudget.nic.in</u>)

#### GLOBAL MANUFACTURING SECTOR

#### World manufacturing growth

World manufacturing output growth improved slightly during the final quarter of 2016. Fourth quarter figures show that the improvement is primarily attributable to the continuing recovery process in industrialized economies. However, manufacturing output growth further slowed in developing and emerging industrial economies. Although the overall growth trend in world manufacturing was positive in the second half of 2016, geopolitical uncertainty remained high and potential changes in global trade arrangements may create new risks.

Against the backdrop of sluggish dynamics, world manufacturing output rose by 2.7 per cent in the fourth quarter of 2016 compared to the same period of the previous year, which is higher than the 2.3 per cent rise in the third quarter and represents the strongest performance since the beginning of the year. A slightly decelerated growth rate observed in developing and emerging industrial economies during the final quarter of 2016 was compensated by a more positive picture in industrialized countries as their growth performance improved. However, the level of growth in developing economies has been consistently higher than in industrialized countries, as depicted in Figure 1.



Major industrialized economies with significant contributions to global manufacturing output, namely the United States, Japan, Germany, the Republic of Korea and United Kingdom, recorded an expansion compared to the same period of the previous year. In China, the world's largest manufacturer, comparably lower growth rates have now become more prevalent, thus pushing the average industrial growth of emerging industrial economies downward.

The manufacturing output of industrialized economies increased to 1.4 per cent in the fourth quarter of 2016 from the 0.5 per cent recorded in the previous quarter. This increase is primarily attributable to the performance of East Asia, which experienced a significant reversal in growth in the second half of 2016, following several consecutive slumps that have lasted for nearly two years. The main force driving this nearly 2.9 per cent year-by-year upturn is Japan, East Asia's major manufacturer, whose export-fuelled growth was also supported by a weakened yen against the US dollar. Production in Europe witnessed a healthy growth momentum at the end of 2016, and had a positive impact on the manufacturing growth of industrialized countries as a whole. By contrast, the growth of North America's manufacturing output remained stagnant in the fourth quarter of 2016 and recorded a negligible gain of 0.2 per cent.

The manufacturing output of developing and emerging industrial economies rose by merely 4.4 per cent. This was the first time the growth of these economies was below 5.0 per cent since the beginning of 2015. Asian economies maintained a relatively higher growth rate at 5.5 per cent, but their growth performance hit a multi-year low in the final quarter of 2016. Other regions' production slightly decreased compared to the same period of 2015: by 1.0 per cent in Latin America and 0.5 per

cent in Africa. As long as economic and political instability persists in industrialized countries, the threat of another slowdown remains looming over developing economies.

(Source: World Manufacturing Production- Statistics for Quarter IV, 2016; United Nations Industrial Development Organisation - <u>www.unido.org</u>)

#### **Industrialized Economies**

The manufacturing output growth of industrialized economies improved in the last quarter of 2016 from 0.5 per cent in the third quarter to 1.4 per cent. This acceleration was characterized by an upward trend in East Asia and Europe. Manufacturing growth experienced a moderate, albeit noticeable slowdown in North America.

Among the industrialized country group, Europe's manufacturing output grew by 1.6 per cent in the final quarter of 2016, while the eurozone registered a growth rate of 1.7 per cent. The growth trends for these two groups converged and nearly merged at the end of 2016, displaying a fairly balanced resistance and response to adverse impacts. When comparing year-to-year developments among the leading eurozone economies, Italy registered a 2.8 per cent growth rate followed by Germany with a growth rate of 1.2 per cent, while a more moderate growth rate of 0.2 per cent was observed in France. The growth figures for the majority of eurozone countries were positive, with strong growth performance observed in Slovenia - the fastest growing manufacturer among all eurozone countries in 2016. Manufacturing output rose by 2.0 per cent and more in Lithuania, Finland, the Netherlands and Ireland, while Portugal's dropped by 0.6 per cent.

Beyond the eurozone, the manufacturing production in the United Kingdom recorded a positive growth rate in the final quarter of 2016 at 1.9 per cent, despite an expected slowdown in the aftermath of Brexit. Manufacturing output in the Russian Federation grew by a moderate rate of 1.0 per cent, continuing its shaky recovery after the country's economy was severely hit by the drop in oil prices. The pace of growth remained slow in Czechia and Hungary due to the reduction in EU investment funds and even less positive results came from Switzerland, where manufacturing output dropped by 1.6 per cent compared to the same period of the previous year.

Overall manufacturing production in North America grew by 0.2 per cent compared to the fourth quarter of the previous year. The still strong dollar made American-made goods more expensive and less competitive compared to foreign produced goods, which led to weak exports and subsequently to a negligible 0.2 per cent improvement in total manufacturing output in the United States on a year to-year basis. Positive growth was reported in the production of motor vehicles, computers, electronic and optical products, but the majority of manufacturing industries reported a decline. In Canada, manufacturing growth in the fourth quarter of 2016 varied considerably by industry. While the production of pharmaceuticals and chemicals remained strong, production in fabricated metal products and in the automotive industry dropped. Aggregated growth of manufacturing output in Canada was 0.2 per cent in the fourth quarter of 2016.

The disruption of a long period of consecutive contraction in the industrialized East Asian economies was confirmed by a positive result in the fourth quarter of 2016 - nearly 2.9 per cent improvement was observed compared to the fourth quarter of 2015. A major force stimulating this change was Japan, which recorded a positive growth rate of 2.7 per cent following a nearly two-year period of consecutive slumps, except for the last quarter, when the first signs of improvement arose. This upswing is primarily attributable to the boost in all three key sectors in Japan - the automotive industry, computers, electronic and optical products and machinery and equipment. Taking advantage of the weakening yen and a pickup in global trade, manufacturing production in the Republic of Korea witnessed a gain of 1.7 per cent. Malaysia's total manufacturing output recorded a 4.9 per cent rise in the fourth quarter of 2016 on a year-to-year basis, and very strong growth figures were also observed in Singapore.

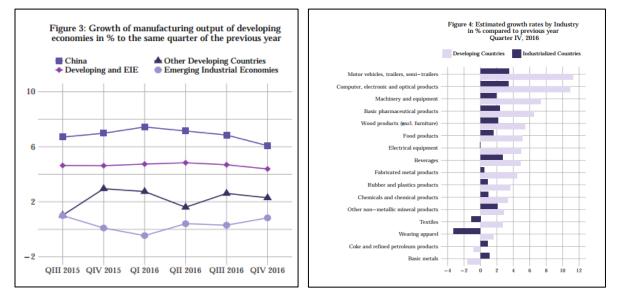
Despite this overall improvement, global growth still looks fragile due to the uncertainty in Europe generated by Brexit and the upcoming U.S. secession from the Trans-Pacific Partnership. On the other hand, a new free-trade agreement between the EU and Canada looks promising for the manufacturing of a number of countries.

(Source: World Manufacturing Production- Statistics for Quarter IV, 2016; United Nations Industrial Development Organisation - <u>www.unido.org</u>)

#### **Developing and Emerging Industrial Economies**

The overall growth of manufacturing output in developing and emerging industrial economies was affected by gloomy signals emanating from the major economies in this group. Although manufacturing activity in China continued to expand, its pace slowed compared to the previous quarter. In the final quarter of 2016, manufacturing production in China rose by 6.1 per cent over the same period of the previous year, reflecting a slowdown from the 6.9 per cent growth rate recorded in the previous quarter. This slightly steeper deceleration was mainly driven by negative growth in the production of basic metals, China's strongest industry. Following an uninterrupted downward trajectory since late 2013, the trend in China now seems to point towards stabilization at a sustainable pace.

Latin American economies, which have recently faced a severe decline due to subdued global demand, low commodity prices and domestic political turbulence, have reduced their declining growth rate to 1.0 per cent. On a sequential basis, the fall in manufacturing activity in Brazil has softened throughout 2016, dropping only by 2.9 per cent in a year-to-year comparison in the final quarter of 2016. The largest expansion was seen in the manufacturing of motor vehicles, closely followed by manufacturing of computer, electronic and optical products. Other larger Latin American manufacturers, namely Mexico and Colombia, recorded a positive growth of 2.0 per cent and 1.5 per cent, respectively, while Argentina, Chile and Peru experienced contractions.



Growth performance was much higher in Asian economies, where manufacturing output rose by 5.5 per cent in the fourth quarter of 2016, a decent result considering that the production growth rate of Asian developing economies has not dropped below 6.0 per cent since the global financial crisis. Viet Nam again confirmed its position as one of the fastest growing Asian economies with a 9.6 per cent gain, benefiting mostly from its attractiveness for foreign direct investment and export oriented industries. Indonesia's manufacturing output expanded by 2.3 per cent in a year-by-year comparison, decelerating from much higher growth rates recorded in previous quarters, while India's manufacturing production output ended the year with a trivial, barely 0.5 per cent rise, the first positive growth figure registered in 2016. According to UNIDO estimates, positive developments were observed in other Asian economies: manufacturing output rose by 3.6 per cent in Saudi Arabia, almost 4.0 per cent in Pakistan and 1.3 per cent in Jordan. Bangladesh managed to maintain its robust growth in the fourth quarter of 2016, while manufacturing output in Mongolia contracted.

Estimates based on the limited available data indicate that manufacturing output in Africa decreased by 0.5 per cent in the final quarter of 2016. In terms of individual countries, a 0.6 per cent drop was registered in South Africa, the region's most industrialized economy. Egypt and Tunisia's

manufacturing output also decreased compared to the same period of the previous year, while Morocco and Cote d'Ivoire registered a positive growth rate according to UNIDO estimates.

Among the other developing economies, the manufacturing output of East European countries achieved relatively higher growth rates. Manufacturing output rose by 4.1 per cent in Poland, 4.7 per cent in Romania, 4.3 per cent in Bulgaria and over 5.0 per cent in Serbia and Croatia. Manufacturing production in Turkey grew by 1.4 per cent, reversing the decline registered in the previous period.

(Source: World Manufacturing Production- Statistics for Quarter IV, 2016; United Nations Industrial Development Organisation - <u>www.unido.org</u>)

#### Key Findings - Global manufacturing

Global manufacturing production maintained a positive growth in nearly all industries in the final quarter of 2016. High- and medium-high-technology manufacturing industries held top positions, when looking at the year-by-year developments - the manufacture of computers, electronics and optical products grew by 6.3 per cent, the manufacture of motor vehicles rose by 6.2 per cent and the production of pharmaceutical products by 4.0 per cent. However, the production of other transport equipment, another high-technology sector, contracted by 0.9 per cent compared to the same period of the previous year. The largest loss was recorded in the tobacco industry, with its global production declining by 5.8 per cent.

As regards durable and capital goods, the production of machinery and equipment experienced an exceptionally high growth rate at 3.7 per cent in the fourth quarter of 2016. The manufacture of nonmetallic mineral products, which essentially supply construction materials, registered a growth figure of 2.5 per cent worldwide. The manufacture of fabricated metal products and furniture both rose at a moderate pace of 1.7 per cent. Worldwide manufacturing of basic metals has systematically lost strength over the last few years and reached a negative growth rate of 0.7 per cent in the fourth quarter of 2016, mostly due to a visibly decreased production of basic metals in China.

Global manufacturing output maintained relatively high growth rates in the production of basic consumer goods. The manufacture of food products rose by 3.1 per cent and beverages by 3.7 per cent, while the manufacture of wearing apparel increased by 0.5 per cent only. In low-technology manufacturing sectors, the global production of wood products rose by 3.3 per cent while the growth pace of manufacturing of paper products, textiles and leather products remained below 2.0 per cent.

The growth performance of developing and emerging industrial economies outperformed industrialized economies in nearly all manufacturing industries, including a number of high-technology industries, as illustrated in Figure 4. The fastest growing industry in both country groups was the automotive industry, reflecting strong growth of automobile production in China as well as in European countries.

(Source: World Manufacturing Production- Statistics for Quarter IV, 2016; United Nations Industrial Development Organisation - <u>www.unido.org</u>)

#### MANUFACTURING SECTOR IN INDIA

#### **Introduction**

Manufacturing has emerged as one of the high growth sectors in India. Prime Minister of India, Mr Narendra Modi, had launched the 'Make in India' program to place India on the world map as a manufacturing hub and give global recognition to the Indian economy.

India's ranking among the world's 10 largest manufacturing countries has improved by three places to sixth position in 2015#.

The Government of India has set an ambitious target of increasing the contribution of manufacturing output to 25 per cent of Gross Domestic Product (GDP) by 2025, from 16 per cent currently.

#### Market Size

India's manufacturing sector has the potential to touch US\$ 1 trillion by 2025. There is potential for the sector to account for 25-30 per cent of the country's GDP and create up to 90 million domestic jobs by 2025. Business conditions in the Indian manufacturing sector continue to remain positive.

#### **Investments**

In a major boost to the 'Make in India' initiative, the Make in India week which was held in Mumbai between February 13 and 18, 2016, received an overwhelming response from investors. The fair had closed with INR 15.2 trillion (US\$ 225.32 billion) in investment commitments.

With the help of Make in India drive, India is on the path of becoming the hub for hi-tech manufacturing as global giants such as GE, Siemens, HTC, Toshiba, and Boeing have either set up or are in process of setting up manufacturing plants in India, attracted by India's market of more than a billion consumers and increasing purchasing power.

In September 2016, Foreign Direct Investment (FDI) in electronic manufacturing has reached an alltime high of Rs 123,000 crore (US\$ 18.36 billion) in 2016, from Rs 11,000 crore (US\$ 1.65 billion) in 2014; on the back of enabling policies of the government and its Make in India initiative.

India has become one of the most attractive destinations for investments in the manufacturing sector. Some of the major investments and developments in this sector in the recent past are:

- Huawei, the China-based smartphone manufacturer, has entered into an agreement with solutions provider Flextronics Technologies (India) Private Limited, to manufacture its smartphones in India. Flextronics would start by making 3 million smart phones at its facility in Chennai and is expected to generate additional 1,500 jobs.
- Tristone Flowtech Group, the Germany-based flow technology systems specialist, has set up a new facility in Pune, which will manufacture surge tank as well as engine cooling and aircharge hose for the Indian market. The company plans to start the production at the plant in the fourth quarter of 2017.
- Tata Power has partnered with US-based Javelin Joint Venture, which is a partnership between Raytheon Company and Lockheed Martin, for its Strategic Engineering Division (SED), in order to create a strategy to co-develop and produce the Javelin missile system and integrate platform mounts to meet Indian requirements.
- LeEco, a Chinese technology company, has entered into a partnership with Compal Technologies and invested US\$ 7 million to set up manufacturing facility at Greater Noida in order to start manufacturing Le2 smartphones in India.
- Zopo Mobile, a China-based smartphone manufacturer, plans to invest Rs 100 crore (US\$ 15 million) to set up a manufacturing plant in Noida by the end of 2016, which will have a monthly production capacity of 100,000 units.
- Honda Motorcycle & Scooter India plans to invest around Rs 600 crore (US\$ 88.94 million) to add a new line at its Narsapura facility at Karnataka, and launch at least 10-15 products during FY 2016-17 in the country.
- Force Motors, a utility and commercial vehicles manufacturer, inaugurated its Rs 100 crore (US\$ 14.82 million) manufacturing facility in Pune, which will supply engines and axles to the Germany-based automobile manufacturer Mercedes-Benz.
- Boeing Company, an American plane maker, and Tata Advanced Systems Ltd (TASL), a fully owned subsidiary of Tata Sons, have entered into a joint venture to set up a new facility in Hyderabad to manufacture Boeing AH-64 Apache helicopter fuselages.
- Panasonic Corporation plans to set up a new manufacturing plant for refrigerators in India with an investment of Rs 250 crore (US\$ 37 million), and also invest around Rs 20 crore (US\$ 3 million) on an assembly unit for lithium ion batteries at its existing facility in Jhajjar in the next 8-10 months.

- Vital Paper Products, one of the major supply chain players in the paper and paper products industry, plans to set up a packaging product unit in the Special Economic Zone (SEZ) of Sri City, Andhra Pradesh, at an investment of Rs 60 crore (US\$ 8.89 million), which will be operational from April 2017.
- Isuzu Motors, the Japan-based utility vehicle manufacturer, has inaugurated its greenfield manufacturing unit in Sri City, Andhra Pradesh, which was set up for Rs 3,000 crore (US\$ 444.72 million), with an annual production capacity of 50,000 units and is estimated to generate around 2,000-3,000 jobs.
- Airbus has procured more than US\$ 500 million worth of supplies from India in 2015, registering a growth of 15 per cent annually and has targeted a cumulative procurement of more than US\$ 2 billion over a period of five years up to 2020.
- Havells India Limited, one of the top Indian consumer electrical equipment producer, plans to set up a new manufacturing unit near Bengaluru by making an investment of Rs 1,059 crore (US\$ 156.99 million), which would be its twelfth plant in India and its first outside north India.
- Global beverage company Pepsi plans to invest Rs 500 crore (US\$ 74 million) to set up another unit in Maharashtra to make mango, pomegranate and orange-based citrus juices, while biotechnology giant Monsanto plans to set up a seed plant in Buldhana district of Maharashtra.
- Hindustan Coca-Cola Beverages plans to set up a bottling plant with an investment of Rs 750 crore (US\$ 111.2 million) in phases at the first industrial area being developed by Government of Madhya Pradesh under the public private partnership in Babai village of Hoshangabad, Bhopal.
- Canada's Magna International Incorporated has started production at two facilities in Gujarat's Sanand, which will supply auto parts to Ford Motor Co in India and will employ around 600 people at both units.

#### **Government Initiatives**

In a bid to push the 'Make in India' initiative to the global level, Mr Narendra Modi, Prime Minister of India, pitched India as a manufacturing destination at the World International Fair in Germany's Hannover in 2015. Mr Modi showcased India as a business friendly destination to attract foreign businesses to invest and manufacture in the country.

The Government of India has taken several initiatives to promote a healthy environment for the growth of manufacturing sector in the country. Some of the notable initiatives and developments are:

- The National Institution for Transforming India (NITI Aayog), after its recent push for Rs 6,000 crore (US\$ 889 million) textile sector package, aims to persuade the Government for similar support in the manufacturing sectors with large-scale employment generation opportunities, such as electrical and electronics engineering, footwear and light manufacturing segments, which also have export potential.
- The Ministry of Labour and Employment plans to relax compliance measures for MSMEs by exempting them from inspections related to key labour laws in order to encourage entrepreneurs to help promote manufacturing in India.
- The Government of India plans to give a big boost to local manufacturing by introducing the new 'Make in India green channel', which will reduce the time taken for cargo clearance at ports from about a week to a few hours without any upfront payment of duties.
- Gujarat government is planning to set up an electronics products manufacturing hub in the state, through its newly announced Electronics Policy 2016, which will generate about 500,000 jobs in the electronics sector in the next five years.
- The Ministry of Heavy industries and Public Enterprises, in partnership with industry associations, has announced creation of a start-up centre and a technology fund for the capital goods sector to provide technical, business and financial resources and services to start-ups in the field of manufacturing and services.

- The Government of India plans to implement a new Defence Procurement Policy (DPP) by April, 2016 under which priority will be given to the indigenously made defence products and 25 per cent share of defence production will be open to private firms.
- The Government plans to organise a 'Make in India week' in Mumbai between February 13-18, 2016 to boost the 'Make in India' initiative and expects 1,000 companies from 10 key sectors to participate in the exhibition of innovative products and processes, a hackathon and sessions on urban planning, among other events.
- NITI Aayog plans to release a blueprint for various technological interventions which need to be incorporated by the Indian manufacturing economy, with a view to have a sustainable edge over competing neighbours like Bangladesh and Vietnam over the long term.
- Ms Nirmala Sitharaman, Minister of State (Independent Charge) for Commerce and Industry, has launched the Technology Acquisition and Development Fund (TADF) under the National Manufacturing Policy (NMP) to facilitate acquisition of Clean, Green and Energy Efficient Technologies, by Micro, Small & Medium Enterprises (MSMEs).
- The Government of India has asked New Delhi's envoys in over 160 countries to focus on economic diplomacy to help government attract investment and transform the 'Make in India' campaign a success to boost growth during the annual heads of mission's conference. Prime Minister, Mr Modi has also utilised the opportunity to brief New Delhi's envoys about the Government's Foreign Policy priority and immediate focus on restoring confidence of foreign investors and augmenting foreign capital inflow to increase growth in manufacturing sector.
- The Government of Uttar Pradesh has secured investment deals valued at Rs 5,000 crore (US\$ 741.2 million) for setting up mobile manufacturing units in the state.
- Government of India has planned to invest US\$ 10 billion in two semiconductor plants in order to facilitate electronics manufacturing in the country.
- Entrepreneurs of small-scale businesses in India will soon be able to avail loans under Pradhan Mantri MUDRA Yojana (PMMY). The three products available under the PMMY include: Shishu
   covering loans up to Rs 50,000 (US\$ 735), Kishor covering loans between Rs 50,000 (US\$ 735) to Rs 0.5 million (US\$ 7,340), and Tarun covering loans between Rs 0.5 million (US\$ 7,340) and Rs 1 million (US\$ 14,700).

# Road Ahead

The Government of India has an ambitious plan to locally manufacture as many as 181 products. The move could help infrastructure sectors such as power, oil and gas, and automobile manufacturing that require large capital expenditure and revive the Rs 1,85,000 crore (US\$ 27.42 billion) Indian capital goods business.

India is an attractive hub for foreign investments in the manufacturing sector. Several mobile phone, luxury and automobile brands, among others, have set up or are looking to establish their manufacturing bases in the country.

With impetus on developing industrial corridors and smart cities, the government aims to ensure holistic development of the nation. The corridors would further assist in integrating, monitoring and developing a conductive environment for the industrial development and will promote advance practices in manufacturing.

Exchange Rate Used: INR 1 = US\$ 0.0149 as on September 30, 2016

References: Media Reports, Press Releases, Press Information Bureau, McKinsey & Company

Notes: # - According to 'The Yearbook' a report by United Nations Industrial Development Organization (UNIDO

(Source: Manufacturing Sector in India - India Brand Equity Foundation, <u>www.ibef.org</u>)

## INDIAN PACKAGING INDUSTRY

The Indian packaging industry, growing at an annual rate of more than 15 per cent, is valued at \$ 15.6 billion (INR 85,000 crore). In the next five years, the sector is expected to triple to around \$ 60 bn. The net profit of the packaging industry spurted 104.5 percent during Q3 FY08, against a growth of 29.5 percent in the December '06 quarter. The large growing middle class, liberalisation and organised retail sector are the catalysts to growth in packaging. More than 80 percent of the total packaging in India constitutes rigid packaging. The remaining 20 percent comprises flexible packaging. There are about 600700 packaging machinery manufacturers, 95percent of which are in the small and medium sector located all over India. Indian packaging machinery imports are \$ 125 million. The import (customs) duty for packaging machinery to India but focus is now shifting on Taiwan, Korea and China. Indian packaging machinery exports are rapidly growing. India's per capita packaging consumption is less than \$ 15 against world wide average of nearly \$ 100. The total demand for paper is estimated to be around 6 mn tones, of which about 40 percent is consumed by the packaging industry. Laminated products including form-fill-seal pouches, laminated tubes and tetra packs are growing at around 30 percent p.a.

(Source: Packaging in the route of advanced technology, Pack Plus 2016, <u>http://www.packplus.in/Industry.htm</u>)

Material	Packaging type	Preferred in applications
Paper and board	Cartons, boxes, bags, wrappers	Light weight, lower cost, easy disposal and availability
Plastics	Cartons, bags, wrappers, pouches, bottles, containers, caps, pallets	Existing technology, light weight, corrosion resistance, versatility of use, attractive designing
Aluminium	Collapsible tube, foils, containers, cans, closures	Good barrier properties, grease proof, shrink proof, tasteless and odourless
Glass	Bottles, jars, jugs	Transparent, good strength, high rigidity, gas and water-vapour barrier, chemically inert
Tinplate	Cans, containers, caps	Strength, good barrier properties, long shelf life, reusable, ease of recycling
Laminates (plastic and paper)	Pouches, films, tubes, bags	Strength, good barrier properties, grease resistance, heat-seal property, attractive designing

Table 1: Materials Used in Packaging

(Source: Flexible Packaging: Changing Dynamics of Indian Packaging Market India Brand Equity Foundation, <u>www.ibef.org</u>)

## **BULK PACKAGING**

The Indian bulk packaging market started moving significantly only in the 1990s as the industries acquired bulk handling capabilities to compete in the globalised world. The markets really took off at the turn of the new millennium spurred by an export led and domestic growth in the agro produce & food; bulk drugs & generics; chemicals & pesticides and Petroleum & lubricants. The market grew at around 28% for the first 67 years and then settled down to a 1520 % band largely bucking the world wide slowdown.

The Rigid Packaging industry that comprises of Drums and Containers made from Metal, Plastics, Fiber Board and Composite materials is growing at about 13% PA. Within the industry, there is a migration to plastics and the major metal drum manufacturers have joined the bandwagon themselves by setting up parallel facilities for manufacturing Plastic containers. The 6 million units Plastic Drum market (INR 5 bn.) is growing at over 16% while the 10 million drum steel market still manages a

positive growth of 2% and is valued at around INR 2 bn. The fiber drum and composites valued at INR 4 bn. is also growing at around 10%.

The INR 140 bn. flexible bulk packaging industry that includes woven sacks, leno bags, wrapping fabric and flexible intermediate bulk container (FIBC) is growing at over 20% with FIBC containers expected to grow three fold in the next 5 years riding an increased industrial production and a shift toward higher value containers offering enhanced performance and supply chain efficiency. In fact, the global slowdown has been an opportunity for the Indian FIBC manufacturers as the production cuts by the companies in Europe and USA has resulted in the sourcing shifting to India adding an important

## END USES OF PACKAGING IN INDIA

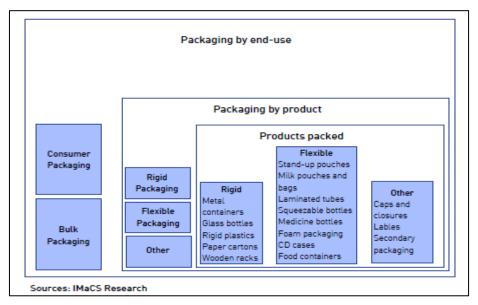
The end-users may be classified into two sections. The first is the primary section, which may be further sub-divided into manufacturers of rigid and flexible packaging products. The second section is comprised of converters of packaging materials or manufacturers that print polyester or BOPP films. The conversion sector is primarily small-scale and is dominated by companies in the unorganized sector. This industry converts materials such as plastics, paper, and aluminium into packaging materials. Economies of scale and the quality level of the converted final packages represent entry barriers to the conversion sector. Because entry requirements are not very high as far as technology and capital costs are concerned, it has been estimated that there are approximately 16,000 players in the unorganized sector alone, accounting for approximately 45 percent market share.

Tetra packs packaging, especially for processed food, is very popular in India. The primary reason for the popularity of tetra packs is convenience, and longer shelf life. Also, tetra packs address distribution hurdles in India where distributors face transportation difficulties and extreme climate conditions. Most of the products sold in tetra packs are produced and sold by reputed food companies. These companies prefer reliable, branded and tested packaging machinery and equipment. This represents an opportunity for U.S. packaging machinery manufacturers

The Indian market also reveals three other unique end-user segments. The captive packaging units owned by large companies, primarily MNCs, is one such segment. It is characterized by the need for turnkey project implementation of packaging equipment to cater to their specific needs. The choice of the product of the parent company and the product category largely defines the choice of the type and brand of equipment of this end-user segment.

The unorganized segment probably represents the largest opportunity in terms of volume. As buyers/end-users become more quality conscious, it will become imperative for this segment to upgrade its equipment. The key factors that affect sales to this segment are cost of the equipment, lower processing cost, and being able so seamlessly incorporate the equipment in facilities. As in all cases, the presence of after sales support would be treated as a prerequisite. This segment is likely to be extremely price sensitive.

As mentioned earlier, the organized segment catering to the major food or pharma companies, for instance, is conscious about quality and its ability to produce various packaging products.



(Source: Flexible Packaging: Changing Dynamics of Indian Packaging Market India Brand Equity Foundation, <u>www.ibef.org</u>)

## **Corrugation: Future Trends**

The packaging industry in India has been registering a constant growth rate of 15%. The Corrugated packaging industry is however finding itself at the crossroads. Increasing prices of kraft paper, non availability of international standard papers at affordable prices, resistance of corrugated box user industry to offer sustainable prices, increasing competition, non viability of automatic plants are proving to be hurdles in the growth path.

Despite these adverse circumstances, the industry is all set to take on the challenges and look at the future opportunities. As global companies set up their manufacturing bases in India to meet the growing demand for consumer and white goods – the need for high quality boxes is appearing evident. Progressive Corrugators are setting up automatic board/box making plants to increase production and enhance performance of boxes. In house printing on corrugated is becoming imperative.

All this portends well for the industry. Insurgence of corrugated packaging machines from neighbouring China and Taiwan will prove to be a threat as well as a great opportunity considering the inherent capabilities and experience of Indian Corrugated Machinery Manufacturers. Strategic alliances with overseas machinery manufacturers are already happening and will soon become a norm.

## **Opportunities in Indian Packaging Industry**

The Indian economy is growing and so is the Packaging industry. As growth rides on increased industrial production and international trade, demands on package converters have become more intense and sophisticated

Within India, increasing penetration of organised retail (including foreign players who are large consumers of flexible packaging solutions) and increasing preference for branded products has added fuel to the demand for flexible packaging solutions. Machines and advanced technologies for printing and converting packaging materials for the Flexible Packaging Industry has come up to meet the rising requirement.

The Indian Label Industry is growing at a rate of more than 15% with several press manufacturers and label converters gearing up to challenges. The industry has rapidly evolved and is global in its outlook and delivery.

There are close to 5,000 box plants scattered throughout the subcontinent in classic developing country industry fashion, mostly fragmented and family owned.

So how does the country meet this ever increasing demand?

The larger Indian converters have been adopting the latest technologies and several high end machines have been installed in the country in the past few years. These machines are largely imported from the western countries, with Germany and Italy accounting for almost 45% of the total packaging machinery imports. However, as the need to upgrade is felt by the smaller converters and corrugators and many commercial printers diversify into package printing, there is an increasing focus on machines made in Taiwan, Korea and also China. Meantime, the Indian machinery manufacturers have also geared up and are today making machines that are lapped up by the growing industry in India. Some of these machinery manufacturers are also making inroads in the export markets and are moving beyond the traditional Asian neighbours and the countries in the Gulf to South Africa, East Europe and even South America.

However, the present per capita consumption of packaging in the country is dramatically lower than the global averages. All the pointers indicate that the packaging industry is set to move to a higher level of growth between 2025% from the present level of around 1215 percent.

The packaging converting sector is growing at 1518% and there is a marked shift from the unorganised segment becoming more organised. The industrial growth in India has seen top players in the A and B tier segments reap high benefits. More importantly, this growth has acted as a catalyst for the aspirations of the C and D tier packagers who are making a concerted effort to move from unorganised to organised operations; from manual to automation. This has led to greater demand for converting machines. The potential of growth is much larger and unrealized

(*Source*: Packaging in the route of advanced technology, Pack Plus 2016, <u>http://www.packplus.in/Industry.htm</u>)

#### **OUR BUSINESS**

Some of the information contained in the following discussion, including information with respect to our business plans and strategies, contain forward-looking statements that involve risks and uncertainties. You should read the chapter titled "Forward-Looking Statements" beginning on page 16 of this Red Herring Prospectus, for a discussion of the risks and uncertainties related to those statements and also the section "Risk Factors" for a discussion of certain factors that may affect our business, financial condition or results of operations. Our actual results may differ materially from those expressed in or implied by these forward-looking statements. Our fiscal year ends on March 31 of each year, so all references to a particular fiscal are to the twelve-month period ended March 31 of that year.

The financial information used in this section, unless otherwise stated, is derived from our Financial Information, as restated prepared in accordance with Indian GAAP, Companies Act and SEBI Regulations. The following information is qualified in its entirety by, and should be read together with, the more detailed financial and other information included in this Red Herring Prospectus, including the information contained in the sections titled "Risk Factors" and "Financial Information" beginning on pages 17 and 162, respectively.

#### **OVERVIEW**

Incorporated in 1996, our Company Worth Peripherals Limited is engaged in manufacturing of corrugated boxes. We have our registered office and manufacturing facilities situated at Indore, Madhya Pradesh. The manufacturing facility is divided into 2 units, manufacturing of corrugated sheets and boxes is done at Unit II and Unit I is engaged in conversion of corrugated sheets into corrugated boxes.

Our manufacturing facilities are located at Indore, Madhya Pradesh and are divided into two units namely Unit I and Unit II (both situated at Pithampur, Dhar, Madhya Pradesh). Our Company commenced its business operations in the year 2005 in Unit I. Subsequently, as part of our expansion plan, business operations were commenced in the year 2012 in Unit II. Our manufacturing facilities are well equipped with required facilities including machinery, conveyor belt, other handling equipments to facilitate smooth manufacturing process. We endeavour to maintain safety in our premises by adhering to key safety norms. We ensure timely delivery of our products and have a fleet of trucks to ensure easy logistics and timely delivery. Timely delivery and efficient supply chain management of our Company is also witnessed from the awards conferred on our Company such as Best Supply Partner- Packaging Material by the Supplier Collaboration Council West- 2014, Certificate of Merit in recognition of our exceptional performance towards consistent and quality supplies of Corrugated Boxes by Parle and Partner to Win Symphony conferred by Hindustan Unilever Limited in recognition of our Innovative Approach & Exemplary Contribution to Symphony.

Our Company promoted by Raminder Chadha, who is the guiding force behind all the strategic decisions of our Company. His industry knowledge and understanding also gives us the key competitive advantage enabling us to expand our geographical and customer presence in existing as well as target markets, while exploring new growth avenues.

We adhere to Sedex Members Ethical Trade Audit (SMETA) best practice guidance guidelines which include adhering to labour standards, health and safety and environmental and safety ethics audit norms for SEDEX. Our Company actively works for the benefit of their employees and labours with prime focus being health, hygiene and welfare of the workforce and also undergoes audit conducted by its recognised suppliers to ensure that the safety and enhical business practices are being complied with. Our Company also ensures that legal compliances and ethical business practices are being complied with, and the same is ensured by way of audit conducted by its suppliers every 2 years.

We are environmentally conscious and our products have been certified as meeting relevant FSC Standards by Rainforest Alliance. With increasing awareness of being environmental friendly and many organisations supporting the Go green campaign, it increases the demand of FSC certified products as the same is eco friendly.

Our Company is well equipped with in-house testing laboratory to test the products. Our finished products has to undergo a strict quality check to ensure that they are of relevant quality as per the standards set. Our in house testing laboratory regulates and monitors the quality, strength, stiffness ad GSM measurement of boxes to ensure that the same can safely carry products for their end use.

From FY 2012-13 to FY 2016-17, as per our Restated Financial Statements, i) our total revenue has shown growth from Rs. 5935.17 lakhs to Rs. 13214.73 lakhs, representing a CAGR of 22.14 % ii) our EBITDA has shown growth from Rs. 874.79 lakhs to Rs. 1720.88 lakhs, representing a CAGR of 18.43 % iii) our profit after tax has shown growth from Rs. 345.76 lakhs to a profit of Rs. 731.65 lakhs representing a CAGR of 20.59%.

## **OUR COMPETITIVE STRENGTHS**

## 1. Fully automated unit

The manufacturing facilities at which we operate is a fully automated unit and the entire manufacturing process is managed through fully automatic machines and Programmable Logic Centres (PLC). Every machine is connected to PLC for optimum working. Further, our raw material losses are minimized due to complete computerized operations in plant. Our entire processes and systems is implemented on ERP which help us to keep track of orders, raw material, production, quality, accounts, maintenance and logistics.

## 2. Quality assurance

Our Company believes in qualitative manufacturing and adheres to various qualitative standards. Our products undergo quality check at various levels of production to ensure that any quality defects or product errors are rectified on real time basis. We also have an in-house laboratory for conducting various tests for further improvements in paper technology. Our in house testing laboratory regulates and monitors the quality of slit and scored sheet to ensure the requisite quality, strength, stiffness and GSM measurement of boxes so that they can safely carry products for its end use. Our manufacturing and dispatch process has been assessed and certified as meeting the requirements of ISO 9001: 2008. We have been environmentally conscious and our products have been certified as meeting relevant FSC Standards by Rainforest Alliance.

# 3. Timely Delivery:

We ensure timely delivery of our products and have a fleet of trucks to ensure easy logistics and timely delivery that are used for delivering Corrugated Boxes to our customers without any hiccups and zero damage en-route. Each truck is GPS enabled and serviced routinely to avoid any breakage during transit.

## 4. History of repeat orders

We believe that meeting customer specific requirements and delivery of orders is key factor for growth. Our Company has made continuous efforts to ensure customer satisfaction by taking steps for meeting customer specific requirements, timely delivery of orders to our customers as well as maintaining consistency in quality and this has yielded results in the form of repeat orders from our customers. The repeat orders reflect the confidence reposed in us by our customers.

# 5. Leveraging the experience of our promoter

Our promoter, Raminder Singh Chadha having experience of more than 20 years. He was awarded Udyog Patra for Self Made Industrialists by the Institute of Trade and Industrial Development at the 21<sup>st</sup> Economic Development Conference. He is the guiding force behind all the corporate decisions and is responsible for the entire business operations of the Company along with the team of experienced and qualified professionals from various disciplines. His industry knowledge and understanding also gives us the key competitive advantage enabling us to expand our geographical and customer presence in existing as well as target markets, while exploring new growth avenues. Our Promoters are supported by a dedicated management team with several years of industry experience in their respective domains of sales, marketing, strategy and finance.

## **BUSINESS STRATEGY**

#### 1. Enhancing our customer base

Our present customer base comprises of Indian Companies who are mainly operating in the FMCG sector. We intend to grow in the business continuously by adding new customers. With growth in the retail, pharma, breweries, textile sectors, opportunity for growth in packaging industries have increased and thus we aim to tap these markets for further marketing and supply.

## 2. Modernisation and upgradation of our technology

Our Company has invested in latest technology and has a fully automated plant managed through Programmable Logic Controller (PLC). Our Company intends to meet and adapt to the latest technologies and install new plant and machinery at Unit II of our manufacturing facility for enhanced quality and precision in terms of manufacturing with increased efficiency. We intend to continue to invest in our in-house technology capabilities to develop customized systems and processes to ensure effective management control. We continue to focus on further strengthening our operational and fiscal controls.

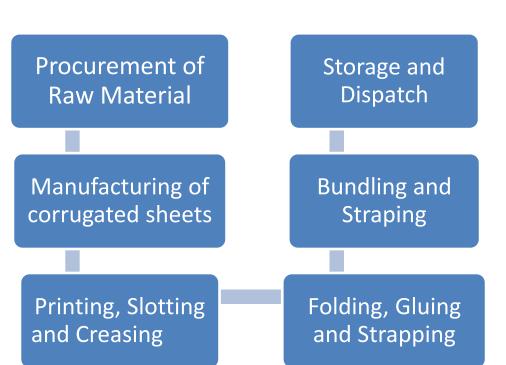
## 3. Improving functional efficiencies

Our Company intends to improve efficiencies to achieve cost reductions and have a competitive edge over our peers. We believe that this can be achieved through continuous process improvement, customer service and technology development.

## 4. Quality Products

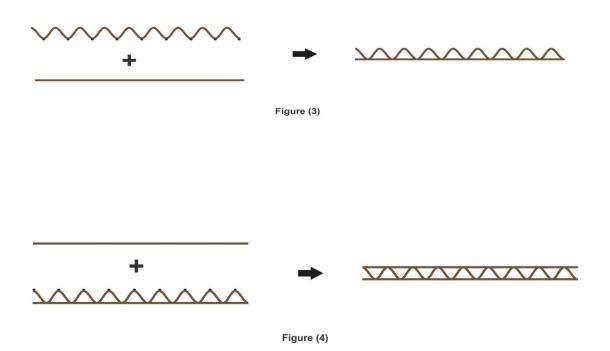
Our Company plans to invest in high quality machineries and equipment to ensure efficient production and quality products. The scale of operations shall enable our Company to produce quality products. Our Company believes that the investment in technology shall allow it to provide quality products to its customers and differentiate it from other competitors.

## **OUR MANUFACTURING PROCESS**



Our manufacturing process starts with procurement of raw materials i.e. Kraft Paper, adhesive for Ply bonding, adhesive for glue tab and water based ink. Kraft Paper is arranged from paper mills in the form of reels as per the requirement of customer based on the GSM requirement of carton. Adhesive for ply bonding is manufactured in our manufacturing facility which uses a controlled input of native

starch to manufacture the same. Adhesive for glue tab, stapling wires and water based inks are procured from local vendors, depending on the demand of customer.



The manufacturing process starts with placing kraft paper reels on the corrugated machine. Corrugated waves are produced through steam which is generated through boiler plant. A liner is passed through pressurized rollers via dry steam (as specified in figure 1), another liner is passed through corrugated roller which gives the shape of corrugation to the middle liner and thus, corrugated waves are produced (as specified in figure 2). Glue is applied to the tip of this corrugated fluting medium liner and is pasted to the 1st liner giving result to what is called a Single Facer Web (as specified in figure 3). This Single Facer Web is then passed through a set of pressurised rollers after which glue is applied to the tip of corrugated fluting medium and the third layer is attached to the Single Face Web. The result is a 3 ply single wall structure called a 3-Ply Board (as specified in figure 4). The Board is then passed through dry-end which helps the bonding between Glue and Paper Liners to solidify. After the bonding occurs the sheet is passed through a slitter and scorer for sizing the sheet according to the required height and width of the Box. The slit and scored sheet is then passed through Cut Off where the sheet is cut as per the length and width requirements of the box. The sheet is sent to the in house testing laboratory to ensure the requisite quality, strength, stiffness and GSM measurement of boxes to ensure that the same can safely carry products for their end use.

The scored sheet are then placed into the feeding section of printing machine and the vacuum transfer system pulls the sheet inside the machine at a speed of 15,000 sheets per minute (as specified in figure 5). The sheets are then printed and slotted at the sections where the sheet is to be folded (as specified in figure 6). These sheets are stacked on top of each other by the auto down stacker.



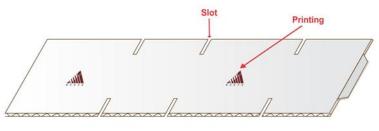
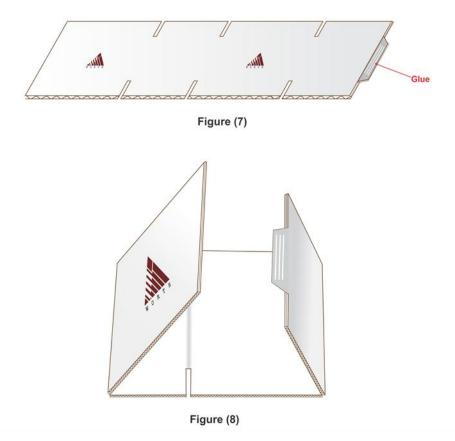
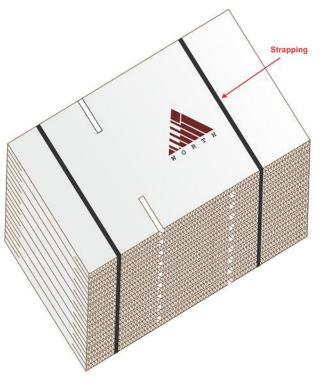


Figure (6)

Printed and slotted sheets from the printing machine are then passed on to the feeding section of standalone folder gluers which then apply glue on the glue tabs and fold sheets to form a box (as specified in figure 7 and 8). These boxes are then bundled and strapped together by the auto ejector and strapping machine (as specified in figure 9). These bundles are then stacked one above the other upto a optimal height and are now ready to dispatch.







Our Company ensures minimal wastage as the scrap produced during the manufacturing process is carried via pipes outside the factory and the same is sold after processing.

## **COLLABORATIONS**

Our Company has not entered into any collaboration agreements as on date of this Red Herring Prospectus.

## **OUR RAW MATERIALS**

#### **Corrugated Boxes**

The basic raw material required for manufacturing of corrugated boxes Kraft Paper, adhesive for Ply bonding, adhesive for glue tab and water based ink. Kraft Paper is arranged from paper mills in the form of reels as per the requirement of customer based on the GSM requirement of carton. Adhesive for ply bonding is manufactured in manufactured in our manufacturing facility which uses a controlled input of native starch to manufacture the same. Adhesive for glue tab, stapling wires and water based inks are procured from local vendors, depending on the demand of customer.

## **UTILITIES & INFRASTRUCTURE FACILITIES**

#### **Infrastructure Facilities**

Our Registered Office situated at 102, Sanskriti Apartment 44, Saket Nagar, Indore, Madhya Pradesh 452018, India, is well equipped with computer systems, internet connectivity, other communication equipment, security and other facilities, which are required for our business operations to function smoothly. Our manufacturing facility situated at Pithampur, Madhya Pradesh is also equipped with requisite utilities and infrastructure facilities including the following:-

#### Power

The Registered Offices as well as manufacturing facilities of our Company meets its Power requirements by purchasing electricity from Madhya Pradesh Paschim Kshetra Vidyut Vitaran Co Limited.

#### Water

Water is a key and indispensable resource requirement in our manufacturing process. Our Company has made adequate arrangements to meet its water requirements. Water requirements at our manufacturing facilities is met through bore wells.

## EXPORT AND EXPORT OBLIGATIONS

As on the date of filing of this Red Herring Prospectus, Our Company does not have any export obligation.

## HUMAN RESOURCE

We believe that our employees are key contributors to our business success. We focus on attracting and retaining the best possible talent. Our Company looks for specific skill-sets, interests and background that would be an asset for its kind of business.

As on the date of this Red Herring Prospectus, we have 104 employees on payroll. Our manpower is a prudent mix of the experienced and youth which gives us the dual advantage of stability and growth. Our work processes and skilled/ semi-skilled/ unskilled resources together with our management team have enabled us to implement our growth plans.

## **PLANT & MACHINERY**

Following is the list of quotations received from suppliers for installation of plant and machinery for the existing product;

Quotation from I	Hsieh	HSU	Machinery	Co	Limited	dated	June	29,	2017,	for	supply	of	Plant	of
Machinery.														

Sr. No.	Description of goods	Model No	Quantity	Unit Price (Rs in lakhs)	Total Amount (Rs in lakhs)
		MRS-			
1.	Shaftless Mill Roll Stand	V4	2	13.54	27.08
2.	Manual Dolly		4	1.93	7.74
3.	Wichita Brake		8	0.64	5.16
		PH-			
4.	Preheated for Liner (Rotary type)	10R	2	10.32	10.32
	Multi Cassette Single Facer (without corrugating	MSF -			
5.	roll)	30P	1	168.91	168.91
	Cassette with bearing, oil seal and fix base without				
6.	corrugating roll		1	41.91	41.91
7.	Incline Conveyor		1	10.96	10.96
		PC-			
8.	Preconditioner for the medium (Rotary type)	E10R	1	10.32	10.32
	Double Overhead Bridge Conveyor (not including	BC-			
9.	suction device)	<b>S</b> 3	1	19.99	19.99
10	N.C Scorer Slitter (Down slitting type)		1	94.32	94.32
Π	Automatical Pre Scorer		1	19.34	19.34
12.	Auto Splicers		2	23.85	47.71
	Contingencies				11.27
	Total value				475.00

Total amount of quotation mentioned above has been converted from US \$ to INR as per the conversion rate as on June 29, 2017.

# CAPACITY AND CAPACITY UTILISATION

PRODUCTS	Installed	Actual 2014-15	Actual 2015-16	Actual 2016-17	Estimated 2017-18	Estimated 2018-19	Estimated 2019-20
Corrugated	30000						
Box	MT	23324.12	27380.98	27153.42	28500	29000	30000
% of							
Utilisation		77.75	91.27	90.51	95.00	96.67	100
LINUT I							

UNIT-II

## UNIT-I

PRODUCTS	Installed	Actual 2014-15	Actual 2015-16	Actual 2016-17	Estimated 2017-18	Estimated 2018-19	Estimated 2019-20
Corrugated	15000						
Box	MT	407.19	261.33	299.700	500.00	700.00	700.00
% of							
Utilisation		2.71	1.74	2.00	3.33	4.67	4.67

# COMPETITION

We operate in a competitive atmosphere. Some of our competitors may have greater resources than those available to us. While service quality, technical ability, performance records, etc are key factors in client decisions among competitors, however, price is the deciding factor in most cases. The industry in which the Company operates is unorganized and fragmented with certain small and medium-sized companies and entities.

Due to industry's fragmented nature, there is no authentic data available to our Company on total industry size and markets share of our Company vis-a-vis the competitors.

## END USERS

Our products form part of the packaging industry and are mainly sold to are mainly sold to clients operating in the FMCG sector.

## MARKETING

The efficiency of marketing and sales network is critical to success of our Company. We have been focusing on supplying our products and adding new customers in our clientele. We undertake a detailed exercise periodically to identify existing and prospective clients with the potential to develop into a large clientele base. The senior management is actively involved in managing client relationships and business development through targeted interaction with multiple contacts at different levels.

Our marketing efforts are directed:

- To advertise and promote sales through direct marketing and communication with the other industries which are still untapped.
- To be an approved vendor for large corporates.

Our marketing team is ready to take up challenges so as to scale new heights. We intend to expand our existing customer base by reaching out to other geographical areas.

#### INSURANCE

Our insurance policies are subject to customary exclusions and deductibles. We believe that our insurance coverage is adequate for our business needs and operations. We will continue to review our policies to ensure adequate insurance coverage maintained.

We have taken insurance policies i.e. standard fire and special perils and vehicle insurance policies. These policies insure our assets against standard fire and special perils and also insure our vehicles. Our Company has also taken employee compensation insurance.

# INTELLECTUAL PROPERTY

We have applied for registration of the following Trademarks with Trademarks Registry, Government of India. The details of trademark applications are as under:

Sr. No	Trademark	Tradem ark Type	Class	Applica nt	Applicati on No.	Date of Applicati on	Validit y/ Renew al	Registrati on status
1.	W O R T H	Device	16	Worth Peripher als Limited	3548042	May 13, 2017	NA	Objected

## LAND AND PROPERTY

# I. Land and Properties taken on Lease by the Company.

Sr No	Location of the Property	Document Date	Licensor/Lessor	Period
1	Industrial Growth centre, Pithampur Sector 3, District Dhar, Madhya Pradesh	October 04, 2013	M.P Audyogik Kendra Vikas Nigam, Indore Limited	For a period of 30 years ending on October 3, 2043
2	Industrial Growth centre, Pithampur Sector 3, District Dhar, Madhya Pradesh	July 01, 2010	M.P Audyogik Kendra Vikas Nigam, Indore Limited	For a period of 30 years ending on June 30, 2040
3	Industrial Area, Pithampur Sector I, Dist, Dhar, Madhya Pradesh	August 11, 2004	M.P. Audyogik Kendra, Vikas Nigam, Indore Limited	For a period of 30 years from August 11, 2004.

# I. Land and Properties taken on rent by the Company.

Sr No	Location of the Property	Document Date	Licensor/Lessor	Period	Use
1	44, Saket Nagar, Indore, Madhya Pradesh	April 28, 2017	Amarveer Kaur Chadha	11 months with effect from April 01, 2017	Registered office

## **KEY INDUSTRY REGULATIONS AND POLICIES**

Except as otherwise specified in this Red Herring Prospectus, the Companies Act, 1956 / the Companies Act, 2013, We are subject to a number of central and state legislations which regulate substantive and procedural aspects of our business. Additionally, our operations require sanctions from the concerned authorities, under the relevant Central and State legislations and local bye–laws. The following is an overview of some of the important laws, policies and regulations which are pertinent to our business as a player in business of manufacturing of corrugated boxes industry. Taxation statutes such as the I.T. Act, and applicable Labour laws, environmental laws, contractual laws, intellectual property laws as the case may be, apply to us as they do to any other Indian company. The statements below are based on the current provisions of Indian law, and the judicial and administrative interpretations thereof, which are subject to change or modification by subsequent legislative, regulatory, administrative or judicial decisions. The regulations set out below may not be exhaustive, and are only intended to provide general information to Applicants and is neither designed nor intended to be a substitute for professional legal advice.

# APPROVALS

For the purpose of the business undertaken by our Company, our Company is required to comply with various laws, statutes, rules, regulations, executive orders, etc. that may be applicable from time to time. The details of such approvals have more particularly been described for your reference in the chapter titled "Government and Other Statutory Approvals" beginning on page number 222 of this Red Herring Prospectus.

## APPLICABLE LAWS AND REGULATIONS

## **BUSINESS/TRADE RELATED LAWS/REGULATIONS**

## The Micro, Small and Medium Enterprises Development Act, 2006

In order to promote and enhance the competitiveness of Micro, Small and Medium Enterprise (MSME) the act is enacted. A National Board shall be appointed and established by the Central Government for MSME enterprise with its head office at Delhi in the case of the enterprises engaged in the manufacture or production of goods pertaining to any industry mentioned in first schedule to Industries (Development and regulation) Act, 1951 as "micro enterprise", where the investment in plant and machinery does not exceed twenty-five lakh rupees; "Small enterprise", where the investment in plant and machinery is more than twenty-five lakh rupees but does not exceed five crore rupees; or a medium enterprise , where the investment in plant and machinery is more than the case of the enterprise engaged in the services, "Micro – enterprise", where the investment in equipment does not exceed ten lakh rupees, "Small Enterprise" where the investment in equipment is more than ten lakh rupees but does not exceed two crore rupees, or "Medium Enterprise" where the investment in equipment is more than ten lakh rupees but does not exceed two crore rupees, or "Medium Enterprise" where the investment in equipment is more than ten lakh rupees but does not exceed two crore rupees, or "Medium Enterprise" where the investment in equipment is more than two crore rupees but does not exceed two crore rupees.

Additionally, the Ministry of Micro, Small and Medium Enterprise (MSME) has given a scheme on Corrugated Board and Boxes.

## Madhya Pradesh SME Policy:

The existing marketing arrangements provided by the Madhya Pradesh Laghu Udyog Nigam for the small scale sector will be strengthened. Powers will be delegated to district level officers of the Laghu Udyog Nigam to facilitate purchases at local level. The state government will encourage developing and strengthening of linkages between tiny, small, medium and large sectors. The scheme of State Capital Investment Subsidy, 1989 will be available to for small scale units, industrial units in the cooperative sector with a minimum investment of Rs. One crore in plant and machinery and a membership of a minimum of one hundred persons, will also be eligible. The following Sales Tax/Commercial Tax concessions will be available to industries:-

At present units having capital investment in fixed assets Rs. Ten lakhs get tax concession limited to the extent of 90% of the fixed capital investment. In the new scheme the ceiling has been raised to

100% for exemption and 150% for the deferment facility. These concessions will be available on finished products, by- products, waste products, raw materials, incidental goods and packing material.

Payment of tax will be deferred for a period of five years. In the sixth year the deferred amount will be due without any interest as per rules. If the deferred amount is not paid within the stipulated time limit, the unit's eligibility for the balance period is liable to be cancelled and interest will be charged on such amount, as per rules. Units set up by Women Entrepreneurs, persons belonging to Scheduled Castes, Scheduled Tribes and Backward Classes, will be entitled to one year's additional concession.

After accounting for all special eligibilities, a unit will get a maximum benefit of upto an additional five years, over and above the concessions normally available. Given the capping on the quantum of commercial/sales tax concession it has become necessary to define capital investment in fixed assets. Capital Investment fixed capital assets are defined as follows:

Investment made in land, building, plant and machinery, electric installations and pollution control equipment. Expenditure on land development limited to 10% of the investment made in land and building. Investment made for laboratory, research and on administrative building. Investment made in machinery and equipment for laboratory and research. Capital investment made on the establishment of railway siding. Expenditure on godown, storage tank, etc. The value of leased machinery and equipment required for production. Incidental goods and capital goods will also be brought within the scope of entry tax concessions.100% Export Oriented Units will be especially encouraged. These units will get commercial tax concessions for an additional period of two years and exemption from payment of entry tax for a period of eight years. Industrial units being set up by Non-Resident Indians (NRI) with a capital investment of at least Rs. two crore shall get similar concessions which are available to EOUs, provided that the NRI investment is at least 50% of the equity invested by the promoters.

## Industrial Policy of Relevant State

# Industrial Promotion Policy 2014:

The Policy was issued by the Government of Madhya Pradesh, Department of Commerce, Industry and Employment. The objective of the policy is to achieve inclusive growth and bring economic prosperity to the people of Madhya Pradesh. The key objectives of Industrial Policy are to Rationalization and simplification of procedures to ensure effective implementation of policy, to improve investor facilitation and enhance ease of doing business, to create an enabling environment for robust industrial growth, to achieve higher and sustainable economic growth by accelerating the growth of manufacturing and service sectors through private sector participation, to create an able and supportive regulatory and policy environment to facilitate private sector participation, to achieve inclusive industrial infrastructure development in the state, to promote environmentally sustainable industrial growth in Madhya Pradesh's thrust sectors (Agribusiness and Food processing, Textiles, Automotive and Auto components, Tourism, Pharmaceuticals, Bio-technology, IT/ITeS, Healthcare and Logistics and Warehousing). The State Government intends to focus on MSMEs for achieving a holistic industrial growth, which includes incentivizing MSME to enhance their competitiveness for achieving higher growth.

## Anti-Trust Laws

## Competition Act, 2002

An act to prevent practices having adverse effect on competition, to promote and sustain competition in markets, to protect interest of consumer and to ensure freedom of trade in India. The act deals with prohibition of agreements and Anti-competitive agreements. No enterprise or group shall abuse its dominant position in various circumstances as mentioned under the Act.

The prima facie duty of the commission is to eliminate practices having adverse effect on competition, promote and sustain competition, protect interest of consumer and ensure freedom of trade. The commission shall issue notice to show cause to the parties to combination calling upon them to respond within 30 days in case it is of the opinion that there has been an appreciable adverse effect on competition in India. In case a person fails to comply with the directions of the Commission

and Director General he shall be punishable with a fine which may exceed to Rs. 1 lakh for each day during such failure subject to maximum of Rupees One Crore.

# GENERAL CORPORATE COMPLIANCE

# The Companies Act 1956 and The Companies Act, 2013

The consolidation and amendment in law relating to Companies Act, 1956 made way to enactment of Companies Act, 2013. The Companies act 1956 is still applicable to the extent not repealed and the Companies Act, 2013 is applicable to the extent notified. The act deals with incorporation of companies and the procedure for incorporation and post incorporation. The conversion of private company into public company and vice versa is also laid down under the Companies Act, 2013. The procedure relating to winding up, voluntary winding up, appointment of liquidator also forms part of the act. The provision of this act shall apply to all the companies incorporated either under this act or under any other previous law. It shall also apply to banking companies, companies engaged in generation or supply of electricity and any other company governed by any special act for the time being in force. A company can be formed by seven or more persons in case of public company and by two or more persons in case of private company. A company can even be formed by one person i.e., a One Person Company. The provisions relating to forming and allied procedures of One Person Company are mentioned in the act.

Further, Schedule V (read with sections 196 and 197), Part I lay down conditions to be fulfilled for the appointment of a managing or whole time director or manager. It provides the list of acts under which if a person is prosecuted he cannot be appointed as the director or Managing Director or Manager of the firm. The provisions relating to remuneration of the directors payable by the companies is under Part II of the said schedule.

# EMPLOYMENT AND LABOUR LAWS

# Contract Labour (Regulation and Abolition) Act, 1970

The Contract Labour (Regulation and Abolition) Act, 1970 ("CLRA") has been enacted to regulate the employment of contract labour in certain establishments, the regulation of their conditions and terms of service and to provide for its abolition in certain circumstances. The CLRA applies to every establishment in which 20 or more workmen are employed or were employed on any day of the preceding 12 months as contract labour. The CLRA vests the responsibility on the principal employer of an establishment to which the CLRA applies to make an application to the registered officer in the prescribed manner for registration of the establishment. In the absence of registration, a contract labour cannot be employed in the establishment. Likewise, every contractor to whom the CLRA applies is required to obtain a license and not to undertake or execute any work through contract labour except under and in accordance with the license issued. To ensure the welfare and health of the contract labour, the CLRA imposes certain obligations on the contractor in relation to establishment of canteens, rest rooms, drinking water, washing facilities, first aid, other facilities and payment of wages. However, in the event the contractor fails to provide these amenities, the principal employer is under an obligation to provide these facilities within a prescribed time period. Penalties, including both fines and imprisonment, may be levied for contravention of the provisions of the CLRA.

# Employees' Provident Funds and Miscellaneous Provisions Act, 1952 ("the EPF Act") and the Employees Provident Fund Scheme, 1952

The EPF Act is applicable to an establishment employing more than 20 employees and as notified by the government from time to time. All the establishments under the EPF Act are required to be registered with the appropriate Provident Fund Commissioner. Also, in accordance with the provisions of the EPF Act, the employers are required to contribute to the employees' provident fund the prescribed percentage of the basic wages, dearness allowances and remaining allowance (if any) payable to the employees. The employee shall also be required to make the equal contribution to the fund. The Central Government under section 5 of the EPF Act (as mentioned above) frames Employees Provident Scheme, 1952.

# Employees Deposit Linked Insurance Scheme, 1976

The scheme shall be administered by the Central Board constituted under section 5A of the EPF Act. The provisions relating to recovery of damages for default in payment of contribution with the percentage of damages are laid down under 8A of the act. The employer falling under the scheme shall send to the Commissioner within fifteen days of the close of each month a return in the prescribed form. The register and other records shall be produced by every employer to Commissioner or other officer so authorized shall be produced for inspection from time to time. The amount received as the employer's contribution and also Central Government's contribution to the insurance fund shall be credited to an account called as "Deposit-Linked Insurance Fund Account."

# The Employees Pension Scheme, 1995

Family pension in relation to this act means the regular monthly amount payable to a person belonging to the family of the member of the Family Pension Fund in the event of his death during the period of reckonable service. The scheme shall apply to all the employees who become a member of the EPF or PF of the factories provided that the age of the employee should not be more than 59 years in order to be eligible for membership under this act. Every employee who is member of EPF or PF has an option of the joining scheme. The employer shall prepare a Family Pension Fund contribution card in respect of the entire employee who is member of the fund.

# Employees' State Insurance Act, 1948 (the "ESI Act")

It is an act to provide for certain benefits to employees in case of sickness, maternity and 'employment injury' and to make provision for certain other matters in relation thereto. It shall apply to all factories (including factories belonging to the Government other than seasonal factories. Provided that nothing contained in this sub-section shall apply to a factory or establishment belonging to or under the control of the Government whose employees are otherwise in receipt of benefits substantially similar or superior to the benefits provided under this Act. This Act requires all the employees of the establishments to which this Act applies to be insured in the manner provided there under. Employer and employees both are required to make contribution to the fund. The return of the contribution made is required to be filed with the Employee State Insurance department.

# Payment of Bonus Act, 1965

The Payment of Bonus Act, 1965 imposes statutory liability upon the employers of every establishment in which 20 or more persons are employed on any day during an accounting year covered to pay bonus to their employees. It further provides for payment of minimum and maximum bonus and linking the payment of bonus with the production and productivity.

# Payment of Gratuity Act, 1972

The Act shall apply to every factory, mine plantation, port and railway company; to every shop or establishment within the meaning of any law for the time being in force in relation to shops and establishments in a State, in which ten or more persons are employed, or were employed, on any day of the preceding twelve months; such other establishments or class of establishments, in which ten or more employees are employed, on any day of the preceding twelve months, as the Central Government, may by notification, specify in this behalf. A shop or establishment to which this act has become applicable shall be continued to be governed by this act irrespective of the number of persons falling below ten at any day. The gratuity shall be payable to an employee on termination of his employment after he has rendered continuous service of not less than five years on superannuation or his retirement or resignation or death or disablement due to accident or disease. The five year period shall be relaxed in case of termination of service due to death or disablement.

## Minimum Wages Act, 1948

The Minimum Wages Act, 1948 ("MWA") came into force with an objective to provide for the fixation of a minimum wage payable by the employer to the employee. Under the MWA, every employer is mandated to pay the minimum wages to all employees engaged to do any work skilled, unskilled, manual or clerical (including out-workers) in any employment listed in the schedule to the MWA, in respect of which minimum rates of wages have been fixed or revised under the MWA. Construction of Buildings, Roads, and Runways are scheduled employments. It prescribes penalties for non-compliance by employers for payment of the wages thus fixed.

# Maternity Benefit Act, 1961

The Maternity Benefit Act, 1961 provides for leave and right to payment of maternity benefits to women employees in case of confinement or miscarriage etc. The act is applicable to every establishment which is a factory, mine or plantation including any such establishment belonging to government and to every establishment of equestrian, acrobatic and other performances, to every shop or establishment within the meaning of any law for the time being in force in relation to shops and establishments in a state, in which ten or more persons are employed, or were employed, on any day of the preceding twelve months; provided that the state government may, with the approval of the Central Government, after giving at least two months' notice shall apply any of the provisions of this act to establishments or class of establishments, industrial, commercial, agricultural or otherwise.

## Equal Remuneration Act, 1976

The Equal Remuneration Act 1976 provides for payment of equal remuneration to men and women workers and for prevention discrimination, on the ground of sex, against Female employees in the matters of employment and for matters connected therewith. The act was enacted with the aim of state to provide Equal Pay and Equal Work as envisaged under Article 39 of the Constitution.

## Child Labour Prohibition and Regulation Act, 1986

The Child Labour Prohibition and Regulation Act 1986 prohibits employment of children below 14 years of age in certain occupations and processes and provides for regulation of employment of children in all other occupations and processes. Employment of Child Labour in our industry is prohibited as per Part B (Processes) of the Schedule.

# Trade Union Act, 1926 and Trade Union (Amendment) Act, 2001

Provisions of the Trade Union Act, 1926 provides that any dispute between employers and workmen or between workmen and workmen, or between employers and employers which is connected with the employment, or non-employment, or the terms of employment or the conditions of labour, of any person shall be treated as trade dispute. For every trade dispute a trade union has to be formed. For the purpose of Trade Union Act, 1926, Trade Union means combination, whether temporary or permanent, formed primarily for the purpose of regulating the relations between workmen and employers or between workmen and workmen, or between employers and employers, or for imposing restrictive condition on the conduct of any trade or business etc.

## The Sexual Harassment of Women at workplace (Prevention, Prohibition and Redressal) Act, 2013

In order to curb the rise in sexual harassment of women at workplace, this act was enacted for prevention and redressal of complaints and for matters connected therewith or incidental thereto. The terms sexual harassment and workplace are both defined in the act. Every employer should also constitute an "Internal Complaints Committee" and every officer and member of the company shall hold office for a period of not exceeding three years from the date of nomination. Any aggrieved woman can make a complaint in writing to the Internal Committee in relation to sexual harassment of female at workplace. Every employer has a duty to provide a safe working environment at workplace which shall include safety from the persons coming into contact at the workplace, organising awareness programs and workshops, display of rules relating to the internal or local committee for dealing with the complaint, such other procedural requirements to assess the complaints.

# Industrial Disputes Act, 1947 ("ID Act") and Industrial Dispute (Central) Rules, 1957

The ID Act and the Rules made thereunder provide for the investigation and settlement of industrial disputes. The ID Act was enacted to make provision for investigation and settlement of industrial disputes and for other purposes specified therein. Workmen under the ID Act have been provided with several benefits and are protected under various labour legislations, whilst those persons who have been classified as managerial employees and earning salary beyond prescribed amount may not generally be afforded statutory benefits or protection, except in certain cases. Employees may also be subject to the terms of their employment contracts with their employer, which contracts are regulated by the provisions of the Indian Contract Act, 1872. The ID Act also sets out certain requirements in

relation to the termination of the services of the workman. The ID Act includes detailed procedure prescribed for resolution of disputes with labour, removal and certain financial obligations up on retrenchment. The Industrial Dispute (Central) Rules, 1957 specify procedural guidelines for lock-outs, closures, lay-offs and retrenchment

# TAX RELATED LEGISLATIONS

# Value Added Tax ("VAT")

VAT is a system of multi-point Levy on each of the purchases in the supply chain with the facility of set-off input taxon sales whereby tax is paid at the stage of purchase of goods by a trader and on purchase of raw materials by a manufacturer. VAT is based on the value addition of goods, and the related VAT Liability of the dealer is calculated by deducting input tax credit for tax collected on the sales during a particular period. VAT is a consumption tax applicable to all commercial activities involving the production and distribution of goods and the provisions of services, and each state that has introduced VAT has its own VAT Act, under which, persons Liable to pay VAT must register and obtain a registration number from Sales Tax Officer of the respective State.

# Madhya Pradesh VAT Act, 2002 ("MP VAT" Act):

It is an act to levy tax on sale and purchase of goods in the state of Madhya Pradesh. As per Section 5 (1) The incidence of tax is on every dealer whose turnover during a period of twelve months immediately preceding the commencement of the Act exceeds the prescribed limits, which shall not exceed rupees five lacs, shall from such commencement be liable to pay tax under this Act in respect of sales or supplies of goods effected by him in Madhya Pradesh. Different limits may be prescribed for different category of dealers. Every dealer to whom sub-section (1) does not apply shall be liable to pay tax under this Act in respect of sales or supplies of goods effected by him in Madhya Pradesh. Different limits may be prescribed for different category of dealers. Every dealer to whom sub-section (1) does not apply shall be liable to pay tax under this Act in respect of sales or supplies of goods effected by him in Madhya Pradesh with effect from the date on which his turnover in a year first exceeds the limit prescribed under the said sub-section but for the purpose of assessment of the tax for that year, only so much of his turnover as is in excess of such limit, shall be taken into consideration. The tax shall be levied on goods specified in Schedule II, a tax at the rate mentioned in the corresponding entry in column (3) thereof and such tax shall be levied on the taxable turnover of a dealer liable to pay tax under this Act.

# Madhya Pradesh Professional Tax Act, 1995:

It is an act to provide for levy of tax on profession, trades, callings and employments in the state of Madhya Pradesh. It is applicable to all the employees defined under section 2 (c) of the act. "Employees" means a person employed on [salary or wage] and includes

- i. A government servant receiving pays from the revenues of the Central Government or any State Government or the railway fund.
- ii. A person in the service of a body whether incorporated or not, which is owned or controlled by the Central Government or any State Government where the body operates in any part of the state, even though its headquarters may be outside the state.
- iii. A person engaged in any employment of an employer not covered by items (i) and (ii) above.

"Employer" in relation to an employee earning any salary or wage on regular basis under him means the person or the officer who is responsible for disbursement of such salary or wage and includes the head of the office or an establishment as well as the manager or agent of the employer; "Person" means any person who is engaged in any profession, trade, calling or employment in the State of Madhya Pradesh and includes a Hindu undivided family, firm, company, corporation or other corporate body, any society, club or association so engaged but does not include any person who earns [salary or wage] on casual basis. If the Act is applicable a Certificate of Registration is to be obtained by the Employer under the act.

## Madhya Pradesh Commercial Tax Act, 1994:

The Act is alternately called as Madhya Pradesh Vanijyik Kar Adhiniyam, 1994. As per Section 5 of the Act the incidence of tax is on 1) every dealer whose turnover during a period of twelve months immediately preceding the commencement of this Act exceeds the limit specified in sub-section(5),

shall from such commencement be liable to pay tax under this Act in respect of sales or supplies of goods effected in Madhya Pradesh.(2) Every dealer to whom sub-section (1) does not apply shall be liable to pay tax under this Act in respect of sales or supplies of goods effected in Madhya Pradesh with effect from the date on which his turnover in a year first exceeds the limit specified in sub-section (5) but for the purpose of assessment of the tax only so much of his turnover as is in excess of such limit, shall be taken into consideration.(3) Every dealer who is liable to pay tax under this Act shall continue to be so liable until the expiry of two consecutive years during each of which his turnover has not exceeded the limits specified in sub-section (5) and till such further period thereafter as may be prescribed and on the expiry of this later period his liability to pay tax shall cease.(4) Every dealer whose liability to pay tax under this Act has ceased under subsection(3) shall, if his turnover calculated from the commencement of any year again exceeds the limit specified in sub-section (5), be liable to pay tax under sub-section(2).(5) For the purpose of this Section, the limit shall be –

- a) in relation to a dealer who imports into the State goods other than lottery tickets of the value of not less than Rs.5, 000/- in a year Fifty Thousand Rupees;
- b) in relation to a dealer who manufactures in a year any goods (other than such goods as may be notified by the State Government in this behalf) of the value not less than Rs.20, 000 Fifty Thousand Rupees.
- c) in relation to a dealer being a co-operative society registered under any law for the time being in force relating to co-operative societies dealing exclusively in goods produced or manufactured by such society or its members without the aid of hired labour One Lac Rupees.
- d) in relation to a dealer who enters into a works contract and in the execution thereof supplies goods (whether as goods or in some other form) One Lac Rupees.
- e) in relation to a dealer not falling in clause (a), (b), (c) or (d) One Lac Rupees.
- f) in relation to a dealer liable to pay tax under Section 9-A Fifty Thousand Rupees.

## <u>Service Tax</u>

Chapter V of the Finance Act, 1994 as amended, provides for the levy of a service tax in respect of 'taxable services', as specified in entry 39 defined therein. The service provider of taxable services is required to collect service tax from the recipient of such services and pay such tax to the Government. Every person who is liable to pay this service tax must register himself with the appropriate authorities. According to Rule 6 of the Service Tax Rules, every assessee is required to pay service tax in TR 6 challan by the  $5^{th}$  / 6th of the month immediately following the month to which it relates. Further, under Rule 7 (1) of Service Tax Rules, the Company is required to file a half yearly return in Form ST 3 by the 25th of the month immediately following the half year to which the return relates.

# Central Sales Tax Act, 1956 ("CST")

The main object of this act is to formulate principles for determining (a) when a sale or purchase takes place in the course of trade or commerce (b) When a sale or purchase takes place outside a State (c) When a sale or purchase takes place in the course of imports into or export from India, to provide for Levy, collection and distribution of taxes on sales of goods in the course of trade or commerce, to declare certain goods to be of special importance trade or commerce and specify the restrictions and conditions to which State Laws imposing taxes on sale or purchase of such goods of special importance (called as declared goods) shall be subject. CST Act imposes the tax on interstate sales and states the principles and restrictions as per the powers conferred by Constitution.

## The Central Excise Act, 1944

The Central Excise Act, 1944 ("Central Excise Act") consolidates and amends the law relating to Central Duties of Excise on goods manufactured or produced in India. Excisable goods under the Act means goods specified in the Schedule to the Central Excise Tariff Act, 1985 as being subject to duty of excise. Factory means any premises, including the precincts thereof, wherein or in any part of which excisable goods are manufactured, or wherein or in any part of which any manufacturing process connected with the production of these goods being carried on or is ordinarily carried out.

Under the Act a duty of excise is levied on all excisable goods, which are produced or manufactured in India as and at the rates, set forth in the First Schedule to the Central Excise Tariff Act, 1985.

# **OTHER LAWS\***

# The Factories Act, 1948

The Factories Act, 1948 ("Factories Act") aims at regulating labour employed in factories. A "factory" is defined as "any premises...whereon ten or more workers are working or were working on any day of the preceding twelve months, and in any part of which a manufacturing process is being carried on with the aid of power, or is ordinarily so carried on, or whereon twenty or more workers are working, or were 81 working on any day of the preceding twelve months, and in any part of which a manufacturing process is carried on without the aid of power, or is ordinarily so carried on...". The main aim of the said Act is to ensure adequate safety measures and to promote the health and welfare of the workers employed in factories initiating various measures from time to time to ensure that adequate standards of safety, health and welfare are achieved at all the places.

Under the Factories Act, the State Government may make rules mandating approval for proposed factories and requiring licensing and registration of factories. The Factories Act makes detailed provision for ensuring sanitary conditions in the factory and safety of the workers and also lays down permissible working hours, leave etc. In addition, it makes provision for the adoption of worker welfare measures. The prime responsibility for compliance with the Factories Act and the rules thereunder rests on the "occupier", being the person who has ultimate control over the affairs of the factory. The Factories Act states that save as otherwise provided in the Factories Act and subject to provisions of the Factories Act which impose certain liability on the owner of the factory, in the event there is any contravention of any of the provisions of the Factories Act or the rules made thereunder or of any order in writing given thereunder, the occupier and the manager of the factory shall each be guilty of the offence and punishable with imprisonment or with fine. The occupier is required to submit a written notice to the chief inspector of factories containing all the details of the factory, the owner, manager and himself, nature of activities and such other prescribed information prior to occupying or using any premises as a factory. The occupier is required to ensure, as far as it is reasonably practicable, the health, safety and welfare of all workers while they are at work in the factory.

## Shops and establishments laws in various states

Under the provisions of local Shops and Establishments laws applicable in various states, establishments are required to be registered. Such laws regulate the working and employment conditions of the workers employed in shops and establishments including commercial establishments and provide for fixation of working hours, rest intervals, overtime, holidays, leave, termination of service, maintenance of shops and establishments and other rights and obligations of the employers and employees.

# ENVIRONMENTAL LEGISLATIONS

# The Environment Protection Act, 1986 ("Environment Protection Act")

The purpose of the Environment Protection Act is to act as an "umbrella" legislation designed to provide a frame work for Central government co-ordination of the activities of various central and state authorities established under previous laws. The Environment Protection Act authorizes the central government to protect and improve environmental quality, control and reduce pollution from all sources, and prohibit or restrict the setting and /or operation of any industrial facility on environmental grounds. The Act prohibits persons carrying on business, operation or process from discharging or emitting any environmental pollutant in excess of such standards as may be prescribed. Where the discharge of any environmental pollutant in excess of the prescribed standards occurs or is apprehended to occur due to any accident or other unforeseen act, the person responsible for such discharge and the person in charge of the place at which such discharge occurs or is apprehended to occur or mitigate the environmental pollution caused as a result of such discharge and should intimate the fact of such occurrence or apprehension of such occurrence; and (b) be bound, if called upon, to render all assistance, to such authorities or agencies as may be prescribed.

# Air (Prevention and Control of Pollution) Act, 1981

Air (Prevention and Control of Pollution) Act 1981("the Act") was enacted with an objective to protect the environment from smoke and other toxic effluents released in the atmosphere by industries. With a view to curb air pollution, the Act has declared several areas as air pollution control area and also prohibits the use of certain types of fuels and appliances. Prior written consent is required of the board constituted under the Act, if a person intends to commence an industrial plant in a pollution control area.

## Water (Prevention and Control of Pollution) Act, 1974

The Water (Prevention and Control of Pollution) Act 1974 ("the Act") was enacted with an objective to protect the rivers and streams from being polluted by domestic and industrial effluents. The Act prohibits the discharge of toxic and poisonous matter in the river and streams without treating the pollutants as per the standard laid down by the Pollution control boards constituted under the Act. A person intending to commence any new industry, operation or process likely to discharge pollutants must obtain prior consent of the board constituted under the Act.

## Hazardous Waste (Management and Handling) Rules, 1989

The Hazardous Waste (Management and Handling) Rules, 1989, as amended, impose an obligation on each occupier and operator of any facility generating hazardous waste to dispose of such hazardous wastes properly and also imposes obligations in respect of the collection, treatment and storage of hazardous wastes. Each occupier and operator of any facility generating hazardous waste is required to obtain an approval from the relevant state pollution control board for collecting, storing and treating the hazardous waste.

# The Public Liability Insurance Act, 1991

This Act imposes liability on the owner or controller of hazardous substances for any damage arising out of an accident involving such hazardous substances. A list of hazardous substances covered by the legislation has been enumerated by the Government by way of a notification. The owner or handler is also required to take out an insurance policy insuring against liability under the legislation. The rules made under the Public Liability Act mandate that the employer has to contribute towards the environment relief fund, a sum equal to the premium paid on the insurance policies. The amount is payable to the insurer.

# National Environmental Policy, 2006

The Policy seeks to extend the coverage, and fill in gaps that still exist, in light of present knowledge and accumulated experience. This policy was prepared through an intensive process of consultation within the Government and inputs from experts. It does not displace, but builds on the earlier policies. It is a statement of India's commitment to making a positive contribution to international efforts. This is a response to our national commitment to a clean environment, mandated in the Constitution in Articles 48 A and 51 A (g), strengthened by judicial interpretation of Article 21. The dominant theme of this policy is that while conservation of environmental resources is necessary to secure livelihoods and well-being of all, the most secure basis for conservation is to ensure that people dependent on particular resources obtain better livelihoods from the fact of conservation, than from degradation of the resource. Following are the objectives of National Environmental Policy:

- Conservation of Critical Environmental Resources
- Intra-generational Equity: Livelihood Security for the Poor
- Inter-generational Equity
- Integration of Environmental Concerns in Economic and Social Development
- Efficiency in Environmental Resource Use
- Environmental Governance
- Enhancement of resources for Environmental Conservation

# **INTELLECTUAL PROPERTY LEGISLATIONS**

In general the Intellectual Property Rights includes but is not limited to the following enactments:

- The Patents Act, 1970
- Indian Copyright Act, 1957
- The Trade Marks Act, 1999

# Indian Patents Act, 1970

A patent is an intellectual property right relating to inventions and is the grant of exclusive right, for limited period, provided by the Government to the patentee, in exchange of full disclosure of his invention, for excluding others from making, using, selling, importing the patented product or process producing that product. The term invention means a new product or process involving an inventive step capable of industrial application.

# The Copyright Act, 1957

Copyright is a right given by the law to creators of literary, dramatic, musical and artistic works and producers of cinematograph films and sound recordings. In fact, it is a bundle of rights including, inter alia, rights of reproduction, communication to the public, adaptation and translation of the work. There could be slight variations in the composition of the rights depending on the work.

# Trade Marks Act, 1999

The Trade Marks Act, 1999 (the "**Trade Marks Act**") provides for the application and registration of trademarks in India for granting exclusive rights to marks such as a brand, label and heading and obtaining relief in case of infringement for commercial purposes as a trade description. The Trade Marks Act prohibits any registration of deceptively similar trademarks or chemical compounds among others. It also provides for penalties for infringement, falsifying and falsely applying for trademarks.

## GENERAL LAWS

Apart from the above list of laws – which is inclusive in nature and not exhaustive - general laws like the Indian Contract Act 1872, Specific Relief Act 1963, Negotiable Instrument Act 1881, The Information Technology Act, 2000, Sale of Goods Act 1930 and Consumer Protection Act 1986 are also applicable to the company.

# **OTHER LAWS:**

# Foreign Trade (Development and Regulation) Act, 1992

The Development and Regulation of foreign trade by facilitating imports and exports from and to India. The Import-Export Code number and licence to import or export includes a customs clearance permit and any other permission issued or granted under this act. The Export and Import policy, provision for development and regulation of foreign trade shall be made by the Central Government by publishing an order. The Central Government may also appoint Director General of Foreign Trade (DGFT) for the purpose of Export-Import Policy formulation.

If any person makes any contravention to any law or commits economic offence or imports/exports in a manner prejudicial to the trade relations of India or to the interest of other person engaged in imports or exports then there shall be no Import Export Code number granted by Director-General to such person and if in case granted shall stand cancelled or suspended. Provision of search and seizure of Code of Criminal Procedure, 1973 shall apply to every search and seizure made under this Act. In case of appeals in a case the order made by the appellate authority shall be considered to be final. The powers of all the civil court under Code of Civil Procedure, 1908 shall vest in him.

The EXIM Policy is a set of guidelines and instructions established by the DGFT in matters related to the export and import of goods in India. This policy is regulated under the said act. Director General of Foreign Trade (herein after referred to as DGFT) is the main governing body in matters related to the EXIM Policy. The Act shall provide development and regulation of foreign trade by facilitating imports into, and augmenting exports from India. Trade Policy is prepared and announced by the

## Central Government (Ministry of Commerce).

## Foreign Exchange Management Act, 1999

Foreign investment in India is primarily governed by the provisions of the Foreign Exchange Management Act, 1999("FEMA") and the rules and regulations promulgated there under. The act aims at amending the law relating to foreign exchange with facilitation of external trade and payments for promoting orderly developments and maintenance of foreign exchange market in India. It applies to all branches, offices and agencies outside India owned or controlled by a person resident in India and also to any contravention there under committed outside India by any person to whom this Act applies. Every exporter of goods is required to a) furnish to the Reserve Bank or to such other authority a declaration in such form and in such manner as may be specified, containing true and correct material particulars, including the amount representing the full export value or, if the full export value of the goods is not ascertainable at the time of export, the value which the exporter, having regard to the prevailing market conditions, expects to receive on the sale of the goods in a market outside India; b) furnish to the Reserve Bank such other information as may be required by the Reserve Bank for the purpose of ensuring the realization of the export proceeds by such exporter. The Reserve Bank may, for the purpose of ensuring that the full export value of the goods or such reduced value of the goods as the Reserve Bank determines, having regard to the prevailing market conditions, is received without any delay, direct any exporter to comply with such requirements as it deems fit. Every exporter of services shall furnish to the Reserve Bank or to such other authorities a declaration in such form and in such manner as may be specified, containing the true and correct material particulars in relation to payment for such services.

# FEMA Regulations

As laid down by the FEMA Regulations, no prior consents and approvals are required from the Reserve Bank of India, for Foreign Direct Investment under the automatic route within the specified sectoral caps. In respect of all industries not specified as FDI under the automatic route, and in respect of investment in excess of the specified sectoral limits under the automatic route, approval may be required from the FIPB and/or the RBI. The RBI, in exercise of its power under the FEMA, has notified the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India)Regulations, 2000 ("FEMA Regulations") to prohibit, restrict or regulate, transfer by or issue security to a person resident outside India. Foreign investment in India is governed primarily by the provisions of the FEMA which relates to regulation primarily by the RBI and the rules, regulations and notifications there under, and the policy prescribed by the Department of Industrial Policy and Promotion, Ministry of Commerce & Industry, Government of India

## THE FOREIGN DIRECT INVESTMENT

The Government of India, from time to time, has made policy pronouncements on Foreign Direct Investment ("FDI") through press notes and press releases. The Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP"), has issued consolidated FDI Policy Circular of 2016 ("FDI Policy 2016"), which with effect from June 7, 2016, consolidates and supersedes all previous press notes, press releases and clarifications on FDI Policy issued by the DIPP that were in force. Further, DIPP has issued Press note 5, dated June 24, 2016 which introduces few changes in FDI Policy 2016. The Government proposes to update the consolidated circular on FDI policy once every year and therefore, FDI Policy 2016 will be valid until the DIPP issues an updated circular.

The Reserve Bank of India ("**RBI**") also issues Master Circular on Foreign Investment in India every year. Presently, FDI in India is being governed by Master Circular on Foreign Investment dated July 01, 2015 as updated from time to time by RBI. In terms of the Master Circular, an Indian company may issue fresh shares to people resident outside India (who is eligible to make investments in India, for which eligibility criteria are as prescribed). Such fresh issue of shares shall be subject to inter-alia, the pricing guidelines prescribed under the Master Circular. The Indian company making such fresh issue of shares would be subject to the reporting requirements, inter-alia with respect to consideration for issue of shares and also subject to making certain filings including filing of Form FC-GPR.

Under the current FDI Policy of 2016, foreign direct investment in micro and small enterprises is subject to sectoral caps, entry routes and other sectoral regulations. At present 100 % foreign direct investment through automatic route is permitted in the sector in which our Company operates. Therefore applicable foreign investment up to 100% is permitted in our company under automatic route.

## OUR HISTORY AND CERTAIN OTHER CORPORATE MATTERS

## **CORPORATE PROFILE AND BRIEF HISTORY**

Our Company was originally incorporated as Versatile Investments Private Limited at Indore, Madhya Pradesh as a Private Limited Company under the provision of Companies Act, 1956 vide Certificate of Incorporation dated May 09, 1996 bearing registration No. 10-10808 issued by the Registrar of Companies, Madhya Pradesh, Gwalior. The name of our Company was changed to Vestal Pack Private Limited pursuant to a Fresh Certificate of Incorporation consequent on change of name, dated October 7, 2003, issued by the Registrar of Companies, Madhya Pradesh, Gwalior. The name of our Company was changed to Worth Peripherals Private Limited pursuant to Fresh Certificate of Incorporation consequent on change of name dated July 14, 2004. Subsequently, our Company was converted into a Public Limited Company pursuant to shareholders resolution passed at Extraordinary General Meeting of our Company held on April 24, 2017 and the name of our Company was changed to Worth Peripherals Limited and a Fresh Certificate of Incorporation consequent upon conversion of company to Public Limited dated April 27, 2017 was issued by Registrar of Companies, Madhya Pradesh, number Gwalior. The Corporate Identification of our Company is U67120MP1996PLC010808.

Raminder Singh Chadha and Amarveer Kaur Chadha are initial subscribers to our Company.

Raminder Singh Chadha and Amarveer Kaur Chadha are the promoters of our Company.

Our Company is engaged in manufacturing of corrugated boxes.

For information on our Company's profile, activities, market, products, etc., market of each segment, standing of our Company in comparison with prominent competitors, with reference to its products, management, managerial competence, technology, market, major suppliers and customers, environmental issues, geographical segment, etc. wherever applicable, please refer to this chapter and chapters titled "Our Business", "Our Industry", "Financial Statements as Restated", "Management's Discussion and Analysis of Financial Condition and Results of Operation", "Government and Other Statutory Approvals" beginning on page 113, 95, 162, 201 and 222 respectively of this Red Herring Prospectus.

# CHANGES IN REGISTERED OFFICE OF OUR COMPANY

At the time of incorporation, our Registered Office was situated at C-II, H.I.G. Bunglows, R.S.S. Nagar, Indore -452008. Subsequently, our Registered Office was shifted to:

Effective Date	From	То	Reasons
July 06, 2004	C-II, H.I.G. Bunglows, R.S.S. Nagar, Indore - 452008	102, Sanskriti Appt, 44, Saket Nagar, Indore, Madhya Pradesh- 452018, India	Administrative convenience

Our Board of Directors approved change in our registered office as the change was within the local limits of city.

# KEY EVENTS AND MILESTONES IN THE HISTORY OF OUR COMPANY

The following table sets forth the key events and milestones in the history of our Company, since incorporation:

Financial Year	Events
1996	Incorporation of our Company
2012	Certificate of Merit
2012	ISO 9001: 2008
2014	Best Supply Partner- Packaging Material, Supplier Collaboration Council, West 2014
2016	Partner to win Symphony, Bronze award

<b>Financial Year</b>	Events
2016	Certificate of Excellence

The main object of our Company, as contained in our Memorandum of Association, is as set forth below:

- 1. To carry on the business of manufacturers, producers, assemblers, printers, importers, exporters, stockists, dealers and agents in corrugated paper rolls, boxes, cartoons, containers, fourfold boxes, laminated boxes, corrugated paper sheets, packaging products in paper, plastics, polymers, ferrous and non ferrous metals, glass or wood or combination thereof.
- 2. To carry on the business of marketers, traders, repairs, assemblers and manufacturers of machineries for various packaging products and to deal in various raw materials used in above packaging products.

# AMENDMENTS TO THE MOA OF OUR COMPANY SINCE INCORPORATION

Since incorporation, the following changes have been made to our Memorandum of Association

Date of Shareholder's Approval	Amendment		
	Change in main object of Company by way of deletion of clause 1 to 4 and adoption of new clause as follows:		
September 25, 2003	1. To carry on the business of manufacturers, producers, assemblers, printers, importers, exporters, stockists, dealers and agents in corrugated paper rolls, boxes, cartoons, containers, fourfold boxes, laminated boxes, corrugated paper sheets, packaging products in paper, plastics, polymers, ferrous and non ferrous metals, glass or wood or combination thereof.		
	2. To carry on the business of marketers, traders, repairs, assemblers and manufacturers of machineries for various packaging products and to deal in various raw materials used in above packaging products		
October 07, 2003	Change in name clause of MOA pursuant to change in name from Versatile Investment Private Limited to Vestal Pack Private Limited.		
July 10, 2004	Change in name clause pursuant to change in name of Compaany from Vestal Pack Priavte Limited to Worth Peripherals Limited		
January 28, 2005	The authorised share capital of Rs. 10,00,000 consisting 1,00,000 Equity Shares of Rs. 10/- each was increased to Rs. 50,00,000 consisting of 5,00,000 Equity Shares of Rs. 10/- each.		
May 14, 2010	The authorised share capital of Rs. 50,00,000 consisting 5,00,000 Equity Shares of Rs. 10/- each was increased to Rs. 3,00,00,000 consisting of 30,00,000 Equity Shares of Rs. 10/- each.		
May 31, 2011	The authorised share capital of Rs. 300,00,000 consisting 30,00,000 Equity Shares of Rs. 10/- each was increased to Rs. 350,00,000 consisting of 35,00,000 Equity Shares of Rs. 10/- each.		
November 20, 2013	The authorised share capital of Rs. 350,00,000 consisting 35,00,000 Equity Shares of Rs. 10/- each was increased to Rs. 600,00,000 consisting of 60,00,000 Equity Shares of Rs. 10/- each.		

Date of Shareholder's Approval	Amendment
February 20, 2017	The authorised share capital of Rs. 600,00,000 consisting 60,00,000 Equity Shares of Rs. 10/- each was increased to Rs. 1800,00,000 consisting of 180,00,000 Equity Shares of Rs. 10/- each.
April 24, 2017	<ul><li>Amendment of Memorandum of Association upon Conversion of our Company from a Private Limited Company to a Public Limited Company and the consequent change in name of our Company to Worth Peripherals Limited.</li><li>A fresh certificate of incorporation pursuant to the change of name and conversion of Company to public was granted by the RoC on April 27, 2017</li></ul>

## HOLDING COMPANY OF OUR COMPANY

Our Company has no holding company as on this date of filing of this Red Herring Prospectus.

## SUBSIDIARY COMPANY OF OUR COMPANY

Our Company does not have any other subsidiary as on date of filing of this Red Herring Prospectus.

## PROMOTERS OF OUR COMPANY

The promoters of our Company are Mr.Raminder Singh Chadha and Ms. Amarveer Kaur Chadha. For details, see "*Our Promoter and Promoter Group*" beginning on page 154 of this Red Herring Prospectus.

## CAPITAL RAISING ACTIVITIES THROUGH EQUITY OR DEBT

For details regarding our capital raising activities through equity and debt, refer to the section titled *"Capital Structure"* beginning on page 67 of this Red Herring Prospectus.

## **INJUNCTIONS OR RESTRAINING ORDERS**

The Company is not operating under any injunction or restraining order.

## MERGERS AND ACQUISITIONS IN THE HISTORY OF OUR COMPANY

Our Company has not merged/amalgamated itself nor has acquired any business/undertaking, since incorporation.

#### SHAREHOLDERS AGREEMENTS

Our Company has not entered into any shareholders agreement as on date of filing of this Red Herring Prospectus.

#### **OTHER AGREEMENTS**

Our Company has not entered into any agreements/arrangement except under normal course of business of the Company, as on the date of filing of this Red Herring Prospectus.

## STRATEGIC/ FINANCIAL PARTNERS

Our Company does not have any strategic/financial partner as on the date of filing of this Red Herring Prospectus.

# DEFAULTS OR RESCHEDULING OF BORROWINGS WITH FINANCIAL INSTITUTIONS OR BANKS

There have been no defaults or rescheduling of borrowings with financial institutions or banks as on the date of this Red Herring Prospectus.

## **CONVERSION OF LOANS INTO EQUITY SHARES**

There have been no incident of conversion of loans availed from financial institutions and banks into Equity Shares as on the date of this Red Herring Prospectus.

## CHANGE IN ACTIVITIES OF OUR COMPANY IN THE LAST FIVE YEARS

There has been no change in the activities of our Company during the last five years.

## STRIKES AND LOCKOUTS

There have been no strikes or lockouts in our Company since incorporation.

## **REVALUATION OF ASSETS**

Our Company has not revalued its assets since incorporation and has not issued any Equity Shares including bonus shares by capitalizing any revaluation reserves.

### TIME AND COST OVERRUNS IN SETTING UP PROJECTS

As on the date of this Red Herring Prospectus, there have been no time and cost overruns in any of the projects undertaken by our Company.

#### NUMBER OF SHAREHOLDERS

Our Company has 18 shareholders as on date of this Red Herring Prospectus.

## **OUR MANAGEMENT**

# **BOARD OF DIRECTORS**

Under our Articles of Association we are required to have not less than 3 directors and not more than 15 directors, subject to the applicable provisions of the Companies Act. We currently have six directors on our Board.

The following table sets forth details regarding our Board of Directors as on the date of Red Herring Prospectus:

Sr. No.	Name, Father's/, Designation, Address, Occupation, Nationality, Term and DIN	Date of Appointment/ Reappointment as Director	Other Directorship
1.	Name: Mr. Raminder Singh Chadha Father's Name: Balwant Singh Chadha Age: 53 Years Designation: Chairman & Managing Director Address: C-11, H.I.G. Bunglow Indore 452001 Madhya Pradesh, India. Occupation: Business Nationality: Indian DIN: 00405932 Term: For 3 years w.e.f. June 01, 2017	Reappointed as Managing Director on June 01, 2017	Public Limited CompanyNilPrivate Limited CompanyNilLimitedLiabilityPartnershipWorth Pack LLP
2.	Name: Ms. Amarveer Kaur Chadha Father's Name: Khajan Singh Khanuja Age: 52 Years Designation: Whole Time Director Address: C-11, H.I.G. Bunglow Indore 452001 Madhya Pradesh, India Occupation: Business Nationality: Indian DIN: 00405962 Term: For 3 years w.e.f. June 01, 2017	Reappointed as Whole Time Director on June 01, 2017	Public Limited Company –NilPrivate Limited CompanyNilLimitedLiabilityPartnershipWorth Pack LLP
3.	Name: Mr. Jayvir Chadha Father's Name: Raminder Singh Chadha Age: 27 Years Designation: Whole Time Director Address: C- 11, HIG Colony, RSS Nagar, LIG Main Road, Indore 452001, Madhya Pradesh, IN. Occupation: Business Nationality: Indian DIN: 02397468 Term: For 3 years w.e.f. June 01, 2017	Reappointed as Whole Time Director June 01, 2017	Public Limited Company –NilPrivate Limited CompanyNilLimitedLiabilityPartnershipWorth Pack LLP

Sr. No.	Name, Father's/, Designation, Address, Occupation, Nationality, Term and DIN	Date of Appointment/ Reappointment as Director	Other Directorship
4.	Name: Mr.Dilip Modak Father's Name: Krishna Rao Modak Age: 67Years Designation: Independent Director Address: 255, Gram Lokmanya Nagar, Indore 452009, Madhya Pradesh, India. Occupation: Business Nationality: Indian DIN: 07750172 Term: For a period of 5 years with effect from May 15, 2017	May 15, 2017 Regularised as Independent Director on July 15, 2017	Public Limited Company – NilPrivate Limited Company NilLimitedLiabilityPartnership Nil
5.	Name: Mr.Dilip Burad Father's Name: Suganmal Burad Age: 57 Years Designation: Independent Director Address: 307, Sapna Chambers, 12/1 South Tukoganj, Indore, 452001 Madhya Pradesh, India Occupation: Professional Nationality: Indian DIN: 07713155 Term: For a period of 5 years with effect from May 15, 2017	May 15, 2017 Regularised as Independent Director on July 15, 2017	Public Limited Company – NilPrivate Limited Company NilLimitedLiability Partnership Nil
6.	Name: Ms.Palak Malviya Father's Name: Purshottam Sokal Age: 26 years Designation: Independent Director Address: 943, Sudama Nagar, Near Mata Mandir, Indore, 452009 Madhya Pradesh, India Occupation: Professional Nationality: Indian DIN: 07795827 Term: For a period of 5 years with effect from May 15, 2017	May 15, 2017 Regularised as Independent Director on July 15, 2017	Public Limited Company –Adroit Industries (India)LimitedPrivate Limited CompanyNilLimitedLimitedLimitedLimitedPartnership

# **BRIEF BIOGRAPHIES OF OUR DIRECTORS**

## a) Mr.Raminder Singh Chadha

Mr. Raminder Singh Chadha, aged 53 years, is the Managing Director of our Company. He holds a degree in Bachelors of Science from the University of Indore and has qualified Masters of Arts (Economics) from Devi Ahillya University, Indore. He was awarded Udyog Patra for Self Made Industrialists by the Institute of Trade and Industrial Development at the 21<sup>st</sup> Economic Development Conference. He is the guiding force behind all the corporate decisions and is responsible for the entire business operations of the Company.

## b) Ms. Amarveer Kaur Chadha

Ms. AmarVeer Kaur Chadha, aged 52 years, is the Whole Time Director of our Company. She holds a degree in Bachelors of Arts from the Ravishankar University, Raipur and Masters of Arts from the Ravishankar University, Raipur. She has also completed Bachelor of Law Honors from Devi Ahilya University, Indore and has also received Provisional Diploma in Textile Designing from the Institute of Professional Training for Women. She handles Human Resource Department of our Company.

## c) Mr. Jayvir Chadha

Mr. Jayvir Chadha, aged 27 years, has been appointed as Whole Time Director of our Company. He has been on the Board of our Company since February 20, 2017. He holds Bachelor's Degree in Engineering. from Visvesvaraya Technological University, Belgaum and Masters Degree in Science (Electrical Engineering) from University of Southern California. He looks after marketing operations of our Company.

## d) Mr. Dilip Modak

Mr. Dilip Modak, aged 67 years has been appointed as Independent Director of our Company with effect from May 15, 2017. He holds a Degree of Master of Arts in Economics from the University of Bombay and has been awarded National Apprenticeship Certificate for completing apprenticeship training under the Apprentices Act, 1961 in the trade of Tool & Die Maker and passed the prescribed trade test conducted by the National Council for Training in Vocational Trades

## e) Mr. Dilip Burad

Mr. Dilip Burad, aged 57 years, has been appointed as Independent Director of our Company with effect from May 15, 2017. He is a qualified Chartered Accountant by Profession and a member of the Institute of Chartered Accountant of India.

## f) Palak Malviya,

Ms. Palak Malviya, aged 26 years, has been appointed as Independent Director of our Company with effect from May 15, 2017. She is a qualified Company Secretary by profession and an associate member of the Institute of Company Secretaries of India.

## CONFIRMATIONS

As on the date of this Red Herring Prospectus:

1. Except as mentioned below none of the Directors of the Company are related to each other within the meaning of section 2(77) of the Companies Act, 2013.

Director	Other Director	Relation
Mr. Raminder Singh Chadha	Ms. Amarveer Kaur Chadha	Husband – Wife
Mr. Raminder Singh Chadha	Mr. Jayvir Chadha	Father – Son
Ms. Amarveer Kaur Chadha	Mr. Jayvir Chadha	Mother- Son

- 2. There are no arrangements or understanding with major shareholders, customers, suppliers or any other entity, pursuant to which any of the Directors or Key Management Personnel were selected as a Director or member of the senior management.
- 3. The Directors of our Company have not entered into any service contracts with our Company which provides for benefits upon termination of employment.
- 4. None of our Directors are on the RBI List of willful defaulters.
- 5. Further, none of our Directors are or were directors of any company whose shares were (a) suspended from trading by stock exchange(s) or (b) delisted from the stock exchanges during the term of their directorship in such companies.
- 6. None of the Promoters, persons forming part of our Promoter Group, Directors or persons in control of our Company, has been or is involved as a promoter, director or person in control of any other company, which is debarred from accessing the capital market under any order or directions made by SEBI or any other regulatory authority.

# **REMUNERATION/COMPENSATION/COMMISSION PAID TO DIRECTORS**

During the last financial year ended on March 31, 2017, the directors have been paid gross remuneration as follows.

Name of Director	Amount (Rs. In Lakhs)
Mr. Raminder Singh Chadha	54.00
Ms. Amarveer Kaur Chadha	48.00
MrJayvir Chadha	18.00

## Terms and conditions of employment of our Managing Director:

Mr. Raminder Singh Chadha has been appointed as Managing Director of our Company for a period of 3 years with effect from June 01, 2017. He is paid remuneration as per the terms and conditions mentioned in the resolution dated June 01, 2017.

Remuneration	Rs 4.50/- Lakhs per month.		
Bonus	An amount every year as may be decided by		
	company or as may be granted by the board of		
	directors from time to time		
Perquisites	Perquisites shall be allowed in addition to salary		
Housing	Company shall provide the Managing Director		
	with rent free accommodation and will pay		
	electricity and water charges		
Medical Reimbursement	Reimbursement of medical and hospitalization		
	expenses of the Managing Director and his family		
	in accordance with the Company Policy		
Leave Travel Allowance	Leave Travel Allowance for the Managing		
	Director and his family once in a year in		
	accordance with the Company policy.		
Employer's Contribution to Provident Fund/			
Superannuation Fund	participate in provident fund, gratuity fund or		
	such other schemes for the employees, which the		
	Company may establish from time to time.		
Car	The Managing Director shall be entitled to use		
	company's car, all expenses for maintenance and		
	running of the same including salary of driver to		
	be borne by the Company.		
Telephone	Free use of telephone facility at residence.		
	Personal long distance calls shall be entitled		

However, the total managerial remuneration payable to the director shall not exceed the overall ceiling of the total managerial remuneration as provided under section 197 of the Companies Act, 2013 or such other limits as may be prescribed from time to time (i.e as per section 1 of Part II of Schedule V) or whether in case in any financial year, during his currency of tenure of a managerial person, the Company has no profits or its profits are inadequate, it may without approval of Central Government pay, the remuneration to above managerial personnel not exceeding the ceiling (not exceeding the highest of the limit prescribed under section 2 of Part II of Schedule V of the Act.

## Terms and conditions of employment of our Whole Time Director:

i. Mr. Jayvir Chadha has been appointed as Whole Time Director of our Company for a period of 3 years with effect from June 01, 2017. He is paid remuneration as per the terms and conditions mentioned in the resolution dated June 01, 2017

Remuneration	Rs 3.00/- Lakhs per month.	
Bonus	At discretion of Board	
Housing	Company shall provide the rent free	
	accommodation and will pay electricity and water	

	charges	
Medical Reimbursement	Reimbursement of medical and hospitalization	
	expenses of the Managing Director and his family	
	in accordance with the Company Policy	
Leave Travel Allowance	Leave Travel Allowance for the Whole Time	
	Director and his family once in a year in	
	accordance with the Company policy.	
Employer's Contribution to Provident Fund/	He shall be entitled to participate in provident	
Superannuation Fund	fund, gratuity fund or such other schemes for the	
	employees, which the Company may establish	
	from time to time.	
Car	He shall be entitled to use company's car, all	
	expenses for maintenance and running of the	
	same including salary of driver to be borne by the	
	Company.	
<b>Reimbursement of Expenses</b>	Reimbursement of expenses incurred by him on	
	account of business of the Company in	
	accordance with the Company policy	

However, the total managerial remuneration payable to the director shall not exceed the overall ceiling of the total managerial remuneration as provided under section 197 of the Companies Act, 2013 or such other limits as may be prescribed from time to time (i.e as per section 1 of Part II of Schedule V) or whether in case in any financial year, during his currency of tenure of a managerial person, the Company has no profits or its profits are inadequate, it may without approval of Central Government pay, the remuneration to above managerial personnel not exceeding the ceiling (not exceeding the highest of the limit prescribed under section 2 of Part II of Schedule V of the Act.

ii. Ms. Amarveer Kaur Chadha has been appointed as Whole Time Director of our Company for a period of 3 years with effect from June 01, 2017. She is paid remuneration as per the terms and conditions mentioned in the resolution dated June 01, 2017

Remuneration	Rs 4.00/- Lakhs per month. subject to such		
	increment from time to time as the Board may by		
	its discretion determine.		
Bonus	At discretion of Board		
Housing	Company shall provide the rent free		
	accommodation and will pay electricity and water		
	charges		
Medical Reimbursement	Reimbursement of medical and hospitalization		
	expenses of the Managing Director and his family		
	in accordance with the Company Policy		
Leave Travel Allowance	Leave Travel Allowance for the Whole Time		
	Director and his family once in a year in		
	accordance with the Company policy.		
Employer's Contribution to Provident Fund/			
Superannuation Fund	fund, gratuity fund or such other schemes for the		
	employees, which the Company may establish		
	from time to time.		
Car	She shall be entitled to use company's car, all		
	expenses for maintenance and running of the		
	same including salary of driver to be borne by the		
	Company.		
<b>Reimbursement of Expenses</b>	Reimbursement of expenses incurred by her on		
	account of business of the Company in		
	accordance with the Company policy		

However, the total managerial remuneration payable to the director shall not exceed the overall ceiling of the total managerial remuneration as provided under section 197 of the Companies Act, 2013 or such other limits as may be prescribed from time to time (i.e as per section 1 of Part II of Schedule V) or whether in case in any financial year, during his currency of tenure of a managerial person, the Company has no profits or its profits are inadequate, it may without approval of Central Government pay, the remuneration to above managerial personnel not exceeding the ceiling (not exceeding the highest of the limit prescribed under section 2 of Part II of Schedule V of the Act.

# Terms and conditions of employment of our Independent Directors

Non Executive and Independent Directors of our Company may be paid sitting fees, commission and any other amounts as may be decided by our Board in accordance with the provisions of the Articles of Association, the Companies Act, 2013 and other applicable laws and regulations.

# SHAREHOLDING OF OUR DIRECTORS IN THE COMPANY

As per the Articles of Association of our Company, a Director is not required to hold any qualification shares.

The following table details the shareholding of our Directors as on the date of this Red Herring Prospectus:

Sr. No.	Name of the Director	No. of Equity Shares	% of Pre Issue Equity Share Capital	% of Post Issue Equity Share Capital
1.	Mr. Raminder Singh Chadha	46,80,000	40.70	29.71
2.	Ms. Amarveer Kaur Chadha	32,20,000	28.00	20.44
3.	Mr. Jayvir Chadha	5,50,000	4.78	3.49

# **INTERESTS OF DIRECTORS**

Our Directors are interested in our Company in the following manner: -

- a) All the Directors may be deemed to be interested to the extent of fees, if any, payable to them for attending meetings of the Board or a Committee thereof as well as to the extent of other remuneration and reimbursement of expenses payable to them under the Articles of Association;
- b) All the Directors may also be deemed to be interested to the extent of Equity Shares, if any, already held by them to the extent of any dividends payable to them and other distributions in respect of the said Equity Shares;
- c) All the Directors may be deemed to be interested in the contracts, agreements/arrangements entered into or to be entered into by our Company with any company in which they hold directorships or any partnership firms in which they are partners as declared in their respective declarations;
- d) Mr. Raminder Singh Chadha, our Chairman and Managing Director; Mrs. Amarveer Kaur Chadha our Whole Time Director, have extended their personal guarantees for securing the repayment of certain bank loans obtained by our Company. For details, please refer chapter titled "Financial Indebtedness" beginning on page 213 of this Red Herring Prospectus.
- e) Our directors have also extended unsecured loans to the Company in pursuance of the covenants stipulated by the Bankers to the Company in the sanction letters issued by them in this regard. The details of the unsecured loans availed from the Directors by the Company are as follows:

Name	Amount (in Rs. lakhs)
Ms.Amarveer Kaur Chadha	44.39
Mr. Jayvir Chadha	127.06
Total	171.45

For details, please refer chapter titled "Financial Indebtedness" beginning on page 213 of this Red Herring Prospectus:

Except as stated above and under the heading "Financial Statements, as restated – Annexure XXIV – Restated Statement of Related Parties Transactions" on page 162, under the section titled "Financial Information", we have not entered into any contract, agreements or arrangements during the preceding two years from the date of this Red Herring Prospectus in which the Directors are directly or indirectly interested and no payments have been made to them in respect of the contracts, agreements or arrangements which are proposed to be made with them including the properties purchased by our Company.

# SHAREHOLDING OF DIRECTORS IN SUBSIDIARIES AND ASSOCIATE COMPANIES

Our Company does not have any subsidiary or associate Company as on date of filing this Red Herring Prospectus.

# CHANGES IN OUR BOARD OF DIRECTORS DURING THE LAST THREE YEARS

Following are the changes in directors of our Company in last three years prior to the date of this Red Herring Prospectus:

Name	Date of event	Nature of event	Reason
Mr. Jayvir Chadha	February 20, 2017	Appointment	Appointment as Director
Mr. Dilip Modak	May 15, 2017	Appointment	Appointment as an Additional Independent Director
Mr. Dilip Burad	May 15, 2017	Appointment	Appointment as an Additional Independent Director
Ms. Palak Malviya	May 15, 2017	Appointment	Appointment as an Additional Independent Director
Mr. Raminder Singh	Widy 13, 2017	Change in	Change in Designation as
Chadha	June 01, 2017	designation	Managing Director
Ms. Amarveer Kaur		Change in	Change in Designation as
Chadha	June 01, 2017	designation	Whole Time Director
		Change in	Change in Designation as
Mr.Jayvir Chadha	June 01, 2017	designation	Whole Time Director
		Change in	Regularised as Independent
Mr. Dilip Modak	July 15, 2017	designation	Director
		Change in	Regularised as Independent
Mr. Dilip Burad	July 15, 2017	designation	Director
		Change in	Regularised as Independent
Ms. Palak Malviya	July 15, 2017	designation	Director

# **BORROWING POWERS OF THE BOARD**

Pursuant to a special resolution passed at an Extra- Ordinary General Meeting of our Company held on June 10, 2017 and pursuant to Section 180(1)(c) and any other applicable provisions, of the Companies Act, 2013 and the rules made thereunder, consent of Members be and is hereby accorded to borrow from time to time, any sum or sums of monies, which together with the monies already borrowed by the Company (apart from temporary loans obtained from the Company's bankers in the ordinary course of business), may exceed the aggregate of the paid up capital of the company and free reserve, that is to say, reserves not set apart for any specific purposes, provided that the total outstanding amount so borrowed, shall not at any time exceed the limit of Rs. 100 crores.

# CORPORATE GOVERNANCE

The provisions of the Listing Agreement to be entered into with the Stock Exchanges and the applicable regulations of SEBI (LODR) Regulations, 2015 with respect to corporate governance will be applicable to us immediately upon the listing of our Equity Shares with the Stock Exchanges. We believe we are in compliance with the requirements of the applicable regulations, including the Listing Agreement with the Stock Exchanges, the SEBI (LODR) Regulations, 2015 and the SEBI Regulations, in respect of corporate governance including constitution of the Board and committees thereof. The corporate governance framework is based on an effective independent board, separation of the Board's supervisory role from the executive management team and constitution of the Board Committees, as required under law.

Our Board of Directors is constituted in compliance with the Companies Act, Listing Agreement to be executed with Stock Exchanges, the SEBI (LODR) Regulations, 2015 and in accordance with best practices in corporate governance, our Board of Directors functions either as a full board or through management which provides our Board of Directors detailed reports on its performance periodically.

Currently our Board has 6 Directors, of which the Chairman of the Board is an Executive Director. The constitution of our Board is in compliance with the requirements of Regulation 17 of the SEBI Listing Regulations and as per section 149 of the Companies Act, 2013.

# The following committees have been formed in compliance with the corporate governance norms:

- A) Audit Committee
- **B**) Stakeholders Relationship Committee
- C) Nomination and Remuneration Committee
- D) Corporate Social Responsibility Committee

#### A) Audit Committee

Our Company has constituted an audit committee ("Audit Committee"), as per section 177 of the Companies Act 2013 vide resolution passed in the meeting of the Board of Directors dated May 15, 2017. The constituted Audit Committee comprises following members:

Name of the Director	Status	Nature of Directorship
Mr.Dilip Burad	Chairman	Independent Director
Ms. Palak Malviya	Member	Independent Director
Mr. Dilip Modak	Member	Independent Director
Mr. Raminder Singh Chadha	Member	Chairman & Managing Director

The Company Secretary and Compliance Officer of the Company would act as the Secretary to the Audit Committee.

The Audit Committee shall have following powers/responsibilities:

- a. To investigate any activity within its terms of reference.
- b. To seek information from any employee.
- c. To obtain outside legal or other professional advice, and
- d. To secure attendance of outsiders with relevant expertise if it considers necessary

The Audit Committee shall mandatorily review the following information:

a. Management discussion and analysis of financial condition and results of operations Statement of significant related party transactions (as defined by the audit committee), submitted by management;

- b. Statement of significant related party transactions (as defined by the Audit Committee), submitted by management;
- c. Management letters / letters of internal control weaknesses issued by the statutory auditors;
- d. Internal Audit reports relating to internal control weaknesses; and
- e. The appointment, removal and terms of remuneration of the Chief Internal Auditor.

The recommendations of the Audit Committee on any matter relating to financial management, including the audit report, are binding on the Board. If the Board is not in agreement with the recommendations of the Committee, reasons for disagreement shall have to be incorporated in the minutes of the Board Meeting and the same has to be communicated to the shareholders. The Chairman of the Audit committee has to attend the Annual General Meetings of the Company to provide clarifications on matters relating to the audit.

The role of the Audit Committee not limited to but includes:

- 1. Overseeing the company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible;
- 2. Recommending to the Board, the appointment, re-appointment and, if required, the replacement or removal of the statutory auditor and the fixation of audit fees;
- 3. Approving payment to statutory auditors for any other services rendered by the statutory auditors;
- 4. Approving initial or any subsequent modification of transactions of the Company with related parties;
- 5. Scrutinizing inter-corporate loans and investments;
- 6. Valuation of undertakings or assets of the Company, wherever it is necessary;
- 7. Evaluation of internal financial controls and risk management systems;
- 8. Monitoring the end use of funds raised through public offers and related matters;
- 9. Reviewing, with the management, the annual financial statements before submission to the Board for approval, with particular reference to:
  - a) Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 314 of the Companies Act, 2013;
  - b) Changes, if any, in accounting policies and practices along with reasons for the same;
  - c) Major accounting entries involving estimates based on the exercise of judgment by management;
  - d) Significant adjustments made in the financial statements arising out of audit findings;
  - e) Compliance with listing and other legal requirements relating to financial statements;
  - f) Disclosure of any related party transactions; and
  - g) Qualifications in the draft audit report.
- 10. Reviewing, with the management, the half yearly financial statements before submission to the board for approval;
- 11. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter;
- 12. Reviewing, with the management, performance of statutory and internal auditors, and adequacy of the internal control systems;

- 13. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- 14. Discussing with the internal auditors any significant findings and follow up there on;
- 15. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board;
- 16. Discussing with the statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 17. Looking into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- 18. Reviewing the functioning of the Whistle Blower mechanism, in case the same is existing;
- 19. Reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
- 20. Approving the appointment of the Chief Financial Officer (i.e. the whole time finance director or any other person heading the finance function) after assessing the qualifications, experience and background, etc., of the candidate; and
- 21. Carrying out any other function as is mentioned in the terms of reference of the Audit Committee or contained in the equity listing agreements as and when amended from time to time.

Explanation (i): The term "related party transactions" shall have the same meaning as contained in the Accounting Standard 18, Related Party Transactions, issued by The Institute of Chartered Accountants of India.

# Meeting of Audit Committee and relevant Quorum

The committee shall meet at least four times in a year and not more than four months shall elapse between any two meetings. The quorum for the meeting shall be either two members or one third of the members of the committee, whichever is higher but there shall be presence of minimum two Independent members at each meeting. Meeting of the Audit Committee shall be called by at least seven day's notice in advance.

#### **Tenure:**

The Audit Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board, to carry out the functions of the Audit Committee as approved by the Board.

#### **B)** Stakeholder's Relationship Committee

Our Company has constituted a shareholder / investors grievance committee ("Stakeholders' Relationship Committee") to redress complaints of the shareholders. The Stakeholders Relationship Committee was constituted vide resolution passed at the meeting of the Board of Directors held on May 15, 2017.

The Stakeholder's Relationship Committee comprises the following Directors:

Name of the Director	Status	Nature of Directorship
Mr. Dilip Burad	Chairman	Independent Director
Mr. Dilip Kumar Modak	Member	Independent Director
Ms. Palak Malviya	Member	Independent Director

The Company Secretary of our Company shall act as a Secretary to the Stakeholder's Relationship Committee.

The scope and function of the Stakeholder's Relationship Committee and its terms of reference shall include the following:

- **A. Tenure:** The Stakeholder/ Investor Relationship Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board, to carry out the functions of the Stakeholder / Investor Relationship Committee as approved by the Board.
- **B.** Meetings: The Stakeholder/ Investor Relationship Committee shall meet at least at least four times a year with maximum interval of four months between two meetings and shall report to the Board on a quarterly basis regarding the status of redressal of complaints received from the shareholders of the Company. The quorum for the meeting shall be either two members or one third of the members of the committee, whichever is higher
- **C. Terms of Reference:** Redressal of shareholders' and investors' complaints, including and in respect of:
  - 1. Allotment, transfer of shares including transmission, splitting of shares, changing joint holding into single holding and vice versa, issue of duplicate shares in lieu of those torn, destroyed, lost or defaced or where the cages in the reverse for recording transfers have been fully utilized;
  - 2. Issue of duplicate certificates and new certificates on split/consolidation/renewal, etc.; and
  - 3. Review the process and mechanism of redressal of Shareholders /Investors grievance and suggest measures of improving the system of redressal of Shareholders /Investors grievances;
  - Non-receipt of share certificate(s), non-receipt of declared dividends, non-receipt of interest/dividend warrants, non-receipt of annual report and any other grievance/complaints with Company or any officer of the Company arising out in discharge of his duties;
  - 5. Oversee the performance of the Registrar & Share Transfer Agent and also review and take note of complaints directly received and resolved them;
  - 6. Oversee the implementation and compliance of the Code of Conduct adopted by the Company for prevention of Insider Trading for Listed Companies as specified in the Securities & Exchange Board of India (Probation of insider Trading) Regulations, 1992 as amended from time to time;
  - 7. Any other power specifically assigned by the Board of Directors of the Company from time to time by way of resolution passed by it in a duly conducted Meeting;
  - 8. Carrying out any other function contained in the SME equity listing agreement as and when amended from time to time.

#### *C*) Nomination and Remuneration Committee

Our Company has constituted a Nomination and Remuneration Committee in accordance section 178 of Companies Act 2013. The constitution of the Nomination and Remuneration Committee was approved by a Meeting of the Board of Directors held on May 15, 2017. The said committee is comprised as under:

Name of the Director	Status	Nature of Directorship
Mr. Dilip Burad	Chairman	Independent Director
Mr. Dilip Kumar Modak	Member	Independent Director
Ms. Palak Malviya	Member	Independent Director

The Nomination and Remuneration Committee comprises the following Directors:

The Company Secretary of our Company shall act as a Secretary to the Nomination and Remuneration Committee. The scope and function of the Committee and its terms of reference shall include the following:

A. **Tenure**: The Nomination and Remuneration Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board.

B. **Meetings**: The committee shall meet as and when the need arise for review of Managerial Remuneration. The quorum for the meeting shall be one third of the total strength of the committee or two members, whichever is higher. Meeting of the Nomination and Remuneration/Compensation Committee shall be called by at least seven day's notice in advance.

The quorum for the meeting shall be one third of the total strength of the committee or two members, whichever is higher. Meeting of the Nomination and Remuneration Committee shall be called by at least seven day's notice in advance.

# C. Terms of Reference:

- Identify persons who are qualified to become Directors and may be appointed in senior management in accordance with the criteria laid down, recommend to the Board their appointment ad removal and shall carry out evaluations of every director's performance;
- Formulate the criteria for determining the qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration for directors, Key Managerial Personnel and other employees;
- Decide the salary, allowances, perquisites, bonuses, notice period, severance fees and increment of Executive Directors;
- Define and implement the Performance Linked Incentive Scheme (including ESOP of the Company) and evaluate the performance and determine the amount of incentive of the Executive Directors for that purpose;
- Decide the amount of Commission payable to the Whole time Directors;
- Review and suggest revision of the total remuneration package of the Executive Directors keeping in view the performance of the Company, standards prevailing in the industry, statutory guidelines etc;
- To formulate and administer the Employee Stock Option Scheme.
- Formulate the assessment/evaluation criteria for performance evaluation of the Directors of the Company;
- Devise a policy on the Board diversity;
- Carry out any other function as is mandated by the Board from time to time and / or enforced by any statutory notification, amendment or modification, as may be applicable;

# D) Corporate Social Responsibility Committee

Our Company has reconstituted a Corporate Social Responsibility Committee in accordance section 135 of Companies Act 2013. The constitution of the Corporate Social Responsibility Committee was approved by a Meeting of the Board of Directors held on May 15, 2017. The said committee is comprised as under:

The Corporate Social Responsibility Committee comprises the following Directors:

Name of the Director	Status	Nature of Directorship
Mr. Raminder Singh Chadha	Chairman	Chairman and Managing Director
Mr. Jayvir Chadha	Member	Whole Time Director
Mr. Dilip Burad	Member	Independent Director

A. **Tenure**: The Corporate Social Responsibility Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board.

# **B.** Terms of Reference:

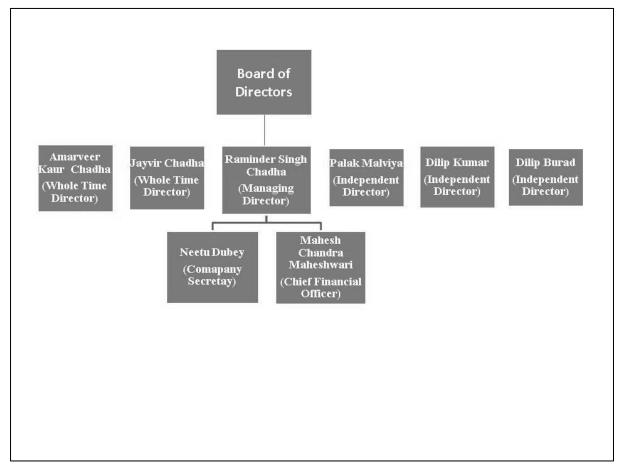
• To formulate, revise and recommend to the Board, a CSR policy which shall indicate the activities to be undertaken by the Company as per the Companies Act, 2013;

- To review and recommend the amount of expenditure to be incurred on the activities to be undertaken by the company;
- To monitor the CSR policy of the Company from time to time;
- Any other matter as the CSR Committee may deem appropriate after approval of the Board of Directors or as may be directed by the Board of Directors from time to time.

# Our Company has adopted the following policies:

- a) Corporate Social Responsibility Policy;
- b) Whistle Blower Policy;
- c) Nomination and Remuneration Policy;
- d) Policy on Material Subsidiaries;
- e) Prevention and Archival Policy;
- f) Policy on Related Party Transactions;
- g) Risk Management Policy;
- h) Code of Conduct;
- i) Board Diversity Policy;
- j) Policy for Determining Material Events and Information; and
- k) Policy for Prevention of Sexual Harassment.
- 1) Policy on Insider Trading

# **ORGANIZATIONAL STRUCTURE**



# **KEY MANAGERIAL PERSONNEL**

Our Company is managed by our Board of Directors, assisted by qualified and experienced professionals, who are permanent employees of our Company. Below are the details of the Key Managerial Personnel of our Company:

#### The details of our Key Managerial Personnel are set out below:

#### a. Mr. Raminder Singh Chadha, Managing Director

Mr. Raminder Singh Chadha, aged 53 years, is the Managing Director of our Company. He holds a degree in Bachelors of Science from the University of Indore and has qualified Masters of Arts (Economics) from Devi Ahillya University, Indore. He was awarded Udyog Patra for Self Made Industrialists by the Institute of Trade and Industrial Development at the 21st Economic Development Conference. He is the guiding force behind all the corporate decisions and is responsible for the entire business operations of the Company.

#### b. Ms. Neetu Dubey, Company Secretary and Compliance Officer

Ms. Neetu Dubey, aged 27 years, is the Company Secretary and Compliance Officer of our Company. She has been appointed as Company Secretary of our Company with effect from February 01, 2017. She is a qualified Company Secretary by profession and is an associate member of the Institute of Company Secretaries of India. She is entrusted with the responsibility of handling corporate secretarial functions of our Company.

#### c. Mr. Mahesh Chandra Maheshwari, Chief Financial Officer

Mr. Mahesh Chandra Maheshwari aged 62 years, is the Chief Financial Officer of our Company. He has been appointed as Chief Financial Officer of our Company with effect from June 01, 2017. He holds Bachelor's Degree in Commerce from Vikram University, Ujjain He looks after financial and accounting operations of our Company.

#### RELATIONSHIP BETWEEN KEY MANAGERIAL PERSONNEL

None of the Key Managerial Personnel's are related to each other within the meaning of Section 2 (77) of the Companies Act, 2013. All of the Key Managerial Personnel are permanent employees of our company.

# RELATIONSHIPS OF DIRECTORS/ AND PROMOTERS WITH KEY MANAGERIAL PERSONNEL

Except as mentioned below none of our Directors of the Company are related to the Key Managerial Personnel within the meaning of section 2(77) of the Companies Act, 2013.

Name of Key Managerial Personnel	Relationship with	Relation
Mr. Raminder Singh Chadha	Ms. Amarveer Kaur Chadha	Husband- Wife
Mr. Raminder Singh Chadha	Ms. Jayvir Chadha	Father- Son

#### ARRANGEMENTS AND UNDERSTANDING WITH MAJOR SHAREHOLDERS

None of our Directors have been appointed on our Board pursuant to any arrangement with our major shareholders, customers, suppliers or others.

# SHAREHOLDING OF THE KEY MANAGERIAL PERSONNEL

Except as disclosed below, none of the Key Managerial Personnel hold any Equity Shares of our Company as on the date of this Red Herring Prospectus.

Sr. No.	Name of the Director	No. of Equity Shares	% of Pre Equity Capital		% of Post Equity Capital	Issue Share
1.	Mr. Raminder Singh Chadha	46,80,000		40.70		29.71

Sr. No.	Name of the Director	No. of Equity Shares	% of Pre Issue Equity Share Capital	
2	Mr. Mahesh Chandra Maheshwari	500	Negligible	Negligible

# **REMUNERATION/ COMPENSATION TO KEY MANAGERIAL PERSONNEL**

During the last financial year ended on March 31, 2017, the Key Managerial Personnel have been paid gross remuneration as follows.

Name of the Key Managerial Personnel	Remuneration paid during FY 2016-17 (Rupees in Lakhs)
Mr. Raminder Singh Chadha	54.00
Ms. Neetu Dubey	0.36*

\*For a period of 2 months with effect from February 01, 2017.

# BONUS OR PROFIT SHARING PLAN OF THE DIRECTORS/ KEY MANAGERIAL PERSONNEL

Our Company has not entered into any Bonus or Profit Sharing Plan with any of the Directors, Key Managerial Personnel.

# CONTINGENT AND DEFERRED COMPENSATION PAYABLE TO KEY MANAGERIAL PERSONNEL

None of our Key Managerial Personnel has received or is entitled to any contingent or deferred compensation.

#### LOANS TO KEY MANAGERIAL PERSONNEL

The Company has not given any loans and advances to the Key Managerial Personnel as on the date of this Red Herring Prospectus.

#### INTEREST OF KEY MANAGERIAL PERSONNEL

The Key Managerial Personnel of our Company have interest in our Company to the extent of the remuneration or benefits to which they are entitled to as per their terms of appointment and reimbursement of expenses incurred by them during the ordinary course of business and to the extent of Equity Shares held by them in our Company, if any and dividends payable thereon, if any.

Except as disclosed in this Red Herring Prospectus, none of our key managerial personnel have been paid any consideration of any nature from our Company, other than their remuneration.

Except as stated in the heading titled "*Related Party Transactions*" under the Section titled "Financial Statements as Restated" beginning on page 162 of this Red Herring Prospectus and described herein above, our key managerial personnel do not have any other interest in the business of our Company.

#### CHANGES IN KEY MANAGERIAL PERSONNEL IN THE LAST THREE YEARS

The Changes in the Key Managerial Personnel in the last three years are as follows:

Name	Designation	Date of Event	Reason
Mr. Raminder Singh			Change in Designation
Chadha	Managing Director	June 01, 2017	Change in Designation
Mr.Mahesh Chandra	Chief Financial		Appointment as Chief
Maheshwari	Officer	June 01, 2017	Financial Officer
Ma Nastu Dubay			Appointment as Company
Ms. Neetu Dubey	Company Secretary	February 01, 2017	Secretary

Other than the above changes, there have been no changes to the KMP of our company that are not in the normal cause of employment.

# ESOP/ESPS SCHEME TO EMPLOYEES

Presently, we do not have any ESOP/ESPS Scheme for employees.

# PAYMENT OR BENEFIT TO OUR OFFICERS (NON SALARY RELATED)

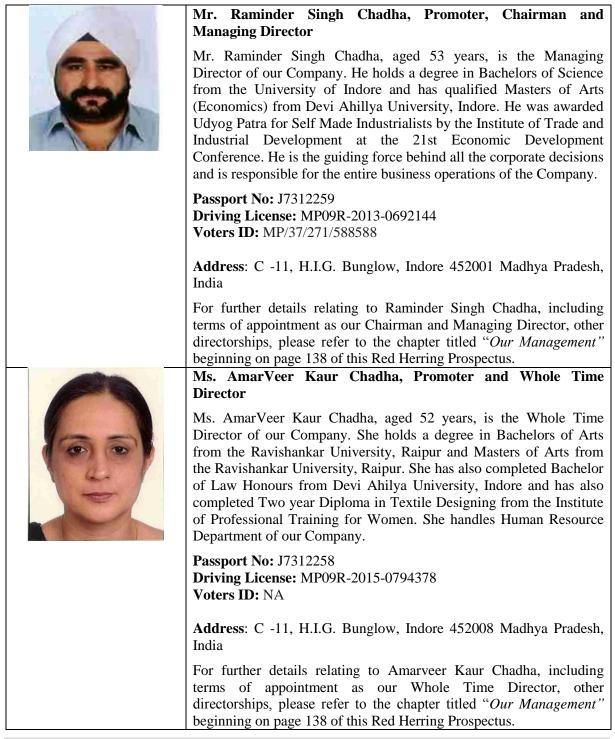
Except as disclosed in the heading titled "*Related Party Transactions*" in the section titled "*Financial Statements as Restated*" beginning on page 162 of this Red Herring Prospectus, no amount or benefit has been paid or given within the three preceding years or is intended to be paid or given to any of our officers except the normal remuneration for services rendered as officers or employees.

# OUR PROMOTER AND PROMOTER GROUP

### **OUR PROMOTERS**

Our Company is promoted by Mr. Raminder Singh Chadha and Ms. AmarVeer Kaur Chadha.

#### Brief profile of our individual Promoter is as under:



#### DECLARATION

Our Company confirms that the permanent account number, bank account number and passport number of our Promoters has been submitted to the Stock Exchange at the time of filing of the Red Herring Prospectus with it.

#### **INTEREST OF PROMOTERS**

Our Promoters are interested in our Company to the extent that they have promoted our Company and to the extent of their shareholding and the dividend receivable, if any and other distributions in respect of the Equity Shares held by them. For details regarding shareholding of our promoters in our Company, please refer "*Capital Structure*" on page 67 of this Red Herring Prospectus

Our Promoters are also Directors of our Company and may be deemed to be interested to the extent of remuneration and/ or reimbursement of expenses payable to them for services rendered to us in accordance with the provisions of the Companies Act and in terms of the agreements entered into with our company, if any and AoA of our Company. For details please see "Our Management", "Financial Statements" and "Capital Structure" beginning on pages 138, 162 and 67 respectively of this Red Herring Prospectus.

Our Promoters do not have any other interest in any property acquired or proposed to be acquired by our Company in a period of two years before filing of this Red Herring Prospectus or in any transaction by our Company for acquisition of land, construction of building or supply of machinery. However, the registered office of our Company is taken on rent from our Promoter, Amarveer Kaur Chadha.

For details of related party transactions entered into by our Company during last financial year with our Promoters and Group Companies, the nature of transactions and the cumulative value of transactions, see *"Related Party Transactions"* on page no 160 of this Red Herring Prospectus.

Except as stated in this section and *"Related Party Transactions"* and *"Our Management"* on page 160 and 138 respectively, there has been no payment of benefits to our Promoter or Promoter Group during the two years preceding the filing of the Red Herring Prospectus nor is there any intention to pay or give any benefit to our Promoter or Promoter Group.

# PAYMENT OR BENEFIT TO PROMOTERS OF OUR COMPANY

Except as stated otherwise in the chapters "*Related Party Transactions*" on page 160 of this Red Herring Prospectus, there has been no payment or benefits to the Promoters during the two years prior to the filing of this Red Herring Prospectus.

# LITIGATION INVOLVING OUR PROMOTERS

For details of legal and regulatory proceedings involving our Promoters, see "Outstanding Litigation and Material Developments" on page 215 of this Red Herring Prospectus.

# **OTHER VENTURES OF OUR PROMOTERS**

Save and except as disclosed in the chapter titled "*Our Promoter* and *Promoter Group*" and *Our* "*Group Companies*" beginning on page 154 and 158, of this Red Herring Prospectus, there are no ventures promoted by our Promoters in which they have any business interests / other interests.

#### **COMMON PURSUITS**

None of our Group Company is authorized to carry similar activities as that of our business.

#### **RELATED PARTY TRANSACTIONS**

For the transactions with our Promoters, Promoter Group and Group Company, during the last financial year, nature of transactions and the cumulative value of transactions, please refer to section titled "*Related Party Transactions*" on page 160 of this Red Herring Prospectus.

Except as stated in "*Related Party Transactions*" beginning on page 160 of this Red Herring Prospectus, and as stated therein, our Promoters or any of the Promoter Group Entities do not have any other interest in our business.

### CONFIRMATIONS

Our Company, our individual Promoters and their relatives (as defined under the Companies Act, 2013) are not Wilful Defaulters and there are no violations of securities laws committed by our Promoter in the past and no proceedings for violation of securities laws are pending against them.

Our Promoters are not interested as a member of a firm or company, and no sum has been paid or agreed to be paid to our Promoters or to such firm or company in cash or otherwise by any person for services rendered by our Promoter or by such firm or company in connection with the promotion or formation of our Company.

Our Promoters and members of the Promoter Group have not been prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or governmental authority.

Our Promoters are not and have never been promoters, directors or persons in control of any other company which is prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or governmental authority.

Except as disclosed in *"Related Party Transactions"* on page 160 of this Red Herring Prospectus, our Promoters are not related to any of the sundry debtors or are not beneficiaries of Loans and Advances given by/to our Company.

#### DISASSOCIATION BY THE PROMOTERS IN THE LAST THREE YEAR

Our Promoters has not disassociated themselves from any entities/firms during preceding three years.

### **OUR PROMOTER GROUP**

Our Promoter Group in terms of Regulation 2(1)(zb) of the SEBI (ICDR) Regulations is as under:

Relationship with Promoters	Raminder Singh Chadha	Amar Veer Kaur Chadha
Father	Mr. Balwant Singh Chadha	-
Mother	Ms. Balwant Kaur Chadha	-
Sister	-	-
Spouse	Ms. Amarveer Kaur Chadha	Mr. Raminder Singh Chadha
Daughter	Ms. Ganiv Chadha	Ms. Ganiv Chadha
Son	Mr. Jayvir Chadha	Mr. Jayvir Chadha

A. Individuals related to our Promoters:

#### Disassociation of certain immediate relatives from Promoter Group by Promoter:

Mr. Arvinder Singh Chadha, Mr. Khazan Singh Khanuja, Ms. Surjit Kaur Khanuja, Mr. Bakshish Khanuja, Ms. Arshi Singh, Ms. Ashish Kaur Hora, Ms. Simmi Singh, "immediate" relatives of our Promoters do not form part of the "Promoter Group" of the Company. Moreover, they do not own shareholding in our Company and are also not involved in the business of our Company. Our Promoters has submitted that information related to business/financial interest held by these relatives are not accessible for the purpose of disclosure in the Draft Red Herring Prospectus/Red Herring Prospectus/ Prospectus. Further the said person through their respective declaration has expressed their unwillingness to be constituted under the "Promoter Group" of the Company and has requested that consequently their entities should not be considered to be part of the "Promoter Group" and "Group Companies". Therefore, though there are no formal disassociation agreements they are not treated as part of Promoter group and the disclosures made in this Red Herring Prospectus are limited to the extent of information that has been made available by our Promoters in relation to Promoter Group and Group Companies.

# **B.** Companies, firms, proprietorships and HUFs which form part of our Promoter Group are as follows:

1. Versatile Translink Private Limited

- 2. Worth Pack LLP
- 3. Yash Packers
- 4. Raminder Chadha HUF

# **RELATIONSHIP OF PROMOTERS WITH OUR DIRECTORS**

Our Promoters are part of our Board of Directors as Managing Director and Whole Time Director.

Except as mentioned below, our Promoters are not related to any of our Company's Directors within the meaning of Section 2(77) of the Companies Act, 2013.

Promoter	Director	Relationship
Mr. Raminder Singh Chadha	Ms.Amarveer Kaur Chadha	Husband- Wife
Mr. Raminder Singh Chadha	Mr. Jayvir Chadha	Father- Son
Ms. Amarveer Kaur Chadha	Mr. Jayvir Chadha	Mother- Son

# CHANGES IN CONTROL

There has been no change in the management or control of our Company.

#### **OUR GROUP COMPANIES**

In accordance with the provisions of the SEBI (ICDR) Regulations, for the purpose of identification of 'Group Companies', our Company has considered companies as covered under the applicable accounting standards, i.e. Accounting Standard 18 issued by the Institute of Chartered Accountant of India and other companies as per the policy adopted by our Board. Pursuant to a resolution dated July 01, 2017, our Board vide a policy of materiality has resolved that except as mentioned in the list of related parties prepared in accordance with Accounting Standard 18 no other Company is material in nature. Further companies which have been disclosed as related parties in the restated financial statements of our company for the last five financial years and which are no longer associated with our company have not been disclosed as group companies.

# **Our Group Companies:**

The details of our Group Companies are provided below:

# 1. VERSATILE TRANSLINK PRIVATE LIMITED (VTPL)

Versatile Translink Private Limited was originally incorporated as Versatile Paper Containers Private Limited as a Private Company at Indore, on July 24, 1990 under the provisions of Companies Act, 1956 bearing registration No. 10-05931 issued by the Registrar of Companies, Madhya Pradesh, Gwalior. The name of our Company was changed to Versatile Translink Private Limited pursuant to a Fresh Certificate of Incorporation consequent on change of name, dated July 31, 2012, issued by the Registrar of Companies, Madhya Pradesh, Gwalior. The registered office of the Company is situated at C-11, HIG Bunglow, Ravi, Shankar Shukla Marg, Indore, Madhya Pradesh 452008, India. The current paid up capital of Versatile Translink Private Limited is Rs. 10.50 lakhs. The Corporate Identification Number of VTPL is U63090MP1990PTC005931.

#### Board of Directors as on the date of this Red Herring Prospectus:

- 1. Mahesh Maheshwari
- 2. Mukesh Jain

The Company is engaged in the business of transportation and logistics services.

#### **Financial Performance**

Rs in lakhs

Particulars	2013-14	2014-15	2015-16
Paid Up Capital	10.50	10.50	10.50
Reserves and Surplus	100.14	101.05	103.83
Net Asset Value (In Rs.)	1053.72	1062.42	1088.82

#### NATURE AND EXTENT OF INTEREST OF PROMOTERS

Our Promoter, Mr.Raminder Singh Chadha holds 1950 equity shares of the Company constituting 18.57% of the total shareholding of VTPL.

# DISSOCIATION BY THE PROMOTER IN THE LAST THREE YEAR

Our Promoter has not disassociated themselves from any of the companies, firms or other entities during the last three years preceding the date of this Red Herring Prospectus.

### **NEGATIVE NET WORTH**

None of our Group Company has negative net worth as on the date of filing this Red Herring Prospectus.

# **DEFUNCT / STRUCK-OFF COMPANY**

None of our Group Company has become defunct or struck – off in the five years preceding the filing of this Red Herring Prospectus.

# INTEREST OF OUR PROMOTERS IN GROUP COMPANIES

#### In the promotion of our Company

None of our Group Companies have any interest in the promotion or any business interest or other interest in our Company. However, our Group Company Versatile Translink Private Limited is interested to the extent of their shareholding in our Company. For details in this regard, kindly refer to the chapters titled "Our Promoter and Promoter Group" and "Capital Structure" beginning on page 154 and 67 of this Red Herring Prospectus.

# In the properties acquired or proposed to be acquired by our Company in the past two years before filing this Red Herring Prospectus

None of our Group Companies have any interest in the properties acquired or proposed to be acquired by our Company in the two years preceding the date of filing of this Red Herring Prospectus or proposed to be acquired by it.

#### In transactions involving acquisition of land, construction of building and supply of machinery.

None of our Group Companies is interested in any transactions involving acquisition of land, construction of building or supply of machinery.

# **COMMON PURSUITS**

None of our group company has common pursuits with our company and also these companies do not have any non-compete agreements in place amongst themselves, there is a conflict of interest between our Company and Group Company.

# SALES/PURCHASES BETWEEN OUR COMPANY AND PROMOTER COMPANY & GROUP COMPANIES

Other than as disclosed in the chapter titled "*Related Party Transactions*" beginning on page 160 of this Red Herring Prospectus, there are no sales/purchases between the Company and the Group Companies.

# RELATED BUSINESS TRANSACTIONS WITHIN THE GROUP COMPANIES AND SIGNIFICANCE OF THE FINANCIAL PERFORMANCE OF OUR COMPANY

For details, please refer to the section titled "*Related Party Transactions*" beginning on page 160 of this Red Herring Prospectus.

#### CONFIRMATIONS

None of the securities of our Group Companies are listed on any stock exchange and none of our Group Companies have made any public or rights issue of securities in the preceding three years.

Our Group Company has not been declared as wilful defaulters by the RBI or any other governmental authority and there are no violations of securities laws committed by them in the past and no proceedings pertaining to such penalties are pending against them.

Our Group Companies have become not been declared sick companies under the SICA. Additionally, Group Company has not been restrained from accessing the capital markets for any reasons by SEBI or any other authorities.

#### LITIGATIONS INVOLVING OUR GROUP COMPANIES

For details related to litigations and regulatory proceedings involving our group companies, please refer to the chapter titled "*Outstanding Litigation and Material Developments*" beginning on page 215 of this Red Herring Prospectus.

#### PAYMENT OR BENEFIT TO OUR GROUP COMPANIES

Except as stated in chapter titled "Related Party Transactions" beginning on page 160 of this Red Herring Prospectus, there has been no payment of benefits to our Group Companies during the financial years ended March 31, 2017, March 31, 2016, March 31, 2015, March 31, 2014, and March 31, 2013 nor is any benefit proposed to be paid to them.

# **RELATED PARTY TRANSACTION**

For details on Related Party Transactions of our Company, please refer to Annexure XXIV of restated financial statement under the section titled, Financial Statements beginning on page 162 of this Red Herring Prospectus.

### **DIVIDEND POLICY**

Under the Companies Act, 2013, an Indian company pays dividends upon a recommendation by its Board of Directors and approval by a majority of the shareholders. Under the Companies Act, 2013 dividends may be paid out of profits of a company in the year in which the dividend is declared or out of the undistributed profits or reserves of the previous years or out of both.

Our Company does not have a formal dividend policy. Any dividends to be declared shall be recommended by the Board of Directors depending upon the financial condition, results of operations, capital requirements and surplus, contractual obligations and restrictions, the terms of the credit facilities and other financing arrangements of our Company at the time a dividend is considered, and other relevant factors and approved by the Equity Shareholders at their discretion. Our Company has not paid any dividend for the last five years.

Dividends are payable within 30 days of approval by the Equity Shareholders at the annual general meeting of our Company. When dividends are declared, all the Equity Shareholders whose names appear in the register of members of our Company as on the record date are entitled to be paid the dividend declared by our Company. Any Equity Shareholder who ceases to be an Equity Shareholder prior to the record date, or who becomes an Equity Shareholder after the record date, will not be entitled to the dividend declared by our Company.

#### SECTION V – FINANCIAL STATEMENTS

#### FINANCIAL STATEMENT AS RESTATED

Report of Auditors on the Restated Financial Information of Worth Peripherals Ltd. for each of the period / years ended on March 31, 2017 March 31, 2016, March 31, 2015, March 31, 2014 and March 31, 2013.

**The Board of Directors Worth Peripherals Limited** 102, Sanskriti Appartment, 44 Saket Nagar, Indore Madhya Pradesh-452018

#### Dear Sirs,

- 1. We, M/S Maheshwari & Gupta Chartered Accountants, have examined the attached Restated Statement of Assets and Liabilities of Worth Peripherals Ltd. (the "Company") as at 31<sup>th</sup> March 2017, 31<sup>st</sup> March 2016, 2015, 2014 and 2013, the related Restated Statement of Profit & Loss and Restated Statement of Cash Flow for the years / period ended as at 31<sup>th</sup>March 2017, 31<sup>st</sup> March 2016, 2015, 2014 and 2013, annexed to this report for the purpose of inclusion in the offer document prepared by the Company (collectively the "Restated Statements"). These Restated Summary Statements have been prepared by the Company and approved by the Board of Directors of the Company in connection with the Initial Public Offering (IPO) in SME Platform of NSE Limited.
- 2. These Restated Summary Statements have been prepared in accordance with the requirements of:
  - (i) Part I of Chapter III to the Companies Act, 2013("Act") read with Companies (Prospectus and Allotment of Securities) Rules 2014;
  - (ii) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations 2009 ("ICDR Regulations") issued by the Securities and Exchange Board of India ("SEBI") in pursuance to Section 11 of the Securities and Exchange Board of India Act, 1992 and related amendments / clarifications from time to time;
  - (iii) The terms of reference to our engagements with the Company requesting us to carry out the assignment, in connection with the Draft Red Herring Prospectus/ Red Herring Prospectus and Prospectus being issued by the Company for its proposed Initial Public Offering of equity shares in SME Platform of NSE.("**IPO**" or "**SME IPO**"); and
  - (iv) The Guidance Note on Reports in Company Prospectus (Revised) issued by the Institute of Chartered Accountants of India ("Guidance Note").
- 3. The Restated Summary Statements of the Company have been extracted by the management from the Audited Financial Statements of the Company for the financial year ended on 31<sup>st</sup> March 2017, 2016, 2015, 2014 and 2013.
- 4. In accordance with the requirements of Part I of Chapter III of Act including rules made therein, ICDR Regulations, Guidance Note and Engagement Letter, we report that:
  - (i) The "**Statement of Assets and Liabilities as Restated**" as set out in **Annexure I** to this report, of the Company as at 31<sup>st</sup> March 2017, 2016, 2015, 2014 and 2013 are prepared by the Company and approved by the Board of Directors. These Statement of Assets and Liabilities, as restated have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in **Annexure IV(A)**to this Report.

- (ii) The "Statement of Profit and Loss as Restated" as set out in Annexure II to this report, of the Company for the years ended 31<sup>st</sup> March 2017, 2016, 2015, 2014 and 2013 are prepared by the Company and approved by the Board of Directors. These Statement of Profit and Loss, as restated have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in Annexure IV(A)to this Report.
- (iii) The "**Statement of Cash Flow as Restated**" as set out in **Annexure III** to this report, of the Company for the years ended 31<sup>st</sup> March 2017, 2016, 2015, 2014 and 2013 are prepared by the Company and approved by the Board of Directors. These Statement of Cash Flow, as restated have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in **Annexure IV(A)**to this Report.
- 5. Based on the above, we are of the opinion that the Restated Financial Statements have been made after incorporating:
  - a) Adjustments for the changes in accounting policies retrospectively in respective financial period/years to reflect the same accounting treatment as per the changed accounting policy for all reporting periods, if any.
  - b) Adjustments for prior period and other material amounts in the respective financial years/period to which they relate and there are no qualifications which require adjustments.
  - c) There are no extra-ordinary items that need to be disclosed separately in the accounts and qualifications requiring adjustments.
  - d) There were no qualifications in the Audit Reports issued by the Statutory Auditors for the financial period/year ended on 31<sup>st</sup> March 2017, 2016, 2015, 2014 and 2013 which would require adjustments in this Restated Financial Statements of the Company.
  - e) These Profits and Losses have been arrived at after charging all expenses including depreciation and after making such adjustments/restatements and regroupings as in our opinion are appropriate and are to be read in accordance with the Significant Accounting Polices and Notes to Accounts as set out in **Annexure IV(A)**to this report.
  - 6. Audit for the financial year ended on 31<sup>st</sup> March 2017, 2016, 2015, 2014 and 2013 was conducted by M/s. Maheshwari & Gupta (Chartered Accountants). Accordingly reliance has been placed on the financial information examined by them for the said years. The financial report included for these years is based solely on the report submitted by them. Further financial statements for the period / financial year ended on 31<sup>st</sup> March, 2017 have been reaudited by us as per the relevant guidelines.
- 7. We have also examined the following other financial information relating to the Company prepared by the Management and as approved by the Board of Directors of the Company and annexed to this report relating to the Company for the financial period/year ended on 31<sup>st</sup> March 2017, 2016, 2015, 2014 and 2013 proposed to be included in the Draft Prospectus/Prospectus ("**Offer Document**").

#### Annexure of Restated Financial Statements of the Company:-

- a. Significant Accounting Policies and Notes to Accounts as restated in Annexure IV(A);
- b. Reconciliation of Restated Profit as appearing in Annexure IV (B) to this report.
- c. Details of Share Capital as Restated as appearing in Annexure V to this report;
- d. Details of Reserves and Surplus as Restated as appearing in Annexure VI to this report;
- e. Details of Long Term Borrowings as Restated as appearing in Annexure VII to this report;
- f. Nature of Security and Terms of Repayment for Long term Borrowings as appearing in

Annexure VIII to this report

- g. Details of Deferred Tax Liabilities (Net) as Restated as appearing in Annexure IX to this report;
- h. Details of Short Term Borrowings as Restated as appearing in Annexure X to this report;
- i. Nature of Security and Terms of Repayment for Short term Borrowings as appearing in Annexure XI to this report
- j. Details of Trade Payables as Restated as appearing in Annexure XII to this report;
- k. Details of Other Current Liabilities as Restated as appearing in Annexure XIII to this report;
- 1. Details of Short Term Provisions as Restated as appearing in Annexure XIV to this report;
- m. Details of Fixed Assets as Restated as appearing in Annexure XV to this report;
- n. Details of Non-Current Investments as Restated as appearing in Annexure XVI to this report;
- o. Details of Long Term Loans & Advances as Restated as appearing in Annexure XVII to this report;
- p. Details of Inventories as Restated as appearing in Annexure XVIII to this report;
- q. Details of Trade Receivables as Restated enclosed as Annexure XIX to this report;
- r. Details of Cash and Cash Equivalents as Restated enclosed as Annexure XX to this report;
- s. Details of Short Term Loans & Advances as Restated as appearing in Annexure XXI to this report;
- t. Details of Revenue from operations as Restated as appearing in Annexure XXII to this report;
- u. Details of Other Income as Restated as appearing in Annexure XXIII to this report;
- v. Details of Related Parties Transactions as Restated as appearing in Annexure XXIV to this report;
- w. Details of Summary of Accounting Ratios as Restated as appearing in Annexure XXV to this report
- x. Capitalization Statement as Restated as at 31<sup>st</sup> March 2017 as appearing in Annexure XXVI to this report;
- y. Statement of Tax Shelters as Restated as appearing in Annexure XXVII to this report;
- 8. We, **M/S Maheshwari & Gupta Chartered Accountants** Chartered Accountants have been subjected to the peer review process of the Institute of Chartered Accountants of India ("**ICAI**") and hold a valid peer review certificate issued by the "Peer Review Board" of the ICAI.
- 9. The preparation and presentation of the Financial Statements referred to above are based on the Audited financial statements of the Company and are in accordance with the provisions of the Act and ICDR Regulations. The Financial Statements and information referred to above is the responsibility of the management of the Company.
- 10. The report should not in any way be construed as a re-issuance or re-dating of any of the previous audit reports issued by any other Firm of Chartered Accountants nor should this report be construed as a new opinion on any of the financial statements referred to therein.
- 11. We have no responsibility to update our report for events and circumstances occurring after the date of the report.
- 12. In our opinion, the above financial information contained in Annexure I to XXVII of this report read with the respective Significant Accounting Polices and Notes to Accounts as set out in Annexure IV(A) are prepared after making adjustments and regrouping as considered appropriate and have been prepared in accordance with the Act, ICDR Regulations, Engagement Letter and Guidance Note.

13. Our report is intended solely for use of the management and for inclusion in the Offer Document in connection with the SME IPO. Our report should not be used, referred to or adjusted for any other purpose except with our consent in writing.

For, M/S Maheshwari & Gupta Chartered Accountants Chartered Accountants Firm Registeration No.: 006179C

M/S Maheshwari & Gupta Chartered Accountants Partner CA Sunil Maheshwari Membership No.: 403346 Date: July 13, 2017 Place: Indore

# STATEMENT OF ASSETS AND LIABILITIES AS RESTATED

ANNEXURE-I (Amount in Lakhs)

(Amount in Lakhs)					
	As at	As at	As at	As at	As at
Particulars	March	March	March	March	March
	31,	31,	31,	31,	31,
	2017	2016	2015	2014	2013
I. EQUITY AND LIABILITIES					
1. Shareholders' funds	11 70 00				
(a) Share capital	1150.00	575.00	575.00	575.00	350.00
(b) Reserves and surplus	2916.43	2759.79	2113.17	1514.80	999.76
Sub-Total	4066.43	3334.79	2688.17	2089.80	1349.76
2. Share application money pending allotment	-	-	-	-	-
Sub-Total	-	-	-	-	-
3. Non-current liabilities					
(a) Long-term borrowings	1413.56	1974.64	1250.09	1504.56	1929.76
(b) Deferred tax liabilities (Net)	481.27	386.21	281.64	227.54	164.37
(c) Long- term Provisions	16.87	12.07	7.95	4.77	3.47
Sub-Total	1911.70	2372.92	1539.67	1736.87	2097.60
4. Current liabilities					
(a) Short-term borrowings	411.87	738.77	517.51	470.78	260.81
(b) Trade payables	1071.96	1583.10	1073.26	937.70	659.48
(c) Other current liabilities	254.21	127.72	70.51	51.33	38.76
(d) Short-term provisions	408.61	413.91	265.12	162.75	70.94
Sub-Total	2146.66	2863.50	1926.40	1622.55	1029.99
TOTAL	8124.79	8571.20	6154.24	5449.23	4477.35
II. ASSETS					
1. Non-current assets					
(a) Fixed assets	5690.89	5520.46	4035.16	3587.27	3093.86
Less: Accumulated Depreciation	1200.40	938.62	676.92	438.90	289.59
Net Block	4490.50	4581.84	3358.24	3148.36	2804.26
(b) Non-current investments	304.00	200.00	0.00	0.00	0.00
(c) Long-term loans and advances	27.37	26.70	21.96	22.74	17.06
Sub-Total	4821.87	4808.54	3380.20	3171.10	2821.33
2. Current assets					
(a) Current investments					
(b) Inventories	924.09	820.91	740.67	573.48	431.79
(c) Trade receivables	1433.81	1498.41	1029.28	1033.90	739.66
(d) Cash and cash equivalents	6.38	110.74	7.97	63.44	68.17
(e) Short-term loans and advances	219.23	307.91	160.98	233.53	260.63
(f) Other current assets	719.41	1024.69	835.15	373.77	155.78
Sub-Total	3302.92	3762.66	2774.05	2278.12	1656.02
TOTAL	8124.79	8571.20	6154.24	5449.23	4477.35

# STATEMENT OF PROFIT AND LOSS AS RESTATED

# **ANNEXURE-II**

(Amount in Lakhs)

			<b>T</b> (1	<b>T</b> (1	<b>T</b> (1
Particulars	For the period ended March 31, 2017	For the year ended March 31, 2016	For the year ended March 31, 2015	For the year ended March 31, 2014	For the year ended March 31, 2013
I. Revenue from operations	12894.42	12457.14	10484.39	8166.48	5777.15
II.Other income	320.31	282.86	294.02	256.75	158.02
III. Total Revenue (I + II)	13214.73	12740.00	10778.41	8423.23	5935.17
IV. Expenses:					
Cost of materials consumed	8725.25	8594.87	7445.34	5858.77	3957.65
Purchases of Stock-in-Trade	-	-	-	-	-
Changes in inventories of finished					
goods work-in-progress and Stock-					
in-Trade	(29.35)	33.39	1.99	(23.30)	(12.95)
Employee benefits expense	779.32	691.44	518.08	386.81	261.51
Finance costs	252.80	261.71	207.13	170.94	194.58
Depreciation and amortization					
expense	307.65	313.59	241.99	173.61	145.11
Other expenses	2018.63	1828.40	1493.02	1092.42	854.16
Total expenses	12054.30	11723.39	9907.54	7659.26	5400.07
V. Profit before exceptional and					
extraordinary items and tax (III-					
IV)	1160.44	1016.61	870.87	763.97	535.10
VI. Exceptional items	-	-	-	-	-
VII. Profit before extraordinary					
items and tax (V - VI)	1160.44	1016.61	870.87	763.97	535.10
VIII. Extraordinary Items-	-	-	-	-	-
IX. Profit before tax (VII- VIII)	1160.44	1016.61	870.87	763.97	535.10
X. Tax expense:					
(1) Current tax	333.73	265.42	215.13	185.76	115.80
(2) Deferred tax	95.06	104.57	54.10	63.16	73.54
(3) Current tax expense relating to					
prior years	-	-	-	-	-
XI. Profit (Loss) for the period					
from continuing operations (VII-					
VIII)	731.65	646.62	601.63	515.04	345.76
XII. Profit/(loss) from discontinuing					
operations	-	-	-	-	-
XIII. Tax expense of discontinuing					
operations	-	-	-	-	-
XIV. Profit/(loss) from					
Discontinuing operations (after					
tax) (XII-XIII)	-	-	-	-	-
XV. Profit (Loss) for the period					
(XI + XIV)	731.65	646.62	601.63	515.04	345.76
XVI Earnings per equity share:					
Basic & Diluted	6.36	5.62	5.23	4.48	3.74

# STATEMENT OF CASH FLOW AS RESTATED III

# ANNEXURE-

# (Amount in Lakhs)

Particulars	For the	For the	For the	For the	For the
	period	year	year	year	year
	ended	ended	ended	ended	ended
	March	March	March	March	March
CASH FLOW FROM OPERATING	31, 2017	31, 2016	31, 2015	31, 2014	31, 2013
ACTIVITIES					
Restated Net profit Before Tax and					
Extraordinary Items	1160.44	1016.61	870.87	763.97	535.10
Adjustments For:					
Depreciation	307.65	313.59	241.99	173.61	145.11
Interest Received	(6.59)	(6.82)	(4.67)	(0.95)	(1.00)
<b>Operating Profit before working</b>					
capital changes	1461.50	1323.37	1108.18	936.63	679.21
Adjustment For:					
Decrease/(Increase) in Inventories	(103.18)	(80.24)	(167.19)	(141.69)	(199.77)
Decrease/(Increase) in Trade	× -···/			× · /	<u> </u>
receivables	64.60	(469.13)	4.62	(294.25)	(273.08)
Decrease/(Increase) in Other Current					
Assets	305.28	(189.54)	(461.38)	(217.99)	(92.52)
Decrease/(Increase) in Short-term loans					
and advances	88.68	(146.93)	72.55	27.09	(3.16)
(Decrease)/Increase in Trade Payables	(511.14)	509.83	135.57	278.22	261.32
(Decrease)/Increase in Other Current					
Liabilities & Provisions	126.50	57.21	19.18	12.56	19.16
(Decrease)/Increase in Short Term					
Provisions	(5.30)	148.79	102.37	91.81	53.89
Short Term Borrowings	279.05	221.26	46.73	209.97	52.97
Decrease/(increase) Long Term					
Provisions	4.80	4.12	3.17	1.31	1.29
Cash Generated from Operations	1104.84	1378.74	863.81	903.66	499.30
Taxes Paid	(333.73)	(265.42)	(215.34)	(185.76)	(115.79)
Net Cash From /(Used In ) Operating					
Activities (A)	771.11	1113.33	648.68	717.90	383.50
Cash Flow From Investing Activities	//1.11	1110.00	040.00	/1/./0	303.50
Sale / (Purchase) Of Fixed Assets					
	(321.58)	(1630.23)	(463.13)	(552.12)	(462.97)
(Purchase) / Sale of Fixed Assets/					
Capital Work In Progress	105.27	93.04	8.00	34.41	162.30
Decrease/(Increase) in Non Current					
investments	(104.00)	(000.00)			
Morromant In Large Arga Ala	(104.00)	(200.00)	-	-	-
Movement In Loan And Advances	(0.67)	$(A \ 7A)$	0.70	(5 60)	4.07
(Other Non Current Asset) Interest Received	(0.67) 6.59	(4.74) 6.82	0.78	(5.68) 0.95	4.97
Net Cash From /(Used In ) Investing	0.39	0.02	4.07	0.93	1.00
Activities (B)	(314.39)	(1735.11)	(449.67)	(522.44)	(294.69)
Cash Flow From Financing Activities	(317.37)	(1755.11)	(177.07)	(322.77)	(2)7.07)
Cash Flow Floht Financing Activities	I				

Particulars	For the period ended March 31, 2017	For the year ended March 31, 2016	For the year ended March 31, 2015	For the year ended March 31, 2014	For the year ended March 31, 2013
Proceeds from Issue of Shares	-	-	-	225.00	-
(Decrease)/Increase in Long Term Borrowing	(561.08)	724.55	(254.47)	(425.19)	(110.49)
Net gain / loss on Foreign Exchanges					
Net Cash From Financing Activities (c)	(561.08)	724.55	(254.47)	(200.19)	(110.49)
Net Increase / (Decrease) in Cash (A)+(B)+(C)	(104.36)	102.77	(55.47)	(4.73)	(21.68)
Cash and Cash equivalents at the beginning of the year	110.74	7.97	63.44	68.17	89.85
Cash and Cash equivalents at the end of the year	6.38	110.74	7.97	63.44	68.17

III. The Cash Flow statement has been prepared under Indirect method as per Accounting Standard-3 "Cash Flow Statements"

IV. Figures in Brackets represent outflows

The above statement should be read with the Restated Statement of Assets and Liabilities, Statement of Profit and loss, Significant Accounting Policies and Notes to Accounts as appearing in Annexure I, II, and IV (A) respectively.

# Significant Accounting Policies and Notes to Accounts

# (A) Corporate Information:

The Company was originally incorporated as Versatile Investments Private Limited at Indore, Madhya Pradesh as a Private Limited Company under the provision of Companies Act, 1956 vide Certificate of Incorporation dated May 09, 1996 bearing registration No. 10-10808 issued by the Registrar of Companies, Madhya Pradesh, Gwalior. The name of the Company was changed to Vestal Pack Private Limited pursuant to a Fresh Certificate of Incorporation consequent on change of name, dated October 7, 2003, issued by the Registrar of Companies, Madhya Pradesh, Gwalior. The name of the Company was changed to Worth Peripherals Private Limited pursuant to Fresh Certificate of Incorporation consequent on change of name dated July 14, 2004. Subsequently, the Company was converted into a Public Limited Company pursuant to shareholders resolution passed at Extraordinary General Meeting of the Company held on April 24, 2017 and the name of the Company was changed to Worth Peripherals Limited and a Fresh Certificate of Incorporation consequent upon conversion of company to Public Limited dated April 27, 2017 was issued by Registrar of Companies, Madhya Corporate Identification number Pradesh, Gwalior. The of the Company is U67120MP1996PLC010808. Company is engaged in manufacturing of corrugated boxes

#### **(B)** Basis of Preparation:

The Restated Summary Statements of Assets and Liabilities of the Company as at March 31, 2017, March 31, 2016, March 31, 2015, March 31, 2014, March 31, 2013 and the related Restated Summary Statements of Profits and Losses and Cash Flows Statement for the period / years ended March 31, 2017, March 31, 2016, March 31, 2015, March 31, 2014, March 31, 2013, have been complied by management from the financial statements of the company for the period ended on March 31, 2017, March 31, 2016, March 31, 2015, March 31, 2014, March 31, 2013.

"The financial statements are prepared and presented under the historical cost convention and evaluated on a going-concern basis using the accrual system of accounting in accordance with the accounting principles generally accepted in India (Indian GAAP) and the requirements of the Companies Act, 1956 (up to March 31, 2014), and notified sections, schedules and rules of the Companies Act 2013 (with effect from April 01, 2014), including the Accounting Standards as prescribed by the Companies (Accounting Standards) Rules, 2006 as per section 211(3C) of the Companies Act, 1956 (which are deemed to be applicable as Section 133 of the Companies Act, 2013 ("the Act") read with Rule 7 of Companies (Accounts) Rules, 2014).

The presentation of financial statements requires estimates and assumption to be made that affect the reported amount of assets & Liabilities on the date of financial statements and the reported amount of revenue and expenses during the reporting period. Difference between the actual result and estimates are recognized in the period in which results are known/materialized."

#### (C) Significant Accounting Policies:

#### (a) Use of Estimates:

The preparation of financial statements in conformity with Indian GAAP requires management to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities on the date of financial statements and the reported amounts of revenue and expenses during the reported period. Although these estimates are based on management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the Carrying amounts of Assets or Liabilities in future periods.

#### (b) Fixed Assets:

Fixed Assets are stated at their acquisition cost less accumulated depreciation and impairment losses. Cost comprises of all costs incurred to bring the assets to their location and working condition up to the date the assets are put to use where applicable together with any incidental expenses of acquisition/installation. Cost of acquisition includes borrowing costs that are directly attributable to the acquisition/construction of qualifying assets.

# (c) Depreciation:

Up to March 31st, 2014 depreciation on fixed assets is provided on written down value method (WDV) at the rate and manner prescribed in schedule XIV of the Companies Act, 1956 over their useful life. w.e.f April 1st, 2014 depreciation is provided based on useful life of asset as prescribed in schedule II of Companies Act 2013 except non charging of 100% depreciation on assets costing below Rs. 5000/-. The carrying amount as on April 1st, 2014 is depreciated over the balance useful life of asset.

Depreciation on additions to the assets and the assets sold or disposed off, during the year is provided on prorata basis, at their respective useful life or rate of depreciation as prescribed with reference to the date of acquisition / installation or date of sale / disposal.

# (d) Revenue Recognition:

Revenue is recognized when it is earned and no significant uncertainty exists as to its realization or collection. Revenue from sale of goods is recognized on delivery of the products, when all significant contractual obligations have been satisfied, the property in the goods is transferred for price, significant risk and rewards of ownership are transferred to the customers and no effective ownership is retained. Sales comprises sale of goods and services, net of trade discounts and include exchange differences arising on sales transactions.

# **(D)** Foreign Currency Transactions:

Foreign currency transactions are recorded at the exchange rates prevailing on the date of the transaction. Monetary foreign currency assets and liabilities are translated into Rupees at the exchange rate prevailing at the Balance Sheet Date. All exchange differences are dealt with in Profit and Loss Account.

### (E) Investments:

Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

On initial recognition, all investments are measured at cost. The cost comprises price and directly attributable acquisition charges such as brokerage, fees and duties.

Current investments are carried in the financial statements at lower of cost and fair value determined on an individual investment basis. Long term investments are carried at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of Investments.

On disposal of investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the statement of profit and loss.

#### (F) Employee Benefits:

Retirement benefit in the form of provident fund is a defined contribution scheme. The contribution to the provident fund is charged to the statement of profit and loss for the year when an employee renders the related services. The company has no obligations, other than the contribution payable to the provident fund.

#### (G) Taxation:

Tax expenses comprises of current and deferred tax. Current income tax is measured at the amount expected to be paid to the Tax Authorities in accordance with the Income Tax Act'1961 enacted or substantively enacted at the reporting date.

Deferred Tax Assets or Deferred Tax Liability is recognized on timing difference being the difference between taxable income and accounting income. Deferred Tax Assets or Differed Tax Liability is measured using the tax rates and tax laws that have been enacted or substantively enacted at the Balance Sheet date. Deferred Tax Assets arising from timing differences are recognized to the extent there is a reasonable certainty that the assets can be realized in future.

# (H) Borrowing Cost:

Borrowing Cost includes interest and amortization of ancillary costs incurred in connection with the arrangement of borrowings. Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. All other borrowing costs are expensed in the period they occur.

# (I) Segment Reporting:

Company is engaged in manufacturing of corrugated boxes considering the nature of Business and financial reporting of the company the company has only one segment.

# (J) Provisions and Contingent Liabilities:

A provision is recognized when the company has a material present obligation as a result of past event; it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

Contingent Liabilities are not recognized but are disclosed in the notes. Contingent Assets are neither recognized nor disclosed in the financial statements.

# (K) Earnings per share:

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period.

# **RECONCILIATION OF RESTATED PROFIT**

# ANNEXURE IV (B)

Adjustments for	As at March	As at March	As at	As at March	As at March
	31, 2017	31, 2016	March 31, 2015	31, 2014	31, 2013
Net profit/(loss) after					
tax as per audited					
statement of profit &					
loss	1034.62	572.58	499.35	439.37	322.99
Adjustments for:					
Prior Period					
Adjustments (Refer					
Note 1)	(608.93)	14.78	(10.89)	(4.44)	2.47
Government Grants /					
Subsidy (Refer Note					
2)	282.68	271.79	256.07	215.03	125.0793
Deferred Tax					
Liability / Assets					
Adjustments (Refer					
Note 3)	(95.06)	(104.57)	(54.10)	(63.16)	(73.54)
Gratuity Provision					
(Refer Note 4)	12.07	(4.12)	(3.17)	(1.31)	(1.29)
Excess / Short					
Provision of Taxes					
(Refer Note 5)	106.27	(103.84)	(85.62)	(70.45)	(29.95)
Net profit/ (loss)					
after tax as restated	731.65	646.62	601.63	515.04	345.76

#### (Amount in Lakhs)

Explanatory Notes to the above restatements made in Audited Financial Statements of the Company for the respective years / period.

#### Adjustments having impact on Profit:

#### Note: 1

Amounts relating to the Prior Period have been adjusted in the Year to with the same related to.

#### Note: 2

The company has recognised Government Grants / Subsidy as and when the same is received, whereas in the restated accounts the same has been adjusted in the year to which the same it relates.

#### Note: 3

There is change in Deffered Tax Assets / Liabilities as per Audited Books of Accounts and as per Restated Books and the same has been given effect in the year to which the same relates.

#### Note: 4

The difference in the Provision for Gratuity made by the company and Provision Worked out by the actuary has been adjusted in the year to which the same relates.

# Note: 5

The company has provided Excess or Short Provision in the year in which the income tax return has been filled. But in restated account, the company has provided Excess or Short Provision in the year to which it relates.

### To give Explanatory Notes regarding Adjustments

Appropriate adjustments have been made in the restated financial statements, wherever required,

by reclassification of the corresponding items of income, expenses, assets and liabilities, in order to bring them in line with the groupings as per the audited financials of the Company for all the years and the requirements of the Securities and Exchange Board of India (Issue of Capital & Disclosure Requirements) Regulations 2009.

# DETAILS OF SHARE CAPITAL AS RESTATED

#### ANNEXURE-V (Amount in Lakhs)

Particulars	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
Authorised					
Equity shares of Rs. 10/- each	1800.00	600.00	600.00	600.00	350.00
Issued					
Equity shares of Rs. 10/- each	1150.00	575.00	575.00	575.00	350.00
Subscribed & Paid up					
Equity shares of Rs. 10/- each fully paid up	1150.00	575.00	575.00	575.00	350.00

#### 1. Statement of Share Capital

#### Terms/rights attached to equity shares:

- 1. The company was having only one class of Equity Shares with par value of Rs. 10.00 per share. Each holder of Equity shares was entitled to one Vote per share.
- During the Financial Year 2013-14 the Company has increased its Authorised Share Capital from Rs. 350.00 Lac to Rs. 600.00 Lacs by passing an Ordinary Resolution in the Extra Ordinary General Meeting on 20<sup>th</sup> November 2013
- 3. During the Financial Year 2013-14 the Company has issued and allotted 22,50,000 Equity Shares of Rs. 10 each on at a Price of Rs. 10.00 per Equity Share.
- 4. During the Financial Year 2016-17 the Company has increased its Authorised Share Capital from Rs. 600.00 Lac to Rs. 1800.00 Lacs by passing an Ordinary Resolution in the Extra Ordinary General Meeting on 20<sup>th</sup> February 2017.

During the Financial Year 2016-17, the Company has issued Bonus Shares of Rs. 57,50,000 in the Ratio of 1:1 by passing an Ordinary Resolution in the Extra Ordinary General Meeting of member on 20/02/2017

2	Reconciliation of Shares	outstanding at the heginning	g and at the end of the Period
∠.	Reconcination of Shares	outstanding at the beginning	and at the end of the reflou

Particulars	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
At the beginning of the period	5750000	5750000	5750000	3500000	3500000
Issued during the year	-	-	-	2250000	-
Redeemed or bought back during the period	-	-	-	-	-
Bonus Shares Issued during the year	5750000	-	-	-	-
Outstanding at the end of the Period	11500000	5750000	5750000	5750000	3500000

# **3.** For the period of five years immediately preceding the date as at which the Balance Sheet is prepared:

Particulars	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
Aggregate number and class of shares allotted as fully paid up					
pursuant to contract(s) without payment being received in cash.	-	-	-	-	-
Aggregate number and class of shares allotted as fully paid up by					
way of bonus shares.	57,50,000	-	-	-	-
Aggregate number and class of shares bought back.	-	-	-	-	-

1. During the Financial Year 2016-17, the Company has issued Bonus Shares of Rs. 57,50,000 in the Ratio of 1:1 by passing an Ordinary Resolution in the Extra Ordinary General Meeting of member on 20/02/2017.

# 4a. Details of Shareholders holding more than 5% shares in the company

Particulars	As at March				
	31, 2017	31, 2016	31, 2015	31, 2014	31, 2013
Name of	No. of Shares				
Shareholders					
RAMINDER					
SINGH CHADHA	46,80,000	26,40,000	26,40,000	26,40,000	17,90,000
AMARVEER					
KAUR CHADHA	32,20,000	16,10,000	16,10,000	16,10,000	4,10,000
RAMINDER					
CHADHA (HUF)	17,99,500	9,00,000	9,00,000	9,00,000	9,00,000
M/S VERSATILE					
TRANSLINK					
PVT LTD	12,00,000	6,00,000	6,00,000	6,00,000	4,00,000
Total	1,08,99,500	57,50,000	57,50,000	57,50,000	35,00,000

# (In terms of No. of Shares Holding)

4b. Details of Shareholders holding more than 5% shares in the company (In terms of % Holding)

Particulars	As at	As at March	As at	As at	As at
	March 31,	31, 2016	March 31,	March 31,	March 31,
	2017		2015	2014	2013
Name of Shareholders	% holding	% holding	% holding	% holding	% holding
RAMINDER SINGH	40.70%				
CHADHA	40.70%	45.91%	45.91%	45.91%	51.14%
AMARVEER KAUR					
CHADHA	28.00%	28.00%	28.00%	28.00%	11.71%
RAMINDER CHADHA					
(HUF)	15.65%	15.65%	15.65%	15.65%	25.71%
M/S VERSATILE					
TRANSLINK PVT LTD	10.43%	10.43%	10.43%	10.43%	11.43%
Total	94.78%	99.99%	<b>99.99%</b>	<b>99.99%</b>	<b>99.99%</b>

# DETAILS OF RESERVES AND SURPLUS AS RESTATED

#### ANNEXURE-VI

Particulars	As at March 31, 2017	As at March	As at March	As at March	As at March
		31, 2016	31, 2015	31, 2014	31, 2013
A. Security premium account					
Opening Balance	335.00	285.00	220.00	170.00	120.00
Add: Securities premium accounts					
credited on account of share issue	50.00	50.00	65.00	50.00	50.00
Less : Deletion for issue of Bonus Shares					
Closing Balance	385.00	335.00	285.00	220.00	170.00
B. Profit loss account					
Opening Balance	2424.79	1828.17	1279.80	814.76	518.99
Add: Net Profit/(Loss) for the year	731.65	646.62	601.63	515.04	345.76
Add: Transfer from Reserves					
Less: Proposed Dividend					
Less: Interim Dividend					
Less: Transfer to Reserves	(50.00)	(50.00)	(50.00)	(50.00)	(50.00)
Less: Issuing Bonus Shares	(575.00)				
Less: Other Adjustment			(3.26)		
Closing Balance	2531.43	2424.79	1828.17	1279.80	814.76
C. Central Investment Subsidy					
Opening balance			15.00	15.00	15.00
Less: Capital Subsidy transferred to					
general reserve during the year			(15.00)		
Closing Balance				15.00	15.00
Total A+B+C	2916.43	2759.79	2113.17	1514.80	999.76

(Amount in Lakhs)

# Notes:

- 1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company
- 2. The above statement should be read with the notes to restated summary statements of assets and liabilities, profits and losses and cash flows appearing in Annexure I, II and III.
- During the Financial Year 2013-14 the Company has increased its Authorised Share Capital from Rs. 350.00 Lac to Rs. 600.00 Lacs by passing an Ordinary Resolution in the Extra Ordinary General Meeting on 20<sup>th</sup> November 2013
- 4. During the Financial Year 2013-14 the Company has issued and allotted 22,50,000 Equity Shares of Rs. 10 each on at a Price of Rs. 10.00 per Equity Share.
- During the Financial Year 2016-17 the Company has increased its Authorised Share Capital from Rs. 600.00 Lac to Rs. 1800.00 Lacs by passing an Ordinary Resolution in the Extra Ordinary General Meeting on 20<sup>th</sup> February 2017.

During the Financial Year 2016-17, the Company has issued Bonus Shares of Rs. 57,50,000 in the Ratio of 1:1 by passing an Ordinary Resolution in the Extra Ordinary General Meeting of member on 20/02/2017.

# DETAILS OF LONG TERM BORROWINGS AS RESTATED

# ANNEXUREVII

# (Amount in Lakhs)

Particulars	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
A1. From Banks (Secured)					
From Bank and financial institutions					
Term loan	1118.12	1527.81	889.72	1212.13	1449.69
A2. From Banks (Unsecured)					
Sub Total	1118.12	1527.81	889.72	1212.13	1449.69
<b>B. From Other Parties (Unsecured)</b>					
Loans Advances from related parties	533.42	564.08	403.01	329.13	494.32
Sub Total	533.42	564.08	403.01	329.13	494.32
Inter Corporate Deposits:					
Current Maturities of long term debt	237.98	117.25	42.64	36.70	14.25
Total A+B	1413.56	1974.64	1250.09	1504.56	1929.76

# **ANNEXURE VIII**

# NATURE OF SECURITY AND TERMS OF REPAYMENT FOR LONG TERM BORROWINGS INCLUDING CURRENT MATURITIES

Sr. No	Lende r	Natur e of facilit y	Loan	Amount outstandi ng as at March 31, 2017	Rate of interes t (%)	Repaymen t terms	Security/Princi pal terms and conditions
1	HDFC Bank	l Term Loan Of Rs. 500/- Lacs	Term Loan Of Rs. 500/- Lacs	440.9345	Floatin g Rate OF Interest 8.60 %( MCLR +0.45 %)	28 Monthly Installment s towards principal of Rs. 1289608.72 /- each]	1.Primary Security Stock & Book Debts2.Collateral security a) 157-D, Sector- 3, Industrial Area, Pithampur, Dhar- 454774 b)157-D-1, Sector-3, Industrial area, Pithampur, Dhar-454774 c) Plot No. 68-A, Industrial area, Sect-1, Pithampur, Dhar-474775 d) Flat No. 101, Sanskriti Apartment, Plot No. 44, Saket Nagar e) Flat No. 102, Sanskriti Apartment, Plot no.44, Saket nagar
2.	HDFC Bank	Term Loan Of Rs. 800/- Lacs	Term Loan Of Rs. 800/- Lacs	605.946	Floatin g Rate OF Interest 8.60 %( MCLR +0.45 %)	70 Monthly Installment s towards principal of Rs. 1142857/- each	1.PrimarySecurityStock & BookDebts2.Collateralsecuritya) 157-D, Sector-3,IndustrialArea,Pithampur,Dhar-454774b)157-D-1,Sector-3,Industrialarea,

							Pithampur, Dhar-454774 c) Plot No. 68-A, Industrial area, Sect-1, Pithampur, Dhar-474775 d) Flat No. 101, Sanskriti Apartment, Plot No. 44, Saket Nagar e) Flat No. 102, Sanskriti Apartment, Plot no.44, Saket nagar
3.	ICICI Bank	Vehicl e Loan Of Rs. 7.99/- Lacs	Vehicle Loan Of Rs. 7.99/- Lacs LAN No. LVIND000340027 26	4.8	9.36%	35 Installment s of Rs. 26,000/- each	Hypothecation of Vehicle
4.	ICICI Bank	Vehicl e Loan Of Rs. 7.99/- Lacs	Vehicle Loan Of Rs. 7.99/- Lacs LAN No. LVIND000340027 13	4.8	9.36%	35 Installment s of Rs. 26,000/- each	Hypothecation of Vehicle
5.	ICICI Bank	Vehicl e Loan Of Rs. 7.83/- Lacs	Vehicle Loan Of Rs. 7.83/- Lacs LAN No. LVIND000332248 76	3.59	9.99%	35 Installment s of Rs. 25,670/- each	Hypothecation of Vehicle
6.	ICICI Bank	Vehicl e Loan Of Rs. 7.83/- Lacs	Vehicle Loan Of Rs. 7.83/- Lacs LAN No. LVIND000331230 13	3.36	10%	35 Installment s of Rs. 25,670/- each	Hypothecation of Vehicle
7.	ICICI Bank	Vehicl e Loan Of Rs. 9.79/- Lacs	Vehicle Loan Of Rs. 9.79/- Lacs LAN No. LVIND000331234 03	4.2	9.99%	35 Installment s of Rs. 32,095/- each	Hypothecation of Vehicle
8.	ICICI Bank	Vehicl e Loan Of Rs. 7.83/- Lacs	Vehicle Loan Of Rs. 7.83/- Lacs LAN No. LVIND000331232 93	3.36	10%	35 Installment s of Rs. 25,670/- each	Hypothecation of Vehicle
9.	ICICI Bank	Vehicl e Loan Of Rs. 7.83/- Lacs	Vehicle Loan Of Rs. 7.83/- Lacs LAN No. LVIND000331231 74	3.36	10%	35 Installment s of Rs. 25,670/- each	Hypothecation of Vehicle

10.	ICICI Bank	Vehicl e Loan Of Rs. 7.83/- Lacs	Vehicle Loan Of Rs. 7.83/- Lacs LAN No. LVIND000331230 97	3.36	10%	35 Installment s of Rs. 25,670/- each	Hypothecation of Vehicle
11.	ICICI Bank	Vehicl e Loan Of Rs. 7.83/- Lacs	Vehicle Loan Of Rs. 7.83/- Lacs LAN No. LVIND000331231 34	3.36	10%	35 Installment s of Rs. 25,670/- each	Hypothecation of Vehicle
12.	ICICI Bank	Vehicl e Loan Of Rs. 7.83/- Lacs	Vehicle Loan Of Rs. 7.83/- Lacs LAN No. LVIND000328820 11	3.38	9.99%	35 Installment s of Rs. 25,668/- each	Hypothecation of Vehicle
13.	ICICI Bank	Vehicl e Loan Of Rs. 7.83/- Lacs	Vehicle Loan Of Rs. 7.83/- Lacs LAN No. LVIND000328820 82	3.38	9.99%	35 Installment s of Rs. 25,668/- each	Hypothecation of Vehicle
14.	ICICI Bank	Vehicl e Loan Of Rs. 7.83/- Lacs	Vehicle Loan Of Rs. 7.83/- Lacs LAN No. LVIND000328820 64	3.38	9.99%	35 Installment s of Rs. 25,668/- each	Hypothecation of Vehicle
15.	ICICI Bank	Vehicl e Loan Of Rs. 7.83/- Lacs	Vehicle Loan Of Rs. 7.83/- Lacs LAN No. LVIND000328819 70	3.38	9.99%	35 Installment s of Rs. 25,668/- each	Hypothecation of Vehicle
16.	ICICI Bank	Vehicl e Loan Of Rs. 7.83/- Lacs	Vehicle Loan Of Rs. 7.83/- Lacs LAN No. LVIND000328820 30	3.38	9.99%	35 Installment s of Rs. 25,668/- each	Hypothecation of Vehicle
17.	ICICI Bank	Vehicl e Loan Of Rs. 9.79/- Lacs	Vehicle Loan Of Rs. 9.79/- Lacs LAN No. LVIND000318954 09	3.05	10.01%	35 Installment s of Rs. 32,085/- each	Hypothecation of Vehicle
18.	ICICI Bank	Vehicl e Loan Of Rs. 9.79/- Lacs	Vehicle Loan Of Rs. 9.79/- Lacs LAN No. LVIND000318954 06	3.05	10.01%	35 Installment s of Rs. 32,085/- each	Hypothecation of Vehicle
19.	ICICI Bank	Vehicl e Loan Of Rs. 9.79/- Lacs	Vehicle Loan Of Rs. 9.79/- Lacs LAN No. LVIND000307835 20	2.17	10.01%	35 Installment s of Rs. 32,085/- each	Hypothecation of Vehicle

20.	ICICI Bank	Vehicl e Loan Of Rs. 9.79/- Lacs	Vehicle Loan Of Rs. 9.79/- Lacs LAN No. LVIND000307835 16	2.17	10.01%	35 Installment s of Rs. 32,085/- each	Hypothecation of Vehicle
21.	ICICI Bank	Vehicl e Loan Of Rs. 9.79/- Lacs	Vehicle Loan Of Rs. 9.79/- Lacs LAN No. LVIND000307835 17	2.17	10.01%	35 Installment s of Rs. 32,085/- each	Hypothecation of Vehicle
22.	ICICI Bank	Vehicl e Loan Of Rs. 9.79/- Lacs	Vehicle Loan Of Rs. 9.79/- Lacs LAN No. LVIND000307835 18	2.17	10.01%	35 Installment s of Rs. 32,085/- each	Hypothecation of Vehicle
23.	ICICI Bank	Vehicl e Loan Of Rs. 9.79/- Lacs	Vehicle Loan Of Rs. 9.79/- Lacs LAN No. LVIND000307835 19	2.17	10.01%	35 Installment s of Rs. 32,085/- each	Hypothecation of Vehicle
24.	ICICI Bank	Vehicl e Loan Of Rs. 9.89/- Lacs	Vehicle Loan Of Rs. 9.89/- Lacs LAN No. LVIND000290767 86	0.95	10.25%	35 Installment s of Rs. 32,550/- each	Hypothecation of Vehicle
25.	ICICI Bank	Vehicl e Loan Of Rs. 9.89/- Lacs	Vehicle Loan Of Rs. 9.89/- Lacs LAN No. LVIND002892535 3	0.96	10.25	35 Installment s of Rs. 32,550/- each	Hypothecation of Vehicle

#### (Amount in Lakhs)

RAMINDER SINGH CHADHA						
	As at					
	31st March,		31st March,			
Particulars	2017	31st March, 2016	2015			
Rate of Interest	2.00%	2.00%	2.00%			
Opening Balance Cr/(Dr)	18.60	28.92	7.20			
Amount Received / Credited	5.59	16.10	22.10			
Interest on Loan	0.09	0.35	0.39			
Amount Repaid / Adjusted	24.27	26.77	0.76			
Outstanding Amount	-	18.60	28.92			
Terms of Repayment: Repayable on I	Demand					

AMARVEER KAUR CHADHA						
	As at					
	31st March, 31st March,					
Particulars	2017	31st March, 2016	2015			
Rate of Interest	2.00%	2.00%	2.00%			
Opening Balance Cr/(Dr)	44.60	29.07	8.77			
Amount Received / Credited	29.07	15.69	20.80			
Interest on Loan	1.44	0.58	0.41			
Amount Repaid / Adjusted	30.72	0.74	0.91			

AMARVEER KAUR CHADHA						
	As at					
	31st March, 31st March,					
Particulars	2017	2015				
Rate of Interest	2.00% 2.00% 2.00%					
Outstanding Amount	44.39	44.60	29.07			
Terms of Repayment: Repayable on Dem	and					

#### (Amount in Lakhs)

RAMINDER CHADHA HUF						
	As at					
Particulars	31st March, 2017         31st March, 2016         31st March, 2015					
Rate of Interest	2.00%	2.00%	2.00%			
Opening Balance Cr/(Dr)	76.75	75.26	65.46			
Amount Received / Credited	6.75	1.48	10.21			
Interest on Loan	3.06	1.52	1.44			
Amount Repaid / Adjusted	32.55	1.51	1.84			
Outstanding Amount	54.02	76.75	75.26			
Terms of Repayment: Repayable or	n Demand					

# (Amount in Lakhs)

JAYVEER CHADHA								
		As at						
			31st March,					
Particulars	31st March, 2017	31st March, 2016	2015					
Rate of Interest	2.00%L	2.00%	2.00%					
Opening Balance Cr/(Dr)	110.90	56.01	54.73					
Amount Received / Credited	22.75	54.65	1.55					
Interest on Loan	4.77	1.62	1.10					
Amount Repaid / Adjusted	11.36	1.38	1.37					
Outstanding Amount	127.06	110.90	56.01					
Terms of Repayment: Repayable on	Demand							

#### (Amount in Lakhs)

GANIV CHADHA								
		As at						
			31st March,					
Particulars	31st March, 2017	31st March, 2016	2015					
Rate of Interest	2.00%	2.00%	2.00%					
Opening Balance Cr/(Dr)	12.64	13.64	4.15					
Amount Received / Credited	0.85	-	9.50					
Interest on Loan	0.49	0.27	0.18					
Amount Repaid / Adjusted	3.92	1.27	0.18					
Outstanding Amount	10.06	12.64	13.64					
Terms of Repayment: Repayable on	Demand							

#### (Amount in Lakhs)

WORTHPACK PVT. LTD.						
	As at					
31st March, 31st M						
Particulars	2017	31st March, 2016	2015			
Rate of Interest	2.00%	2.00%	2.00%			
Opening Balance Cr/(Dr)	300.44	198.42	186.55			

Amount Received / Credited	37.10	107.94	18.35
Interest on Loan	11.20	4.81	9.33
Amount Repaid / Adjusted	50.98	10.72	15.81
Outstanding Amount	297.77	300.44	198.42
Terms of Repayment: Repayable on Den			

# (Amount in Lakhs)

	/TD.	As at					
Particulars	31st March, 2017	31st March,31st March,					
Rate of Interest	2.00%	2.00%	2.00%				
Opening Balance Cr/(Dr)	0.14	1.68	2.27				
Amount Received / Credited	-	30.56	9.12				
Interest on Loan	-	0.08	0.09				
Amount Repaid / Adjusted	0.03	32.18	9.80				
Outstanding Amount	0.12	0.14	1.68				

# DETAILS OF DEFERRED TAX LIABILITIES (NET) AS RESTATED

# ANNEXURE IX

Particulars	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
Depreciation As per Companies Act.					
1956 / 2013	307.65	313.59	241.99	173.61	145.11
Depreciation As per Income tax Act,					
1961	530.33	618.65	412.39	369.80	373.02
Diff in Depreciation	(222.68)	(305.06)	(170.40)	(196.19)	(227.91)
Gratuity Provision	4.80	4.12	3.68	1.54	1.29
Net	(217.88)	(300.94)	(166.71)	(194.65)	(226.62)
Tax Rate as per Income Tax	34.61%	34.61%	32.45%	32.45%	32.45%
(DTA) / DTL	(95.06)	(104.57)	(54.10)	(63.16)	(73.54)
Opening Balance of DTA/DTL	(386.21)	(281.64)	(227.54)	(164.37)	(90.833)
Net deferred tax (asset) / liability	(481.27)	(386.21)	(281.64)	(227.54)	(164.37)

# DETAILS OF SHORT TERM BORROWINGS AS RESTATED

# ANNEXURE X

(Amount in Lakhs)

March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
-	738.77	517.51	470.78	260.81
411.87	-	-	-	-
411.87	738.77	517.51	470.78	260.81
-	-	-	-	-
411.87	738.77	517.51	470.78	260.81
	<b>31, 2017</b> - 411.87 <b>411.87</b>	31, 2017     31, 2016       -     -       -     738.77       411.87     -       411.87     738.77       -     -       -     -	31, 2017     31, 2016     31, 2015       -     -     -       -     738.77     517.51       411.87     -     -       411.87     738.77     517.51       -     -     -       -     -     -       -     -     -       -     -     -       -     -     -	31, 2017     31, 2016     31, 2015     31, 2014       2016     2015     31, 2014       2016     2015     410.78       -     738.77     517.51     470.78       411.87     -     -       411.87     738.77     517.51       411.87     -     -       -     -     -       -     -     -       -     -     -       -     -     -       -     -     -

NATURE OF SECURITY AND TERMS OF REPAYMENT FOR SHORT TERM BORROWING

#### (ANNEXURE XI)

Sr. No.	Lender	Nature of facility	Loan	Amount outstanding as at March 31, 2017	Rate of interest (%)	Repayment Terms	Security / Principal terms and conditions
1	HDFC Bank	Cash Credit	700.00	411.87	8.75%	Repayable on demand	<ol> <li>Primary Security Hypothecation of Stock &amp; Book Debts</li> <li>Collateral security         <ul> <li>a) 157-D, Sector-</li> <li>3,Industrial Area,</li> <li>Pithampur,Dhar-</li> <li>454774</li> <li>b) 157-D-1, Sector-3,</li> <li>Industrial area,</li> <li>Pithampur, Dhar-</li> <li>454774</li> <li>c) Plot No. 68-A,</li> <li>Industrial area, Sect-1,</li> <li>Pithampur, Dhar-</li> <li>474775</li> <li>d) Flat No. 101,</li> <li>Sanskriti Apartment,</li> <li>Plot No. 44, Saket</li> <li>Nagar</li> <li>e) Flat No. 102,</li> <li>Sanskriti Apartment,</li> <li>Plot no.44, Saket</li> <li>nagar</li> </ul> </li> </ol>

#### ANNEXURE

# DETAILS OF TRADE PAYABLES AS RESTATED XII

(Amount	t in	Lakhs)
(minound		Lansis

Particulars	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
Sundry Creditors for					
Goods	945.30	1456.40	960.54	866.12	594.73
Sundry Creditors for Capital Goods/Fixed					
Assets	24.47	2.56	0.88	6.61	0.99
Sundry Creditors for					
Expenses	102.19	124.14	111.85	64.96	63.75
Total	1071.96	1583.10	1073.26	937.70	659.48

#### Notes

• Outstanding against Purchase / Acquisition of Capital Goods / Assets have been shown under "Sundry Creditors for Capital Goods / Fixed Assets"

Trade Payables as on March 31, 2017 has been taken as certified by the management of the company

# DETAILS OF OTHER CURRENT LIABILITIES AS RESTATED

ANNEXURE XIII (Amount in Lakhs)

Particulars	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
<b>Current Maturities of Term Liabilities</b>	237.98	117.25	42.64	36.70	14.25
Other Payables					
Statutory Liability					
VAT Payable	7.88	5.41	6.31	2.43	20.16
TDS Payable	5.76	3.11	2.27	2.57	1.61
Entry Tax Payable	2.28	0.00	0.00	0.00	0.21
Others Payable	0.31	0.24	2.79	2.79	1.38
Tax Demand Pending	0.00	1.71	16.49	5.59	1.15
Total	16.23	10.47	27.87	13.39	24.51
Credit bank balance due to issuance of cheque	-	-	-	1.23	-
Total	254.21	127.72	70.51	51.23	38.76

Notes:

-Advances Received from Customers have been taken as certified by the management of the company and no security has been offered by the company against the same

## DETAILS OF SHORT TERM PROVISIONS AS RESTATED

## ANNEXURE XIV

Particulars	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
<b>Provision for Direct Tax</b>					
Income Tax	372.67	380.64	240.59	145.87	60.89

Particulars	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
Provision for Expenses					
ESIC Payable	3.22	2.71	2.02	4.31	2.29
salary payable	32.72	30.56	22.52	12.57	7.77
Total	408.61	413.91	265.12	162.75	70.94

Notes:

- Provision for Direct Tax have been adjusted against the Advance Tax and TDS Receivables, if any

# DETAILS OF FIXED ASSETS AS RESTATED

# ANNEXURE XV

Particula rs	Lan d	Buildi ng	Plant & Machin ery	Electric Installat ion	Compu ter	Office equipm ent	Motor Vehicl es	Furnit ure & Fixture s	Total
Gross Block :									
As at April 1, 2012	44.0 6	710.28	1760.74	74.09	10.27	2.74	264.9 6	26.61	2893. 75
Additions	-	_	377.69	10.24	1.40	1.17	58.29	14.17	462.9 7
Disposals	-	-	(96.61)	-	-	-	(140.3 2)	(25.93)	(262.8 6)
As at March	44.0	710 29	20.41.92	84.22	11.67	2.00	182.9	14.96	3093.
<b>31, 2013</b> As at	6	710.28	2041.82	84.33	11.67	3.90	2	14.86	86
April 1, 2013	44.0 6	71028	2041.82	84.33	11.67	3.90	182.9 2	14.86	3093. 86
Additions	76.7 6	19.13	219.69	10.48	4.37	2.57	216.0 4	3.08	552.1 2
Disposals	-	-	(15.15)	(4.99)	-	-	(38.57	-	(58.71
As at March 31, 2014	120. 82	729.41	2246.36	89.82	16.04	6.48	360.6 9	17.94	3587. 27
As at April 1, 2014	120. 82	729.41	2246.36	89.82	16.04	6.48	360.6 9	17.94	3587. 27
Additions	-	31.46	132.48	-	6.01	-	290.6 2	2.56	463.1 3
Disposals	-	-	-	-	-	-	(15.24	-	(15.24
As at March 31, 2015	120. 8	760.87	2378.85	89.82	22.05	6.48	635.7 7	20.50	4035. 16
As at April 1, 2015	120. 8	760.87	2378.85	89.82	22.05	6.48	635.7 7	20.50	4035. 16
Additions	-	3.63	1347.49	4.12	15.82	-	253.3	5.86	1630.

Particula rs	Lan d	Buildi ng	Plant & Machin ery	Electric Installat ion	Compu ter	Office equipm ent	Motor Vehicl es	Furnit ure & Fixture s	Total
							1		23
Disposals							(129.8		(144.9
Lisposais	-	-	(15.04)	-	-	-	(12)10	-	3)
As at March 31, 2016	120. 8	764.50	3711.30	93.94	37.86	6.48	759.1 9	26.36	5520. 46
As at									
April 1, 2016	120. 8	764.50	3711.30	93.94	37.86	6.48	759.1 9	26.36	5520. 46
Additions									321.5
	-	234.53	64.73	-	1.31	-	16.86	4.15	8
Disposals			(1.50)				(149.6		(151.1
Acet	-	-	(1.52)	-	-	-	3)	_	4)
As at March	120.						626.4		5690.
31, 2017	120. 82	999.03	3774.51	93.94	39.17	6.48	020.4	30.51	5090. 89
51,2017	02	///.05	011401	75074	57.17	0.10		50.01	07
Accumula ted Depreciat ion :									
As at									
April 1,									245.0
2012	-	37.60	89.74	8.56	5.19	0.65	94.74	8.56	4
Charge for					1.00				145.1
the year	-	23.72	96.99	4.01	1.89	0.19	17.38	0.94	1
Revaluatio									
n Disposals	-	-	-	-		-	(62.72	-	(100.5
Disposais	_	_	(29.46)	-	-	-	(02.72	(8.38)	(100.5
As at March							,	(0.50)	289.5
31, 2013	-	61.32	157.26	12.57	7.08	0.83	49.40	1.12	9
As at April 1, 2013		61.32	157.26	12.57	7.08	0.83	49.40	1.12	289.5 9
Charge for		01.52	137.20	12.37	7.00	0.05	47.40	1.12	173.6
the year	-	24.36	106.71	4.27	2.60	0.31	34.24	1.14	1/5.0
Revaluatio				,					
n	-	-	-	-	-	-	-	-	-
Disposals	-	-	(4.32)	(1.85)	-	-	(18.13)	-	(24.30)
As at									
March									438.9
31, 2014	-	85.68	259.65	14.99	9.68	1.14	65.50	2.26	0
As at April 1, 2014	_	85.68	259.65	14.99	9.68	1.14	65.50	2.26	438.9 0
Charge for		22.00			2.00			0	241.9
the year	-	23.59	115.21	17.67	4.50	1.31	77.57	2.13	9

Particula rs	Lan d	Buildi ng	Plant & Machin ery	Electric Installat ion	Compu ter	Office equipm ent	Motor Vehicl es	Furnit ure & Fixture s	Total
Revaluatio n	-	-	_	_	1.54	1.29	0.43	-	3.26
Disposals	-	-	-	-	-	-	(7.24)	-	(7.24)
As at March 31, 2015	-	109.28	374.86	32.66	15.73	3.75	136.2 7	4.39	676.9 2
As at April 1, 2015	-	109.28	374.86	32.66	15.73	3.75	136.2 7	4.39	676.9 2
Charge for the year Revaluatio	-	23.71	178.50	8.64	8.63	0.91	90.55	2.64	313.5 9
n Disposals	-	-	-	-	-	-	- (46.89	-	- (51.89
As at	-	-	(5.00)	-	-	-	)	-	)
March 31, 2016	-	132.99	548.35	41.30	24.36	4.66	179.9 3	7.03	938.6 2
As at April 1, 2016	-	132.99	548.35	41.30	24.36	4.66	179.9 3	7.03	938.6 2
Charge for the year	-	31.87	181.50	8.64	7.32	0.91	74.37	3.04	307.6 5
Revaluatio n Disposals	-		-	_		-	- (45.55	-	- (45.87
As at	-	-	(0.33)	-	-	-	)	-	)
March 31, 2017	-	164.86	729.53	49.93	31.68	5.57	208.7 6	10.07	1200. 40
Net Block									
As at March 31, 2013	44.0 6	648.96	1884.56	71.76	4.59	3.07	133.5 2	13.73	2804. 26
As at March 31, 2014	120. 82	643.73	1986.72	74.84	6.36	5.34	294.8 8	15.68	3148. 36
As at March 31, 2015	120. 82	651.59	2004.00	57.16	6.32	2.73	499.5 0	16.11	3358. 24
As at March 31, 2016	120. 82	631.51	3162.95	52.64	13.51	1.82	579.2 5	19.33	4581. 84
As at March 31, 2017	120. 82	834.17	3044.99	44.01	7.49	0.90	417.6 6	20.45	4490. 50

# DETAILS OF NON-CURRENT INVESTMENTS AS RESTATED

# ANNEXURE XVI

Particulars	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
(a) Investment in					
Equity instruments	-	-	-	-	-
(b) Investments in					
preference shares	-	-	-	-	-
(c) Investments in					
Government or Trust					
securities	-	-	-	-	-
(d) Investments in					
Debentures or Bonds	-	-	-	-	-
(e) Investments in					
Mutual Funds	-	-	-	-	-
(f) Investments in					
partnership firms*	-	-	-	-	-
Investment in Yash					
packers	304.00	200.00	-	-	-
(g) Other non-current					
investments	-	-	-	-	-
Aggregate Amount					
of Unquoted					
Investments	304.00	200.00	-	-	-
Aggregate Cost of					
<b>Quoted Investments</b>	-		-	-	-
Aggregate Cost of					
Unquoted					
Investments	304.00	200.00	-	-	-
Aggregate Market					
Value of Quoted					
Investments	-	-	-	-	-
Total	304.00	200.00	-	-	-

# DETAILS OF LONG TERM LOANS & ADVANCES AS RESTATED

# ANNEXURE XVII

Particulars	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
Unsecured &					
Considered Good					
Security Deposits	27.37	26.70	21.96	22.74	17.06
Loans and advances to other parties	-	-	-	-	-
Loans and advances to related parties	-	-	-	-	-
Total	27.37	26.70	21.96	22.74	17.06

# DETAILS OF INVENTORIES AS RESTATED

# ANNEXUREXVIII

#### (Amount in Lakhs)

Particulars	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
a. Raw Materials and components					
(Valued at Cost or NRV unless otherwise stated)	720.73	631.07	549.42	509.79	393.16
Goods-in transit	120.15	031.07	547.42	507.17	575.10
	720.73	631.07	549.42	509.79	393.16
b. Work-in-progress (Valued at Cost					
or NRV unless otherwise stated)	12.67	0.21	0.17	6.32	7.64
Goods-in transit					
	12.67	0.21	0.17	6.32	7.64
c. Finished goods (Valued at Cost or					
NRV unless otherwise stated)	21.22	13.15	46.21	41.08	16.87
Goods-in transit					
	21.22	13.15	46.21	41.08	16.87
d. Stores & Spares (Valued at Cost or					
NRV unless otherwise stated)	160.35	176.18	144.20	14.66	12.90
Goods-in transit					
	160.35	176.18	144.20	14.66	12.90
e. Scrap & Waste (Valued at Cost or					
NRV unless otherwise stated)	9.13	0.30	0.66	1.63	1.21
Goods-in transit					
	9.13	0.30	0.66	1.63	1.21
Total	924.09	820.91	740.67	573.48	431.79

**Notes:** Value of Inventories as on 31st March, 2017 has been taken as certified by the management of the company

# DETAILS OF TRADE RECEIVABLES AS RESTATED

# ANNEXURE XIX

(Amount in Lakl													
Particulars	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013								
Unsecured & Considered Good													
a. From Director / Promoters / Promoter Group / Associates / Relatives of Directors / Group Companies													
Over Six Months	-	-	-	-	-								
Less than Six Months	6.90	64.76	-	5.00	-								
b. From Others													
Over Six Months	16.34	4.06	1.76	0.29	1.31								
Less than Six Months	1410.57	1429.60	1027.52	1028.61	738.35								
Total	1433.81	1498.41	1029.28	1033.90	739.66								

Notes:

• Trade Receivables as on 31st March, 2017 has been taken as certified by the management of the company

As per the view of the management of the company there is no doubtful debt and hence provision for doubtful debts have not been made

#### DETAILS OF CASH AND CASH EQUIVALENTS AS RESTATED ANNEXURE XX

				(Amo	unt in Lakhs)
Particulars	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
Balances with banks	1.51	1.98	4.35	0.70	4.31
Cash on hand	4.87	4.10	3.63	2.38	7.12
Other Cash Equivalents	-	104.66	-	60.36	56.74
Total	6.38	110.74	7.97	63.44	68.17

#### DETAILS OF SHORT TERM LOANS & ADVANCES AS RESTATED ANNEXURE XXI

Particulars	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
A. Loans and advances to related parties					
B. Security Deposits					
C. Balances with government authorities	201.40	287.26	144.76	203.19	248.34
	201.40	287.26	144.76	203.19	248.34
D. Others (specify nature)					
- Prepaid Expenses	17.83	20.65	16.11	30.24	12.15
- Advance to Suppliers	-	-	_	-	-
- Others	-	-	0.11	0.10	0.13

Particulars	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
	17.83	20.65	16.22	30.34	12.28
Total A+B+C+D	219.23	307.91	160.98	233.53	260.63

#### Notes:

Advances Given to Suppliers have been taken as certified by the management of the company No Securities have been taken by the company against the advances given to the suppliers

Advance Tax and TDS Receivables have been adjusted against the Provision for Direct Tax

# DETAILS OF REVENUE FROM OPERATIONS AS RESTATED

ANNEXURE XXII

Particulars	For the year ended March 31, 2017	For the year ended March 31, 2016	For the year ended March 31, 2015	For the year ended March 31, 2014	For the year ended March 31, 2013
Sale of products					
Revenue from sale of products:- Trading					5777.15
(net off excise)	12894.42	12457.14	10484.39	8166.48	
Revenue from sale of products	12894.42	12457.14	10484.39	8166.48	5777.15
Sale of Services	-	-	-	-	-
Other operating revenues	-	-	-	-	-
Revenue from operations	12894.42	12457.14	10484.39	8166.48	5777.15

DETAILS OF OTHER INCOME AS RESTATED

# ANNEXURE XXIII

Particulars	For the year ended March 31, 2017	For the year ended March 31, 2016	For the year ended March 31, 2015	For the year ended March 31, 2014	For the year ended March 31, 2013	Nature of Income
Interest Income	6.59	6.82	4.67	0.95	1.00	Recurring & Not Related to Business Activity
Insurance Claim	-	-	-	0.53	-	Non Recurring & not related to Business Activities
Subsidy	282.68	271.79	256.07	215.03	139.54	Recurring & Related to Business Activity

Particulars	For the	For the	For the	For the	For the	Nature of
	year	year	year	year	year	Income
	ended March	ended March	ended March	ended March	ended March	
	31, 2017	March 31, 2016	31, 2015	31, 2014	31, 2013	
	51,2017	51, 2010	51, 2015	51, 2014	51, 2015	Non
						Recurring &
Profit on sale of asset						not related to
						Business
	-	-	0.93	0.06	-	Activities
						Recurring &
Misc. Income						Related to
wise. meome						Business
	31.05	4.25	32.35	40.17	17.48	Activities
Total						
10(a)	320.31	282.86	294.02	256.75	158.02	

DETAILS OF RELATED PARTIES TRANSACTIONS AS RESTATED

Name of the Party	Nature Of Relation ship	Natu re of Tran sactio n	Amo unt of Tran sactio n Debit ed in 2012- 13	Amo unt of Tran sactio n in Credi ted in 2012- 13	Amo unt Outst andin g as on 31.03. 13 (Paya ble)/ Recei vable	Amo unt of Tran sactio n Debit ed in 2013- 14	Amo unt of Tran sactio n Credi ted in 2013- 14	Amo unt Outst andin g as on 31.03. 14 (Paya ble)/ Recei vable	Amo unt of Tran sactio n Debit ed in 2014- 15	Amo unt of Tran sactio n Credi ted in 2014- 15	Amo unt Outst andin g as on 31.03. 15 (Paya ble)/ Recei vable	Amo unt of Tran sactio n Debit ed in 2015- 16	Amo unt of Tran sactio n Credi ted in 2015- 16	Amo unt Outst andin g as on 31.03. 16 (Paya ble)/ Recei vable	Amo unt of Tran sactio n Debit ed in 2016- 17	Amo unt of Tran sactio n Credi ted in 2016- 17	Amo unt Outst andin g as on 31.03. 17 (Paya ble)/ Recei vable	
		Remu nerati on	9.00	9.00	-	-	-	-	30.00	30.00	-	30.00	30.00	-	43.38	43.38	-	
RAMIN DER SINGH		Unsec ured loan	37.00	45.65	(88.9 0)	90.30	8.60	(7.20)	0.41	22.10	(28.8 9)	26.37	16.10	(18.6 3)	24.18	5.59	(0.03)	
CHADH A	Director	Intere st	4.50	5.88	(1.38)	5.54	4.15	-	0.36	0.39	(0.03)	0.40	0.35	0.03	0.09	0.09	0.02	
		Remu nerati on	6.00	6.00	-	15.00	15.00	-	24.00	24.00	-	24.00	24.00	-	37.67	37.67	-	
AMARV EER KAUR			Unsec ured loan	36.00	41.75	(115. 12)	120.0 0	13.65	(8.77)	0.51	20.80	(29.0 6)	0.22	15.69	(44.5 3)	29.09	29.07	(44.5 0)
CHADH A	Director	Intere st	5.98	7.76	(1.78)	7.57	5.79	-	0.40	0.41	(0.01)	0.52	0.58	(0.07)	1.62	1.44	0.11	
RAMIN DER CHADH	Director HUF	Unsec ured Loan	0.01	2.90	(60.4 1)	-	5.05	(65.4 6)	1.03	10.21	(74.6 4)	-	1.48	(76.1 2)	30.16	6.75	(52.7 1)	

Name of the Party	Nature Of Relation ship	Natu re of Tran sactio n	Amo unt of Tran sactio n Debit ed in 2012- 13	Amo unt of Tran sactio n in Credi ted in 2012- 13	Amo unt Outst andin g as on 31.03. 13 (Paya ble)/ Recei vable	Amo unt of Tran sactio n Debit ed in 2013- 14	Amo unt of Tran sactio n Credi ted in 2013- 14	Amo unt Outst andin g as on 31.03. 14 (Paya ble)/ Recei vable	Amo unt of Tran sactio n Debit ed in 2014- 15	Amo unt of Tran sactio n Credi ted in 2014- 15	Amo unt Outst andin g as on 31.03. 15 (Paya ble)/ Recei vable	Amo unt of Tran sactio n Debit ed in 2015- 16	Amo unt of Tran sactio n Credi ted in 2015- 16	Amo unt Outst andin g as on 31.03. 16 (Paya ble)/ Recei vable	Amo unt of Tran sactio n Debit ed in 2016- 17	Amo unt of Tran sactio n Credi ted in 2016- 17	Amo unt Outst andin g as on 31.03. 17 (Paya ble)/ Recei vable
A (HUF)		Intere st	3.14	4.07	(0.94)	5.32	4.39	-	0.81	1.44	(0.63)	1.51	1.52	(0.64)	2.39	3.06	(1.31)
	Director	Remu nerati on	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
JAYVEE R		Unsec ured Loan	11.36	4.50	(50.3 3)	-	4.40	(54.7 3)	-	1.55	(56.2 8)	-	54.65	(110. 93)	6.11	22.75	(127. 58)
CHADH A		Intere st	2.74	3.52	(0.78)	4.44	3.66	-	1.37	1.10	0.27	1.38	1.62	0.03	5.26	4.77	0.52
	Director Daughte r	Remu nerati on	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
GANIV		Unsec ured Loan	-	-	-	-	4.15	(4.15)	-	9.50	(13.6 5)	1.00	-	(12.6 5)	3.54	0.85	(9.96)
CHADH A		Intere st	-	-	-	0.06	0.06	-	0.18	0.18	0.01	0.27	0.27	0.01	0.37	0.49	(0.10)
WORTH PACK PVT.	Director is intereste d	Unsec ured Loan	13.20	28.00	(167. 43)	7.35	26.47	(186. 55)	10.65	18.35	(194. 25)	5.02	107.9 4	(297. 17)	38.44	37.10	(295. 83)
LTD.		Intere	12.16	15.85	(3.69)	21.47	17.78	-	5.16	9.33	(4.16)	5.70	4.81	(3.27)	12.55	11.20	(1.93)

Name of the Party	Nature Of Relation ship	Natu re of Tran sactio n	Amo unt of Tran sactio n Debit ed in 2012- 13	Amo unt of Tran sactio n in Credi ted in 2012- 13	Amo unt Outst andin g as on 31.03. 13 (Paya ble)/ Recei vable	Amo unt of Tran sactio n Debit ed in 2013- 14	Amo unt of Tran sactio n Credi ted in 2013- 14	Amo unt Outst andin g as on 31.03. 14 (Paya ble)/ Recei vable	Amo unt of Tran sactio n Debit ed in 2014- 15	Amo unt of Tran sactio n Credi ted in 2014- 15	Amo unt Outst andin g as on 31.03. 15 (Paya ble)/ Recei vable	Amo unt of Tran sactio n Debit ed in 2015- 16	Amo unt of Tran sactio n Credi ted in 2015- 16	Amo unt Outst andin g as on 31.03. 16 (Paya ble)/ Recei vable	Amo unt of Tran sactio n Debit ed in 2016- 17	Amo unt of Tran sactio n Credi ted in 2016- 17	Amo unt Outst andin g as on 31.03. 17 (Paya ble)/ Recei vable
		st Job Work															
		Mark et Price	6.40	-	-	14.27	14.27	-	-	-	-	-	-	-	-	-	-
		Purch ase of P&M at Mark et Price	9.61	9.61	-	-	-	-	-	-	-	-		-	-	-	
VERSA TILE TRANS LINK	Director is intereste d	Unsec ured Loan	63.48	1.00	(3.48)	37.05	35.84	(2.27)	9.73	9.12	(1.67)	32.10	30.56	(0.12)	0.01	-	(0.11)
PVT. LTD.		Intere st	3.89	3.97	(0.08)	0.94	0.86	-	0.07	0.09	(0.02)	0.08	0.08	(0.02)	0.01	0.00	(0.01)

Name of the Party	Nature Of Relation ship	Natu re of Tran sactio n	Amo unt of Tran sactio n Debit ed in 2012- 13	Amo unt of Tran sactio n in Credi ted in 2012- 13	Amo unt Outst andin g as on 31.03. 13 (Paya ble)/ Recei vable	Amo unt of Tran sactio n Debit ed in 2013- 14	Amo unt of Tran sactio n Credi ted in 2013- 14	Amo unt Outst andin g as on 31.03. 14 (Paya ble)/ Recei vable	Amo unt of Tran sactio n Debit ed in 2014- 15	Amo unt of Tran sactio n Credi ted in 2014- 15	Amo unt Outst andin g as on 31.03. 15 (Paya ble)/ Recei vable	Amo unt of Tran sactio n Debit ed in 2015- 16	Amo unt of Tran sactio n Credi ted in 2015- 16	Amo unt Outst andin g as on 31.03. 16 (Paya ble)/ Recei vable	Amo unt of Tran sactio n Debit ed in 2016- 17	Amo unt of Tran sactio n Credi ted in 2016- 17	Amo unt Outst andin g as on 31.03. 17 (Paya ble)/ Recei vable
		Sale of Vehic le at Mark et price	54.10	54.10	-	7.03	2.03	5.00	2.50	7.50	-	-	-	-	-	-	-
		Trans portat ion Paid	29.83	33.62	(3.79)	56.41	53.17	(0.55)	65.05	71.81	(7.31)	106.8 1	99.75	(0.26)	215.2 1	215.3 4	(0.39)

#### DETAILS OF SUMMARY OF ACCOUNTING RATIOS AS RESTATED

# ANNEXURE XXV (Amount in Lakhs)

				(	
Ratio	For the year ended March 31, 2017	For the year ended March 31, 2016	For the year ended March 31, 2015	For the year ended March 31, 2014	For the year ended March 31, 2013
Restated PAT as per statement of					
profit and loss (A)	731.65	646.62	601.63	515.04	345.76
Weighted average number of					
equity shares at the end of the year/ period( <b>B</b> )	11500000	5750000	5750000	4221233	3500000
No. of Equity Shares at the end of the year / period ( <b>C</b> )	11500000	5750000	5750000	5750000	3500000
Impact Of issue of bonus shares	5750000	5750000	5750000	5750000	-
No. Of equity shares at the end of					
year/Period after adjustment for	1150000	1150000	1150000	1150000	9250000
issue of bonus share					
Net Worth, as Restated (D)	4066.43	3334.79	2688.17	2089.80	1349.76
Earnings Per Share					
Basic & Diluted (Rs)* (A/B)-					
before bonus	6.36	11.25	10.46	12.20	9.88
Basic & Diluted (Rs)* (A/B)-					
after bonus	6.36	5.62	5.23	4.48	3.74
Return on net worth (%) (A/D)	17.99%	19.39%	22.38%	24.65%	25.62%
Net Asset value per Equity Share					
(A/C)- before bonus &right issue	35.36	58.00	46.75	36.34	38.56
Net Asset value per Equity Share-					
After bonus &right issue	35.36	29.00	23.38	18.17	14.59
Nominal value per equity share					
(Rs.)	10.00	10.00	10.00	10.00	10.00

#### Notes:

2. The ratios have been Computed as per the following formulas

1 Basic Earning per Share

## <u>Restated Profit after Tax available to equity shareholders</u> Weighted average number of equity shares outstanding at the end of the year / period

2 Net Asset Value (NAV) per Equity Share

<u>Restated Net worth of Equity Share Holders</u> Number of equity shares outstanding at the end of the year / period

**3** Return on Net worth (%)

Restated Profit after Tax available to equity shareholders Restated Net worth of Equity Share Holders

3. Net Profit as restated, as appearing in the statement of profit and losses, has been considered for the purpose of computing the above ratios. These ratios are computed on the basis of the restated financial information of the Company.

- 4. Earning per share calculations are done in accordance with Accounting Standard 20 "Earning per Share", issued by the Institute of Chartered Accountants of India.
- 5. Prior to March31, 2017, the company has made the following changes in its capital structure, the effects of which have been considered in computing the above accounting ratios
- During the Financial Year 2013-14 the Company has increased its Authorised Share Capital from Rs. 350.00 Lac to Rs. 600.00 Lacs by passing an Ordinary Resolution in the Extra Ordinary General Meeting on 20<sup>th</sup> November 2013
- 2. During the Financial Year 2013-14 the Company has issued and allotted 22,50,000 Equity Shares of Rs. 10 each on at a Price of Rs. 10.00 per Equity Share.
- During the Financial Year 2016-17 the Company has increased its Authorised Share Capital from Rs. 600.00 Lac to Rs. 1800.00 Lacs by passing an Ordinary Resolution in the Extra Ordinary General Meeting on 20<sup>th</sup> February 2017.

During the Financial Year 2016-17, the Company has issued Bonus Shares of Rs. 57,50,000 in the Ratio of 1:1 by passing an Ordinary Resolution in the Extra Ordinary General Meeting of member on 20/02/2017.

## CAPITALIZATION STATEMENT AS RESTATED AS AT 31<sup>st</sup> March 2017 ANNEXURE XXVI

#### (Amount in Lakhs)

Particulars	Pre Issue	Post Issue
Borrowings:		
Short-term Debt (A)	411.87	411.87
Long-term Debt (B)	1413.56	1413.56
Total debts (C)	1825.43	1825.43
Shareholders' funds		
Share capital	1150.00	[•]
Reserve and surplus	2916.43	[•]
Total shareholders' funds (D)	4066.43	[•]
Long term debt / shareholders' funds (B/D)	0.35	[•]
Total debt / shareholders' funds (C/D)	0.45	[•]

1. Short term debts represent debts which are due within 12 months from March 31, 2017.

- 2. Long term debts represent debts other than short term debts, as defined above but includes current maturities of long term debt.
- 3. The figures disclosed above are based on restated statement of Assets and Liabilities of the Company as at March 31, 2017

#### STATEMENT OF TAX SHELTERS AS RESTATED

#### **ANNEXURE XXVII**

Particulars	For the year ended March 31, 2017	For the year ended March 31, 2016	For the year ended March 31, 2015	For the year ended March 31, 2014	For the year ended March 31, 2013
Profit before tax, as					
restated (A)	1160.44	1016.61	870.87	763.97	535.10
Tax Rate (%)	34.61%	34.61%	32.45%	32.45%	32.45%
Tax at national rate on					
profits	401.60	351.83	282.60	247.91	173.64
Adjustments :					
Permanent differences					

Particulars	For the year ended March 31, 2017	For the year ended March 31, 2016	For the year ended March 31, 2015	For the year ended March 31, 2014	For the year ended March 31, 2013
Expenses disallowed					
under Income Tax Act,	20.22	24.05	0.45	11 50	25.00
1961	30.32	24.95	3.47	11.59	35.80
Interest	-	8.97	5.73	4.53	3.41
Total permanent	2.22	22.02	0.00	17.11	20.21
differences(B)	3.32	33.92	9.20	16.11	39.21
Income considered $(C)$					
separately (C.)					
Timing differencesDifferencebetweentax					
depreciation and book					
depreciation and book depreciation	(222.68)	(305.06)	(170.40)	(196.19)	(227.91)
Difference due to any	(222.00)	(303.00)	(170.40)	(1)0.1))	
other items of addition					
u/s 28 to 44DA	4.80	4.12	3.68	1.54	1.29
Total timing differences					
( <b>D</b> )	(217.88)	(300.94)	(166.71)	(194.65)	(226.62)
Net adjustments E =	, í	, , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , ,		
(B+C+D)	(187.56)	(267.02)	(157.52)	(178.54)	(187.41)
Tax expense / (saving)					
thereon	(64.91)	(92.41)	(51.11)	(57.94)	(60.82)
Income from other sources (F)					
Exempt Income (G)					
Taxable income/(loss)					
(A+E+F-G)	972.88	749.58	713.35	585.43	347.69
Taxable income/(loss)					
as per MAT	1169.40	1022.34	875.39	767.38	535.81
Income tax as per MAT	248.83	226.41	180.44	157.54	110.20
Tax as per Normal Calculation	333.73	265.42	215.13	185.76	115.80
Tax paid as per "MAT"	Normal	Normal	Normal	NT 1	NT 1
or "Normal Provisions"	Provision	Provision	Provision	Normal Provision	Normal Provision

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

You should read the following discussion of our financial condition and results of operations together with our Restated Financial Statements which is included in this Red Herring Prospectus. The following discussion and analysis of our financial condition and results of operations is based on our Restated Financial Statements, as restated for the years ended March 31, 2017, March 31, 2016 and March 31, 2015, including the related notes and reports, included in this Red Herring Prospectus is prepared in accordance with requirements of the Companies Act and restated in accordance with the SEBI Regulations, which differ in certain material respects from IFRS, U.S. GAAP and GAAP in other countries. Our Financial Statements, as restated have been derived from our audited statutory financial statements. Accordingly, the degree to which our Restated Financial Statements will provide meaningful information to a prospective investor in countries other than India is entirely dependent on the reader's level of familiarity with Indian GAAP, Companies Act, SEBI Regulations and other relevant accounting practices in India.

This discussion contains forward-looking statements and reflects our current views with respect to future events and financial performance. Actual results may differ materially from those anticipated in these forward-looking statements as a result of certain factors such as those described under "Risk Factors" and "Forward Looking Statements" beginning on pages 17 and 16, respectively, and elsewhere in this Red Herring Prospectus.

Our Fiscal ends on March 31 of each year. Accordingly, all references to a particular Fiscal are to the 12 months ended March 31 of that year.

#### Overview

Incorporated in 1996, our Company Worth Peripherals Limited is engaged in manufacturing of corrugated boxes. We have our registered office and manufacturing facilities situated at Indore, Madhya Pradesh. The manufacturing facility is divided into 2 units, manufacturing of corrugated sheets and boxes is done at Unit II and Unit I is engaged in conversion of corrugated sheets into corrugated boxes.

Our manufacturing facilities are located at Indore, Madhya Pradesh and are divided into two units namely Unit I and Unit II (both situated at Pithampur, Dhar, Madhya Pradesh). Our Company commenced its business operations in the year 2005 in Unit I. Subsequently, as part of our expansion plan, business operations were commenced in the year 2012in Unit II. Our manufacturing facilities are well equipped with required facilities including machinery, conveyor belt, other handling equipments to facilitate smooth manufacturing process. We endeavour to maintain safety in our premises by adhering to key safety norms. We ensure timely delivery of our products and have a fleet of trucks to ensure easy logistics and timely delivery. Timely delivery and efficient supply chain management of our Company is also witnessed from the awards conferred on our Company such as Best Supply Partner- Packaging Material by the Supplier Collaboration Council West- 2014, Certificate of Merit in recognition of our exceptional performance towards consistent and quality supplies of Corrugated Boxes by Parle and Partner to Win Symphony conferred by Hindustan Unilever Limited in recognition of our Innovative Approach & Exemplary Contribution to Symphony.

Our Company promoted by Raminder Chadha, who is the guiding force behind all the strategic decisions of our Company. His industry knowledge and understanding also gives us the key competitive advantage enabling us to expand our geographical and customer presence in existing as well as target markets, while exploring new growth avenues.

We adhere to Sedex Members Ethical Trade Audit (SMETA) best practice guidance guidelines which include adhering to labour standards, health and safety and environmental and safety ethics audit norms for SEDEX. Our Company actively works for the benefit of their employees and labours with prime focus being health, hygiene and welfare of the workforce and also undergoes audit conducted by its recognised suppliers to ensure that the safety and management norms are being complied with. Our Company also ensures that legal compliances and ethical business practices are being complied with, and the same is ensured by way of audit conducted by its suppliers every 2 years.

We are environmentally conscious and our products have been certified as meeting relevant FSC Standards by Rainforest Alliance. With increasing awareness of being environmental friendly and many organisations supporting the Go green campaign, it increases the demand of FSC certified products as the same is eco friendly.

Our Company is well equipped with in-house testing laboratory to test the products. Our finished products has to undergo a strict quality check to ensure that they are of relevant quality as per the standards set. Our in house testing laboratory regulates and monitors the quality, strength, stiffness ad GSM measurement of boxes to ensure that the same can safely carry products for their end use.

From FY 2012-13 to FY 2016-17, as per our Restated Financial Statements, i) our total revenue has shown growth from Rs. 5935.17 lakhs to Rs. 13214.73 lakhs, representing a CAGR of 22.14 % ii) our EBITDA has shown growth from Rs. 874.79 lakhs to Rs. 1720.88 lakhs, representing a CAGR of 18.43 % iii) our profit after tax has shown growth from Rs. 345.76 lakhs to a profit of Rs. 731.65 lakhs representing a CAGR of 20.59%.

#### I. Significant Factors Affecting Our Results of Operations

The following is a discussion of certain factors that have had, and continue to have, a significant effect on our financial results:

#### Conditions affecting the end user industries and markets for Packaging Industry

We are manufacturing corrugated boxes which are mainly used in packaging industry. These boxes are used by many industries namely FMCG goods, consumer durable goods, automobiles, distillery products, package food industry, soft drinks bottling plants, etc for their packing requirement. Accordingly, sales of our corrugated boxes are directly dependent on these industries. The end user industries and geographic markets which our products are targeted at may be impacted by global economic or industry conditions, including seasonal trends, volatile fuel prices; rising employee costs and challenges in maintaining amicable labour relations as well as compliance with evolving regulatory requirement, government initiatives, trade agreements and other factors. Any significant industry downturns in such industries, as well as economic downturns in our geographic markets may significantly affect our revenues from sale of corrugated boxes across periods and geographies.

#### Raw material Cost

Our expenditure on raw materials consumed constitutes the most significant component of our operating expenses. In fiscal years 2015, 2016, 2017 expenditure on materials consumed constituted 72.38%, 73.31% and 75.15% respectively, of our total expenses, and 66.03%, 67.46% and 69.08% of our total revenues for such periods. Our financial condition and results of operations are significantly impacted by the availability and cost of our raw materials and incur the most significant cost to our business.

While we are not significantly dependent on any single raw material supplier, supply and pricing of our raw materials can be volatile due to a number of factors beyond our control, including global demand and supply, general economic and political conditions, transportation, competition, import duties, tariffs and currency exchange rates. We cannot assure you that we will be able to procure adequate supplies of raw materials in the future, as and when we need them on commercially acceptable terms. Further, we usually do not enter into long term supply contracts with any of our raw material suppliers and the absence of long term contracts at fixed prices exposes us to volatility in the prices of raw materials that we require. While we endeavour to pass on all raw material price increase to customers, in the event that we are unable to compensate for or pass on our increased costs to end-consumers, such price increases could have an adverse impact on our result of operations, financial condition and cash flows.

#### Significant Accounting Policies

#### (a) Use of Estimates :

The preparation of financial statements in conformity with Indian GAAP requires management to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities on the date of financial statements and the reported amounts of

revenue and expenses during the reported period. Although these estimates are based on management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the Carrying amounts of Assets or Liabilities in future periods.

#### (b) Fixed Assets :

Fixed Assets are stated at their acquisition cost less accumulated depreciation and impairment losses. Cost comprises of all costs incurred to bring the assets to their location and working condition up to the date the assets are put to use where applicable together with any incidental expenses of acquisition/installation. Cost of acquisition includes borrowing costs that are directly attributable to the acquisition/construction of qualifying assets.

#### (c) Depreciation:

Up to March 31st, 2014 depreciation on fixed assets is provided on written down value method (WDV) at the rate and manner prescribed in schedule XIV of the Companies Act, 1956 over their useful life. w.e.f April 1st, 2014 depreciation is provided based on useful life of asset as prescribed in schedule II of Companies Act 2013 except non charging of 100% depreciation on assets costing below Rs. 5000/-. The carrying amount as on April 1st, 2014 is depreciated over the balance useful life of asset.

Depreciation on additions to the assets and the assets sold or disposed off, during the year is provided on prorata basis, at their respective useful life or rate of depreciation as prescribed with reference to the date of acquisition / installation or date of sale / disposal.

#### (d) Revenue Recognition:

Revenue is recognized when it is earned and no significant uncertainty exists as to its realization or collection. Revenue from sale of goods is recognized on delivery of the products, when all significant contractual obligations have been satisfied, the property in the goods is transferred for price, significant risk and rewards of ownership are transferred to the customers and no effective ownership is retained. Sales comprises sale of goods and services, net of trade discounts and include exchange differences arising on sales transactions.

#### **(D)** Foreign Currency Transactions :

Foreign currency transactions are recorded at the exchange rates prevailing on the date of the transaction. Monetary foreign currency assets and liabilities are translated into Rupees at the exchange rate prevailing at the Balance Sheet Date. All exchange differences are dealt with in Profit and Loss Account.

#### (E) Investments:

Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

On initial recognition, all investments are measured at cost. The cost comprises price and directly attributable acquisition charges such as brokerage, fees and duties.

Current investments are carried in the financial statements at lower of cost and fair value determined on an individual investment basis. Long term investments are carried at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of Investments.

On disposal of investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the statement of profit and loss.

#### (F) Employee Benefits:

Retirement benefit in the form of provident fund is a defined contribution scheme. The contribution to the provident fund is charged to the statement of profit and loss for the year when an employee renders the related services. The company has no obligations, other than the contribution payable to the provident fund.

#### (G) Taxation :

Tax expenses comprises of current and deferred tax. Current income tax is measured at the amount expected to be paid to the Tax Authorities in accordance with the Income Tax Act'1961 enacted or substantively enacted at the reporting date.

Deferred Tax Assets or Deferred Tax Liability is recognized on timing difference being the difference between taxable income and accounting income. Deferred Tax Assets or Deffered Tax Liability is measured using the tax rates and tax laws that have been enacted or substantively enacted at the Balance Sheet date. Deferred Tax Assets arising from timing differences are recognized to the extent there is a reasonable certainty that the assets can be realized in future.

#### (H) Borrowing Cost :

Borrowing Cost includes interest and amortization of ancillary costs incurred in connection with the arrangement of borrowings. Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. All other borrowing costs are expensed in the period they occur.

#### (I) Segment Reporting :

Company is engaged in manufacturing of corrugated boxes Considering the nature of Business and financial reporting of the company the company has only one segment.

#### (J) Provisions and Contingent Liabilities:

A provision is recognized when the company has a material present obligation as a result of past event; it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

Contingent Liabilities are not recognized but are disclosed in the notes. Contingent Assets are neither recognized nor disclosed in the financial statements.

#### (K) Earnings per share:

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period.

#### **Revenue and Expenditure**

*Revenue*: Our revenue comprises of revenue from operations and other income

**Revenue from operations:** Our revenue from operations comprises of revenue from sale of manufacturing of corrugated boxes.

**Other Income:** Our other income comprises of subsidy received, interest income and freight income.

*Expenses:* Our expenses comprise of cost of material consumed, changes in inventories of finished goods, work in progress and stock in trade, employee benefit expenses, finance cost, depreciation and amortisation expenses and other expenses.

**Cost of goods sold:** Cost of goods sold consists of cost of material consumed and changes of inventories of finished goods, work in progress and stock in trade.

Cost of material consumed consists of expenditure on raw materials which primarily includes kraft paper.

Changes in inventory of finished goods, work in progress and stock in trade consist of change in our inventory of finished goods, work in progress and stock in trade as at the beginning and end of the

year.

**Employee benefit expense:** Our employee benefit expense consists of salary, wages and bonus, gratuity expense, contribution to provident fund and staff welfare expenses.

Finance costs: Our finance costs comprises of interest on term loan and working capital loan.

**Depreciation and amortization expenses:** Tangible and intangible assets are depreciated and amortised over periods corresponding to their estimated useful lives. See "Significant Accounting Policies –Depreciation" above on page 202 of this Red Herring Prospectus.

**Other expenses:** Our other expenses primarily include consumption of stores, spare parts, consumption of packaging material, printing & designing, power and fuel, repairs and maintenance, administrative expense and selling and distribution expenses.

#### **Results of operations**

					(1	I KS IAKIIS)
Particular s	March 31, 2017	% of total reven ue	March 31, 2016	% of total reven ue	March 31, 2015	% of total rever e
Revenue						
Revenue from						
Operations	13,169.24	103.60	13,148.12	103.20	11,083.00	102.83
Less excise duty	724.82	5.48	690.98	5.42	598.61	5.55
Net Revenue	12,894.42	97.58	12,457.14	97.78	10,484.39	97.27
Other Income	320.31	2.42	282.86	2.22	294.02	2.73
<b>Total Revenue</b>	13,214.73	100.00%	12,740.00	100.00%	10,778.41	100.00%
Expenses						
Cost of material consumed	8,725.25	66.03	8,594.87	67.46	7,445.34	69.08
Changes in inventory of finished goods, work in progress and stock in trade	(29.35)	(0.22)	33.39	0.26	1.99	0.02
Employee benefit						
expenses	779.32	5.90	691.44	5.43	518.08	4.81
Finance Costs	252.80	1.91	261.71	2.05	207.13	1.92
Depreciation and amortization expenses	307.65	2.33	313.59	2.46	241.99	2.25
Other expenses	2,018.63	15.28	1,828.40	14.35	1,493.02	13.85
Total Expenses	12,054.30	91.22	11,723.39	92.02	9907.54	91.92
Profit / (Loss) before taxation	1,160.44	8.78	1,016.61	7.98	870.87	8.08
Tax Expenses						
Current Tax	333.73	2.53	265.42	2.08	215.13	2.00
Deferred Tax (Asset)/ Liability	95.06	0.72	104.57	0.82	54.10	0.50

(In Rs lakhs)

Total Tax Expenses	428.79	3.74	369.99	2.90	269.23	2.50
Net Profit/(Loss) after taxation	731.65	5.54	646.62	5.08	601.63	5.58

#### **Discussion on the Results of Operations**

#### Fiscal 2017 compared to Fiscal 2016

#### Total Revenue

Our total revenue increased by 3.73% to Rs. 13,214.73 lakhs in financial year 2017 from Rs. 12,740.00 lakhs in financial year 2016 due to the factors described below:

*Revenue from operations*: Our revenue from operations increased by 3.51% to Rs 12,894.42 lakhs in financial year 2017 from Rs 12,457.14 lakhs in financial year 2016.

*Other income*: Our other income increased by 13.24% to Rs 320.31 lakhs in financial year 2017 from Rs. 282.86 lakhs in financial year 2016. This increase was primarily due to increase our freight income and interest income from deposits. Our other income as a percentage of total revenue was 2.42% for financial year 2017 as compared to 2.22% for financial year 2016.

#### Total Expenses

Our total expenses increased by 2.82% to Rs. 12,054.30 lakhs in financial year 2017 from Rs. 11,723.39 lakhs in financial year 2016, due to the factors described below:

*Cost of Goods Sold*: Cost of goods sold consists of direct material consumed and change in inventory of finished goods. Our cost of goods sold increased by 0.78% to Rs 8695.90 lakhs in financial year 2017 from Rs 11723.39 lakhs in financial year 2016.

*Employee benefits expense:* Our employee benefits expense increased by 12.71% to Rs. 779.32 lakhs in financial year 2017 from Rs. 691.44 lakhs in financial year 2016. This increase was primarily due to an increment in salary of employees, contribution to provident fund and gratuity expenses.

*Finance costs:* Our finance costs decreased by (3.41%) to Rs 252.80 lakhs in financial year 2017 from Rs 261.71 lakhs in financial year 2016. This was primarily due to decrease in interest on short term loan from Rs 66.27 lakhs in financial year 2016 to Rs 59.76 lakhs in financial year 2017 and decrease in interest on long term loan from Rs 68.91 lakhs in financial year 2016 to Rs 47.92 lakhs in financial year 2016. Our interest cost on short term loan was decreased due to decrease in short term loans from Rs 738.77 lakhs in financial year 2016 to Rs 411.87 lakhs in financial year 2017 and interest on long term borrowing decreased due to decrease in term loan from Rs 1527.81 lakhs in financial year 2016 to Rs 1118.12 lakhs in financial year 2017

*Depreciation and amortisation expense*: Our depreciation and amortisation expense decreased by (1.89%) to Rs. 307.65 lakhs in financial year 2017 from Rs. 313.59 lakhs in financial year 2016. This was due to decrease in fixed assets in financial 2017. Our tangible assets decreased to Rs. 4,490.50 lakhs in financial year 2017 from Rs.4,581.84 lakhs in financial year 2016.

*Other expenses:* Our other expenses increased by 10.40% to Rs. 2,018.63 lakhs in financial year 2017 from Rs. 1,828.40 lakhs in financial year 2016. This increase was due to an increase in our manufacturing expenses such as consumption of stores and spare parts, printing & designing and increase in our administrative expenses and selling and distribution expenses.

*Profit before tax:* Our restated profit before tax increased by 14.15% to Rs. 1,160.44 lakhs in financial year 2017 from Rs. 1,016.61 lakhs in financial year 2016. The increase was in lines with increase in the sale of finished goods.

Tax expenses: Our tax expenses increased by 15.89% to Rs 428.79 lakhs in financial year 2017 from Rs

369.99 lakhs in financial year 2016. The increase in tax expenses was in lines with increase in profit for financial year 2017.

*Profit after tax for the year, as Restated:* Due to the factors mentioned above, our profit after tax increased by 13.15% from Rs 646.62 lakhs in financial year 2016 to Rs 731.65 lakhs in financial year 2017.

#### Fiscal 2016 Compared to Fiscal 2015

#### Total Revenue

Our total revenue increased by 18.20% to Rs. 12,740.00 lakhs in financial year 2016 from Rs 10,778.41 lakhs in financial year 2015 due to the factors described below:

*Revenue from operations*: Our revenue from operations increased by 18.82% to Rs 12,457.14 lakhs in financial year 2016 from Rs 10,484.39 lakhs in financial year 2015. This increase was primarily due to increase in sale volume.

*Other income*: Our other income decreased by (3.79%) to Rs 282.86 lakhs in financial year 2016 from Rs 294.02 lakhs in financial year 2015. This decrease was majorly due to decrease in freight income. Our other income as a percentage of total revenue was 2.22% for financial year 2016 as compared to 2.73% for the financial year 2015.

#### Total Expenses

Our total expenses increased by 18.33% to Rs 11,723.39 lakhs in financial year 2016 from Rs 9,907.54 lakhs in financial year 2015, due to the factors described below:

*Cost of Goods Sold*: Cost of goods sold consists of direct material consumed and change in inventory of finished goods. Our cost of goods sold increased by 15.86% to Rs 8628.26 lakhs in financial year 2016 from Rs 7447.33 lakhs in financial year 2015.

*Employee benefits expense:* Our employee benefits expense increased by 33.46% to Rs. 691.44 lakhs in financial year 2016 from Rs 518.08 lakhs in financial year 2015. This increase was due to an increase in salary and wages, increase in contribution to the provident fund, gratuity expense and staff welfare expense.

*Finance costs:* Our finance costs increased by 26.35% to Rs 261.71 lakhs in financial year 2016 from Rs 207.13 lakhs in financial year 2015. The increase was due to increase in short term loan from Rs 517.51 in financial year 2015 lakhs to Rs 738.77 lakhs in financial year 2016, increase in our term loan from banks from Rs 889.72 in financial year 2015 to Rs 1527.81 lakhs in financial year 2016 and increase in loan from related party & inter corporate loans to Rs.681.33 lakhs in financial year 2016 from Rs.445.66 lakhs in financial year 2015

Depreciation and amortisation expense: Our depreciation and amortisation expense increased by 29.59% to Rs 313.59 lakhs in financial year 2016 from Rs 241.99 lakhs in financial year 2015. Our tangible assets increased to Rs. 4,581.84 lakhs in financial year 2016 from Rs. 3,358.24 lakhs in financial year 2015.

*Other expenses:* Our other expense increased by 22.46% to Rs 1,828.40 lakhs in financial year 2016 from Rs 1,493.02 lakhs in financial year 2015. This increase was due to an increase in our manufacturing expenses such as consumption of stores and spare parts, printing & designing and increase in our administrative expenses and selling and distribution expenses.

*Profit before tax:* Our profit before tax increased by 16.74% to Rs 1,016.61 lakhs in financial year 2016 from Rs 870.87 lakhs in financial year 2015. The increase was in lines with increase in sales and slightly due to increase in margins.

*Tax expenses:* Our tax expenses increased by 37.42% to Rs 369.99 lakhs in financial year 2016 from Rs 269.23 lakhs in financial year 2015. The same was in lines with increase in profit for the year.

*Profit after tax for the year, as Restated:* Due to the factors mentioned above, our profit after tax increased by 7.48% to Rs 646.62 lakhs in financial year 2016 from Rs 601.63 lakhs in financial year 2015.

#### **Other Key Ratios**

Particulars	March 31, 2017	March 31, 2016	March 31, 2015
Fixed Asset Turnover Ratio	2.94	2.78	3.21
Debt Equity Ratio	0.51	0.85	0.67
Current Ratio	1.54	1.31	1.44
Inventory Turnover Ratio	14.78	15.95	15.96

*Fixed Asset Turnover Ratio*: This is defined as revenue from operations divided by total fixed assets, based on Restated Financial Information.

*Debt Equity Ratio*: This is defined as total debt divided by total shareholder funds. Total debt is the sum of long-term borrowings, short-term borrowings and current maturity of long term debt, based on Restated Financial Information.

*Current Ratio*: This is defined as current assets divided by current liabilities, based on Restated Financial Information.

*Inventory Turnover Ratio*: This is defined as revenue from operations divided by average inventory. Average inventory is computed by dividing the sum of opening inventory and closing inventory by two, based on Restated Financial Information.

The table below summarises our cash flows from our Restated Financial Information of cash flows for the financial year 2017, 2016 and 2015:

			(In Rs lakhs)
	March 31, 2017	March 31, 2016	March 31, 2015
Net cash generated from operating			
activities	771.11	1,113.33	648.68
Net cash (used) in investing activities	(314.39)	(1,735.11)	(449.67)
Net cash generated from financing			
activities	561.07	724.55	(254.47)
Net increase/ (decrease) in cash and cash			
equivalents	(104.36)	102.76	(55.47)
Cash and Cash Equivalents at the			
beginning of the period	110.74	7.97	63.44
Cash and Cash Equivalents at the end of			
the period	6.38	110.74	7.97

#### Operating Activities Financial year 2017

Our net cash generated from operating activities was Rs 771.11 lakhs in financial year 2017. Our operating profit before working capital changes was Rs 1,461.50 lakhs in financial year 2017, which was primarily adjusted by direct tax paid of Rs.333.73 lakhs, decrease in trade receivables of Rs 64.60 lakhs, decrease in other loans and advances receivables of Rs 88.68 lakhs, increase in inventories of Rs 103.18 lakhs, decrease in other current assets of Rs 305.28 lakhs, decrease in trade payables of Rs 511.14 lakhs, increase in other current liabilities and provisions of Rs 126.50, decrease in short term provisions of Rs 5.30 lakhs, decrease in short term borrowings of Rs 326.90 lakhs and increase in long term provisions of Rs 4.80 lakhs.

Financial year 2016

Our net cash generated from operating activities was Rs 1,113.33 lakhs in financial year 2016. Our operating profit before working capital changes was Rs 1,323.37 lakhs in financial year 2016, which was primarily adjusted by direct tax paid of Rs. 265.42 lakhs, increase in trade receivables of Rs 469.13 lakhs, increase in other loans and advances receivables of Rs 146.93 lakhs, increase in inventories of Rs 80.24 lakhs, increase in other current assets of Rs 189.54 lakhs, increase in trade payables of Rs 509.83 lakhs, increase in other current liabilities and provisions of Rs 57.21, increase in short term provisions of Rs 148.79 lakhs, increase in short term borrowings of Rs 221.26 lakhs and increase in long term provisions of Rs 4.12 lakhs.

#### Financial year 2015

Our net cash generated from operating activities was Rs 648.68 lakhs in financial year 2015. Our operating profit before working capital changes was Rs 1,108.18 lakhs in financial year 2015, which was primarily adjusted by tax paid of Rs 215.13 lakhs, decrease in trade receivables of Rs 4.62 lakhs, decrease in other loans and advances receivables of Rs 72.55 lakhs, increase in inventories of Rs 167.19 lakhs, increase in other current assets of Rs 461.38 lakhs, increase in trade payables of Rs 135.57 lakhs, increase in other current liabilities and provisions of Rs 19.18, increase in short term provisions of Rs 102.37 lakhs, increase in short term borrowings of Rs 46.73 lakhs and increase in long term provisions of Rs 3.17 lakhs.

#### Investing Activities

#### Financial year 2017

Net cash used in investing activities was Rs 314.39 lakhs in financial year 2017. This was primarily on account of purchase of fixed assets of Rs 321.58 lakhs, purchase of investment of Rs 104.00 lakhs, repayment of loans & advances of Rs 0.67 lakhs which was partly offset by sale of fixed assets of Rs 105.27 lakhs and interest income of Rs 6.59 lakhs.

#### Financial year 2016

Net cash used in investing activities was Rs 1,735.11 lakhs in financial year 2016. This was primarily on account of purchase of fixed assets of Rs 1,630.23 lakhs, purchase of investment of Rs 200.00 lakhs, repayment of loans & advances of Rs 4.74 lakhs which was partly offset by sale of fixed assets of Rs 93.04 lakhs and interest income of Rs 6.82 lakhs.

#### Financial year 2015

Net cash used in investing activities was Rs 449.67 lakhs in financial year 2015. This was primarily on account of purchase of fixed assets of Rs 463.13 lakhs which was partly offset by sale of fixed assets of Rs 8.00 lakhs, repayment of loans and advances of Rs 0.78 lakhs and interest income of Rs 4.67 lakhs.

#### Financing Activities

#### Financial year 2017

Net cash used in financing activities in financial year 2017 was Rs 561.07 lakhs which primarily consisted of repayment of long term borrowings of Rs 561.07 lakhs.

#### Financial year 2016

Net cash generated from financing activities in financial year 2016 was Rs 724.55 lakhs which primarily due to increase in long term borrowings of Rs 724.55 lakhs.

#### Financial year 2015

Net cash used in financing activities in financial year 2015 was Rs 254.47 lakhs which primarily consisted of repayment of long term borrowings of Rs 254.47 lakhs.

#### Borrowings

As on March 31, 2017, the total outstanding borrowings of our Company includes long-term borrowings of Rs.1413.6 lakhs, short-term borrowings of Rs.411.87 lakhs and, current maturities of

long term debt of Rs 237.98 lakhs .For further details, refer to the chapter titled, Financial Indebtedness beginning on page 213 of this Red Herring Prospectus.

Secured Borrowings

#### Long term borrowings

		(in lakhs)
Particulars	March 31, 2017	
From Banks & Financial Institution: Term loan		1118.12
Total		1118.12

#### Short term borrowings

		(in lakhs)
Particulars	March 31, 2017	
Working Capital Loan form HDFC		411.87
Total		411.87

#### Current maturities of long term debt

Carrent matarines of long term acor		(in lakhs)
Particulars	March 31, 2017	
Term loan		237.98
Total		237.98

#### Unsecured Borrowings: Long term borrowings

			(in Rs lakhs)
Particulars		March 31, 2017	
1.	Loan from director, relatives and shareholders		533.42
2.	Inter Corporate loans		237.98
3.	Total		771.41

In the event, any of our lenders declare an event of default, this could lead to acceleration of our repayment obligations, termination of one or more of our financing agreements or force us to sell our assets, any of which could adversely affect our business, results of operations and financial condition.

#### **Related Party Transactions**

Related party transactions with certain of our promoters and directors primarily relates to remuneration payable, loans taken and Issue of Equity Shares. For further details of such related parties under AS18, see—Financial Statements beginning on page 162 of this Red Herring Prospectus.

#### **Contingent Liabilities**

As of March 31, 2017, the contingent liabilities are given below:

	(In Rs. lakhs)
Particulars	March 31, 2017
Claims against company not acknowledged as debts	0.31
Entry tax under Madhya Pradesh Commercial tax department	
Total	0.31

It is not practical for the Company to estimate the timings of cash outflow, if any in respect of above pending resolutions of the respective proceedings. For further details, see Financial Statements

beginning on page 162 of this Red Herring Prospectus.

#### **Off- Balance Sheet Items**

We do not have any other off-balance sheet arrangements, derivative instruments or other relationships with any entity that have been established for the purposes of facilitating off-balance sheet arrangements.

#### Qualitative Disclosure about Market Risk

#### Financial Market Risks

Market risk is the risk of loss related to adverse changes in market prices, including interest rate risk. We are exposed to interest rate risk, inflation and credit risk in the normal course of our business.

#### Interest Rate Risk

Our financial results are subject to changes in interest rates, which may affect our debt service obligations and our access to funds. As on March 31, 2017, our indebtedness consists of floating rate interest. Since we do not have any forward contracts to hedge against interest rate risk, any upward fluctuations in interest rates may increase the cost of both existing and new debts.

#### Effect of Inflation

We are affected by inflation as it has an impact on the raw material cost, wages, etc. In line with changing inflation rates, we rework our margins so as to absorb the inflationary impact.

#### Credit Risk

We are exposed to credit risk on monies owed to us by our customers. If our customers do not pay us promptly, or at all, we may have to make provisions for or write-off such amounts.

#### **Reservations, Qualifications and Adverse Remarks**

Except as disclosed in — Financial Statements beginning on page 162, there has been no reservations, qualifications and adverse remarks.

#### Details of Default, if any, Including Therein the Amount Involved, Duration of Default and Present Status, in Repayment of Statutory Dues or Repayment of Debentures or Repayment of Deposits or Repayment of Loans from any Bank or Financial Institution

Except as disclosed in— Financial Statements beginning on page 162, there have been no defaults in payment of statutory dues or repayment of debentures and interest thereon or repayment of deposits and interest thereon or repayment of loans from any bank or financial institution and interest thereon by the Company during the period April 1, 2015 up to March 31, 2017.

#### Material Frauds

There are no material frauds, as reported by our statutory auditor, committed against our Company, in the last five Fiscals.

#### **Unusual or Infrequent Events or Transactions**

As on date, there have been no unusual or infrequent events or transactions including unusual trends on account of business activity, unusual items of income, change of accounting policies and discretionary reduction of expenses.

# Significant Economic Changes that Materially Affected or are Likely to Affect Income from Continuing Operations

Indian rules and regulations as well as the overall growth of the Indian economy have a significant bearing on our operations. Major changes in these factors can significantly impact income from continuing operations.

There are no significant economic changes that materially affected our Company's operations or are likely to affect income from continuing operations except as described in—Risk Factors beginning on

page 17 of this Red Herring Prospectus.

#### Known Trends or Uncertainties that have had or are Expected to Have a Material Adverse Impact on Sales, Revenue or Income from Continuing Operations

Other than as described in the section titled "Risk Factors" on page 17 and in this chapter, to our knowledge there are no known trends or uncertainties that are expected to have a material adverse impact on revenues or income of our Company from continuing operations.

#### Future Changes in Relationship between Costs and Revenues, in Case of Events Such as Future Increase in Labour or Material Costs or Prices that will Cause a Material Change are Known

Other than as described in —Risk Factors<sup>II</sup> and this section, to our knowledge there are no known factors that might affect the future relationship between cost and revenue.

#### Extent to which Material Increases in Net Sales or Revenue are due to Increased Sales Volume, Introduction of New Products or Services or Increased Sales Prices

Changes in revenue in the last three financial years areas explained in the part financial year 2017 compared to financial year 2016, financial year 2016 compared to financial year 2015.

#### Total Turnover of Each Major Industry Segment in Which the Issuer Operates

Our business is limited to a single reportable segment.

#### **Competitive Conditions**

We have competition with Indian and international manufacturers and our results of operations could be affected by competition in the paper industry / sector in India and international market in the future. We expect competition to intensify due to possible new entrants in the market, existing competitors further expanding their operations and our entry into new markets where we may compete with well-established unorganized companies / entities. This we believe may impact our financial condition and operations. For details, please refer to the chapter titled "Risk Factors" on page 17.

#### Increase in income

Increases in our income are due to the factors described above in —Management's Discussion and Analysis of Financial Condition and Results of Operations – Significant Factors Affecting Our Results of Operations and Risk Factors beginning on pages 201 and 17, respectively.

#### Status of any Publicly Announced New Products or Business Segments

Except as disclosed elsewhere in the RHP, we have not announced and do not expect to announce in the near future any new products or business segments.

#### Significant Dependence on a Single or Few Suppliers or Customers

Our top ten customers contribute to 87.01% of our total revenue from operations.

Our top ten suppliers contribute to 94.60% of our total purchases.

#### **Seasonality of Business**

The nature of business is not seasonal.

#### Significant Developments After March 31, 2017 that May Affect Our Results of Operations

Except as set out in this Red Herring Prospectus and as mentioned below, in the opinion of the Board of Directors of our Company and to our knowledge, no circumstances have arisen since the date of the last financial statements as disclosed in this Red Herring Prospectus which materially or adversely affect or are likely to affect, our operations or profitability, or the value of our assets or our ability to pay our material liabilities within the next 12 months.

#### FINANCIAL INDEBTNESS

In terms of the Articles of Association of the Company, the Board is authorized to accept deposits from members either in advance of calls or otherwise, and generally accept deposits, raise loans or borrow or secure the payment of any sum of moneys to be borrowed together with the moneys already borrowed including acceptance of deposits apart from temporary loans obtained from the Company's Bankers in the ordinary course of business, exceeding the aggregate of the paid-up capital of the Company and its free reserves (not being reserves set apart for any specific purpose) or upto such amount as may be approved by the shareholders from time to time.

Our Company has obtained the necessary consents required under the relevant loan documentation with banks and financial institutions for undertaking activities, such as change in its capital structure, change in its shareholding pattern and change in promoter's shareholding which has a possible change in the management control of our Company.

As on March 31, 2017, our Company has total outstanding secured borrowings from banks and financial institutions aggregating to Rs 1767.97 Lakhs

#### SECURED LOAN

#### 1. Loan from HDFC Bank Limited as per latest Sanction letter dated March 27, 2017.

Rs. In Lakhs

Credit Facility	Limits (in lakhs)	Interest Rate	Current MCLR/LIBOR Rate	Valid Upto	Outstanding Amount as on March 31, 2017
		8.75%			
Cash Credit	700.00	(MCLR + 0.60%)	8.15%	June 15, 2018	411.87
		8.60% (MCLR		34 months (starting from December,	
Term Loan 1	500.00	+0.45%)	8.15%	2016)	440.93
		8.60% (MCLR			
Term Loan 2	640.00	+0.45%)	8.15%	70 months	605.95
Buyers' credit with					
Term loan 2	(640.00)	-	-	30 months	Nil
CAPEX LC 3	300.00	-	-	24 months	Nil
Buyers' credit 3 within Capex					
LC 3	(300.00)	-	-	36 months	Nil
Term loan 3 with Buyers		8.60% (MCLR			
credit 3	(300.00)	+0.45%)	8.15%	60 months	Nil
PSR Limits	18.00	,		June 15, 2018	Nil

#### Principal terms of the borrowings availed by us from banks and financial institutions:

#### **Purpose:**

Working Capital

#### .Security:

a) **Primary Security**: Hypothecation of Stock & Book Debts.

#### b) **Collateral Security**.

- 157-D, Sector 3, Industrial Area, Pithampur, Dhar- 454774
- 157-D-1, Sector 3, Industrial Area, Pithampur, Dhar- 454774
- Plot No 68-A, Industrial Area, Sector -1, Pithampur, Dhar- 474775
- Flat No, 101, Sanskriti Apartment, Plot No 44, Saket, Nagar
- Flat No, 102, Sanskriti Apartment, Plot No 44, Saket, Nagar

This is an indicative list and there may be additional requirements for creation of security under the various borrowing arrangements entered into by our Company.

#### Guarantors:

Mr. Raminder Singh Chadha

Ms. Amarveer Kaur Chadha

#### **Restrictive Covenants**:

Borrowing arrangements entered into by our Company contain standard events of default, including:

Without prior consent of the aforesaid banks, our Company:

- a) Cannot transfer, sell, lease, grant on license or create any third party interest of any nature whatsoever on the security.
- b) Cannot divert any funds to any purpose and launch any new scheme of expansion;
- c) Guarantors not to issue any Personal Guarantee for any other loans
- d) Cannot effect any change in capital structure of Company

This is an indicative list and there may be additional terms that may amount to an event of default under the various loan facilities availed by our Company.

\*As per our Restated Financials amount due to ICICI Bank towards vehicle loan is Rs 71.24 Lakhs as on 31 March 2017. However, as on date of filing this RHP our Company has fully paid the Vehicle loan availed from ICICI and no amount is due to ICICI Bank

#### Borrowings availed by us from related parties

In addition to the borrowings availed by us from banks/financial institutions, we have also availed certain Unsecured loans.

Set forth below is a brief summary of Unsecured Loans as of March 31, 2017:

		Outstanding Amount (in Rs
Name of the Lender	Interest Rate	Lakhs))
Amarveer Kaur Chadha	2.00%	44.39
Raminder Chadha HUF	2.00%	54.02
Jayvir Chadha	2.00%	127.06
Ganiv Chadha	2.00%	10.06
Worthpack Pvt. Ltd.	2.00%	297.77
Versatile Translink Pvt. Ltd.	2.00%	0.12

#### SECTION VI- LEGAL AND OTHER INFORMATION

#### OUTSTANDING LITIGATION AND MATERIAL DEVELOPMENT

Except, as stated in this section and mentioned elsewhere in this Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus there are no litigations including, but not limited to suits, criminal proceedings, civil proceedings, actions taken by regulatory or statutory authorities or legal proceedings, including those for economic offences, tax liabilities, show cause notice or legal notices pending against our Company, Directors, Promoters, Subsidiaries, Group Companies or against any other company or person/s whose outcomes could have a material adverse effect on the business, operations or financial position of the Company and there are no proceedings initiated for economic, civil or any other offences (including past cases where penalties may or may not have been awarded and irrespective of whether they are specified under paragraph (a) of Part I of Schedule V of the Companies Act, 2013) other than unclaimed liabilities of our Company, and no disciplinary action has been taken by SEBI or any stock exchange against the Company, Directors, Promoters, Subsidiaries or Group Companies.

Except as disclosed below there are no i) litigation or legal actions, pending or taken, by any Ministry or department of the Government or a statutory authority against our Promoters during the last five years; (ii) direction issued by such Ministry or Department or statutory authority upon conclusion of such litigation or legal action; (iii) pending proceedings initiated against our Company for economic offences; (iv) default and non-payment of statutory dues by our Company; (v) inquiries, inspections or investigations initiated or conducted under the Companies Act, 2013 or any previous companies law in the last five years against our Company and Subsidiaries including fines imposed or compounding of offences done in those five years; or (vi) material frauds committed against our Company in the last five years.

Except as stated below there are no Outstanding Material Dues (as defined below) to creditors; or (ii) outstanding dues to small scale undertakings and other creditors.

Our Board, in its meeting held on July 01, 2017 determined that outstanding dues to creditors in excess of Rs. 5.00 lakhs as per last audited financial statements shall be considered as material dues ("Material Dues").

Pursuant to SEBI ICDR Regulations, all other pending litigations except criminal proceedings, statutory or regulatory actions and taxation matters involving our Company, Promoters, Directors and Group Companies, would be considered 'material' for the purposes of disclosure if the monetary amount of claim by or against the entity or person in any such pending matter exceeds 2.00 lakhs as determined by our Board, in its meeting held on July 01, 2017.

Accordingly, we have disclosed all outstanding litigations involving our Company, Promoters, Directors and Group Companies which are considered to be material. In case of pending civil litigation proceedings wherein the monetary amount involved is not quantifiable, such litigation has been considered 'material' only in the event that the outcome of such litigation has an adverse effect on the operations or performance of our Company.

Unless otherwise stated to contrary, the information provided is as of date of this Draft Red Herring Prospectus.

#### LITIGATIONS INVOLVING OUR COMPANY

#### LITIGATIONS AGAINST OUR COMPANY

Criminal Litigations Nil Civil Proceedings Nil Taxation Matters INCOME TAX PROCEEDINGS

## FOR AY 2009-10

Income Tax Department issued a notice dated November 25, 2011 under Section 245 read with Section 143 (3) of the Income Tax Act, 1961 for an outstanding demand amounting to **Rs. 76,690/-** to Worth Peripherals Private Limited (hereinafter referred to as the "Assessee Company"). Assistant Commissioner of Income Tax, Circle 5 (1), raised a demand of Rs. 76,718/- for Order passed under Section 143 (3) of the Income Tax Act, 1961. The Company has paid a demand of Rs. 76,720/- through Challan dated August 30, 2011 bearing number 03060. A letter for payment of Challan was already submitted by Worth Peripherals Private Limited on March 26, 2015 and May 3, 2016. However, a demand of Rs. 76,690/- is reflecting on the income tax website. The Assessee Company has submitted response to the Income Tax Department. The matter is pending removal of the demand outstanding.

## FOR AY 2016-17

Assistant Commissioner of Income Tax (hereinafter referred to as the "Assessing Authority") issued a notice dated January 11, 2017 under Section 245 read with Section 143 (1) (a) of the Income Tax Act, 1961 (hereinafter referred to as the "Act") for Order dated January 11, 2017 having communication reference number CPC/1617/A6/1632846504 for an outstanding demand amounting to **Rs. 24,480/-**. Worth Peripherals Private Limited (hereinafter referred to as the "Assessee") through letter dated February 28, 2017 has requested the Assistant Commissioner of Income Tax, Dhar claiming set-off of MAT credit for the earlier years against demand. The Assessee requested to rectify demand under Section 154 of the Act and issue fresh intimation under Section 143 (1) (ii) of the Act. The matter is pending rectification to be made by Assessing Authority.

Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

Nil

Proceedings against Our Company for economic offences/securities laws/ or any other law

Nil

**Penalties in Last Five Years** 

Nil

Pending Notices against our Company

Nil

Past Notices to our Company

Nil

Disciplinary Actions taken by SEBI or stock exchanges against Our Company

Nil

Defaults including non-payment or statutory dues to banks or financial institutions

Nil

Details of material frauds against the Company in last five years and action taken by the Companies.

Nil

### LITIGATIONS FILED BY OUR COMPANY

### **Criminal Litigations**

Nil

**Civil Proceedings** 

Nil

## **Taxation Matters**

Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

Nil

Details of any enquiry, inspection or investigation initiated under Companies Act, 2013 or any previous Company Law

Nil

## LITIGATIONS INVOLVING DIRECTOR/S OF OUR COMPANY

## LITIGATIONS AGAINST DIRECTOR/S OF OUR COMPANY

**Criminal Litigations** 

Nil

Civil Proceedings

Nil

### **Taxation Matters**

## INCOME TAX PROCEEDING OF RAMINDER SINGH CHADHA

### 1. FOR AY 2004-05

Income Tax Department's website under 'Response to Outstanding Tax Demand' head for Raminder Singh Chadha (hereinafter referred to as the "Assessee") displays outstanding demand of Rs. 1,725/- under Section 143(1) of the Income Tax Act, 1961 raised on March 5, 2005. The Assessee received an intimation for arrear of demand dated November 4, 2011 from CPC, Bangalore. A letter dated November 16, 2011 was written to the Assistant Commissioner of Income Tax Circle 4(1), Indore communicating the details of e-payment made on November 15, 2011 of Rs. 1,915/- (including interest of Rs. 190/-) through State Bank of India Challan number 09241. The demand is still reflecting on the Income Tax website and the matter is currently pending.

## Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

### **Past Penalties imposed on our Directors**

Nil

Proceedings initiated against our directors for Economic Offences/securities laws/ or any other law

Nil

Directors on list of wilful defaulters of RBI

Nil

## LITIGATIONS FILED BY DIRECTOR/S OF OUR COMPANY

**Criminal Litigations** 

Nil

**Civil Proceedings** 

Nil

**Taxation Matters** 

Nil

Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

Nil

## LITIGATIONS INVOLVING PROMOTER/S OF OUR COMPANY

## LITIGATIONS AGAINST OUR PROMOTER/S

**Criminal Litigations** 

Nil

**Civil Proceedings** 

Nil

## **Taxation Matters**

Nil

Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

Nil

Past Penalties imposed on our Promoters

Nil

Proceedings initiated against our Promoters for Economic Offences/securities laws/ or any other law

Nil

Litigation /Legal Action pending or taken by Any Ministry or any statutory authority against any Promoter in last five years

Nil

**Penalties in Last Five Years** 

Nil

Litigation /defaults in respect of the companies/Firms/ventures/ with which our promoter was associated in past.

Nil

Adverse finding against Promoter for violation of Securities laws or any other laws

Nil

## LITIGATIONS FILED BY OUR PROMOTER/S

## **Criminal Litigations**

Nil

**Civil Proceedings** 

Nil

### **Taxation Matters**

Nil

## Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

Nil

## LITIGATIONS INVOLVING OUR GROUP COMPANIES

## LITIGATIONS AGAINST OUR GROUP COMPANIES

**Criminal Litigations** 

Nil

Civil Proceedings

Nil

**Taxation Matters** 

## INCOME TAX PROCEEDINGS OF VERSATILE TRANSLINK PRIVATE LIMITED

## FOR AY 2002-03

The Deputy Commissioner of Income Tax (hereinafter referred to as the "Assessing Authority") issued an intimation dated November 11, 2011 for demand payable amounting Rs. 1,14,139/- Income Tax Department issued a notice for arrear of demand dated December 16, 2011 under Section 245 read with Section 154 of the Income Tax Act, 1961 (hereinafter referred to as the "Act") for an outstanding demand amounting to **Rs. 2,00,960**/-. Versatile Translink Private Limited (hereinafter referred to as the "Assessee") through letter dated March 6, 2017 requested the Assessing Authority to rectify the demand under Section 154 of the Act as there is no demand payable by the Assessee. The matter is pending reply by the Assessing Authority.

Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

Nil

Past Penalties imposed on our Group Companies

Nil

Proceedings initiated against our Group Companies for Economic Offences/securities laws/ or any other law

Nil

Litigation /Legal Action pending or taken by Any Ministry or any statutory authority against any Group Companies

Nil

Adverse finding against Group Companies for violation of Securities laws or any other laws

Nil

## LITIGATIONS FILED BY OUR GROUP COMPANIES

**Criminal Litigations** 

Nil

**Civil Proceedings** 

Nil

**Taxation Matters** 

Nil

Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

Nil

## LITIGATIONS INVOLVING OUR SUBSIDIARY COMPANIES

## LITIGATIONS AGAINST OUR SUBSIDIARY COMPANIES

**Criminal Litigations** 

Nil

**Civil Proceedings** 

Nil

**Taxation Matters** 

Nil

Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

Nil

Past Penalties imposed on our Subsidiaries

Nil

Proceedings initiated against our Subsidiaries for Economic Offences/securities laws/ or any other law

Nil

Litigation /Legal Action pending or taken by Any Ministry or any statutory authority against any Subsidiaries

Nil

Adverse finding against Subsidiaries for violation of Securities laws or any other laws

Nil

## LITIGATIONS BY OUR SUBSIDIARIES

As on date of this Red Herring Prospectus, our Company does not have any Subsidiary.

**Criminal Litigations** 

NA

Civil Proceedings

NA

**Taxation Matters** 

NA

Recent Development/Proceeding under Finance Act, 2016 in respect of Income Declaration Scheme, 2016 and The Income Declaration Scheme Rules, 2016

NA

## **OTHER MATTERS**

Nil

DETAILS OF ANY INQUIRY, INSPECTION OR INVESTIGATION INITIATED UNDER PRESENT OR PREVIOUS COMPANIES LAWS IN LAST FIVE YEARS AGAINST THE COMPANY OR ITS SUBSIDIARIES

Nil

## OUTSTANDING LITIGATION AGAINST OTHER COMPANIES OR ANY OTHER PERSON WHOSE OUTCOME COULD HAVE AN ADVERSE EFFECT ON OUR COMPANY

### Nil

## MATERIAL DEVELOPMENTS SINCE THE LAST BALANCE SHEET

Except as mentioned under the chapter — "Management Discussion and Analysis of Financial Condition and Result of Operation" on page 201 of this Draft Red Herring Prospectus, there have been no material developments, since the date of the last audited balance sheet.

## OUTSTANDING DUES TO SMALL SCALE UNDERTAKINGS OR ANY OTHER CREDITORS

As of March 31, 2017 our Company had 124 creditors, to whom a total amount of Rs. 1071.96 lakhs was outstanding. As per the requirements of SEBI Regulations, our Company, pursuant to a resolution of our Board dated July 01, 2017, considered creditors to whom the amount due exceeds Rs. 5.00 lakhs as per our Company's restated financials for the purpose of identification of material creditors. Based on the above, the following are the material creditors of our Company.

Creditors	Amount (Rs. in Lakhs)
MWV India Paperboard Packaging Pvt. Ltd	576.22
Gayatri Shakti Paper & Boards Ltd. Unit-I	168.76
Indo Afrique Paper Mills Pvt. Ltd.	70.39
Sunshine Pap- Tech Pvt. Ltd.	26.90
Shri Paper Products (Indore) Pvt. Ltd	25.89
Shah Paper Mills Ltd.	25.68
Maheshwari Logistics Pvt.Ltd- Paper Division.	12.29
Siegwork India Pvt. Ltd. Mumbai	10.93
Monit Paper Sales Agency	10.10
Laxmi Board & Paper Mills Ltd.	6.60

Further, none of our creditors have been identified as micro enterprises and small scale undertakings by our Company based on available information. For complete details about outstanding dues to creditors of our Company, please see website of our Company <u>www.worthindia.com</u>.

Information provided on the website of our Company is not a part of this Draft Red Herring Prospectus and should not be deemed to be incorporated by reference. Anyone placing reliance on any other source of information, including our Company's website, <u>www.worthindia.com</u>, would be doing so at their own risk.

## GOVERNMENT AND STATUTORY APPROVALS

Our Company has received the necessary consents, licenses, permissions, registrations and approvals from the Government/RBI, various Government agencies and other statutory and/ or regulatory authorities required for carrying on our present business activities and except as mentioned under this heading, no further material approvals are required for carrying on our present business activities. Our Company undertakes to obtain all material approvals and licenses and permissions required to operate our present business activities. Unless otherwise stated, these approvals or licenses are valid as of the date of this Draft Red Herring Prospectus and in case of licenses and approvals which have expired; we have either made an application for renewal or are in the process of making an application for renewal. In order to operate our business of manufacturing corrugated boxes, we require various approvals and/ or licenses under various laws, rules and regulations. For further details in connection with the applicable regulatory and legal framework, please refer chapter "Key Industry Regulations and Policies" on page 122 of this Draft Red Herring Prospectus.

The Company has its business located at:

Registered Office: 102, Sanskriti Apartment, 44 Saket Nagar Indore, and 452018 Madhya Pradesh, India.

## Manufacturing Unit:

<u>Unit I</u> - 68A, Sector - 1, Industrial Area, Pithampur, Tehsil and District Dhar, Madhya Pradesh - 454774, India

<u>Unit II</u> – 157-D--, Sector – 3, Industrial Area, Pithampur, Tehsil and District Dhar, Madhya Pradesh – 454774, India

The objects clause of the Memorandum of Association enables our Company to undertake its present business activities. The approvals required to be obtained by our Company include the following:

## APPROVALS FOR THE ISSUE

### Corporate Approvals:

- 1. The Board of Directors have, pursuant to Section 62(1)(c) of the Companies Act 2013, by a resolution passed at its meeting held on June 1, 2017, authorized the Issue, subject to the approval of the shareholders and such other authorities as may be necessary.
- 2. The shareholders of the Company have, pursuant to Section 62(1) (c) of the Companies Act 2013, by a special resolution passed in the Extra-Ordinary General Meeting/Annual General Meeting held on June 10, 2017 authorized the Issue.

### In- principle approval from the Stock Exchange

We have received in-principle approvals from the stock exchange for the listing of our Equity Shares pursuant to letter dated August 08, 2017 bearing reference no. NSE/LIST/15166.

### Agreements with NSDL and CDSL

- 1. The Company has entered into an agreement datedAugust 09, 2017with the Central Depository Services (India) Limited ("CDSL") and the Registrar and Transfer Agent, who in this case is, Bigshare Services Private Limited for the dematerialization of its shares.
- 2. Similarly, the Company has also entered into an agreement dated August 23, 2017 with the National Securities Depository Limited ("NSDL") and the Registrar and Transfer Agent, who in this case is Bigshare Services Private Limited for the dematerialization of its shares.
  - 3. The Company's International Securities Identification Number ("ISIN") is INE196Y01018.

## **INCORPORATION AND OTHER DETAILS**

- 1. The Certificate of Incorporation dated May 09, 1996 issued by the Registrar of Companies, Madhya Pradesh, Gwalior in the name of "VERSATILE INVESTMENT PRIVATE LIMITED".
- 2. Fresh Certificate of Incorporation consequent on change of name from "Versatile Investment Private Limited" to "VESTAL PACK PRIVATE LIMITED" issued on October 7, 2003 by Registrar of Companies, Madhya Pradesh, Gwalior.
- 3. Fresh Certificate of Incorporation consequent on change of name from "Vestal Pack Private Limited" to "WORTH PERIPHERALS PRIVATE LIMITED" issued on July14, 2004 by Registrar of Companies, Madhya Pradesh, Gwalior.
- 4. Fresh Certificate of Incorporation Consequent upon Conversion from Private Company to Public company issued on April 27, 2017 by the Registrar of Companies, Gwalior in the name of "WORTH PERIPHERALS LIMITED".
- 5. The Corporate Identification Number (CIN) of the Company is U67120MP1996PLC010808

## APPROVALS/LICENSES RELATED TO OUR BUSINESS ACTIVITIES

We require various approvals and/ or licenses under various rules and regulations to conduct our business. Some of the material approvals required by us to undertake our business activities are set out below:

Sr. No.	Description	Authority	Registration No./ Reference No./ License No.	Date of Issue	Date of Expiry
1.	Certificate of Importer- Exporter Code (IEC)	Directorate General of Foreign Trade	1104005981	January 3, 2005	NA
2.	Certificate of Registration for unit as permanently registered SSI/SSSBs for manufacture of Corrugated box rolls, sheets, paper plates, separators and under packing materials	District Trade and Industries Centre, Pithampur, Government of Madhya Pradesh	Permanent Registration No.: 2326A11804	June 22, 2005	NA
3.	Entrepreneur's Memorandum for Unit I	District Trade and Industries Centre, Pithampur, Government of Madhya Pradesh	Entrepreneurs Memorandum Number: 23-25-12-00118	March 28, 2007	NA
4.	Registration Certificate of	Assistant Labour	52976	March 22, 2014	December 31, 2018

	Establishment (under Rule 3(3) of Madhya Pradesh Shops and Establishments Act, 1958)	Commissioner, Indore Division			
5.	License to work a factory for Unit I (under Factories Act, 1948 and Rules made thereunder)	Chief Inspector of Factories, Government of Madhya Pradesh	100/12370/DHR/2M(1)	December 27, 2014	December 31, 2017
6.	License to work a factory for Unit II (under Factories Act, 1948 and Rules made thereunder)	Chief Inspector of Factories, Government of Madhya Pradesh	34/14484/DHR/2M(1)	December 27, 2014	December 31, 2017
7.	Grant of Authorisation (Zero Duty EPCG Scheme) for Unit II importing item having code 84413000	Office of Joint Director General of Foreign Trade, Indore	Authorisation No. 5630000436	December 18, 2013	NA
8.	Grant of Authorisation (Zero Duty EPCG Scheme) for Unit II importing items having code 84224000 and 84391000	Office of Joint Director General of Foreign Trade, Indore	Authorisation No. 5630000461	January 30, 2014	NA
9.	Import/Export Licence under Zero Duty EPCG Scheme for Unit II (under Foreign Trade (Development and Regulations) Act, 1992)	Directorate General of Foreign Trade, Government of India	5630000436/3/12/00	December 18, 2013 Export period: 6 years	NA

10.	Import/Export Licence under Zero Duty EPCG Scheme for Unit II (under Foreign Trade (Development and Regulations) Act, 1992)	Directorate General of Foreign Trade, Government of India	5630000461/3/12/00 2A 371252	January 30, 2014 Export period: 6 years	NA
11.	Certificate for use of Boiler for Unit II (under section 7(4)(a) of The Indian Boiler Act, 1923)	Office of the Director of Boilers, Madhya Pradesh	MP/4862 P/28/2017	Valid from: January 27, 2017	January 26, 2018
12.	Certificate for use of generator set for Unit I (under the Electricity Act, 2003)	Executive Engineer (Electric Safety) and Divisional Electric Inspector, Madhya Pradesh	Number/Tech/Ni- 6/D.G./522/E.E.(E.S.)/Ujjain	September 19, 2016	NA
13.	Certificate for use of generator set for Unit II (under the Electricity Act , 2003)	Chief Electrical Inspector, Madhya Pradesh	Tak./334- Dhar/336/Adhi.Yam/Ujjain	July 22, 2013	NA
14.	Approval for Supply of Power to the extent of 80 KVA for Unit I (under the Electricity Act, 2003 and MP electricity supply code, 2004)	M.P. State Electricity Board	CE/IR/COM/HT/4445	April 7, 2005	NA
15.	Re-sanction for Supply of Power to the extent of	Office of Chief Engineer (IR) M.P.P.K.V.V.	CE/IR/COM/HT-269/828	January 17, 2012	NA

Co. Limited,		
Indore		

## TAX RELATED APPROVALS/LICENSES/REGISTRATIONS

Sr. No.	Authorisatio n granted	Issuing Authority	Registration No./Reference No./License No.	Date of Issue	Validity
1.	Permanent Account Number (PAN)	Income Tax Department, Government of India	AAACW5354L	June 12, 2017	Perpetual
2.	Tax Deduction Account Number (TAN)	Income Tax Department, Government of India	BPLW00115D	June 3, 2017	Perpetual
3.	Certificate of Registration (VAT) for Unit I (under Madhya Pradesh Value Added Tax Act, 2002)	Commercial Tax Officer, Pithampur Circle, Indore Division – 1, Commercial Tax Department, Government of Madhya Pradesh,	23761604170	September 13, 2004	Until Cancelled
4.	Certificate of Registration (VAT) for Unit II (under Madhya Pradesh Value Added Tax Act, 2002	Commercial Tax Officer, Pithampur Circle, Indore Division – 1, Commercial Tax Department, Government of Madhya Pradesh,	23851605236	May 18, 2010	Until Cancelled
5.	Certificate of Registration of Service Tax for Unit I (under	Central Board of Excise and Customs, Ministry of Finance, Department of Revenue	AAACW5354LST001	Original Issue Date: January 12, 2005 Date of last	NA

Sr. No.	Authorisatio n granted	Issuing Authority	Registration No./Reference No./License No.	Date of Issue	Validity
	Chapter V of the Finance Act, 1994 read with the Service Tax Rules, 1994)			amendment : April 15, 2013	
6.	Certificate of Registration of Service Tax for Unit II (under Chapter V of the Finance Act, 1994 read with the Service Tax Rules, 1994)	Central Board of Excise and Customs, Ministry of Finance, Department of Revenue	AAACW5354LSD002	April 27, 2011	NA
7.	Certificate of Registration under Central Sales Tax Act,1956 for Unit I (Under Rule 5(1) of Central Sales Tax (Registration and Turnover) Rules, 1957)	Commercial Tax Officer, Pithampur Circle, Indore Division – 1, Commercial Tax Department, Government of Madhya Pradesh	23761604170	August 29, 2005 September 14, 2004 Amendmen t: June 19, 2017 Effective from: April 27, 2017	Until Cancelled
8.	Certificate of Registration under Central Sales Tax Act,1956 for Unit II (Under Rule 5(1) of Central Sales Tax ( Registration and Turnover) Rules, 1957)	Commercial Tax Officer, Pithampur Circle, Indore Div – 1, Commercial Tax Department, Government of Madhya Pradesh	23851605236	June 2, 2017 Effective from: April 27, 2017	Until Cancelled

Sr. No.	Authorisatio n granted	Issuing Authority	Registration No./Reference No./License No.	Date of Issue	Validity
9.	Central Excise Registration Certificate for Unit I (under Rule 9 of the Central Excise Rules, 2002)	Central Board of Excise and Customs, Ministry of Finance, Department of Revenue	AAACW5354LXM001	Original Issue: March 24, 2005	Till the registrant carries on the activity or surrenders or till it is revoked or suspended
10.	Central Excise Registration Certificate for Unit II (under Rule 9 of the Central Excise Rules, 2002)	Central Board of Excise and Customs, Ministry of Finance, Department of Revenue	AAACW5354LEM003	Original Issue: February 8, 2012 Amended May 19, 2017	Till the registrant carries on the activity or surrenders or till it is revoked or suspended
11.	Professional Tax Enrolment Certificate (PTEC) for Unit I (under Madhya Pradesh Professional Tax, Act, 1995)	Commercial Tax Officer	78931602102	September 15, 2004 Amended: June 23, 2017	NA
12.	Professional Tax Enrolment Certificate (PTEC) for Unit II (under Madhya Pradesh Professional Tax Act, 1995)	Commercial Tax Officer	78799024284	December 12, 2012 Amended: June 23, 2017	NA
13.	Professional Tax	Commercial Tax Officer	79741600153	October 4, 2005	NA

Sr. No.	Authorisatio n granted	Issuing Authority	Registration No./Reference No./License No.	Date of Issue	Validity
	Registration Certificate (PTRC) for Unit I (under Madhya Pradesh Professional Tax, Act, 1995)			Amended on: June 23, 2017	
14.	Professional Tax Registration Certificate (PTRC) for Unit II (under Madhya Pradesh Professional Tax, Act, 1995)	Commercial Tax Officer	79979003280	April 1, 2012 Amended: June 23, 2017	NA

## LABOUR RELATED APPROVALS/REGISTRATIONS

Sr. No.	Description	Authority	Registration No./Reference No./License No.	Date of Issue
1.	Employees Provident Fund Registration for Unit I (under Employees' Provident Funds and Miscellaneous Provisions Act, 1952)	Assistant P.F. Commissioner, Indore, MP, Employees Provident Fund Organisation	MP/17903	May 22, 2006
2	Employees Provident Fund Registration for Unit II (under Employees' Provident Funds and Miscellaneous Provisions Act, 1952)	Assistant P.F. Commissioner, Indore, MP	MP/28105	June 27, 2012

3	Registration for Employees State Insurance for Unit I (under Employees State Insurance Act, 1948)	Employees State Insurance Corporation	18-14951-82	July 25, 2006
4	Registration for Employees State Insurance for Unit II (under Employees State Insurance Act, 1948)	Employees State Insurance Corporation	18000190910000802	June 28, 2012

## ENVIRONMENT RELATED LICENSES /APPROVALS/ REGISTRATIONS

Sr No.	Description	Authority	Registration Number	Date of Certificate	Date of Expiry
1.	Consent to Operate issued by Madhya Pradesh Pollution Control Board for Unit I (under Section 25 of the Water (Prevention & Control of Pollution) Act, 1974, Section 21 of Air (Prevention and Control of Pollution) Act, 1981 and Hazardous Waste (Management handling & Transboundary movement) Amended Rules, 2008)	Madhya Pradesh Pollution Control Board, Bhopal	Consent No.: AWH- 32571 Outward No. 11145	September 7, 2015 Outward dated: September 24, 2015 Date of enforcement for Hazardous Waste (Management handling & Transboundar y movement) Amended Rules, 2008): June 1, 2012	May 31, 2018
2.	Consent to Establish – Unit II for manufacturing of Container and Corrugated Boxes having production capacity of 30,000	Madhya Pradesh Pollution Control Board, Bhopal	11327/TS/MPPCB/20 10	December 13, 2010	NA

	MT/Year (under Water (Prevention and Control of Pollution) Act, 1974 and Air (Prevention & Control of Pollution) Act, 1981)				
3.	Consent to Operate Unit II for manufacturing of container and boxes (Corrugated Boxes) with production capacity of 30,000 MT per year and generation of electricity by DG Set (for captive use only) 1x125 KVA (under section 21 of the Air (Prevention & Control of Pollution) Act, 1981 and Section 25/26 of Water (Prevention and Control of Pollution) Act, 1974)	Madhya Pradesh Pollution Control Board	6887/TS/MPPCB/201 4 6885/TS/MPPCB/201 4 Consent No. AW – 46826 PCB ID: 24887	October 28, 2014 Valid from: March 1, 2014 Renewed on: March 28, 2017	February 28, 2018
4.	Grant of Authorisation for Unit II (under Rule 5 of the Hazardous Wastes (Management, handling & Transboundary movement) Rules 2008)	Madhya Pradesh Pollution Control Board, Bhopal	1164/HOPCB/HSMD /IND/2014 Online Consent No. H-43550	October 27, 2014 Online Consent Date: October 9, 2014 Effective from: May 3, 2012	Valid for a period of 5 years till May 2, 2017 [EXPIRE D]

## OTHER BUSINESS RELATED APPROVALS

Sr No.	Description	Authority	Registration Number/ Code	Date of Certificate	Date of Expiry
1	Certificate of Compliance –	Managing Director, International Certification	RQ91/7704	January 20, 2012	January 19, 2018

	Unit II - for quality management system in compliance with ISO 9001:2008	Services Private Limited		Reassessed Date: January 23, 2015 Issue Date: January 23, 2015	
2	Certificate for Single Chain of Custody for Unit II	Rainforest Alliance, New York, USA	RA-COC-007363 FSC Licence Code: FSC-C128109 Certificate Issue Number – IN-2016-1	January 7, 2016	January 6, 2021

## **INTELLECTUAL PROPERTY RELATED APPROVALS/REGISTRATIONS**

## **TRADEMARKS**

Sr. No	Trademark	Tradem ark Type	Class	Applica nt	Applicati on No.	Date of Applicatio n	Validit y/ Renew al	Registratio n status
1.	W O R T H	Device	16	Worth Peripher als Limited	3548042	May 13, 2017	NA	Objected

Company has confirmed that no applications have been made by the Company nor has it registered any type of intellectual property including trademarks/copyrights/patents etc.

## **PENDING APPROVALS:**

- 1. The Logo of our Company is applied for Trademark registration and is currently pending.
- 2. An application having acknowledgement number 1583/SIA/IMO/2015 dated November 4, 2015 is made for change in Entrepreneur's Memorandum for Unit II is made to the Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India and the same is confirmed by the Ministry through letter dated May 31, 2017.
- An application dated August 4, 2017 is made for issuance of duplicate copy of Consent to Establish having number WHPL/2017-18/0356 to Madhya Pradesh Pollution Control Board, Bhopal for Unit I. It is currently pending.

Company has made an application dated March 8, 2017 for renewal of Grant of Authorisation (under Rule 5 of the Hazardous Wastes (Management, handling & Transboundary movement) Rules 2008)for Unit II which expired on May 2, 2017. The application is currently under process.

## MATERIAL LICENSES / APPROVALS FOR WHICH THE COMPANY IS YET TO APPLY

1. Change of name of all the above approvals except PAN, TAN, Certificate of Registration for Unit I and Unit II of VAT, Central Sales Tax Central Excise Registration Certificate for Unit II and

Professional Tax Enrollment Certificate (PTEC) and Professional Tax Registration Certificate (PTRC) for Unit I and Unit II pursuant to conversion of the Company from "Worth Peripherals Private Limited" to "Worth Peripherals Limited"

- 2. The Company does not have Consent to Establish issued by Madhya Pradesh Pollution Control Board, Bhopal for Unit I
- 3. Grant of Authorisation for Unit II (under Rule 5 of the Hazardous Wastes (Management, handling & Transboundary movement) Rules 2008) has expired on May 2, 2017 and Company has not applied for its renewal.
- Though not a compulsory business approval but Company has not applied for Certificate of Compliance (Unit – I) for quality management system in compliance with ISO 9001:2008 and Certificate for Single Chain of Custody for Unit I.

## OTHER REGULATORY AND STATUTORY DISCLOSURES

### AUTHORITY FOR THE ISSUE

The Issue has been authorized by a resolution passed by our Board of Directors at its meeting held on June 01, 2017 and by the shareholders of our Company by a Special Resolution, pursuant to Section 62(1) (c) of the Companies Act, 2013 passed at the Extraordinary General Meeting of our Company held on June 10, 2017 at registered office of the Company.

## PROHIBITION BY SEBI, RBI OR OTHER GOVERNMENTAL AUTHORITIES

Neither our Company nor our Directors, our Promoter, relatives of Promoter, our Promoter Group, and our Group Companies has been declared as wilful defaulter(s) by the RBI or any other governmental authority. Further, there has been no violation of any securities law committed by any of them in the past and no such proceedings are currently pending against any of them.

We confirm that our Company, Promoters, Promoter Group, Directors or Group Companies have not been prohibited from accessing or operating in the capital markets under any order or direction passed by SEBI or any other government authority. Neither our Promoter, nor any of our Directors or persons in control of our Company were or are a promoter, director or person in control of any other company which is debarred from accessing the capital market under any order or directions made by the SEBI or any other governmental authorities.

None of our Directors are associated with the securities market in any manner, including securities market related business.

### **ELIGIBITY FOR THIS ISSUE**

Our Company is eligible for the Issue in accordance with regulation 106M (2) and other provisions of chapter XB of the SEBI (ICDR) Regulations as the post issue face value capital exceeds Rs. 1,000 lakhs but does not exceed Rs 2,500 lakhs. Our Company also complies with the eligibility conditions laid by the SME Platform of NSE for listing of our Equity Shares.

### We confirm that:

- 1. In accordance with regulation 106(P) of the SEBI (ICDR) Regulations, this Issue will be hundred percent underwritten and that the BRLM will underwrite at least 15% of the total issue size. For further details pertaining to underwriting please refer to chapter titled "*General Information*" beginning on page 57 of this Red Herring Prospectus.
- 2. In, accordance with Regulation 106(R) of the SEBI (ICDR) Regulations, we shall ensure that the total number of proposed allottees in the Issue is greater than or equal to fifty, otherwise, the entire application money will be refunded forthwith. If such money is not repaid within eight days from the date our company becomes liable to repay it, then our company and every officer in default shall, on and from expiry of eight days, be liable to repay such application money, with interest as prescribed under section 40 of the Companies Act, 2013.
- 3. In accordance with Regulation 106(O) the SEBI (ICDR) Regulations, we have not filed any Offer Document with SEBI nor has SEBI issued any observations on our Offer Document. Also, we shall ensure that our Book Running Lead Manager submits the copy of Red Herring Prospectus/ Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Red Herring Prospectus with Stock Exchange and the Registrar of Companies.
- 4. In accordance with Regulation 106(V) of the SEBI ICDR Regulations, the BRLM will ensure compulsory market making for a minimum period of three years from the date of listing of Equity Shares offered in the Issue. For further details of the market making arrangement see chapter titled *"General Information"* beginning on page 57 of this Red Herring Prospectus.
- 5. The Company has track record of 3 Years and positive cash accruals (earnings before depreciation and tax) from operations for at least 2 financial years preceding the application and
- 6. Net worth of the Company is positive.

- 7. The Company has not been referred to Board for Industrial and Financial Reconstruction.
- 8. No petition for winding up is admitted by a court or a liquidator has not been appointed of competent jurisdiction against the Company
- 9. No material regulatory or disciplinary action has been taken by any stock exchange or regulatory authority in the past three years against the Company.
- 10. The Company has a website www.worthindia.com.

We further confirm that we shall be complying with all the other requirements as laid down for such an Issue under Chapter X-B of SEBI (ICDR) Regulations and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

As per Regulation 106(M)(3) of SEBI (ICDR) Regulations, 2009, the provisions of Regulations 6(1), 6(2), 6(3), Regulation 7, Regulation 8, Regulation 9, Regulation 10, Regulation 25, Regulation 26, Regulation 27 and Sub regulation (1) of Regulation 49 of SEBI (ICDR) Regulations, 2009 shall not apply to us in this Issue.

#### **DISCLAIMER CLAUSE OF SEBI**

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF THE OFFER DOCUMENT TO SEBI SHOULD NOT, IN ANY WAY, BE DEEMED OR CONSTRUED TO MEAN THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THIS ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE OFFER DOCUMENT. THE BOOK RUNNING LEAD MANAGER, PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE OFFER DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN WITH THE (ISSUE CAPITAL AND DISCLOSURE CONFORMITY SEBI OF **REQUIREMENTS) REGULATIONS, 2009, IN FORCE FOR THE TIME BEING. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION** FOR MAKING AN INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THIS RED HERRING PROSPECTUS, THE BOOK RUNNING LEAD MANAGER, PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED, IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE BOOK RUNNING LEAD MANAGER, PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED, HAS FURNISHED TO STOCK EXCHANGE A DUE DILIGENCE CERTIFICATE AND WHICH SHALL ALSO BE SUBMITTED TO SEBI AFTER REGISTERING THE RED HERRING PROSPECTUS WITH ROC AND BEFORE OPENING OF THE ISSUE

**"WE, THE UNDER NOTED BOOK RUNNING LEAD MANAGER TO THE ABOVE MENTIONED FORTHCOMING ISSUE, STATE AND CONFIRM AS FOLLOWS:** 

- 1. WE HAVE EXAMINED VARIOUS DOCUMENTS INCLUDING THOSE RELATING TO LITIGATION LIKE COMMERCIAL DISPUTES, PATENT DISPUTES, DISPUTES WITH COLLABORATORS, ETC. AND OTHER MATERIAL IN CONNECTION WITH THE FINALISATION OF THE RED HERRING PROSPECTUS PERTAINING TO THE SAID ISSUE;
- 2. ON THE BASIS OF SUCH EXAMINATION AND THE DISCUSSIONS WITH THE ISSUER, ITS DIRECTORS AND OTHER OFFICERS, OTHER AGENCIES, AND INDEPENDENT VERIFICATION OF THE STATEMENTS CONCERNING THE OBJECTS OF THE ISSUE, PRICE JUSTIFICATION AND THE CONTENTS OF THE DOCUMENTS

## AND OTHER PAPERS FURNISHED BY THE ISSUER, WE CONFIRM THAT:

- A. THE RED HERRING PROSPECTUS FILED WITH THE EXCHANGE / BOARD IS IN CONFORMITY WITH THE DOCUMENTS, MATERIALS AND PAPERS RELEVANT TO THE ISSUE;
- B. ALL THE LEGAL REQUIREMENTS RELATING TO THE ISSUE AS ALSO THE REGULATIONS, GUIDELINES, INSTRUCTIONS, ETC. FRAMED / ISSUED BY THE BOARD, THE CENTRAL GOVERNMENT AND ANY OTHER COMPETENT AUTHORITY IN THIS BEHALF HAVE BEEN DULY COMPLIED WITH; AND
- C. THE DISCLOSURES MADE IN THE RED HERRING PROSPECTUS ARE TRUE, FAIR AND ADEQUATE TO ENABLE THE INVESTORS TO MAKE A WELL INFORMED DECISION AS TO THE INVESTMENT IN THE PROPOSED ISSUE AND SUCH DISCLOSURES ARE IN ACCORDANCE WITH THE REQUIREMENTS OF THE COMPANIES ACT, 2013, THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 AND OTHER APPLICABLE LEGAL REQUIREMENTS.
- 3. WE CONFIRM THAT BESIDES OURSELVES, ALL THE INTERMEDIARIES NAMED IN THE RED HERRING PROSPECTUS ARE REGISTERED WITH THE BOARD AND THAT TILL DATE SUCH REGISTRATION IS VALID.
- 4. WE HAVE SATISFIED OURSELVES ABOUT THE CAPABILITY OF THE UNDERWRITERS TO FULFILL THEIR UNDERWRITING COMMITMENTS
- 5. WE CERTIFY THAT WRITTEN CONSENT FROM PROMOTERS HAS BEEN OBTAINED FOR INCLUSION OF THEIR SPECIFIED SECURITIES AS PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN AND THE SPECIFIED SECURITIES PROPOSED TO FORM PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN SHALL NOT BE DISPOSED / SOLD / TRANSFERRED BY THE PROMOTER DURING THE PERIOD STARTING FROM THE DATE OF FILING THE RED HERRING PROSPECTUS WITH THE BOARD TILL THE DATE OF COMMENCEMENT OF LOCK-IN PERIOD AS STATED IN THE RED HERRING PROSPECTUS.
- 6. WE CERTIFY THAT REGULATION 33 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, WHICH RELATES TO SPECIFIED SECURITIES INELIGIBLE FOR COMPUTATION OF PROMOTERS CONTRIBUTION, HAS BEEN DULY COMPLIED WITH AND APPROPRIATE DISCLOSURES AS TO COMPLIANCE WITH THE SAID REGULATION HAVE BEEN MADE IN THE RED HERRING PROSPECTUS.
- 7. WE UNDERTAKE THAT SUB-REGULATION (4) OF REGULATION 32 AND CLAUSE (C) AND (D) OF SUB-REGULATION (2) OF REGULATION 8 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 SHALL BE COMPLIED WITH. WE CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE RECEIVED AT LEAST ONE DAY BEFORE THE OPENING OF THE ISSUE. WE UNDERTAKE THAT AUDITORS' CERTIFICATE TO THIS EFFECT SHALL BE DULY SUBMITTED TO THE BOARD. WE FURTHER CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE KEPT IN AN ESCROW ACCOUNT WITH A SCHEDULED COMMERCIAL BANK AND SHALL BE RELEASED TO THE ISSUER ALONG WITH THE PROCEEDS OF THE PUBLIC ISSUE. – NOT APPLICABLE
- 8. WE CERTIFY THAT THE PROPOSED ACTIVITIES OF THE ISSUER FOR WHICH THE FUNDS ARE BEING RAISED IN THE PRESENT ISSUE FALL WITHIN THE 'MAIN OBJECTS' LISTED IN THE OBJECT CLAUSE OF THE MEMORANDUM OF

ASSOCIATION OR OTHER CHARTER OF THE ISSUER AND THAT THE ACTIVITIES WHICH HAVE BEEN CARRIED OUT UNTIL NOW ARE VALID IN TERMS OF THE OBJECT CLAUSE OF ITS MEMORANDUM OF ASSOCIATION.

- 9. WE CONFIRM THAT NECESSARY ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT THE MONEYS RECEIVED PURSUANT TO THE ISSUE ARE KEPT IN A SEPARATE BANK ACCOUNT AS PER THE PROVISIONS OF SUB-SECTION (3) OF SECTION 40 OF THE COMPANIES ACT, 2013 AND THAT SUCH MONEYS SHALL BE RELEASED BY THE SAID BANK ONLY AFTER PERMISSION IS OBTAINED FROM ALL THE STOCK EXCHANGES MENTIONED IN THE RED HERRING PROSPECTUS. WE FURTHER CONFIRM THAT THE AGREEMENT ENTERED INTO BETWEEN THE BANKERS TO THE ISSUE AND THE ISSUER SPECIFICALLY CONTAINS THIS CONDITION –
- 10.WE CERTIFY THAT A DISCLOSURE HAS BEEN MADE IN THE RED HERRING PROSPECTUS THAT THE INVESTORS SHALL BE GIVEN AN OPTION TO GET THE SHARES IN DEMAT OR PHYSICAL MODE.- <u>NOT APPLICABLE, AS IN TERMS OF THE PROVISIONS OF SECTION 29 OF THE COMPANIES ACT, 2013, THE SHARES ISSUED IN THE PUBLIC ISSUE SHALL BE IN DEMAT FORM ONLY</u>
- 11.WE CERTIFY THAT ALL THE APPLICABLE DISCLOSURES MANDATED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE IN ADDITION TO DISCLOSURES WHICH, IN OUR VIEW, ARE FAIR AND ADEQUATE TO ENABLE THE INVESTOR TO MAKE A WELL INFORMED DECISION.
- 12.WE CERTIFY THAT THE FOLLOWING DISCLOSURES HAVE BEEN MADE IN THE RED HERRING PROSPECTUS:
  - A. AN UNDERTAKING FROM THE ISSUER THAT AT ANY GIVEN TIME, THERE SHALL BE ONLY ONE DENOMINATION FOR THE EQUITY SHARES OF THE ISSUER AND
  - B. AN UNDERTAKING FROM THE ISSUER THAT IT SHALL COMPLY WITH SUCH DISCLOSURE AND ACCOUNTING NORMS SPECIFIED BY THE BOARD FROM TIME TO TIME.
- 13.WE UNDERTAKE TO COMPLY WITH THE REGULATIONS PERTAINING TO ADVERTISEMENT IN TERMS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 WHILE MAKING THE ISSUE. – <u>NOTED FOR COMPLIANCE</u>
- 14.WE ENCLOSE A NOTE EXPLAINING HOW THE PROCESS OF DUE DILIGENCE THAT HAS BEEN EXERCISED BY US IN VIEW OF THE NATURE OF CURRENT BUSINESS BACKGROUND OF THE ISSUER, SITUATION AT WHICH THE PROPOSED BUSINESS STANDS, THE RISK FACTORS, PROMOTERS EXPERIENCE, ETC.
- 15.WE ENCLOSE A CHECKLIST CONFIRMING REGULATION-WISE COMPLIANCE WITH THE APPLICABLE PROVISIONS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, CONTAINING DETAILS SUCH AS THE REGULATION NUMBER, ITS TEXT, THE STATUS OF COMPLIANCE, PAGE NUMBER OF THE RED HERRING PROSPECTUS WHERE THE REGULATION HAS BEEN COMPLIED WITH AND OUR COMMENTS, IF ANY. - <u>CHECKLIST ENCLOSED</u>
- 16.WE ENCLOSE STATEMENT ON PRICE INFORMATION OF PAST ISSUES HANDLED BY MERCHANT BANKER AS PER FORMAT SPECIFIED BY THE BOARD (SEBI) THROUGH CIRCULAR – <u>DETAILS ARE ENCLOSED IN "ANNEXURE A"</u>
- 17.WE CERTIFY THAT PROFITS FROM RELATED PARTY TRANSACTIONS HAVE

ARISEN FROM LEGITIMATE BUSINESS TRANSACTIONS." COMPLIED WITH TO THE EXTENT OF THE RELATED PARTY TRANSACTIONS REPORTED IN ACCORDANCE WITH ACCOUNTING STANDARD 18 IN THE FINANCIAL STATEMENTS OF THE COMPANY INCLUDED IN THE RED HERRING PROSPECTUS

ADDITIONAL CONFIRMATIONS / CERTIFICATION TO BE GIVEN BY MERCHANT BANKER IN DUE DILIGENCE CERTIFICATE TO BE GIVEN ALONG WITH OFFER DOCUMENT REGARDING SME EXCHANGE

- (1) "WE CONFIRM THAT NONE OF THE INTERMEDIARIES NAMED IN THE RED HERRING PROSPECTUS HAVE BEEN DEBARRED FROM FUNCTIONING BY ANY REGULATORY AUTHORITY.
- (2) WE CONFIRM THAT ALL THE MATERIAL DISCLOSURES IN RESPECT OF THE ISSUER HAVE BEEN MADE IN RED HERRING PROSPECTUS AND CERTIFY THAT ANY MATERIAL DEVELOPMENT IN THE ISSUER OR RELATING TO THE ISSUE UP TO THE COMMENCEMENT OF LISTING AND TRADING OF THE SPECIFIED SECURITIES OFFERED THROUGH THIS ISSUE SHALL BE INFORMED THROUGH PUBLIC NOTICES / ADVERTISEMENTS IN ALL THOSE NEWSPAPERS IN WHICH PRE-ISSUE ADVERTISEMENT AND ADVERTISEMENT FOR OPENING OR CLOSURE OF THE ISSUE HAVE BEEN GIVEN.
- (3) WE CONFIRM THAT THE ABRIDGED PROSPECTUS CONTAINS ALL THE DISCLOSURES AS SPECIFIED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009. <u>NOTED FOR COMPLIANCE</u>
- (4) WE CONFIRM THAT AGREEMENTS HAVE BEEN ENTERED INTO WITH THE DEPOSITORIES FOR DEMATERIALISATION OF THE SPECIFIED SECURITIES OF THE ISSUER. –
- (5) WE CERTIFY THAT AS PER THE REQUIREMENTS OF FIRST PROVISO TO SUB-REGULATION (4) OF REGULATION 32 OF SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009; CASH FLOW STATEMENT HAS BEEN PREPARED AND DISCLOSED IN THE RED HERRING PROSPECTUS.
- (6) WE CONFIRM THAT UNDERWRITING ARRANGEMENTS AS PER REQUIREMENTS OF REGULATION 106P OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE.-
- (7) WE CONFIRM THAT MARKET MAKING ARRANGEMENTS AS PER REQUIREMENTS OF REGULATION 106P AND 106V OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE -

The filing of this Red Herring Prospectus does not, however, absolve our Company from any liabilities under Section 34 and 36 of the Companies Act, 2013 or from the requirement of obtaining such statutory and other clearances as may be required for the purpose of the proposed Issue. SEBI further reserves the right to take up at any point of time, with the Book Running Lead Manager any irregularities or lapses in the Red Herring Prospectus.

All legal requirements pertaining to the Issue will be complied with at the time of registration of the Red Herring Prospectus with the Registrar of Companies, Madhya Pradesh, Gwalior, in terms of Section 26, 30, 32 and 33 of the Companies Act, 2013.

# DISCLAIMER STATEMENT FROM OUR COMPANY AND THE BOOK RUNNING LEAD MANAGER

Our Company, our Directors and the Book Running Lead Manager accept no responsibility for statements made otherwise than in this Red Herring Prospectus or in the advertisements or any other material issued by or at instance of our Company and that anyone placing reliance on any other source of information, including our website <u>www.worthindia.com</u> would be doing so at his or her own risk.

## Caution

The Book Running Lead Manager accepts no responsibility, save to the limited extent as provided in the Agreement for Issue Management entered into among the Book Running Lead Manager and our Company dated July 14, 2017, the Underwriting Agreement dated July 14, 2017 entered into among the Underwriter and our Company and the Market Making Agreement dated July 14, 2017 entered into among the Market Maker, Book Running Lead Manager and our Company.

Our Company and the Book Running Lead Manager shall make all information available to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports or at collection centres, etc.

The Book Running Lead Manager and its associates and affiliates may engage in transactions with and perform services for, our Company and associates of our Company in the ordinary course of business and may in future engage in the provision of services for which they may in future receive compensation. Pantomath Capital Advisors Private Limited is not an 'associate' of the Company and is eligible to Book Running Lead Manager this Issue, under the SEBI (Merchant Bankers) Regulations, 1992.

Investors who apply in this Issue will be required to confirm and will be deemed to have represented to our Company and the Underwriter and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares and will not offer, sell, pledge or transfer the Equity Shares to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares. Our Company and the Book Running Lead Manager and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares.

# PRICE INFORMATION AND THE TRACK RECORD OF THE PAST ISSUES HANDLED BY THE BOOK RUNNING LEAD MANAGER

For details regarding the price information and track record of the past issue handled by Pantomath Capital Advisors Private Limited, as specified in Circular reference CIR/CFD/DIL/7/2015 dated October 30, 2015 issued by SEBI, please refer "Annexure A" to this Red Herring Prospectus and the website of the Book Running Lead Manager at <u>www.pantomathgroup.com</u>

## DISCLAIMER IN RESPECT OF JURISDICTION

This Issue is being made in India to persons resident in India (including Indian nationals resident in India who are not minors, HUFs, companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in shares, Indian Mutual Funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, co-operative banks (subject to RBI permission), or trusts under applicable trust law and who are authorized under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, VCFs, state industrial development corporations, insurance companies registered with Insurance Regulatory and Development Authority, provident funds (subject to applicable law) with minimum corpus of Rs. 2,500 Lakhs, pension funds with minimum corpus of Rs. 2,500 Lakhs, pension funds with minimum corpus of Rs. 2,500 Lakhs and the National Investment Fund, and permitted non-residents including FPIs, Eligible NRIs, multilateral and bilateral development financial institutions, FVCIs and eligible foreign investors, provided that they are eligible under all applicable laws and regulations to hold Equity Shares of the Company. The Red Herring Prospectus does not, however, constitute an invitation to purchase shares offered hereby in any jurisdiction other than India to any person to whom it is unlawful to make an offer or invitation in such

jurisdiction. Any person into whose possession this Red Herring Prospectus comes is required to inform himself or herself about, and to observe, any such restrictions. Any dispute arising out of this Issue will be subject to the jurisdiction of appropriate court(s) in Mumbai only.

No action has been, or will be, taken to permit a public offering in any jurisdiction where action would be required for that purpose, except that this Red Herring Prospectus has been filed with NSE for its observations and NSE shall give its observations in due course. Accordingly, the Equity Shares represented hereby may not be offered or sold, directly or indirectly, and this Red Herring Prospectus may not be distributed, in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Red Herring Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company since the date hereof or that the information contained herein is correct as of any time subsequent to this date.

The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each applicant where required agrees that such applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws, legislations and Red Herring Prospectus in each jurisdiction, including India.

## DISCLAIMER CLAUSE OF THE SME PLATFORM OF NATIONAL STOCK EXCHANGE OF INDIA LIMITED

"As required, a copy of this Offer Document has been submitted to National Stock Exchange of India Limited (hereinafter referred to as NSE). NSE has given vide its letter Ref.: NSE/LIST/15166 dated August 08, 2017 permission to the Issuer to use the Exchange's name in this Offer Document as one of the stock exchanges on which this Issuer's securities are proposed to be listed. The Exchange has scrutinized the draft offer document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this Issuer. It is to be distinctly understood that the aforesaid permission given by NSE should not in any way be deemed or construed that the offer document has been cleared or approved by NSE; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this offer document; nor does it warrant that this Issuer's securities will be listed or will continue to be listed on the Exchange; nor does it take any responsibility for the financial or other soundness of this Issuer, its promoters, its management or any scheme or project of this Issuer.

Every person who desires to apply for or otherwise acquire any securities of this Issuer may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription / acquisition whether by reason of anything stated or omitted to be stated herein or any other reason whatsoever"

### FILING

The Draft Red Herring Prospectus has not been filed with SEBI, nor has SEBI issued any observation on the Offer Document in terms of Regulation 106(M) (3). However, a copy of the Red Herring Prospectus has been filed with SEBI at the SEBI Regional Office, Western Regional Office, Unit No: 002, Ground Floor SAKAR I, Near Gandhigram Railway Station opposite Nehru Bridge Ashram Road, Ahmedabad- 380 009 and copy of Prospectus will be filed with SEBI at the SEBI Regional Office, Western Regional Office, Unit No: 002, Ground Floor SAKAR I, Near Gandhigram Railway Station opposite Nehru Bridge Ashram Road, Ahmedabad- 380 009 A copy of the Red Herring Prospectus , along with the documents required to be filed under Section 26 and Section 32 of the Companies Act, 2013 has been delivered to the RoC situated at 3rd Floor, 'A' Block, Sanjay Complex Jayendra Ganj, Gwalior and copy of Prospectus along with the documents required to be filed under Section 26 and Section 32 of the Companies Act, 2013 has been delivered to the RoC situated at 3rd Floor, 'A' Block, Sanjay Complex Jayendra Ganj, Gwalior.

In terms of Chapter XB of the SEBI (ICDR) Regulations, there is no requirement of obtaining inprinciple approval from SME Platform of NSE. However application has been made to the SME Platform of NSE for obtaining permission to deal in and for an official quotation of our Equity Shares. NSE will be the Designated Stock Exchange, with which the Basis of Allotment will be finalized.

The EMERGE Platform of NSE has given its in-principle approval for using its name in our Red Herring Prospectus *vide* its letter no. NSE/LIST/15166.dated August 08, 2017

If the permissions to deal in and for an official quotation of our Equity Shares are not granted by the EMERGE Platform of NSE, our Company will forthwith repay, without interest, all moneys received from the applicants in pursuance of the Red Herring Prospectus. If such money is not repaid within 8 days after our Company becomes liable to repay it (i.e. from the date of refusal or within 15 working days from the Issue Closing Date), then our Company and every Director of our Company who is an officer in default shall, on and from such expiry of 8 days, be liable to repay the money, with interest at the rate of 15% per annum on application money, as prescribed under section 40 of the Companies Act, 2013.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the EMERGE Platform of the NSE mentioned above are taken within six Working Days from the Issue Closing Date.

### CONSENTS

Consents in writing of: (a) the Directors, the Promoters, the Company Secretary & Compliance Officer, Chief Financial Officer, Chief Executive Officer, the Statutory Auditors, the Peer Reviewed Auditors, the Banker to the Company; and (b) Book Running Lead Managers, Underwriter, Market Maker, Registrar to the Issue, Public Issue Bank / Banker to the Issue and Refund Banker to the Issue, Legal Advisor to the Issue to act in their respective capacities have been obtained and will be filed along with a copy of the Red Herring Prospectus/ Prospectus with the RoC, as required under Sections 26 of the Companies Act, 2013 and such consents shall not be withdrawn up to the time of delivery of the Red Herring Prospectus for registration with the RoC. Our Peer Reviewed Auditors have given their written consent to the inclusion of their report in the form and context in which it appears in this Red Herring Prospectus & Prospectus for right the RoC.

### **EXPERT TO THE ISSUE**

Except as stated below, our Company has not obtained any expert opinions:

- Report of the Peer Reviewed Auditor on Statement of Tax Benefits.
- Report of the Peer Reviewed Auditor on the Restated Financial Statements for the period ended on financial year ended on March 31, 2017, 2016, 2015, 2014, & 2013 of our Company

### **EXPENSES OF THE ISSUE**

The expenses of this Issue include, among others, underwriting and management fees, printing and distribution expenses, legal fees, statutory advertisement expenses and listing fees. For details of total expenses of the Issue, refer to chapter "*Objects of the Issue*" beginning on page 83 of this Red Herring Prospectus.

## **DETAILS OF FEES PAYABLE**

### Fees Payable to the Lead Manager

The total fees payable to the Book Running Lead Manager will be as per the Mandate Letter dated January 07, 2017 issued by our Company to the Book Running Lead Manager, the copy of which is available for inspection at our Registered Office.

### Fees Payable to the Registrar to the Issue

The fees payable to the Registrar to the Issue will be as per the Agreement signed by our Company and the Registrar to the Issue dated July 14, 2017, a copy of which is available for inspection at our Registered Office. The Registrar to the Issue will be reimbursed for all out-of-pocket expenses including cost of stationery, postage, stamp duty and communication expenses. Adequate funds will be provided by the Company to the Registrar to the Issue to enable them to send allotment advice by registered post / speed post / under certificate of posting.

## Fees Payable to Others

The total fees payable to the Legal Advisor, Auditor and Advertiser, etc. will be as per the terms of their respective engagement letters if any.

## UNDERWRITING COMMISSION, BROKERAGE AND SELLING COMMISSION

The underwriting commission and selling commission for this Issue is as set out in the Underwriting Agreement entered into between our Company and the Book Running Lead Manager. Payment of underwriting commission, brokerage and selling commission would be in accordance with Section 40 of Companies Act, 2013 and the Companies (Prospectus and Allotment of Securities) Rules, 2014.

## PREVIOUS RIGHT AND PUBLIC ISSUES SINCE THE INCORPORATION

We have not made any previous rights and / or public issues since incorporation, and are an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations and this Issue is an "Initial Public Offering" in terms of the SEBI (ICDR) Regulations.

## PREVIOUS ISSUES OF SHARES OTHERWISE THAN FOR CASH

Except as stated in the chapter titled "*Capital Structure*" beginning on page 67 of this Red Herring Prospectus, our Company has not issued any Equity Shares for consideration otherwise than for cash.

## COMMISSION AND BROKERAGE ON PREVIOUS ISSUES

Since this is the initial public offer of the Equity Shares by our Company, no sum has been paid or has been payable as commission or brokerage for subscribing to or procuring or agreeing to procure subscription for any of our Equity Shares since our inception.

### PARTICULARS IN REGARD TO OUR COMPANY AND OTHER LISTED COMPANIES UNDER THE SAME MANAGEMENT WITHIN THE MEANING OF SECTION 370 (1B) OF THE COMPANIES ACT, 1956 WHICH MADE ANY CAPITAL ISSUE DURING THE LAST THREE YEARS:

None of the equity shares of our Group Companies are listed on any recognized stock exchange. None of the above companies have raised any capital during the past 3 years.

### PROMISE VERSUS PERFORMANCE FOR OUR COMPANY

Our Company is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI (ICDR) Regulations. Therefore, data regarding promise versus performance is not applicable to us.

# OUTSTANDING DEBENTURES, BONDS, REDEEMABLE PREFERENCE SHARES AND OTHER INSTRUMENTS ISSUED BY OUR COMPANY

As on the date of this Red Herring Prospectus, our Company has no outstanding debentures, bonds or redeemable preference shares.

## STOCK MARKET DATA FOR OUR EQUITY SHARES

Our Company is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI (ICDR) Regulations. Thus there is no stock market data available for the Equity Shares of our Company.

### MECHANISM FOR REDRESSAL OF INVESTOR GRIEVANCES

The Agreement between the Registrar and our Company provides for retention of records with the Registrar for a period of at least three year from the last date of dispatch of the letters of allotment, demat credit and unblocking of funds to enable the investors to approach the Registrar to this Issue for redressal of their grievances. All grievances relating to this Issue may be addressed to the Registrar with a copy to the Compliance Officer, giving full details such as the name, address of the applicant, number of Equity Shares applied for, amount paid on application and the bank branch or collection centre where the application was submitted.

All grievances relating to the ASBA process may be addressed to the SCSB, giving full details such as name, address of the applicant, number of Equity Shares applied for, amount paid on application and the Designated Branch or the collection centre of the SCSB where the Application Form was submitted by the ASBA applicants.

## DISPOSAL OF INVESTOR GRIEVANCES BY OUR COMPANY

Our Company or the Registrar to the Issue or the SCSB in case of ASBA Applicant shall redress routine investor grievances within 15 working days from the date of receipt of the complaint. In case of non-routine complaints and complaints where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

We have constituted the Stakeholders Relationship Committee of the Board *vide* resolution passed at the Board Meeting held on May 15, 2017. For further details, please refer to the chapter titled "*Our Management*" beginning on page 138 of this Red Herring Prospectus.

Our Company has appointed Neetu Dubey as Compliance Officer and she may be contacted at the following address:

### Neetu Dubey

102, Sanskriti Appt.44, Saket Nagar Indore 452018 Madhya Pradesh, India **Tel:** 0731-2560267 **Fax:** NA **Email:** cs@worthindia.com **Website:** <u>www.worthindia.com</u> **Corporate Identification Number:** U67120MP1996PLC010808

Investors can contact the Compliance Officer or the Registrar in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of allocation, credit of allotted Equity Shares in the respective beneficiary account or unblocking of funds, etc.

## CHANGES IN AUDITORS DURING THE LAST THREE FINANCIAL YEARS

There has been no change in Auditors of our Company during the last three financial years.

### **CAPITALISATION OF RESERVES OR PROFITS**

Save and except as stated in the chapter titled "*Capital Structure*" beginning on page 67 of this Draft Red Herring Prospectus, our Company has not capitalized its reserves or profits during the last five years.

### **REVALUATION OF ASSETS**

Our Company has not revalued its assets since incorporation.

## PURCHASE OF PROPERTY

Other than as disclosed in this Red Herring Prospectus, there is no property which has been purchased or acquired or is proposed to be purchased or acquired which is to be paid for wholly or partly from the proceeds of the present Issue or the purchase or acquisition of which has not been completed on the date of this Red Herring Prospectus. Except as stated elsewhere in this Red Herring Prospectus, our Company has not purchased any property in which the Promoters and / or Directors have any direct or indirect interest in any payment made there under.

## SERVICING BEHAVIOR

There has been no default in payment of statutory dues or of interest or principal in respect of our borrowings or deposits.

## SECTION VII- ISSUE INFORMATION

#### **TERMS OF THE ISSUE**

The Equity Shares being issued and transferred pursuant to this Issue shall be subject to the provisions of the Companies Act, 2013, SEBI ICDR Regulations, SCRA, SCRR, the Memorandum and Articles of Association, the SEBI Listing Regulations, the terms of the Red Herring Prospectus, the Abridged Prospectus, Bid cum Application Form, the Revision Form, the CAN/ the Allotment Advice and other terms and conditions as may be incorporated in the Allotment Advices and other documents/certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to laws, as applicable, guidelines, rules, notifications and regulations relating to the issue of capital and listing and trading of securities issued from time to time by SEBI, the Government of India, the FIPB, the Stock Exchanges, the RoC and/or other authorities, as in force on the date of the Issue and to the extent applicable or such other conditions as may be prescribed by SEBI, the RBI, the Government of India, the FIPB, the Stock Exchanges, the RoC and any other authorities while granting their approval for the Issue. SEBI has notified the SEBI Listing Regulations on September 2, 2015, which among other things governs the obligations applicable to a listed company which were earlier prescribed under the Equity Listing Agreement. The Listing Regulations have become effective from December 1, 2015.

Please note that, in terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015. All the investors applying in a public issue shall use only Application Supported by Blocked Amount (ASBA) facility for making payment.

Further vide the said circular Registrar to the Issue and Depository Participants have been also authorised to collect the Application forms. Investors may visit the official website of the concerned stock exchange for any information on operationalization of this facility of form collection by Registrar to the Issue and DPs as and when the same is made available.

## **RANKING OF EQUITY SHARES**

The Equity Shares being issued and transferred in the Issue shall be subject to the provisions of the Companies Act, 2013 and the Memorandum and Articles of Association and shall rank *pari-passu* with the existing Equity Shares of our Company including rights in respect of dividend. The Allottees upon receipt of Allotment of Equity Shares under this Issue will be entitled to dividends and other corporate benefits, if any, declared by our Company after the date of Allotment in accordance with Companies Act, 1956 and Companies Act, 2013 and the Articles. For further details, please refer to the section titled "*Main Provisions of Articles of Association*" beginning on page number 303 of this Red herring Prospectus.

### MODE OF PAYMENT OF DIVIDEND

The declaration and payment of dividend will be as per the provisions of Companies Act, SEBI Listing Regulations and recommended by the Board of Directors at their discretion and approved by the shareholders and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. We shall pay dividend, if declared, to our Shareholders as per the provisions of the Companies Act, SEBI Listing Regulations and our Articles of Association. For further details, please refer to the chapter titled "*Dividend Policy*" on page 161 of this Red Herring Prospectus.

## FACE VALUE AND ISSUE PRICE PER SHARE

The face value of the Equity Shares is Rs. 10 each and the Issue Price at the lower end of Price Band is Rs. [•] per Equity Share and at the higher end of the Price Band is Rs. [•] per Equity Share.

The Price Band and the minimum Bid Lot size for the Issue will be decided by our Company in consultation with the BRLM and advertised in all edition of the English national newspaper Business Standard, all edition of the Hindi national newspaper Business Standard and the Regional newspaper  $[\bullet]$ , each with wide circulation, at least five Working Days prior to the Bid/Issue Opening Date and shall be made available to the Stock Exchanges for the purpose of uploading the same on their websites. The Price Band, along with the relevant financial ratios calculated at the Floor Price and at the Cap

Price, shall be prefilled in the Bid cum Application Forms available on the websites of the Stock Exchanges.

At any given point of time there shall be only one denomination of Equity Shares.

## COMPLIANCE WITH SEBI ICDR REGULATIONS

Our Company shall comply with all requirements of the SEBI ICDR Regulations. Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

## **RIGHTS OF THE EQUITY SHAREHOLDERS**

Subject to applicable laws, rules, regulations and guidelines and the Articles of Association, the Equity shareholders shall have the following rights:

- Right to receive dividend, if declared;
- Right to receive Annual Reports & notices to members;
- Right to attend general meetings and exercise voting rights, unless prohibited by law;
- Right to vote on a poll either in person or by proxy;
- Right to receive issue for rights shares and be allotted bonus shares, if announced;
- Right to receive surplus on liquidation subject to any statutory and preferential claim being satisfied;
- Right of free transferability subject to applicable law, including any RBI rules and regulations; and
- Such other rights, as may be available to a shareholder of a listed public limited company under the Companies Act, 2013 Act, the terms of the SEBI Listing Regulations and the Memorandum and Articles of Association of our Company.

For a detailed description of the main provisions of the Articles of Association relating to voting rights, dividend, forfeiture and lien and / or consolidation / splitting, please refer to the section titled "*Main Provisions of Articles of Association*" beginning on page number 303 of this Red herring Prospectus.

## MINIMUM APPLICATION VALUE, MARKET LOT AND TRADING LOT

Pursuant to Section 29 of the Companies Act, 2013 the Equity Shares shall be allotted only in dematerialised form. As per the SEBI ICDR Regulations, the trading of the Equity Shares shall only be in dematerialised form. In this context, two agreements have been signed amongst our Company, the respective Depositories and the Registrar to the Issue:

- Agreement dated August 23, 2017 amongst NSDL, our Company and the Registrar to the Issue; and
- Agreement dated August 09, 2017 amongst CDSL, our Company and the Registrar to the Issue.

Since trading of the Equity Shares is in dematerialised form, the tradable lot is [•] Equity Share. Allotment in this Issue will be only in electronic form in multiples of one Equity Share subject to a minimum Allotment of [•] Equity Shares to the successful applicants in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012.

Allocation and allotment of Equity Shares through this Issue will be done in multiples of  $[\bullet]$  Equity Share subject to a minimum allotment of  $[\bullet]$  Equity Shares to the successful applicants.

## MINIMUM NUMBER OF ALLOTTEES

Further in accordance with the Regulation 106R of SEBI (ICDR) Regulations, the minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and the monies blocked by the SCSBs shall be unblocked within 4 working days of closure of issue.

### JURISDICTION

Exclusive jurisdiction for the purpose of this Issue is with the competent courts / authorities in Mumbai, Maharashtra, India.

The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States and may not be issued or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are being issued and sold only outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those issues and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be issued or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

## JOINT HOLDER

Where two or more persons are registered as the holders of any Equity Shares, they shall be deemed to hold the same as joint tenants with benefits of survivorship.

## NOMINATION FACILITY TO BIDDERS

In accordance with Section 72 of the Companies Act, 2013 the sole Bidder, or the first Bidder along with other joint Bidders, may nominate any one person in whom, in the event of the death of sole Bidder or in case of joint Bidders, death of all the Bidders, as the case may be, the Equity Shares Allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to equity share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale/transfer/alienation of equity share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at our Registered Office or to the registrar and transfer agents of our Company

Any person who becomes a nominee by virtue of the provisions of Section 72 of the Companies Act, 2013 shall upon the production of such evidence as may be required by the Board, elect either:

- a. to register himself or herself as the holder of the Equity Shares; or
- b. to make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the Allotment of Equity Shares in the Issue will be made only in dematerialized mode there is no need to make a separate nomination with our Company. Nominations registered with respective depository participant of the applicant would prevail. If the investor wants to change the nomination, they are requested to inform their respective depository participant.

## WITHDRAWAL OF THE ISSUE

Our Company in consultation with the BRLM, reserve the right to not to proceed with the Issue after the Bid/Issue Opening Date but before the Allotment. In such an event, our Company would issue a public notice in the newspapers in which the pre-Issue advertisements were published, within two days of the Bid/Issue Closing Date or such other time as may be prescribed by SEBI, providing reasons for not proceeding with the Issue. The Book Running Lead Manager through, the Registrar to the Issue, shall notify the SCSBs to unblock the bank accounts of the ASBA Bidders within one Working Day from the date of receipt of such notification. Our Company shall also inform the same to the Stock Exchanges on which Equity Shares are proposed to be listed. Notwithstanding the foregoing, this Issue is also subject to obtaining (i) the final listing and trading approvals of the Stock Exchange, which our Company shall apply for after Allotment, and (ii) the final RoC approval of the Prospectus after it is filed with the RoC. If our Company withdraws the Issue after the Bid/ Issue Closing Date and thereafter determines that it will proceed with an issue/issue for sale of the Equity Shares, our Company shall file a fresh Red Herring Prospectus with Stock Exchange.

### **BID/ ISSUE OPENING DATE**

Particulars	Tentative Date
Bid / Issue Opening Date	Septermber 15, 2017
Bid / Issue Closing Date	September 19, 2017
Finalisation of Basis of Allotment with the Designated Stock Exchange	September 22, 2017
Initiation of Refunds	September 26, 2017
Credit of Equity Shares to demat accounts of Allottees	September 26, 2017
Commencement of trading of the Equity Shares on the Stock Exchange	Septermber 27, 2017

The above timetable is indicative and does not constitute any obligation on our Company, and the BRLM. Whilst our Company shall ensure that all steps for the completion of the necessary formalities for the listing and the commencement of trading of the Equity Shares on the Stock Exchange are taken within 6 Working Days of the Bid/Issue Closing Date, the timetable may change due to various factors, such as extension of the Bid/Issue Period by our Company, revision of the Price Band or any delays in receiving the final listing and trading approval from the Stock Exchange. The Commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchange and in accordance with the applicable laws.

Bids and any revision to the same shall be accepted **only between 10.00 a.m. and 5.00 p.m. (IST)** during the Bid/Issue Period. On the Bid/Issue Closing Date, the Bids and any revision to the same shall be accepted between **10.00 a.m. and 5.00 p.m. (IST)** or such extended time as permitted by the Stock Exchanges, in case of Bids by Retail Individual Bidders after taking into account the total number of Bids received up to the closure of timings and reported by the Book Running Lead Manager to the Stock Exchanges. It is clarified that Bids not uploaded on the electronic system would be rejected. Bids will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holiday).

Due to limitation of time available for uploading the Bids on the Bid/Issue Closing Date, the Bidders are advised to submit their Bids one day prior to the Bid/Issue Closing Date and, in any case, no later than 5.00 p.m. (IST) on the Bid/Issue Closing Date. All times mentioned in this Red Herring Prospectus are Indian Standard Times. Bidders are cautioned that in the event a large number of Bids are received on the Bid/Issue Closing Date, as is typically experienced in public issue, some Bids may not get uploaded due to lack of sufficient time. Such Bids that cannot be uploaded will not be considered for allocation under the Issue. Bids will be accepted only on Business Days. Neither our Company nor the Book Running Lead Manager is liable for any failure in uploading the Bids due to faults in any software/hardware system or otherwise. Any time mentioned in this Red Herring Prospectus is Indian Standard Time.

Our Company in consultation with the BRLM, reserves the right to revise the Price Band during the Bid/ Issue Period, provided that the Cap Price shall be less than or equal to 120% of the Floor Price and the Floor Price shall not be less than the face value of the Equity Shares. The revision in Price Band shall not exceed 20% on the either side i.e. the floor price can move up or down to the extent of 20% of the Floor Price and the Cap Price will be revised accordingly.

In case of revision of the Price Band, the Bid/Issue Period will be extended for at least three additional working days after revision of Price Band subject to the Bid/ Issue Period not exceeding 10 working days. Any revision in the Price Band and the revised Bid/ Issue Period, if applicable, will be widely disseminated by notification to the Stock Exchange, by issuing a press release and also by indicating the changes on the websites of the Book Running Lead Manager and at the terminals of the Syndicate Member.

In case of any discrepancy in the data entered in the electronic book vis-à-vis the data contained in the Bid cum Application Form, for a particular Bidder, the Registrar to the Issue shall ask for rectified data

### MINIMUM SUBSCRIPTION

This Issue is not restricted to any minimum subscription level and is 100% underwritten.

As per Section 39 of the Companies Act, 2013, if the "stated minimum amount" has not be subscribed and the sum payable on application is not received within a period of 30 days from the date of the Red Herring Prospectus, the application money has to be returned within such period as may be prescribed. If our Company does not receive the 100% subscription of the issue through the Issue Document including devolvement of Underwriters, if any, within sixty (60) days from the date of closure of the issue, our Company shall forthwith refund the entire subscription amount received. If there is a delay beyond eight days after our Company becomes liable to pay the amount, our Company and every officer in default will, on and from the expiry of this period, be jointly and severally liable to repay the money, with interest or other penalty as prescribed under the SEBI Regulations, the Companies Act 2013 and applicable law.

In accordance with Regulation 106 P (1) of the SEBI (ICDR) Regulations, our Issue shall be hundred percent underwritten. Thus, the underwriting obligations shall be for the entire hundred percent of the issue through the Red Herring Prospectus and shall not be restricted to the minimum subscription level.

Further, in accordance with Regulation 106(R) of the SEBI (ICDR) Regulations, our Company shall ensure that the number of prospective allottees to whom the Equity Shares will allotted will not be less than 50 (Fifty)

Further, in accordance with Regulation 106(Q) of the SEBI (ICDR) Regulations, our Company shall ensure that the minimum application size in terms of number of specified securities shall not be less than Rs.1,00,000/- (Rupees One Lakh) per application.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be issued or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

## **MIGRATION TO MAIN BOARD**

Our company may migrate to the Main board of NSE from SME Exchange on a later date subject to the following:

• If the Paid up Capital of our Company is likely to increase above Rs. 2,500 lakhs by virtue of any further issue of capital by way of rights issue, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the Main Board), our Company shall apply to NSE for listing of its shares on its Main Board subject to the fulfilment of the eligibility criteria for listing of specified securities laid down by the Main Board.

### OR

• If the Paid up Capital of our company is more than Rs. 1,000 lakhs but below Rs. 2,500 lakhs, our Company may still apply for migration to the Main Board and if the Company fulfils the eligible criteria for listing laid by the Main Board and if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

## MARKET MAKING

The shares issued and transferred through this Issue are proposed to be listed on the EMERGE Platform of NSE with compulsory market making through the registered Market Maker of the SME Exchange for a minimum period of three years or such other time as may be prescribed by the Stock Exchange, from the date of listing on NSE EMERGE. For further details of the market making arrangement please refer to chapter titled "General Information" beginning on page 57 of this Red herring Prospectus.

## ARRANGEMENT FOR DISPOSAL OF ODD LOT

The trading of the equity shares will happen in the minimum contract size of  $[\bullet]$  shares in terms of the SEBI circular no. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, the market maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on NSE EMERGE.

## AS PER THE EXTANT POLICY OF THE GOVERNMENT OF INDIA, OCBS CANNOT PARTICIPATE IN THIS ISSUE

The current provisions of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, provides a general permission for the NRIs, FIIs and foreign venture capital investors registered with SEBI to invest in shares of Indian Companies by way of subscription in an IPO. However, such investments would be subject to other investment restrictions under the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, RBI and/or SEBI regulations as may be applicable to such investors.

The Allotment of the Equity Shares to Non-Residents shall be subject to the conditions, if any, as may be prescribed by the Government of India / RBI while granting such approvals.

## **OPTION TO RECEIVE SECURITIES IN DEMATERIALISED FORM**

In accordance with the SEBI ICDR Regulations, Allotment of Equity Shares to successful applicants will only be in the dematerialized form. Applicants will not have the option of Allotment of the Equity Shares in physical form. The Equity Shares on Allotment will be traded only on the dematerialized segment of the Stock Exchange. Allottees shall have the option to re-materialise the Equity Shares, if they so desire, as per the provisions of the Companies Act and the Depositories Act.

### NEW FINANCIAL INSTRUMENTS

There are no new financial instruments such as deep discounted bonds, debenture, warrants, secured premium notes, etc. issued by our Company.

# APPLICATION BY ELIGIBLE NRIS, FPI'S REGISTERED WITH SEBI, VCF'S, AIF'S REGISTERED WITH SEBI AND QFI'S

It is to be understood that there is no reservation for Eligible NRIs or FPIs or QFIs or VCFs or AIFs registered with SEBI. Such Eligible NRIs, QFIs, FPIs, VCFs or AIFs registered with SEBI will be treated on the same basis with other categories for the purpose of Allocation.

### **RESTRICTIONS, IF ANY ON TRANSFER AND TRANSMISSION OF EQUITY SHARES**

Except for lock-in of the pre-Issue Equity Shares and Promoter's minimum contribution in the Issue as detailed in the chapter "*Capital Structure*" beginning on page 67 of this Red herring Prospectus and except as provided in the Articles of Association, there are no restrictions on transfers of Equity Shares. There are no restrictions on transmission of shares and on their consolidation / splitting except as provided in the Articles of Association. For details please refer to the section titled "*Main Provisions of the Articles of Association*" beginning on page 303 of this Red herring Prospectus.

The above information is given for the benefit of the Applicants. The Applicants are advised to make their own enquiries about the limits applicable to them. Our Company and the Book Running Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated hereinabove. Our Company and the Book Running Lead Manager are not liable to inform the investors of any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of the Red herring Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares Applied for do not exceed the applicable limits under laws or regulations.

### **ISSUE STRUCUTRE**

This Issue is being made in terms of Regulation 106(M)(2) of Chapter XB of SEBI (ICDR) Regulations, 2009, as amended from time to time, whereby, our post issue face value capital exceeds ten crore rupees but does not exceed twenty five crores. The Company shall issue specified securities to the public and propose to list the same on the Small and Medium Enterprise Exchange ("SME Exchange", in this case being the EMERGE Platform of NSE). For further details regarding the salient features and terms of such an issue please refer chapter titled "*Terms of the Issue*" and "*Issue Procedure*" on page 245 and 253 of this Red Herring Prospectus.

## Following is the issue structure:

Initial Public Issue of 42,51,000 Equity Shares of face value of Rs. 10/- each fully paid (the 'Equity Shares') for cash at a price of Rs.  $[\bullet]$  (including a premium of Rs.  $[\bullet]$ ) aggregating to Rs.  $[\bullet]$ . The Issue comprises a Net Issue to the public of 40,32,000 Equity Shares (the "Net Issue"). The Issue and Net Issue will constitute  $[\bullet]$  and  $[\bullet]$  of the post-Issue paid-up Equity Share capital of our Company.

The issue comprises a reservation of 2,19,000 Equity Shares of Rs. 10 each for subscription by the designated Market Maker ("the Market Maker Reservation Portion").

Particulars	Net issue to Public*	Market Maker Reservation Portion	
Number of Equity Shares	40,32,000 Equity Shares	2,19,000 Equity Shares	
Percentage of Issue Size available for allocation	25.60% of Issue Size	5.15% of Issue Size	
Basis of Allotment / Allocation if respective category is oversubscribed	Proportionate subject to minimum allotment of [•] equity shares and further allotment in multiples of [•] equity shares each. For further details please refer to the section titled " <i>Issue</i> <i>Procedure</i> " beginning <i>on</i> page 253 of the Red Herring Prospectus	Firm allotment	
Mode of Bid cum Application	All Applicants/Bidders shall make the application (Online or Physical through ASBA Process only)	Through ASBA Process only	
Minimum Bid Size	<i>For QIB and NII</i> Such number of Equity Shares in multiples of [●] Equity Shares such that the Application size exceeds Rs 2,00,000 <i>For Retail Individuals</i> [●] Equity shares	2,19,000 Equity Shares of Face Value of Rs. 10.00 each	
Maximum Bid Size	For Other than Retail Individual Investors: For all other investors the maximum application size is the Net Issue to public subject to limits as the investor has to adhere under the relevant laws and regulations as applicable. For Retail Individuals: [•] Equity Shares	2,19,000 Equity Shares of Face Value of Rs 10 each	
Mode of Allotment	Compulsorily in Dematerialised mode	Compulsorily in Dematerialised mode	
Trading Lot	[•] Equity Shares	[•] Equity Shares, however the Market Maker may accept odd lots if any in the market as required under the SEBI	

Particulars	Net issue to Public*	Market Maker Reservation Portion
		ICDR Regulations
Terms of payment	The entire Bid Amount will be payable Bid Form	at the time of submission of the

\*allocation in the net issue to public category shall be made as follows:

(a) minimum fifty per cent. to retail individual investors; and

(b) remaining to:

- (i) individual applicants other than retail individual investors; and
- (ii) other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;

(c) the unsubscribed portion in either of the categories specified in clauses (a) or (b) may be allocated to applicants in the other category.

For the purpose of sub-regulation 43 (4), if the retail individual investor category is entitled to more than fifty per cent. on proportionate basis, the retail individual investors shall be allocated that higher percentage.

In case of joint Bids, the Bid cum Application Form should contain only the name of the first Bidder whose name should also appear as the first holder of the beneficiary account held in joint names. The signature of only such first Bidder would be required in the Bid cum Application Form and such first Bidder would be deemed to have signed on behalf of the joint holders.

# WITHDRAWAL OF THE ISSUE

Our Company in consultation with the BRLM, reserve the right to not to proceed with the Issue after the Bid/Issue Opening Date but before the Allotment. In such an event, our Company would issue a public notice in the newspapers in which the pre-Issue advertisements were published, within two days of the Bid/Issue Closing Date or such other time as may be prescribed by SEBI, providing reasons for not proceeding with the Issue. The Book Running Lead Manager through, the Registrar to the Issue, shall notify the SCSBs to unblock the bank accounts of the ASBA Bidders within one Working Day from the date of receipt of such notification. Our Company shall also inform the same to the Stock Exchanges on which Equity Shares are proposed to be listed.

Notwithstanding the foregoing, this Issue is also subject to obtaining (i) the final listing and trading approvals of the Stock Exchanges, which our Company shall apply for after Allotment, and (ii) the final RoC approval of the Prospectus after it is filed with the RoC. If our Company withdraws the Issue after the Bid/ Issue Closing Date and thereafter determines that it will proceed with an issue for sale of the Equity Shares, our Company shall file a fresh Red Herring Prospectus with Stock Exchange. In terms of the SEBI Regulations, Non retail applicants shall not be allowed to withdraw their Application after the Issue Closing Date.

#### **BID/ ISSUE OPENING DATE**

Particulars	Tentative date
Bid / Issue Opening Date	Septermber 15, 2017
Bid / Issue Closing Date	September 19, 2017
Finalisation of Basis of Allotment with the Designated Stock Exchange	September 22, 2017
Initiation of Refunds	September 25, 2017
Credit of Equity Shares to demat accounts of Allottees	September 25, 2017
Commencement of trading of the Equity Shares on the Stock Exchange	Septermber 26, 2017

Applications and any revisions to the same will be accepted only between 10.00 a.m. and 5.00 p.m. (Indian Standard Time) during the Issue Period at the Application Centres mentioned in the Application Form, or in the case of ASBA Applicants, at the Designated Bank Branches except that on the Issue Closing Date applications will be accepted only between 10.00 a.m. and 3.00 p.m. (Indian Standard Time). Applications will be accepted only on Working Days, i.e., all trading days of stock exchanges excluding Sundays and bank holidays.

#### **ISSUE PROCEDURE**

All Bidders should review the General Information Document for Investing in public issues prepared and issued in accordance with the circular (CIR/CFD/DIL/12/2013) dated October 23, 2013 notified by SEBI ("General Information Document"), and including SEBI circular bearing number CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and SEBI circular bearing number SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016 included below under "Part B – General Information Document", which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957 and the SEBI ICDR Regulations. The General Information Document has been updated to reflect the enactments and regulations, to the extent applicable to a public issue. The General Information Document is also available on the websites of the Stock Exchanges and the BRLM. Please refer to the relevant provisions of the General Information Document which are applicable to the Issue.

Our Company and the BRLM do not accept any responsibility for the completeness and accuracy of the information stated in this section and are not liable for any amendment, modification or change in the applicable law which may occur after the date of this Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that their Bids are submitted in accordance with applicable laws and do not exceed the investment limits or maximum number of the Equity Shares that can be held by them under applicable law or as specified in this Red Herring Prospectus.

Please note that all the Bidders can participate in the Issue only through the ASBA process. All Bidders shall ensure that the ASBA Account has sufficient credit balance such that the full Bid Amount can be blocked by the SCSB at the time of submitting the Bid. Please note that all Bidders are required to make payment of the full Bid Amount along with the Bid cum Application Form.

Bidders are required to submit Bids to the Selected Branches / Offices of the RTAs, DPs, Designated Bank Branches of SCSBs or to the Syndicate Members. The lists of banks that have been notified by SEBI to act as SCSB (Self Certified Syndicate Banks) for the ASBA Process are provided on http://www.sebi.gov.in. For details on designated branches of SCSB collecting the Bid cum Application Form, please refer the above mentioned SEBI link. The list of Stock Brokers, Depository Participants ("DP"), Registrar to an Issue and Share Transfer Agent ("RTA") that have been notified by National Stock Exchange of India Ltd. to act as intermediaries for submitting Bid cum Application Forms are provided on http://www.nseindia.com For details on their designated branches for submitting Bid cum Application Forms, please see the above mentioned NSE website.

Pursuant to the SEBI (Issue of Capital and Disclosure Requirements) (Fifth Amendment) Regulations, 2015, the ASBA process become mandatory for all investors w.e.f. January 1, 2016 and it allows the registrar, share transfer agents, depository participants and stock brokers to accept Bid cum Application Forms.

#### **BOOK BUILDING PROCEDURE**

The Issue is being made under Regulation 106(M)(2) of Chapter XB of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009 via book building process wherein at least 50% of the Net Issue to Public is being issued to the Retail Individual Bidders and the balance shall be issued to QIBs and Non-Institutional Bidders. Further if the retail individual investor category is entitled to more than fifty per cent. on proportionate basis, the retail individual investors shall be allocated that higher percentage. However, if the aggregate demand from the Retail Individual Bidders is less than 50%, then the balance Equity Shares in that portion will be added to the non retail portion issued to the remaining investors including QIBs and NIIs and vice-versa subject to valid bids being received from them at or above the Issue Price.

Subject to the valid Bids being received at or above the Issue Price, allocation to all categories in the Net Issue, shall be made on a proportionate basis, except for the Retail Portion where Allotment to each Retail Individual Bidders shall not be less than the minimum Bid lot, subject to availability of Equity

Shares in Retail Portion, and the remaining available Equity Shares, if any, shall be allotted on a proportionate basis. Under subscription, if any, in any category, would be allowed to be met with spill over from any other category or a combination of categories at the discretion of our Company in consultation with the BRLM and the Stock Exchange.

Investors should note that according to section 29(1) of the Companies Act, 2013, allotment of Equity Shares to all successful Bidders will only be in the dematerialised form. The Bid cum Application Forms which do not have the details of the Bidder's depository account including DP ID, PAN and Beneficiary Account Number shall be treated as incomplete and rejected. In case DP ID, Client ID and PAN mentioned in the Bid cum Application Form and entered into the electronic system of the stock exchanges, do not match with the DP ID, Client ID and PAN available in the depository database, the bid is liable to be rejected. Bidders will not have the option of getting allotment of the Equity Shares in physical form. The Equity Shares on allotment shall be traded only in the dematerialised segment of the Stock Exchanges.

# **BID CUM APPLICATION FORM**

Copies of the Bid cum Application Form and the abridged prospectus will be available at the offices of the BRLM, the Designated Intermediaries at Bidding Centres, and Registered Office of our Company. An electronic copy of the Bid cum Application Form will also be available for download on the websites of the NSE (www.nseindia.com), the SCSBs, the Registered Brokers, the RTAs and the CDPs at least one day prior to the Bid/Issue Opening Date.

All Bidders shall mandatorily participate in the issue only through the ASBA process. ASBA Bidders must provide bank account details and authorisation to block funds in the relevant space provided in the Bid cum Application Form and the Bid cum Application Forms that do not contain such details are liable to be rejected.

ASBA Bidders shall ensure that the Bids are made on Bid cum Application Forms bearing the stamp of the Designated Intermediary, submitted at the Collection Centres only (except in case of electronic Bid cum Application Forms) and the Bid cum Application Forms not bearing such specified stamp are liable to be rejected.

The prescribed colour of the Bid cum Application Form for various categories is as follows:

Category	Colour of Bid cum Application Form*
Resident Indians and Eligible NRIs applying on a non-repatriation basis	w mic
Non-Residents and Eligible NRIs, FIIs, FVCIs, etc. applying on a repatriation basis	Blue

\*excluding electronic Bid cum Application Form

Designated Intermediaries (other than SCSBs) shall submit/deliver the Bid cum Application Forms to respective SCSBs where the Bidder has a bank account and shall not submit it to any non-SCSB Bank.

#### WHO CAN BID?

In addition to the category of Bidders set forth under "General Information Document for Investing in **Public Issues – Category of Investors Eligible to participate in an Issue**", the following persons are also eligible to invest in the Equity Shares under all applicable laws, regulations and guidelines, including:

- FPIs and sub-accounts registered with SEBI other than Category III foreign portfolio investor;
- Category III foreign portfolio investors, which are foreign corporates or foreign individuals only under the Non Institutional Investors (NIIs) category;
- Scientific and / or industrial research organisations authorised in India to invest in the Equity Shares.

#### Maximum and Minimum Application Size

#### a) For Retail Individual Bidders:

The Bid must be for a minimum of  $[\bullet]$  Equity Shares and in multiples of  $[\bullet]$  Equity Shares thereafter, so as to ensure that the Bid Amount payable by the Bidder does not exceed Rs 2,00,000. In case of revision of Bid, the Retail Individual Bidders have to ensure that the Bid Amount does not exceed Rs. 2,00,000.

# b) For Other Bidders (Non-Institutional Bidders and QIBs):

The Bid cum Application must be for a minimum of such number of Equity Shares such that the Bid Amount exceeds Rs.2,00,000 and in multiples of  $[\bullet]$  Equity Shares thereafter. A Bid cannot be submitted for more than the Issue Size. However, the maximum Bid by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. A QIB and a Non-Institutional Bidder cannot withdraw or lower the size of their Bid at any stage and are required to pay the entire Bid Amount upon submission of the Bid. The identity of QIBs applying in the Net Issue shall not be made public during the Issue Period. In case of revision in Bid, the Non-Institutional Bidders, who are individuals, have to ensure that the Bid Amount is greater than Rs 2,00,000 for being considered for allocation in the Non-Institutional Portion.

#### **INFORMATION FOR THE BIDDERS**

- a. Our Company shall file the Red Herring Prospectus with the RoC at least three working days before the Bid / Issue Opening Date.
- b. Our Company shall, after registering the Red Herring Prospectus with the RoC, make a pre-Issue advertisement, in the form prescribed under the ICDR Regulations, in English and Hindi national newspapers and one regional newspaper with wide circulation. In the pre-Issue advertisement, our Company and the Book Running Lead Manager shall advertise the Issue Opening Date, the Issue Closing Date. This advertisement, subject to the provisions of the Companies Act, shall be in the format prescribed in Part A of Schedule XIII of the ICDR Regulations.
- c. The Price Band as decided by our Company in consultation with the Book Running Lead Manager is Rs. [•] per Equity Share. The Floor Price of Equity Shares is Rs. [•] per Equity Share and the Cap Price is Rs. [•] per Equity Share and the minimum bid lot is of [•] Equity Shares. Our Company shall also announce the Price Band at least five Working Days before the Issue Opening Date in English and Hindi national newspapers and one regional newspaper with wide circulation.
- d. This announcement shall contain relevant financial ratios computed for both upper and lower end of the Price Band. Further, this announcement shall be disclosed on the websites of the Stock Exchanges where the Equity Shares are proposed to be listed and shall also be pre-filled in the Bid cum Application Forms available on the websites of the stock exchanges.
- e. The Issue Period shall be for a minimum of three Working Days. In case the Price Band is revised, the Issue Period shall be extended, by an additional three Working Days, subject to the total Issue Period not exceeding ten Working Days. The revised Price Band and Issue Period will be widely disseminated by notification to the SCSBs and Stock Exchanges, and by publishing in English and Hindi national newspapers and one regional newspaper with wide circulation and also by indicating the change on the websites of the Book Running Lead Manager and at the terminals of the members of the Syndicate.

The Bidders should note that in case the PAN, the DP ID and Client ID mentioned in the Bid cum Application Form and entered into the electronic bidding system of the Stock Exchanges by the Syndicate Member does not match with the PAN, DP ID and Client ID available in the database of Depositories, the Bid cum Application Form is liable to be rejected.

#### **OPTION TO SUBSCRIBE IN THE ISSUE**

- a. As per Section 29(1) of the Companies Act, 2013 allotment of Equity Shares shall be in dematerialised form only.
- b. The Equity Shares, on allotment, shall be traded on the Stock Exchange in demat segment only.

A single Bid cum application from any investor shall not exceed the investment limit / minimum number of specified securities that can be held by him/her/it under the relevant regulations / statutory guidelines and applicable law

# AVAILABILITY OF RED HERRING PROSPECTUS AND BID CUM APPLICATION FORM

Copies of the Bid cum Application Form and the abridged prospectus will be available at the offices of the BRLM, the Designated Intermediaries at Bidding Centres, and Registered Office of our Company. An electronic copy of the Bid cum Application Form will also be available for download on the websites of SCSBs (via Internet Banking) and NSE (www.nseindia.com) at least one day prior to the Bid/Issue Opening Date.

#### APPLICATIONS BY ELIGIBLE NRI'S/ RFPI'S ON REPATRIATION BASIS

Copies of the Bid cum Application Form and the abridged prospectus will be available at the offices of the BRLM, the Designated Intermediaries at Bidding Centres, and Registered Office of our Company. An electronic copy of the Bid cum Application Form will also be available for download on the websites of SCSBs (via Internet Banking) and NSE (www.nseindia.com) at least one day prior to the Bid/Issue Opening Date.

# PARTICIPATION BY ASSOCIATED/ AFFILIATES OF BOOK RUNNING LEAD MANAGER AND SYNDICATE MEMBERS

The BRLM and the Syndicate Members, if any, shall not be allowed to purchase in this Issue in any manner, except towards fulfilling their underwriting obligations. However, the associates and affiliates of the BRLM and the Syndicate Members, if any, may subscribe the Equity Shares in the Issue, either in the QIB Category or in the Non-Institutional Category as may be applicable to such Bidders, where the allocation is on a proportionate basis and such subscription may be on their own account or on behalf of their clients.

# **APPLICATIONS BY ELIGIBLE NRI'S**

NRIs may obtain copies of Bid cum Application Form from the offices of the BRLM and the Designated Intermediaries. Eligible NRI Bidders bidding on a repatriation basis by using the Non-Resident Forms should authorize their SCSB to block their Non-Resident External ("NRE") accounts, or Foreign Currency Non-Resident ("FCNR") ASBA Accounts, and eligible NRI Bidders bidding on a non-repatriation basis by using Resident Forms should authorize their SCSB to block their Non-Resident Ordinary ("NRO") accounts for the full Bid Amount, at the time of the submission of the Bid cum Application Form.

Eligible NRIs bidding on non-repatriation basis are advised to use the Bid cum Application Form for residents (white in colour).

Eligible NRIs bidding on a repatriation basis are advised to use the Bid cum Application Form meant for Non-Residents (blue in colour)

#### **BIDS BY FPI INCLUDING FIIs**

In terms of the SEBI FPI Regulations, any qualified foreign investor or FII who holds a valid certificate of registration from SEBI shall be deemed to be an FPI until the expiry of the block of three years for which fees have been paid as per the SEBI FII Regulations. An FII or a sub-account may participate in this Issue, in accordance with Schedule 2 of the FEMA Regulations, until the expiry of its registration with SEBI as an FII or a sub-account. An FII shall not be eligible to invest as an FII after registering as an FPI under the SEBI FPI Regulations.

In case of Bids made by FPIs, a certified copy of the certificate of registration issued by the designated depository participant under the FPI Regulations is required to be attached to the Bid cum Application Form, failing which our Company reserves the right to reject any Bid without assigning any reason. An FII or subaccount may, subject to payment of conversion fees under the SEBI FPI Regulations, participate in the Issue, until the expiry of its registration as a FII or sub-account, or until it obtains a certificate of registration as FPI, whichever is earlier. Further, in case of Bids made by SEBI-registered FIIs or sub-accounts, which are not registered as FPIs, a certified copy of the certificate of registration

as an FII issued by SEBI is required to be attached to the Bid cum Application Form, failing which our Company reserves the right to reject any Bid without assigning any reason.

In terms of the SEBI FPI Regulations, the issue of Equity Shares to a single FPI or an investor group (which means the same set of ultimate beneficial owner(s) investing through multiple entities) must be below 10.00% of our post-Issue Equity Share capital. Further, in terms of the FEMA Regulations, the total holding by each FPI shall be below 10.00% of the total paid-up Equity Share capital of our Company and the total holdings of all FPIs put together shall not exceed 24% of the paid-up Equity Share capital of our Company. The aggregate limit of 24% may be increased up to the sectorial cap by way of a resolution passed by the Board of Directors followed by a special resolution passed by the Shareholders of our Company and subject to prior intimation to RBI. In terms of the FEMA Regulations, for calculating the aggregate holding of FPIs in a company, holding of all registered FPIs as well as holding of FIIs (being deemed FPIs) shall be included. The existing individual and aggregate investment limits an FII or sub account in our Company is 10.00% and 24% of the total paid-up Equity Share capital of our Company, respectively.

FPIs are permitted to participate in the Issue subject to compliance with conditions and restrictions which may be specified by the Government from time to time.

Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 22 of the SEBI FPI Regulations, an FPI, other than Category III foreign portfolio and unregulated broad based funds, which are classified as Category II foreign portfolio investor by virtue of their investment manager being appropriately regulated, may issue or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is issued overseas by an FPI against securities held by it that are listed or proposed to be listed on any recognized stock exchange in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only to persons who are regulated by an appropriate regulatory authority; and (ii) such offshore derivative instruments are issued after compliance with know your client 'norms. An FPI is also required to ensure that no further issue or transfer of any offshore derivative instrument is made by or on behalf of it to any persons that are not regulated by an appropriate foreign regulatory authority.

FPIs who wish to participate in the Issue are advised to use the Bid cum Application Form for Non-Residents (blue in colour).

# BIDS BY SEBI REGISTERED VCFs, AIFs and FVCIs

The SEBI FVCI Regulations and the SEBI AIF Regulations inter-alia prescribe the investment restrictions on the VCFs, FVCIs and AIFs registered with SEBI. Further, the SEBI AIF Regulations prescribe, among others, the investment restrictions on AIFs.

The holding by any individual VCF registered with SEBI in one venture capital undertaking should not exceed 25% of the corpus of the VCF. Further, VCFs and FVCIs can invest only up to 33.33% of the investible funds by way of subscription to an initial public offering.

The category I and II AIFs cannot invest more than 25% of the corpus in one Investee Company. A category III AIF cannot invest more than 10% of the corpus in one Investee Company. A venture capital fund registered as a category I AIF, as defined in the SEBI AIF Regulations, cannot invest more than 1/3rd of its corpus by way of subscription to an initial public offering of a venture capital undertaking. Additionally, the VCFs which have not re-registered as an AIF under the SEBI AIF Regulations shall continue to be regulated by the VCF Regulation until the existing fund or scheme managed by the fund is wound up and such funds shall not launch any new scheme after the notification of the SEBI AIF Regulations.

All FIIs and FVCIs should note that refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of Bank charges and commission.

Our Company or the BRLM will not be responsible for loss, if any, incurred by the Bidder on account of conversion of foreign currency.

# There is no reservation for Eligible NRIs, FPIs and FVCIs and all Bidders will be treated on the same basis with other categories for the purpose of allocation.

# **BIDS BY MUTUAL FUNDS**

No Mutual Fund scheme shall invest more than 10% of its net asset value in equity shares or equity related instruments of any single company provided that the limit of 10% shall not be applicable for investments in index funds or sector or industry specific funds. No Mutual Fund under all its schemes should own more than 10% of any company's paid-up share capital carrying voting rights.

With respect to Bids by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged with the Bid cum Application Form. Failing this, our Company reserves the right to accept or reject any Bid cum Application in whole or in part, in either case, without assigning any reason thereof.

In case of a mutual fund, a separate Bid cum Application can be made in respect of each scheme of the mutual fund registered with SEBI and such Applications in respect of more than one scheme of the mutual fund will not be treated as multiple applications provided that the Bids clearly indicate the scheme concerned for which the Bids has been made.

The Bids made by the asset management companies or custodians of Mutual Funds shall specifically state the names of the concerned schemes for which the Applications are made.

# BIDS BY LIMITED LIABILITY PARTNERSHIPS

In case of Bids made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Bid cum Application Form. Failing this, our Company reserves the right to reject any bid without assigning any reason thereof. Limited liability partnerships can participate in the Issue only through the ASBA process.

#### **BIDS BY INSURANCE COMPANIES**

In case of Bids made by insurance companies registered with the IRDA, a certified copy of certificate of registration issued by IRDA must be attached to the Bid cum Application Form. Failing this, our Company reserves the right to reject any Bid by Insurance Companies without assigning any reason thereof. The exposure norms for insurers, prescribed under the Insurance Regulatory and Development Authority (Investment) Regulations, 2000, as amended, are broadly set forth below:

1) equity shares of a company: the least of 10.00% of the investee company's subscribed capital (face value) or 10.00% of the respective fund in case of life insurer or 10.00% of investment assets in case of general insurer or reinsurer;

2) the entire group of the investee company: not more than 15% of the respective fund in case of a life insurer or 15% of investment assets in case of a general insurer or reinsurer or 15% of the investment assets in all companies belonging to the group, whichever is lower; and

3) the industry sector in which the investee company belong to: not more than 15% of the fund of a life insurer or a general insurer or a reinsurer or 15% of the investment asset, whichever is lower.

The maximum exposure limit, in the case of an investment in equity shares, cannot exceed the lower of an amount of 10% of the investment assets of a life insurer or general insurer and the amount calculated under (a), (b) and (c) above, as the case may be. Insurance companies participating in this Issue shall comply with all applicable regulations, guidelines and circulars issued by IRDAI from time to time.

#### **BIDS UNDER POWER OF ATTORNEY**

In case of Bids made pursuant to a power of attorney or by limited companies, corporate bodies, registered societies, FIIs, Mutual Funds, insurance companies and provident funds with a minimum corpus of Rs. 2500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of Rs. 2500 Lakhs, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or bye laws must be lodged along with the Bid cum Application Form. Failing this, our Company reserves the right to accept or reject any Bid in whole or in part, in either case, without assigning any reasons

thereof. In addition to the above, certain additional documents are required to be submitted by the following entities:

a) With respect to Bids by FIIs and Mutual Funds, a certified copy of their SEBI registration certificate must be lodged along with the Bid cum Application Form.

b) With respect to Bids by insurance companies registered with the Insurance Regulatory and Development Authority, in addition to the above, a certified copy of the certificate of registration issued by the Insurance Regulatory and Development Authority must be lodged along with the Bid cum Application Form.

c) With respect to Bids made by provident funds with a minimum corpus of Rs. 2500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of Rs. 2500 Lakhs, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be lodged along with the Bid cum Application Form.

d) With respect to Bids made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Bid cum Application Form

e) Our Company in its absolute discretion, reserves the right to relax the above condition of simultaneous lodging of the power of attorney along with the Bid cum Application Form, subject to such terms and conditions that our Company and the BRLM may deem fit.

The above information is given for the benefit of the Bidders. Our Company, the Book Running Lead Manager and the Syndicate Members are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of the Red Herring Prospectus. Bidders are advised to make their independent investigations and Bidders are advised to ensure that any single Bid from them does not exceed the applicable investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in the Red Herring Prospectus.

# BIDS BY PROVIDENT FUNDS/PENSION FUNDS

In case of Bids made by provident funds with minimum corpus of Rs. 25 Crore (subject to applicable law) and pension funds with minimum corpus of Rs. 25 Crore, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/ pension fund must be lodged along with the Bid Cum Application Form. Failing this, the Company reserves the right to accept or reject any bid in whole or in part, in either case, without assigning any reason thereof.

#### **BIDS BY BANKING COMPANY**

In case of Bids made by banking companies registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, and (ii) the approval of such banking company's investment committee are required to be attached to the Bid cum application Form, failing which our Company reserve the right to reject any Bid by a banking company without assigning any reason.

Bid cum Application Form, failing which our Company reserve the right to reject any Bid by a banking company without assigning any reason.

The investment limit for banking companies in non-financial services companies as per the Banking Regulation Act, 1949, as amended (the "Banking Regulation Act"), and the Reserve Bank of India (Financial Services provided by Banks) Directions, 2016, is 10% of the paid-up share capital of the investee company not being its subsidiary engaged in non-financial services or 10% of the banks' own paid-up share capital and reserves, whichever is lower. However, a banking company would be permitted to invest in excess of 10% but not exceeding 30% of the paid up share capital of such investee company if (i) the investee company is engaged in non-financial activities permitted for banks in terms of Section 6(1) of the Banking Regulation Act, or (ii) the additional acquisition is through restructuring of debt / corporate debt restructuring / strategic debt restructuring, or to protect the banks' interest on loans / investments made to a company. The bank is required to submit a time bound action plan for disposal of such shares within a specified period to RBI. A banking company would require a prior

approval of RBI to make (i) investment in a subsidiary and a financial services company that is not a subsidiary (with certain exception prescribed), and (ii) investment in a non-financial services company in excess of 10% of such investee company's paid up share capital as stated in 5(a)(v)(c)(i) of the Reserve Bank of India (Financial Services provided by Banks) Directions, 2016.

# BIDS BY SCSBs

SCSBs participating in the Issue are required to comply with the terms of the SEBI circulars dated September 13, 2012 and January 2, 2013. Such SCSBs are required to ensure that for making Bid cum applications on their own account using ASBA, they should have a separate account in their own name with any other SEBI registered SCSBs. Further, such account shall be used solely for the purpose of making Bid cum application in public issues and clear demarcated funds should be available in such account for such Bid cum applications.

# ISSUANCE OF A CONFIRMATION NOTE ("CAN") AND ALLOTMENT IN THE ISSUE

1. Upon approval of the basis of allotment by the Designated Stock Exchange, the BRLM or Registrar to the Issue shall send to the SCSBs a list of their Bidders who have been allocated Equity Shares in the Issue.

2. The Registrar will then dispatch a CAN to their Bidders who have been allocated Equity Shares in the Issue. The dispatch of a CAN shall be deemed a valid, binding and irrevocable contract for the Bidder

#### **TERMS OF PAYMENT**

# **Terms of Payment**

The entire Issue price of Rs.  $[\bullet]$  per share is payable on Bid cum application. In case of allotment of lesser number of Equity Shares than the number applied, the Registrar to the issue shall instruct the SCSBs to unblock the excess amount blocked.

SCSBs will transfer the amount as per the instruction received by the Registrar to the Public Issue Bank Account, post finalisation of basis of Allotment. The balance amount after transfer to the Public Issue Account shall be unblocked by the SCSBs.

The Bidders should note that the arrangement with Bankers to the issue or the Registrar is not prescribed by SEBI and has been established as an arrangement between our Company, the Bankers to the Issue and the Registrar to the Issue to facilitate collections from the Bidders.

#### Payment mechanism for Bidders

The Bidders shall specify the bank account number in the Bid cum Application Form and the SCSBs shall block an amount equivalent to the Bid cum Application Amount in the bank account specified in the Bid cum Application Form. The SCSB shall keep the Application Amount in the relevant bank account blocked until withdrawal/ rejection of the bid cum application or receipt of instructions from the Registrar to unblock the Application Amount. However, Non Retail Bidders shall neither withdraw nor lower the size of their bid cum applications at any stage. In the event of withdrawal or rejection of the Bid cum Application Form or for unsuccessful Application Forms, the Registrar to the Issue shall give instructions to the SCSBs to unblock the application money in the relevant bank account within one day of receipt of such instruction. The Application Amount shall remain blocked in the ASBA Account until finalisation of the Basis of Allotment in the Issue and consequent transfer of the Application Amount to the Public Issue Account, or until withdrawal/ failure of the Issue or until rejection of the bid cum application by the ASBA Applicant, as the case may be.

Please note that pursuant to the applicability of the directions issued by SEBI vide its circular bearing number CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015, all Investors are applying in this Issue shall mandatorily make use of ASBA facility.

# SIGNING OF UNDERWRIING AGREEMENT AND FILING OF PROSPECTUS WITH ROC

a) Our Company has entered into an Underwriting agreement dated July 14, 2017.

b) A copy of the Red Herring Prospectus and Prospectus will be filed with the RoC in terms of Section 32 of the Companies Act.

# **PRE- ISSUE ADVERTISEMENT**

Subject to Section 30 of the Companies Act, 2013, our Company shall, after registering the Red Herring Prospectus with the RoC, publish a pre-Issue advertisement, in the form prescribed by the SEBI Regulations, in: (i) English National Newspaper; (ii) Hindi National Newspaper; and (iii) Regional Newspaper, each with wide circulation. In the pre-Issue advertisement, we shall state the Bid Opening Date and the Bid Closing Date. This advertisement, subject to the provisions of Section 30 of the Companies Act, 2013, shall be in the format prescribed in Part A of Schedule XIII of the SEBI Regulations.

# ADVERTISEMENT REGUARDING ISSUE PRICE AND PROSPECTUS

Our Company will issue a statutory advertisement after the filing of the Prospectus with the RoC. This advertisement, in addition to the information that has to be set out in the statutory advertisement, shall indicate the final derived Issue Price. Any material updates between the date of the Red Herring Prospectus and the date of Prospectus will be included in such statutory advertisement.

# GENERAL INSTRUCTIONS

# Do's:

- 1. Check if you are eligible to apply as per the terms of the Red Herring Prospectus and under applicable law, rules, regulations, guidelines and approvals;
- 2. Ensure that you have Bid within the Price Band;
- 3. Read all the instructions carefully and complete the Bid cum Application Form in the prescribed form;
- 4. Ensure that the details about the PAN, DP ID and Client ID are correct and the Bidders depository account is active, as Allotment of the Equity Shares will be in the dematerialised form only;
- 5. Ensure that your Bid cum Application Form bearing the stamp of a Designated Intermediary is submitted to the Designated Intermediary at the Bidding Centre;
- 6. If the first applicant is not the account holder, ensure that the Bid cum Application Form is signed by the account holder. Ensure that you have mentioned the correct bank account number in the Bid cum Application Form;
- 7. Ensure that the signature of the First Bidder in case of joint Bids, is included in the Bid cum Application Forms;
- 8. Ensure that the name(s) given in the Bid cum Application Form is/are exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case of joint Bids, the Bid cum Application Form should contain only the name of the First Bidder whose name should also appear as the first holder of the beneficiary account held in joint names;
- 9. Ensure that you request for and receive a stamped acknowledgement of the Bid cum Application Form for all your Bid options;
- 10.Ensure that you have funds equal to the Bid Amount in the ASBA Account maintained with the SCSB before submitting the Bid cum Application Form under the ASBA process to the respective member of the Syndicate (in the Specified Locations), the SCSBs, the Registered Broker (at the Broker Centres), the RTA (at the Designated RTA Locations) or CDP (at the Designated CDP Locations);
- 11.Submit revised Bids to the same Designated Intermediary, through whom the original Bid was placed and obtain a revised acknowledgment;
- 12.Except for Bids (i) on behalf of the Central or State Governments and the officials appointed by the courts, who, in terms of a SEBI circular dated June 30, 2008, may be exempt from specifying their

PAN for transacting in the securities market, and (ii) Bids by persons resident in the state of Sikkim, who, in terms of a SEBI circular dated July 20, 2006, may be exempted from specifying their PAN for transacting in the securities market, all Bidders should mention their PAN allotted under the IT Act. The exemption for the Central or the State Government and officials appointed by the courts and for investors residing in the State of Sikkim is subject to (a) the Demographic Details received from the respective depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same. All other applications in which PAN is not mentioned will be rejected;

- 13.Ensure that the Demographic Details are updated, true and correct in all respects;
- 14.Ensure that thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India are attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal;
- 15.Ensure that the category and the investor status is indicated;
- 16.Ensure that in case of Bids under power of attorney or by limited companies, corporates, trust etc., relevant documents are submitted;
- 17.Ensure that Bids submitted by any person outside India should be in compliance with applicable foreign and Indian laws;
- 18.Bidders should note that in case the DP ID, Client ID and the PAN mentioned in their Bid cum Application Form and entered into the online IPO system of the Stock Exchanges by the relevant Designated Intermediary, as the case may be, do not match with the DP ID, Client ID and PAN available in the Depository database, then such Bids are liable to be rejected. Where the Bid cum Application Form is submitted in joint names, ensure that the beneficiary account is also held in the same joint names and such names are in the same sequence in which they appear in the Bid cum Application Form;
- 19.Ensure that the Bid cum Application Forms are delivered by the Bidders within the time prescribed as per the Bid cum Application Form and the Red Herring Prospectus;
- 20.Ensure that you have mentioned the correct ASBA Account number in the Bid cum Application Form;
- 21.Ensure that you have correctly signed the authorisation/undertaking box in the Bid cum Application Form, or have otherwise provided an authorisation to the SCSB via the electronic mode, for blocking funds in the ASBA Account equivalent to the Bid Amount mentioned in the Bid cum Application Form at the time of submission of the Bid;
- 22.Ensure that you receive an acknowledgement from the concerned Designated Intermediary, for the submission of your Bid cum Application Form; and

The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

#### Dont's:

- 1. Do not Bid for lower than the minimum Bid size;
- 2. Do not Bid/revise Bid Amount to less than the Floor Price or higher than the Cap Price;
- 3. Do not pay the Bid Amount in cash, by money order, cheques or demand drafts or by postal order or by stock invest;
- 4. Do not send Bid cum Application Forms by post; instead submit the same to the Designated Intermediary only;
- 5. Do not submit the Bid cum Application Forms to any non-SCSB bank or our Company;
- 6. Do not Bid on a Bid cum Application Form that does not have the stamp of the relevant Designated Intermediary;

- 7. Do not Bid at Cut-off Price (for Bids by QIBs and Non-Institutional Bidders);
- 8. Do not instruct your respective Banks to release the funds blocked in the ASBA Account under the ASBA process;
- 9. Do not Bid for a Bid Amount exceeding Rs. 200,000 (for Bids by Retail Individual Bidders);
- 10. Do not fill up the Bid cum Application Form such that the Equity Shares Bid for exceeds the Issue size and / or investment limit or maximum number of the Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations or under the terms of the Red Herring Prospectus;
- 11. Do not submit the General Index Register number instead of the PAN;
- 12. Do not submit the Bid without ensuring that funds equivalent to the entire Bid Amount are blocked in the relevant ASBA Account;
- 13.Do not submit Bids on plain paper or on incomplete or illegible Bid cum Application Forms or on Bid cum Application Forms in a colour prescribed for another category of Bidder;
- 14. Do not submit a Bid in case you are not eligible to acquire Equity Shares under applicable law or your relevant constitutional documents or otherwise;
- 15. Do not Bid if you are not competent to contract under the Indian Contract Act, 1872 (other than minors having valid depository accounts as per Demographic Details provided by the depository);
- 16. Do not submit more than five Bid cum Application Forms per ASBA Account;

The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

#### BIDS AT DIFFERFENT PRICE LEVELS AND REVISION OF BIDS

a) Our Company in consultation with the BRLM, and without the prior approval of, or intimation, to the Bidders, reserves the right to revise the Price Band during the Bid/ Issue Period, provided that the Cap Price shall be less than or equal to 120% of the Floor Price and the Floor Price shall not be less than the face value of the Equity Shares. The revision in Price Band shall not exceed 20% on the either side i.e. the floor price can move up or down to the extent of 20% of the floor price disclosed. If the revised price band decided, falls within two different price bands than the minimum application lot size shall be decided based on the price band in which the higher price falls into.

b) Our Company in consultation with the BRLM, will finalize the Issue Price within the Price Band, without the prior approval of, or intimation, to the Bidders

c) The Bidders can Bid at any price within the Price Band. The Bidder has to Bid for the desired number of Equity Shares at a specific price. Retail Individual Bidders may Bid at the Cut-off Price. However, bidding at Cut-off Price is prohibited for QIB and Non-Institutional Bidders and such Bids from QIB and Non-Institutional Bidders shall be rejected.

d) Retail Individual Bidders, who Bid at Cut-off Price agree that they shall purchase the Equity Shares at any price within the Price Band. Retail Individual Bidders shall submit the Bid cum Application Form along with a cheque/demand draft for the Bid Amount based on the Cap Price with the Syndicate. In case of ASBA Bidders (excluding Non-Institutional Bidders and QIB Bidders) bidding at Cut-off Price, the ASBA Bidders shall instruct the SCSBs to block an amount based on the Cap Price.

#### COMMUNICATIONS

All future communications in connection with Bids made in this Issue should be addressed to the Registrar quoting the full name of the sole or First Bidder, Bid cum Application Form number, Bidders Depository Account Details, number of Equity Shares applied for, date of Bid cum Application Form, name and address of the Application Collecting Intermediary where the Application was submitted thereof and a copy of the acknowledgement slip.

Bidders can contact the Compliance Officer or the Registrar in case of any pre Issue or post Issue

related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary accounts, etc.

# **IMPERSONATION**

Attention of the Bidders is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

"Any person who—

- a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,

#### shall be liable for action under Section 447."

#### UNDERTAKINGS BY THE COMPANY

Our Company undertake as follows:

- 1. That the complaints received in respect of the Issue shall be attended expeditiously and satisfactorily;
- 2. That all steps will be taken for the completion of the necessary formalities for listing and commencement of trading at EMERGE Platform of National Stock Exchange of India Limited where the Equity Shares are proposed to be listed within six working days from Issue Closure date.
- 3. That the funds required for making refunds as per the modes disclosed or dispatch of allotment advice by registered post or speed post shall be made available to the Registrar and Share Transfer Agent to the Issue by our Company;
- 4. That our Promoter's contribution in full has already been brought in;
- 5. That no further issue of Equity Shares shall be made till the Equity Shares issued through the Prospectus are listed or until the Application monies are refunded on account of non-listing, undersubscription etc.; and
- 6. That adequate arrangement shall be made to collect all Applications Supported by Blocked Amount while finalizing the Basis of Allotment.
- 7. If our Company does not proceed with the Issue after the Bid/Issue Opening Date but before allotment, then the reason thereof shall be given as a public notice to be issued by our Company within two days of the Bid/Issue Closing Date. The public notice shall be issued in the same newspapers where the Pre-Issue advertisements were published. The stock exchanges on which the Equity Shares are proposed to be listed shall also be informed promptly;
- 8. If our Company withdraw the Issue after the Bid/Issue Closing Date, our Company shall be required to file a fresh Draft Red Herring Prospectus with the Stock exchange/RoC/SEBI, in the event our Company subsequently decides to proceed with the Issue;
- 9. Allotment is not made within the prescribed time period under applicable law, the entire subscription amount received will be refunded/unblocked within the time prescribed under applicable law. If there is delay beyond the prescribed time, our Company shall pay interest prescribed under the Companies Act, 2013, the SEBI Regulations and applicable law for the delayed period

#### UTILIZATION OF THE ISSUE PROCEEDS

The Board of Directors of our Company certifies that:

1. all monies received out of the issue shall be transferred to a separate Bank Account other than the

bank account referred to in Sub-Section (3) of Section 40 of the Companies Act, 2013;

- 2. details of all monies utilized out of the issue referred above shall be disclosed and continue to be disclosed till the time any part of the Issue Proceeds remains unutilised, under an appropriate separate head in the balance sheet of our Company indicating the purpose for which such monies have been utilized;
- 3. details of all unutilized monies out of the issue, if any, shall be disclosed under an appropriate separate head in the balance sheet of our Company indicating the form in which such unutilized monies have been invested; and
- 4. Our Company shall comply with the requirements of the SEBI Listing Regulations in relation to the disclosure and monitoring of the utilisation of the proceeds of the Issue.
- 5. Our Company shall not have recourse to the Issue Proceeds until the approval for listing and trading of the Equity Shares from all the Stock Exchanges where listing is sought has been received.
- 6. The Book Running Lead Manager undertakes that the complaints or comments received in respect of the Issue shall be attended by our Company expeditiously and satisfactory.

#### EQUITY SHARES IN DEMATERIALSED FORM WITH NSDL OR CDSL

To enable all shareholders of the Company to have their shareholding in electronic form, the Company is in the process of signing the following tripartite agreements with the Depositories and the Registrar and Share Transfer Agent:

- a. Agreement dated August 23, 2017 among NSDL, the Company and the Registrar to the Issue;
- b. Agreement dated August 09, 2017among CDSL, the Company and the Registrar to the Issue;

The Company's shares bear ISIN no INE196Y01018.

#### PART B

#### GENERAL INFORMATION DOCUMENT FOR INVESTING IN PUBLIC ISSUES

This General Information Document highlights the key rules, processes and procedures applicable to public issues in accordance with the provisions of the Companies Act, 2013 (to the extent notified and in effect), the Companies Act, 1956 (without reference to the provisions thereof that have ceased to have effect upon the notification of the Companies Act, 2013), the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957 and the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009. Bidders should not construe the contents of this General Information Document as legal advice and should consult their own legal counsel and other advisors in relation to the legal matters concerning the Issue. For taking an investment decision, the Bidders should rely on their own examination of the Issue and the Issuer, and should carefully read the Red Herring prospectus before investing in the Issue.

# SECTION 1: PURPOSE OF THE GENERAL INFORMATION DOCUMENT (GID)

This document is applicable to the public issues undertaken *inter-alia* through the Book-Building Process as well as to the Fixed Price Issue. The purpose of the "General Information Document for Investing in Public Issues" is to provide general guidance to potential Bidders in IPOs, on the processes and procedures governing IPOs and FPOs, undertaken in accordance with the provisions of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 ("SEBI ICDR Regulations, 2009").

Bidders should note that investment in equity and equity related securities involves risk and Bidder should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. The specific terms relating to securities and/or for subscribing to securities in an Issue and the relevant information about the Issuer undertaking the Issue are set out in the Red Herring Prospectus ("RHP")/Prospectus filed by the Issuer with the Registrar of Companies ("RoC"). Bidders should carefully read the entire RHP/Prospectus and the Bid cum Application Form/Application Form and the Abridged Prospectus of the Issuer in which they are proposing to invest through the Issue. In case of any difference in interpretation or conflict and/or overlap between the disclosure included in this document and the RHP/Prospectus, the disclosures in the RHP/Prospectus shall prevail. The RHP/Prospectus of the Issuer is available on the websites of stock exchanges, on the website(s) of the BRLM to the Issue and on the website of Securities and Exchange Board of India ("SEBI") at www.sebi.gov.in.

For the definitions of capitalized terms and abbreviations used herein Bidders may refer to the section "Glossary and Abbreviations" beginning on page 293 of this Draft Red Herring Prospectus.

# SECTION 2: BRIEF INTRODUCTION TO IPOS ON SME EXCHANGE

#### 2.1 Initial public offer (IPO)

An IPO means an offer of specified securities by an unlisted Issuer to the public for subscription and may include an Offer for Sale of specified securities to the public by any existing holder of such securities in an unlisted Issuer.

For undertaking an IPO, an Issuer is inter-alia required to comply with the eligibility requirements of in terms of either Regulation 26(1) or Regulation 26(2) of the SEBI ICDR Regulations, 2009. For details of compliance with the eligibility requirements by the Issuer, Bidders/Applicants may refer to the DRHP.

#### **2.2 Further public offer (FPO)**

An FPO means an offer of specified securities by a listed Issuer to the public for subscription and may include Offer for Sale of specified securities to the public by any existing holder of such securities in a listed Issuer. For undertaking an FPO, the Issuer is inter-alia required to comply with the eligibility requirements in terms of Regulation 26/ Regulation 27 of the SEBI ICDR Regulations, 2009. For details of compliance with the eligibility requirements by the Issuer, Bidders/Applicants may refer to the RHP/Prospectus.

The Issuer may also undertake IPO under of chapter XB of the SEBI (ICDR) Regulations, wherein as per,

- Regulation 106M (1): An issuer whose post- issue face value capital does not exceed ten crore rupees shall issue its specified securities in accordance with provisions of this Chapter.
- Regulation 106M (2): An issuer, whose post issue face value capital, is more than ten crore rupees and up to twenty five crore rupees, may also issue specified securities in accordance with provisions of this Chapter.

The present Issue being made under Regulation 106M (2) of Chapter XB of SEBI (ICDR) Regulation.

#### 2.3 OTHER ELIGIBILITY REQUIREMENTS

In addition to the eligibility requirements specified in paragraphs 2.1 and 2.2, an Issuer proposing to undertake an IPO or an FPO is required to comply with various other requirements as specified in the SEBI ICDR Regulations, 2009, the Companies Act, 1956 and the Companies Act, 2013 (the "Companies Act"), The Securities Contracts (Regulation) Rules, 1957 (the "SCRR"), industry-specific regulations, if any, and other applicable laws for the time being in force. Following are the eligibility requirements for making an SME IPO under Regulation 106M (2) of Chapter XB of SEBI (ICDR) Regulation:

- (a) In accordance with regulation 106(P) of the SEBI (ICDR) Regulations, issue has to be 100% underwritten and the BRLM has to underwrite at least 15% of the total issue size.
- (b) In accordance with Regulation 106(R) of the SEBI (ICDR) Regulations, total number of proposed allottees in the issue shall be greater than or equal to fifty, otherwise, the entire application money will be refunded forthwith. If such money is not repaid within eight days from the date the company becomes liable to repay it, than the Company and every officer in default shall, on and from expiry of eight days, be liable to repay such application money, with interest as prescribed under section 40 of the Companies Act, 2013.
- (c) In accordance with Regulation 106(O) the SEBI (ICDR) Regulations, Company is not required to file any Offer Document with SEBI nor has SEBI issue any observations on the Offer Document. The Book Running Lead Manager shall submit the copy of Red Herring Prospectus and Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Red Herring Prospectus and Prospectus with the Registrar of Companies.
- (d) In accordance with Regulation 106(V) of the SEBI ICDR Regulations, the BRLM has to ensure compulsory market making for a minimum period of three years from the date of listing of Equity Shares offered in the issue.
- (e) The company should have track record of at least 3 years
- (f) The company should have positive cash accruals (earnings before depreciation and tax) from operations for at least 2 financial years preceding the application and its net-worth should be positive
- (g) The post issue paid up capital of the company (face value) shall not be more than Rs. 25 crore.
- (h) The issuer shall mandatorily facilitate trading in demat securities.
- (i) The issuer should not been referred to Board for Industrial and Financial Reconstruction.
- (j) No petition for winding up is admitted by a court or a liquidator has not been appointed of competent jurisdiction against the Company
- (k) No material regulatory or disciplinary action should have been taken by any stock exchange or regulatory authority in the past three years against the issuer
- (1) The Company should have a website. Issuer shall also comply with all the other requirements as

laid down for such an Issue under Chapter XB of SEBI (ICDR) Regulations and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

As per Regulation 106(M)(3) of SEBI (ICDR) Regulations, 2009, the provisions of Regulations 6(1), 6(2), 6(3), Regulation 7, Regulation 8, Regulation 9, Regulation 10, Regulation 25, Regulation 26, Regulation 27 and Sub regulation (1) of Regulation 49 of SEBI (ICDR) Regulations, 2009 shall not apply to this issue.

Thus Company is eligible for the issue in accordance with regulation 106M (1) and other provisions of chapter XB of the SEBI (ICDR) Regulations as the post issue face value capital does not exceed Rs. 1000 Lakhs. Company also complies with the eligibility conditions laid by the EMERGE Platform of NSE for listing of our Equity Shares.

# 2.4 TYPES OF PUBLIC ISSUES – FIXED PRICE ISSUES AND BOOK BUILT ISSUES

In accordance with the provisions of the SEBI ICDR Regulations, 2009, an Issuer can either determine the Issue Price through the Book Building Process ("Book Built issues") or undertake a Fixed Price Issue ("Fixed Price Issues"). An issuer may mention Price or Price Band in the Red Herring Prospectus (in case of a fixed price Issue) and Floor price or price band in the red herring prospectus (in case of a book built issue) and determine the price at a later date before registering the prospectus with the Registrar of Companies.

The cap on the Price Band should be less than or equal to 120% of the Floor Price. The issuer shall announce the Price or the Floor Price or the Price Band through advertisement in all newspapers in which the pre-issue advertisement was given at least five Working Days before the Bid/ Issue Opening Date, in case of an IPO and at least one Working Day before the Bid/Issue Opening Date, in case of an FPO.

The Floor Price or the Issue price cannot be lesser than the face value of the securities. Bidders should refer to the RHP/ Prospectus or Issue advertisements to check whether the Issue is a Book Built Issue or a Fixed Price Issue.

# 2.5 ISSUE PERIOD

The Issue may be kept open for a minimum of three Working Days (for all category of Bidders/Applicants) and not more than ten Working Days. Bidders/Applicants are advised to refer to the Bid cum Application Form and Abridged Prospectus or RHP/Prospectus for details of the Bid/Issue Period. Details of Bid/Issue Period are also available on the website of the Stock Exchange(s).

In case of a Book Built Issue, the Issuer may close the Bid/Issue Period for QIBs one Working Day prior to the Bid/Issue Closing Date if disclosures to that effect are made in the RHP. In case of revision of the Floor Price or Price Band in Book Built Issues the Bid/Issue Period may be extended by at least three Working Days, subject to the total Bid/Issue Period not exceeding 10 Working Days. For details of any revision of the Floor Price or Price or Price Band, Bidders/Applicants may check the announcements made by the Issuer on the websites of the Stock Exchanges and the BRLM and the advertisement in the newspaper(s) issued in this regard

# 2.6 MIGRATION TO MAIN BOARD

SME Issuer may migrate to the Main Board of SE from the SME Exchange at a later date subject to the following:

(a) If the Paid up Capital of the Company is likely to increase above Rs. 25 crores by virtue of any further issue of capital by way of rights, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favor of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the main board), the Company shall apply to SE for listing of its shares on its Main Board subject to the fulfillment of the eligibility criteria for

listing of specified securities laid down by the Main Board.

OR

(b) If the Paid up Capital of the company is more than 10 crores but below Rs. 25 crores, the Company may still apply for migration to the main board if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

#### 2.7 FLOWCHART OF TIMELINES

A flow chart of process flow in Fixed Price and Book Built Issues is as follows

Issuer Appoints SEBI Registered Intermediary	Issue Period Closes (T-DAY)	Extra Day for modification of details for applications already uploaded	Registrar to issue bank-wise data of allottees, allotted amount and refund amount to collecting banks	Refund /Unblocking of funds is made for unsuccessful bids
Due Diligence carried out by BRLM	SCSB uploads ASBA Application details on SE platform	RTA receive electronic application file from SEs and commences validation of uploaded details	Credit of shares in client account with DPs and transfer of funds to Issue Account	Listing and Trading approval given by Stock Exchange (s)
BRLM files Draft Red herring Prospectus with Stock Exchange (SE	Applicant submits ASBA application form to SCSBs, RTAs and DPs	Collecting banks commence clearing of payment instruments	Instructions sent to SCSBs/ Collecting bank for successful allotment and movement of funds	Trading Starts (T + 6)
SE issues in principal approval	Issue Opens	Final Certificate from Collecting Banks / SCSBs to RTAs	Basis of allotment approved by SE	
Determination of Issue dates and price	Anchor Book opens allocation to Anchor investors (optional)	RTA validates electronic application file with DPs for verification of DP ID / CI ID & PAN	RTA completes reconciliation and submits the final basis of allotment with SE	

# SECTION 3: CATEGORY OF INVESTORS ELIGIBLE TO PARTICIPATE IN AN ISSUE

*Each Bidder should check whether it is eligible to apply under applicable law.* Furthermore, certain categories of Bidders, such as NRIs, FPIs and FVCIs may not be allowed to apply in the Issue or to hold Equity Shares, in excess of certain limits specified under applicable law. Bidders are requested to refer to the DRHP for more details.

Subject to the above, an illustrative list of Bidders is as follows:

- 1. Indian nationals resident in India who are not incompetent to contract in single or joint names (not more than three) or in the names of minors through natural/legal guardian;
- 2. Hindu Undivided Families or HUFs, in the individual name of the Karta. The Bidders should specify that the Bid is being made in the name of the HUF in the Bid cum Application Form as follows: Name of Sole or First Bidder: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta. Bids by HUFs would be considered at par with those from individuals;
- 3. Companies, Corporate Bodies and Societies registered under the applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
- 4. Mutual Funds registered with SEBI;
- 5. Eligible NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable laws. NRIs other than Eligible NRIs are not eligible to participate in this Issue;
- 6. Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
- 7. FPIs other than Category III FPI; VCFs and FVCIs registered with SEBI
- 8. Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
- 9. State Industrial Development Corporations;
- 10. Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to Trusts and who are authorized under their constitution to hold and invest in equity shares;
- 11. Scientific and/or Industrial Research Organizations authorized to invest in equity shares;
- 12. Insurance Companies registered with IRDA;
- 13. Provident Funds and Pension Funds with minimum corpus of Rs. 2,500 Lakhs and who are authorized under their constitution to hold and invest in equity shares;
- 14. Multilateral and Bilateral Development Financial Institutions;
- 15. National Investment Fund set up by resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- 16. Insurance funds set up and managed by army, navy or air force of the Union of India or by Department of Posts, India;
- 17. Any other person eligible to apply in this Issue, under the laws, rules, regulations, guidelines and policies applicable to them and under Indian laws

As per the existing regulations, OCBs cannot participate in this Issue.

#### **SECTION 4: APPLYING IN THE ISSUE**

**Book Built Issue:** Bidders should only use the specified Bid cum Application Form (or in case of Anchor Investors, the Anchor Investor Application Form) either bearing the stamp of a member of the Syndicate or any other Designated Intermediary, bearing a stamp of the Registered Broker or stamp of SCSBs as available or downloaded from the websites of the Stock Exchanges.

Bid cum Application Forms are available with the Book Running Lead Manager, members of the Syndicate, Registered Brokers, Designated Intermediaries at Branches of the Bidding Centres, SCSBs and at the registered office of the Issuer. Electronic Bid cum Application Forms will be available on the websites of the Stock Exchanges at least one day prior to the Bid/Issue Opening Date. For further details, regarding availability of Bid cum Application Forms, Bidders may refer to the RHP.

**Fixed Price Issue**: Applicants should only use the specified cum Application Form bearing the stamp of an SCSB as available or downloaded from the websites of the Stock Exchanges. Application Forms are available with the Designated Branches of the SCSBs and at the Registered and Corporate Office of the Issuer. For further details, regarding availability of Application Forms, Applicants may refer to the Prospectus.

Bidders/Applicants should ensure that they apply in the appropriate category. The prescribed colour of the Bid cum Application Form for various categories of Bidders/Applicants is as follows:

Category	Colour of the Bid cum Application Form (Excluding downloaded forms from SE website)
Resident Indian, Eligible NRIs applying on a non repatriation basis	White
Non-Residents and Eligible NRIs, FIIs, FVCIs, etc. applying on a repatriation	Blue
basis	
Anchor Investors (where applicable) & Bidders applying in the reserved category	Not Applicable

Securities issued in an IPO can only be in dematerialized form in compliance with Section 29 of the Companies Act, 2013. Bidders will not have the option of getting the allotment of specified securities in physical form. However, they may get the specified securities rematerialized subsequent to allotment.

# 4.1 INSTRUCTIONS FOR FILING THE BID CUM APPLICATION FORM/ ASBA FORM

Bidders may note that forms not filled completely or correctly as per instructions provided in this GID, the RHP and the Bid cum Application Form/ Application Form are liable to be rejected.

Instructions to fill each field of the Bid cum Application Form can be found on the reverse side of the Bid cum Application Form. Specific instructions for filling various fields of the Resident Bid cum Application Form and Non-Resident Bid cum Application Form and samples are provided below.

The samples of the Bid cum Application Form for resident Bidders and the Bid cum Application Form for non- resident Bidders are reproduced below:

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# NR Bid cum Application ASBA Form

# 4.1.1 NAME AND CONTACT DETAILS OF THE SOLE/ FIRST BIDDER

Bidders should ensure that the name provided in this field is exactly the same as the name in which the Depository Account is held.

- (a) **Mandatory Fields:** Bidders should note that the name and address fields are compulsory and e-mail and/or telephone number/ mobile number fields are optional. Bidders should note that the contact details mentioned in the Bid cum Application Form/ Application Form may be used to dispatch communications) in case the communication sent to the address available with the Depositories are returned undelivered or are not available. The contact details provided in the Bid cum Application Form may be used by the Issuer, the members of the Syndicate, the Registered Broker and the Registrar to the Issue only for correspondence(s) related to an Issue and for no other purposes.
- (b) Joint Bids: In the case of Joint Bids, the Bids should be made in the name of the Bidder whose name appears first in the Depository account. The name so entered should be the same as it appears in the Depository records. The signature of only such first Bidder would be required in the Bid cum Application Form/ Application Form and such first Bidder would be deemed to have signed on behalf of the joint holders. All payments may be made out in favour of the Bidder whose name appears in the Bid cum Application Form/ Application Form or the Revision Form and all communications may be addressed to such Bidder and may be dispatched to his or her address as per the Demographic Details received from the Depositories.
- (c) **Impersonation:** Attention of the Bidders is specifically drawn to the provisions of sub section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

Any person who:

- makes or abets making of an application in a fictitious name to a Company for acquiring, or subscribing for, its securities; or
- makes or abets making of multiple applications to a Company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- otherwise induces directly or indirectly a Company to allot, or register any transfer of securities to him, or to any other person in a fictitious name,

#### Shall be liable for action under section 447 of the said Act.

(d) **Nomination Facility to Bidder:** Nomination facility is available in accordance with the provisions of Section 72 of the Companies Act, 2013. In case of allotment of the Equity Shares in dematerialized form, there is no need to make a separate nomination as the nomination registered with the Depository may prevail. For changing nominations, the Bidders should inform their respective DP.

#### 4.1.2 PAN NUMBER OF SOLE /FIRST BIDDER

- a) PAN (of the sole/first Bidder) provided in the Bid cum Application Form/Application Form should be exactly the same as the PAN of the person in whose sole or first name the relevant beneficiary account is held as per the Depositories' records.
- b) PAN is the sole identification number for participants transacting in the securities market irrespective of the amount of transaction except for Bids on behalf of the Central or State Government, Bids by officials appointed by the courts and Bids by Bidders residing in Sikkim ("PAN Exempted Bidders"). Consequently, all Bidders, other than the PAN Exempted Bidders, are required to disclose their PAN in the Bid cum Application Form, irrespective of the Bid Amount. Bids by the Bidders whose PAN is not available as per the Demographic Details available in their Depository records, are liable to be rejected.

- c) The exemption for the PAN Exempted Bidders is subject to (a) the Demographic Details received from the respective Depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same.
- d) Bid cum Application Forms which provide the GIR Number instead of PAN may be rejected.
- e) Bids by Bidders whose demat accounts have been 'suspended for credit' are liable to be rejected pursuant to the circular issued by SEBI on July 29, 2010, bearing number CIR/MRD/DP/22/2010. Such accounts are classified as "Inactive demat accounts" and Demographic Details are not provided by depositories.

# 4.1.3 BIDDERS DEPOSITORY ACCOUNT DETAILS

- a) Bidder should ensure that DP ID and the Client ID are correctly filled in the Bid cum Application Form. The DP ID and Client ID provided in the Bid cum Application Form should match with the DP ID and Client ID available in the Depository database, otherwise, the **Bid cum Application Form is liable to be rejected**.
- b) Bidder should ensure that the beneficiary account provided in the Bid cum Application Form is active.
- c) Bidder should note that on the basis of DP ID and Client ID as provided in the Bid cum Application Form, the Bidder may be deemed to have authorized the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the as available on the records of the depositories. These Demographic Details may be used, among other things, for sending allocation advice and for other correspondence(s) related to the Issue.
- d) Bidders are, advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be at the Bidders' sole risk.

#### 4.1.4 : BID OPTIONS

- a) Price or Floor Price or Price Band, minimum Bid Lot and Discount (if applicable) may be disclosed in the RHP by the Issuer. The Issuer is required to announce the Floor Price or Price Band, minimum Bid Lot and Discount (if applicable) by way of an advertisement in at least one English, one Hindi and one regional newspaper, with wide circulation, at least five Working Days before Bid/Issue Opening Date in case of an IPO, and at least one Working Day before Bid/Issue Opening Date in case of an FPO.
- b) The Bidders may Bid at or above Floor Price or within the Price Band for IPOs undertaken through the Book Building Process. Cut-Off Price: Retail Individual Investors or Employees or Retail Individual Shareholders can Bid at the Cut off Price indicating their agreement to Bid for and purchase the Equity Shares at the Offer Price as determined at the end of the Book Building Process. Bidding at the Cut-off Price is prohibited for QIBs and NIIs and such Bids from QIBs and NIIs may be rejected.
- c) **Cut-Off Price:** Retail Individual Investors or Employees or Retail Individual Shareholders can Bid at the Cut-off Price indicating their agreement to Bid for and purchase the Equity Shares at the Issue Price as determined at the end of the Book Building Process. Bidding at the Cut-off Price is prohibited for QIBs and NIIs and such Bids from QIBs and NIIs may be rejected.
- d) **Minimum Bid Value and Bid Lot**: The Issuer in consultation with the BRLM may decide the minimum number of Equity Shares for each Bid to ensure that the minimum Bid value is within the range of above Rs.1,00,000. The minimum Bid Lot is accordingly determined by an Issuer on basis of such minimum Bid value.
- e) Allotment: The Allotment of specified securities to each RII shall not be less than the minimum Bid Lot, subject to availability of shares in the RII category, and the remaining

available shares, if any, shall be Allotted on a proportionate basis. For details of the Bid Lot, Bidders may to the RHP or the advertisement regarding the Price Band published by the Issuer.

# 4.1.4.1 Maximum and Minimum Bid Size

- a) The Bidder may Bid for the desired number of Equity Shares at a specific price. Bids by Retail Individual Investors, Employees and Retail Individual Shareholders must be for such number of shares so as to ensure that the Bid Amount less Discount (as applicable), payable by the Bidder does not exceed Rs. 200,000.
- b) In case the Bid Amount exceeds Rs. 200,000 due to revision of the Bid or any other reason, the Bid may be considered for allocation under the Non-Institutional Category (with it not being eligible for Discount), then such Bid may be rejected if it is at the Cut-off Price.
- c) For NRIs, a Bid Amount of up to Rs. 200,000 may be considered under the Retail Category for the purposes of allocation and a Bid Amount exceeding Rs. 200,000 may be considered under the Non-Institutional Category for the purposes of allocation.
- d) Bids by QIBs and NIIs must be for such minimum number of shares such that the Bid Amount exceeds Rs. 200,000 and in multiples of such number of Equity Shares thereafter, as may be disclosed in the Bid cum Application Form and the RHP/Prospectus, or as advertised by the Issuer, as the case may be. Non-Institutional Investors and QIBs are not allowed to Bid at Cut off Price.
- e) RII may revise or withdraw their bids until Bid/Issue Closing Date. QIBs and NII's cannot withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after Bidding and are required to pay the Bid Amount upon submission of the Bid.
- f) In case the Bid Amount reduces to Rs. 200,000 or less due to a revision of the Price Band, Bids by the Non-Institutional Investors who are eligible for allocation in the Retail Category would be considered for allocation under the Retail Category.
- g) For Anchor Investors, if applicable, the Bid Amount shall be least Rs 10 crores. One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the price at which allocation is being done to other Anchor Investors. Bids by various schemes of a Mutual Fund shall be aggregated to determine the Bid Amount. A Bid cannot be submitted for more than 60% of the QIB Category under the Anchor Investor Portion. Anchor Investors cannot withdraw their Bids or lower the size of their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after the Anchor Investor Bid/Issue Period and are required to pay the Bid Amount at the time of submission of the Bid. In case the Anchor Investor Issue Price is lower than the Issue Price, the balance amount shall be payable as per the pay-in-date mentioned in the revised CAN. In case the Issue Price is lower than the Anchor Investor Issue Price, the amount in excess of the Issue Price paid by the Anchor Investors shall not be refunded to them.
- h) A Bid cannot be submitted for more than the issue size.
- i) The maximum Bid by any Bidder including QIB Bidder should not exceed the investment limits prescribed for them under the applicable laws.
- j) The price and quantity options submitted by the Bidder in the Bid cum Application Form may be treated as optional bids from the Bidder and may not be cumulated. After determination of the issue Price, the number of Equity Shares Bid for by a Bidder at or above the issue Price may be considered for Allotment and the rest of the Bid(s), irrespective of the Bid Amount may automatically become invalid. This is not applicable in case of FPOs undertaken through Alternate Book Building Process.

# 4.1.4.2 Multiple Bids

- (a) Bidder should submit only one Bid cum Application Form. Bidder shall have the option to make a maximum of Bids at three different price levels in the Bid cum Application Form and such options are not considered as multiple Bids. Submission of a second Bid cum Application Form to either the same or to another member of the Syndicate, SCSB or Registered Broker and duplicate copies of Bid cum Application Forms bearing the same application number shall be treated as multiple Bids and are liable to be rejected.
- (b) Bidders are requested to note the following procedures may be followed by the Registrar to the Issue to detect multiple Bids:
  - i. All Bids may be checked for common PAN as per the records of the Depository. For Bidders other than Mutual Funds and FII sub-accounts, Bids bearing the same PAN may be treated as multiple Bids by a Bidder and may be rejected.
  - ii. For Bids from Mutual Funds and FII sub-accounts, submitted under the same PAN, as well as Bids on behalf of the PAN Exempted Bidders, the Bid cum Application Forms may be checked for common DP ID and Client ID. Such Bids which have the same DP ID and Client ID may be treated as multiple Bids and are liable to be rejected.
- (c) The following Bids may not be treated as multiple Bids:
  - i. Bids by Reserved Categories Bidding in their respective Reservation Portion as well as bids made by them in the issue portion in public category.
  - ii. Separate Bids by Mutual Funds in respect of more than one scheme of the Mutual Fund provided that the Bids clearly indicate the scheme for which the Bid has been made.
  - iii. Bids by Mutual Funds, and sub-accounts of FIIs (or FIIs and its sub-accounts) submitted with the same PAN but with different beneficiary account numbers, Client IDs and DP IDs.
  - iv. Bids by Anchor Investors under the Anchor Investor Portion and the QIB Portion.

#### 4.1.5 CATEGORY OF BIDDERS

- (a) The categories of Bidders identified as per the SEBI ICDR Regulations, 2009 for the purpose of Bidding, allocation and allotment in the Issue are RIIs, NIIs and QIBs.
- (b) An Issuer can make reservation for certain categories of Bidders as permitted under the SEBI ICDR Regulations, 2009. For details of any reservations made in the Issue, Bidders may refer to the RHP.
- (c) The SEBI ICDR Regulations, 2009, specify the allocation or allotment that may be made to various categories of Bidders in an Issue depending upon compliance with the eligibility conditions. Details pertaining to allocation are disclosed on reverse side of the Revision Form. For Issue specific details in relation to allocation Bidder may refer to the RHP.

# 4.1.6 INVESTOR STATUS

- (a) Each Bidder should check whether it is eligible to apply under applicable law and ensure that any prospective allotment to it in the Issue is in compliance with the investment restrictions under applicable law.
- (b) Certain categories of Bidder, such as NRIs, FPIs and FVCIs may not be allowed to Bid/apply in the Issue or hold Equity Shares exceeding certain limits specified under applicable law. Bidders are requested to refer to the Red Herring Prospectus for more details.
- (c) Bidders should check whether they are eligible to apply on non-repatriation basis or repatriation basis and should accordingly provide the investor status. Details regarding

investor status are different in the Resident Bid cum Application Form and Non-Resident Bid cum Application Form.

(d) Bidders should ensure that their investor status is updated in the Depository records.

#### **4.1.7 PAYMENT DETAILS**

- i. The full Bid Amount (net of any Discount, as applicable) shall be blocked in the ASBA Account based on the authorisation provided in the Bid cum Application Form. If discount is applicable in the Issue, the RIIs should indicate the full Bid Amount in the Bid cum Application Form and the funds shall be blocked for the Bid Amount net of Discount. Only in cases where the RHP indicates that part payment may be made, such an option can be exercised by the Bidder. In case of Bidders specifying more than one Bid Option in the Bid cum Application Form, the total Bid Amount may be calculated for the highest of three options at net price, i.e. Bid price less Discount offered, if any.
- ii. Bid Amount cannot be paid in cash, through money order or through postal order or through stock invest.
- iii. Bidders who Bid at Cut-off Price shall DEPOSIT the Bid Amount based on the Cap Price.
- iv. All Bidders can participate in the Issue only through the ASBA mechanism.
- v. Please note that, providing bank account details in the space provided in the Bid cum Application Form is mandatory and Applications that do not contain such details are liable to be rejected.

#### **4.1.7.1.** Payment instructions for Bidders

- a) Bidders may submit the Bid cum Application Form either
  - i. in electronic mode through the internet banking facility offered by an SCSB authorizing blocking of funds that are available in the ASBA account specified in the Bid cum Application Form, or
  - ii. in physical mode to any Designated Intermediary.
- b) Bidders must specify the Bank Account number in the Bid cum Application Form. The Bid cum Application Form submitted by Bidder and which is accompanied by cash, demand draft, money order, postal order or any mode of payment other than blocked amounts in the ASBA Account maintained with an SCSB, will not be accepted.
- c) Bidders should ensure that the Bid cum Application Form is also signed by the ASBA Account holder(s) if the Bidder is not the ASBA Account holder.
- d) Bidders shall note that for the purpose of blocking funds under ASBA facility clearly demarcated funds shall be available in the account.
- e) From one ASBA Account, a maximum of five Bid cum Application Forms can be submitted.
- f) Bidders should submit the Bid cum Application Form only at the Bidding Centre i.e. to the respective member of the Syndicate at the Specified Locations, the SCSBs, the Registered Broker at the Broker Centres, the RTA at the Designated RTA Locations or CDP at the Designated CDP Locations
- g) Bidders bidding through a Designated Intermediary, other than a SCSB, should note that Bid cum Application Forms submitted to such Designated Intermediary may not be accepted, if the SCSB where the ASBA Account, as specified in the Bid cum Application Form, is maintained has not named at least one branch at that location for such Designated Intermediary, to deposit Bid cum Application Forms.
- bidders bidding directly through the SCSBs should ensure that the Bid cum Application Form is submitted to a Designated Branch of a SCSB where the ASBA Account is Page 279 of 351

maintained.

- i) Upon receipt of the Bid cum Application Form, the Designated Branch of the SCSB may verify if sufficient funds equal to the Bid Amount are available in the ASBA Account, as mentioned in the Bid cum Application Form.
- j) If sufficient funds are available in the ASBA Account, the SCSB may block an amount equivalent to the Bid Amount mentioned in the Bid cum Application Form and for application directly submitted to SCSB by investor, may enter each Bid option into the electronic bidding system as a separate Bid.
- k) If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB may not accept such Bids and such bids are liable to be rejected.
- Upon submission of a completed Bid cum Application Form each Bidder may be deemed to have agreed to block the entire Bid Amount and authorized the Designated Branch of the SCSB to block the Bid Amount specified in the Bid cum Application Form in the ASBA Account maintained with the SCSBs
- m) The Bid Amount may remain blocked in the aforesaid ASBA Account until finalisation of the Basis of Allotment and consequent transfer of the Bid Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal or failure of the Issue, or until withdrawal or rejection of the Bid, as the case may be.
- n) SCSBs bidding in the Issue must apply through an Account maintained with any other SCSB; else their Bids are liable to be rejected.

#### 4.1.8. Unblocking of ASBA Account

- (a) Once the Basis of Allotment is approved by the Designated Stock Exchange, the Registrar to the Issue may provide the following details to the controlling branches of each SCSB, along with instructions to unblock the relevant bank accounts and for successful Bids transfer the requisite money to the Public Issue Account designated for this purpose, within the specified timelines: (i) the number of Equity Shares to be Allotted against each Bid, (ii) the amount to be transferred from the relevant bank account to the Public Issue Account, for each Bid, (iii) the date by which funds referred to in (ii) above may be transferred to the Public Issue Account, and (iv) details of rejected Bids, if any, to enable the SCSBs to unblock the respective bank accounts.
- (b) On the basis of instructions from the Registrar to the Issue, the SCSBs may transfer the requisite amount against each successful Bidder to the Public Issue Account and may unblock the excess amount, if any, in the ASBA Account.
- (c) In the event of withdrawal or rejection of the Bid cum Application Form and for unsuccessful Bids, the Registrar to the Issue may give instructions to the SCSB to unblock the Bid Amount in the relevant ASBA Account within six Working Days of the Bid/Issue Closing Date.
- (d) In the event of withdrawal or rejection of the Bid cum Application Form and for unsuccessful Bidders, the Registrar to the Issue may give instructions to the SCSB to unblock the Bid Amount in the relevant ASBA Account within 6 Working Days of the Bid/Issue Closing Date.

# 4.1.8.1. Discount (if applicable)

- (a) The Discount is stated in absolute rupee terms.
- (b) Bidders applying under RII category, Retail Individual Shareholder and employees are only eligible for discount. For Discounts offered in the Issue, Bidders may refer to the RHP/Prospectus.
- (c) The Bidders entitled to the applicable Discount in the Issue may make payment for an amount i.e. the Bid Amount less Discount (if applicable).

Bidder may note that in case the net payment (post Discount) is more than two lakh Rupees, the bidding system automatically considers such Bids for allocation under Non-Institutional

Category. These Bids are neither eligible for Discount nor fall under RII category.

# 4.1.8.2. Additional Payment Instructions for NRIs

The Non-Resident Indians who intend to block funds through Non-Resident Ordinary (NRO) accounts shall use the form meant for Resident Indians (non-repatriation basis). In the case of Bids by NRIs applying on a repatriation basis, payment shall not be accepted out of NRO Account.

# 4.1.9. SIGNATURES AND OTHER AUTHORISATIONS

- (a) Only the First Bidder is required to sign the Bid cum Application Form. Bidders should ensure that signatures are in one of the languages specified in the Eighth Schedule to the Constitution of India.
- (b) If the ASBA Account is held by a person or persons other than the Bidder, then the Signature of the ASBA Account holder(s) is also required.
- (c) In relation to the Bids, signature has to be correctly affixed in the authorization/undertaking box in the Bid cum Application Form, or an authorisation has to be provided to the SCSB via the electronic mode, for blocking funds in the ASBA Account equivalent to the Bid/ amount mentioned in the Bid cum Application Form.
- (d) Bidders must note that Bid cum Application Form without signature of Bidder and /or ASBA Account holder is liable to be rejected.

# 4.1.10. ACKNOWLEDGEMENT AND FUTURE COMMUNICATION

- (a) Bidders should ensure that they receive the acknowledgment duly signed and stamped by Bid Collecting Intermediary or SCSB, as applicable, for submission of the Bid cum Application Form.
- (b) All communications in connection with Bid made in the Offer should be addressed as under:
  - i. In case of queries related to Allotment, non-receipt of Allotment Advice, credit of allotted equity shares, the Bidders should contact the Registrar to the Issue.
  - ii. In case of ASBA Bids submitted to the Designated Branches of the SCSBs, the Bidders should contact the relevant Designated Branch of the SCSB.
  - iii. Bidders may contact the Company Secretary and Compliance Officer or BRLM in case of any other complaints in relation to the Offer.
  - iv. In case of queries relating to uploading of Bids by a Syndicate Member, the Bidders should contact the relevant Syndicate Member.
  - v. In case of queries relating to uploading of Bids by a Registered Broker, the Bidders should contact the relevant Registered Broker
  - vi. In case of Bids submitted to the RTA, the Bidders should contact the relevant RTA.
  - vii. In case of Bids submitted to the DP, the Bidders should contact the relevant DP.
- (c) The following details (as applicable) should be quoted while making any queries
  - i. Full name of the sole or First Bidder, Bid cum Application Form number, Bidder' DP ID, Client ID, PAN, number of Equity Shares applied for, amount paid on Bid.
  - ii. name and address of the Designated Intermediary, where the Bid was submitted; or

For further details, Bidder may refer to the Red Herring Prospectus and the Bid cum Application Form.

#### 4.2. INSTRUCTIONS FOR FILING THE REVISION FORM

(a) During the Bid/Issue Period, any Bidder (other than QIBs and NIIs, who can only revise their Bid amount upwards) who has registered his or her interest in the Equity Shares for a particular number of shares is free to revise number of shares applied using revision forms available separately.

- (b) RII may revise / withdraw their Bid till closure of the Bid/Issue period.
- (c) Revisions can be made only in the desired number of Equity Shares by using the Revision Form.
- (d) The Bidder can make this revision any number of times during the Bid/Issue Period. However, for any revision(s) in the Bid, the Bidders will have to use the services of the SCSB through which such Bidder had placed the original Bid.

A sample Revision form is reproduced below:

# **Revision Form – R**

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# **Revision Form – NR**

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# 4.2.1. NAME AND CONTACT DETAILS OF SOLE/FIRST BIDDER, PAN OFSOLE/FIRST BIDDER & DEPOSITORY ACCOUNT DETAILS OF THE BIDDER

Bidders should refer to instructions contained in paragraphs 4.1.1, 4.1.2 and 4.1.3.

# 4.2.2. BID OPTIONS REVISION 'FROM' AND 'TO'

- (a) Apart from mentioning the revised number of shares in the Revision Form, the Bidder must also mention the details of shares applied/bid for given in his or her Bid cum Application Form or earlier Revision Form. For example, if a Bidder has Bid for three options in the Bid cum Application Form and such Bidder is changing only one of the options in the Revision Form, the Bidder must still fill the details of the other two options that are not being revised, in the Revision Form. The members of the Syndicate, the Registered Brokers and the Designated Branches of the SCSBs may not accept incomplete or inaccurate Revision Form.
- (b) In case of revision, Bid options should be provided by Bidders in the same order as provided in the Bid cum Application Form.
- (c) In case of revision of Bids by RIIs, Employees and Retail Individual Shareholders, such Bidders should ensure that the Bid Amount, subsequent to revision, does not exceed Rs. 200,000. In case the Bid Amount exceeds Rs. 200,000 due to revision of the Bid or for any other reason, the Bid may be considered, subject to eligibility, for allocation under the Non-Institutional Category, not being eligible for Discount (if applicable) and such Bid may be rejected if it is at the Cut-off Price. The Cut-off Price option is given only to the RIIs, Employees and Retail Individual Shareholders indicating their agreement to Bid for and purchase the Equity Shares at the Issue Price as determined at the end of the Book Building Process.
- (d) In case the total amount (i.e., original Bid Amount plus additional payment) exceeds Rs. 200,000, the Bid will be considered for allocation under the Non-Institutional Category in terms of the RHP. If, however, the RII does not either revise the Bid or make additional payment and the Issue Price is higher than the cap of the Price Band prior to revision, the number of Equity Shares Bid for shall be adjusted downwards for the purpose of allocation, such that no additional payment would be required from the RII and the RII is deemed to have approved such revised Bid at Cut-off Price.
- (e) In case of a downward revision in the Price Band, RIIs and Bids by Employees under the Reservation Portion, who have bid at the Cut-off Price could either revise their Bid or the excess amount paid at the time of Bidding may be unblocked in case of Bidders.

# 4.2.3. PAYMENT DETAILS

- a) All Bidders are required to make payment of the full Bid Amount (less Discount, if applicable) along with the Bid Revision Form. In case of Bidders specifying more than one Bid Option in the Bid cum Application Form, the total Bid Amount may be calculated for the highest of three options at net price, i.e. Bid price less discount offered, if any.
- b) Bidder may Issue instructions to block the revised amount based on cap of the revised Price Band (adjusted for the Discount (if applicable) in the ASBA Account, to the same Designated Intermediary through whom such Bidder had placed the original Bid to enable the relevant SCSB to block the additional Bid Amount, if any.
- c) In case the total amount (i.e., original Bid Amount less discount (if applicable) plus additional payment) exceeds Rs. 200,000, the Bid may be considered for allocation under the Non-Institutional Category in terms of the DRHP. If, however, the Bidder does not either revise the Bid or make additional payment and the Issue Price is higher than the cap of the Price Band prior to revision, the number of Equity Shares Bid for may be adjusted

downwards for the purpose of Allotment, such that additional amount is required blocked and the Bidder is deemed to have approved such revised Bid at the Cut-off Price.

d) In case of a downward revision in the Price Band, RIIs, Employees and Retail Individual Shareholders, who have bid at the Cut-off Price, could either revise their Bid or the excess amount paid at the time of Bidding may be unblocked.

# 4.2.4. SIGNATURES AND ACKNOWLEDGEMENTS

Bidders may refer to instructions contained at paragraphs 4.1.8 and 4.1.9 for this purpose.

# **4.3. SUBMISSION OF REVISION FORM/ BID CUM APPLICATION FORM**

# 4.3.1. Bidders may submit completed Bid cum Application form / Revision Form in the following manner:-

Mode of Bid	Submission of Bid cum Application Form
All investors Bids	To the Bid cum Application Collecting Intermediaries as mentioned in the Red herring Prospectus/ Bid cum Application Form

Bidders should submit the Revision Form to the same Designated Intermediary through which such Bidders had placed the original Bid.

# SECTION 5: INSTRUCTIONS FOR FILING APPLICATION FORM IN ISSUES MADE OTHER THAN THROUGH THE BOOK BUILDING PROCESS (FIXED PRICE ISSUE)

This being book built issue procedure for fixed price issue is not applicable.

# SECTION 6- ISSUE PROCEDURE IN BOOK BUILT ISSUE

Book Building, in the context of the Issue, refers to the process of collection of Bids within the Price Band or above the Floor Price and determining the Issue Price based on the Bids received as detailed in Schedule XI of SEBI ICDR Regulations, 2009. The Issue Price is finalised after the Bid/Issue Closing Date. Valid Bids received at or above the Issue Price are considered for allocation in the Issue, subject to applicable regulations and other terms and conditions.

#### 6.1 SUBMISSION OF BIDS

- a) During the Bid/Issue Period, Bidders may approach any of the Designated Intermediaries to register their Bids. Anchor Investors who are interested in subscribing for the Equity Shares should approach the Book Running Lead Manager, to register their Bid.
- b) In case of Bidders (excluding NIIs and QIBs) Bidding at Cut-off Price, the Bidders may instruct the SCSBs to block Bid Amount based on the Cap Price less Discount (if applicable).
- c) For Details of the timing on acceptance and upload of Bids in the Stock Exchanges Platform Bidders are requested to refer to the RHP.

# 6.2 ELECTRONIC REGISTRATION OF BIDS

- a) The Designated Intermediary may register the Bids using the on-line facilities of the Stock Exchanges. The Designated Intermediaries can also set up facilities for off-line electronic registration of Bids, subject to the condition that they may subsequently upload the off-line data file into the on-line facilities for Book Building on a regular basis before the closure of the issue.
- b) On the Bid/Issue Closing Date, the Designated Intermediaries may upload the Bids till such time as may be permitted by the Stock Exchanges.
- c) Only Bids that are uploaded on the Stock Exchanges Platform are considered for allocation/Allotment. The Designated Intermediaries are given till 1:00 pm on the day following the Bid/Issue Closing Date to modify select fields uploaded in the Stock Exchange

Platform during the Bid/Issue Period after which the Stock Exchange(s) send the bid information to the Registrar to the Issue for further processing.

# 6.3 BUILD UP OF THE BOOK

- a. Bids received from various Bidders through the Designated Intermediaries may be electronically uploaded on the Bidding Platform of the Stock Exchanges' on a regular basis. The book gets built up at various price levels. This information may be available with the BRLM at the end of the Bid/Issue Period.
- b. Based on the aggregate demand and price for Bids registered on the Stock Exchanges Platform, a graphical representation of consolidated demand and price as available on the websites of the Stock Exchanges may be made available at the Bidding centres during the Bid/Issue Period.

#### 6.4 WITHDRAWAL OF BIDS

- a) RIIs can withdraw their Bids until Bid/Issue Closing Date. In case a RII wishes to withdraw the Bid during the Bid/Issue Period, the same can be done by submitting a request for the same to the concerned Designated Intermediary who shall do the requisite, including unblocking of the funds by the SCSB in the ASBA Account.
- b) The Registrar to the Issue shall give instruction to the SCSB for unblocking the ASBA Account on the Designated Date. QIBs and NIIs can neither withdraw nor lower the size of their Bids at any stage.

# 6.5 **REJECTION & RESPONSIBILITY FOR UPLOAD OF BIDS**

a) The Designated Intermediaries are individually responsible for the acts, mistakes or errors or omission in relation to:

1) the Bids accepted by the Designated Intermediaries,

2) the Bids uploaded by the Designated Intermediaries, and

3) the Bid cum Application Forms accepted but not uploaded by the Designated Intermediaries.

- b) The BRLM and their affiliate Syndicate Members, as the case may be, may reject Bids if all the information required is not provided and the Bid cum Application Form is incomplete in any respect.
- c) The SCSBs shall have no right to reject Bids, except in case of unavailability of adequate funds in the ASBA account or on technical grounds.
- d) In case of QIB Bidders, only the (i) SCSBs (for Bids other than the Bids by Anchor Investors); and (ii) BRLM and their affiliate Syndicate Members (only in the Specified Locations) have the right to reject bids. However, such rejection shall be made at the time of receiving the Bid and only after assigning a reason for such rejection in writing.
- e) All bids by QIBs, NIIs & RIIs Bids can be rejected on technical grounds listed herein.

# **GROUNDS OF REJECTIONS**

Bidders are advised to note that Bids are liable to be rejected inter alia on the following technical grounds:

- Amount blocked does not tally with the amount payable for the Equity Shares applied for;
- In case of partnership firms, Equity Shares may be registered in the names of the individual partners and no firm as such shall be entitled to apply;
- Bid by persons not competent to contract under the Indian Contract Act, 1872 including minors, insane persons;
- PAN not mentioned in the Bid cum Application Form;

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- Bids at a price less than the Floor Price and Bids at a price more than the Cap Price;
- GIR number furnished instead of PAN;
- Bid for lower number of Equity Shares than specified for that category of investors;
- Bids at Cut-off Price by NIIs and QIBs;
- Submission of more than five Bid cum Application Forms/Application Form as through a single ASBA Account
- Bids for number of Equity Shares which are not in multiples Equity Shares which are not in multiples as specified in the RHP;
- The amounts mentioned in the Bid cum Application Form/Application Form does not tally with the amount payable for the value of the Equity Shares Bid/Applied for;
- Bids for lower number of Equity Shares than the minimum specified for that category of investors;
- Category not ticked;
- Multiple Bids as defined in the RHP;
- In case of Bids under power of attorney or by limited companies, corporate, trust etc., where relevant documents are not submitted;
- Bid accompanied by Stock invest/ money order/ postal order/ cash/ cheque/ demand draft/ pay order;
- Signature of sole Bidder is missing;
- Bid cum Application Forms not delivered by the Bidder within the time prescribed as per the Bid cum Application Forms, Bid/Issue Opening Date advertisement, as per the instructions in the RHP and the Bid cum Application Forms;
- In case no corresponding record is available with the Depositories that matches three parameters namely, names of the Bidders (including the order of names of joint holders), the Depository Participant's identity (DP ID) and the beneficiary's account number;
- Bids for amounts greater than the maximum permissible amounts prescribed by the regulations;
- Bid by OCBs;
- Bids by US persons other than in reliance on Regulation S or "qualified institutional buyers" as defined in Rule 144A under the Securities Act;
- Inadequate funds in the bank account to block the Bid Amount specified in the Bid cum Application Form/Application Form at the time of blocking such Bid Amount in the bank account;
- Bids not uploaded on the terminals of the Stock Exchanges; and
- Where no confirmation is received from SCSB for blocking of funds
- Bids by SCSBs wherein a separate account in its own name held with any other SCSB is not mentioned as the ASBA Account in the Bid cum Application Form/Application Form. Bids not duly signed by the sole/First Bidder;
- Bids by any persons outside India if not in compliance with applicable foreign and Indian laws;
- Bids that do not comply with the securities laws of their respective jurisdictions are liable to be rejected;

- Bids by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;
- Bids by persons who are not eligible to acquire Equity Shares of the Company in terms of all applicable laws, rules, regulations, guidelines, and approvals;
- Details of ASBA Account not provided in the Bid cum Application Form

For details of instructions in relation to the Bid cum Application Form, Bidders may refer to the relevant section the GID.

BIDDERS SHOULD NOTE THAT IN CASE THE PAN, THE DP ID AND CLIENT ID MENTIONED IN THE BID CUM APPLICATION FORM AND ENTERED INTO THE ELECTRONIC APPLICATION SYSTEM OF THE STOCK EXCHANGES BY THE BIDS COLLECTING INTERMEDIARIES DO NOT MATCH WITH PAN, THE DP ID AND CLIENT ID AVAILABLE IN THE DEPOSITORY DATABASE, THE BID CUM APPLICATION FORM IS LIABLE TO BE REJECTED.

#### **BASIS OF ALLOCATION**

- a) The SEBI ICDR Regulations, 2009 specify the allocation or Allotment that may be made to various categories of Bidders in an Issue depending on compliance with the eligibility conditions. Certain details pertaining to the percentage of Issue size available for allocation to each category is disclosed overleaf of the Bid cum Application Form and in the RHP. For details in relation to allocation, the Bidder may refer to the RHP.
- b) Under-subscription in any category (except QIB Category) is allowed to be met with spill over from any other category or combination of categories at the discretion of the Issuer and in consultation with the BRLM and the Designated Stock Exchange and in accordance with the SEBI ICDR Regulations, 2009. Unsubscribed portion in QIB Category is not available for subscription to other categories.
- c) In case of under subscription in the Issue, spill-over to the extent of such under-subscription may be permitted from the Reserved Portion to the Issue. For allocation in the event of an under-subscription applicable to the Issuer, Bidders may refer to the RHP.

#### d) Illustration of the Book Building and Price Discovery Process

Bidders should note that this example is solely for illustrative purposes and is not specific to the Issue; it also excludes Bidding by Anchor Investors.

Bidders can bid at any price within the Price Band. For instance, assume a Price Band of Rs.20 to Rs 24 per share, Issue size of 3,000 Equity Shares and receipt of five Bids from Bidders, details of which are shown in the table below. The illustrative book given below shows the demand for the Equity Shares of the Issuer at various prices and is collated from Bids received from various investors.

Bid Quantity	Bid Amount (Rs.)	Cumulative Quantity	Subscription
500	24	500	16.67%
1,000	23	1,500	50.00%
1,500	22	3,000	100.00%
2,000	21	5,000	166.67%
2,500	20	7,500	250.00%

The price discovery is a function of demand at various prices. The highest price at which the Issuer is able to Issue the desired number of Equity Shares is the price at which the book cuts off, i.e., Rs. 22.00 in the above example. The Issuer, in consultation with the BRLM, may finalise the Issue Price at or below such Cut-Off Price, i.e., at or below Rs. 22.00. All Bids at or above this Issue Price and cut-off Bids are valid Bids and are considered for allocation in the respective categories.

#### SECTION 6: ISSUE PROCEDURE IN FIXED PRICE ISSUE

This being Book Built Issue, this section is not applicable for this Issue.

## SECTION 7: ALLOTMENT PROCEDURE AND BASIS OF ALLOTMENT

The Allotment of Equity Shares to Bidders other than Retail Individual Investors and Anchor Investors may be on proportionate basis. For Basis of Allotment to Anchor Investors, Bidders may refer to RHP. No Retail Individual Investor will be allotted less than the minimum Bid Lot subject to availability of shares in Retail Individual Investor Category and the remaining available shares, if any will be allotted on a proportionate basis. The Issuer is required to receive a minimum subscription of 90% of the Issue (excluding any Offer for Sale of specified securities). However, in case the Offer is in the nature of Offer for Sale only, then minimum subscription may not be applicable.

## 7.1 BASIS OF ALLOTMENT

Allotment will be made in consultation with the EMERGE Platform of NSE (The Designated Stock Exchange). In the event of oversubscription, the allotment will be made on a proportionate basis in marketable lots as set forth hereunder:

- (a) The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e. the total number of Shares applied for in that category multiplied by the inverse of the oversubscription ratio (number of Bidders in the category x number of Shares applied for).
- (b) The number of Shares to be allocated to the successful Bidders will be arrived at on a proportionate basis in marketable lots (i.e. Total number of Shares applied for into the inverse of the over subscription ratio).
- (c) For Bids where the proportionate allotment works out to less than [●] equity shares the allotment will be made as follows:
  - Each successful Bidder shall be allotted [•] equity shares; and
  - The successful Bidder out of the total bidders for that category shall be determined by the drawl of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (b) above.
- (d) If the proportionate allotment to a Bidder works out to a number that is not a multiple of [●] equity shares, the Bidder would be allotted Shares by rounding off to the nearest multiple of [●] equity shares subject to a minimum allotment of [●] equity shares.
- (e) If the Shares allotted on a proportionate basis to any category is more than the Shares allotted to the Bidders in that category, the balance available Shares or allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful Bidder in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising Bidder applying for the minimum number of Shares. If as a result of the process of rounding off to the nearest multiple of [●] Equity Shares, results in the actual allotment being higher than the shares offered, the final allotment may be higher at the sole discretion of the Board of Directors, up to 110% of the size of the offer specified under the Capital Structure mentioned in this DRHP.

- (f) The above proportionate allotment of Shares in an Issue that is oversubscribed shall be subject to the reservation for Retail individual Bidders as described below:
- i. As the retail individual investor category is entitled to more than fifty per cent on proportionate basis, the retail individual investors shall be allocated that higher percentage.
- ii. The balance net issue of shares to the public shall be made available for allotment to
  - individual bidders other than retails individual investors and
  - other investors, including corporate bodies/ institutions irrespective of number of shares applied for.
- iii. The unsubscribed portion of the net offer to any one of the categories specified in a) or b) shall/may be made available for allocation to bidders in the other category, if so required.

Retail Individual Investor' means an investor who applies for shares of value of not more than Rs. 2,00,000/-.Investors may note that in case of over subscription allotment shall be on proportionate basis and will be finalized in consultation with NSE.

The Executive Director / Managing Director of the Designated Stock Exchange in addition to Book Running Lead Manager and Registrar to the Public Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations.

#### 7.2 DESIGNATED DATE AND ALLOTMENT OF EQUITY SHARES

- (a) **Designated Date:** On the Designated Date, the SCSBs shall transfer the funds represented by allocation of Equity Shares into the Public Issue Account with the Bankers to the Issue.
- (b) **Issuance of Allotment Advice:** Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Registrar shall upload the same on its website. On the basis of the approved Basis of Allotment, the Issuer shall pass necessary corporate action to facilitate the Allotment and credit of Equity Shares. **Bidders are advised to instruct their Depository Participant to accept the Equity Shares that may be allotted to them pursuant to the Issue.**

Pursuant to confirmation of such corporate actions, the Registrar will dispatch Allotment Advice to the Bidders who have been Allotted Equity Shares in the Issue.

- (c) The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract.
- (d) Issuer will ensure that: (i) the Allotment of Equity Shares; and (ii) initiate corporate action for credit of shares to the successful Bidders Depository Account will be completed within 4 Working Days of the Issue Closing Date. The Issuer also ensures the credit of shares to the successful Bidder depository account is completed within one Working Day from the date of Allotment, after the funds are transferred from the Public Issue Account on the Designated Date.

#### **SECTION 8: INTEREST AND REFUNDS**

# 8.1 COMPLETION OF FORMALITIES FOR LISTING & COMMENCEMENT OF TRADING

The Issuer may ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at all the Stock Exchanges are taken within 6 Working Days of the Bid/Issue Closing Date. The Registrar to the Issue may give instructions for credit to Equity Shares the beneficiary account with DPs, and dispatch the Allotment Advice within 6 Working Days of the Bid/Issue Closing Date.

#### 8.2 GROUNDS FOR REFUND

#### 8.2.1 NON RECEIPT OF LISTING PERMISSION

An Issuer makes an application to the Stock Exchange(s) for permission to deal in/list and Page **291** of **351**  for an official quotation of the Equity Shares. All the Stock Exchanges from where such permission is sought are disclosed in Red Herring Prospectus/ Prospectus. The Designated Stock Exchange may be as disclosed in the Red Herring Prospectus/ Prospectus with which the Basis of Allotment may be finalised.

If the permissions to deal in and for an official quotation of the Equity Shares are not granted by any of the Stock Exchange(s), the Issuer may forthwith repay, without interest, all moneys received from the Bidders in pursuance of the RHP/Prospectus.

If such money is not repaid within eight days after the Issuer becomes liable to repay it, then the Issuer and every director of the Issuer who is an officer in default may, on and from such expiry of eight days, be liable to repay the money, with interest at such rate, as prescribed under Section 73 of the Companies Act, 2013 and as disclosed in the DRHP.

#### 8.2.2 NON RECEIPT OF MINIMUM SUBSCRIPTION

This Issue is not restricted to any minimum subscription level. This Issue is 100% underwritten. As per Section 39 of the Companies Act, 2013, if the "stated minimum amount" has not be subscribed and the sum payable on application is not received within a period of 30 days from the date of the Red Herring Prospectus, the application money has to be returned within such period as may be prescribed. If the Issuer does not receive the subscription of 100% of the Issue through this offer document including devolvement of Underwriters within sixty days from the date of closure of the Issue, the Issuer shall forthwith refund the entire subscription amount received. If there is a delay beyond eight days after the Issuer becomes liable to pay the amount, the Issuer shall pay interest prescribed under section 73 of the Companies Act, 1956 (or the Company shall follow any other substitutional or additional provisions as has been or may be notified under the Companies Act, 2013).

#### 8.2.3 MINIMUM NUMBER OF ALLOTTEES

The Issuer may ensure that the number of prospective Allottees to whom Equity Shares may be allotted may not be less than 50 failing which the entire application monies may be refunded forthwith.

#### 8.3 MODE OF REFUND

Within 6 Working Days of the Bid/Issue Closing Date, the Registrar to the Issue may give instructions to SCSBs for unblocking the amount in ASBA Account on unsuccessful Bids and also for any excess amount blocked on Bids.

#### 8.3.1 Mode of making refunds

The Registrar to the Issue may instruct the controlling branch of the SCSB to unblock the funds in the relevant ASBA Account for any withdrawn, rejected or unsuccessful ASBA Bids or in the event of withdrawal or failure of the Issue.

#### 8.4 INTEREST IN CASE OF DELAY IN ALLOTMENT OR REFUND

The Issuer may pay interest at the rate of 15% per annum /or demat credits are not made to Bidders or instructions for unblocking of funds in the ASBA Account are not dispatched within the 4 Working days of the Bid/Issue Closing Date.

The Issuer may pay interest at 15% per annum for any delay beyond 6 days from the Bid/Issue Closing Date, if Allotment is not made.

## SECTION 9: GLOSSARY AND ABBREVIATIONS

Unless the context otherwise indicates or implies, certain definitions and abbreviations used in this document may have the meaning as provided below. References to any legislation, act or regulation may be to such legislation, act or regulation as amended from time to time.

Term	Description
Acknowledgement Slip	The slip or document issued by the Designated Intermediary to a Bidder
	as proof of registration of the Bid.
	Note or advice or intimation of Allotment sent to the successful Bidders
Allotment Advice	who have been or are to be Allotted the Equity Shares after the Basis of
	Allotment has been approved by the Designated Stock Exchange.
Allotment/ Allot/ Allotted	Unless the context otherwise requires, issue / allotment of Equity Shares
Anothem, Anot, Anoted	pursuant to the Issue to successful Applicants.
Allottoo(s)	Successful Bidders(s) to whom Equity Shares have been
Allottee(s)	allotted/transferred.
Application Supported by	An application from, whether physical or electronic, used by ASBA
Blocked Amount	Bidders/Applicants, which will be considered as the application for
Form/ASBA Form	Allotment in terms of the Red Herring Prospectus.
ASBA / Application	An application, whether physical or electronic, used by Bidders, to make
Supported by Blocked	a Bid authorising an SCSB to block the Bid Amount in the ASBA
Amount	Account
	An account maintained with an SCSB and specified in the Bid cum
ASBA Account	Application Form submitted by Bidders for blocking the Bid Amount
	mentioned in the Bid cum Application Form
ASBA Application	Locations at which ASBA Applications can be uploaded by the SCSBs,
Location(s) / Specified	namely Mumbai, New Delhi, Chennai, Kolkata, Mumbai and Indore.
Cities	
	An application form, whether physical or electronic, used by Bidders
ASBA form	which will be considered as the application for Allotment in terms of the
	Red Herring Prospectus.
	The banks which are clearing members and registered with SEBI as
Banker(s) to the Issue	Banker to an Issue with whom the Public offer Account will be opened
	and in this case being ICICI Bank Limited
	The basis on which Equity Shares will be Allotted to the successful
Basis of Allotment	Bidders under the Offer and which is described under chapter titled
	"Issue Procedure" beginning on page 253 of this Red Herring
	Prospectus.
Bid	An indication to make an offer during the Bid/Offer Period by a Bidder
	pursuant to submission of the Bid cum Application Form, to subscribe to
	or purchase the Equity Shares at a price within the Price Band, including
	all revisions and modifications thereto as permitted under the SEBI
	ICDR Regulations in accordance with the Red Herring Prospectus and
	Bid cum Application Form
Bid Amount	The highest value of optional Bids indicated in the Bid cum Application
	Form and in the case of Retail Individual Bidders Bidding at Cut Off
	Price, the Cap Price multiplied by the number of Equity Shares Bid for
	by such Retail Individual Bidder and mentioned in the Bid cum
	Application Form and payable by the Retail Individual Bidder or blocked
	in the ASBA Account upon submission of the Bid in the Issue
	L
Bid cum Application	
Form	other than Anchor Investors, to make a Bid and which will be considered
	as the application for Allotment in terms of the Red Herring Prospectus

Term	Description
	and the Prospectus
Bid/ Issue Opening Date	The date on which the Syndicate, the Designated Branches and the Registered Brokers shall start accepting Bids, which shall be notified in all edition of the English national newspaper Business Standard, all edition of the Hindi national newspaper Business Standard, and regional edition of the regional newspaper Indore Samachar, each with wide circulation, and in case of any revision, the extended Bid/Offer Opening Date also to be notified on the website and terminals of the Syndicate and SCSBs, as required under the SEBI ICDR Regulations.
Bid/ Issue Period	The period between the Bid/Issue Opening Date and the Bid/Issue Closing Date, inclusive of both days, during which Bidders can submit their Bids, including any revisions thereof.
Bidder	Any prospective investor who makes a Bid/Application pursuant to the terms of the DRHP/RHP/Prospectus and the Bid cum Application Form. In case of issues undertaken through the fixed price process, all references to a Bidder/Applicants should be construed to mean an Applicant
Book Building Process	Book building process, as provided in Schedule XI of the SEBI ICDR Regulations, in terms of which the Offer is being made
Book Running Lead Managers or BRLM	The Book Running Lead Manager to the Issue namely Pantomath capital Advisors Private Limited
Broker Centres	Broker centres notified by the Stock Exchanges, where the Bidders can submit the Bid cum application forms to a Registered Broker. The details of such broker centres, along with the names and contact details of the Registered Brokers, are available on the website of National Stock Exchange of India Limited.
Business Day	Monday to Friday (except public holiday)
CAN or Confirmation of Allocation Note	The note or advice or intimation sent to each successful Bidder indicating the Equity Shares which will be Allotted/ transferred, after approval of Basis of Allotment by the Designated Stock Exchange.
Cap Price	The higher end of the Price Band, above which the Offer Price will not be finalised and above which no Bids will be accepted
Client ID	Client Identification Number maintained with one of the Depositories in relation to demat account.
Collecting Depository Participant or CDPs	A depository participant as defined under the Depositories Act, 1996, registered with SEBI and who is eligible to procure Bids at the Designated CDP Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI
Controlling Branch/Designated Branch	Such branch of the SCSBs which coordinate Bid cum Applications under this Offer by the ASBA Applicants with the Registrar to the Offer and the Stock Exchanges and a list of which is available at <u>http://www.sebi.gov.in</u> or at such other website as may be prescribed by SEBI from time to time
Cut-off Price	Offer Price, which shall be any price within the Price Band finalised by our Company and the Selling Shareholders in consultation with the BRLM.

Term	Description	
	Only Retail Individual Bidders are entitled to Bid at the Cut-off Price.	
	QIBs and Non Institutional Bidders are not entitled to Bid at the Cut-off	
	Price.	
Demographic Details	The demographic details of the Bidders such as their address, PAN,	
Demographic Details	occupation and bank account details	
	Depositories registered with SEBI under the Securities and Exchange	
Depositories	Board of India (Depositories and Participants) Regulations, 1996, as	
	amended from time to time, being NSDL and CDSL	
	Such branches of the SCSBs which may collect the Bid cum Application	
Designated Branches	Forms used by Bidders/Applicants (exc Anchor Investor) and a list of	
	which is available on	
	http://www.sebi.gov.in/cms/sebi_data/attachdocs/1316087201341.html	
	Such locations of the CDPs where Bidders can submit the Bid cum	
Designated CDP	Application Forms to Collecting Depository Participants.	
Locations	The details of such Designated CDP Locations, along with names and	
Locations	contact details of the Collecting Depository Participants eligible to accept	
	Bid cum Application Forms are available on the respective websites of	
	the Stock Exchanges (www.nseindia.com)	
Designated CDP	Such centres of the CDPs where Bidders can submit the Bid Cum	
Locations	Application Forms. The details of such Designated CDP Locations, along	
	with names and contact details of the Collecting Depository Participants	
	eligible to accept Bid cum Application Forms are available on the	
	website of the Stock Exchange (www.nseindia.com) and updated from	
	time to time	
	The date on which the Collection Banks transfer funds from the public	
	issue Accounts, and the SCSBs issue instructions for transfer of funds	
Designated Date	from the ASBA Accounts, to the Public Issue Account or the Refund	
C	Account, as appropriate, in terms of the Red Herring Prospectus	
	following which the Board of Directors may Allot Equity Shares to	
	successful Bidders in the Issue. Syndicate, Sub-Syndicate Members/agents, SCSBs, Registered Brokers,	
Designated	CDPs and RTAs, who are authorized to collect ASBA Forms from the	
Intermediary(ies)	Bidders, in relation to the Offer	
Designated RTA		
Locations	Application Forms. The details of such Designated RTA Locations,	
Locations	along with the names and contact details of the RTAs are available on the	
	respective websites of the Stock Exchange (www.nseindia.com) and	
	updated from time to time	
Designated Stock		
Exchange	Prospectus/ Red herring Prospectus/ Prospectus of the issuer	
Discount	Discount to the Offer Price that may be provided to Bidders/Applicants	
	in accordance with the SEBI ICDR Regulations, 2009.	
DP	Depository Participant	
DP ID	Depository Participant's Identification Number	
	The Draft Red Herring Prospectus dated July 19, 2017 issued in	
Draft Red Herring	accordance with the SEBI ICDR Regulations, which does not contain	
Prospectus or DRHP	complete particulars of the price at which the Equity Shares will be	
respected of 21111	Allotted and the size of the Offer	
	Employees of an Issuer as defined under SEBI ICDR Regulations, 2009	
<b>—</b> •	and including, in case of a new company, persons in the permanent and	
Employees	full time employment of the promoting companies excluding the	
	promoters and immediate relatives of the promoters. For further details,	
	promoters and miniediate relatives of the promoters. For further details,	

Term	Description	
	Bidder/Applicant may refer to the DRHP	
Equity Shares	Equity Shares of the Issuer	
FCNR Account	Foreign Currency Non-Resident Account	
FII(s)	Foreign Institutional Investors as defined under the SEBI (Foreign Institutional Investors) Regulations, 1995 and registered with SEBI under applicable laws in India	
First/sole Bidder	Bidder whose name shall be mentioned in the Bid cum Application Form or the Revision Form and in case of joint Bids, whose name shall also appear as the first holder of the beneficiary account held in joint names	
Floor Price	The lower end of the Price Band, subject to any revision thereto, at or above which the Offer Price will be finalised and below which no Bids will be accepted	
Foreign Venture Capital	Foreign Venture Capital Investors as defined and registered with SEBI	
Investors or FVCIs	under the SEBI (Foreign Venture Capital Investors) Regulations, 2000	
FPIs	Foreign Portfolio Investors as defined under the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014	
FPO	Further public offering	
Issue	The Initial Public Issue of 42,51,000 Equity Shares of face value of Rs.10 each for cash at a price of Rs. [•] each, aggregating up to Rs.[•]	
Issuer/Company	The Issuer proposing the initial public offering/further public offering as applicable	
Maximum RII Allottees	The maximum number of RIIs who can be Allotted the minimum Bid Lot. This is computed by dividing the total number of Equity Shares available for Allotment to RIIs by the minimum Bid Lot	
MICR	Magnetic Ink Character Recognition - nine-digit code as appearing on a cheque leaf	
Mutual Fund(s)	A mutual fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996, as amended from time to time	
Mutual Funds Portion	5% of the QIB Category (excluding the Anchor Investor Portion) available for allocation to Mutual Funds only, being such number of equity shares as disclosed in the DRHP/RHP/Prospectus and Bid cum Application Form	
NEFT	National Electronic Fund Transfer	
Net Issue	Issue less Market maker reservation portion	
Non-Institutional Category	The portion of the Offer being such number of Equity Shares available for allocation to NIIs on a proportionate basis and as disclosed in the DRHP/RHP/Prospectus and the Bid cum Application Form	
Non-Institutional Investors or NIIs	All Bidders/Applicants, including sub accounts of FIIs registered with SEBI which are foreign corporates or foreign individuals and FPIs which are Category III foreign portfolio investors, that are not QIBs or RIBs and who have Bid for Equity Shares for an amount of more than 200,000 (but not including NRIs other than Eligible NRIs)	
Non-Resident	A person resident outside India, as defined under FEMA and includes FIIs and FPIs	
NRE Account	Non-Resident External Account	
NRI	NRIs from such jurisdictions outside India where it is not unlawful to make an offer or invitation under the Offer and in relation to whom the DRHP/RHP/Prospectus constitutes an invitation to subscribe to or purchase the Equity Shares	
NRO Account	Non-Resident Ordinary Account	

Term	Description
	A company, partnership, society or other corporate body owned directly
	or indirectly to the extent of at least 60% by NRIs including overseas
OCB/Overseas Corporate	trusts, in which not less than 60% of beneficial interest is irrevocably
Body	held by NRIs directly or indirectly and which was in existence on
	October 3, 2003 and immediately before such date had taken benefits
	under the general permission granted to OCBs under FEMA
	The final price at which Equity Shares will be Allotted in terms of the
Issue Price	Red Herring Prospectus The Offer Price will be decided by our Company
	in consultation with the BRLM on the Pricing Date in accordance with
	the Book-Building Process and the Red Herring Prospectus Investors other than Retail Individual Investors in a Fixed Price Issue.
Other Investors	These include individual applicants other than retail individual investors
	and other investors including corporate bodies or institutions irrespective
	of the number of specified securities applied for.
PAN	Permanent Account Number allotted under the Income Tax Act, 1961
	Price band of a minimum price of Rs.[•] per Equity Share (Floor Price)
	and the maximum price of Rs.[•] per Equity Share (Cap Price) including
	revisions thereof.
	The Price Band and the minimum Bid Lot size for the Offer will be
Price Band	decided by our Company in consultation with the BRLM and will be
	advertised at least five Working Days prior to the Bid/ Issue Opening
	Date, in all edition of the English national newspaper Business Standard,
	all edition of the Hindi national newspaper Business Standard and
	regional edition of the regional newspaper Indore Samachar, each with
	wide circulation
Pricing date	The date on which our Company in consultation with the BRLM, will
Thenny dute	finalise the Issue Price
	The Prospectus to be filed with the RoC on or after the Pricing Date in
Prospectus	accordance with Section 32 of the Companies Act, 2013, and the SEBI
Tospectus	ICDR Regulations containing, inter alia, the Issue Price, the size of the
	Issue and certain other information
	Account opened with the Banker to the Issue i.e. ICICI Bank Limited
Public Issue Account	under Section 40 of the Companies Act, 2013 to receive monies from the
	SCSBs from the bank accounts of the bidders on the Designated Date.
Qualified Institutional	Qualified Institutional Buyers as defined under Regulation 2(1)(zd) of
Buyers or QIBs	the SEBI (ICDR) Regulations, 2009.
	This Red Herring Prospectus dated September 06, 2017 issued in
	accordance with Section 32 of the Companies Act, 2013, and the
	provisions of the SEBI ICDR Regulations, which will not have complete
Red Herring Prospectus or	particulars of the price at which the Equity Shares will be offered and the
RHP	size of the Offer, including any addenda or corrigenda thereto.
	The Red Herring Prospectus will be registered with the RoC at least three
	days before the Bid/Issue Opening Date and will become the Prospectus
Defund A securit(-)	upon filing with the RoC on or after the Pricing Date
Refund Account(s)	The account opened with the Refund Bank(s), from which refunds, if
	any, of the whole or part of the Bid Amount (excluding refund to
Defend D 1() / D C 1	Bidders) shall be made.
Refund Bank(s) / Refund	Bank which is / are clearing member(s) and registered with the SEBI as
Banker(s)	Bankers to the Issue at which the Refund Account will be opened, in this
	case being ICICI Bank Limited
Refund through electronic	Refunds through NECS, direct credit, RTGS or NEFT, as applicable

Term	Description
transfer of funds	
Registered Broker	Individuals or companies registered with SEBI as "Trading Members" (except Syndicate/Sub-Syndicate Members) who hold valid membership of NSE having right to trade in stocks listed on Stock Exchanges, through which investors can buy or sell securities listed on stock exchanges, a list of which is available on http://www.nseindia.com/membership/dynaContent/find_a_broker.htm
Registrar /Registrar to the Issue	Registrar to the Offer, in this case being Bigshare Services Private Limited having registered office at E/2, Ansa Industrial Estate, Sakivihar Road, Sakinaka, Andheri East, Mumbai – 400 072, Maharashtra, India
Registrar and Share Transfer Agents or RTAs	Registrar and share transfer agents registered with SEBI and eligible to procure Bid cum Applications at the Designated RTA Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI
Reservation Portion	The portion of the offer reserved for category of eligible Bidders as provided under the SEBI (ICDR) Regulations, 2009
Reserved Category / Categories	Categories of persons eligible for making Bids under reservation portion.
Revision Form	Form used by the Bidders, to modify the quantity of the Equity Shares or the Bid Amount in any of their Bid cum Application Forms or any previous Revision Form(s)
RoC	The Registrar of Companies
RTGS	Real Time Gross Settlement
SCSB/ Self Certified Syndicate Banker	Shall mean a Banker to an Issue registered under SEBI (Bankers to an Issue) Regulations, 1994, as amended from time to time, and which offer the service of making Bids/Application/s Supported by Blocked Amount including blocking of bank account and a list of which is available on <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised</a> <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised</a> <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised</a> <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised</a> <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised</a> <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised</a> <a href="http://www.sebi.gov">http://www.sebi.gov</a> to ther website as may be prescribed by SEBI from time to time
SEBI	The Securities and Exchange Board of India constituted under the Securities and Exchange Board of India Act, 1992
SEBI ICDR Regulations, 2009	The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009
Specified Locations	Bidding centres where the Syndicate shall accept Bid cum Application Forms from Bidders, a list of which is available on the website of SEBI (www.sebi.gov.in) and updated from time to time
Stock Exchanges / SE	The stock exchanges as disclosed in the DRHP/RHP/Prospectus of the Issuer where the Equity Shares Allotted pursuant to the Offer are proposed to be listed
Syndicate Agreement	Agreement dated August 11, 2017 entered into amongst the BRLM, the Syndicate Members, our Company in relation to the procurement of Bid cum Application Forms by Syndicate
Syndicate Members	Intermediaries registered with SEBI who are permitted to carry out activities as an underwriter, namely, Pantomath Capital Advisors Private Limited and Pantomath Stock Brokers Private Limited.
Syndicate or Members of the Syndicate	The BRLM and the Syndicate Members
Underwriter	Pantomath Capital Advisors Private Limited
Underwriting Agreement	The agreement dated July 14, 2017 entered into between the Underwriter and our Company
Working Day         1. Till Application / Issue closing date: All days other than a Saturda	

Term	Description	
	Sunday or a public holiday	
	2. Post Application / Issue closing date and till the Listing of Equity	
	Shares: All trading days, of stock exchanges excluding Sundays and	
	public holidays, in accordance with the SEBI circular no.	
	SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016 India	

#### **RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES**

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and Foreign Exchange Management Act, 1999 ("FEMA"). While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. The government bodies responsible for granting foreign investment approvals are Foreign Investment Promotion Board ("FIPB") and the Reserve Bank of India ("RBI").

The Government of India, from time to time, has made policy pronouncements on Foreign Direct Investment ("FDI") through press notes and press releases. The Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP"), has issued consolidated FDI Policy Circular of 2016 ("FDI Policy 2016"), which with effect from June 7, 2016, consolidates and supersedes all previous press notes, press releases and clarifications on FDI Policy issued by the DIPP that were in force. Further, DIPP has issued Press note 5, dated June 24, 2016 which introduces few changes in FDI Policy 2016. The Government proposes to update the consolidated circular on FDI policy once every year and therefore, FDI Policy 2016 will be valid until the DIPP issues an updated circular.

The Reserve Bank of India ("**RBI**") also issues Master Circular on Foreign Investment in India every year. Presently, FDI in India is being governed by Master Circular on Foreign Investment dated July 01, 2015 as updated from time to time by RBI. In terms of the Master Circular, an Indian company may issue fresh shares to people resident outside India (who is eligible to make investments in India, for which eligibility criteria are as prescribed). Such fresh issue of shares shall be subject to inter-alia, the pricing guidelines prescribed under the Master Circular. The Indian company making such fresh issue of shares would be subject to the reporting requirements, inter-alia with respect to consideration for issue of shares and also subject to making certain filings including filing of Form FC-GPR.

Under the current FDI Policy of 2016, foreign direct investment in micro and small enterprises is subject to sectoral caps, entry routes and other sectoral regulations. At present 100 % foreign direct investment through automatic route is permitted in the sector in which our Company operates. Therefore applicable foreign investment up to 100% is permitted in our company under automatic route.

The transfer of shares between an Indian resident and a non-resident does not require the prior approval of the FIPB or the RBI, subject to fulfilment of certain conditions as specified by DIPP/RBI, from time to time. Such conditions include (i) the activities of the investee company are under the automatic route under the FDI Policy and transfer does not attract the provisions of the Takeover Regulations; (ii) the non-resident shareholding is within the sectoral limits under the FDI Policy; and (iii) the pricing is in accordance with the guidelines prescribed by the SEBI/ RBI. As per the existing policy of the Government of India, OCBs cannot participate in this Issue and in accordance with the extant FDI guidelines on sectoral caps, pricing guidelines etc. as amended by Reserve bank of India, from time to time. Investors are advised to confirm their eligibility under the relevant laws before investing and / or subsequent purchase or sale transaction in the Equity Shares of Our Company. Investors will not offer, sell, pledge or transfer the Equity Shares of our Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives, as applicable, accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares of our Company.

#### Investment conditions/restrictions for overseas entities

Under the current FDI Policy 2016, the maximum amount of Investment (sectoral cap) by foreign investor in an issuing entity is composite unless it is explicitly provided otherwise including all types of foreign investments, direct and indirect, regardless of whether it has been made for FDI, FII, FPI,

NRI, FVCI, LLPs, DRs and Investment Vehicles under Schedule 1, 2, 2A, 3, 6, 9, 10 and 11 of FEMA (Transfer or Issue of Security by Persons Resident outside India) Regulations. Any equity holding by a person resident outside India resulting from conversion of any debt instrument under any arrangement shall be reckoned as foreign investment under the composite cap.

Portfolio Investment upto aggregate foreign investment level of 49 % or sectoral/statutory cap, whichever is lower, will not be subject to either Government approval or compliance of sectoral conditions, if such investment does not result in transfer of ownership and/or control of Indian entities from resident Indian citizens to non-resident entities. Other foreign investments will be subject to conditions of Government approval and compliance of sectoral conditions as per FDI Policy. The total foreign investment, direct and indirect, in the issuing entity will not exceed the sectoral/statutory cap.

## i. Investment by FIIs under Portfolio Investment Scheme (PIS):

With regards to purchase/sale of share/s convertible debentures by a registered FII under PIS the total holding by each FII/SEBI approved sub-account of FII shall not exceed 10 % of the total paid-up equity capital or 10% of the paid-up value of each series of convertible debentures issued by an Indian company and the total holdings of all FIIs/sub-accounts of FIIs put together shall not exceed 24 % of paid-up equity capital or paid-up value of each series of convertible debentures. However, this limit of 24 % may be increased up to sectoral cap/statutory ceiling, as applicable, by the Indian company concerned by passing a resolution by its Board of Directors followed by passing of a special resolution to that effect by its general body. For arriving at the ceiling on holdings of FIIs, shares/ convertible debentures acquired both through primary as well as secondary market will be included. However, the ceiling will not include investment made by FII through off-shore Funds, Global Depository receipts and Euro-Convertible Bonds. With regard to convertible debentures, these investments permitted to be made shall not exceed 5 % of the total paid-up equity capital or 5% of the paid-up value of each series of convertible debentures issued by an Indian Company, and shall also not exceed the over-all ceiling limit of 24 % of paid-up equity capital or paid up value of each series of convertible debentures.

## ii. Investment by Registered Foreign Portfolio Investor (RFPI) under Foreign Portfolio Investment (FPI) Scheme

With respect to purchase/sale of shares or convertible debentures or warrants, a RFPI registered in accordance with SEBI (FPI) Regulations, 2014 as amended in regular intervals may purchase shares or convertible debentures or warrants of an Indian company under FPI scheme. The total holding by each RFPI shall be below 10 % of the total paid-up equity capital or 10 % of the paid-up value of each series of convertible debentures issued by an Indian company and the total holdings of all RFPI put together shall not exceed 24 % of paid-up equity capital or paid up value of each series of convertible debentures. The said limit of 24 % will be called aggregate limit. However, the aggregate limit of 24 % may be increased up to the sectoral cap/statutory ceiling, as applicable, by the Indian company concerned by passing a resolution by its Board of Directors followed by passing of a special resolution to that effect by its General Body. For arriving at the ceiling on holdings of RFPI, shares or convertible debentures or warrants acquired both through primary as well as secondary market will be included. However, the ceiling will exclude investment made by RFPI through of off-shore Funds, Global Depository Receipts and Euro-Convertible Bonds but include holding of RFPI and deemed RFPI in the investee company for computation of 24 % or enhanced limit.

## iii. Investment by NRI on repatriation and non-repatriation basis under PIS:

With respect to purchase/sale of shares and/or convertible debentures by a NRI on a stock exchange in India on repatriation and/or non-repatriation basis under PIS is allowed subject to certain conditions under Schedule 3 of the FEMA (Transfer or Issue of security by a person resident outside India) Regulations, 2000. Further, with regard to limits:

- the paid-up value of shares of an Indian company, purchased by each NRI both on repatriation and on non-repatriation basis, does not exceed 5 % of the paid-up value of shares issued by the company concerned;

- the paid-up value of each series of convertible debentures purchased by each NRI both on repatriation and non-repatriation basis does not exceed 5 % of the paid-up value of each series of convertible debentures issued by the company concerned;
- the aggregate paid-up value of shares of any company purchased by all NRIs does not exceed 10 % of the paid up capital of the company and in the case of purchase of convertible debentures
- the aggregate paid-up value of each series of debentures purchased by all NRIs does not exceed 10 % of the paid-up value of each series of convertible debentures;
- However, the aggregate ceiling of 10 % may be raised to 24 % if a special resolution to that effect is passed by the General Body of the Indian company concerned.

## iv. Investment by NRI on Non-repatriation basis

As per current FDI Policy 2016, schedule 4 of FEMA (Transfer or Issue of Security by Persons Resident outside India) Regulations – Purchase and sale of shares and convertible debentures or warrants by a NRI on Non-repatriation basis – will be deemed to be domestic investment at par with the investment made by residents. This is further subject to remittance channel restrictions.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended ("US Securities Act") or any other state securities laws in the United States of America and may not be sold or offered within the United States of America, or to, or for the account or benefit of "US Persons" as defined in Regulation S of the U.S. Securities Act), except pursuant to exemption from, or in a transaction not subject to, the registration requirements of US Securities Act and applicable state securities laws.

Accordingly, the equity shares are being offered and sold only outside the United States of America in an offshore transaction in reliance upon Regulation S under the US Securities Act and the applicable laws of the jurisdiction where those offers and sale occur.

Further, no offer to the public (as defined under Directive 20003/71/EC, together with any amendments) and implementing measures thereto, (the "Prospectus Directive") has been or will be made in respect of the Issue in any member State of the European Economic Area which has implemented the Prospectus Directive except for any such offer made under exemptions available under the Prospectus Directive, provided that no such offer shall result in a requirement to publish or supplement a prospectus pursuant to the Prospectus Directive, in respect of the Issue.

Any forwarding, distribution or reproduction of this document in whole or in part may be unauthorised. Failure to comply with this directive may result in a violation of the Securities Act or the applicable laws of other jurisdictions. Any investment decision should be made on the basis of the final terms and conditions and the information contained in this Red Herring Prospectus.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Applicants. Our Company and the Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Red Herring Prospectus. Applicants are advised to make their independent investigations and ensure that the Applications are not in violation of laws or regulations applicable to them and do not exceed the applicable limits under the laws and regulations.

## SECTION VIII: MAIN PROVISIONS OF ARTICLES OF ASSOSIATION

Sr. No	Particulars	
1.	No regulation contained in Table "F" in the First Schedule	Table F Applicable.
	to Companies Act, 2013 shall apply to this Company but	
	the regulations for the Management of the Company and	
	for the observance of the Members thereof and their	
	representatives shall be as set out in the relevant provisions	
	of the Companies Act, 2013 and subject to any exercise of	
	the statutory powers of the Company with reference to the	
	repeal or alteration of or addition to its regulations by	
	Special Resolution as prescribed by the said Companies	
	Act, 2013 be such as are contained in these Articles unless	
	the same are repugnant or contrary to the provisions of the	
	Companies Act, 2013 or any amendment thereto.	
	Interpretation Clause	
2.	In the interpretation of these Articles the following	
	expressions shall have the following meanings unless	
	repugnant to the subject or context:	
	(a) "The Act" means the Companies Act, 2013 and	Act
	includes any statutory modification or re-enactment	
	thereof for the time being in force.	
	(b) "These Articles" means Articles of Association for the	Articles
	time being in force or as may be altered from time to	
	time vide Special Resolution.	
	(c) "Auditors" means and includes those persons	Auditors
	appointed as such for the time being of the Company.	
	(d) "Capital" means the share capital for the time being	Capital
	raised or authorized to be raised for the purpose of the	
	Company.	
	(e) *"The Company" shall mean WORTH	
	PERIPHERALS LIMITED	
	(f) "Executor" or "Administrator" means a person who	Executor
	has obtained a probate or letter of administration, as	or Administrator
	the case may be from a Court of competent	
	jurisdiction and shall include a holder of a Succession	
	Certificate authorizing the holder thereof to negotiate	
	or transfer the Share or Shares of the deceased	
	Member and shall also include the holder of a	
	Certificate granted by the Administrator General	
	under section 31 of the Administrator General Act, 1963.	
		Legal Representative
	(g) "Legal Representative" means a person who in law represents the estate of a deceased Member.	
	(h) Words importing the masculine gender also include	Gender
	the feminine gender.	
	(i) "In Writing" and "Written" includes printing	In Writing and Written
	lithography and other modes of representing or	
	reproducing words in a visible form.	
	(j) The marginal notes hereto shall not affect the	Marginal notes
	construction thereof.	
	(k) "Meeting" or "General Meeting" means a meeting of	Meeting or General Meeting
	members.	intering of General Meeting
	(1) "Month" means a calendar month.	Month
L		

Sr. No	Particulars	
	(m) "Annual General Meeting" means a General Meeting	Annual General Meeting
	of the Members held in accordance with the provision	
	of section 96 of the Act.	
	(n) "Extra-Ordinary General Meeting" means an	Extra-Ordinary General
	Extraordinary General Meeting of the Members duly	Meeting
	called and constituted and any adjourned holding	
	thereof.	
	(o) "National Holiday" means and includes a day	National Holiday
	declared as National Holiday by the Central	
	Government.	
	(p) "Non-retiring Directors" means a director not subject	Non-retiring Directors
	to retirement by rotation.	
	(q) "Office" means the registered Office for the time	Office
	being of the Company.	
	(r) "Ordinary Resolution" and "Special Resolution" shall	Ordinary and Special
	have the meanings assigned thereto by Section 114 of	Resolution
	the Act.	
	(s) "Person" shall be deemed to include corporations and	Person
	firms as well as individuals.	
	(t) "Proxy" means an instrument whereby any person is	Proxy
	authorized to vote for a member at General Meeting	- 5
	or Poll and includes attorney duly constituted under	
	the power of attorney.	
	(u) "The Register of Members" means the Register of	<b>Register of Members</b>
	Members to be kept pursuant to Section 88(1) (a) of	
	the Act.	
	(v) "Seal" means the common seal for the time being of	Seal
	the Company.	
	(w) Words importing the Singular number include where	Singular number
	the context admits or requires the plural number and	Singular namber
	vice versa.	
	(x) "The Statutes" means the Companies Act, 2013and	Statutes
	every other Act for the time being in force affecting	
	the Company.	
	(y) "These presents" means the Memorandum of	These presents
	Association and the Articles of Association as	These presents
	originally framed or as altered from time to time.	
	(z) "Variation" shall include abrogation; and "vary" shall	Variation
	include abrogate.	, ar lation
	(aa) "Year" means the calendar year and "Financial Year"	Year and Financial Year
	shall have the meaning assigned thereto by Section	i vai anu rinanviai 1 tai
	2(41) of the Act.	
	Save as aforesaid any words and expressions contained in	Expressions in the Act to
	these Articles shall bear the same meanings as in the Act or	bear the same meaning in
	any statutory modifications thereof for the time being in	Articles
	force.	
	CAPITAL	
3.	The Authorized Share Capital of the Company shall be	Authorized Conitel
з.		Authorized Capital.
	such amount as may be mentioned in Clause V of Memorandum of Association of the Company from time to	
	Memorandum of Association of the Company from time to	
A	time. The Company may in Concred Masting from time to time	
4.	The Company may in General Meeting from time to time	Increase of capital by the
	by Ordinary Resolution increase its capital by creation of	Company how carried into

Sr. No	Particulars	
	new Shares which may be unclassified and may be	effect
	classified at the time of issue in one or more classes and of	
	such amount or amounts as may be deemed expedient. The	
	new Shares shall be issued upon such terms and conditions	
	and with such rights and privileges annexed thereto as the	
	resolution shall prescribe and in particular, such Shares	
	may be issued with a preferential or qualified right to	
	dividends and in the distribution of assets of the Company	
	and with a right of voting at General Meeting of the	
	Company in conformity with Section 47 of the Act.	
	Whenever the capital of the Company has been increased	
	under the provisions of this Article the Directors shall	
	comply with the provisions of Section 64of the Act.	
5.	Except so far as otherwise provided by the conditions of	New Capital same as existing
	issue or by these Presents, any capital raised by the creation	capital
	of new Shares shall be considered as part of the existing	
	capital, and shall be subject to the provisions herein	
	contained, with reference to the payment of calls and	
	installments, forfeiture, lien, surrender, transfer and	
	transmission, voting and otherwise.	
6.	The Board shall have the power to issue a part of	Non Voting Shares
	authorized capital by way of non-voting Shares at price(s)	
	premia, dividends, eligibility, volume, quantum, proportion	
	and other terms and conditions as they deem fit, subject however to provisions of law, rules, regulations,	
	notifications and enforceable guidelines for the time being	
	in force.	
7.	Subject to the provisions of the Act and these Articles, the	Redeemable Preference
	Board of Directors may issue redeemable preference shares	Shares
	to such persons, on such terms and conditions and at such	Shares
	times as Directors think fit either at premium or at par, and	
	with full power to give any person the option to call for or	
	be allotted shares of the company either at premium or at	
	par, such option being exercisable at such times and for	
	such consideration as the Board thinks fit.	
8.	The holder of Preference Shares shall have a right to vote	Voting rights of preference
	only on Resolutions, which directly affect the rights	shares
	attached to his Preference Shares.	
9.	On the issue of redeemable preference shares under the	Provisions to apply on issue
	provisions of Article 7 hereof, the following provisions-	of Redeemable Preference
	shall take effect:	Shares
	(a) No such Shares shall be redeemed except out of profits	
	of which would otherwise be available for dividend or	
	out of proceeds of a fresh issue of shares made for the	
	purpose of the redemption;	
	(b) No such Shares shall be redeemed unless they are	
	fully paid;	
	(c) Subject to section 55(2)(d)(i) the premium, if any	
	payable on redemption shall have been provided for	
	out of the profits of the Company or out of the	
	Company's security premium account, before the	
	Shares are redeemed;	
	(d) Where any such Shares are redeemed otherwise then	

Sr. No	Particulars	
	out of the proceeds of a fresh issue, there shall out of	
	profits which would otherwise have been available for	
	dividend, be transferred to a reserve fund, to be called	
	"the Capital Redemption Reserve Account", a sum	
	equal to the nominal amount of the Shares redeemed,	
	and the provisions of the Act relating to the reduction	
	of the share capital of the Company shall, except as	
	provided in Section 55of the Act apply as if the	
	Capital Redemption Reserve Account were paid-up	
	share capital of the Company; and	
	(e) Subject to the provisions of Section 55 of the Act, the	
	redemption of preference shares hereunder may be	
	effected in accordance with the terms and conditions	
	of their issue and in the absence of any specific terms	
	and conditions in that behalf, in such manner as the	
	Directors may think fit. The reduction of Preference	
	Shares under the provisions by the Company shall not	
	be taken as reducing the amount of its Authorized	
10	Share Capital	
10.	The Company may (subject to the provisions of sections	Reduction of capital
	52, 55, 66, both inclusive, and other applicable provisions,	
	if any, of the Act) from time to time by Special Resolution	
	reduce	
	<ul><li>(a) the share capital;</li><li>(b) any capital redemption reserve account; or</li></ul>	
	(c) any security premium account	
	In any manner for the time being, authorized by law and in	
	particular capital may be paid off on the footing that it may	
	be called up again or otherwise. This Article is not to	
	derogate from any power the Company would have, if it	
	were omitted.	
11.	Any debentures, debenture-stock or other securities may be	Debentures
	issued at a discount, premium or otherwise and may be	Debentures
	issued on condition that they shall be convertible into	
	shares of any denomination and with any privileges and	
	conditions as to redemption, surrender, drawing, allotment	
	of shares, attending (but not voting) at the General Meeting,	
	appointment of Directors and otherwise. Debentures with	
	the right to conversion into or allotment of shares shall be	
	issued only with the consent of the Company in the General	
	Meeting by a Special Resolution.	
12.	The Company may exercise the powers of issuing sweat	Issue of Sweat Equity Shares
	equity shares conferred by Section 54of the Act of a class	
	of shares already issued subject to such conditions as may	
	be specified in that sections and rules framed thereunder.	
13.	The Company may issue shares to Employees including its	ESOP
	Directors other than independent directors and such other	
	persons as the rules may allow, under Employee Stock	
	Option Scheme (ESOP) or any other scheme, if authorized	
	by a Special Resolution of the Company in general meeting	
	subject to the provisions of the Act, the Rules and	
	applicable guidelines made there under, by whatever name	
	called.	

Sr. No	Particulars	
14.	Notwithstanding anything contained in these articles but	Buy Back of shares
	subject to the provisions of sections 68 to 70 and any other	
	applicable provision of the Act or any other law for the	
	time being in force, the company may purchase its own	
	shares or other specified securities.	
15.	Subject to the provisions of Section 61of the Act, the	Consolidation, Sub-Division
	Company in general meeting may, from time to time, sub-	And Cancellation
	divide or consolidate all or any of the share capital into	
	shares of larger amount than its existing share or sub-divide	
	its shares, or any of them into shares of smaller amount	
	than is fixed by the Memorandum; subject nevertheless, to	
	the provisions of clause (d) of sub-section (1) of Section	
	61; Subject as aforesaid the Company in general meeting	
	may also cancel shares which have not been taken or	
	agreed to be taken by any person and diminish the amount	
	of its share capital by the amount of the shares so cancelled.	
16.	Subject to compliance with applicable provision of the Act	<b>Issue of Depository Receipts</b>
	and rules framed thereunder the company shall have power	
	to issue depository receipts in any foreign country.	
17.	Subject to compliance with applicable provision of the Act	Issue of Securities
	and rules framed thereunder the company shall have power	
	to issue any kind of securities as permitted to be issued	
	under the Act and rules framed thereunder.	
	MODIFICATION OF CLASS RIGHTS	
18.	(a) If at any time the share capital, by reason of the issue of	Modification of rights
	Preference Shares or otherwise is divided into different	
	classes of shares, all or any of the rights privileges attached	
	to any class (unless otherwise provided by the terms of	
	issue of the shares of the class) may, subject to the	
	provisions of Section 48 of the Act and whether or not the	
	Company is being wound-up, be varied, modified or dealt,	
	with the consent in writing of the holders of not less than	
	three-fourths of the issued shares of that class or with the	
	sanction of a Special Resolution passed at a separate	
	general meeting of the holders of the shares of that class.	
	The provisions of these Articles relating to general	
	meetings shall mutatis mutandis apply to every such	
	separate class of meeting.	
	Provided that if variation by one class of shareholders	
	affects the rights of any other class of shareholders, the consent of three-fourths of such other class of shareholders	
	shall also be obtained and the provisions of this section	
	<ul><li>shall apply to such variation.</li><li>(b) The rights conferred upon the holders of the Shares</li></ul>	New Issue of Shares not to
	(b) The rights conterfed upon the holders of the Shares including Preference Share, if any) of any class issued with	
		affect rights attached to
	preferred or other rights or privileges shall, unless otherwise expressly provided by the terms of the issue of	existing shares of that class.
	shares of that class, be deemed not to be modified,	
	commuted, affected, abrogated, dealt with or varied by the creation or issue of further shares ranking pari passu	
	creation or issue of further shares ranking pari passu therewith.	
19.	Subject to the provisions of Section 62 of the Act and these	Shares at the disposal of the
17.	subject to the provisions of section 02 of the Act and these	shares at the disposal of the

Sr. No	Particulars	
	time being shall be under the control of the Directors who	
	may issue, allot or otherwise dispose of the same or any of	
	them to such persons, in such proportion and on such terms	
	and conditions and either at a premium or at par and at such	
	time as they may from time to time think fit and with the	
	sanction of the company in the General Meeting to give to	
	any person or persons the option or right to call for any	
	shares either at par or premium during such time and for	
	such consideration as the Directors think fit, and may issue	
	and allot shares in the capital of the company on payment	
	in full or part of any property sold and transferred or for	
	any services rendered to the company in the conduct of its	
	business and any shares which may so be allotted may be	
	issued as fully paid up shares and if so issued, shall be	
	deemed to be fully paid shares.	
20.	The Company may issue shares or other securities in any	Power to issue shares on
	manner whatsoever including by way of a preferential	preferential basis.
	offer, to any persons whether or not those persons include	
	the persons referred to in clause (a) or clause (b) of sub-	
	section (1) of section 62 subject to compliance with section	
	42 and 62 of the Act and rules framed thereunder.	
21.	The shares in the capital shall be numbered progressively	Shares should be Numbered
	according to their several denominations, and except in the	progressively and no share
	manner hereinbefore mentioned no share shall be sub-	to be subdivided.
	divided. Every forfeited or surrendered share shall continue	
	to bear the number by which the same was originally	
	distinguished.	
22.	An application signed by or on behalf of an applicant for	Acceptance of Shares.
	shares in the Company, followed by an allotment of any	
	shares therein, shall be an acceptance of shares within the	
	meaning of these Articles, and every person who thus or	
	otherwise accepts any shares and whose name is on the	
	Register shall for the purposes of these Articles, be a	
23.	Member.	Directors more allat shores as
23.	Subject to the provisions of the Act and these Articles, the	Directors may allot shares as full paid-up
	Directors may allot and issue shares in the Capital of the Company as payment or part payment for any property	Tun palu-up
	(including goodwill of any business) sold or transferred,	
	goods or machinery supplied or for services rendered to the	
	Company either in or about the formation or promotion of	
	the Company or the conduct of its business and any shares	
	which may be so allotted may be issued as fully paid-up or	
	partly paid-up otherwise than in cash, and if so issued, shall	
	be deemed to be fully paid-up or partly paid-up shares as	
	aforesaid.	
24.	The money (if any) which the Board shall on the allotment	Deposit and call etc. to be a
	of any shares being made by them, require or direct to be	debt payable immediately.
	paid by way of deposit, call or otherwise, in respect of any	
	shares allotted by them shall become a debt due to and	
	recoverable by the Company from the allottee thereof, and	
	shall be paid by him, accordingly.	
25.	Every Member, or his heirs, executors, administrators, or	Liability of Members.
	legal representatives, shall pay to the Company the portion	-

Sr. No	Particulars	
	of the Capital represented by his share or shares which	
	may, for the time being, remain unpaid thereon, in such	
	amounts at such time or times, and in such manner as the	
	Board shall, from time to time in accordance with the	
	Company's regulations, require on date fixed for the	
	payment thereof.	
26.	Shares may be registered in the name of any limited	<b>Registration of Shares.</b>
	company or other corporate body but not in the name of a	
	firm, an insolvent person or a person of unsound mind.	
	<b>RETURN ON ALLOTMENTS TO BE MADE OR</b>	
	<b>RESTRICTIONS ON ALLOTMENT</b>	
27.	The Board shall observe the restrictions as regards	
	allotment of shares to the public, and as regards return on	
	allotment contained in Sections39of the Act	
	CERTIFICATES	
28.	(a) Every member shall be entitled, without payment, to	Share Certificates.
	one or more certificates in marketable lots, for all the	
	shares of each class or denomination registered in his	
	name, or if the Directors so approve (upon paying	
	such fee as provided in the relevant laws) to several	
	certificates, each for one or more of such shares and	
	the company shall complete and have ready for	
	delivery such certificates within two months from the	
	date of allotment, unless the conditions of issue	
	thereof otherwise provide, or within one month of the	
	receipt of application for registration of transfer,	
	transmission, sub-division, consolidation or renewal	
	of any of its shares as the case may be. Every	
	certificate of shares shall be under the seal of the	
	company and shall specify the number and distinctive	
	numbers of shares in respect of which it is issued and	
	amount paid-up thereon and shall be in such form as	
	the directors may prescribe or approve, provided that	
	in respect of a share or shares held jointly by several	
	persons, the company shall not be bound to issue more	
	than one certificate and delivery of a certificate of	
	shares to one of several joint holders shall be	
	sufficient delivery to all such holder. Such certificate	
	shall be issued only in pursuance of a resolution	
	passed by the Board and on surrender to the Company	
	of its letter of allotment or its fractional coupons of	
	requisite value, save in cases of issues against letter of	
	acceptance or of renunciation or in cases of issue of	
	bonus shares. Every such certificate shall be issued	
	under the seal of the Company, which shall be affixed	
	in the presence of two Directors or persons acting on	
	behalf of the Directors under a duly registered power	
	of attorney and the Secretary or some other person	
	appointed by the Board for the purpose and two	
	Directors or their attorneys and the Secretary or other	
	person shall sign the share certificate, provided that if	
	the composition of the Board permits of it, at least one	
	of the aforesaid two Directors shall be a person other	

Sr. No	Particulars	
	than a Managing or whole-time Director. Particulars	
	of every share certificate issued shall be entered in the	
	Register of Members against the name of the person,	
	to whom it has been issued, indicating the date of	
	issue.	
	(b) Any two or more joint allottees of shares shall, for the	
	purpose of this Article, be treated as a single member,	
	and the certificate of any shares which may be the subject of joint ownership, may be delivered to	
	anyone of such joint owners on behalf of all of them.	
	For any further certificate the Board shall be entitled,	
	but shall not be bound, to prescribe a charge not	
	exceeding Rupees Fifty. The Company shall comply	
	with the provisions of Section 39 of the Act.	
	(c) A Director may sign a share certificate by affixing his	
	signature thereon by means of any machine,	
	equipment or other mechanical means, such as	
	engraving in metal or lithography, but not by means of	
	a rubber stamp provided that the Director shall be	
	responsible for the safe custody of such machine,	
	equipment or other material used for the purpose.	
29.	If any certificate be worn out, defaced, mutilated or torn or	Issue of new certificates in
	if there be no further space on the back thereof for	place of those defaced, lost
	endorsement of transfer, then upon production and	or destroyed.
	surrender thereof to the Company, a new Certificate may be	
	issued in lieu thereof, and if any certificate lost or destroyed then upon proof thereof to the satisfaction of the company	
	and on execution of such indemnity as the company deem	
	adequate, being given, a new Certificate in lieu thereof	
	shall be given to the party entitled to such lost or destroyed	
	Certificate. Every Certificate under the Article shall be	
	issued without payment of fees if the Directors so decide,	
	or on payment of such fees (not exceeding Rs.50/- for each	
	certificate) as the Directors shall prescribe. Provided that no	
	fee shall be charged for issue of new certificates in	
	replacement of those which are old, defaced or worn out or	
	where there is no further space on the back thereof for	
	endorsement of transfer.	
	Provided that notwithstanding what is stated above the	
	Directors shall comply with such Rules or Regulation or	
	requirements of any Stock Exchange or the Rules made	
	under the Act or the rules made under Securities Contracts	
	(Regulation) Act, 1956, or any other Act, or rules	
	applicable in this behalf.	
	The provisions of this Article shall mutatis mutandis apply to debentures of the Company.	
30.	(a) If any share stands in the names of two or more persons,	The first named joint holder
50.	the person first named in the Register shall as regard	deemed Sole holder.
	receipts of dividends or bonus or service of notices and all	accined Dore noticer.
	or any other matter connected with the Company except	
	voting at meetings, and the transfer of the shares, be	
	deemed sole holder thereof but the joint-holders of a share	
	shall be severally as well as jointly liable for the payment	

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	of all calls and other payments due in respect of such share	
	and for all incidentals thereof according to the Company's	
	regulations.	
	(b) The Company shall not be bound to register more than	Maximum number of joint
	three persons as the joint holders of any share.	holders.
31.	Except as ordered by a Court of competent jurisdiction or	Company not bound to
	as by law required, the Company shall not be bound to	recognise any interest in
	recognise any equitable, contingent, future or partial	share other than that of
	interest in any share, or (except only as is by these Articles	registered holders.
	otherwise expressly provided) any right in respect of a	
	share other than an absolute right thereto, in accordance	
	with these Articles, in the person from time to time	
	registered as the holder thereof but the Board shall be at	
	liberty at its sole discretion to register any share in the joint	
	names of any two or more persons or the survivor or	
	survivors of them.	
32.	If by the conditions of allotment of any share the whole or	Installment on shares to be
	part of the amount or issue price thereof shall be payable by	duly paid.
	installment, every such installment shall when due be paid	
	to the Company by the person who for the time being and	
	from time to time shall be the registered holder of the share	
	or his legal representative.	
	UNDERWRITING AND BROKERAGE	
33.	Subject to the provisions of Section 40 (6) of the Act, the	Commission
	Company may at any time pay a commission to any person	
	in consideration of his subscribing or agreeing, to subscribe	
	(whether absolutely or conditionally) for any shares or	
	debentures in the Company, or procuring, or agreeing to	
	procure subscriptions (whether absolutely or conditionally)	
	for any shares or debentures in the Company but so that the	
	commission shall not exceed the maximum rates laid down	
	by the Act and the rules made in that regard. Such	
	commission may be satisfied by payment of cash or by	
	allotment of fully or partly paid shares or partly in one way	
	and partly in the other.	
34.	The Company may pay on any issue of shares and	Brokerage
	debentures such brokerage as may be reasonable and	
	lawful. CALLS	
35.	(1) The Board may, from time to time, subject to the terms	Directors may make calls
55.	on which any shares may have been issued and subject	Directors may make cans
	to the conditions of allotment, by a resolution passed at	
	a meeting of the Board and not by a circular resolution,	
	make such calls as it thinks fit, upon the Members in	
	respect of all the moneys unpaid on the shares held by	
	them respectively and each Member shall pay the	
	amount of every call so made on him to the persons and	
	at the time and places appointed by the Board.	
	(2) A call may be revoked or postponed at the discretion of	
	the Board.	
	(3) A call may be made payable by installments.	
36.	Fifteen days' notice in writing of any call shall be given by	Notice of Calls
	the Company specifying the time and place of payment,	

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	and the person or persons to whom such call shall be paid.	
37.	A call shall be deemed to have been made at the time when	Calls to date from
	the resolution of the Board of Directors authorising such	resolution.
	call was passed and may be made payable by the members	
	whose names appear on the Register of Members on such	
	date or at the discretion of the Directors on such subsequent	
	date as may be fixed by Directors.	
38.	Whenever any calls for further share capital are made on	Calls on uniform basis.
	shares, such calls shall be made on uniform basis on all	
	shares falling under the same class. For the purposes of this	
	Article shares of the same nominal value of which different	
	amounts have been paid up shall not be deemed to fall	
	under the same class.	
39.	The Board may, from time to time, at its discretion, extend	Directors may extend time.
	the time fixed for the payment of any call and may extend	
	such time as to all or any of the members who on account	
	of the residence at a distance or other cause, which the	
	Board may deem fairly entitled to such extension, but no	
	member shall be entitled to such extension save as a matter	
	of grace and favour.	
40.	If any Member fails to pay any call due from him on the	Calls to carry interest.
	day appointed for payment thereof, or any such extension	
	thereof as aforesaid, he shall be liable to pay interest on the	
	same from the day appointed for the payment thereof to the	
	time of actual payment at such rate as shall from time to	
	time be fixed by the Board not exceeding 21% per annum	
	but nothing in this Article shall render it obligatory for the	
	Board to demand or recover any interest from any such	
	member.	
41.	If by the terms of issue of any share or otherwise any	Sums deemed to be calls.
	amount is made payable at any fixed time or by	
	installments at fixed time (whether on account of the	
	amount of the share or by way of premium) every such	
	amount or installment shall be payable as if it were a call	
	duly made by the Directors and of which due notice has	
	been given and all the provisions herein contained in	
	respect of calls shall apply to such amount or installment	
	accordingly.	
42.	On the trial or hearing of any action or suit brought by the	Proof on trial of suit for
	Company against any Member or his representatives for the	money due on shares.
	recovery of any money claimed to be due to the Company	
	in respect of his shares, if shall be sufficient to prove that	
	the name of the Member in respect of whose shares the	
	money is sought to be recovered, appears entered on the	
	Register of Members as the holder, at or subsequent to the	
	date at which the money is sought to be recovered is	
	alleged to have become due on the share in respect of	
	which such money is sought to be recovered in the Minute	
	Books: and that notice of such call was duly given to the	
	Member or his representatives used in pursuance of these	
	Articles: and that it shall not be necessary to prove the	
	appointment of the Directors who made such call, nor that a	
	quorum of Directors was present at the Board at which any	

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	call was made was duly convened or constituted nor any	
	other matters whatsoever, but the proof of the matters	
	aforesaid shall be conclusive evidence of the debt.	
43.	<ul> <li>Neither a judgment nor a decree in favour of the Company for calls or other moneys due in respect of any shares nor any part payment or satisfaction thereunder nor the receipt by the Company of a portion of any money which shall from time to time be due from any Member of the Company in respect of his shares, either by way of principal or interest, nor any indulgence granted by the Company in respect of the payment of any such money, shall preclude the Company from thereafter proceeding to enforce forfeiture of such shares as hereinafter provided.</li> <li>(a) The Board may, if it thinks fit, receive from any Member willing to advance the same, all or any part</li> </ul>	Judgment, decree, partial payment motto proceed for forfeiture. Payments in Anticipation of calls may carry interest
	<ul> <li>of the amounts of his respective shares beyond the sums, actually called up and upon the moneys so paid in advance, or upon so much thereof, from time to time, and at any time thereafter as exceeds the amount of the calls then made upon and due in respect of the shares on account of which such advances are made the Board may pay or allow interest, at such rate as the member paying the sum in advance and the Board agree upon. The Board may agree to repay at any time any amount so advanced or may at any time repay the same upon giving to the Member three months' notice in writing: provided that moneys paid in advance of calls on shares may carry interest but shall not confer a right to dividend or to participate in profits.</li> <li>(b) No Member paying any such sum in advance shall be entitled to voting rights in respect of the moneys so paid by him until the same would but for such payment become presently payable. The provisions of this Article shall mutatis mutandis apply to calls on debentures issued by the Company.</li> </ul>	
	LIEN	
45.	The Company shall have a first and paramount lien upon all the shares/debentures (other than fully paid-up shares/debentures) registered in the name of each member (whether solely or jointly with others) and upon the proceeds of sale thereof for all moneys (whether presently payable or not) called or payable at a fixed time in respect of such shares/debentures and no equitable interest in any share shall be created except upon the footing and condition that this Article will have full effect. And such lien shall extend to all dividends and bonuses from time to time declared in respect of such shares/debentures. Unless otherwise agreed the registration of a transfer of shares/debentures shall operate as a waiver of the Company's lien if any, on such shares/debentures. The	Company to have Lien on shares.

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	wholly or in part to be exempt from the provisions of this	
	clause.	
46.	For the purpose of enforcing such lien the Directors may sell the shares subject thereto in such manner as they shall think fit, but no sale shall be made until such period as aforesaid shall have arrived and until notice in writing of the intention to sell shall have been served on such member or the person (if any) entitled by transmission to the shares and default shall have been made by him in payment, fulfilment of discharge of such debts, liabilities or engagements for seven days after such notice. To give effect to any such sale the Board may authorise some person to transfer the shares sold to the purchaser thereof and purchaser shall be registered as the holder of the shares comprised in any such transfer. Upon any such sale as the Certificates in respect of the shares sold shall stand cancelled and become null and void and of no effect, and the Directors shall be entitled to issue a new Certificate or Certificates in lieu thereof to the purchaser or purchasers concerned.	As to enforcing lien by sale.
47.	The net proceeds of any such sale shall be received by the Company and applied in or towards payment of such part of the amount in respect of which the lien exists as is presently payable and the residue, if any, shall (subject to lien for sums not presently payable as existed upon the shares before the sale) be paid to the person entitled to the shares at the date of the sale.	Application of proceeds of sale.
	FORFEITURE AND SURRENDER OF SHARES	
48.	If any Member fails to pay the whole or any part of any call or installment or any moneys due in respect of any shares either by way of principal or interest on or before the day appointed for the payment of the same, the Directors may, at any time thereafter, during such time as the call or installment or any part thereof or other moneys as aforesaid remains unpaid or a judgment or decree in respect thereof remains unsatisfied in whole or in part, serve a notice on such Member or on the person (if any) entitled to the shares by transmission, requiring him to pay such call or installment of such part thereof or other moneys as remain unpaid together with any interest that may have accrued and all reasonable expenses (legal or otherwise) that may have been accrued by the Company by reason of such non- payment. Provided that no such shares shall be forfeited if any moneys shall remain unpaid in respect of any call or installment or any part thereof as aforesaid by reason of the delay occasioned in payment due to the necessity of complying with the provisions contained in the relevant exchange control laws or other applicable laws of India, for	If call or installment not paid, notice maybe given.
49.	the time being in force. The notice shall name a day (not being less than fourteen days from the date of notice) and a place or places on and at which such call or installment and such interest thereon as	Terms of notice.

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	the Directors shall determine from the day on which such	
	call or installment ought to have been paid and expenses as	
	aforesaid are to be paid.	
	The notice shall also state that, in the event of the non-	
	payment at or before the time and at the place or places	
	appointed, the shares in respect of which the call was made	
	or installment is payable will be liable to be forfeited.	
50.	If the requirements of any such notice as aforesaid shall not	On default of payment,
	be complied with, every or any share in respect of which	shares to be forfeited.
	such notice has been given, may at any time thereafter but	
	before payment of all calls or installments, interest and	
	expenses, due in respect thereof, be forfeited by resolution	
	of the Board to that effect. Such forfeiture shall include all	
	dividends declared or any other moneys payable in respect	
	of the forfeited share and not actually paid before the	
<b>.</b>	forfeiture.	
51.	When any shares have been forfeited, notice of the	Notice of forfeiture to a
	forfeiture shall be given to the member in whose name it	Member
	stood immediately prior to the forfeiture, and an entry of	
	the forfeiture, with the date thereof shall forthwith be made in the Register of Members.	
52.	Any shares so forfeited, shall be deemed to be the property	Forfeited shares to be
34.	of the Company and may be sold, re-allotted, or otherwise	property of the Company
	disposed of, either to the original holder thereof or to any	and maybe sold etc.
	other person, upon such terms and in such manner as the	and maybe sold etc.
	Board in their absolute discretion shall think fit.	
53.	Any Member whose shares have been forfeited shall	Members still liable to pay
	notwithstanding the forfeiture, be liable to pay and shall	money owing at time of
	forthwith pay to the Company, on demand all calls,	forfeiture and interest.
	installments, interest and expenses owing upon or in respect	
	of such shares at the time of the forfeiture, together with	
	interest thereon from the time of the forfeiture until	
	payment, at such rate as the Board may determine and the	
	Board may enforce the payment of the whole or a portion	
	thereof as if it were a new call made at the date of the	
	forfeiture, but shall not be under any obligation to do so.	
54.	The forfeiture shares shall involve extinction at the time of	Effect of forfeiture.
	the forfeiture, of all interest in all claims and demand	
	against the Company, in respect of the share and all other	
	rights incidental to the share, except only such of those	
	rights as by these Articles are expressly saved.	
55.	A declaration in writing that the declarant is a Director or	Evidence of Forfeiture.
	Secretary of the Company and that shares in the Company have been duly forfaited in accordance with these articles	
	have been duly forfeited in accordance with these articles	
	on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons	
	claiming to be entitled to the shares.	
56.	The Company may receive the consideration, if any, given	Title of purchaser and
50.	for the share on any sale, re-allotment or other disposition	allottee of Forfeited shares.
	thereof and the person to whom such share is sold, re-	anotice of a brieffed shares.
	allotted or disposed of may be registered as the holder of	
	the share and he shall not be bound to see to the application	
	of the consideration: if any, nor shall his title to the share be	
	or the consideration if any, not shall his the to the shale be	

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	affected by any irregularly or invalidity in the proceedings	
	in reference to the forfeiture, sale, re-allotment or other	
	disposal of the shares.	
57.	Upon any sale, re-allotment or other disposal under the provisions of the preceding Article, the certificate or certificates originally issued in respect of the relative shares shall (unless the same shall on demand by the Company have been previously surrendered to it by the defaulting member) stand cancelled and become null and void and of no effect, and the Directors shall be entitled to issue a	Cancellation of share certificate in respect of forfeited shares.
	duplicate certificate or certificates in respect of the said shares to the person or persons entitled thereto.	
58.	In the meantime and until any share so forfeited shall be sold, re-allotted, or otherwise dealt with as aforesaid, the forfeiture thereof may, at the discretion and by a resolution of the Directors, be remitted as a matter of grace and favour, and not as was owing thereon to the Company at the time of forfeiture being declared with interest for the same unto the time of the actual payment thereof if the	Forfeiture may be remitted.
	Directors shall think fit to receive the same, or on any other terms which the Director may doom reasonable	
59.	terms which the Director may deem reasonable. Upon any sale after forfeiture or for enforcing a lien in purported exercise of the powers hereinbefore given, the	Validity of sale
60	Board may appoint some person to execute an instrument of transfer of the Shares sold and cause the purchaser's name to be entered in the Register of Members in respect of the Shares sold, and the purchasers shall not be bound to see to the regularity of the proceedings or to the application of the purchase money, and after his name has been entered in the Register of Members in respect of such Shares, the validity of the sale shall not be impeached by any person and the remedy of any person aggrieved by the sale shall be in damages only and against the Company exclusively.	Surrondor of shares
60.	The Directors may, subject to the provisions of the Act, accept a surrender of any share from or by any Member desirous of surrendering on such terms the Directors may think fit. TRANSFER AND TRANSMISSION OF SHARES	Surrender of snares.
61.	<ul> <li>(a) The instrument of transfer of any share in or debenture of the Company shall be executed by or on behalf of both the transferor and transferee.</li> <li>(b) The transferor shall be deemed to remain a holder of the share or debenture until the name of the transferee is entered in the Register of Members or Register of Debenture holders in respect thereof.</li> </ul>	Execution of the instrument of shares.
62.	The instrument of transfer of any share or debenture shall be in writing and all the provisions of Section 56 and statutory modification thereof including other applicable provisions of the Act shall be duly complied with in respect of all transfers of shares or debenture and registration thereof. The instrument of transfer shall be in a common form approved by the Exchange;	Transfer Form.

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63.	The Company shall not register a transfer in the Company	Transfer not to be registered
	other than the transfer between persons both of whose	except on production of
	names are entered as holders of beneficial interest in the	instrument of transfer.
	records of a depository, unless a proper instrument of	
	transfer duly stamped and executed by or on behalf of the	
	transferor and by or on behalf of the transferee and	
	specifying the name, address and occupation if any, of the	
	transferee, has been delivered to the Company along with	
	the certificate relating to the shares or if no such share	
	certificate is in existence along with the letter of allotment	
	of the shares: Provided that where, on an application in	
	writing made to the Company by the transferee and bearing	
	the stamp, required for an instrument of transfer, it is	
	proved to the satisfaction of the Board of Directors that the	
	instrument of transfer signed by or on behalf of the	
	transferor and by or on behalf of the transferee has been	
	lost, the Company may register the transfer on such terms	
	as to indemnity as the Board may think fit, provided further	
	that nothing in this Article shall prejudice any power of the	
	Company to register as shareholder any person to whom the	
	right to any shares in the Company has been transmitted by	
	operation of law.	
64.	Subject to the provisions of Section 58 of the Act and	Directors may refuse to
	Section 22A of the Securities Contracts (Regulation) Act,	register transfer.
	1956, the Directors may, decline to register—	
	(a) any transfer of shares on which the company has a lien.	
	That registration of transfer shall however not be refused	
	on the ground of the transferor being either alone or jointly	
	with any other person or persons indebted to the Company	
(5	on any account whatsoever;	Nation of suffered to be sized
65.	If the Company refuses to register the transfer of any share or transmission of any right therein, the Company shall	Notice of refusal to be given
	or transmission of any right therein, the Company shall within one month from the date on which the instrument of	to transferor and transferee.
	transfer or intimation of transmission was lodged with the	
	Company, send notice of refusal to the transferee and transferor or to the person giving intimation of the	
	transmission, as the case may be, and there upon the	
	provisions of Section 56 of the Act or any statutory	
	modification thereof for the time being in force shall apply.	
66.	No fee shall be charged for registration of transfer,	No fee on transfer.
	transmission, Probate, Succession Certificate and letter of	
	administration, Certificate of Death or Marriage, Power of	
	Attorney or similar other document with the Company.	
67.	The Board of Directors shall have power on giving not less	Closure of Register of
5.0	than seven days pervious notice in accordance with section	Members or debenture
	91 and rules made thereunder close the Register of	holder or other security
	Members and/or the Register of debentures holders and/or	holders.
	other security holders at such time or times and for such	
	period or periods, not exceeding thirty days at a time. and	
	period or periods, not exceeding thirty days at a time, and not exceeding in the aggregate forty five days at a time, and	
	not exceeding in the aggregate forty five days at a time, and	

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	retained by the Company and shall remain in its custody.	
	All instruments of transfer which the Directors may decline	
	to register shall on demand be returned to the persons	
	depositing the same. The Directors may cause to be	
	destroyed all the transfer deeds with the Company after	
	such period as they may determine.	
69.	Where an application of transfer relates to partly paid	Application for transfer of
	shares, the transfer shall not be registered unless the	partly paid shares.
	Company gives notice of the application to the transferee	
	and the transferee makes no objection to the transfer within	
=0	two weeks from the receipt of the notice.	
70.	For this purpose the notice to the transferee shall be	Notice to transferee.
	deemed to have been duly given if it is dispatched by	
	prepaid registered post/speed post/ courier to the transferee	
	at the address given in the instrument of transfer and shall	
	be deemed to have been duly delivered at the time at which	
	it would have been delivered in the ordinary course of post.	
71.	(a) On the death of a Member, the survivor or survivors,	Recognition of legal
/ 1.	where the Member was a joint holder, and his	representative.
	nominee or nominees or legal representatives where	representative.
	he was a sole holder, shall be the only person	
	recognized by the Company as having any title to his	
	interest in the shares.	
	(b) Before recognising any executor or administrator or	
	legal representative, the Board may require him to	
	obtain a Grant of Probate or Letters Administration or	
	other legal representation as the case may be, from	
	some competent court in India.	
	Provided nevertheless that in any case where the	
	Board in its absolute discretion thinks fit, it shall be	
	lawful for the Board to dispense with the production	
	of Probate or letter of Administration or such other	
	legal representation upon such terms as to indemnity	
	or otherwise, as the Board in its absolute discretion,	
	may consider adequate	
	(c) Nothing in clause (a) above shall release the estate of	
	the deceased joint holder from any liability in respect	
	of any share which had been jointly held by him with	
	other persons.	
72.	The Executors or Administrators of a deceased Member or	Titles of Shares of deceased
	holders of a Succession Certificate or the Legal	Member
	Representatives in respect of the Shares of a deceased	
	Member (not being one of two or more joint holders) shall	
	be the only persons recognized by the Company as having	
	any title to the Shares registered in the name of such	
	Members, and the Company shall not be bound to	
	recognize such Executors or Administrators or holders of	
	Succession Certificate or the Legal Representative unless	
	such Executors or Administrators or Legal Representative shall have first obtained Probate or Letters of	
	Administration or Succession Certificate as the case may be from a duly constituted Court in the Union of India	
	from a duly constituted Court in the Union of India	<u> </u>

Sr. No	Particulars	
	provided that in any case where the Board of Directors in	
	its absolute discretion thinks fit, the Board upon such terms	
	as to indemnity or otherwise as the Directors may deem	
	proper dispense with production of Probate or Letters of	
	Administration or Succession Certificate and register	
	Shares standing in the name of a deceased Member, as a	
	Member. However, provisions of this Article are subject to	
	Sections 72of the Companies Act.	
73.	Where, in case of partly paid Shares, an application for	Notice of application when
	registration is made by the transferor, the Company shall	to be given
	give notice of the application to the transferee in	
	accordance with the provisions of Section 56 of the Act.	
74.	Subject to the provisions of the Act and these Articles, any	<b>Registration of persons</b>
	person becoming entitled to any share in consequence of	entitled to share otherwise
	the death, lunacy, bankruptcy, insolvency of any member or	than by
	by any lawful means other than by a transfer in accordance	transfer.(transmission
	with these presents, may, with the consent of the Directors	clause).
	(which they shall not be under any obligation to give) upon	
	producing such evidence that he sustains the character in	
	respect of which he proposes to act under this Article or of	
	this title as the Director shall require either be registered as	
	member in respect of such shares or elect to have some	
	person nominated by him and approved by the Directors	
	registered as Member in respect of such shares; provided	
	nevertheless that if such person shall elect to have his	
	nominee registered he shall testify his election by executing	
	in favour of his nominee an instrument of transfer in	
	accordance so he shall not be freed from any liability in	
	respect of such shares. This clause is hereinafter referred to	
	as the 'Transmission Clause'.	
75.	Subject to the provisions of the Act and these Articles, the	Refusal to register nominee.
	Directors shall have the same right to refuse or suspend	
	register a person entitled by the transmission to any shares	
	or his nominee as if he were the transferee named in an	
	ordinary transfer presented for registration.	
76.	Every transmission of a share shall be verified in such	Board may require evidence
	manner as the Directors may require and the Company may	of transmission.
	refuse to register any such transmission until the same be so	
	verified or until or unless an indemnity be given to the	
	Company with regard to such registration which the	
	Directors at their discretion shall consider sufficient,	
	provided nevertheless that there shall not be any obligation	
	on the Company or the Directors to accept any indemnity.	
77.	The Company shall incur no liability or responsibility	Company not liable for
	whatsoever in consequence of its registering or giving	disregard of a notice
	effect to any transfer of shares made, or purporting to be	prohibiting registration of
	made by any apparent legal owner thereof (as shown or	transfer.
	appearing in the Register or Members) to the prejudice of	
	persons having or claiming any equitable right, title or	
	interest to or in the same shares notwithstanding that the	
	Company may have had notice of such equitable right, title	
	or interest or notice prohibiting registration of such transfer, and may have entered such notice or referred thereto in any	

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	book of the Company and the Company shall not be bound	
	or require to regard or attend or give effect to any notice	
	which may be given to them of any equitable right, title or	
	interest, or be under any liability whatsoever for refusing or	
	neglecting so to do though it may have been entered or	
	referred to in some book of the Company but the Company	
	shall nevertheless be at liberty to regard and attend to any	
	such notice and give effect thereto, if the Directors shall so	
	think fit.	
78.	In the case of any share registered in any register	Form of transfer Outside
	maintained outside India the instrument of transfer shall be	India.
	in a form recognized by the law of the place where the	
	register is maintained but subject thereto shall be as near to	
	the form prescribed in Form no. SH-4 hereof as	
	circumstances permit.	
79.	No transfer shall be made to any minor, insolvent or person	No transfer to insolvent etc.
	of unsound mind.	
0.5	NOMINATION	
80.	i) Notwithstanding anything contained in the articles,	Nomination
	every holder of securities of the Company may, at any	
	time, nominate a person in whom his/her securities	
	shall vest in the event of his/her death and the	
	provisions of Section 72 of the Companies Act,	
	2013shall apply in respect of such nomination.	
	ii) No person shall be recognized by the Company as a	
	nominee unless an intimation of the appointment of	
	the said person as nominee has been given to the	
	Company during the lifetime of the holder(s) of the	
	securities of the Company in the manner specified	
	under Section 72of the Companies Act, 2013 read	
	with Rule 19 of the Companies (Share Capital and	
	Debentures) Rules, 2014	
	iii) The Company shall not be in any way responsible for	
	transferring the securities consequent upon such	
	nomination.	
	iv) If the holder(s) of the securities survive(s) nominee,	
	then the nomination made by the holder(s) shall be of	
	no effect and shall automatically stand revoked.	
81.	A nominee, upon production of such evidence as may be	Transmission of Securities
	required by the Board and subject as hereinafter provided,	by nominee
	elect, either-	
	(i) to be registered himself as holder of the security, as	
	the case may be; or	
	(ii) to make such transfer of the security, as the case may	
	be, as the deceased security holder, could have made;	
	(iii) if the nominee elects to be registered as holder of the	
	security, himself, as the case may be, he shall deliver	
	or send to the Company, a notice in writing signed by	
	him stating that he so elects and such notice shall be	
	accompanied with the death certificate of the deceased	
	security holder as the case may be;	
	(iv) a nominee shall be entitled to the same dividends and	
	other advantages to which he would be entitled to, if	

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01010	he were the registered holder of the security except	
	that he shall not, before being registered as a member	
	in respect of his security, be entitled in respect of it to	
	exercise any right conferred by membership in	
	relation to meetings of the Company.	
	Provided further that the Board may, at any time, give	
	notice requiring any such person to elect either to be	
	registered himself or to transfer the share or debenture, and	
	if the notice is not complied with within ninety days, the	
	Board may thereafter withhold payment of all dividends,	
	bonuses or other moneys payable or rights accruing in	
	respect of the share or debenture, until the requirements of	
	the notice have been complied with.	
	DEMATERIALISATION OF SHARES	-
82.	Subject to the provisions of the Act and Rules made	Dematerialisation of
	thereunder the Company may offer its members facility to	Securities
	hold securities issued by it in dematerialized form.	
07	JOINT HOLDER	Joint Holders
83.	Where two or more persons are registered as the holders of	Joint Holders
	any share they shall be deemed to hold the same as joint Shareholders with benefits of survivorship subject to the	
	following and other provisions contained in these Articles.	
84.	(a) The Joint holders of any share shall be liable severally	Joint and several liabilities
04.	as well as jointly for and in respect of all calls and	for all payments in respect of
	other payments which ought to be made in respect of	shares.
	such share.	Situr est
	(b) on the death of any such joint holders the survivor or	Title of survivors.
	survivors shall be the only person recognized by the	
	Company as having any title to the share but the	
	Board may require such evidence of death as it may	
	deem fit and nothing herein contained shall be taken	
	to release the estate of a deceased joint holder from	
	any liability of shares held by them jointly with any	
	other person;	
	(c) Any one of two or more joint holders of a share may	<b>Receipts of one sufficient.</b>
	give effectual receipts of any dividends or other	
	moneys payable in respect of share; and	Deliment of control 4
	(d) only the person whose name stands first in the Design of Members as one of the joint helders of any	Delivery of certificate and
	Register of Members as one of the joint holders of any share shall be entitled to delivery of the certificate	giving of notices to first named holders.
	relating to such share or to receive documents from	nameu noiuers.
	the Company and any such document served on or	
	sent to such person shall deemed to be service on all	
	the holders.	
	SHARE WARRANTS	
85.	The Company may issue warrants subject to and in	Power to issue share
	accordance with provisions of the Act and accordingly the	warrants
	Board may in its discretion with respect to any Share which	
	is fully paid upon application in writing signed by the	
	persons registered as holder of the Share, and authenticated	
	by such evidence(if any) as the Board may, from time to	
	time, require as to the identity of the persons signing the	

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	application and on receiving the certificate (if any) of the	
	Share, and the amount of the stamp duty on the warrant and	
	such fee as the Board may, from time to time, require, issue	
0.6	a share warrant.	-
86.	(a) The bearer of a share warrant may at any time deposit	Deposit of share warrants
	the warrant at the Office of the Company, and so long	
	as the warrant remains so deposited, the depositor	
	shall have the same right of signing a requisition for	
	call in a meeting of the Company, and of attending	
	and voting and exercising the other privileges of a	
	Member at any meeting held after the expiry of two	
	clear days from the time of deposit, as if his name	
	were inserted in the Register of Members as the	
	holder of the Share included in the deposit warrant.	
	(b) Not more than one person shall be recognized as	
	depositor of the Share warrant.	
	(c) The Company shall, on two day's written notice,	
87.	<ul><li>return the deposited share warrant to the depositor.</li><li>(a) Subject as herein otherwise expressly provided, no</li></ul>	Privileges and disabilities of
0/.	person, being a bearer of a share warrant, shall sign a	the holders of share warrant
	requisition for calling a meeting of the Company or	the holders of share warrant
	attend or vote or exercise any other privileges of a	
	Member at a meeting of the Company, or be entitled	
	to receive any notice from the Company.	
	(b) The bearer of a share warrant shall be entitled in all	
	other respects to the same privileges and advantages	
	as if he were named in the Register of Members as the	
	holder of the Share included in the warrant, and he	
	shall be a Member of the Company.	
88.	The Board may, from time to time, make bye-laws as to	Issue of new share warrant
	terms on which (if it shall think fit), a new share warrant or	coupons
	coupon may be issued by way of renewal in case of	
	defacement, loss or destruction.	
	CONVERSION OF SHARES INTO STOCK	
89.	The Company may, by ordinary resolution in General	Conversion of shares into
	Meeting.	stock or reconversion.
	a) convert any fully paid-up shares into stock; and	
	b) re-convert any stock into fully paid-up shares of any	
	denomination.	
90.	The holders of stock may transfer the same or any part thereof in the same manager of a while the same	Transfer of stock.
	thereof in the same manner as and subject to the same	
	regulation under which the shares from which the stock	
	arose might before the conversion have been transferred, or	
	as near thereto as circumstances admit, provided that, the Board may from time to time fix the minimum amount of	
	Board may, from time to time, fix the minimum amount of stock transferable so however that such minimum shall not	
	stock transferable so however that such minimum shall not exceed the nominal amount of the shares from which the	
	stock arose.	
01		Dights of stock holdows
91.	The holders of stock shall, according to the amount of stock held by them, have the same rights, privileges and	Rights of stock holders.
	advantages as regards dividends, participation in profits,	
	voting at meetings of the Company, and other matters, as if	
	they hold the shares for which the stock arose but no such	

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	privilege or advantage shall be conferred by an amount of	
	stock which would not, if existing in shares, have conferred	
	that privilege or advantage.	
92.	Such of the regulations of the Company (other than those	Regulations.
	relating to share warrants), as are applicable to paid up	
	share shall apply to stock and the words "share" and	
	"shareholders" in those regulations shall include "stock"	
	and "stockholders" respectively.	
	BORROWING POWERS	
93.	Subject to the provisions of the Act and these Articles, the	Power to borrow.
	Board may, from time to time at its discretion, by a	
	resolution passed at a meeting of the Board generally raise	
	or borrow money by way of deposits, loans, overdrafts,	
	cash credit	
	or by issue of bonds, debentures or debenture-stock	
	(perpetual or otherwise) or in any other manner, or from	
	any person, firm, company, co-operative society, any body	
	corporate, bank, institution, whether incorporated in India	
	or abroad, Government or any authority or any other body	
	for the purpose of the Company and may secure the	
	payment of any sums of money so received, raised or	
	borrowed; provided that the total amount borrowed by the	
	Company (apart from temporary loans obtained from the	
	Company's Bankers in the ordinary course of business)	
	shall not without the consent of the Company in General	
	Meeting exceed the aggregate of the paid up capital of the	
	Company and its free reserves that is to say reserves not set	
	apart for any specified purpose.	
94.	Subject to the provisions of the Act and these Articles, any	Issue of discount etc. or with
	bonds, debentures, debenture-stock or any other securities	special privileges.
	may be issued at a discount, premium or otherwise and with	
	any special privileges and conditions as to redemption,	
	surrender, allotment of shares, appointment of Directors or	
	otherwise; provided that debentures with the right to	
	allotment of or conversion into shares shall not be issued	
	except with the sanction of the Company in General	
95.	Meeting. The payment and/or repayment of moneys borrowed or	Securing payment or
95.	raised as aforesaid or any moneys owing otherwise or debts	0 10
	due from the Company may be secured in such manner and	repayment of Moneys borrowed.
	upon such terms and conditions in all respects as the Board	borrowed.
	may think fit, and in particular by mortgage, charter, lien or	
	any other security upon all or any of the assets or property	
	(both present and future) or the undertaking of the	
	Company including its uncalled capital for the time being,	
	or by a guarantee by any Director, Government or third	
	party, and the bonds, debentures and debenture stocks and	
	other securities may be made assignable, free from equities	
	between the Company and the person to whom the same	
	may be issued and also by a similar mortgage, charge or	
	lien to secure and guarantee, the performance by the	
	Company or any other person or company of any obligation	
	undertaken by the Company or any person or Company as	
	undentaken by the Company or any person or Company as	

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	the case may be.	
96.	Any bonds, debentures, debenture-stock or their securities	Bonds, Debentures etc. to be
	issued or to be issued by the Company shall be under the	under the control of the
	control of the Board who may issue them upon such terms	Directors.
	and conditions, and in such manner and for such	
	consideration as they shall consider to be for the benefit of	
	the Company.	
97.	If any uncalled capital of the Company is included in or	Mortgage of uncalled
	charged by any mortgage or other security the Directors	Capital.
	shall subject to the provisions of the Act and these Articles	
	make calls on the members in respect of such uncalled	
	capital in trust for the person in whose favour such	
	mortgage or security is executed.	
98.	Subject to the provisions of the Act and these Articles if the	Indemnity may be given.
	Directors or any of them or any other person shall incur or	
	be about to incur any liability whether as principal or surely	
	for the payment of any sum primarily due from the	
	Company, the Directors may execute or cause to be	
	executed any mortgage, charge or security over or affecting	
	the whole or any part of the assets of the Company by way	
	of indemnity to secure the Directors or person so becoming	
	liable as aforesaid from any loss in respect of such liability.	
0.0	MEETINGS OF MEMBERS	
99.	All the General Meetings of the Company other than	Distinction between AGM &
	Annual General Meetings shall be called Extra-ordinary	EGM.
100	General Meetings.	
100.	(a) The Directors may, whenever they think fit, convene an	Extra-Ordinary General
	Extra-Ordinary General Meeting and they shall on	Meeting by Board and by
	requisition of requisition of Members made in	requisition
	compliance with Section 100 of the Act, forthwith	
	proceed to convene Extra-Ordinary General Meeting of the members	
	(b) If at any time there are not within India sufficient	When a Director or any two
	Directors capable of acting to form a quorum, or if the	
	number of Directors be reduced in number to less than	Ordinary General Meeting
	the minimum number of Directors prescribed by these	Orumary General Meeting
	Articles and the continuing Directors fail or neglect to	
	increase the number of Directors to that number or to	
	convene a General Meeting, any Director or any two	
	or more Members of the Company holding not less	
	than one-tenth of the total paid up share capital of the	
	Company may call for an Extra-Ordinary General	
	Meeting in the same manner as nearly as possible as	
	that in which meeting may be called by the Directors.	
101.	No General Meeting, Annual or Extraordinary shall be	Meeting not to transact
	competent to enter upon, discuss or transfer any business	business not mentioned in
	which has not been mentioned in the notice or notices upon	notice.
	which it was convened.	
102.	The Chairman (if any) of the Board of Directors shall be	Chairman of General
_• <b>_</b> •	entitled to take the chair at every General Meeting, whether	Meeting
	Annual or Extraordinary. If there is no such Chairman of	
	the Board of Directors, or if at any meeting he is not	
	present within fifteen minutes of the time appointed for	
	present wrunn mitteen minutes of the time appointed for	

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	holding such meeting or if he is unable or unwilling to take	
	the chair, then the Members present shall elect another	
	Director as Chairman, and if no Director be present or if all	
	the Directors present decline to take the chair then the	
	Members present shall elect one of the members to be the	
	Chairman of the meeting.	
103.	No business, except the election of a Chairman, shall be	<b>Business confined to election</b>
	discussed at any General Meeting whilst the Chair is	of Chairman whilst chair is
	vacant.	vacant.
104.	a) The Chairperson may, with the consent of any meeting	Chairman with consent may
	at which a quorum is present, and shall, if so directed	adjourn meeting.
	by the meeting, adjourn the meeting from time to time	
	and from place to place.	
	b) No business shall be transacted at any adjourned	
	meeting other than the business left unfinished at the	
	meeting from which the adjournment took place.	
	c) When a meeting is adjourned for thirty days or more,	
	notice of the adjourned meeting shall be given as in the	
	case of an original meeting.	
	d) Save as aforesaid, and as provided in section 103 of the	
	Act, it shall not be necessary to give any notice of an	
	adjournment or of the business to be transacted at an	
	adjourned meeting.	
105.	In the case of an equality of votes the Chairman shall both	Chairman's casting vote.
	on a show of hands, on a poll (if any) and e-voting, have	
	casting vote in addition to the vote or votes to which he	
	may be entitled as a Member.	
106.	Any poll duly demanded on the election of Chairman of the	In what case poll taken
	meeting or any question of adjournment shall be taken at	without adjournment.
	the meeting forthwith.	
107.	The demand for a poll except on the question of the	Demand for poll not to
	election of the Chairman and of an adjournment shall not	prevent transaction of other
	prevent the continuance of a meeting for the transaction of	business.
	any business other than the question on which the poll has	
	been demanded.	
100	VOTES OF MEMBERS	
108.	No Member shall be entitled to vote either personally or by	Members in arrears not to
	proxy at any General Meeting or Meeting of a class of	vote.
	shareholders either upon a show of hands, upon a poll or	
	electronically, or be reckoned in a quorum in respect of any	
	shares registered in his name on which any calls or other	
	sums presently payable by him have not been paid or in	
	regard to which the Company has exercised, any right or	
400		
109.	Subject to the provision of these Articles and without	Number of votes each
	prejudice to any special privileges, or restrictions as to	member entitled.
	voting for the time being attached to any class of shares for	
	the time being forming part of the capital of the company,	
	every Member, not disqualified by the last preceding	
	Article shall be entitled to be present, and to speak and to	
	vote at such meeting, and on a show of hands every	
	member present in person shall have one vote and upon a	
	poll the voting right of every Member present in person or	

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	by proxy shall be in proportion to his share of the paid-up	
	equity share capital of the Company, Provided, however, if	
	any preference shareholder is present at any meeting of the	
	Company, save as provided in sub-section (2) of Section	
	47 of the Act, he shall have a right to vote only on	
	resolution placed before the meeting which directly affect	
	the rights attached to his preference shares.	
110.	On a poll taken at a meeting of the Company a member	Casting of votes by a
	entitled to more than one vote or his proxy or other person	member entitled to more
	entitled to vote for him, as the case may be, need not, if he	than one vote.
	votes, use all his votes or cast in the same way all the votes	
	he uses.	
111.	A member of unsound mind, or in respect of whom an	Vote of member of unsound
	order has been made by any court having jurisdiction in	mind and of minor
	lunacy, or a minor may vote, whether on a show of hands	
	or on a poll, by his committee or other legal guardian, and	
	any such committee or guardian may, on a poll, vote by	
	proxy.	
112.	Notwithstanding anything contained in the provisions of the	Postal Ballot
	Companies Act, 2013, and the Rules made there under, the	
	Company may, and in the case of resolutions relating to	
	such business as may be prescribed by such authorities	
	from time to time, declare to be conducted only by postal	
	ballot, shall, get any such business/ resolutions passed by	
	means of postal ballot, instead of transacting the business in	
	the General Meeting of the Company.	
113.	A member may exercise his vote at a meeting by electronic	E-Voting
	means in accordance with section 108 and shall vote only	
	once.	
114.	a) In the case of joint holders, the vote of the senior who	Votes of joint members.
	tenders a vote, whether in person or by proxy, shall be	
	accepted to the exclusion of the votes of the other joint	
	holders. If more than one of the said persons remain	
	present than the senior shall alone be entitled to speak	
	and to vote in respect of such shares, but the other or	
	others of the joint holders shall be entitled to be present	
	at the meeting. Several executors or administrators of a	
	deceased Member in whose name share stands shall for	
	the purpose of these Articles be deemed joints holders	
	thereof.	
	b) For this purpose, seniority shall be determined by the	
	order in which the names stand in the register of	
	members.	
115.	Votes may be given either personally or by attorney or by	Votes may be given by proxy
	proxy or in case of a company, by a representative duly	or by representative
	Authorised as mentioned in Articles	
116.	A body corporate (whether a company within the meaning	Representation of a body
	of the Act or not) may, if it is member or creditor of the	corporate.
	of the rect of hot) may, if it is member of creditor of the	1
	Company (including being a holder of debentures)	
		L.
	Company (including being a holder of debentures)	
	Company (including being a holder of debentures) authorise such person by resolution of its Board of	

debentures holders of the Company. A person authorised by resolution as aforesaid shall be entitled to exercise the same rights and powers (including the right to vote by proxy) on behalf of the body corporate as if it were an individual member, creditor or holder of debentures of the Company.         117.       (a) A member paying the whole or a part of the amount remaining unpaid on any share held by him although no part of that amount has been called up, shall not be entitled to any voting rights in respect of the moneys paid until the same would, but for this payment, become presently payable.       Members not prohibited from exercising his voting rights on the ground that he has not held his shares or interest in the Company for any specified period preceding the date on which the vote was taken.       Members not prohibit form exercising his voting specified period.         118.       Any person entitled under Article 73 (transmission clause) to transfer any share may vote at any General Meeting in respect of such shares, provided that at least forty-eight hours before the time of holding the meeting or adjourned meeting, as the case may be at which he       Votes in respect of share held so which he	ited if any
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registered holder of such shares, provided that at least forty-eight hours before the time of holding the meeting or	
forty-eight hours before the time of holding the meeting or	
proposes to vote he shall satisfy the Directors of his right	
to transfer such shares and give such indemnify (if any) as	
the Directors may require or the directors shall have	
previously admitted his right to vote at such meeting in	
respect thereof.	
119. No Member shall be entitled to vote on a show of hands No votes by proxy on	show
unless such member is present personally or by attorney or <b>of hands</b> .	
is a body Corporate present by a representative duly	
Authorised under the provisions of the Act in which case	
such members, attorney or representative may vote on a	
show of hands as if he were a Member of the Company. In	
the case of a Body Corporate the production at the meeting	
of a copy of such resolution duly signed by a Director or	
Secretary of such Body Corporate and certified by him as	
being a true copy of the resolution shall be accepted by the	
Company as sufficient evidence of the authority of the	
appointment.	
120. The instrument appointing a proxy and the power-of- Appointment of a Prox	y.
attorney or other authority, if any, under which it is signed	
or a notarised copy of that power or authority, shall be	
deposited at the registered office of the company not less	
than 48 hours before the time for holding the meeting or	
adjourned meeting at which the person named in the	
instrument proposes to vote, or, in the case of a poll, not	
less than 24 hours before the time appointed for the taking	
of the poll; and in default the instrument of proxy shall not	
be treated as valid.	
<b>121.</b> An instrument appointing a proxy shall be in the form as <b>Form of proxy.</b>	
prescribed in the rules made under section 105.	
<b>122.</b> A vote given in accordance with the terms of an instrument <b>Validity of votes given</b>	en bv
of proxy shall be valid notwithstanding the previous death <b>proxy notwithstanding</b>	•
or insanity of the Member, or revocation of the proxy or of <b>of a member</b> .	

Sr. No	Particulars	
	any power of attorney which such proxy signed, or the	
	transfer of the share in respect of which the vote is given,	
	provided that no intimation in writing of the death or	
	insanity, revocation or transfer shall have been received at	
	the office before the meeting or adjourned meeting at which	
	the proxy is used.	
123.	No objection shall be raised to the qualification of any	Time for objections to votes.
	voter except at the meeting or adjourned meeting at which	
	the vote objected to is given or tendered, and every vote not	
	disallowed at such meeting shall be valid for all purposes.	
124.	Any such objection raised to the qualification of any voter	Chairperson of the Meeting
	in due time shall be referred to the Chairperson of the	to be the judge of validity of
	meeting, whose decision shall be final and conclusive.	any vote.
	DIRECTORS	
125.	Until otherwise determined by a General Meeting of the	Number of Directors
	Company and subject to the provisions of Section 149 of	
	the Act, the number of Directors (including Debenture and	
	Alternate Directors) shall not be less than three and not	
	more than fifteen. Provided that a company may appoint	
	more than fifteen directors after passing a special resolution	
126.	A Director of the Company shall not be bound to hold any	Qualification shares.
	Qualification Shares in the Company.	-
127.	(a) Subject to the provisions of the Companies Act,	Nominee Directors.
	2013and notwithstanding anything to the contrary	
	contained in these Articles, the Board may appoint	
	any person as a director nominated by any institution	
	in pursuance of the provisions of any law for the time	
	being in force or of any agreement	
	(b) The Nominee Director/s so appointed shall not be	
	required to hold any qualification shares in the	
	Company nor shall be liable to retire by rotation. The	
	Board of Directors of the Company shall have no	
	power to remove from office the Nominee Director/s	
	so appointed. The said Nominee Director/s shall be	
	entitled to the same rights and privileges including	
	receiving of notices, copies of the minutes, sitting	
	fees, etc. as any other Director of the Company is	
	entitled.	
	(c) If the Nominee Director/s is an officer of any of the	
	financial institution the sitting fees in relation to such	
	nominee Directors shall accrue to such financial	
	institution and the same accordingly be paid by the	
	Company to them. The Financial Institution shall be	
	entitled to depute observer to attend the meetings of	
	the Board or any other Committee constituted by the	
	Board.	
	(d) The Nominee Director/s shall, notwithstanding	
	anything to the Contrary contained in these Articles,	
	be at liberty to disclose any information obtained by	
	him/them to the Financial Institution appointing	
	him/them as such Director/s.	
128.	The Board may appoint an Alternate Director to act for a	Appointment of alternate
140.	Director (hereinafter called "The Original Director") during	Director.

Sr. No	Particulars	
01.110	his absence for a period of not less than three months from	
	India. An Alternate Director appointed under this Article	
	shall not hold office for period longer than that permissible	
	to the Original Director in whose place he has been	
	appointed and shall vacate office if and when the Original	
	Director returns to India. If the term of Office of the	
	Original Director is determined before he so returns to	
	India, any provision in the Act or in these Articles for the	
	automatic re-appointment of retiring Director in default of	
	another appointment shall apply to the Original Director	
	and not to the Alternate Director.	
129.	Subject to the provisions of the Act, the Board shall have	Additional Director
127.	power at any time and from time to time to appoint any	Additional Director
	other person to be an Additional Director. Any such	
	Additional Director shall hold office only upto the date of	
	the next Annual General Meeting.	
130.	Subject to the provisions of the Act, the Board shall have	Directors power to fill casual
130.	power at any time and from time to time to appoint a	vacancies.
	Director, if the office of any director appointed by the	vacancies.
	company in general meeting is vacated before his term of	
	office expires in the normal course, who shall hold office	
	only up to the date up to which the Director in whose place	
	he is appointed would have held office if it had not been	
	vacated by him.	
131.		Sitting Ecog
151.	Until otherwise determined by the Company in General Meeting, each Director other than the Managing/Whole-	Sitting Fees.
	time Director (unless otherwise specifically provided for)	
	shall be entitled to sitting fees not exceeding a sum	
	prescribed in the Act (as may be amended from time to	
	time) for attending meetings of the Board or Committees thereof.	
122		Trovolling
132.	The Board of Directors may subject to the limitations	Travelling expenses
	provided in the Act allow and pay to any Director who	Incurred by Director on
	attends a meeting at a place other than his usual place of	Company's business.
	residence for the purpose of attending a meeting, such sum	
	as the Board may consider fair, compensation for	
	travelling, hotel and other incidental expenses properly	
	incurred by him, in addition to his fee for attending such	
	meeting as above specified. <b>PROCEEDING OF THE BOARD OF DIRECTORS</b>	
122		Mostings of Directors
133.	(a) The Board of Directors may meet for the conduct of business, adjourn and otherwise regulate its meetings as it	Meetings of Directors.
	thinks fit.	
	(b) A director may, and the manager or secretary on the	
	requisition of a director shall, at any time, summon a	
104	meeting of the Board.	Chairmang
134.	a) The Directors may from time to time elect from among their members a Chairmenson of the Board and	Chairperson
	their members a Chairperson of the Board and	
	determine the period for which he is to hold office. If at	
	any meeting of the Board, the Chairman is not present	
	within five minutes after the time appointed for holding	
	the same, the Directors present may choose one of the	
	Directors then present to preside at the meeting.	

Sr. No	Particulars	
	b) Subject to Section 203 of the Act and rules made there	
	under, one person can act as the Chairman as well as	
	the Managing Director or Chief Executive Officer at	
	the same time.	
135.	Questions arising at any meeting of the Board of Directors	Questions at Board meeting
	shall be decided by a majority of votes and in the case of an	how decided.
	equality of votes, the Chairman will have a second or	
	casting vote.	
136.	The continuing directors may act notwithstanding any	Continuing directors may
	vacancy in the Board; but, if and so long as their number is	act notwithstanding any
	reduced below the quorum fixed by the Act for a meeting	vacancy in the Board
	of the Board, the continuing directors or director may act	
	for the purpose of increasing the number of directors to that	
	fixed for the quorum, or of summoning a general meeting	
1.0-	of the company, but for no other purpose.	
137.	Subject to the provisions of the Act, the Board may	Directors may appoint
	delegate any of their powers to a Committee consisting of	committee.
	such member or members of its body as it thinks fit, and it	
	may from time to time revoke and discharge any such	
	committee either wholly or in part and either as to person,	
	or purposes, but every Committee so formed shall in the exercise of the powers so delegated conform to any	
	regulations that may from time to time be imposed on it by	
	the Board. All acts done by any such Committee in	
	conformity with such regulations and in fulfilment of the	
	purposes of their appointment but not otherwise, shall have	
	the like force and effect as if done by the Board.	
138.	The Meetings and proceedings of any such Committee of	Committee Meeting show to
2000	the Board consisting of two or more members shall be	be governed.
	governed by the provisions herein contained for regulating	
	the meetings and proceedings of the Directors so far as the	
	same are applicable thereto and are not superseded by any	
	regulations made by the Directors under the last preceding	
	Article.	
139.	a) A committee may elect a Chairperson of its meetings.	Chairperson of Committee
	b) If no such Chairperson is elected, or if at any meeting	Meetings
	the Chairperson is not present within five minutes after	
	the time appointed for holding the meeting, the	
	members present may choose one of their members to	
	be Chairperson of the meeting.	
140.	a) A committee may meet and adjourn as it thinks fit.	Meetings of the Committee
	b) Questions arising at any meeting of a committee shall	
	be determined by a majority of votes of the members	
	present, and in case of an equality of votes, the	
	Chairperson shall have a second or casting vote.	
141.	Subject to the provisions of the Act, all acts done by any	Acts of Board or Committee
	meeting of the Board or by a Committee of the Board, or by	shall be valid
	any person acting as a Director shall notwithstanding that it	notwithstanding defect in
	shall afterwards be discovered that there was some defect in	appointment.
	the appointment of such Director or persons acting as	
	aforesaid, or that they or any of them were disqualified or	
	had vacated office or that the appointment of any of them	
	had been terminated by virtue of any provisions contained	

Sr. No	Particulars	
	in the Act or in these Articles, be as valid as if every such	
	person had been duly appointed, and was qualified to be a	
	Director.	
	<b>RETIREMENT AND ROTATION OF DIRECTORS</b>	
142.	Subject to the provisions of Section 161 of the Act, if the	Power to fill casual vacancy
	office of any Director appointed by the Company in	
	General Meeting vacated before his term of office will	
	expire in the normal course, the resulting casual vacancy	
	may in default of and subject to any regulation in the	
	Articles of the Company be filled by the Board of Directors	
	at the meeting of the Board and the Director so appointed	
	shall hold office only up to the date up to which the	
	Director in whose place he is appointed would have held	
	office if had not been vacated as aforesaid.	
	POWERS OF THE BOARD	
143.	The business of the Company shall be managed by the	Powers of the Board
	Board who may exercise all such powers of the Company	
	and do all such acts and things as may be necessary, unless	
	otherwise restricted by the Act, or by any other law or by	
	the Memorandum or by the Articles required to be	
	exercised by the Company in General Meeting. However	
	no regulation made by the Company in General Meeting shall invalidate any prior act of the Board which would	
	have been valid if that regulation had not been made.	
144.	Without prejudice to the general powers conferred by the	Certain powers of the Board
144.	Articles and so as not in any way to limit or restrict these	Certain powers of the board
	powers, and without prejudice to the other powers	
	conferred by these Articles, but subject to the restrictions	
	contained in the Articles, it is hereby, declared that the	
	Directors shall have the following powers, that is to say	
	(1) Subject to the provisions of the Act, to purchase or	To acquire any property,
	otherwise acquire any lands, buildings, machinery,	rights etc.
	premises, property, effects, assets, rights, creditors,	
	royalties, business and goodwill of any person firm or	
	company carrying on the business which this	
	Company is authorised to carry on, in any part of	
	India.	
	(2) Subject to the provisions of the Act to purchase, take	To take on Lease.
	on lease for any term or terms of years, or otherwise	
	acquire any land or lands, with or without buildings	
	and out-houses thereon, situate in any part of India, at	
	such conditions as the Directors may think fit, and in	
	any such purchase, lease or acquisition to accept such	
	title as the Directors may believe, or may be advised	
	to be reasonably satisfy.	
	(3) To erect and construct, on the said land or lands,	To erect & construct.
	buildings, houses, warehouses and sheds and to alter,	
	extend and improve the same, to let or lease the	
	property of the company, in part or in whole for such	
	rent and subject to such conditions, as may be thought	
	advisable; to sell such portions of the land or	
	buildings of the Company as may not be required for	
	the company; to mortgage the whole or any portion of	

Sr. No		Particulars	
		the property of the company for the purposes of the	
		Company; to sell all or any portion of the machinery	
		or stores belonging to the Company.	
	(4)	At their discretion and subject to the provisions of the	To pay for property.
		Act, the Directors may pay property rights or	
		privileges acquired by, or services rendered to the	
		Company, either wholly or partially in cash or in	
		shares, bonds, debentures or other securities of the	
		Company, and any such share may be issued either as	
		fully paid up or with such amount credited as paid up	
		thereon as may be agreed upon; and any such bonds,	
		debentures or other securities may be either	
		specifically charged upon all or any part of the	
		property of the Company and its uncalled capital or	
		not so charged.	
	(5)	To insure and keep insured against loss or damage by	To insure properties of the
	(0)	fire or otherwise for such period and to such extent as	Company.
		they may think proper all or any part of the buildings,	company.
		machinery, goods, stores, produce and other moveable	
		property of the Company either separately or co-	
		jointly; also to insure all or any portion of the goods,	
		produce, machinery and other articles imported or	
		exported by the Company and to sell, assign,	
		surrender or discontinue any policies of assurance	
		effected in pursuance of this power.	
	(6)	To open accounts with any Bank or Bankers and to	To open Bank accounts.
	(0)	pay money into and draw money from any such	To open Dunk accounts.
		account from time to time as the Directors may think	
		fit.	
	(7)	To secure the fulfilment of any contracts or	To secure contracts by way
	(')	engagement entered into by the Company by	of mortgage.
		mortgage or charge on all or any of the property of the	or mortgage.
		Company including its whole or part of its	
		undertaking as a going concern and its uncalled	
		capital for the time being or in such manner as they	
		think fit.	
	(8)	To accept from any member, so far as may be	To accept surrender of
	(0)	permissible by law, a surrender of the shares or any	shares.
		part thereof, on such terms and conditions as shall be	Shar Co.
		agreed upon.	
	(9)	To appoint any person to accept and hold in trust, for	To appoint trustees for the
		the Company property belonging to the Company, or	Company.
		in which it is interested or for any other purposes and	Company.
		to execute and to do all such deeds and things as may	
		be required in relation to any such trust, and to	
		provide for the remuneration of such trustee or	
		trustees.	
	(10)	To institute, conduct, defend, compound or abandon	To conduct legal
	(10)	any legal proceeding by or against the Company or its	To conduct legal proceedings.
			proceedings.
		Officer, or otherwise concerning the affairs and also	
		to compound and allow time for payment or satisfaction of any data due and of any claims or	
		satisfaction of any debts, due, and of any claims or demands by or against the Company and to rafer any	
	1	demands by or against the Company and to refer any	l

Sr. No	Particulars	
	difference to arbitration, either according to Indian or	
	Foreign law and either in India or abroad and observe	
	and perform or challenge any award thereon.	
	(11) To act on behalf of the Company in all matters	Bankruptcy & Insolvency
	relating to bankruptcy insolvency.	
	(12) To make and give receipts, release and give discharge	To issue receipts &give
	for moneys payable to the Company and for the	discharge.
	claims and demands of the Company.	_
	(13) Subject to the provisions of the Act, and these Articles	To invest and deal with
	to invest and deal with any moneys of the Company	money of the Company.
	not immediately required for the purpose thereof,	
	upon such authority (not being the shares of this	
	Company) or without security and in such manner as	
	they may think fit and from time to time to vary or	
	realise such investments. Save as provided in Section	
	187 of the Act, all investments shall be made and held	
	in the Company's own name.	
	(14) To execute in the name and on behalf of the Company	To give Security by way of
	in favour of any Director or other person who may	indemnity.
	incur or be about to incur any personal liability	
	whether as principal or as surety, for the benefit of the	
	Company, such mortgage of the Company's property	
	(present or future) as they think fit, and any such	
	mortgage may contain a power of sale and other	
	powers, provisions, covenants and agreements as shall	
	be agreed upon;	
	(15) To determine from time to time persons who shall be	To determine signing
	entitled to sign on Company's behalf, bills, notes,	powers.
	receipts, acceptances, endorsements, cheques,	
	dividend warrants, releases, contracts and documents	
	and to give the necessary authority for such purpose,	
	whether by way of a resolution of the Board or by	
	way of a power of attorney or otherwise.	
	(16) To give to any Director, Officer, or other persons	Commission or share in
	employed by the Company, a commission on the	
		profits.
	profits of any particular business or transaction, or a	profits.
		profits.
	profits of any particular business or transaction, or a	profits.
	profits of any particular business or transaction, or a share in the general profits of the company; and such commission or share of profits shall be treated as part of the working expenses of the Company.	profits.
	profits of any particular business or transaction, or a share in the general profits of the company; and such commission or share of profits shall be treated as part	profits. Bonus etc. to employees.
	<ul> <li>profits of any particular business or transaction, or a share in the general profits of the company; and such commission or share of profits shall be treated as part of the working expenses of the Company.</li> <li>(17) To give, award or allow any bonus, pension, gratuity or compensation to any employee of the Company, or</li> </ul>	
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	<ul> <li>profits of any particular business or transaction, or a share in the general profits of the company; and such commission or share of profits shall be treated as part of the working expenses of the Company.</li> <li>(17) To give, award or allow any bonus, pension, gratuity or compensation to any employee of the Company, or his widow, children, dependents, that may appear just or proper, whether such employee, his widow, children or dependents have or have not a legal claim</li> </ul>	
	<ul> <li>profits of any particular business or transaction, or a share in the general profits of the company; and such commission or share of profits shall be treated as part of the working expenses of the Company.</li> <li>(17) To give, award or allow any bonus, pension, gratuity or compensation to any employee of the Company, or his widow, children, dependents, that may appear just or proper, whether such employee, his widow, children or dependents have or have not a legal claim on the Company.</li> </ul>	Bonus etc. to employees.
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	<ul> <li>profits of any particular business or transaction, or a share in the general profits of the company; and such commission or share of profits shall be treated as part of the working expenses of the Company.</li> <li>(17) To give, award or allow any bonus, pension, gratuity or compensation to any employee of the Company, or his widow, children, dependents, that may appear just or proper, whether such employee, his widow, children or dependents have or have not a legal claim on the Company.</li> <li>(18) To set aside out of the profits of the Company such sums as they may think proper for depreciation or the depreciation funds or to insurance fund or to an export</li> </ul>	Bonus etc. to employees.
	<ul> <li>profits of any particular business or transaction, or a share in the general profits of the company; and such commission or share of profits shall be treated as part of the working expenses of the Company.</li> <li>(17) To give, award or allow any bonus, pension, gratuity or compensation to any employee of the Company, or his widow, children, dependents, that may appear just or proper, whether such employee, his widow, children or dependents have or have not a legal claim on the Company.</li> <li>(18) To set aside out of the profits of the Company such sums as they may think proper for depreciation or the depreciation funds or to insurance fund or to an export fund, or to a Reserve Fund, or Sinking Fund or any</li> </ul>	Bonus etc. to employees.
	<ul> <li>profits of any particular business or transaction, or a share in the general profits of the company; and such commission or share of profits shall be treated as part of the working expenses of the Company.</li> <li>(17) To give, award or allow any bonus, pension, gratuity or compensation to any employee of the Company, or his widow, children, dependents, that may appear just or proper, whether such employee, his widow, children or dependents have or have not a legal claim on the Company.</li> <li>(18) To set aside out of the profits of the Company such sums as they may think proper for depreciation or the depreciation funds or to insurance fund or to an export fund, or to a Reserve Fund, or Sinking Fund or any special fund to meet contingencies or repay</li> </ul>	Bonus etc. to employees.

Sr. No	Particulars	
	for such other purposes (including the purpose	
	referred to in the preceding clause) as the Board may,	
	in the absolute discretion think conducive to the	
	interests of the Company, and subject to Section 179	
	of the Act, to invest the several sums so set aside or so	
	much thereof as may be required to be invested, upon	
	such investments (other than shares of this Company)	
	as they may think fit and from time to time deal with	
	and vary such investments and dispose of and apply and extend all or any part thereof for the benefit of the	
	Company notwithstanding the matters to which the	
	Board apply or upon which the capital moneys of the	
	Company might rightly be applied or expended and	
	divide the reserve fund into such special funds as the	
	Board may think fit; with full powers to transfer the	
	whole or any portion of a reserve fund or division of a	
	reserve fund to another fund and with the full power	
	to employ the assets constituting all or any of the	
	above funds, including the depredation fund, in the	
	business of the company or in the purchase or	
	repayment of debentures or debenture-stocks and	
	without being bound to keep the same separate from	
	the other assets and without being bound to pay	
	interest on the same with the power to the Board at	
	their discretion to pay or allow to the credit of such	
	funds, interest at such rate as the Board may think	
	proper.	To appoint and namena
	(19) To appoint, and at their discretion remove or suspend such general manager, managers, secretaries,	To appoint and remove officers and other
	assistants, supervisors, scientists, technicians,	employees.
	engineers, consultants, legal, medical or economic	employees.
	advisers, research workers, labourers, clerks, agents	
	and servants, for permanent, temporary or special	
	services as they may from time to time think fit, and	
	to determine their powers and duties and to fix their	
	salaries or emoluments or remuneration and to require	
	security in such instances and for such amounts they	
	may think fit and also from time to time to provide for	
	the management and transaction of the affairs of the	
	Company in any specified locality in India or	
	elsewhere in such manner as they think fit and the	
	provisions contained in the next following clauses	
	shall be without projudice to the general powers	1
	shall be without prejudice to the general powers	
	conferred by this clause.	
	<ul><li>conferred by this clause.</li><li>(20) At any time and from time to time by power of</li></ul>	To appoint Attorneys.
	<ul><li>conferred by this clause.</li><li>(20) At any time and from time to time by power of attorney under the seal of the Company, to appoint</li></ul>	To appoint Attorneys.
	<ul><li>conferred by this clause.</li><li>(20) At any time and from time to time by power of attorney under the seal of the Company, to appoint any person or persons to be the Attorney or attorneys</li></ul>	To appoint Attorneys.
	<ul><li>conferred by this clause.</li><li>(20) At any time and from time to time by power of attorney under the seal of the Company, to appoint any person or persons to be the Attorney or attorneys of the Company, for such purposes and with such</li></ul>	To appoint Attorneys.
	<ul> <li>conferred by this clause.</li> <li>(20) At any time and from time to time by power of attorney under the seal of the Company, to appoint any person or persons to be the Attorney or attorneys of the Company, for such purposes and with such powers, authorities and discretions (not exceeding</li> </ul>	To appoint Attorneys.
	<ul> <li>conferred by this clause.</li> <li>(20) At any time and from time to time by power of attorney under the seal of the Company, to appoint any person or persons to be the Attorney or attorneys of the Company, for such purposes and with such powers, authorities and discretions (not exceeding those vested in or exercisable by the Board under</li> </ul>	To appoint Attorneys.
	<ul> <li>conferred by this clause.</li> <li>(20) At any time and from time to time by power of attorney under the seal of the Company, to appoint any person or persons to be the Attorney or attorneys of the Company, for such purposes and with such powers, authorities and discretions (not exceeding those vested in or exercisable by the Board under these presents and excluding the power to make calls</li> </ul>	To appoint Attorneys.
	<ul> <li>conferred by this clause.</li> <li>(20) At any time and from time to time by power of attorney under the seal of the Company, to appoint any person or persons to be the Attorney or attorneys of the Company, for such purposes and with such powers, authorities and discretions (not exceeding those vested in or exercisable by the Board under</li> </ul>	To appoint Attorneys.

Sr. No	Particulars	
	moneys) and for such period and subject to such	
	conditions as the Board may from time to time think	
	fit, and such appointments may (if the Board think fit)	
	be made in favour of the members or any of the	
	members of any local Board established as aforesaid	
	or in favour of any Company, or the shareholders,	
	directors, nominees or manager of any Company or	
	firm or otherwise in favour of any fluctuating body of	
	persons whether nominated directly or indirectly by	
	the Board and any such powers of attorney may	
	contain such powers for the protection or convenience	
	for dealing with such Attorneys as the Board may	
	think fit, and may contain powers enabling any such	
	delegated Attorneys as aforesaid to sub-delegate all or	
	any of the powers, authorities and discretion for the	
	time being vested in them.	
	(21) Subject to Sections 188 of the Act, for or in relation to	To enter into contracts.
	any of the matters aforesaid or otherwise for the	
	purpose of the Company to enter into all such	
	negotiations and contracts and rescind and vary all	
	such contracts, and execute and do all such acts, deeds	
	and things in the name and on behalf of the Company	
	as they may consider expedient.	
	(22) From time to time to make, vary and repeal rules for	To make rules.
	the regulations of the business of the Company its	
	Officers and employees.	
	(23) To effect, make and enter into on behalf of the	To effect contracts etc.
	Company all transactions, agreements and other	
	contracts within the scope of the business of the	
	Company.	
	(24) To apply for, promote and obtain any act, charter,	To apply & obtain
	privilege, concession, license, authorization, if any,	concessions licenses etc.
	Government, State or municipality, provisional order	
	or license of any authority for enabling the Company	
	to carry any of this objects into effect, or for	
	extending and any of the powers of the Company or	
	for effecting any modification of the Company's	
	constitution, or for any other purpose, which may	
	seem expedient and to oppose any proceedings or	
	applications which may seem calculated, directly or	
	indirectly to prejudice the Company's interests.	To non commissions
	(25) To pay and charge to the capital account of the	To pay commissions or
	Company any commission or interest lawfully	interest.
	payable there out under the provisions of Sections	
	40of the Act and of the provisions contained in these	
	presents.	To nodeom museum
	(26) To redeem preference shares.	To redeem preference shares.
	(27) To subscribe, incur expenditure or otherwise to assist	
	(27) TO SUBSCIEC, HELL EXPENDITULE OF UTILE WISE TO ASSIST	To assist charitable or
	-	henevalent institutions
	or to guarantee money to charitable, benevolent,	benevolent institutions.
	or to guarantee money to charitable, benevolent, religious, scientific, national or any other institutions	benevolent institutions.
	or to guarantee money to charitable, benevolent,	benevolent institutions.

Sr. No		Particulars	
		locality or operation or of public and general utility or	
		otherwise.	
	(28)		
		and incidental to the promotion, formation,	
	(	establishment and registration of the Company.	
	(29)	To pay and charge to the capital account of the	
		Company any commission or interest lawfully	
		payable thereon under the provisions of Sections 40 of	
		the Act.	
	(30)	To provide for the welfare of Directors or ex-	
		Directors or employees or ex-employees of the	
		Company and their wives, widows and families or the	
		dependents or connections of such persons, by	
		building or contributing to the building of houses,	
		dwelling or chawls, or by grants of moneys, pension,	
		gratuities, allowances, bonus or other payments, or by	
		creating and from time to time subscribing or	
		contributing, to provide other associations,	
		institutions, funds or trusts and by providing or	
		subscribing or contributing towards place of	
		instruction and recreation, hospitals and dispensaries,	
		medical and other attendance and other assistance as	
		the Board shall think fit and subject to the provision	
		of Section 181 of the Act, to subscribe or contribute	
		or otherwise to assist or to guarantee money to	
		charitable, benevolent, religious, scientific, national or	
		other institutions or object which shall have any moral	
		or other claim to support or aid by the Company,	
		either by reason of locality of operation, or of the	
	(21)	public and general utility or otherwise.	
	(31)	To purchase or otherwise acquire or obtain license for the use of and to call such as a grant license for the	
		the use of and to sell, exchange or grant license for the	
		use of any trade mark, patent, invention or technical	
	(22)	know-how.	
	(32)	To sell from time to time any Articles, materials,	
		machinery, plants, stores and other Articles and thing	
		belonging to the Company as the Board may think	
		proper and to manufacture, prepare and sell waste and by-products.	
	(22)	From time to time to extend the business and	
	(33)	undertaking of the Company by adding, altering or	
		enlarging all or any of the buildings, factories,	
		workshops, premises, plant and machinery, for the	
		time being the property of or in the possession of the	
		Company, or by erecting new or additional buildings,	
		and to expend such sum of money for the purpose	
		aforesaid or any of them as they be thought necessary	
		or expedient.	
	(34)	To undertake on behalf of the Company any payment	
	(54)	of rents and the performance of the covenants,	
		conditions and agreements contained in or reserved by	
		any lease that may be granted or assigned to or	
		otherwise acquired by the Company and to purchase	
		otherwise acquired by the Company and to purchase	

Sr. No	Particulars	
	the reversion or reversions, and otherwise to acquire	
	on free hold sample of all or any of the lands of the	
	Company for the time being held under lease or for an	
	estate less than freehold estate. (35) To improve, manage, develop, exchange, lease, sell,	
	resell and re-purchase, dispose off, deal or otherwise	
	turn to account, any property (movable or immovable)	
	or any rights or privileges belonging to or at the	
	disposal of the Company or in which the Company is	
	interested.	
	(36) To let, sell or otherwise dispose of subject to the	
	provisions of Section 180 of the Act and of the other	
	Articles any property of the Company, either	
	absolutely or conditionally and in such manner and	
	upon such terms and conditions in all respects as it	
	thinks fit and to accept payment in satisfaction for the same in cash or otherwise as it thinks fit.	
	(37) Generally subject to the provisions of the Act and	
	these Articles, to delegate the powers/authorities and	
	discretions vested in the Directors to any person(s),	
	firm, company or fluctuating body of persons as	
	aforesaid.	
	(38) To comply with the requirements of any local law	
	which in their opinion it shall in the interest of the	
	Company be necessary or expedient to comply with.	
	MANAGING AND WHOLE-TIME DIRECTORS	
		<b>B</b>
145.	a) Subject to the provisions of the Act and of these	Powers to appoint
145.	Articles, the Directors may from time to time in Board	Managing/Whole time
145.	Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a	
145.	Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole-	Managing/Whole time
145.	Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole- time Director or whole-time Directors of the Company	Managing/Whole time
145.	Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole-	Managing/Whole time
145.	Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole- time Director or whole-time Directors of the Company for such term not exceeding five years at a time as they	Managing/Whole time
145.	Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole- time Director or whole-time Directors of the Company for such term not exceeding five years at a time as they may think fit to manage the affairs and business of the Company, and may from time to time (subject to the provisions of any contract between him or them and the	Managing/Whole time
145.	Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole- time Director or whole-time Directors of the Company for such term not exceeding five years at a time as they may think fit to manage the affairs and business of the Company, and may from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office	Managing/Whole time
145.	Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole- time Director or whole-time Directors of the Company for such term not exceeding five years at a time as they may think fit to manage the affairs and business of the Company, and may from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place or	Managing/Whole time
145.	Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole- time Director or whole-time Directors of the Company for such term not exceeding five years at a time as they may think fit to manage the affairs and business of the Company, and may from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place or places.	Managing/Whole time
145.	<ul> <li>Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole-time Directors of the Company for such term not exceeding five years at a time as they may think fit to manage the affairs and business of the Company, and may from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place or places.</li> <li>b) The Managing Director or Managing Directors or</li> </ul>	Managing/Whole time
145.	<ul> <li>Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole-time Directors of the Company for such term not exceeding five years at a time as they may think fit to manage the affairs and business of the Company, and may from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place or places.</li> <li>b) The Managing Director or Managing Directors so</li> </ul>	Managing/Whole time
145.	<ul> <li>Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole-time Directors of the Company for such term not exceeding five years at a time as they may think fit to manage the affairs and business of the Company, and may from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place or places.</li> <li>b) The Managing Director or Managing Directors so appointed shall be liable to retire by rotation. A</li> </ul>	Managing/Whole time
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145.	<ul> <li>Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole-time Directors of the Company for such term not exceeding five years at a time as they may think fit to manage the affairs and business of the Company, and may from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place or places.</li> <li>b) The Managing Director or Managing Directors so appointed shall be liable to retire by rotation. A</li> </ul>	Managing/Whole time
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145.	<ul> <li>Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole-time Directors of whole-time Directors of the Company for such term not exceeding five years at a time as they may think fit to manage the affairs and business of the Company, and may from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place or places.</li> <li>b) The Managing Director or Managing Directors so appointed shall be liable to retire by rotation. A Managing Director or Whole-time Director who is appointed as Director immediately on the retirement by rotation shall continue to hold his office as Managing Director or Whole-time Director and such reappointment as such Director shall not be deemed to</li> </ul>	Managing/Whole time
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	<ul> <li>Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole-time Directors of whole-time Directors of the Company for such term not exceeding five years at a time as they may think fit to manage the affairs and business of the Company, and may from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place or places.</li> <li>b) The Managing Director or Managing Directors so appointed shall be liable to retire by rotation. A Managing Director or Whole-time Director who is appointed as Director immediately on the retirement by rotation shall continue to hold his office as Managing Director or Whole-time Director and such reappointment as such Director shall not be deemed to constitute a break in his appointment as Managing Director.</li> </ul>	Managing/Whole time Directors.
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	<ul> <li>Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole-time Directors of the Company for such term not exceeding five years at a time as they may think fit to manage the affairs and business of the Company, and may from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place or places.</li> <li>b) The Managing Director or Managing Directors so appointed shall be liable to retire by rotation. A Managing Director or Whole-time Director who is appointed as Director immediately on the retirement by rotation shall continue to hold his office as Managing Director or Whole-time Director and such reappointment as such Director.</li> <li>The remuneration of a Managing Director or a Whole-time Director.</li> </ul>	Managing/Whole time Directors.
	<ul> <li>Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Whole-time Directors or whole-time Directors or whole-time Directors of the Company for such term not exceeding five years at a time as they may think fit to manage the affairs and business of the Company, and may from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place or places.</li> <li>b) The Managing Director or Managing Directors or whole-time Director or whole-time Director so appointed shall be liable to retire by rotation. A Managing Director or Whole-time Director who is appointed as Director immediately on the retirement by rotation shall continue to hold his office as Managing Director or Whole-time Director and such reappointment as such Director.</li> <li>The remuneration of a Managing Director or a Whole-time Director.</li> </ul>	Managing/Whole time Directors.
	<ul> <li>Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole-time Directors of the Company for such term not exceeding five years at a time as they may think fit to manage the affairs and business of the Company, and may from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place or places.</li> <li>b) The Managing Director or Managing Directors so appointed shall be liable to retire by rotation. A Managing Director or Whole-time Director who is appointed as Director immediately on the retirement by rotation shall continue to hold his office as Managing Director or Whole-time Director and such reappointment as such Director.</li> <li>The remuneration of a Managing Director or a Whole-time Director.</li> </ul>	Managing/Whole time Directors.

Sr. No	Particulars	
	commission on profits of the Company, or by participation	
	in any such profits, or by any, or all of these modes.	
147.	<ol> <li>Subject to control, direction and supervision of the Board of Directors, the day-today management of the company will be in the hands of the Managing Director or Whole-time Director appointed in accordance with regulations of these Articles of Association with powers to the Directors to distribute such day-to-day management functions among such Directors and in any manner as may be directed by the Board.</li> <li>The Directors may from time to time entrust to and confer upon the Managing Director or Whole-time Director for the time being save as prohibited in the Act, such of the powers exercisable under these presents by the Directors as they may think fit, and may confer such objects and purposes, and upon such terms and conditions, and with such restrictions as they think expedient; and they may subject to the provisions of the Act and these Articles confer such powers, either collaterally with or to the exclusion of, and in eventivation for all or any of the powers of the</li> </ol>	Powers and duties of Managing Director or Whole-time Director.
	<ul> <li>and in substitution for, all or any of the powers of the Directors in that behalf, and may from time to time revoke, withdraw, alter or vary all or any such powers.</li> <li>(3) The Company's General Meeting may also from time to time appoint any Managing Director or Managing Directors or Wholetime Director or Wholetime Directors of the Company and may exercise all the powers referred to in these Articles.</li> <li>(4) The Managing Director shall be entitled to sub-delegate (with the sanction of the Directors where necessary) all or any of the powers, authorities and</li> </ul>	
	<ul> <li>discretions for the time being vested in him in particular from time to time by the appointment of any attorney or attorneys for the management and transaction of the affairs of the Company in any specified locality in such manner as they may think fit.</li> <li>(5) Notwithstanding anything contained in these Articles,</li> </ul>	
	<ul> <li>the Managing Director is expressly allowed generally to work for and contract with the Company and especially to do the work of Managing Director and also to do any work for the Company upon such terms and conditions and for such remuneration (subject to the provisions of the Act) as may from time to time be agreed between him and the Directors of the Company.</li> <li>Chief Executive Officer, Manager, Company Secretary or Chief Financial Officer</li> </ul>	
148.	a) Subject to the provisions of the Act,—	Board to appoint Chief
	i. A chief executive officer, manager, company secretary or chief financial officer may be	Executive Officer/ Manager/ Company Secretary/ Chief

Sr. No	Particulars	
	appointed by the Board for such term, at such	Financial Officer
	remuneration and upon such conditions as it may	
	thinks fit; and any chief executive officer, manager,	
	company secretary or chief financial officer so	
	appointed may be removed by means of a	
	resolution of the Board;	
	ii. A director may be appointed as chief executive	
	officer, manager, company secretary or chief financial officer.	
	<b>b</b> ) A provision of the Act or these regulations requiring or	
	authorising a thing to be done by or to a director and	
	chief executive officer, manager, company secretary or	
	chief financial officer shall not be satisfied by its being	
	done by or to the same person acting both as director	
	and as, or in place of, chief executive officer, manager,	
	company secretary or chief financial officer.	
	THE SEAL	
149.	(a) The Board shall provide a Common Seal for the	The seal, its custody and use.
	purposes of the Company, and shall have power from	
	time to time to destroy the same and substitute a new	
	Seal in lieu thereof, and the Board shall provide for	
	the safe custody of the Seal for the time being, and the	
	Seal shall never be used except by the authority of the	
	Board or a Committee of the Board previously given.	
	(b) The Company shall also be at liberty to have an	
	Official Seal in accordance with of the Act, for use in	
150	any territory, district or place outside India.	
150.	The seal of the company shall not be affixed to any instrument event by the outbority of a recelution of the	Deeds how executed.
	instrument except by the authority of a resolution of the Board or of a committee of the Board authorized by it in	
	that behalf, and except in the presence of at least two	
	directors and of the secretary or such other person as the	
	Board may appoint for the purpose; and those two directors	
	and the secretary or other person aforesaid shall sign every	
	instrument to which the seal of the company is so affixed in	
	their presence.	
	Dividend and Reserves	
151.	(1) Subject to the rights of persons, if any, entitled to	Division of profits.
	shares with special rights as to dividends, all	
	dividends shall be declared and paid according to the	
	amounts paid or credited as paid on the shares in	
	respect whereof the dividend is paid, but if and so	
	long as nothing is paid upon any of the shares in the	
	Company, dividends may be declared and paid	
	according to the amounts of the shares.	
	(2) No amount paid or credited as paid on a share in advance of calls shall be treated for the purposes of	
	advance of calls shall be treated for the purposes of this regulation as paid on the share	
	<ul><li>this regulation as paid on the share.</li><li>(3) All dividends shall be apportioned and paid</li></ul>	
	proportionately to the amounts paid or credited as	
	paid on the shares during any portion or portions of	
	the period in respect of which the dividend is paid; but	
	if any share is issued on terms providing that it shall	

Sr. No	Particulars				
	rank for dividend as from a particular date such share				
	shall rank for dividend accordingly.				
152.	The Company in General Meeting may declare dividends,	The company in General			
	to be paid to members according to their respective rights	Meeting may declare			
	and interests in the profits and may fix the time for payment	Dividends.			
	and the Company shall comply with the provisions of				
	Section 127 of the Act, but no dividends shall exceed the				
	amount recommended by the Board of Directors, but the				
	Company may declare a smaller dividend in general				
152	meeting.				
153.	a) The Board may, before recommending any dividend,	Transfer to reserves			
	set aside out of the profits of the company such sums as it thinks fit as a reserve or reserves which shall, at the				
	discretion of the Board, be applicable for any purpose to which the profits of the company may be properly				
	applied, including provision for meeting contingencies				
	or for equalizing dividends; and pending such				
	application, may, at the like discretion, either be				
	employed in the business of the company or be				
	invested in such investments (other than shares of the				
	company) as the Board may, from time to time, thinks				
	fit.				
	b) The Board may also carry forward any profits which it				
	may consider necessary not to divide, without setting				
	them aside as a reserve.				
154.	Subject to the provisions of section 123, the Board may	Interim Dividend.			
	from time to time pay to the members such interim				
	dividends as appear to it to be justified by the profits of the				
	company.				
155.	The Directors may retain any dividends on which the	Debts may be deducted.			
	Company has a lien and may apply the same in or towards				
	the satisfaction of the debts, liabilities or engagements in				
	respect of which the lien exists.				
156.	No amount paid or credited as paid on a share in advance of				
	calls shall be treated for the purposes of this articles as paid	not to earn dividend.			
. ==	on the share.				
157.	All dividends shall be apportioned and paid proportionately	Dividends in proportion to			
	to the amounts paid or credited as paid on the shares during	amount paid-up.			
	any portion or portions of the period in respect of which the				
	dividend is paid but if any share is issued on terms				
	providing that it shall rank for dividends as from a				
	particular date such share shall rank for dividend				
158.	accordingly. The Board of Directors may retain the dividend payable	Retention of dividends until			
120.	upon shares in respect of which any person under Articles	completion of transfer under			
	has become entitled to be a member, or any person under				
	that Article is entitled to transfer, until such person	Articles.			
	becomes a member, in respect of such shares or shall duly				
	transfer the same.				
159.	No member shall be entitled to receive payment of any	No Member to receive			
	interest or dividend or bonus in respect of his share or	dividend whilst indebted to			
	shares, whilst any money may be due or owing from him to	the company and the			

Sr. No	Particulars			
	otherwise however, either alone or jointly with any other	reimbursement thereof.		
	person or persons) and the Board of Directors may deduct			
	from the interest or dividend payable to any member all			
	such sums of money so due from him to the Company.			
160.	A transfer of shares does not pass the right to any dividend	Effect of transfer of shares.		
	declared thereon before the registration of the transfer.			
161.	Any one of several persons who are registered as joint	Dividend to joint holders.		
	holders of any share may give effectual receipts for all			
	dividends or bonus and payments on account of dividends			
	in respect of such share.			
162.	a) Any dividend, interest or other monies payable in cash	Dividends how remitted.		
	in respect of shares may be paid by cheque or warrant			
	sent through the post directed to the registered address			
	of the holder or, in the case of joint holders, to the			
	registered address of that one of the joint holders who			
	is first named on the register of members, or to such			
	person and to such address as the holder or joint			
	holders may in writing direct.			
	b) Every such cheque or warrant shall be made payable to			
	the order of the person to whom it is sent.			
163.	Notice of any dividend that may have been declared shall	Notice of dividend.		
	be given to the persons entitled to share therein in the			
	manner mentioned in the Act.			
164.	No unclaimed dividend shall be forfeited before the claim	No interest on Dividends.		
	becomes barred by law and no unpaid dividend shall bear			
	interest as against the Company.			
	CAPITALIZATION			
165.	(1) The Company in General Meeting may, upon the	Capitalization.		
	recommendation of the Board, resolve:	_		
	(a) that it is desirable to capitalize any part of the amount			
	for the time being standing to the credit of any of the			
	Company's reserve accounts, or to the credit of the			
	Profit and Loss account, or otherwise available for			
	distribution; and			
	(b) that such sum be accordingly set free for distribution			
	in the manner specified in clause (2) amongst the			
	members who would have been entitled thereto, if			
	distributed by way of dividend and in the same			
	proportions.			
	(2) The sums aforesaid shall not be paid in cash but shall			
	(2) The sums aforesaid shall not be paid in cash but shall be applied subject to the provisions contained in			
	be applied subject to the provisions contained in			
	be applied subject to the provisions contained in clause (3) either in or towards:			
	<ul><li>be applied subject to the provisions contained in clause (3) either in or towards:</li><li>(i) paying up any amounts for the time being unpaid on</li></ul>			
	<ul><li>be applied subject to the provisions contained in clause (3) either in or towards:</li><li>(i) paying up any amounts for the time being unpaid on any shares held by such members respectively;</li></ul>			
	<ul> <li>be applied subject to the provisions contained in clause (3) either in or towards:</li> <li>(i) paying up any amounts for the time being unpaid on any shares held by such members respectively;</li> <li>(ii) paying up in full, unissued shares of the Company to</li> </ul>			
	<ul> <li>be applied subject to the provisions contained in clause (3) either in or towards:</li> <li>(i) paying up any amounts for the time being unpaid on any shares held by such members respectively;</li> <li>(ii) paying up in full, unissued shares of the Company to be allotted and distributed, credited as fully paid up,</li> </ul>			
	<ul> <li>be applied subject to the provisions contained in clause (3) either in or towards:</li> <li>(i) paying up any amounts for the time being unpaid on any shares held by such members respectively;</li> <li>(ii) paying up in full, unissued shares of the Company to be allotted and distributed, credited as fully paid up, to and amongst such members in the proportions</li> </ul>			
	<ul> <li>be applied subject to the provisions contained in clause (3) either in or towards:</li> <li>(i) paying up any amounts for the time being unpaid on any shares held by such members respectively;</li> <li>(ii) paying up in full, unissued shares of the Company to be allotted and distributed, credited as fully paid up, to and amongst such members in the proportions aforesaid; or</li> </ul>			
	<ul> <li>be applied subject to the provisions contained in clause (3) either in or towards:</li> <li>(i) paying up any amounts for the time being unpaid on any shares held by such members respectively;</li> <li>(ii) paying up in full, unissued shares of the Company to be allotted and distributed, credited as fully paid up, to and amongst such members in the proportions aforesaid; or</li> <li>(iii) partly in the way specified in sub-clause (i) and partly</li> </ul>			
	<ul> <li>be applied subject to the provisions contained in clause (3) either in or towards:</li> <li>(i) paying up any amounts for the time being unpaid on any shares held by such members respectively;</li> <li>(ii) paying up in full, unissued shares of the Company to be allotted and distributed, credited as fully paid up, to and amongst such members in the proportions aforesaid; or</li> <li>(iii) partly in the way specified in sub-clause (i) and partly in that specified in sub-clause (ii).</li> </ul>			

Sr. No		Particulars	
		unissued shares to be issued to members of the	
		Company and fully paid bonus shares.	
	(4)	The Board shall give effect to the resolution passed by	
		the Company in pursuance of this regulation.	
166.	(1)	Whenever such a resolution as aforesaid shall have	Fractional Certificates.
		been passed, the Board shall —	
	(a)	make all appropriations and applications of the	
		undivided profits resolved to be capitalized thereby	
		and all allotments and issues of fully paid shares, if	
		any, and	
	(b)	generally to do all acts and things required to give	
		effect thereto.	
	(2)	The Board shall have full power -	
	(a)	to make such provision, by the issue of fractional	
		certificates or by payment in cash or otherwise as it	
		thinks fit, in case of shares becoming distributable in	
	(1-)	fractions; and also	
	(b)	to authorise any person to enter, on behalf of all the	
		members entitled thereto, into an agreement with the	
		Company providing for the allotment to them	
		respectively, credited as fully paid up, of any further charge to which they may be articled upon such	
		shares to which they may be entitled upon such	
		capitalization, or (as the case may require) for the	
		payment by the Company on their behalf, by the application thereto of their respective proportions, of	
		the profits resolved to be capitalized, of the amounts	
		or any part of the amounts remaining unpaid on their	
		existing shares.	
	(3)	Any agreement made under such authority shall be	
	(3)	effective and binding on all such members.	
	(4)	That for the purpose of giving effect to any resolution,	
		under the preceding paragraph of this Article, the	
		Directors may give such directions as may be	
		necessary and settle any questions or difficulties that	
		may arise in regard to any issue including distribution	
		of new equity shares and fractional certificates as they	
		think fit.	
167.	(1)	The books containing the minutes of the proceedings	Inspection of Minutes Books
		of any General Meetings of the Company shall be	of General Meetings.
		open to inspection of members without charge on	
		such days and during such business hours as may	
		consistently with the provisions of Section 119 of the	
		Act be determined by the Company in General	
		Meeting and the members will also be entitled to be	
		furnished with copies thereof on payment of regulated	
		charges.	
	(2)	Any member of the Company shall be entitled to be	
		furnished within seven days after he has made a	
		request in that behalf to the Company with a copy of	
		any minutes referred to in sub-clause (1) hereof on	
	ļ	payment of Rs. 10 per page or any part thereof.	
168.	a) '	The Board shall from time to time determine whether	Inspection of Accounts

Sr. No	Particulars	
51110	and to what extent and at what times and places and	
	under what conditions or regulations, the accounts and	
	books of the company, or any of them, shall be open to	
	the inspection of members not being directors.	
	b) No member (not being a director) shall have any right	
	of inspecting any account or book or document of the	
	company except as conferred by law or authorised by	
	the Board or by the company in general meeting.	
	FOREIGN REGISTER	
169.	The Company may exercise the powers conferred on it by	Foreign Register.
	the provisions of the Act with regard to the keeping of	
	Foreign Register of its Members or Debenture holders, and	
	the Board may, subject to the provisions of the Act, make	
	and vary such regulations as it may think fit in regard to the	
	keeping of any such Registers.	
	DOCUMENTS AND SERVICE OF NOTICES	
170.	Any document or notice to be served or given by the	Signing of documents &
	Company be signed by a Director or such person duly	notices to be served or given.
	authorised by the Board for such purpose and the signature	
	may be written or printed or lithographed.	
171.	Save as otherwise expressly provided in the Act, a	Authentication of documents
	document or proceeding requiring authentication by the	and proceedings.
	company may be signed by a Director, the Manager, or	
	Secretary or other Authorised Officer of the Company and	
	need not be under the Common Seal of the Company.	
	WINDING UP	
172.	Subject to the provisions of Chapter XX of the Act and	
	rules made thereunder—	
	(i) If the company shall be wound up, the liquidator may,	
	with the sanction of a special resolution of the company	
	and any other sanction required by the Act, divide amongst	
	the members, in specie or kind, the whole or any part of the	
	assets of the company, whether they shall consist of	
	property of the same kind or not.	
	(ii) For the purpose aforesaid, the liquidator may set such	
	value as he deems fair upon any property to be divided as	
	aforesaid and may determine how such division shall be	
	carried out as between the members or different classes of	
	members.	
	(iii) The liquidator may, with the like sanction, vest the	
	whole or any part of such assets in trustees upon such trusts	
	for the benefit of the contributories if he considers	
	necessary, but so that no member shall be compelled to	
	accept any shares or other securities whereon there is any	
	liability.	
150	INDEMNITY	Discotopol and athene will t
173.	Subject to provisions of the Act, every Director, or Officer	Directors' and others right
	or Servant of the Company or any person (whether an Officer of the Company or not) employed by the Company	to indemnity.
	Officer of the Company or not) employed by the Company	
	as Auditor, shall be indemnified by the Company against and it shall be the duty of the Directors to pay out of the	
	and it shall be the duty of the Directors to pay, out of the funds of the Company, all costs, charges, losses and	
	damages which any such person may incur or become	

Sr. No	Particulars	
	liable to, by reason of any contract entered into or act or	
	thing done, concurred in or omitted to be done by him in	
	any way in or about the execution or discharge of his duties	
	or supposed duties (except such if any as he shall incur or	
	sustain through or by his own wrongful act neglect or	
	default) including expenses, and in particular and so as not	
	to limit the generality of the foregoing provisions, against	
	all liabilities incurred by him as such Director, Officer or	
	Auditor or other officer of the Company in defending any	
	proceedings whether civil or criminal in which judgment is	
	given in his favor, or in which he is acquitted or in	
	connection with any application under Section 463 of the	
	Act on which relief is granted to him by the Court.	
174.	Subject to the provisions of the Act, no Director, Managing	Not responsible for acts of
	Director or other officer of the Company shall be liable for	others
	the acts, receipts, neglects or defaults of any other Directors	
	or Officer, or for joining in any receipt or other act for	
	conformity, or for any loss or expense happening to the	
	Company through insufficiency or deficiency of title to any	
	property acquired by order of the Directors for or on behalf	
	of the Company or for the insufficiency or deficiency of	
	any security in or upon which any of the moneys of the	
	Company shall be invested, or for any lessor damage	
	arising from the bankruptcy, insolvency or tortuous act of	
	any person, company or corporation, with whom any	
	moneys, securities or effects shall be entrusted or	
	deposited, or for any loss occasioned by any error of	
	judgment or oversight on his part, or for any other loss or	
	damage or misfortune whatever which shall happen in the	
	execution of the duties of his office or in relation thereto,	
	unless the same happens through his own dishonesty.	
	SECRECY	~
175.	(a) Every Director, Manager, Auditor, Treasurer, Trustee,	Secrecy
	Member of a Committee, Officer, Servant, Agent,	
	Accountant or other person employed in the business	
	of the company shall, if so required by the Directors,	
	before entering upon his duties, sign a declaration	
	pleading himself to observe strict secrecy respecting	
	all transactions and affairs of the Company with the	
	customers and the state of the accounts with	
	individuals and in matters relating thereto, and shall	
	by such declaration pledge himself not to reveal any	
	of the matter which may come to his knowledge in the	
	discharge of his duties except when required so to do	
	by the Directors or by any meeting or by a Court of	
	Law and except so far as may be necessary in order to	
	comply with any of the provisions in these presents	
	contained.	
	(b) No member or other person (other than a Director) shall	Access to property
	be entitled to enter the property of the Company or to	information etc.
	inspect or examine the Company's premises or	
	properties or the books of accounts of the Company	
	without the permission of the Board of Directors of	

Sr. No	Particulars	
	the Company for the time being or to require discovery of or any information in respect of any	
	detail of the Company's trading or any matter which is or may be in the nature of trade secret, mystery of	
	trade or secret process or of any matter whatsoever which may relate to the conduct of the business of the	
	Company and which in the opinion of the Board it will be inexpedient in the interest of the Company to	
	disclose or to communicate.	

### SECTION IX – OTHER INFORMATION

### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts (not being contracts entered into in the ordinary course of business carried on by our Company or contracts entered into more than two (2) years before the date of filing of this Red Herring Prospectus) which are or may be deemed material have been entered or are to be entered into by our Company. These contracts, copies of which are attached to the copy of the Red Herring Prospectus has been delivered to the RoC for registration and also the documents for inspection referred to hereunder, may be inspected at the Registered Office of our Company located at 102, Sanskriti Appartment, 44, Saket Nagar Indore 452018 Madhya Pradesh, India from date of filing this Red Herring Prospectus with RoC to Issue Closing Date on working days from 10.00 a.m. to 5.00 p.m.

### **Material Contracts**

- 1. Issue Agreement dated July 14, 2017 between our Company and the BRLM.
- 2. Agreement dated July 14, 2017 between our Company and Bigshare Services Private Limited, Registrar to the Issue.
- 3. Underwriting Agreement dated July 14, 2017 between our Company and Underwriter viz. BRLM.
- 4. Market Making Agreement dated July 14 between our Company, Market Maker and the Lead Manager.
- 5. Agreement dated July 14, 2017 amongst our Company, the BRLM, Public Issue Bank and the Registrar to the Issue.
- 6. Syndicate Agreement dated August 11, 2017 amongst our Company and Syndicate Members
- 7. Tripartite agreement among the NSDL, our Company and Registrar to the Issue dated August 23, 2017.
- 8. Tripartite agreement among the CDSL, our Company and Registrar to the Issue dated August 09, 2017.

## **Material Documents**

- 1. Certified true copy of the Memorandum and Articles of Association of our Company including certificates of incorporation.
- 2. Resolution of the Board dated June 01, 2017 authorizing the Issue
- 3. Special Resolution of the shareholders passed at the EGM dated June 10, 2017 authorizing the Issue.
- 4. Statement of Tax Benefits dated June 23, 2017 issued by our Peer Reviewed Auditor. M/S Maheshwari & Gupta, Chartered Accountants
- 5. Report of the Peer Reviewed Auditor, M/S Maheshwari & Gupta. Chartered Accountants dated July 13, 2017, on the Restated Financial Statements for the for the financial year ended as on March 31, 2017, 2016, 2015, 2014, 2013 of our Company.
- 6. Consents of Promoters, Directors, Company Secretary and Compliance Officer, Chief Financial Officer, Statutory Auditors, Peer Reviewed Auditors, Legal Advisor to the Issue, the Book Running Lead Manager, Registrar to the Issue, Underwriter, Market Maker, Bankers to the Issue and Banker to the Company to act in their respective capacities.
- 7. Copy of approval from NSE Limited *vide* letter dated August 08, 2017, to use the name of NSE in this offer document for listing of Equity Shares on NSEEMERGE.

None of the contracts or documents mentioned in this Red Herring Prospectus may be amended or modified at any time without reference to the shareholders, subject to compliance of the provisions contained in the Companies Act and other relevant statutes.

### DECLARATION

We, the under signed, hereby certify and declare that, all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India or the regulations / guidelines issued by SEBI, as the case may be, have been complied with and no statement made in the Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities and Exchange Board of India Act, 1992 or rules made there under or regulations / guidelines issued, as the case may be. We further certify that all the disclosures and statements made in the Red Herring Prospectus are true and correct.

#### Signed by all the Directors of our Company

Name and Designation	Signature
Raminder Singh Chadha	
Chairman & Managing Director	Sd/-
DIN: : 00405932	
Amarveer Kaur Chadha	
Whole Time Director	Sd/-
DIN: 00405962	
Jayvir Chadha	
Whole Time Director	Sd/-
DIN: 02397468	
Dilip Modak	
Independent Director	Sd/-
DIN: 07750172	
Dilip Burad	
Independent Director	Sd/-
<i>DIN</i> : 07713155	
Palak Malviya	
Independent Director	Sd/-
<b>DIN:</b> 07795827	

Signed by Chief Financial Officer and Company Secretary and Compliance officer of the Company.

Mahesh Chandra Maheshwari Chief Financial Officer Neetu Dubey Company Secretary and Compliance Officer

Place: Indore Date: September 06, 2017

Annexure A DISCLOSURE OF PRICE INFORMATION OF PAST ISSUES HANDLED BY PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED

Sr. No	Issue Name	Issue Size (Cr)	Issue Price (Rs.)	Listing date	Opening price on listing date	+/- % change in closing price, [+/- % change in closing benchmark]- 30th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 90th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 180th calendar days from listing
1.	Bohra Industries Limited	25.14	55	April 05, 2017	56.20	-0.82% (1.02%)	-6.36% (3.78%)	Not Applicable
2.	CreativePeripheralsandDistributionLimited	13.50	75	April 12, 2017	75.75	72.67% (2.62%)	78.13% (6.42%)	Not Applicable
3.	Panache Digilife Limited	14.58	81	April 25, 2017	84.00	14.20% (0.58%)	26.79% (7.09%)	Not Applicable
4.	Zota Health Care Limited	58.50	125	May 10, 2017	140.40	6.64% (2.25%)	5.84% (6.91%)	Not Applicable
5.	Gautam Exim Limited	3.32	40	July 11, 2017	40.00	5.00% (-0.68%)	Not Applicable	Not Applicable
6.	Bansal Multiflex Limited	6.2	31	July 12, 2017	34.00	50.00% (0.04%)	Not Applicable	Not Applicable
7.	Shrenik Limited	21.6	40	July 18, 2017	41.90	101.88% (0.71%)	Not Applicable	Not Applicable
8.	Jigar Cables Limited	5.59	30	July 28, 2017	33.15	50.00%(-2.21%)	Not Applicable	Not Applicable
9.	Vaishali Pharma Limited	14.23	72	August 22, 2017	71.90	Not Applicable	Not Applicable	Not Applicable
10.	Lexus Granito (India) Limited	25.92	45	August 23, 2017	53.00	Not Applicable	Not Applicable	Not Applicable

Sources: All share price data is from www.bseindia.com and www.nseindia.com

### Note:-

- 1. The BSE Sensex and CNX Nifty are considered as the Benchmark Index
- 2. Prices on BSE/NSE are considered for all of the above calculations
- 3. In case 30<sup>th</sup>/90<sup>th</sup>/180<sup>th</sup> day is not a trading day, closing price on BSE/NSE of the next trading day has been considered
- 4. In case 30<sup>th</sup>/90<sup>th</sup>/180<sup>th</sup> days, scrips are not traded then last trading price has been considered.

As per SEBI Circular No. CIR/CFD/DIL/7/2015 dated October 30, 2015, the above table should reflect maximum 10 issues (Initial Public Offers) managed by the lead manager. Hence, disclosures pertaining to recent 10 issues handled by the lead manager are provided

Financial year	Total no. of IPO	Total funds raised (Rs. Cr)	Nos of IPOs trading at discount on 30 <sup>th</sup> Calendar day from listing date			Nos of IPOs trading at premium on 30 <sup>th</sup> Calendar day from listing date			Nos of IPOs trading at discount on 180 <sup>th</sup> Calendar day from listing date			Nos of IPOs trading at premium on 180 <sup>th</sup> Calendar day from listing date		
			Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%
15-16	***9	54.01	-	-	1	3	2	3	-	1	1	4	3	-
16-17	****24##\$	204.56	-	-	5	6	3	9	-	1	5	8	1	5
17-18	****10\$\$	188.59	-	-	1	3	1	3	-	-	-	-	-	-

# SUMMARY STATEMENT OF DISCLOSURE

\*\*\*The scripts of Filtra Consultants and Engineers Limited, Ambition Mica Limited, Jiya Eco Products Limited, M.D. Inducto Cast Limited, Majestic Research Services and Solutions Limited, Mangalam Seeds Limited, Sri Krishna Constructions (India) Limited, Patdiam Jewellery Limited and Vidli Restaurants Limited were listed on April 15, 2015, July 14, 2015, July 16, 2

\*\*\*\*The scripts Ruby Cables Limited, Sysco Industries Limited, Lancer Containers Lines Limited, Yash Chemex Limited, Titaanium Ten Enterprise Limited, Commercial Syn Bags Limited, Shiva Granito Export Limited, Sprayking Agro Equipment Limited, Narayani Steels Limited, Nandani Creation Limited, DRA Consultant Limited, Gretex Industries Limited, Sakar Health Care Limited, Bindal Exports Limited, Mewar Hi-Tech Engineering Limited, Shashijit Infraprojects Limited, Agro Phos (India) Limited, Majestic Research Services and Solutions Limited, Maheshwari Logistics Limited, Madhav Copper Limited, Chemcrux Enterprises Limited, Manomay Tex India Limited, Oceanic Foods Limited and Euro India Fresh Foods Limited were listed on April 13, 2016, April 13, 2016, April 13, 2016, June 20, 2016, July 14, 2016, July 14, 2016, September 06, 2016, September 14, 2016, September 14, 2016, October 10, 2016, October 13, 2016, October 14, 2016, October 14, 2016, October 17, 2016, October 17, 2016, November 16, 2016 December 14, 2016, January 16, 2017, February 06, 2017, March 28, 2017, March 28, 2017, March 31, 2017 and March 31, 2017 respectively.

##The Scripts of Chemcrux Enterprises Limited, Manomay Tex India Limited, Oceanic Foods Limited and Euro India Fresh Foods Limited have not completed 180 Days, 180 Days, 180 Days and 180 Days respectively from the date of listing.

\*\*\*\*\*The scripts Bohra Industries Limited, Creative Peripherals and Distribution Limited, Panache Digilife Limited, Zota Health Care Limited, Gautam Exim Limited, Bansal Multiflex Limited, Shrenik Limited, Jigar Cables Limited, Vaishali Pharma Limited and Lexus Granito (India) Limited were listed on

April 05, 2017, April 12, 2017, April 25, 2017, May 10, 2017 July 11, 2017, July 12, 2017, July 18, 2017, July 28, 2017, August 22, 2017 and August 23, 2017 respectively.

\$\$ The scripts of Bohra Industries Limited, Creative Peripherals and Distribution Limited, Panache Digilife Limited, Zota Health Care Limited, Gautam Exim Limited, Bansal Multiflex Limited, Shrenik Limited, Jigar Cables Limited, Vaishali Pharma Limited and Lexus Granito (India) Limited have not completed, 180 Days, 30 Days and 30 Days respectively from the date of listing.